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THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JULY 3, 1896. No. 27

COLMAN'S MUSTARD

BEST ON EARTH

THE ONLY TEN CENT CIGAR

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets to crate—5 per cent. discount.

Assorted packages in White Granite Seconds a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.
KINGSTON, ONT.
Geo. Robertson & Son.
LONDON, ONT.
Elliott, Marr & Co.
OTTAWA, ONT.
H. N. Bate & Sons.
BRANTFORD, ONT.—G. Foster & Sons
TORONTO, ONT.
H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.
BROCKVILLE, ONT.—Gilmour & Co.
QUEBEC, QUE.—Langlois & Paradis.
MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.
TRURO, N.S.—Black & Co.
ST. JOHN, N.B.—Dearborn & Co.

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate OF Soda

FOR STRENGTH

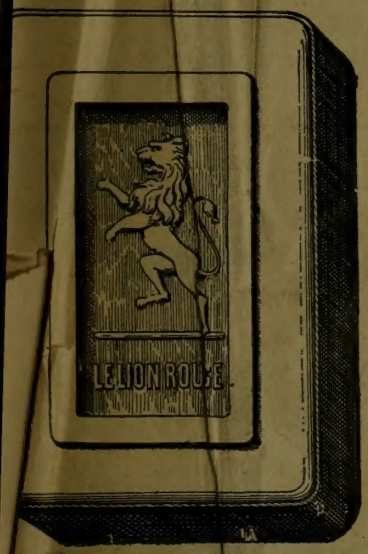


TRADE MARK

This brand is always reliable. Highest test 98.50/100 % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



If you want a

CASTILE SOAP

of the Best Quality for your customers, then buy "Le Lion Rouge."



"THISTLE" HADDIES



The reliable standard Brand and finest flavored Haddies put up. Every tin guaranteed and only Real Haddies packed.

The above lines to be had the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refin[illegible] Co.

[illegible]IMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKE EDWARDS, Ph.D., D.C.L.
Prof. of Cheistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with anarticle you want in **Rockingham Ware, Yellow or Britol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
TRADE MARK
BUTTER-SCOTCH
(The Celebrated Sweet for Children
"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

Currants

Washed and dried by steam power machinery and packed in cases and half cases under the following brands :

Hercules, Apollo, Epicure.

Teas

Indians, Ceylons

Bought at the lowest point. We offer splendid values.

Special brands, (in Metal Chests) : **Ceylo-China, Royal English Breakfast, Grand Sultan, Aberdeen.** We also offer a good strong flavoring Black Tea for 18 cents a pound.

T. B. ESCOTT & CO. *Wholesale Grocers,* ***London, Ont.***

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs Preserve Jars, Fire Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. *POTTERSBURG P.O.* ***London, Ont.***

If you want to *PERCH* on the top rung

ORDER . .

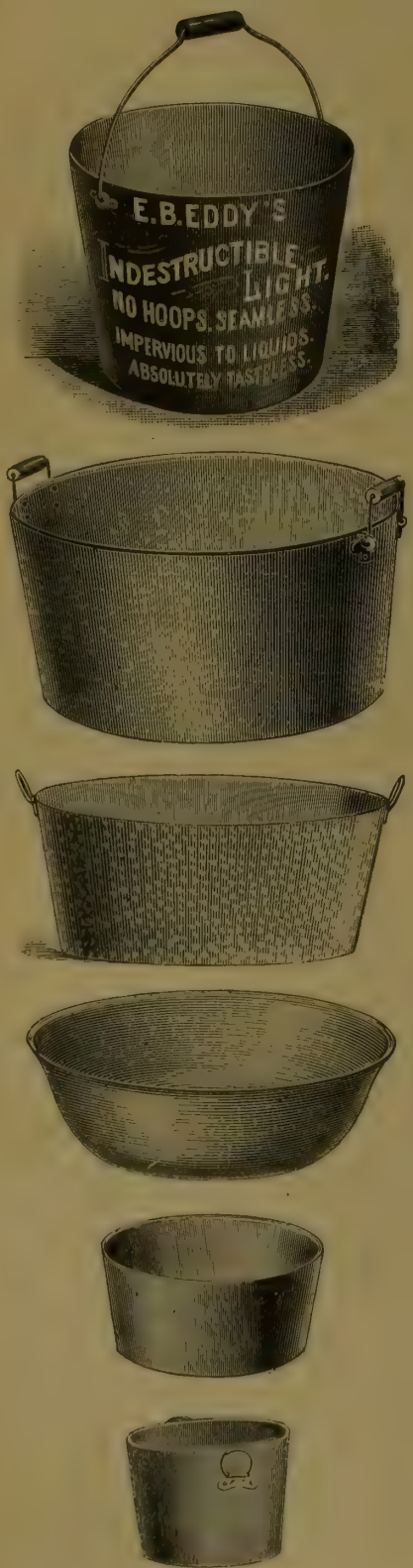
Batger's Peels . .

SEASON 1896.

The leading wholesale grocers are importing them.

ROSE & LAFLAMME AGENTS MONTREAL

Free From Factory Fauts



An up-tcdate stock is the chief factor in practicing up - to - date methods.

As time ges on the requirements of people ecome more definite ; they want usfulness combined with durability, th saving of labor combined with eonomy.

All credi to the heavy pail, the cumbersome tub, the iron - bound bucket, but tleir day is passing.

E. B. IDDY'S
Indurated Fibreware

eliminates al faults in the old style tub and pail,and combines all known virtues, makng it the most perfect hollow-ware nown.

Send for prices, terms and discounts.

The **E. B. EDDY CO.** Ltd.

HULL, CANADA

318 t. James St., MONTREAL.
38 Font St. West, TORONTO.

Agents { F. H. Andrews Son, Quebec ; A. Powis, Hamilton ; J. A. Hery Kingston ; Schofield Bros , St. John ; J. Fers & Co., Halifax ; Tees & Persse, Winnip ; James Mitchell, Victoria. Permanent ages not yet appointed for St. John's, Nfld.



ORDER NOW FOR . . . .

DOMINION DAY

We make a specialty of **CANVASSED HAMS** for holiday trade. Orders promptly attended to.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Do not put in a window
Keep in a cool place.



"REINDEER BRAND"

CONDENSED GOODS

COFFEE,
COCOA,
MILK,
EVAPORATED CREAM.

BUY IN SMALL LOTS AND OFTEN

JAPAN TEA



A Grand Assortment.
Early May Pickings.
Beautiful Liquoring Goods.

Can be Retailed at 25cts.

LEAVES YOU A GOOD PROFIT

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.

Wholesome and Delicious



Wethey's Condensed Mince Meat

is prepared from good sound fruits and meats, with just the right quantity of pure spices.

Mfd. only by

J. H. WETHEY, - - St. Catharines.

For sale by all wholesalers.

"Strawberries

THAT **ARE** STRAWBERRIES."

Our Picton Works are now humming, packing the famous **Wilson** berry. Everybody knows the Wilson is the finest flavored, best color, and largest berry grown.

LOOK! Two Grades:

1st grade selected from the largest berries, packed in Redpath (best granulated) 70%; the seconds go into gallons for Pie Fruit.

Not a drop of water goes into our berries, that's WHY the quality is never questioned.

Boulters' PEERLESS "Lion" Brand Canned Goods are Pure Goods.

We want your custom; we can please you with the goods.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JULY 3, 1896 ($2.00 per Year) No. 27

DROPS FROM THE EDITOR'S PEN.

Advertise as if you meant business.

—

A day on the water fits the merchant for ten in the store.

—

Good tackle is required to catch trade as well as to catch fish.

—

Diligence saves a man from ruin and his friends from humiliation.

—

Be honest if you would be respected ; be persevering if you would be rich.

—

Brains cannot be bought with money, but they can be cultivated with industry.

—

The store from which Push takes its departure is soon occupied by the sheriff.

—

An invaluable supplementary to his bank account is a merchant's good character.

—

Change your window display as often as possible, but always have a cynosure there.

—

A cool head is more necessary in the business race than it even is in the foot race.

—

To have a poor memory may be a good thing sometimes, but it is a bad thing as a rule.

—

With diligence pursue thy avocation, and despair not : thou wilt catch up with success some day.

—

Have a hobby by all means, but keep it in check. Kill it rather than it should ride over people.

—

And wherewithal shall a young clerk improve his ways but by giving heed to methods that are business-like ?

—

Trees whose rapidity of growth is at the expense of their roots lie prostrate after a storm. It is the same after a commercial storm with a merchant who has been branching out over-much.

—

There does not appear to be much of a silver lining to the silver cloud that is hanging over the United States.

—

Do not offend a customer if you can help it, but if you cannot help it the offence is not yours ; it is the customer's.

—

Many a man dies a Nobody because he had not the patience to stick at one thing long enough to be a Somebody.

—

Be open to advice. But if you accept everyone's advice a grave will soon be open to receive your business career.

—

Men who would succeed in business should possess the faculty for organization as well as the ambition to be merchants.

—

It is not within the power of every man to leave behind him much gold, but it is within his power to leave a golden record.

—

He who desires to reach Point Success will have to keep along the middle of the King's highway of sound business methods.

—

A strong will is much to be desired, but he who will not discreetly bend his will to that of others cannot boast of having a very desirable will.

—

The thief of time, procrastination, can only be kept from doing harm by being continually knocked on the head with the club of immediate action.

—

A merchant can no more successfully manage his business and do all the drudgery than can a mariner walk the bridge and sweat in the stokehole.

—

A bushel of grain scattered upon an acre of good soil will produce better results than will two bushels upon an arid plain. It is the same with advertising : it is the quality rather than the quantity of the territory it reaches that should be most sought after.

—

A clerk deteriorates in value the moment he conceives the idea that without him his employer's business would lack life. All the good clerks are not in one store any more than is all the good fruit on one tree.

—

Do not spend your time thinking what the new Government proposes to do, but spend it in devising and putting into operation schemes that you can do.

—

Misconception is the root of many troubles; all of which goes to show how necessary it is that one should become seized of the facts before he either speaks or acts.

—

A contemporary says it is hard to save money these days. Of course it is. But it always was and always will be. Saved money is the resultant from sacrifice.

—

Keep limbs and brain active in the store, but see to it that the tongue does not wag over-much. The tongue is a small thing, but it is an adept at driving customers from the store

—

There is one advantage the small retailer can have over the large departmental store man, if he choose to exercise it : He can get a personal acquaintanceship with his customer. And it is no small advantage either.

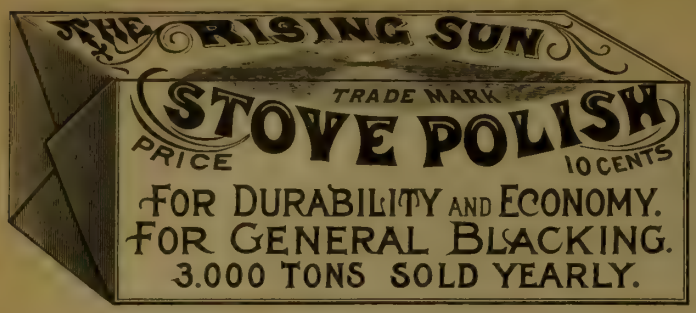
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Advertise continuously. It is poor policy to be spasmodic about it, just as it is bad tactics to bombard an enemy's fortress one day and rest the next. It gives opponents an opportunity to strengthen themselves.

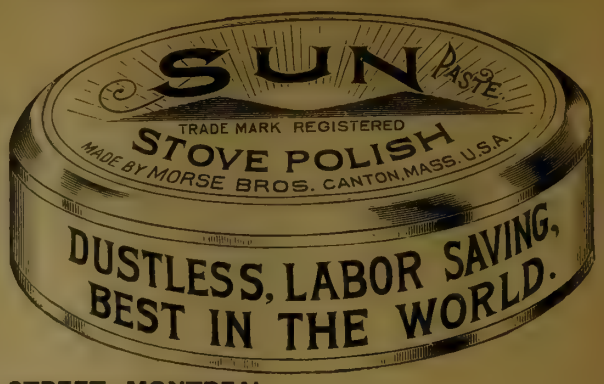
—

When a man has started on the right road to business success he should not allow himself to be driven from it by the unrighteous methods of men, who, while they are in business, are on the road that leads out of it.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

SHOULD EMPLOYES READ THE BUSINESS PAPER?

By Nath'l C. Fowler, Jr.

IN every mercantile reading room are filed the representative trade and commercial papers.

In nearly all business and factory offices are kept the trade papers representing the industries.

Intelligent manufacturers and managers read their trade papers regularly and carefully, and when they are through with them they are handed to the department heads, and from there reach every class of employe, except that of ignorant labor.

The good trade paper is not only a correct mirror of business, but it is a text book and a volume of successful lessons.

Where you see success, there you see trade papers.

The trade paper is a necessity, and is more and more being so recognized, for, faulty as it may be, and there is nothing perfect, it is the best arena for the exchange of thought and for practical illustration of successful making and doing.

The capitalist should read the trade paper, because it tells him how his money is making money.

The active manager should read the trade paper, because it tells him what is going on, and is constantly furnishing him with ideas, or the suggestions which better enable him to produce ideas of his own.

The superintendent should read the trade paper, as he would read any other work of business education.

The workman should read the trade paper, because it broadens the scope of his mind, and lifts him out of mechanical ruts.

The trade paper should be in every office, in every superintendent's room, and in every reading room for workmen.

If there be many employes there should be many copies of the same paper.

Are trade papers read?

Look at the crumpled pages; see how they show the effects of handling and rehandling.

If you then doubt that the trade paper is read from beginning to end, put a little item about yourself in the most obscure corner, and count the number of references by mail, and verbally, that come to you concerning it.

Get married, and ask the trade paper to print the marriage notice, or if you have a bouncing boy, let the editor pleasantly speak of it. Then visit your cousins, and the cousins of your cousins, if they are in your trade, and there'll be no need of telling them about it.

If all the folks in trade who know you will read these little social items, how much more reason there is to believe that they will read the words which mean more business for them.

Each copy of a daily paper may have but one reader, but every copy of a trade paper has from one to one hundred readers.

You will not have to make your employes read the trade papers; you will not even have to suggest it; you have simply to give them the opportunity.

I know that most trade papers contain a superabundance of chaff, and that the reader must separate from it the kernels of wheat, but compared with other publications, there is more food to the square inch in the good trade paper than there is to the square foot in any other publication.

Perhaps the editor of the trade paper may not be correct in all that he says.

If he were infallible, he wouldn't be editing a trade paper, for there would be a place for him in some other and better world.

If he be wrong sometimes, or wrongly expresses himself, then the employe can, by using his mind, learn manufacturing affirmatives, by reading the negatives.

The reason that trade paper advertisements are read more than any other class of advertisements is because the trade-paper advertisement contains money-bringing information, and everybody in trade is interested in what everybody else in the same trade has to say to the public, and the trade paper advertisement is the cheapest, easiest and most sensible method for a man who makes and sells anything to tell the man who buys that something that he has that article for sale.

FILBERT OUTLOOK.

A letter received by Seggermann Bros. from their Naples correspondents, dated June 10th, says: "Of spot filberts only choice long nuts are offered for the present, in which with a firm offer in hand we might do something at 25s. per cwt., c. and f., New York. Long filberts, which come upon the market in September, do not appear to be particularly favorable, according to what transpires. The exceptionally wet and cool weather during the last two months was very hurtful to the development of the blossoms. An exact opinion cannot be formed as yet, but the result may be considerably behind that of last season. With respect to the round filberts due in October nothing can be said at present, and some time may elapse before our sellers come forward with proposals. In old crop goods something might still be done in round filberts. However, stocks are scarce and a good demand is prevailing."

SULTANA RAISIN OUTLOOK.

A letter just received here from Dracopoliaine & Co., of Smyrna, says in regard to the outlook for Sultana raisins: "The late frosts have materially damaged this fruit. The extent of the damage, however, has been considerably exaggerated. For the past month we have had exceptionally fine weather, and barring any sudden change we calculate the crop will amount to 35,000 tons, as against an equal quantity for 1895, 28,000 tons in 1894; 30,000 do. in 1893, and 37,000 do. in 1892."

We are large dealers in the **GREAT STAPLES:**

Teas, Sugars, Coffees, Dried Fruits, Canned Goods, Syrups, Molasses, etc.

At same we are "Headquarters" for the less important lines which go to make up the general **Grocery** stock. These we have always supplied our trade with, and at prices to suit close buyers.

LUCAS, STEELE & BRISTOL Wholesale Grocers and Importers Hamilton, Ont.

SOVEREIGN LIME JUICE

The largest quantity and best value for the money now before the public. Cases contain one dozen quart bottles. If you have never handled it, have a case sent with your next order.

JAMES TURNER & CO. - HAMILTON, Ont.

NEW ENGLISH SIFTED TEAS NOW IN STOCK . . BEST PACKS

. . . NEW STRAWBERRIES . . .

Also New Japan Teas. To retail at 25c. and 50c.

April Pickings—splendid values.

ORDERS SOLICITED. PROMPT SHIPMENT.

BALFOUR & CO. HAMILTON.

New Season's Japans

. . In Store . .

SEE OUR TRAVELLERS' SAMPLES

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

One Profit Saved

The profit that you save in buying direct from the miller is not the only thing, for you buy clean, fresh cereals from first hands. Cereals that have been kept just where they ought to be. Molina Rolled Wheat is one of them. Let us quote sure profit-making prices to you.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

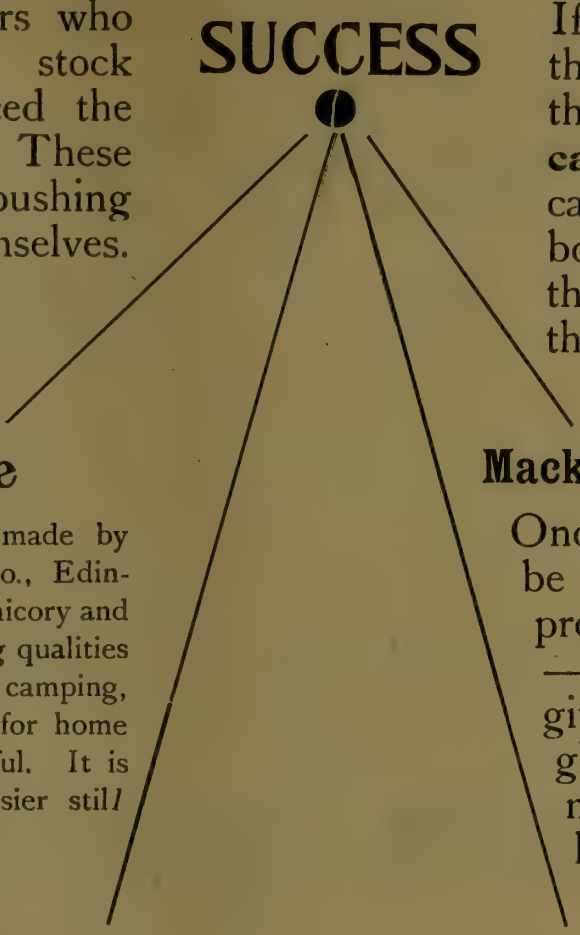
Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

They All Point to It

And all grocers who keep them in stock have experienced the truth of this. These goods need no pushing —they sell themselves.



If people can't get what they want in your store they will go where they **can** get it. Better carry these goods, everybody wants them. If they don't it is because they never tried them.

Kolacafe

A new preparation made by John MacKay & Co., Edinburgh, from coffee, chicory and all the most sustaining qualities of the kola nut. For camping, fishing or picnics — for home use, too, it is delightful. It is easy to prepare — easier still to sell.

Mack's Double Starch

Once used will always be asked for—no other preparation necessary —cleanses, stiffens and gives that pure white gloss so much admired in linen. It's a household boon.

Crown Brand Flavoring Extracts

Made in forty different flavors from the pure fruit and spices. Gives that natural fruit flavor so much desired in cakes, ices, custards, etc. We know—we make them.

Bryant & May's Matches

The most celebrated matches in the world—no sulphur fumes —light instantly—burn with a large bright flame. "Tiger" matches for the household, Wax Vestas for the smoker.

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift Baking Powder

It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently PURE.

The Snow Drift Co., Brantford, Ont.





The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

OFFICE AND WORKS: **Wallaceburg, Ont.**

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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and
TRADE JOURNAL PUBLISHERS.

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Canadian Government Offices,
17 Victoria St., London, S.W.
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John Cameron, General Subscription Agent.

SENTIMENT VS. TRADE.

THE more detailed the information is that reaches us regarding the proceedings of the recent conference in London of the Chambers of Commerce of the Empire the more evident does it become that whatever arrangements may be eventually reached for closer trade relations between the Mother Land and her colonies, they are likely to be based nearly altogether on business principles.

No matter how much such men as Chamberlain, the Secretary of State, may be influenced by sentiment, it is obvious that very little of that element reposes in the breasts of the merchants and manufacturers of the great commercial centres in England.

They undoubtedly desire to see the Empire expanded and its permanency established, but they evidently wax hot or cold just in proportion as it promises to develop or menace their foreign trade. In other words, ensure to them the quid pro quo in the shape of dollars and cents and preferential trade is accorded. The colonies are no doubt also influenced by the dollars and cents aspect in their desire to obtain preferential trade, only perhaps the ratio between the financial and the sentimental part of the question is probably not so great.

We are not blaming the English mercantile and manufacturing classes for looking at the question so strongly from the financial standpoint. The very character of England's trade makes it quite excusable that the business men of the country should weigh well the possibilities that such a gigantic scheme as preferential trade with the colonies would entail.

But over-much care for dollars and cents means sordidness, and sordidness is lamentable in a nation as well as in an individual.

Great Britain's total imports last year aggregated £416,687,630, of which £321,493,630 were from foreign countries and £95,194,000 from the colonies and India. Turning to the exports we find that £156,084,174 worth went to foreign countries and £70,085,000 to the colonies and India. The tale these figures tell is that Great Britain buys of her colonies less than 23 per cent. of her total, and sells to them about 31 per cent. of her total outside sales.

It is not surprising, in the face of these figures, that the British mercantile classes, as represented at the Congress of the Chambers of Commerce of the Empire, should fail to wax warm over the idea of preferential trade the moment its details begin to be discussed.

But it must be remembered that where there is no sentiment there cannot be nationality, for sentiment is the basis of national as well as home life. Sentiment is to-day the strongest tie that holds Canada and the other British colonies to the Mother Land. But the sentiment appears to be stronger with the children than with the parent. While this is so, however, it may not be always so. The day that the child realizes that the parent lacks interest in it, that day do its affections begin to wane.

The colonies are willing to sacrifice something in payment for preferential trade. So should the Mother Land. We do not assert that the colonies are willing to sacrifice as much as they might or should in furtherance of the matter. We are told by one British trade journal that there was an irreconcilable feeling among the delegates at the convention, the colonists on one side standing firmly to their protectionist tenets, and the British delegates on the other pinning their faith to free trade. It is evident, therefore, that before we can hope for preferential trade a great deal of missionary work will be necessary among the colonists as well as the parent nation.

We hear a great deal of talk about the sacrifices that would be entailed by Great Britain in according the colonies preferential trade, but very little regarding the sacrifices which the colonies would have to make.

The duties they levy on imports are for revenue as well as for protective purposes. This is particularly true of Canada and Australasia. Now it follows, of course, that any preferential rates accorded British goods mean, on the one hand, a loss of revenue from that source; and furthermore, there will be a tendency to a decrease in the imports from foreign countries in the particular goods affected by the arrangement with Great Britain.

Great Britain, on the other hand, would lose nothing from a revenue point of view. The wheat, the sugar, the meats, etc., which that country would be asked to admit free, when from the colonies, are free now. Consequently, with a tax imposed against these products when from a foreign country, her exchequer would be augmented rather than decreased.

Great Britain to-day raises through the Customs £20,756,000, or a little less than 30 per cent. of her total revenue from all sources. The colonies (Australasia, Canada, South Africa) raise about 31 per cent. of their revenue through the medium of the Customs. Taking Canada alone, 42 per cent. of her revenue is derived from the Customs. It follows, in the light of these figures, that the colonies stand to do some sacrificing in the event of preferential trade being realized within the Empire.

But the question is, would there in the long run be sacrificing on the part of any of the parties to the preferential agreement? Those on both sides of the Atlantic who favor the idea claim that in the end it will redound to the advantage of all concerned—the Mother Land as well as the colonies.

The difficulty in the way of the consummation of the preferential idea is the creation of machinery which will not only put it into operation but keep it working without friction. It is a delicate but not an impossible undertaking.

THE STRAWBERRY PACK.

IT does not necessarily follow that because a certain fruit crop is large the pack will be of a similar description.

The crop of strawberries in Canada this year was large and the quality more than usually fine, but from information which THE CANADIAN GROCER has gathered from a variety of sources, the pack promises to be small; at any rate not nearly as large as it was anticipated it would be.

There appear to be two reasons for this. The first is that the growers have been able to get better prices by selling their berries on the ordinary market than they could from the packers. Consequently relatively less of the crop went into the packers' hands than usual. For instance, we know of a factory which only secured 60 per cent. of the quantity it had contracted for.

Another cause was that the season ended abruptly. Some at least of the packers had planned to get their supply of fruit later on, but owing to the want of rain, the fruitage ceased before it otherwise would, had there been rain.

On account of the disappointing nature of the pack, some at least of the packers are talking of advancing their prices to $2 per dozen. The fact that last year there was practically no pack of strawberries in the country adds strength to the situation.

Whether the pack will be as short as it is alleged to be remains to be seen. If it is,

the fact that strawberries are not as distinctly staple articles as tomatoes, apples, etc., will prevent the price being abnormally high.

HOW COUNTRY MERCHANTS CAN HOLD TRADE.

A STOCK grievance with merchants doing business in the villages and towns is the habit a large number of the consumers in the respective places have of going or sending to the larger cities for a great deal of the goods they require.

The practice of people going outside for what they can purchase at home is regrettable. Every dollar spent outside a town means a dollar less for the merchants of that town. And the loss is not borne by the merchants alone. One of the component parts of a town is its merchants. Consequently, whatever affects the merchants affects the town, favorably or unfavorably, as the case may be.

While the evil in question arises from an outside source, the remedy for this condition of affairs is at home.

People cannot be prevented from going to the city for their wares. The arm of the law cannot be invoked. It is next to useless to tell the people that they should be loyal to their own town. Let them only imagine that they can purchase this and that article cheaper at a city store than they can at any of the local stores, and loyalty is forgotten altogether.

People will buy where they can, or think they can, buy to the best advantage. And the same law governs the merchant as well as the consumer. Nearly every merchant will purchase his goods in London or New York if he can do so to better advantage than he can in one of the Canadian cities.

There is only one thing that will induce people to make their purchases in the local stores: That is, make them realize that they can do just as well or better at home. And this can only be accomplished by live and up-to-date methods.

Country stores must be bright and attractive. Country merchants, like the departmental men, must be ever on the alert for lines which they can push as leaders. Show the people that they can get bargains at home as well as abroad ; and a little sermon on loyalty to the local stores can be appropriately sandwiched in at the same time.

Before you plead with a starving woman to trust in Providence you want to give her potatoes ; and you can only effectually preach loyalty to home stores when you are in a position to give buyers as good bargains as the departmental stores.

Have the windows dressed well and have bright and obliging clerks behind the counter. Advertise systematically and liberally. Make the advertisement bright and readable, and change it with every issue of the journal in whose columns you place it. Do not attempt to put into your "ad." everything that is in your store. Advertise specialties as much as possible.

Departmental stores can be competed with, even by small storekeepers, and even by small stores that are within easy range of these big stores. THE CANADIAN GROCER could give evidence of this. These stores not only exist but grow in spite of departmental store competition. But they are managed by live, energetic men ; men who have ideas and know how to use them. The people in the vicinity of these stores are realizing that they can do as well there in certain lines as they can at the down-town departmental stores, besides saving car fare and time. Consequently, they are purchasing there many goods which they formerly went down town for.

Stores of this character are educating the people : are removing misconceptions as to the department stores being the place to go for everything from a needle to an anchor.

Country merchants who desire to hold their local trade must work along the same lines. It is their only hope. And the satisfaction about it is that it is not an impossible task. All that is demanded for its accomplishment are live, up-to-date methods, These every merchant who will can cultivate.

THE DULNESS IN SUGAR.

USUALLY at this season grocery jobbers are preparing to supply the midsummer demand for sugar for preserving purposes. For this reason sugar is always one of the active spots of the grocery market during the greater part of June and July. The reverse is the case this year, however. Not only have the jobbers shown a determined disinclination to operate ahead, but the wants of the actual consumers themselves appear to be more moderate than usual, or they have decided not to preserve as heavily this year.

During the past few days the demand for sugar has been better, but there is still room for plenty of improvement, particularly as far as Montreal is concerned. The influences that have induced this condition of affairs are too well known to be repeated here, and it seems to be a generally accepted fact that sugar buying during the ensuing summer is to be conducted on a very cautious basis. In the meantime it may be interesting to know that Canadian prices are fully ½c. per lb. below the equivalent ruling price in New York, which is entirely too great a difference to be natural.

MR. PATERSON AND THE CABINET.

IT is more or less of a solace to know that the man who defeated Mr. W. Paterson, of Brant, was a business man ; but it does not follow therefore that there is no need of Mr. Paterson's presence in the House.

Mr. Paterson can afford to be out of the House better than the country can afford to be without his presence there.

He is a type of business man that we already have too few of in Parliament : He has had wide experience in Parliamentary matters, but has what is still better : a practical and extensive experience in affairs of every-day business life. He is therefore what may be termed doubly fitted for assisting in the work of ruling the country.

A seat for him should not only be secured in the House, but a place in the Cabinet as head of one of the chief business departments of the Government should be provided him.

One thing is certain : it will be a distinct loss to the country if William Paterson, of Brantford, is not a member of the new Cabinet.

Canada has arrived at an epoch in her history when she requires all the business material she can get for the work of Cabinet constructing. It is because of its absence in the past that the actual business interests of the country have not received the attention they should, and it is to be hoped that Mr. Laurier will profit by the mistakes of his predecessors.

THE MONTREAL GROCERS' PICNIC.

THE Montreal Retail Grocers, true to their traditions, are perfecting everything in advance for their annual picnic which takes place, as noted in this paper, on the 15th July.

They held a special meeting last Thursday, when very encouraging reports were made by the gentlemen who have charge of the arrangements.

President Vallieres presided, and there were present among others : V. Raby, J. Scanlan, A. D. Fraser, J. Johnston, S. Demers, B. Connaughton, J. Dionne, J. Taylor, P. O'Brien, N. Lapointe, J. E. Manning, W. Duckworth, W. H. Dunn.

A. D. Fraser, who has charge of that most important matter, the subscriptions, said that there was already $205 in the picnic fund and more in sight, all the manufacturers and wholesalers having subscribed. The St. Lawrence Sugar Refinery had donated a nice sum and they expected to hear from the other refinery soon. Christie, Brown & Co. had offered a special prize and W. H. Dunn, the agent of the Pure Gold

company, had also signified his intention of offering something handsome in the way of prizes. L. Chaput & Co. promised that if a special and distinctive competition was arranged for grocers' clerks, etc., such as weighing and tying up sugar, etc., they would give a good prize. Another gentleman promised a medal for the same event.

The Games Committee submitted their programme, which comprised twenty different athletic events, and the Music and Dancing Committee reported that all arrangements were perfected. Both reports were ratified.

The secretary was instructed to write, extending an invitation to the president of the Toronto Retail Grocers' Association.

SCARCITY OF DRIED FRUITS.

IT is not usually the case at this season for wholesale dealers to complain that they are feeling the scarcity of dried fruits. Demand usually falls off to small proportions in midsummer, but this does not appear to be the case at present. Of course, the enquiry cannot be called an active one, still it is of sufficient volume to make jobbers feel the necessity of having some supplies of dried fruit.

California raisins on the stalk are wanted most, and they cannot be had, the only supplies on spot consisting of odd lots of 4-crown fruit in jobbers' hands, which are held strong.

There is no stock of any kind watever in first hands, and sales agents who tried to place orders for customers at the Coast could not do so. One broker did succeed in getting an assorted carload together for his trade, but it was only after great difficulty. In fact the only supplies of any consequence seem to be centred at New York, and there the position is sufficiently strong, as the appended extract will attest :

The results of the week have been satisfactory to handlers of most descriptions of California dried fruits, especially loose raisins, prices for the latter having shown a decided advance under the demands of jobbers, seeders and consumers. To-day there was no business of consequence done in raisins, so far as could be learned, although there was a considerable demand for three crowns. Buyers did not want to pay more than 4½c. for this grade, while holders generally demanded 4¾c., and at the close it was doubtful if even small quantities could have been picked up at less than this price. Stocks are light, the bulk of what remains being, it is said, in the hands of jobbers. A bid of 4½c. for a car or part of a car of three crowns was to-day declined by a jobber, thus indicating that second hands look for still higher prices. Almost everything available in two crowns has been picked up within the past few days, and 3½c. is now given as an inside price for that grade. Four crowns are somewhat irregular in price, but strictly full fours are said to be unobtainable below 5c. London layers are now generally held at $1, though it is possible that some stock might still be procured at less.

This unusual demand for dried fruits is attributed to the comparatively low prices ruling on both prunes and raisins. The inside laid-down price for 3 crown raisins to-day either in Montreal or Toronto would be 6c. nett cash in wholesale lots.

VISIT FROM A CALIFORNIAN.

MR. W. M. GRIFFIN, of the Griffin & Skelley Co., San Francisco, was in Toronto last week. He is mak- a tour of inspection of the various agencies of the firm. As the Griffin & Skelley Co. have 104 agencies in Canada and the United States, his stay in Toronto was necessarily short. He was introduced to the trade by Mr. W. G. A. Lambe, the Toronto agent of the firm.

As the grocery trade of the country well know, the past season has witnessed a wonderful increase in the consumption of California dried and evaporated fruits in Canada, and Mr. Griffin expressed himself as being particularly well pleased with the share his company had had of this increased sale.

Mr. Griffin announced that although they had in California suffered from severe frosts, and in some localities the crop has been entirely ruined, still, he maintained, that they would, on the whole, have a good average crop in all kinds of fruit. He looked forward to higher prices ruling on raisins, but apricots he expected to be lower, the crop being larger than last season. He mentioned that the shipments of raisins from California last year totaled 93,000,000 pounds, forcing prices below a paying basis. He did not think that the crop would ever be as large as it was last season, the low prices having induced a good many growers to give up the cultivation of the raisin vine. He was certain, he said, that next season would see higher prices obtaining.

NO IMMEDIATE TARIFF CHANGES.

The Toronto Globe of Thursday announced that there will be no changes in the tariff at the ensuing summer session. Tariff revision will not be undertaken till early next year.

In the meantime, those who have been holding their energies in check for fear of a change in the tariff should let them loose.

DEATH OF SOLOMON FENTON.

Mr. Solomon Fenton, manager of the St. Catharines canning factory of the Pure Foods Co., died at his residence on the 25th ult. Deceased passed quietly away while seated in a chair. The immediate cause of death was fatty degeneration of the heart, but the deceased had been suffering for some time from a complication of diseases. The remains were interred at Brant, N.Y.

MOLASSES CARGOES.

Three cargoes of Barbadoes molasses arrived in Montreal during the week. They are offering at 30c. ex wharf, which is somewhat firmer. For forward delivery in August sales have been made at 28½c.

A cargo of Porto Rico is expected to arrive during the next week. It is offering at 28½c., and the samples shown exhibit good quality.

Rose & Laflamme are the consignees, to whom communications should be addressed.

MANITOBA GRAIN CROPS.

THE first official Manitoba crop bulletin for 1896 has just been published, being compiled from correspondence received under date of June 1. Owing to the wet season the area of all crops shows a reduction, except roots, the heaviest reduction being in flax, which has decreased to under one-half of last year's crop. Wheat shows a decreased area of only about 5 per cent. as compared with last year. The decrease in flax is attributed to the low price ruling, as well as to wet weather.

The bulletin gives the following as the estimated area under crop for the province by districts :

District—	Wheat. Acres.	Oats. Acres.	Barley. Acres.
N. West	76,500	65,705	14,790
S. West	504,010	159,120	31,200
N. Centre	201,050	76,100	27,175
S. Centre	240,240	87,520	34,400
Eastern	60,160	54,000	20,320
Province	1,081,960	442,445	127,885

	Acres.
Total under flax	20,325
Total under rye	3,130
Total under peas	1,103
Total under corn	760
Total under potatoes	12,260
Total under roots	6,715

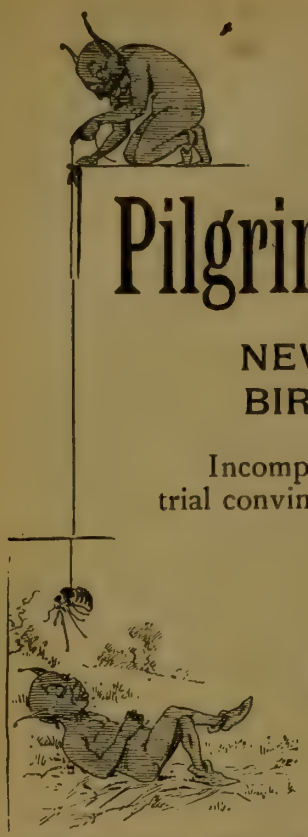
The total area under all crops is 1,696,583 acres, while that of last year was 1,887,796, showing a decrease of 191,213 acres.

The subjoined statement for convenience of reference gives a comparison with the total acreage for three years.

	1894. Acres.	1895. Acres	1896. Acres.
Wheat	1,010,180	1,140,276	1,081,960
Oats	413,686	482,658	444,445
Barley	119,528	153,839	127,885
Flax	30,500	82,668	20,325
Potatoes	13,300	16,716	12,260
Roots	7,880	6,685	6,715

GROCER WILSON WEDS.

Mr. William Wilson, grocer, 369 Parliament street, Toronto, was united in marriage on Tuesday evening to Miss Lizzie Cauldwell. The ceremony was performed at the residence of the bride's mother, 366 Berkeley street, Rev. Joseph Odery officiating. Miss Bella Cauldwell supported the bride and Mr. Breen was groomsman. THE CANADIAN GROCER tenders its congratulations to Mr. and Mrs. Wilson.



JUST THE THING FOR PICNICS

Pilgrim's Summer Beverages

NEW YORK GINGER ALE — LEMON SODA
BIRCH BEER — CHERRY SOUR, Etc.

Incomparably superior to all others on the Canadian market. A single trial convinces the most skeptical of their exceptional merits.

One dozen in case ; 5-case lots delivered ; 80 cents per dozen.

Agents.....

W. H. GILLARD & CO.

WHOLESALERS ONLY

HAMILTON, ONT.

Trade Diamonds

We sell over two carloads per month of **Victoria Matches**

Couldn't do this if they weren't good, could we? How many do YOU sell?

½-lb. packages of Victoria and Princess Louise **Ceylon .....Tea** are great sellers at 25c. and 20c per package.

Do you keep this brand?

Sole Agents for Canada

LAPORTE, MARTIN & CIE.

Wholesale Grocers

St. Peter Street, MONTREAL.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE feature of trade this week is the activity in sugar, the demand having materially increased during the past week. The market, however, is still unsettled, with prices slightly easier in Canada on both granulated and yellows. Canned goods are sharing with sugar the chief attention, the demand being active in all seasonable lines. Teas are quiet and without special feature. The demand continues active for currants at steady prices. There is a fairly good trade doing in Valencia raisins. The green fruit market is active. Bananas are dearer and the market is bare of all kinds of oranges except Sorrentos. The butter market is dull and weak. The same may be said of eggs. Wednesday being a holiday the volume of business has naturally been interfered with, but trade is gradually recovering from its election quietude.

CANNED GOODS.

Trade in tomatoes and corn is active, particularly on country account. Salmon is going out freely, and a nice business is being done in canned meats. Fresh lots of new season's canned lobster are arriving, but the market is not yet what may be termed well supplied. As large quantities of lobster have been taken on European account it is the general opinion that the home market will not be any too well supplied this season. As noted in our editorial columns the strawberry pack appears to be light, notwithstanding the large crop. We quote : Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.45 to $1.50; "Maple Leaf," $1.35; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.50 to $2.65; half tins, $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The market is still quiet and devoid of special feature. We quote green in bags : Rio, 17 to 20c., according to grade ; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There are a few syrups offering, but there is no demand. We quote : Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is quiet and prices unchanged. We quote : New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The demand has been active during the week, but, notwithstanding, the market has been unsettled, chiefly on account of outside influences and partly because of the uncertainty regarding the tariff. Although the buying is brisk and quite a few carloads are changing hands, the demand is merely for the purpose of satisfying immediate requirements. The Canadian market eased off a little toward the latter part of last week, and transactions took place at shaded prices. The London market is nervous and fluctuating, and although in New York prices are being held a little more firmly confidence is lacking. Wholesalers' prices are : Granulated, $4.60 to $4.65 ; yellows, 3⅝c. up ; Demerara, in bags, $3.75 to $3.85 per 100lbs.

SPICES.

The cassia market is firmer, the cost to import being about ½c. per lb. more than a short time ago. Jamaica ginger is scarce and likely to be higher. Pepper is steady at the recent advance. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

There is a good seasonable demand for rice, tapioca and sago. We quote : Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The market remains quiet and uninteresting. We quote : Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

New season's Japan teas are coming in freely. They are showing exceptionally good value, especially the medium grade. China teas, both black and green, are quiet, with no enquiry. Ceylon and Indians have been more or less neglected during the past week on the local market, although a few sales have been made in low grades where special value has been offered. Ruling prices to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Activity is still the chief feature of the currant trade, with prices steady and unchanged. We quote: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are experiencing the usual seasonable demand. The last box of 3-crown California loose muscatels held by shippers has been sold, and there are practically none left in jobbers' hands. Four-crown and seedless are about the only kinds of California raisins that are now to be had. We quote : Off-stalk, 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c. and layers, 6½ to 6¾c. California raisins, 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.

The few balances of California dried evaporated fruits remaining in hands of shippers have been practically cleaned out during the past week with the exception of a few prunes, holders preferring to shade prices slightly rather than carry the goods over till next season. The demand continues steady for all grades, taking into consideration the time of the year that it is. We quote : Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted ; nectarines, 9½ to 10½c.

You Are Invited . .

TO SEND US BACK EVERY POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

We challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East, TORONTO

and

318 St. Paul St., MONTREAL

Don't Overlook

The fact that your customers want

SURPRISE SOAP



If you are a first-class grocer you keep first-class soap; that is

SURPRISE SOAP

Prunes are quiet and unchanged. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and firm. We quote 5½ to 7½c. as the ruling price.

Dates are scarce, with the demand light at 4½ to 5½c.

GREEN FRUIT.

The local market has been practically cleaned out of all oranges except Sorrentos. As a consequence stocks are light and prices high. A good demand is being experienced for lemons. Bananas have been scarce the past week with prices held about 50c. higher; in fact, as high as $3 per bunch has been asked, but this is not the ruling figure. It is not expected that prices will be easier for another month. Pineapples are exhausted. The season is practically over for strawberries, and raspberries are taking their place. Domestic cucumbers (Montreal) are on the market this week. We quote: Lemons—Messina, $2.75 to $3.50 for 360's and 300's per box. Oranges—Sorrentos, $5 to $6 per box. Bananas, firsts, $1.75 to $2.25; cocoanuts, $4.25 to $4.50 a sack and 70c. per dozen; Bermuda onions, $1.25 to $1.50 per small crate; Egyptian onions, $2 to $2.25 per bag; pineapples, 8 to 15c.; strawberries, 10 to 11c.; cherries, 90c. to $1.50 per basket; cucumbers, 45 to 55c. per dozen; tomatoes, $1 to $1.15; water melons, 25 to 30c. each; raspberries, 9 to 10c.; gooseberries, 40 to 75c.; currants, 50 to 75c. for red, and $1.25 to $1.40 for black.

BUTTER AND CHEESE.

BUTTER—Jobbers report trade in butter unusually quiet, there being scarcely anything moving, the retail trade being largely supplied by hucksters and farmers. In the absence of a demand jobbers are not buyers, and there is an accumulation of butter at country points. Advices from Manitoba state that the make of butter in that province will be large, and that low prices are in consequence anticipated. We quote: Dairy butter—Tubs, 11 to 12c. for good to choice; low grade to medium, 7 to 10c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 16c., according to make.

CHEESE—The local market is fairly active, but prices are easy. There is little or nothing doing in an export way, and the greater part of the cheese coming out is going into cold storage. The idea for new is still 7 to 7½c.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Quiet at 5½ to 6c.

DRIED APPLES—Dull at 3c. per lb.

EGGS—The receipts of eggs exceed the requirements. Dealers are pressing sales and shading prices occasionally. We quote 9 to 9½c.

POTATOES—The season is practically over for old stock, southern potatoes being obtainable on this market at $1.50 to $1.75 per barrel.

HONEY—A little of new season's honey has been offering during the week, but it is not a factor in the market yet. We quote old: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

PROVISIONS.

Trade is fairly good in all smoked meats, and a little improvement is to be noted in the demand for barrel pork. There is a fair movement in lard, but prices are being shaded.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½c.; small hams, 10c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11

FISH.

There is a large supply of Manitoba white fish on the market this week, in fact, of all kinds of fish, but the demand is light, partly on account of the holiday. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.;

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn
Manufacturers' Agent and Grocery Commission Merchant
394 St. Paul Street . . MONTREAL
Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants.
Consignments Solicited. . .
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WINNIPEG

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
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COMMISSION MERCHANTS,
WAREHOUSEMEN,
MANUFACTURERS' AGENTS.
Solicit consignments of Butter, Eggs and produce of all kinds.
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YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO

WATERMELONS . . .
MISSISSIPPI TOMATOES
NEW COCOANUTS . . .
Strawberries and other small fruits.
CLEMES BROS.
51 Front St. East, TORONTO

Lake Erie white fish, 7 to 8c.; Lake Winnipeg white fish, 6½ to 7c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

The local trade has been quiet during the past week, but the country demand for car load lots continues brisk. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Business is much as before. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19½c.; Pratt's astral, 19½c. in bulk.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts continue small. We quote: White wheat, 70c.; red, 69 to 70c.; goose, 52c.; barley, 30 to 31c.; oats, 23½ to 24c.; peas, 48 to 48½c.

BALED HAY—Steady at $13 for No. 1, on track.

FLOUR—Continues quiet. Straight rollers, in bags, are quoted at $3.15, north and west frieghts, and patents at $3.25 to $3.30.

BREAKFAST FOODS—Trade continues quiet. We quote: Standard oatmeal and rolled oats, $2.75 to $2.85; rolled wheat, $2.25 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—The offerings are fair and the market is steady. There is a moderate demand and prices are quoted at 5¾c. for No. 1 green and cars of cured 6 to 6¼c.

LAMBSKINS—Are quiet. Fresh slaughtered are firmer at 35c. and pelts at 15c.

HORSEHIDES—Are steady at $1.50 to $1.75 each; wool pickings, 8c.; horsehair, 18c.

TALLOW—The market is steady. Local dealers are paying 3½ to 3¾c., and asking 4 to 4¼c.

WOOLS—The offerings of fleece are quite free, but the situation is not very promising. Slightly higher prices are being paid this week. Prices quoted are 18 to 19c. for farmers' lots and 19 to 20c. for selected country lots. Pulled wools are dull. The home mills are getting supplies from the farmers and are not buying here to any extent. Prices are nominal at 18½ to 19½c. for supers and 20 to 21c. for extras.

MARKET NOTES.

Bananas are scarce and dearer.

New raspberries are on the Toronto markets.

There is an over-supply of fish on the market.

The fruit auction mart, jointly conducted by McWilliam & Everist and Clemes Bros.,

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

LONDON BUSINESS EXCHANGE
LONDON, CANADA.
If you wish to buy or sell a business, write us. We may assist you.
A. T. CLEGHORN, Manager
97 Dundas Street.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

HART BROS & LAZIER BONE CARBON FILTER FOR HOME OFFICE CAMPING USE
Also to clarify Syrups and other substances.
DURABLE—RELIABLE—PRICES RIGHT.
HART BROS. & LAZIER
Belleville, Ont.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.
have received their first supplies of New Crop Rice, and have now ready for delivery the following
NEW GRADES OF RICE:
"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna
Also the following New Grades, well worth the especial attention of consumers:
"J" Seed Java "Polished" Patna
D. W. ROSS CO.
514 Board of Trade Bldg. MONTREAL

4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

will be open regularly during the season on the Yonge street wharf on Monday, Wednesday and Friday of each week.

The market is bare of all kinds of oranges except Sorrentos.

New honey was offered on the Toronto market this week.

Cassia costs ½c. per lb. more to import than it did a short time ago.

There are no 3-crown California loose muscatel raisins left on the Toronto market.

There is a better supply of new season's canned lobster on the market, but still stocks are light.

QUEBEC MARKETS.

MONTREAL, July 2, 1896.

GROCERIES.

THE volume of business in groceries, while it has shown some increase, is still behind the usual average for this season of the year. Sugar coutinues unsettled as to values, and while the demand is better than it was the aggregate volume of trade is not large. In syrups stocks are light and business small. Molasses exhibits more firmness at primary centres, but there is no change on spot. Stocks of dried fruit of all kinds are almost exhausted here and for this reason they are featureless. Tea continues quiet, with buyers very conservative, and sales agents for all kinds of canned goods make the same complaints about the difficulty of inducing any buying.

SUGAR.

Though there has been some change for the better in the demand for refined sugar during the past few days the movement is not anything like what it should be at this season of the year, when preserving operations are commencing in earnest. The feeling continues weak, as noted last week, and sales of granulated at the refinery have been made freely at 4 5-16 to 4⅜c., while yellows have sold at 3⅜ to 3¾c. In a jobbing way the Guild price on granulated is 4½c., and yellows, 3⅜ to 3¾c. Buying in every instance, both from first and second hands, is strictly confined to immediate wants.

SYRUPS.

Stocks of syrups in refiners' hands are small, the volume of manufacture this summer having been very light. Demand, however, is extremely quiet, and prices are steady and unchanged at 1¼ to 2¾c. as to quality.

MOLASSES.

Advices on molasses from Barbadoes are rather firmer regarding the first cost, but there is little change in spot values. Sales of cargo lots are noted at 28 to 29c., and we quote car lots 30c., and single puncheons 31c., with Porto Rico stock held at same figures.

RICE.

There has been a good average demand for rice, and prices are steady. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

The spice market is quiet and steady. Business is small, being confined strictly to actual wants. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There is only a small jobbing trade passing in coffee, except a few round lots of Maracaibo and Rio, which left first hands at 17 to 18½c. We quote: Rio, 17 to 18c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

The market continues very quiet, the only sales of any importance being a few lots of new Japans, at 17c., which showed good quality. In a jobbing way a fair movement is noted, but dealers are very conservative. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c for mediums, and 25 to 55c for high grade; Japans, 12 to 20c. for mediums, 28 to 35c for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65 for higher grades.

DRIED FRUIT.

All the California raisins in first hands here are exhausted, and supplies with jobbers are exceedingly light, consisting only of a few 4-crown, which are held at 7c. Commission agents tried to procure supplies on the Coast for customers here this week, but could not do so.

Valencia raisins also are almost exhausted, and we quote values firm: Ordinary offstalk, 4½ to 5c.; fine, 5¼ to 5½c., and selected and layers, 6 to 6½c.

Sultanas are firm, at 6 to 6½c.

There is no change in currants, which continue quiet and firm at 4½ to 5½c. as to grade and package.

Prunes are featureless. There are no California prunes to trade in, and stocks of Austrian and French are almost nil. We quote: French, 5¼ to 5½c., and Austrian, 6 to 6½c.

Figs continue quiet and steady at 8½ to 10c. for ordinary and 12 to 17c. for fancy.

Dates rule quiet at 5 to 5¼c. Stocks are very light.

NUTS.

There is only a limited jobbing demand for nuts. We quote: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

Demand for new pack canned goods of all kinds from local jobbers continues light, and few contracts of any importance have yet been put through either in vegetables or fish. The jobbing demand also continues light. Offers on canned salmon are made at unchanged prices. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15

"STRATHROY" CANNED GOODS

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This Week

Meyer's Potted Meats

200 BOXES shipment just in.
Retail at 5c. Big profit to dealer.
Boxes 6 doz. only at $1.80 box.

Ham and Chicken	Ham	Kipper
Tongue	Turkey and Tongue	Bloater
Ham, Chicken and Tongue	Veal and Ham	Anchovy
Ham and Tongue	Beef	Strasbourg

Summer Goods and Sellers

Clams, Clam Chowder and Scallops

CURRANTS

Finest Cleaned Fruit Packed.

KALAMOS, 4½c. in cases. MOREA, 5c. in cases.
ROYAL VONITSA, 6c. in cases.

TEA . . .

Come to stay.

KOLONA, ORIENT and LIPTON Package Teas.
Write for sample.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

There have been few changes in green fruit since last report. Oranges have sold well at steady prices, and the same can be said of lemons. Bananas are neglected and rather easier, and increased receipts of strawberries have depressed prices. California fruit has been arriving more freely of late. We quote: Apples, $5 to $6; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1; pineapples, 10 to 15c., and strawberries, 5 to 8c.; lemons, $2 to $3.50; oranges, $1.50 to $3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market has ruled firmer on choice stock and prices have advanced to 9½ to 10c. on firsts, while seconds sell at 8 to 8½c.

BEANS—In beans business continues very quiet, and prices are unchanged at 70 to 75c. in car lots and 80 to 90c. in a jobbing way.

POTATOES — The market for potatoes shows no sign of improvement, the demand being slow at 25 to 26c. per bag in car lots and at 30 to 35c. in a small way.

TALLOW—There is no change in tallow, which we quote at 4 to 5½c.

HOPS—Range from 6 to 6½c.

HONEY—Slow at 12 to 14c. for bright comb, 10 to 12c. dark, and extracted 7 to 8c.

HAY.

There has been a fair week's trade in baled hay, which we quote active and firm. No. 1, $13.50, and No. 2, $10.50 per ton car lots on track.

PROVISIONS.

The provision market was quiet and featureless. We quote as follows: Canadian short cut, clear, $12 to $12.50; Canadian short cut, mess, $12.50 to $13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

The flour market has not exhibited any change. A fair local trade has been transacted, and some export business has also been worked in Manitoba patents and strong bakers'. We quote: Winter wheat, $3.80 to $4; spring wheat, patents, $3.75 to $3.85; straight roller, $3.60 to $3.70; straight roller, bags, $1.70 to $1.75; extra bags, $1.40 to $1.50; Manitoba strong bakers', $3.30 to $3.50.

The demand for oatmeal continues slow and the market is dull and unchanged. We quote: Standard, bbls, $2.90 to $3; granulated, bbls, $3 to $3.10; rolled oats, bbls, $2.70 to $2.75; rolled wheat, per 100 lbs, $2.40 to $2.50.

There was a fairly active business done in feed and values rule steady. We quote: Bran, $10.50 to $11.50; shorts, $11.50 to $12.50; mouillie, $15.50 to $17.50.

CHEESE AND BUTTER.

The cheese market continues to decline, and the market this week is fully ¼ to ⅜c. below what it stood at last week. Sales of 6,000 Quebec cheese have been made at 6½c. spot, and all that buyers are prepared to offer for Ontario makes is 7c., and as what is here cost fully 7⅛ to 7¼c., business is of necessity light. In a word, the market is in a very unsettled condition.

The butter market is quiet, with a rather easy tendency. Shippers were bidding 16½c. for finest creamery to-day, but the fact that local jobbers were offering and paid a fraction more made trading difficult for shippers. Townships dairy was offered and sold at 15½c., and there were small receipts of western dairy, which sold at 14c.

ASHES.

There is no change in ashes, which rule quiet and steady. We quote: Pots, firsts, $3.60; seconds, $3.30, and pearls, $4.75 per 100 lbs.

MONTREAL NOTES.

The demand for sugar, though it has picked up a trifle here, is still unsatisfactory as a whole.

Advices from Barbadoes have been rather firmer on molasses, the first cost being quoted 1c. higher.

Sales agents for canned salmon report that so far they have not closed a single import contract for new season's pack in Montreal.

The stock of last year's dried fruit in California is practically exhausted, commission men here who tried to fill orders this week being unable to do so.

Stocks of syrups continue light owing to the fact that throughout the entire summer the volume of output at both refineries here has been exceedingly light.

NEW BRUNSWICK MARKETS.

ST. JOHN, N.B., July 2, 1896.

THE first half of the year is gone It has seen many changes. Looking at business the past six months, it cannot be called successful, for though we have had few failures, little money has been made and some lost, owing to all markets falling off, even after they were down to what many thought hard pan. The past week shows rather a better volume of business than for some little time, the election being over. Many are the conjectures regarding what changes will be made in the tariff. One which is most expected is a duty on tea. It is one which many of our largest tea merchants rather favor. In spice there is little change, except pepper, which tends higher.

OIL—This line, as is expected at this season, shows but light demand. Prices show no change. Quantity of fish oil arriving is small, and there is small demand. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime white, 17 to 18c.; barrels free in all cases.

SALT—There is a fair movement, and stocks are being well worked off. They can be readily replaced from Boston, from which port some is now on the way, but it cannot be landed to sell at present prices asked by some holders. The above refers to English coarse salt. The first car of salt brought here from the Canada Salt Association

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
WINNIPEG, MAN.

BUTTER and EGGS
Consignments of the above and all produce solicited. Highest prices obtained.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. . . . TORONTO.

YOU CAN SELL
"GOLDEN" FINNAN HADDIES
They will not stay in your store till they get shop-worn.
Always buy Golden brand haddies, and your trade will increase in that line.
Your wholesaler has the new pack.
NORTHRUP & CO.
Packers' Agents.
St. John, N.B.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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J. W. BEARDSLEY'S SONS, New York, U.S.A.

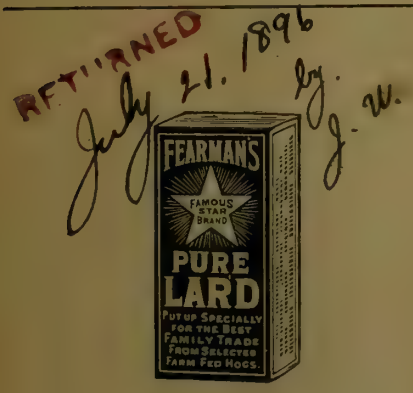
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BIRD SEED
For Sale by all Wholesalers.

Every wise dealer is ambitious to have his name associated with a standard article. He who comes to be known as the seller of trustworthy goods gets the largest and best paying custom.

"Bird Bread" (pat.)
B. B. Holder
Beak Sharpener
Directions for care of birds
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FRUIT
PRODUCE
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Consignments Solicited
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GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



arrived this week. It gives satisfaction. They put up an attractive 5-lb. cartoon, besides the regular packages. In box salt, the Windsor people have no competition. We quote: Coarse, 48 to 50c.; English factory-filled, 90c. to $1; 5-lb. bags, in barrels, $3 to $3.25; 10-lb bags in barrels, $2.75 to $3; 20-lb wood boxes, 20c; 10-lb boxes, 12c.; cartoons, $2 per case of 2 doz; butter and cheese salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—This is now a line of some interest. In vegetables, owing to standard and best-known brands selling at guaranteed price, brokers find it hard to work in other brands. In salmon, a few orders have been placed at last season's prices. Market is firm, packers not shading prices. There is a range of from 25 to 50c. in prices received here; those quoting the higher prices are equally firm as those quoting lower, and have refused orders, even when they could be bought at lower prices than offer made. In spot goods, peas are scarce and higher. Tomatoes are also small stock, and held firm. Corn is weak. They are freely offered by retailers at 7c. per can. Oysters are higher, and some packers have none to offer. We quote: Corn, 75 to 80c.; peas, $1 to $1.10; tomatoes, 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb tins, Canadian, $2.30 to $2.35; 2-lb. tins American, $2.50 to $2.55; 1-lb tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.45; peaches, Canadian, $2.70 to $2.75; 2's, $1.90 to $2; pineapple, Canadian pack, $2.50 to $2.75; salmon, $1.35 so $1.40; haddies, $1.25 to 1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz; scallops, $5.50 to $5.75 for 4 doz; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is a very large movement, particularly in bananas. Native berries are beginning to come in. They are much preferred to the Upper Canadian berry, and are much more profitable to the dealer, arriving in better condition. Stocks of oranges on this market during the past week have been light. Valencias are still the principal stock. Prices are high. California peaches and plums are being received in small quantities. Pineapples are light receipts. We quote: Lemons, $3.50 to $4; Valencia oranges, $8 to $8.50; pineapples, $1.50 to $2; bananas, $1 to $2; rhubarb, 1½c.; strawberries, 12 to 15c.; cabbage, per doz.. 80c. to $1.20; cucumbers, per doz, 80 to 90c.; tomatoes, $2 to $2.50 per crate; California peaches, $1.50 to $2; apricots, $1.50 to $2; cherries, $1.50 to $2; plums, $2 to $2.75.

DRIED FRUIT—There is little of interest. Stock of loose muscatels is getting light. Prices firmer. Stock in New York also

Brock's Bird Seed
It is the seed others are selling.
It is admitted to be the best bird seed in the market.
The demand for it is increasing. Ask your wholesaler for it, and see that you get it.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

WHEN YOU KEEP . . .
Maple Leaf Brand Smoked Meats
Your trade increases; your customers are pleased, because **Maple Leaf Brand** is the best.
D. GUNN, BROS. & CO.
TORONTO

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

light, and higher prices are expected. These goods are well liked here. In California prunes there is still some light demand. Onions are fair sale, there being good stocks of Bermuda and Egyptian held. Dried apples are still dull. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 5¾ to 6c.; London layers, $1.50 to $1.75; currants, cases, 4¼ to 5c.; cartoons, cleaned, 6½ to 7½c.; bulk, cleaned, 6½c.; prunes, boxes, 6 to 7c.; dates, 4 to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; Egyptian onions, 2 to 2¼c.; Bermuda onions, $1 to $1.25 per crate; cocoanuts, $4 to $4.50 per 100 lbs; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—There is as yet little of interest. Butter is plentiful, with light demand and prices low. Even creamery prints are hard to sell. In eggs there are but small sales, merchants preferring to buy small lots of fresh in the country markets rather than case eggs. In cheese, new is still in small demand, and small cheese preferred. Market reports from the West Indies are still unsatisfactory. We quote: Dairy tubs, 14 to 16c.; creamery, roll, 18 to 19c.; do. tub, 17 to 18c. Eggs are steady at 8½ to 9c. Cheese, 8½ to 9c.

SUGAR—There is a rather easier feeling, and demand is still light, much to the surprise of holders. The advance so long expected has now been given up, and lower prices would not be a matter of surprise. We quote: Granulated, 4⅜ to 4¾c.; yellows, 3⅝ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—During the week upwards of 1,000 casks of Porto Rico landed here direct importations. This has not prevented Yarmouth parties from selling some in this market. Demand is quiet. Considering the low price of other grades Porto Rico holds its price well. At the island Porto Rico is higher, but the large stock here will tend to prevent any advance. The quality of the Barbadoes varies, but does not equal the Porto Rico, for which there is now the largest demand. The people are no longer satisfied with a cheap molasses. It must be good. Some of the St. Croix received compares well with the Barbadoes. New Orleans, owing to the stock of West India, is quiet. There is little demand for syrup. We quote: Barbadoes, 27 to 29c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 34c.; Antigua, 25 to 26c.; Nevis, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—Demand is dull. It is very seldom that at this season fresh salmon are so low. The catch is large and quality good. The Boston market is lower than here. In dry fish prices remain low. The best pickled herring now here is Quoddy River. In smoked herring the market is worse than before. They never were as low. Pickled shad show small demand, the spring run was so small, very few being packed. Last season's fish are still to be had. Fall caught shad are the best. Lobster season is about over. There has been a fair catch, larger, in fact, than was expected. The demand has been active, so that canned lobsters are high and hard to get. We quote as follows: Large cod, $3 to $3.25; medium, $2.75 to $3; pollock, $1.20 to $1.25; bay herring, $1.20 to $1.25 per half-bbl; new smoked, 4 to 5c.; Canso, $2 to $2.50 per half-bbl.; shad, half-bbl, $4.25; Shelburne, $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; salmon, fresh, 10 to 12c.; mackerel, fresh, 10c. each; lobsters, medium to large, 5 to 6c.

PROVISIONS—Stocks held here are still large, with prices easy and very quiet movement. Lard shows no improvement. The same is true of smoked meats, particularly rolls. We quote: Clear pork, $13.75 to $14.25; mess, $13 to $13.50; beef, $12.25 to $13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 8½ to 9c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—Flour tends lower, with stocks smaller than for some time, and merchants only buying to fill actual needs. Oatmeal, which took a little turn for the better, is again off. Fair stocks are held here. Demand light, as it also is for oats. Cornmeal is even lower than last quotation, and large quantities are moving. Beans are again lower and some few cars have been bought. Stock held here is large. Hay is but small business, but holds at prices. Outlook is good. There is no demand for mill feed. We quote: Manitoba flour, $4.45 to $4.50; best Ontario, $4.15 to $4.20; medium, $4 to $4.10; oatmeal, $3 to $3.15; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $14.50 to $15.50; bran, do do, $13.50 to $14; hay, $11 to $13; handpicked beans, $1; prime, 90c.; oats, 31 to 32c.; barley, $3.50; round peas, $1.15; split peas, $3.30 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

Our own wild and cultivated strawberries are now coming in quite freely.

James Patterson daily receives large quantities of fresh caught salmon.

Geo. W. Newcomb, of Hopewell Hill, Albert county, is advertising his store for sale.

One commercial traveler voted in Freetown, P.E I., and in St. John. Few cast two votes so far apart.

A St. John drug house this week placed an order for 250 gross Japanese tooth brushes, direct importation.

THE GROCER extends congratulations to Mr. I. C. Sewart, editor of The Maritime Merchant, who was married during the past week.

Advices from Nova Scotia are for a large apple crop. One large orchard owner has ordered three thousand barrels to put his output in.

Large shipments of pulp continue to be made from Nova Scotia. A shipment of three thousand bundles went forward to Portland, Maine, this past week.

There is to be a large new cranberry bog at Middleton, N.S, this season. When complete it will contain about eighty acres. Fifteen will be set with plants this year.

THE GROCER is pleased to welcome home from Florida Mr. C. H. Dearborn, of the well-known firm of Dearborn & Co. Mr. Dearborn is looking in better health than usual. In speaking of his orange grove Mr. Dearborn said that though the frost had damaged the trees so much that they had to be cut down, the roots were not destroyed, and they were beginning to grow, but it would be several years before we had any quantity of Florida oranges.

New Glasgow, N.S., is now quite a milling centre. They have a mill turning out 100 barrels each of flour and meal per day. The flour is ground from Manitoba wheat.

Large shipments of salmon and lobsters are daily going forward to the American market. During the week one shipment of 5,000 live lobsters was made from Digby, and on another day 3,000 went out.

Much interest is taken in the new English law stipulating that no cattle shall be imported alive. Should our port, as it should be, and as we expect it will, having advantages which no other port has, become the winter port of Canada, this law would be of great advantage to us making much

NEW HOME-GROWN
Cabbage, Strawberries, Cherries and Gooseberries
WRITE FOR OUR PRICES.
Titterington & Co. St. Catharines, Ont.
Growers and Wholesale Dealers.

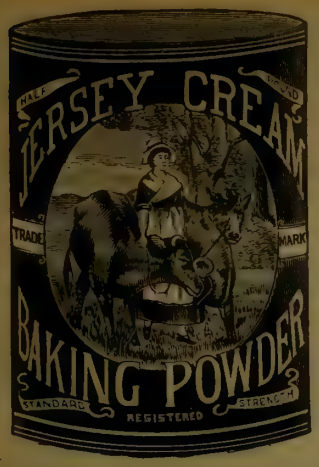


Up-to-date Merchants Handle
THE BEST GOODS . .
In the matter of **Stove Enamel**
"Scientific" Stands at the top. 'Tis Brightest, Blackest, Quickest, Best and
WILL NOT CAKE IN STOCK.
Order through your wholesale house.
Telephone 2905. ***TORONTO***

GROCERS!



Has it ever appeared to you that we are the largest manufacturers of Shoe Dressings, Inks and Shoe Blackings in Canada? Write for Price List.
BERLIN, ONT.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

When a Customer Asks for . . .

Vinegar..

WHETHER IT BE

MALT
CIDER
OR WHITE WINE

It is to your interest to sell them the best. Ours is unsurpassed for purity and excellence of flavor.

T. A. LYTLE & CO. Vinegar Manufacturers
TORONTO

Write for quotations.

Whittamore's "Dandy" Tan Dressing

Combination cleaner and shiner.
1 doz. in box. $2 per doz.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

RAISINS

OFF-STALK
FINE OFF-STALK
SELECTED LAYERS

Choice fruit in A1 condition at bargain prices.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

TEA TEA TEA

Medium and Low-Priced.

Japan, Hyson and Congou

Best value in Canada.
Write for samples and prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



A GOOD SELLER

To know is to appreciate.



W. CLARK - MONTREAL

New Season's Japan TEAS

"MOON"
"CRESCENT"
"TEA HOUSE"
"SAILOR BOY"

A shipment of the above, our famous brands, just to hand. . . .

PERKINS, INCE & CO.

TORONTO.



Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

RUSTICATING

Summer rusticators often find difficulty in obtaining tasty and appetising changes for their tables.

This trouble largely disappears when two or three kinds of

JAMIESON'S BISCUITS

are in the pantry. Then the housekeeper or hostess can smile with equanimity on either family or visitors.

Manufactured by

R. E. JAMIESON - OTTAWA

business here, not only killing the cattle but in the by-products. This law will also aid the fast passenger boat, should one be put on.

The new carton in which Coleman's salt is sold is much admired; the salt is particularly put up for table use. They also put up best cheese and butter salt in the regular styles of package. J. Hunter White, agent for Maritime Provinces.

HALIFAX TRADE GOSSIP.

AND now the elections are over and business is getting back to its normal conditions, although a dulness is prevailing which we would like to see shaken off. This dulness has been with us, more or less, since the first of the year, and it seems to desire to stick to us closer than any brother. Not only is this the case in groceries, but it is the same in dry goods, hardware and other lines. People have been exhibiting a large amount of caution in their purchases, not exactly because any radical changes are expected in the tariff, but principally from the fact that demand is slow.

One failure is recorded this week, that of M. O. Wier & Co., grocers and commission merchants. The firm apparently enjoyed a fair measure of trade, but they had the happy, or unhappy, faculty of "selling below cost." Somehow or other our firms who sell "below cost" usually come to grief. A year ago this firm was selling sugars below refinery quotations and the trade was sorely perplexed to know how it was done. They soon found out. They were buying sugars which were stolen. M. O. Wier is the only member of the firm. His preferences are his father, Louis Wier, $1,500 for cash advanced, and John Campbell, his clerk, $100. C. H. Harvey is the assignee.

The Annapolis Valley strawberry crop is beginning to come in. On Saturday last quotation per quart by the crate was 17c., but on Monday retailers sold them 3 quarts for 25c. Last year they were down as low as 5c. per quart by the close of the season. There is an abundant crop this season, and the quality is excellent.

Dealers in breadstuffs report business quiet, but hope for more activity in the near future. Flour quotations remain steady, but a weakness is reported in oatmeal and rolled oats, carloads being offered as low as $2,75 delivered in any part of the province. Quotations of flours are: Hungarian patent Manitoban, $4.40 to $4.50; Manitoba strong bakers', $4.20 to $4.30; Canadian pastry, $4.10 to $4.20; 75 p.c. roller patents, $3.90 to $4; 80 p.c. do, do, $3.80 to $3.90; 90 p.c. do, do, $3.70 to $3.75; straight do, $3.65 to $3.70; extra, $3.40 to $3.50.

A first-class article in butter always meets with a ready sale in this market, but there is some stuff sent here for which the consignor should never look for returns. Creamery prints bring 20c.; western dairy, 17c., and Eastern Townships, 18c. The latter is beginning to arrive quite freely.

There is steadier feeling in eggs, and good native stocks find ready purchasers at 9c., while P. E. Island bring 8c.

Business in provisions is dull and lifeless. P. E. Island mess pork is quoted at $13.50 to $14, but there is little doing at those figures. New sugar cured hams are worth 9½c.

If there is one article more than another that is affected by a prospective change of tariff it is sugar. A visit to the office of the refinery elicited the fact that there is no movement whatever. While the outside markets appear strong and the visible supply not over large, dealers still feel tardy about placing orders, feeling that a change in the tariff is one of the possibilities. Quotations are: Porto Rico, in bbls., 3½c.; refined cut loaf, 6½c.; granulated, 4⅛c.; standard A, 4½c.; standard yellow C, 4⅜c.; extra C, 5c.; yellow extra, C, 3⅞c.

Cargoes of molasses continue to arrive, but the market seems to be at a standstill, there being no turnover worth noting. Quotations are: Porto Rico, 35 to 36c.; St. Croix, 28c.; Trinidad, 28c.; Barbadoes, 32c., and Demerara, M.R. brand, 39c.

Canned goods are in good demand, principally fruits. Gallon apples are worth $1.90 and sell better than any other fruit. Butter and string beans sell at 90c.; corn, 90c.; peas, 95c.; pears, 1's, $1.75; peaches, 2's, $1.85; plums, $1.75, and strawberries, $2.40. The reported shortage in canned lobsters has strengthened the market in that line. Canned beef is somewhat lower. Canadian 1's are quoted at $1.25, 2's at $2.25, 14' $15 per dozen.

Green fruits are meeting with fair demand.

To Our Hamilton Friends

We are pleased to announce that **Messrs. LUCAS, STEELE & BRISTOL** have now taken over the agency of all our goods in Hamilton, and it will pay you to have their travellers show you samples of our specialties. The finest goods of their kind in the world.

The Brand is "PURE GOLD"

The Goods are: Baking Powder
Coffees, Spices
Flavoring Extracts
Tomato Catsup
Toilet Soaps
Peerless Washing Compound
Electric Household Soda
etc., etc., etc.

Every Package is Guaranteed and goods may be refunded if not as represented. . . . .

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

Supplies are being received twice per week from Boston. Valencia oranges show a sharp advance, being quoted at $10 per case for 420 count Valencias. Messinas, 200 count, sell at $5. Lemons also are higher, being sold at $4 per bag of 300 count. Bananas sell at $1.75 to $2.25 per bunch, and pineapples at $2 to $2.25 per dozen. Onions are lower, selling at 2c. per lb. for Egyptian, and $1 per bag for Barmudas in 50-lb. boxes.

The fish business is quiet. Grocery cod is scarce and selling at $4.25 per quintal. Alewives sell at $2.75 to $3 per bbl.

Cutting is reported in dried fruits, but is gradually diminishing.

LIPTON BUYS ANOTHER TEA PLANTATION.

We learn that Nahakettia estate, the sale of which was noticed in our last issue, has been purchased by Mr. T. J. Lipton, and we understand that Oakfield and Daminatenne have also been sold to the same purchaser. These three estates are all situated in the Haputale district. Oakfield and Daminatenne have been taken over by him now for some little time, but Nahakettia is quite a recent purchase, and will be taken over as soon as the necessary formalities have been completed. We should not be surprised to hear that Mr. Lipton had made another purchase in the Haputale district, where he now possesses such a large acreage of tea.

PERSONAL MENTION.

Mr. Laflamme, of Rose & Laflamme, of Montreal, was in Toronto on Thursday.

Major John Sloan, quartermaster of the Governor-General's Body Guards, is in camp with his regiment this week.

Mr. McLaughlin, of McLaughlin & Co., Gorrie, paid THE CANADIAN GROCER a visit this week. He says business in his locality is fully up to average.

Mr. J. D. Roberts, of Pure Gold Mfg. Co., is in Hamilton this week, hustling "Pure Gold" in connection with Lucas, Steele & Bristol, and reports everything progressing beautifully.

A. A. Parks, Williamsford, was in Toronto this week. He reports business good and the outlook encouraging. He is of opinion that crops in his neighborhood will be up to, if not surpassing, the average.

HAMILTON BOARD OF TRADE.

The annual meeting of the Hamilton Board of Trade was held on Monday morning for the purpose of nomina ing officers for the ensuing year. There was only one nomination each for the position of president and vice-president, and W. A. Robinson and W. F. Findlay were elected by acclamation to fill these positions.

For secretary-treasurer C. R. Smith and John Bell were nominated. Wm. Hendrie proposed Mr. Smith, and the nomination was seconded by Dr. Burns. Mr. Bell's nominators were Alexander Turner and J. B. Fairgrieve.

Seven members of the council are to be elected next Monday, and the following-named gentlemen were nominated to fill the vacancies: St. Clair Balfour, W. H. Glassco, Alexander Gartshore, John A. Bruce, Col. A. H. Moore, Matthew Leggat, J. G. Bowes, John M. Eastwood, John Calder, C. E Doolittle, Dr. Burns, F. C. Fearman, John Hoodless, H. N. Kittson.

For the Board of Arbitration, of which four members have to be elected, these gentlemen were nominated: J. Turnbull, T. H. Lester, W. H. Draper, F. H. Lamb, Seneca Jones, T. E. Leather, S. O. Greening.

The Windsor Salt Works are shipping to the full capacity of their works, and expect soon to have caught up with back orders.

F. W. Fearman, Hamilton, has a line of smoked sugar-cured shoulders that are extra good value, and the cheapest article in the trade.

Gold to the amount of $700,000 was shipped from New York last week for Canada.

The early-closing movement among the grocers of London, Ont., has collapsed.

THE IRELAND NATIONAL FOOD CO.

Toronto, Ont.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . Mail Orders.

HINTS TO BUYERS.

DAVIDSON & HAY are showing a fine sample of Sultana raisins. This fruit is the choicest grade packed, and excels anything ever shown on the Canadian market.

Davidson & Hay have in store Noble's lobsters—new pack.

Sugars have been moving lively the past 10 days.

Davidson & Hay are quoting gallon apples at close figures.

T. A. Lytle & Co. find the demand for malt and cider vinegar rapidly increasing. Quality tells.

A large shipment of Roberts' jellies, all flavors, is to hand with Davidson & Hay.

The material used in the manufacture of "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon, India, and goes through a peculiar manipulation at the factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

T. B. Escott & Co. report a large sale for proof spirit vinegar, suggestive of the fact that the people prefer pure goods.

A large lot of early May pickings Japan tea is being offered by W. H. Gillard & Co. The tea can be retailed at 25c., and there is a good thing in it for the retailer.

An enormous quantity of the "Rising Sun" stove polish is now being exported to Great Britain. Sixty-five thousand cases were sold through the English agency in London last year.

A consignment of Noble's celebrated "Religious" lobsters has just come to hand for W. H. Gillard & Co. The quality they state is even superior to former packs.

Frank Magor & Co., Montreal, report a large shipment just in per Brazilian from London of Chas. Southwell's jams and jellies, new season's fruit. They are already distributing these goods to all parts of Canada.

The Pure Gold Mfg. Co., of Toronto, and Lucas, Steele & Bristol, of Hamilton, are mutually pleased to announce that they have been able to make arrangements whereby the latter have become sole agents for the former in Hamilton. See advertisement.

T. B. Escott & Co., of London, note the arrival of a large shipment of Ceylon teas bought at lowest point, which they offer to the trade at close margin. They also have two carloads of Japan tea en route from Japan, splendid 25c. teas.

"So many grocers availed themselves of our offer to forward show cards for Keen's mustard and Oxford blue that we ran short for a few days. We have, however, 150 more just in from the framer's hands and will be glad to send them out to any grocer," write F. Magor & Co., 16 St. John street, Montreal.

The second shipment of Barbadoes molasses will reach Laporte, Martin & Cie.

Exaggeration . . .



Is a poor factor to use in selling goods. Plain facts are best. When showing our goods, just tell your customers what we have been telling you about their purity and cleanliness, and induce them to make a personal test. One sale will always lead to others.

DELHI CANNING CO., DELHI.

MacLaren's Imperial Cheese

is by far the most alluring and seductive that has ever tickled one's palate. Appeals instantaneously to the taste. Always the same.

ALL REPUTABLE JOBBERS SELL IT



East India Pickles

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Good Sellers
Good Profit

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

GROCERS

SHOULD BUY

Knox's Sparkling Calf's Foot Gelatine

It is unequalled by any other make.

No. 1. Knox's Sparkling . . . Calf's Foot

The purest and best in the world to-day. Dissolves in two minutes. Makes 2 quarts jelly.

No. 3. Knox's Acidulated . . . Gelatine

This is Knox's Sparkling Calf's Foot combined with pure fruit acid. No lemons are required in making jellies. Makes 2 quarts.

THE MOST EASILY PREPARED. MAKES THE FINEST JELLIES.

A. E. Richards & Co. *Canadian Agents* ***Hamilton***

No Self-Respect is Lost

When you recommend your customers to buy Tetley's (Indian and Ceylon) Packet Teas. **We** know, you know and your customer **will know,** when he has tried it, that this tea is good, honest, well-grown and well-blended tea.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

this week. They received the first cargo some weeks ago and note no decrease in the demand for this popular brand.

The Eby, Blain Co., Ltd., report the arrival of Whittemore's Gilt Edge and Russet tan dressing.

D. Gunn Bros. & Co. are experiencing good sales in their special cure of spiced rolls.

C. & E. Macmichael, St. John, N.B., received this week a large shipment of the well known Copco soap.

Recent shipments of 5,000 boxes of smoked herrings are being offered by Laporte, Martin & Cie. at a very low price.

Special values in 4-crown layers Valencia raisins are being offered by Laporte, Martin & Cie, to clear the balance of their stock.

"Our 'Eureka' tan shoe polishers are selling well," say the Eby, Blain Co., Ltd. They can be used for black or tan shoes.

The Toronto Salt Works report the delivery of an assorted car lot of "Windsor" table and dairy salt to the Eby, Blain Co., Ltd.

The Eby, Blain Co. report the arrival of another shipment of Meyers' (English) potted meats, which can be retailed at 5c. See advertisement on another page.

New dulse of extra quality is now arriving. Thos. Gorman received some consignments this week from Grand Manan. Our best dulse comes from there

Perkins, Ince & Co. are in receipt of shipments of the well known brands of Japan tea, namely, "Moon," "Crescent," "Tea House" and "Sailor Boy."

Samples of the new season's Japs will be gladly forwarded by Lucas, Steele & Bristol on application; also ¼ lb. packet of "Hillwattee" blend.

"Our L. P. & Co. spices," say Lucas, Steele & Bristol, "are all ground from selected, sifted stock. Many of our customers now keep no other spices."

Another shipment of Stower's lime juice, cordial and clarified lemon squash is to hand with Lucas, Steele & Bristol. The firm also have their peptonised lime fruit sauce.

Summer clearing sales seem to have taken possession of the wholesale merchants as well as the retail. Laporte, Martin & Cie. are offering special bargains in the leading brands of canned goods; special prices, even below the bargain rates, are offered for large lots.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

For the

Whitest, Lightest and Sweetest Cakes

Use . . .

OCEAN WAVE BAKING POWDER



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

Hamilton, Ont.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

OBSERVE THOSE OWLS

On each package of genuine "**Instantaneous Tapioca.**" It needs no soaking and very little cooking. Recipes and sample sent for the asking.

Howe, McIntyre Co.
MONTREAL, Que.

CANADIAN AGENTS



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

Thousands Don't Know

There are still thousands of people in this Dominion of Canada who do not know the taste of **pure** tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous.** It's pure.

HOWE, McINTYRE CO.
Agents, Montreal.

COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

Write for prices.

THE CANADA SALT ASSOCIATION
CLINTON, ONTARIO.

A Capital T

With which to begin a new era in your tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—wholesome, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Do You Keep Silver Dust Washing Powder ?

In justice to yourself, and in justice to your customers, you ought to. It is a quick and harmless washing compound that may be used for all purposes where soap is commonly used. Try a sample from your wholesaler.

Silver Dust Mfg. Co. Hamilton.

LIPTON'S TEAS

As Supplied to HER MAJESTY
THE QUEEN



OVER
1,000,000
Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

THE . . .

Tea Plant Thrives Best

In a warm, damp climate---one with a high temperature---and requires an

ABUNDANT RAIN FALL.

That is the reason why Ceylon Teas are the best and healthiest in the world---Ceylon is blessed with an abundance of rain, and the climate of the "tight little island" is known as humid.

Perfection in tea planting, raising, cultivating, preparing, handling and shipping is reached by the British growers of Ceylon.

If you do not know Ceylon teas, and have not handled them, you have a lot to learn. Once used, always used.

Try a small sample order.

The Finest Whisky in the World

Is

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

.. 50 MEDALS ..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

NEW EGG HOUSE FOR LONDON.

LONDON, Ont., is to have a new industry which is expected to do wonders for the farmers of the surrounding agricultural district.

A few weeks ago Mr. Thos. Robinson, of West Hartlepool, Eng., visited London. Mr. Robinson is the largest exporter of eggs in the world, and he was looking over the Canadian ground with a view to establishing a branch export house here, with mammoth refrigerator and cold storage appurtenances. Mayor Little took him in hand, and, in company with Mr. J. S. Pearce, they drove Mr. Robinson around the district, calling on agriculturists who would be interested. So well pleased was Mr. Robinson with what he saw that almost before he left London he had made up his mind to establish his Canadian branch here. He even went so far as to look up a probable site.

Mr. Robinson visited the other Canadian points, but they only served to impress him still more with the desirability of London, and when he arrived home in England and consulted his three sons, who are partners in the business, he cabled Mr. A. A. Campbell to close the deal for the property. The latter includes lots 27 and 28 on Bathurst street, near Adelaide, with a frontage on the Grand Trunk Railway. The warehouse will occupy ground which, before the N.P., was used for oil purposes. It is unnecessary to remark that it has been vacant of late.

Mr. Benjamin Higgins has been appionted manager, and instructions are expected every day in regard to building operations.

The egg business carried on by Mr. Robinson and his three sons was established 32 years ago, and is now the largest of the kind in the kingdom. The firm have large warehouses where the eggs are stored fresh and under the various processes of preserving. The stock is bought in foreign countries during the spring months when cheapest, and best in quality, and after lying in tanks for several months are taken out, dried, packed, and delivered to buyers in Great Britain and Ireland during the autumn and winter. The industry employs some 180 or 200 hands, and 1,600 tons of pickled eggs are handled, representing 26,000,000 eggs. Heretofore one half of their purchases were made in Russia, and shipped by steamer from Riga, on the Baltic. Mr. Robinson has stated that he found the Canadian eggs superior to any other, not only in weight, but in quality and richness of their contents.—Advertiser, London.

U. S. SALMON SHIPMENTS.

Last mail advices from San Francisco state that the sea shipments of salmon from that port in May were 5,570 cases and 370 packages, valued at $29,284, against 31,100 cases for the same month last year, that total including 27,393 cases to New York. Shipments for the first five months of the calendar year were as follows:

Great Britain, cases	23,061
Australia	16,096
New Zealand	3,380
Hawaiian Islands	2,211
China and East India	1,850
Central America and Mexico	855
Society Islands	634
New York	8,329
Miscellaneous	908
Total	56,824
In 1895	211,075

Also, 4,714 packages this year, the whole valued at $202,039, against $885,855 last year.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & CO.
MONTREAL QUEBEC.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

Boeckh's Brushes

A REFRESHING AND TONIC BEVERAGE

Lemon... Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. C. ALLISON, with general stores at Oil City and Whitby, has assigned to John Smith.

P. St. Jean, general merchant, Magog, Que., is in financial difficulties.

A. Roberts & Co., general merchants, Wapella, N.W.T., have assigned.

Wm. Stewart, grocer, Tilsonburg, is offering to compromise at 50c. on the dollar.

Gorman Bros., general merchants, Renfrew, will meet their creditors on July 3.

E. Leclere, trader, Montreal, is absent, and a meeting of creditors will be held July 9.

D. F. McRae, general merchant, Baddeck, N.S., is offering to compromise at 50c. on the dollar.

The assets of the firm of P. M. Lawrason, soap and lard oil manufacturer, London, Ont., are placed at $55,060.53, or nominally about $5,000 more than the liabilities.

Madame L. A. Sauve, general storekeeper, St. Ignace, Coteau du Lac, has assigned on demand of Thibaudeau Bros. & Co. Liabilities about $6,000. Principal creditors: A. Racine & Co., $1,000; Thibaudeau Bros. & Co., $1,200.

CHANGES.

Plunkett & Co., grocers, Ottawa, have sold out.

N. Blair has started a general store at Brooke, Ont.

J. J. Kyle, grocer, Smith's Falls, has opened a branch at Ottawa.

The Vancouver Biscuit Co., of Vancouver, has been incorporated.

SALES MADE AND PENDING.

The stock of the estate of J. W. Aikins, general merchant, is to be sold this week.

The business of the late J. A. Rothwell, grocer, Walkerton, is advertised for sale.

The stock of the estate of E. Patton, general merchant, has been sold to H. S. Law.

The stock of Trahan & Co., general merchants, Nicolet, Que., has been sold at 38c. on the dollar.

The stock of C. C. Mills & Co., general merchants, Woodlawn, Ont., has been sold at 50c. on the dollar.

The stock of L. C. Rodgers, boots and shoes and men's furnishings, Regina, has been sold at 50c. an the dollar.

Assignee Richard Tew has disposed of the general stocks of Neil and Small, of Kincardine, for 67½c. on the dollar, to W. Murray, of the same town, and that of Neil & McKay, of Lucknow, to J. R. Grant & Co., at 55½c. on the dollar.

The stock of David Daniels, general merchant, Bracebridge and Burk's Falls, who assigned recently, has been sold. John Dixon purchased the stock at Bracebridge, valued at $5,200, at 66¾c. on the dollar. The Burk's Falls stock, valued at $2,000, was sold to S. E. Bruce at 60c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

W. Maitland & Co., fruits, Montreal, have dissolved.

Geo. F. Mathews & Co., grocers, Montreal, have dissolved.

M. Monette & Co., grocers, Montreal, have dissolved.

Trotter Bros., warehousemen, Montreal, have dissolved.

The Meadow Sweet Cheese Manufacturing Co., of Montreal, have dissolved, and A. W. Grant has been registered proprietor.

FIRES.

The Ottawa factory of the Geo. Matthews Co., Ltd., Peterboro', Lindsay and Ottawa, has been burned out.

The premises of J. W. Freeman and Melissa J. Kemp, grocers, Brighton, have been demaged by fire.

DEATHS.

Asa Robbins, trader, Tusket, N.S., is dead.

H. Hachey, general merchant, Bathurst, N.B., is dead.

W. Waterman, hides, etc., Charlottetown, P.E.I., is dead.

Sheldon Lewis, of S. Lewis & Co., Yarmouth, N.S., is dead.

Andrew Douglas, general merchant, Stanley, N.B., is dead.

J. Richer, of Richer & Co., general merchant, St. Anne, Man., is dead.

Irenee Jarret, of Hudon, Hebert & Cie, wholesale grocers, Montreal, is dead.

PRUNE PROSPECTS.

A letter just received from Budapest, date June 17th, says: "Last year's crop of prunes being totally cleared the prospects for 1896 now demand attention. Reports from Bosnia are generally favorable. Both in the low land and on the hills the trees show a fair though not immoderate yield. The fruit looks healthy and promises to be of fair size. Indications point to a crop of from 2,500 to 3,000 wagon loads, or twice the yield of 1895. In Servia conditions are only locally good. A 'low middling' crop is all that can be expected from the country at large. The estimate for this year is from 1,500 to 2,000 wagon loads, against 2,800 wagon loads for last season. This too provided the weather be normal. Many German firms complain that in recent years there has been too little care observed in the drying process in case of Bosnia and Servia prunes. The producer is influenced by the higher prices commanded by large, imperfectly dried prunes, but this imperfection renders the fruit more perishable and lowers its market qualities in the long run. The Austrian firms hope to be reinforced in their complaint, which appears just, by action of the Berlin fruit firms."

SAVE DOUBLE FREIGHTS

Shipments to Western firms which have then to be reshipped North, South, or East, can be economically handled by us.

Write for Particulars

BLAIKLOCK BROTHERS. - Montreal

HANBURY A. BUDDEN
ATTORNEY AND SOLICITOR
OFFICE FOR
Patents Trade Marks Etc.
MONTREAL

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL
BARRISTERS, SOLICITORS, NOTARIES, ETC.
Offices—Bank of Toronto, cor. of Wellington and Church Streets,
TORONTO, - ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto
R. G. Dun & Co., (Mercantile Agency,) etc.

A Special Session

From July 6 to July 31, for Teachers, Students and others, at the

CENTRAL Business College
Toronto, Ontario.

Particular attention to Bookkeeping (by Business Practice), Penmanship, Shorthand and Typewriting.

An opportunity to combine pleasure with profit. Don't miss it. A postal will bring you all particulars.

Address
W. H. SHAW, Principal,
Cor. Gerrard and Yonge Sts.



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NATURE'S GREAT DISINFECTANT.
Non-Poisonous.
Does not Stain Linen.
FLUID, OIL, POWDER, &c.

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A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS Co., Limited,
BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Cooking is Troublesome Work

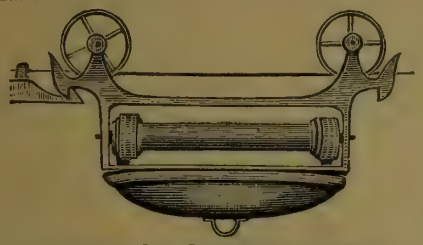
At any time. It's more than troublesome during the hot summer days. Those who have tried our cooked meats have found out that it is altogether unnecessary. There is ample variety for a pleasant bill of fare all through the season. Write for our list.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

LIVE GROCERS . . .

BUY *and sell*

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS
AND *keep them*

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

MOTT'S
DIAMOND
CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED
1844

IS THE BEST.

ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



IF IT'S



SOUTHWELL'S

JAM, JELLY OR MARMALADE

IT'S ALL RIGHT.



Write for Quotations.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, July 2, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

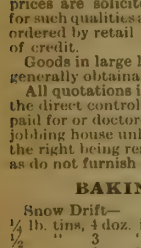
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No. 10 (5 oz.), 4 doz. cases, round or square	6 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (4 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	76
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Scaler Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
¾ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

CANNED GOODS.

	per doz.	per doz.
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2.....	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	1 00	1 10
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 85	2 25
" flats.....	2 50	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 45
" " flats.....	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, smooth finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" ½'s "	0 09	0 11
" Mustard, ¼ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4z





(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " " 2 "			2 40	2 55
Comp Corn Beef 4-lb. cans			....	....
" " " 6 "			7 75	8 25
" " " 14 "			16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	1	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pices	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, ½ " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	....	0 36
Maracaibo	0 28	0 35
Santos	0 25	0 30
		0 27

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.

Hamilton, Ont.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

BUTTER CRACKERS...

In 3-pound packages. The biggest package of Biscuits on earth to retail at 25c. Try a case. Good sellers.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

Crown Brand (Greig & Co.)—



1 oz. London	gross 6 00
2 " Anchor	" 12 00
1 " Flat Crown	" 10 80
2 " " "	" 18 00
2 " Square	" 21 00
2½ " Round	" 24 00
4 oz. Glass Stopper	doz. 3 50
8 " "	" 7 00
1 oz. Bottle, per doz	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " " "	6 00
Parisian Essence	gross 21 00
Ketchup, Fluted Bottles	gross 12 00
" Screw Top	" 21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04¼	0 04¾
" ½ bbls	0 04⅜	0 04⅜
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 05
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¾	0 05
" Fine, off stalk	0 05	0 05¼
" Selected	0 06¼	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾	0 06¾
" Malaga—		per box.
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 75	3 50
Oranges	5 00	6 00

DOMESTIC.

Apples, dried, per lb	0 03	0 03½
" evaporated	0 05½	0 07

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 75
40 dy	....	2 80
0 dy	....	2 85
20 16 and 12 dy	....	2 90
10 dy	....	2 95
8 and 9 dy	....	3 00
6 and 7 dy	....	3 15
5 dy	....	3 35
4 dy A P	....	3 35
3 dy A P	....	3 75
4 dy C P	....	3 25
3 dy C P	....	4 35
HORSE NAILS— Canadian, dis. 50 per cent.		
HORSE SHOES— From Toronto, per keg	....	3 60
SCREWS—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.		
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]		
1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE— Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼
AXES— Per box	6 00	12 00
SHOT— Canadian, dis, 17½ per cent.		
HINGES— Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.		per lb.
25 lb. irons	0 04¾	0 05
No. 1		0 04½
No. 2		0 04¼
No. 3		0 04
TURPENTINE— Selected packages, per gal. 3c. extra outside points.	0 38	0 39
LINSEED OIL— Raw, per gal	0 50	0 51
Boiled, " 2c. extra outside points.	0 53	0 55
GLUE— Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

GELATINES

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	85
1 " " Red, "	90

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	24 00

RICE, ETC.

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs	0 06¼
1 lb. fancy cartoons, cases 36 lbs	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
		0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.	per lb.
Granulated	4 60	4 65
Paris Lump, bbls. and 100-lb. boxes	0 05⅝	0 05¾
" in 50 lb. boxes	0 05¾	0 05.80
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅝	0 05½
Very bright refined		0 01½
Bright Yellow	0 03¼	0 03⅜
Dark Yellow	0 03⅛	3 80
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 30	0 33
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50
BULK.		
Barrels	0 28	0 32
Half-barrels	0 30	0 35

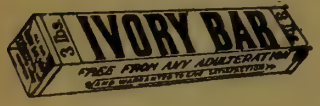
SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot 4 20
5 Box Lot 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

	per lb.	per lb.
BLACK.		
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 — 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 — 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Manrico	15 00

WASHING POWDER.

"SILVER DUST"	
Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	7 00
" 1	6 50
" 2	5 50
" 3	4 50
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35
BRYANT & MAY.		
Robert Greig & Co., Agents.		
No. 9 Safety, per gross		$ 2 00
" 10 " "		1 10
" 2 Tiger, "		5 00
" 4 " "		2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of



PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

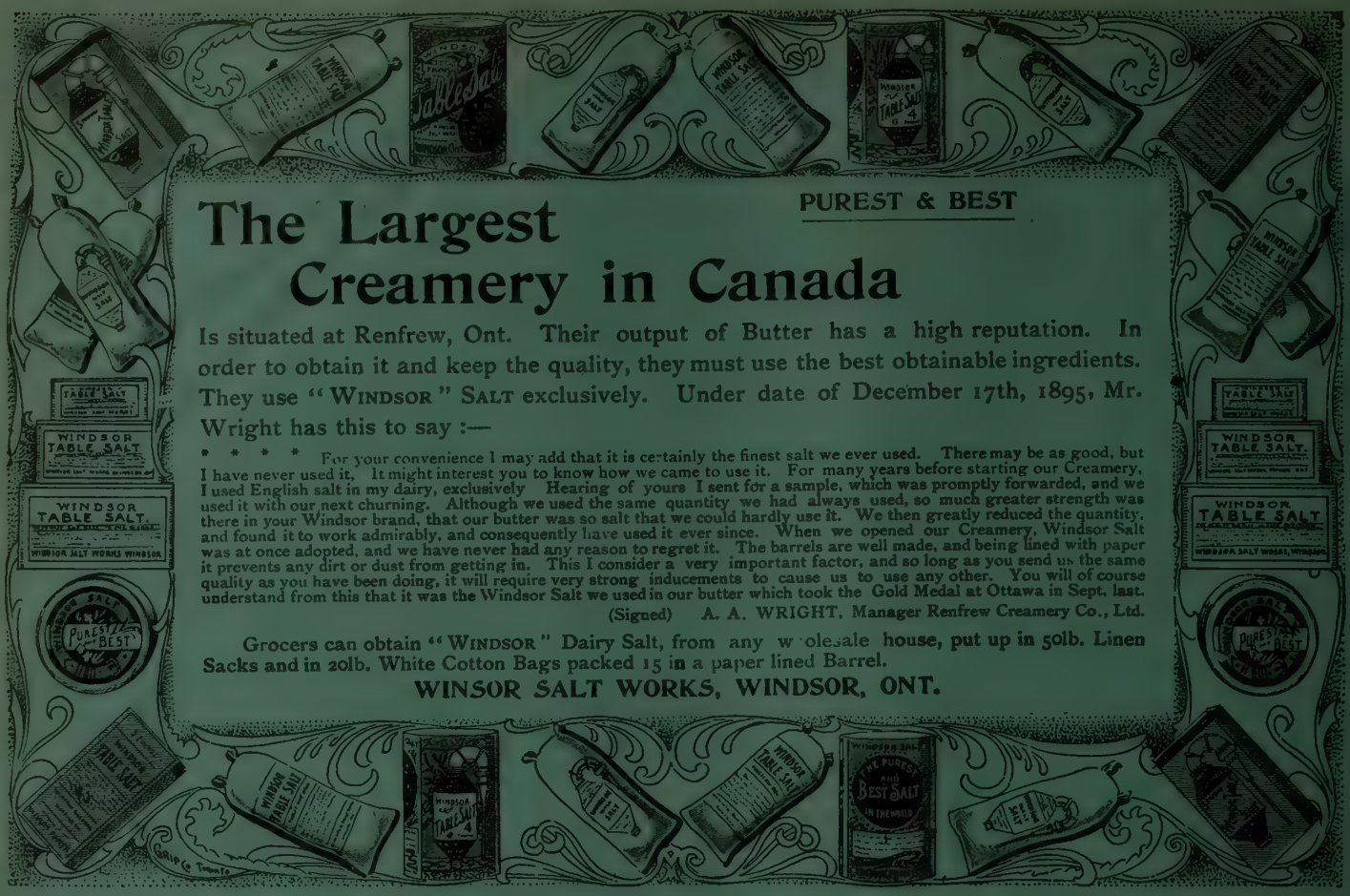
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it. It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

WINSOR SALT WORKS, WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK. President. EDW. F. RANDOLPH Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JULY 10, 1896. No. 28

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The **CANADA CROCKERY IMPORTING CO. Ltd.**

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.
KINGSTON, ONT.
Geo. Robertson & Son.
LONDON, ONT.
Elliott, Marr & Co.
OTTAWA, ONT.
H. N. Bate & Sons.
BRANTFORD, ONT.—G. Foster & Sons
TORONTO, ONT.
H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.
BROCKVILLE, ONT.—Gilmour & Co.
QUEBEC, QUE.—Langlois & Paradis.
MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.
TRURO, N.S.—Black & Co.
ST. JOHN, N.B.—Dearborn & Co.

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

Currants

Washed and dried by steam power machinery and packed in cases and half cases under the following brands :

Hercules, Apollo, Epicure.

Teas

Indians, Ceylons

Bought at the lowest point. We offer splendid values.

Special brands, (in Metal Chests) : **Ceylo-China, Royal English Breakfast, Grand Sultan, Aberdeen.** We also offer a good strong flavoring Black Tea for 18 cents a pound.

T. B. ESCOTT & CO. *Wholesale Grocers,* *London, Ont.*

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

. . . It **Lays** all others over for **QUALITY.**



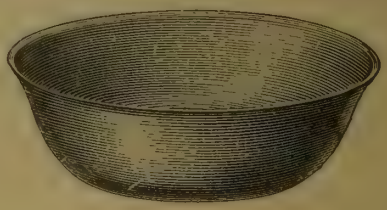
ORDER FROM

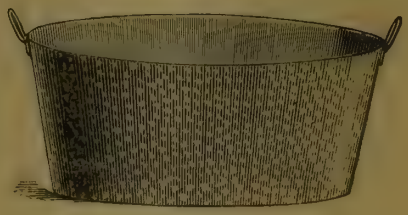
JAMES TURNER & CO.
Hamilton

D. H. RENNOLDSON
Montreal

Pints, cases 4-doz. each.
Quarts, cases 2-doz. each.

ROSE & LAFLAMME
Agents Montreal

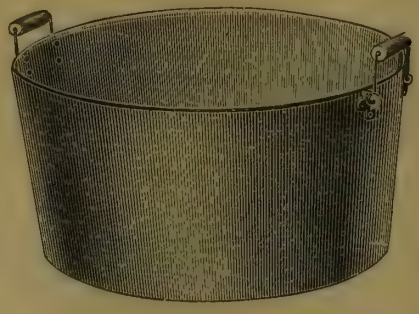


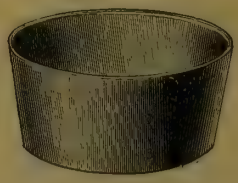


E. B. Eddy's Indurated Fibreware

Will not shrink or swell.
Will not taint milk or any liquid.
Will not leak, water-soak, or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than the wooden article.
Imparts no taste to its contents.
Handsome in appearance.
Is proof against kerosene, vinegar and ordinary acids.







The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; John Cowan, St. John's, Nfld.



No Old Stock

IS CARRIED BY US

ROSE BRAND meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

There is quality and quality

But in

"REINDEER" BRAND

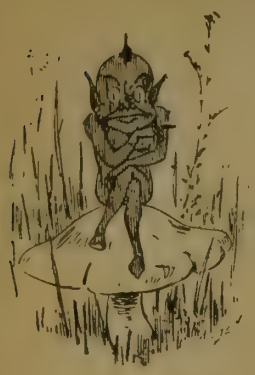
CONDENSED MILK

there is

Highest Quality

Store in a cool place and keep it perfect.

BUY IN SMALL LOTS AND OFTEN



A Point of Vantage

OVER COMPETITORS

Easily attained by grocers who push

OUR

Standard Black TEAS

FIVE EFFECTIVE TRADE GETTERS

The 400 Select, Dalu Kola
The Globe
Imperial Russian

ONE MOMENT—And we'll tell you why their success has been so pronounced.

Each individual line entering into the composition of these blends is carefully selected and tested, particular attention being paid to liquoring qualities.

Only offered to consumers after a wide knowledge of the requirements of Canada's Tea Drinking Public, thus obtaining a ready and steady sale amongst all classes.

THE RESULT---Rich, Creamy, Heavy-bodied Teas, whose healthful and stimulating qualities are unsurpassed.

Put up in patented metal-lined cases, thus retaining the aroma and natural properties of the teas until the last pound is sold.

YOUR OWN INTERESTS are to be considered. You work up a trade distinctly your own, and reap the full benefit of your energy and push. **Your best customers cannot secure the teas under a known brand from any grocer ---they must come to you.**



W. H. GILLARD & CO.

JOHN MOUAT, North-west Representative, Winnipeg.

Wholesalers Only

HAMILTON

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JULY 10, 1896 ($2.00 per Year) No. 28

DROPS FROM THE EDITOR'S PEN.

Industry is a never-failing life-support.

—

Knuckle down to business if you would win.

—

Just employes are the product of just employers.

—

Trade, like a gun, can be forced to the bursting point.

—

Early to business tends to produce early advancement in business.

—

The ideal drummer is he who can sell goods to "beat the band."

—

Good character is more essential to good credit than even a long purse.

—

Cutting prices is something that two can play at. Hence its absurdity.

—

Man is the greatest of all works, and yet every man is his own architect.

—

Braggadocio is a drag upon the opportunities for success of every braggart.

—

Aim to be something. It is better to be a monkey on a hand organ than nothing.

—

A customer is sometimes tied to the store by the way in which the parcels are tied.

—

No merchant can do without sleep, but it is a fatal error to allow his business to sleep.

—

A business that cannot stand a little extra push must be in a tottering condition indeed.

—

Have confidence in your powers, but remember, do not mistake conceit for confidence.

—

If the forefathers of some men had been transported convicts, they would be less inclined than they now are to boast of their ancestry, and perhaps more inclined to exercise their own energies for the securing of a livelihood.

—

Clerks should keep their eyes on the door for Customers and not on the clock for Time.

—

Religion in business is a good thing; but religion in business for business is a bad thing.

—

Men who give away the private affairs of their employers give away the secret of their own littleness.

—

In the battle of the standards now going on in the United States right must win. And gold is the right.

—

"B" stands for business, a very good thing, but which, through bad methods, does often take wing.

—

The merchant who shows an attachment for truth will soon get people to show an attachment for his store.

—

If we had not competition in business we would soon have decomposition in business, which is ten times worse.

—

Some people make a mistake in their advertisements; but more people make mistakes by not advertising.

—

When a man gets above his avocation he should get out of it. If he does not he is likely to go down with it.

—

Every advertisement should have a point with which to prod people to make purchases at your place of business.

—

It is not every man that can build up a fortune, but it is within the power of every one to build up a good reputation.

—

One is sometimes led to believe that while nature designs every man for a certain avocation, she does not always furnish him with the eyesight necessary to see the niche which he was made to fill.

—

Most of the evils that prevent success in business are from within and not from without the particular business affected.

—

Keep your character, even if you have to let your business go. It is easier to recover a lost business than a lost character.

—

Judging from the recent election campaign, parliamentary as well as business aspirants sometimes lose their deposits.

—

Merit in the merchant and merit in the goods he sells are more to be sought after than gold: They, indeed, bring the gold.

—

Many a man who starts out well in life's race is, through lack of proper training, distanced by those who were slower to get away.

—

"To the pure all things are pure." But it will not do to presume that impure goods can therefore with safety be palmed off as pure goods.

—

If you persist in putting off for to-morrow what you should do to-day you will learn that the to-morrow does not always bring the opportunity.

—

When a business man opens his mouth practical words usually proceed from it; when a politician opens his mouth it is wind that usually proceeds therefrom.

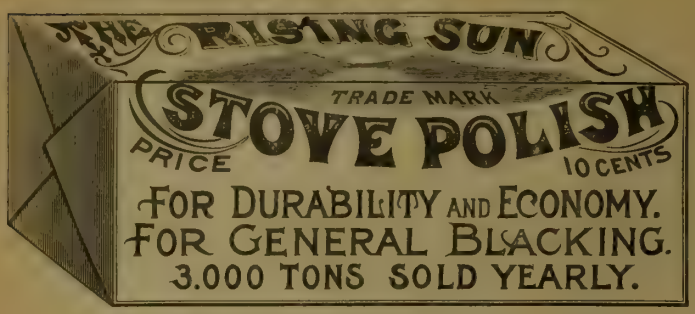
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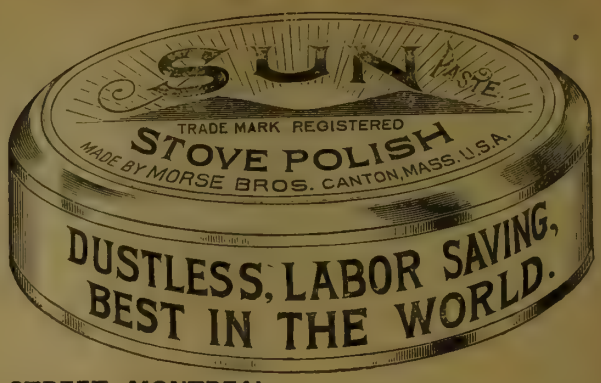
Manitoba promises to have a good fruit crop, a good cereal crop, and a good cattle and dairy output. It now wants a good crop of immigrants to complete the cycle.

—

Business methods, as well as the sciences, progress; retrogressive, therefore, is he who persists in following, in all their ramifications, the business methods of his predecessors.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TEA AND COFFEE CULTIVATION IN INDIA.

FROM official statistics published by the Department of Revenue and Agriculture of the Indian Government it appears that the area under tea in India at the end of 1894 extended over 422,551 acres; a little less than two-thirds of this area (nearly 64 per cent.) being in the Valleys of the Brahamputra and Surma, which contain as much as 268,796 acres—154,284 acres in Assam (the Brahamputra Valley), and 114,512 acres in Cachar and Sylhet (the Surma Valley). In extent of cultivation, Bengal comes next, though the acreage is much smaller than in either of the divisions of Assam, the area under tea being 121,121 acres, or about 29 per cent. of the whole. In the north-western provinces the area under tea in 1894 was 7,692 acres; in the Punjab, 8,291 acres; in Madras, 6,102 acres, and in Travancore and Cochin, 9,079 acres. There is, besides, a smaller area of 880 acres in Burma. The area under tea has expanded without a pause from year to year during the last ten years. In 1885 the area was 283,925 acres; in 1894 it had increased to 422,551 acres, the increase being in the ratio of 48.8 per cent. The average of the acreage added in the last five years was very much larger (17,700 acres) than the average increase (12,444 acres) in the four preceding years. The largest increase of all, it may be observed in passing, was in the two years 1893 and 1894, the former of these being the year in which the mints were closed, an event which was regarded by some as the herald of disaster to the tea-planting industry. The quantity of tea produced has increased in ten years in much greater ratio than the area under cultivation, for while the area has increased by less than 49 per cent., the increase in production has been over 88 per cent. In 1892 the production in Assam and Cachar declined, the decline in Cachar and Sylhet especially being so considerable as to affect the general results, though there was a large increase in Bengal and elsewhere. In 1894 there was again a decline, but a smaller one, in Cachar and Sylhet, and in Bengal there was but a small increase The number of persons employed in the tea industry in 1894 is returned at 383,505 permanently, and 156,120 temporarily, or altogether a little over half a million people (539,625 persons), which would work out to about 128 persons to the acre. The accuracy of the figures is, however, open to question. The tea produced in India is exported mainly to the United Kingdom, to the extent of about 96 per cent. on the average production.

The subjoined figures give approximately the quantity of tea consumed in India, the figures representing the average of the five years ending 1894-5. Indian tea: Produced, 124,971,905 lbs.; exported, 120,439,000 lbs; left in India, 4,532,810 lbs. Foreign tea: Imported, 6,789,337 lbs; re-exported, 4,341,044 lbs; left in India, 2,448,293 lbs. Thus the average consumption of all tea in India appears to be about 7,000,000 lbs., of which four and a half million are Indian and two and a half million are foreign. It may be added that Ceylon provides India with nearly a million pounds of the foreign tea imported This consumption comes to only 0.024 lbs per head of the population according to the census of 1891, or say one-fortieth of a pound, a quantity which contrasts strongly with a consumption in the United Kingdom of from 5¼ to 5½ lbs. per head. Broadly, it may be said that the India consumption of tea per head is exceeded by the United Kingdom more than 200 times. Indeed, such as it is, the consumption of tea in India is to a substantial extent due to the European population, for more than one million pounds are taken by the commissariat for the British army, and at least an equal quantity must be consumed by the European civil population. However, the consumption is increasing amongst the population of the larger towns, especially the Mohammedans, and there is room for great expansion in this direction. The prices of tea have fluctuated greatly since 1873. Taking the price in March, 1873, to be represented by 100, it appears that until 1884 the level was well above that point, varying from 100 to 148. Coincidentally with the great fall in exchange and in general prices in 1885, the level fell to 90, and though in 1886 it rose to 96, a low level was maintained in the following years until 1894. In 1895 the level rose to 97. These figures all represent the course of prices of fine Pekoe in January of each year as given by the Bengal Chamber of Commerce. In the Statistical Bureau the average prices of the various descriptions of tea sold at the public sales held in Calcutta during the tea season have been computed for some years past, and the results are regularly published in the review of the trade of India. Turning to the coffee industry, the same statistics show that there were at the end of 1894 289,080 acres of land under coffee in India, all of it, with the exception of 10,746 acres in Burma, being in Southern India. The cultivation of coffee is, in fact, restricted for the most part to a limited zone in Mysore, Coorg, and the Madras districts of Malabar and the Nilgiris. In Mysore there are 136,052 acres, in Coorg, 71,181 acres, and in the Nilgiris and Malabar, 45,652. If to these are added 6,587 acres in Travancore and Cochin, it is seen that about 90 per cent. of the coffee-bearing area of India is concentrated in the hilly region above the south-western coast, where the rainfall is heavy and the climate generally approximates to that of the coffee-bearing area of Ceylon. In the Madras Presidency coffee is not grown to any extent except in the two districts already mentioned and in Salem and Madura. The only other province in which coffee is grown is Burma, mostly in Toungoo, and the industry there is of recent origin. In the last 10 years the area in the Madras districts has fluctuated, remaining in 1894 at but little above the level of 1885. In Coorg there was a sudden and large increase in 1894; in Mysore there has been a steady and considerable increase, while in Travancore and Cochin there has been no advance. In

SOVEREIGN LIME JUICE

The largest quantity and best value for the money now before the public. Cases contain one dozen quart bottles. If you have never handled it, have a case sent with your next order.

JAMES TURNER & CO. - HAMILTON, Ont.

NEW ENGLISH SIFTED TEAS NOW IN STOCK . . BEST PACKS

. . . NEW STRAWBERRIES . . .

Also New Japan Teas. To retail at 25c. and 50c.

April Pickings—splendid values.

ORDERS SOLICITED. PROMPT SHIPMENT.

BALFOUR & CO. HAMILTON.

Travancore, indeed, many coffee growers have abandoned that industry for the less precarious cultivation of tea. The yield has fluctuated greatly: in 1894 it was about 35¼ million pounds, which was but little larger than in 1885, nothwithstanding the increased acreage.

According to the returns, there were in 1894 37,903 persons permanently and 118,-014 temporarily employed, making a total of 155,917 persons, which is equal to about one person—1.07—to two acres, while in tea estates the average is over 2½ persons to two acres. The difference is explained by the much greater labor required in the repeated plucking of tea, and in the subsequent processes of preparing the leaf for the market. The following figures show the average of the production and exports for the five years ending 1894-5. Indian coffee: Production, 34,444,087 lbs.; exports, 31,595,514 lbs.; left in India, 2,848,573 lbs. Foreign coffee: Imports, 1,820,426 lbs.; re-exports, 585,245 lbs.; left in India, 1,235,181 lbs. It appears, therefore, that nearly 92 per cent. of the production is exported, and that of the coffee consumed in India foreign coffee represents less than half the quantity of Indian coffee. The rate of consumption is little more than half that of tea, amounting to only 0.014 lbs. per head of the population. It is said to be rather freely drunk by the native population in southern India, but it is certainly not so in northern India. There is no trustworthy or complete record of the prices in India of Indian coffee, and it appears that there are no materials for the preparation of a record of prices, and that the prices in fact depend upon and follow the fluctuations of prices in London and Ceylon plantation coffee, the price of Indian coffee being about 5s. per cwt. less than the price of Ceylon coffee. Ten years, from 1879 to 1888, of depressed prices, combined with the havoc wrought by the borer and the leaf disease, greatly discouraged coffee planting in India and Ceylon, and the prospects of the industry seemed so forlorn that both in Ceylon and India much coffee land was placed under tea. In 1889, however, there was a sharp rise in prices, and the level has ranged high since that year under the operation of speculative corners, political troubles in Brazil—whence the main supplies of the world are derived—and other circumstances. The maintenance of prices at their present comparatively high level has given to the Indian coffee planter a stimulus and an encouragement which were greatly needed.—The Grocers' Journal.

LONDON GROCERS' EXCURSION.

The members of the London Retail Grocers' Association have completed their arrangements for their excursion to Sarnia and Stag Island on Wednesday next, the 15th inst. The excursionists will leave London via the G.T.R. at 8 a.m., arriving in Sarnia at 10 o'clock. At Sarnia boats will be taken for Stag Island. One of the features will be a trip down the river to Oakland, St. Clair and back, returning to Stag Island at noon. Practically all the grocery stores in London will be closed on that day, and the merchants generally will co-operate to make the excursion a success.

The committee in charge of the excursion are: W. H. McCutcheon, president; A. McCormick, vice president; E. Sutton, secretary; F. Harley, J. C. Trebilcock.

The tickets are fixed at the low price of $1 for adults and 50c. for children, and they are good for two days.

INVITED BY THE GROCERS.

The Montreal Retail Grocers' Association at their regular monthly meeting on Wednesday last wound up some further business in connection with their picnic.

The secretary was instructed to send out invitations to the following: Hon. Wilfrid Laurier and all the members of the Federal and Provincial Legislatures for the city of Montreal and the counties of Hochelaga and Maisonneuve, the Mayor of Montreal, the representatives of THE CANADIAN GROCER, Gazette, Herald, Star, Witness, La Presse, Le Monde, Le Soir, La Patrie, Le Prix Courant, La Minerve, the president and officers of the Toronto, Hamilton and London associations, the president of the "Commis Epiciers," the president of the Grocery Travelers' Association and Mr. S. Beaudin, attorney of the association. The following gentlemen were appointed judges of the games: E. Hart, Chas. Langlois, A. Childs, J. McB. Taylor, J. E. Quintal, F. J. Hart, J. A. Vaillancourt, J. Ethier, R. Barry, Fred. Hughes, L. E. Geoffrion, Ald. Kinsella, L. N. St. Arnaud, A. Hebert and P. Grace.

ALL PURE GOLD.

Messrs. Lucas, Steele & Bristol, the enterprising wholesale grocers, have made arrangements with the celebrated Pure Gold Manufacturing Co., for the exclusive sale in Hamilton of all the goods which bear the brand of Pure Gold. The firm is now prepared to supply all these goods at the lowest list prices. The Pure Gold goods have received the highest awards wherever exhibited, as they are the very highest standard. Among the Pure Gold specialties are all sorts of extracts, including four and eight-ounce bottles with glass stoppers, put up in attractive form, for family and boarding house use; icings of chocolate, lemon, pink, canary, white and kerneline in attractive packages; tomato catsup, preserved ginger, liquid rennet, curry powder, mustards, powdered herbs, and a great variety of other specialties which will at once occur to the minds of all housekeepers.

During this week Lucas, Steele & Bristol are giving an exhibition at their sample rooms of these goods, and will be pleased to see all dealers and others interested. In the past, many citizens have had to send abroad for these articles, but now they can get them at home, through their own grocers.—Hamilton Times, July 7th.

The flour mills belonging to J. O. & H. Mooney, of Alexandria, Ont., were totally destroyed by fire at an early hour on Friday. The loss is between $25,000 and $30,000, partly covered by insurance. Origin of fire unknown.

New Season's Japans

. . In Store . .

SEE OUR TRAVELLERS' SAMPLES

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

The Kind That Sells

Rolled Wheat may be ever so carefully cleaned, ground, steamed, rolled and dried and even then lack the vital qualities that sell it readily—its wholesomeness, its healthfulness. Molina Rolled Wheat sells quickly. It possesses the health-giving qualities that are lost in the ordinary process of milling.

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

HAMILTON BOARD OF TRADE.

THE annual meeting of the Hamilton Board of Trade was held on Monday. President John Hoodless was in the chair, and there were present: Senator Sanford, W. Hendrie, W. A. Robinson, W. H. Glassco, J. Turnbull, Fred. W. Watkins, Angus Morrison, H. F. Gardiner, F. H. Lamb, F. C. Fearman, R. T. Lancefield, Dr. Burns, Capt. Fairgrieve, John N. Lake, John M. Burns, H. N. Kittson, Ald. Brown, C. S. Murray, W. F. Walker, Q.C., John Kneeshaw, W. Bailey, John Bell, W. F. Findlay, W. R. Davis, A. Murray, W. Hendrie, jr., A. Powis.

The voting for members of the Council, Board of Arbitration and for secretary took place by ballot between 2.30 and 3.30, and when the Board met at 4.30 the ballots had been counted, and Scrutineer Kneeshaw was ready to announce the results of the election.

W. A. Robinson had been elected president by acclamation, and W. F. Findlay vice-president, also by acclamation. C. R. Smith was elected secretary by a large majority over John Bell.

The other elections were as follows: St. Clair Balfour, W. H. Glassco, John A. Bruce, Matthew Leggat, F. C. Fearman, H. N. Kittson, John Hoodless, members of the Council for three years; J. Turnbull, T. W. Lester, Seneca Jones, S. O. Greening, members of the Board of Arbitration for three years.

Robert Hobson and Andrew Melbourne were elected members, being proposed by President Hoodless and A. Morrison respectively.

President Hoodless' annual report was a lengthy document, and it included references to the crop prospects, which are not as good as desirable, the visit of the Grand Trunk president to the city, the successful operation of the smelting works, the T., H. & B.. and the H. G. & B., and the prospective opening of the Hamilton Radial Electric Railway. The members were urged to try to increase the membership of the Board, and reference was made to the fact that four of the Council had brought 45 members during the year.

Sec.-Treas. Smith's annual report showed that the membership roll had been increased by 78, there being 221 members of the Board in good standing. There was a balance of $22.20 left from the year's receipts, $1,455.98. The members' subscriptions had amounted to $1,065. The estimates for the year 1896-7 amounted to $1,612.20.

The Board had to borrow a small sum, about $375, in which to finish out the year, but this deficit was about made up and everything was going along swimmingly.

The communication received from the Ottawa Board of Trade last May regarding the formation of a Dominion Board of Trade was formally received, and a resolution in favor of the move was passed, on motion of Vice-President Findlay and Senator Sanford. It is likely the Council of the Board will shortly consider the question.

When the business of the meeting was concluded, Mr. Hoodless retired from the presidential chair in favor of his successor, President Robinson. The new president addressed the members, thanking them for the honor they had conferred on him in electing him by acclamation in his absence. He hoped for a successful year for the Board. He furthermore said he would like to establish a retail section of the Board, so that the interests of the retailers might be specially attended to.

NEW CROP VALENCIA RAISINS.

Mail advices from Valencia to the 17th ult. state that the raisin crop promises well. Shipments will not commence until about August 17th, the crop being a little later than last year. One writer says: "About quantity it is impossible to say anything certain, but if all goes well it will be about 650,000 quintals. This year a tremendous quantity of grapes will be sent to England, to judge by the preparations in making barrels, and this also helps to reduce the quantity of raisins."



The Best Business

Is only to be had by keeping the best goods.

Carr & Co.'s Biscuits

Have taken prizes and medals over all competitors wherever shown.

The Cafe Noir is a great favorite. Do you keep it?

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL.

The Size of Your Stock

Is not so much a factor in making a successful business as the quality of the goods that you handle. There is but one "best" quality—only one quality that you can always recommend—we honestly believe these four are the best of their class. Other grocers find it so—why not you ?

Crown Brand Flavoring Extracts

Made in forty different flavors from the pure fruit and spices —pure—rich—strong. We know—we make them. A good extract holds old customers and wins new ones—wouldn't hurt your business any to have a few more customers, would it ?

Bryant & May's . . . . . Matches

Have the largest sale of any matches in the world—always give universal satisfaction.
Light instantly—burn brightly —have no fumes.
"Tiger" matches for the household.
Wax Vestas for the smoker.
Do you keep them ?

Kolacafe . . .

Better than pure coffee. Made by John MacKay & Co., Edinburgh, from coffee, chicory and all the most nourishing and sustaining qualities of the Kola nut. For use—camping —fishing—and in the home.
Easy to prepare. Try selling it.
Your customers will try using it.

Mack's Double Starch

A great trade bringer.
Always used when once tried.
No other preparation necessary.
Cleanses—stiffens—and gives that pure white gloss which imparts such a dainty appearance to linen.
Order some for your stock—you'll find it goes quick.

ROBERT GREIG & CO.

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MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's



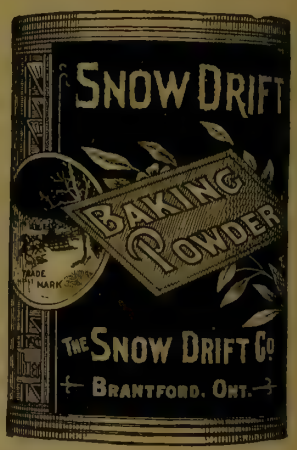
ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

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Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift Baking Powder



It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently PURE.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

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TARIFF REVISION.

WHILE it is certain that in this year of grace there will be no revision of the tariff, it is just as certain that the beginning of the next year will see the work undertaken.

The views of people as to how deep or how wide the work of the revisers should go are no doubt in the main governed by political sympathies. But whether we take the result of the recent election contest as an indication or no, there is a general opinion among those who are not strongly partisan on either side that the tariff as it now stands is a fit subject for a little overhauling. Some want the tariff lowered here ; others want it raised there. In fact, had there been no change in the Government, we would in all likelihood have seen changes more or less important made before a great while. Indeed, not a session passes but changes of more or less importance are made. Conditions change, and so must tariffs.

The last revision of the tariff was such a bungling job that most business men realized that it would have to be done over again before long.

There are unquestionably anomalies in the tariff as it exists to-day. And when we speak of the tariff we also have reference to the regulations which govern the same. Many of these anomalies can no doubt be removed. Others probably cannot. Wherever there is a law somebody feels that he has a grievance under it. And wherever there is an instrument, the work of human hands, we must expect imperfections.

A perfect tariff law we cannot get. What we want and the best we can get is one that will not unnecessarily impose burdens on anyone ; one, in a word, that will be for the greatest good of the greatest number. If we are to get a tariff of this character we must not look to the professional politician for the desideratum.

We do not advocate the removal of the tariff from politics. You cannot take the tariff out of politics. Take it from Parliament and hand it over to a band of purely business men, you do not take it, strictly speaking, out of politics, for at that board you will find men of divergent views as to the fiscal trade policy of the country just as you will in Parliament. The only difference, though it is an important one, will be that the aggregation of business men will have a more practical knowledge of their subject, and consequently will deal more intelligently with it than would the aggregation of parliamentarians.

What we want is a business-like tariff—a tariff for the manufacturer, for the merchant, for the farmer, for the consumer.

The trouble with the tariffs of the past is that they have been framed by the politician for the politician. Ostensibly they have been framed for the industrial interests of the country, but in reality they have been shaped more with regard to the exigencies of the politicians than the interests of business men

The tariff this country needs will not be turned out from the mold created by the free trade theorist ; not by the mold formed by the protection theorist : That which has been created on a business basis is the ideal and that alone will suffice.

In order to the creation of such a mold as that it is necessary first of all that the needs of the country should be ascertained. And the only way to ascertain these is by the appointment of a commission ; not a commission of politicians, but one representing the different interests affected by such an instrument as a tariff on imports, and composed of men outside Parliament.

The result of the recent contest cannot be taken as a groundwork upon which to remodel the tariff, granted even that it was a triumph of one class of tariff doctrinaires over that of another class.

A commission such as that suggested would collect that material so desirable in tariff modelling, and yet which one thousand general elections could not collate. By the time the House is ready to consider the tariff the commission could have the report printed and ready for the guidance of the Government and Parliament. And the tariff could thus be better as well as more expeditiously revised.

Such a report would be a most valuable document to business men, newspaper men, etc., but its value to Parliament as a basis on which to frame a tariff law would be incalculable. Let us have it.

MANY BAD EGGS COMING IN.

TIME and again has THE CANADIAN GROCER urged country merchants to ship their eggs promptly. And although a number are acting upon this suggestion, there are a great many who are not. A tour of the commission houses and a peep into their candling room will convince one of this fact.

The shipments of eggs are large, and so is the proportion of bad quality ones. On every hand one hears complaints from the commission men.

We know of one shipment of twenty cases in which were no less than 140 dozen of bad eggs. As there are 30 dozen in a case, it means that out of every 100 eggs in the shipment 23⅓ were of no commercial value. The loss on this shipment would be between eleven and twelve dollars.

This may be an unusual case ; but the fact that a great number of bad eggs are coming upon the market, and that a great deal of money is being lost on account thereof, is beyond peradventure.

It is utter folly for country merchants to persist in holding their eggs as long as they do, particularly when the freight rate is no more on five-case lots than it is on fifteen. The sooner eggs are shipped the fewer are the risks of loss being incurred.

Merchants, during the hot weather particularly, should keep their eggs well cleaned up. Ship every week, even if it be but in five case lots. There is no question about its paying in the long run.

THE OUTLOOK FOR APPLES.

Judging from present indications, 1896 will witness a large apple crop on the North American continent.

In Ontario the crop promises to be an abundant one. Those who have been through the apple-growing districts on prospecting tours declare there is no question about it.

In New York State and in the New England States similar conditions appear to prevail. Northern Michigan has a fairly good crop, but in the Western States the yield is likely to be light.

Exporters' views regarding prices, in consequence of the anticipated big crop, are low. They assert that the ruling figure in Ontario will be somewhere around $1.25 f.o.b. cars. This, allowing 25c. for the barrel, 15c. for packing, and 10c. for incidental expenses, means 75c. per barrel in the orchard.

These, of course, are the exporters' views, but with the prospect of a big apple crop on this side of the Atlantic, the outlook certainly does not favor big prices.

BUYING CANNED GOODS.

CAUTIOUS buying by jobbers is the rule and not the exception in all lines of groceries this season. Canned goods of all sorts are a striking example of this. Reference has already been made to salmon in this connection previously, and the same is the case with vegetables and fruit.

Last year sales agents in Montreal and Toronto had placed several extensive contracts for tomatoes. This summer, in Montreal at least, they have hardly placed a case, so to speak. It is interesting to note also that prices on all staple lines have opened much cheaper than last year. Take tomatoes for instance: Offers were made to leading wholesale houses laid down at Montreal at 70c. This is 7½c. cheaper than the figure for the corresponding period last year, when the same brands could not be had at this date under 77½c. The low price has tempted few buyers, the agent who made the offer only being able to place a few cases here and there.

Strawberries are another instance of the lower prices. Offers on good brands were made this week at $1.40, as against $1.60 last year, or a difference of 20c This is an entirely new departure in the canned goods market, and will tend to a healthier condition of affairs.

It has generally been the custom to have prices open up high, and after jobbers had loaded up, packers' prices sagged off at the fag end of the season. As a result the tail ends of their packs were offered at prices which put them in actual and illegitimate competition with goods which they had sold to jobbers earlier in the season. This was an unnatural condition of affairs, and if the present low opening prices mean that there is to be no repetition of it this year it will be eminently satisfactory to all concerned.

THE LAURIER CABINET.

THE CANADIAN GROCER is in a position to announce that Mr. Paterson will be Controller of Customs in Mr. Laurier's Cabinet. Mr. Fielding will be Minister of Finance; Sir Richard Cartwright, Minister of Trade and Commerce, and Dr. Borden will be Minister of Militia.

It is understood that Sir Richard Cartwright wanted the Finance Ministership and that Mr. Laurier was inclined to fall in with his wish for one session at least, but Sir Oliver Mowat, backed up by a deputation of business men, who persisted that Sir Richards's extreme free trade views were inimical to their interests, succeeded in persuading Mr. Laurier otherwise. Strong influence, however, had been brought to bear on Mr. Laurier with a view to persuading him to give Sir Richard the Finance Ministership.

Nearly all the other portfolios have been decided upon, but they are not of special interest to our readers.

Toronto will be represented by Mr. Wm. Mulock, one of the few lawyers THE CANADIAN GROCER has favored. It may also be remembered that nearly two years ago a hope was expressed that Hon. Mr. Fielding would enter Dominion politics.

SUGAR IN TORONTO.

Sugar is in anything but a satisfactory condition on the Toronto market just now. The trouble is with regard to the prices at which the commodity is selling. As far as the volume of business is concerned there is not much cause for complaint, the movement being fairly brisk.

The trouble with the prices is that they are being cut. The cutting began with nervous wholesalers who, with a view to reducing the stocks they had on hand, quoted figures lower than those ordinarily obtaining. Others naturally fell into line, with the result that our quotations are to-day over 16 per cent. lower than they were a week ago. Some of the wholesalers are to-day selling granulated at $4.50 for which they originally paid $4.75.

Refiners' prices are weaker also, 1-16c. less being asked than at the time of last review. In New York there was a decline of ⅛c. per lb. in refined sugar.

TRYING TO GET DRIED FRUIT.

The unusually good demand noted for dried fruit last week at Montreal has continued. This has exhausted the stock in jobbers' hands much earlier than usual, and they have been scouring the American markets to procure supplies.

As already noted, they could not procure any on the Coast, and they have been trying New York and Boston. The former market appears to need all it has, but at the latter they were successful in procuring some small lots of 2-crown fruit. These will come forward shortly, but as there is only a carload or so, the jobbers who are bringing them forward will very likely want them for their own trade. For forward delivery 4¾c. is being asked for 2-crown fruit.

A LARGE MOLASSES CARGO.

The largest cargo of Barbadoes molasses so far received at Montreal was landed this week. It consists of 1,400 puncheons and is owned by L. Chaput, Sons & Co. They are sellers at 29c. in round lots ex wharf, while for ordinary jobbing quantities the regular Guild prices hold good.

BUTTER AND EGGS IN MINNESOTA.

A letter received by a firm of provision dealers in Toronto from a correspondent in Minnesota contains information which may not prove uninteresting reading to Canadians.

Eggs in that state, according to the correspondent, are only netting the farmer six cents per dozen. This is something like two cents per dozen less than the storekeepers in Canada are paying the farmer. Finest creamery butter only nets the maker 13½c., or 1 to 1½c. per pound less than the factory man in Canada obtains for his.

The first creamery, according to this authority, was started in Minnesota in 1880. In 1894 there were 250 creameries; in 1895, 340, and in 1896 475 creameries. Most of the creameries are situated in the southern portion of the state.

CANADIAN AND AMERICAN SUGAR PRICES.

A leading broker, speaking of the difference between the wholesale price of refined sugar in New York and in Montreal, says that it is not actually ½c. per lb., although nominally it is so.

"The duty that the American refiners have to pay on their raw sugar," he said, "is greater than the charge to Canadian refiners in this connection. The lattter has a specific duty of ½c. per lb. on his raw material, whereas the American refiner has an ad valorem duty of 40 per cent.

"This means a difference of about ½c. a pound in favor of the Canadian.

"On the other hand, the New York importer gets more favorable freight rates. Then, again, sugar is sold nett at the refineries in Montreal, and in New York certain rebates are allowed. Allowing for the different conditions prevailing, therefore, the actual difference between New York and Montreal prices is ¼c. per lb. in favor of the latter."

THE PRICE OF BACON AND LARD.

Complaints are heard from provision dealers in Toronto regarding the price in both long clear bacon and lard.

There are, it appears, really two causes for this condition of affairs. One is overproduction. The other, as far as long clear bacon is concerned, is that this particular hog product is not wanted in England as much as it formerly was. Consequently, a market cannot be found for it there except at very low prices. As that is the chief market for long clear, the price naturally is affected on this side of the Atlantic.

HALIFAX TRADE GOSSIP.

IT is pleasing to have to report even a moderate improvement in business. Last week a firmer tone set in, and merchants are looking to the future with confidence. Large shipments of fish, iced, dried and pickled, have been made to the West Indies and United States, and a market appears to be opening in the latter country for our small fruits, of which the Annapolis Valley has an abundance. A dispatch from a grower in the valley to a dealer in this city says: "We can get 8c. a box here for shipment to the States. Sent to Halifax, we would not net 5c."

There are several refrigerator cars in the valley loading for the States.

The Government are experimenting in the shipment of live lobsters to British Columbia, but this is not for mercantile purposes as far as we are concerned, but with the hope that when placed in the waters of the Pacific they will increase and multiply, and give the people out there their fill of this truly excellent shell fish. True, the lobster is found on the shores of British Columbia, but it cannot compare with the crustacean of our coasts. A second shipment has gone forward.

As already noted in this department, a "union" store was established in New Glasgow by E. Collishaw. It caught fire one night last week and the stock was badly damaged. The insurance on the stock amounted to $8,000. An investigation is being held.

The New Glasgow Enterprise has this to say about a new venture in that town, which has already been noticed at length in these letters: The New Glasgow Milling Co. are doing an increasing business all the time. They have this week booked a 1,000 barrel order from the Magdalen Islands. Already their product has become so favorably known in P. E. I. that arrangements are now being made to send island schooners direct to the mill. The new industry is an assured success.

The death occurred on Sunday morning last of one of the oldest and most prominent bakers and confectioners in the Maritime Province. William C. Moir, head of the big Halifax firm of Moir, Son & Co., passed away at the age of 74. He held the contracts to supply the army with bread almost continuously for the last 50 years, feeding at times as many as three regiments. During the last 20 years he paid out in wages $40,000 a year. The present pay roll is $800 a week. The business will be continued under the same firm name by his four sons.

There is a better feeling in the flour market. During the latter part of last week sales were very good, and this week opens with a decidedly improved tone, although quotations remain nominally at: Hungarian patent Manitoba, $4.40 to $4.50; Manitoba strong bakers', $4.20 to $4.30; Canadian pastry, $4.10 to $4.20; 75 p.c. roller patents, $3.90 to $4; 80 p.c. do., do., $3.80 to $3.90; 90 p.c. do., do., $3.70 to $3.75; straight do., $3.65 to $3.70; extra, $3.40 to $3.50.

Produce is in little demand and prices rule low. P. E. Island potatoes are quoted at 22 to 25c. per bushel, and Nova Scotia at 26 to 28c. Oats are worth 35 to 37c. for P.E.I., and Nova Scotia 2c. less; Canadian are worth 32 to 34c.

There is no change to note in fishstuffs, except salmon, which are very low in price, jobbing at 7 and 8c. Ruling quotations today are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank, do, $1.75 to $2.25; large do., $3; Bay do, $1.75 to $2.25; Labrador, $2; haddock, $1.50 to $2; hake, $1.25 to $1.50; pollock, $1.50; Bay of Islands herring, $1.60; No. 1 large, f.o.b. shore, $3 to $3.50; alewives, $2.75; mackerel, No. 3, large, $8.50. Salmon, No. 1, $20; No. 2, $18; No. 3, $14.

The refinery reports the demand for sugars as very light, considering that the preserving season is on. Dealers seem to have an idea that there will be a change in the tariff and are holding back, expecting cheaper sugar. This cannot hold out, as stocks throughout the provinces must be pretty well used up, and dealers will be compelled to buy. Prominent members of the Acadia Refinery Company, in conversation with THE CANADIAN GROCER, expressed the opinion that the sugar duty would not be disturbed. The Canadian market is limited and even the importation of a few thousand tons of refined would prove disastrous to the industry. As it is, there is considerable cutting among the refineries in Canada to-day. Stocks are accumulating at all the refineries, and a desire to sell is natural.

In green fruits, strawberries seem to absorb all attention. The Ontario fruit arrived fully two weeks before native stocks were on the market, and this caused the latter to bring lower prices when they first came in. The Ontario fruit arrived in good condition, showing extra care in selecting for the long carriage. They cost landed here 11c. per box, and sold at 12 to 14c. All last week native berries were very plentiful on the market, and were jobbing at 5 to 7c. per box, but the arrivals on Saturday were only 204 boxes, and, consequently, prices went up, jobbers paying 7c. About 100 cases were shipped direct to Boston. The price at the opening of this week in the city market was 7 and 8c. per box.

On account of the demand for salmon and berries, there is very little doing in provisions. Beef is only in fair demand and is quoted at $8 for good stock, while clean brings from $7 to $7.25. Lamb is in demand and readily commands 10c. Mutton is slow at 6c., and veal at 4 to 5c. No Canadian beef is offering.

There is no demand for poultry. Turkeys sell at 14c. per lb., and fowls at 50c. per pair. Chickens are asked for, but none are offering.

Eastern Townships butter is coming in fairly freely and brings 18c. Our farmers have taken to jobbing on their own account and consequently the market is dull. Creamery is jobbing at 19c., and prints at 20c. Dairy is worth from 16c. to 18c. Native stocks are coming in freely.

The cheese market is dull and promises to remain so for some time. Stocks are arriving freely, but there is very little demand. The jobbing price is 8½c.

Eggs are in good demand at 10c. with prospects of a stiffer market.

ANOTHER DECLINE IN SUGAR.

The demoralized position of the sugar market, despite the improvement in the demand, had another illustration Wednesday. Refiners at Montreal made another cut in prices of an eighth, offering round lots of granulated at 4¼c. The jobbing range at this writing is still unaltered.

DAVIDSON & HAY'S SAMPLE ROOM.

The sample room of Davidson & Hay, wholesale grocers, Toronto, has gone through quite a transformation during the past few weeks, until it presents not a shadow of its former self. And it is all for the better. The carpenters and decorators have been at work thereon; and the sample room has left their hands, or rather they have left the sample room, in a most gratifying condition. The old partitions and shelving have been removed, and the room much enlarged, being now 50 feet long by about 25 broad. The private offices of the firm are a continuation of the sample room. A handsome metallic ceiling has been put in, while the shelving is of mahogany and cherry. The floor is covered with a tasty marbleized linoleum. The business offices of the firm run parallel with the sample room, and are separated therefrom by a partition of glass and iron fretwork. The sample room is decidedly up to date as well as handsome.

LACK OF PURE COFFEE IN ENGLAND.

A writer in The Lancet laments that good, wholesome, pure coffee, free from chicory, is not brought to the notice of the public by advertisers as much as tea, cocoa, or chocolate is. As he observes, those who have traveled on the Continent know that a cup of excellent coffee can be obtained at an almost trifling cost and know what an excellent stimulant it is. Why (it is asked) should this be? And why, on the other hand, should coffee, even in the homes of the rich in this country, be too often wholly undrinkable? That there is no difficulty about the making of good coffee is held to be proved by the fact that the best is made in the simplest apparatus—a plain earthenware jug. This, with boiling water and a reasonable amount of berries freshly ground, is all that is required. "Both the demand and supply of coffee in this country," adds the writer, "are diminishing, but a more extended knowledge of its value as a stimulant and as an article of diet would insure its increased use and in due time its reduced price."

Wholesome and Delicious



Wethey's Condensed Mince Meat

is prepared from good sound fruits and meats, with just the right quantity of pure spices.

Mfd. only by

J. H. WETHEY, - - St. Catharines.

For sale by all wholesalers.

THE TRUTH IS MIGHTY

. . so is . .

Boulters' Peerless PINEAPPLE

Just finished packing this luscious fruit at our Toronto works. Little room for doubt about the HIGH and ENVIABLE reputation it has.

WHY

1st—We use only the famous **Red Bahama Pines** preserved in Redpath's best granulated, 75%.

2nd—The cans are **BRIM** full. Remember the three grades—

GRATED, EXTRA STANDARD AND STANDARD

N.B.—Place your order with your wholesaler even if only a case, and we are confident they will give you perfect satisfaction. "It's the finest fruit packed"—so say all who have eaten our pineapple.

BOULTERS' GOODS ARE PURE GOODS

Wise Buying is as Profitable as Large Selling

We are having a busy wholesale clearing sale—good clear reductions on many lines—the price and quantity have rapidly lowered—the quality remains the same. We haven't room to store them longer—they were not moving very fast at the old prices—just write for terms and find out the reason for the big clearances now.

Clearing Sale of

Canned Goods

Large quantities, best qualities, very low prices.

TOMATOES, PEAS, CORN, BEANS, APPLES.

Jobbing of

Raisins and Dried Fruits

Special values and a very large assortment. Raisins of all kinds—dried fruits in great variety.

LAPORTE, MARTIN & CIE.

72-78 St. Peter Street, Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TORONTO, July 9, 1896.

SUGAR is still going out briskly in small quantities, and quite a few carload lots are changing hands, but the price is weak, and to make matters worse the wholesalers are cutting prices. Canned goods are still in demand. Although further shipments of canned lobster are on the market, stocks are light and prices firm. Not much attention is being paid to teas. In foreign dried fruits the conditions are much about the same as they were a week ago, both as regards business and prices. Coffees, spices, molasses and syrups are all quiet. Rice is still in fair request. In green fruits, both foreign and domestic, an active trade is reported. Butter and eggs remain in much the same condition as a week ago.

CANNED GOODS.

No special features have developed during the week. A good demand is still reported for canned salmon at firm and unchanged prices. Canned vegetables are meeting with a fair sale, but there does not appear to be anything doing in fruits. The supply of lobsters is still scarce, although more has arrived on this market during the past week. Present quotations on lobsters are firm, and it is the general opinion among the trade that higher prices will rule before long. New season's pack of peas are expected to be in the hands of some of the wholesalers before the end of the week, and they are being quoted at 80 to 85c. to arrive. For old peas $1 is still being asked. We quote: Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, $1 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50; "Maple Leaf," $1.40; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.50 to $2.65; half tins, $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The coffee market remains quiet. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Trade is quiet and uninteresting. We quote: Dark 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is scarcely anything doing. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

While there is a good demand for sugar the condition of the market is anything but satisfactory. The outside markets continue to fluctuate, with the tendency downward. Refiners' prices in Canada are 1-16c. lower than they were at the time of last review, while the local wholesalers are cutting prices most persistently. Ordinary quotations are now 4.50 to 4.55c. for granulated, and there have been sales nett at even slightly below the inside figure. The market is really today without a basis. Yellows are quoted at from 3½c. up.

SPICES.

Trade is opening up in pickling spices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Rice, tapioca, and sago are still going out well. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

There is nothing doing. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Ceylon Pekoes are a little easier in London. The market for China teas is practically closed for the season, and prices are unchanged. Japan teas are coming forward freely, and they are showing splendid value. There has been considerable business doing in Japan teas, chiefly in mediums. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Advices from C. Whittall & Co., Smyrna, are much more favorable to the growing crop of Sultana raisins than those previously received. As the crop progresses, they say, it is becoming more apparent that the damage by frost was over-estimated except in the Vourla district. Sultana raisins on the local market are quiet and unchanged at 5½ to 7½c.

Currants continue in good demand with the market devoid of special interest. We quote: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are in fair demand for the season. We quote: Off-stalk, 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c. and layers, 6½ to 6¾c. California raisins, 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.

California evaporated fruits are quiet and unchanged. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Prunes are quiet and unchanged. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-

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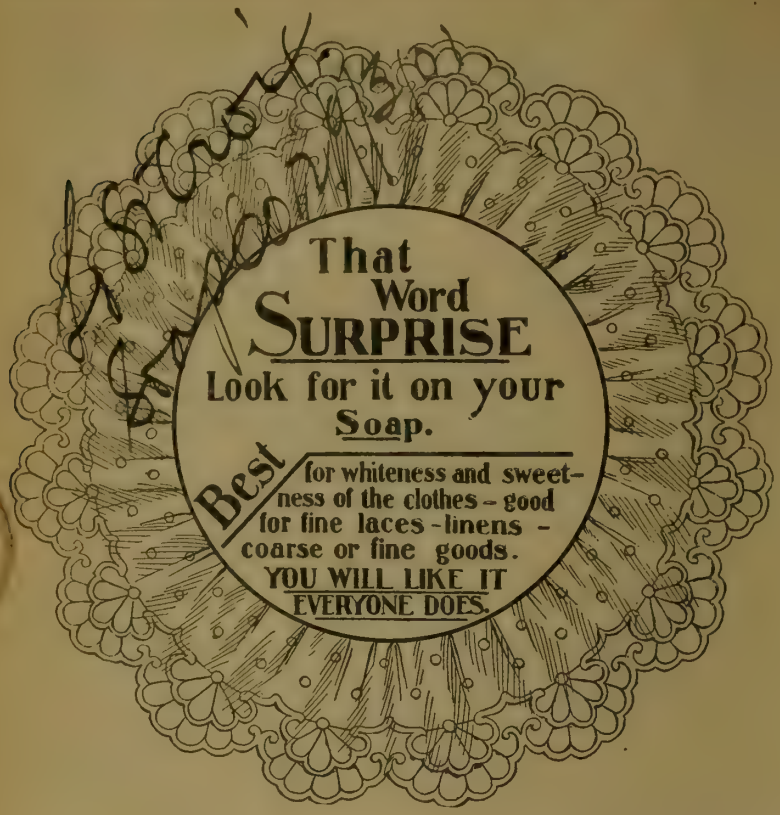
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SURPRISE SOAP

has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Dates are quiet at 4½ to 5½c.

GREEN FRUIT.

There is a liberal supply of lemons on the market, but the demand keeps prices steady at quotations, although there is some "wasty" fruit on the market, which can, of course, be obtained at lower figures. Sorrentos are the only kind of orange there is on the market, and stocks of them are light. The holiday demand for bananas having been satisfied, supplies are more liberal and prices lower. Strawberries and pineapples are out of the market. Watermelons are arriving in better condition and the demand is improving. Apples from Kentucky and Tennessee are on the market this week, the former are in barrels and sell at $3.75 to $4.75, and the latter in boxes. We quote: Lemons—Messina, $2.75 to $3.50 for 360's and 300's per box. Oranges—Sorrentos, $5 to $6 per box. Bananas, $1.40 to $2.75; cocoanuts, $4.25 to $4.50 a sack and 70c. per dozen; Bermuda onions, $1.25 to $1.50 per small crate; Egyptian onions, $2 per bag; cherries, 90c. to $1.35 per basket; cucumbers, 40 to 50c. per dozen; tomatoes, $1 to $1.15; water melons, 25 to 30c. each; raspberries, 8 to 9c.; gooseberries, 40 to 75c.; currants, 50 to 75c. for red, and $1.25 for black.

BUTTER AND CHEESE.

BUTTER—The condition of the butter market may not be worse than it was a week ago, but it is no better. There is no feature to note beyond the dulness of trade. Prices are much as they were before. We quote: Dairy butter—Tubs, 11 to 12c. for good to choice; low grade to medium, 7 to 10c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 16c., according to make.

CHEESE—The demand is fair, but prices have eased off at the boards, being ¼ to ½c. below the highest point. We quote 7 to 7½c. locally.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Quiet at 5½ to 6c.

DRIED APPLES—Dull at 3c. per lb.

EGGS—The supply is large and the demand light. A great deal of the stock coming forward is bad. We quote as before, 9 to 9½c.

POTATOES — Home grown potatoes are arriving on this market and they are selling at 60 to 65c. per bushel box. Southern potatoes are unchanged at $1.50 to $1.75 per barrel.

HONEY—Quiet and unchanged. We quote old: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

PROVISIONS.

Smoked meats continue active at firm prices. Lard is in good demand, but prices are being shaded.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½c.; small hams, 10c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11.

FISH.

The supply is still more liberal than the demand, although prices are unchanged. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, $1.25 per 100; pike, 4½ to 15c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7 to 8c.; Lake Winnipeg white fish, 6½ to 7c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

Trade is fairly good at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Quotations are much as before. We quote: White wheat, 70c.; red, 69 to 70c.; goose, 52c.; barley, 30 to 31c.; oats, 21½ to 24c.; peas, 48 to 48½c.

BALED HAY—Dull at $13 to $13.50 for No. 1, on track.

FLOUR—Dull and easy. Straight rollers,

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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Solicit consignments of Butter, Eggs and produce of all kinds.
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J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
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16, 18 and 20 FRANCIS STREET TORONTO

WATERMELONS . . .
MISSISSIPPI TOMATOES
NEW COCOANUTS . . .
Strawberries and other small fruits.
CLEMES BROS.
51 Front St. East, TORONTO

in bags, are quoted at $3.15, north and west frieghts, and patents at $3.25 to $3.30.

BREAKFAST FOODS—Trade continues quiet. We quote: Standard oatmeal and rolled oats, $2.75 to $2.85; rolled wheat, $2.25 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are unchanged, with sales of cured at 6c. Dealers pay 5½c. for No. 1, 4½c. for No. 2, 3½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1, and 4c. for No. 2. Lambskins are firm at 35c. and pelts 15 to 20c.

WOOL—Receipts are fair, and prices a little firmer. Fleece brings 18 to 19c., rejections, 15c., and unwashed, 11c. Pulled supers are 19½ to 20c., and extras, 21c.

TALLOW—Unchanged at 3¼ to 4c. for rendered, and 1¼c. for rough.

PETROLEUM.

Trade is quiet and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Sugars are 1-16c. lower.

Ceylon Pekoes are a little easier in London.

There are more fish on the Toronto market than are wanted.

Domestic potatoes in boxes are on the Toronto market this week.

The available supply of Fraser River and Alaska salmon on the London, England, market is short of probable requirements.

QUEBEC MARKETS.

MONTREAL, July 9, 1896.

GROCERIES.

THE demand for staple groceries during the week, while it has shown more activity, is still a long way off being extensive in its character. The general run of buyers continue as cautious as ever, and will not operate ahead. Sugar has shown more life, but the desire of refiners to reduce large stocks on hand has checked any tendency that there might be to an advance in values. Syrups and molasses continue the same as last noted. Teas are quiet, buyers holding off until the heavier receipts of medium and low grades now on the way arrive. Dried fruits are wanted, and there is none to be had, so that any dealers who have any can name their own figures. This applies especially to California and Valencia raisins. Offers of

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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

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If you wish to buy or sell a business, write us. We may assist you.
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JOHN HAWLEY
Provision and Commission Merchant
Butter Eggs Lard Apples Cheese Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
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HART BROS & LAZIER BONE CARBON FILTER
FOR HOME OFFICE CAMPING USE
Also to clarify Syrups and other substances.
DURABLE—RELIABLE—PRICES RIGHT.
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Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.
have received their first supplies of New Crop Rice, and have now ready for delivery the following
NEW GRADES OF RICE:
"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna
Also the following New Grades, well worth the especial attention of consumers:
"J" Seed Java "Polished" Patna
D. W. ROSS CO.
514 Board of Trade Bldg. MONTREAL

4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

new pack canned tomatoes and strawberries have been made at very low prices, but have not tempted buying aside from the purchase of a few small lots. Produce of all kinds except eggs rules on the easy side, and the same can be said of tinned meats and provisions.

SUGAR.

The refined sugar market has exhibited more activity during the past week, orders coming in more freely at the refineries both from the east and west. Jobbers also report more demand from their customers, and it is certainly time for it. The aggregate volume of business, however, is moderate, as the orders are chiefly for small lots. The feeling is steady on the whole, but as refiners are still anxious to reduce the large stocks they have on hand, there has been no advance in prices. At the refineries granulated is still selling at 4⅜c., and in a jobbing way we quote 4½c., with yellows 3⅜ to 3¾c.

SYRUPS.

There has been no change in this market. Demand continues slow and the business very quiet. With light stocks, however, both in first and second hands, prices are steady at 1¼ to 2¾c.

MOLASSES.

The close of last week witnessed a temporary scarcity of Barbadoes molasses on spot, and it has not been entirely relieved yet. However, several cargoes are expected, one of 1,400 puncheons, and one or two smaller ones, so that there is plenty of stock in sight. Prices have not been affected in any way, continuing unchanged throughout. Ex wharf Barbadoes is offering to arrive at 28½ to 29c. nett cash in round lots. In a jobbing way the Guild price is unchanged, car lots 30c., and single puncheons 31c. Porto Rico is held for the same figure as Barbadoes, ex store.

RICE.

There has been a good demand for rice both from the mills and at second hands during the week. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There has been no important change in the spice market. With the warm weather the consumptive demand is slow, and values are as last quoted: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The volume of business in coffee is extremely light and confined to small lots to fill actual wants. Business has been confined chiefly to Maracaibo and Rio coffees, which have cost jobbers from 17 to 18½c. We quote: Rio, 17 to 18c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

There has been no business of importance transacted in tea in a wholesale way since last report, the majority of jobbers holding off until the later and heavier receipts of medium and low grade Japans have arrived. In a distributive way, demand is fair, but not of an extensive kind. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

A fair demand with a positive scarcity has been the feature of the week in California raisins. Jobbers here brought on some small lots from Boston, but they will not carry them on very long. These are chiefly 2-crown fruit, as there are no others to be had and the very cheapest price on them is 4¾c. What little Valencia raisins there are here are held steady at 4½ to 5c. for ordinary; 5¼ to 5½c., for fine; and 6 to 6½c. for selected and layers.

Currants continue quiet. Stocks are diminishing steadily and prices are firm at 4½ to 5½c. as to grade.

There is no change in Sultanas, a few being held firm at 6 to 6½c.

Prunes are firm but quiet. We quote: French, 5¼ to 5½c., and Austrian, 6 to 6½c., with no Californian offering.

Figs range from 8½ to 10c. for ordinary and 12 to 17c. for fancy grades.

Dates dull, but steady, at 5 to 5¼c.

NUTS.

There is little or nothing doing in nuts. We quote: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

Offers of new pack salmon continue to be made with little success, and the first offers of new pack tomatoes and strawberries were made this week at 70c. and $1.40 respectively, without much encouragement beyond the purchase of a few small lots by one or two of the jobbing houses. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

There have been few changes of importance in green fruit, business being of a steady character. We quote: Apples, $5 to $6; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1; pineapples, 10 to 15c., and strawberries, 5 to 8c.; lemons, $2 to $3.50; oranges, $1.50 to $3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market is without material change, demand being fair. We quote: Firsts, 9½ to 10c., and seconds, 8 to 8½c.

BEANS—Continue dull and unchanged at 70 to 75c. in car lots, and 80 to 90c. in a jobbing way.

POTATOES—There are no old potatoes offering here except a few small lots, and prices are nominal. New stock are not yet quotable in a regular way.

TALLOW—Featureless at 4 to 5½c.

HOPS—Quiet at 6 to 6½c.

HONEY—Slow and unchanged. Bright comb, 12 to 14c.; dark, 10 to 12c. and extracted, 7 to 8c.

Ask for "STRATHROY" NEW PROCESS PEAS

EQUAL TO STANDARD FRENCH BRANDS



Our Sales

IN 1895

of "GLOBE and BEAVER" brand

Crushed Java AND Mocha

(XTR)

Were more than double those of any preceding year.

'96 sales, from present indications, will double those of **'95**

THIS GREAT VALUE STILL REMAINS UNEQUALLED IN CANADA

Tins 25 and 50 lbs. Price, 22cts. Ground, price, 22½cts.

Every Package

of "KOLONA" Ceylon Tea is guaranteed to please your customers.



We will mail your customers samples in handsomely decorated tins. This is the most effective ad. for the retailer. Retails 30, 40, 50, 60 and 80cts.—1-lb. and ½-lb. lead packages; (Black or Mixed).

We only ask you to give us a small assorted order. **Repeat orders are assured.**

Our 25c. Package Tea is a Winner.

"Gold Medal" **Ceylon—1-lb. packages only—extra drawing quality. Handsome package, cases 50 lbs. and 100 lbs.**

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

HAY.

There has been a fair trade done in hay at steady prices. No. 1, $13.50, and No. 2, $10.50 per ton.

PROVISIONS.

These continue much as they were a week ago. We quote as follows: Canadian short cut, clear, $12 to $12.50; Canadian short cut, mess, $12.50 to $13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

This week has witnessed a good demand for Manitoba flours, which has kept prices steady. We quote: Winter wheat, $3.80 to $4; spring wheat, patents, $3.75 to $3.85; straight roller, $3.60 to $3.70; straight roller, bags, $1.70 to $1.75; extra bags, $1.40 to $1.50; Manitoba strong bakers', $3.30 to $3.50.

There was no change in the oatmeal market. The demand was slow and prices easy. We quote: Standard, bbls, $2.90 to $3; granulated, bbls, $3 to $3.10; rolled oats, bbls, $2.70 to $2.75; rolled wheat, per 100 lbs, $2.40 to $2.50.

The situation of the feed market at present is somewhat unsettled. Millers in some cases have advanced prices for both bran and shorts 50c. per ton to $12 and $13, but others still continue to sell at $11 and $12, including sacks, which means $10 for bran and $11 for shorts without sacks. We quote: Bran, $10 to $12; shorts, $11 to $13; mouillie, $15 to $17.

CHEESE AND BUTTER.

Cheese, in line with the buying in the country Saturday last, exhibited more firmness this week. This sudden change is somewhat difficult to account for in the face of no change in sentiment in Great Britain. It is possibly due to more short sales of June cheese and the fear of being caught by a rise in the market. At the wharf Monday 5,000 boxes French cheese sold at 6¾c, an advance of ¼c. over last week. This is more than the Englishmen are bidding over the cable, as they offered the equivalent of 6¼c. for Quebec and 6¾c. for Ontario on Saturday.

Butter was dull. Some factorymen are freer sellers now than they were a week ago, and a buyer, if he wanted to do business, could gather in quite a lot of creamery at 16½c. to-day. This was not possible a week ago.

ASHES.

The ashes market is quiet and unchanged. We quote: Pots, firsts, $3.60; seconds, $3.30, and pearls, $4.75 per 100 lbs.

MONTREAL NOTES.

The large stock of sugar in first hands prevents any tendency to advance prices.

Three large cargoes of molasses have arrived recently, and two more are expected shortly.

The only prunes on this market at present are French and Austrian. Californian are all exhausted.

Stocks of syrup in first hands continue light, as the refiners have not been boiling any quantity this summer.

First offers of new pack tomatoes and strawberries on this market are, as noted elsewhere, at very low prices.

Local jobbers succeeded in obtaining some 2-crown California raisins at Boston, but only to the extent of a carload or so.

NEW BRUNSWICK MARKETS

St. John, N.B., July 9, 1896.

TRADE is, if anything, rather quieter than usual for the month of July. Every effort is being made to push business, but owing largely to dull markets dealers buy slowly. Molasses continues a matter of interest here and sellers are active, but do not find the response they would like. Local cheese manufacturers begin to visit the trade, but find sales quiet. Green fruit is active.

OIL—There is nothing to report. Demand in all lines is dull. Prices show no change. Some merchants are anxious to have our Board of Trade take up the matter of oil duties, and urge the new Government to have them lowered. We quote: American burning oil, 21 to 22½c.; best Canadian, 19 to 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—There is a fair demand. Salt for packing, such as Turk's Island salt, is scarce, but the quantity needed is small. Our fishermen do not care for the English packing salt, though it is largely used in other parts of the province. Stocks of other grades are lighter. Further supplies for the season will come via Boston. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to $1; 5-lb. bags, $3.25 per bbl.; 10-lb bags, $3 per bbl.; 20-lb. boxes, 20c; 10-lb boxes, 12c.; cartoons, $2 per case of 2 doz; salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—A number of our merchants have bought their salmon for fall shipment at same price as last season. Market is, however, rather firmer than at that time. A number of lines are getting short. Peas are hard to get and price is high. Tomatoes are advancing owing to short stock. Gallon apples are well cleaned up, though price shows no change. Lobsters are also scarce and higher price. Peaches are also scarce and tend upward. Dealers are not buying large stocks. Profits on these lines for the past few years have been too small. Packers' prices are easy. Corn on spot is being sold at and below cost. Demand for pine apples is light, and then largely for best grades, grated being the favorite. We quote: Corn, 75 to 85c.; peas, $1 to $1.10; tomatoes, 90 to 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb tins, Canadian, $2.20 to $2.25; American, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.50; peaches, 3's Canadian, $2.85 to $3.00; 2's, $1.90 to $2; pineapple, $2.35 to $2.50; salmon, $1.35 to $1.40; lobsters, $2; haddies, $1.25 to 1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz; scallops, $5.50 for 4 doz; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—Business continues active. Stocks of oranges are light and prices tend-

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
WINNIPEG, MAN.

BUTTER and EGGS
Consignments of the above and all produce solicited. Highest prices obtained.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. . . . TORONTO.

LONG EXPERIENCE
Has taught us that it is the BEST ARTICLE that takes with the trade. We have tried to make . . . .
"GOLDEN" FINNAN HADDIES
The BEST brand on the market, and we know we have succeeded.
A great trade bringer.
Order from your wholesaler.
NORTHRUP & CO.
Packers' Agents.
St. John, N.B.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

BIRD BREAD
PAT. 1891-96. REG. 1895.

It Makes Birds Sing...

That's why it was patented, and why so many useless compositions under similar names imitate it.
Sufficient for one bird, together with Holder and Beak Sharpener, is in each 1-lb. packet of

Cottams BIRD SEED

One reason for the extensive demand for this brand. ALL WHOLESALERS.

Dawson & Co.
FRUIT PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS..

Mild Sugar Cured
THE **BEST VALUE**
Get Prices
F. W. Fearman
HAMILTON

ing upward. Lemons show little change with good demand. Pine apples are in larger supply and rather lower. Melons are arriving freely, but are rather higher this week with lower prices expected. Apricots and plums (California), arrive in good condition, but so far peaches have been unsatisfactory. Cucumbers are much lower. Strawberries fell off very quickly; quality arriving is now good and prices are about at bottom. Our own province berries are preferred to any arriving here. American squash sell freely. Tomatoes arriving are hardly up to the mark. The sale of bananas is large. We quote as follows: Lemons, $2 to $4; Valencia oranges, $9 to $10; pineapples, 12 to 15c.; bananas, $1 to $2.50; strawberries, 7 to 9c. per box; rhubarb, 1 to 1¼c. per lb.; cucumbers, 50 to 60c. per doz.; California apricots, $1.50 to $2.75 per crate; do. plums, $2 to $2.50; tomatoes, $1.50 to $2 per crate; peaches, $1.50 to $1.75; melons 50 to 60c.; squash, $2.50 bbl.

DRIED FRUIT—Movement is always at this season light. Cal. loose muscatels are higher, with stock very light. The same is true of the New York market. A few sales of Valencias for fall shipment are reported. Figs, for fall shipment, are also offered. Peels so far for fall shipment have not been largely bought. While dried apples are still dull, evaporated tend toward firmer prices and stocks are lighter. Prunes of all kinds are light stock, but at this season demand is small. Bermuda onions are about out of the market; quality is not even satisfactory. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, $1.50 to $1.75; currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4¾ to 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, per lb., 2 to 2¼c.; cocoanuts, $4 to $4.50 per 100 lbs; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Markets are dull. A few Canadian cheese continue to arrive, chiefly small sizes in crates. Local makers are now in the market to sell, but find buyers backward. Quite a few of our factories are not running this season, and present outlook is for smaller output than last season. The West India market is so dull that some merchants have stopped shipping there. While some of the factories in this section are making butter in place of cheese, the market for it is even worse than for cheese. It is worse in New Brunswick than in Nova Scotia. Prices are very low. Dairy butter is almost impossible to sell. Eggs are in fair demand, and so far quality is satisfactory. Market is kept much better than

Brock's Bird Seed

It is the seed others are selling.
It is admitted to be the best bird seed in the market.
The demand for it is increasing. Ask your wholesaler for it, and see that you get it.

NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.

WM. RYAN
70 and 72 Front St., East,
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S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

MAIL YOUR ORDER
It will be filled as satisfactorily as if you personally selected the goods.
The demand for our "Maple Leaf" Brand of Hams, Breakfast Bacon, Rolls, etc., is still increasing.
GET INTO LINE.

D. GUNN, BROS. & CO.
TORONTO

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - - Toronto, Ont.

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

where dealers hold for high prices and stock turns out poor. Prices are low. We quote: Dairy butter, 14 to 15c; new creamery, prints, 18c.; cheese, 8½ to 9c.; creamery, tubs, 17 to 18c. Eggs, 9 to 10c.

SUGAR—Although in other parts some signs point to firmer prices, markets here continue about ⅛c. lower, as reported last week. Although this is the season for large demand, the movement is only fairly satisfactory, and holders are much disappointed. Stocks are light. We quote: Granulated, 4⅜ to 4¾c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The steamer from the West Indies is again to hand with full cargo, largely Barbadoes, bought at the low price. Some low quotations here are heard. For quality, Porto Rico is, however, preferred, and although stock is large, prices are well maintained. Holders are pushing sales, but there is only a light movement, and it is likely to be so for some time, as outside points are well supplied. At this season there is but little demand for New Orleans. Syrup is also dull. We quote: Barbadoes, 27 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 36c.; syrup, 36 to 38c.; Antigua, 25 to 26c.; Nevis, 25 to 26c.; Trinidad, 30 to 31c.

FISH—Dry fish are now in light demand. Prices are easy. In large fish stocks are not heavy. Pickled bay herring continue to arrive in small quantities and find fair sale. In Canso no whole barrels are now here, and Shelburne are also very small stock. Quoddy herring in half bbls. are the nicest pickled fish now in the market. Smoked herring show no improvement. They were never lower. Shad and Gaspereaux fresh are now out of season. A few lobsters and mackerel are being received; prices tend higher. In salmon the catch is still large and exceeds the demand. Large quantities are shipped west, but the market there is low and dull. The price here for what can be sold is better, but sale is limited. We quote as follows: Large cod, $3 to $3.25; medium, $2.75 to $3; pollock, $1.20 to $1.25; bay herring, $1.20 to $1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, $5; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; salmon, fresh, 10 to 12c. per lb.; lobsters, 6c.; mackerel, 12c. each; smoked salmon, 20c.

PROVISIONS—There continues to be but light demand, except for a little plate, price of which is rather easier. Arrivals are light. Lard is dull, with large stock still held. In hams, prices are quoted firmer. Rolls are hard to sell. We quote: Clear pork, $13.75 to $14.25; mess, $13 to $13.50; beef, $12.25 to $13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 8½ to 9c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—The market is dull. Low prices rule. The feeling is easy and demand dull. Flour, which still inclines lower, is light sale. Oatmeal shows quite a range in price, and fair stocks are held. In hay, Westmoreland County is quoted more freely and lower than Carleton County, owing largely to the latter being easy of access to American buyers, who this season bought freely at good prices. Reports for new crop are but fair. In beans, while a few cars have been bought very low, they are not easy now to get at lowest figure. Native yellow eye beans continue to have fair demand. Mill feed, which is dull, is quoted rather lower. We quote: Manitoba flour, $4.45 to $4.60; best Ontario, $4.15 to $4.30; medium, $4 to $4.10; oatmeal, $3 to $3.15; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $15.50 to $16; bran, do do, $14.50 to $15; handpicked beans, $1; prime, 90c.; oats, 31 to 32c. for Ontario white; hay, $11 to $12; barley, $3.50; round peas, $1.10 to $1.20; split peas, $3.40 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

C. & E. Macmichael have received a shipment of Hoyt's new spring clothes pin.

At this season lime juice finds large demands. During the past two years Stower's has very much increased its sale in our market.

St. Stephen had a bad fire last week, the St. Croix Soap Co. losing about 60 hogsheads of grease. The factory was with difficulty saved.

Canned lobsters being scarce, an extra demand is noticed for finnan haddies. Northrup & Co. continue to make large shipments west of their "Golden" brand.

Steamer Taymouth Castle is now here. She brought a full cargo of molasses, largely Barbadoes, for this port. This was bought at lowest price, but finds even then but a dull market.

Large shipments of salmon went to the American market during the past week, six cars from the North Shore and two from here going forward in one day. The catch of two days on the Miramichi amounted to over 140 cases, containing upward of 2,500 salmon.

By the quantities of empty packages that have been shipped into the inland counties of our province, a very large export of berries must be expected. Of late years a large revenue is brought in in this way, and very largely to a class who need it. The berries, which are chiefly wild raspberries and blueberries, go to Boston.

Another shipment of Lytle's pickles and jams are to hand. They were received via the international steamer. It is surprising the quantity of Ontario goods that come that way, rates being quoted lower than all rail. Lytle's jams are much liked by our dealers. In season large quantities of this class of goods are sold here, and, although it is now late, demand keeps up.

The year's trade returns just published are quite satisfactory, showing in many cases an increase over last year. Total revenue collected, $797,805.67; that for year ending June 30, '95, was $753,226.67, showing an increase of $44,579. Number of manifests received, 6,424, an increase over the previous year of 1,124. Savings bank deposits for year ending June 30 were $675,985.35; withdrawals, $605,341.67; balance on deposit July 1, $4,035,571.52. Number of vessels entered from foreign parts during the year, 1,683; coastwise, 2,881.

There is no doubt New Brunswick is behind Nova Scotia in the matter of local banks and pushing for bank business. While we have but three, one at St. John, one at Fredericton, and another at St. Stephen, they are each local banks with no branches. Nova Scotia has at least as many local to Halifax, besides a number of local banks in the other large towns. In St. John two Halifax banks are represented, each doing a large business, while through the small towns of our province almost all the business is done by Nova Scotia banks. The Bank of Nova Scotia are building a handsome new office at Campbellton, N.B.

HINTS TO BUYERS.

P. C. LARKIN & CO. report that during the six months ending July 1, the sales of "Salada" Ceylon tea have increased 138 per cent. over the same period last year. This answers the question: does advertising pay? "Salada" Ceylon tea is advertised in over two hundred newspapers in Canada and is now on sale from Halifax to Victoria.

Warren Bros. & Co. will have new pack peas in stock in a few days.

Noble's XXX lobsters, now in stock with W. H. Gillard & Co., better than ever.

A. E. Richards & Co. have just received a large shipment of Blair's liquid rennet.

Clemes Bros. have in stock this week Kentucky apples in barrels and Tennesee apples in boxes.

The Ireland National Food Co.'s new package Farinosa is offered by the Eby, Blain Co., Ltd.

The invoice of Robinson's pat. barley, also groats, is just to hand with Lucas, Steele & Bristol.

T. A. Lytle & Co. are doing an extensive business in pickles and vinegar between the Atlantic and the Pacific.

A lively clearing sale of canned goods is reported by Laporte, Martin & Cie. during the past week. An unusually large stock is

SITUATION WANTED.

WANTED.—BY A YOUNG MAN WITH A first class connection in Montreal and district, any line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

NEW HOME-GROWN

Cabbage, Strawberries, Cherries and Gooseberries

WRITE FOR OUR PRICES.

Titterington & Co. St. Catharines, Ont.

Growers and Wholesale Dealers.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

DO YOU EVER STOP TO THINK

That the sale of one quart of inferior vinegar may drive away a good customer? We guarantee our

MALT, CIDER and WHITE WINE VINEGARS

To be perfectly pure. Write us for prices.

T. A. LYTLE & CO. Vinegar Manufacturers

TORONTO

1896 PACK

Noble's Lobsters

1-lb. Tall. 1 lb. Flat. ½-lb. Flat.

JOHN SLOAN & CO.

Wholesale Grocers **TORONTO**

SECOND SHIPMENTS NEW CROP

Japan Teas

MAY PICKINGS

Now in store. Great value.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

TEA TEA TEA

Medium and Low-Priced.

Japan, Hyson and Congou

Best value in Canada.
Write for samples and prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



A GOOD SELLER To know is to appreciate.



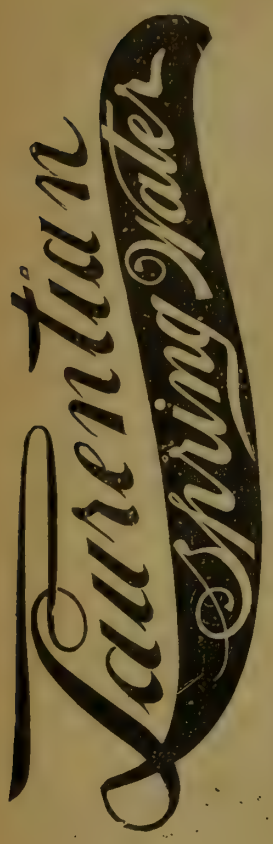
W. CLARK - MONTREAL

NEW RIO COFFEE

A shipment of Choice Grades arriving in a few days.

PERKINS, INCE & CO.

TORONTO.



Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

WINS
HANDS DOWN

The race was not easy, competitors were worthy of the name, the pace was fast and furious for a while, but never in doubt, for with hands down on the home stretch

JAMIESON'S BISCUITS

sailed victoriously into public favor, and their superior merits will certainly keep them there.

Manufactured by
R. E. JAMIESON - OTTAWA

being rapidly reduced by reason of the special low prices which they are offering.

The Eby, Blain Co. have a cheap line of gallon apples which they are offering at $1.20 per doz.

"The sales of New York ginger ale and summer beverages are increasing daily," say W. H. Gillard & Co.

"Yes, we are still offering our extra values in Ceylons and Indians at 17 to 18c.," say Lucas, Steele & Bristol.

Dawson & Co. expect this week a carload of fresh California fruit, consisting of peaches, pears and plums.

Graham, McLean & Co. have in stock a nice line of dairy butter in crocks, which they are offering to the trade.

W. H. Gillard & Co. are offering some fine lines of California peaches at low prices. It will pay buyers to hear from them.

D. Gunn, Bros. & Co. are offering a line of "twin" cheese. It is a mild, soft-cutting cheese, and was made especially for the local trade.

The Pure Gold Mfg. Co. shipped 150 cases of their sweet tomato catsup to London, Eng., and Leith, Scotland, this week.

Caverhill, Hughes & Co. are receiving ex. ss. Ormiston a consignment of Batger's new peels, which are of fine quality this season. They have also a full assortment of "Nonpareil" jellies on the same steamer.

Do not forget Lucas, Steele & Bristol have an assortment of "Reindeer" milk, cream, cocoa, coffee, etc., put up in 1 lb. cans.

Laporte, Martin & Cie. have a fresh shipment just to hand of Batger's "Nonpareil" jellies which now makes their stock complete in all flavors.

Ceylon cinnamon, neatly packed, 2 and 4 doz. bundles in a box, to retail at 5 and 10c., is offering by Lucas, Steele & Bristol. Quality is of the best.

A line of early May picked Japans has been received by W. H. Gillard & Co., and is being offered at prices that enables the retailer to make a good margin.

The four and eight ounce glass-stoppered extracts, "Pure Gold" brand, offering by Lucas, Steele & Bristol, are most attractive goods for private family use.

Large sales of various grades of raisins were made last week by Laporte, Martin & Cie., who are giving special job values in them as well as in all dried fruits.

L. Chaput, Sons & Co. were successful in procuring a half-carload or so of California 2-crown raisins in Boston. They are offering them at 4¾c. spot Montreal.

The Eby, Blain Co. report that their Seville orange marmalade is going out in large quantities. The demand has been much larger than last year for this article.

One of the largest cargoes of Barbadoes molasses is due this week, consisting of 1,400 puncheons, for L. Chaput, Sons & Co. They offer it ex wharf at 28½ to 29c. nett.

The Eby, Blain Co., Ltd., have received another shipment of fine Filiatra currants in barrels, half-barrels, cases and half-cases; also another shipment of Patterson's Worcester sauce, small size.

WHY HE DOES NOT SUCCEED.

"No wonder he does not succeed in business," said a live business man to a Portland reporter as he mentioned the name of a well-known merchant. "He is honest," he continued, "amiable, and means well, but no man can get on in these times unless he attends strictly to his knitting. He can't go fishing every few days, come to his store at 9 o'clock, go to his dinner at high noon, and stay away until 2.30 or 3 o'clock. He is bound to fall behind in the procession. He reminds me of the man about whom I was reading recently, because he is so very greatly in juxtaposition. He never failed to attend to his business. At least one might fairly think so from the label that was pinned to his shop door one day last week: 'Gone to be married; back in half an hour.'"

100,000 CAREFUL CANADIAN WOMEN

Endorse it practically by using it daily. You want their trade.

PURE GOLD BAKING POWDER

"BEST IN THE WORLD"

Is the best Cream of Tartar Powder made.

Do your customers ever complain of the Flavoring Extracts you sell them? Try them with "PURE GOLD."

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

HOW TEA IS DRUNK IN JAPAN.

THE tea drunk in respectable Japanese households generally costs about 25 cents per pound, while from 50 cents to $1 will be paid for a better quality, fit to set before an honored guest. The most expensive Uji tea costs $6 per pound. At the opposite end of the scale stands the so-called bancha, the tea of the lower classes, which sells at 5 cents per pound, and is composed of chopped leaves, stalks and bits of wood taken from the trimmings of the tea plant; for this beverage is tea after all, little as its flavor has in common with that of Bohea or of Uji. Other tea-like infusions sometimes to be met with are Kosen, made by pouring hot water on a mixture of various fragrant substances, such as orange peel, the seeds of the xanthoxylon, etc.; Sakura-yu, an infusion of salted cherry blossoms; Mugi-yu, an infusion of parched barley; Mame-cha, a similar preparation of beans. Fuku-ja, or "luck tea," is made of salted plums, sea-weed and xanthoxylon seeds, and is partaken of in every Japanese household on the last night of the year. Japanese tea, unlike Chinese, must not be made with boiling water, or it will give an intolerably bitter decoction; and the finer the quality of the tea the less hot must be the water employed. The Japanese tea equipage actually includes a small open jug called the "water-cooler" (yu-zamashi), to which the hot water is, if necessary, transferred before being poured on the tea leaves. Even so, the first brew is often thrown away as too bitter to drink. The consequence of this is that Japanese servants, when they first come to an English house, always have to be taught how to treat our Chinese or Indian tea, and generally begin by giving practical proof of their incredulity on the subject of the indispensable virtue of boiling water.—B. H. Chamberlain.

THE WAY IT'S TOLD.

Your business may be fairly bristling with enticing things to talk about, but unless these good things are refined and worked into short, readable sentences, the reader won't be apt to see them as you see them, says a writer in Trade Magazine.

What you have to say about your goods may have been said a million times before; the way you say it, if you say it your way, is a new way, and will convince your readers in your favor—if it's true.

Don't merely assert that you have the cheapest or the best store in town, but pick out some seasonable article and talk about it—describe it. A bit of description, if it's vivid and true, will fetch people every time. Because your competitor's advertisements tinkle with meaningless boasting is just why you should take a tack and turn another way. Break away from old cut-and-dried methods and give your readers a refreshing surprise.

THE T. B. & C. CO. ASSIGN.

The assignment yesterday of the Toronto Biscuit and Confectionery Co., composed of Mr. Harry C. Fortier and Mr. Chas J. Peter, was a surprise to the trade.

The business has been well managed, they have been doing a very large trade and making money, but owing to the complications which have arisen over the winding up of the A. M. Smith estate, the only way of settlement was through assignment.

The business is an old one, and was purchased from the A. M. Smith estate in March, 1891, by the present partners; and to the senior partner and manager, Mr. Fortier, the retail trade of Canada are indebted for many new lines that brought trade.

The Smith estate and the Ontario Bank are practically the only creditors. The estate is expected to pay one hundred cents on the dollar.

In the meantime the business is going on as usual.

THE IRELAND NATIONAL FOOD CO.

Toronto, Ont.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . Mail Orders.

TRADE CHAT.

A VARIETY of black caterpillars, not common to the locality before, has stripped many orchards in South Wellington of their leaves.

James Noble, partner in the firm of J. & C. Noble, general store and fish dealers, Killarney, Ont., died on Thursday last.

Mr. Justice Robertson has set aside the award of $8,000 made by the arbitrators in favor of Foulds & Shaw against J. F. McLaughlin & Co., in a flour deal.

The Toronto bread by-law question has been shelved for the present, pending an enquiry by Dr. Sheard, Medical Health Officer, who has obtained information from a number of cities in Canada and the United States. Basing his report upon the knowledge thus gained, he will, it is understood, recommend that either the 1½ or 2-pound loaves be stamped plainly so that the public can easily see that it is getting what it pays for. In this connection, when the deputation of bakers were before the Property Committee recently upon this matter, it was developed during the discussion that much of the so-called "fancy" bread, for which the baker claims exemption from the provisions of the by-law regarding weighing and stamping, and charges an extra price per loaf, is made from the same batch of sponge, being merely treated differently in the baking.

Prof. Prince, Commissioner of Fisheries, has gone to Halifax to make arrangements for the shipment of 1,000 live lobsters, a large quantity of oysters and some black bass, to be planted in the waters of British Columbia. Live tommy sod will be planted in one of the saline lakes of Manitoba or the Territories.

A tramp entered the office of Robert Griffith, wholesale tobacconist, Hamilton, on Monday afternoon and asked a female clerk for enough money to pay for a night's lodging. The clerk was busy counting money which she intended depositing in the bank, and paid little attention to his request. Suddenly the alms-seeker snatched two $10 bills and escaped before the young woman recovered sufficient to call assistance or give an alarm.

NOVELTIES IN GROCERIES.

"Prove all things; hold fast to that which is good," is a Scriptural injunction that grocers should act upon in the matter of novelties in food products, says Merchants' Review. Novelties are useful if good. But a considerable percentage may not be worthy of a place on the first-class grocer's shelves. What must he do? Turn his back on all novelties, for his competitors to reap the advantage? By no means; he must examine them and discover their qualities for himself. Trouble? Why, certainly; but one can't succeed in the grocery business without hard work.

Exaggeration . . .



Is a poor factor to use in selling goods. Plain facts are best. When showing our goods, just tell your customers what we have been telling you about their purity and cleanliness, and induce them to make a personal test. One sale will always lead to others.

DELHI CANNING CO., DELHI.

MacLaren's Imperial Cheese

is by far the most alluring and seductive that has ever tickled one's palate. Appeals instantaneously to the taste. Always the same.

ALL REPUTABLE JOBBERS SELL IT



East India Pickles

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Good Sellers Good Profit

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**



Eggs are Cheap Now

And there is no better time to pack than the present, although September eggs are the best to lay down for **Winter Trade.** You need not fear being overstocked. Eggs will not spoil on your hands if you use

KNOX'S EGG PRESERVER

Eggs " preserved " now will sell well in the fall. Try a small lot and prove what we say.

Booklet Free on Application.

A. E. Richards & Co.

Canadian Agents .... Hamilton

No Self-Respect is Lost

When you recommend your customers to buy Tetley's (Indian and Ceylon) Packet Teas. We know, you know and your customer will know, when he has tried it, that this tea is good, honest, well-grown and well-blended tea.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

HONEY AS A FOOD.

PROBABLY most people consider honey as the equal in value for food of any sweet sauce—no better, no worse. All should know that it possesses one great superiority—ease of digestion. The nectar of flowers is almost wholly cane sugar. The secretions added by the bees change this to grape sugar, and so prepare it that it is almost ready for assimilation without any effort on the part of the stomach ; in fact, Prof A. J. Cook once styled honey "digested nectar." It will be readily seen that honey is a very desirable food for those with weakened digestive powers. If a person is very tired, "too exhausted to eat," it is astonishing how a few tastes of honey will act almost like magic. Almost no effort is required to make it ready for assimilation. Persons suffering from some forms of kidney trouble will find that honey is a much more beneficial food for them than is cane sugar.

In eating comb honey, many strive to eject every particle of wax, fearing that, as wax is indigestible, nightmare and other troublesome consequences will follow an indulgence in warm biscuit and honey. It is true that bread is more easily digested than warm biscuit, as the latter is inclined to "pack" in chewing ; but it may surprise some to know that comb honey is really an aid to the digestion of hot bread or biscuit. The philosophy of the matter is that the flakes of wax prevent the "packing," while the honey readily dissolves out, leaving passages for the gastric juice to enter the mass of food. The flakes of wax are indigestible, that is true, but when warmed are perfectly smooth and soft and will not injure the most delicate membrane ; in fact, they act as a gentle stimulant, and are beneficial in some forms of alimentary difficulties The unpleasant symptoms from which some suffer after eating honey may often be removed by drinking a little milk.

HE WILL TAKE A REST.

When a grocer's customers begin to leave town for several months of country life, thus reducing the number of calls upon his personal attention, says Merchants' Review, the sagacious dealer will take the hint and proceed to get as much recreation and rest out of life during the hot weather period as the necessities of his business will admit of. He cannot copy the example of his customers who dwell in the country the entire summer, but it will be strange indeed if he cannot spare the time for an occasional outing at seaside or among the mountains, and thus lay in a fresh stock of health and vigor which will be needed in the winter, when the most active demand is usually experienced.

CHARACTER.

Character gravitates upward, as with a celestial gravitation, while mere genius, without character, gravitates downward. How often we see in school or college, young men, who are apparently dull and even stupid, rise gradually and surely above others who are without character, merely because the former have an upward tendency in their lives, a reaching-up principle, which gradually but surely unfolds, and elevates them to positions of honor and trust. There is something which everybody admires in an aspiring soul, one whose tendency is upward and onward, in spite of hindrances and in defiance of obstacles.

We may try to stifle the voice of the mysterious angel within, but it always says "yes" to right actions and "no" to wrong ones. No matter whether we heed it or not, no power can change its decision one iota. Through health, through disease, through prosperity and adversity, this faithful servant stands behind us in the shadow of ourselves, never intruding, but weighing every act we perform, every word we utter, pronouncing the verdict "right" or "wrong."

A hundred years hence what difference will it make whether you were rich or poor, a peer or a peasant? But what difference may it not make whether you did what was right or what was wrong?—Architects of Fate.



FOR THE Whitest Lightest and Sweetest Cakes

USE Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.

165 Queen St. East, Toronto.

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of **pure** tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous.** It's pure.

HOWE, McINTYRE CO.

Agents, Montreal.



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL



MALLAWALLA

continues to hold its own; . the . strongest proof of excellence.



COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in . . .
BAGS, SACKS or BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

Write for prices.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

A Capital T

With which to begin a new era in your tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—wholesome, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Do You Keep Silver Dust Washing Powder ?

In justice to yourself, and in justice to your customers, you ought to. It is a quick and harmless washing compound that may be used for all purposes where soap is commonly used. Try a sample from your wholesaler.

Silver Dust Mfg. Co. Hamilton.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

THE . . .

Tea Plant Thrives Best

In a warm, damp climate---one with a high temperature---and requires an

ABUNDANT RAIN FALL.

That is the reason why Ceylon Teas are the best and healthiest in the world---Ceylon is blessed with an abundance of rain, and the climate of the "tight little island" is known as humid.

Perfection in tea planting, raising, cultivating, preparing, handling and shipping is reached by the British growers of Ceylon.

If you do not know Ceylon teas, and have not handled them, you have a lot to learn. Once used, always used.

Try a small sample order.

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

A COMPARISON OF DRUMMERS.

THE commercial traveler in England is little different from his American brother, pursuing the same line of policy in "getting there" so far as securing trade is concerned. His invariable rule, however, is that his first price given to a local merchant is his last and only one. There is no going in the morning with an offer and then in the afternoon with an extra inducement to make the trade. This being the invariable rule, it saves much labor and apprehension in the mind of the buyer that he has not done so well as he could have done with more diplomacy.

Everything is done for the comfort of the traveler, and at the hotels a special apartment called the commercial room is set apart for his exclusive use. In this room smoking is prohibited until 9 p.m., a place being devoted to that purpose at other times. The traveler takes his meals in the commercial room, the dinner being a set affair in which all travelers in the house generally participate. The oldest man is at the head of the table and is called the president, while at the foot is the youngest man, and he is termed vice-president. Selections of food are often made by vote, and two or three will club together for special dishes or wines, the president generally putting the question.

A dinner costs in this way from 50 to 75 cents and other meals in proportion, very good food and service being had throughout Great Britain and Ireland at these prices. At these dinners and in the general conversation no introduction of one to the other, if strangers, is necessary, and all join in the general conversation and story-telling, a trait common to the whole brotherhood of commercial travelers, be they found in London, New York or Kamchatka.—Hardware.

NOT SO SLOW.

A small shopkeeper at a seaside resort in Maine hit, according to a contemporary, upon a very clever way to advertise his wares. Noticing the number of people who daily wandered along the beach to pick up shells, a new idea struck him. He got a lot of nice clean flat ones, and on the white inner side he had painted in red ink his name and address, and what he had to sell. Every morning he sent a boy up and down the sand with a basketful of these shell cards with orders to drop them along the beach. People were sure to pick them up, and he soon found that he did the best business of any of the little shops thereabout.

A WINDOW GAZER.

The "window gazer" is a new feature adopted by some dealers, according to an exchange. He is paid a regular salary to stand and gaze in the window for five minutes and seem deeply interested, and a crowd is sure to gather. Just as soon as he gets a crowd at a window he starts a discussion about the merit of the show and everybody wants to take a hand in it.

The Scientific Varnish M'f'g Co

Make the Best Selling

Stove Enamel

on the market.

Try a Lot and See.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & CO.
MONTREAL QUEBEC

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Boeckh's Brushes

The GRAND TRUNK RAILWAY

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

A REFRESHING AND TONIC BEVERAGE

Lemon... Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHN N. SAVARD, general merchant, Grand Baie, Que., has compromised at 50c. on the dollar.

M. O. Wier & Co., grocers, Halifax, have assigned.

Gorman Bros., general merchants, Renfrew, have gone into liquidation.

A. Limoges, general merchant, Ste. Therese, Que., is in financial difficulties.

George Ward, grocer, College street, Toronto, has assigned to G. M. Gardner.

Henry Head, general merchant, Cloyne, has assigned to A. E. Smith, Kingston.

L. A. Sauve, general merchant, Coteau du Lac, Que., is in financial difficulties.

A. Duclos, boots and shoes, Montreal, is offering to compromise at 40c. on the dollar.

H. Perrin, boots and shoes, Montreal, is offering to compromise at 50c. on the dollar.

Nelson Courtemanche, general merchant, Penetanguishene, has assigned to E. R. C. Clarkson. The assets are $20,000, with liabilities not over $4,000.

H. Levins & Co., general merchants, Cookshire, are offering to compromise at 20c. on the dollar, and a demand of assignment has been made upon the firm.

CHANGES.

John Shoff, grocer, Birr, Ont., has sold out.

A. T. Lefebvre is starting a grocery store in Montreal.

Joseph Valle is starting a general store at Montmagny, Que.

J. T. Cummings, grocer, Toronto, has sold out to White Bros.

A. T. Lefebvre, grocer, St. Chrysostome, Que., is closing up business.

G. F. Matthews & Co., grocers, Montreal, have gone out of business.

J. G. Telmosse has been registered proprietor of the grocery firm of L. W. Telmosse & Co., Montreal.

The estate of Napoleon St. Pierre, general merchant, Winding Ledges, N.B., has been conveyed to him by the assignee.

PARTNERSHIPS FORMED AND DISSOLVED.

Joseph Pelletier, sr., and Joseph Pelletier, jr., have registered a partnership in Quebec to carry on business as grocers under the style of Pelletier & Cie.

A co-partnership has been registered by M. D. McLeod and J. J. Brewer, to carry on business in North Sydney, N.S., under the style of McLeod & Brewer.

SALES MADE AND PENDING.

The stock of the estate of J. W. Aikins, general merchant, Blantyre, has been sold.

G. W. Newcombe, general merchant, Hopewell Hill, N.B., is advertising business for sale.

FIRES.

G. G. Beck, fruits, etc., Ingersoll, has been burned out.

The factory of the Laing Packing and Provision Co., Montreal, has been slightly damaged by fire; insured.

DEATHS.

Peter McRae, wholesale flour, Ottawa, is dead.

CEYLON TEAS IN AUSTRALASIA.

The increasing use of Indian and Ceylon tea in Australasia is seriously interfering with the consumption of China tea; more than 50 per cent. of the imports into these colonies now consist of British grown tea. It seems most likely, remarks a London tea circular, that our countrymen in Australia will follow the example of Great Britain and gradually supersede China tea by that grown in British dependencies. The following figures, taken mainly from Messrs. Alfred Harvey & Co.'s report, are interesting:

Exports of Indian, Ceylon and China tea direct to Australia from 1st May to end of April.

	1895-6	1894-5	1893-4	1892-3
Indian	6,570,000	4,450,000	6,514,360	3,845,328
Ceylon	10,000,000	7,386,000	7,650,000	5,694,729
China.....	11,262,560	10,633,000	13,000,000	14,650,000
Total lbs.	27,832,560	22,469,000	27,164,360	24,190,057

THE DELAWARE PEACH CROP.

A Wilmington despatch says that N. Mills, the special agent of the Delaware Railroad, to take care of the peach crop for the Peninsula, estimates that the now approaching season will be about the largest since 1875. The June drop has been very light, and thousands of young trees in the southern part of the Peninsula are bearing fruit this year for the first time. The prospect for good prices is not very encouraging, and in the lower part of the State, where the fruit is the best, the growers are to-day offering their entire orchards for 25 cents a basket. The fruit packers will handle very little of the crop on account of the low price of canned goods. Mr. Mills has made the following estimate of the baskets that are likely to be sent over the Delaware Railroad and its branches: Main line, 2,250,000 baskets; Queen Anne & Kent Railroad, 950,000; Cambridge & Seaford Railroad, 300,000; Delaware & Chesapeake Railroad, 1,000,000; Baltimore & Delaware Bay Railroad, 600,000; Delaware, Maryland & Virginia Railroad, 1,000,000; New York, Philadelphia & Norfolk Railroad, 500,000; total, 6,600,000. This estimate does not include the large number that will be shipped by water, which may bring the grand total up to something like 8,000,000 and more if the number of baskets shipped by boat from the eastern shore of Maryland is included.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

SAVE DOUBLE FREIGHTS

Shipments to Western firms which have then to be reshipped North, South, or East, can be economically handled by us.

Write for Particulars

BLAIKLOCK BROTHERS. - Montreal

A Special Session

From July 6 to July 31, for Teachers, Students and others, at the

CENTRAL Business College

Toronto, Ontario.

Particular attention to Bookkeeping (by Business Practice), Penmanship, Shorthand and Typewriting.

An opportunity to combine pleasure with profit. Don't miss it. A postal will bring you all particulars.

Address

W. H. SHAW, Principal,

Cor. Gerrard and Yonge Sts.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

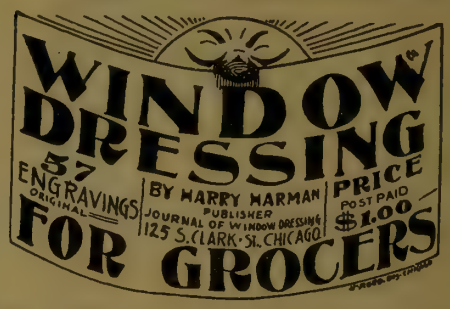
The first issue of **$100,000,00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address

The Peoples Building and Loan Association

Molsons Bank Buildings, LONDON, ONT.



"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Cooking is Troublesome Work

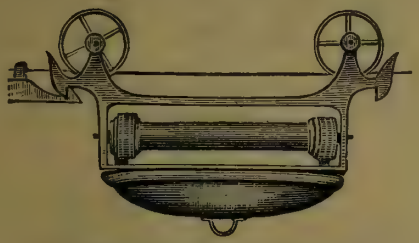
At any time. It's more than troublesome during the hot summer days. Those who have tried our cooked meats have found out that it is altogether unnecessary. There is ample variety for a pleasant bill of fare all through the season. Write for our list.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

LIVE GROCERS . . .

BUY *and sell*

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS AND *keep them*

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.





You All Know Me

I represent

Keen's Mustard

Absolutely the finest in the world

Over one hundred and fifty years reputation

CURRENT MARKET QUOTATIONS

TORONTO, July 9, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

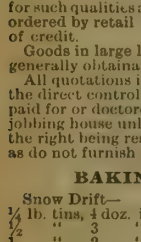
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can	0 90

Ocean Wave—

No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 [illegible]
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2.....	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	1 00	0 00
" Sifted select.....	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 90
Lobster, talls.....	2 10	2 30
" flats.....	2 50	2 65
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 45
" " flats.....	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, smooth finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" " ½s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kippered Herring, 1-lb.....	1 65	1 90
Herrings in Tomato Sauce....	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce ..	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
" 4 lb.....	5 50	5 80
" 6 lb.....	8 50	8 80
" 14 lb.....	17 50	18 00
Roast Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.....	2 75	2 85
Brawn 1 lb.....	1 30	1 40
" 2 lb.....	2 35	2 50
" 6 lb.....	6 60	6 80
" 14 lb.....	14 50	15 00
Ox Tongue, 1½ lb.....	7 00	7 20
" " 2 lb.....	8 50	8 80
" " 2½ lb.....	10 75	11 00
Lunch Tongue, 1 lb.....	3 35	3 50
" " 2 lb.....	6 50	6 80
Chipped Beef, ½ lb.....	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.....	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.....	70	75
Potted Meats, Tongue or Ham ½ lb.....	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.....	70	75
Potted Deviled Ham or Tongue, ½ lb.....	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.....	3 00	3 15
" " 1 pt.....	2 00	2 10
Gelatine of Boar's Head, 2 lb...	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00	3 10
Plover Roast.....	5 00	....
liced Gold Band Bacon.....	3 00	...



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4½





(CANADIAN.)

Comp Corn Beef, 1-lb. cans ..	$1 40	$1 50
" " " 1 " ..	2 40	2 55
Comp Corn Beef 4-lb. cans ..	....	....
" " " 6 " ..	7 75	8 25
" " " 14 " ..	16 00	18 00
Minced Callops 2 " ..	....	2 60
" " 2 " ..	2 60	2 65
Lunch Tongue 1 " ..	3 40	3 50
" " 2 " ..	....	6 00
English Brawn 2 " ..	2 75	2 80
Camb Sausage 1 " ..	....	2 50
" " 2 " ..	....	4 00
Soups, assorted 1 " ..	....	1 50
" " 2 " ..	....	2 25
Soups and Boull. 2 " ..	....	1 80
" 1 " ..	....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs....	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages.....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces.....	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 160 1c pieces.....	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces.....	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages.....	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 37½
" " 1-lb. tins.....	0 40
Cocoa Nibs, 11-lb. tins.....	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, "	
" 1 lbs. "	
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (¼'s)....	0 32	
Mott's Breakfast Cocoa (in tins).....	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate.....	0 28	
Mott s Caraccas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate.....	0 18	
Mott's Navy or Cooking Chocolate ..	0 27	
Mott's Cocoa Nibbs.....	0 35	
Mott's Cocoa Shells.....	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate. 0 21	0 43	
Mott's Sweet Chocolate Liquors. 0 19	0 30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio.....	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java.....	....	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.
Hamilton, Ont.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.
. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,
TORONTO, ONT.

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

Crown Brand (Robert Greig & Co.)—



2 oz. Bottle, per doz.	1 50
2½ " " "	2 00
4 " " "	3 00
8 " " "	6 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 04¾
" Filiatras, bbls	0 04½	0 04½
" ½ bbls	0 04½	0 04¾
" Patras, bbls	0 04½	0 04¾
" ½ bbls	0 04½	0 05
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¾	0 05
" Fine, off stalk	0 05	0 05¼
" Selected	0 06¼	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾	0 06¾
" Malaga—		per box.
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 75	3 50
Oranges	5 00	6 00

DOMESTIC.

Apples, dried, per lb	0 03	0 03½
" evaporated	0 05½	0 07

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 75
40 dy	....	2 80
0 dy	....	2 85
20 16 and 12 dy	....	2 90
10 dy	....	2 95
8 and 9 dy	....	3 00
6 and 7 dy	....	3 15
5 dy	....	3 35
4 dy A P	....	3 35
3 dy A P	....	3 75
4 dy C P	....	3 25
3 dy C P	....	4 35
HORSE NAILS— Canadian, dis. 50 per cent.		
HORSE SHOES— From Toronto, per keg	....	3 60
SCREWS—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.		
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]		
1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE— Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼
AXES— Per box	6 00	12 00
SHOT— Canadian, dis, 17½ per cent.		
HINGES— Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.	
25 lb. irons	0 04¾	0 05
No. 1		0 04½
No. 2		0 04¼
No. 3		0 04
TURPENTINE— Selected packages, per gal.	0 38	0 39
3c. extra outside points.		
LINSEED OIL— Raw, per gal	0 50	0 51
Boiled "	0 53	0 55
2c. extra outside points.		
GLUE— Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	85
1 " " Red, "	90

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	24 00

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 281 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 08
	(12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.	
Granulated	4 50	4 55
Paris Lump, bbls. and 100-lb. boxes	0 05⅝	0 05¾
" in 50 lb. boxes	0 05¾	0 05 80
Extra Ground, bbls. Icing	0 05½	0 05¾
Powdered, bbls	0 05⅜	0 05½
Very bright refined		0 01⅛
Bright Yellow	0 00	0 03¾
Dark Yellow	0 00	3 50
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark, per gallon	0 30	0 33
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

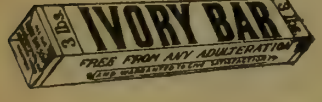
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 1/20 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	7 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST & BEST

"Dairying for Profit" or "The Poor Man's Cow"

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada, I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

Yours truly,
(Signed) ELIZA M. JONES.

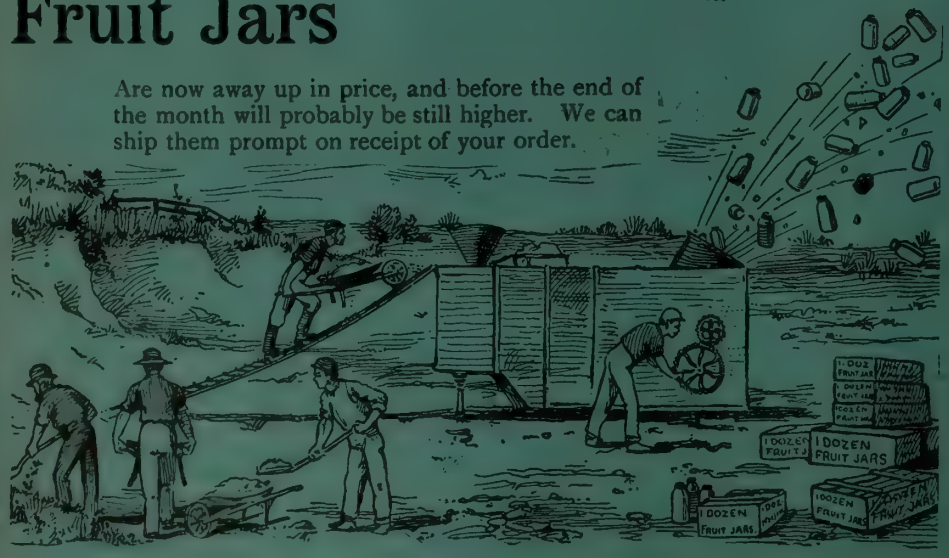
Any wholesale grocer can supply you, in any quantity, with this "WINDSOR" Dairy Salt in 20lb, White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

Fruit Jars

Are now away up in price, and before the end of the month will probably be still higher. We can ship them prompt on receipt of your order.



WRITE FOR PRICES QUICK.

Gowans, Kent & Co. - Toronto

CHARLES P. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS,

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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OAKEY'S

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KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

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MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JULY 17, 1896. No. 29

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

Manufacturers To Her Majesty by Special Warrant THE QUEEN

To the Court of Holland and the King of Italy · To H.R.H. The Prince of Wales Purveyors

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875

Only Medal Dublin 1865. Grand Gold Medal Moscow 1872 &c &c

1873 Cross of the Legion of Honour

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper



PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box - -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	

LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.

KINGSTON, ONT.
Geo. Robertson & Son.

LONDON, ONT.
Elliott, Marr & Co.

OTTAWA, ONT.
H. N. Bate & Sons.

BRANTFORD, ONT.—G. Foster & Sons

TORONTO, ONT.
H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.

BROCKVILLE, ONT.—Gilmour & Co.

QUEBEC, QUE.—Langlois & Paradis.

MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.

TRURO, N.S.—Black & Co.

ST. JOHN, N.B.—Dearborn & Co.

Holders

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate of Soda



TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

BUY

"FRY'S" Chocolates

You can get no better value for your money.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

Currants

Washed and dried by steam power machinery and packed in cases and half cases under the following brands :

Hercules, Apollo, Epicure.

Teas

Indians, Ceylons

Bought at the lowest point
We offer splendid values.

Special brands, (in Metal Chests) : **Ceylo-China, Royal English Breakfast, Grand Sultan, Aberdeen.** We also offer a good strong flavoring Black Tea for 18 cents a pound.

T. B. ESCOTT & CO. *Wholesale Grocers,* ***London, Ont.***

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

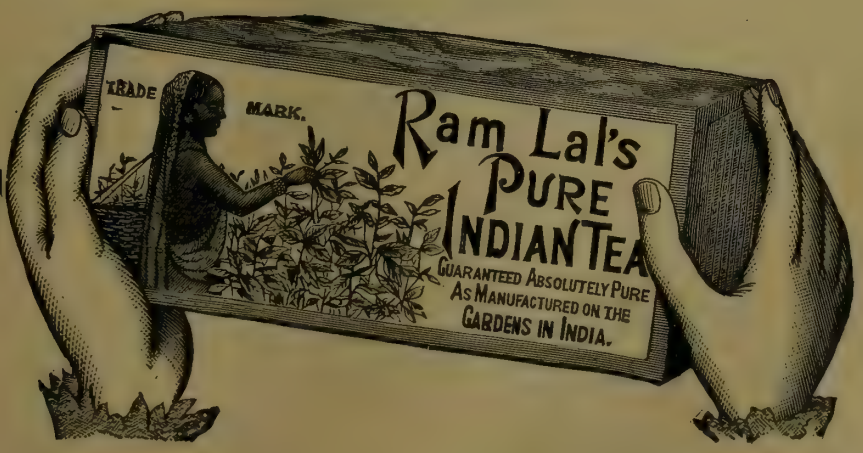
GLASS BROS. & CO. *POTTERSBURG P.O.* ***London, Ont.***

The Yellow Metal

STANDS THE TEST

so does

CAUGHT



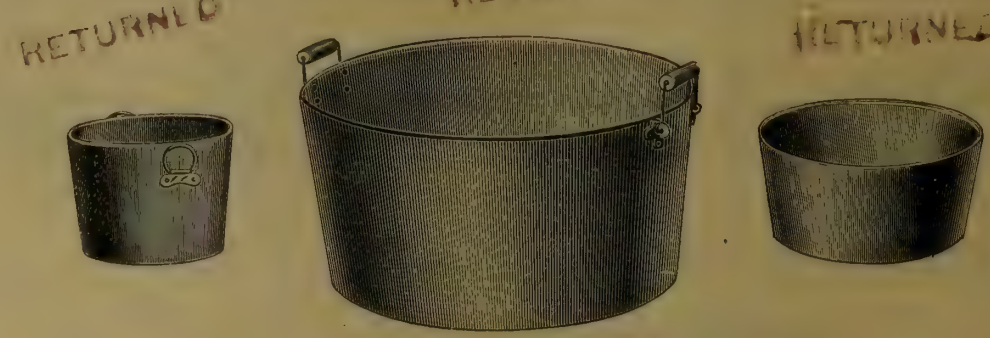
ON

ROSE & LAFLAMME, *Eastern Agents,* **Montreal**



E. B. Eddy's Indurated Fibreware

Will not shrink or swell.
Will not taint milk or any liquid.
Will not leak, water-soak, or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than the wooden article.
Imparts no taste to its contents.
Handsome in appearance.
Is proof against kerosene, vinegar and ordinary acids.



The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



No Old Stock

IS CARRIED BY US

ROSE BRAND meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

There is quality and quality

But in

"REINDEER" BRAND

CONDENSED MILK

there is

Highest Quality

Store in a cool place and keep it perfect.

BUY IN SMALL LOTS AND OFTEN



A TEA . . .

That pleases and satisfies your customers is one that will build up your trade and your bank account. We have a number of just such lines: The Early May Pickings of Japan—beautiful liquoring goods. You can retail at 25 cents and make a good profit.

This is Worth Investigating.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured only by

J. H. WETHEY, - ST. CATHARINES, ONT.

PEAS THAT ARE PEAS

that's "what" the particular person has to say about Boulters' Peerless . . . . .

"Lion" Brand "Peas"

How disgusting it all is, to try and eat Peas that are **half ripe.** In all Canada our Peas are **known** for their **flavor and tenderness.**

SELL THEM, AND YOU WILL WIN CUSTOM

WE PROVE IT

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JULY 17, 1896 ($2.00 per Year) No. 29

DROPS FROM THE EDITOR'S PEN.

Push for business and it will come to you.

—

Ambition either makes or consumes a man.

—

Luck is less to be trusted than a fickle maid.

—

A leader that is not a money-maker is a misnomer.

—

The more ideas are exchanged the more they multiply.

—

Sugar has been turning a good many people sour lately.

—

Courtesy courts trade ; and is sure to win it, other things being equal.

—

Not infrequently, when you catch the buyer's eye you catch his dollars.

—

More money is made by doing your duty than there is by ignoring it.

—

A store, like a man, must be well conducted in order to earn respect.

—

The merchant who pleases his customers usually satisfies his own pocket.

—

System in the store is the key which opens the door to Business Expedition.

—

It is the man who is ready for emergencies that makes a mark in the world.

—

The crooked clerk has an erratic career, with the tendency always downward.

—

Confidence in one's self is as essential to winning life's race as it is a boat race.

—

Truth should be as carefully guarded in the advertisement as in the conversation.

—

It is a good sign when people begin to think about your store, but people will only begin to think when you begin to put into operation ways and means for making them think.

—

An extravagant clerk is not the material from which cautious merchants are made.

—

Be yourself. When a man tries to become other than himself he becomes a fool.

—

Push good goods and allow the cheap and inferior goods to take care of themselves.

—

A good many people never get rewards because they have not the patience to wait for them.

—

Associations are killed by one or other of two things : dissensions or apathy—more often apathy.

—

There is one thing an unclean store can be depended upon to do, and that is : clean out customers.

—

Where the little things are well looked after there need not be much concern about the big things.

—

When a bright idea strikes a merchant he should frame it in order that it may attract customers to his store.

—

There is one thing about business : it does not get fickle until the merchant becomes inattentive to it.

—

Money is essential to success in business; but brains more so. Money is an inert thing without brains to give it action.

—

The merchant who has his head stuffed full of ideas is not likely to have his shelves uncomfortably stuffed with goods.

—

He who would be a wise merchant must have a knowledge of his business, and to obtain a knowledge of his business it will be necessary for him to read, mark, learn, and inwardly digest everything appertaining thereto.

—

There are many men who know how to make money, but relatively few are those who know how to save money.

—

It is not every merchant who can be wealthy, but it is within the province of every merchant to be a gentleman.

—

He who in business would blossom like the rose, must, like the rose, comply with the conditions that produce the blossom.

—

The office of relaxation from bussness is to better qualify one to push business afterwards. If it is not, then have nothing to do with it.

—

It is better to sacrifice money than principle. There may not always be more money in it, but there is always more satisfaction, and satisfaction is better than money.

—

When a man gets into a financial hole he should at least take off his coat and dig for dear life to get out. If he does not, it is better that he should remain in the hole.

—

The man who has not the patience to show goods to impatient customers should seek some other avocation, for he will never make much of a "show" in the business world.

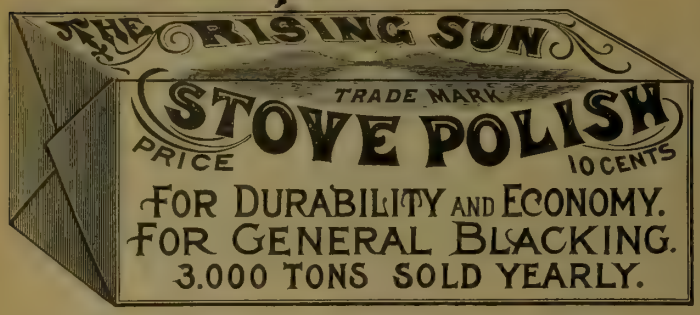
—

If punctuality were as universal in getting to business in the morning as it is in getting from business in the evening, there would be more highly-prized employes and fewer insolvent merchants than there now are.

—

Trouble is brewing between the Match Trust in the United States and one of the independent manufacturers. Should there be much friction we may naturally expect to see a light struck that may possibly prove a consuming flame.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

COMPLAINTS AGAINST FRUIT MEN.

THE Toronto Retail Grocers' Association met in St. George's Hall on Monday night and discussed sundry matters of interest to the trade.

President White occupied the chair, and among those present were : Vice-President Bond, Secretary Corrie, Hon.-Sec. Mills, F. S. Roberts, Frank Johnston, W. Sykes, A. G. Booth, W H. Marmion, T. Clark, R. Davies, D. W. Clark, D. Bell, W. J. McCleary.

Mr. Thorn, of Nassau street, was nominated and elected a member of the association.

In regard to the excursion to be held at Niagara Falls and Buffalo on the 22nd inst., Hon.-Sec. Mills reported that the committee having in charge the affair had completed their arrangements as far as tickets, posters, etc., were concerned.

A communication was read from the Montreal Grocers' Association extending an invitation to the president and officers of the association to attend the annual picnic of the former organization.

On motion of Mr. Booth, seconded by Mr. Johnston, the communication was received, and it was decided to appoint two members to represent the association at the picnic. The matter of appointing two delegates was left with President White and Hon.-Sec. Mills.

The president reported that he had investigated the complaint regarding the charge that the wholesale fruit merchants were selling fruit to the pedlars at lower prices than to the grocers and retail fruit men. The explanation given by the fruit dealers was that the regular dealers always had the first pick, and what went to the pedlars was merely second quality. "I myself have stood by to see what this second quality stuff was like, and I know it was very unsatisfactory."

Mr. T. Clark said that the pedlars did not always take second pick. He had seen a number of the pedlars go in together and buy a lot at a lower figure than the ordinary retailer bought at.

The president persisted that any retailers who would take 20 or 30 baskets of fruit as they ran could get them at a reduced price also.

Mr. Booth remarked that the commission men undoubtedly had the best end of the stick. They (the grocers) did not want the same class of fruit as the pedlars did. One particular in which he found fault with the commission men was that the retailer who was in a hurry to get home was charged one or two cents above the market price.

Mr. Marmion took up the thread of discussion. He claimed that the association was altogether too prone to allow matters to drop before fighting them out. He claimed that when a retailer asked for figures the wholesale fruit dealer quoted prices for the first quality only. To the pedlars, however, they quoted prices for both first and second quality fruit. "Why cannot they do this with the retailers? The retailers ought at least to be on the same footing as the pedlars."

Mr. Bond supported Mr. Marmion and maintained that people who were not dealers could buy from the wholesalers just as cheaply as could the regular dealers. "I claim that the wholesale fruit men are not treating us fairly."

Mr. T. Clark : Anyone can buy fruit.

Mr. Sykes felt confident that the retailers were not being fairly treated by the commission men. He moved that a committee consisting of Messrs. Marmion, Bond and Bell be appointed to wait upon the wholesale fruit men with a view to securing a remedy for the grievance complained of. The motion was carried.

A communication was received from the City Travelers' Association announcing that it proposed holding a picnic and athletic sports at Hanlan's Point on August 26. It was also decided that there should be a match game of baseball between teams representing the travelers and the association.

The communication was received and the challenge accepted, Mr. Sykes being appointed captain.

Mr. Sykes : I move that $5,000 be set apart for furnishing the team (laughter).

On motion of Mr. Booth the sum of $20 was voted to the baseball team as expenses.

Mr. Booth complained that a fruit box of diminished capacity had been placed upon the market this season.

This raised the question as to whether there was a standard box.

Mr. Sykes ventured the information that on the American market the standard box had a capacity of one quart.

Mr. Bond said he had seen a box on the market which was even of smaller capacity than that complained of by Mr. Booth. It had the appearance of being all right on top, but the bottom was drawn up in order to reduce the capacity of the box.

Eventually, on motion of Mr. Booth, the secretary was instructed to write Mr. Awde in regard to the matter.

Mr. Johnston was of opinion that the association should be represented on the Board of the Industrial Exihibition Association. He moved that the corresponding secretary be instructed to write the Exhibition authorities, asking for such representation.

Mr. D. W. Clark seconded the motion, which was carried.

President White : Shall we proceed to appoint these representatives ? (Roars of laughter). You evidently do not appear to have faith in the matter.

The association adjourned at 10.30 p.m.

In the last census year there were 664,060 retail merchants in the United States, whose wants were looked after by 58,701 commercial travelers and 27,532 wholesalers and importers. Of the number of retailers given above 25,451 were females and 612 of the traveling fraternity belonged to the fair sex.

SOVEREIGN LIME JUICE

The largest quantity and best value for the money now before the public. Cases contain one dozen quart bottles. If you have never handled it, have a case sent with your next order.

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values.

BALFOUR & CO. HAMILTON.

TRADE CHAT.

AN ordinary load of hay sold for $26 at Chesley the other day. Grasshoppers are making feed scarce in parts.

Davidson & Hay, Ltd., of Toronto, capital $100,000, has been incorporated.

Mr. W. Sharpe, grocer, Chatham, celebrated his golden wedding a few days ago.

The Manitoba wild fruit crop will be large this year.

Gagnon & Monast, grocers, Montreal, have dissolved.

James Long, liquors, Toronto, has sold out to E. W. Nelles.

M. Monette & Co., grocers, Montreal, are offering their business for sale.

The wife of Mr. Fred Wood, grocer, Head street, St. Thomas, died last week.

The Canning Factory Co., West Lorne, are building an addition to their warehouse.

W. H. Stephens & Son, grocers, etc., New Hamburg, have been succeeded by W. J. Trimble.

Mr. A. R. McDonald, grocer, Ross street, St. Thomas, is suffering from inflammatory rheumatism.

Mr. James Thomson, who for the past three years has been in charge of the Hudson's Bay Co.'s business at Vancouver, is about to be transferred to Victoria, to be placed in control of the company's affairs.

White & Strachan, of Guelph, shipped five carloads of pigs and cattle to Halifax one day last week.

Calgary merchants have agreed to close their stores for a half holiday on Thursday afternoons during the summer months.

The stock of J. W. Aikens, general store, Blantyre, valued at $4,300, has been sold to R. Gilles, of Walkerton, at 60 cents on the dollar.

The Greenway Bros., Newdale, Man., have secured the building put up by William Irwin, and will make a grocery store out of the same.

The following banks give notice of semi-annual dividends: Nova Scotia, 4 per cent.; Merchants' Bank of Halifax, 3½ per cent.; Dominion, 3 per cent.

"One of the ironies of life," says a philosopher, "is the fact that the man who has money enough to pay as he goes can get all the credit he wants."—Tit-Bits.

Dr. Sheard, health officer, Toronto, recommends to the Property Committee that the two-pound and four-pound loaves be recognized as the standard weights for bread, and that no stamp or mark of any kind shall be required on loaves of this make. He also recommends that the bakers shall be allowed to sell any other kinds of bread any shape or weight they please, but that all bread other than the two and four-pound loaves shall bear some distinct mark indicating its weight.

The following merchants of St. Thomas will close their stores at 6 p.m. every day excepting Saturday during July and August: W. T. Boughner, Murray & Down, H. Macpherson & Co., Beal & Martin, R. B. McGregor.

The growth of the honey industry in the United States has been very rapid. According to the last census the production during the preceding year was 63,398,327 pounds, compared with only 25,743,208 pounds ten years earlier. They export about a hundred thousand dollars' worth a year.

The Calgary Herald learns from enquiries at the Irrigation office that there are now 157 ditches and canals in operation or under construction in Southern Alberta and Assiniboia and almost daily new applications for water rights are being received. The ditches constructed or now authorized to be constructed will supply water for the irrigation of some 142,000 acres of land. "These facts would seem to quite conclusively prove the faith of our present population in the irrigation principle," says The Herald.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Cleaned Currants

"IMPERIAL"

Half Cases. Price Low.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Dull Time Profits

There's a warm-weather substitute for Rolled Oats. Because your customers stop buying Rolled Oats in summer is more the reason why you can sell them Molina Rolled Wheat, for it nourishes without heating. Weak stomachs digest it easily. It is delicate and wholesome. A post card brings samples of Molina to you.

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

"FARINOSA" IS TAKING WELL.

The Ireland National Food Co. is delighted at the reception its latest breakfast food, "Farinosa," is meeting with. "It is the best line we have ever put upon the market," remarked the manager the other day.

"Farinosa" is unquestionably a delicious breakfast food, and, if quality is good for anything, should take well. The quality is not one thing to-day and another to-morrow. Its uniformity is one of its peculiar features. Although good as the commodity already is the firm is still experimenting with a view to making it still better.

PACKING OF LOBSTERS.

Strenuous efforts have been made for some time by the Newfoundland Department of Fisheries, for the improvement of the lobster packing. "Our packers," says the Newfoundland correspondent of The Montreal Gazette, "are far from having reached perfection, but there is a marked advance, and fewer complaints are heard regarding the discoloration of lobsters. The cause of this discoloration is partly the use of cheap inferior tin, but still more the packing of the lobsters when out of season, which is sure to cause blackening of the meat after tinning. Our lobster fishery is steadily improving, the catch having advanced 75 per cent. within three years. The artificial propagation is found to be most serviceable in sustaining the stock, and if sustained and increased, promises to be the means of saving the valuable industry from the destruction which at one time seemed inevitable."

PERSONAL MENTION.

Mr. Colville, traveler for Pugsley, Dingman & Co., Toronto, resumes his route again on Monday after enjoying two weeks' holiday.

Mr. H. Beckett, of W. H. Gillard & Co., Hamilton, has just returned from a trip to Port Arthur.

Mr. J. G. Moody, formerly with Musson & Co., has been appointed representative in Toronto and the west for Morrow & Ewing, tea merchants, Montreal.

THE PRESERVATION OF EGGS.

The egg-buyer buys when he can and as cheap as he can. All he cannot dispose of at a profit must be rushed quickly to a cold-storage warehouse or placed in some kind of a pickle or lime, to hold for fall and winter. Of all these, cold storage is supposed to be the best. But this will not keep eggs fresh, or the same as fresh, for they all have a very stale and bitter taste when cooked and cost from 1½ to 2 cents per dozen for storage. With the aid of Knox's Egg Preserver he can lay them away for less than ½ cent per dozen in any cool, dry cellar, and they will bring him more money than cold storage eggs. Preserver should be appreciated by the egg buyer.

THE APPLE CROP IN HURON.

Apples are so plentiful a crop in Huron and other western counties that it is feared that there will not be enough to handle them at the opportune moment. Mr. D. Cantelon estimates that there will be at least 500,000 barrels in Huron alone, with similar quantities in other counties. It will require a good staff of men to handle these when picking commences, and the European steamers cannot take more than 40,000 or 50,000 barrels in a week. The probabilities are that prices will be about 50c. a barrel.—Clinton New Era.

THE GROCERS' BASEBALL CLUB.

A meeting of those interested in the Retail Grocers' Baseball Club, of Toronto, will be held in R. H. Stewart's grocery store, Sackville and Gerrard streets, on July 21st. It is desired that there should be a big turn out.

According to a local gentleman, the apple barrel industry promises to be an important one this season. A few years ago 100,000 apple barrels were sent out of Lambton in one season. Last year not more than 1,000 were shipped. This season's output promises to go over 100,000 barrels.—Sarnia Post.



WHAT BISCUITS DO YOU SELL ?

What biscuits can you recommend? What biscuits do you find always the same and always satisfactory? We sell

Carr & Co.'s Biscuits

We give them our strongest recommend. We always find that they give universal satisfaction. From Halifax to Vancouver grocers say the same thing. The "Cafe Noir," especially, is a keen favorite. They all sell.

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL.

JUST A WORD

—We have built our business by carrying only the best goods in each line we sell. That is the only way you or any other grocer can build your business. We don't know of any better Flavoring Extracts than those we make. We don't know of any better matches, or any better preserved goods, or any better starch than we offer you at prices which leave a good margin for the trade, and are indeed low when you stop and consider that every sale of these articles means a satisfied customer.

Crown Brand Flavoring Extracts

We know these extracts because we make them. We know they are absolutely pure and that their purity gives them strength.

We know the

Lemon Flavor

—Is not flat or tasteless.

We know the

Vanilla Flavor

—Is rich and delicate.

We know the

Strawberry and Pineapple

—Have the natural flavor and fragrance of the fruit.

We know the

Thirty-Seven Other Flavors

—Are just as good as we or anyone else can make them. Your customers' verdict will bear out our claim.

French Canned Goods of

Dandicolle & Gaudin

BORDEAUX

Many worse — none better. We have just received a full stock of them . . . . .

PEAS	MUSHROOMS
HARICOTS	MACEDOINES
ASPARAGUS	CAPERS
OLIVES	SARDINES
ANCHOVIES	PATES
TRUFFLES	PURE SALAD OILS . . .

Bryant & May's Matches

No match made can equal the B. & M. Made in many styles—made for many special uses—made for any place or any climate.

PARLOR MATCHES
SAFETY MATCHES
WAX VESTAS
FLAMING FUSEES

We have them in stock—can ship promptly.

Mack's Double Starch

A perfect starch—a perfect washing combination. It contains Starch Gloss, Borax and Wax. It stiffens and glosses without any additional preparation.

It is a boon to housekeepers—they realize it when they try it once.

ROBERT GREIG & CO.

English Malt Vinegar in bulk just at hand.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift . . Baking Powder

Always Pure Always Reliable
Always Best

The Snow Drift Co., - Brantford.





The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
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OFFICE AND WORKS: **Wallaceburg, Ont.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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GETTING CONCERNED ABOUT CANADIAN TRADE.

SINCE we have had a change of Government in Canada certain of the English press have been weighing the possibility of reciprocal trade relations between the Dominion and the United States. Reading between the lines, the possibility is not relished in the Mother Land.

Canadians will probably view the concern of the English press with some gratification. Both the press and politicians can afford to be a little more solicitous for Canadian affairs. They want more of Canada's trade, and not only of Canadian, but of colonial trade generally. They do not, however, want to do anything themselves (that is anything of a sacrificial character) to develop trade within the Empire.

In their fiscal policy, as well as in their business methods, they are wedded to a certain system. To depart from this even one hair's breadth they consider sacrilege.

Said the Right Hon. Leonard Courtney, ex-deputy Speaker of the House of Commons: "The suggestion was, that there should be additional duties on wheat, wool, sugar, timber, etc., in order to impede the introduction of such articles except from our own colonies. A pretty state of things would result. Every man, woman and child in the kingdom would at once feel the burden of the increased cost of the articles which they required in their industries. For what purpose was the added burden to be suffered? In order that the people of this country might be able possibly to augment one-fourth of their trade at the cost of a diminution of the remaining three-fourths."

Of course, if sentiment is to have no place in a transaction so important, Mr. Courtney and others of his stamp must not complain if any of the colonies should at any time refuse to be influenced by any such element. But sentiment has a great deal to do with it.

In a transaction of this kind, however, it would be even more foolish to ignore the dollars-and-cents side of the question than it would the sentimental side thereof.

The fundamental idea is trade development. It is not national expansion. That is a part of it; but it is an after thought. Canada wants to develop her trade with Great Britain and with her colonies. She feels that she can do it better in the manner suggested than under existing conditions. In fact, each of the parties to the proposed agreement are actuated by the same spirit. And each naturally desires to make as good a bargain as possible. That is business.

Mr. Courtney sarcastically refers to the colonial trade as being one-fourth of the total foreign trade of the United Kingdom. He is about one per cent. below the actual figures, according to last year's trade returns, but his figures are near enough for an approximation. They are, however, for the aggregate trade—the imports and the exports.

The trade which a country—one like Great Britain particularly—desires most to cultivate is its export trade. That is the trade at the moment which is giving the United Kingdom the most concern. Now, on turning to the British trade returns for 1895 we find that the colonial market is worth more to the Mother Land than some imagine or are ready to acknowledge.

The total exports from the United Kingdom last year to her colonies were about 31 per cent. of the whole.

England has little to fear for her import trade. Hers is the greatest consuming market in the world. All the producing countries of the world are falling over each other in their eagerness to supply her.

With her export trade it is not so. She has concern for that; and great concern. Countries which were once her customers are now her competitors. As a consequence, her proportion of the foreign trade of the world is gradually diminishing. Now here is an opportunity for her, by giving colonial products an advantage, and by her products securing tariff preferences in the colonial markets, of gradually enlarging the proportion of her sales to her colonies. Each of these colonies is yet in its infancy and each is destined to be the home of untold millions and the possible repository for vast quantities of British goods. Common business foresight would therefore seem to indicate that it is the colonial market that the Mother Land should be striving might and main to appropriate.

She is losing her hold upon her foreign trade; and she of necessity will continue to do so. By imposing a small duty on such articles as wheat, meat, sugar, timber and wool she is not likely to hasten the departure of her foreign export trade. All the foreign countries from which she purchases her food supplies already levy duties against her manufactured products.

The burden of the cry of those opposed to the innovation is not, however, the fear of hostile tariffs against British goods. It is that it would entail a tax on "every man, woman and child in the United Kingdom." It will be a tax on the consumer when the United Kingdom is compelled to plead with the producing countries to sell it wheat, sugar, etc., as these producing countries are now pleading with it to purchase from them. How probable it is of such a day ever dawning we leave it for our readers to conjecture.

CUSTOMS UNION SUGGESTED.

A SUGGESTION of interest to Canada has been made to the United States Treasury authorities.

For some time the Canadian route from the Pacific to the interior of the continent has been more popular with tourists and shippers than the United States route. The reason is that our Customs regulations are less irksome, and that our railway facilities are superior.

All sorts of schemes have been proposed to counteract this influence, included in which have been threats to take away the bonding privileges which the Canadian Pacific enjoyed in the United States.

And now comes the proposition that the United States and Canada form a Customs union relating to the territory around Puget Sound in order that the tide of Asiatic trade may be turned from Canadian into United States channels. The suggestion is made by a special agent of the Treasury, who has evidently been making, or at least trying to make, an investigation of the question.

"In connection with this subject," remarks the agent in question, "it may be stated that 253 cases, containing all the exhibits from China and Japan, were conveyed over the Canadian Pacific Railway from Vancouver to Ogdensburg, thence to Atlanta. Not one package of goods for this exposition was brought by way of Tacoma or San Francisco."

Canada is quite willing to extend its trade relations with the United States, but the proposition in question appears to be too absurd to be given serious consideration. In transactions between nations, as well as between individuals, there must be the quid pro quo given in exchange for privileges or commodities received.

MONTREAL GROCERS' PICNIC.



THE sixteenth annual picnic of the Montreal Grocers' Association took place on Wednesday to Otterbury Park. The day opened dull, but notwithstanding, some 1,500 people took advantage of the trip. Rain fell heavily about nine o'clock, and continued at intervals during the forenoon. The wet weather, however, did not appear to damp the enthusiasm which characterizes this annual event.

The first train left the G.T.R. depot at 8.45 and the second at 9 o'clock. Each was heavily loaded. Immediately on the arrival of the trains the large crowds separated into parties, and soon the park presented a very animated appearance. Everyone was provided for. The children had their swings and the various sports that go to make up a happy outing. Those who cared to trip the light fantastic had an ample programme provided which was taken advantage of by the youth and beauty of the association.

JOINT PICNIC FOR NEXT SEASON.

It was expected this year that representatives would have been present from the associations in London, Hamilton and Toronto, but the first two held their picnics at the same time, while no member of the latter organization could get away. Mr. Vallieres thought THE CANADIAN GROCER should suggest that next year the western association should meet Montreal, and hold a joint picnic at Kingston. The idea is a good one, and though a big undertaking, is well worth considering. There has not been enough intercourse between the grocers of Montreal and the trade in the west. It is doubtful if any of the Montreal men will go to Toronto picnic next week. A party has, however, been made up to visit Toronto the second week of the Exhibition.

The wholesale houses and manufacturers were represented by every available man, only enough were left at home to attend to important country orders. Were it not for the latter, most of the houses would have closed for the day.

There was not a more popular feature than the dancing. T. A. Dionne was in charge and, as usual, made things run pleasantly for everyone. The big pavilion was always crowded. The association could do worse than consider a winter gathering—a musical and other entertainment followed by a dance. It would just suit the younger members.

No grocers' picnic could be complete without a couple of pipers. This is the graceful compliment the French members pay to the popular ex-president, A. D. Fraser, who is one of the most active workers.

This year when the arrangements were being made, one of the committee, Mr. Raby, who is very modest, suggested that it might be well to instruct the pipers to wear trousers. He had been greatly shocked last year. Mr. Fraser remarked that the kilts always went with the pipes. Mr. Raby replied he had no objection to the kilts, in fact, he liked them, and would be disappointed if the pipers came without them, but he wanted them to wear trousers also.

The transport arrangements were in charge of Mr. Summerskill, of the Grand Trunk Railway, who, himself, accompanied the second special train and remained all day at the park, ready to receive any suggestion that might help to make the gathering still more successful. Had it not been for the rain he would have had to use one, if not two, more special trains to carry out the crowd.

Various houses in the city and from other parts took advantage to put their goods before the public. The Pure Gold Manufacturing Co., Toronto, had a guessing competition in the form of a bottle filled with coffee beans, and to the lady guessing the number inside a $20 silver salver was offered. This competition created a great deal of excitement among the ladies, and Mr. Dunn, the agent in Montreal, was busy during the first part of the day receiving the guesses.

MOST POPULAR TRAVELER.

Chase & Sanborn had one of the most popular competitions ever held at anything of the kind. It was a vote on the most popular traveler. Mr. Hodge, representing the firm, was the returning officer, and saw that no corruption went on. The ballot was secret and the candidates as they addressed their constituents provoked no little amusement by their witty and pointed remarks. Mr. Lacroix, of Laporte, Martin & Cie., excelled as a public speaker and was a good example of the popular drummers of Montreal. The tickets were sold out in the Grand Tombola for three special prizes donated by Chaput, Fils & Cie. The prizes were beauties and drew forth the admiration of all who saw them.

Tetley & Co. looked after the wants of the ladies, in providing for them, without charge, refreshments in the shape of the "cup that cheers, but not inebriates." This was much appreciated by the fair sex, especially during the afternoon, when the sun came out as if he meant to make up for his delay in the morning. The two pipers added no little to the pleasure of the day with their lively and martial airs, cheering the contestants on to victory. The band, in addition to supplying the music for the dances, during the dinner played many popular and pleasing airs.

THE GAMES.

The chief feature of the day was of course the games, which, in spite of the unfavorable ground, were well contested. Though no records could be broken on account of the slippery track, the races were sufficiently close to cause considerable excitement among the spectators. A source of amusement lacking in the ordinary race was the frequent falls of the contestants. The frantic efforts to keep from falling were thoroughly appreciated, and were enjoyed by those taking part as well as the spectators.

List of winners is left out for want of space, but will appear in our next issue.

LUNCHEON AND SPEECHES.

An excellent luncheon was as usual served in a large tent, with Mr. Vallieres in the chair.

The secretary read letters from Hon. Wilfrid Laurier and Mayor Wilson Smith, regretting their inability to be present. Immediately after this J. O. Levesque, on behalf of L. H. Goulet, florist, presented Mrs. Vallieres, wife of the president, with a beautiful bouquet of cut flowers, daintily fastened with streamers of red, white and blue.

As usual, the first toast was the "Queen," responded to in the usual way with more than the usual vim. Mr. John Robertson then proposed the health of the "Judges of the Course." It gave him great pleasure to be called upon to perform this important duty, for they were good men. It did not matter what kind of a government they had; if their judges were infallible they were all right. The duties as performed by the judges they had were true judgments, and they were fortunate in being able to have men of that kind. They gave great satisfaction, and he had no doubt they would continue to do so. He did not wish to say more than ask them to drink heartily to the toast of the judges. (Applause.)

Mr. John Kay thanked them for the honor done him in coupling his name with the toast. He always looked forward to the grocers' picnic, and he considered it the best picnic of the year. As an old grocer he always took a great interest in their association. He called upon E. Hart to say a word.

Mr. Hart, in a word, thanked them for calling upon him.

J. A. Vaillancourt next spoke. He referred to the strength of the association, but added that considering the number of grocers in Montreal, it could be made much stronger and of much more benefit to the trade if grocers took more interest and larger numbers joined the association.

The health of the "President of the Association" was proposedby ex-Ald. Gauthier, who

said he always took a great deal of pleasure in Montreal Grocers' Association. If it was possible for him at any time to do anything to assist in the work of the association he would only be too glad to do so. He regretted very much being absent from the previous picnic, but he had always endeavored to make the picnic a success. The president had worked hard to make the event as profitable as possible. He was glad to assist Mr. S. D. Valliers in making the day as enjoyable as possible. He paid a high compliment to the ladies for being present in such numbers. He spoke very highly of Mr. Vallieres as one of the most honored, most respected, and as one of the most dignified men who had presided over the affairs of the association. That he had not been elected president long ago was due to his humility. He worked hard for the association, but always kept himself in the background. With such men as he in the chair the association would live long and prosper, and would draw in every grocer in Montreal. Personally, he said, Mr. Vallieres was one of the finest men in the trade.

THE ASSOCIATION'S STRENGTH.

Mr. Vallieres, in a very suitable reply, thanked Mr. Gauthier for his kind words, but said he had only done his share, what each of the members of the association had done. The success of the picnic was not due to him but to the committee, and to the ladies and the public who had attended in such large numbers. He stated that the association was flourishing with only 250 members. In Montreal there ought to be at least 1,000 members. With this membership they would be in a posttion to command and get what they wanted from the Government and from the Municipal Council. Now that three members of the association were members of the Council Mr. Vallieres hoped that more attention would be paid their requests. In concluding, the president again thanked the ladies and travelers who had responded so readily to the call of the committee and made the day a grand success.

Mr. Fraser, ex-president, said he had very much pleasure in asking them to fill their glasses and drink to the toast of the Wholesale Grocers' Guild and contributors to the fund. As chairman of the Subscription Committee he thanked those who subscribed to the picnic generally. He was quite sure when he said to the gentlemen present that they would bear him out when he said that if their picnic was successful these results are due to the assistance from generous subscribers to this picnic. (Applause.) Any request they made to the wholesale men was always responded to in a very handsome manner indeed. (Applause.) They were indebted to each of these subscribers to the picnic. They had always contributed handsomely to the prize-list. The balance at the end of the year was due to them, for they did not spend all they received in one day's fun, but kept a reserve. (Applause.)

These also spoke: Mr. Ethier, of Laporte, Martin & Cie.; Mr. Alfred Childs, of Geo. Childs & Co.; Mr. Caldwell, of Chas. Gurd & Co., ginger-ale manufacturers.

The next toast on the list was "The City Council," proposed by Mr. Gauthier, ex-alderman. He said that the association ought to be very proud of having such a representation on the City Council. Unfortunately for him, he had to take a back seat. As it was, their representatives at the City Hall, Messrs. Turner, Kinsella, Connaughton, were three good men. Although he was out of it, he thought that the Council should recognize the association on account of the large representation. He was sure there was no other association in the city who had such an able representation on the Council.

THE CITY COUNCIL AND THE ASSOCIATION.

Ald. Turner was the first to reply. He thanked the proposer for his kind words in regard to the City Council, especially as they got so few of them. It was his aim to look after all the interests of the city, grocers especially.

Ald. Connaughton caused an outburst of applause by stating that he had never missed the annual picnic, and did not intend to if it was at all possible to attend. He said his first aim in the Council was to look after the interests of the grocers and their association.

Ald. Thos. Kinsella was next called on, but was unable to respond owing to a cold.

Mr. John Johnston, in a few apt words, proposed the toast "Our Guests."

Mr. John M. Taylor (of Geo. Wait & Co.), in reply, said that this was one of the happiest days of his life, to be present with the grocers at their annual picnic. He was also very glad for having been appointed one of their judges. He thanked the committee for having carried out to such a successful issue the picnic on this occasion. He would not detain them, but simply mention that he had very kindly feelings towards the association. (Applause.)

Mr. St. Arsenault and Mr. Levesque also replied.

The toast of the "Wholesale Travelers" was proposed by Mr. Demers in a brief speech and replied to by Mr. Lapointe, of Chaput, Fils & Cie.; Mr. Duckworth, of Caverhill, Hughes & Co.; Mr. E. Cardinal, of Hudon, Hebert & Cie.; Mr. Massicotte, of N. Quintal & Fils. These gentlemen, having to speak extempore, caused considerable merriment, which they enjoyed as much as the audience.

THE CLERKS.

The next on the list was the "Grocery Clerks' Association." In proposing this toast Mr. Demers said he was the more ready to propose this toast as the president of this association was in his employ. In his remarks Mr. Demers spoke especially of the work done by the association in the matter of early closing. The president, Mr. J. P. Beauvais, said that he was proud to respond to the toast as this was the first time the association had been represented at the annual picnic. He thanked on behalf of the association those who had done so much for the cause of early closing.

Mr. John Scanlan then proposed in a few words the toast of "The Press," to which John Bayne MacLean, of THE CANADIAN GROCER, and Arthur Ware, of The Gazette, were called on to respond.

Mr. MacLean said he had to thank them for proposing the toast of "The Press," and for mentioning him personally. He thanked them for the very great kindness which he and his representatives received at the different picnics. For the last nine years either he or Mr. Hugh C. MacLean had, on their invitation, attended this annual event, and he thought that their kindness with each succeeding year increased. (Applause.)

Mr. Demers was called on to propose "The Ladies." He declined and in turn called on Mr. St. Arnaud, who had had experience. Mr. St. Arnaud too, felt incompetent to fill the position, and accordingly Mr. Levesque proposed the toast. He said the success of the annual picnic was in great measure due to the presence of the ladies. He hoped they would always come, for they were always welcome. The toast was well received, and answered by a lusty singing of "He's a Jolly Good Fellow."

The president then thanked those present for their interest in the picnic, after which the audience dispersed to witness the conclusion of the games.

THE COMING EXCURSION.

On Wednesday next the members of the Toronto Retail Grocers' Association will hold their annual excursion. They go to Niagara Falls and Buffalo by steamers Chippewa and Chicora and new electric railway along the bank of the river.

All that is wanted to make the day enjoyable is fine weather, and every grocer in Toronto should make an effort to be present and bring his wife, intended wife or friends with him.

At outings of this kind people rub shoulders and score out prejudices, besides getting recreation.

It is good that grocers should attend grocers' excursions.

WAITING FOR SALMON.

Malcolm & Windsor, Steveston, B.C., in a letter to THE CANADIAN GROCER, say: "The salmon situation at the present is one of waiting. The river is rising from the effects of the recent hot weather, and, as a natural consequence, is full of all sorts of snags, etc. The close season ended yesterday, but, so far, there have not been any boats put out. The fish have been reported on the west coast of Vancouver Island for the past ten days, but owing to this season having been so very backward, they are very slow in making their way up to the Fraser River."

A SPOILED EFFECT.

An egg dealer doing business in the east end of Toronto has hit upon a good method of displaying eggs. In the front of his window he has a large nest in which nestle about a dozen eggs, while on a card, in black letters, are the words, "New Laid Eggs." Passers-by can scarcely avoid seeing the display. But its effectiveness is marred by the fact that the eggs in the nest are liberally bespattered with fly specs.

Here's an instance where an attractive display is likely to have an effect the very opposite from what it was designed to have.



A PICKLE

The scientific blending together of the richest and most aromatic of vegetables and Eastern spices, producing the most delicious appetizant known.

Gillard's New Pickle

Packed two doz. in a case. Less than 5 cases, $3 50. 5 cases and over, $3.35.

GILLARD'S NEW SAUCE
Unequalled in stomachic properties.
A delightful adjunct to a good dinner.

W. H. GILLARD & CO.
Wholesalers only HAMILTON

A WORD ABOUT MATCHES

Too many people in this world use too many matches to make it pay any grocer to carry only a high-priced match. Many people wish a match which is cheap in price if it is not cheap in quality. That is why we sell about two carloads a month of

"Victoria" Matches

just because they are a good reliable match, and we sell them cheap to you and you to your customers.

A WORD ABOUT TEA

Too many tea drinkers have come to realize the superiority of CEYLON TEA for any grocer to be without the best brands. Nearly all Ceylon Tea is purer, richer and more fragrant than other teas, and we believe the best of them all is

"Victoria" Ceylon Tea

in ½-lb. packages to retail at 25 cents.

"Princess Louise" Ceylon Tea

In ½-lb. packages to retail at 20 cts. If you take our word as to their quality and recommend them to your customers, the quality of the tea will prove your claims.

Laporte, Martin & Cie.
Sole Agents for Canada
Wholesale Grocers MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

LAST week was a busy one with the wholesale grocers of Toronto ; but the volume of business so far this week has not been so large, a falling off in the demand being perceptible in practically all lines. At the same time, however, a fair business is being transacted. A better feeling obtains in sugar, and one of the refineries is a little higher in its views, but the wholesalers are rather lower in their views than they were at the time of last review. The demand for sugar is not as brisk as it was a week ago, although there is still a good deal going out. Trade is active in canned salmon, and there is a fair quantity of vegetables going out. For currants the demand is keeping up well. In prunes, there is a little inquiry for those of French growth. Teas are not generally receiving much attention. In green fruits, both foreign and domestic, a fairly good trade is still to be noted. The butter market is still in an unsatisfactory condition, with prices much as before.

CANNED GOODS.

For at least some brands of canned salmon a firmer feeling is to be noted, a bid for futures at a former quotation having been rejected during the past week. Lobsters are still firm, with the tendency upward. There is talk of a light pack of peas in the eastern part of the province, but wholesalers are only buying for immediate requirements. Strawberries are lower than they were a year ago, but the pack, while much larger than in 1895, is alleged to be smaller than it was anticipated it would be ; some of the packers claimed to have disposed of the pack. We quote : Tomatoes, 80 to 90c. ; corn, 55 to 80c. ; peas, 80c. for ordinary; sifted select, 95c. ; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.50 to $1.85, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c. ; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50; "Maple Leaf," $1.40 ; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins ; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.50 to $2.65; half tins, $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

There is nothing new to report. We quote green in bags : Rio, 17 to 20c., according to grade ; East Indian, 27 to 30c. ; South American, 21 to 23c. ; Santos, 19 to 22½c. ; Java, 25 to 33c. ; Mocha, 27½ to 30c. ; Maracaibo, 21 to 23c. ; Jamaica, 21 to 25c.

SYRUPS.

There is a little doing in syrups in tins, but there is neither none offering nor none wanted in ordinary packages. We quote : Dark, 30 to 32c. ; medium, 33 to 35c. ; bright, 40 to 42c. ; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business continues dull. We quote : New Orleans, barrels, 28 to 30c. ; half-barrels, 30 to 35c. ; Barbadoes, 31 to 35c. ; half-barrels, 33 to 35c.

SUGAR.

On the whole there is probably a better feeling in sugar this week, although confidence can scarcely be said to have been yet restored. The outside markets are steady one day and unsteady the next, but in spite of this there is a feeling abroad that the worst is over. One refinery is this week asking 1-16c. more for granulated; the others are still quoting as before. The demand for sugar is still good, although not as active as a week ago. Wholesalers' quotations are slightly lower than they were at time of last review, granulated now being quoted at $4.45 to $4.50 and yellows at $3.45 up. It was inadvertently stated last week that prices were about 16 per cent. lower than the week before. Anyone, however, who made a comparison of the two quotations would have discovered that it was an error.

SPICES.

Trade is fairly active and prices unchanged. We quote : Pure black pepper, 10 to 12c. ; pure white, 18 to 25c. ; pure Jamaica ginger, 23 to 25c. ; cloves, 15 to 20c. ; pure mixed spice, 25 to 30c. ; cream of tartar, French, 25 to 27c. ; do, best, 28 to 30c. per lb. ; allspice, 14 to 18c. ; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Trade continues fairly good for the lines quoted. We quote : Standard "B," 3½ to 3¾c. ; imported Japan, 5¼ to 5¾c. ; tapioca, 3¾ to 4½c. ; sago, 3½c.

NUTS.

Filberts for September have advanced fully ½c. per lb. above the figures for import last year. We quote as follows : Brazil nuts, 11 to 12c. ; Sicily shelled almonds, 25 to 26c. ; Tarragona almonds, 12 to 13½c. ; peanuts, 10 to 12c. for roasted and 7 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12 to 12½c. ; Marbot walnuts, 11 to 12c. ; Bordeaux walnuts, 9c. ; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Japan teas are still coming forward, but the demand is not extensive, people evidently awaiting the arrival of lower-priced teas. In London, England, Ceylon teas for price are dearer. These teas have been ruling low during the past month, chiefly in consequence of the poor quality arriving, combined with the general disposition to wait for the finer growths, which are always shipped later, in the season. A London tea letter, under date of July 3, says : "As is usually the case towards the end of the half-year, bidding has been restricted to within narrow limits, but there seem indications that the low prices now ruling for Ceylon teas may tend to induce operators to go more freely into stock. The supply of new season's Indian tea coming to hand is at present too small to establish reliable quotations." Ruling prices on the Toronto market to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The demand for currants is being well maintained and prices rule firm in the outside markets. We quote as follows : Provincials, 3¾ to 4¼c. in bbls. ; fine Filiatras, in bbls., 4¼ to 4½c. ; do., half-bbls., 4¼ to 4¾c. ; ditto, half-cases, 4¾ to 5c. ; Patras, 4¼ to 4½c. ; Casalinas, cases, 5 to 5¼c. ; Vostizzas, cases, 6 to 6½c. ; do., half-cases, 6½ to 6¾c. ; do., extra fine, 6¾ to 7¼c. ; do., half-cases, 7¼ to 7½c. ; Panaretas, in cases, 9c.

California loose muscatels have advanced slightly, owing to the lightness of stocks. The wholesale men are beginning to discuss orders for shipment when the new fruit comes in. On the Toronto market stocks are confined to a few dealers. There is nothing

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CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

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SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

months ago, are again back in their old premises at 88 Front street east, Toronto.

New filberts for shipment are dearer.

Beet was 1½d. lower in London on Tuesday.

Ceylon teas for price are dearer in London.

Canadian peaches are on the Toronto market this week.

California loose muscatel raisins are slightly dearer in the primary markets.

The London Produce Markets' Review of July 4 says: "Shipments of Japan rice this season have been considerably less than in previous years, and, with only a comparatively limited stock here, prices for this description are sure to be dearer. The quantity landed in London (cleaned and uncleaned) was 575 tons, against 680 tons; the deliveries were 449 tons, against 639 tons; and the stock was 9,764 tons, against 19,118 tons. The stock in Liverpool was 21,940 tons, against 29,180 tons, at the same time last year."

QUEBEC MARKETS.

MONTREAL, July 16, 1896.

GROCERIES.

THE grocery market has exhibited little change during the week. Demand for most of the staples is complained of as most unsatisfactory both by jobbers and wholesalers, and buyers all round still confine themselves to small purchases. Sugar has been more enquired for since the decline at the refineries last week, but the market has an unsettled feeling that restricts buying. There is very little doing in the way of new business either in syrups or molasses. Tea is almost motionless, and the same can be said of coffees and spices. Canned goods are quiet, with no urgency on buyers' part, while country produce, owing to low export prices, seems to be going lower than ever.

SUGAR.

The unsettled feeling continues in sugar, though Montreal jobbers, as a rule, are sticking to the Guild prices. Since the decline in values at the refineries there has been more demand for sugar from jobbers, but mainly for quantities that the refiners refused to sell. Demand from retailers is not brisk and, as a whole, the market is a decidedly unsatisfactory one. We quote: Granulated, 4½c., and yellows, 3⅜ to 3¾c.

SYRUPS.

There has been no improvement in the syrup market and prices are steady and unchanged at 1¼ to 2¾c. as to grade.

MOLASSES.

The large arrivals of Barbadoes molasses noted last week have not influenced prices, as they cost laid down almost the ruling rates, the inside price on them in a large way being 28½ to 29c. nett cash ex wharf. As regards new business there is but little disposition to do any at the moment, jobbers now being supplied some time ahead. The feeling is steady for the small jobbing enquiry noted at 30c. in round lots, and 31c. in single puncheons. Porto Rico stock is held for the same price as Barbadoes.

RICE.

There is a good demand experienced at the mills for rice. It is the season for stocking up, and the enquiry is said to be about equal to that of last year. In sympathy with strong advices from abroad the market has a very firm tone. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

Business is quiet in spices, demand being of a small sorting character. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There has been no change in the coffee market, business continuing extremely quiet. In consequence of this absence of demand holders might possibly shade prices, but there is no quotable change in a jobbing way. We quote: Rio, 17 to 18c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

Business in tea continues very quiet as regards transactions between first and second hands, the only trading in this connection being a few low-grade and medium Japans at 12 to 15½c., as to grade. In a distributing way also retailers' wants at the moment are not very extensive, and the market as a whole is a lifeless one. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The local jobbers have imported small quantities of California raisins from Boston and New York, chiefly 2-crown, which have been selling at 4¾ to 5c. Valencia raisins are scarce and firm, only ordinary grades being available. These are held at 4¾ to 5c. also. Fine off-stalk and selected are not to be had.

Currants are firm and unchanged at 4½ to 5½c. as to grade.

Sultana raisins are steady at 6 to 6½c., with stocks almost exhausted.

Prunes are firmly held, the only kind offering being French, at 5¼ to 5½c., and Austrian, at 6 to 6½c.

Figs and dates are nominal.

NUTS.

There is no change in these, business ruling quiet. We quote: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

The canned goods market is quiet, with few features of interest. Offers on new pack salmon, lobsters, vegetables and fruit show no change since those specially noted last week, and local jobbers continue as backward buyers as ever. A few small lots of salmon were placed this week on the basis of $4.50 f.o.b. Coast; some tomatoes at 70c., and strawberries at $1.40. The actual consumptive demand is small. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's,

Ask for "STRATHROY" NEW PROCESS PEAS

EQUAL TO STANDARD FRENCH BRANDS

BARGAINS and Good Ones

Fine Molasses—In bbls. only—a splendid baker—**23c.** per imperial gallon.

300 14-lb. boxes Rogers' F.O.S. Valencias, **70c.** per box.

Tea—52 half-chests Young Hyson, at **10c.** lb. Extraordinary value.

Peaches—Wagner's Delicious Sliced Peaches, **$1.50** doz.
" " Peaches for Cream, **1.85** "

Corn—Victoria, f.o.b. factory, **50c.** doz.

A Ceylon Tea in chests, at 15c.—a leader.

Sugar—Special quotations for carload lots, delivered at any railway station in Ontario.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

85 to 90c. ; gallons, $1.90 to $2.25 ; pumpkins, 75 to 85c. ; salmon, "Horseshoe," $1.40 to $1.45 ; "Clover Leaf," $1.35 ; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins ; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20 ; lobsters, $1.80 to $2.10, for tall tins ; flats, $2.35 to $2.65 ; half-tins, $1.45 to $1.50 ; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

This market has furnished a seasonable business with no very striking features. Pineapples have met a good demand at easier prices, while strawberries are not so plentiful and prices are firmer. Raspberries are commencing to come in freely. Receipts of plums, apricots, pears, etc., so far are hardly worthy of note or quotations. We quote: Apples, $5 to $6; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1; pineapples, 8 to 12c., and strawberries, 10 to 12c.; lemons, $2 to $3.50; oranges, $1.50 to $3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market has ruled quiet, but firm with demand equal to supply at 9½ to 10½c. for firsts, and 8 to 8½c. for seconds.

BEANS—Continue quiet at 70 to 75c., car lots, and 80 to 90c. in small lots.

POTATOES—New stock opened at $2 to $2.50 per bbl., but receipts have increased rapidly during the week, and prices have tumbled accordingly, standing now at $1 to $1.50 per bbl.

TALLOW—Quiet and steady at 4 to 5½c.

HOPS—Sales have been made in a small way at 5c. to 7c. as to quality, which is a lower inside figure.

HONEY—Unchanged : Bright comb, 12c. to 14c. ; dark, 10c. to 12c., and extracted, 7c. to 8c.

HAY.

The hay market is rather easier this week, sales of No. 1 being made on Monday at $13 to $13.50, and No. 2, $10 to $10.50.

PROVISIONS.

The provision market is quiet and holders of Canadian pork have been urging sales with the result of easier prices, both clear and mess being marked down 50c. We quote as follows : Canadian short cut, clear, $11.50 to $12 ; Canadian short cut, mess, $12 to $12.50 ; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

Flour shows further easiness since our last, but since the decline demand has been better and the market has exhibited a steady tone. We quote : Winter wheat, $3.70 to $3.90 ; spring wheat, patents, $3.60 to $3.75; straight roller, $3.50 to $3.60 ; straight roller, bags, $1.60 to $1.75 ; extra bags, $1.30 to $1.40 ; Manitoba strong bakers', $3.25 to $3.40.

Oatmeal has been cut also and at this writing the demand is slow even at the decline. We quote : Standard, bbls, $2.80 to $2.90 ; granulated, bbls, $2.90 to $3 ; rolled oats, bbls, $2.60 to $2.70.

The feed market has continued firm all round, while bran especially has been in good request. We quote: Bran, $11 to $12 ; shorts, $11 to $13 ; mouillie, $15 to $17.

CHEESE AND BUTTER.

The cheese market has continued unsettled, and the shippers here have failed to follow the speculative buying of last week. As a result values are easier. At the wharf in Montreal on Monday 6,000 Quebec cheese were offered, and they sold at a decline of ⅛ to ¼c. on last week at 6½ to 6⅝c.

The butter market does not show much change, though some shippers note more enquiry over the cable. The limits given, however, allow little margin for business, but prices on creamery may be quoted at a range of 16 to 16¼c.

ASHES.

There is no change in the ashes market. We quote : Pots, firsts, $3.60; seconds, $3.30 and pearls, $4.75 per 100 lbs.

MONTREAL NOTES.

Sugar prices at the refineries are still unsettled, though not quotably changed.

A few small lots of new pack salmon have been sold on this market on the basis of $4.50 f.o.b. Coast.

Receipt of new potatoes are very heavy this week, and prices have dropped $1 per barrel in consequence.

Cables on raw sugar from London this week quoted lowest prices on record, viz., beet, 9s. 9d. July ; 9s. 10½d. August.

Jobbers have refused to enter into any new obligations re supplies of molasses, as receipts have been heavy during the past ten days.

Advices on rice from sources of supply are strong, and though no quotable change in mill prices is noted here, the tone of the market is much firmer.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 16, 1896.

TRADE continues quiet, with market ruling weak. Dealers are, however, giving some attention to fall goods, and sales are reported quite freely in peels and canned goods. In the latter, spot peas and tomatoes are among the very few goods which show higher prices. In the lumber business, which is so important to us, while the American market shows nothing of particular interest, English demand is good at good prices. New season's teas are now here, and values are found to be about the same as last year. Stocks of teas here are quite large. The representatives of two London houses were here during the week, but did not find a very active trade. One business appears good—that of the open-air seller of medicine. Every evening two of these doctors lecture to large crowds, after a short entertainment is given to bring the crowd together. Sales appear very satis-

SITUATION WANTED.

WANTED.—BY A YOUNG MAN WITH A first class connection in Montreal and district, any line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm ; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office, 1724 Notre Dame St., Montrea .

ROBERT W. TYRE - Manager.
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COTTAMS
BIRD SEED

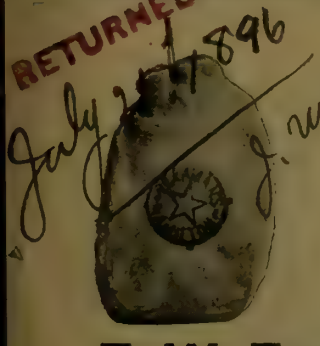
Our sales for six months to June 30th are nearly double those of corresponding periods in previous years.

Cottams Seed, with patent "Bird Bread," patent Holder and Beak Sharpener in each packet, restores birds that have been fed on other foods, and keeps them in health and song.

"**Cottams**" is the most profitable bird food to handle. Ask any wholesaler.

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GENERAL .. **FRUIT**
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25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS..


Mild Sugar Cured
THE
BEST VALUE
Get Prices
F. W. Fearman
HAMILTON

factory. Berry business has been very active during the week. All green fruits show large business. Flour shows very light demand even at the very low prices ruling, and market is easy.

OIL—The oil market shows no change either in increased demand or in price. However, the quiet season in burning oil is about over. In prices the feeling is that at any rate they will not be higher and may be lower; a change in the duty is not unexpected. In seal oil, owing to small catch, prices rule higher. Cod oil is very scarce, there being practically no receipts. It is said the producers are clarifying their oil and shipping it to the American market as cod liver oil. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime white, 17 to 18c.; barrels free in all cases.

SALT—There is but fair demand. Stocks are, however, very light, and, as noted last week, cannot be replaced to sell at price which has been ruling. This has caused a small advance, and on coarse salt still higher prices are looked for. In factory-filled a small quantity arrived this week from Boston. Owing to the difference in price between this salt and the Canadian fine, the Canadian is not as largely sold as it otherwise would be. Owing to the increased sale of cartoons and small wood boxes the sale of small bags in barrels is much lighter than formerly. We quote: Coarse, 48 to 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3 to $3.25;; 10-lb bags in bbls., $2 75 to $3; 20-lb. wood boxes, 20c; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; butter and cheese salt, bulk, $2.65 to $2.70 per bbl

CANNED GOODS—Salmon for fall are rather firmer, some canners refusing orders at their late quotations. Quantity also seems limited. Most of our merchants have bought, but in smaller quantities than usual, one reason being that salmon, which have been held for nine months, are selling here at about 2 per cent. advance on what those bought at lowest price this season will cost, and lower than they could now be bought for fall delivery best new fish. Vegetables are quoted for fall rather lower this week. Strawberries are held firm. Lobsters are very scarce. There is a good demand. Shipments of canned haddies continue to go forward to the west. In canned soups the last year has shown quite an improvement in demand. It is not, however, large. American packers quote ox tongue higher and firmer. Beef is easy. Oysters are still high. We quote: Corn, 75 to 80c.; peas, $1 to $1.10; tomatoes, 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb tins, Canadian, $2.20 to $2.25; 2-lb. tins, American, $2.40 to $2.50; 1-lb tins, $1.50 to $1.60;

Brock's Bird Seed

It is the seed others are selling.
It is admitted to be the best bird seed in the market.
The demand for it is increasing. Ask your wholesaler for it, and see that you get it.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East,
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S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

MAIL YOUR ORDER
It will be filled as satisfactorily as if you personally selected the goods.
The demand for our "Maple Leaf" Brand of Hams, Breakfast Bacon, Rolls, etc., is still increasing.
GET INTO LINE.
D. GUNN, BROS. & CO.
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"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
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Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
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Fancy California Washington Navel and Seedling
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oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.45; peaches, Canadian, $2.85 to $3.10; 2's, $1.90 to $2; pineapple, $2.35 to $2.50; salmon, $1.35 to $1.40; haddies, $1.25 to 1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is active business. Bananas are a large sale. Oranges high and about out of the market. While pine apples show no change in price, season is getting late. Arrivals of apricots have been light. Pears arrive in good condition. This cannot be said of peaches, which so far have given but little satisfaction. The apples which are now arriving are much better than the first lots to hand. In small fruits, Nova Scotia strawberries, which have been arriving very freely, are about over. Our own province berries are still arriving in good condition. Cherries are coming in; while prices asked for first arrivals were high, they soon fell off. Melons keep firm. We quote as follows: Lemons, $3 to $4; Valencia oranges, $10; pineapples, $1.50 to $2; bananas, $1 to $2; strawberries, 10 to 12c.; cabbage, per doz., 80c.; cucumbers, 50c. per doz.; tomatoes, $1.50 to $2 per crate; California peaches, $2 to $2.50; apricots, $1.50 to $2; cherries, 30 to 40c.; plums, $2.50 to $3; melons, 50 to 60c.

DRIED FRUITS—Merchants are working off their old raisins to advantage; not that there is particular demand, but stocks, both here and in New York, are light. Loose muscatels are about out of the market. Dealers are placing orders for peels more freely. Stock carried over from last season is very light. As before noted, citron is higher than last season and is held firm. Quotations received on Valencias for August show little difference from last year; if anything, they are rather lower. There is still some demand for California prunes. These goods have given good satisfaction. Late prices from Norfolk on peanuts are lower. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, $1.50 to $1.75; currants, cases, 4¼ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 6½c.; prunes, boxes, 6 to 7c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, 1½ 2c.; Bermuda onions, $1 to $1.25 per crate; cocoanuts, $4 to $4.50 per 100 lbs; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Butter is large supply and very dull. Buyers make the price. Dairy very hard to sell and there is no sale at all for poor. Eggs are also light sale and prices keep low. In cheese as yet sales have been small; there is but little life. For old there is no sale. We quote: Dairy butter, 14 to 15c; creamery, rolls, 18 to 19c.; do. tubs, 17 to 18c. Eggs are steady at 8 to 9c. Cheese, 8½ to 9c.

SUGAR—This article, in which there has been so much hope, continues to disappoint. And though from the American market come encouraging reports, prices here continue to ease off and another decline of about ⅛c. is reported. The usual demand at this season is very slow in coming. We quote: Granulated, 4⅜ to 4¾c.; yellows, 3⅝ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—Importations so far have been large, though not the proportion of Barbadoes usual. One importer who heads the list has had upward of two thousand packages, sixteen hundred being large. The next on the list has had about thirteen hundred. Demand, although dull, keeps up fully as well as dealers expected, taking all things into consideration. Prices, however, have had to be shaded, making profit less than had been hoped. Importers have been somewhat helped by small fall-shorts on importations. Country dealers are being largely supplied, and this will be felt in the later demand. There is no call for syrup and New Orleans shows little movement. We quote: Barbadoes, 27 to 29c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 34c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—Catch of salmon continues large, and prices low. All points to which shipments are made are overloaded, except as regards haddock. This is the only fresh fish now in the market to any large extent. Lobsters are very light arrivals and season is about over. In large dry cod there is light stock, but in medium and pollock prices are easy. No demand for pickled is yet felt. Stocks are about cleaned up. The only new are a few bay. There is no demand for dry hake and haddock. Smoked still very dull and low. Large quantities of nice dulse continue to be received. We quote as follows: Large cod, $3 to $3.25; medium, $2.75 to $3; pollock, $1.20 to $1.25; bay herring, $1.20 to $1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, $4.25; Shelburne, $2.75 bbl.; $1.65 half-bbl.; boneless, 2½ to 8c.; salmon, fresh, 10 to 12c.; lobsters, 6c.

PROVISIONS—This is still a very quiet line. There is still considerable stock here, particularly pork and lard. Market is low and weak. Smoked meats show limited sale, only hams moving. We quote: Clear pork, $13.75 to $14.25; mess, $13 to $13.50; beef, $12.25 to $13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 8½ to 9c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—In flour the price continues to drop off. Agents find sales rather better because stocks which were large have worked off, but dealers find demand very slow, and prices show quite a range. Oats are reported plenty and with oatmeal keep low. Cornmeal is at the low price still, though one city mill advanced the price a little, owing to other mills being out of corn for a few days. Sales have been very large. Hay is quite a little higher; farmers are about beginning to cut; firm prices are expected; crop is not a large one. There is nothing to note a change in beans; price and demand low with large stock. We quote: Manitoba flour, $4.45 to $4.50; best Ontario, $4.10 to $4.20; medium, $4 to $4.10; oatmeal, $3 to $3.15; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $14.50 to $15.50; bran, do do, $13.50 to $14; hay, $14 to $15; handpicked beans, $1; prime, 90c.; oats, 30 to 32c. barley, $3.50; round peas, $1.15; split peas, $3.30 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

Fifteen dollars for a lobster seems a large price to be refused, but it was refused for one caught at Campobello. It weighed

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
WINNIPEG, MAN.

BUTTER and EGGS
Consignments of the above and all produce solicited. Highest prices obtained.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

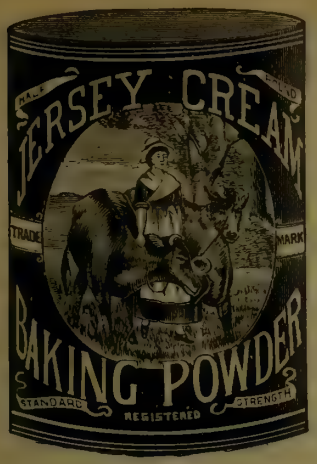
ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. TORONTO.

LONG EXPERIENCE
Has taught us that it is the BEST ARTICLE that takes with the trade. We have tried to make . . .
"GOLDEN" FINNAN HADDIES
The BEST brand on the market, and we know we have succeeded.
A great trade bringer.
Order from your wholesaler.
NORTHRUP & CO.
Packers' Agents.
St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.



THERE ARE GROCERS IN YOUR SECTION

Handling our Pickles. They sell well because the quality is right and price reasonable.

You can't afford to be without them.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

A BARGAIN

. . IN . .

Straw Paper

WRITE NOW

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

VALENCIAS

OFF-STOCK
FINE OFF-STOCK
SELECTED LAYERS

Special quotations for Round Lots

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

A GOOD SELLER

To know is to appreciate.



W. CLARK - MONTREAL

NEW

MONING CONGOU

CHOICEST
FINEST GRADES

The well-known "Double Triangle" brand.

PERKINS, INCE & CO.

TORONTO.

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



Laurentian Spring Water

Bottled by the LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

22½ lbs. and measured 42 in., with claw 14 in.; girth of body, 19½ in.; of leg, 4 in.

New Brunswick potatoes and cabbage are now on the market.

The report of the Clearing House for June shows total clearings, $2,418,916; balances, $441,608.

Northrup & Co., of this city, have been appointed agents for the celebrated Foam yeast, which is proving such a good seller.

The following received turtles by the last West India steamer: Royal Hotel, Dufferin Hotel and Union Club. The soup was much enjoyed.

The well-known firm of Huestis & White, Sussex, has undergone another change. Mr. White retires, and the business will be carried on by Murray Huestis.

The Canadian nail men have been holding a session here. During their stay they were tendered an excursion up the river by the city members of the association.

Very large shipments of strawberries have gone forward from the Annapolis Valley to the American market. They are shipped in refrigerator cars. On July 2nd two carloads were shipped.

The following molasses arrived by last West India steamer: 75 casks and 60 barrels Antigua; 700 casks Barbadoes; 125 barrels and 12 casks St. Croix. Besides the molasses there were 30 barrels Barbadoes sugar, 50 barrels pineapples and 75 bags cocoanuts.

James Patterson this last week received his diploma and medal from the Columbian Exhibition. They are particularly fine and are highly prized. They were awarded for his display of pickled fish.

Reports from the Annapolis valley are for full crop of apples; Gravensteins give good promise and Kings show up particularly well. It is hard to tell what will happen before fall. A number of new orchards will come in this season. Prospect for English demand is good, and already enquiries are reported. Every effort is being made to have better steamship facilities. Shippers are somewhat afraid of the extra freight rate necessary to do this, but experience should teach them the necessity of it. The difference in freight is small when compared with the advantage of having the apples landed in good condition.

TRAVELERS TO "MOONLIGHT."

The City Travelers' Association of Toronto will hold its fourth annual promenade concert on Monday night next, the 27th inst., on board the steamer Chippewa. An excellent programme has been prepared, and orchestra and brass bands will be on board. The concert programme contains no less than twenty-four numbers.

A NECESSITY TO GROCERS.

James Pickett, who purchased the "Globe Grocery," Mount Forest, from Luke Madigan, writes as follows: "Finding THE CANADIAN GROCER as necessary to a merchant in running a business as oil is to machinery, I have paid him for the balance of his term, so you will kindly send it to address given below."

Previous to becoming proprietor, Mr. Pickett was manager of the "Globe Grocery," and learned to appreciate the value of THE CANADIAN GROCER.

WINNIPEG RETAILERS.

The annual meeting of the Winnipeg Retailers' Association was held on the 7th inst. at the Delmonico, and was enthusiastic when the question of adherence to the early closing system was discussed. At present the affairs of the association are prospering, and the members are determined to see that the necessary legislation is secured to close all the stores at a uniform early hour. They claim the recent bylaw was upset on a technicality, which can be easily remedied. The officers elected are as follows:

President—C. H. Wilson.
Vice-president—T. D. Deegan.
Treasurer—George Ryan.
Secretary—J. M. Teachman.
Assistant secretary—J. L. Clow.

Votes of thanks were moved to the retiring officers before adjournment.

Up=to=date

The acme of skill in the Art of Manufacturing Flavoring Extracts.



PURE GOLD FRUIT FLAVORING EXTRACTS

ARE THE BEST

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

HALIFAX TRADE GOSSIP.

NEW codfish are in abundance on our shores, but the catch is somewhat retarded by the lack of bait. Still, the prospects for a large catch are good. The price of codfish is unchanged at $2.25 to $2.50 for small and $3 to $3.50 for large.

Salmon have taken quite a tumble owing to liberal receipts. The steamer Harlow and several schooners brought about 700 packages from Newfoundland and the price fell from $23 ten days ago to $13.50 to $14 to-day. The catch in Cape Breton is the largest ever known and reports just received from Labrador are to the effect that the catch is above the average. Buyers look forward to securing salmon at $11 for 1st. $10 for 2's and $9 for large 3's.

Alewives are fairly plentiful. The quotation is $3.

New herrings are coming in at $3.75 to $4, and dealers can get their requirements filled at these figures.

The breadstuffs markets continue quiet and easy on all lines. The tendency for some time past has been to lower markets. The jobbing price to-day runs from $3.20 to $3.30 for extras; $3.40 to $3.50 for straight grades; $3.60 to $3.85 for patents, and $3.90 to $4.40 for Manitobas.

We have heard of oatmeal and rolled oats selling as low as $2.70 to $2.75 by the carload, jobbing prices being about 15c. above these.

Cornmeal is quoted at $1.95 by the carload. Jobbers' prices are 5 to 10c. more.

Oats are offering at from 28½ to 30c. by the carload, with jobbing prices 2c. higher.

Feeds are low. Middlings are offered at $14.75 to $15 by the carload, and bran $1 less.

The market is fairly well supplied with green fruit, such as California pears, peaches, apricots, bananas, pineapples, etc., the tri-weekly service to Boston being a great advantage to dealers in this respect. Some of the fruit, such as peaches, is arriving in poor condition. Oranges are about cleaned up. Annapolis Valley strawberries continue to come in, but will be well done by the end of the week. The price remains to jobbers at about 7c. per box. Egyptian onions are selling at 1⅞c. per lb.

The provision market remains dull owing to the demand for fruits and the cheapness of salmon. Beef is being superseded by lamb. Good beef is worth $8.25, and good grass cattle $7. Lambs sell at from $2.50 to $3, or about 10c. per lb., sinking pelts. Mutton is worth 6c., and veal 4 to 5c. P.E.I. mess pork is quoted at $14, and American at $15.

Poultry continues in poor demand. Fowls sell at 50c. per pair, and turkeys at 14c. per lb.

Butter is a drug on the market. Small tubs of dairy are offered by farmers at 16c. Store packed is worth 14 to 15c., good dairy is worth 16 to 17c., and good creamery, 19c.

There is a fair demand for eggs at 10c.

Cheese is jobbing at 9c., and some at 8½c., although the latter is poor stock.

Old potatoes are going up in price on account of stocks being fairly well cleaned up. They are now worth 40c.; all other old vegetables are about done.

There have been some more arrivals of molasses since last week. The Taymouth Castle brought several small lots from Antigua, Barbadoes, Demerara, St Kitts, St. Croix and Trinidad. The market is dull. Quotations are: St. Croix, 28c.; Porto Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M R brand, 39c.; St. Kitts, 28c.

The sugar market remains in an unsatisfactory condition. Prices at the refinery are easier, being 4 7-16c. and upwards for yellows.

The death of John F. Devine, of the well-known fruit house of Hessian & Devine, took place last week.

DISSOLUTION OF PARTNERSHIP.

The partnership heretofore existing between Robt. Moore and Jonathan Magee, doing business under the style of the Western Storage & Commission Co., 420 to 422 Ridout street, London, has been dissolved by mutual consent. The business will be continued by Mr. Moore, who assumes all liabilities.

Attractive, Fascinating . . .

The very finest and choicest summer **Breakfast Food.** Will keep perfectly fresh and nice for a long time. Has a most delicious texture and flavor. In fact, we feel as enthusiastic about

. . . FARINOSA . . .

(Registered)

BREAKFAST FOOD

as we do about the N. P. plank in the Reform Platform. We would like to have the opportunity of sending to every live grocer in the Dominion of Canada a sample of it. Send in your names, gentlemen, and the sample will be sent with full particulars.

The Ireland National Food Co., Ltd., MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products** OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

HANDSOME PRIZES.

THAT the Montreal Retail Grocers' Association has many friends in its own city, the list of prizes donated to the games held at the picnic this week fully attests. Chairman Alex. Fraser, of Fraser, Viger & Co., furnishes the following extensive list :

The St. Lawrence Sugar Refinery, $50 ; the Canada Sugar Refinery, Messrs. Wm. Dow & Co., Hudon, Herbert & Co., Goodderham & Worts, Ltd., Toronto ; N. Quintal & Fils, Dawes & Co., Lachine, and John H. R. Molson & Bros., $25 each ; Messrs. Caverhill, Hughes & Co.. Charles Gurd & Co., and the Canadian Brewing Co., $15 each ; Messrs, Laporte, Martin & Cie., James Harper, Hart & Tuckwell, Montreal Fruit Auction Co., Chas. Langlois & Co., Viau & Frere, George Childs & Co., John Hope & Co., John Duncan & Co., Brodie & Harvie, Law, Young & Co., J. M. Douglas & Co., and the St. David Wine Co., of Toronto, per Messrs. C. A. Chouillou & Co., agents, $10 each ; Messrs. D. Hatton & Co., Colin Campbell, A. T. & W. H. Masterman, St. Arnaud & Clement, J. A. Vaillancourt, Loynachan & Scriver, J. J. Vipond & Co., O. & E. Hart, Vipond, McBride & Co., J. R. Clogg & Co., Montreal Fruit Exchange, John Caldwell, Bowes & McWilliams, Henri Jonas & Co., Carter, Galbraith & Co., Wm. Meldrum & Co., John Taylor & Co., Hislop & Hunter, Fleischmann & Co., $5 each ; Messrs. Leduc & Daoust, $2 ; the New York Biscuit Co. 1 case (1 dozen) tins fancy biscuits ; Messrs. L. Chaput, Fils & Cie., three handsome special prizes for the "Grand Tombola" ; the American Tobacco Co., 3 boxes tobacco ; the St. Croix Soap Co., per W. H. Smardon, agent, 1 box Surprise soap ; Messrs. Christie, Brown & Co., 6 special prizes ; Messrs. Chase & Sanborn, six special prizes ; H. A. Nelson & Sons, 1 cigar case ; Canada Liquor Co., 10 dozen claret ; Montreal Biscuit Co., silver pitcher ; Messrs. C. A. Chouillou & Co., 1 case champagne ; David Robertson & Co., 1 half-barrel flour ; Wm. Strachan & Co., 1 box gilt edge soap ; Messrs. Alfred Savage & Son, 1 box Queen's laundry bar soap ; John Barry, special prize ; St. Lawrence Starch Co., 2 boxes prepared corn ; Messrs. Robert Greig & Co., 2 boxes "Crown Brand" flavoring extracts and 1 box Vinolia toilet soap ; Messrs. A. & H. Lionais, proprietors Le Prix Courant, a handsome marble clock and bronze ornaments ; Messrs. Evans & Son, Ltd., 1 case Montserrat lime juice ; Messrs. Hiram Walker & Sons, Walkerville, Ont., 1 case Club rye ; Messrs. Walter R. Wonham & Sons, Montreal, 1 case Club cocktails.

The magnificent prizes competed for at the grocers' picnic at Otterburn park were on exhibition in Messrs. Fraser, Viger's windows, 211 St. James street.

PATENT REPORT.

Marion & Laberge, solicitors and experts, report that the following patents have recently been granted to Canadian inventors. 52693, F. Guay, merry-go-round ; 52701, W. Bohrer, pipe ; 52723, W. G. Lane, coal dumping car.

Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

DELHI CANNING CO., DELHI, ONT.

The Laws of the Medes and Persians



Permitted no alteration in decrees once established. The laws which govern the manufacture of our cheese permit no alteration in our standard of quality. Nothing short of perfection will pass. Every pot is the same as the last one—neither superior nor inferior. Absolute uniformity guaranteed.

A. F. MACLAREN & CO. - TORONTO.



East India Pickles

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Good Sellers
Good Profit

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

GROCERS

SHOULD BUY

Knox's Sparkling Calf's Foot Gelatine

It is unequalled by any other make.

No. 1. Knox's Sparkling . . . Calf's Foot

The purest and best in the world to-day. Dissolves in two minutes. Makes 2 quarts jelly.

No. 3. Knox's Acidulated . . . Gelatine

This is Knox's Sparkling Calf's Foot combined with pure fruit acid. No lemons are required in making jellies. Makes 2 quarts.

THE MOST EASILY PREPARED. MAKES THE FINEST JELLIES.

A. E. Richards & Co. ***Canadian Agents*** ***Hamilton***

No Self-Respect is Lost

When you recommend your customers to buy Tetley's (Indian and Ceylon) Packet Teas. We know, you know and your customer will know, when he has tried it, that this tea is good, honest, well-grown and well-blended tea.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

HINTS TO BUYERS.

W. RYAN, produce merchant, Toronto, is finding trade in smoked meats equal to anything it has been during the past couple of years.

T. Kinnear & Co. are in receipt of a shipment of Patras currants in half cases.

Loose muscatel California raisins are still in stock with H. P. Eckardt & Co.

Davidson & Hay report the arrival of direct shipment of new crop Ceylon teas.

T. Kinnear & Co. have in stock "Scripture" brand lobsters in talls and half's.

Davidson & Hay have in stock a full assortment of Meyer & Co.'s meat and fish paste.

T. Kinnear & Co. are receiving another lot of the celebrated "Golden" finnan haddies.

Japan teas now offering by Lucas, Steele & Bristol at 15 and 18c. are said to be snaps. Samples on application.

John Sloan & Co. are in receipt of a shipment of Booth's "Diamond" and "Oval" brands of canned pineapple.

Davidson & Hay have in stock Sir Robt. Burnett's and Hill & Underwood's English malt vinegar in quarter casks.

Rutherford, Marshall & Co. have made several shipments of butter to the Maritime Provinces during the past week or two.

The demand for malt and cider vinegars is on the increase. T. A. Lyttle & Co. report unusually large sales in these lines.

A big price reduction on all their canned goods resulted in a lively clearance for Laporte, Martin & Cie. during the past two weeks.

Robert Greig & Co. have on hand a lot of Purnell's English malt vinegar, for which they are quoting close figures on original packages.

"A cheap match, but a good one," is what Laporte, Martin & Cie. claim for their "Victoria" brand. They report a sale of two carloads a month.

Several hundred cases were landed this week by Robert Greig & Co. from Dandicolle & Gaudin, the celebrated packers of French preserved goods.

H. P. Eckardt & Co. are in receipt of a cable from Japan announcing that all their orders for "Victor," "Ostrich" and "Monarch" brands of teas have been executed.

H. P. Eckardt & Co. report that their sales of "Ludella" Ceylon package tea are increasing rapidly. The firm has just put in a new 1,000 pound mixer.

W. H. Gillard & Co. have some very fine lines of Japans to retail at 25c. "Excellent value," so that firm say, "for a merchant to gain trade on."

"Our 'Victoria' and 'Princess Louise' brands are good examples of the growth in popularity of Ceylon tea," say Laporte, Martin & Cie., "they are both good sellers."

"Hire's root beer has gone off well this season. Have had to re-order Stower's lime juice, cordial and clarified lemon squash," write Lucas, Steele & Bristol.

Howe, McIntyre & Co., Montreal agents for "Golden" finnan haddies, are increasing their sales, which shows the trade know a good thing and are willing to push it along.

Pilgrim's summer beverages, of which W. H. Gillard & Co. are the agents, are selling rapidly. Last season they sold over five thousand cases and look for a larger sale this.

A large shipment of Carr & Co.'s English biscuits was landed this week by Robert Greig & Co. These biscuits are daily increasing in popularity with the best class of trade.

Noble's "XXX" lobsters now in stock with Lucas, Steele & Bristol. Being paper lined will not spoil like ordinary goods. The firm have just received Clark's ham and veal pate; also chicken, duck and partridge pates.

Robert Greig & Co.'s "Crown" flavoring extracts are having an unusually large sale this season. The trade realize that in handling this line they have something that can be absolutely depended upon to give every satisfaction, even to the most fastidious customers.

The Pure Fruit Extracts put up by the F. F. Dalley Co., of Hamilton, are experiencing a constantly increasing trade. They should. The goods are unquestionably of excellent quality. The firm is in receipt of reports from its customers bearing this fact out.

The proprietors of Adams' root beer have recently placed upon the market a 10-cent size, to make two gallons of Adams' ginger beer, and have reduced their price of the root beer from $10 per gross to $9, or 80c. per dozen, to bring it in harmony with the introductory price of the new product. The Canadian Specialty Co., Toronto, are still their selling agents.

The material used in the manufacture of "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon, India, and goes through a peculiar manipulation at the factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

A shipment of a lot of new season's Moning Congou teas is arriving in about a week for Perkins, Ince & Co. The teas are choice. In the shipment are also a few packages of finest teas that were grown in China this season. They are extra choice Ningchows.

Moore Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish amounting to eleven carloads of 15 tons each. At this season of the year such a day's sales of stove polish is phenomenal and attests the popularity of these goods.

To see a baking powder and spice factory brightly illuminated and to hear the buzz and hum of machinery at night at this time of the year, excited the curiosity of THE CANADIAN GROCER to such an extent that he dropped into the Pure Gold Manufacturing Co. one night this week to find out what was wrong. "Nothing wrong," said the genial manager, "only a most unlooked-for rush of business during the last four weeks, and we are working three or four nights every week to keep up with it, and large as our plant is we are scarcely able to do so. Never saw anything like it."

P. C. Larkin & Co. report that "Salada" is now on sale in nearly every city, town and village between Halifax in the east and Victoria in the west, with wholesale agencies in Toronto, Montreal, Ottawa, London, Hamilton and Vancouver. The trade is more than twice what it was this time last year. Besides this showing in Canada, Spiller & Seaman, the well-known tea merchants of Buffalo, N.Y., are making great headway with it in the United States, and in the streets of Buffalo to-day "Salada Ceylon Tea" can be seen on the windows of the leading grocers nearly as frequently as it can be in the Canadian cities.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.

165 Queen St. East, Toronto.

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of **pure** tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous.** It's pure.

HOWE, McINTYRE CO.

Agents, Montreal.



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL



MALLAWALLA

continues

to hold its own;

. the .

strongest proof of excellence.



Our New Box . .



FAC SIMILE OF 5-LB. BOX.

Is almost air-tight, and besides keeping the salt dry and loose, forms a most attractive package for shelf display.

COLEMAN'S SALT

Gives universal satisfaction. We pack it in Bags, Sacks and Boxes. Remember

IT WILL NOT HARDEN

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

A Capital T

With which to begin a new era in your tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—wholesome, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

The Sons of Rest . .

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woolens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.

Chief Offices: City Road, London, England.
United States Offices: 30 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

Everlastingly At It



It takes a LONG TIME to convince SOME MERCHANTS that **CEYLON TEAS** are better in every respect, quality, style, healthfulness, purity and profitableness than **ANY OTHER TEAS** in the world; but once convinced always convinced.

Ceylon Teas Are The Teas

Of the 19th and 20th Centuries.

Don't be behind the times. Buy Ceylon Teas.

..HAVE YOU...

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

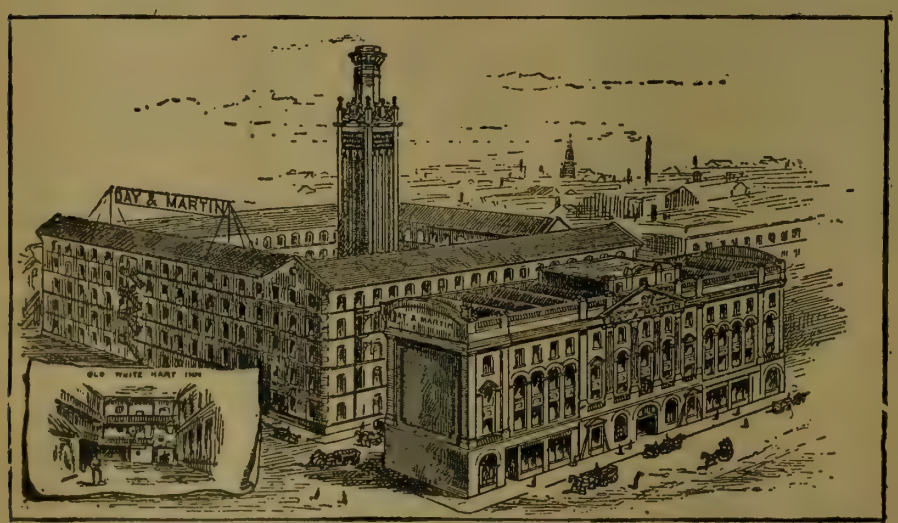
JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97 DAY & MARTIN

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces. CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and **FAMOUS BLEND COFFEE**

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & CO.
MONTREAL QUEBEC.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

Boeckh's Brushes

A REFRESHING AND TONIC BEVERAGE

Lemon... Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE bailiff is in possession of the premises of Dolcomyn & Reddall, tobacco, etc., Hamilton.

Henry Head, general merchant, Cloyne, is in financial difficulties.

Gorman Bros., general merchants, Renfrew and Maynooth, have assigned to J. T. Tennant.

The bailiff is in possession of the premises of Bernard Le Van, cigar manufacturer, Toronto.

Joseph Letendre, general merchant, St. David (Yamaska county), Que., has assigned to Lamarche & Benoit.

A. J. McDonald, general store and fish, Port Hood, N.S., is offering to compromise at 50c. on the dollar in 6 and 12 months.

An insolvency declaration has been applied for in the matter of Lizzie Leo, groceries and liquors, St. John's, Newfoundland.

Ingraham & McLean, general merchants, Sydney, N.S., are offering to compromise at 50c on the dollar, payable in 3, 6, 9 and 12 months.

CHANGES.

S. P. Belley is starting a general store at Fraserville, Que.

L. A. Belanger is opening a general store in Fraserville, Que.

Menard Parthenais, grocer, Montreal, has removed to St. Henri, Que.

Mrs. M. Struthers, grocer, St. Henri de Montreal, has retired from business.

E. Lalumiere, saloon and fish dealer, Montreal, has sold out saloon business.

Joseph P. Deslauriers, general merchant, Fraserville, has been succeeded by A. E. Faucher.

Ulric Taillon, general merchant, St. Roch l'Achigan, Que., has been succeeded by Joseph Laurier.

H. A. Nelson & Sons, Ltd., manufacturers and importers, Montreal, are applying for incorporation.

SALES MADE AND PENDING.

The assets of N. Z. Belanger, beer bottler, Montreal, have been sold.

R. W. Richardson, general merchant, Hartland, N.B., has sold out.

The stock of soap of the estate of P. M. Lawrason, London, has been sold,

The stock of the estate of M. O. Wier & Co., grocers, Halifax, is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Lambert & Vezina, general merchants, St. Joseph Beauce, Que., have dissolved; business will be continued by N. Lambert in his own name.

Lefebvre Freres, manufacturers of boots, Montreal, have dissolved, and a new firm has been registered, composed of Albert St. Martin and Guillaume Bolland; style unchanged.

The Montreal Self-Raising Flour Co., Montreal, has dissolved, and a new partnership has been formed, composed of E. Grenier, wife of L. P. Guilmette, and Chas. A. Begin; style unchanged.

DEATHS.

Aaron Ross, grain, Port Perry, is dead.

W. C. Moir, of Moir, Son & Co., bakers and confectioners, Halifax, is dead.

J. B. Norton, manufacturer of patent medicines, Granville Ferry, N.S., is dead.

John F. Devine, of Hessian & Devine, wholesale and retail fruits, Halifax, is dead.

THE VALUE OF RESPONSIBILITIES.

EVERY young man should be in debt. Not in debt to his tailor or his landlady, or for a bill in a saloon or cigar store, for that class of obligation does more harm than good, even if he pays within a reasonable time. It is well, though, to be encumbered by some real estate mortgage, or by such a liability as building association shares and insurance; not a burden which is going to become a drain, to make life a drudge and call for every spare penny, but one which will have a tendency to make him select his pleasures rather than drift into them for want of any other object in life.

Most young men do not see much to gain by saving a few dollars each month, and they fall into the habit of letting it all go. A small partial payment invested in real estate with the natural additions he would make, having once become interested, will amount to a very snug little sum by the time he is 40. At that age a man usually determines whether his life is a business success or a failure. If a success, the little accumulation that taught him how to shut off foolish expenditures has probably been the secret of that success. If a failure, the fact that he is possessed of a snug sum in cash or its equivalent will be found a very pleasing reflection. The payments all come during what may be termed his best producing years and are rarely a hardship. The mistake is frequently made of going in too deep, particularly in real estate. Anxiety to make a fortune quickly instead of attaining a competence has ruined many careers which, under the plan of gradual accumulation would have been both successful and brilliant. A heavy load means both physical and mental strain. No man can afford to shut off his pleasure and his recreation altogether. He needs both the society of women and the companionship of men as well as a class of recreation which will keep his mental faculties clean and active. He needs, moreover, long before he is forty the company and guidance of a good wife. No one can afford to starve the mind and heart to feed the pocket. Every life needs laughter as much as the rose needs the sun, and every life needs some responsibility, some restriction.

The man with something to live and work for sails under control; he with nothing merely drifts. Good luck may drift him into harbor, but the chances are against him.—Astorian.

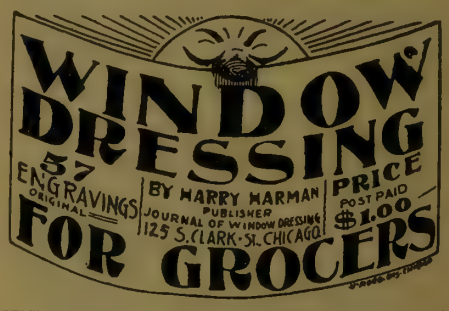
Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Blaiklock Brothers

Customs Brokers, Forwarders, Warehousemen.

Correspondence Solicited

41 COMMON ST. . . . MONTREAL



"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT — A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.

INDIAN & CEYLON TEAS **G.F. & J. GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION



Don't Be Satisfied

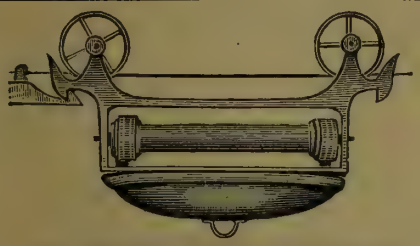
With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

NOTICE.

The price of **Adams' Root Beer Extract,** now the most popular Root Beer on the market, has been reduced to 80c. per doz., or $9 per gross, for the small size; and $1.60 per doz., or $18 per gross, for the large size, thus giving the grocer a handsome profit, **retailing it at 10c. and 25c.**

☞ **NOW is the time to push it.** The wholesale trade will supply you at the above figures.

We have just placed on the market our **Adams' English Ginger Beer,** making 2 gallons for 10c. Include a ¼-gross box in your next order. Same price as the Root Beer.

CANADIAN SPECIALTY CO., TORONTO, ONT., SELLING AGENTS.

MOTT'S
DIAMOND
CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



IF IT'S



SOUTHWELL'S

JAM, JELLY OR MARMALADE

IT'S ALL RIGHT.

Write for Quotations.



FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, July 16, 1896.

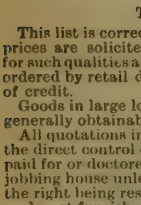
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Scaler Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
F. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 75
" " 7, 4 strings..	3 45
" " 6, 3 strin	[illegible]
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	[illegible]
5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 80	0 90
" Sifted select.....	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, choice, 2's	1 50	1 85
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 90
Lobster, talls.....	2 10	2 30
" flats.....	2 50	2 65
Mackerel.....	1 20	1 30
Salmon, Sockeye, talls.....	1 35	1 50
" " flats.....	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ½s	0 10½	0 11
" " " " " ½s	0 18½	0 19

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, smooth finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kippered Herring, 1-lb.....	1 65	1 90
Herrings in Tomato Sauce....	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce ..	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
" 4 lb.....	5 50	5 80
" 6 lb.....	8 50	8 80
" 14 lb.....	17 50	18 00
Roast Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.....	2 75	2 85
Brawn 1 lb.....	1 30	1 40
" 2 lb.....	2 35	2 50
" 6 lb.....	6 60	6 80
" 14 lb.....	14 50	15 00
Ox Tongue, 1½ lb.....	7 00	7 20
" " 2 lb.....	8 50	8 80
" " 2½ lb.....	10 75	11 00
Lunch Tongue, 1 lb.....	3 35	3 50
" " 2 lb.....	6 50	6 80
Chipped Beef, ½ lb.....	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.....	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.....	70	75
Potted Meats, Tongue or Ham ½ lb.....	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.....	70	75
Potted Deviled Ham or Tongue, ½ lb.....	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.....	3 00	3 15
" " 1 pt.....	2 00	2 10
Gelatine of Boar's Head, 2 lb...	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00	3 10
Plover Roast.....	5 00	....
liced Gold Band Bacon.....	3 00	...



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 4½





(CANADIAN.)

Comp Corn Beef, 1-lb. cans ..			$1 40	$1 50
" " " 2 " ..			2 40	2 55
Comp Corn Beef 4-lb. cans ..			....	....
" " " 6 " ..			7 75	8 25
" " " 11 " ..			16 00	18 00
Minced Callops	2	" ..	....	2 60
" "	2	" ..	2 60	2 65
Lunch Tongue	1	" ..	3 40	3 50
" "	2	" ..	....	6 00
English Brawn	2	" ..	2 75	2 80
Camb Sausage	1	" ..	....	2 50
" "	2	" ..	....	4 00
Soups, assorted	1	" ..	....	1 50
"	2	" ..	....	2 25
Soups and Boull.	2	" ..	....	1 80
"	6	..	....	4 50

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs....	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	

Tutti Frutti Girl Sign Box, 160 5c bars and packages.....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces.....	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 160 1c pieces.....	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces.....	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages.....	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 37½
" " 1-lb. tins.....	0 40
Cocoa Nibs, 11-lb. tins.....	0 40

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	1 40

Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	....
" 1 lbs. " ..	....
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.		0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)....		0 32
Mott's Breakfast Cocoa (in tins).....		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate.....		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio.....	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico.....	0 24 0 28
Guatemala.....	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java.....	....	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.

Hamilton, Ont.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Robert Greig & Co.)—	
2 oz. Bottle, per doz.	1 50
2½ " " "	2 00
4 " " "	3 00
8 " " "	6 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 c

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 05
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz.	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¾	0 05
" Fine, off stalk	0 05	0 05¼
" Selected	0 06¼	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾	0 06½
		per box.
" Malaga—		
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 75	3 50
Oranges	5 00	6 00

DOMESTIC.

Apples, dried, per lb	0 03	0 07½
" evaporated	0 05½	0 03

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 75
40 dy	....	2 80
30 dy	....	2 85
20, 16 and 12 dy	....	2 90
10 dy	....	2 95
8 and 9 dy	....	3 00
6 and 7 dy	....	3 15
5 dy	....	3 35
4 dy A P	....	3 35
3 dy A P	....	3 75
4 dy C P	....	3 25
3 dy C P	....	4 35
HORSE NAILS— Canadian, dis. 50 per cent.		
HORSE SHOES— From Toronto, per keg	....	3 60
SCREWS—Wood— Flat-head iron, 80 p. c. dis.		
Round-head iron, 75 p. c. dis.		
Flat-head brass, 77½ p. c. dis.		
Round-head brass, 72½ p. c. dis.		
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]		
1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE— Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼
AXES—Per box	6 00	12 00
SHOT—Canadian, dis, 17½ per cent.		
HINGES— Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.		per lb.
25 lb. irons	0 04¾	0 05
No. 1		0 04½
No. 2		0 04¼
No. 3		0 04
TURPENTINE— Selected packages, per gal.	0 38	0 39
3c. extra outside points.		
LINSEED OIL— Raw, per gal	0 50	0 51
Boiled, "	0 53	0 55
2c. extra outside points.		
GLUE— Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	85
1 oz. Packages, White, per doz	9
1 " " Red, "	9

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	24 00

RICE, ETC

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03½	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

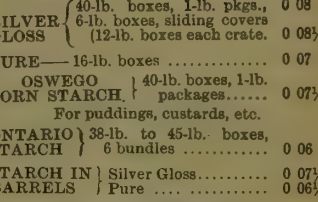
THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
		0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½



STOVE POLISH

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00



SUGAR.

		c. per lb.
Granulated	4 45	4 50
Paris Lump, bbls. and 100-lb. boxes	0 05⅝	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅝	0 05½
Powdered, bbls	0 05¼	0 05⅜
Very bright refined		0 04
Bright Yellow	0 00	0 03⅝
Dark Yellow	3 45	3 50
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon.	0 30	0 33
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

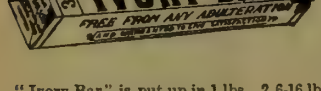
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

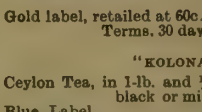
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red lable, retailed at 50c	0 36
Gold label, retailed at 60c	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of



PURE, HIGH GRADE **COCOAS** AND **CHOCOLATES**

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST & BEST

The Largest Creamery in Canada

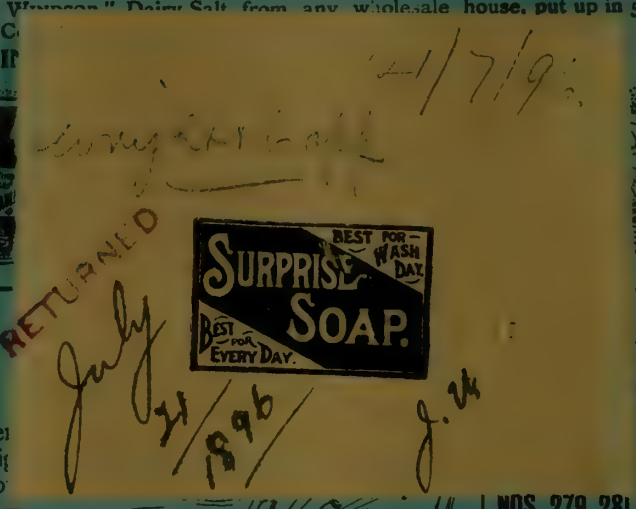
Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it, It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively| Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "Windsor" Dairy Salt from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White C

WI



Fruit Jars

Are now away up in price, and be
the month will probably be still hi
ship them prompt on receipt of yo



WRITE FOR PRICES QUICK.

Gowans, Kent & Co. - Toronto

ARK. EDW. F. RANDOLPH
TREASURER

TABLISHED 1849.

E BRADSTREET

NTILE AGENCY

ADSTREET COMPANY,
ss, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA :

JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JULY 24, 1896. No. 30

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

COLMAN'S MUSTARD

BEST ON EARTH

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.
KINGSTON, ONT.
Geo. Robertson & Son.
LONDON, ONT.
Elliott, Marr & Co.
OTTAWA, ONT.
H. N. Bate & Sons.
BRANTFORD, ONT.—G. Foster & Sons
TORONTO, ONT.
H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.
BROCKVILLE, ONT.—Gilmour & Co.
QUEBEC, QUE.—Langlois & Paradis.
MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.
TRURO, N.S.—Black & Co.
ST. JOHN, N.B.—Dearborn & Co.

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.



WHAT BISCUITS DO YOU SELL ?

What biscuits can you recommend ? What biscuits do you find always the same and always satisfactory? We sell

Carr & Co.'s Biscuits

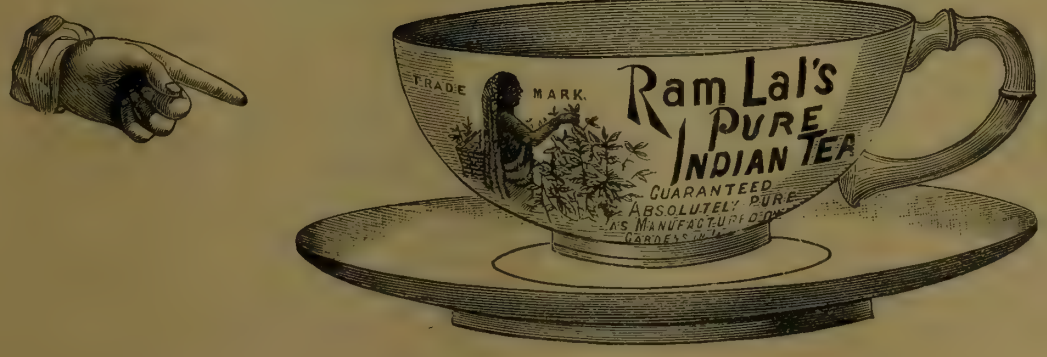
We give them our strongest recommend. We always find that they give universal satisfaction. From Halifax to Vancouver grocers say the same thing. The "Cafe Noir," especially, is a keen favorite. They all sell.

Sole Agents for Canada

ROBERT GREIG & CO.
MONTREAL.

ITS REPUTATION IS

UNPUNCTURABLE



ROSE & LAFLAMME, Eastern Agents, **Montreal**



Not only for their high merits, not only because they are the best made should grocers push E. B. Eddy's Matches.

Their name and fame is aggressively and persistently published throughout Canada by the makers who employ the most abundant ideas in making known to the people their many qualities.

This counts when you are selling goods.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



No Old Stock

IS CARRIED BY US

ROSE BRAND meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

There is quality and quality

But in

"REINDEER" BRAND
CONDENSED MILK

there is

Highest Quality

Store in a cool place and keep it perfect.

BUY IN SMALL LOTS AND OFTEN



YOU HAVE A CALL

for Young Hyson Tea

It may be a high or medium grade—but you want the best procurable to fill the demand. A poor tea brings ill-repute; a good tea makes friends and money for you.

We have **Young Hysons** of exceptional quality, which can be retailed at 25, 40 and 50 cents and leave a snug margin.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured only by

J. H. WETHEY, - ST. CATHARINES, ONT.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JULY 24, 1896 ($2.00 per Year) No. 30

DROPS FROM THE EDITOR'S PEN.

Persistency prys open the portals of prosperity.

—

A town is usually what its business men make it.

—

A dirty store will attract flies, but customers, never.

—

Penuriousness in business is a costly weakness.

—

Position isn't everything—in advertising, at any rate.

—

The business man should always have his head with him.

—

Carelessness is one of the unpardonable sins of business.

—

Hard work is a great thing for polishing off the "blues."

—

The crowning of silver king would mean the enslaving of trade.

—

Straight but narrow is the road which leads to Business Success.

—

Beat your competitor if you can, but if you can't do not elbow him.

—

It is brains, not muscle, that count for most in the battle of commerce.

—

Cleanliness in business goes further than good looks can ever expect to go.

—

A merchant must be a student of his business before he can be a master of it.

—

Men suddenly made rich, like plants which grow too rapidly, are top-heavy.

—

There is an earthenware trust in the States. Some one ought to give it a crack.

—

Man—the merchant man particularly—is made up of queer contradistinctions: Strangers whom he would not trust with his watch he will scarcely hesitate to trust with his goods.

—

A disobliging clerk is an excrescence which the sooner swept out of the store the better.

—

If your business is sinking and you know not why, get in an expert and trace up the leak.

—

The store window that is not an attraction to customers ought to be a detractor to the merchant.

—

The right to be a competitor does not embrace the right to be your competitor's executioner.

—

The way in which a merchant sells his goods is often governed by the way in which he buys them.

—

The press may be a molder of public opinion, but it is the grocer who shapes the public palate.

—

People do not appreciate a bad-looking "ad." any more than a man does a bad-looking woman.

—

It is all very well for a merchant to know himself, but if he does not know his business success will not know him.

—

A business that is not constructed on true business principles, like a house built on a bad foundation, will collapse.

—

Clerks will help themselves as well as their employers by studying how to advertise as well as learning how to sell goods.

—

The great problem with a good many merchants is not so much how to sell goods as how to get paid for them when they are sold.

—

The grocers and butchers of Chicago are waging war on the Ice Trust. It is to be hoped they will make it hot enough to dissolve the ice men.

—

Sharpness alone is a poor thing to depend upon for cutting one's way to success in life; for in the cutting the edge is sure to become blunt.

—

Many a vessel has gone to the bottom because the leak which sent it there was not discovered soon enough. It is the same with business.

—

The commercial traveler has a kindly feeling towards the advertisement because he knows that it can always be trusted to help him sell goods.

—

To be consistent, merchants who denounce departmental stores for cutting prices should see to it that they themselves do not do the "accursed thing."

—

If you have conceived an idea bring it forth. Excellent as an idea may be, it is of no value as long as it is treasured up in the womb of oblivion.

—

One thing is certain: the merchant who sells his goods below cost does not become possessed of one ounce more of his customers' respect than he had before.

—

It is a good thing for a clerk to know when to speak and when to keep his tongue quiet. And the knowledge necessary in order to do these things is only acquired by observation.

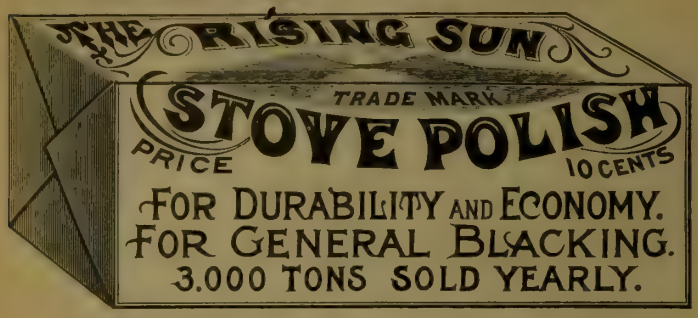
—

The man who sticks too close to business may gather dollars, but he does not gather energy; and when his supply of energy runs out his dollars will also begin to percolate through his pockets.

—

The man in business who was not designed for business, may with perseverance fashion himself to his duties, but what an amount of energy must needs be spent in the process that should have been spent in fashioning and shaping business instead of fashioning and shaping himself for the position in which he chose to place himself!

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

PRIZE-WINNERS AT MONTREAL.

THE following is a list of the winners of the different events at the annual picnic of the Montreal Grocers' Association, unavoidably crowded out of our report last week :

No. 1, quoits, open to all connected with the trade— 1 (fruit stand, by Blackstone Cigar Co.), Ald. Connaughton ; 2 (lamp, by D. Rennoldson & Co), W. Currie ; 3 (half-barrel flour, by D. Robertson & Co.), Hugh McPhee.

No. 2, 440 yards race, open to bookkeepers and salesmen, retail trade—1 (silver fruit dish, by Christie, Brown & Co.), T. Westlake ; 2 (box Babbitt's 1776, by Wm. Dunn), J. Brodie ; 3 (box tobacco, by American Tobacco Co.), H. Sauville.

No. 3, 440 yards race, open to drivers and storemen, retail grocery trade—1 (silver celery dish, by Christie, Brown & Co.), Jos. Lecours ; 2 (cigar case, by H. A. Nelson), D. Black ; 3 (demijohn vinegar, by M. Lefebvre & Co.), A. Gauvreau.

No. 4, 100 yards dash, open to grocers' sons and employes, 15 years and under—1 (silver cup, by the association), Fred. Elliott ; 2 (silver mug, by the association), W. Anglin ; 3 (pail jam, 14 lbs., by Joseph Lamoureux), A. Scott ; 4, F. Drowse ; 5, Chas. Morgan.

No. 5, running hop, step and leap, open to grocers and their employes, wholesale and retail—1 (silver cup, by P. Grace), J. Lecours ; 2 (one dozen extracts, by R. Greig & Co.), H. Provencher ; 3 (box tobacco, by American Tobacco Co.), J. T. Vincent.

No. 6, 100 yards dash, open to boys, 12 years and under—1 (one doz. perfume, by L. Silverman), W. Shea ; 2 (one doz. extract, by R. Greig & Co.), J. Bishop ; 3 (jar honey, by Jos. Lamoureux), P. O'Brien; 4 (box candy, by J. W. Tester & Co.), A. Black ; 5, Reuben Cowan.

No. 7, 75 yards race, open to girls 12 years and under— 1 (silver handkerchief case, by the association), A. Brodeur ; 2 (box Morton soap, by D. H. Rennoldson), A. Butler ; 3 (box candies, by J. W. Tester), Alice Henry ; 4 (box soap, by R. Greig & Co.), T. Laird ; 5, Minnie Black.

No. 8, 440 yards race, open to city travelers in wholesale grocery trade—1 (gold medal, by J. L. Prescott (Enameline), P. Grace ; 2 (silver medal, by D. C. Brosseau), W. Duckworth ; 3 (cane, by P. C. Larkin & Co., Toronto), D. Lapointe.

No. 9, 440 yards race, open to bread and biscuit drivers—1 (silver cup, by Lang Biscuit Co.), N. Burns ; 2 (barrel flour, by M. Hickey), J. Lonergan ; 3 (half-barrel flour, by J. Dalrymple), H. Mayer.

No. 10, 440 yards race, open to all travelers selling to the grocery trade, excepting those mentioned in No. 8—1 (silver butter dish, by Lang Biscuit Co.), A. J. Duncan ; 2 (box corn starch, by St. Lawrence Starch Co.), A. Dufresne ; 3 (box tobacco, by American Tobacco Co.), A. T. Hodge.

No. 11, 440 yards race, open to ale and ginger ale drivers—1 (suit clothes to order, by J. W. Brewster, of Brilliantine), P. Creamer ; 2 (silver pickle jar, by Lang Biscuit Co.), H. Ryan ; 3 (box starch, by St. Lawrence Starch Co.), J. McIntee.

No. 12, 100 yards race, open to grocers and their employes, 180 lbs. and over—1 (fancy clock, by Christie, Brown & Co.), E. L. Giroux ; 2 (caddy tea, by A. W. Osgood), J. U. Archambault ; 3 (box corn starch, by St. Lawrence Starch Co.), L. P. Forest ; 4, O. Boileau.

No. 13, 100 yards race, open to grocers, wholesale and retail, weighing 200 lbs. and over—1 (fancy clock, by Christie, Brown & Co.), A. Charbonneau ; 2 (silver butter dish, by Christie, Brown & Co.), H. Poirier ; 3 (box Imp. soap powder, by J. Barsalou & Co.), M. Butler.

No. 14, 440 yards race, open to subscribers and their employes who have not already competed—1 (silver cake basket, by Christie, Brown & Co.), C. Dalrymple ; 2 (box "Cook's Friend" baking powder, by W. D. McLaren), J. H. Hunter ; 3 (box French vermicelli, 30 lbs., by Howe, McIntyre & Co.), T. S. Potter.

No. 15, 100 yards race, open to all bona-fide grocers in the city of Montreal—1 (gold medal, by C. Robillard), J. W. A. Courtemanche ; 2 (silver card receiver, by the association), G. F. Vincent ; 3 (case Astral oil, by C. Peverly), E. L. Giroux ; 4 (case cottolene, by N. K. Fairbanks), C. Creely.

No. 16, 440 yards race, open to members of the Retail Grocery Clerks' Association—1 (cane by the Grocery Clerks' Association), E. Turgeon ; 2 (box extract, by R. Greig & Co.), O. Langlois ; 3 (pail pickles, by M. Lefebvre & Co.), J. A. Laughran.

No. 17, 100 yards dash, open to retail grocers, members of committees, exclusive of chairmen—1 (silver cup, by Jas. Virtue & Son), J. F. Vincent ; 2 (gold-headed cane, by D. Brown (Tetley Tea), J. P. Dixon ; 3 (box "Gilt Edge" soap, by W. Strachan), P. O'Brien ; 4 (case lime juice by Evans & Son), W. Willison.

No. 18, 100 yards dash, open to chairmen of committees—1 (silver pitcher, by Montreal Biscuit Co.), S. Demers ; 2 (lamp, by D. Barry & Son), D. Taylor ; 3 (silk umbrella, by association), J. O. Levesque ; 4 (half-barrel flour, by D. Robertson), S. D. Vallieres.

No. 19, 100 yards dash, open to members of the press—1 (silver medal, by the association), C. J. Hanretti, Daily Star ; 2 (silver cup, by the association), H. Logie, CANADIAN GROCER ; 3, A. Laguerre, Prix Courant ; 4, Arthur Ware, Gazette.

No, 20, consolation race, open to competitors who have not already won a prize—1 (box "Surprise" soap, by St. Croix Soap Co.), R. Paxton ; 2 (box "Queen's Laundry" soap, by Alf. Savage & Co.), R. Gordon ; 3 (pail jam, by M. Lefebvre & Co.), J. D. Sullivan ; 4, M. Howe.

Guessing competition, open to ladies only. Guessing the number of coffee beans in jar—1 (silver service), Mrs. Hodge ; 2 (silver set), Miss Turner ; 3 (box Pure Gold extract), Mrs. Herbert. All presented by W. H. Dunn, Pure Gold Co.

Chase & Sanborn's competition. Vote for the most popular traveler of the wholesale grocery trade—1 ($6), E. A. Cardinal, with Hudon, Hebert & Cie ; 2 ($5), E. Massicotte, with Quintal Fils ; 3 ($4), A. Lacroix, with Laporte, Martin & Cie.; 4 ($3), D. Lapointe, with Chaput Fils & Cie.; 5 ($2), W. Brouillette, with Chaput Fils & Cie.; 6, W. Duckworth, with Caverhill, Hughes & Co. The last two gentlemen tied.

Grand Tombola for three special prizes donated by L. Chaput Fils & Cie.—1, A. B. Lize, No. 97 ; 2, not claimed, No. 526 ; 3, Mrs. Raby, No. 904.

Special event, half-mile race, open to grocers' clerks only—1 (silver cup, by Jas. Virtue & Son), T. Westlake ; 2 (12 tins fancy biscuits, by N.Y. Biscuit Co.), D. Black ; 3 (case lime juice, by Meagher Bros.), M. Harvie.

Special event, for grocers over 40 years of age — silver medal presented by Ewing, Herron & Co.—1, V. Raby.

Sardines, Key Openers

A La Vatel
Sportsman
Albert
Indic

Pates

Clark's Veal and Ham
" Partridge
" Wild Duck
" Chicken

Potted Meats

Cunningham, De Fourier & Co.'s

Boar's Head
Sardine Paste
Turkey and Tongue
Beef
Rabbit
Bloater

Sovereign Lime Juice

STOWER'S and BATGER'S
Clarified Lemon Squash

The above are a few articles from our stock suggested by the hot weather, as sellers for our friends who are supplying their customers for picnics and outings. Our travellers can tell you all about them.

For Sale by

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values.

BALFOUR & CO. HAMILTON.

HAMILTON GROCERS AT NIAGARA.

ABOUT 3,000 people took in the annual picnic of the Retail Grocers' Association of Hamilton at Queen Victoria Park, Niagara Falls, on Wednesday, the 15th inst., and the picnic was the largest and best of all the grocers' successful outings. Forty-five first-class T. H. & B. coaches carried the crowd, a portion of which went on to Buffalo for the day.

The railway service was excellent, and everybody on the excursion was pleased with it. It was not only that the picnickers had plenty of seating accommodation on the various trains, and very comfortable seats, too, but the trip was new to the majority of them and they enjoyed it. The excursionists were within a stone's throw of the park when they alighted from the trains, and this convenience was appreciated.

General Manager Woodard and General Passenger Agent Warburton went with the crowd to see that every person should be made as comfortable as possible on the way to and from the Falls. and they had the satisfaction of seeing the largest excursion of the year handled in an eminently satisfactory manner.

The only incident on the way to the Falls occurred with the 8.10 train from the city. While it was going up the mountain, a puncture in the hose bag, or air brake coupling, caused a few minutes' delay, but the monster engine picked up the sixteen cars and continued the way up the mountain without any difficulty.

The last big crowd of picnickers (which left the T. H. & B. station about 10.20) arrived in the park before noon, and the luncheon was disposed of early in the day. The grocers, as usual, supplied plenty of tea, coffee and milk to the crowd.

The 13th band, which went by the first train in the morning, played a great many popular and classical selections during the afternoon. A baseball game was indulged in, the retail grocers and the wholesale grocery travelers being the competing teams.

The travelers defeated the retailers by a score of 29 to 12. Messrs. W. Ballentine and Bennett were the travelers' battery, and Messrs. Smoth and J. Garson were the retailers' battery. During the game R. Moncur, of the travelers, had his thumb put out of joint.

The excursionists largely patronized the Niagara Falls Park and River Railway, and Manager Ross Mackenzie made the trip along the river as pleasant as possible for them.

President J. O. Carpenter, Secretary W. R. Harvey and the Picnic Committee of the Retail Grocers' Association, whose thoughtful attention to the comfort and pleasure of the crowd was greatly appreciated, expressed themselves as well pleased with the T. H. & B. service from start to finish.

LONDON GROCERS HOLIDAYING.

THE annual picnic of the London Retail Grocers' Association at Stag Island, Detroit River, Wednesday of last week was in every way a great success. Nearly 850 excursionists attended and two trains were required to carry them.

The first train arrived in the "Tunnel City" at 10.15 a.m. and was made up of eight coaches and a baggage car. Conductor W. Taylor was in charge of the precious crew, and was assisted by Brakemen Wallace, Loughrey and Mason. It was drawn by engine No. 775, with Engineer Chapman at the throttle. The fireman was Mr. Copeland.

Engine No. 813, with Driver Temple and Fireman Gannan in the cab, steamed out of the Forest City fifteen minutes after its predecessor, drawing six coaches, filled with the happy grocers and their families. Conductor Gillean was in charge, and Brakemen McDonald and Hanson assisted him in looking after their interests. They reached Sarnia at 10.30 a.m.

It was an ideal day for picnicking. The trips on the water were delightful. Many boarded the steamers Conger, Hiawatha and Clark on the arrival of the train, the majority taking the Conger down the river and returning to the island for dinner. Others crossed the border and visited the great Republic, or remained on British soil and roamed around Sarnia. The trip to Stag Island caught the majority, however.

After dinner a baseball match was played between the grocers of the north and south sides of Dundas street and attracted a great deal of interest. Only five innings were played, and the score was 13 to 3 in favor of the northerners. Walter Hungerford umpired.

There were no races held, and everybody obeyed his or her own sweet will in choosing pleasant pursuits to pass away the time.

The dining hall at the island was a little short of waiters owing to the immense crowd, which caused a delay in the ball match. The attendance was much greater than was expected at the island.

The tired but thoroughly pleased crowd returned to London about 11 p.m. The Seventh Band accompanied the excursion and furnished an excellent programme of music.

The committee, Messrs. W. H. McCutcheon, A. McCormick, F. Harley, J. C. Trebilcock and E. Sutton, had everything well arranged, and the train and boat service was all that could be asked for, and there was not the slightest accident. Messrs. J. C. Trebilcock and E. Sutton had charge of the baggage car and checked lunch baskets, etc., and surprised the regular train hands with their expertness and carefulness of handling the many baskets filled with good things.

There never was an excursion that contained a more pleased and well-satisfied lot of people.

IRELAND'S FOOD MAKERS' PICNIC.

The employes and their friends to the number of about 200, of the Ireland National Food Co., Ltd., held their annual picnic at High Park on Saturday last, and had a right royal time. The company placed a special street car train at the service of the picnickers, which conveyed the pleasure-seekers to

Sultana Raisins

"GOLDEN DROPS."

We are offering what are without doubt the finest Sultana Raisins ever imported into Canada.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

"Pan-Dried," (Registered)

THE TILLSON COMPANY LTD. Tilsonburg, Ont.

ST. CATHARINES, ONT., March 11, 1896

DEAR SIRS,—The Pan-Dried Rolled Oats you sent have given universal satisfaction. I have sold them to customers that were buying a well known cereal food at a higher price, and they liked yours just as well, and saved from 25% to 30%, which is quite an item in such goods. I never had any Rolled Oats before, made in Canada, that would take the place of the higher priced cereals so satisfactorily as yours. I hope you will be able to continue to send us the same article. Will you please send goods in list on receipt of this, and oblige.

Yours respectfully,
R. FITZGERALD.

FROM MANUFACTURER TO RETAILER DIRECT.

We invoice in carloads or single barrels or sacks.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL



YOU CAN'T CATCH YOUR SHADOW

And you can't work off any other cheese in place of **MacLAREN'S** and at the same time give satisfaction.

A. F. MACLAREN & CO. - - TORONTO.

and from the park. An attractive programme of sports and games was carried out, to the enjoyment and satisfaction of all present, the prize list being an exceptionally good one. Refreshments were served during the afternoon, and music for dancing furnished by a string band. A hearty vote of thanks was passed to the committee for the excellent manner in which the programme was carried out, and with best wishes for a continuation of the good feeling existing between employes and the company, the party returned to the city thoroughly well pleased with the day's outing.

HINTS TO BUYERS.

DAVIDSON & HAY are offering "Washington" lye. This firm are the wholesale agents in Toronto for this lye.

New pack canned haddies are in stock with Davidson & Hay.

H. P. Eckardt & Co. are offering canned mackerel at $1.10 per doz.

Davidson & Hay are offering No. 1 red salmon at close figures.

T. Kinnear & Co. have new canned strawberries in stock this week.

H. P. Eckardt & Co. are making a special offer on Aylmer canned vegetables; new pack.

T. Kinnear & Co., agents for Western Ontario, report increased sales of Tetley's teas.

"Lion" spices, extracts and baking powder are having a splendid sale with T. B. Escott & Co.

Clemes Bros. report a brisk trade in peanuts. The firm makes a specialty of this line.

"Grand Mogul" tea is still increasing sales. Hood Bros. have a fine show of it at the Winnipeg Exhibition.

Another large shipment of Ceylon teas just arrived with T. B. Escott & Co. It is showing splendid value.

First arrival new canned peas reached T. B. Escott & Co. on Saturday last, and they are being sold at low prices.

Morse Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish amounting to eleven carloads of fifteen tons each. At this season of the year such a day's sales of stove polish is phenomenal and attests the popularity of these goods.

"Kurma" tea is increasing its sales every month, report Davidson & Hay, the wholesale agents for this tea.

"Yes, our 'Phoenix' matches are going well," say Lucas, Steele & Bristol. "In five-case lots we prepay freight."

Some decided bargains are being offered by W. H. Gillard & Co. in Young Hyson teas, high and medium grades.

T. B. Escott & Co. have received another carload of pickles in 20 oz. bottles which are going out rapidly at low prices.

A steadily growing demand for Mitchell's Scotch whiskey seems to justify the claims made for it by Laporte, Martin & Cie.

D. Gunn, Bros. & Co. report that they are getting a good many enquiries for picnic hams, of which they have a nice line in stock.

At 9½c. buyers can procure from Lucas, Steele & Bristol really good liquoring Young Hysons and Congous. Samples on application.

Ewing, Herron & Co. are offering first-class value to the trade in the new $1 jar of French mustard which they have put on the market.

"The fact that it is proven pure by analysis" is what Laporte, Martin & Cie. say is the cause of their large sales of P. Richard's brandy.

Northrup & Co., who are agents for "Instantaneous" tapioca in the Maritime Provinces, report a steady and increasing sale for that article.

Small barrels, 25 gallons, of English malt vinegar are in store with Lucas, Steele & Bristol. The firm also have Durkee's large and small salad dressing.

That pickling season is here is clearly evidenced by the orders for vinegar received daily by T. A. Lytle & Co., Richmond street west.

The Laing Packing and Provision Co., 839 to 841 St. Catherine street, Montreal, have just issued a new price list on smoked meats and other provisions, dated July 20th. It announces many changes. It will be forwarded to any applicant who writes the firm and mentions THE CANADIAN GROCER.

The new "Sun" stove polish made by the proprietors of the "Rising Sun" stove polish is put up in the most attractive sort of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

Pure Gold extracts, all sizes, are offe.ed by Lucas, Steele & Bristol at manufacturers' prices. Attention is called to their brand of "Empire" extracts and baking powder.

The first direct carload of fresh California fruits to arrive this season on the Toronto market has just been received by Dawson & Co. It consists of peaches, pears and plums.

T. Kinnear & Co. are in receipt of a shipment of Crosse & Blackwell's pickles, in half pint, octagon shape, bottles. These goods have been scarce on the Toronto market.

"New friends are being made every day for 'Golden' finnan haddies," was the remark of Northrup & Co. to our St. John correspondent this week, and the increase in their sales proves the correctness of the same.

A large demand is being experienced by W. H. Gillard & Co. for "Pilgrim's" summer beverages, of which there are wholesale agents. The quality of these beverages is unsurpassed, many retailers say, by even the highest priced imported articles.

Ewing, Herron & Co. will forward samples on application to anyone who writes them regarding their unlimed nutmegs and mentions THE CANADIAN GROCER. These goods are admitted to be extra good value by reliable firms who have already handled them.

THE CANADIAN GROCER IN INDIA.

The fame of THE CANADIAN GROCER continues to spread abroad. We have quite a respectable list in different parts of the world. Someone must have been putting in a good word for us in India, for during June we got four new subscribers from Calcutta, and four from Bombay.

As a body, grocers, both wholesale and retail, humid and arid, are men to be esteemed. The part they perform in modern life is highly important. What a blank meal time would be without them! They are the "provisioners" for the whole human family, and great is the responsibility imposed upon them to feed so many people. —Richmond (Va.) Dispatch.

DULL TIME TRADE WINNERS

There should be no real "dull time" among grocers. Seasonable goods and the best of their kind will quicken slow moving summer sales—people must eat during July and August as well as during the week before Christmas. Seasonable summer specialties are needed, however, to catch the trade—here are three leaders :

Crown Brand Flavoring Extracts

Summer is the time for dainty desserts—for ices and custards—the time for pure, delicate flavorings—the time when our Crown Brand Extracts are proving their purity, strength and richness. They're the best on the market. We know—we make them.

Keopff's Family Gelatine . . .

A favorite with the trade and with the consumer. Its permanent place in the stock of every grocer who tries selling it, proves its purity and excellence ; 1 oz. packages, white or red, retail with good margin at 10c. Sheet gelatine, gold, silver and bronze labels.

Tryphosa The New Jelly

—Already flavored and sweetened —a delicious dessert, selling at sight—3 doz. packages, assorted flavors, in each box. Try a sample lot. It can do no harm, and others are finding it profitable.

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's



ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift . . Baking Powder

Always Pure Always Reliable
Always Best



The Snow Drift Co., - Brantford.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

OFFICE AND WORKS: **Wallaceburg, Ont.**

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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THE SILVER QUESTION AND CANADA.

THE United States seems to be earning a reputation as a source from which spring trade cyclones, as well as the ordinary cyclones which sweep away barns, uproot trees and occasionally play havoc in cities.

In 1893 the loss of confidence created by the outflow of gold, superinduced by the silver question, created a storm which paralyzed the trade and commerce of the country. Last fall President Cleveland's warlike message created another blow, which so staggered business that it has not yet recovered from its effects. And now what portends to be a storm whose anticipated disastrous effects cause a good many people to shudder when they contemplate them, is gathering in the West and South.

A majority probably of the people in the Western and Southern States have become imbued with the doctrine that all that is necessary for high prices to rule for everything the farmer has to sell and the mechanic to make is that there shall be a plethora of money in circulation. And the manner in which they propose to get this plethora is by the free coinage of silver.

While both of the two great political parties remained unenamored with this doctrine there was not much occasion for alarm. But when a section of the Republican party bolted because the national convention declared for sound money, and when a few weeks later the Democratic National Convention declared with a rush for free silver at the ratio of 16 to 1, nominating too for the presidency a demagogue of pronounced type, alarm seized every sound business man of the country and foreign capitalists shuddered.

Free coinage of silver would undoubtedly be a good thing for the men who hold silver bullion. For instance: A man that had, say, $1,000 worth of bullion could take it to the mint, demand its coinage into dollars, and take away with him two thousand pieces of silver each with a dollar stamped upon it.

The result of such a condition of affairs is obvious: the $610,000,000 in gold, or the greater part of it, at least, that now circulates in the United States would be driven from the country, and the yellow metal coin would be at a premium. The natural concomitant of this would be loss of confidence and paralysis of trade.

Of course, the storm may not materialize. Common-sense may prove stronger than nonsense. But the fact that a storm is threatening is already doing in part what a storm would do to the full—destroying the credit of the country.

Connected commercially as it is with the United States, Canada cannot view the threatened storm over there with unconcern. The full force of the storm, of course, we shall not feel. But it is enough for us to know that we shall feel it at all.

The best thing Canadians can do, however, is to turn their energies to the full in pushing their own business and developing their own great natural resources.

We have good fruit crops and the promise of good cereal crops, while our mining industries are assuming an activity that a decade ago was not dreamed of.

What we want is confidence in ourselves and in our resources. That will counteract any adverse influence we may receive from the United States.

And then after all, if the worst should happen in the United States, and the silverites should carry the country and put their free coinage doctrine into operation, the evil would not be an unmixed one as far as Canada is concerned: The tide of British capital, which is already beginning to turn Canada-wards would flow this way much more rapidly than it otherwise would.

HINTS ON WINDOW DISPLAYS.

GROCERS, as well as those in other lines of business, have to make every effort and make use of every device in order to make headway against the present keen competition. Every grocer who wishes to enlarge his business must now pay considerable attention to window dressing. Notwithstanding the amount written on the subject, many merchants still follow their old custom, and are quite indifferent to this important branch of their advertising.

Generally speaking, it is not well to put too many kinds of goods in the window at once. It gives a confused appearance to the window and does not impress the passers-by forcibly enough. It is better to show one or two lines each time and make a thoroughly good and complete display of each line.

In the hot months, summer drinks are much in demand and may be shown to advantage. Occasionally devote your whole window to this line. Take advantage of the various sizes and shapes of the bottles; and of the different colored drinks exhibited. If canned fruit is handled the display will be much improved by the judicious arrangement of the large glass jars of fruit intended for such a display. Fresh fruit too would be quite in keeping with the rest of the window. At night the whole window would be improved by having lights placed behind so as to show the various colors to advantage.

The most important thing of all perhaps is change. Don't forget that the same people pass your store several times each week, every day perhaps. To see the same arrangement in a window for a long interval will not attract them, but repel them. Exercise common sense and do some extra work and you will soon see the results.

REMODELING OF THE TRADE RETURNS WANTED.

CANADA'S foreign trade for the fiscal year ending June 30th last aggregated $228,728,312. Of this $118,140,504 was exports and $110,587,808 imports. These figures are compiled from the monthly returns and are, of course, subject to revision.

There is not much to be said about the imports. They are smaller than they were last year by nearly $200,000, and reflect the conservatism which has characterized our importers during the past fiscal year.

If the figures regarding the exports are correct, they show that our sales to foreign countries last year were, with one exception, larger than at any time since Confederation. Compared with 1895, they are about five millions larger.

Curiosity as to the articles which have contributed to make this increase cannot be satisfied at the moment. We can look back over the monthly returns and get a general idea as to whether the products of the mine, the forest, the field, etc., have contributed most to the increase. But we can get no detailed statement. We must wait till the Trade and Navigation Returns for the fiscal year are brought down. Frequently we have to wait six or seven months after the close of the year for these. In the present instance, in view of the summer session of the House, we shall in all probability receive them much earlier than usual.

During the past few years there has been a decided improvement in the methods of the Government in furnishing the public with returns regarding the foreign trade of

the Dominion. The monthly returns are better and the quarterly returns issued by the Department of Trade and Commerce during the past year or two have proved most valuable, giving as they do, not only trade figures, but agents' reports and Customs changes in foreign countries. But still there is great room for improvement.

What people are most interested in securing in regard to our foreign trade is information as to our exports. Every month we can learn the value of the exports under the headings: mines, manufactures, forest, etc. But as to the various articles that come under these several headings, we are in the dark till, as a rule, several months into the next fiscal year.

This is as annoying as it is unsatisfactory. In the United Kingdom and in the United States the public is from month to month in possession of a detailed statement of the exports.

Canada should be placed in the same position, and it is to be hoped that the new Minister of Trade and Commerce will give the matter his attention and hereafter see that the monthly and quarterly returns contain a detailed statement of the exports as well as of the imports.

IS THE TEA DAMAGED?

There have been considerable arrivals of new Japan teas at Montreal during the present week. These receipts consist of some of the tea which was on the Canadian Pacific train that was wrecked in British Columbia, and some anxiety is felt whether any of the lots are damaged.

So far as they have been inspected, the lots that have arrived seem to be all right; but of course, until they have been thoroughly gone over, the different importers will not know how they stand. Different houses have lots varying from 1,000 packages up, and these cannot be inspected in a day. But though no damage has been discovered so far, advices to some firms state that in their case fifty per cent. of their shipments are entirely lost.

The difficulty is that the number of the cars that went over is not known. If it was, it is possible that the goods that were on board such cars could be definitely specified. In any event, perhaps, it would be as well for the recipients of these teas to waste no time in having them thoroughly inspected.

As far as THE CANADIAN GROCER can learn, only one lot of tea that was on the wrecked train has arrived in Toronto. That which was received was all right, but as the consignees did not receive their full number of packages, they presume that they are in the bottom of the river.

NARROW PROVINCIALISM.

NEWSPAPERS that cannot see beyond the provinces in which they are nurtured are engaged in throwing off column after column of complaint at the representation of their respective provinces in the new Cabinet of the Dominion.

They are above this kind of thing in Great Britain; they are above it even in the United States. Let us in Canada be above it. We will never be an united people till we are. And until we are an united people we cannot be a nation in its full sense.

When capitalists organize a company and place a manager in position, they do not demand that, in employing his subordinates, there shall be an equal number drawn from English, Irish, Scotch and French. No, all they require is that these subordinates be employed because of their peculiar fitness for the positions they are called upon to fill.

The work of governing Canada must be done on business lines if it is to be governed efficiently. And if, in the pursuance of this principle, it is necessary that more men should be drawn from one province than in the eyes of the provincialites seems proper, go ahead, say we. This country requires a Cabinet such as will be fitted to rule it in the best possible way. That is what our concern should be for.

Provincialism has been the "accursed thing" within the camp of the Dominion ever since it was formed. Let the business common sense of the country, let the loyal people of the Dominion, drag it without the camp and bury it deep under the stones of their disapproval.

Criticise the Cabinet as to its ability, but let us stop this childish, senseless, narrow criticism bred of jealous provincialism.

Provincialism breeds provincialism: It is nationalism we want to breed.

HOW TO PACK DRIED FRUIT.

THE question of boxes versus sacks for shipping California dried fruits was again brought to the attention of THE CANADIAN GROCER this week by a sales agent, who stated that the fruit growers of the State were taking the matter up this season. It was pointed out that prior to the season of 1895 the sack as a package received very general attention owing to its apparent low cost, convenience in handling and slight charge for freight. This spirit of economy became more marked as prices for dried fruits declined, and packers as a rule sought for and purchased the thinnest and cheapest sack they could find.

The fruit growers contend that this was a mistake from the start, as the strongest and heaviest sack at the highest price would have proved cheapest in the end.

The general desire for a cheap package in which to pack dried fruit for shipment, accompanied with a growing demand from eastern buyers, not consumers, for sacked goods, was the rock on which the cheap package foundered.

Claims for shortage in weight from the bursted sacks and shrinkage and reclamations on account of unsightly condition of the fruit has caused the growers to be strong advocates for a change in the package and method of packing dried fruits. Besides, it is their contention, and also that of leading packers on the Coast, that if it must be sacks, only the strongest and heaviest should be used.

No tare being allowed on dried fruit sold packed in sacks, the cost of the package is largely reduced by the sale of the sack with the dried fruit, and at the same price. For illustration, a new jute sack may weigh 11 oz. and cost 7c.

Prunes packed in this sack sell at 4c. per pound and the sack costs only 4½c. If used for fruit selling at 8c. per pound it only costs 1½c. But the cost of delivery of fruit in sacks and boxes respectively is in favor of the latter. Last fall the rate of freight was $1 per 100 pounds in boxes, and $1.20 in sacks, or the cost of shipping in the latter package is 1-5 of a cent per pound more than in boxes.

On the other hand, it costs ¼ of a cent per pound more to pack in boxes than in sacks, hence the difference in cost of the fruit shipped in boxes compared with the sacks is 1-20 of a cent in favor of the latter.

This is all the margin that houses who repack from sacks into boxes in the east have to work on, and it hardly seems possible that, with this slight advantage, they can, grade for grade, undersell fruit coming direct in the original package as much as they do.

ARE THEY SHORT OF SMOKED MEATS?

It has been an interesting fact during the past fortnight in Montreal that despite the easy feeling generally current in the provision market there has been quite a demand experienced for smoked meats from the west.

This demand has not been from jobbing or retailing firms, but from western packers themselves.

Montreal packers can only account for it by assuming that some of the western men have run a little short on hams and bacon, and have been compelled to replenish stocks in the east.

The demand has been welcome to the easterners as their own local enquiry has not been of the briskest character.

TORONTO GROCERS AT THE FALLS.

The annual excursion and picnic of the Toronto Retail Grocers' Association is a red letter day for the grocers of the "Queen City," for non-members as well as members turn out to take part in the outing, which is always enjoyable.

The excursion for this year of grace was held on Wednesday last to Niagara Falls and Buffalo, and, like its predecessors, those who took part in it had a good time.

Besides the grocers, their wives and their friends, there was a good representation of manufacturers and jobbers.

Most of the excursionists left by the early morning boat. From Lewiston the new electric railway was taken, the trip along the bank of the river being both delightful and exciting. The greater part of the excursionists stopped at the Falls and took in the multitude of sights that are there to be seen, while quite a few went on to Buffalo.

The success which attended the excursion was largely due to the arrangements which had been made by the committee, of which J. S. Bond was chairman, for the entertainment of the excursionists both on the steamers and at the principal place of rendezvous.

POOR SALMON CATCH.

Malcolm & Windsor, Steveston, B. C., writing to THE GROCER July 15, say: "Since last writing you the position here has not changed to any appreciable extent. Fish still continue exceedingly scarce and a good portion of the fishermen have yet to go out, these latter hanging back till the fish are more plentiful. The river for the past few days has been falling steadily, but the catches have been miserably poor, some of the boats coming in with two or three fish and some with none at all. The fish for the most part, too, are large, a bad sign this early in the season. On the Skeena the canneries are having a very bad time, the fish being terribly scarce, though on Rivers Inlet the run is a good one and the strike ended."

THE APRICOT CROP.

Regarding the apricot situation in California the Cutting Fruit Packing Co. say in their circular letter of the 25th ult.: "The condition of the crop is about the same as at our last advices, excepting that the extreme hot, dry weather has caused a great falling and consequent reduction in quantity, also a great detriment to the quality, many orchards showing the fruit shriveled and of small size, the heat evidently arresting the full development. This will militate against the general good quality of the crop. Moorparks, especially are dropping more than Royals. The low opening prices on dried will work against high prices for canning stock, but as the general quality of the latter for the season is 'off,' good stock for extra goods will command a higher price than in 1895, while ordinary stock may, on the contrary, and probably will, be furnished at less."

ANOTHER CARGO OF MOLASSES.

A cargo lot of Barbadoes molasses now lying at Boston has been offering on the Montreal market this week. It comprises 700 odd puncheons, and the seller is asking 28c. for the lot, but has been bid 27½c. for half of it.

It is quite possible that the offer will be accepted, and also that the balance of the lot may be closed out at the same price.



E. A CARDINAL
(Hudon, Hebert & Cie.)
Winner of the competition at the Montreal Grocers' Association Picnic for the most popular grocery traveler in Montreal.

THE BEAN GUESSING CONTEST.

Since the form containing the list of prize winners at the Montreal grocers' picnic went to press we learn that a mistake has been made in the winners of the coffee bean guessing contest for the prizes presented by the Pure Gold Manufacturing Co. of Toronto. The corrected list is as follows: 1st prize, a silver service, was won by Miss Hebert, 292 St. Urbain street, guessed 3,850; 2nd prize, a silver set, won by Miss Alice Holland, St. Lamberts, guessed 3,875; 3rd prize, Mrs. (Ald.) R. Turner, 3,900. The actual number of beans in the jar was 3,853.

VICTORIA, B.C., BOARD OF TRADE.

These are the new officers of the Victoria Board of Trade: President, D. R. Ker; vice-president, G. Leiser; secretary, F. Elworthy. Council: T. S. Futcher, R. P. Rithet, J. H. Todd, Robert Ward, T. B. Hall, A. C. Flumerfelt, A. H. Scaife, B. W. Pearse, H. C. Macaulay, William Templeman, L. Crease, C. Hayward, E. Pearson, G. A. Kirk and F. B. Pemberton. Board of Arbitration: A. H. Scaife, T. S. Futcher, E. Pearson, J. H. Todd, A. C. Flumerfelt, G. A. Kirk, William Templeton, R. P. Rithet, L. Crease, B. W. Pearse, F. J. Claxton and H. F. Heisterman.

The membership annual subscription has been reduced from $30 to $20.

TRADE CHAT.

ON Friday, gold to the amount of $3,030,000 was taken from the sub-treasury, New York, for export. In addition to this sum $350,000 were withdrawn for shipment to Canada.

Huron county's apple crop may reach half a million barrels.

The wild berry crop in Manitoba is unusually heavy this year.

Mr. J. M. Irwin has been elected president of the Galt Board of Trade.

A movement is on foot to start a retailers' branch of the London, Ont., Board of Trade.

Reports from all parts of New Brunswick say the hay crop will be lighter than for many years.

Mrs. Mealer—I am sorry to say the tea is all exhausted. Crusty Boarder—I am not surprised. It has been very weak for some time.—American Grocer.

The Aylmer Canning Co. have been packing in the neighborhood of 25,000 cans of peas per day for the past week. The season will last about another week.

Immense quantities of raspberries, blackberries and peaches are being shipped from South Essex. The crop is said to have been one of the best for many years.

New post-offices have been opened in Ontario as follows: Buck Lake, Addington; Clark avenue, Glengarry; Lee avenue, Toronto; Tarbet, North Wellington.

The total land sales of the Northern Pacific company during the fiscal year just closed amounted to $1,641,551. "This is an increase of nearly $1,000,000 over the land sales of the previous years and is cited as evidence of a revival of business and settlement in the Northwest," remarks The Winnipeg Free Press.

An Ottawa despatch says: "The success of the shipment of lobsters to British Columbian waters is now assured. A large quantity which was recently sent westward by the Fisheries Service to plant the species in the west reached there in splendid condition. Besides these, 20,000 eastern oysters have been planted in the waters of British Columbia by direction of the late Government, and a large quantity of black bass, by way of experiment."



PAYS FOR ITSELF . . .

In a week, in many instances.

Grocers' Show Case

Approved of by hundreds of wide-awake grocers throughout Canada.

Through its agency goods are presented to the consumer in the most attractive manner, an inquiry is created and a sale follows in many cases.

You may have a line or two that would necessarily be "stickers" if not brought forward prominently. The show case meets this emergency exactly.

Neatly designed, finished in hardwood, of convenient size, and a great economizer of space where counter room is limited.

ASK OUR TRAVELLERS ABOUT IT.

W. H. GILLARD & CO. Wholesalers Only . . . HAMILTON

Mitchell's Scotch Whiskey is old in age and old in popularity. A prize-winner in Scotland and a universal favorite in Canada

P. Richard's Brandy is proven pure by analysis. It is sold in nearly every country of Europe and liked by everyone who tries it in Canada

LAPORTE, MARTIN & CIE.

72-78 St. Peter Street

Sole Agents for Canada.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

A HOUSE here and there are experiencing a fairly active trade, but it does not appear to be general, while it is generally conceded that the volume of business is not what the wholesale men would like to see. The chief source of discontent, however, is in regard to profits, the prices at which sugar is selling being anything but satisfactory. Sugar is still the commodity for which the demand is the most pronounced, but the output of this does not appear to be as large as it was a week ago. Canned tomatoes are still going out fairly well. New canned peas are on the market, but they are, of course, not receiving much attention yet. Canned salmon is active, with the market firm as to price. If anything, the tea market is attracting a little more attention, but the volume of business is not large. Syrups are quiet and scarce. Payments, are, on the whole, fairly satisfactory.

CANNED GOODS.

A good demand is still being experienced for tomatoes. Most of the houses have new pack peas in stock, but there is naturally not much doing. There is a good demand for fresh and kippered herring. The market is almost bare of the former. Trade continues brisk in salmon with prices firm and unchanged. We quote: Tomatoes, 80 to 90c.; corn, 55 to 80c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50; "Maple Leaf," $1.40; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.50 to $2.65; half tins, $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

There is a fair demand for Rio coffee at quotations. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Syrups are scarce, but there are not many wanted. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There are no features to note in this line. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Although the volume of business in sugar may not be as large as it was last week, yet there is a good deal going out. There was a slight advance in beet in London on Tuesday, but confidence in the market is still marked by its absence. Although Canadian refiners' prices are unchanged, wholesalers are quoting lower figures than they were a week ago. In fact, as far as the local market is concerned there can scarcely be said to be a basis to it. The ruling wholesale prices for granulated are $4.40 to $4.45, and for yellows $3.40 up.

SPICES.

Business continues fairly good, with the demand increasing for pickling spices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The same conditions obtain as for the past few weeks. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

There have been no new developments since a week ago. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Teas have been quiet during the past week, although shippers' representatives report that if anything a little more enquiry is heard from the wholesalers. In Japans, there have been a few parcels of dust moving; also medium grades. Japan dust is said to be none too plentiful. New Japans show fine values, although latest arrivals show falling off in liquor. There have been some enquiries for Young Hysons, but the market is bare. Some excellent values in China gunpowders have been offering with a view to clearing out present stocks, but they do not appear to have created purchases. New Monings are on the market and show fine values, ranging from 11½c. to 32c. In new Indians and Ceylons the liquors are not desirable, and as the autumn flavored old teas are scarce, they are in demand, but holders are firm, as these teas so far draw superior to new samples. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are still in fair demand. The market is firm. The New York Journal of Commerce states that the new crop currants are offered for August shipment at 8s. 6d., and it is doubtful if old goods for immediate shipment can be bought at anything less. We quote wholesale prices as follows: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

In raisins there is nothing new to report beyond the fact that our quotations on off-stalk Valencias are a little lower than they were. We quote: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.; Sultana raisins 5½ to 7½c., according to quality.

In regard to California evaporated fruits there is nothing new to report. The volume of business is light. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Prunes are receiving no attention whatever.

You Are Invited . .

TO SEND US BACK EVERY POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East, TORONTO

and

818 St. Paul St., MONTREAL



The Test of Time

Is the best test of the merits of an article. Soap is in daily use; any soap that stands this daily test for years must be good. There must be something to it.

SURPRISE SOAP

has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Dates are quiet at 4½ to 5½c.

Sultana raisins are quiet and unchanged at 5½ to 7½c., according to quality.

GREEN FRUIT.

The demand for oranges continues good. Sorrento 200's are about the only kind on the market, and our quotations have not as wide a range in consequence. The demand is improving for lemons and prices are higher on 300's. The enquiry for watermelons is good. The demand for peaches, either domestic or Californian, is only fair. There is an abundant supply of raspberries, while the demand is scarcely as brisk as it was. Apples are arriving freely and the demand is good; in fact, the demand is good for all kinds of domestic fruit. We quote: Lemons—Messina, $2.75 to $3.50 for 360's and $3.25 to $4 for 300's. Oranges—Sorrentos, $5 per box. Bananas, $1.25 to $1.75; cocoanuts, $4 to $4.25 a sack and 60c. per dozen; Bermuda onions, $1.25 to $1.50 per small crate; Egyptian onions, $2 per bag; cucumbers, 25 to 35c. per dozen; tomatoes,, Canadian, $1 per basket, and American, 80 to 90c.; water melons, 25 to 30c. each; raspberries, 5 to 6½c.; gooseberries, 40 to 75c.; currants, black, 65 to 75c.; apples, Canadian, 15 to 25c. per basket, and $1.25 to $1.75 per bbl.; American, $2.50 to $2.75 per bbl.; California fruits, peaches, $1.25 to $1.50; pears, $2.25 to $3; Canadian peaches, 40 to 60c. per basket.

BUTTER AND CHEESE.

BUTTER—The condition of the market is still unsatisfactory. The demand at the moment is chiefly for pound prints, which is chiefly supplied from the creameries. There is a good deal of pound rolls made up in country stores coming on the market against which a great deal of complaint is heard. Offerings of dairy tubs are large and the feeling in regard to this kind of package is easier. Pound blocks, however, which are in good demand, as already noted, are steady in price. We quote as follows: Dairy butter—Tubs, 11 to 12c. for good to choice; low grade to medium, 7 to 10c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 16 to 17c., according to make.

CHEESE—The feeling is easier, with the local demand lighter than it was. The ruling prices are 7¼ to 7½c. Mail advices under date of London, July 11, state that at the previous Tuesday's auction the average price obtained for old Canadian cheese was 23s. per 112 lbs., or about equivalent to 5c. per lb. in London. At the time of writing, however, there was a better tone to the market. At the same auction in question new Canadian cheese was quoted at about equal to 7½c. London.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Continue dull at 5½ to 6c. ordinarily. We hear of one transaction this week in which 5c. was paid by a jobber.

EGGS—There is a large supply of eggs on the market, while the demand is light and prices weak at 9 to 9½c.

POTATOES—The market is weak at 40c. per bushel for Canadian and $1 to $1.25 per 10-peck barrel for American.

HONEY—New is expected on the market this week, and it will probably sell at about 8 to 9c. for strained clover.

PROVISIONS.

The market continues active for smoked meats, and it is beginning to look as if there will be a shortage in some lines. Lard is quiet.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½c.; small hams, 10c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11.

FISH.

There is no change either in prices or business. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, $1.25 per 100;

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn
Manufacturers' Agent and Grocery Commission Merchant
394 St. Paul Street . . MONTREAL
Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants.
Consignments Solicited. . .
140 Princess St. Market Square
WINNIPEG

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

THE WESTERN STORAGE & COMMISSION CO.
COMMISSION MERCHANTS,
WAREHOUSEMEN,
MANUFACTURERS' AGENTS.
Solicit consignments of Butter, Eggs and produce of all kinds.
Correspondence invited.
420-422 Ridout St., London, Ont.

YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS
FRUITS
CAREFULLY HANDLED BY
CLEMES BROS.
Wholesale Fruit and Commission Merchants
51 Front St. East, TORONTO

pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7 to 8c.; Lake Winnipeg white fish, 6½ to 7c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

There is no change, business still being good. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Prices are lower. We quote: White wheat, 65c.; red, 63 to 64c.; goose, 50.; barley, 30 to 31c.; oats, 23 to 24c.; peas, 30 to 50c.

BALED HAY—Quiet at $10 to $11 for new, and $12.50 to $13 for old, on track in carload lots.

FLOUR—Unchanged. Straight rollers are offering at $3.10 and patents at $3.20, middle freights west.

BREAKFAST FOODS—Trade is the same as it was a week ago. We quote: Standard oatmeal and rolled oats, $2.70 to $2.80; rolled wheat, $2.15; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

PETROLEUM.

Trade continues quiet and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Beet advanced 1½d. in London on Tuesday.

Lemons are dearer on the Toronto market this week.

New season's Moning teas are on the Toronto market this week.

This season the new crop of Brazil nuts arrived here two weeks earlier than it did last season, and from that time (Feb. 14) until the present date the receipts have amounted to 29,580 bags, against 18,216 bags for 1895, which shows a gain of 11,364 bags over 1895.—N.Y. Journal of Commerce.

Opening prices on new crop California raisins have been made in New York. They are about half a cent higher than a year ago, and half a cent lower than the initial quotations of 1894. "According to report," says The N. Y. Journal of Commerce, "the crop will not likely exceed 2,500 cars, against 4,200 cars last year and 4,100 cars in 1894. The time required for the recuperation of the vines after the spring frosts will make the crop much later for marketing than usual. Consequently no stock is offered for September shipment, the prices above referred to being for the first half of October shipment."

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

HOME-GROWN TOMATOES
Peaches, Pears,
Apples, Lawton Berries.
WRITE FOR OUR PRICES.
Titterington & Co. St. Catharines, Ont.
Growers and Dealers.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

HART BROS & LAZIER BONE CARBON FILTER FOR HOME OFFICE CAMPING USE
Also to clarify Syrups and other substances.
DURABLE—RELIABLE—PRICES RIGHT.
HART BROS. & LAZIER
Belleville, Ont.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.
have received their first supplies of New Crop Rice, and have now ready for delivery the following
NEW GRADES OF RICE:
"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna
Also the following New Grades, well worth the especial attention of consumers:
"J" Seed Java "Polished" Patna
D. W. ROSS CO.
514 Board of Trade Bldg. MONTREAL

4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

NEW CANNED
Cherries, Raspberries and Strawberries
IN STOCK

THE EBY, BLA
P

THE BEST

An uncontrovertible statement when applied to **"Kolona"** Ceylon Tea—easily said—ordinarily hard to prove—**we will prove it.**



Put up in 1-lb. and ½ lb. lead packages only.
Retails 30, 40, 50, 60 and 80 cents; black or mixed

NOTE—With first order we will sample your trade thoroughly with handsomely decorated sample tins.

CLOSE QUOTATIONS ON
SUGAR
in carload lots, delivered to any railway station in Ontario.

THE EBY, BLA
WHOLESALE IMPORTING
TORONTO

COMPANY'S
E

Potted Meats

. . WE HAVE . .

ALL KINDS IN STOCK

A 25-center—In Package Tea—**"GOLD MEDAL"** 1-lb. lead packages only—handsome label. **Best value in the market, at the money.** Black or mixed—cases 50 and 100 lbs., 19c. lb.

Seville Orange Marmalade

7-lb. pails—6 pails in crate—Made after an old English recipe—Equal to any imported—**Splendid Summer Seller.** Price, 8c. per lb.

Pure Coffee, Pure Cream, Pure Sugar

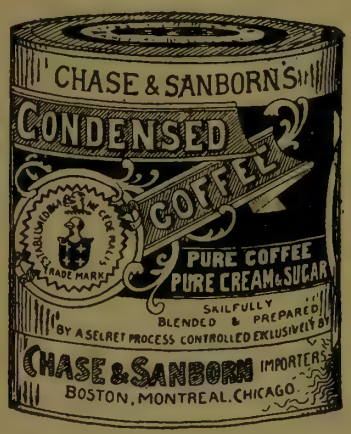
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CONDENSED COFFEE

1-lb. tins. Cases 2 dozen. 3 grades.

Prices—No. 1, $6.50 case
No. 2, 5.50 "
No. 3, 5.00 "

These goods are indispensable for the camp and excursion.



Spice—Pickling season is nearly here. Don't leave off buying your **Pickling Spice** until you are asked for it. We are prepared to give you special prices on these goods now. Drop us a line. Also **Pickling Spice** put up in 5 and 10 cent packages. Convenient and a capital seller. Prices, 30c. and 55c. per doz., respectively.

Liquid Rennet—For making in a **few minutes,** Slip, Junket and Frugolac — **delicate, wholesome, economical** and **convenient** desserts. A ready seller and a good profit. Price, $1.75 dozen.

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NUFACTURING GROCERS

CANADA

Canned Goods

NEW PACK

Write for Quotations. F.O.B. Factory.

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

QUEBEC MARKETS.

MONTREAL, July 23, 1896.

GROCERIES.

THE week has witnessed more activity in some staple lines of groceries, but as a rule the movement is still confined within the narrow limits of actual wants. That these actual wants are expanding, however, as indicated by the increased activity experienced, is considered a healthy sign. Sugar has been one of the more active lines, jobbers noting a better distributing demand, while the decline at the refineries also led to more enquiry at first hands. Tea continues quiet in a large way, but there has been considerable distributing of medium Japan stock during the past week. An active demand has also been felt for rice. Dried fruits of all kinds continue scarce, and there is nothing new in regard to canned goods, while produce and provisions continue at their former low level with no sign of improvement.

SUGAR.

There has been a better enquiry for refined sugar during the past week, but it was not of a very extensive character. Granulated has been moved from the refineries in considerable quantities. From second hands also the demand has been of a more active character, and we quote prices steady at 4½c. for granulated, with yellows 3⅜ to 3¾c. Outside advices have exhibited a rather firmer tone both for raw and refined also.

SYRUPS.

There has been no change in this market, demand being dull and prices unchanged at 1½ to 2¾c., as to grade.

MOLASSES.

There has been little life in the molasses market during the week, and outside of a few small lots of Barbadoes at 28½ to 30c. no wholesale business has been transacted Stocks of Barbadoes are ample at the moment and the demand rather quiet. The Guild prices are still retained at 30 to 31c., according to quantity, for both Barbadoes and Porto Rico.

RICE.

There has been a good active demand for rice, and the week's volume of business has been large from first hands. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There has been a small jobbing trade in spices, and prices are unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market presents a rather easier feeling, though there is no quotable change in prices. No business of importance is noted, but sellers in the case of a round lot of goods would be apt to shade prices. We quote: Rio, 17 to 18c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

There has been very little chaage in the tea market since our last. Nothing is doing in a large way of importance, but the jobbers seem to be doing a better distributing trade with their customers. This is a healthy sign. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There is no change in the California raisin market. Very little stock is available to do business in, and prices are firmly held on what remains. Standard brands of 2-crown are held at 4¾ to 5c., and a few 3-crown are quoted at 5¾ to 6c.

Valencia raisins are equally firm with California, with very few to be had here. Common off-stalk are held at 4¾ to 5c., and fine, 5½ to 6c., as to brand.

Currants remain quiet, but the market is firm. It is understood that new crop for August shipment has been offered at 8s. 6d. and that old goods for immediate shipment cannot be had for anything less. On spot we quote 4½ to 5½c. as to grade.

Prunes are quiet and unchanged at 5¼ to 5½c. for French, and 6 to 6½c. for Austrian.

NUTS.

There is only a quiet trade doing in nuts. We quote as follows: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

The canned goods market is much as it was a week ago. Jobbers here are still reluctant buyers, and their contracts so far for supplies of new tomatoes, corn, strawberries and other fruit are unimportant. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15.

GREEN FRUIT.

The green fruit market has been a fairly active one. Receipts of new Canadian apples arrived this week, and were offered all the way from $2 to $2.50 per barrel. Oranges continue firm with stocks here very light, and the same applies to lemons, the warm weather leading to a largely increased demand. Bananas are not over plentiful. There have been heavy receipts of Canadian tomatoes, while strawberry pineapples are offering at 5 to 10c. California fruits of all kinds are offering more freely. We quote: Apples, new, $2.50 to $3.50 per barrel, dried, 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1; pineapples, 5 to 15c., and strawberries, 10 to 12c.; lemons, $2 to $3.50; oranges, $2.00 to $3.75, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market has ruled rather easier under increased supplies. We quote: Firsts, 9 to 10c. and seconds, 8 to 8½c.

BEANS—Without change, but demand dull at 70 to 75c., carlots, and 80 to 90c. in small lots.

Ask for "STRATHROY" NEW PROCESS PEAS

EQUAL TO STANDARD FRENCH BRANDS

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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Quick Sales *Best Value*

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Satisfied Customers *Largest Profits*

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GEORGE MCWILLIAM. FRANK EVERIST.
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GENERAL .. FRUIT
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25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



Hams
and
Breakfast Bacon
Are Scarce
but we can quote you low prices on Back or Windsor Bacon, and they are great value for the money.
F. W. Fearman
HAMILTON

POTATOES — New potatoes are offering freely at $1 to $1.50 per bbl.

TALLOW—Featureless at 4 to 5½c., as to quality.

HOPS—Quiet and unchanged at 5c. to 7c., as to quality, for good to fine, and 4½ to 4¾c. for fair to medium.

HONEY—There is no change in honey. Extracted is still quoted at 7 to 8c.; bright comb, 12 to 14c., and dark do, 10 to 12c.

BALED HAY—The hay market has ruled easier, and a further decline is reported. No. 1 offering at $13, and No. 2, $10 to $10.25.

PROVISIONS.

The provision market has ruled weak and dull during the week, with prices, as a rule, in buyer's favor, Lard has been notably so, prices having been cut ½ to ¾c. per pound in sympathy with the west. We quote as follows: Canadian short cut, clear, $11.50 to $12; Canadian short cut, mess, $12 to $13.00; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7½c.; bacon, per lb., 8½ to 9½c.; ard, com., refined, per lb., 5¼ to 5½c.

FLOUR, MEAL AND FEED.

There has been a fair demand for flour, especially the Manitoba grades, during the past few days. Prices, however, have been again shaded on patents since last report, and are now 10c. lower than they were a week ago. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.60 to $3.75; straight roller, $3.50 to $3.60; straight roller, bags, $1.60 to $1.75; extra bags, $1.30 to $1.40; Manitoba strong bakers', $3.25 to $3.40.

There is no improvement in oatmeal, the demand being slow and trade dull at easy prices. We quote: Standard, bbls, $2.80 to $2.90 granulated, bbls, $2.90 to $3; rolled oats, bbls, $2.60 to $2.70.

The demand for bran and shorts continues good, and the market is active and steady. We quote: Bran, $11 to $12; shorts, $11 to $13; mouillie, $15 to $17.

CHEESE AND BUTTER.

There is no improvement in the demand for cheese, and there is little prospect of any while the general run of breadstuffs and provisions are as cheap as they are at present. The public cable on colored cheese advanced a trifle Monday, but private cables were not encouraging. The only indication of spot values were the transactions at the wharf, where 5,000 cheese from down the river were offered. These sold at 6½c., subject to readjustment in the warehouse, which may mean anything from 6¼ up to 6½c. On this basis prices are fully ⅛ to ¼c. lower on Quebec makes than they were last week. Ontario makes are nominal, but an extreme price, from a buyer's standpoint, was 6⅞c.

Brock's Bird Seed



It is the seed others are selling.
It is admitted to be the best bird seed in the market.
The demand for it is increasing. Ask your wholesaler for it, and see that you get it.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East, TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

MAIL YOUR ORDER
It will be filled as satisfactorily as if you personally selected the goods.
The demand for our "Maple Leaf" Brand of Hams, Breakfast Bacon, Rolls, etc., is still increasing.
GET INTO LINE.
D. GUNN, BROS. & CO.
TORONTO

MERCHANTS...
We carefully handle all consignments of Produce and Fruit, and give prompt returns.
Send on a trial consignment. Correspondence invited.
References—Bradstreet's Mercantile Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
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Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

The butter market continues quiet. Business in creamery was done in a small way at 16¾c., but this was a special case; 16 to 16¼c. is the idea, with few buyers inclined to concede more than the outside price. Townships dairy sold at 15c., but prices on it range from 14½ to 15c.

ASHES.

There is little change in this market, though prices are a shade firmer, We quote: First pots, $3.60 to $3.65; seconds, $3.30, and pearls, $4.75 to $4.80.

MONTREAL NOTES.

There is an easier feeling in Canadian canned meats, as will be seen by our market quotations.

The Laing Packing Co.'s new list for July quotes canned lunch ham at $2 instead of $1.60 as before.

The distributive demand for refined sugar has been of a more active character during the present week.

There is a better demand from second hands for medium grade Japan teas for the last ten days or so.

There have been sales of round lots of Barbadoes molasses at 28c., but all that buyers are prepared to offer is 27½c.

Offers of new pack Ontario tomatoes have been made at 70c., and new pack Quebec at 65c. This is about as last noted.

The Mount Royal Milling Co. note a good seasonable demand for rice, their trade being fully equal to last year's at this season.

Canadian lard in pails has declined over ½c. to ¾c. during the week, while common refined has been cut down to 5¼c. to 5½c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 23, 1896.

THERE has been but light business in general lines during the week. Values as a whole tend lower. Our weather is, however, beautiful, and those who have time and money have every opportunity of enjoyment. Those who leave St. John—and many do—during the summer, must go for the change; it cannot be to find it cooler. Strangers arrive in large numbers daily by boat and train from the west. The greater number pass through to other points, Digby getting a large number. They would all be well repaid to stay longer here. In trade California raisins for fall are quoted, prices being rather higher than last season. Hops are held here in quite large quantities, having been bought at what was thought lowest prices. Price have, however, gone lower, with no pleasant prospects. There is a light sale. In cream of tartar the market is rather easier than last week. There is a steady demand, quite large quantities being sold here. Canned goods continue to have a large share of attention, chiefly futures, though the low prices asked have tempted some to buy old corn.

OIL—This is still a very quiet line. Very little burning oil is yet moving. As noted, cod oil receipts are very light. The larger quantity coming here is a mixed oil. Prices tend easy. We quote: American burning oil, 21 to 22½c.; best Canadian, 19 to 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—There is a steady demand, but not large. Stocks here are being well worked off, and prices tend firm, with supplies being now brought from Boston. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to $1; 5-lb. bags, $3.25 per bbls.; 10-lb bags, $3 per bbls.; 20-lb. boxes, 20c; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.65 to $2.70 per bbl

CANNED GOODS—These are still a matter of interest to the wholesale dealers. In salmon our market is now about supplied, there being three cars of old here, with four cars new bought to arrive. Packers hold very firm, and in some cases are sold up. One reports selling 3,000 cases to Australia. In vegetables some four cars old corn have lately been sold here. As prices paid were low this will tend to weaken the market, price being well under that asked for new goods. Peas seem easy, but there is no old to weaken the market, as is the case with corn. Some new peas are to hand. Tomatoes are held fairly firm. Taken from year to year they hold their value better than either corn or peas. Many packers are still backward quoting peaches, and they are losing orders to those who are quoting. Strawberries are still held firm. Lobsters scarce, the pack being not large and chiefly sold for export. We quote: Corn, 75 to 85c.; peas, 80 to 90c.; tomatoes, 90 to 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb tins, Canadian, $2.20 to $2.25; American, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.50; peaches, 3's Canadian, $2.85 to $3.00; 2's, $1.90 to $2; pineapple, $2.35 to $2.50; salmon, $1.35 to $1.40; lobsters, $2; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

DRIED FRUIT—While fall goods are being quoted sales so far are not large—chiefly peels and a few Valencia raisins. Should prices not be too high California loose muscatels will have a large sale and therefore the sale of Valencias will not be as large as usual. Some Valencias arriving each year are rather off quality, which hurts the trade. Buyers object very much to send letters of credit. Stocks of raisins here are very light, particularly loose muscatels. Dried apples show no improvement. All lines show small demand. Onions (Egyptian) sell freely. The Virginia Peanut Association has again broken up and prices are off somewhat. Filberts are quoted low. There is but light demand for nuts at this season. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, $1.50 to $1.75; currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4¾ to 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, per lb., 1¾ to 2c.; cocoanuts, $4 to $4.50 per 100 lbs; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

GREEN FRUIT—This is the active line. Oranges are now a light line and quality is but fair. Lemons are higher. Some very large fruit was on the market this week, but the medium is preferred. Melons are but

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

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CAN'T YOU SELL?
PEERLESS MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

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Strawberries and spring vegetables are now in. All orders promptly attended to.
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EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
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C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. . . . TORONTO.

LONG EXPERIENCE
Has taught us that it is the **BEST ARTICLE** that takes with the trade. We have tried to make . . .
"GOLDEN" FINNAN HADDIES
The **BEST** brand on the market, and we know we have succeeded.
A great trade bringer.
Order from your wholesaler.

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Packers' Agents.
St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

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Our Reputation

For always manufacturing and selling the best goods makes the sale of

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canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Our Vinegars are Quick Sellers and will bring you a Profit

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CIDER MALT
WHITE WINE

Strength and quality reach perfection mark.

WRITE FOR QUOTATIONS.

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Demerara Raw Sugar

IN BAGS

We have a nice, bright sample.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

CURRANTS .. RAISINS

All grades.
Better value than ever.

WARREN BROS. & CO.

35 and 37 Front St East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

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MONING CONGOU

CHOICEST
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The well-known "Double Triangle" brand.

PERKINS, INCE & Co.

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Laurentian Spring Water

Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . .
FINER THAN ANY IMPORTED WATER
And comes within the reach of all.
ASK FOR SAMPLE AND PRICE.

THE CYCLIST
with a supply of
JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.
None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by
R. E. JAMIESON - OTTAWA

light sale here and season about over, those arriving being, in many cases, soft. Georgia peaches are being received freely, and are much preferred to California. In pears the California are the best. A few sweet potatoes are received, but demand is small. Pines are about out of the market. Raspberries, which are now arriving, are a much smaller output. Gooseberries sell slowly. Blueberries are good sale. Very large quantities of berries are shipped west in half barrels for making jams, etc. Nova Scotia cherries arrive daily in good quantities. We quote as follows: Lemons, $4 to $4.50; Valencia oranges, $9 to $10; pineapples, 12 to 15c.; bananas, $1 to $1.50; strawberries, 9 to 10c. per box; cucumbers, 40 to 50c. per doz.; California apricots, $1.50 to $2.75 per crate; do plums, $2.50 to $2.75; tomatoes, $3 per crate; peaches, $1.50 to $1.75; melons, 45 to 50c.; squash, $2 per bbl.; cabbage, Boston, $1.50 per doz.; do native, 50 to 60c.; apples, $5 per bbl,; cherries, 20 to 25c. per box; sweet potatoes, $4 to $4.25 per bbl.; Georgia peaches, $3; do pears, $1.50 to $2.

DAIRY PRODUCE — June cheese (local made) are coming in freely. There is a fairly steady demand, but prices keep low. Small size cheese are preferred. In eggs there is no change, except reports of quality of case eggs being not so good, and grocers prefer to buy small lots of strictly fresh in the country market at higher prices. In butter there is very dull sale; there is so much poor butter for which there is no sale. Butter makers are not careful enough about their tubs, often buying second-hand tubs, which should never be used. Creamery prints and tubs low. We quote: Dairy butter, 14 to 15c; new creamery, prints, 18c.; creamery, tubs, 17 to 18c. Cheese, 8½ to 9c. Eggs, 9 to 10c.

MOLASSES—Market remains unchanged and stocks ample. Sales have been pushed and country dealers are well supplied. There is no change in price. We quote: Barbadoes, 27 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.; Trinidad, 30 to 31c.

SUGAR—Berry season has brought but fair demand, and there is no change in price for the better. The feeling is easy. We quote: Granulated, 4⅜ to 4¾c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

FISH—Dry cod show rather better demand as stocks are light. Arrivals of new fish so far have been small, weather being too hot to cure successfully. Rather higher prices are expected. New potatoes usually bring a better demand for fish. Pollock is small stock but dull. Pickled herring arrive in but small quantities. Demand is still light. Smoked herring can be bought very low. In fresh fish salmon, though still low, are rather better than last week, the quantity arriving not being large, a few fresh shad are still to be had. Some sturgeon are being caught; they are shipped to Boston and as a rule find their way to New York, where they bring a fair price. Bass are being taken in small numbers. We quote: Large cod, $3 to $3.25; medium, $2.75 to $3; pollock, $1.20 to $1.25; bay herring, $1.20 to $1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, $5; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; salmon, fresh, 10 to 12c.; per lb.; smoked salmon, 20c.

PROVISIONS—Quite a quantity of clear pork and plate beef arrived this week at even lower prices than before. Such low prices were never known. In lard there is still a large stock and prices are easy. Smoked meats are very quiet. We quote: Clear pork, $12.75 to $13.25; mess, $13 to $13.50; beef, $12.25 to $13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—Flour continues a very light sale and prices low, tending easier every week. Manitobas hold their prices rather better than Ontarios and a greater difference is noticed in the prices than a few months ago. Oatmeal is easy, demand fair, and stocks good. Chief demand is for roller. Oats are plentiful, and Ontario oats are quoted low. In cornmeal, though values have shown no change during the past week, it has been somewhat hard to get, one local mill having a breakdown and the others being out of corn. Beans are a very large stock and they sell slowly. Price has been steady for some time, but very low. There is but little demand for feed. We quote: Manitoba flour, $4.45 to $4.60; best Ontario, $4.05 to $4.15; medium, $3.90 to $4.00; oatmeal, $3 to $3.15; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $15.50 to $16; bran, do do, $14.50 to $15; handpicked beans, $1; prime, 90c.; oats, 30 to 32c.; hay, $14 to $15; barley, $3.50; round peas, $1.10 to $1.20; split peas, $3.40 to $3.50; yellow eye beans, $1.75.



Get Ready FOR PICKLING SEASON

If you wish to particularly please your customers, offer them

DON'T
Put off ordering your Pickling Spice until the season is too far advanced.

"YE OLDE ENGLISH" SPICE

IN 5c. Packages. 10c. "

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

ST. JOHN NOTES.

Mr. A. P. Tippet, the well-known Montreal broker, and formerly of St. John, has been in the city during the past week. His friends were much pleased to see him.

The lobster season is over. The last shipment of live lobster went forward from Digby during the past week; there were about 5,000. They went to Portland, Me.

Seely's extracts are now being quite largely sold here. While the main house is in Detroit, they are put up in Windsor for the Canadian trade.

During the past three months Fredericton has exported to the United States $27,000 worth of hemlock boards, $2,000 worth of hemlock bark, and upwards of $36,000 worth of shingles.

The new lobster canning factory on Grand Manan this year packed 2,300 cases. The output was quickly sold at high prices.

Shipments from Round Hill, Annapolis County, of apples during the past year amounted to 11,261 barrels. Prospects this year are for a very large yield.

G. J. Worden, Wickham, Queen's county, has this season 3,000 hills of tomatoes that have fruited. The quality is extra.

Some idea of the importance of the lumber operations on the Upper St. John may be obtained when it is stated that 115,000,000 feet of lumber have gone into the booms at Fredericton.

Messrs. J. H. Todd & Son, Victoria, B.C., write: "We have sold 3,000 cases salmon for Australia. We regret to refuse orders, but demand is so heavy this year, could sell our different packs two or three times over.

Quite a quantity of sturgeon is being shipped to the American market. This fish, which has been as a rule considered inferior, has been bringing fully as high a price in the Boston market as salmon, which is our best fish. Bass are now being caught in small quantities.

In strawberries shipments have been very large through the Annapolis Valley. An extra train had to be put on to gather up the fruit, which was afterward shipped by express in refrigerator cars or by boat. Nine hundred crates were shipped in one day via steamer from Yarmouth to Boston. Strawberries are getting scarce. Raspberries, blueberries and gooseberries are now to hand.

The Town Council of New Glasgow, Nova Scotia, voted $100 for the advertising of that town in a special number of a Toronto paper. This is a move in the right direction. Few towns in Nova Scotia or in the Lower Provinces have shown the growth during the last few years that this town has. It is push, such as the above, that is largely the reason.

Mr. Adam Watters, for many years a leading grocer in Quebec city, died rather suddenly a few days ago from cerebral apoplexy. Mr. Watters, who retired from business a few years ago, has since been in poor health, but was able to move about, and was on the street the day before his death.

NIAGARA FRUIT WANTED IN NEW BRUNSWICK.

Editor CANADIAN GROCER:

SIR,—Would you kindly inform me the address of some reliable fruit grower or dealer in fruit in the Niagara district with whom I might correspond with a view to handling their products here? We handle American peaches, grapes, pears, etc., almost exclusively, in spite of the heavy duty, and it seems to me that, with existing facilities for quick transport in refrigerator cars via St. John, N.B., we should be able to handle the Niagara products to advantage if we can make proper connections at the other end and dispense with the army of middle men, who stand always ready to take three-fourths of the small profit, that properly belongs to the retailer.

Yours, etc.,
W. A. GODFREY.

Yarmouth, N.S., June 30, 1896.

REMARKS: Would some of our numerous readers in the Niagara district communicate with Mr. Godfrey? The Maritime Provinces should take more small fruit from Ontario, while the west should take more fish. Refrigerator cars might be used in both directions. The growing tourist travel in the east demands an increasing supply of fruit.

THE EDITOR.

A Choice Addition . .

Something that is popular — that is selling rapidly—that is making grocers money—that is helping to more firmly establish our enviable reputation is

FARINOSA

(Registered)

PUT UP IN
Handsome
Packages
Cases holding 24 pkgs.

BREAKFAST FOOD

A Delicious Healthful Nourishing Cereal Food

The name will sell the goods—the goods will sell on their merits—the combination is irresistible. Write for sample, with full particulars.

The Ireland National Food Co., Ltd., MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products** OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

HALIFAX TRADE GOSSIP.

TRADE in Halifax and throughout the province is looking up considerably, and a hopeful spirit prevails. In fact, our merchants have not been speaking so hopeful for many a day. In the principal staples there has been a good movement during the past week.

BREADSTUFFS—There has been considerable business doing during the last ten days in breadstuffs, and at favorable prices to buyers. We heard of sales being made for standard brands of flour at $3.55 to $3.60, equal Halifax freight. The market, however, is firmer at the present moment. Oats are also higher, owing to an export demand, being quoted at 29 to 30c. Quotations for flour, carloads, f.o.b. at vessel, are: "Ogilvies" or "Five Lilies," $4.30 to $4.40; Ontario made Manitobas, in wood, $3.75 to $3.90; Manitoba shipments, in sacks, $4.20 to $4.25; Ontario and Manitobas mixed, for patents, $3.75 to $3.85; 80 p.c. patents, $3.70 to $3.80; 90 p.c. patents, $3.60 to $3.70.

BUTTER AND CHEESE—The butter market is dull this week. Dairy is worth 16 to 17c.; creamery, 18 to 19c.; and prints, 19c. Cheese is also dull. The jobbing price is 8 to 8½c.

EGGS—Eggs are coming in freely from shore ports and P.E.I., but the demand is limited. The quotation is 10c. to jobbers.

SUGARS—The demand for refined sugar continues good, but prices are as low as ever. The refinery quotes granulated at 4 7-16c.; Circle C, 3⅞c.; extra Circle C, 3½c. For 100-bbl. lots they are shading these prices 1-16c. Advices to the refinery show that the raw market continues dull and inactive. Beet has declined to 9s. 1½d., owing to the failure of two large houses in London, who have been operating in this staple and whose holdings were in consequence thrown upon the market. As the general statistical position of sugar to-day remains as strong as it did when prices were very much higher, it is confidently expected that as soon as financial matters are adjusted considerable re-action will set in.

GREEN FRUITS—A good trade is being done in green fruit. The two trips per week of the Boston steamers allow our dealers to keep the market supplied with all kinds of fruit. Oranges are very scarce and high in price. Messinas sell at from $5.50 to $6 per box. Valencias will be along this week. Lemons—Some nice, large, bright stocks received to-day were selling at $4 to $4.50 per 300 count. Inferior stocks sold at less money. Bananas—A good trade is being done in bananas, weich sell at from $1.75 to $2.25. Strawberries—The strawberry season is about over. The crop this season in the Annapolis Valley has been a good one. Fully as many berries were received in this market as last year, and the shipments to the States have been large. Plums—California plums are selling at $2.25 per crate. This fruit is arriving in good order. Grapes—Delaware grapes sell well at $3.50 per crate. Moor's Early are coming in, but cannot realise the cost price, being offered at from $2 to $2.25 per crate. Peaches—Good-looking Georgia peaches sell at from $2.50 to $2.75 per crate. Gooseberries—The market is glutted with native goose-

Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

DELHI CANNING CO., DELHI, ONT.

When Ordering **TETLEY'S** Famous Packet TEAS

do not forget we carry a large stock of Standard Blends at prices to suit everybody.
Samples sent on application.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

PURNELL & CO. BRISTOL. PATENT MALT VINEGAR

Purnell's

Plain and Spiced

..Malt Vinegars

For Pickling, Table Use and Export

- - ESTABLISHED OVER 100 YEARS - -

Brewery, Bristol, England.

PRICES UPON APPLICATION.

W. H. GILLARD & CO., Hamilton.

J. WESTREN & CO., 61 Colborne St., Toronto.

J. M. KIRK, Imperial Buildings St. James St., Montreal.

GROCERS

SHOULD BUY

Knox's Sparkling Calf's Foot Gelatine

It is unequalled by any other make.

♦♦♦♦

No. 1. Knox's Sparkling ... Calf's Foot

The purest and best in the world to-day. Dissolves in two minutes. Makes 2 quarts jelly.

No. 3. Knox's Acidulated ... Gelatine

This is Knox's Sparkling Calf's Foot combined with pure fruit acid. No lemons are required in making jellies. Makes 2 quarts.

THE MOST EASILY PREPARED. MAKES THE FINEST JELLIES.

A. E. Richards & Co. *Canadian Agents* ***Hamilton***

berries, which sell at from 4 to 6c. per quart. Pears—Bartletts are worth from $2.50 to $2.75 per box. Apples—Some very good American apples were received to-day, which sold at $4.25. Tomatoes—Boston natives are selling at $2.50 per box. They are not extra good.

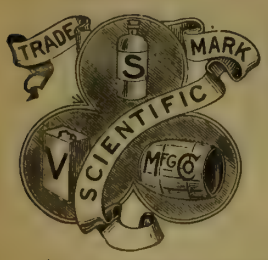
FISHSTUFFS.—There have been large arrivals and large shipments of fishstuffs during the past week. About 900 bbls. of salmon have arrived during the past few days and the price is down to $12, although it was $23 ten days ago. The demand for mackerel is not quite so good as a week ago. New fat herrings sell at $3.50 to $4. The codfish catch on our shores and in Newfoundland is very large. Six schooners have arrived home from Labrador to Lunenburg with full fares.

MOLASSES—There is very little molasses at the various islands, and merchants have been stocking up, thus making our market somewhat active. Quotations are: St. Croix, 28c.; Port Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c. St. Kitts, 28c.

WHEN THE BEST TEAS ARRIVE.

I was talking tea to a well-known broker on the street a few days ago when he remarked: "There is one thing about the different growths of tea that is peculiar, and that is that while from some countries the best teas come first, from others it is the last that are best. For instance, from Japan the first teas are the best; and the same applies to China teas. Now from Ceylon and India, the first teas are the worst. It is the climate, I suppose, that is the cause of these conditions."

The early closing movement—9 o'clock on Saturdays—in Seaforth, is likely to prove a success.



Grocers

before placing your fall order for Stove Paste

TRY A LOT OF

"SCIENTIFIC"

It is the only paste that will not cake in stock.

'TIS THE . . .
BRIGHTEST,
BLACKEST,
QUICKEST and
BEST.

Order through your wholesale house. Telephone 2905

TORONTO

The Northern Belle Gold Mining Co.

Limited.

CAPITALIZATION

1,000,000 Shares - Par Value $1 - $1,000,000

Stock fully paid up and non-assessable.

HEAD OFFICE: TORONTO, ONT. MINE: ROSSLAND, B.C.

THOMAS LONG, ESQ., Toronto, PRESIDENT.
HORACE THORNE, ESQ., Toronto, VICE-PRESIDENT.
DIRECTORS—GASPARD LEMOINE, ESQ., Quebec, Que.
J. A. FINCH, ESQ., Spokane, Washington.

(The remainder of the Directors will be chosen from the Shareholders.)

Stock sheets are now open at our office, and we recommend the investment to our many friends. We have placed in our hands for sale 500,000 shares, which we offer to the public at 7½ cents per share.

PELLATT & PELLATT
AGENTS
36 King Street East - TORONTO, ONT.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & CO.
MONTREAL QUEBEC.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of **pure** tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous.** It's pure.

HOWE, McINTYRE CO.
Agents, Montreal.



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL



MALLAWALLA

continues to hold its own; . the . strongest proof of excellence.



OUR NEW BOX . . .



FAC SIMILE OF 5-LB. BOX.

Is almost air-tight, and besides keeping the salt dry and loose, forms a most attractive package for shelf display.

COLEMAN'S SALT

Gives universal satisfaction. We pack it in Bags, Sacks and Boxes. Remember

IT WILL NOT HARDEN

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.

Don't be Surprised

At your customers going elsewhere to buy tea if you do not keep what suits their tastes. The tea that suits the majority is

Appleton's Tea

The finest pickings from the best Indian and Ceylon gardens, carefully blended and packed. Write to the agents for sample packages and prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



DALLEY'S PURE FRUIT EXTRACTS

Good reports come from all parts of Canada regarding our Extracts.

They are giving satisfaction wherever they are tried, and their purity and natural flavor have made them favorites.

Try them at your wholesaler's.

The F. F. DALLEY CO.

Manufacturers

HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

Everlastingly At It



It takes a LONG TIME to convince SOME MERCHANTS that **CEYLON TEAS** are better in every respect, quality, style, healthfulness, purity and profitableness than **ANY OTHER TEAS** in the world; but once convinced always convinced.

Ceylon Teas Are The Teas

Of the 19th and 20th Centuries.

Don't be behind the times. Buy Ceylon Teas.

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

MALT AND SPICED VINEGAR.

Last April Mr. Savile Webb, of Purnell, Webb & Co., Bristol, England, paid a flying visit to Canada in the interests of his firm, and while here appointed as their Canadian agents: W. H. Gillard & Co., Hamilton; J. Western & Co., Colborne street, Toronto; J. M. Kirk, St. James street, Montreal.

The malt and spiced vinegar manufactured by this house has been before the public for nearly a century. Mr. Webb says: "The absolute purity of all our vinegars is guaranteed by our written signature on every invoice. All malt and grain we brew from is most carefully selected, and we use no acids or chemicals. Our various qualities are fully maintained at fixed standards of strength, and in the important points of flavor and brightness we feel sure our vinegars will compare favorably with any in the market."

Mr. Webb states that, notwithstanding the heavy duty and freights, their trade has been steadily growing for over four years.

PATENT REPORT.

Marion & Laberge, solicitors and experts, Montreal, report that the following patents have recently been granted to Canadian inventers: 52,744, M. Barsalou, advertising medium; 52,725, W. H. Lawrence, milking apparatus; 52,726, I. Gare, coiled lock nut.

DRIED APPLES WANTED.

Wilcox & Ramsay, of Virden, Man., write as follows:

Will you kindly place us in communication with some party or parties from whom we can purchase good dried apples at prices quoted in THE GROCER?

REMARKS: Dried apples at the prices quoted can be obtained from either of the following Toronto firms, whose advertisements will be found in our columns: W. B. Bayley & Co., D. Gunn, Bros. & Co., W. Ryan, Graham, McLean & Co., McWilliam & Everist, Dawson & Co.—THE EDITOR.

CRESCENT BRAND

BM&Co.

TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



EUREKA

Sold on merit.

Our Catalogue

FREE

Send for one to

Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

WESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, ONT.

Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Boeckh's Brushes



JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts or Home-made Beef Tea.

It is Fifty Times as Nourishing

Has a natural Roast Beef flavor.

Unequalled for Invalids, Convalescents, and Dyspeptics; in Domestic Cookery for Soups and Gravies; for Athletes when training.

Put up in Tins and Bottles.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. E. COFFEY & CO., general storekeepers, Thornbury, are offering to compromise with their creditors at 40c. on the dollar.

Lewis Major, grocer, Sackville, N.S., has assigned.

A meeting of the creditors of E. Sylvain, grocer, Quebec, has been called for the 24th inst.

Thomas McDonald, general merchant, Morrisburg, is transferring property to creditors and obtaining an extension.

John Gardiner, general storekeeper, of Parry Sound, has assigned to J. Knifton. A meeting of creditors will be held on July 24th.

The statement of Benor & Co., general storekeepers, of Havelock, who are offering unsecured creditors 10 cents on the dollar, shows liabilities of $4,776.61 and assets of $3,698.

At a meeting of the creditors of Nelson Courtemanche, general storekeeper, of Penetang, held in Assignee Clarkson's office, a statement was presented showing assets of $17,000 and liabilities of $3,000. An extension was granted.

The liabilities of Holmes, Moore & Courtwright, manufacturers of staves, Inwood, who assigned recently, are between $60,000 and $70,000, and the assets are estimated at $100,000. The latter consists of real estate, mills, and machinery, staves and live stock. Included in the assets are 1,700 acres of land valued at $50,000, but mortgaged for $31,000.

CHANGES.

D. J. McLeod is starting a grocery business at Tilsonburg.

C. Grant, grocer, Rodney, has been succeeded by W. KcKellar.

Chantler Bros. have started a general store at Chantler Station, Ont.

L. P. Bishop, general merchant, Bishop's Crossing, Que., has sold out to E. R. Webster.

A new grocery business has been started in Ripley, Ont.; Robert Irwin is the proprietor.

An order has been made for the dissolution and disincorporation of the Gulf of Georgia Canning Co., Vancouver.

George Hooper, general merchant, Merivale, Ont., is retiring from business. Isaac Plunkett is starting a store in the same place.

The Metropolitan Grocery and Provision Warehouse, Peterboro', is applying for permission to change the style of the firm to "The T. W. Robinson Co. of Peterboro', Ltd."

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Deslauriers & Cie., provisions, etc., Montreal, have dissolved.

E. J. Brooks, general merchant, Indian Head, Man., has admitted Adam Davidson as partner under the style of E. J. Brooks & Co.

A. J. Dubuc & Co., grocers, boots and shoes, is the style of a new firm which has been organized at Ste. Hyacinthe, Que., with A. J. Dubuc as proprietor.

Hudon, Hebert & Cie., wholesale grocers, Montreal: new partnership registered composed of C. P. Hebert, L. Brault, A. Hebert and Z. Hebert ; style unchanged.

SALES MADE AND PENDING.

The stock of A. H. Tourangeau, general merchant, L'Orignal, has been sold.

The assets of O. E. Bergeron, general merchant, Wolfestown, Que., have been sold.

The general stock of W. C. Allison, of Oil Springs, was sold yesterday to Wm. Battle, of the same place, for 40c. on the dollar. The stock was valued at $967.66.

FIRES.

The premises of Park, Blackwell & Co., wholesale and retail provisions, Toronto, have been damaged by fire ; insured.

DEATHS.

John Codd, pork, Stratford, is dead.

A. B. Baxter, general merchant, Canning, N.S., is dead.

Patrick Farrell, grocer, Harbor Grace, Newfoundland, is dead.

Celestin Dussault, general merchant, Les Ecureuils, Que., is dead.

The Bothwell dairy company are making about three hundred lbs. of butter per day now, and will be compelled to run day and night from this forward.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, - $5,000,000
Subscribed Capital, - - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of **$100,000,00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

SITUATION WANTED.

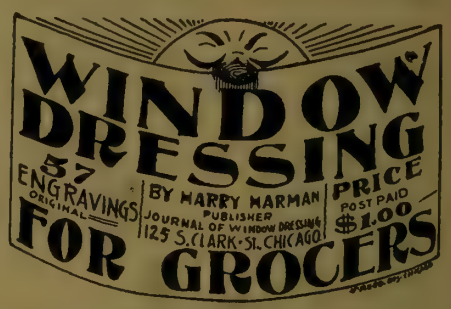
WANTED.—BY A YOUNG MAN WITH A first class connection in Montreal and district, any line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm ; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

LONDON, PARIS, HAMBURG

From all points we can save expense to direct importers of small shipments. The co-operative system does it.

Write for Particulars.

BLAIKLOCK BROS. - MONTREAL



"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT — A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



ALPHA CHEMICAL CO., BERLIN, ONT.

Manufacturers of

Quickshine Stove Polish
Reliable Stove Pipe Varnish
Ladies' Fine Shoe Dressings
Inks, Mucilages, etc.

Write for Price List.



Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

OUR LABELS this year surpass even last year's. They only grace your establishment, that's all.



We ought-to-harp.

GRASP these FACTS

Why sell inferior canned goods? Why not sell **BOULTERS'?** If you are satisfied, well and good, and in that case there is nothing more to be said. But if you wish to enjoy the **LUXURY** of **delicious** canned goods, give Boulters' an honest trial.

Will be **ever glad** to mail **samples** of **labels** by hint of **postal.**

W. BOULTER & SONS Works { PICTON, TORONTO and DEMORESTVILLE



You All Know Me

I represent

Keen's Mustard

Absolutely the finest in the world

Over one hundred and fifty years reputation

CURRENT MARKET QUOTATIONS

TORONTO, July 23, 1896.

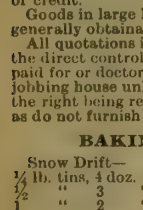
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.	
"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 07

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 [illegible]
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 [illegible]
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 [illegible]
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 80	0 0[illegible]
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 [illegible]
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 7[illegible]
Pumpkins, 3's	0 80	0 90
" gallons.....	2 10	2 [illegible]
Raspberries, 2's	1 50	1 80
Strawberries, choice, 2's	1 50	1 85
Succotash, 2's	....	1 [illegible]
Tomatoes, 3's.....	0 80	0 90
Lobster, talls.....	2 10	2 30
" flats.....	2 50	2 65
Mackerel.....	1 20	1 30
Salmon, Sockeye, talls.....	1 35	1 [illegible]
" flats.....	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 [illegible]
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ¼'s	....	0 10½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19

Minnows or Whales?

There is an old maxim to the effect that he who fishes for minnows never catches whales. Neither will the grocer who only keeps cheap goods and "substitutes" ever attract desirable trade.

Benson's Prepared Corn

is intended for the best trade, and customers who are particular about having the best are sure to want it. No "substitute" can take its place.

EDWARDSBURG STARCH CO. Cardinal ONT.

Sardines, other brands ¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" " ½s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4z

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		..	$1 40	$1 50
" " "	2	"	.. 2 40	2 55
Comp Corn Beef 4-lb. cans		..	....	....
" " "	6	"	.. 7 75	8 25
" " "	14	"	.. 16 00	18 00
Minced Callops	2	"	.. ....	2 60
" "	2	"	.. 2 60	2 65
Lunch Tongue	1	"	.. 3 40	3 50
" "	2	"	.. ....	6 00
English Brawn	2	"	.. 2 75	2 80
Camb Sausage	1	"	.. ....	2 50
" "	2	"	.. ....	4 00
Soups, assorted	1	"	.. ....	1 50
" "	2	"	.. ....	2 25
Soups and Boull.	2	"	.. ....	1 80
"	6	"	.. ....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	....	0 36
Maracaibo	0 28	0 35
Santos	0 25	0 30

INDIAN & CEYLON TEAS **G.F.& J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

The Sons of Rest . .

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woolens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

Batty's

NABOB PICKLES and .... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

EXTRACTS.

Talley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls	0 04¼	0 04¾
" ½ bbls	0 04⅛	0 04⅜
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04¼	0 04¾
" " ½ bbls	0 04½	0 05
" " cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¾	0 05
" Fine, off stalk	0 05	0 05¼
" Selected	0 06¼	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾	0 06¾
" Malaga—	per	box.
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 75	3 50
Oranges	5 00	6 00

DOMESTIC.

Apples, dried, per lb	0 03	0 07½
" evaporated	0 05½	0 03

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
30 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60
SCREWS—Wood— Flat-head iron, 80, 10 and 5 p. c. dis. Round-head iron, 75, 10 and 5 p. c. dis. Flat-head brass, 77½, 10 and 5 p. c. dis. Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE— Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis. 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil. per lb.	
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE— Selected packages, per gal. 3c. extra outside points.	0 37 0 38
LINSEED OIL— Raw, per gal	0 49 0 50
Boiled, "	0 52 0 53
2c. extra outside points.	
GLUE— Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	85
1 " " Red, "	90

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

RICE, ETC.

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

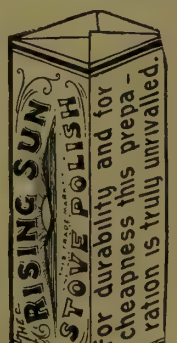
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages. For puddings, custards, etc.	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

SUGAR.

	c.	per lb.
Granulated	4 45	4 50
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅜	0 05½
Powdered, bbls	0 05¼	0 05⅜
Very bright refined		0 04
Bright Yellow	0 00	0 03⅝
Dark Yellow	3 45	3 50
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon.	0 30	0 33
Medium	0 33	0 38

"Brantford" and "Challenge" | Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" " 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

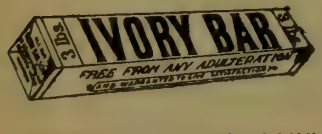
SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot..... 4 20
5 Box Lot..... 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" ½ Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		per lb
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	30 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Manuco	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross		$ 2 00
" 10 " "		1 10
" 2 Tiger, "		5 00
" 4 " "		2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

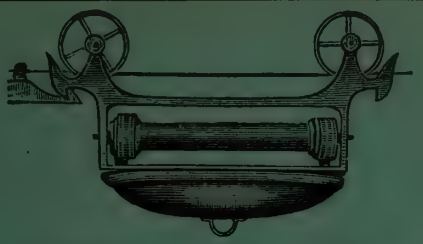
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST & BEST

"Dairying for Profit" or "The Poor Man's Cow"

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada, I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

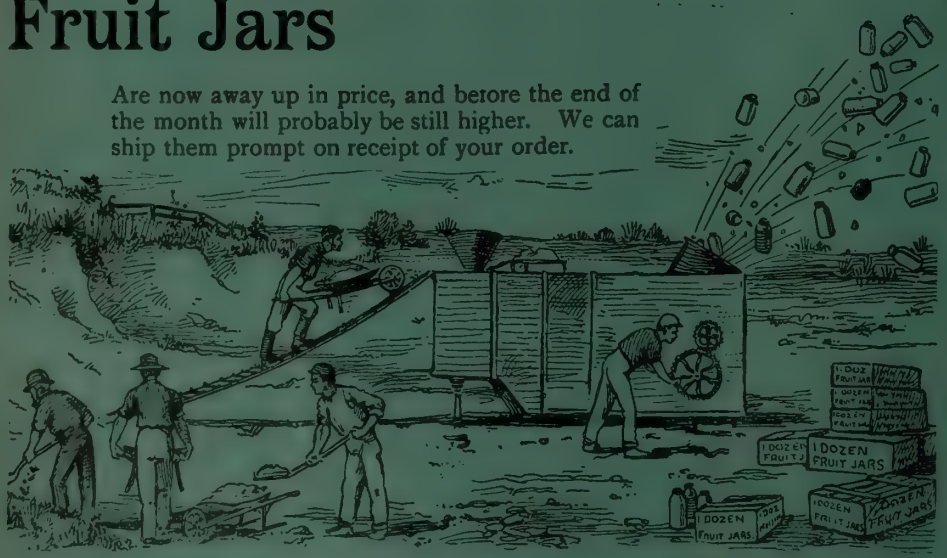
Yours truly,
(Signed) ELIZA M. JONES.

Any wholesale grocer can supply you, in any quantity, with this "WINDSOR" Dairy Salt in 20lb, White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

Are now away up in price, and before the end of the month will probably be still higher. We can ship them prompt on receipt of your order.



WRITE FOR PRICES QUICK.

Gowans, Kent & Co. - Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England.

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JULY 31, 1896. No. 31

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.
KINGSTON, ONT.
Geo. Robertson & Son.
LONDON, ONT.
Elliott, Marr & Co.
OTTAWA, ONT.
H. N. Bate & Sons.
BRANTFORD, ONT.—G. Foster & Sons
TORONTO, ONT.
H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.
BROCKVILLE, ONT.—Gilmour & Co.
QUEBEC, QUE.—Langlois & Paradis.
MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.
TRURO, N.S.—Black & Co.
ST. JOHN, N.B.—Dearborn & Co.

Holders

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate OF Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality Made

CHOICEST JELLY TABLETS

...FLAVORS...

Lemon	*Punch*	*Vanilla*	*Calves' Foot*
Orange	*Cognac*	*Champagne*	*Strawberry*
Cherry	*Raspberry*	*Madeira*	*Pine Apple*

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

CHOICEST JELLY TABLETS



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS; LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



WHAT BISCUITS DO YOU SELL ?

What biscuits can you recommend? What biscuits do you find always the same and always satisfactory? We sell

Carr & Co.'s Biscuits

We give them our strongest recommend. We always find that they give universal satisfaction. From Halifax to Vancouver grocers say the same thing. The "Cafe Noir," especially, is a keen favorite. They all sell.

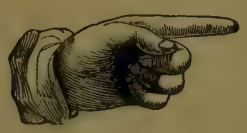
Sole Agents for Canada

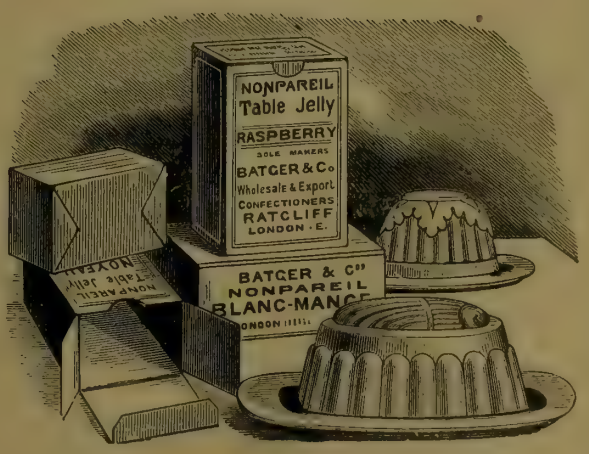
ROBERT GREIG & CO.

MONTREAL.

He ROOSTETH High

Who gives his Customers





Rose & Laflamme Agents *Montreal.*



Not only for their high merits, not only because they are the best made should grocers push E. B. Eddy's Matches.

Their name and fame is aggressively and persistently published throughout Canada by the makers who employ the most abundant ideas in making known to the people their many qualities.

This counts when you are selling goods.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



No Old Stock

IS CARRIED BY US

ROSE BRAND meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

All Four Sell.

"REINDEER" BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you,** not by your neighbors.

BUY IN SMALL LOTS AND OFTEN



A Wide-Awake Grocer

Thinks twice before buying tea, because he knows that a good article brings satisfaction and profit, and a poor one dissatisfaction and distrust.

IN A . . .

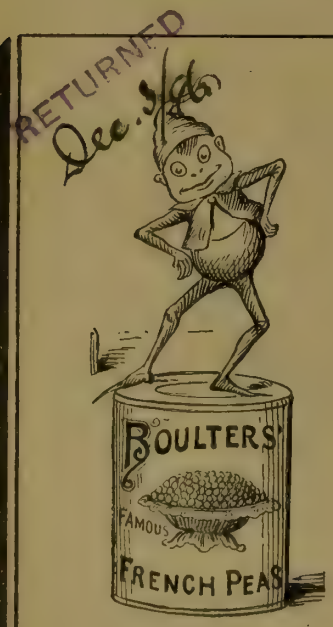
JAPAN TEA

To retail at 25cts.

We have a selection which in point of value is unsurpassed. If on the look-out for a good thing, write us.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.

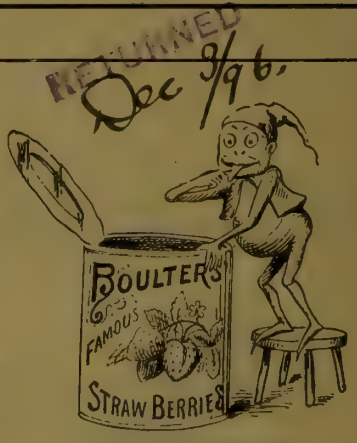


Peas are over and our three grades are **perfect**, viz.: **French, Early June and Marrowfat.**

"GOLDEN WAX" AND "REFUGEE"

Green Beans

HAVE COME TO STAY.



You all know their RECORD.

So **Small**, so **Tender** and **Luscious** characterizes **Boulters' PEERLESS "Lion" Brand.** These beans are packed by automatic machinery at our new works, Picton (just completed). Every person is carried away with amazement and wonder when shown through.

If the great retail trade could only see our lines put up they would positively refuse to eat and sell any other brand.

ASK FOR SAMPLES OF LABELS. A POSTAL WILL DO IT.

W. BOULTER & SONS | **WORKS: PICTON, TORONTO AND DEMORESTVILLE**

Our Works are Models of **CLEANLINESS**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JULY 31, 1896 ($2.00 per Year) No. 31

DROPS FROM THE EDITOR'S PEN.

Relaxation lightens up one's energies.

—

It is better to die bravely than live dishonestly.

—

Watch and push is a good motto for busiuess men.

—

Every grocery driver ought to be a business pusher.

—

Fates or no fates, a man usually gets what he works for.

—

Make haste to make friends, but be slow to make enemies.

—

Have an aim in life if you would not be an aim for failure.

—

It often costs more to have a thing done carelessly than carefully.

—

A store may be filled with sugar, and still not be sweet and clean.

—

It is a bad sign when a merchant has not a good sign over his store.

—

The average customer loveth a cheerful server behind the counter.

—

It is prostituting honeyed words to use them in selling sour goods.

—

Smile upon the cook if you would have the mistress smile upon you.

—

Lying is not always telling an untruth ; it is sometimes trying to deceive.

—

Some people appear to think that price-cutting is the portal to riches.

—

When you get something for nothing it is usually worth all you pay for it.

—

The bush fires which are raging in British Columbia are not wanted there for the purpose of proving the gold in that province. That was done long ago.

—

Many a merchant has lost his own credit by giving too much credit to others.

—

Push and principle are good paving stones for the pathway of prosperity.

—

It is nothing to a merchant's discredit when he hangs up a placard, "No Credit."

—

It is enviable to be a crack shot, but unenviable to be known as a cracked merchant.

—

The average "drummer" can beat a reveille, but a tattoo is something he knows nothing about.

—

The boiling point of water is 212 degrees. The boiling point of the average man is less than half that.

—

If you have any faults, kill them ; if your fellow business men have, bury them—the faults of course.

—

He who would build up a good business must have good goods and a good character for a foundation.

—

If there is no affinity between the employer and employe something has got to happen some day.

—

You cannot learn everything, but that is no reason why you should put a limitation upon your researches.

—

Merchants that do not attend to their business should not complain if their business does not attend to them.

—

The sea of mountains in British Columbia, after all, appear to be colossal heaps of gold which Nature covered with earth, rock and vegetation for the benefit of nineteenth-century Canadians.

—

Build up a reputation with the bricks of your own industry and ability if you would have a lasting structure.

—

We have all got to go through the school of experience, whether we like it or not. And we have to pay for it too.

—

The more acquainted a merchant is with his customers the less likely is he to become acquainted with the sheriff.

—

Should the sound money men of the United States win in the coming presidential election, the name of silver will be "mud."

—

A merchant may forget to wait upon the children who enter his store, but the parents of these children do not forget the merchant.

—

Like begets like. Treat a traveler bad and he will not treat you well, full to overflowing as he may be with Gospel precepts.

—

He is a wise man who always has an aim a little beyond his reach. When a man stops climbing he usually begins to go down.

—

Many a merchant who has essayed to jump from one business into another has learned that it was into a consuming fire that he leaped.

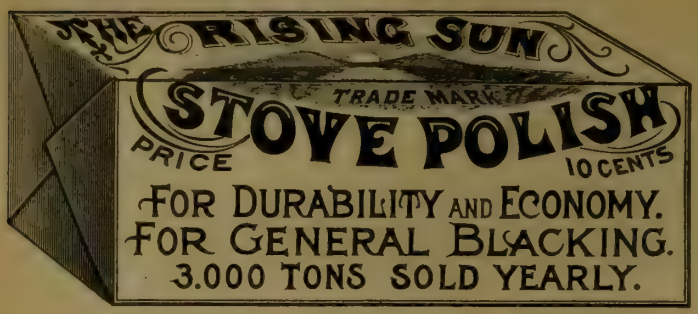
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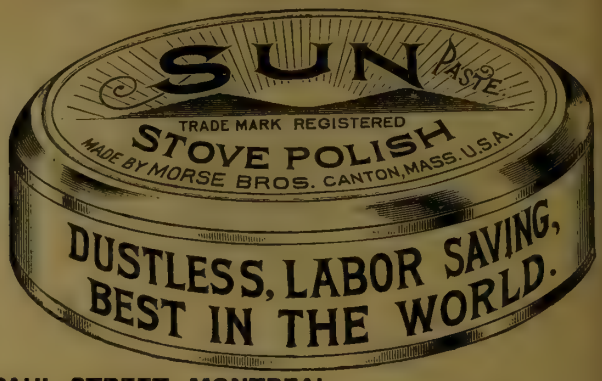
Attending to business by "fits and starts" does not help the business much, any more than does rowing by "fits and starts" force a boat up a swift stream.

—

It is not by might of ancestors' reputation or by power of present-day friends that a man should rely upon for success in business. If his own energy and ability are not equal to the task he had better shut up shop.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

THE LOBSTER INDUSTRY.

THE St. John's Newfoundland correspondent of The Montreal Gazette writes: Our lobster fishery is every year becoming more prominent and important. In 1894 the value of the export of lobsters was $312,364, and last year it approached $360,000. This year it will probably exceed considerably the latter amount. The Newfoundland lobsters are pronounced by the best judges to be equal, if not superior, to those of any other country. A few years ago complaints were made as to the tinning of our lobsters; but there has been a great improvement in the method of packing them, and much greater care is taken. Much trouble and loss have been experienced of late years from the discoloration of lobsters after being tinned. This has been the case not only in Newfoundland, but equally in Canada and the United States. Numerous investigations as to the cause have been made, but hitherto without any satisfactory results, opinions of experts being of the most conflicting character. Mr. Nielsen, our superintendent, has given considerable attention to this matter. After lengthened investigations his conclusion is that the discoloration is mainly caused by the packing of lobsters which are not in season, and by the use of imperfectly coated tin. The remedy is to use only well coated tin, and having all the edges of the sides, bottoms and covers well tinned before they are made into cans; and also by fixing the close season so as to prevent the canning of soft lobsters or such as are not in season. Still, more extended investigations are required to get at the bottom of this trouble, which threatens to lower seriously the value of our lobster export.

A very important matter is the fixing of a close time for lobsters. Formerly fall fishing was allowed, so that after shelling the fishery was resumed in October. Now, however, the Department have fixed the closing of all canneries on the first day of August between Cape Ray and Cape Race, and the fifth day of August between Cape Race and Cape St. John. The effect of this rule has been to prevent soft lobsters coming into the market, and at the same time these valuable crustaceans are allowed to shell, pair and multiply in peace. A large majority of packers are now in favor of a short season and the total abolition of fall fishing, which they regard as injurious.

Another very important matter is the regulation of the lobster traps. The great point is to fix the space between the undermost laths on each side of the lobster traps so as to permit small immature lobsters to escape when they enter, and to retain the larger lobsters. This space Mr. Nielsen fixed at one and three-quarter inches. At first many packers objected to this as being too large, but most of them have now changed their minds and approve of the new rule, and admit that lobsters which can escape through a one and three-quarter inch space are not worth handling and should be allowed to escape. The Department have also laid down a rule that a distance of 60 fathoms shall be fixed, and that no trap shall be set at a less distance from a trap previously set and belonging to one person, by any other person. This rule is designed to prevent interference and quarreling among the lobster fishers.

The most important measure of all for the preservation and improvement of the lobster fishery is the system of artificial propagation by means of floating incubators, the invention of Mr. Nielsen. This is carried on here upon a scale far exceeding that reached in any other country. In five years ending 1894 no less than 2,240,657,000 young lobsters were hatched and planted in the various bays of the island, or at the rate of 468,131,000 annually. It should be noted that all these life-germs would have been consigned to the boilers of the lobster factories had they not been taken from the captured lobsters, hatched and planted in the waters. The value of artificial propagation is thus made clear. What proportion of the young fry survive and become mature lobsters it is impossible to determine; but if only 5 per cent. escape the dangers of their surroundings and grow up, that would mean an immense addition to the stock, and would not only sustain but increase the numbers in the waters, notwithstanding the heavy annual drafts on them. Of course, it is too soon to pronounce on the success of the experiment, but since the commencement of artificial propagation the catch has increased 70 per cent.; but, of course, many more are engaged in this industry than formerly. It is, however, an encouraging sign that from many quarters reports are received of increasing numbers of small lobsters being seen in the water.

It is a significant fact that the artificial propagation of marine food-fishes is rapidly extending among all nationalities having extensive fisheries. The decrease in the supply of food-fishes as population increases is experienced in all fishing countries, and practical and scientific men are everywhere giving increased attention to artificial propagation as a means, when combined with due protection and regulation of the fisheries, for increasing the wealth of the sea, as well as of the inland lakes and rivers. From the various marine hatcheries throughout the world it is found that about eleven hundred millions of salt water fish, including cod and various other round fishes, flat fishes, and also lobsters, are now hatched and planted annually. Of this amount Newfoundland contributes 63 per cent. in cod and lobsters. If we add to this the artificial propagation of anadromous fishes, and fresh water fishes, we find that seventeen hundred millions of food-fishes are now annually hatched and planted at the various hatching establishments of the world, in order to maintain and increase the food supply of man. The opponents of the artificial propagation of sea fishes are rapidly diminishing, and countries such as England, strongly conservative in their instincts, are now, one after another, introducing sea hatcheries.

On this side of the Atlantic the lobster is only found in the coastal waters of the Atlantic Ocean, from Delaware to Labrador—a

There are OTHERS But—— none like these:

CHALLAND & JENKS'

LEMON SOUR CLUB SODA BIRCH BEER
GINGER ALE SARSAPARILLA KELLMO WATER
ORANGE CIDER CREAM SODA CHERRY PHOSPHATES

They cost no more than OTHERS.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.

Just Arrived From Crosse & Blackwell

A LARGE CONSIGNMENT OF SUMMER DELICACIES

PICKLES, ½-pint, patent stoppered hexagon bottles.
PICKLES, pint, patent stoppered round bottles.
MANGO CHUTNEY, ESSENCE OF ANCHOVIES.

JAMS, assorted, all varieties, - -	1-lb. tins,	4-dozen	cases.
" " " - -	2 " "	3 "	"
" " " - -	7 " "	1 "	"
MARMALADE, Seville Orange,	1 " "	6 "	"
" " "	2 " "	3 "	"
" " "	7 " "	1 "	"
JELLIES, Red and Black Currant,	1 " bottles,	4 "	"

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values.

BALFOUR & CO. —— HAMILTON.

"Ludella" CEYLON TEA

The Blue Label 25c. line
Is now packed in ½-pounds, to retail at 12½c. Just think of it. A full half pound of fine quality blended tea which you can throw out to your customers at a York Shilling.

Until sold, 1894/5 Layer Valencias, good quality, at 75c. box.

H. P. Eckardt & Co., Toronto

strip of water some 1,300 miles in length, and from 30 to 50 miles wide. Its northern limit is a little above the Straits of Belle Isle —indeed it is rarely taken on Labrador. It is more abundant on the northern half of this coast range—that is, upon the coast of Maine and British America. Having this limited range, and being in great demand as an article of food, and, consequently, heavy drafts being made on it, which are increasing every year, there is a serious danger of its destruction. Indeed, on many stretches of coast, along which it was formerly abundant, it is now so scarce that, as an industry, the catching of lobsters has ceased to be remunerative. Hence the need of stringent laws to regulate this fishery, and hence the value of the artificial propagation above referred to. In the Old World the danger of its extermination in many countries is increasing.

CANADA'S PRIDE.

A little over a month hence the fall fairs will be commencing, and first and foremost will be the Industrial at Toronto, which is to be held this year from the 31st of August to the 12th of September.

Every Canadian is very properly interested in and justly proud of the success of this great Exhibition, because it brings prominently before them, as well as the outside world, the vast resources and products of our country, and the progress which is being made from year to year in its agricultural and industrial pursuits, consequently the approaching Industrial Fair is being looked forward to with increased interest and pleasurable anticipation, and many are already making arrangements to visit it. By thousands it is made the occasion of their annual holiday outing, and it is usually a very enjoyable one. There is every indication that it will this year fully equal, if not excel, its predecessors. To meet the desires of those who usually look for this kind of thing, a large number of special attractions are being provided, of a new and interesting character. The live stock and all other exhibits, except cut flowers and fruit, will be on the grounds from Sept. 3rd, so that the first week of the Fair will be equally as good as the second. All entries have to be made before the 8th of August. The Toronto Exhibition has now become one of the best and most popular educational and entertainment enterprises on this continent, and those who have never visited it would be surprised at its magnitude and attractiveness, being almost like a small World's Fair. Prize lists and entry forms can be procured by anyone desiring them by dropping a post card to Mr. H. J. Hill, manager, Toronto.

CAUSE OF BLACK LOBSTERS.

The results of the enquiry into the causes of the "blackening" of lobsters were explained to a number of packers and others interested at a meeting held in Charlottetown on Friday last. A series of five sample cans was submitted, The Examiner says, each one being put up by a different process, to decide which process should be adopted. The samples vary in quality, but two were pronounced perfect, one of which had been packed for twenty-nine days and exposed to a temperature of 86 degrees. the object of the test was to obtain the opinion of packers as to which process was the best. The one selected will be developed further and the whole results of the enquiry will be submitted to the packers as soon as possible.—Fishing Gazette.

WHAT'S IN THE SACK?

An exchange tells a story of a boy who went to market with a sack of rabbits and lingered around town all day. When asked by his mother why he had not sold the rabbits, he said no one had asked what was in the sack. How many merchants are like this boy? They have plenty of goods for sale, but fail to tell the people "what's in the sack." If you expect to sell goods in this day and age of the world you must open your sack and keep shouting the merits of your stock-in-trade.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Ceylon Teas

It will pay you to see the values we are offering in these Teas before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Its Keeping Qualities

Especially in hot weather, commend it to the retailer. The sweet, nutty flavor that so easily distinguishes Pan-Dried Rolled Oats (registered) from the ordinary brands is as perfect in the last pound in the barrel as in the first. "Pan-Dried" never trys the patience of the consumer.

FROM MANUFACTURER TO RETAILER DIRECT.

THE TILLSON COMPANY, LTD.,
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

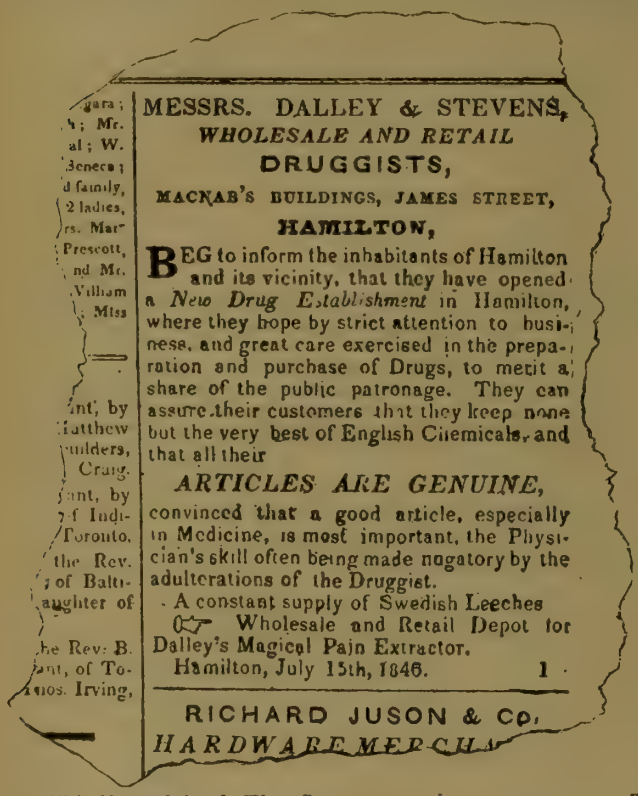
Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

A FIFTY-YEAR-OLD FIRM.

A COUPLE of weeks ago The Hamilton Spectator completed its fiftieth year of publication, and celebrated the event by issuing a jubilee number. In that jubilee number was a reproduction of an advertisement which appeared in the first number of the paper. This is a fac simile of the advertisement :



MESSRS. DALLEY & STEVENS,
WHOLESALE AND RETAIL
DRUGGISTS,
MACNAB'S BUILDINGS, JAMES STREET,
HAMILTON,

BEG to inform the inhabitants of Hamilton and its vicinity, that they have opened a *New Drug Establishment* in Hamilton, where they hope by strict attention to business, and great care exercised in the preparation and purchase of Drugs, to merit a share of the public patronage. They can assure their customers that they keep none but the very best of English Chemicals, and that all their

ARTICLES ARE GENUINE,

convinced that a good article, especially in Medicine, is most important, the Physician's skill often being made nugatory by the adulterations of the Druggist.

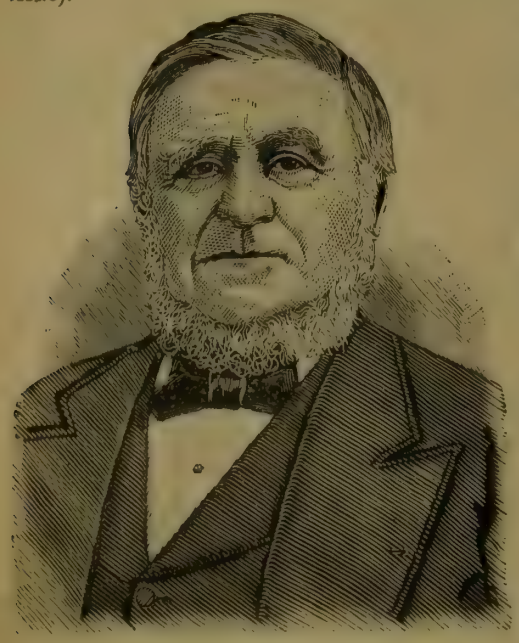
A constant supply of Swedish Leeches

☞ Wholesale and Retail Depot for Dalley's Magical Pain Extractor.

Hamilton, July 15th, 1846. 1

RICHARD JUSON & Co.
HARDWARE MERCHA

"This," explained The Spectator, "is the only survivor of the various firms whose advertisements appeared therein (the first issue)."



EDWIN DALLEY, founder of the firm.

Although the firm name has been changed somewhat, readers of THE CANADIAN GROCER will readily recognize that the firm in question is that of the F. F. Dalley Co., Ltd., of to-day.

Mr. Edwin Dalley, who founded this business and whose portrait we herewith produce, came from England in 1833 and bought out the wholesale and retail drug business of Mr. Webster early in 1846 and took in Mr. Stephens, an English chemist, and continued the business until 1870; then it was taken over by his two sons, F. F. and E. A., under the style of F. F. Dalley & Co., when the business was incorporated under the style of the F. F. Dalley Co., Ltd., in 1893.

Mr. Edwin Dalley was also senior partner in the firm of Dalley, Ware & Co., scale manufacturers, who sold out his interest in the scale factory to E. & C. Gurney, and which is now the well known business of the Gurney Scale Co., of Hamilton.

The directors of the Dalley Co. are F. F. Dalley, president and treasurer ; E. A. Dalley, vice-president and manager ; Jos. B. Brown and Jno. R. Vert. Mr. O. S. Hillman is secretary of the company. The building, a cut of which is herewith shown, has a frontage of 120 feet, running back 185 feet. It is fitted up with all the latest improvements and appurtenances for carrying on the business, and are the largest premises for the purpose in Canada.

The specialties of the F. F. Dalley Co. are high-grade spices, self-rising hygienic flours, baking powders, mustards, flavoring extracts, blackings, shoe dressings, stove polishes, harness oils, soaps and dressings, inks, mucilages, chemical preparations, also importers and dealers in grocers' and druggists' supplies.

It is perhaps not generally known that both Messrs. F. F. and E. A. Dalley are qualified druggists.

A HINT TO DRIVERS.

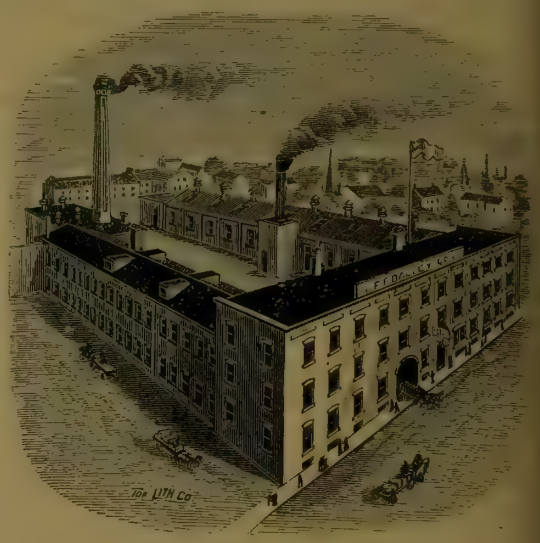
If the horse's shoe is loose, or lost, if there is anything broken on the harness or on the wagon, the good, careful driver will at once attend to it, says Retail Grocers' Advocate. He will see that the shoe is fastened and he will inform his boss if anything has happened while he was driving,

THE LOBSTER PACK, 1896.

Up to Saturday, July 11th, the total shipments of lobsters were 99,660, as against 95,506 on the same date last year; or, an excess of about 4,600 cases. Of these, 28,500 went to Liverpool, as against 17,900 last year ; to London, 40,600, as against 32,200; and to continental ports, 21,000, as against 23,000 last year. Of course the total shipments for 1895 were less than for 1894 or 1893. In 1894 the total shipments were about 175,000, as against 160,000 in 1895; and for 1893 the total shipments were about 180,000. All the figures given above include all lobsters exported from Halifax, whether the product of Nova Scotia, New Brunswick, P. E. Island, Cape Breton, Newfoundland, Magdalen Islands or Anticosti.—Chronicle, Halifax.

SUGAR AT 2 1-2C. PER POUND.

That was the worst cut yet made by a Boston department store—but it was only



VIEW OF THE DALLEY FACTORY.

for one day, and it didn't demoralise the trade half as much as do the every day cut prices of these stores. But in the same paper in which these department store cut prices were advertised we noticed a retail grocer's advertisement, and therein cereals, canned goods, spices and miscellaneous products were unmercifully slashed. This does more harm than all the departmental stores. The retail grocer cutter is the bane of the trade ; he has no excuse for his tactics. He cannot afford so to sell—he doesn't employ the female cheap help of the big stores—how can he do it? Is it true that retail grocers supply the department stores with goods ? It is so stated. If so, we imagine the cutters are the suppliers. Birds of a feather sometimes flock together. —N. E. Grocer.

The French Government is about issuing a decree increasing the Customs duties on all foreign sugars.



IT TICKLES

The taste with a toothsome touch that pleases the pampered palates of the most particular people. We refer to our **IMPERIAL CHEESE.** It has a delicate, piquant flavor, entirely its own, which has been imitated lots of times but never yet equalled.

A. F. MacLAREN & CO. - Toronto

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. *POTTERSBURG P.O.* ***London, Ont.***

A NEW RECORD . .

We don't mean that it is a new record for Barbadoes Molasses to be considered the best on the market—dealers and customers have known that before—but the barque Flora, Capt. Lowe, which just brought us 1,200 puncheons of finest Barbadoes Molasses, made the record trip from Barbadoes to Montreal, the entire sailing time being 23 days.

THE QUICKEST SAILING TRIP BETWEEN BARBADOES AND MONTREAL

Another Fresh Arrival of

BARBADOES MOLASSES

of very best quality.

WITH THE FINEST BRAND OF BARBADOES MOLASSES

LAPORTE, MARTIN & CIE.

72-78 St. Peter Street

Wholesale Grocers. MONTREAL

HINTS TO BUYERS.

TRYPHOSA, the new jelly introduced by Robert Greig & Co., has proved a splendid seller, in the first ten days over fifty gross having been sold. It is put up in pint packages, is already sweetened and flavored, and can be prepared for table use in a moment, all that is necessary being the addition of boiling water.

Davidson & Hay are offering Brown & Polson's corn starch.

H. P. Eckardt & Co. have Morton's kippered herrings in stock.

Davidson & Hay report a large sale for "Imperial" cleaned currants.

T. Kinnear & Co. have to hand samples of their "Goat" brand of Japan tea.

Davidson & Hay report a good demand for new season's Japan teas.

California 3 and 4 crown muscatels can be obtained from H. P. Eckardt & Co.

Davidson & Hay are offering "Star" lobsters (new pack), ½-lb. tins.

Hubbard's Scotch rusks, in 1-lb., 2-lb. and 4-lb. tins, are now in stock with Robert Greig & Co.

A fine line of Japans to retail at 25c. and leave a good margin is being offered by W. H. Gillard & Co.

There are only ten boxes in case of Tanglefoot fly paper. Lucas, Steel & Bristol sell it at $4 per case.

W. H. Gillard & Co. have a large consignment of Gillard's new pickle and Gillard's new sauce just at hand.

T. Kinnear & Co. announce that they have in stock a full line of canned goods suitable for the picnic season.

The Eby, Blain Co. report arrival of a fresh lot of Batger's "Nonpareil" table jellies, all flavors, in pint size.

Further shipments of Bryant & May's matches and Carr's biscuits are being taken into stock this week by Robert Greig & Co.

Two splendid lines of Rio coffees have just been received by the Eby, Blain Co., at prices reported to be away down.

The Windsor Salt Works, which met with another accident to their machinery a couple of weeks ago, are again in running order.

Warren Bros. & Co. have arriving a choice lot of Vostizza currants, which they state they are going to offer lower than ever before.

Buyers of 16 and 19c. Indian and Ceylon teas can still procure same from Lucas, Steele & Bristol; also Young Hysons, 9½ to 10c.

Keopff's family gelatine, put up in 10c. packages, is a good summer line, maintaining its popularity with the best trade. A large shipment has just been landed by the Canadian agents, Robert Greig & Co., Montreal.

Boulters' goods are pure goods. Boulters' works are models of cleanliness. The peerless "Lion" brand is famous. Boulter has made it so.

Rose & Laflamme have just received a consignment of whole Singapore pine apples in 2½-lb. tins. This is a very nice assortment of goods.

The "Salada" Tea Co. report that they made a shipment of 49 cases of "Salada" to Buffalo last week. This speaks well for "Salada."

The Eby, Blain Co. report arrival in store of a splendid New Orleans molasses, selling in barrels at a low figure. Write for sample. Mention THE GROCER.

T. A. Lytle & Co. make popular lines of vinegar, the demand for which is brisk. Their salesmen on the road are meeting with much success.

The sales of "Farinosa," the new breakfast food recently put on the market by the Ireland National Foods Co., are fully up to the expectations of the firm.

Robert Greig & Co. have an exceptionally fine range of Christmas specialties this season. The trade will do well to see these before placing orders ahead.

John Sloan & Co. are in receipt of a shipment of Dandicolle & Gaudin's French goods, consisting of mushrooms, peas, capers in glass, anchovies and sardines.

Write to the Eby, Blain Co. for particulars of their bicycle scheme. The celebrated and reliable Stearns, $75 and $85 bicycle is the feature. It will pay you. Send for catalogue.

Just a few more of Noble's "Scripture" brand lobsters to be had of the Eby, Blain Co. Supply is short from packers, and bound to be high. Order now. XXX tall and flat 1's, and XX talls.

James Turner & Co. report that with an increased staff and extra appliances they are now up to date with their orders for "Mascot" tea, and are prepared to fill all orders in future without delay.

Following Pure Gold goods are finding ready sale with the Hamilton agents, Lucas, Steele & Bristol: Preserved ginger, Reception coffee, Delicatine; also chocolate and other icings and Electric soap powder.

W. H. Gillard & Co. have made an arrangement with the manufacturers of Dixon's Carburet of Iron stove polish by which they are enabled to place it on the market at $5 per gross, which will show the retailer a handsome margin in selling.

The F. F. Dalley Co. are in receipt of a large consignment of Singapore pepper, which is being ground for the trade. The firm never sells a mixed pepper, and buys only prime Singapore. The last lot was so favorably bought that the Messrs. Dalley are in a position to give good value in black pepper.

FISHING FOR COD.

IN the herring fishery everything is done with the seine. In fishing for cod, halibut and hake hand lines are used to a limited extent, says an exchange, but most of the captures are made by trawls. All of the craft are schooner rigged, and but few of them carry topmasts. This gives them a slovenly appearance aloft, but they do away with the spar because the craft rolls less in a sea when at anchor. There are no fine lines about the hulls. The object is room and stability, and, while they are good sea boats, they are not fast sailers. The owners of the craft find trawls, small boats, salt and provisions, and two trips a year is the average for the craft which salts her fish on board.

Out of the fleet a few take ice and return to market with fresh fish every two or three weeks, but the majority catch and salt down. The crew go on shares. When the craft returns, the owners figure up the expense of the outfit and add to it half the value of the catch. What is left is divided pro rata among the crew. If the catch has been good, each of the sixteen or eighteen men has about $40 per month, but it is quite as likely that he won't have made a dollar a day, though he has had free board all the time, and good board at that. Fishing on the banks at any time of the year is hard and disagreeable work.

Codfish are very erratic in their movements. A schooner may have fish around her for thirty days, one day being as good as another, or she may sail and drift for three or four days without getting a bite. If luck is with her, down goes the anchor, and the trawlers begin to work. A trawl may be described as a rope many hundred feet long, to which, at intervals of thirty-eight inches, fishhooks are attached by lines about two feet long. There are 3,000 hooks to the average trawl, which is attended by two men. Each man has 1,500 hooks to bait and care for. The rope is weighted to sink within a few feet of the bottom and is then buoyed. The trawl is generally set late in the afternoon and overhauled the next morning.

If luck is with the fishermen, 500 cod may be taken from a trawl. They are a voracious fish, and, in seizing the bait, firmly hook themselves. It often happens that the 3,000 hooks may be overhauled without securing more than 50 fish, but again the catch may be 2,500. The boats of the trawlers look something like ordinary river skiffs, but are very buoyant and easily handled. A schooner with sixteen men aboard puts out four trawls and eight men. The rest are left to work the craft and attend to the fish as they come in.

JUST A FEW SUMMER SUGGESTIONS

Most of our trade hints have been taken by the trade and have proved profitable. In other words, our steady-selling specialties

FRENCH CANNED GOODS

of Dandicolle & Gaudin in stock :—Peas, Mushrooms, Haricots, Macedoines, Asparagus, Olives, Capers, Crete de Coq, Rognon de Coq, Sardines, Anchovies, Pates and Truffles.

are widely known—known by the grocers for their sale, and by the customer for their excellence. These are all easy selling goods at easy buying prices.

TRYPHOSA

The new jelly—a real luxury, made in a minute—a delicious dessert. 3 doz. packages, assorted flavors, in each box.

Tryphosa is a quick seller.

CROWN BRAND FLAVORING EXTRACTS

They are the purest, strongest and most delicate in flavor. Their increasing sale is rapidly proving it. Enough said.

STAUFFER'S SOUP TABLETS

Warm weather soups—good and wholesome ones, too—prepared easily and quickly with these tablets.

BRYANT & MAY'S MATCHES

The quickest light and surest. We always have in stock Safety and Tiger Matches for the household, Wax Vestas for the smokers.

MACK'S DOUBLE STARCH

Stiffens and glosses with no additional preparation—contains in itself starch gloss, borax, gum and wax—a time-saving boon housewives are not slow to appreciate.

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift . . Baking Powder

Always Pure Always Reliable
Always Best



The Snow Drift Co., - Brantford.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

OFFICE AND WORKS **Wallaceburg, Ont.**

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

THE CANADIAN GROCER

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PREFERENTIAL TRADE.

DURING the course of a speech delivered a few days ago the Premier of the Dominion announced himself as an advocate of preferential trade with the United Kingdom.

Whatever may be the ultimate outcome of the movement for preferential trade it is obvious that it is a growing one just now. Whether it will develop to fruition remains to be seen.

In this country we now see both political parties smiling approvingly on the idea. True, in England there is still a strong feeling of opposition to the scheme. But it is chiefly centred in such manufacturing centres as Manchester and Birmingham. Taking the country as a whole, the hearts of the people are, however, softening.

As The British Trade Journal of July 1 last remarked: "At the Congress of 1892 there was much more opposition to differential treatment of foreign produce in the United Kingdom than at the Congress held last month; nor was there any proposal put forward for preferential treatment in favor of British and against foreign manufactured articles in the colonies themselves. In 1892 there was also much more heart in the arguments of the British free-importing body at home than there is now; and it must be remembered that four years ago the motion of Sir Charles Tupper in favor of a differential tariff against goods from outside the Empire was lost by fifty-five votes against thirty-four."

Although at the Congress held in June last no resolution directly favoring the preferential idea was adopted, yet it is beyond question that there was a strong following that would have given such motion their support. The journal we have just quoted declared that: "If we may judge from the number of speeches made in its favor, as against those opposed to it, it seems very probable that the preferential tariff motion would have carried."

The British Chancellor of the Exchequer, while not committing himself in favor of preferential trade, showed, in a speech delivered about a month ago, that he was at least open to consider the question. "We should," he said, "be wrong to refuse consideration even of theories that might seem crude and immature if we were satisfied that they were propounded with a sincere wish to make what would be a gigantic step in free trade by sweeping away all Customs barriers in an empire which contains three hundred million people."

It is evident that the average Englishman who favors preferential trade does so with the expectation that it will be a means to an end, namely free trade within the Empire. What the future may evolve no one can with certainty say. We know, however, that, as far as the colonies are concerned, and Canada in particular, it will be a long day before we can have free trade pure and simple. Aside altogether from the spirit of protection, we have a revenue to create, and both political parties in Canada concede that, for some time to come at least, the Customs is the most feasible revenue-producing source.

All great undertakings necessarily take time to work out and put into practice. The preferential trade scheme is a great one. It is only within the last few months that it can really be said to have even approached a live issue. Even without taking into consideration the time it will take to arrange details, a year's notice has to be given Belgium and Germany of the abrogation of the treaties of 1862 and 1865, before preferential trade can go into effect. Advocates of preferential trade will therefore have to wait as well as work.

ALLEGED INFERIOR PICKLING SPICES.

It has been alleged to THE CANADIAN GROCER that some inferior pickling spices are on the market this season. The cause seems to be the old one of the keenness of competition inducing makers to put up spices at a price irrespective of what the quality may be.

If what is alleged be true, it is to be regretted. Depreciation in the quality of a commodity is followed by depreciation in business in the same. The manufacturer or merchant who persists in sticking to quality is the best off in the long run.

It is well that the members of the trade should be acquainted with the rumors that are rife, for they will then be on the watch for the inferior goods. If a merchant wants to buy first-class goods he should get them.

One precaution is to deal with none but well-known and reputable houses. Another is, take a small handful of the different spices which are on the market, grind them separately and then pour hot water upon each. The aroma which arises will determine which are the best spices.

COMPLICATED ISSUES.

NEW issues in matters political often complicate old issues. We have an evidence of that in the United States to-day.

McKinley is the recognized high priest of the protection doctrine in the United States. It was because of this that he was nominated at the Republican convention for the Presidency. And it was understood that his election in November next would be followed by a revision of the tariff along protectionist lines.

Although the strength which the silver party has developed during the last few weeks has somewhat shaken the confidence of the Republican party, yet the chances are still in favor of its nominee.

But the prospects for a revision of the tariff do not seem as bright.

Arrayed against the Republican party are Democrats, Silverites and Populists. These three are united in regard to the tariff: they are all tariff-for-revenue men. In regard to free silver they are in favor of it almost to a unit. What prevents them from being a unit is the defection of the sound money Democrats. The Democratic candidate for the Presidency is, of course, an out-and-out free silver man.

With the Silverites free silver is first and foremost. All other questions are secondary. Free silver, in their minds, is the panacea for all trade ills that affect the United States. Whatever strength they may possess in the next Congress, and there is no question they will possess a great deal, will be uncompromisingly in favor of their pet scheme.

With the Republicans, on the other hand, the tariff is of first importance and the currency question nowhere, at least as far as any present change in existing currency conditions is concerned.

Now, it naturally follows that when the two forces meet in Congress the Democrats and Silverites will just as strongly oppose any effort that may be made to raise the tariff as they will fight for the adoption of a free silver measure.

The politicians recognize this, and in Washington they are beginning to talk of a compromise with the Silverites in order to get a tariff measure through Congress.

There is, however, we should think, no

prospect of the sound money protectionists making any concessions, and particularly any that would be sufficient to either win over or satisfy the Silverites of the West and South.

American politics promise to be both aggravating and interesting for some time to come.

BULLISH SALMON NEWS.

A TELEGRAM received by a Toronto broker on Tuesday last from the Coast was somewhat startling. It stated that the price of canned salmon had advanced 25c. per case above the figures ruling a week ago, and that within the next sixty days there would probably be a further advance of 50 per cent.

The telegram in question was from a large and well-known firm of shippers, and naturally created a little excitement. At the same time, however, buyers spoken to by THE CANADIAN GROCER regarding the matter, declared they were unconcerned.

The telegram in question also stated that the salmon run on the Fraser so far has been an entire failure. It will be remembered that our own private information during the last week or two has indicated unsatisfactory conditions regarding the run. And it is quite possible that they may have become worse rather than better.

It must be remembered, however, that the fishing season has only just begun and that there is about a month before it closes. In the meantime, therefore, it is possible that there may be a good run. Last year the season opened poorly, but closed with some big runs.

It might be stated in this connection that on some salmon held on the Toronto market a bid of about 50c. per case above the price asked some time ago was refused.

It is generally conceded that the situation is strong, and yet the buyers are holding off.

SULTANA RAISINS, FIGS AND PRUNES.

Advices to P. L. Mason & Co., from Smyrna, regarding Sultana raisins, state that some forward sales to the Continent have been effected at prices much about the same as a year ago, but that figures are expected to rule higher this season, the statistical position of the fruit being against consumers.

Fig trees are progressing favorably, and although the crop will be less than last year, there will be sufficient to meet all requirements.

The firm's advices regarding Bosnia prunes state, that while the crop presents a favorable appearance, nothing is sure until the end of July, as the weather may largely affect the production.

NO ADVANCE IN SUGAR.

THE preserving demand for refined sugar has commenced in earnest, but it does not look at present as if it would have any influence towards lifting sugar values from their present level.

The notable feature of late in the news regarding the staple has been the continued weakness of the raw article, which declined as much as 7½d. in eight days, though it has recovered slightly since, being now quoted 9s. 5¼d. July and 9s. 9¾d. October. It touched 9s. 3d. for July once last week, which was the lowest price so far this year.

This weakness, according to all accounts, is not due to any inherent weakness in the legitimate market, but to heavy liquidation by speculative holders, and the changing from one month to the other.

Until this process is over and all the weak holders wiped out, legitimate traders do not look for much improvement in the situation.

It is difficult, with this condition of affairs prevalent, for refiners in Canada to try and obtain any advance, especially while their stocks are as heavy as they are and the position in regard to the duty as uncertain as it is.

In the matter of actual consumptive demand a good healthy enquiry is experienced, though there is no disposition to contract large quantities ahead. It is said that the refiners have shaded regular quotations for round lots of granulated, but if so it was in only one or two instances.

VALENCIA RAISIN CROP DAMAGED.

Advices received in Toronto this week from Mr. Arguimbau, under date of Denia, July 14, contain some interesting and rather unexpected news regarding the growing crop of Valencia raisins.

All advices heretofore have indicated a large crop of this fruit, but those in question just to hand report from all districts a partial failure of the crop owing to excessive heat.

"Farmers," continues Mr. Arguimbau, "say that it is much reduced and that we shall have a small crop. My opinion is that if we have no rain hereafter the quality will be finer than usual."

LOBSTERS A DOLLAR HIGHER.

Canned lobsters have opened the season at remarkably high prices in Montreal. Sales agents this week and last asked $8.25 to $9 per case.

This is a clean dollar higher than the highest price last year, and it is expected that values may go even higher, as the season's pack, both in Prince Edward Island and Newfoundland, is lighter than usual. In the Canadian waters the Federal authorities extended the season a fortnight, but it is not expected that this will have much influence.

NEW CROP CALIFORNIA RAISINS.

THE first prices on new crop California raisins were received in Montreal this week. The brands were not specified, and it is considered that the offers in question are largely speculative, so that they have not resulted in any business. It cannot be said, therefore, that a quotation on new crop raisins has actually been made.

Based on the figures named, twos would cost 5c., threes, 5½c., and fours, 6c., laid down in Montreal. This is about ¼c. per pound lower than they opened at last year, and is not in accord with the advices that have been received during the summer from the Coast.

The latest advices direct from the orchards were to the effect that deliveries this season would be from a fortnight to a month later than last year. If this is correct, and there is reason to believe that it is so, firm, legitimate offers on good reliable brands are hardly possible as early as this. In New York, however, it is learned that prices have opened much lower than expected in view of the prospect of a short and late crop, and that the offers made there have not been allowed to go begging, but that a large quantity of goods had been sold for October delivery.

A QUESTION OF LEASE.

A SUBSCRIBER writes: "We mail you lease to-day. We would like to know how long this holds us. You see it states from one year with privilege of five years. The year is now past, but nothing has been said with regard to continuing for four years. Can we be compelled to rent building for four more years, or does this constitute a yearly lease? In case the landlord wished to dismiss us what time should we be allowed?"

REMARKS: The lease in question is really not a lease at all. Although it is filled out on the regular form it contains no seal, which deprives it of the power of being a lease. By law, therefore, it is really an agreement for a lease. The tenants being in possession, and having remained in possession beyond the definite period of one year fixed by the document, are entitled to remain for the balance of the period. Another thing overlooked in the document is that no time is fixed when the tenants shall give notice that they desire to continue the lease for the five year time. It is usually stipulated that such notice shall be given at the expiration of ten or eleven months.

THE EDITOR.

FAR NORTH STOREKEEPERS.

THE CANADIAN GROCER met at Edmonton, Alberta, Mr. A. L. Brick, of the firm of Brick Bros., Peace River. The Messrs. Brick Bros. are sons of the Rev. J. G. Brick, formerly English church missionary at Peace River Crossing. They have been in business eight years, and have a store at Peace River Crossing, 400 miles from Edmonton, and another 300 miles down the Peace River.

In order to reach their trading posts, they have to travel as follows: From Edmonton overland to Athabasca Landing on the Athabasca River, 90 miles; thence up the Athabasca River, 75 miles; up the Lesser Slave River, 60 miles; across Lesser Slave Lake, 85 miles; overland to Peace River, 90 miles, and down the Peace River, 300 miles.

Mr. Brick describes the country as mostly prairie, interspersed with a good supply of timber. Edmonton is their nearest post office and the market where they dispose of their furs. The country is a great fur-producing country, and they reach Edmonton annually in July laden with from ten to twenty thousand dollars' worth of choice furs. These they readily dispose of to the buyers for cash. They then purchase supplies for another year and return, the trip occupying from 30 to 40 days each way.

BOUGHT SMITH & KEIGHLEY'S STOCK.

The trade will be interested to know that the stock of Smith & Keighley, one of the oldest grocery houses in Toronto, has been purchased by Mr. James Adams.

Mr. Adams has been manager of the business for the past thirteen years, and the trade will no doubt wish him success in his new venture.

The stock is nearly all new and it is well assorted. As it was bought by Mr. Adams from the executors of the estate at a considerable reduction in price the retail trade should be able to secure some bargains.

As the business will be carried on under Mr. Adams' own name, the firm name of Smith & Keighley, one of the oldest among wholesale grocery houses in Toronto will be no more. For some time at least the business will be carried on at the present warehouse, No. 9 Front street east.

FRENCH PRUNES OPEN LOWER.

The indications at present point to a lower average opening for new crop French prunes this season than last.

Cable advices to hand this week at Montreal stated that prices in France had opened about 1s. per cwt. lower than last year.

Offers to arrive August delivery have been made in Montreal at a price which is about equivalent to 4¾ to 5c. for ordinary French prunes. The opening price last summer was 5 to 5½c., or ¼ to ½c. per pound higher.

TRAVELERS IN THE MOONLIGHT.

I WENT out with the city travelers of Toronto on Monday night on their fourth annual promenade concert on the steamer Chippewa. We had a delightful time, and the treasury of the City Travelers' Association an augmentation of many dollars.

It was just nine o'clock when the steamer left her moorings at the foot of Yonge street and wended her way past the sombre-looking wharves and brilliantly-lighted Hanlan's Point out into the lake.

The evening was an ideal one for a moonlight excursion. The bosom of the lake was unruffled save where here and there a gently passing breeze kissed it into dimples. Overhead the stars shone brightly. The moon, red and dirty, like a huge ball of molten iron beginning to cool off, peeped up over the horizon as the boat left the Western Gap, but almost immediately vanished behind a ridge of dark clouds which fringed the horizon. When she came out again, some twenty minutes later, she was polished and burnished to her old bright and natural appearance.

The crowd on board was a large one, but it was not too large for comfort. It consisted nearly altogether of young people; but all ages were represented. Here and there I noticed men and women whose hair was by time whitened. Then three or four families had brought their toddling infants rather than permit the said toddling infants to keep them home. Boys only fairly started in their teens were also there in goodly numbers.

The main deck was monopolized by dancers, and the music for these disciples of Terpsichore was supplied by two orchestras, one at either end of the deck. The captain's bridge on the upper deck was occupied by the band of the Royal Grenadiers. I should not forget to mention that for'ard on the main deck a band composed of an auto-harp and mouth organ dispensed music for the various knots of lovers who ensconced themselves there.

Down in the ladies' cabin the president of the association, R. Muat-Corrie, had charge of the concert programme. This programme was of unusual excellence. The cabin was packed by those who wanted to hear it, and those who could not get into the cabin grouped about the windows, standing on chairs, benches, etc. Those who contributed to the programme were the following: Mrs. Weir, Mr. W. J. A. Carnahan, Mr. H. M. Bennet, Miss Gertie Black, Miss H. Morrell, Miss May Dickenson,, Mr. Neil Burton, Mr. T. A. Baker, Mr. Chas. Dimmock, Mr. A. I. E. Davis, Mr. F. W. Howitt, Mr. Oscar Winborne. Mrs. B. Weir was accompanist.

Out in the lake the big steamer lazily described circles until about 11 o'clock, when her prow was pointed homeward, the dock being reached at 11.45 p.m.

An officer on board the Chippewa assured me it was by far the best moonlight excursion party that the boat had carried out this season.

CARGO OF MOLASSES.

The barque Flora, Captain Lowe, made the record run between Barbadoes and Montreal recently. She left Barbadoes on June 30th, having on board a large consignment of molasses for Laporte, Martin & Cie., reaching Montreal on the 23rd of July, making the entire sailing time only 23 days, which is the shortest time on record for this distance.

THE PRIZES PRESENTED.

President Vallieres and the Sports Committee of the Montreal Retail Grocers' Association, have presented the long list of prizes to the winners at the games the other week. The presentation was made Monday evening last in the Monument National Hall. All sorts of nice things were said to the successful contestants, and a hearty invitation extended to them in advance for next season's gathering.

OCCUPATIONS OF MEMBERS OF PARLIAMENT.

The Toronto Globe of July 28 had the following: Complete returns give the following as the occupations of the members of the new House of Commons: There are 63 lawyers, 33 farmers, 26 merchants, 21 physicians, 19 gentlemen, 12 manufacturers, 10 journalists, 6 mill owners, 3 contractors, 3 real estate agents, 2 surveyors, 1 veterinary surgeon, 1 township clerk, 2 distillers, 1 financial agent, 1 insurance manager, 1 banker, 1 shipowner, 1 rancher, 1 oil refiner, 1 printer and 1 civil engineer. The lawyers and gentlemen combined form nearly two-fifths of the whole house, so that the lookout is poor for the honest toilers who make up the remainder. Col. Domville, Mr. Bourassa and Mr. Bostock are returned as farmers, and Messrs. Wallace, McMullen, Penny, Tucker. Bain, Charlton, Morin, Stenson, Hackett, Brodeur, Blanchard, Scriver, Sutherland and Kaulbach as gentlemen. To these have been added Mr. Foster, Mr. Casey, Mr. Haggart, Mr. Beattie and Sir Richard Cartwright, who are not labelled with any occupation, and are therefore entitled to be classed as gentlemen. Only 19 gentlemen out of a total of 213.



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DIXON'S

CARBURET OF IRON

One package will do twice the work of the ordinary article, **and do it better.** For seventy years it has stood the test in American households, polishing grates and ranges as none other could, and is to-day the acknowledged king of polishes.

ARRANGEMENTS have been made with the manufacturers by which we are enabled to offer to the trade at $5.00 per gross, or 45cts. per dozen. It insures you a handsome profit and perfect satisfaction to the user—consider it.

WE KEEP GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE.

W. H. GILLARD & CO. Wholesalers Only . . . **HAMILTON**

Gillard's New Pickle

A delicious relish. Far superior to every other kind. A blending together of the richest and most aromatic vegetables and Eastern spices. A delightful adjunct to a good dinner. . . . . .

Gillard's New Sauce

Prepared only from the finest selected ingredients.

PIQUANT - APPETIZING

Manufactured by . . .

GILLARD & COMPANY

LONDON, ENGLAND

Sold by all Wholesale Grocers in Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE is assuming its usual midsummer quietude. Some houses report that they are well employed, but the report is not general. Since a week ago the volume of business has fallen off somewhat, and complaints are heard thereat. There is a good deal of sugar going out, but not as much as the trade would like to see. The outside sugar markets are a little better, and there is a better feeling here in consequence. Salmon is still in active demand, although, if anything, there does not appear to be as much going out as a week ago. Canned goods are in good demand on country account. Coffees are receiving fair attention for the season. In teas there is a nice trade doing, particularly in Japans. Foreign dried fruits, such as currants, Valencia raisins and Sultana raisins are receiving fair attention, the first-named particularly. Lemons are dearer outside and there is a stronger feeling locally. Oranges are scarce and firm. Payments are fair.

CANNED GOODS.

There is not as much doing as there was a week or two ago, but still there are a good many canned goods going out. Tomatoes, peas and corn are all in fairly good demand on country account, and in the city the first named are meeting with a fair sale. It is claimed that in tomatoes there will not be more than enough to supply the demand until the new pack is on the market. Canned salmon is still in good demand, although it is not as active as it was. Telegraphic advices received from the Coast on Tuesday announce an advance of 25c. per case, and furthermore stating that another advance of was extremely likely within the next sixty days. The lobster market is firmer, the cost having been advanced one dollar per case at outside points. Some of the local wholesalers have advanced their prices 10c. per dozen. We quote : Tomatoes, 80 to 90c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50; "Maple Leaf," $1.40 ; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins ; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.50 to $2.65; half tins, $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

Trade is fairly good for this time of the year. The last shipments of Rio coffee are moving off well at from 17 to 17½c. It is almost impossible to get good selections of high grade coloring coffees. We quote green in bags : Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c. ; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Business is still at a standstill in this line. We quote : Dark, 28 to 31c.; medium, 33 to 35c. ; bright, 40 to 42c. ; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is practically nothing doing. We quote : New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

During the past week business has eased off a little, although there is a good deal of sugar going, nearly every order that is being received containing sugar. Shortly after our last review the raw market eased off a little and the feeling was weak. Since then, however, beets have advanced 1½d. on two distinct occasions on the London market, and the feeling is better in consequence. It is the general opinion that prices in Canada will remain unchanged for some time, unless the trade falls off sufficient to cause accummulation of stocks in refiners' hands. Wholesalers are quoting 4⅜ to 4.45c. for granulated, and 3.40 to 3.90c. for yellows.

SPICES.

The demand for pickling spices is fair. The price of ginger is very high in the primary market. We quote : Pure black pepp er, 10 to 12c. ; pure white, 18 to 25c. ; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The demand for rice, sago and tapioca continues good. We quote : Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The market is still devoid of feature. We quote : Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The Ceylon tea market keeps firm, although the quality of the goods being offered is not as good as one would expect for the price. Teas from Japan are coming in satisfactorily and wholesalers are more inclined to buy in view of the fact that shippers have slightly advanced their views. Ceylon teas for price are expected to be dearer, as the quantity of teas arriving in London will be getting less within the next few months, while those coming forward will be chiefly teas of better quality. Indian teas are firm. The first new season's China teas have been placed on the market, but prices have not yet settled down to a regular basis. Local wholesalers report a fairly good demand for new season's Japans and for Indian and Ceylon teas. Good medium grade Japan teas of last season's growth are receiving a good deal of attention at about 15c. Ruling prices on the Toronto market to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

In currants, the low price and good quality continues to induce a good demand. We quote wholesale prices as follows': Provincials, 3¾ to 4¼c. in bbls. ; fine Filiatras, in bbls., 4¼ to 4½c. ; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are not as much wanted as currants are, but there is a fair quantity

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TO SEND US BACK EVERY POUND OF

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CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

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The Test of Time

Is the best test of the merits of an article. Soap is in daily use; any soap that stands this daily test for years must be good. There must be something to it.

SURPRISE SOAP

has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

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TORONTO: Wright & Copp, 51 Colborne St.
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THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

going out for this time of year. As noted elsewhere, the growing crop of Valencia raisins has suffered extensively from excessive heat. A few good sales of Sultana raisins have been made during the week. Latest mail advices from the Coast are to the effect that muscatel raisins will be a little dearer than last year. We quote: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.; Sultana raisins 5½ to 6c., according to quality.

The demand for California goods is light, as might be expected with so many domestic green fruits on the market.. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Prunes appear to be in unusually light request. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Dates are quiet at 4½ to 5½c.

GREEN FRUIT.

Stocks of oranges on the spot are limited, while the demand is good. There is a much stronger feeling in regard to lemons. The New York market has advanced $1 per box, and although quotations here are unchanged, yet it is not likely that they will long remain so. Lemons continue in good demand. Bananas are in good demand, but prices are lower on account of liberal supplies. We quote: Lemons—Messina, $2.75 to $3.50 for 360's and $3.25 to $4 for 300's. Oranges—Sorrentos, $5 per box. Bananas, $1.25 to $1.60; cocoanuts, $4 to $4.25 a sack and 60c. per dozen; Egyptian onions, $2 per bag; cucumbers, 25 to 30c. per dozen; tomatoes, Canadian, 50 to 65c. per basket, and American, 35 to 45c.; watermelons, 20 to 30c. each; raspberries, 4½ to 5c. for red and 3½ to 4½c. for black; gooseberries, 25 to 40c.; currants, black, 40 to 60c.; red, 25 to 50c.; apples, Canadian, 10 to 20c. per basket, and $1 to $1.50 per bbl.

BUTTER AND CHEESE.

BUTTER—The butter market seems to be even in a worse condition than it was before. Some houses talk of a scarcity of good butter; others again assert that in the large offerings a fair proportion is good butter. The demand is chiefly for pound prints, tub butter of all kinds being slow. Butter was offered this week from Winnipeg in car lots. We hear of five carloads of selected western butter being offered in London by cable at equal to 12½c. per pound, but it was refused. We quote: Dairy butter—Tubs, 10 to 12½c. for good to choice; low grade to medium, 7 to 9c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 16 to 17½c., according to make.

CHEESE—The market is a little better in regard to price, the English market being cabled ¼c. dearer on Monday last. Prices locally range from 7 to 7½c.

COUNTRY PRODUCE.

BEANS—There is no improvement, business being dull and prices unchanged at 80 to 90c. per bushel.

DRIED APPLES—Dull, at 2¾ to 3c.

EVAPORATED APPLES—Dull, at 5½ to 6c.

EGGS—The demand is light at 9c.

POTATOES—The wholesalers are not doing much, retailers in the city getting their supplies largely from the farmers direct. The ruling price is 40c. per bushel. The season is about over for American potatoes.

HONEY—New honey is offering but it is hard to sell. About 7 to 8c. seems to be the ruling price for strained clover.

PROVISIONS.

Smoked meats continue firm and in good demand. Local packers have had enquiries from outside packers for smoked hams, but in view of the anticipated scarcity they do not appear disposed to sell.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½c.; small hams, 10c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7¼ to 7½c.

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn
Manufacturers' Agent and Grocery Commission Merchant
394 St. Paul Street . . MONTREAL
Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants.
Consignments Solicited. . .
140 Princess St. Market Square
WINNIPEG

Ask the Wholesale Houses for
Rossiter's Household Brushes
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GEO. ROSSITER - TORONTO
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THE WESTERN STORAGE & COMMISSION CO.
COMMISSION MERCHANTS,
WAREHOUSEMEN,
MANUFACTURERS' AGENTS.
Solicit consignments of Butter, Eggs and produce of all kinds.
Correspondence invited.
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YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS
FRUITS
CAREFULLY HANDLED BY
CLEMES BROS.
Wholesale Fruit and Commission Merchants
51 Front St. East, TORONTO

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11.

FISH.

There is a large quantity of white fish on the market, both Lake Winnipeg and Lake Superior kinds. The demand is principally for white fish. Trade generally is quiet. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7½ to 8c.; Lake Winnipeg white fish, 6 to 6½c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

Business continues fairly good at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Grain deliveries have been a little better and prices are higher. We quote: White wheat, 67c.; red, 63 to 65c.; goose, 50½c.; oats, 23 to 23½c.; peas, 50c.

BALED HAY—New is being quoted at $11 to $12 per ton.

BREAKFAST FOODS—Business continues to be of a moderate character. Although no active advance has taken place in oatmeal, there is a firm feeling in sympathy with the oat market. We quote: Standard oatmeal and rolled oats, $2.70 to $2.80; rolled wheat, $2.15; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

FLOUR—Is slow, but holders have advanced their prices owing to the advance in the price of wheat. Local dealers are asking 10c. more for Manitoba grades at $3.85 for patents and $3.45 for strong bakers'.

PETROLEUM.

There is no change, either in regard to business or prices. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Canned lobster is held $1 per case higher.

High-grade colony coffees are scarce and hard to get.

Loose muscatel raisins are a little dearer on the Coast.

Beet sugar advanced 3d. in London during the past week.

Cheese advanced equal to ¼c. per pound in London on Monday.

A telegraph from the Coast quotes the price of salmon 25c. per case higher.

The stock of Smith & Keighley has been purchased by Mr. James Adams, for the past thirteen years manager of the business.

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

HOME-GROWN TOMATOES
Peaches, Pears,
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Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
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DURABLE—RELIABLE—PRICES RIGHT.
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General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
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PATNA
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" MOUNT ROYAL MILLS"
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4TH C Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

QUEBEC MARKETS.

MONTREAL, July 30, 1896.

GROCERIES.

THE more active feeling noted last week in groceries has continued and there have been other interesting features. Raw sugar outside continues weak, and this checks any tendency of refiners here to advance prices. The preserving season is now on in full force and an active demand is being experienced by jobbers. Quite an active movement of new Japan teas from first to second hands has been going on and prices rule steady to firm. In canned goods the feature has been the very high prices asked for new pack lobsters, which are held very firm. Nothing has been done in new salmon. Offers on new crop California raisins have also been made, and they also are too high to suit buyers, who are holding off. The weakness in produce and provisions of all kinds continues, with no prospects of improvement.

SUGAR.

The easy feeling in raw sugar that still prevails has had no influence on the position of refined sugar in this market. However, in the face of it any advance from the present low prices ruling is difficult when stocks are as large as they are at present. The better demand noted last week, however, has been maintained and refiners report a good healthy trade passing, and the same statement is made by jobbers. The preserving season is on in full force now and the enquiry from retailers is even brisker than it was last week. We quote values for jobbing purposes, 4 3/8c. to 4 1/2c. for granulated and 3 1/4c. to 3 3/4c. for yellows.

SYRUPS.

Business continues quiet in syrups, as jobbers have ample supplies on hand. Until these are worked down somewhat no change seems possible. We quote: 1 1/2c. to 2 3/4c. as to grade.

MOLASSES.

There has been more business doing in molasses in a large way since last report, but it has been confined almost wholly to the transfer of large lots from first to second hands. Barbadoes in 100 puncheon lots have sold at 28c. ex wharf, and Porto Rico at the same price. In a jobbing way, business is limited and prices unchanged at 30 to 31c. for both Barbadoes and Porto Rico.

RICE.

An active movement is maintained in rice from millers' hands, the business being fully equal to last year. Both country and city buyers have been taking in supplies. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

No material change is noted in spices, demand being of a slow, hand-to-mouth character. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market continues exceedingly quiet, the majority of buyers being pretty well stocked up. The easy feeling already noted continues, as shown by sales of Maracaibo in round lots at 17 1/2c., which is a shading of 1/2c. per lb. In an ordinary way, however, former quotations may be repeated. We quote: Rio, 17 to 18c.; Maracaibo, 18 to 18 1/2c.; Java, 28c.; and Mocha, 29c.

TEAS.

The week has witnessed more activity in teas in a large way, especially in new Japan teas, receipts of which have been arriving pretty freely during the past eight or ten days. Business aggregating 1,600 packages Japans, at 15 to 17c., and 700 packages of blacks, at 10 to 13c., has been put through since last report. Low grade and medium Japans are the most enquired for, and offerings, if they show up right, are quickly absorbed. In a distributive way also there has been a good fair demand. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11 1/2 to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The chief feature of the week in California dried fruit has been the first offers of new crop raisins, for which pretty high prices have been asked. So high, in fact, that jobbers here are not disposed to do any business, preferring to hold off. We quote values the same, at 4 3/4 to 5c. for 2-crown, and 3-crown 5 3/4 to 6c.

Valencia fruit are quiet and firm at 4 3/4 to 5c., for common off-stalk, and 5 1/2 to 6c. for fine off-stalk.

There is no change in currants, and we hear of no further offers on new crop in addition to those noted by us last week. We quote 4 1/2 to 5 1/2c. as to grade.

Prunes continue quiet and unchanged at 5 1/4 to 5 1/2c. for French, and 6 to 6 1/2c. for Austrian.

NUTS.

There is a quiet trade in nuts with prices steady. We quote: Grenoble walnuts, 10 to 11 1/2c.; filberts, 7 1/2 to 8c.; Tarragona almonds, 10 to 10 1/2c., and shelled walnuts, 15 to 16c.

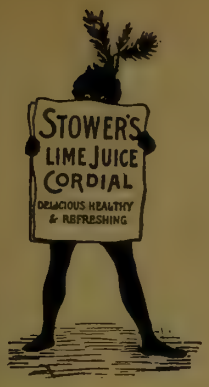
CANNED GOODS.

Business in this market continues exceedingly dull, and wholesale grocers here seem disposed to let present stocks run down before they go in for any extensive purchasing. The most striking feature of the market now is the high price asked for new pack lobsters. Agents this week asked $8.25 to $9 per case, which is $1 per case and more higher than opening prices asked last year. Reports here indicate a large pack of peas and low prices are anticipated. No contracts of importance have yet been executed in new pack salmon. Agents are offering $4.50 f.o.b. for ordinary and for selected quality fancy label Clover Leaf flats delivered here $5.50 and talls $6. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37 1/2 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15.

2 PEAS THAT ARE ALIKE { . . TENDER . . DELICIOUS FLAVOR.

STRATHROY PEAS • AND • **FRENCH PEAS**

NEW-PROCESS



Absolutely Free

from **Spirit** or **Musty Flavor** and **Impurity** of any kind. These characteristics belong **only** to

STOWER'S

Lime Juice and
Lime Juice Cordial
Lemon Squash
Lemon Juice Syrup

Lime Juice or Cordial, champagne quarts,	$4.00	per case,	each	1	doz.
" " " " pints	4.50	"	"	2	"
Lemon Squash, square stoppered bottles,	3.00	"	"	1	"
Lemon Juice Syrup " " "	4.00	"	"	1	"

THEY'RE WELL ADVERTISED. THEY'RE THE BEST FOR YOUR TRADE.

WE ARE TORONTO AGENTS.

Batger's "Nonpareil"

SOLIDIFIED JELLIES

Are the finest the world produces. Easily Prepared! Delicious! Sold all the year around by all live grocers. Pints—all flavors—1-doz. in box, straight or assorted. Also Batger's Jams, 1-lb. glass, all flavors, always in stock.

TEA

Early May Pickings New Season's Japan Teas, in decorated tin canisters, at same price as the cheap wooden boxes. Very fine draw. 40 and 50c. retailers.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

GREEN FRUIT.

The week has been a very active one in all kinds of green fruit, receipts of California fruit especially being very large. For this reason there was a slump in peaches, which sell at 70c. per box; pears, $1.20 to $1.80; plums, 75c. to $1.65; very fancy lemons, $1.60 to $1.85; and good stock showing waste, 90c. to $1.05; one car American apples, $2.35 to $2.70 per barrel; one car Canadian apples, $1.80 to $2.20; one car tomatoes in crates, 60 to 77½c.; dried apples, 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1; pineapples, 5 to 15c.; lemons, $2 to $3.50; oranges, $2 to $3.75, according to brand and package.

COUNTRY PRODUCE.

EGGS—The easy feeling in eggs has continued under free receipts, and candled sell at 9 to 9½c. and seconds, 8 to 8½c.

BEANS—No change, with business quiet at 70 to 75c., in carlots, and 80 to 90c. in small lots.

POTATOES—New potatoes continue steady at $1 to $1.50 per bbl. In bags they sell at 50c.

TALLOW—Quiet at 4 to 5½c.

HOPS—Dull at 5c. to 7c., as to quality, for good to fine, and 4½ to 4¾c. for fair to medium.

HONEY—Business quiet and prices steady at 7 to 8c. for extracted; bright comb, 12 to 14c., and dark do, 10 to 12c.

BALED HAY—There is a better demand this week for hay, but prices are the same, at $13 for No. 1 and $10 to $10.25 for No. 2.

PROVISIONS.

There is little change in the provision market, which continues weak in tone. We quote as follows: Canadian short cut, clear, $11.50 to $12; Canadian short cut, mess, $12 to $13.00; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7½c.; bacon, per lb., 8½ to 9½c.; ard, com., refined, per lb., 5¼ to 5½c.

FLOUR, MEAL AND FEED.

There has been a good demand for all grades of flour. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.60 to $3.75; straight roller, $3.50 to $3.60; straight roller, bags, $1.60 to $1.75; extra bags, $1.30 to $1.40; Manitoba strong bakers', $3.25 to $3.40.

In oatmeal there was no material change. The demand is slow, and the market rules dull. We quote: Standard, bbls, $2.80 to $2.90; granulated, bbls, $2.90 to $3; rolled oats, bbls, $2.60 to $2.70.

An active business has been transacted in feed. We quote: Bran, $11 to $12; shorts, $11 to $13; mouillie, $15 to $17.

CHEESE AND BUTTER.

The buying that started in the country at the close of last week has been continued. In addition to 5,000 at Ste. Hyacinthe and 6,000 on spot on Monday, there was heavy purchasing both at Brockville and Kingston, over 10,000 boxes leaving factorymen's hands at the former market at 6⅞ to 7c. This is an advance of ⅛ to ¼c. on the prices ruling last week, and makes it plainly evident that some operators have got to have cheese even at an advance. On the other hand there is little encouragement over the cable in the matter of legitimate orders, the best prices that were paid here to-day for a few lots ranging from 6¾ to 7c. in Ontario, and 6¼ to 6½c. in Quebec. This makes it evident that the spot market is not on a parity with the prices paid during the past two days in the country. This heavy country buying, in fact, is due to speculation, being largely to cover short sales of last half of June cheese for July shipment.

The butter market is rather mixed at present with conflicting accounts. While many claim that it is difficult to make 16½c., it was asserted on good authority to-day that a shipper had bought a line of creamery that cost him 17c. here. This, however, may be set down as an extreme case, but for the reason that really fine quality creamery is difficult to get holders of it are firmer in their views at 16¼ to 16½c. But though this is so, there is a surfeit of butter offering, as we have pointed out before, which scales down so low as 15c., and this fact is the depressing influence.

ASHES.

There has been a decidedly weak feeling in ashes, and prices have declined 20 to 25c. per 100 lbs. This weakness is due principally to the receipts having increased fully 80 per cent. during the past two months, as compared with the same months last year. The impression is that prices have touched their lowest point for the present, and a reaction is now looked for. The demand from abroad is fair, and a moderately active business is doing. We quote: Firsts, $3.30 to $3.40; seconds, $3.05, and pearls, $4.50 to $4.60 per 100 lbs.

MONTREAL NOTES.

Sales agents here are asking $1 per case higher than last year for new pack lobsters.

Cables from Bordeaux state that French prunes have opened this year 1s. lower than last.

First offers on new crop California raisins are from ¼ to ½c. per pound lower than last year,

Refiners have shaded 4¼c. for granulated sugar, it is reported, but the jobbing price is unchanged.

Sales agents still find it difficult to execute any contracts for new pack B. C. canned salmon. F.O.B. prices on the Coast remain as last quoted.

An active movement in new crop low grade and medium Japan teas has been one of the features of the week, over 1,500 packages leaving first hands.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 30, 1896.

The week has shown a fair amount of business, the up-river trade being better than usual at this season. Values show little change. The feeling all round is easy and buyers not only do not care to buy largely, but feel they should buy even under the very low prices quoted. The Nova Scotia packets are finding business very quiet. Not only is this a quiet season, but since the Dominion and Atlantic Railway have had on their own steamer they are taking much more of the Nova Scotia freight than was shipped when one company owned the steamer, and another the railway. There is still a large movement in lumber for the English market, and shippers are well pleased with results. In cordwood large shipments continue to go forward to the American market, chiefly to Rockland, Me., to be used for fencing line. Prices are very low. Canadian bottled pickles are having a freer sale than ever before, the quality of those to hand this summer being better than

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Plain and Spiced

Purnell's ..Malt Vinegars

For Pickling, Table Use and Export

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PRICES UPON APPLICATION.

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Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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BIRD SEED

Remind your customers that we may be consulted free of charge regarding birds. Our principal has just returned from the European bird markets in possession of the latest ideas regarding birds, their foods and treatment while ill.

We spare neither labor nor expense that "COTTAMS" Bird Seed shall be absolutely the best food procurable.

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GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



Hams
and
Breakfast Bacon
Are Scarce

but we can quote you low prices on Back or Windsor Bacon, and they are great value for the money.

F. W. Fearman
HAMILTON

usual. The bulk of those sold, however, are still English.

OIL—Burning oil is still light sale. Prices tend easy, though no change has yet been made here. In Nova Scotia, Boston dealers, who have a very large direct trade, have been sending in large quantities of oil, and prices there are quoted rather lower. Lubricating shows some light movement. Turpentine is quoted lower. We quote: American burning oil, 21 to 22½c.; best Canadian, 19 to 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—Stock here is light. Supplies continue to arrive from Boston by schooner; there is fair demand, factory-filled selling freely at this season. The difference in cost between factory-filled and coarse is largely the difference in cost of bags and in profit to the manufacturer. In all cases the larger part of the cost is freight. Prices are firm. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to $1; 5-lb. bags, $3.25 per bbl.; 10-lb bags, $3 per bbl.; 20-lb. boxes, 20c; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—There is a good, fair demand. Peas have been moving freely since new came in, as market was altogether bare. Prices, it is expected, will be lower. Wholesale dealers are looking for a rebate on those so far received, as they were sold at guaranteed prices, and they were offered by first-class packers at lower than the invoice price previous to goods being shipped. There is no doubt this is a most unsatisfactory way to do business. Corn is held easy, there being so much old here. Tomatoes are the firmer line. Dealers here are offering the three lines at very low prices, such as show no profit. New gallon apples are finding fair demand for future. Lobsters are about out of the market. Salmon, when new arrive, will, or rather ought to, advance. Peaches are scarce here. We quote as follows: Corn, 75 to 85c.; peas, 80 to 90c.; tomatoes, 90 to 95c.; gallon apples, $2 to $2.25; corned beef, 2-lb tins, Canadian, $2.25 to $2.35; American, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.50; peaches, 3's Canadian, $2.85 to $3.00; 2's, $1.90 to $2; pineapple, $2.25 to $2.75; salmon, $1.35 to $1.40; lobsters, $2.10; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—Demand during the week has been good, but stocks have not been large. Strawberries are gone and raspberries are about over. Gooseberries dull. Currants very limited sale. Large quantities of blue-

Brock's Bird Seed

It is the seed others are selling.
It is admitted to be the best bird seed in the market.
The demand for it is increasing. Ask your wholesaler for it, and see that you get it.

NICHOLSON & BROCK - TORONTO

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

Solicit consignments of Butter, Eggs, Cheese, Honey, Beans, Apples, Pears and all kinds of produce. Best price received.

Prompt payments. References—Bradstreet's Agency.
A Trial Shipment Convincing.

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.

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70 and 72 Front St., East,
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S. K. MOYER,
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Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
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The Famous MAPLE LEAF Brand

We are offering special inducements in above brand of Smoked Meats and Pure Lard. You may as well derive the benefit of this. Write us.

D. GUNN, BROS. & CO.
Pork Packers, Toronto, Ont.

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT

HUGH WALKER & SON, Guelph, Ont.

berries are being shipped to the States. Cherries were much smaller receipts this season than last. Native tomatoes and cabbage come in freely and have taken the place of American. American cucumbers have been scarce during the week and price has been firmer, but it will soon fall off. In peaches and pears there is very little Georgia fruit offering, while California is to hand freely. Lemons are finding better demand and are firm. Pines and melons are about over. Sweet potatoes, while very light stock, are no sale, it being too early. Grapes continue to arrive more freely and have fair sale. We quote: Lemons, $4 to $4.75; Valencia oranges, $9.50 to $10; pineapples, 10 to 15c.; bananas, $1 to $1.50; raspberries, 10 to 12c.; grapes, $3.00 per crate; cucumbers, 50 to 70c. per doz.; California apricots, $1.50 to $2.75 per crate; do plums, $2 to $2.25; tomatoes, $2.50 per crate; peaches, $1.50 to $1.75; melons, 50 to 60c.; squash, $2 per bbl.; cabbage, native, 50 to 60c.; apples, $4 to $4.50 per bbl.; cherries, 20 to 25c. per box.

DRIED FRUIT—There is little of interest. Currants continue firm, with cleaned still having large demand, not only for cartoons but for bulk. Little has yet been done here in fall fruit. Loose muscatels are about out of the market. Raisins of all kinds are well cleaned up. Onions find steady sale. Stocks of evaporated are not large, but demand for these and dried apples is very dull. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, $1.50 to $1.75; currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4¾ to 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, per lb., 1½ to 1¾c.; cocoanuts, $4 to $4.50 per 100 lbs; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Cheese begins to come in more freely. Prices continue very low, with but light demand. Some factories do not take care to make the most saleable sizes for this market. Large cheese are not liked, particularly early make, but twins have good sale. Butter is a rather better movement for good stock. Medium is very dull. Creamery prints have small sale. Eggs continue to have fair steady demand. We quote: Dairy butter, 14 to 15c; new creamery, prints, 18c.; creamery, tubs, 17 to 18c. Cheese, 8½ to 9c. Eggs, 9 to 10c.

SUGAR—Dealers have given up all hope of the expected advance. Sales continue only fair, with fairly large stock of granulated still held. In yellows some little trouble is noticed in refineries not matching sample in color, but tending darker; some claims are reported. A very nice grade of Barbadoes is offered here in barrels; stock is small. It is a beautiful sugar; it is sold at 3¾c. We quote: Granulated, 4½ to 4¾c.; yellows, 3¾ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—Another cargo of Porto Rico was landed here this week and is offered for sale. The arrivals of this grade of molasses have been very large this season—much larger than for a great many years. The importation of Barbadoes, on the other hand, which a few years ago was almost the only molasses arriving here, has been very light and quality but fair. Of late years quite a quantity of St. Croix comes here, largely consigned to shippers to the island. Quality this year has been very good. Values are easy, particularly Barbadoes. Very little New Orleans is at present moving. Syrup is very dull. We quote: Barbadoes, 26 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Shad are again being caught. So far only a few, but will soon come in more freely, and prices will be lower. Quality of catch at this season is better than at any other. Salmon still are quite plenty, and prices are higher, though still low. In dry cod stocks are still light with firmer prices and improving demand. There is now quite a demand from the west for boneless cod. The demand is increasing for the pure cod. It is well worth the difference in price from boneless fish, which is very apt to be hake. Dry hake are very dull, and demand for pollock very light. There is still but small movement in pickled fish, though it is now time new were arriving. New dry cod will come in more freely when the weather gets cooler. Alewives as yet show no demand, and it is expected prices obtained will be low. They are bought principally by New York parties for export. Smoked herring show no improvement. We quote: Large cod, $3.10 to $3.25; medium, $2.85 to $3; pollock, $1.30 to $1.35; bay herring, $1.20 to $1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, $5; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; salmon, fresh, 11 to 12c.; per lb.; shad, fresh, 15 to 20c.

PROVISIONS—There is still a quantity of clear pork held here. It is hard to state a price. There is little moving, and market being off low prices would be accepted on round lots. Beef is also low. Lard is a drug, and the large stock shows little change. Rolls are very dull. Demand for hams is rather improving, and higher prices expected. We quote: Clear pork, $12.75 to $13.25; mess, $13 to $13.50; beef, $12.25 to $13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL — Flour is rather firmer, with a rather better enquiry. Buyers, however, advance bids very slowly. Oatmeal was reported here lower, but there seems no ground for the reports of some millers' agents making sales at advanced prices. Cornmeal moves freely and still continues very low. There is a feeling here that corn will be higher. Oats are higher, but nothing startling. Our merchants are not buyers of beans, holding large stocks. Prices show no change. In hay new is now offered. There are prospects of good prices ruling, the crop being but fair and market rather bare. We quote: Manitoba flour, $4.40 to $4.60; best Ontario, $4.00 to $4.15; medium, $3.90 to $4.00; oatmeal, $3 to $3.15; cornmeal, $1.95 to $2; middlings, car lots, in bulk, $15.50 to $16; bran, do do, $14.50 to $15; handpicked beans, $1; prime, 90c.; oats, 30 to 32c.; hay, $13 to $14; barley, $3.50; round peas, $1.10 to $1.20; split peas, $3.40 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

At Charlottetown a canning factory is to be started by Messrs. Jones & McRae. They will put up fruit and vegetables. It is ex-

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

ALBERT PAIN . . .

36 Merrick St., HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.

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Mercantile Broker, Manufacturers' Agent,

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Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81 JARVIS ST. . . . TORONTO.

LONG EXPERIENCE

Has taught us that it is the **BEST ARTICLE** that takes with the trade. We have tried to make . . .

"GOLDEN" FINNAN HADDIES

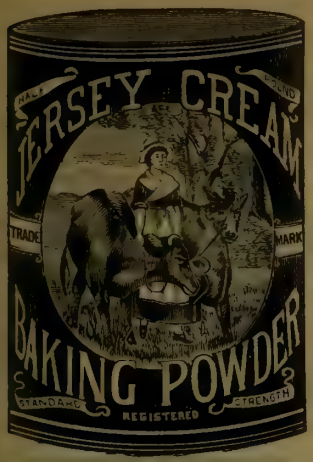
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A great trade bringer.
Order from your wholesaler.

NORTHRUP & CO.

Packers' Agents.

St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Vinegar Is Wanted For Pickling!

And your customer will not be pleased with anything short of the best.

THAT'S WHAT WE MAKE

Do you sell our

WHITE WINE, CIDER, OR MALT VINEGARS?

If not, why not?

Write for Prices.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

Demerara Raw Sugar

IN BAGS

We have a nice, bright sample.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

Rio Coffee

HIGH GRADES very scarce and stocks rapidly moving out. We have a few GOOD SELECTIONS left at LOWEST PRICES.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

Canned Goods

TOMATOES BEANS
CORN PUMPKINS
PEAS AND FRUITS

Do not place your order before getting our quotations.

PERKINS, INCE & CO.

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Laurentian Spring Water

Bottled by the LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

pected about twenty hands will be employed. Already they have had a large order from Montreal, and everything points to a successful industry.

New China teas continue to arrive. Shipments are earlier than usual.

The St. John grocers intend holding their first picnic on August 18. They are making every effort to have it a success, and a splendid time is expected.

Mr. T. J. McPherson, of the well-known retail grocery firm of McPherson Bros., was during the past week elected an alderman.

Mr. Fisher, representing J. W. Windsor, packers of the celebrated Ice Castle brand of canned goods, called on THE GROCER this week. He was much surprised at the low prices at which some packers were selling vegetables in this market. Their large lobster pack he reported all sold in England. They intend, he said, to push the sale of their tomato catsup in this market, having a splendid trade in the west, where they find it is taking the place of the best American goods.

Much interest is being taken by outside manufacturers in the exhibition to be held here this fall. To get the best positions applications should be in early.

Mackerel fishing has proved very successful at Richibucto this season. The fish are iced and shipped. Four dollars per hundred is the price paid the fishermen. Shipments have been quite large.

Very extensive harbor improvements are to be made here this summer and fall, and our port will be in a better position this winter than ever to handle the export business of Canada. It is expected our Ontario friends will not, as they did last season, use an American port, but will do their business via St. John.

Shipment of lobsters, canned, from these Lower Provinces for this season is put at about 100,000 cases, as against 160,000 in 1895, 170,000 in 1894 and 180,000 in 1893. In local markets there are practically none to be had. Of those shipped, upwards of half went to London, about one-quarter to Liverpool and a fifth to the continent.

HALIFAX TRADE GOSSIP.

THIS is carnival week in Halifax. The city is crowded with visitors, and retail trade is having a big boom. A great many country merchants are in the city and they are embracing the opportunity to call on the firms they deal with, placing orders and becoming acquainted.

James Adams has been admitted a member of the firm of I. B. Shaffner & Co.

Reports from P.E.I. state that the majority of the lobster factories in the west have closed down. On the Egmont Bay side fishing has only begun.

The total number of strawberries sent from Middleton station this season was 1,101 crates, or 35,232 boxes. Of these, 466 crates came to Halifax, 383 went to Boston, 121 to St. John, 18 to local stations and 113 to the south.

There were shipped from Yarmouth on the 21st and 22nd inst., 79 crates gooseberries, 97 crates of strawberries, and 42 crates blueberries, to Boston. The blueberry business is assuming large proportions in Yarmouth and Queen's counties, the United States affording a ready market.

The flour dealers of Sydney and North Sydney have secured better tariff rates in flour over the I.C.R. The rate from Ontario is now the same as enjoyed by Halifax with 3c. per bbl. added for ferriage at the Strait of Canso.

The first shipment of cheese of the season from P.E. Island to the British markets was made last week by John Podware. It consisted of 1,300 boxes. Price paid was 7c.

Eggs are in good demand. P. E. Island stocks are worth from 10 to 11c. and Nova Scotia 12c.

Jones & McRae have gone into the business of canning fruit and vegetables at Charlottetown. They ran a similar business at Pownal and met with considerable suc-

MORROW & EWING

General Commission Merchants

13 John St., MONTREAL

Teas, Coffees, Molasses, Sugars and General Grocery Supplies

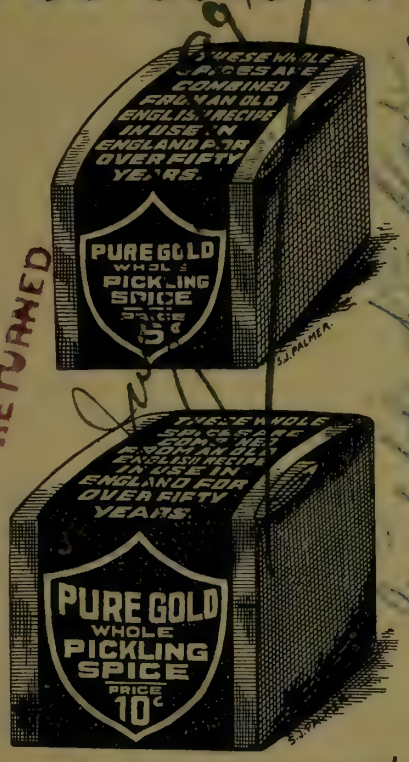
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Cable Address, "MORROW."

The "Pure Gold" Pickling Spice

in packages, costs you 5 cents per dozen more than some imitations that have lately appeared

but!!!



PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

cess, enjoying a good local and export trade. They have received 1,000 empty pails from Montreal.

The flour markets continue to improve. Quotations remain: "Ogilvies" or "Five Lilies," $4.30 to $4.40; Ontario made Manitobas, in wood, $3.75 to $3.90; Manitoba shipments, in sacks, $4.20 to $4.25; Ontario and Manitobas mixed, for patents, $3.75 to $3.85; 80 p.c. patents, $3.70 to $3.80; 90 p.c. patents, $3.60 to $3.70.

An improved demand is noted for butter, owing, no doubt, to carnival week. Dairy in tubs is quoted at 14 to 15c., and small tubs, 15 to 16c. Creamery in tubs is worth 18c. and creamery prints 19c.

There is nothing doing in cheese. Quotations are about 8½c.

There is still a good demand for sugars. Refinery prices are: Granulated, 4 7-16c.; circle C, 3⅜c.; extra circle C, 3½ to 3 9-16c.

There have been some small arrivals of molasses. The market is quiet, but strong. A fairly large lot went forward to Newfoundland last week. Quotations are: St. Croix, 28c.; Port Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c. St. Kitts, 28c.

The green fruit market is having a boom this week. The market is well supplied with almost everything except oranges. Messinas are quoted at $5.50 to $6 in cases of 160 count. Lemons are higher, being quoted at $4 to $4.50 for choice. Pineapples do not sell well this season. The quotation is $1.50 to $1.75 per dozen for good fruit. Bananas are in good demand at $1.75 to $2.50 per bunch.

WANTS A BICYCLE LIVERY AGENCY

A subscriber writes: "Do you know of any firms who appoint agents to run a bicycle livery for them on commission. We sell wheels, but are sometimes asked to hire them, but we do not wish to hire our new wheels."

REMARKS: Can any of our readers supply the desired information? THE EDITOR.

EARLY CLOSING IN STOUFFVILLE.

Early closing is a reality in Stouffville, Ont. Three evenings each week thirty-four places of business close at 6.30 o'clock. This number includes, we are assured, every house of importance in the town.

The merchants of Stouffville are to be congratulated, and it is to be hoped that the merchants of other towns who know not the benefit of early closing will follow their example.

MADE A HIT WITH SODA WATER.

The Laurentian Water Co. made a hit with their bottled ginger ales and sodas in Montreal last week. The peculiar natural advantages possessed by these waters have been referred to before. Last week while H.M. SS. Intrepid and Tartar were at Montreal the officers ordered some of the company's goods. They pronounced them excellent, in fact, the equal of their own English soda or other aerated waters.

PERSONAL MENTION.

Mr. and Mrs. T. Kinnear, of Toronto, returned home on Sunday from a trip to Europe.

Mr. Wallace Anderson, the representative in Toronto of the Acadia Sugar Refining Co., left on Thursday last for a trip to Great Britain. During his absence Mr. A. W. Davies, of Halifax, is looking after the firm's business in Toronto.

Mr. R. Keyes, northern representative of T. Kinnear & Co., who has been managing the firm's business during the absence of Mr. Kinnear in Europe, has again resumed his regular route.

J. C. Hazard, of T. B. Escott & Co., London, was in Toronto last week. He reported large sales of their teas. He was going east on business.

James Craig & Co., Trenton, are closing out their stock of groceries and crockery and intend removing to Kingston next month, where they will have better and more extended opportunities for increasing their business.

On Saturday afternoon the F. F. Dalley Co. baseball team played the Asylum team on the Asylum grounds and defeated them 24 to 7, and the hands around the factory are naturally jubilant. They expect to have a game next Saturday with the Calder Clothing Co.

INQUIRIES

Most merchants—all good merchants are—have to be—inquirers.

Inquiring for new trade, for better prices, for more saleable and attractive goods—**particularly the last.** We've heard from quite a number of merchants who wanted new and better goods, who had read our 'ad' about "Farinosa Breakfast Food." We expected to have inquiries, new goods—name that's sure to attract attention, handsomely gotten up; price right, why we ought to have lots more inquiries. Let us hear from YOU—subject,

PUT UP IN
3-lb. Packages
2 dozen per case.

"Farinosa Breakfast Food"

(Registered)

A post card will bring you full particulars, samples and price list.

The Ireland National Food Co. Ltd., MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products** OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

TRADE CHAT.

THE lay of one old hen is sometimes far more valuable than the lays of 40 poets.

The creamery at Newdale, Man., is making from three to four hundred pounds of butter per day.

T. Ballantyne & Sons shipped $15,000 worth of cheese from Listowel a few days ago. There were eight carloads.

The chain that binds the customer to the advertiser should be carefully watched for weak points. Truthfulness, brevity, originality, are three very important links.

The Grand Trunk and Canadian Pacific will be great rivals for the cattle trade. Both will put on well equipped and fast cattle trains from Chicago and Western Ontario to Montreal.

The Dundas Banner makes this suggestion: "How would it do to have the title of Q. C. on sale at the grocery stores, so that anybody who wanted one could have it sent up with his eggs?"

The Toronto bread-drivers held a meeting Monday evening and completed arrangements for their annual picnic and games at Hanlan's Point. The proceeds are for the Sick Children's Hospital.

A despatch from Regina says: Those who have driven through the district this week and last unite in reporting that the crop prospect was never fairer. Good rains during the past week have tended to ensure a magnificent yield.

A deputation of Toronto market gardeners advocated their claims to the City Council for the construction of cellars or vegetable pits under their stalls at St. Lawrence Market, and the committee have agreed to recommend the construction of 12 pits on each side of the market, at a cost of $800. William Kelly and J. Mallon, lessees of butchers' stalls in the market, also wanted cellars under their stalls in the Arcade, but the committee want a report from the commissioner before taking action.

Two thousand head of cattle have just been sold to a buyer in France by a Smith's Falls exporter. The animals can be landed in the live state and fattened on French soil, as although United States cattle are excluded, Canadian are not.

The Coaticook sugar beet factory property was sold last week at sheriff's sale, and was bid in by the E. T. Bank and the J. McDougall estate, of Montreal. The aggregate price was $20,000.

Our folly commences to be inexpensive on the very day that we get afraid of our own foolishness.—Inter-State Grocer.

The fact that but a few years ago our country exported over $16,500,000 in cheese, and Canada $3,150,000, while the last season Canada exported over $13,000,000 in value and our country even less than $3,000,000,

Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

DELHI CANNING CO., DELHI, ONT.

TETLEY'S Teas

Choice blends of India and Ceylon put up in ½-lb. and 1-lb. air-tight lead packages with bright, attractive labels. Sure trade winner. Retail, 50c., 60c., 70c., $1.00, black and green, 40c.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.



East India Pickles

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Good Sellers
Good Profit

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**



Eggs are Cheap Now

And there is no better time to pack than the present, although September eggs are the best to lay down for **Winter Trade.** You need not fear being overstocked. Eggs will not spoil on your hands if you use

KNOX'S EGG PRESERVER

Eggs "preserved" now will sell well in the fall. Try a small lot and prove what we say.

Booklet Free on Application.

A. E. Richards & Co.

Canadian Agents .... Hamilton

speaks more eloquently of the great need of improving our product than any words we can offer.—American Agriculturist.

James T. Hurst, lumberman, of Wyandotte, Mich., has filed a trust deed, transferring a large portion of his property to his creditors. Mr. Hurst's inability to dispose of logs and lumber to meet his obligations, and his willingness to endorse for his business friends were the causes of the embarrassment. The total liabilities of the estate are estimated at $500,000 and the assets are valued at $1,000,000. The Traders Bank of Canada is interested to the extent of $12,000, and has taken out an attachment against the property in the United States. A marshal left Detroit for Bay City to levy on any property there. Mr. Hurst has considerable property in the Georgian Bay.

The importations of Australasian tinned meats into London have again decreased during June, and the total for the first half of 1896 presents a deficiency of 13,700 cases. There was at the same time some falling off in the receipts of cooked meats from North America into the United Kingdom, and the diminution up to the 30th ult. amounted to 18,160 cases. Of New Zealand frozen mutton, however, the supply to this port was immensely large, and for the past six months exhibited an increase of about 382,000 carcases over that in 1895 to this date. Liberal consignments were likewise received at London and Liverpool from the Argentine, and the arrivals of chilled beef from the United States to the ports just mentioned were still considerably in excess of those in the first six months of the preceding year.—London Grocer, July 4.

GOLD MINE INVESTMENTS.

IN the money that is being made in the revival of the gold mining industry in Canada just now, Canadians occupy the humiliating position of seeing by far the greater part of it going into the pockets of American and English capitalists.

They have themselves to blame for it. The assertion often made, that what Canada needs is more capital, can scarcely stand as a plea as long as there is capital in this country going abegging for investment.

We can stand a great deal more capital in the country, and the more foreign we have the better. But it is not so much the want of capital as the want of nerve that afflicts Canadians in regard to mining ventures.

True, they are now waking up. But it is only after they began to see foreigners carry away the spoils. Shrewd and sharp Canadians, who twelve months ago laughed when gold mine stocks were mentioned to them as an investment, are now falling over each other in their eagerness to secure that which such a short time ago they professed to hold in derision.

It is not every mining venture that proves a fortune-maker for its promoters. There is always a certain amount of uncertainty attached to the most promising mining properties. But what is there not uncertainty about? There is certainly uncertainty about every business venture that a man embarks into. The large number of those who go into business who fail proves it. No man going into business can guarantee that he will make 5 per cent. on the capital invested. But in spite of the uncertainties which attend business, men are branching into it every day.

Then there are bank and railway stocks, wheat, pork and other similar objects for speculative ventures, which great numbers of Canadians are launching continually into. And yet every ordinary newspaper reader knows that the fluctuations in the prices of these are nearly always the result of manipulation. During the last few days thousands of dollars have been lost by Canadians on foreign stocks, notably Commercial Cable.

Now, with mining property there is not this same manipulation. There has been, and no doubt still is, crooked work going on in regard to mining matters. But we are dealing with mining properties which are being controlled by men who have both reputation and capital. And in Canada today many of the best men of the country are interesting themselves in the promotion of our gold mining industries.

Men should not go into mining with their eyes shut any more than into any other venture.

In going into mining ventures in Canada there is no need for any man to do so blindly. It has been established beyond peradventure that within Canadian territory today are gold fields the equal of those in any other part of the world, the far-famed South Africa not excepted. Indeed, it has been maintained, and by those who base their opinion on what they have actually seen, that Canada occupies the premier position in this respect.

Some of the holders of rich gold lands in British Columbia to-day sold all they had in order that they might become possessed of promising properties, so great was their faith in possibilities of that which they had set their eyes upon. And the men of this great faith were as a rule Americans.

Such recklessness, however, is not to be commended. No man is wise in putting all his eggs into one basket. Nor should business men weaken their capital to engage in outside ventures. But there are in Canada to-day thousands of men who have money lying unemployed who can probably find no more promising field for investment than by purchasing shares in one or more of the reputable concerns that are now on the market. And in doing this they will be helping to develop the country as well as increasing their own opportunities for acquiring wealth.

The great trouble with mining ventures in the past is that there was not sufficient capital invested to develop them to a paying point. The risk in this particular no longer exists, at least to the same extent. The custom now is to form joint-stock companies with ample capital to work the claims.

Gold mining in Canada has a bright future before it and Canadians will have themselves to blame if foreigners get the lion's share of the resultant.

The Northern Belle Gold Mining Co.

Limited.

CAPITALIZATION

1,000,000 Shares - Par Value $1 - $1,000,000

Stock fully paid up and non-assessable.

HEAD OFFICE: TORONTO, ONT. MINE: ROSSLAND, B.C.

THOMAS LONG, ESQ., Toronto, PRESIDENT.
HORACE THORNE, ESQ., Toronto, VICE-PRESIDENT.
DIRECTORS—GASPARD LEMOINE, ESQ., Quebec, Que.
J. A. FINCH, ESQ , Spokane, Washington.
(The remainder of the Directors will be chosen from the Shareholders.)

Stock sheets are now open at our office, and we recommend the investment to our many friends. We have placed in our hands for sale 500,000 shares, which we offer to the public at 7½ cents per share.

PELLATT & PELLATT

AGENTS

36 King Street East - TORONTO, ONT.

SALT

FOR BUTTER
CHEESE
THE TABLE
PACKERS
CATTLE

or any other purpose, always in stock.

Telephone No. 69.

VERRET, STEWART & CO.

Quebec and Montreal

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of **pure** tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous.** It's pure.

HOWE, McINTYRE CO.

Agents, Montreal.

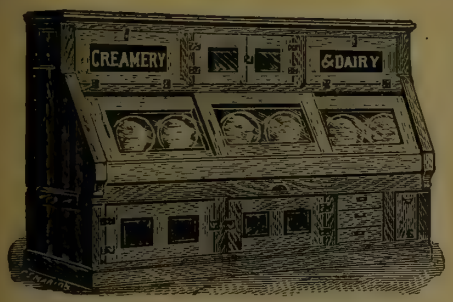


MALLAWALLA

continues
to hold its own;
. the .
strongest proof of excellence.



Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

OUR NEW BOX . . .



FAC SIMILE OF 5-LB. BOX.

Is almost air-tight, and besides keeping the salt dry and loose, forms a most attractive package for shelf display.

COLEMAN'S SALT

Gives universal satisfaction. We pack it in Bags, Sacks and Boxes. Remember

IT WILL NOT HARDEN

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.

Money is Not Wasted
That is Invested in a
SMITH PIANO
The Name is a Guarantee
of Full, Honest Value,
Careful, Painstaking Construction,
Highest Quality of Materials,
A Beautiful Tone,
A Reasonable Price.
Call and Examine them.
JOHN S. GREEN,
Whiteville, Mass.

This advertisement is fifty per cent. better than the average musical instrument announcement. Few articles are so poorly advertised as pianos and organs. The style of a quarter century ago seems to remain. The name of the instrument is billed in largest type and is generally followed by testimonials of celebrities. As almost any piano maker can buy as good expert opinion as can any other, testimonials are worth very little. Better let the patent medicine trade have the monopoly of subsidized letters of approval. All pianos are supposed to have a "beautiful tone," and to be of "Careful Construction." Better not suggest that "Money Is Not Wasted." If the reputation of your piano is good, why create suspicion by a negative assertion? Don't try to crowd a four inch advertisement into a two inch space. I rewrite the advertisement in an easy style. It needs more space for its full effectiveness.

The looks have nothing to do with the tone
A piano of Doubt is A discord Forever
The tone and value of the Smith Piano are guaranteed. Book of descriptive pictures free
John S. Green, Whiteville.

THE PECAN NUT.

THE pecan nut, now so common and highly prized, was, according to an exchange, in early times very generally known as Illinois nut, although it grows in its greatest abundance far south of the state of Illinois. It is, however, indigenous to nearly or quite one-half the state, mainly along the bottomlands of the Mississippi and small tributaries of the great river. From the southern half of Illinois it extends westward into Missouri and rather sparingly in Iowa, but south of these states it becomes more abundant, and even plentiful in Indian Territory, Arkansas, Texas and Louisiana, thence east of the river in Mississippi and along the gulf states, and scatteringly to the northward again. In fact, the pecan tree has a very wide climatic range, but is partial to most soils, especially the bottomlands along creeks and rivers. A half century ago the source of supply appeared to be almost inexhaustible, and no one thought of making any special effort to preserve or save the pecan forests; and as the wood of these trees is valuable for many other purposes besides firewood, it was used freely by all who happened to reside near pecan groves or where the timber could be readily obtained. The destruction of the wild pecan trees, when clearing land for cultivation or for their timber, and through pure vandalism, has been going on ever since the settlement of regions where this tree is a native, and yet the demand has been increasing through the natural increase of population. This is not only true of the south, but of the north as well, and almost thirty years ago the late Arthur Bryant, sr., in a paper read before the Northern Illinois Horticultural Society, in speaking of the pecan nut in Illinois, declared, "it was the prince of the nut tribe," and that "it would be much more common in market but for the practice—worthy only of savages—of felling the trees to come at the fruit more easily. This was extensively done along the Illinois river when I first came to the state, in the fall of 1830. It is said that the same vandalism was practised on the Kaskaskia river last autumn. I well remember the indignation I felt on seeing, many years since, on the banks of the Illinois, an immense pecan tree, three feet in diameter, with a straight, sound shaft fifty or sixty feet long, which had been felled and left to rot on the ground." If the people of Illinois have made any attempt to repair the loss sustained by such vandalism, or even to prevent its continuance, we have not been made aware of it. But the decrease in the source of supply of these nuts has at last become so widely apparent, that it has awakened a new interest in it, especially in the south, and efforts are being made not only to preserve the groves and individual trees still remaining, but to plant others as a source of revenue. This movement has come none too soon, because if there is no further destruction of wildings by the axe, there must be a continual loss of trees from old age. In the south, where the natural pecan groves have for years been a considerable source of profit, we are assured that very extensive plantations are now being made, with every prospect of profitable results. The idea, however, appears to have become somewhat prevalent that the pecan is adapted only to warm climates, and cannot be successfully cultivated anywhere in the northern states, although this tree is really indigenous to at least half a dozen of them, but not so plentiful there as further south. Of course, in looking for pecan trees for cultivation in the north, we must not go to the semi-tropical region, but near the northern range of this tree, where it has become hardy and adapted to the climate through thousands of years of acclimation. The climate of the entire state of New Jersey, all of Long Island, and the southern part of New England, is fully within the climatic range of the pecan, but how much further north it will eventually extend remains to be demonstrated by experiments. The warmer parts of Pennsylvania, Ohio, Indiana and westward come in the same line. All south of this, where the soil is suitable, may be considered as the home of the pecan. Unfortunately, pecan culture lacks one feature which prevents it from becoming immensely popular, and that is immediate results. Rapid growth and early fruiting of the pecan is not unusual in the south, where the seasons are long and favorable to its growth, and fruiting trees six to ten years of age are common, but in the north it will require some forcing to secure nuts from seedlings in much less time than fifteen to twenty years. But grafted trees will be far more precocious, provided the cions are taken from native bearing trees.

The man who expects to build up a business in a week is likely to be as greatly disappointed as the sons of Noah when they essayed to build a tower to Heaven.

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
and ROYAL NAVY CHOCOLATE
FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
470 King St. West, Toronto



NO USE TALKING—MERIT WILL TELL

Celluloid Starch

IS THE BEST ON EARTH

The genuine article. Sold only in packages. Beware of imitators. Be sure and get the original article, **Celluloid Starch.** It has no equal. Samples and show cards supplied to the retail trade on application. For sale by jobbers generally throughout Canada. Include a case (64 pkgs.) in your next order.

The EBY, BLAIN CO., Ltd.
TORONTO, ONT.

THIS STARCH WILL ASTONISH YOU
IT PAYS YOU A GOOD PROFIT

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street **Montreal**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,
TORONTO, ONT.

Don't be Surprised

At your customers going elsewhere to buy tea if you do not keep what suits their tastes. The tea that suits the majority is

Appleton's Tea

The finest pickings from the best Indian and Ceylon gardens, carefully blended and packed. Write to the agents for sample packages and prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



DALLEY'S PURE FRUIT EXTRACTS

Good reports come from all parts of Canada regarding our Extracts.

They are giving satisfaction wherever they are tried, and their purity and natural flavor have made them favorites.

Try them at your wholesaler's.

The F. F. DALLEY CO.

Manufacturers

HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN



OVER

1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
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Winnipeg: Sutherland & Campbell

Chief Offices: City Road, London, England.
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LIPTON
TEA PLANTER
CEYLON

Everlastingly At It



It takes a LONG TIME to convince SOME MERCHANTS that **CEYLON TEAS** are better in every respect, quality, style, healthfulness, purity and profitableness than **ANY OTHER TEAS** in the world; but once convinced always convinced.

Ceylon Teas Are The Teas

Of the 19th and 20th Centuries.

Don't be behind the times. Buy Ceylon Teas.

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS :



Manufactured only by

J. H. WETHEY, - ST. CATHARINES, ONT.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave

Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The GRAND TRUNK RAILWAY

System is the Great International Route

Between the EAST and the WEST

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



INDIAN & CEYLON TEAS G.F.&J.GALT 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

GEO. STALKER, fish, Collingwood, has compromised at 17½c. on the dollar.

P. R. Giroux, grocer, Quebec, has assigned.

C. D. Girard, liquor dealer, Sandwich, has assigned.

J. A. Cote has been appointed curator of the estate of E. Sylvain.

E. Levesque, general merchant, St. Pacome, Que., has assigned.

H. Gagnon, general merchant, St. Felicite, Que., is seeking an extension.

Thomas Morris, flour and feed merchant, Hamilton, offers 25c. on the dollar.

The liabilities of the Toronto Biscuit Co. are $77,000 and assets $62,000.

Neville & Co. (Mary Neville, proprietress), wholesale grocers, Ottawa, have assigned.

R. O. Placide, grocer and butcher, Lachine, Que., has filed consent of assignment.

The bailiff is in possession of the confectionery business of W. H. Ashdown, Guelph.

L. P. Beauchemin, general merchant, Nicolet, Que., has assigned to Lamarche & Benoit.

Coffey & Co., general storekeepers, Thornbury, are offering to compromise at 40c. on the dollar.

Joseph Ladoucier, hotel, Pointe Fortune, is offering to compromise at 25c. on the dollar, cash.

Louis Montpellier, general store and cheese factory, Ripon, Que., has assigned to Lamarche & Benoit.

John Coyne, general merchant, Portage du Fort, Que., is offering to compromise at 40c. on the dollar, cash.

CHANGES.

David Tait is starting a grocery store in Bothwell.

The Union Cold Storage Co., Montreal, has been incorporated.

Simon Armstrong, grocer, Toronto, has sold out to R. C. Brumpton.

T. Agar, butter, eggs and feed, Chesley, has sold out to Joseph Smetzer.

The Trail Bottling Works, Trail, B.C., have been succeeded by W. Fluhrer.

James E. Annand, general merchant, Musquodoboit Harbor, N.S., has sold out.

The A. McDonald Co., wholesale grocers, Winnipeg, have opened a branch at Rat Portage, Ont.

Poitras & Jacobs, general merchants, Whitefish, Ont., have dissolved; Jos. Poitras continues.

E. Belch & Co., soda water manufacturers, London, have been succeeded by McCartney & Sayers.

James Douglas, general merchant, Dobbington, Ont., has assigned in trust to Alfred Robinson.

C. Lundy, general store and coal, Newmarket, has been succeeded in coal business by Wilson & McKinnon.

Benjamin Woodwill, grocer and liquors, Sydney, N.S., has registered consent for his wife to do business in her own name.

Dame Annie Miller, wife of Wm. Maitland, has been registered proprietress of the fruit business of W. Maitland & Co.

Chard, Jackson & Co., wholesale wines and liquors, Montreal, have dissolved, and Henry Chard and R. J. Stonewall Jackson carry on the business.

Alexander Bros., grocers and butchers, Dorchester, N.B., have dissolved. W. Alexander continues in groceries and L. Alexander in meats.

A partnership has been registered in Spring Hill, N.S., by John Murray, jr., and Daniel Murray to carry on business as general merchants under the style of John Murray, jr., & Co.

SALES MADE AND PENDING.

Frances Binkley, grocer, Niagara Falls, is advertising business for sale.

The boot and shoe stock of Bell Bros. & Co., Montreal, has been sold at 38c. on the dollar.

The boot and shoe stock of L. Miller & Co., Montreal, has been sold at 70c. on the dollar.

FIRES.

The Belleville Box and Basket Co., Ltd., of Belleville, has been burned out.

PAYS 1-300TH PART OF THE REVENUE.

For one firm to contribute one-three-hundreth part of the total revenue of the Dominion is a big thing, yet there is one firm in Canada which claims to do this. And it is a wholesale grocery firm doing business in Hamilton. If we had three hundred such firms in Canada the rest of us could go free.

BOLIVIAN SUGAR BOUNTIES.

The following is an extract from a decree of the Bolivian Government regarding bounties on sugar:

"A bounty of $4,000 (Bolivian) is created in favor of the sugar industry which may produce in one year up to 4,000 quintals of refined sugar.

"Bounties are created of first, second and third-class of $2,000, $1,000 and $500 (Bolivian) respectively, in favor of sugar refining establishments which may introduce improvements into processes and maintain them in their works for more than one year."

SITUATION WANTED.

WANTED.—BY A YOUNG MAN WITH A first class connection in Montreal and district, any line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

Consignments Stored in Bond

And shipped, when sold, to proper addresses Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

CHARLES H. RICHES

Solicitor of **PATENTS**

Canada Life Bldg, King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

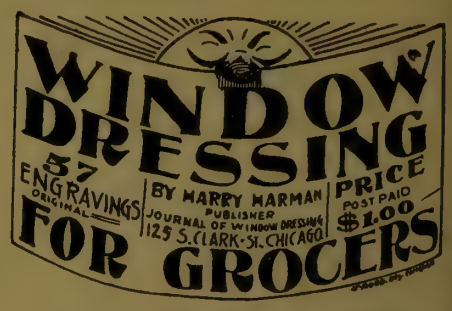
NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.



"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
HOW TO DISINFECT THE SANITAS CO., Limited,
HOW TO DISINFECT BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

BOECKH'S BRUSHES ..AND BROOMS

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

Ho! For the Sea Side...

Or Summer Outing



When packing up it would be a mistake to leave this out . . . .

Johnston's Fluid Beef 16 oz. Bottle $1.00.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S



"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.



DON'T PUT OFF BUYING

Your

"SCIENTIFIC"

STOVE ENAMEL and **STOVEPIPE VARNISH**

Too long. The rush comes and then you blame us for the delay. Order through your wholesale house. Prices same to everybody.

Telephone 2905. **TORONTO**



None Better

Doubtful if there is any nearly as good as

SOUTHWELL'S

JAMS JELLIES MARMALADES

Wholesale trade supplied by FRANK MAGOR & CO., - MONTREAL

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, July 30, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

½ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

KEEN'S OXFORD.

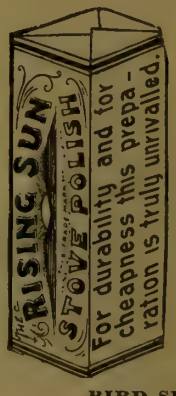
	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
'Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
5, 3 strings..	2 40





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes.....	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

Minnows or Whales?

There is an old maxim to the effect that he who fishes for minnows never catches whales. Neither will the grocer who only keeps cheap goods and "substitutes" ever attract desirable trade.

Benson's Prepared Corn

is intended for the best trade, and customers who are particular about having the best are sure to want it. No "substitute" can take its place.

EDWARDSBURG STARCH CO. Cardinal ONT.

CANNED GOODS.

	per doz.
Apples, 3's	$0 80 $0 95
" gallons	1 80 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	0 90 1 10
Beans, 2	0 75 0 95
Corn, 2's	0 55 0 80
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 80
" Sifted select	.... 0 95
" Extra sifted	1 45 1 50
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 90 2 20
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 80 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 80 0 90
Lobster, talls	2 10 2 30
" flats	2 50 2 65
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " flats	1 40 1 75
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, key opener, ½'s	.... 0 10½
" " " " " ¼s	0 10½ 0 11
" " " " " ⅛s	0 18½ 0 19
Sardines, other brands 9¾	11 0 16 0 17
" P. & C., ¼'s tins	.... 0 23 0 25
" " ½'s "	.... 0 33 0 36
Sardines, Amer., ¼s "	.... 0 04½ 0 09
" " ½'s "	.... 0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 65 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 40 $1 50
" " " 2 "	2 40 2 55
Comp Corn Beef 4-lb. cans	....
" " " 6 "	7 75 8 25
" " " 14 "	16 00 18 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 50 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" 1 lb	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
Sliced Gold Band Bacon	3 00 ...

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 3905c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz
Royal Cocoa Essence, packages	1 40

	per lb.
Cocoa— EPPS'.	
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Sons of Rest . .

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woolens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

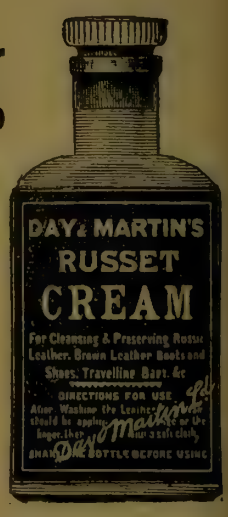
DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 28
Mocha and Java	0 35
Old Government Java 0 30	0 32 0 36
Arabian Mocha	0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

EXTRACTS.

Talley's Fine Gold, No. 8, per doz....	$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles.....gross	12 00
Ketchup, Screw Top..... "	21 00
S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.
Currants—Provincials, bbls ..	0 04¼ 0 04¾
" ½ bbls ..	0 04⅜ 0 04⅝
" Filiatras, bbls	0 04¼ 0 04½
" " ½ bbls ..	0 04¼ 0 04¾
" Patras, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 05
" " cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" " 10 lb	0 07½ 0 09
" " 18 lb	0 09 0 10
" " 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk..	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06¾ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes ..	0 05¾ 0 06¾
" Malaga—	per box.
" Dehesa Clusters	3 75 4 00
Lemons—Messina, boxes	2 75 4 00
Oranges	5 00 0 00
DOMESTIC.	
Apples, dried, per lb	0 02¾ 0 04
" evaporated	0 25 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
3c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz	85
1 " " Red, "	90

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can..	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD.	
Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters..	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons...	0 07½
No. 1 White, bbls and kegs	0 04¼
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05½
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 bs.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.
Granulated	4 40 4 45
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05¼ 0 05½
Very bright refined	0 03⅝
Bright Yellow	0 00 0 03⅝
Dark Yellow	3 40 3 45
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect.
Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label		0 22
Green Label		0 28
Red Label		0 35
Orange Label		0 42
Gold Label		0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M'
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" [illegible]	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

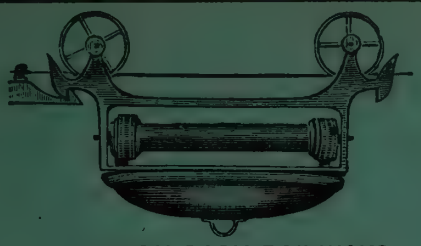
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES



on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST & BEST

Table Salt Pays Well!

There's nothing you sell pays better! The only fault is, you don't sell enough! Why not increase your trade by selling

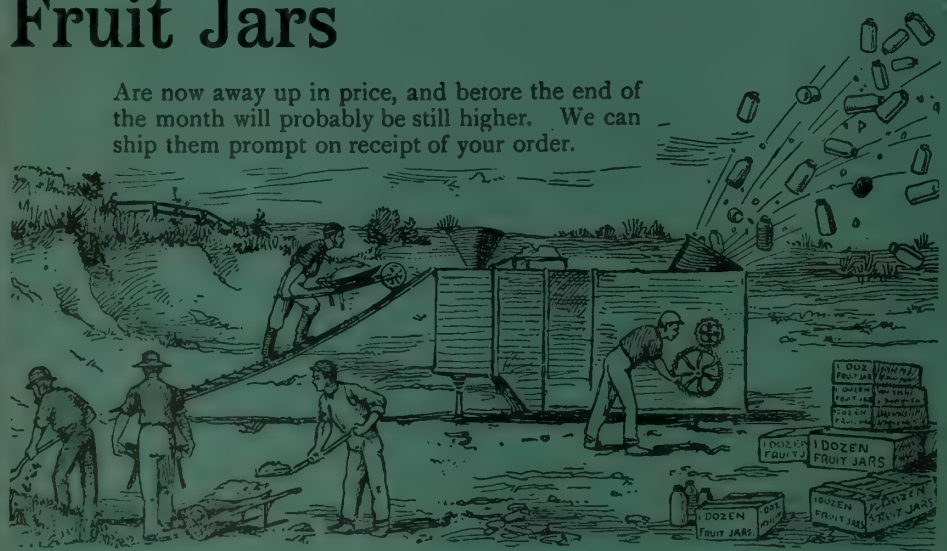
Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

Are now away up in price, and before the end of the month will probably be still higher. We can ship them prompt on receipt of your order.



WRITE FOR PRICES QUICK.

Gowans, Kent & Co. - Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. O. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, AUGUST 7, 1896. No. 32

Manufacturers to Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 Cross of the Legion of Honour

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872. &c &c

THE ONLY TEN CENT CIGAR

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL



IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



There's no use Denying the Fact

that the rapid increase in the sale of

Carr & Co.'s Biscuits

during the past year is a sure proof of their merit. Carr & Co. were the first firm to manufacture fancy biscuits, and their product has always stood first in quality. The "Cafe Noir" is an especial favorite.

Sole Agents for Canada

ROBERT GREIG & CO.
MONTREAL.

He ROOSTETH High

Who gives his Customers





Rose & Laflamme Agents *Montreal.*

SULTRY STICKY

Weather is a trying time for matches. You will occasionally get a match of unknown make that will light---if there isn't too much humidity in the air and if you try hard.

It is no effort to light E. B. Eddy's Matches in this weather; they are guaranteed proof against all climatic changes. You need have no apprehension as to whether you are buying a box of matches or buying kindling wood, as E. B. Eddy's Matches are perfect the year round.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

All Four Sell.

"REINDEER" BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you,** not by your neighbors.

BUY IN SMALL LOTS AND OFTEN



A Wide-Awake Grocer

Thinks twice before buying tea, because he knows that a good article brings satisfaction and profit, and a poor one dissatisfaction and distrust.

IN A . . .

JAPAN TEA

To retail at 25cts.

We have a selection which in point of value is unsurpassed. If on the look-out for a good thing, write us.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.



Grasp These Facts

Why sell inferior canned goods?

WHY NOT SELL

BOULTERS'

We do not follow the

LEADERS

WE LEAD THE FOLLOWERS.

'Tis true, we **cannot** get all to sell the **Peerless** "Lion" Brand, though we are proud of the fact **that the live, up-to-date grocer** will sell no other.

W. Boulter & Sons, WORKS: Picton, Toronto, Demorestville

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured only by

J. H. WETHEY, - ST. CATHARINES, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, AUGUST 7, 1896 ($2.00 per Year) No. 32

DROPS FROM THE EDITOR'S PEN.

Business is a synonym for push.

—

Trade is cultivated upon the soil of confidence.

—

A liberal use of printers' ink will brighten dull times.

—

He who swears in the store is cursing his own business.

—

Almost any kind of temper is better than a sullen one.

—

Never mind your competitor's business; mind your own.

—

While a youth is a prig he will never bloom as a man.

—

Wink at the fault of others, but keep your eye on your own faults.

—

Earnestness in the store is what blood is to the body—life-giving.

—

The man who has brains does not go into business without capital.

—

Power to do business is derived from knowledge of its demands.

—

Teach your clerks to do their duty to themselves as well as to you.

—

A store window that cannot sell goods ought to have the shutters up.

—

There is nothing like brains and elbow grease to bring success in life.

—

Conceit builds a wall around a man several inches higher than he can look over.

—

Take a vacation if you would prolong your occupancy of your place of business.

—

A friend of mine declares that it is fortunate salt has been discovered in Toronto. He says there are too many "fresh" young men in the "Queen City" who would have spoilt otherwise.

—

He is an unwise man who refuses to accept the counsels of a friend.

—

Good goods, like a good character, are impregnable against the assaults of vilifiers.

—

A contemporary asks: "Is the lemon doomed?" Of course it is—to be squeezed.

—

Merchants who allow their notes to go to protest are allowing their credit to run to seed.

—

An association that is not alive must necessarily be dead; and what is dead is no use.

—

His own financial death warrant has many a man been signing when endorsing for a friend.

—

If you do not hoe your own row, weeds will choke that which you are trying to cultivate there.

—

All the money in the world could not make one man; but one man can make a lot of money.

—

If Bryan should ride into power on silver we may expect trade to float out of the country on gold.

—

A church sometimes persecutes a smoker, and a smoker with bad weed often persecutes many people.

—

The crushing of the gold bug by the Silverites would mean also the crushing out of a great deal of the life of the United States trade.

—

Many a young farmer who has quit raising cereals to go into business to raise customers has found that his creditors fructified faster than that which he desired to cultivate.

—

The egotist is a man who sees no one but himself, and imagines that everybody sees no one but himself.

—

Business is always bad with some merchants, and, for the community, it would be better if it was worse.

—

The ordinary retailer has at least one advantage over the departmental store man: He can do a personal trade if he will.

—

Search diligently for the customer you have lost, but do not in the meantime neglect the ninety and nine who went not astray.

—

The big apple crop may not indicate big profits for either growers or handlers, but it promises a big supply of apple jack and pie.

—

Many a man has been driven into the trench of bankruptcy because he failed to retrench when he was on the field of opportunity.

—

Were some merchants as careful in dressing their windows as they are themselves, what a difference would there be in many a shop window!

—

Goods cannot be sold unless there are customers. But, after all, it depends upon the manner of man a merchant is as to whether a business pays or not.

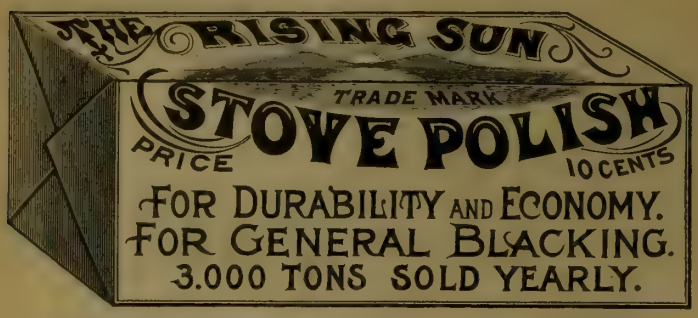
—

It is easier for you to travel in the footsteps of a foregoer, but it is better that you should be the foregoer and another the follower. It is the foregoer who is the winner.

—

It would be a thankless task to convince some merchants that there is good in their business. And yet there is good in everything. Even Old Nick has some good qualities.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TREATMENT OF DRAFTS.

THE treatment which business men too often give to drafts made on them for payments of accounts is a feature of business practice that calls for plain talking. A man cannot too highly prize his credit, and he has no surer way of losing that credit than by allowing drafts made on him by wholesale houses to be returned unaccepted, or if accepted, unpaid. That the practice is a trick with some merchants, there can be no doubt, though they themselves are the ones that will suffer in the end the severest loss. Usually before a draft is made on a customer, he has been notified, a statement has been sent him, and time is given to allow of checking his statement, and if there is any error, of notifying the wholesaler of such. It is, therefore, almost an unpardonable business sin to allow a draft to go unaccepted.

Quoting from a contemporary on this matter: "There are few things that will arouse a man to a state of greater disgust towards a customer than to have a draft that has been honestly drawn returned unpaid. An account is overdue, and a statement is sent which says that unless a remittance is made before a certain date a draft will be drawn for the amount. No attention is paid to this, which the seller takes as meaning that the draft will be honored, and consequently, when the time allowed has elapsed, a draft is made, only to be returned in nine cases out of ten without comment. It is not only an unbusiness like transaction, but it is a positive insult to the wholesaler to treat his request in such a manner. Frequently the most trivial and absurd excuses are given for dishonoring drafts. A claim of 50 or 75 cents for freight, if the goods were to be delivered, or a similar amount for damaged goods or something of that kind; but even allowing that the claim may be a just one, is it not a thousand times better and more honorable to pay the full amount of the draft, notify the house of the slight discrepancy or overlooked rebate and politely request an adjustment? There is not a respectable house in the country that would not see that the claim met with an immediate recognition.

"Buyers fail to appreciate the annoyance that it gives sellers as well as banks of having drafts returned when they are rightfully due, and should meet with prompt acceptance and payment. To say that you 'have written' or 'will settle with the traveling representative' are paltry and lame excuses, and only hurt you in many ways and put you under suspicion as being a man who desires to be unfair and tricky in business affairs. Endeavor to err on the side of right and you will always be fairly dealt with."

THE NOVA SCOTIA FRUIT CROP.

THE fruit prospects in the Annapolis valley show signs of an abundant crop, says The Kentville Advertiser. The orchards in June were in fuller bloom than at any previous year, and reports indicate that the apples have generally set well. Last season there was a large Gravenstein crop, but most of the trees bloomed again this year and have a show now for another good yield. Probably Kings will take the lead of all other varieties in this county. Unless the dry weather causes many of the apples on these trees to fall they will not be able to bear up in the autumn under the load of fruit which has formed. Baldwins, Russets, Ribstons and many other varieties, are showing well, and the fruit is rapidly developing. Many young orchards which have never produced heretofore will give a nice crop this year and help to largely increase the amount annually exported.

Reports which have come to us from England indicate a short crop of apples in that country. Already they are making anxious enquiries about the Nova Scotia prospects for their supply, and the impression is general that prices will be good. With better steamship facilities for quick transit to the British market and cold storage and other improvement in preserving the fruit in warehouses and on the passage, improved prospects will open up to the fruit growers of our country.

Communications have been sent to England asking about the advisability of putting Mediterranean fruit boats on for the apple carrying trade. These boats could load at Kingsport, Horton Landing and other ports in our county. In these boats the fruit would reach England in excellent condition, but the freight rates mentioned are considered too high.

SALMON SHIPMENTS.

Sea shipments of salmon from San Francisco in June were 3,353 cases and 201 packages, valued at $15,122, against 8,189 cases for the same month last year, that total including 775 cases to New York. Embraced in total that month were 2,270 cases to England. Shipments for the first six months of the calendar year were as follows:

	Cases.
Great Britain	25,331
Australia	16,096
New Zealand	3,757
Hawaiian Islands	2,532
China and East Indies	1,418
Central America and Mexico	930
Society Islands	701
New York	8,329
Miscellaneous	1,083
Total	60,177
In 1895	219,622

Also 3,915 packages this year, the whole valued at $217,161, against $924,952 last year.

COMPLIMENTARY.

Scene, along the Welland road en route for Dunnville.

Commercial traveler to portly hotel keeper—"Say Mac, your daughter is a pretty good cook!"

P.H.K.—"Yes, our 'Lizer can cook a meal of 'vittels' as well as the next man!"

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

There are OTHERS But—— none like these:

CHALLAND & JENKS'

LEMON SOUR CLUB SODA BIRCH BEER
GINGER ALE SARSAPARILLA KELLMO WATER
ORANGE CIDER CREAM SODA CHERRY PHOSPHATES

They cost no more than OTHERS.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.

Just Arrived From Crosse & Blackwell

A LARGE CONSIGNMENT OF SUMMER DELICACIES

PICKLES, ½-pint, patent stoppered hexagon bottles.
PICKLES, pint, patent stoppered round bottles.
MANGO CHUTNEY, ESSENCE OF ANCHOVIES.

JAMS, assorted, all varieties,	1-lb. tins,	4-dozen	cases.
" " "	2 " "	3 "	"
" " "	7 " "	1 "	"
MARMALADE, Seville Orange,	1 " "	6 "	"
" " "	2 " "	3 "	"
" " "	7 " "	1 "	"
JELLIES, Red and Black Currant,	1 " bottles,	4 "	"

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values.

BALFOUR & CO. HAMILTON.

"Ludella" CEYLON TEA

The Blue Label 25c. line Is now packed in ½-pounds, to retail at 12½c. Just think of it. A full half pound of fine quality blended tea which you can throw out to your customers at a York Shilling.

Until sold, 1894/5 Layer Valencias, good quality, at 75c. box.

H. P. Eckardt & Co., Toronto

A FRUIT WINDOW.

SOME years ago, says a writer in Commercial Enquirer, I was visiting a relative who managed a grocery in a Dakota town, and was doing a large business for that section. He had just received a large lot of fruit, and had "opened it up" in the usual style; that is, he had taken the covers off and set the boxes here and there on the floor and counters. There were peaches, oranges, lemons, apples and grapes, in fair condition, but with decayed fruit here and there. One or two customers had bought small quantities, and the goods began to look a little mixed.

"Why don't you give up one window to this fruit?" I asked. "It's a very good lot, and would sell well if displayed properly."

"I haven't got time," said E——. "I wish you'd do it and show us how."

There was still an hour to wait for dinner, and I undertook the job. I cleared out one window, covered the floor with clean, white paper and put in three sugar barrel covers, with fancy paper borders, setting a big earthenware dish in the centre of each. The oranges, lemons and apples were piled on the covers around the dishes. The centre dish was filled to overflowing with peaches, picked over and lightly wiped, and those on either side with clean and perfect muscatel and Tokay grapes. There was little decayed fruit, for the work was done in time. Some small parcels served to fill in and complete the display, and I went to dinner leaving a number of people admiring the fruit window.

After dinner I was kept busy elsewhere a couple of hours, and I got back to the store to find the window practically empty. They said they could have sold a much larger quantity of the finer fruits, and had been very busy until the stock was exhausted.

Nothing sold by the grocer gives him such an opportunity for a splendid display as plenty of fine fruit. With this a little green moss, and vine, maple, oak or carrot leaves, any window can be made a perfect picture of natural loveliness, and sure to attract universal commendation. Such an exhibition will pay every time, especially if the fruit offered for sale is good, ripe, perfect, and sold at its value, plus a fair profit.

THE NORTHERN SALMON PACK.

Most favorable reports have been received from the northern canneries and despite the drawbacks at the beginning of the season it looks as if the present pack will exceed that of last year and be the largest in the history of the northern rivers. Reports received by the ss. Danube place the pack now up at 147,550 cases as follows: Skeena River, including Lowe Inlet, 66,750; Naas, 9,800, and Rivers Inlet, 71,000. Last year the final figures were Skeena, 70,797; Naas, 19,550, and Rivers Inlet, 58,579. Total, 148,926. When the Danube sailed the canners were still packing and all of them expected to fill the tins on hand.

On the Fraser River the run has up to the present been poor, and were it not for the fish procured from the traps at Point Roberts and the Islands the outlook would be worse. A good spurt of sockeye salmon, while eagerly looked for, is very uncertain, and some of the canneries are shipping tins to the Skeena, where they have fish.

Eight new canneries are being operated on the Fraser this season, while two that were run last season are now closed, making a total increase of six, which is no small factor in the division of the fish caught.—B.C. Commercial Journal, July 28.

Hon. John Dryden writes from the Algoma Pioneer Farm that the crops in that vicinity look well and the prospects are bright.

The Executive Committee of the Vancouver Carnival Regatta has invited the Toronto Board of Trade members who are going to British Columbia to inspect the mines, to attend the summer sports, which will begin August 31.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Ceylon Teas

It will pay you to see the values we are offering in these Teas before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Satisfaction is Profit.

We keep always before us the fact that our success depends upon your satisfaction, and that your satisfaction depends upon the continuous sale of staples of merit. The satisfied customer is best for you and for us. Tillson's Pan-Dried Rolled Oats are known all over Canada for their sweet, nutty flavor, freedom from hulls, uniformity and keeping qualities under adverse conditions of the weather.

FROM MANUFACTURER TO RETAILER DIRECT.

THE TILLSON COMPANY, Ltd.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
.... TORONTO

30 St. Francois Xavier Street
.... MONTREAL

FISH FREEZING.

LAKE fish—whitefish and trout—have been supplied to the markets of the country after the close of the fishing season by the fishermen on the Great Lakes since the year 1868, says a writer in Ice and Refrigeration. Before that time, when navigation closed in the fall with the coming of ice in the straits and the harbors, the supply of fish pretty generally ceased; but in 1868 a few tons of whitefish were frozen artificially, and since then the business has steadily increased from year to year, the estimated quantity handled in 1893 being 3,000 tons.

In freezing fish the stock should be perfectly fresh and should be frozen quickly and at a low temperature, as freezing does not improve the quality of the stock, but simply prevents its decay. The time occupied in freezing in "The Davis Freezing Pans" is generally about six hours, when the pans are properly packed.

These freezing pans are made of No. 24 Junietta galvanized iron, 28 inches long, 14 inches wide and 3 inches deep, fitted with a cover 2½ inches deep. The corners of the cover and pan should be turned, riveted and soldered, so as to be water-tight.

The fish are packed in pans, backs up, so that when the cover is put on it will be in contact with the iron and the freezing mixture in contact with the metal to produce rapid freezing.

After the fish are placed in the pans, these are packed in non-conducting boxes or bins, between alternate layers of fine ice and salt, where they remain until the fish are frozen solid. About thirty pounds of diamond salt to 100 pounds of ice is a good proportion. It should be well mixed, and should be put into the bins in layers about four inches thick, between the two layers of pans. This produces a temperature almost as low as zero F. on the outside surface of the pans, and the fish being in contact with the inside of the pan, it will be readily understood that the fish will freeze very quickly. After the fish are frozen they are removed from the pans to the storage-room.

Naturally, at this low temperature the fish being moist, they freeze solidly together, and also to the pan. To remove them, pour cold water on the pan, which will draw the frost sufficiently from the iron to allow them to be removed without breaking a scale.

After the fish are taken from the freezing pans, it is necessary to put them in the cold storage room as soon as possible, but before they are stored away they should be dipped in ice water for a moment, which will cover them with a film of ice about a thirty-second of an inch in thickness. It makes no difference how low the temperature is, there is a certain amount of evaporation going on all the time, and by coating the fish in this way it prevents the evaporation of the juices of the fish just as long as the coating lasts. Fish frozen and treated in this manner and kept in a temperature of 12 degrees below the freezing point of water, can be perfectly preserved for four or five months in a perfect condition. Fish not treated in this manner in a very short time get discolored and lose their flavor.

The temperature of the storage-room should be about 20 degrees, or 12 degrees below the freezing point. The cakes of fish should be put in boxes, in which case the chances for evaporation are very much reduced, and the fish keep better.

It is best to always freeze fish just as soon as it is possible to get them from the water, since the fresher they are, the finer the flavor, and this flavor does not deteriorate in freezing. It is impossible to put a coating of ice on the fish, after they are taken out of the freezing pans, of sufficient thickness to last for a length of time more than stated, owing to the great evaporation in the storage-rooms.

Fish dry out about two and a half pounds to the hundred in freezing, but gain five pounds in a hundred by the coating process.

It is not necessary to dress fish before freezing. The less fish are handled the firmer they will remain. Fish in the natural state handle and look better than dressed stock.

The above description is freezing by what is known as the dry process, and is used by all dealers in the United States and Canada, all patents having expired.

A process of freezing fish in ice, patented in 1880 by the author, may be deemed worthy of notice. By it the fish are handled and go through the same process of freezing as above described, except that they are packed in fine pulverized ice in the pans before being frozen, and when taken out of the pans the fish are so solidly imbedded and frozen therein that they are a part of the crystallized water, in fact, they are hermetically sealed and incased in a crystal jacket. Fish thus frozen and preserved have all the appearance of stock just taken from the water, as everything belonging to the fish is in the same natural condition that it was when alive in its native element, except that animation is suspended by the packing and refrigerating process; and so long as they are kept in this state there will be no change in their color, texture or taste, for they are hermetically sealed in ice; there is no chance for evaporation to take place, and the fish retain all their flavor and juices, and can be kept for ages in a fresh and perfect state.

"At the beginning of the present century, a Siberian hunter discovered an entire mammoth frozen in a mass of ice, and another has since been found, both of which were so perfectly preserved that microscopic examinations of sections of some of the tissues were able to be made. It was found in Siberia, and the bones were set up and are now in the museum at St. Petersburg," says the "Encyclopedia Britannica," Vol. VIII, 125, ninth edition, under the heading of "Fossil Elephants."

"In 1800 a Russian, Gabriel Sarytschen, discovered the body of a mammoth wrapped in a shroud of ice, and the body was in a complete state of preservation, for the permanent contact of the ice had kept out the air and prevented decomposition; the waters had disengaged the mammoth, which had been imprisoned in ice for thousands of years," says "The World Before the Deluge," by Louis Figuir.

The inference from the quotations is obvious.

COURTESY COSTS NOTHING.

It was in a Lowell grocery store the other day, remarks N.E. Grocer. The customer was a timid, pleading little woman, and the clerk was new and "flip." The lady had bought a pound of tea, and the clerk had done it up for her. The package burst, and the lady said to the clerk, "the paper has broken." "Yes," said the clerk, amiably. The lady looked at the package for a few seconds; pulled off her glove; felt for her pocket book and producing a dime said: "Would you be kind enough to sell me another piece of wrapping paper?" The clerk choked; looked startled; reached for the wrapping paper and passed it over without a word. "How much?" "Oh, nothing." "Thank you," and the lady took the package and paper and went over to another counter and began to do it up. Another clerk saw her and helped her, and the new clerk had such a spell of mortification that he gave the next customer five ounces overweight.

SARDINE FISHERMEN STRIKE.

Cable advices from France state that the sardine fishermen have struck. It was but a few days since that a strike of the solderers in the French sardine factories was settled and work resumed after a long period of idleness. The fishermen object to the present methods of fixing prices on the fish as it arrives at the wharf, and want one of their own choosing to name prices. They are violent in their demands, and only last week, the report says, almost killed one of the managers of a prominent factory because he would not agree to what they asked. The cable states that the value of the fresh fish had doubled within a week. The French market is reported to be bare of boneless sardines. There has been no fishing as yet in Portugal.



We carry a full line in stock.

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WINNIPEG

Get our Quotations. Sole Agents for Manitoba and N.W. Territories.



FOR THE

Whitest
Lightest
and
Sweetest
Cakes

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Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

Pure Quality Insures Profitable Selling

No adulteration creeps into our stock of Liquors. No doubt of their excellence creeps into the mind of our customers. No word of criticism creeps into the verdict of the user. These are good brands. We believe they are the best brands. We know it pays to sell them. Here are four good points about each:

Pure — **High Quality** — **CHAMPAGNE VVE AMIOT** — **Low Price** — **Sparkling**

Pure — **Old** — **MITCHELL'S IRISH WHISKEY** — **Smooth** — **A Prize-Winner at Glasgow**

Sole Agents for Canada

LAPORTE, MARTIN & CIE.

72-78 St. Peter Street — **MONTREAL**

HINTS TO BUYERS.

WARREN BROS. & CO. are in receipt of a shipment of "Daisy" caramels in 25-lb. pails.

H. P. Eckardt & Co. have a few 3 and 4 crown California muscatel raisins left.

"Silver Dew" pickling vinegar is having a large sale with T. B. Escott & Co.

T. Kinnear & Co. are offering prunes, Sphinx "U" and French, at low prices.

"Our labels simply make your establishment attractive," write W. Boulter & Sons.

Vostizza currants in half-cases are being offered at low figures by Warren Bros. & Co.

John Sloan & Co. are this week advertising a small line of fancy Japan tea, basket fired.

Pure and honest goods are the cheapest in the long run. Boulters' are known for such.

Morton's kippered herrings and preserved bloaters are in stock with The Eby, Blain Co., Ltd.

D. Gunn, Bros., & Co. are experiencing an active demand for breakfast bacon and spiced rolls.

The continued large demand for "Lion" flavoring extracts speaks well for their fine quality and low prices.

Pickling season is here, and T. Lytle & Co. find the demand for vinegar greater than in any previous year.

Robert Greig & Co. have just to hand a shipment of Buchanan's Glasgow marmalades and jams, new season's fruits.

The Eby, Blain Co. Ltd., have received another shipment of Lipton's Ceylon tea; 1 lb. and ½ lb. packages, 30, 40 and 50c.

Nicholson & Brock, 81 Colborne street, Toronto, have been appointed agents for "Silver Dust" washing powder for Toronto.

Rutherford, Marshall & Co. report a brisk demand for creamery rolls made at the Maple, Stouffville and Palermo creameries.

Another shipment of "Grand Mogul" tea has been ordered by T. B. Escott & Co.'s agents in British Columbia, Tufts & Son.

"Japan teas to retail at 25c. are going out well at the splendid value we offer in view of higher prices," write T. B. Escott & Co.

The Eby, Blain Co.. Ltd., have a good line of caramels in 25-lb. pails. "Daisy" is the brand. Also a shipment of selected peanuts.

The new "Sun" paste stove polish made by the proprietors of the "Rising Sun" stove polish is put up in the most attractive sort of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

The Eby, Blain Co., Ltd., have in stock a shipment of "Faultless" pepsin chips. It is put up in fancy packages, 80 small packages in each.

Laporte, Martin & Cie., Montreal, are the sole wholesale agents for Mitchell's Scotch and Irish whiskies, which are gaining a good hold on the Canadian market.

The last cargo of Barbadoes molasses received by Laporte, Martin & Cie. proved of unusually fine quality. The firm have only a little of it remaining and will quote it promptly.

Ewing, Herron & Co., Montreal, are offering a lot of brown nutmegs, just turned into stock, at 52½c. At the price the goods are certainly a purchase. Samples sent promptly on application.

"Our experience in handling the 'Crown' brand flavoring extracts has been so satisfactory that we are now pushing them to the exclusion of all others." This is what one of the largest wholesale houses in Canada write to Robert Greig & Co.

Ewing, Herron & Co., St. Paul street, Montreal, have not been able to keep pace with the orders for their new $1 package of French mustard. It is put up in four different patterns of cut glass tumblers, which are as attractive a package as there is on the market.

Hancock & Wood will continue the business of Barff & Co., Ltd., the well known currant packers, of Greece, who went into liquidation. Hancock & Wood were the Patras partners of Barff & Co. P. L. Mason & Co. are the Toronto agents of the new, as they were of the old, firm.

The material used in the manufacture of "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon, India, and goes through a peculiar manipulation at the factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

LOW PRICE OF MOLASSES.

The Louisiana Planter says: "The low grades of centrifugal molasses are now quoted down to 3c. in New Orleans, which simply pays the cost of the barrel and its transportation to the city, without any consideration whatever for the molasses. As ample experience has now thoroughly proven that a pound of malasses is about equal to a pound of corn in its nutritive effect for stock feed, it would seem very absurd to sell molasses from the plantation at any price under 10c. or 12c. a gallon so long as there is any chance whatever to feed the molasses to live stock. Even on the basis of corn at 28c. a bushel, or ½c. a pound, molasses having a similar value would be worth 6c. for 12 pounds, or 6c. per gallon, plus the 3c. necessary to pay for the barrel and its transportation."

HONEY FOR CANNING FRUITS.

THE honey-raising industry all over the country has acquired a new importance in the fact that packers of fruits are beginning to use it in making a syrup in which to can fruits. If the use of honey for this purpose becomes anything like general, the cultivation of the product will take a decided step forward both in extent and remunerativeness. The fruit canners who have used honey in this fashion are chiefly in California, but the enthusiasm with which they laud their discovery will probably soon induce canners in other sections to adopt it also. Honey is said to leave nothing to be desired in the matter of perfect preserving, keeping quality and flavor.

California at present supplies the bulk of the honey used in this country, but there seems to be no special reason why it should do so. If the demand for the product increases, through its use in canning fruits, other states all over the country will begin to produce also.

The production of honey has been practised for the past forty years in California upon what might be termed a very loose system. There has never been a season since the state has been extensively stocked with bees that the output of honey could be definitely ascertained, and for statistics in relation to shipments we have to depend upon figures from the various transportation lines. The same lack of system and uncertainty prevails in relation to the number of colonies of bees owned, and even the number of persons engaged in the business is largely a conjecture. In Southern California there are over 1,000 bee-keepers, and the product, as far as can be ascertained from railroad statistics, is over 7,000,000 pounds for the year 1895.—Grocery World.

PERSONAL MENTION.

The E. B. Eddy Co. have appointed John Cowan resident agent for Newfoundland, with headquarters at St. John's.

Mr. J. T. James, Bridgeburg (International Bridge), Ont., was in Toronto this week. During a conversation with THE CANADIAN GROCER Mr. James stated that since the dull times in the United States the merchants at Bridgeburg had not done as good a business with customers from across the line as they formerly did.

Mr. P. T. Widdis, a clerk with Mr. W. Trott, St. Thomas, has been spending a few days in Toronto the past week, taking a holiday and picking up ideas.

Just a Few Points for Retail Grocers

Crown Brand Flavoring Extracts

Purest and Strongest.
We Know—we make them.

Bryant & May's Matches

The quickest light and surest.

Mack's Double Starch

It does double duty.
Both Stiffens and Glosses.

Tryphosa

A new jelly compound.
Delicious dessert made in a minute.

Kola-Cafe

The summer beverage. Combines the fragrance of coffee with the sustaining qualities of the Kola Nut.

Stauffer's Soup Tablets

The best of soups made easily and quickly.

French Canned Goods of Dandicolle & Gaudin

None better—many worse.
Big variety in stock.

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift . . Baking Powder

Always Pure Always Reliable
Always Best

The Snow Drift Co., - Brantford.





The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

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Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS **Wallaceburg, Ont.**

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PREFERENTIAL TRADE AND THE LONDON TIMES.

Only Canada, among the colonies, is really desirous of a zollverein, and as the conditions of trade with Canada are altogether artificial, it behooves us to diagnose more fully the nature and extent of the causes which preclude the suggestion of a zollverein before consenting to a change in the whole fiscal system of the Empire. It will be strange if the Laurier Government, pledged as it is to the tradition of free trade, does not place greater reliance upon the relief obtainable by improved steamship and cable services than by creating obstacles in the erection of new tariff walls between Great Britain and her neighbors. This may do us a vital injury, and restrict our relations with foreign countries.

THIS, according to a cable despatch, appeared in The London (England) Times of July 27. With its pronunciamento that the question should be diagnosed more fully before it is adopted we quite agree. Canada, as well as Great Britain, should become seized of all the facts and possibilities before committing itself to a scheme which must necessarily make great inroads upon her fiscal policy. But we arrive at this conclusion from a different source than does The London Times.

Its conclusion is based on the premise that "the conditions of trade with Canada are altogether artificial." If we understand this clearly it means that Great Britain's trade with Canada, imports as well as exports, is "altogether artificial."

Our conclusion as to the necessity of a careful diagnosis of the matter is based upon the business principle that in making a deal we should be careful that we do not get the worst of the bargain. If we do not receive the quid pro quo in some way or other, we do not want preferential trade. A business man would be a fool to enter into an arrangement with a second party whereby he would yearly be made poorer. The wise arrangement, the just arrangement, is that which will produce mutual advantages.

As to Great Britain's trade with Canada being "altogether artificial," we are by no means ready to acknowledge. It is, of course, not altogether natural. But where are the two countries to-day whose trade with one another is altogether natural?

One nation has a Customs tariff for protection and revenue both; another has one which is for revenue producing only. Great Britain's is of the latter description; Canada's is of the former.

By her Customs revenue tariff Great Britain last year raised £20,501,180, or something like $2.50 per head of population. The amount raised by Canada the same year was $3.25 per head. Although per head of population Great Britain's Customs tax is 30 per cent. less than Canada's, it does not prevent it from being characterized as an interference with the naturalness of trade.

Naturally the Canadian tariff is a greater barrier against British goods than is the British tariff against Canadian goods. The British tariff is levied only against beer, chicory, cocoa, chocolate, coffee, currants, figs, plums, prunes, raisins, spirits, tea, tobacco, wines. We last year exported to Great Britain $39,256 worth of whiskey, $5,685 worth of tobacco and manufactures of, and $1,496 worth of wines. But this was about the sum total of our exports to that country which were subject to a tax on arriving there.

Altogether natural the trade between Canada and Great Britain decidedly is not. But it does not follow that it is, as The Times says it is, "altogether artificial." But granted, for the sake of argument, that it is as the "Thunderer" says it is; is that not really a good and sufficient reason for the establishment of the zollverein?

A zollverein, or preferential trade, as you may choose to call it, would entail the departure of Canada and the rest of the colonies who shared in its provisions from the high protectionist tariff now obtaining, at least as far as their attitude toward the Mother Land was concerned.

Mr. Chamberlain has clearly laid down the principle that the colonial tariffs must be revenue tariffs, not protectionist tariffs. But altogether aside from what Mr. Chamberlain has said, it is well understood that for any preferential privileges we may obtain in the British market we must accord the quid pro quo in the shape of a lower tariff on British goods.

In its essence, therefore, a zollverein such as that suggested between Great Britain and her colonies is a step in the direction of freer trade. In other words, making trade within the Empire more natural. Hence, for this very reason, it should receive the approval, instead of the disapproval, of The London Times.

As far as the Laurier Government is concerned, the Premier only a day or so before The Times' article was penned, declared in favor of preferential trade with Great Britain. And then if the "conditions of trade with Canada are altogether artificial," what is the use of the Government spending its energy in seeking relief by improved steamship and cable service?

To our mind that is grappling with an evil at its apex instead of at its base. A zollverein, on the other hand, would be beginning at the base.

THE SALMON PACK.

A NUMBER of mail advices have been received on the Toronto market this week regarding the salmon situation in British Columbia.

Their purport is to the effect that the run on the Fraser is poor and that on the northern rivers good. The run on the Fraser is declared by one correspondent to be the worst ever known.

Up to the end of July the pack on the Fraser had only reached 25,000 cases, and, judging from the correspondence, the canners there are feeling blue, fearing that they may not be able to fill their orders.

The total pack of salmon in British Columbia last year was 600,889 cases. Of this about 72 per cent. was packed on the Fraser river.

Notwithstanding the strength of the situation, buyers are not disposed to make purchases. They argue that while there may be a light pack on the Fraser, and hence a scarcity of what is termed No. 1 fish, there is likely to be a good pack on the northern rivers and enough to go around.

There are times when business men must move with more than usual caution. Speculation is dangerous. There is yet another month before the packing season ends, and the run between now and then may be large, even on the Fraser, and the trade is wise rather than otherwise in deciding not to anticipate its wants to any extent.

But whatever the future may bring forth, it is evident that the market is at the moment strong, and is likely to remain so for some time at any rate.

HE SHOULD RESIGN.

A Montreal firm has trouble with a Canadian Senator. He has owed them $3.39 for three years. He does not refuse to pay, but says times are so hard that he cannot do so.

Such a man is a disgrace to the Senate. No one should be appointed to that body

who has not ample means to enable him to devote his time to the service of his country. If he has not he should be attending to his private affairs. If he lacks the ability to carry on business enough to enable him to pay his debts, he has not the ability necessary to assist in managing the business of the country, and should resign.

It is common talk that the late Government arranged with a wealthy Conservative to allow a Senator to resign in his favor, on condition that the latter would pay $30,000 of the Senator's debts and contribute handsomely to the campaign funds. The retiring Senator was to be provided with an easy position in the public service.

AN OLD CURRANT FIRM LIQUIDATES.

The well-known fruit packing firm of Barff & Co., Ltd., of Patras, Greece, will soon be numbered with the things of the past. The firm has decided to go into liquidation.

The announcement will no doubt cause universal regret. Barff & Co. have been in business for eighty years, and during that time have earned a reputation for the quality of their goods and their honest business methods.

The firm was organized at Zante in 1816 by Samuel Barff, the British consul there. The British consul at Patras was also associated with him. These were afterwards joined by Thomas Hancock. Some years ago the firm became a joint stock company, but most of the stock was held by the descendants of the original founders ; and so it continued to be, up to the time of going into liquidation.

Ever since the firm began business in 1816 it has issued an annual report regarding the currant crop of Greece, and a perusal of these reports show that the production of this fruit has increased from 8,542 tons in 1816, to 170,000 tons in 1895, or nearly 20-fold of an increase.

Although Barff & Co. have gone out of existence, the business which they conducted will be continued by Hancock & Wood, for many years the resident Patras partners of the firm. This house will continue the Greek connection, and ship under the brands of the late firm.

VALENCIA SHELLED ALMONDS.

An order cabled from Toronto has led to the discovery of the fact that Valencia shelled almonds are exhausted in Spain, there being orders there which cannot be executed.

Stocks on the Toronto market are rather light, and the new crop will not arrive till October next. It is expected that by that time the trade will be hungry for Valencia shelled almonds.

HEAVY IMPORTS OF RAW SUGAR.

CANADIAN refined sugar has taken another tumble of 1-16 to ⅛c. both on granulated and yellows at the Montreal refineries, and it is not at all certain that it has touched bed rock yet.

There are two reasons for the feverish feeling advanced. First, the uncertainty as to what the Government will do, and second, the exceptionally heavy stock of raw material which the refiners have on hand to work into refined sugar.

The quantity of raw sugar entered at the Custom House at Montreal so far this summer exceeds in quantity that of any other previous year. For instance, from July 23 to date no less than 41,277,061 pounds of raw sugar have arrived at that port, and every available inch of space at both the Canada and St. Lawrence refineries is packed with raw sugar, over $200,000 having been paid in duty alone since July 23.

The first ship to enter port this year with a sugar cargo was the Feliciana on May 4. She had on board 25,000 bags. The next was on May 6, which was the ss. Sicilian, with 13,000 bags.

Then followed the Sutherland on May 11, with 32,264 bags ; then ss. Bjorgvin with 35,000 bags. The ss. North Flint, already mentioned in these columns, arrived from Egypt on May 15 with one of the finest cargoes of raw sugar ever in port. May 27 brought the steamships Lorstakken and Queen Adelaide.

Then followed on June 1, ship Kingsport ; June 2, ss. Isis; July 4, bark Strathern, and on July 6, ship St. Francis.

Following these vessels came the extraordinary arrivals before spoken of. These include the ss. Sicilia, with 5,000 bags ; ss. Loanda, 75,704 mats ; ss. Rhosina, 96,319 mats; ss. Mareca, 26,712 bags; ss. Athelie, 30,000 bags ; s. Olof Kyrrie, 39,942 bags ; ship Selkirk, 86,613 mats, and ss. Baltimore City, 5,000 bags.

The cargoes have averaged more than 3,000 tons each. Nearly all of these vessels which have come to this port sugar-laden, have shipped a return cargo of lumber for South American ports.

The refiners, it is claimed, are anxious to work up and reduce this large stock of the raw article they have on hand as fast as possible. For this reason it is believed that no advance or improvement in values is possible.

SAULT STE. MARIE MERCHANTS ORGANIZE.

The retailers of Sault Ste. Marie, Ont., have formed an association for mutual protection against slow and doubtful debtors, and also to curtail the illegitimate competition of pedlars, agents and transient traders, both Canadian and American.

THE CANADIAN GROCER congratulates the merchants of Sault Ste. Marie on the wisdom of their step and trusts they may attain their object.

CALIFORNIA LOOSE MUSCATELS.

The outlook for California loose muscatels favors higher prices. Advices under date of July 27 state that loose muscatels will be extremely scarce and that shipments during the first half of October will not be large.

The crop, it seems, is estimated at from 700 to 1,000 carloads short of last year, and prices are expected to rule about ¾c. above the opening figures of last season.

Last year money was lost by indiscriminate consignments, but as many of the firms who were in business then are now out of it, packers are looking for more satisfactory results during the next campaign.

SHORT JAPAN TEA CROP.

The Japan tea market has assumed increased strength. The cause, according to advices received in Toronto this week, is a shortness in the crop.

The shortage is said to be from fifty to sixty thousand piculs, or between six and seven million pounds.

One advice states that there is a possibility of there being no third crop of tea.

As far as can be ascertained, purchases of Japan tea on the Toronto market have so far this season been unusually small. A good many wholesalers appear to have been holding off with the expectation that prices would be lower later on, but the outlook now indicates conditions the very contrary.

WITH THE RETAILERS.

Ernst & Cressmann have bought out Rieder & Ruby, of New Hamburg.

Kane & Kane, Orillia, will in the course of a few weeks occupy their handsome new store opposite the Orillia House.

Wiley & Co., of Gravenhurst, have enlarged what was already a spacious grocery department. The addition is about thirty feet.

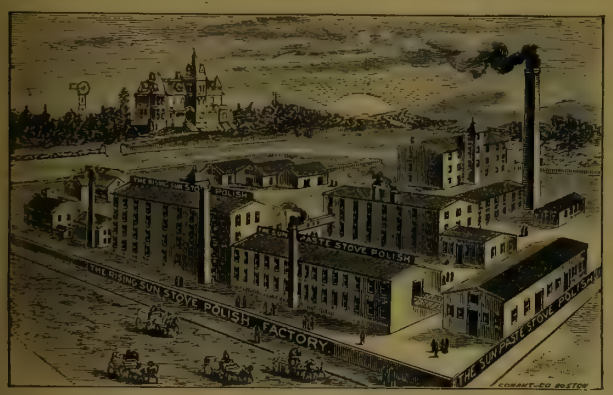
James Blain, of Gilford & S. Boddy, of Bradford, who are partners in a good many things, attended the Mulock picnic the other day.

W. Preston, of Playfair, Preston & Co., Ltd., Midland, is taking a much-needed holiday. THE CANADIAN GROCER wishes him success in his search for bass.

THE RISING SUN AND SUN PASTE STOVE POLISH FACTORY.

THE truthful illustration below of the establishment of Morse Brothers, at Canton, Mass., represents the largest stove polish works in the world. The Rising Sun stove polish is a household word and has been for many years in every English-speaking country on the face of the earth. Sixty-one thousand cases of this article were sold in London, England, last year, which gives some idea of its enormous sale in this and other lands.

The factory, an illustration of which is found below, covers four acres, contains 4,000,000 bricks, is run by two engines and five boilers, with a united capacity of 300 horse power. The chimney of the works, as seen in the cut, is one of the tallest in Eastern Massachusetts and is a land mark for miles around. The factory has a capacity of ten tons of stove polish per day, and within the last few years it has been found necessary to run it night and day some of the time, to meet the demand. Eight hundred cords of lumber are used annually in the manufacture of boxes for this establishment.



The machinery, ovens, conveyers, elevators and fixtures are all planned on original and scientific principles, especially adapted to the business, and the daily output has now reached immense proportions that astonish the visitor who may chance to visit these works. Twenty-three millions of packages were turned out in twelve months, and the packages if placed end to end would reach 1,000 miles—say from New York to Chicago, or from Boston to Cleveland and back again.

The Rising Sun stove polish in cakes is undoubtedly the most durable, economical and satisfactory article of its kind made in any land or country. Morse Brothers have recently added to their business a new branch, viz., the "Sun Paste Stove Polish," which is as much better than any other paste polish as Rising Sun stove polish in cakes is better than any other cake polish. It is put up in 5 and 10 cent boxes, it is more attractive in style, larger in quantity, and better in quality than any other paste polish. It will not eat or rust the box, and will not dry up while the box remains covered. Morse Brothers recommend the Rising Sun stove polish in cakes for general blacking and for durability and economy. It is applied and polished with a brush. The Sun Paste can be applied and polished with either brush or cloth and they recommend it for an after dinner shine and to touch up spots. The Sun Paste stove polish has already acquired a large sale and is rapidly increasing. The readers of THE CANADIAN GROCER will take notice that the above statements are truthful. We doubt if any legitimate business was ever set ahead by bombast, falsehood, lying and deception. The house has been in business for forty years, and invites the numerous readers of THE CANADIAN GROCER to an examination of their products, and solicits their custom and patronage.

FREIGHT ON TEA.

With a view to diverting the bulk of the tea trade from the Suez route and from Puget Sound ports to San Francisco, and making that city the tea-distributing point for the country the Southern Pacific and its connections, excepting the Union Pacific, have announced a reduction of from 33⅓ to 50 per cent. on the freight rates on that commodity. The lines co-operating are the Southern Pacific, Rio Grande Western, Denver and Rio Grande, Colorado Midland, Burlington & Missouri River, Rock Island, Missouri Pacific, the Southern Pacific company's Atlantic system, via New Orleans, the Atlantic & Pacific, and the Sante Fe. A special rate is made on tea from California terminals to all points in the territory extending from Colorado to Chicago and points common therewith, and from Wisconsin to New Orleans.

AN UNWISE CLERK.

FOLLOWING out the ideas expressed in the article in the last issue, relative to the grocer who thought he could start in business with $200 capital, another instance of the futility of insufficient capital was brought to our attention last week, says Grocery World.

In a good-sized country town was a prosperous grocery store. In it was employed a young man who had become a first-class solicitor; that is, he could get a great deal of trade for his employer by going out after orders. Into the ear of this young man, a salesman who had an eye to the main chance, one day poured a roseate story of the money to be made from a store of his own. "You've got all this trade you've built up," argued the salesman, "why not open a little store of your own and profit by it yourself?"

The young man listened to the salesman's sophistries, and not seeing that the advice was poor, and that all the salesman was after was to gain a new customer, scraped together about $200, and opened a little store not far from his former employer's. For a while he prospered. The trade he had secured went with him, and he soon began to dream dreams of wealth and affluence. His friend the salesman procured him a moderate credit, and so things went on. After a little while—he did a credit business—one of his customers had a severe illness, and was in consequence unable to pay his grocery bill, another got out of work, the money from others couldn't be collected at the proper moment, and in a little while the young ship went to pieces on the rock of insufficient capital and indiscriminate credits. The young grocer had no money he could turn over, and it took but a very little while to reach the end of his rope.

Moral: Be sure you have enough capital; then go ahead.

UNSETTLED MARKET FOR LIMA BEANS.

ACCORDING to the advices received here recently from California, there will be a large crop of lima beans this year. In spite of increasing consumption of the dried beans in the east and in other sections, the supply seems to have exceeded requirements, and prices have been more or less in buyers' favor during the past season at least. To-day dried lima beans are selling on the spot at the low price of $1.60 to $1.70 per bushel. Lower prices may have been named in individual instances in the past, under pressure to sell on a dull market; but never before, it is said, have quotations generally been so low as at present.

The depression in the market arises chiefly from the fact that buyers are unwilling to enter into contracts for future delivery while the outlook for the future in financial and political questions is so uncertain. Apart from this is the fact that, according to all reports, the crop this year will be unusually large, and that there is moreover a large carry-over of last year's crop on the Coast, the quantity now there being estimated at about 300 cars.

Opening prices made on the new crop are unprecedentedly low, but in line with all other California products. For October shipment 2c. per pound, or the equivalent of $1.50 per bushel here, is named, while last year's crop is offered for immediate shipment at $2.10 f. o. b. per hundred pounds. So far as we have learned, very few sales for future delivery have been made. On the spot the stock is concentrated, and most holders want $1.70, but at the same time there are sellers at $1.65 to $1.67½ for immediate delivery. Buyers show little interest, and the market is in an unsettled condition.—N. Y. Journal of Commerce.



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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THERE is a better feeling on the market this week. Two causes have contributed to that. First, the beginning of a new month usually brings an improved demand, and then the outside sugar markets have taken a turn for the better. The demand for sugar is fairly good, but prices on the Canadian market are a little lower. Salmon is one of the chief features of the market, the demand being active and prices strong. Pickling spices are receiving increased attention. The tea market is in fairly good condition, with the feeling stronger regarding certain growths. A good demand is still to be noted for currants. Trade is still active in green fruits, both foreign and domestic, and both lemons and oranges are dearer. In butter, prices are a little higher on rolls, but the market is still on the whole unsatisfactory.

CANNED GOODS.

Salmon is the feature of the market, the demand for which is active and prices firm. As noted elsewhere, the pack on the Fraser is poor, but that on the northern rivers good. Stocks of No. 1 canned lobster are light, with prices firm. Canned tomatoes and corn are being freely offered by packers, but the jobbers are still holding off. Wholesalers are experiencing a fair demand from country points for canned tomatoes, peas and corn, but there is not much doing in the cities in these lines. We quote: Tomatoes, 80 to 90c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50; "Maple Leaf," $1.40; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.50 to $2.65; half tins, $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

There is a fairly good trade doing for this time of the year. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Business is still quiet. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Very little doing. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The outside markets have improved during the past week, both in raws and refined. Towards the latter part of the week granulated and yellows advanced ⅛c. per lb. in New York, and the opening of the present week saw an appreciation of 1-16c. in some kinds of yellows. Stocks of raw sugars in New York are understood to be light. Prices in Canada have again suffered a slight decline, and ruling quotations on the local market are 4.35 to 4.40c. for granulated, and 3.35 to 3.75c. for yellows.

SPICES.

A fairly good trade is reported in pickling spice. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Tapioca for delivery January 1 next is very low. For present delivery, however, there is no change. The local demand for rice, tapioca and sago continues good. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Old stock of Valencia shelled almonds is exhausted in Spain. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Second crop Japan teas are coming on the market, and they are receiving some attention from retailers at from 18 to 22c. In both cup and style the quality is good. The tendency of the market in regard to Japan teas is upward. The Ceylon market is a little dearer in London. Locally the trade in Ceylon teas has been principally in low grades. The first new season's China black teas have arrived in stock during the week. They are showing good cup quality and a little better value than last year. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants continue in good demand at unchanged prices. We quote wholesale prices as follows: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. Mail advices from California, under date of July 27th, report that loose muscatels will be extremely scarce, and that the quantity shipped during the first half of October will be large. We quote: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.; Sultana raisins 5½ to 6c., according to quality.

Prunes are quiet, and some low prices are being quoted with a view to reducing stocks. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Dates are quiet at 4½ to 5½c.

California evaporated fruits are dull. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

Both oranges and lemons are dearer, with the demand good. There is an abundance

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of all domestic fruits on the market and prices in some lines fluctuate a great deal, some days there being two or three changes. Apples are a drug upon the market, barrels being sold as low as 50c. Plums are not yet receiving much attention, but when the regular preserving demand sets in higher prices are looked for. Domestic pears are beginning to arrive on the market. We quote: Lemons — Messina, $3.50 for 360's and $4 for 300's. Oranges —Sorrentos, $5 to $5.25 per box. Bananas, $1.25 to $1.65; cocoanuts, $4 to $4.25 a sack and 60c. per dozen; Egyptian onions, $2 per bag; cucumbers, 15c. per dozen; tomatoes, Canadian, 50 to 60c. per basket; watermelons, 20 to 30c. each; raspberries, 4 to 5c.; apples, Canadian, 8 to 20c. per basket, and 50c. to $1 per bbl.; pears, 20 to 40c. per basket; Lawton berries, 4 to 5c.; peaches, 25 to 40c. per basket; plums, 50 to 70c.; blueberries, 50 to 60c. for dry, and 30 to 40c. for wet; corn, 6 to 8c.

BUTTER AND CHEESE.

BUTTER—Pound prints, both dairy and creamery, are quoted higher, the demand being chiefly for them. Tub butter is slow of sale, and a great deal of the dairy tub coming forward is poor in quality. Choice dairy tubs would sell readily. We quote: Dairy butter—Tubs, 10 to 12c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 15c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 17 to 18c., according to make.

CHEESE—The demand is not brisk. As the British market continues low, a great deal of the cheese being bought is going into cold storage. The ruling jobbing price is 7 to 7½c.

COUNTRY PRODUCE.

BEANS—As is usual at this time of the year, there is scarcely anything doing, and prices are low at 65 to 75c. per bushel.

DRIED APPLES—There have been a few offers of new dried apples during the week, but we hear of no transactions. Old stock is dull and weak at from 2¾ to 3½c.

EVAPORATED APPLES—There is no change, and we still quote 5½ to 6c. as the ruling price.

EGGS—Trade is particularly bad. Eggs fit for bakers' use have offered at 5c. and been refused. The ruling price for fresh stock is 8½ to 9c.

HONEY—New honey is offering freely, but there is very little selling. Sections are quoted at $1.75 and strained at 8 to 9c.

POTATOES — Dull at 30 to 40c. per bushel.

PROVISIONS.

The demand for smoked meats continues brisk, with medium hams scarce and dearer.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD— Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH.

Trade is still quiet. Restigouche salmon is about out of the market and prices are higher. Pike is also a little dearer. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7½ to 8c.; Lake Winnipeg white fish, 6 to 6½c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

Trade is much about the same as a week ago. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Deliveries are light. We quote: White wheat, 66½ to 67c.; red, 63c.; goose, 50 to 52c.; oats, 23 to 24c.; peas, 50 to 51½c.

BALED HAY—Slow at $11 to $11.50 per ton.

BREAKFAST FOODS—Trade continues moderate, with prices much as before. We quote: Standard oatmeal and rolled oats, $2.70 to $2.80; rolled wheat, $2.10 to $2.25;

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The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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JUSTLY CELEBRATED
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YOUR CONSIGNMENTS
FRUITS
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Wholesale Fruit and Commission Merchants
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cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

FLOUR—The market still rules quiet, with straight rollers quoted quiet at $3.10 to $3.15.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are unchanged, with cured quoted at 6¾ to 7c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 40c. and pelts at 25c.

WOOL—Receipts are fair and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

TALLOW—Unchanged at 3½ to 4c. for rendered and 1¼ for rough.

PETROLEUM.

Trade, if anything, is a little better than it was a week ago. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Butter in pound prints is dearer.

Ceylon teas are a little dearer in London.

Tapioca for delivery in January is very low.

Eggs are weak and lower at 8½ to 9c. for fresh.

Oranges and lemons are both quoted higher.

Higher prices are looked for in regard to glucose.

California loose muscatel raisins will rule about ¾c. per lb. higher than last year.

Sugar is firmer outside, but quotations in Canada are slightly lower than a week ago.

Medium-sized smoked hams, which are scarce, have been advanced ½ to 1c. per lb.

QUEBEC MARKETS.

MONTREAL, Aug. 6, 1896.

GROCERIES.

THE grocery market has been a fairly active one in one or two leading staples, but an unsettled feeling prevails in regard to sugar. Refineries have again cut their price on this article, and it is not at all certain that it will not go even lower. An active distributing demand is experienced, however, despite the decline. There has been a fairly active week in tea, while coffee exhibits an easier tendency. Dried fruit continues steady to firm, and the prospects do not indicate low prices

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CRISP SODAS Put up in 3-lb. Tins, always fresh ; quality is perfect.
Their increasing sale is rapidly proving it.
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either on new crop California or Mediterranean fruit, either in raisins or currants. Canned goods show little life, the large stocks which most wholesalers carried over being a weight on the market. Produce and provisions show little sign of improvement.

SUGAR.

The sugar market has shown marked weakness since last report and both granulated and low-grade yellows declined at the refineries at the close of last week. This is due to the weakness in raw and the large stocks of it which refiners here have on hand. The decline is all the more noticeable, inasmuch as a good active enquiry has been experienced for sugar during the week, and prices in a jobbing way are not shaded materially. We quote : Granulated, 4⅜c., and yellows, 3⅛ to 3¾c.

SYRUPS.

Refiners hold fair stocks of syrups, for which the demand is very limited. Still the tone is steady and values are maintained at 1½ to 2¾c. per lb., according to grade.

MOLASSES.

In a round way between large dealers there has been more doing in molasses, but in a strictly jobbing sense the market is quiet. Round lots of Barbadoes have sold at 28c., and Porto Rico at 29c. In a jobbing way we quote values on both 30 to 31c., according to quality.

RICE.

There is a good demand for rice, and prices are well maintained. We quote : Crystal Japan, $4.75 to $5 ; standard B., $3.45 ; polished Patna, $4.75 to $5 ; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

Business in spices remains quiet and of a small jobbing character. There is no change whatever in values. We quote : Pure black pepper, 10 to 12c. ; pure white, 15 to 22c. ; pure Jamaica ginger, 20 to 25c. ; cloves, 15 to 20c. ; pure mixed spice, 25 to 30c. ; cream of tartar, French, 25 to 27c. ; ditto, best, 28 to 30c. per lb. ; allspice, 10 to 14c. ; nutmegs, 60 to 90c.

COFFEE.

The coffee market is without improvement, with a slow demand and more liberal offerings, holders being disposed to make concessions. We quote prices rather easier in consequence, as follows : Rio, 17 to 18c. ; Maracaibo, 18 to 18½c. ; Java, 28c. ; and Mocha, 29c.

TEAS.

There has been a good active business transacted in teas, both from first and second hands and the movement is still maintained. Low-grade and medium Japans in 50 and 100 package lots have shown the most activity at prices ranging all the way from 15c. to 17c. New samples of China tea to hand this week from Vancouver show good value. We quote : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The first receipts of California raisins are expected here earlier than anticipated a week or so ago, recent reports from the Coast being of a decidedly altered tenor. The crop, however, will only be about three-quarters of last year, so it looks as though the speculative offers noted previously by THE GROCER were low. Demand for actual wants now is fair and spot stocks continue very light. We quote : 2-crown, 4½ to 5c. ; 3-crown, 5¾ to 6c.

Valencia raisins are firm and unchanged at 4½c. for common off-stalk and 5c. for fine. Very few selected are available here, and are held at 6c.

There is no change in currants, and nothing has been noted in an export way on spot in new crop. From New York, however, business is advised at 8s. 6d. August shipment, which is considered rather high. We quote 4½ to 5½c., according to grade.

Prunes continue quiet and firm, French 5½c. and Austrian 6c., while California range from 7 to 12c. according to quality.

NUTS.

There is no change in nuts. We quote : Grenoble walnuts, 10 to 11½c. ; filberts, 7½ to 8c. ; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

There is little improvement in canned goods. This is chiefly due to the ample stocks which most wholesale dealers carry. The advance in lobsters is maintained, in fact prices are pointing higher. New canned salmon remains in the same position, no orders having been placed for forward delivery. Ordinary brands are still offering at $4.50 f.o.b. Coast, and "Clover Leaf" $5.50 for flats and $6 for talls delivered in Montreal. We quote: Tomatoes, 75 to 85c. ; corn, 65c. ; peas, $1 to $1.10 for ordinary ; sifted select, $1.25 to $1.35 ; extra sifted, $1.45 to $1.50 ; beans, 70c. up ; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's ; raspberries, $1.40 to $2 ; strawberries, $1.80 to $2.45, according to brand and quality ; blackberries, $1.90 to $2.20 ; cherries, $2.40 to $2.45 ; apples, 3's, 85 to 90c. ; gallons, $1.90 to $2.25 ; pumpkins, 75 to 85c. ; salmon, "Horseshoe," $1.40 to $1.45 ; "Clover Leaf," $1.35 ; "Lion," $1.37½ to $1.40 ; Lowe Inlet, $1.27 to $1.30, in tall tins ; cohoes, $1.15 to $1.20 ; canned mackerel, $1.15 to $1.20 ; Canadian canned beef, 1's, $1.20 to $1.25 ; 2's, $2.15 to $2.25 ; 6's, $6.75 to $7 ; 14's, $14 to $15 ; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

The green fruit market has been quite active, and with heavy receipts of seasonable fruits, prices on such have varied very frequently. At this writing values stand about as follows: Peaches, 70c. per box ; pears, $1.45 to $1.80 ; plums, 70c. to $1.65 ; American apples, $2.35 to $2.70 per barrel ; Canadian apples, $1.80 to $2.20 ; tomatoes in crates, 60 to 77½c. ; dried apples, 3 to 3½c. ; evaporated, 5½ to 6c. ; bananas, 75c. to $1 ; pineapples, 6¼ to 10c. ; lemons, $2 to $3.50 ; oranges, $2 to $3.75, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market is without change, candled stock selling at 9 to 9½c. and seconds, 8 to 8½c.

BEANS—Without change, at 70 to 75c., in carlots, and 80 to 90c. in small packages.

POTATOES—New potatoes continue the same at $1 to $1.50 per bbl.

TALLOW—Dull but steady at 4 to 5½c.

HOPS—Featureless, at 5c. to 7c., as to quality.

HONEY—Receipts of new comb honey are arriving freely, and selling at 12½ to 15c. for bright, and dark stock 8 to 9c.

BALED HAY—There is no change in baled hay. We quote $13 for No. 1 and $10 to $10.25 for No. 2.

PROVISIONS.

The continued weakness created a weak feeling in this market, and it is reported that round lots of Canadian clear and mess

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to please your best trade—Return at our expense if it fails to please—30, 40, 50, 60 and 80c., 1 lb. and ½ lb. lead packages—Black or mixed.

This is the Season

for spices. While the spice season lasts we make the following unprecedented offer:

1 Stearns Bicycle (Yellow Fellow)
Style "E" or "F" (list price, $85.00), Ladies' or Gent's

150 lbs. "Red Cross" or "Gold Seal" Baking Powder
1 lb. Tins—quality guaranteed.

150 lbs. Assorted Pure Spices as follows:

25 to 50 lbs.	-	PURE BLACK PEPPER
10 to 20 "	-	" WHITE PEPPER
5 "	-	" CAYENNE PEPPER
10 to 20 "	-	" GINGER
10 to 20 "	-	" CLOVES
10 to 20 "	-	" CASSIA
10 to 20 "	-	" ALLSPICE
10 to 20 "	-	" PASTRY SPICE
10 to 20 "	-	" PICKLING SPICE
25 to 50 "	-	IMPERIAL MUSTARD

All for

$85.00

WHEEL GUARANTEED. **SPICES GUARANTEED PURE.**

Don't Miss It. It's a Chance of a Lifetime.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

pork have been offered at a further decline of 50c. per barrel without meeting with buyers. Lard is quiet and about steady, while the demand for hams and bacon continues good, and a fairly active business is doing at steady prices. We quote: Canadian short cut, clear, $10.50 to $11; Canadian short cut, mess, $11 to $11.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

The tone of the flour market is firm, and sellers have been more disposed to hang on for outside prices this week than formerly. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.60 to $3.75; straight roller, $3.50 to $3.60; straight roller, bags, $1.60 to $1.75; extra bags, $1.30 to $1.40; Manitoba strong bakers', $3.25 to $3.40.

There was no change in oatmeal to note. The demand continues slow, and business is of a small jobbing character. We quote: Standard, bbls, $2.80 to $2.90; granulated, bbls, $2.90 to $3; rolled oats, bbls, $2.60 to $2.70.

There continues to be an active demand for feed, and sales are being made freely at firm prices. We quote: Bran, $11 to $12; shorts, $11 to $13; mouillie, $15 to $17.

CHEESE AND BUTTER.

The cheese market seems to be started on another advance, if the transactions in the country Saturday and the buying at the wharf here are any criterion. On the other hand, the statement was made quite as frequently as last week that there was no encouragement in the legitimate demand. Based on the prices paid on Saturday and to-day, the market is a 7c. to 7¼c. one, at the very outside, but whether such prices can be made over the cable in a regular way or not is another matter. The sales at the wharf Monday morning comprised 5,000 boxes, the ruling price being 7c. This is an advance of ¼c. per pound.

Butter is steady, with a fair demand for finest creamery at 16½c. to 16¾c.

ASHES.

The ashes market is quiet, and steady at the decline. We quote: Firsts, $3.30 to $3.40; seconds, $3.05, and pearls, $4.50 to $4.60 per 100 lbs.

MONTREAL NOTES.

New season's French prunes are offered at 23s. 9d. per 50 kilos, f.o.b. Bordeaux.

The first new samples of China tea have arrived during the week. They show good value.

It now appears that receipts of new crop California raisins will be received earlier than first expected.

Olive oil, young Messina, is quoted at 64s. 6d. per 100 kilos, c.i.f. Montreal, and Russian at 66s. 9d. c.i.f.

Sicily filberts for immediate shipment are quoted at 46s. per 100 kilos, c.i.f. Montreal, and 44s. 3d. for October shipment.

Reports just to hand to J. Taylor, 261 Commissioner street, Montreal, from Patras say that the weather is now favorable for the new crop of currants, and that shipments will begin about the 15th and 20th of August. With decreased stocks held in foreign markets and a smaller expected yield, average prices are expected to be higher than last season.

Sicily almonds for immediate shipment are offered at 94s. 3d. per 100 kilos, c.i.f. Montreal, and for October shipment at 94s. c.i.f. Montreal.

C.i.f. quotations on new Smyrna figs are quoted this week as follows: First quality extra fancy layers, 33s.; 2nd, superior, 29s.; 3rd, choice, 26s., and natural figs in bags, 12s. 6d.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 6, 1896.

THERE is a rather better feeling in business circles during the past week. There is a feeling that markets have touched bottom. Already in some lines there is a firmness, while in a few cases higher prices are asked. The sale of fall goods continues, particularly dried fruit; little has, however, as yet been done in raisins. New season's teas continue to come in, and reports of quality are very favorable; considerable business is being done. A number of our large retailers import direct, through our wholesale grocers, the teas coming in under their own marks. Quite an interest has been felt by many of our merchants to know, if the States should adopt free silver, how their life insurance would be paid. Many companies have instructed their agents to say payment would be made in gold. Bargain days are becoming quite popular with the dry goods men here, and the hardwaremen are also tending that way in some cases. We may expect to see the grocers follow suit.

OIL—The movement in burning oil shows little improvement as yet. The Nova Scotia demand is rather better than that from this province. Prices tend easy, but as yet show no change here. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—Stocks of coarse are quite small, and prices are held firm and rather higher. There is a rather better demand. Small quantities continue to arrive via Boston. The stock of fine is much larger in comparison than that of coarse. For Canadian salt there is a good general demand. We quote: Coarse, 48 to 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags in bbls.; $2.75 to $3; 20-lb. wood boxes, 20c; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; butter and cheese salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—Wholesale dealers have bought about full stocks; quantities are smaller than usual. There is now considerable competition among them to sell the retailers, and in some cases quotations at cost, and even lower, are reported. As noted, the presence of some old corn here, bought low, makes a rather unfair competition with the new. Peas are easy. In this line there is a great difference in quality. Tomatoes are held firmer, but in round lots all three lines are quoted at same price. There is some little present spot demand for gallon apples, but at this season it lasts only a short time. Salmon are held firm, and higher prices are rather expected. Sale of canned beef tends lighter. Oysters also are a light demand. We quote as follows: Corn, 70 to 75c.; peas, 75 to 80c.; tomatoes, 75 to 80c.; gallon apples, $2 to $2.25; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.45; peaches, Canadian, $2.85 to $3.10; 2's, $1.90 to $2; pineapple, $2.25 to $2.75; salmon, $1.35 to $1.40; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is little really new, but a very active business is being done. Apples, both American and Canadian, are now having a free sale. There is a large demand for pears. The retail price of best qualities continues at about 25c. per doz. Peaches in baskets are now arriving. For California plums there is a fair sale. In apricots none are arriving. In vegetables our own province now supplies the market to a very large extent. Shipments west of wild strawberries and raspberries continue very large. Cherries are about over. Not near as many came from Nova Scotia as last year; the black are much preferred. The crop of red in New Brunswick exceeded the demand. About all fruit except lemons is quoted lower. We quote: Lemons, $4 to $4.50; Valencia oranges, $9 to $9.50; bananas, $1 to $2; cucumbers, 50c. per doz.; tomatoes, 3c. per lb.; California peaches, $1.50 to $2; cherries, 20 to 30c.; plums, $1.50 to $2; melons, 35 to 40c.

DRIED FRUIT—There is a good demand, for this season, in raisins and currants. Stocks of raisins are very light. There is quite a feeling in favor of the California product. The prices of those to hand are below opening price of last year. Very little business is yet reported in futures. Our merchants have about all bought their first shipments of figs, it is reported, at low prices. They have also begun to buy French prunes for September shipment. These have an advantage in duty of one-third over

MORROW & EWING

General Commission Merchants

13 John St., MONTREAL

Teas, Coffees, Molasses, Sugars and General Grocery Supplies

Wholesale supplied only. Foreign correspondence solicited. Special attention given to consignments.

Cable Address, "MORROW."

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 309 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

"MAIL US MORE BIRD BREAD—

That in the seed is not enough for our bird."

Invariably we reply that the "BIRD BREAD" in Cottams Seed should last out the packet. If eaten too rapidly, tell your customers to place it in the cage only occasionally. Cottams Seed is sold by all wholesalers.

Dawson & Co.
FRUIT PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



Hams and Breakfast Bacon
Are Scarce
but we can quote you low prices on Back or Windsor Bacon, and they are great value for the money.
F. W. Fearman
HAMILTON

other importations. New dates are not yet quoted; they are not shipped till October. There is quite a quantity of Nova Scotia dried apples held here. There has been a very light demand this season, and it is now late. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, $1.50 to $1.75; currants, cases, 4¼ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c. to 5c.; dried apples, 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, 1½ to 2c.; Bermuda onions, $1 to $1.25 per crate; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE — Cheese continues to come in freely and there is a fair demand. Price keeps low. Very little advance can be got for twins over price asked for large. In butter there is a rather better demand, but no improvement in price, which is low. Creamery dull. Eggs have fair sale at even prices. We quote: Dairy butter, 14 to 15c.; creamery rolls, 18 to 19c.; do. tubs, 16 to 17c. Eggs are steady at 8 to 9c. Cheese, 8 to 8½c.

SUGAR—There is a more hopeful feeling than for some time, though as yet prices here show no advance. The berry season did not bring as large a demand as usual. There are still fair stocks here. Refiners hold firm. We quote: Granulated, 4½ to 4¾c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES — Prices show no change. Quantity brought by West India steamer this trip was less than was expected, which was good news to holders. Except Porto Rico, stock held here is not large. It is said there is Porto Rico yet to arrive. We quote: Barbadoes, 26 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 34c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—In salmon the catch is about over, and as a consequence prices are higher. Although the catch was very large prices were so low it can hardly be called a successful season. Shad are being caught freely and prices are easy. Those caught now are sold fresh; packing will, however, soon begin. Some extra quality fish are being caught. In dry cod there is a continued better feeling. Large are scarce. They are not as salable in this market as the medium size. The new fish, as yet, come in slowly. Pollock are but fair sale. In pickled fish bay herring is the only new goods in the market. They are the poorest pickled herring we get, but the price sells them. Spring caught shad are offered. A few old Shelburnes are still to be had. Smoked herrings show no improvement.

If you want to sell only first-class goods and thus retain your customers, handle
Brock's Bird Seed
Ask your wholesaler for it, and see you get it.
NICHOLSON & BROCK - TORONTO

COUNTRY MERCHANTS
Will do well to consign us their produce.
Everything handled to best possible advantage.
We remit promptly. Correspondence invited.
Reference—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

BREAKFAST BACON, HAMS
The Famous MAPLE LEAF Brand
We are offering special inducements in above brand of Smoked Meats and Pure Lard. You may as well derive the benefit of this. Write us.
D. GUNN, BROS. & CO.
Pork Packers, Toronto, Ont.

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
PRICES RIGHT
Arriving Weekly
HUGH WALKER & SON, Guelph, Ont.

We quote: Large cod, $3.25 to $3.50; medium, $3 to $3.10; pollock, $1.20 to $1.35; bay herring, $1.20 to $1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, $4.50; Shelburne, $2.75 bbl.; $1.65 half bbl.; boneless, 2½ to 8c.; salmon, fresh, 15c.

PROVISIONS—Said a large dealer to THE GROCER: "Could I but get cost for my pork and sugar I would be happy, at least for a time." There is still a quantity of old pork and lard here. Holders are anxious to sell. Beef shows less change. Smoked meat is quiet but rather firm. We quote: Clear pork, $12.50 to $13; mess, $12.75 to $13; plate beef, $12.25 to $13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—In flour the feeling is upward, and Ontarios are slightly higher and firmer. At this writing Manitobas are unchanged, though several times reported higher. Oats and oatmeal are firmer. Western people do not seem anxious to sell oats. In cornmeal the low price continues to make a very large demand, but there is no change. Beans are again easy, and dealers here are accepting low prices for round lots. New hay is coming in slowly and holds its price well We quote: Manitoba flour, $4.40 to $4.50; best Ontario, $4.00 to $4.20; medium, $3.95 to $4.10; oatmeal, $3 to $3.15; cornmeal, $1.95 to $2; middlings, car lots, in bulk, $14.50 to $15.50; bran, do do, $13.50 to $14; handpicked beans, 90c.; prime, 80c.; oats, 30 to 32c.; hay, $14 to $15; barley, $3.50; round peas, $1.15; split peas, $3.30 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

Middleton station this year shows shipments of over 1,000 crates of strawberries.

W. P. Innes, representing the Simcoe Canning Co., is in the city. I. C. Bowman is the local representative.

C. & E. Macmichael have received another shipment of Meyers' potted pastes. These goods are in 5c. tins.

Mr. Hastings, the popular salesman of the "Five Roses" Manitoba flour, is in the city. He has an increasing trade here.

Truro Condensed Milk Co. are this week loading three cars for Vancouver. This comes from push, enterprise and good goods.

Mr. Dougall, of Montreal, was in the city this week in the interest of A. C. Miller & Co. H. B. White is the local representative.

C. & E. Macmichael are selling peanuts, imported roasted, in five-cent packages, warranted to keep fresh. It is something new here.

St. John is not only a winter port but a summer port. The English steamer loading here at present takes 7 cars asbestos from Quebec.

While sardine herring are reported quite plentiful at Grand Manan, there is little sale. The chief demand is from American factories, and they are doing very little canning. Many of the employes are on strike owing to a cut having been made in wages. A cold storage warehouse is being built at White's Head.

The first St. John grocers' picnic, to be held on Aug. 18, gives promise of being a great success. Two steamers will take the party to and from the grounds.

John Sealy, who represents Connor Bros., is finding a good demand for their canned haddies, clams, etc. The fact that lobsters are so hard to get makes a demand for the other lines.

Prospects for plums from Nova Scotia are good. A good American demand is expected this season. One orchard is looking for a crop of 3,000 baskets. Peaches are becoming a factor in Nova Scotia. Quantity yet is light.

THE CANADIAN GROCER regrets to note the death, suddenly, of J. Reed Kimball, proprietor of the St. Croix Exchange, Calais. He was well known by the commercial travelers, and his death will be a matter of deep regret to them.

The Dairy Department, Charlottetown, paid out over $13,000 in June. This is a matter of much importance on the island. Beside the above, so far this season $7,000 has been paid for P. E. Island cheese, a shipment of 1,300 boxes having already gone forward to the English market. The price paid by the shipper was 7c. This prompt marketing of early cheese is wise.

SHE WANTED FOREIGN BREAD.

One day last week I decided to make a call on my friend Mr. B, who has a grocery store on a prominent avenue in New York City. When I arrived there the clerks told me that the boss was up for supper, but that he would be down presently. Well, I waited and sat down. I had not sat long, when a young girl, whom I judged to be a nurse, came in. The first clerk approached her and asked what she would like to have. She answered. "My mistress sent me to get a loaf of bread; but, she told me not to get a 'domestic' loaf, as she was utterly tired of it. If there is any such thing as imported bread, I think she wants that." Just then the boss came into the store, and the clerk told him that she wanted an imported loaf. He answered, "Oh! Give her a Vienna loaf"—and she got it.—Retail Grocers' Advocate.

Griffin & Skelley, California fruit packers, advise their Toronto agents, W. G. A. Lambe & Co., that loose muscatel raisins are likely to rule ¾c. above last year's opening price and that the outlook for trade is better, because of an improbability of there being a continuance of indiscriminate consignments, as in 1895-96.

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—
All wholesale Grocers.
WINNIPEG, MAN.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

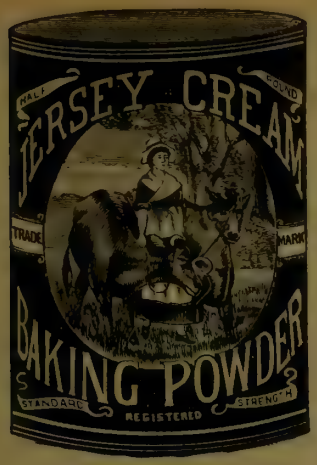
ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. . . . TORONTO.

LONG EXPERIENCE
Has taught us that it is the BEST ARTICLE that takes with the trade. We have tried to make . . . .
"GOLDEN" FINNAN HADDIES
The BEST brand on the market, and we know we have succeeded.
A great trade bringer.
Order from your wholesaler.
NORTHRUP & CO.
Packers' Agents.
St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

WHITE WINE VINEGAR

Guaranteed pure and of standard quality. The best made for Pickling uses.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

Tea

BASKET-FIRED JAPAN . . .

We have a few half-chests of the finest quality in stock.

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

Salmon

HORSE SHOE LOWE INLET
MAPLE LEAF BEAVER
MOSS ROSE

Only limited quantity left.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.

TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

Fresh Herrings

In Tall Tins

MORTON'S

A SHIPMENT NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

Laurentian Spring Water

Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

HALIFAX TRADE GOSSIP.

REPORTS from all parts of the province show that the hay crop will be large—larger than for many years. The heavy rains of the past few weeks have caused very little damage. Last year considerable hay was shipped from this province, both to England and to the United States, and the indications are that more hay will go forward this year than last. Considerable of the hay used in this city comes from Quebec, but the importation this year will be very small.

The arrivals of green fruits on Monday's boat were not large. Bananas sell at $1.50 to $1.75.

There is a brisk demand for butter. Dairy in tubs is worth 13 to 16c. Creamery is worth 18c. and creamery prints 19c.

The quotation for cheese remains at about 8½c. Three pounds of good cheese can be purchased at almost any grocery store for 25c.

Allan R. McDonald, who has been doing a grocery business for about a year at the corner of Blowers and Grafton streets, has assigned to R. A Croucher.

The Summer Carnival is over and was voted a big success. The weather was fine, and thousands of people came to the city. The merchants expected a boom in business. This was realized in the grocery line, because the visitors had to eat. Dry goods men and others report no extra sales.

Eggs are coming in freely and are meeting with good demand. They are jobbing at 10c., which is a decline from last week's quotations.

There is some demand for poultry. Spring chickens are worth 60 to 90c.; ducklings, 60 to 90c.; turkeys, 12 to 15c. per lb.; fowls, 10c. per lb. There are no geese offering.

The apple crop in the Annapolis valley will be larger than for several years, and as the reports from England indicate a light crop there, shipments will be heavy. Shippers are already making arrangements for transportation.

Oats have reached rock bottom and are offering freely at 28 to 29c. for No. 2 Ontario white. P. E. Island black bring the same figure. It is said the oat crop is damaged, which may strengthen the market.

Walter Mitchell and Charles H. Mitchell, who have been doing a large West India and general commision business, separately, have entered into co-partnership under the name and style of W. & C. H. Mitchell.

Molasses is dull. Dealers are buying from hand to mouth. Another carload of Porto Rico arrived on Monday. Quotations are: St. Croix, 28c.; Port Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M. R. brand, 39c. St. Kitts, 28c.

Tenders are asked by G. A. Hall, assignee, Truro, for the purchase of the stock of G. R. Archibald, Lower Stewiacke. The stock is almost new. The inventory places it at the following figures: Boots and shoes, $777; groceries, $1,243; dry goods, $645; ready-made clothing, $452; safe, etc., $200. Tenders close on Aug. 15.

Stocks of old potatoes are about used up, but good P.E. Island stocks are selling from schooners at 30c. New stocks are looking well, and there promises to be a good yield. They sell wholesale at 50c. Beets, carrots, turnips and other early vegetables are offering in bunches, but they are not large enough yet to offer by the bushel.

The tone of the fish market is very satisfactory. There is a brisk demand for good quality cod. Prices in St. John's, Newfoundland, have declined 75c., and are now about equal with Halifax. Salmon are unsteady and uncalled for at $12 for 1's, $10.50 for 2's, and $9 for large 3s. There is every prospect of their going lower. The arrivals are large. Alewives still hold at $3, and buyers are stocking up at that figure, as it will in all probability hold. The catch is not equal to last season's, which was a short one.

The "Pure Gold" Pickling Spice

in packages, costs you 5 cents per dozen more than some imitations that have lately appeared

but!!!



PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

Scattarie herring are worth $1.75. Mackeral are a little firmer, but the demand is checked for the time being.

The demand for sugar is brisk, but the refinery prices remain unchanged, viz., granulated 4¼c., and yellows 3 7-16 to 3¼c. There have been several consignments of sugar from the West Indies to our merchants here. Twenty years ago our merchants sent out fish on consignment and purchased sugar for the return freight. Now the fish is generally purchased before shipment and the sugar sent back on consignment. That is a happy change. The sugar thus consigned is sold to the Acadia Refinery Co.

The breadstuffs markets are quiet and steady. There are a few cars of flour arriving, which were secured before the later advance, thus allowing our people to sell at less than present prices asked by the millers. It has been reported that crops, both in Canada and the United States, have been more or less injured by wet weather and other causes, and that wheat is not turning out as well as expected. There is a division of opinion amongst operators; some claim there will be a further advance, whilst others hold that there will be ample wheat, including the stocks that are being carried over from last year's crop, and the prices, in the face of other things so cheap, cannot be maintained on flour. This question will probably be determined within the next few weeks. Quotations remain: "Ogilvies" or "Five Lilies," $4.30 to $4.40; Ontario made Manitobas, in wood, $3.75 to $3.90; Manitoba shipments, in sacks, $4.20 to $4.25; Ontario and Manitobas mixed, for patents, $3.75 to $3.85; 80 p.c. patents, $3.70 to $3.80; 90 p.c. patents, $3.60 to $3.70.

The retail provision market has been excellent on account of the Carnival, but there is no improvement in wholesale. Mess pork is quoted at $12.50, and by the single barrel at $13 to $13.50. Family mess is $2 less and prime $3 less. J. P. Tanton, a well-known pork packer of Charlottetown, who was in the city this week, informed THE GROCER that dealers on the Island stood to lose heavily. The demand is very light. J. A. Leaman & Co. continue to import live cattle from Ontario. They get four or five carloads every two weeks. Halifax prices, live weight, are $7 to $7.50. There is a fair demand for mutton, which is jobbing at 6½ to 7c. Lamb is worth 8 to 8½c. The only fresh pork on the market comes from Ontario and is slaughtered here. It is jobbing at 7½c. There is no demand.

TOMATO CHUTNEE IN LONDON.

M. P. Chard, of Guelph, the manufacturer of Tomato Chutnee, recently received the following, which explains itself:

CITY CARLTON CLUB,
St. Swithin's Lane, E.C.,
July 7, 1896.

DEAR SIR,—I have to thank you for your sample of your Tomato Chutnee. It is decidedly unique, and I have no doubt it will be greatly welcomed as a novelty by the London caterers. You do not inform me of the address where it is procurable in England.

With compliments, I am, yours faithfully,
GEO. T. LAWRENCE.
Secretary and Manager.

TO DRIVE FLIES OUT OF THE STABLE.

A correspondent give to The Rural New Yorker the following method of driving flies from the stable:

Take one ounce of camphor gum, one ounce of corrosive sublimate, one pint of oil of turpentine; grind the sublimate thoroughly, put into a strong bottle, and add the camphor gum. Pour on the turpentine and shake occasionally. Heat a piece of iron and drop a few drops on it in the stable. Flies may be driven out of the house in the same manner by dropping a few drops on a hot stove lid. By following these directions every other day, I think any one will soon be rid of flies.

Your Special Customers

like things a little different, a little better, a little finer than the ordinary run of goods. That's just the kind of goods we make, just the kind of customers we cater for. Our selection of choice Breakfast Foods is growing constantly; always we are getting out new goods. Our latest success is

FARINOSA Breakfast Food

(Registered)

A Delicious, Healthful, Nourishing Cereal Food.

We want you to know all about these goods. A post card will bring you samples and full particulars by return mail. Send it to

The Ireland National Food Co. Ltd., MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products** OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

TRADE CHAT.

THE political contest in North Grey is between McLauchlan, biscuit manufacturer, of Owen Sound, and Paterson, ditto, of Brantford.

Over three tons of cherries were shipped from Goderich station the other day.

That man is but of the lower part of the world that is not brought up to business and affairs.

Robert Laing & Co., of Wyoming, have leased the Wilson grain warehouse abutting on the G. T. R. track, Petrolia.

The death took place at Jackson's Point, on Sunday, August 2, of the wife of W. D. Wilson, the vinegar manufacturer of Toronto.

The annual report of Thos. Southworth, the clerk of forestry, has been issued. The Crown's holdings in lumber lands are estimated at 51,200,000 acres. Twenty-one thousand square miles of pine lands are under license. The annual cut is 60,965,250 cubic feet and the annual growth 3,072,000,000 cubic feet, so that there is a permanent growing asset of inestimable value.

The Wehrle Brush Manufacturing Co., of Toronto, Ltd., has been formed with a total capital stock of $20,000, for the purpose of carrying on a fancy goods business.

Bright & Johnson, Winnipeg, received a car of apples, pears and tomatoes Thursday from the Niagara district. This is the first shipment of Ontario fruit of the season.—Free Press, Winnipeg.

A German paper contains the following unique advertisement: "Any person who can prove that my tapioca contains anything injurious to health will have three boxes of it sent to him free of charge."

The Canadian Pacific Railway intends running a cheap excursion for laborers to Manitoba and the Canadian Northwest about the middle of the present month. Reports of harvest prospects so far place the demand for labor at about 2,000 hands.

Reports from throughout Essex County are to the effect that the fruit crop this year will be enormous. Not only is the quantity in excess of previous years, but the quality is considerably above the average.

A cable from London says: The Privy Council have given judgment in favor of Stewart in the celebrated case of Stewart v. McLean, reversing the judgment of the Supreme Court of Canada and restoring the judgment of the Court of Queen's Bench and Superior Court. The case is regarded in commercial circles as of vast importance. It establishes the right of partners in insolvent concerns, after settlement with creditors have been made, to claim on each other for failure to contribute their proper share of the capital of the partnership, and to bear a relative share of losses.

Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

DELHI CANNING CO., DELHI, ONT.

The Pioneer of Packet

TETLEY'S

Teas in Canada

Always the same high standard maintained, that being the secret of our ever-increasing trade. Lead Packets, ½-lb. and 1-lb. Retail at 50, 60, 70c., $1.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.



East India Pickles

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Good Sellers
Good Profit

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

There are Others, but None so Good as

KNOX'S SPARKLING GELATINES

They are now conceded to be the best, and superior to all others. Are endorsed and used by the intelligent teachers of cookery to-day. They have no odor or gluey taste which accompany most gelatines, and are the **BEST VALUE** on the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. *Canadian Agents* *Hamilton*

APPLE CROP IN THE STATES.

THE condition of the growing apple crop for the various states on July 1st was as follows, according to the Government Crop Report: Maine, 98; New Hampshire, 90; Vermont, 98; Massachusetts, 93; Rhode Island, 60; Connecticut, 84; New York, 91; New Jersey, 53; Pennsylvania, 79; Delaware, 25; Maryland, 46; Virginia, 28; North Carolina, 37; South Carolina, 47; Georgia, 41; Florida, 75; Alabama, 39; Mississippi, 52; Louisiana, 45; Texas, 46; Arkansas, 47; Tennessee, 48; West Virginia, 50; Kentucky, 51; Ohio, 62; Michigan, 93; Indiana, 65; Illinois, 67; Wisconsin, 86; Minnesota, 94; Iowa, 82; Missouri, 67; Kansas, 56; Nebraska, 78; South Dakota, 110; Montana, 94; Colorado, 64; New Mexico, 80; Utah, 49; Nevada, 70; Idaho, 92; Washington, 84; Oregon, 58; California, 56. This makes a total for the whole country of 64.6 per cent., which is a decided drop from the previous month, when the condition was given as 71. New York, New England, Pennsylvania, Michigan and Iowa report high percentages, and conditions are fair in Nebraska and several mountain states. In other parts of the country the crop is below the average, being lowest in the Atlantic Coast states, where percentages are generally below 50.

Taking all into consideration, there will probably be a fair crop of apples, though the supply will certainly be much below that of last year's. The fruit now arriving is largely poor, much being no more than windfalls, and prices have ranged low. There is a very good demand for choice fruit, suitable for shipping, but comparatively little such received.

Makers of evaporated and sun-dried apples do not seem to have much confidence in the future market for dried, and have been offering their apples for future delivery at low prices. Some early sales were higher, but of late 4¾c. would buy prime evaporated, October or November delivery, with choice 5c. or a fraction more. The fruit which can be guaranteed wood-dried has a strong preference over that dried on zinc trays. Much of the fruit bought ahead is from makers having a reputation for producing high grade fruit.—N. Y. Journal of Commerce.

BRAZIL COFFEES.

The Rio News of July 7, just to hand, says: "The supply in Rio during the crop year, closed on the 30th ulto, somewhat exceeded the estimate of 2,225,000-2,300,000 bags, and including 98,853 bags received in transit, reached 2,497,841 bags; but Santos, which had been expected to furnish 3,500,000 bags, only received about 3,100,000 bags, so that the result of the two ports is not materially different from the original estimate of 5,700,000 bags. As regards the crop now opening, we hear of no change in the estimate for the Rio zone, 3,750,000 bags, but there appears to be some inclination to reduce still further the Santos estimates, to what extent, however, we have been unable to learn."

GOLD WITHDRAWALS FOR CANADA.

The withdrawals of gold from the Sub-Treasury for shipment to Canada have of late attracted considerable attention and much criticism has been indulged in on the ground that the withdrawals were only ostensibly for Canada, but actually for hoarding, and it is argued that all the gold withdrawn for Canada nets the alleged shippers a premium of at least half of 1 per cent. over and above any profit on the exchange transactions.

The agents of the Dominion banks, however, deny that the gold is withdrawn for the sake of the premium on it; that it is simply sent to Canada because it is cheaper to send gold than exchange. They say that as the money is owing and has to be remitted when called for, gold has to be sent because of the impossibility of getting exchange except at a much greater expense. —N. Y. Journal of Commerce.

HANDLING FRUIT AND VEGETABLES.

I hate to sell mushmelons and watermelons, says a grocer, for customers do not want to pay a fair profit on them. Besides, they want to have the watermelons plucked and the mushmelons guaranteed to be sweet. How can you tell them? Sometimes you think you have a very good mushmelon, for it has a good color and smells nice and sweet. You send it to your customer and the next morning she will complain that it was the worst melon she ever put on the table. Watermelons crack, and with one or two of such your profit is gone.

The handling and selling of corn is just about as unprofitable, because in most cases, especially with inexperienced clerks, every ear is pulled all the way down, and if not quite perfect or shows a little sign of being wormy, it is thrown back. No other customer wants that corn, and you have to sell it either to a boarding house below cost or give it to your horses. A veterinary surgeon has told me, though, that it is not advisable to give your horses too much green corn.—Retail Grocers' Advocate.

PRACTICAL PUBLICITY.

By Nath'l C. Fowler, Jr.

John T. Smith,

SMITHVILLE, N. Y.

—HAS THE—

Largest and Most Complete Line

OF STAPLE AND FANCY

DRY GOODS

to be found anywhere in Smith County and at such prices as will surprise you. Call and see him and compare goods and prices and you will be convinced.

All goods warranted first-class or money refunded,

John T. Smith, 44 Smith Ave., Smithville.

The above is a reduced reproduction, with fictitious name and address, of a genuine advertisement. This advertisement is as effective as 90 per cent. of local announcements. Its business-bringing value is handicapped for the following reasons: The name and address appear twice. Once is enough. The name is in type three times too large. A advertisement should advertise goods, not the folks who sell them. The advertisement is general, and general advertisements are not generally read. There is no sense in wasting good space in telling people to call, and compare goods and prices. It is understood that an advertisement is an invitation. It is taken for granted that the goods and prices compare. It is seldom advisable to advertise that you warrant goods, unless they be of special character. A warranted announcement is liable to create suspicion. Few first-class dealers announce that they will refund money, because if they be honest they will do so without saying it. It is bad policy to advertise "the largest and most complete line," for all lines are supposed to be large and complete, and the expression, by being overused, is useless. The one good point to the advertisement is that the prices will surprise you. That should be the foundation of the advertisement. I rewrite and reset the advertisement, making but this one point. If the store is not well known, it should state what class of goods it sells, but if it is well known to everybody locally this is not always necessary. The limited space prevents presentation of good and bad samples of advertisements. The reader will consider these samples as reduced about 75 per cent. from their proper size.

Surprise In Prices

I have marked down everything. I know how to buy and I know how to sell. If anybody else sells what I sell for less money than I sell it, tell me and I'll mark it down again.

John T. Smith, Smithville, N.Y.

FOR $85.00

A Stearns Bicycle ... ...
150 lbs. Pure Spices ... ... } **$85.00**
150 lbs. Charm Baking Powder

In order to introduce our Baking Powder and Spices we have purchased a large number of these wheels, and offer them to the trade as above.

These wheels are not gotten up especially for us, but are the regular Stearns '96 pattern, same as sold by the Stearns Cycle Co. for $85.00 cash ; Models E and F.



They are shipped direct from the factory of the Stearns Cycle Co., and are guaranteed by them for one year from date of shipment.

We offer One of these wheels, either Lady's or Gentleman's, with 150 lbs. of our Pure Ground Spices . . . . . } for $85.00
150 lbs. of Charm Baking Powder . . . . . }

These Spices are guaranteed Pure Ground from the finest selected whole goods.

LIST OF SPICES

Singapore Black Pepper, in packages of	25 and 50 lbs.	Cloves, in packages of	10 and 25 lbs.
Singapore White Pepper, " "	10 and 25 lbs.	Allspice, "	10 and 25 lbs,
Cayenne Pepper, " "	5 and 10 lbs.	Pastry Spice, "	10 and 25 lbs.
Ginger " "	10 and 25 lbs.	Pickle Spice, "	10 and 25 lbs.
Cinnamon " "	10 and 20 lbs.	Mustard, "	25 and 50 lbs.

Select what you want from the above to make 150 lbs., but not more than 5 lbs. of Cayenne, or 20 lbs. of Cinnamon, can be included in the assortment.

TERMS NET. Bicycle, Spices and Baking Powder F.O.B. Toronto

IF YOU ARE IN DOUBT, WRITE US, AND WE WILL CHEERFULLY ANSWER ALL ENQUIRIES

The TORONTO COFFEE AND SPICE CO. Ltd.

No. 2 Bay St. — TORONTO

HE SUITED.

A TRAVELING salesman is the authority for the following incident related in The Washington Star :

I was stopping at a cabin all night, and a pale, slender young man came during the evening to talk with my host.

"I'm thinking of starting a school here," he said, "and I wanted to see if you would subscribe."

"Kin yo' read?"

"Yes."

"Kin yo' write?"

"Certainly."

"Kin yo' figger?"

"Of course."

"Air yo' married?"

"No."

"Wal, we did want a married man nex' time. The las' three teachers has run off with gals, an' thar aint enough gals in this hyar neighborhood now. But I don't s'pose none of 'em would want a lean feller like yo'. I don't reckon yo' not bein' married 'ill make much difference. Couldn' expect sich a po'ly feller ter be married. Then thar's one thing. Me and Bill Simpkins an' Alf Tony is all gwine ter school an' larn ter read an' write. I licked Bill, an' he done licked Alf, so I reckon the only one ter settle with is me. We ain' gwine ter 'bey no man we kin lick. Kin yo' fout?"

"I studied boxing," said the stranger.

"Don' know nothin' 'bout that. Does makin' boxes make muscle?"

"Try one and see," was the cool rejoinder.

The big mountaineer hit at the little man, and when he regained consciousness he had his head in the wood-box and his feet sticking up in the air.

Looking about him with a dazed expression, he said :

"Young feller, shake; I'll go with yo' some day an' we'll git thet school ; an' say, young feller, set me ter work on them boxes, will yo'?"

ESSEX CROPS ARE ROTTING.

Reports from all parts of Essex County as to the prospects of the farmers are very discouraging. The wheat is standing out in sheafs and is being rotted by the rains, and what little of the oat crop has been cut has shared the same fate. A prominent miller estimates the loss to the farmers of the county at $200,000, and the estimate is admitted to be a conservative one. A farmer brought in a grist of 25 bushels of wheat to Windsor this morning and was abliged to sell it for feed. John Cady, of Pike Creek, has 60 acres in wheat and he will be fortunate if he can sell the produce for feed.

These are only samples of a state of affairs that prevails all over the county. The potato patches look as if they had been struck by the blight and the only crop that looks at all promising is corn, which will probably do well if there is no more rain. During the recent rains, the creeks rose four or five feet and many fields are under water.—Banner, Chatham.

WESTERN ASSURANCE COMPANY
Incorporated 1851.
Fire and Marine
Capital, subscribed $2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,400,000.00
Head Office: TORONTO, ONT.
GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

The Peoples Building and Loan Association of LONDON, ONT.
Incorporated
Authorized Capital, - $5,000,000
Subscribed Capital, - - 1,500,000
Accumulated Capital - 135,000
PERMANENT STOCK.
The first issue of $100,000,00 of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.
As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.
For further particulars and forms of application address
The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

GRIMBLE'S English Malt VINEGAR
Six GOLD Medals
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

BOECKH'S BRUSHES .. AND BROOMS

A Pleasant Surprise

16 oz. bottle, $1.00
is in store for the housewife who has never kept Johnston's Fluid Beef on hand ready for immediate use, for making Beef Tea, Gravies and Soups.
Johnston's Fluid Beef
Convenient. Economical.

Stearns Bicycle
The modern wheel for modern wheelers—the lightest of the strong—the strongest of the light.
AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

SALT

FOR BUTTER
CHEESE
THE TABLE
PACKERS
CATTLE

or any other purpose, always in stock.

VERRET, STEWART & Co.
Quebec and Montreal

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of **pure** tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous.** It's pure.

HOWE, McINTYRE CO.
Agents, Montreal.



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL



MALLAWALLA

continues
to hold its own;
. the .
strongest proof of excellence.



COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

WRITE FOR PRICES

THE CANADA SALT ASSOCIATION
CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.

Did you ever read

your fortune in a tea cup? No? Well, it may be you have never tried the proper tea. There are fortunes plainly visible in the thousands of cups of

Appleton's Tea

that are sold daily. Figure out the profit in dollars and cents on the sale of a half dozen each 40, 50 and 60 cent packages, and you'll find it runs close on 33⅓ per cent. It means as large a profit again to please your customer. Drop a line for samples and prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked!!!

Skilfully Blended!!

Attractively Packed!



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



DALLEY'S PURE FRUIT EXTRACTS

Good reports come from all parts of Canada regarding our Extracts.

They are giving satisfaction wherever they are tried, and their purity and natural flavor have made them favorites.

Try them at your wholesaler's.

The F. F. DALLEY CO.

Manufacturers

HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices: City Road, London, England.
United States Offices: 30 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

GROCERS

To build up a lasting, paying . . . .

Tea Trade

it is necessary to have

CEYLON TEAS

as the fundamental basis of your blends.

CEYLON TEAS are pure, pungent, flavory, clean, healthful, invigorating and more thoroughly satisfying than any or all other growths.

Ask your wholesale dealer for

CEYLON TEAS

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

ORANGE CROP OF MEXICO.

CONSUL-GENERAL Thos. T. Crittenden writes to the State Department as follows: "Owing to the injury to the orange trees in Florida from frost, the supply of oranges in the United States has been greatly diminished, causing the merchants to look to Mexico and elsewhere for the deficiency. About 400 carloads were shipped from Mexico to the United States last season. Since the injury to and destruction of the trees in Florida, the growers in Mexico are paying greater attention to production. Old trees and old orchards have been pruned, cultivated and reclaimed, and new orchards planted with care.

"Upon close investigations made by the agents of the various railway companies, the crop this season is estimated to be much larger than ever before. The railroads are gradually preparing for the shipment of at least 600 cars this season. It ordinarily takes eight or nine days, moderately fast freight, to send cars or trains to Chicago; it has been done in six days. The slow freights (due in part to the small number of cars going at any one time), the lack of fruit or refrigerator cars, and the inexperience of the packers here for long distance shipments, are the great drawbacks.

"The orange season of Mexico is from the latter part of September to the 1st of December. This season fits in between Florida and California, thus making Mexico absolute in its season and with practically no competition in our markets. The question of getting orange boxes is also a serious one, as there are in reality no factories for making orange boxes in this country, and importation is almost universal."

SALMON FISHING.

Advices by mail from San Francisco to the 23rd ult. are to the effect that salmon fishing has begun in British Columbia, and that the catch so far has been satisfactory, though packing has been interfered with at some points by the unreasonable demands of fishermen for excessive prices on raw fish. "In the Puget Sound section," the Cutting Packing Co. reports, "great preparations are being made to make a large pack of the rather inferior quality of fish found in those waters, but as these goods are marketed at less prices than the higher grade goods from Alaska and the Columbia River, they find ready sale in the United States trade, and the business induces the erection of new canneries yearly. It is expected that a vessel will be placed on berth on the Columbia for the United Kingdom, to sail the last of August, which will take such of the pack as may have that destination."—N. Y. Journal of Commerce.

THEY LIKED HIS TEA.

A customer in one of the grocery stores on Talbot street on Saturday night had just completed a purchase and stopped at the door on his way out to remark to the proprietor, who was putting up an order:

"That tea I got from you was splendid," at the same time pocketing a banana from a bunch that was hanging near by.

The grocer was gratified and appeared not to notice the larceny.

"Yes; there's no flies on that tea. My wife likes it very much," and a second edition of the tropical fruit disappeared in his pocket.

"That's good," said the grocer, with less enthusiam.

"Yes; my mother always gets her tea here. She likes it, too," he said, as he slid another long yellow boy into his clothes.

The grocer glanced uneasily at him, and wondered if the individual's grandmother were living, and if she liked his tea. Somehow, he wished his tea wasn't quite so popular in that particular family.

"In fact," added the customer, as he cheerfully took another banana and said good night, "we all like your tea," and he departed and mingled with the madding crowd.

And the grocer sized up the dismantled bunch, and tried to calculate how long that bunch would have lasted if they had all liked his tea even to the third and fourth generation.—St. Thomas Times.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto

The GRAND TRUNK RAILWAY

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.



Grocers! We are working overtime; can you tell why? Ask your neighbor grocer how our goods sell.

ALPHA CHEMICAL CO., Berlin

Special inducements to live Grocers to push this famous tea.

RETURNED
Feb. 8/97.



Write us for particulars.

Largest sale in Canada.

Selected from High Grade Indian and Ceylon Teas.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.& J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Carl Tremblay, general merchant, Stirnee, Que., has been held.

S. Lowry, general store, Fitzroy, has assigned to T. W. McDermott.

J. W. Shore, general merchant, Epping, has assigned to A. S. Vandusen.

J. W. Shore, general storekeeper, Epping, has assigned to A. S. VanDusen.

Villeneuve & Boivin, general merchants, Chicoutimi, Que., have assigned.

W. Monette & Co., grocers, Montreal; absentee called to appear on the 13th inst.

Theien & Frere, general merchants, St. Remi, Que., are preparing a statement of affairs.

Joseph Letendre, general merchant, St. David, Que., has compromised at 50 cents on the dollar.

George Baker, grocer, Brigden, has effected a settlement with his creditors at 25c. on the dollar.

F. W. Wight, general merchant, Lower Ireland, Que., is offering to compromise at 35c. on the dollar.

A statement of affairs is being prepared in the matter of Mrs. T. Leblanc, general merchant, Napierville, Que.

S. M. Osborne, grocer, Eugenia, has assigned to G. Mitchell, of Flesherton. The creditors will meet on August 7.

Miller & Griffith have been appointed curators of the estate of H. Levins & Co. general merchants, Cookshire, Que.

Charles Conard, lumber dealer, Moore street, St. Thomas, has made an assignment to Elizah Moore. Mr. Conard has been in business for a great many years. The liabilities are placed at $2,500, and the assets are nominally the same.

Geary & Co., general store, Pinkerton, have assigned to J. S. McMaster, Toronto. The statement of the firm shows a surplus over all liabilities, but a portion of the assets consists of farm property which has depreciated in value. Recently an offer of 60 cents on the dollar, secured, was made, but the creditors refused to accept this.

At a meeting of the creditors of the Howry & Sons Lumber Co., of Fenelon Falls, held in Toronto, an arrangement was made whereby the firm will continue business. The statement presented showed a large surplus of assets over liabilities. The headquarters of Howry & Sons are at Saginaw, Mich., but a number of Canadian firms are creditors, the Bank of Toronto having a claim for $490,000. A mortgage was given the bank on the saw mill plant and other property at Fenelon Falls, to cover the bank's advances. Besides this plant at Fenelon Falls, the firm owns about 3,000,000 feet of Canada pine, besides extensive timber limits. Other creditors have been secured by mortgages given on real estate to the value of $50,700, and property in New Mexico to the value of $40,000.

CHANGES.

E. Gagnon is opening a general store at Tremblay, Que.

James McNeilly, grocer, has been succeeded by F. M. Slocomb.

R. Flynn & Son is the style of a new grocery firm in Meaford.

The Canada Liquor Co., Montreal, has obtained charter of incorporation.

David Patterson, hotel, Rodney, has been succeeded by Minor, Barnes & Branton.

Robert Pinkey, fruit, etc., Cooksville, Ont., has been succeeded by John Cunningham.

Mrs. W. McEvilla, general merchant, Roxton Falls, Que., has retired from business.

W. Lee & Co., general merchants, Pavilion, B.C., have been succeeded by Cumming Bros.

Lindsay, McKinnon & Co. is the name of a new wholesale tea firm which has started into business in Montreal.

PARTNERSHIPS FORMED AND DISSOLVED.

Kennedy & Porter, grocers, Kaslo, B.C., have dissolved; J. F. Kennedy continues.

F. D. Barclay, general merchant, Wawanesa, Man., has admitted Charles Barclay as partner under the style of Barclay Bros.

SALES MADE AND PENDING.

The rolling stock of E. Brosseau, tobacconist, Quebec, has been sold.

Assets of E. Sylvain, grocer, Quebec, are to be sold by auction on the 7th inst.

The boot and shoe stock of Joseph Beaulieu, Montreal, has been sold at 75c. on the dollar.

The stock of the late James A. Rothwell, grocer, Walkerton, has been sold to W. D. Magee.

The stock of the estate of E. A. Pocock, grocer, London, has been sold to H. Bachelor.

J. B. Weldon & Co., general merchants, Little Britain, are advertising that they are selling out.

FIRES.

The stocks of McTavish & Co. and Thos. Shaw, produce merchants, Montreal, have been damaged by fire.

DEATHS.

A. Carriere, hotel, Caledonia Springs, is dead.

The Aylmer Canning Co. have leased the furniture factory, and are storing their goods in it. Owing to the change in Government and the uncertainty of their policy buyers will not buy, and for that reason have to store their goods instead of shipping as soon as packed, as in former years.—Times, St. Thomas.

Blaiklock Brothers

Customs Brokers, Forwarders, Warehousemen.

Correspondence Solicited

41 COMMON ST. . . . MONTREAL

HANBURY A. BUDDEN

ATTORNEY AND SOLICITOR

OFFICE FOR

Patents Trade Marks Etc. MONTREAL

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT — A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

The Northern Belle Gold Mining Co.

Limited.

CAPITALIZATION

1,000,000 Shares - Par Value $1 - $1,000,000

Stock fully paid up and non-assessable.

HEAD OFFICE: TORONTO, ONT. MINE: ROSSLAND, B.C.

THOMAS LONG, ESQ., Toronto, PRESIDENT.
HORACE THORNE, ESQ., Toronto, VICE-PRESIDENT.
DIRECTORS—GASPARD LEMOINE, ESQ., Quebec, Que.
J. A. FINCH, ESQ., Spokane, Washington.

(The remainder of the Directors will be chosen from the Shareholders.)

Stock sheets are now open at our office, and we recommend the investment to our many friends. We have placed in our hands for sale 500,000 shares, which we offer to the public at 7½ cents per share.

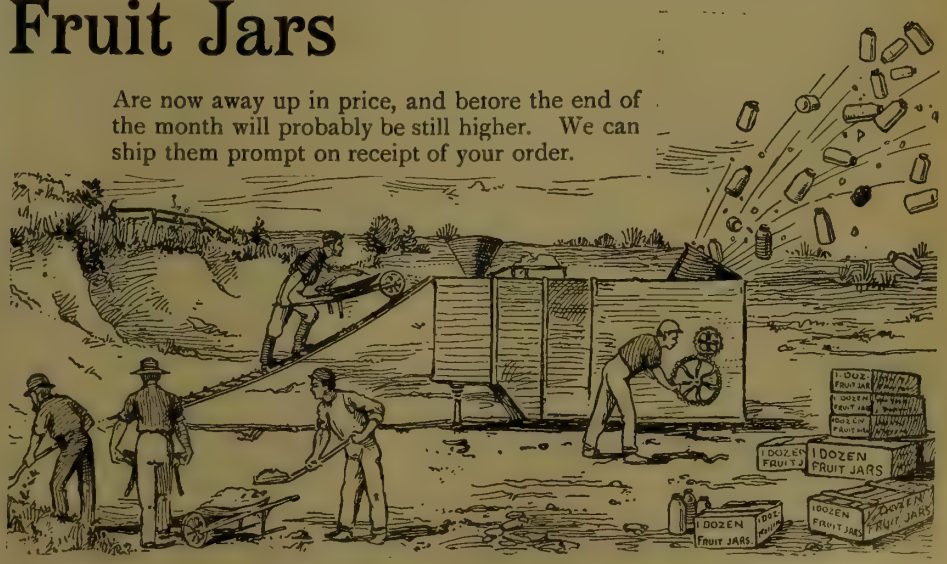
PELLATT & PELLATT

AGENTS

36 King Street East - TORONTO, ONT.

Fruit Jars

Are now away up in price, and before the end of the month will probably be still higher. We can ship them prompt on receipt of your order.



WRITE FOR PRICES QUICK.

Gowans, Kent & Co. - Toronto

Everybody sells them

KEEN'S D.S.F. Mustard

IN SQUARE TINS.

KEEN'S Oxford Blue

IN 5-CENT PACKAGES.

Look up your stock of KEEN'S GOODS.

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 6, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

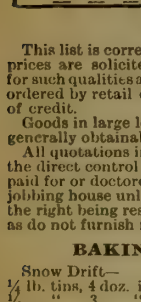
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	7C
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

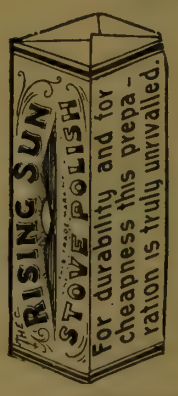
BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
'Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
5, 3 strings..	2 40





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes.....	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

Minnows or Whales?

There is an old maxim to the effect that he who fishes for minnows never catches whales. Neither will the grocer who only keeps cheap goods and "substitutes" ever attract desirable trade.

Benson's Prepared Corn

is intended for the best trade, and customers who are particular about having the best are sure to want it. No "substitute" can take its place.

EDWARDSBURG STARCH CO. Cardinal ONT.

CANNED GOODS.

	per doz.
Apples, 3's	$0 80 $0 95
" gallons	1 80 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	0 90 1 10
Beans, 2	0 75 0 95
Corn, 2's	0 55 0 80
Cherries, red pitted, 2 s	2 00 2 25
Peas, 2's	0 75 0 80
" Sifted select	.... 0 95
" Extra sifted	1 45 1 50
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 90 2 20
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 80 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 80 0 90
Lobster, talls	2 10 2 30
" flats	2 50 2 65
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " flats	1 40 1 75
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, key opener, ½'s	.... 0 10½
" " " " " ⅛s	0 10½ 0 11
" " " " " ¼s	0 18½ 0 19
Sardines, other brands 9¾ 11	0 16 0 17
" P. & C., ¼'s tins	0 23 0 25
" " ½'s "	0 33 0 36
Sardines, Amer., ¼s "	0 04½ 0 09
" " ½'s "	0 09 0 11
" Mustard, ¼ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 65 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ...
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 10 $1 50
" " " 2 "	2 40 2 55
Comp Corn Beef 4-lb. cans	....
" " " 6 "	7 75 8 25
" " " 14 "	16 00 18 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" 2 lb.	8 50 8 80
" 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" " 1 lb.	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb.	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
Sliced Gold Band Bacon	3 00 ...

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb,
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz
Royal Cocoa Essence, packages	1 40

EPPS'.

Cocoa—	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30

The Sons of Rest . .

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woolens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ⅛ lb., tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java	0 33 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 33 0 35
Maracaibo	0 26 0 28
Santos	0 25 0 26

EXTRACTS.

Talley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¾
" ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04¼ 0 04½
" ½ bbls	0 04¼ 0 04¾
" Patras, bbls	0 04¼ 0 04¾
" ½ bbls	0 04½ 0 05
" cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" " 10 lb	0 07½ 0 09
" " 18 lb	0 09 0 10
" " 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05½
" Selected	0 06¼ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾ 0 06¾
" Malaga— per 00x.	
" Dehesa Clusters	3 75 4 00
Lemons—Messina, boxes	2 75 4 00
Oranges	5 00 5 25
DOMESTIC.	
Apples, dried, per lb	0 02¾ 0 03½
" evaporated	0 05 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

GELATINES.

KNOX'S	
Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFE'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz. 85	90
1 " " Red, " 90	95

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00
WHISKIES—DEWAR'S SCOTCH.	
(J. M. Douglas & Co., Montreal, Agents.)	
Cases—Special qts., 1 doz., case	9 00 9 75
Ext. Special " "	9 25 9 75
Special Liqueur " "	12 00 12 75
Ex. Special Liq. " "	16 50
Ex. Special jorums "	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, "	4 75

MUSTARD.

COLMAN'S OR KEEN'S.	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD.	
Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Secta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.
Granulated	0 04⅜ 4 45
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03⅞
Bright Yellow	0 00 0 03⅞
Dark Yellow	0 03¾ 3 45
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Finest, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red lable, retailed at 50c	0 36
Gold label, retailed at 60c	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

	per 1,000
Cigarettes—	
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—

	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

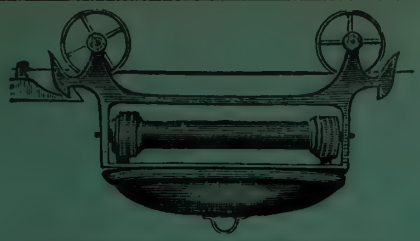
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST & BEST

Table Salt Pays Well!

There's nothing you sell pays better! The only fault is, you don't sell enough! Why not increase your trade by selling

Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, AUGUST 14, 1896. No. 33

COLMAN'S MUSTARD

BEST ON EARTH

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

CELLULOID
TRADE MARK REGISTERED
STARCH
EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

A NOVEL INVENTION!
REQUIRES NO COOKING

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by
The Celluloid Starch Co. - New Haven, Conn.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery"—Lancet

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



Carr & Co.'s Biscuits . .

as supplied to H. M. the Queen since 1841.

A wide variety—but a single quality, the **Best.**

"Cafe Noir" is one of many of these fancy biscuits, perhaps the best known and best liked of any of them. Try pushing it.

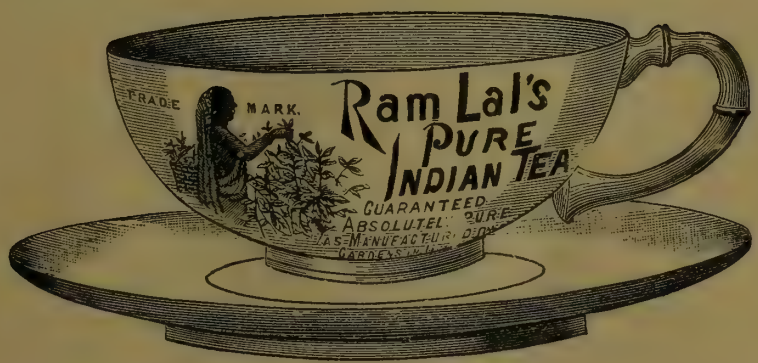
Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL.

The **HUMIDITY**

is depressing these days,



but . . . . . .

sells without effort.

ROSE & LAFLAMME Eastern Agents **Montreal**

SULTRY STICKY

Weather is a trying time for matches. You will occasionally get a match of unknown make that will light---if there isn't too much humidity in the air and if you try hard.

It is no effort to light E. B. Eddy's Matches in this weather; they are guaranteed proof against all climatic changes. You need have no apprehension as to whether you are buying a box of matches or buying kindling wood, as E. B. Eddy's Matches are perfect the year round.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

All Four Sell.

"REINDEER" BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you,** not by your neighbors.

BUY IN SMALL LOTS AND OFTEN

China's Choicest Productions

We have in store now two magnificent lines of New Season's China Black Teas :

RUSSIAN CHOP *IN HALF-CHESTS.*

CRACK CHOP *IN HALF-CHESTS.*

Exquisite, rich, heavy aromatic liquor. **Sure Trade Winners.** Samples mailed on application or seen in the hands of our travellers.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

WE KEEP GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE.

BOULTERS' ARE WINNERS

It is not their **pretty** appearance on your shelf that places the **PEERLESS "Lion"** Brand head and shoulders above their best competitors, but the very fact people want canned goods that they know are **ABSOLUTELY PURE.** That's precisely why their sales are enormous. Retailers, **order now**—don't delay. We want your custom.

Watch our "ads."; we have a great surprise for you.

WORKS:

Picton, Toronto and Demorestville, Ont.

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured only by

J. H. WETHEY, - ST. CATHARINES, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, AUGUST 14, 1896 ($2.00 per Year) No. 33

DROPS FROM THE EDITOR'S PEN.

It looks as if biscuits will win in North Grey.

—

Character is the pivot upon which business turns.

—

The only way to secure trade is to go or send after it.

—

Have a good foundation if you don't want a shaky apex.

—

The entry of free silver would mean the free exit of gold.

—

A man may die under the dissecting knife, but a business never.

—

Experience is a good teacher, but she demands big pay as a rule.

—

Economy which is over rigid usually breaks a man's generosity.

—

Business ethics inoculate politics against the imbibing of wild theorisms.

—

Clerks who are not entertaining should not be maintained in any store.

—

Stick too tenaciously to business and you will loosen your tenure upon life.

—

Honesty is good for policy's sake, whatever it may be for conscience sake.

—

A store crowded with loafers is not likely to become congested with customers.

—

The man who has no backbone may do for a jelly fish, but for a merchant never.

—

The battle of the standards is a glittering conflict which may have a darkening result.

—

The advertisement is the merchant's tongue, which he uses for selling his wares.

—

The average citizen of the United States is credited with possessing a good deal of horse sense. His sense will be more akin to that of the animal which has longer ears than the horse if he votes free silver in November next.

—

If a man owes you money, try to get it, but in the getting of it try not to get his ill-will.

—

He who is a merchant should throw in his influence with the good roads movement.

—

Merchants who take no relaxation, like machines without oil, become stiff and useless.

—

A cool store these hot days is a blessing, but a cool merchant is as great a curse as ever.

—

Days with the mercury at 90 in the shade try the patience of a saint, and drive the sinner to drink.

—

Many a man has been awakened from his lethargy by stubbing his toe against some financial difficulty.

—

If you are making an agreement which is of any importance, put it in writing. Ink is more durable than words.

—

A merchant naturally breathes easier when his business is not choked with unfulfilled financial obligations.

—

Early closing may be defined as a movement for the sweetening of the merchant's life and adding years to the same.

—

Talents hid do not, like mustard seed buried in the ground, fructify. Talents only increase as they are exposed and used.

—

There is no one who loves an outing more than the grocer ; and there is no one who shuts himself in his store so persistently.

—

Every clerk should be ambitious to become a merchant, but he should be careful that his ambition does not cause him to develop too much speed. Going into business too quickly often means coming out of it with alacrity.

—

Every young man who aims to be somebody should be himself.

—

Even the man who sells for cash should guard his credit with jealous care.

—

Man is his own architect, and if he makes bad plans he will have a bad superstructure.

—

Merchants should copy the politicians in one respect : They should have a policy, and the sounder and more vigorous it is the better.

—

The merchant without a trade paper is like a mariner without a compass, a ship without a pilot, a castaway on an uninhabited island.

—

If Jack Frost had been doing his duty last week he would have arrested the Sun for scorching, to the danger of a good many citizens.

—

A good many people who are not particular about the appearance of a man are fastidious indeed about the appearance of the goods they buy.

—

Save your money, but spend your energies and leisure moments in acquiring useful information. Then some day you will be rich in both gold and brains.

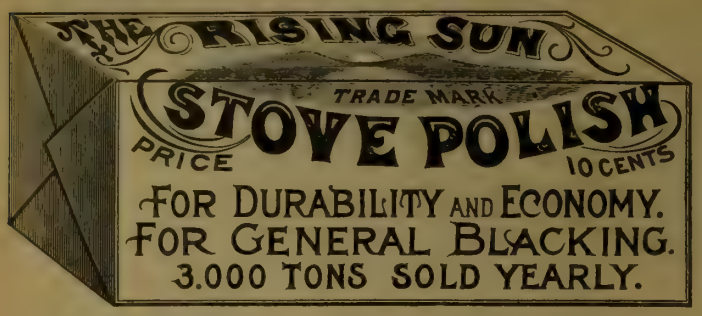
—

The foolish merchant says there is nothing in advertising, and then sitteth down and endeavors to advertise with many words the qualities of his particular party.

—

He who asks credit and refuses to produce the evidence of his worthiness may be rich in assets, but is poor indeed in common sense to be trusted with other people's goods.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

POINTS FOR CLERKS.

EMERSON relates the following anecdote: An opulent merchant in Boston was called on by a friend in behalf of a charity. At that time he was admonishing his clerk for using whole wafers instead of halves; his friend thought the circumstance unpropitious; but to his surprise, on listening to the appeal, the merchant subscribed five hundred dollars. The applicant expressed his astonishment that any person who was so particular about half a wafer should present five hundred dollars to a charity; but the merchant said: "It is by saving half wafers, and attending to such little things, that I have now something to give."

"How did you acquire your great fortune?" asked a friend of Lampis, the shipowner. "My great fortune, easily," was the reply; "my small one, by dint of exertion."

Four years from the time Marshall Field left the rocky New England farm to seek his fortune in Chicago he was admitted as a partner in the firm of Coaley, Farwell & Co. The only reason the modest young man gave to explain his promotion when he had neither backing, wealth nor influence, was that he saved his money.

If a man will begin at the age of twenty and lay by twenty-six cents every working day, investing at seven per cent. compound interest, he will have thirty-two thousand dollars when he is seventy years old. Twenty cents a day is no unusual expenditure for beer or cigars, yet in fifty years it would easily amount to twenty thousand dollars. Even a saving of one dollar a week from the date of one's majority would give him one thousand dollars for each of the last ten of the alloted years of life. "What maintains one vice would bring up two children."

Such rigid economy, such high courage, enables one to surprise the world with gifts even if he is poor. In fact, the poor and middle classes give most in the aggregate to missions and hospitals and to the poor. Only frugality enables them to outdo the rich on their own ground.

But miserliness or avariciousness is a different thing from economy. The miserly is the miserable man, who hoards money from a love of it. A miser who spends a cent upon himself where another would spend a quarter does it from parsimony, which is a subordinate characteristic of avarice. Of this the following is an illustration: "True, I should like some soup, but I have no appetite for the meat," said the dying Ostervalde; "what is to become of that? It will be a sad waste." And so the rich Paris banker would not let his servant buy meat for broth.

A writer on political economy tells of the mishaps resulting from a broken latch on a farmyard gate. Everyone going through would shut the gate, but as the latch would not hold it, it would swing open with every breeze. One day a pig ran out into the woods. Everyone on the farm went to help get him back. A gardener jumped over a ditch to stop the pig and sprained his ankle so badly as to be confined to his bed for two weeks. When the cook returned she found that her linen, left to dry at the fire, was all badly scorched. The dairymaid in her excitement left the cows untied, and one of them broke the leg of a colt. The gardener lost several hours valuable time. Yet a new latch would not have cost five cents.

Guy, the London bookseller, and afterward the founder of the great hospital, was a great miser, living in the back part of his shop, eating upon an old bench and using his counter for a table, with a newspaper for a cloth. He did not marry. One day he was visited by "Vulture" Hopkins, another well-known miser. "What is your business?" asked Guy, lighting a candle. "To discuss your methods of saving money," was the reply, alluding to the niggardly economy for which Guy was famous. On learning Hopkins' business he blew out the light, saying, "We can do that in the dark." "Sir, you are my master in the art," said the "Vulture;" "I need ask no further. I see where your secret lies."

Yet that kind of economy which verges on the niggardly is better than the extravagance that laughs at it. Either, when carried to excess, is not only apt to cause misery, but to ruin the character.

Beecher says that we are all building a soul-house for eternity; yet with what differing architecture and what various care!

What if a man should see his neighbor getting workmen and building materials together, and should say to him: "What are you building?" and he should answer: "I don't exactly know. I am waiting to see what will come of it." And so walls are reared and room is added to room, while the man looks idly on, and all the bystanders exclaim, "What a fool he is!" Yet this is the way many men are building their characters for eternity, adding room to room, without plan or aim, and thoughtlessly waiting to see what the effect will be. Such builders will never dwell in "the house of God, not made with hands, eternal in the heavens."

Some people build as cathedrals are built, the part nearest the ground finished; but that part which soars towards heaven, the turrets and the spires, forever incomplete.

"The prosperity of fools shall destroy them." "However easy it may be to make money," said Barnum, "it is the most difficult thing in the world to keep it." Money often makes the mare—run away with you.

Very few men know how to use money properly. They can earn it, lavish it, hoard it; waste it; but to deal with it wisely, as a means to an end, is an education difficult of acquirement.—Architects of Fate.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE BEST....

COFFEES, SPICES, EXTRACTS

Are branded L. S. & B.

IF YOU HAVE NOT TRIED THEM, DO SO.

LUCAS, STEELE & BRISTOL WHOLESALE GROCERS Hamilton

Just Arrived

From Crosse & Blackwell

A LARGE CONSIGNMENT OF SUMMER DELICACIES

PICKLES, ½-pint, patent stoppered hexagon bottles.
PICKLES, pint, patent stoppered round bottles.
MANGO CHUTNEY, ESSENCE OF ANCHOVIES.

JAMS, assorted, all varieties, - -	1-lb. tins,	4-dozen cases.		
" " " - -	2 " "	3 " "		
" " " - -	7 " "	1 " "		
MARMALADE, Seville Orange,	1 " "	6 " "		
" " "	2 " "	3 " "		
" " "	7 " "	1 " "		
JELLIES, Red and Black Currant,	1 " bottles,	4 " "		

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values.

BALFOUR & CO. HAMILTON.

We are offering the following lines of . .

VALENCIA RAISINS

Rogers F.O.S. - @ 4¾
Aranda F.O.S. - @ 4¾
Arguimbau O S. - @ 4
Arguimbau F.O.S. - - @ 5
Arguimbau Selected - - @ 5¾
Arguimbau Selected Layers @ 6½

Any of these lines cleaned at ½c. advance.

H. P. ECKARDT & CO. WHOLESALE GROCERS TORONTO

THE GOLD MOVEMENT TO CANADA.

THERE were withdrawals of $250,000 in gold from the sub-treasury yesterday for shipment to Canada. Ever since the formation of the sterling exchange syndicate to prevent shipments of gold to Europe withdrawals for Canada have been of daily occurrence, and the idea has gained considerable ground that these withdrawals by Canadian bankers have not been legitimate. In some instances it has been charged that the gold thus withdrawn has not been shipped at all, but has been furnished to local brokers for the purpose of making a small profit on sales to hoarders.

In order to get a statement of the actual conditions of the gold movement to Canada Mr. B. E. Walker, general manager of the Canadian Bank of Commerce, and who is making a short visit to New York, was questioned yesterday at the office of Laird & Gray, the New York agents of the bank, 16 Exchange Place. Mr. Walker summed up the situation as follows :

"The Canadian banks that have branches in the United States have quite as large an interest in the finances and welfare of this country as the average American banker. They have not, as far as I know, shipped gold to Canada from a dread of future complications or fear as to the present situation ; but it is well to understand their business necessities at times. Nearly half of the products exported from Canada are sold in the United States. The purchase price of these, sooner or later, appears as the credit of a Canadian bank at its New York agency. Ordinarily the Canadian bank supplies the exporter in Canada with exchange on London through their New York agency, and thus enables the Canadian people to pay England for her imports by the money arising from Canadian exports to the United States. But if such operations do not precisely balance themselves, as is frequently the case, the difference, if in favor of Canada, must result in the shipment of gold from the United States to Canada. Any shipments made by Canadian banks having branches in this country, I am satisfied, have arisen solely from this cause. In the aggregate they amount to but a few millions of dollars and represent a very trifling percentage upon the volume of trading and financial operations between Canada and the United States. I think the American people may rely upon Canadian banks having branches here exercising quite as much courage in the present situation as do other banking institutions here."

The representative of another large Dominion bank said : "The gold withdrawn for Canada has actually gone to Canada. It has gone in the natural course of trade to settle trade balances. I believe, however, that the demand in this direction will soon terminate."—N.Y. Journal of Commerce.

CHANGING THE ADVERTISING.

It is always a dangerous thing to change one's style of advertising after the public has become fully acquainted with it, says Business. A part of the prestige is lost and sometimes confusion follows. We can illustrate the point by what is reported to have occurred among the fraternity of itinerant scissors-grinders. Formerly these specialists announced their presence in the streets and solicited their orders with the ding-dong of a dinner bell carried in the hand. Lately they have substituted the fishman's horn, and now it is toot-toot instead of ding-dong. This has brought confusion to the mind of the well-regulated housewife. All her carefully arranged knowledge as to street cries and street sounds is turned upside down. When she wants fish and hears the toot of a horn she rushes to the door only to find that a man is there ready to grind her scissors. Again, when she wants her scissors or carving knife ground she waits in vain for the familiar ding-dong of a bell and is not aware that only a part of the toot-toot in the street belongs to the fish-peddling tra-ternity. For a fact it is a disastrous thing to change one's style of advertising. As a a matter of history the dinner bell has been the audible trademark of the scissors-grinder ever since there were scissors to be ground, there being some curious, indefinable connection between the two which has its roots away back in folk-lore itself. It would be interesting to know just why the recent transition to the horn has been made. In any event we regard it as a business mistake.

HAVING PURCHASED

The Stock of Smith & Keighley

at considerable under cost, I am closing it out at

Prices Unheard of in the Trade.

JAMES ADAMS, - 9 FRONT ST. EAST, TORONTO

IN STOCK

Canned Lobster, ½'s
" Clams, "talls"
" Fresh Herring, "talls"
" Kippered " "oval"
" Herring in Tomato, "oval"

NEW PACK

The DAVIDSON & HAY, Ltd. WHOLESALE GROCERS Toronto

More Wholesomeness

in Tillson's Pan-Dried Oatmeal than in any other that's possible to make. It's an oatmeal that you can count upon. Pan-Drying assures you that the flavor of the last pound in the barrel will be as sweet, rich and nutty as the first. It keeps perfectly in any kind of weather, hence there's

More Money for the Retailer

FROM MANUFACTURER TO RETAILER DIRECT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. "BELL BRAND" Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

WINNIPEG CATERERS' PICNIC.

THE annual picnic of the caterers of Winnipeg has always been a complete success, but that held on Thursday, the 6th inst., at Portage la Prairie fairly outdid any previous effort put forth by this enterprising association. When it is taken into consideration that over three thousand Winnipeggers visited Portage la Prairie and were provided with meals and entertainment, it will be seen that the work of the committee is almost unprecedented. The weather was "Queen's weather" in every sense of the word, and there wasn't a hitch.

It was shortly before 11 when the first train of fourteen coaches steamed into Portage, and about an hour later when the second detachment arrived. The caterers, headed by the 90th band, started on a grand triumphal march through the town. At the conclusion of this a general move was made for luncheon, large crowds being entertained at all the hotels, while the ladies of the Baptist Church were also caterers for the day. After luncheon the citizens' and 90th bands headed for Island Park, whither the crowd shortly followed them. On arriving at the park such a variety of pastimes presented themselves as to make a selection, to say the least, difficult. Some rusticated under the shade or danced to the inspiring music of Emma's string band. By far the greatest part of the people went to the race track, where an excellent programme of horse, bicycle and foot races, interspersed with athletic sports, had been provided.

A short programme of horse races was run off, and in a very successful manner. In the open trot Mr. Anderson's horse, J. D., won after two most exciting finishes with Acadia. The most amusement was caused by an Indian race, which maintained a keen interest.

At 4 o'clock the lacrosse match, Capitals vs. Winnipeg, was called, and was won by the latter team by a score of 4 to 2.

Football succeeded the lacrosse match, and was between All-Comers and the "Tobas," the latter winning.

In the tug-of-war the visitors defeated the home men by two straight pulls.

Perhaps the greatest interest in the way of sports centred on the bicycle races. The meet combined the postponed races of the Portage club and the races put on by the caterers. All the provincial clubs had representatives in the races, but the Winnipeg club received the lion's share of the glory, securing three firsts and two seconds. The track was not in the best of condition near the pole, and several of the riders in consequence received nasty falls.

Following is the summary of the events :

One mile novice—1, D. Sprague, Rovers. 2, W. Anderson, Winnipegs. Time, 3.04. Also started, A. McDougall, A. Bell, M. H. Jones and H. Carper.

¼ mile open—1, D. Bain, Winnipegs. 2, G. Griffiths, Winnipegs. Time, 33 1-5. Also started, S. McDonald.

½ mile boys—1, A. Halstead, Portage. 2, F. Bailey, Portage. Time, 1.25. Also started, E. Bailey.

½ mile open—1, G. Griffiths, Winnipegs. 2, D. Bain, Winnipegs. Time, 1.40, Also started, W. Roxborough and J. Wilson.

One mile local handicap—1, J. Wilson, 50 yards. 2, W. Roxborough, 50 yards. Time, 2.29½.

One mile open—1, D. Bain, Winnipegs. 2, J. Wilson, Portage. Time, 2.47½. Also started, G. Griffiths and C. H. Snider.

The sports were exceedingly interesting, especially the jumps and the 100 yards' dash, which was won by Foulds, of Winnipeg. The results were as follows :

High jump—1 J. G. Cory, 2 G. Burns.

Pole vault—1 W. Burns, 2 W. G. Pierce.

Hammer throwing, professional—1 C. Rait, 121-6; 2 J. McLeod, 117.

Putting shot—1 G. McLeod, 2 J. Hopper.

Girls under 8—1 Nellie Doyle, 2 Ruth Ritchie, 3 Susie Golblutger, 4 Pearl Rosenblot.

Boys under 8—1 N. Kwvesky, 2 T. Finn, 3 L. LeBrun.

Boys, 9 to 12—1 A. Cameron, 2 D. McLeod, 3 L. Muirbaly, 4 F. Nevills.

Girls, 9 to 12—1 Nellie Buchanan, 2 Etta Ritchie, 3 L. Finn, 4 R. Lawler.

Boys, 12 to 14—1 J. Dyner, 2 S. Saunders, 3 B. Cohen.

Girls, 12 to 14—1 L. Finn, 2 Tena Antony, 3 Dollie Toye, 4 May Smith.

Girls under 16—1 E. Rolson, 2 Susie Thompson.

The trap shooting contests proved most interesting and were keenly contested by a large number of gun club members. The team shoot, six men a side, was taken part in by four teams. The result was : 1st, Winnipeg club team, 94; 2nd, Fort Garry club, 91; 3rd, Armstrong's Point club, 91; 4th, Portage la Prairie club, 89. The open shoot, 25 birds, was an interesting event. The leading scores were : J. G. Soper, 21; F. G. Simpson, 20; W. M. Ferguson, 20; F. W. Scott, 19; R. J. Whitla, 19; J. H. Walton, 18; G. Andrew, 18.

The following are the committees of the union, the membership thereof being nearly all in procession :

Officers—J. T. Speirs, president ; B. H. Holman, vice-president ; G. Tugwell, secretary ; K. J. Johnston, treasurer.

Finance Committee—W. Hunter, chairman ; R. R. Scott, secretary ; B. H. Holman, J. M. Scott, A. Bright, W. F. Ross, W. H. Stone, J. A. Mackerchar.

Printing Committee—L. R. Mackenzie, A. R. Christie, J. W. Horne, D. M. Horne.

Location—S. Jobin, H. G. Spurgeon.

Music—A. Pratt, chairman ; R. Buettner, secretary ; A. DeCow, J. Coltart, H. Toms, H. A. Holman.

Attractions—A. E. Scott, chairman ; A. S. Lock, secretary ; J. Whitmore, H. Price, G. Darby, G. Thompson, J. D. Windrum, G. Adam, W. J. Smith, A. K. Morrison, J. H. Braden, W. L. Capell, D. W. Maclean, C. K. Stewart, W. H. Morgan, G. Guillhuilly, T. Cowan, W. J. Boyd, A. Macdonald, Jno. Mouat, J. R. Gowler, D. B. MacRae, J. Douglas, G. Powis, A. D. Campbell, G. Bowes, W. A. Kemp, F. Marples, H. G. Spurgeon, J. Anderson, A. Bright, R. Galna, D. Cleland, J. H. Dickie, D. D. Munroe, J. B. Jones, J. C. Manshrick, A. T. Macmillan, G. T. Brown, M. B. Steele, W. Mitton, J. Cowles, C. F. Charrest, R. Paul, M. Johnson, N. Hughes, W. Beauchanan, A. Parsons, A. Hendry.

Two days before the picnic the caterers had a parade. It was quarter of a mile long and was accompanied by two bands.

NEW CURRANTS.

Editor CANADIAN GROCER.—I have just received the following advice from my friends in Patras, under date of 24th July, relative to the new season's currant crop which will I have no doubt be of interest to your readers :

We beg to inform you that our forwarding of new season's currant samples to your goodself may be delayed a few days longer than our competitors, and our object in doing so is that we may be able to give you an exact sampling of the new fruit, because an early sampling of the new fruit could never represent exactly the bulk of the crop, and so much the more, should any rain interfere, for such sampling would then turn out useless. From present appearances we have strong reasons to believe that the price for selected qualities will be easier a little after the beginning of first shipments, and we would, therefore, advise our friends not to be in too great a hurry to make their usual purchases.

Yours, etc.,

J, TAYLOR.

Montreal, August 6, 1896.

YOUNG MEN OUT OF EMPLOYMENT.

A PUBLICATION representing the Y.M.C.A. in an Eastern trade centre says :

There are large numbers of young men out of employment at the present time, and it is trying for us not to be able to place the many who apply to us. When scores of young men are ready to step into the first place that offers, a very little thing may turn the scale for or against a man. The following may be suggestive :

1. Expect to find work every day.
2. Never get discouraged.
3. Don't go from city to city.
4. Spend eight hours a day looking for work. If you had a position you would be expected to work that many hours.
5. Be in earnest.
6. Remove your hat when entering the office.
7. Be neat and clean in your personal appearance.
8. Don't have the fumes of tobacco on your breath and clothes.
9. Have nothing to do with intoxicating liquors of any kind.
10. Impress the gentleman on whom you call that you must have something to do.
11. When you get a position stick to it. Don't leave it unless you are sure of bettering yourself.
12. If you desire to advance, make your employer's interest your interest.
13. Say but little and do a good deal.
14. Be prompt and don't watch the clock for closing time.
15. Keep yourself thoroughly posted.

TETLEY'S TEAS....

If you have not tried them, send for a sample order, and see what trade winners they are. Retail at 50c., 60c., 70c., $1.00.

BLACK AND GREEN, 40 CENTS.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. London, Ont.

VICTORIA MATCHES

The best matches for a small price. Cheap in price but not in quality. We sell two carloads a month—that proves their popularity where they are known. $2.40 a case; less in large lots.

LAPORTE, MARTIN & CIE. Wholesale Grocers, 72-78 St. Peter St. MONTREAL

Progressive grocers now-a-days must carry the best Ceylon Tea. Tea drinkers everywhere are acknowledging its superiority. We believe the best brand to retail at 20c. in ½-pound packets is "Princess Louise," and the best to retail at 25c. in ½-pound packets is

VICTORIA CEYLON TEA

HINTS TO BUYERS.

AN enormous quantity of the "Rising Sun" stove polish is now being exported to Great Britain. Sixty-five thousand cases were sold through the English agency in London last year.

The Davidson & Hay report a large sale for "Washington" lye.

Morton's fresh herrings are in stock with the Eby, Blain Co., Ltd.

The Davidson & Hay are offering new pack canned clams in tall tins.

The Windsor Salt Works are preparing an exhibit for the Industrial Fair.

H. P. Eckardt & Co. are offering special values in Valencia raisins this week.

Cleanliness in every line is characteristic of Boulters' Peerless "Lion" brand canned goods.

T. A. Lytle & Co. report business good in pickles and vinegar throughout the country.

John Mackay & Co.'s "Kola-cafe" (Edinburgh) is in stock with Robert Greig & Co.

English "Club" pickles, handsomely put up, are in stock with the Davidson & Hay.

W. H. Gillard & Co. are showing good values in off-stalk, fine off-stalk and selected Valencia raisins.

The sales of "Kurma" tea last week exceeded any previous week since this tea was introduced.

The Eby, Blain Co. report that their output of "Kolona" is steadily and satisfactorily increasing.

The Toronto Salt Works report that last month's business exceeded that of all previous Julys in their history.

Robert Greig & Co. have booked some very heavy orders for castor oil this week for shipment to western points.

James Adams, who purchased Smith & Keighley's stock, announces that he is disposing of it at unheard-of prices.

T. Kinnear & Co. are in receipt of a shipment of their "Goat" brand tea, which they report is showing good value.

John Sloan & Co. are in receipt of a shipment of new season's Moning Congou teas, which, they announce, are showing fine value.

"Ludella" Ceylon tea in lead packages is becoming quite a favorite. H. P. Eck ardt & Co., Toronto, are the wholesale agents.

Increasing sales of "Victoria" Ceylon tea are reported by Laporte, Martin & Cie. Good Ceylon tea will sell easily on its own merits.

The new "Sun Paste" stove polish made by the proprietors of the "Rising Sun" stove polish, is put up in the most attractive sort of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

Robert Greig & Co. have on hand a supply of Purnell's English malt vinegar, for which they are quoting very close figures for original casks.

The Eby, Blain Co., Ltd., have received innumerable answers to their ad. in last week's GROCER from all points, not excluding the Maritime Provinces.

As the result of their advertisement in last week's number, the Toronto Coffee and Spice Co. have been making good shipments of spices and bicycles all week.

The "Gold Medal" Ceylon tea, put on the market two months ago by the Eby, Blain Co., Ltd., has met with unbounded success. It's a 25c. 1-lb. retailer.

W. H. Gillard & Co., Hamilton, are in receipt of two superb lines of new season's China black teas, thick creamy liquor and very desirable goods for high-class trade.

The Eby, Blain Co. call attention to their cleaned stemless currants this week. They received an order on Tuesday last for 50 cases of this fruit through one of their travelers.

New York ginger ale is in great demand as a hot weather drink. W. H. Gillard & Co., who are agents, say that it's a common thing to receive from 20 to 30 orders a day for 5-case lots.

Warren Bros. & Co. on Tuesday received a cable advising the shipment of another lot of Rio coffee. The firm will be able to dispose of this lot at a lower figure than the previous shipment.

There seems to be a big demand for a match which is cheap in price but not in quality. Laporte, Martin & Cie. report a sale of two carloads of their "Victoria" matches last month at $2.40 a case.

THE POSITION OF SUGAR.

THE Grocers' Gazette, London, has the following interesting article on sugar:

"Once more in taking a review of the position of this very fickle article have we to chronicle an almost complete reversal of the general expectation with regard to that very unknown quantity, 'the future.' All through the early part of the year the Cuban crop was a source of much anxiety and speculation, and as the suppression of the insurrection seemed to make no headway, it was generally agreed as a certainty that the total yield of the crop would not reach more than 250,000 tons. This would leave America bare of about 700,000 tons, and the question was, where would she obtain so large a quantity of sugar to fill the vacuum? Europe has a surplus of 800,000 tons of beet to dispose of, and Europe at once decided that America must come to her, take her sugar, and, what was more, pay her price for it. Everyone at once began to want a share of the profit which was to be made out of 'Jonathan's' extremity. Not only did all sorts of traders in the vicinity of Mincing lane speculate heavily in 'forward months,' but the Stock Exchange speculator joined in, and brokers put their private friends and professional acquaintances into this 'dead certainty.' But wiley Jonathan beat the lot! True, in the earlier months he bought a fair quantity of beetroot, but the great expectation was that from May onwards he would have to buy beet in 'hundreds of thousands' of tons. Instead of this America bought largely increased quantities of cane sugar in Java, Manilla and other eastern producing countries, and left Europe severely alone. About the middle of April, just when the highest point of the market was reached, and holders began to wonder when America was going to buy their sugar in anything like quantity, the possibility of a bill being passed to somewhat increase the bounty on export sugar in Germany began to dawn upon the general mind, and this increased the feeling of uneasiness which was beginning to arise. With the beginning of May some difficulty occurred as to the disposal of tendered sugar, and a little later modifications were introduced into the German sugar bill which would make it operative directly it was passed. These modifications destroyed all hope of a large German consumers' demand during June and July, and as the bill was now certain to become law the German refiner began to sell his extra holdings of raw beet. This pressure increased the uneasiness into a general stampede, and as it was generally known that the June account for beet was one of the heaviest on record, there was a perfect rush to liquidate as speedily as possible. The frightened 'bull' now became anxious about his August account, and renewed selling resulted in an absolute panic, values dropping about 1s. 9d. per cwt. from the middle of May to the end of June. Just when the bulk of the selling appeared over, fears arose as to the ability of many brokers to meet their engagements, as it became known that many of the outsiders above referred to had defaulted with regard to the large differences due from them. These fears caused a further downward movement, and almost immediately three or four failures occurred with liabilities running into rather large amounts, resulting in another serious decline in prices. There still exists some uneasiness as to the actual liquidation of the August account and the possibility of further failures, but we are inclined to think that the worst is now over.

"The value of 88 per cent. beet on January 4 was 10s. 9d., and first marks granulated 12s. 7½d. f.o.b. On April 18 the values had risen respectively to 12s. 10½d. and 14s. 3d. f.o.b. To-day's quotations stand at 9s. 6¾d. and 11s. 4½d. f.o.b., or about 1s. 6d. per cwt. below prices ruling at the commencement of the year. The last few weeks there has been some renewal of demand from America, and we should not be at all surprised to see Jonathan, who must have lately been displaying great mirth 'up his sleeve,' step in and quietly take the sugar he wants off the poor broken back of the outwitted speculator. We need say but little as regards the future. The retailer did not stock sugar during the late rise, and has not lost money by the fall. Prices are now again extremely low, and on such a level it is quite safe to buy cheap parcels as opportunities offer, even if it should mean the holding of a larger stock. It is too early yet to give any definite opinion as to the growing beet crop, but up to the present the weather has been favorable, and prospects are good."

Crown Brand Flavoring Extracts

Strongest 'cause they're purest.
Purest 'cause we make them so
—in forty different flavors.

Buchanan's Jams and Marmalades

The celebrated Glasgow make.
You never tasted any better,
or sold any easier.

Bryant & May's Matches

The quickest light and surest.
Proven so by a world-wide sale.
Safety, Tiger and Wax Vestas
always in stock.

French Fruits in Syrup

Cherries, white and red, Peaches, Pears, Pineapple, Mixed Fruits.

Dandicolle & Gaudin's

"La Favorite" Sardines in ¼s with key openers. Choice selection. Carefully put up.

Sole Agents for Canada

Robert Greig & Co.

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's



ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift . . Baking Powder

Always Pure Always Reliable
Always Best



The Snow Drift Co., - Brantford.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

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THE CANADIAN GROCER

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BRITAIN'S ATTITUDE TOWARDS CANADA.

OPPOSITION to the preferential trade idea continues to crop up in England. Among the latest personages to raise his voice in denunciation of the scheme is Sir William Harcourt, leader of the Liberal party in the House of Commons.

He characterized it as "the most absurd ever propounded, and one which received no support whatever."

The faster a vessel ploughs her way through the sea the greater is the resistance offered by the waves. Slow as is the progress of the preferential trade idea, it is moving faster than a year ago. And the fact that such English statesmen as Asquith, Courteney and Harcourt, and such an influential paper as The London Times have been stirred up to treat the question with hostility, is evidence of this—as great evidence probably as the fact that the Secretary of State for the Colonies is championing it.

But sometimes the waves resist to such a degree that they obtain the mastery. Perhaps the opposition in Great Britain may finally swamp the preferential trade or any substitutionary movement. It will be regrettable if such does happen.

In Canada, while in part the desire for preferential trade with Great Britain is born of sentiment, the major part of it comes of a necessity for trade expansion. Our home market is limited. Our population is only about five millions. And there does not appear to be any indication that it will grow as fast as our capability to produce goods, either of the field, forest, mine or factory.

The Motherland can help us if she will in securing the desideratum. And the way in which she can help Canada is by giving her products, as well as those of the other colonies, a preference in her markets.

We do not ask her to do for our products what we are not prepared to do with hers. The House of Commons has signified its willingness to give British goods a preference under the tariff, and various boards of trade throughout the country have cordially endorsed the idea.

While the freedom to manage their own affairs which Great Britain has given her colonies is proverbial, so also is the persistency with which she neglects their interests. If the same neglect of the Motherland's interests had characterized Canada in times past as has characterized the Motherland's concern in Canada's interests, this country would not have been what is to-day the richest jewel in the crown of the Empire.

Canada's trade with the continent of which we form a part might have been larger than it is to-day had we chosen to obtain it at the price of ignoring the commercial interests of the Motherland.

There is no use mincing matters, Canada must find means for enlarging her foreign trade unless she is satisfied with her present rate of growth in this respect. And beyond question we are not that, although we are by no means standing still.

For many of our products Great Britain is our natural market; for others it is the United States. Against our products there is, in the latter country, an embargo, almost prohibitory in some respects. Had we chosen to have less conscientious scruples of our duty to the Motherland it is possible the conditions would have been more favorable. At any rate they were offered us.

But if English newspapers continue to term trade between Canada and Great Britain as "altogether artificial," and English statesmen to dub the preferential trade idea as "the most absurd ever propounded," it is possible we may make bargains where and how we best can, even if somebody's corns do get pinched. Self-preservation demands it.

A CORRECTION.

An unfortunate error crept into our issue of July 31. In the business changes in that issue it was stated, "James Douglas, general merchant, Dobbington, Ont., has assigned in trust to Alfred Robinson."

Instead of having assigned, however, James Douglas was succeeded by Douglas & Thompson.

The error was caused by a paragraph referring to a merchant who had assigned to Alfred Robinson getting mixed up with that referring to the change in Mr. Douglas' business.

THE CANADIAN GROCER regrets exceedingly that the mistake was made, and hopes that Mr. Douglas suffered no inconvenience therefrom.

ONTARIO'S GOLD FIELDS.

SLOW but sure is now the safest plan to develope the gold mines of Ontario. We do not want a boom. Companies floated with from $1,000,000 to $5,000,000 capital on mere surface indications cannot but prove disastrous or disappointing to investors.

Mr. J. H. Chewett, M.E., of Toronto, has just returned from a visit to the mining districts of British Columbia, whither he had gone upon professional business. Mr. Chewett spent two weeks in the Trail Creek region, in the vicinity of Rossland, and speaking of gold mines there he said: "I would prefer to mine in the Rainy River district of Ontario, where the character and treatment of the ore are much better understood. The ore deposits in Trail Creek are not veins, strictly speaking, but masses, like the nickel and copper ores of Sudbury, and like them existing in the form of lenses. The ore, too, is almost identical with the Sudbury ore, being chiefly pyrrhotite with a small percentage of copper pyrites. There is no doubt that it exists in large quantity, and some of it is of very high grade. It is, however, a difficult ore to treat, as it is not free milling except in one or two instances. Smelting is the only successful process, and the smelter's charges vary from $7 or $8 to $10 or $11 per ton, in addition to which the ore has to stand the cost of transport from the mines to the smelters, which, in the situation, is necessarily high. When you consider that a smelter costs about $500,000, you will see how great is the advantage of ore that can be treated by a stamp mill, which may be set up even in British Columbia at a cost inclusive of freight and power not exceeding $1,000 per stamp. Every mine of moderate and steady output may warrant the building of a mill to treat the ore on the spot, in the Rainy River district. In British Columbia very few mines have their own smelting plants, and, if the ore is not of the right composition, suitable ores must be procured elsewhere to provide the right mixture for fluxing; otherwise there may be a serious loss of the precious metals. I would not care to tackle a smelting proposition in British Columbia to treat Trail Creek ores, with less than half a million dollars; while in Rainy River I would undertake with a stamp mill to treat per day the same quantity of the ore of that district with a capital of under $100,000. Then, too, the cost of operating a stamp mill would be very much less than that of a smelting plant."

Asked as to the Saw Bill Lake gold mine on the Seine River, which he reported upon for

the owners last winter, Mr. Chewett said he understood it was showing up very well.

"I expressed the opinion," said he, "that from appearances the vein would widen in depth, and I believe that this is found to be the case. The officers of the company at Hamilton tell me that the shaft had at last reports reached a depth of 80 feet, where the width is six feet, whereas at the surface it is only three feet. I understand, too, that more free gold is visible than at the surface."

"I am going next week," Mr. Chewett said, "to examine and report upon other locations in the same region, on both sides of the C.P.R., and after that I may have to go and spend some time in British Columbia again."

The following letter was received a few days ago by the secretary-treasurer of the Saw Bill mine from the police magistrate of Port Arthur:

"Hold 50 shares more of Saw Bill for me at $1, and draw on me for the money. The stock must go up shortly. You will hear of, and perhaps see shortly, something that will open your eyes. The mine is looking well and better as it goes down, and I saw to-day a bottle of pieces of quartz that would make you dance. Africa and British Columbia are not in it with us. I tell you, if I am any judge, you have the best thing in Algoma. Hurrah for Algoma! Wiley is working that mine well, and in accordance with my ideas, and if you do not have a big pile of pay rock, rich, ready for your stamp mill next year, then I will be ready to say that I don't know what I am talking about. The stock to-day is worth $5 easy. Saw Bill is all right."

It is stated that $100,000 cash was refused for the Golden Gate property, which is near Rat Portage. The owners will probably form a company and put stock on market.

Last week a specimen of quartz from Saw Bill Lake mine was assayed by the Excelsior Refining Works, Toronto, and showed free gold to the value of $1,740 to the ton.

BISCUIT MEN IN NORTH GREY.

The Hon. William Paterson, of Brantford, and Mr. James McLauchlan once worked side by side in the same biscuit factory. Now they are wrestling with each other for political honors in North Grey.

It is a pity both cannot win. Both are able and successful business men and both are needed in Parliament. Although one must suffer defeat, we do not despair of seeing both in Parliament eventually.

But whichever is defeated business and biscuits will win. Biscuits are to be king in North Grey.

THE ADVANCE IN CHEESE.

CHEESE almost went begging at the beginning of July at 6½c. per pound. Since that time there has been a welcome change, prices advancing fully 1¼c. per pound.

At this writing there is an active demand for finest cheese at 7¾c., that figure being paid at several country points during the past few days.

Even at the improved price there is little enough margin for the farmer, but he has to content himself with the assurance that if cheese is low, other food products are equally so.

It used to be an axiom with the trade that June cheese at 8c., and last half July at 8¼ to 8½c. were cheap, but the proverb no longer holds.

With bacon and all other foods abnormally low, the English retailer, according to the very best authorities, has to get his cheese at a cost which will permit of a fivepenny cut. He formerly realized six, and even sevenpence, but a return to these figures at present would, it is contended, curtail the consumption of cheese.

Now, to retail cheese at fivepence in England it should not cost much more than 7½c. in Canada, and some of the more conservative traders are commencing to consider this fact, asserting that there is too much steam on.

Up to within a fortnight the English buyer practically made the price, but, since then, he has entirely lost control of values.

The advance first started by large purchases, to cover rather heavy short sales made for July shipment. When these were filled, the idea began to spread that the make was short, and the speculative element on this side of the Atlantic took hold, and ran the price up to where it is now.

Within the past day or so, for the first time this season, the Britishers have exhibited a desire to respond more to this market, the public cable advancing one shilling and sixpence last week.

It will be interesting to see whether they will follow it further, as it is the evident intention of the bulls to try and hold the market up. They claim that not only is the Canadian make 10 to 20 per cent. short, but that the yield in England is below the average. So far as the Canadian make goes, they are probably correct. The movements of cheese at Montreal lend strong support to the belief, while the large increase in the manufacture of butter must have diverted a lot of milk from the cheese factories.

From the 1st of May to date the total receipts of cheese at Montreal are from 100,000 to 125,000 boxes short of what they were last year. There has been a heavy decrease in the exports also, which are 681,612, against 709,500 for the same period in 1895, a decrease of 27,000 boxes, and there has been a heavy decrease at New York also.

LOOKING AFTER CANADIAN TRADE.

SPOKANE, Washington Territory, has been declared a sub-port by the Interior Department of the United States Government, and bonded warehouses will soon be established there for the handling of Canadian and other foreign goods in bond.

From advices just received from Spokane by THE CANADIAN GROCER it is learned that the wholesale merchants there are getting ready to take hold of Canadian goods, especially with a view to selling them to the retail trade in the Slocan and Kootenay country in British Columbia, which is about one hundred miles north of Spokane.

It seems that in the past the jobbers of Spokane have not been able to do as much business in British Columbia as they would have liked on account of the Canadian tariff. With the establishment of bonded warehouses, however, in that city the conditions will be more favorable for the gratification of this desire.

Canadian wholesale merchants had better bestir themselves, or our enterprising cousins across the border will outstrip them in the race for business in the British Columbia mining fields.

ANTICIPATED SCARCITY OF JAPANS.

If advices received in Toronto from Japan can be taken as a criterion, low-grade Japan teas are likely to be scarce and dear this campaign.

From advices received early in the season we were led to expect better teas than a year ago. But these anticipations have not been realized, the teas lacking in the usual twist and cup qualities.

Then, as regards quantity, it is anticipated that the first crop will be about five million pounds short, while the shortage of all kinds is estimated at eight to ten million pounds.

It now looks as though old teas of good twist and good cup in first hands will be valuable property, because of the likelihood of our getting but few low-grade teas of this year's growth here and the necessity there will be, therefore, of falling back upon those of last year's production.

LARGE STOCK OF OLD SALMON.

THERE appears to be little anxiety among jobbers in regard to future supplies of canned salmon.

Montreal houses, for instance, commenced to place contracts last year as early as the month of May, and by this date most of the leading agents there had gathered in the bulk of their contracts. This season they have hardly sold a case of salmon yet.

The chief reason for this indifference on the part of buyers is, that nearly every one of them got stuck on last season's purchases.

The majority carried over a heavy stock, and still have a large quantity on hand ; in fact, in two or three cases, houses have yet remaining enough goods to supply their trade for six months, unless they desire to sacrifice their stock for much less than cost.

It is this large stock of old fish which has made it so difficult this season to place orders for new pack.

It was all the more marked inasmuch as, throughout the past month or so, advices from the Coast in regard to the pack on the northern rivers were steadily bullish. Lately there has been some alteration in the nature of the advices, but the fact does not appear to have altered the position taken by canners on the Coast.

Montreal brokers who tried to secure supplies for some customers inside of $4.50 f.o.b. this week were unable to do so.

The canners wired back that that was their price, that they had no difficulty in getting English orders around it, and that while this was the case Canadians buyers could wait.

Last year the very lowest f.o.b. prices on canned salmon on the Coast were $4.20 to $4.25 for some northern river brands, which were sold to leading French houses in Montreal.

DEAR LEMONS.

Stocks of lemons on the Toronto market, in consequence of the hot weather demand, are getting lower every day and prices higher. Compared with a week ago, figures show an appreciation of one dollar per box.

The stocks held in Canada to-day consist of the fruit brought into Montreal in May last. When these are exhausted and dealers are compelled to import, prices are expected to further appreciate.

In New York there is also a scarcity of lemons. The N.Y. Journal of Tuesday, in its market report, said : "There was a small sale of fancy lemons to-day and comparatively high prices were realized. To-morrow the cargo of the Lisnacrieve will be offered at auction and is expected to bring higher prices, as the stock in local jobbers' hands is closely cleaned up, and there are a considerable number of out-of-town orders here, thus ensuring spirited bidding at the sale. At the auction sale of Sorrento and Majoris ex Werra to-day prices were on the average $1 per box higher than at the previous sale of the same grade of fruit."

LOW PRICES ON FRENCH PRUNES.

THE CANADIAN GROCER on July 31st referred to some low offers on French prunes which indicated a lower opening this year than last. Since then further low offers have been noted, and finally this week Montreal importers placed orders for some small supplies which will cost, laid down in Montreal, from 4c. to 4¾c. per pound, according to grade.

This is over 1c. to 1¼c. per pound less than the same grade of fruit cost last year, bearing out the accuracy of the information given previously.

Buyers, as a rule, are pursuing a conservative course, not alone in regard to prunes, but everything else. As the conditions go, their course is a proper one, on French prunes at any rate. The small contracts so far closed in Montreal are for August shipment.

NEW VALENCIA RAISINS OPEN HIGHER.

The first definite intelligence in regard to new crop Valencia raisins was received in Montreal this week.

It was an offer of prime off-stalk Valencia, August shipment, at 17s., cost and freight via Liverpool. This is about equivalent to $4.80 per cwt., or 5c. per lb., laid down in Montreal. It is 1s. per cwt. higher than the opening quotations cabled to Montreal last year, which were 16s. per cwt., cost and freight Liverpool, or 4¼ to 4½c. laid down Montreal for prime off-stalk.

So far, only a few hundred packages have been contracted for by Montreal jobbers at the above prices, they being in no hurry to buy despite the higher opening.

REPORTED LOW OFFERS ON SALMON.

A Montreal man who has just returned from the Maritime Provinces states that while he was in Halifax he was told by members of the trade there that new pack canned salmon had been offered at $4.25 f.o.b. on the Coast.

He learned, however, that no brand was specified, and for this reason does not put much stock in the report.

TORONTO BISCUIT CO'S ASSETS.

The assets of the Toronto Biscuit & Confectionery Co. have been disposed of. The purchasers are Major A. W. Porte, so well-known as the managing director of the McCormick Biscuit Mfg. Co., of London, and Mr. S. R. Parsons, late of Parsons, Bell & Co., Winnipeg.

The new proprietors took possession on Wednesday. Their intention is to carry on the manufacture of such lines as hitherto turned out by the Toronto Biscuit & Confectionery Co., with the addition of others from time to time.

The formation of a joint-stock company is contemplated. The services of Mr. H. C. Fortier, former manager of the business, have been retained by the new proprietors.

Major Porte, who has resided in London all his life-time up to the present, will now become a citizen of the "Queen City."

BIG CUT IN FLANNELETTES.

Since the Parks mill at St. John, N.B., went into the manufacture of flannelettes and offered several lines of lighter weights at less prices than the flannelettes of the Morrice mills, the latter has been threatening to meet the cut. The cut has now come, and is much greater than was expected. The circular of D. Morrice & Co. reduces prices from 6⅝c. to 5c. Other lines reduced are : Single yarns unbleached 10c., colored 18c., former prices 15 and 23c.; carpet warps unbleached 14c., colored 18c., former prices 16 and 20c.

The Parks mill has met the cut in all lines.

THE SALMON OUTLOOK.

Malcolm & Windsor, Gulf of Georgia Cannery, B.C., write THE CANADIAN GROCER regarding the salmon outlook as follows :

"Since last writing you the salmon outlook on the Fraser River has changed slightly for the better. There have been one or two small spurts lasting, however, only for a day at a time. There are fair numbers of 'sockeye' reported out in the salt water, and it is anticipated that this body of fish will, in all likelihood, strike the river about the 9th of this month, this being new moon. The high price remains unchanged, and packers are very dissatisfied, the season up to now having proved an exceedingly unsatisfactory one for them. One feature of this season is the large number of fancy shapes being put up on the Fraser, to the neglect of the better known 'talls.'"



Cool and Refreshed

That's how you feel after drinking

NEW YORK GINGER ALE

Thousands of cases are selling. Are you missing one of the good things? If so, order a 5-case lot quart bottles, 1 doz. in a case.

Price, 80 to 85 cents per doz. delivered.

It's a Great Seller and there's Money in it.

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LONDON, ENGLAND

Sold by all Wholesale Grocers in Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

BUSINESS is of a hand-to-mouth character, but trade is fairly active notwithstanding, for although retailers are, as a rule, buying in small lots, they are buying frequently, and they want their goods shipped promptly. There is still a great deal of sugar going out, although the demand is purely consumptive. The markets are quiet and steady, although locally jobbers are selling at pretty low figures. There has been no change in the canned goods situation, the demand for salmon being active at firm prices, while vegetables are in fair request at outside points. Rio coffees are quiet and easy outside. Locally, stocks are again getting reduced. Teas are in moderate request, but no new features have developed. There is a fair business doing in molasses, but scarcely anything doing in syrups. In foreign dried fruits, the demand continues active for currants, with only a moderate business doing in other lines. Lemons are scarce and dear, and stocks of oranges are momentarily bare. In general, payments are fair.

CANNED GOODS.

The activity and firmness of salmon continues to be the feature of the canned-goods market. Canned vegetables are in request at country points, but taking it in general the demand is of the character usual at this time of the year. In both supply and demand, lobster is light. We quote: Tomatoes, 80 to 90c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50; "Maple Leaf," $1.40; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.50 to $2.65; half tins, $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

Stocks of the better grades of Rio coffees are again getting reduced on the local market, and the demand is fair. The primary markets for Rio coffees are quiet and easier. We quote green in bags: Rio, 15½ to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is very little doing. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Trade is fair at unchanged prices. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The steadiness noted in New York last week has, up to the time of writing, been maintained on refined sugars, although molasses sugar declined 1-16c. on Wednesday in sympathy with an easier feeling in beets in London. On Friday last the Acadia people advanced prices 1-16c. per pound all round, but the Toronto agents of the Montreal refineries are quoting as before. Locally, however, the market is still unsatisfactory as regards prices, figures quoted by the wholesale houses being very low. The trouble with the local market is that some of the jobbers who have stocks on hand are desirous of pushing them off. The ruling wholesale price for granulated is $4.35, although some houses have sold net at slightly lower figures. There is still a great deal of sugar being turned over, orders, although small, being numerous. Yellows run from $3.35 up.

In New York last week raw sugars advanced ¼c. on Muscovados, and 3-16c. on centrifugals. Refined advanced ⅛c. Total stocks of Europe and America, 1,631,731 tons, against 1,,629,926 tons last week, and 1,854,186 tons last year at the same uneven dates. The deficiency of stock is now 222,455 tons, against a deficiency of 233,947 tons last week, and surplus of 758,248 tons December 27, 1895.

SPICES.

There is nothing new to report. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Trade is seasonably fair in the articles enumerated below. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Much about as before. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

About the usual seasonable demand is being experienced. Japan teas are still receiving the most attention at about 18c. Then come Indian and Ceylon teas, at from 18 to 30c. Firmness is still the characteristic of the primary markets. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants continue in fair demand. We still quote: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are in light demand. We quote as follows: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.; Sultana raisins 5½ to 6c., according to quality.

In prunes there is very little doing. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-

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CEYLON TEA

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WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Dates are quiet at 4½ to 5½c.

California evaporated fruits are receiving little or no attention. We quote as follows: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

Lemons are scarce and much higher, as high as $5 being quoted. The market is bare of oranges. There is a superabundance of domestic green fruits and prices are unusually low. The demand is poor, except in a few lines, and in these few lines peaches occupy the most prominent place. There are a few domestic grapes coming forward. We quote: Lemons—Messina, $4.50 to $5. Oranges—Sorrentos, nominally, $5 to $5.25 per box. Bananas, $1.25 to $1.65; cocoanuts, $4 to $4.25 asack and 60c. per dozen; Egyptian onions, $2 per bag; cucumbers, 10c. per dozen; tomatoes, Canadian, 10 to 12½c. per basket; watermelons, 27 to 30c. each; apples, Canadian, 5 to 10c. per basket, and 60 to 75c. per bbl.; pears, 15 to 50c. per basket; Lawton berries, 2½ to 3c.; peaches, 35 to 60c. per basket; plums, 35 to 60c.; grapes, 25 to 50c. per 10 lb. basket; musk melons, $1.50 crate.

BUTTER AND CHEESE.

BUTTER—The condition of the market is still unsatisfactory. There is a good deal of dairy butter offering, and as but a very small proportion of it is good stock it is not much wanted, while buyers and sellers are apart in their views. There is a demand for choice butter, and creamery pound prints are going chiefly to supply it. We quote: Dairy butter—Tubs, 10 to 12c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 14 to 16c. Creamery—Tubs, 17 to 18c.; 1-lb. blocks, 19 to 20c., according to make.

CHEESE—A better feeling prevails in the English market. The local demand is light at 7½ to 7¾c.

COUNTRY PRODUCE.

BEANS—There is nothing doing and prices are nominally 65 to 75c. per bushel.

DRIED APPLES—Weak and dull at 2¾ to 3½c.

EVAPORATED APPLES—We hear of offers of new stock at 5¼ to 5½c., but no transactions are reported. Jobbers are quoting last season's fruit at 5½ to 6c.

EGGS—The market is much as before, the demand being light and prices weak at 8½c. for good stock.

HONEY—Quiet at $1.75 per dozen for comb, and 9c. per lb. for strained in 10 and 50-lb. tins.

POTATOES — Quiet at 30 to 35c. per bushel.

PROVISIONS.

There are no new features to note, the demand for smoked meats still being active at firm and unchanged prices.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH.

Fish of all kinds are scarce this week, owing to the hot weather, together with the fact that freezing operations for next winter's supply have begun. We quote as follows: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7½ to 8c.; Lake Winnipeg white fish, 6 to 6½c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

The local demand is good and business in carload lots is beginning to pick up again. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts are not heavy. We quote: White wheat, 65c. for new and 68 to

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The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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FRUITS
CAREFULLY HANDLED BY
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Wholesale Fruit and Commission Merchants
51 Front St. East, TORONTO

69c. for old; red, 65c.; goose, 50 to 52c.; oats, 24½ to 25c.; peas, 50 to 51½c.

FLOUR—Trade is dull. Straight roller sold at $3.10, Toronto freights, and Ontario patents are quoted at $3.30, same freights.

BALED HAY—Choice new hay is in fair demand at $11.

BREAKFAST FOODS—The warm weather naturally interferes with trade in this line. We quote: Standard oatmeal and rolled oats, $2.70 to $2.80; rolled wheat, $2.10 to $2.25; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are unchanged, with cured quoted at 6¾ to 7c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 40c. and pelts at 25c.

WOOL—Receipts are fair and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

TALLOW—Unchanged at 3¼ to 4c. for rendered and 1¼ for rough.

PETROLEUM.

Business continues much about the same as before. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Barff & Co., Ltd., is the style of a new fruit firm, with a capital of £25,000,000, which has been organized in London, Eng. The firm will work in connection with Hancock & Wood, of Patras, the successors of Barff & Co., of Zante, Patras & London, which recently went into liquidation.

Lemons have advanced to $4.50 to $5.

Stocks of oranges in Toronto are bare.

The Toronto banks have issued a notice to the effect that they will not accept United States silver certificates except at a discount of 10 per cent.

QUEBEC MARKETS.

MONTREAL, Aug. 13, 1896.

GROCERIES.

The grocery market has shown no striking change during the past week, but the situation is not entirely without interesting features. The distributive demand for sugar is brisk, while prices are unaffected by it—remaining at the decline, despite the fact, and also in the face of strength in both raw and refined on outside markets. Syrups are dull, but trading between dealers in molasses

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Butter Eggs Lard Apples Cheese Etc.
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MORROW & EWING
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Teas, Coffees, Molasses, Sugars and General Grocery Supplies
Wholesale supplied only. Foreign correspondence solicited. Special attention given to consignments.
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Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
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FANCY RICES
PATNA
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"MOUNT ROYAL MILLS"
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4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
Jas. McLauchlan & Sons Biscuit Manufacturers Owen Sound, Ont.

has been good. Jobbing business, however, is nil. Spices and coffees are motionless. In teas, business is not quite as brisk as it was last week, but the tone, especially in medium and low grade Japans, is firm. Coffees continue easy in feeling. In dried fruit, advices on California raisins are again contradictory. Offers on new crop Valencias have been made, but are not considered reliable. In prunes, forward business in French for August shipment has transpired at a low cost. Canned goods exhibit no improvement, while produce is dull, except for cheese and butter, on which the speculative element are advancing prices.

SUGAR.

Demand has been good, as the preserving season is on in full force, and a good volume of business has been transacted in a jobbing way at 4⅜c. for granulated and 3⅛ to 3¾c. for yellows. The refiners on Wednesday, however, reduced their prices 1-16c. all round. Cables on beet on Tuesday were rather easier, quoting August down to 9s. 10½d. Fair refining Muscovado, on the other hand, is 6d. higher for the outside quotation in London at 10s. Centrifugals, according to cables to refiners here, have not varied at all during the past week. In New York granulated continues steady at 4⅞c., refiners' terms.

SYRUPS.

There is no improvement in the syrup market, and little prospect of any with the weather as torrid as it is at present. Offerings are fair, while demand is quiet and prices unchanged at 1½ to 2¾c., according to grade.

MOLASSES.

A fair business has been done in molasses between traders, several large lots, including an extra cargo of 500 odd puncheons, changing hands. In fact, there is some desire to stock up, which causes more activity in a large way at 28 to 28½c. for Barbadoes and Porto Rico. Jobbing demand is almost nil, and prices unchanged at 30 to 31c., according to quantity.

RICE.

A good demand has been maintained for rice at the mills during the week, and values are steady. We quote: Crystal Japan, $4.75 to $5 ; standard B., $3.45 ; polished Patna, $4.75 to $5 ; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There is a quiet, steady demand for spices at former values. We quote : Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market continues dull and easy in tone, though there is no quotable change in prices. We quote : Rio, 17 to 18c.; Maracaibo, 17½ to 18c.; Java, 25 to 28c., and Mocha, 26 to 29c.

TEAS.

The tea market has not been so active this week in a large way, but the tone generally is firm, especially on medium and low-grade Japans, which are not coming forward as freely as buyers anticipated. We note sales all the way from 15 to 17c.; which seem to be the grades most in demand. China blacks have a slow sale in grades around 18c. We quote : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There has been little change in the situation of the dried fruit market except that further contradictory advices have been received regarding the date of first shipments of California. Advices now are that it will be October before any shipments are made. We quote : 2-crown, 4½ to 5c.; 3 do., 5¾ to 6c.; 4 do., 7 to 7½c.

Some orders have, it is claimed, gone forward to Denia for Valencias, but the figures given are irregular. We quote : Off-stalk ordinary, 4¼ to 4½c.; fine, 5c., and selected, 5½ to 6c.

There is no change in currants, which we quote at 3½ to 3¾c. barrels, 4 to 4¼c. half-barrels, and 5c. in cases.

Sales of new French prunes for forward delivery, shipment in August, have been made at lower prices. Spot quotations, however, are unchanged at 5 to 5¼c. for French and 6c. for Austrian.

NUTS.

There is little change in nuts. New Grenoble walnuts are offering at 11c. per lb., and we quote : Grenoble walnuts, 11 to 11½c. ; Brazils, 11c. ; almonds, 10½ to 11c. ; filberts, 7 to 7½c.; peanuts 7 to 9c., and cocoanuts, $4 to $4.50 per 100.

CANNED GOODS.

This market still fails to furnish any life, demand for all lines being of a limited character. The firm feeling in lobsters is fully maintained, while sales of new pack salmon are as difficult to make as ever. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50 ; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality ; blackberries, $1.90 to $2.20 ; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c. ; gallons, $1.90 to $2.25 ; pumpkins, 75 to 85c. ; salmon, "Horseshoe," $1.40 to $1.45 ; "Clover Leaf," $1.35 ; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins ; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15 ; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

The chief feature in green fruit has been the heavy receipts of new apples with which the market is overloaded, and prices have declined sharply in consequence. Bananas continue in limited supply, while receipts of Ontario peaches are almost on a par with those of apples. All kinds of California fruit are in good demand at steady prices. We quote: Peaches, 30 to 50c. per box; pears, 50c. ; plums, 70c.; Canadian apples, $1 to $1.40; tomatoes in crates, 60c. to 77½c.; dried apples, 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1; pineapples, 6¼ to 10c.; lemons, $2 to $3.50; oranges, $2 to $3.75, according to brand and package.

COUNTRY PRODUCE.

EGGS—The demand for eggs is slow and prices continue to decline under accumulating stock. We quote : 8½ to 9c. for No. 1 and 7c. for culls. New laid stock sells at 12c.

BEANS—Continue dull at 70 to 75c. in car lots, and 80 to 90c. in a small way.

POTATOES—Increasing receipts have led to a further decline in potatoes, which are now

2 PEAS THAT ARE ALIKE { . . TENDER . . DELICIOUS FLAVOR.
NEW-PROCESS STRATHROY PEAS AND FRENCH PEAS

$85.00



$90.00

A Stearns Bicycle (Style E and F) Ladies' or Gentlemen's, 1896 Pattern . . .
150 lbs. Pure Spices . . . . .
150 lbs. "Gold Seal" Baking Powder
1-lb. Tins.

For $85.00

OR

A "New Barnes" Bicycle (Highest Grade) (Ladies' or Gent's)
150 lbs. Pure Spice . . . . .
150 lbs. "Gold Seal" Baking Powder
1-lb. Tins.

For $90.00

BAKING POWDER GUARANTEED. SPICES GUARANTEED PURE GROUND FROM THE FINEST SELECTED WHOLE SPICE.

Wheels are shipped direct from factory and are guaranteed by the makers.

LIST OF SPICES

Singapore Black Pepper, in packages	25 and 50 lbs.	Cloves, in packages	10 and 25 lbs.
Singapore White Pepper, " "	10 and 25 lbs.	Allspice, "	10 and 25 lbs,
Cayenne Pepper, " "	5 lbs.	Pastry Spice, "	10 and 25 lbs.
Ginger, " "	10 and 25 lbs.	Pickle Spice, "	10 and 25 lbs.
Cinnamon, " "	10 and 20 lbs.	Imperal Mustard, ...	25 and 50 lbs.

Make out your list of Spices from above, but not more than quantity indicated by outside column can be included in assortment.

TERMS NET. Bicycles, Spices and Baking Powder F.O.B. Toronto

KALAMOS	*at 4½ cents*
MOREA	*at 5 cents*
FANCY MOREA . . .	*at 5½ cents*
ROYAL VONITSA . . .	*at 6 cents*
FANCY ROYAL VONITSA .	*at 6½ cents*

These are the brands of the

Finest Cleaned Currants in Canada

Nothing but **finest selected fruit** used—perfectly **cleaned** and **stemless**.

Order a case as sample, and if it does not open up to your perfect satisfaction return it to us at our expense.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

offered freely in barrels at 90c. to $1.15 and in sacks at 40 to 50c.

TALLOW—Unchanged at 4c.

HOPS—Quiet, at 5c. to 7c., as to quality.

HONEY—New honey is offering at 10 to 12c..

BALED HAY—Business in hay has been quiet. The first receipts of new hay arrived here this week. It is offering at $10.50 to $11. Old No. 1 is still quoted at $13 and No. 2 at $10.50, car lots on track.

PROVISIONS.

The continued hot weather has not improved the position of the provision market, and business is absolutely motionless. We quote as follows : Canadian short cut, clear, $10.50 to $11; Canadian short cut, mess, $11 to $11.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

There has been an easier feeling in flour since last report and prices were cut by millers on everything except winter wheat. patents and strong bakers'. At this writing demand is quiet as follows: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.50 to $3.65; straight roller, $3.40 to $3.50; straight roller, bags, $1.60 to $1.65; extra bags, $1.30 to $1.35; Manitoba strong bakers', $3.25 to $3.40.

The oatmeal business continues dull, and present prices would be shaded for round lots. We quote: Standard, bbls, $2.80 to $2.90; granulated, bbls, $2.90 to $3; rolled oats, bbls, $2.60 to $2.70.

A fairly active demand was done in feed at firm prices. We quote: Bran, $11 to $12; shorts, $11 to $13; mouillie, $15 to $17.

CHEESE AND BUTTER.

The cheese market has been an excited one since last report and prices are fully ½ to ¾c. per pound higher than they were a week ago. The advance is mainly due to speculators who took hold last week and ran prices up at the different country boards. At this writing 7½ to 8c. is the range for spot business, and it is doubtful if finest could be had under the outside price as a lot of 900, Quebec makes, sold to-day at 7¾c.

The butter market is equally strong, as shippers have paid an advance of ½c. in the country since last report, 17½c. being paid at the creamery last week for some of the last half of July make. On this basis no finest can be had here under 17½c. Seconds show little improvement, ranging from 15½ to 16c.

ASHES.

Continue quiet and unchanged. We quote: Firsts, $3.30 to $3.40; seconds, $3.05, and pearls, $4.50 to $4.60 per 100 lbs.

MONTREAL NOTES.

No forward business of any consequence is yet reported in new pack canned salmon.

Jobbing demand for molasses is nil, but quite a few round lots have changed hands between traders at 28½c.

The first offers on new crop Valencia raisins this year are 1s. higher than the opening offers last summer.

Demand for new Japan tea is not quite so brisk as it was last week, but the tone is very firm on medium and low grades, owing to stronger advices from primary markets.

Canned lobsters continue firm, and jobbers are finding it difficult to have orders accepted, except at extreme figures.

It is said that the sugar refineries are not so anxious to make forward contracts this week at ruling prices as they were last week.

Enormous receipts of summer apples during the past week have caused a regular glut. The great bulk of the arrivals are going begging at $1 per barrel.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 13, 1896.

THE week has shown but a fair movement of goods. In markets there is a rather better feeling, noticeably in fish, flour, sugar and pork, while in canned goods the very active competition has driven prices down, and goods are offered rather lower than at any time previously this season. New teas are now well in ; the direct importations coming here from year to year continue to increase. Hops are at present a large stock, one dealer having a car. They have been sold lower during the past few weeks than ever. In Canadian pickles there has been quite a stir owing to competition between two Upper Canadian houses selling here, and prices have somewhat suffered. Good sales are reported. In jams and jellies also packers are making a strong push for business. In these goods, chiefly jams in pails, the trade has grown very much during the past few years.

OIL—There is still but a small movement. In burning oil prices show no change. Cod oil is coming in more freely, and while fishermen are very firm in their price, dealers report but a quiet demand at even figures. We quote: American burning oil, 21 to 22½c.; best Canadian, 19 to 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—The sardine people at Eastern Maine have used but little salt this season, and this has had quite an effect on the general demand. At present the movement is light, outside dealers and consumers being well supplied. Stock here is very light and prices rather higher. Small quantities continue to arrive via Boston. We quote: Coarse, 50c.; factory-filled, 95c. to $1; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; butter and cheese salt, bulk, $2.60 to $2.65 per bbl ; 20-lb. wood boxes, 20c ; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz.

CANNED GOODS—A car of old tomatoes was received this week and distributed among the wholesale dealers. While as regards quality there may be a little difference between them and the new, the presence of old corn and tomatoes tends to keep the price low, but outside of that the packers themselves offer new goods very low. Pears are not very plentiful, nor do many packers offer peaches freely. They hold gallon apples firmer than a week ago, though the

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg
J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

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Trade Development

Bird seed is but a small item in your business, but bird keepers are more plentiful than you are aware, and in many cases buy of seedsmen or bird fanciers. A little attention will result in a surprising development of the bird seed trade of any grocer.

Professional skill in preparation is one of the features of Cottams Bird Seed. You may recommend it to your customers, feeling that their birds will fare as well as under the care of an experienced bird fancier. Sold by all wholesalers.

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FRUIT
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32 WEST MARKET STREET
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GENERAL .. FRUIT
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25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



Hams
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Breakfast Bacon
Are Scarce
but we can quote you low prices on Back or Windsor Bacon, and they are great value for the money.
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MOULTING SEASON
being now here your customers' canaries will require the most nourishing food, which is

BROCK'S BIRD SEED
All wholesalers. . . .
NICHOLSON & BROCK - TORONTO

COUNTRY MERCHANTS
Will do well to consign us their produce.
Everything handled to best possible advantage.
We remit promptly. Correspondence invited.
Reference—Bradstreet's Agency.
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HAMS
BREAKFAST BACON
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OUR WELL KNOWN BRAND
Write for prices.
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S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
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BREAKFAST BACON, HAMS
The Famous MAPLE LEAF Brand
We are offering special inducements in above brand of Smoked Meats and Pure Lard. You may as well derive the benefit of this. Write us.
D. GUNN, BROS. & CO.
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Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
PRICES RIGHT
Arriving Weekly
HUGH WALKER & SON, Guelph, Ont.

price is still low. Salmon are held firm. From the present outlook, stocks held here will not be as large this season as last. Lobsters are all but out of the market. For the few here high prices are asked. Oysters are a light stock and held firm ; demand is not large. We quote as follows : Corn, 75 to 80c.; peas, 75 to 80c. ; tomatoes, 75 to 80c. ; gallon apples, $2 to $2.25 ; corned beef, 2-lb tins, Canadian, $2.25 to $2.35 ; American, $2.40 to $2.50 ; 1-lb tins, $1.30 to $1.50 ; oysters, 2's, $2 to $2.25 ; 1's, $1.35 to $1.50 ; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.75 ; salmon, $1.35 to $1.40 ; lobsters, $2.10 ; haddies, $1.25 $1.30 ; clams, $5 for 4 doz ; chowder, $2.75 for 2 doz. ; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—There is lots of business moving. Berries, which have continued to come forward freely till the last few days, are about out of the market. The shipments to the States have been very large of late, immense quantities of blueberries being shipped Cherries have also continued to arrive in small quantities. Canadian apples are now received regularly, and early Nova Scotia fruit is being offered. Canadian plums are now arriving. It will be but a very short time before the Nova Scotia plum is here. In both these and apples a very large crop in Nova Scotia is expected. Delaware peaches have not given satisfaction in quality and some have had to be sold low. Owing to the quality of oranges sale is light. Barreled pears are now coming in and demand for all grades is large. Melons are dull. Two grades lemons are quoted. Market is still bare of apricots. We quote: Lemons, $4.50 to $5.75 ; Valencia oranges, $9.50 to $10; bananas, $1 to $1.50; grapes, $3 per crate; California plums, $2 to $2.25; tomatoes, $1.25 per crate; peaches, $2 to $2.25; melons, 40 to 50c.: apples, $2.25 to $3 per bbl.

DRIED FRUIT—There is still a light movement. In raisins, stocks are very light. Currants have been in good demand all summer. The cleaned are now sold almost altogether. Even the exporters in Greece are quoting them cleaned, having imported the machinery to clean them. Orders are being sent forward for French prunes and plums, but in limited quantities. In dried and evaporated apples there is nothing new, the demand being very light. In evaporated, dealers begin to ask the price of new. There is no sale whatever for California evaporated goods. The sale in St. John of sultana raisins is very limited. Values show no change. We quote as follows : Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.

M. 3-crown, 6½ to 7c.; London layers, $1.50 to $1.75; currants, cases, 4¼ to 5c; bbls., 3¾ to 4c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4¾ to 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, 1½ to 1¾c.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—In butter there is rather better demand, but it is only for best quality, and even yet it is hard to get the price asked by creameries. Poor stock is plentiful. Demand is rather better for eggs this week and price is rather higher. This is another article in which buyers are particular at this season about quality. In cheese, people begin to enquire for July make. Prince Edward Island this year sold their June cheese. Other years they have held them and sold the season's make together. It did not prove satisfactory, and this year they have taken the wiser plan. All our factories have done this as much as possible. Prices have been low, but for July makes are firmer. But few factories have this year sold the season's make, buyers being offish, owing to low prices last year. We quote: Dairy butter, 14 to 15c.; new creamery, prints, 18c.; creamery, tubs, 17 to 18c. Cheese, 8½ to 9c. Eggs, 9 to 10c.

SUGAR—There is as yet no change here in price, although the feeling continues to grow firmer. There has been a better demand during the past week, owing to stocks becoming light. Some of our larger merchants have still heavy stocks—one has over three thousand barrels—but the larger number are again beginning to buy. Higher prices are looked for. We quote: Granulated, 4½ to 4⅝c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—Importations this year have been heavy, but chiefly of Porto Rico. Stocks held in the city at present, though ample, cannot be called large. Prices are hardly as firm as a week ago. There is beginning to be some enquiry for New Orleans. This molasses gave splendid satisfaction during the past season. Syrup, as yet, shows very little movement. We quote: Barbadoes, 26 to 28c.; Porto Rico, 30 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—The demand which is usual at this season for dry fish has found an almost bare market and this has caused some advance in dry cod. Pollock is not showing a corresponding firmness. Hake are also dull; they have been very quiet this season. New fish come in more freely, but as yet not in any large quantities. In pickled the bay herring, as yet, show light arrivals. Some new Canso are in the market. Smoked herring are still the dull feature in the trade and good stock can be bought low. In fresh fish a few salmon are still caught and they now bring a high price. While the shad are of good quality, the catch so far has been light, and they sell freely fresh. Pickled shad do not have, at this season, a very large sale. In mackerel some continue to pass through St. John for the American market. We quote: Large cod, $3.40 to $3.45; medium, $3.15 to $3.25; pollock, $1.20 to $1.25; bay herring, $1.20 to $1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, $4.50; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; salmon, fresh, 18 to 20c. per lb.; shad, fresh, 12 to 15c.; Canso, 4c.

PROVISIONS—Pork, much to the satisfaction of holders, has taken a turn upward, and higher prices are asked. Mess, of which there is no American in the market, is held higher than clear. In beef, the price is off, and some American has been offered very low. Hams have again been marked higher. Rolls show little demand. Lard continues very low. Stock of old here is still large. We quote: Clear pork, $13 to $13.50; mess, $13 to $13.50; beef, $11.50 to $12.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 7 to 8c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—In flour price shows little, if any, change from last week. The effort to advance Manitobas did not succeed. The Ontarios still show firmness, with the slight advance maintained. Though oats are rather higher, oatmeal shows no change. Even with the large stocks of beans here there continues some demand and prices are no higher. The large sale of cornmeal still continues, with prices still at the low figure. Feed is still light sale. Hay shows prospect of a good season and full prices are expected. We quote: Manitoba flour, $4.40 to $4.50; best Ontario, $4.00 to $4.15; medium, $3.90 to $4; oatmeal, $2.25 to $3.10; cornmeal, $1.95 to $2; middlings, car lots, in bulk, $15.50 to $16; bran, do do, $14.50 to $15; handpicked beans, 90c. to $1; prime, 80c.; oats, 31 to 33c.; hay, $13 to $14; barley, $3.50; round peas, $1.10 to $1.20; split peas, $3.40 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

St. John has a new oil house, the A. B. McLean Co. They also sell belting.

Two cars of wool, bought in this province by Yarmouth parties, passed through the city for Ontario this week.

A small cargo of Barbadoes molasses arrived this week at Campbellton containing 145 casks and 50 barrels.

Mr. Rose, of Rose & Laflamme, Montreal, spent a few days in our city, calling on the trade, with their local representative, Mr. F. R. Titus.

Mr. John J. Ryan, the popular representative of Lefebvre, was in the city this week. He does a large trade in St. John, particularly in keg pickles.

Although not as many sardines are put up by the Canadians as by their friends on the other side of the line, the quality is said to be better. John Sealy this week received a consignment from Connors Bros.

No business man is better known or more popular than Mr. Ganong, of the St. Croix Soap Co., nor is there any doing a larger business in his line here. The dealers have to keep Surprise soap. It has two most popular features: it sells quickly and pays a profit.

There is nothing nicer in its line than Beardsley's "Acme" chipped beef. It is a little higher than some brands, but it is

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
WINNIPEG, MAN.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. . . . TORONTO.

LONG EXPERIENCE
Has taught us that it is the BEST ARTICLE that takes with the trade. We have tried to make . .
"GOLDEN" FINNAN HADDIES
The BEST brand on the market, and we know we have succeeded.
A great trade bringer.
Order from your wholesaler.
NORTHRUP & CO.
Packers' Agents.
St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

YOUR CUSTOMERS

want Vinegar for Pickling that is pure and free from poisonous acids. Sell them

White Wine Vinegar

manufactured by us and they'll be satisfied.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

Tea

BASKET-FIRED JAPAN . . .

We have a few half-chests of the finest quality in stock.

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

Salmon

HORSE SHOE LOWE INLET
MAPLE LEAF BEAVER
MOSS ROSE

Only limited quantity left.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.

TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

Fresh Herrings

In Tall Tins

MORTON'S

A SHIPMENT NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

Laurentian Spring Water

Bottled by the LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

for those who want the best. Puddington & Merritt, retail grocers, who have a reputation for having the best goods, are now selling it.

St. John is to have a new cornmeal mill. It will be situated on the west side of the harbor, and will have a capacity of 400 barrels in 10 hours. The builders, who are Messrs. Fowler & Calhoune, who have long been the largest millers here, are talking of adding a flour mill of 200 barrels in 10 hours capacity. The mill will have an elevator in connection 40 feet square and 70 feet high. They now have here, and in transit, 28 cars of corn.

HALIFAX TRADE GOSSIP.

GENERAL trade still remains good, although the boom of Carnival week has slackened the retail trade somewhat.

There is a small sized scare on here over American silver. As Halifax is a sort of head centre for American tourists, there is naturally a large amount of American silver in circulation, which up to Monday was taken at its face value by most of our business men and all the hotels and saloons. Now it is being taken with a large discount, or refused altogether. The banks have refused to take it, and they have placed a discount of 1 per cent. on American paper. The discount was formerly ½ per cent.

The Halifax fish market continues to sustain its good feeling. The first news from Labrador states that traps at Battle Harbor have all been taken up, as catching fish is at an end for the season. The salmon fishing there is over and has been the worst for years. The fishermen of St. Mary's Bay, Digby County, are reaping a rich harvest in shad. They are large and fat. Boats averaged 5 bbls., which were sold at $12 to $15 per bbl. A number of vessels at Digby are fitting out and will be soon on the grounds.

As intimated last week, the Nova Scotia crops are looking well. THE GROCER has a report from P. E. Island showing that the crops there are wonderfully good. Hay is above the average, and grain never looked better. The fruit crop is good, apples being particularly plentiful. The potato bug has been troublesome, but farmers used Paris green with good effect.

The domestic sugar market still shows considerable activity, although prices have not advanced, quotations being: Granulated, 4¼c., and yellows, 3 7-16 to 3¼c. The refinery has met with a heavy demand, most of which called for immediate shipment, showing that the country was practically bare of sugar. As both refined and raw have advanced, there is every reason to expect refined prices in Canada to make a forward move.

The green fruit market is quite active. The steamer Olivette brought large supplies from Boston on Monday. Oranges are higher, being quoted at $7 per box of 160 count. Lemons are worth $5, 300 count, for good stock. Bananas keep about the same, being quoted at $1.75 to $2.25 for good shipping stock. Melons are coming in freely and sell at 30c. each. California pears are quoted at $2.75 per box and California plums at $1.75. Peaches are worth $1.50 to $1.75. There is a good demand for raspberries at 10c. per box. They are not very plentiful as yet, but are expected to be in a few days, when the quotation will be lowered. Some few very green Nova Scotia August apples have arrived, but they are unsalable. Good American are worth $2.50 per barrel.

There is a good demand for cheese, which is quoted at 8½c. in jobbing lots.

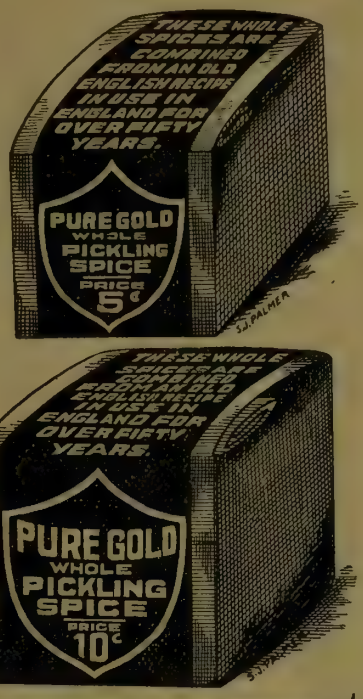
Butter is rather slow. Creamery is jobbing in tubs at 19c., and prints about the same. Dairy is running at from 16 to 18c.

Eggs are quoted at 8½c. on P.E. Island for candled stocks, which is about 9c. landed here. There is a good demand.

The green market is quiet. Considerable truck and young vegetables in bunches are on the market. New potatoes are worth 40c. P.E. Island oats are quoted at 27 to 29c., and Canadian at 26 to 28c.

The provision market is fairly brisk, good fat beef is worth $8; grass fed, $7, and lean,

Special to the Wholesale Trade



Write us for Samples of

Whole Pickling Spice

and we will interest you.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

$6.50. There is not much native coming in as farmers are busy at haying. Lambs are worth $2.25 to $2.75; mutton sells at 5c., and veal at 5c.

There is not much doing in poultry. Chickens are still small. They sell at 40c. Fowls are worth from 50 to 55c., and turkeys, $1 to $1.50.

P. E. Island mess pork is quoted at $13.50 and thin mess at $12.50. Some local "operators" are said to have made considerable money by the recent rise in Chicago.

The demand for flour still continues satisfactory, and dealers are looking for higher prices. Quotations are: Hungarian patent, Manitoban, $3.30 to $3.40; Manitoba strong bakers', $4 to $4.10; Canadian, pastry, $3.90 to $4; 75 per cent. roller patents, $3.75 to $3.80; 80 per cent. do., $3.70 to $3.75; 90 per cent. do., $3.65 to $3.70.

Considerable dried and pickled fish is going forward, principally to the United States. Quotations are: Shore cod, dry, tol quol, prime, $2.50 to $3.50; small bank do., $1.75 to $2.25; large do., $3; bay do., $1.75 to $2.25; Labrador, $2; Cape Breton, haddock, $1.50 to $1.75; hake, $1.25 to $1.50; pollock, $1.50; split herrings, No. 1, $1; shore do., large fat, $3 to $3.50; alewives, $3; mackerel, No. 3, large, $7 t $7.50; salmon, No. 1, $12; No. 2, $10.50; No. 1, small, $9.

Sales of molasses continue to consist of very small lots. Quotations are: St. Croix, 28c.; Porto Rico, 32c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, "M. R." brand, 39c.; St. Kitts, 28c.

Canned goods are not in great demand. Dealers are endeavoring to force sales on old stocks, which are said to be light. Nominal prices are: Gallon apples, $1.90; butter and string beans, 90c.; Boston baked beans, $2.15; corn, 90c.; peas, 95c.; pears, 1's, $1.75; peaches, 2's, $1.85; pineapples, sliced, $2; plums, $1.75; raspberries, $1.25; strawberries, $2.40; tomatoes, 95c. to $1; Canadian canned beef, 1's, $1.25; 2's, $2.25; 14's, $15 per doz.; sardines, $1.25, $1.40 and $1.60, as to quality for imported, and $5 per case of 100 cans of medium quality home packed.

Dried fruits are quiet. Off-stalk raisins are worth 5c., and fine do., 5¾ to 6½c., with higher grades at 6 to 6½c. Prunes are jobbing satisfactorily at 5½c. for good California stocks, and 4 to 5c. for French.

A. M. Boutillier has taken the large premises on Gottingen street vacated by Freeman & McPherson, and now has the handsomest retail grocery in the city.

ROQUEFORT CHEESE.

It is supposed that hundreds of years ago the south of France was disturbed by volcanic eruptions, which split up the ancient granite rocks, causing streams of lava to flow from them, says The Mercury.

The new surface consisted of basaltic rocks, which in turn were fissured by eruptions and thrown up on to a mountain range. The whole of the interior of a mountain was thus formed into caverns and caves, which belched forth hot, sulphurous springs.

It is here that the celebrated Roquefort cheeses are made.

The village of Roquefort is situated on the mountain Larzac, which is about twenty-five miles in length and nearly 3,000 feet high. It consists chiefly of limestone, covered with sufficient pasture to feed the 300,000 sheep kept for their milk. The caves, being formed by the displacement of rocks, consist of an intricate labyrinth of open spaces and passages, connected with each other and with a subterranean outlet. A cool current of air, therefore, always of the same degree of humidity and temperature, flows in a never-interrupted stream through the caves.

There is nothing in the milk or in the preparation of the cheeses that gives them that peculiar flavor and delicious mellowness for which they are so renowned. This is entirely effected by the method by which they are cured.

PERSONAL MENTION.

D. Montgomery, Chesley, was in Toronto last week. He reports business fair and good prospects of large crops in his district. He is offering his business for sale.

WE CONDUCT OUR BUSINESS ON A GOLD STANDARD

All goods sent out from our mills are everywhere accepted as made of honest material, are of full value and deserving of public confidence. No shams or fraud about them. A full dollar's worth for every dollar invested. That's the reason why, when we enter a new field, our trade is so rapidly built up. If our salesman does not visit you write us for a sample of

FARINOSA (Registered) Breakfast Food

A Delicious, Healthful, Nourishing Cereal Food.

We want you to know all about these goods. A post card will bring you samples and full particulars by return mail. Send it to

The Ireland National Food Co. Ltd., MILLERS AND MANUFACTURERS OF Pure Cereal Food Products

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

THE COMPLAINTS OF CUSTOMERS.

THE ideal business is conducted without friction, says an exchange. Everything moves along without jar, and the proprietor is never troubled by strife within, or complaints from his clients, but each year as it rolls round to its close displays one of prosperity and profit. That this ideal business does not exist we are inclined to believe. There are always some things going wrong, even in spite of the best organized effort; and one of the things which tends to cast a cloud over business prosperity of any house is the complaints of customers.

No matter how perfect the system, or how closely every detail is attended to, there will be little misunderstandings and disagreements suddenly crop out, and cause some customer to become dissatisfied or offended at the manner in which he is treated. The cause of disagreement may be but slight, yet it generally calls for prompt and careful treatment or a customer is lost. When the cause of the trouble is known it is more easily remedied. But oft-times people get offended, and the business man is ignorant that there is anything wrong. Every business man should keep a close watch over his books, and notice when any account gradually grows less and less until it is ended, or an otherwise good buyer suddenly ceases to buy. He should make it a point to find out, if possible, the reason, and if he is as shrewd as he should be, he can generally do so.

By making enquiries, he will, in most cases, learn that the party is buying elsewhere because of some grievance. This grievance may be either real or fancied. Very often it is a fancied one, and a short conversation with the proprietor himself will generally bring about a reconciliation. But in many cases a real cause of dispute does exist, and the customer has reason to consider himself unjustly or carelessly treated.

In a matter of overcharge it is generally the better plan to make concessions, even more than justice would demand, rather than not fully satisfy the customer. Some people are so unreasonable that it is hard to satisfy them, but it pays in the long run to do so, even if there is not any profit left in the transaction, as it should be made an invariable rule to satisfy every customer if you desire to retain his trade and build up business. A dissatisfied customer may do a good deal of harm. If he kept his grievance to himself it perhaps might not make the matter so bad, but beside losing his trade you lose his good-will, and this means a great deal to anyone doing business. If you get a former customer's ill-will, he can do you a great deal of harm if he is so disposed. It is always desirable to make as few enemies and as many friends as possible in business.

In every business which has grown to be a successful one, it will generally be found

Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

DELHI CANNING CO., DELHI, ONT.

If you want the Best...

BUY

KNOX'S GELATINES

The Standard for Purity



They are now conceded to be superior to all other makes.

Are endorsed and used by the intelligent teachers of cookery to-day.

They have no odor or gluey taste, which accompany most gelatines.

They are the **Best Value** on the market, as each packet makes 2 quarts jelly.



East India Pickles

The most appetizing and delicious pickle ever prepared

Preserved with a dressing of the finest and best selected spices and condiments gathered from different parts of the world, but more especially from the East Indies.

Put up in full size pint and half-pint bottles, with large stoppers, so the pickles can be served with a spoon.

Large size 1 doz.. and small size 2 doz., in case

FOR SALE BY ALL WHOLESALERS



A. E. RICHARDS & CO. Canadian Agents **HAMILTON**

Reid these two pickle bottle cuts. 21. Aug 96.

that one of the primary principles on which its success has been achieved has been to retain, as far as possible, the good-will of everyone who has any dealings with the house, and endeavor to not engender the ill-will of any. Another cause of dissatisfaction is in refusing to make donations to some object, generally religious, with which some customer is identified, and for which he may be soliciting aid. Leaving out the question of moral obligation or duty, if the request is not in some way responded to offence is given and trade is lost. It pays to give to many calls of this kind, purely as a matter of business. The contribution need not be large. It is an advertisement to the house and generally pays well. One instance came under the writer's notice, where the proprietor of a wholesale house was asked to contribute to a church building fund and generously responded. The result was that the asker of the donation, who had previously bought little of the wholesaler, became a regular customer, and bought largely ; while in another case a wholesale house being asked for a donation of this kind, the proprietor, who, though he could have well afforded it, refused to give anything, and turned the matter off by writing a very polite note. But his politeness failed him in this case, and a customer, whose trade was worth hundreds of pounds during a single year, was lost, and no amount of coaxing was sufficient to bring him back again. The demands for money for these objects are very frequent, but where a client of the house is in any way connected, it is the surest way to give something, for if the opposite course is chosen it is almost always sure to cause offence.

Complaints are sometimes made of the inattention of assistants. Every effort should be used to prevent such complaints being made. Prompt attention to customers should be the rule. It is in the majority of shops, we believe. But in some there is neither the rule nor the observance.

Ordinary slowness in tying up a parcel or waiting on a customer can be condoned. But to allow a customer to stand in a shop awaiting the pleasure of those who should be awaiting his or her pleasure is one of the unpardonable sins of trade. Every man behind the counter should remember that the customer is not seeking his pleasure, but that it is his duty to await the pleasure of the customer, whether that customer be rich man or poor man, woman or child.

THE MERCANTILE GUERRILLA.

THERE can be no question but that irregular methods of doing business are among some of the more prominent causes of demoralization and disaster. It is an old saying that there is no sentiment in business, and in a strictly commercial sense this is so. It is, however, impossible to separate the man from his business. If he is avaricious, or tricky, if he is vain or pretentious, if he lacks in judgment, or is overloaded with impulsiveness or indiscretion, he carries his vices or failings into his business, as he does his skin into a bath tub. He may be submerged in groceries, dry goods, hardware or pig iron, but the man in the centre of the pile colors his business, as the glass of a signal light makes it red or green. The idea that a man leaves his character, whether good or bad, on the street side of his office, and is cut and dried to a certain shape, as is a paper collar or a tin soldier, is if a prevalent yet a mistaken notion. If a man has a conscience he cannot hang it up with a latch key—if he has none, being in business will not supply the missing article. In our business establishments, as in Noah's Ark, the clean and the unclean, the lamb that eats grass and the wolf that eats lamb, are all enclosed in the same building. This menagerie will always exist, and no matter how business men may organize for mutual protection, and how perfectly they may formulate their maxims of trade, the vices as well as the virtues of men will show themselves. Uniformity of character is impossible either in cats or dogs, men or women. Hence the secret of much that is discreditable, selfish and irregular in business lies beneath the lining of the vest and the curvature of a rib. Bad debts are piled up in pyramids ; the constable and the sheriff rake in the fees at all seasons of the year ; dishonest men fill up their shelves with goods that are never paid for; men rush into business with as little fitness for the same as a blind man would have in running a locomotive, and others sell goods at a loss, expecting to find golden eggs in the nest of a dead goose. All this is possible behind a stone front and a gilded signboard, or an elegant office chair, or in an artistic enclosure of bronzed lattice work. Hence the world of business can never be free from its troubles and uncertainties, its fools or its knaves. There might be less of these, however, if these evils were not encouraged as they too often are. In pushing business, prudence is often forgotten, inducements are offered to unreliable men, and risks assumed that savor more of a betting ring than a business house. Prices are butchered and values demoralized, and one might as reasonably expect to make a necktie of a rainbow as to secure prosperity by such means. It is done, however, every day, and those who hire the piper must pay for the music.—Age of Steel.

MANCHESTER SHIP CANAL.

The traffic on the Manchester Ship Canal keeps steadily on the up-grade. Some significant figures have been quoted by The Manchester City News, which shows gratifying progress. The canal has now been working two years and a half. If we take the five half-years, we find the tonnage work out as follows :

	Tons.
First half-year	262,000
Second half-year	425,000
Third half-year	481,000
Fourth half-year	605,000
Fifth half-year	668,000

That gives monthly averages of :

	Tons.	Increase.
1894	57,000	— per cent.
1895	90,000	58 "
1896 (six months)	111,000	23½ "

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Yachting Parties

Are all the "go" just now, and yachtmen are packing up the most dainty and appetizing viands they can procure so as to make their trips as enjoyable as possible. There is nothing more delicious for lunch, whether at home or on a cruise, than

Taken away by Mr Wright Sept 10



MACLAREN'S IMPERIAL

TRADE MARK.

REGISTERED.

CHEESE.

MacLaren's Imperial Cheese

Campers, cruisers and cottagers all want it. Don't miss sales.

Stock carried by all agents.

HUDSON BAY CO. -	Winnipeg, Man.
A. D. HOSSACK -	Vancouver, B.C.
WM. FORBES - -	Ottawa
ROSE & LAFLAMME	Montreal
BEATTIE & ELLIOT	Quebec
C. & E. MacMICHAEL	St. John, N.B.
BAULD, GIBSON & CO.,	Halifax, N.S.

A. F. MacLAREN & CO.

Manufacturers, TORONTO

PRACTICAL PUBLICITY.

By Nath'l C. Fowler, Jr.

Black's Hat Store,

44 BLANK ST.,
WHITEVILLE.

All Styles of
Hats and Caps.
Prices Lower Than the Lowest.
Style and Fit Guaranteed.
We Want Your Trade.

BLACK'S HAT STORE,
44 BLANK ST., - WHITEVILLE.

The above advertisement is neither much better nor much worse than the average announcement of those who sell goods for men, and expect men to read them. Most men, and all women, read advertisements. All men, and some women, say they don't read advertisements. Everybody reads advertisements. Very few read many advertisements. Most folks read advertisements with the eye, without brain accompaniment. Advertisements must be so simple that the understanding isn't obliged to exert itself to understand. There would be no objection to filling an advertisement full of solidly set matter if a bill could be introduced into the legislature, and passed, compelling all buyers to read all advertisements. So long as the buyer remains a free agent, just so long will he read the brief and simple advertisement, and not read the advertisement that requires time and study. It makes little difference what the advertiser thinks. It makes a great difference what the reader thinks. The advertisement pleasing to the advertiser is frequently unprofitable to him. As the advertiser wants the buyer more than the buyer wants him, he must make an effort to get the buyer. He must adapt his advertising to the buyer's taste, to the buyer's understanding, and to the buyer's time, and the shorter he makes the advertisement, the more buyers will read it. Better have a short advertisement read by ten men than a long advertisement read by one man, particularly as that one man is likely to be a man without money, who reads advertisements for recreative purposes.

Here's Your

HAT

We have too many hats--we want money more than hats.

Black's Hat Store,

44 Blank St., Whitevill

NEW SEASON'S CALIFORNIA PRUNES.

WITHIN the week the first sales of new crop California prunes have been made. The quantity sold approximated 20 carloads, and the price paid was about 1⅛c. per lb. less than the first prunes sold at a year ago. The goods were sold for September shipment, although, according to some reports, they were not to be started from the Coast until early October. Since these sales were made the Coast market has stiffened somewhat, and at present writing there are no sellers below 3c. in bags and 3¼c. in 50-lb. boxes, an advance of one-eighth of a cent on the prices paid so far.

On the other hand there appears to be little interest shown now by the eastern trade, although Chicago buyers are reported to be ready to take a considerable quantity at a slight shading from present quotations. Several lots are said to be under negotiation, but so far nothing has resulted. Prices are not general as yet, there having been but one or two sellers on the Coast at the prices named above.

The outlook for the crop appears to be somewhat uncertain. Most of the information received from California points to a larger output this year than last, but our informants state that the proportion of large sizes will be smaller than in 1895. The fruit is said to be ripening and the drop has been heavy, hence the uncertainty as to the size of the crop. The California Fruit Grower, which is considered to be a reliable authority, says on this point in its issue of the 30th ult.: "The growing crop will no doubt ripen early. The hot weather has caused prunes to turn color, ripen and drop much earlier than usual. These prunes, we learn, are on the trays drying. It is a question about the quality of the fruit they will produce. Dealers are making firm offers to sell new crop prunes at 3½c. for equal quantities of the four sizes in bags f.o.b. for September shipment. For 40 to 50's 5½c., and 50 to 60's 5c. is asked, but thus far we do not learn of any sales." —N.Y. Journal of Commerce.

SALMON PACKING ON THE COAST.

Advices from the Fraser River are very discouraging. The average pack for the past week for each cannery is only a little over 1,000 cases.

Reports to The Commercial Journal up to Saturday night show an average of 3,747 cases for 21 canneries on the main river and an average of 1,650 cases for seven canneries on the North Arm, while the general average is 3,225 cases for 28 canneries.

The following are the approximate packs of the canneries by cases to August 1st inclusive:

Atlas Cannery, 1,100 cases; Malcolm, Windsor & Co., 4,750; Star (Costello & McM.), 4,875; Federation Canning Co., 4,500; Brunswick Cannery, 4,375; Imperial Cannery, 4,200; J. A. Hume & Co., Ltd., 975; Britannia-Phoenix, 6,450; Pacific C. P. Co., 4,000; Beaver Cannery, 3,950; Can. Pac. P. Co., 4,000; Westham Isl. Pkg. Co., 1,700; Anglo-American Cannery, 1,600; British-America, 7,650; Wellington Pkg. Co., 1,750; Harlock P. Co., 1,500; Fishermans Cannery, 5,250; Wadham's Cannery, 8,100; Delta Cannery, 1,950; British Columbia, 2,000; Boutillier & Co., 4,150; Richmond Cannery, 1,900; Alliance, 850; Sexthsmith, 900; Terra Nova Cannery, 1,975; Bon Accord Cannery, 4,000; Densmore Cannery, 975; Goodmurphy & Co., 950; total, 90,275.—B.C. Commercial Journal, August 4.

DISHONESTY IN BUSINESS.

THERE is a good deal of rank dishonesty in business that passes for enterprise and business necessity, says Minneapolis Commercial Bulletin. The fact is, there is no difference between it and highway robbery, so far as the moral and ethical principle involved is concerned. The social life of the people is adulterated with this species of dishonesty, and, generally speaking, there is little of common honesty among men. There is a great deal of the honesty that would not waylay a fellow and rob him on the highway, but there is much less of the honesty that would not waylay a fellow in one's place of business and rob him by selling him goods under misrepresentation that will not bear the light of day. What is the difference?

There is no difference in principle; there is a difference in method. The violation of moral principle is as great in one instance as in the other, and perhaps it is greater in the case of the man who misrepresents his goods for the purpose of gaining custom. Our mercantile life is pitched on a low plane when we can buy silks worth $1.25 a yard for 69 cents. And this is what the merchants are telling us can be done, when, as a plain matter of common sense, we all know that it cannot be done, and is not done.

I was in a store in this city not long ago and overheard the floor-walker say to his salesman: "We only sold about 100 of them to-day; if I had put a bankrupt-sale card on them I think we would have sold 1,500; I shall put one on to-morrow." In other words, here is a store that permits the wholesale misrepresentation of goods. I saw myself a stock placarded as if bought in another city, when I knew that not one article in it was ever in that city. What is the moral result of a school of trade like this? Every clerk in it is taught to misrepresent, and of these people we are making future business men and women. Is this a trivial matter? On the other hand, it is a very serious matter.

SALT

FOR BUTTER
CHEESE
THE TABLE
PACKERS
CATTLE

or any other purpose, always in stock.

VERRET, STEWART & CO.
Quebec and Montreal

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

A FULL POU A PURE POUND

Every ...antaneous Tapioca contains a full p... Beware of light weight imitations and other sub...utes of **ordinary ground Tapiocas.** Instantaneous Tapioca is **pure,** not only in the sense that it is not adulterated with starch, etc., but also because it is free from all **natural impurities,** the result of a thorough refining process. A boon for invalids and young children.

HOWE, McINTYRE CO.
Agents, Montreal.



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
... MONTREAL



MALLAWALLA

continues
to hold its own;
. the .
strongest proof of excellence.



COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

WRITE FOR PRICES

THE CANADA SALT ASSOCIATION
CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.

Did you ever read

your fortune in a tea cup? No? Well, it may be you have never tried the proper tea. There are fortunes plainly visible in the thousands of cups of

Appleton's Tea

that are sold daily. Figure out the profit in dollars and cents on the sale of a half dozen each 40, 50 and 60 cent packages, and you'll find it runs close on 33⅓ per cent. It means as large a profit again to please your customer. Drop a line for samples and prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



DALLEY'S PURE FRUIT EXTRACTS

Good reports come from all parts of Canada regarding our Extracts.

They are giving satisfaction wherever they are tried, and their purity and natural flavor have made them favorites.

Try them at your wholesaler's.

The F. F. DALLEY CO.

Manufacturers

HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON TEA PLANTER CEYLON

GROCERS

To build up a lasting, paying . . . .

Tea Trade

it is necessary to have

CEYLON TEAS

as the fundamental basis of your blends.

CEYLON TEAS are pure, pungent, flavory, clean, healthful, invigorating and more thoroughly satisfying than any or all other growths.

Ask your wholesale dealer for

CEYLON TEAS

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD?

VIZ.

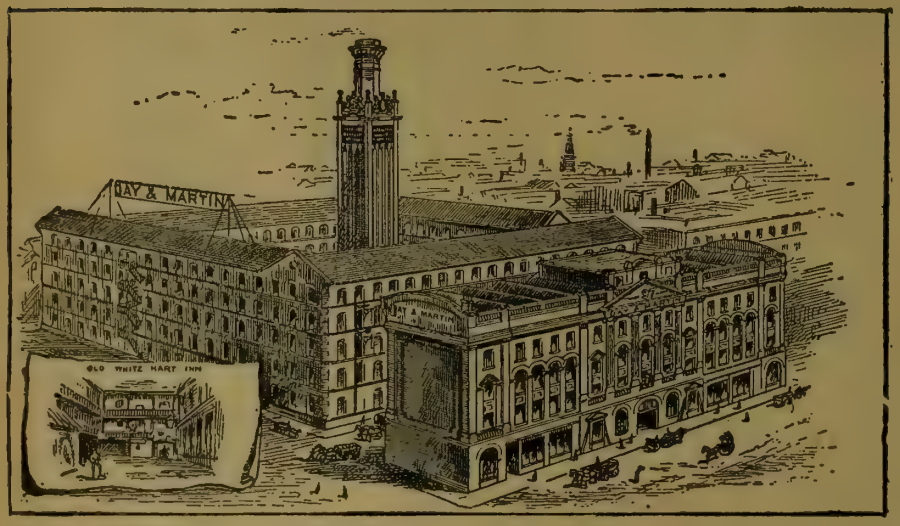
JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97 DAY & MARTIN

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.
CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

FRUIT TRADE OF SICILY.

U.S. Consul Caughy, reporting to the Department of State on the fruit trade of Sicily, says that the season of 1895-96, now drawing to a close, will leave behind it a record that will have no rival in the history of the industry. Over two and a half million boxes were exported, with an average loss of one dollar per box. The cause of this deplorable condition is an indiscriminate distribution of letters of credit among people who were absolutely irresponsible. This resulted in the shipment of fruit of the commonest quality and in enormous quantities.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto

You will make no mistake in handling . . .

"SCIENTIFIC"

Stove Enamel and Stovepipe Varnish this Fall

They are of Canadian manufacture, and are put up in the neatest packages of any similar goods.

Quality Unexcelled **Prices Right**

Order through your wholesaler

TELEPHONE 2905 - TORONTO



"Build to-day then, strong and sure. With a firm and ample base." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

BOECKH'S BRUSHES .. AND BROOMS

Delicious Soups and Gravies

Many housewives do not know how conveniently these can be made. Just think—

One Tablespoonful of Johnston's Fluid Beef, with vegetables, will make a Quart of Strong Soup.

One Dessertspoonful will make enough Rich Gravy for the dinner of an ordinary family.



Johnston's Fluid Beef 16-oz. Bottle, $1.00

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JAMES A. MURPHY, general merchant, Conway, P.-E. I., has assigned, and the estate is advertised to be sold by tender.

A. R. McDonald, grocer, Halifax, has assigned.

Joseph R. Lalonde, grocer, Montreal, has assigned.

John Kruspe, grocer, Orillia, has assigned to G. H. Clark.

O. P. Robert, grocer, Lachine ; R. Provost appointed curator.

The stock of Loiselle Freres, grocers, Montreal, is under seizure.

Mrs. Ellen Turgeon, general store, Sherbrooke, Que., has assigned.

Ingraham & McLean, general merchants, Sydney, N. S., have assigned.

Joshua Woodland, sr., general merchant, has assigned to C. B. Armstrong.

Arthur Thiboutot, general store, St. Helene, Que., is offering to compromise.

John Wade, general merchant, Grenville, Ont.; John M. Hains has been appointed curator.

Daniel Chesman, provisions, Chatham, N. B., is offering to compromise at 25c. on the dollar.

CHANGES.

J. H. Landreth & Co., Berlin, has sold out.

J. O. Cadotte, grocer, Montreal, has sold out.

W. Rickner & Co., fruits, Montreal, have sold out.

Wilfrid Miron has opened a grocery store in Montreal.

S. Gintzburger, grocer, Vancouver, is giving up business.

R. Laing & Co. are starting a flour and feed store at Petrolea.

Geo. K. Van, saw mill, Springhill, Que., has added general stock.

Alex. McDonald, general merchant, Nyanza, N.S., has sold out.

James E. Annand, general merchant, Musquodoboit Harbor, N.S., has sold out.

M. Desrochers, fruit dealer, etc., Cookshire, Que., has removed to the United States.

Elizabeth Stewart, general merchant, Angus, Ont., has been succeeeed by T. A. Stewart.

Jesse Hannah has been registered proprietress of the firm of Hannah & Son, provisions, Montreal.

PARTNERSHIPS FORMED AND DISSOLVED.

Baird & Saddler, general merchants, Perth, N.B., are said to have dissolved.

The Sterling Cocoanut Co., London, has dissolved ; Geo. Coles continues under old style.

Fortier & Ethier, grocers, Montreal, have dissolved, and J. A. Ethier has been registered proprietor.

SALES MADE AND PENDING.

Elie Guimond, grocer, Montreal, has been sold out by the bailiff.

A. E. Gilbert, grocer, Stouffville, is advertising business for sale.

The stock of J. T. Benson & Co., grocers, Belleville, has been sold by the bailiff.

The stock of Etienne Sylvain, grocer, Quebec, has been sold at 55¼c. on the dollar.

FIRES.

Camille Coderre, grocer, Montreal, has had his stock damaged by fire.

Connors Bros., fish, Black's Harbor, N. B., have been burned out ; no insurance.

CANADA SUPPLANTING IRISH BACON.

Irish bacon is not in the good odor it once was, and the public, who take all things as a matter of course, and therefore do not marvel at it, have been recently getting the benefit of the low range of prices which the growing disfavor has brought about, the influence thereof extending to hams, perhaps never so cheap as now. Hog raising is not the science across the St. George's Channel it is with our Continental neighbors, and Denmark holds the palm, just as she does in butter. Canada, however, is coming forward as a supplanter of home-fed porkers, and the fine flavor imparted by the system of pea-feeding adopted in the Dominion has caused a set-in of demand for it which has made imports from Montreal assume quite a respectable figure in the returns. What Ireland looks like losing Canada seems likely to gain.—English Exchange.

A NEW TEA FIRM.

LINDSAY, McKINNON & CO., 392 St. Paul street, Montreal, is the title of a new wholesale firm, who will devote their attention solely to tea and coffee. Both gentlemen are well qualified for the business they are undertaking. W. B. Lindsay is one of the patriarchs of the trade in Montreal, having been over 40 years in the business, the bulk of them as a partner in the old and well-known house of Kinloch, Lindsay & Co. Rod McKinnon, the other partner, has until very lately represented Stroud Bros., the wholesale tea men, on the road. The new firm will carry a stock both of teas and coffees, and their premises will be ready and stocked for business in about the middle of the month.

AN ENTERPRISING FIRM.

EAST End people have reason to be proud of the enterprise shown by Edgett Bros., the well-known grocers. The firm comprises H. A. and F. A. Edgett, and they commenced business on Harris street, near Dunlevy avenue, five years ago, starting the first store in that section of the city. By carrying a good stock, paying strict attention to business and endeavoring to suit the wants of their customers they have built up a large and lucrative business, which has not remained by any means confined to the immediate district in which the store is situated. The increase in business necessitated the securing of larger premises, and accordingly the firm has erected a store on the corner of Dunlevy avenue and Harris street, a short distance west of their original premises. The building is a two-storey frame, and was erected by day labor under the personal supervision of H. A. Edgett. The building is 25x65 ft., and the first floor is devoted to the store and store room, and later the old building will be moved to the rear and used in connection with the business. The store fittings are neat and unique and the stock is one of the best and most complete in the city. The second storey has been arranged for living apartments. The member of the firm who showed the newspaper man through the premises did not say what use these rooms were to be put to, but the reporter thinks that a pleasant event is on the tapis. The World wishes the firm the continued success that enterprise deserves.—World, Vancouver, B.C.

CO-OPERATIVE FREIGHTS

For importers of small shipments. HOW?

Write us for particulars

BLAIKLOCK BROTHERS, MONTREAL

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

Special inducements to live Grocers to push this famous tea.

Write us for particulars.



Largest sale in Canada.

Selected from High Grade Indian and Ceylon Teas.



For the Whitest, Lightest and Sweetest Cakes use

Ocean Wave

Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.



ASK FOR

MOTT'S



None Better

Doubtful if there is any nearly as good as

SOUTHWELL'S

JAMS JELLIES MARMALADES

Wholesale trade supplied by FRANK MAGOR & CO., - MONTREAL

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 13, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	.....	.....	1 25

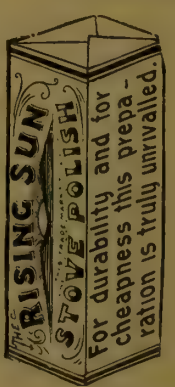
BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
'Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
5, 3 strings..	2 40





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes.....	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, smooth finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

CANNED GOODS.

	per doz.
Apples, 3's	$0 80 $0 95
" gallons	1 80 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	0 90 1 10
Beans, 2	0 75 0 95
Corn, 2's	0 55 0 80
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 80
" Sifted select	.... 0 95
" Extra sifted	1 45 1 50
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 90 2 20
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 80 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 80 0 90
Lobster, talls	2 10 2 30
" flats	2 50 2 65
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " flats	1 40 1 75
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, key opener, ½'s	.... 0 10½
" " " " ¼s	0 10½ 0 11
" " " " ½s	0 18½ 0 19
Sardines, other brands 9¾ 11	0 16 0 17
" P. & C., ¼'s tins	0 23 0 25
" ½'s "	0 33 0 38
Sardines, Amer., ¼'s "	0 04½ 0 09
" ½'s "	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 65 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

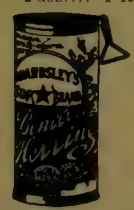
Comp Corn Beef, 1-lb. cans	$1 40 $1 50
" " " 2 "	2 40 2 55
Comp Corn Beef 4-lb. cans	....
" " " 6 "	7 75 8 25
" " " 14 "	16 00 18 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" " 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" " 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6	.... 4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb.	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" " 1 lb.	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb.	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" " 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
Sliced Gold Band Bacon	3 00 ...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb,
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, ½ " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz
Royal Cocoa Essence, packages	1 40

	per lb.
Cocoa— EPPS'.	
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24

	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½s, "	....
" 1 lbs.	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Sons of Rest . .

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST
WASHING POWDER

For scrubbing, cleaning wood work, washing clothes and woolens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

Batty's

NABOB PICKLES and .... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ⅛ lb., tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java	0 33 0 35
Old Government Java 0 30	0 32 0 36
Arabian Mocha	0 33 0 35
Maracaibo	0 26 0 28
Santos	0 25 0 26

EXTRACTS.

Malley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¾
" ½ bbls	0 04½ 0 04¾
" Filatras, bbls	0 04½ 0 04½
" ½ bbls	0 04½ 0 04¾
" Patras, bbls	0 04½ 0 04¾
" ½ bbls	0 04½ 0 05
" cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" 10 lb	0 07½ 0 09
" 18 lb	0 09 0 10
" 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05¼
" Selected	0 06¼ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾ 0 06¾
" Malaga—	per box.
" Dehesa Clusters	3 75 4 00
Lemons—Messina, boxes	4 50 5 00
Oranges	5 00 5 25
DOMESTIC.	
Apples, dried, per lb	0 02¾ 0 03½
" evaporated	0 05 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

GELATINES

KNOX'S	
Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz. 85	90
1 " " Red, " 90	95

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00
WHISKIES—DEWAR'S SCOTCH.	
(J. M. Douglas & Co., Montreal, Agents.)	
Cases—Special qts., 1 doz., case	9 00 9 75
Ext. Special " "	9 25 9 75
Special Liqueur " "	12 00 12 75
Ex. Special Liq. " "	16 50
Ex. Special jorums " "	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, "	4 75

MUSTARD.

COLMAN'S OR KEEN'S.	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD.	
Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages. For puddings, custards, etc.	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.
Granulated	4 35 0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅜ 0 05½
Powdered, bbls	0 05⅝ 0 05¼
Very bright refined	0 03⅞
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03⅜ 3 45
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

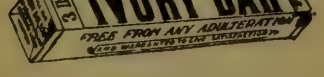
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

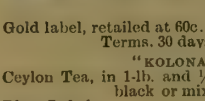
No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	....	0 50	0 35
No. 2 "	"	....	0 40	0 28
No. 3 "	"	....	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22	
Green Label	0 28	
Red Label	0 35	
Orange Label	0 42	
Gold Label	0 58	

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

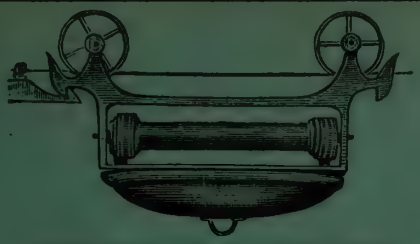
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

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WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

TRADE MARK BEST RED

EXTRA QUALITY HORSE SHOE BRAND FRESH SALMON

REGISTERED

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
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Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

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CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

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goods, made at

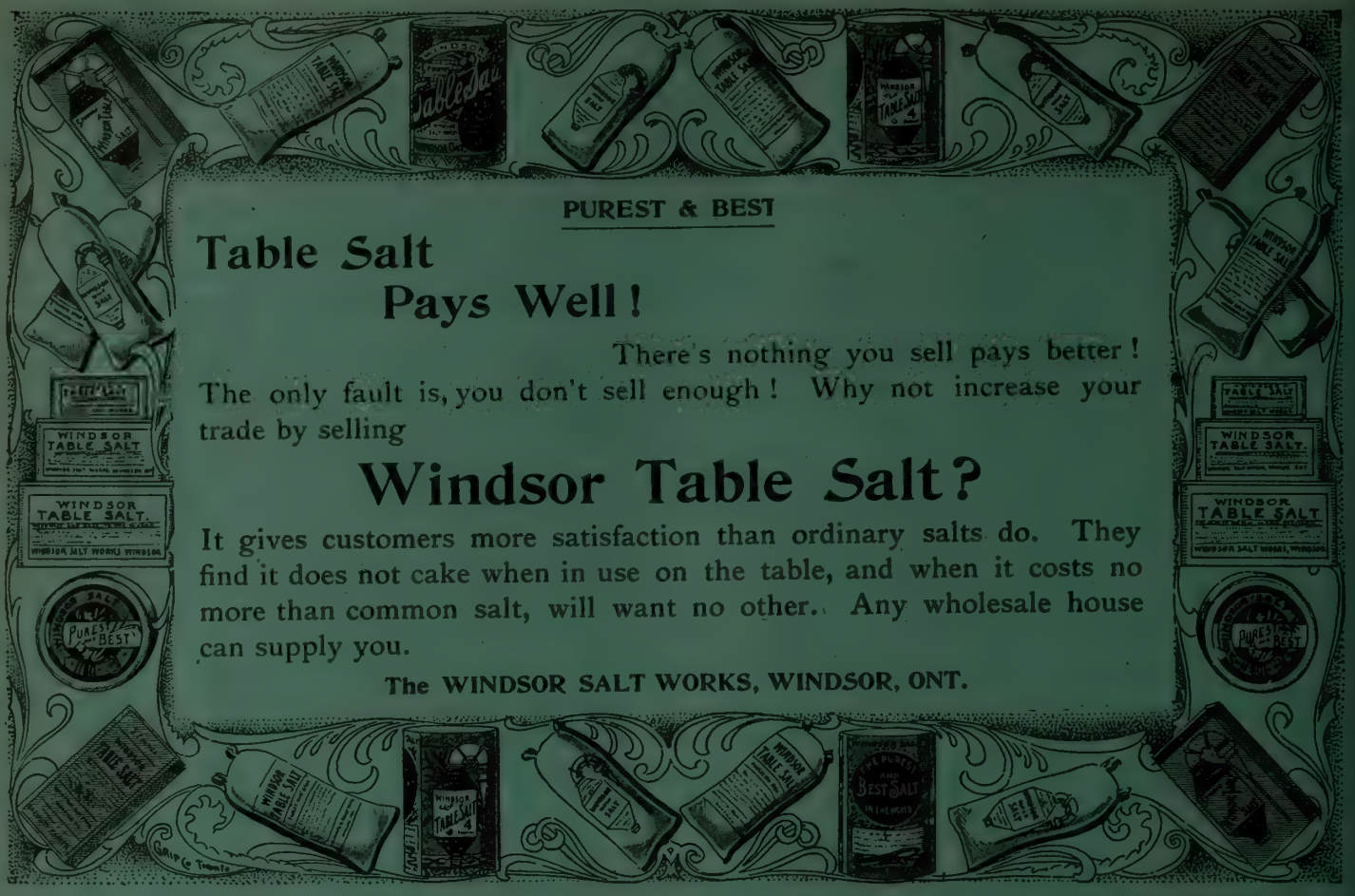
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CANADIAN HOUSE,

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ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

Table Salt Pays Well!

There's nothing you sell pays better! The only fault is, you don't sell enough! Why not increase your trade by selling

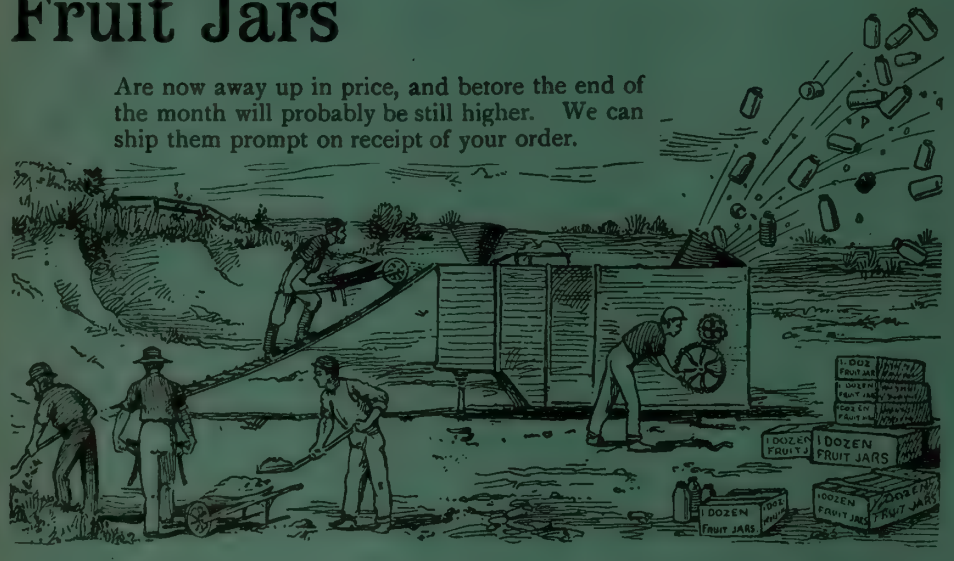
Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

Are now away up in price, and before the end of the month will probably be still higher. We can ship them prompt on receipt of your order.



WRITE FOR PRICES QUICK.

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ESTABLISHED 1849.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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COX'S GELATINE Always Trustworthy.

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, AUGUST 21, 1896. No. 34

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875

Only Medal Dublin 1865. Grand Gold Medal Moscow 1872 &c &c

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
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Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
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Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN
DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

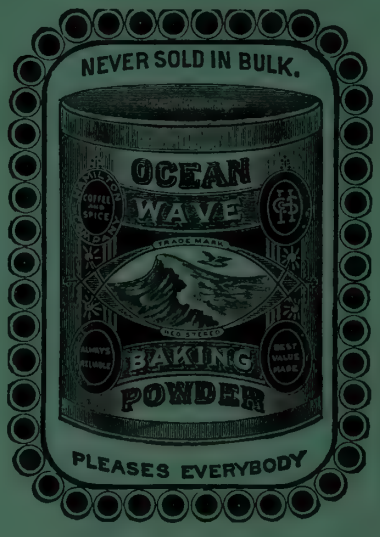
Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

For the Whitest, Lightest and Sweetest Cakes

USE
Ocean Wave
Baking Powder



Manufactured by the
HAMILTON COFFEE AND SPICE CO.
HAMILTON, ONT.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents
J. A. GORDON & CO.
. . . Montreal

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

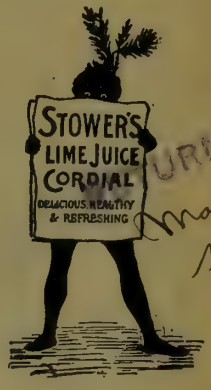
Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES

The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

Taken by
August 25, 1896

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.



for dainty lunches

For all the countless uses which women find for fancy biscuits, they find after one trial,

CARR & CO'S BISCUITS

are the best. They were the first fancy biscuits made, and years of making have now produced the finest biscuit on the market. Give a trial order—for "Cafe Noir" for instance.

Sole Canadian Agents,

ROBERT GREIG & CO.

MONTREAL.

NOTHING XLs

BATGER'S PEELS...

Experience . . .

has shown many grocers that it is wiser to let "the other fellow" experiment on his cash paying customer with articles of unknown and inferior makes.

This refers especially to matches.

E. B. EDDY'S MATCHES have long since passed the experimental stage. A half century's test has demonstrated that you can safely recommend and sell them to your most particular customers.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

SHOOTING PARTIES

USE

"REINDEER" BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you,** not by your neighbors.

BUY IN SMALL LOTS AND OFTEN



Value Extraordinary

NEW SEASON'S JAPAN TEAS

For 25 Cts. you can give customers something really fine—and leave a good profit. While these teas are particularly handsome in style, they have been specially selected with a view to securing the highest possible quality for the money. Only from a sample can you form a correct idea of the bargains we have.

They are the Best Values in Canada

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, Northwestern Representative, WINNIPEG.

BOULTERS' ARE WINNERS

It is not their **pretty** appearance on your shelf that places the **PEERLESS "Lion"** Brand head and shoulders above their best competitors, but the very fact people want canned goods that they know are **ABSOLUTELY PURE.** That's precisely why their sales are enormous. Retailers, **order now**—don't delay. We want your custom.

Watch our "ads."; we have a great surprise for you.

WORKS:

Picton, Toronto and Demorestville, Ont.



Look out

for our exhibit at the Toronto Industrial Fair. I will be pleased to have you visit my demonstration table and sample my mince meat made up in pie and pudding.

J. H. WETHEY - ST. CATHARINES, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, AUGUST 21, 1896 ($2.00 per Year) No. 34

DROPS FROM THE EDITOR'S PEN.

A rusty business, like a rusty leaf, denotes decay.

—

Business built upon fake methods will soon dissipate.

—

Free silver is the shadow of business demoralization.

—

Remember that a well-dressed window is a constant trade winner.

—

Many a man's objects are laudable, but their impracticability kills them.

—

Competition may be the life of trade, but advertising is a great deal more so.

—

Cutting prices is a dangerous thing: Many a cutter has been his own executioner.

—

The trouble with a great many theories is that they are "flighty" and take wings.

—

System saves sweat drops, economizes time, and avoids a multitude of heart aches.

—

The man who wakes up some morning to find himself famous is the man who works hard.

—

Some merchants are experiencing hard times because their business methods are hard.

—

The launch of a bright business idea means the floating of a money-making scheme.

—

A business cannot breathe without credit any more than can a man live without breath.

—

Merchants who are loose in their habits have not generally a tight hold upon their business.

—

A number of contemporaries "drop on" to these "drops" and drop them into their columns, but they seldom "drop on" to their duty of crediting them to THE CANADIAN GROCER.

—

If you must fail, by all means fail honestly; if you cannot fail honestly, do not fail at all.

—

Where integrity is wanting, credit should not be given. The one is the foundation of the other.

—

Confidence, after all, is more to be desired than the gold we hear so much about these days.

—

If you cannot remain in business by telling the truth, it is certain you cannot by telling a lie.

—

Because a firm is old it should not be taken as an indication that disintegration is near at hand.

—

Ambition is a good thing, but overmuch of it draggeth a man down rather than lifteth him up.

—

He is a mistaken man who imagines that questionable sharp methods will bring him success in life.

—

When a man offers you a "sure thing," ten to one he will get the "sure thing" and you the nothing.

—

The price of rolled oats in the United States has rolled up about 50 per cent. within a few weeks.

—

It is because merchants keep their heads so far apart from each other that so many businesses go to smash.

—

When a merchant is retrenching he should be careful that he does not cut into the foundations of his business.

—

Silver advocates who put gold clauses in their contracts evidently do not want to be paid back in their own coin.

—

The greater a man's bank account is the greater are his responsibilities; but the most of us are quite willing to increase our bank account, notwithstanding.

—

It is usually the laziest man who complains most about hard work, and the slowest merchants about hard times.

—

The consumer is the storekeeper's judge, and whether or no the latter shall remain in business depends upon his verdict.

—

Account every man honest until you prove him otherwise; but check over your goods when you receive them nevertheless.

—

It is well for a merchant to sometimes imagine himself in the place of his customers. He then gets a partial glimpse of himself as others see him.

—

The young man who will do the great things in the world is he who condescends first to do the little things. Children have to walk before they can run.

—

Most of us value object lessons, but few of us relish being made the object of lessons, especially when it is our weaknesses that are the subjects exhibited.

—

There is many an intelligent young man who is steering for Nobodyism who would be established in Somebodyism were it not that he had mistaken his calling.

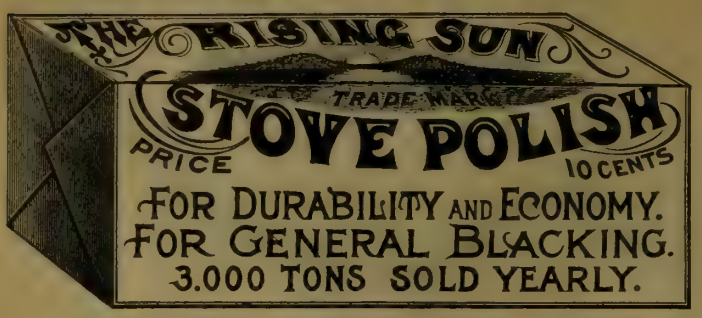
—

The looser a merchant is in giving credit the more unfair is he to his creditor. If a reservoir is allowed to leak, it is to be expected that there will be no water in it some day when the water is wanted.

—

Every member of a business men's association ought to be sufficiently interested in the organization to not only attend the regular meetings but to do his best to build up the membership. The greater its membership the fewer will be the evils with which the trade will have to contend.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

PEANUT CROP OF 1896.

AS usual with us at this season of the year, says The Norfolk, Va., Journal of Commerce, we have prepared a report on the growing crop of peanuts in Virginia and North Carolina, and present below the result of investigations. We do not claim these reports to be perfect, but give out the best information obtainable from reliable sources in response to numerous enquiries sent through the sections that raise peanuts. The answers to our questions cover the period between the 10th and 25th of July.

The first enquiry was, "How does the acreage planted in peanuts in your vicinity compare with that of last year?"

The answers to this question, when tabulated and averaged, show that 44 per cent. give an increased acreage of 20 per cent. over last year, 44 per cent. say the acreage is about the same and 12 per cent. report a decrease.

The second inquiry—"How is the stand?"

Thirty-four per cent. report the stand poor to very poor; 45 per cent. only fair; 15 per cent. good, and 5 per cent. very good.

The third question—"Have there been excessive rains, and if so, what effect have they had on the planting and subsequent growth of the vine?"

There is great uniformity in the replies to this inquiry. In almost every case excessive rains are reported retarding the growth, rendering the vines very small and grassy, and precluding working the plant. In a number of cases fields have been abandoned, a few under water. Stiff lands have not suffered much, but on light lands the vines are small, grassy and in poor condition. Ten per cent. of the replies, however, say that the rains have been beneficial.

The fourth question was: "From present condition of crop is it expected that with favorable seasons it will be a full one?"

Seventy-five per cent. report that a full crop cannot be made, a large proportion of them giving it as an opinion that not over a half crop can be expected. Twenty-five per cent. report that an average to a full crop will be made if seasons are favorable from now on.

A resume of the above leads us to the conclusion that there is an increase of acreage over last year of possibly 12 to 15 per cent., induced by good prices obtained through the past season; the stand is under average, being only fair; the excessive rains have proved a serious drawback, though not an unmitigated evil in many cases, and the almost unanimous opinion is that a full crop cannot be made. The reports indicate about two-thirds of a crop for the coming season.

We find that in dividing the replies from Virginia from those of North Carolina that the condition of the crop is more favorable in the latter state. The increase of acreage is slightly greater in Virginia than in North Carolina. The rains have done less damage in North Carolina, because of the fact that they were not so general, the tier of northern counties suffering mostly.

We hear from Tennessee that the crop there is in good condition.

The peanut is a hardy plant and will live under discouraging conditions. It is extremely difficult in the face of a present poor or only fair stand to foretell what effect possible future perfect weather conditions will have on the crop. Our experience teaches us that it is often underestimated.

The present peanut season, which will soon close, has been rather a remarkable one. Early in the new crop the cleaners became convinced that there would be a shortage, and this feeling strengthening, culminated in the month of January in the highest price paid for several seasons, a few lots going as high as 4c. der pound.

The large amount of money invested in stocking up on peanuts by reason of the price being nearly double that of the previous year, and the exceeding slowness of the jobbing trade to take them, caused a complete congestion of the market for farmers' goods early in February. For four months there was practically no market, buyers not even caring to look at offerings, and only within the past month or six weeks has there been any disposition to purchase. Buying is not yet general, and figures are reduced to 2½c. to 3c.

On the whole, the past season has been a fortunate one for the producers, the large bulk of the crop having been moved at remunerative figures. Owing to the crop having been short of an average, there has been no excess of peanuts offered within the past few months; the cleaners are gradually reducing their stocks, and the likelihood is that prices will be maintained until new crop nuts put in an appearance.

With fair trade it is expected that nearly all, if not all, of the old stock of peanuts now on hand will be bought up and sold by the time new ones can be used, and were all other conditions favorable we might expect good prices, when the market opens, for new nuts. There is so much uncertainty in financial circles as to what is to be the policy of the Government that it promotes timidity among the jobbing trade, and the policy which has prevailed so long among them of buying from hand to mouth is likely to be kept up for some time longer. Presidential years are ever years of more or less stagnation in trade, and this will prove no exception to the rule.

DEATH OF W. M. MILLIGAN.

W. M. Milligan, who for many years carried on business in Toronto as a retail grocer, died at his residence, 195 College street, on Friday morning. The deceased was 45 years of age, and had been in ill-health for some time. Pneumonia was the cause of death. The funeral took place on Saturday morning at 9 o'clock.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE BEST....

COFFEES, SPICES, EXTRACTS

Are branded L. S. & B.

IF YOU HAVE NOT TRIED THEM, DO SO.

LUCAS, STEELE & BRISTOL WHOLESALE GROCERS Hamilton

Golden Age. . .

We have now completed our list of leaders by adding the Golden Age package tea, packed in cases containing 60 lbs. each.

No. 1, 60 lbs. all black.

No. 2, 30 lbs. black and 30 lbs. mixed. No. 3, 60 lbs. all mixed.

OUR LIST NOW IS . . .

Ram Lal's Pure Indian Tea Fine, Extra and Choice qualities. . . .

Golden Age Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Mascot Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Rangnugger Indian Blend In 100 lb. tins only. . .

MECCA COFFEE, DAMASCUS COFFEE, BENSDORP'S COCOA.

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values.

BALFOUR & CO. HAMILTON.

You take no chances when selling

"LUDELLA" CEYLON TEA

It's a trade maker and a trade holder.

H. P. ECKARDT & CO. Wholesale Agents TORONTO

ONE MAN'S SUCCESS.

A BRIGHT young man, just from the country, entered one of the large city stores as a salesman, and showed his capacity for business by quickly acquiring a large personal trade, says Grocery World. He rapidly passed older and more experienced salesmen, and incurred no little disfavor with some of his envious fellow clerks. It provoked their jealousy to have good customers make special request to have this young man wait on them. When they found out the secret of his popularity, many of them also found they had formed habits of working that almost entirely deprived them of the ability to become as good a salesman as this young country man, whose experience, previous to entering the larger field, had been confined to the little village store owned by his father.

He, with his fresh, receptive mind, discovered, very soon, the secret of the success of the best salesmen in the big store. The other clerks were satisfied to ascribe success to ability to pull the wool over the "old man's" eyes, or to some accident or relationship. The young man from the country at once saw that success was the result of the ability to sell goods. He was satisfied that the "old man" (he never thought or spoke of the proprietor in such terms, however), was only looking for real business ability. He felt himself able, but his great study was how to show his capacity in the shortest possible time. He discovered there were more good customers than the really good salesmen could handle, and that many new people came to the store every day. He also observed that the average salesmen were practically indifferent as to whether they pleased the customer or not, and that they attempted to judge customers by this or that standard, and their indifference was usually gauged by the probable importance of the person they were waiting on. Only a very few seemed to have a personal trade. He was convinced that if he could make people ask for him, his success and advancement were assured. He accordingly set about to make acquaintances. His appearance attracted very few to him. He was evidently a new clerk, and people at least expect those with experience to be best able to serve them. The young man, being the latest addition to the force in his department, was obliged to follow the custom and take such customers as the other clerks did not want. However, he kept his eyes and ears open, and improved every opportunity to do some ever so slight a favor for a customer. He made himself perfectly familiar with the stock, and often made suggestions, politely, which pleased the customer. Often he would see a customer leave the counter, having failed to get suited. The shrewd young man would have in mind just such goods as he felt she would want, and would politely stop her before she left the store, and show her the goods which the other clerk was too careless to look for. He would also manage to learn the customers' names, and also to have them learn his. In many ways he added one after another to those who would insist upon having him wait upon them, until the proprietor was forced to recognize his value, and advancement followed rapidly. This young man became a very successful merchant afterwards, in one of the smaller towns, where he preferred to live, rather than in the city. While he might have been more prominent had he remained in the larger sphere, he was satisfied with less money, less honor, perhaps, with less worry, less anxiety, and more real comfort and enjoyment than is the lot of the very "successful" merchant in the large cities. He also enjoyed the consciousness of having earned his success by diligent use of the talents with which nature had endowed him. As this story was gotten from the gentleman's own lips, we trust the good example he set his fellow clerks years ago may live on, doing good to those who read it.

LARGE RUN OF SALMON.

The run of salmon in the St. John river, in the neighborhood of Springhill, during the present season has been the greatest for many years past. Fishermen residing between this city and Long's Creek, have recently been making some splendid hauls, some of them capturing as many as eight or ten in a single night. Mr. Wilmot Guion, who handles probably about two-thirds of the catch between his store at Springhill and Long's Creek, reports that during the past three weeks he has purchased from fishermen, on an average, not less than 200 pounds of salmon a day, or about 3,600 pounds during the three weeks. Fishermen who operate between this city and Springhill and quite a number residing above the latter place, bring their salmon direct to this city, and no account is kept of the number taken. The average price paid to fishermen just now is from eight to ten cents per pound, so it will readily be seen that the big run of salmon is an important item to residents along the river.

A gentleman who has resided at Springhill off and on for nearly half a century, informed The Herald that in all his experience he never knew salmon and grilse to be as plentiful in his locality as they are at the present time. The season for salmon fishing with nets closed on Saturday, August 15th.—Halifax Herald.

Scott & Millman, grocers, Guelph, have sent THE CANADIAN GROCER a sample of a paper bag for putting up tea in. The outside has the appearance of red leather, while lead paper covers the inside. The firm's name and brand of tea is well brought out in letters of gold, black, red and green. It is a handsome as well as an useful bag.

Peek Bros. & Winch, Ltd., the well-known tea merchants, of London, Eng., have opened a branch at Colombo, Ceylon. Mr. Halford, the firm's Toronto representative, informs THE CANADIAN GROCER that the firm will pay special attention to the Canadian trade, shipping direct to this market.

IN STOCK

Canned Lobster, ½'s
" Clams, "talls"
" Fresh Herring, "talls"
" Kippered " "oval"
" Herring in Tomato, "oval"

NEW PACK

The DAVIDSON & HAY, Ltd. WHOLESALE GROCERS Toronto

The greatest Net Profits

come to you when your stock is turned over often. Pan-Dried Rolled Oats (registered) won't stay about so long that your profit will be eaten up when a sale is made.

Even as little a thing as Pan-Dried Rolled Oats may establish your reputation for quality if you're about starting in business. It has helped us to sell other cereals, for quality counts.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. "BELL BRAND" Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

THE CREDIT QUESTION.

THE following is an extract from an address delivered by J. G. Cannon, vice-president of the Fourth National Bank, New York, before the National Association of Credit Men at Toledo :

Modern commercial firms cannot exist without borrowing ; and if their financial condition and their balances at bank warrant them in asking for funds, they are entitled, as a matter of commercial custom, to the money, and the whole matter of borrowing is thus placed upon a business basis and depends not merely upon favoritism.

When a statement is received it should be carefully analyzed. It is especially desirable to investigate the personal record and character of the would be debtor, for, after all, everything depends upon his honesty. The psalmist says : "The righteous is ever merciful and lendeth : the ungodly borroweth and payeth not again," and the truth of this verse of Scripture is fully exemplified in this day and generation. The sacred writer also says, "The borrower is servant to the lender :" but sometimes it seems as if this was reversed, as many borrowers assume a position where they believe themselves masters of those from whom they secure credit.

In investigating the honesty of an applicant for credit it is always well to find out in an indirect way his idea as to what constitutes honesty. Another point which should receive attention is the man's ability ; also the circumstances under which he started business life—whether he made his money by his own efforts, or it came to him through the assistance of his friends or relatives, or he inherited it.

A statement should show how much stock a concern carries, what its indebtedness is, on what terms it sells its goods and whether its credits are settled by note. One should also ascertain what are the firm's running expenses and what amount is withdrawn by its members for living expenses ; what accommodation it receives at its bank, and whether it is out of debt once or twice a year.

One of the principal points for investigation is the manner in which a concern buys its goods, and whether the buyer has a proper idea of what he buys, and buys in accordance with his requirements. Injudicious buying and the piling up of undesirable stock will seriously impair the resources of any. concern and place it in a position where it will be difficult to turn its merchandise profitably. The old adage runs: "Goods well bought are half sold."

All statements should be analyzed with liquidation in view.

There are, generally speaking, two classes of people who make failures ; first, those who will not talk at all ; second, those who will tell all that anybody wants to know and a considerable more besides. A credit man should beware of both under ordinary circumstances.

Many credit men make bad debts because they do not pay enough attention to little things ; in other words, they do not appreciate the force of the saying that "straws indicate the way the wind blows." To illustrate : A friend of mine some time since cited an instance where he had turned a party down because of information received by a member of his family from their dressmaker, to the effect that this party was not paying the dressmaker's bills promptly. He also told me of a livery stable keeper who had given him valuable information which caused him to refuse credit to a man who had become dilatory in paying his livery bills and who, a little later on, failed. Many credit men hear and know things about those to whom they are granting credit, that they do not at the time regard as significant; but when the concern fails they are reminded that they heard so and so a few years before. If they had followed up these leads, they would probably have escaped loss.

It is especially desirable also to investigate each firm closely and frequently. A great many losses are incurred because credit-men consider a man good for the reason that he has been good in the past. Each case ought to be carefully investigated about every time it comes up, in order to ascertain if the party is holding his own, making advancement, or running behind.

An excellent idea can be gained regarding the credit of concerns by ascertaining the class of firms from whom they buy their goods. A poor credit risk may do business with one or two first-class houses ; but it will be difficult to do business with a dozen or more houses of high standing, as houses that pay close attention to credits are not likely to sell a party of doubtful reputation. In other words, if a dozen good credit-men whose business it is to investigate a man's good standing and character, look him up thoroughly and are ready to sell him, it hardly stands to reason that all of them will be led astray ; consequently, if you find a man dealing with a number of first-class houses, you can sell him more freely than you otherwise would.

The manner in which a firm pays its bills is an important subject for enquiry, for if a concern borrows money in the open market and also allows its bills to run to maturity, it plainly indicates that something is wrong, as it is virtually burning the candle at both ends.

The sales, capital and terms on which a house sell its goods should be carefully considered and compared. There is a proper relation between them, and a mathematical calculation will prove the truth or falsity of the statement. If we have data covering these points, together with a detailed statement, we can form a good judgment of the credit of a concern. These facts will also serve to bring to light any dead or doubtful assets, and they will frequently show whether a concern has the capital it claims. I therefore consider this information of great importance, and it should be the aim of every credit-man to obtain it.

A man's personal habits should be closely enquired into, for if he is loose in these he cannot be expected so to change his life that he will be straight in his business affairs. This leads me to say that I hope this association will give its closest attention to the punishment of those people who make false representations of their condition and thus obtain credit when their financial affairs do not warrant its extension. Another thing of which I am firmly convinced is, that where a concern fails and pays a dividend of only twenty-five per cent. or less, when it goes into business again it should not be accorded the same terms and privileges as a firm in the same town that has paid one hundred cents on the dollar for its stock ; in other words, a man who has compromised his credit should not be placed upon a plane of equality with a man who is strictly honest and honorable and has paid dollar for dollar Too frequently the trade are anxious to commence selling to a man immediately after his failure and compromise, which only serves to encourage dishonest practices.

Dishonesty and fraudulent failures are attracting too little notice, and the parties are too often allowed to escape unscathed ; whereas, if they were held to a strict accountability for their crimes, it would clear the business atmosphere and the result would be of great value to the mercantile community. Its moral influence would be excellent, and it would be plainly indicative to other dishonest debtors that they must expect the same fate. I sometimes feel that banks and mercantile creditors are in a measure responsible for allowing guilty parties to escape merited punishment, When a dishonest failure occurs, creditors are often too anxious to secure whatever dividends may be coming to them, and this encourages the swindler in carrying out his nefarious practices.

The head of one of the largest mercantile houses in this country told me some time ago that he had caused the imprisonment of a man for deceiving him as to his financial affairs, with the result that had been surprising ; and since that time, in a number of cases, parties on the verge of making an assignment had come to him and squared up their accounts simply because they were fearful lest he should push them if they failed while owing him.

There is no good reason, to my mind, why parties who are guilty of making fraudulent failures should not be punished to the fullest extent, for there is little difference, if any, between a man who robs you of your purse and one who, by a successfully constructed network of falsehoods, has obtained money or its equivalent in merchandise from an institution or firm. Dishonesty and deceit are at the bottom of these failures, and men with propensities in that line are certainly better behind the bars, where they are restrained from doing further evil.

I am thoroughly convinced there should be erected a bar of public opinion beyond which these dishonest parties cannot pass. They should be ostracised from the society of all honest and upright business men, and should be made to pay the full penalty of their acts.

SEND FOR SAMPLE.

In their advertisements the Ireland National Food Co. have asked the retailers of Canada to send for sample package of "Farinosa," the new cereal food. Have you complied with their request? New goods are always profitable to have in stock. If you have not already done so send for sample at once.

E. W. Stewart, alias G. W. Clay, is wanted in Chatham, Ont., where he is alleged to have swindled a number of merchants. He represented himself as the agent of a New York publishing house.

HAVING PURCHASED

The Stock of Smith & Keighley

at considerable under cost, I am closing it out at

Prices Unheard of in the Trade.

JAMES ADAMS, - 9 FRONT ST. EAST, TORONTO

TETLEY'S

INDIAN AND CEYLON TEAS

are selected by experts of many years experience. If you have not tried them, send for a sample order. Retail at 50c., 60c., 70c., $1.00.

BLACK AND GREEN, 40 CENTS.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

Some Assurances to the Trade

No Weak Imitation. . .

THE MITCHELL'S SCOTCH WHISKEY

We sell in Canada—the kind so many have learned to use—is the very same kind which won the two gold medals at the Glasgow Exhibition. The same old smooth whiskey—no adulteration—no cheaper stock.

The Very Same Brandy

THE P. RICHARD'S BRANDY

Which is so rapidly increasing its popularity in Canada is exactly the same as the sample submitted to the chemist, and which was declared "absolutely pure." You couldn't sell a better brandy.

LAPORTE, MARTIN & CIE.

Wholesale Grocers,

72-78 St. Peter St.

Montreal.

HINTS TO BUYERS.

H. P. ECKARDT & CO. have a big shipment of their "Victor" brand Japan tea arriving. The tea is early picked and of good quality.

T. A. Lytle & Co. report heavy sales of vinegar in all parts of Ontario.

Only a trial order to convince they're leaders. Boulters' "Lion" brand.

The best houses in Toronto sell Boulters' canned goods. Do you sell them?

Northrup & Co. report a steady increase in sales of "Instantaneous" tapioca.

Not cheap, but good. Sell Boulters' peerless "Lion" brand canned goods.

John Sloan & Co. are offering a line of tomato catsup to retail at 10c. per bottle.

The sale at this season for Marshall & Co.'s Scotch fish delicacies is always large.

John Sloan & Co. are in receipt of a shipment of Japan teas which are showing good value.

James Turner & Co. this week are advertising their "Golden Age" tea in lead packages.

F. W. Fearman, Hamilton, is advertising a fine line of cooked meats, very desirable for hot weather.

Marshall & Co.'s Scotch fish delicacies are great sellers, and give a good profit to the retailer as well.

The Eby, Blain Co. have in stock this season's pack "Quail on Toast" codfish, 1 and 2 lb. blocks.

Perkins, Ince & Co. have due in about two weeks a shipment of their well-known brands of Japan teas.

Beardsley's shredded codfish and Acme sliced beef, 1 lb. and ½ lb., are in stock with the Eby, Blain Co.

T. Kinnear & Co. have in stock a carload of West India molasses, fine quality, which they are offering at reasonable prices.

Buyers should note the price at which W. H. Gillard & Co. offer two high-class packs of salmon—"Flag Ship" and "Ice Castle."

The Eby, Blain Co., Ltd., received a large shipment of fine Filiatra and Casalina currants in cases and half-cases.

As the season for salt herrings in kegs is close at hand, the agents for Marshall & Co., Aberdeen, report having booked some good orders for their "Crown" brand.

An enormous quantity of the "Rising Sun" stove polish is now being exported to Great Britain. Sixty-five thousand cases were sold through the English agency in London last year.

W. H. Gillard & Co. report an extremely large sale for Gillard's new pickle and Gillard's new sauce, several hundred cases having been shipped out this month to their retail friends.

Walter R. Wonham & Sons, agents for Marshall & Co.'s canned fish delicacies, report having taken some large orders in the west for these popular goods.

W. H. Gillard & Co. are offering some splendid values in selected Valencia raisins. Buyers would do well to drop them a line.

James Turner & Co.'s ad. in this issue has a string of leaders of which they are controllers and packers. They say they are ready to back them all, as they are each winners in their class.

The Eby, Blain Co., Ltd., are offering vacuum pan process salt in car lots at specially low prices, delivered at any railway station in Canada. They are anxious to get an enquiry from every salt handler in Canada for quotations.

The Eby, Blain Co., Ltd., are offering this week a new cheap pickle, "Roberoy" brand, which they claim to be of the finest quality and most attractive package on the market—20-oz. bottles; bbls., 6 doz.; cases, 3 doz.

The new "Sun" stove polish, made by the proprietors of the "Rising Sun" stove polish, is put up in the most attractive sort of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

W. H. Gillard & Co. report the arrival of the finest values in Japan teas to retail at 25c. that they have had since being in business. They are magnificent in style and of fine liquor and well worthy the attention of all readers of THE GROCER.

The Laing Packing and Provision Co., Montreal, have just issued their new wholesale price list, which went into force on August 12. Buyers generally and readers of THE CANADIAN GROCER can have it mailed by addressing the company, 839 St. Catherine street, Montreal.

Morse Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun" paste stove polish, amounting to eleven carloads of fifteen tons each. At this season of the year such a day's sales of stove polish is phenomenal, and attests the popularity of these goods.

Hon. Elijah A. Morse, M.C., who is the sole proprietor of the firm of Morse Brothers, Canton, Mass., has served in the National House of Representatives, eight years as a representative of one of the most historic districts in the old Bay State. He still continues in the active management of the business, and the popularity of the "Rising Sun" stove polish well illustrates the force of his business methods.

COLD STORAGE TRANSPORTATION.

THE question of cold storage transportation of dairy produce across the Atlantic was fully discussed at Montreal last week.

The Premier, the Minister of Agriculture and the Minister of Trade and Commerce met by appointment deputations of the Montreal Butter and Cheese Association and the different Dairymen's Boards of Trade there. Spokesmen from each had their say, and the representatives of the Government gave their assurance that the matter would have immediate attention.

Perhaps the most practical information pertaining to the problem was imparted by Jno. McKergow, of Ayer & Co. That gentleman pointed out that the railways already provided a certain amount of cold storage accommodation on land. All that was wanting was the ocean facilities. Both he and President Grant gave plenty of reasons why the matter should receive immediate attention. Denmark, a smaller country than Canada, sent last year $29,000,000 worth of butter to Great Britain. New Zealand also contributed a large amount. Both the Danish and New Zealand butter commanded higher prices in England than Candian. This was due to the fact that both were landed in better condition in England, because they were carried in cold storage compartments.

This being so, Canada should certainly not be behind-hand, and THE CANADIAN GROCER unites with others in requesting that the Government will announce its decision with as little delay as possible.

It may be pointed out that in a modified sense the experiment of cold storage has been tried with direct practical benefit from Montreal. The Elder-Dempster boats, which sail between Montreal and Bristol, are provided with a limited quantity of cold storage space. This space has been filled every trip, and no later than last week the Hon. Sydney Fisher, Minister of Agriculture, entered into an arrangement with them to extend this space.

The increase in the exports of butter to Bristol in 1895, and this year since this company made the departure, show that it has only to be universally adopted to quadruple our butter exports. Bristol this year so far has trebled her imports of Canadian butter, having taken fully three-quarters of the total Canadian exports so far this year. This is mainly due to the above fact.

Canadian creamery butter is as fine as any in the world, and consumers in Bristol who get it in proper shape acknowledge the fact by increasing their orders. Why should this port be the exception?

IT ISN'T EASY

For a grocer to run either a big store or a little store without having some complaints.

No goods are subject to a more careful test than his—the test of the family table.

You are often not to blame—you buy from others, and representations may be false.

There's no need, though, to have dissatisfied customers along the lines we sell you.

We never took hold of a poor article—never tried to sell one—don't want to begin the experience now.

These goods are the best in their class. Their makers' names are their best guarantee. Just a word to prove it.

CROWN BRAND FLAVORING EXTRACTS

These we ourselves make. We make them in forty different flavors. We allow nothing to adulterate their purity—nothing to weaken their strength. They're the purest and best extracts on the market to-day.

BEST BRANDS OF PURE OILS

Pure **Salad Oil** and **Olive Oil**, put up by Jonas Hanart, Bordin and Dandicolle & Gaudin. Care in their preparation and their purity has made them popular. Olive Oil, pure cold drawn, in stock in all sizes.

FRENCH MUSTARD

Our new packages, Sugar Bowl, Cream Jug and Caddy are ready sellers.

KEOPFF'S FAMILY GELATINE

Put up in 1-oz. packages. In sheets, silver or gold label.

LORIMIER'S WORCESTER SAUCE

A good stock with the stamp of brand newness just at hand.

TRYPHOSA

A new jelly powder already flavored and sweetened. Only add boiling water to make a delicious dessert.

SOLE AGENTS FOR CANADA

ROBERT GREIG & CO.

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

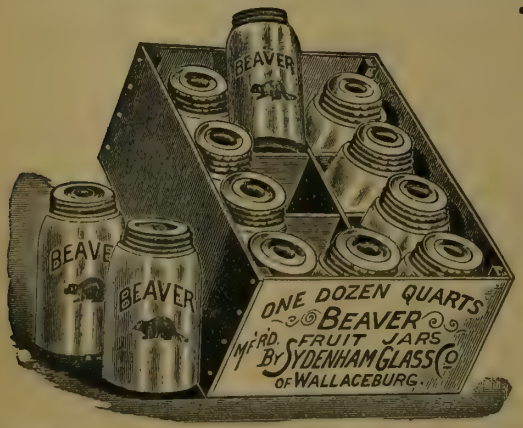
Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift . . Baking Powder

Always Pure Always Reliable
Always Best

The Snow Drift Co., - Brantford.





The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS **Wallaceburg, Ont.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
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FINE MAGAZINE PRINTERS
and
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MONTREAL: - Board of Trade Building. Telephone 1255

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell, General Subscription Agent.

THE TRADE SITUATION.

THE trade outlook in Canada may not be roseate ; neither is it gloomy. Our prospects naturally depend a great deal upon the crops. In Ontario we have more of everything in the way of cereals except beans than we had in 1895. In horned cattle there is a slight increase, but in other descriptions of live stock a small decrease is to be noted. The shortage experienced last year in fodder is, no doubt, responsible for the decrease in live stock. It is gratifying to know that there is not any probability of a shortage in feed during the next winter and spring, the crop of hay being something like 400,000 tons larger than a year ago, while such supplementary fodder as corn and straw is abundant.

The magnitude of the fruit crop, of course, everyone is conversant with, and the bounty of Nature in this particular is not confined to any one province.

Manitoba has one-third less wheat than in 1895, but a twenty-million-bushel yield is no insignificant crop. Barley and oats are good crops in the province, while dairying and stock raising there are rapidly developing.

Although mining in Canada is only fractionally what it might or will be, yet never in the history of the country has there been as much interest taken in the industry nor has the development of the mines been so extensive.

In Ontario gold mines of unusual richness are being worked. British Columbia has become the Mecca of gold-hunting speculators ; and in that province large quantities of silver, lead and copper are being mined as well. Gold-mining operations are also being vigorously pushed in Nova Scotia, while coal mining there is enjoying unusual activity and the prospects are for its continuance.

Turning to the commercial institutions, we find the conditions fairly healthy. For some time all classes of dealers have been buying with a great deal of caution, with the result that continuous buying is necessary in order to keep stocks assorted.

Hand-to-mouth buying is not always the most satisfactory for the manufacturer or the jobber, but it is the best and consequently the healthiest way in which to do business when trade is quiet and confidence in it inclined to be weak.

A natural concomitant of cautious buying is light liabilities. And country merchants' liabilities to the wholesaler and manufacturer are not only light, but, what is more, they are being well met as they mature. Of course, the manufacturer, the wholesaler and the retailer are all scrutinizing their accounts more carefully than formerly, and to this is no doubt in part due the fact that payments are not bad in spite of the quiet times that we hear so much about. But whatever may be the cause, payments are, on the whole, fairly satisfactory.

Another favorable condition is the earnings of the railways, these still showing increases over both 1895 and 1894. The monthly bank statements are also on the whole favorable. Here are then at least two business barometers whose readings are encouraging.

The most disturbing element in the situation is the currency question in the United States. It decidedly threatens to demoralize trade there ; and the commercial conditions there are not without their influence on this country, relatively small as that influence may be. Then there is our own promised tariff reform. That undoubtedly is not without its influence upon the trade of to-day. But the Government has promised that there shall be no radical change, and that whatever changes may be made will only be made after the different interests concerned have been conferred with.

But we are of opinion that the deterring influence of the tariff upon trade is not as great as some imagine. People have been buying from hand to mouth for a long time, and, tariff reform or no tariff reform, they are likely to do so for some time to come. What they need they will buy ; and that is about all they have been doing for a year or more.

As far as Canada is concerned, there is nothing in evidence to cause alarm. There is, however, a great deal that is food for confidence if the merchants of the country choose to digest it.

A QUESTION OF BUSINESS, NOT POLITICS.

IT does not necessarily follow that, in the the adoption of preferential trade within the British Empire, free traders shall sink their free trade doctrines, or protectionists their protectionist doctrines.

Although expansive oceans separate the different members of the British Empire one from the other, yet we are none the less one nation, just as much as are the different states composing the German Empire, or the different states which make up the republic to the south of us.

He would be a narrow man indeed who would to-day aver that, in the consummation of the schemes which created these countries as they now are, there had been any sacrifice of principles, either free trade or protection.

Great Britain is asked to place a small import tax on goods produced without the empire, not because free trade has proved a failure in Great Britain. Nor are Canada and the other protectionist colonies asked to lower their tariff against imports from the Motherland because protection has proved a failure. The object sought is the upbuilding of trade within the Empire. And the method suggested is conceived to be the best for attaining it.

But even granting that the preferential trade idea means the paring of a principle here and there in order to create a wide enough passage-way for its consummation, it is certainly not sufficiently unrighteous to cause any sharp pricks of conscience.

Nations, as well as individuals, have to give and take continually. It is only right that they should. And, in order to the furtherance of a scheme of such importance, free traders on the one hand and protectionists on the other should not think at least more than twice before lending their aid to the movement.

To look at the question from either a protectionist's or a free trader's standpoint will be fatal to it. We need to look at it primarily from a business standpoint. That means looking at it in a practical way. The other would mean a theoretical way. And theories are never of any use till they are reduced to practice.

Preferential trade is worth being obtained. Its attainment would mean increased financial interest in each part of the British Empire with the other. And following this would come a tightening of the strings of nationalism. It was the snapping of the commercial strings that caused the severance a century and a quarter ago of the national strings that held the North American colonies to the British Crown.

The cause responsible for that event will never be a factor again ; but neglect may.

Great Britain cannot afford to ignore her colonies, Canada particularly.

Britain's trade with foreign countries is not monopolized as it was. Other nations are learning the arts of peace, and they are becoming proficient in it, as the Motherland is realizing. Even from a financial aspect it seems that Great Britain's wisest policy is to look after her colonies. And the best way in sight at the moment for doing this is by promoting preferential trade with her children.

VALENCIA RAISIN OUTLOOK.

THE first of the early shipments of new season's Valencia raisins, according to a cable despatch, left Denia on Monday.

Last season, it will be remembered, Valencia raisins were not much of a factor in the United States market on account of the figure cut by raisins of California growth. This campaign the influence of the latter is not likely to be so great, the crop being smaller and prices higher.

In Spain, on the other hand, the crop is larger than it was a year ago, while prices are expected to rule about the same as they did in 1895. What might have otherwise been lower prices is due to the fact that the consignments of Valencia raisins for England are so large that only about the same quantity as usual will be left for other consuming centres.

As intimated by a letter received in Toronto this week, raisin firms in Denia are already building their hopes upon an increased trade with the United States, and steps have been taken by them whereby they may be promptly advised of every turn the market may take.

SHORT INDIAN TEA CROP.

The Indian tea market has assumed a much stronger position lately. The cause is the likelihood of a greatly reduced yield.

The weather this season in some of the tea-growing districts has been very unfavorable. The particular trouble, according to private advices received in Toronto this week, has been the want of rain, while the weather has been very hot, and leaf prospects are disheartening. In one district, the Jalpiguri, there has been fifteen inches less rain than usual. The celebrated Assam district is among the sufferers, the gardens there losing their green appearance, and very little leaf is showing on the plants.

The statistical position is much stronger in consequence and prices are higher in sympathy.

RICHARD FLACK, ABSCONDER.

LONG years of acquaintanceship does not always enable one to gauge rightly the character of a man.

For several years Richard Flack carried on a grocery business at Gerrard and Sword streets, Toronto. He was industrious, and because of his geniality, popular. His wife, too, was politeness personified. Unlike most grocers, Mr. Flack's grocery was the only one within two or three blocks. He kept good goods and did a good trade, and until about two years ago was looked upon as being a prosperous grocer.

Honesty was supposed to be his most predominating characteristic. But whatever it once was, it now appears to be one of his predominating shortcomings.

Richard Flack is to-day an absconder.

About two years ago he began to get slow in his payments. Instead of getting better he began to get worse, until at last most of the wholesalers with whom he dealt sent out goods to him marked "C.O.D." Sometimes when a bill of goods was wanted very badly and the money could not be scraped together Mrs. Flack would appear before the wholesaler or manufacturer who averred that if there was no money no goods would be forthcoming, and weep so copiously that the goods were frequently delivered.

There are a number of grocers in Toronto who close their places of business at 1 p.m. Wednesdays. Until Wednesday, the 12th inst., Mr. Flack was not one of them. On that afternoon, however, he closed, and the store remained closed until the bailiff, a day or two later, opened it.

Shortly after Mr. and Mrs. Flack closed their store on Wednesday they turned their backs on the city of Toronto. At any rate they were not in evidence Thursday morning, nor have they been since. Where they are no one can tell. On Wednesday morning Mrs. Flack is said to have borrowed a valise from a friend, stating that she was going over to Niagara and wanted to bring some things back with her. Perhaps the "things" will be depreciated American silver dollars to liquidate her husband's liabilities.

The worst feature of the circumstance is not Mr. Flack's merely going away. Nor is it the money which he owes. The worst feature is the methods which he is alleged to have adopted to raise money.

For some time he has been industriously borrowing money from his friends and relatives. Some endorsed for him. His poor old father, a man of 84, chiefly did this latter office for him. And when his father was not conveniently accessible and he wanted his parent's signature he sometimes affixed it himself. The consequnece is that wholesalers and others who are holding notes endorsed by father and son are wondering if they have the genuine endorsation.

Mr. Flack, sen., was also Mr. Richard Flack's landlord, and it is alleged that for two years he has received no rent. The bailiff is in possession at the father's instigation. As a result of his son's defalcations he is ruined financially, and will have to spend his latter days with another son. It would have been better for himself and for all concerned if Richard Flack had died at his birth.

NEW CROP CALIFORNIA FRUIT.

SOME definite and interesting information was received in Montreal this week regarding new crop California dried fruit.

The raisin crop is estimated at about 70 per cent. of last year's, and there will be only a limted quantity shipped during September. No prices have been made on leading brands for September shipment, but they are anticipated to be high. Any sales so far made are for October shipment, a new feature being the almost complete absence of consignments this year; the great bulk of the October arrivals will be goods sold f.o.b. Coast. For this reason it is anticipated that the consigned goods this year will be of diminished volume and much later than last season. Another feature of the situation is the diminished quantity of bunch stock. As a rule lower prices are not looked for, as there is great risk of the second crop not being cured to its full capacity.

Forward sales of leading brands so far made for October shipment, will cost 5½c. for 3-crown and 6½c. for 4-crown, laid down in Montreal.

New crop apricots promise to be phenomenally low, while peaches are expected to average about the same as last year. The former are offered about 2c. less than last year, and the latter about ¼ to ½c. higher.

Prunes will run chiefly to the smaller sizes, and 40's and 50's are going to be scarce. Prices so far spoken of appear reasonable.

A CALIFORNIA MAN IN TOWN.

Mr. A. G. Griffin, of the Griffin & Skelley Co., San Francisco, was in Toronto last week. He is taking a trip through the United States and Canada. When he left Toronto it was for Maine, his native state. Referring to business matters, he said it was his opinion that the markets of the United States were so bare of raisins at the end of last season that there will be no difficulty in maintaining present prices for some time to come. He was convinced that last year's low prices would not be touched this year.

ENCOURAGING BUTTER MARKET.

CREAMERY butter recorded a sharp jump during the past fortnight. Two weeks ago the very best price that a seller could realize on the Montreal market was 16½c. To-day buyers are free bidders of 18c., and have taken all the way from 9,000 to 10,000 packages at the advance, which means the nice little difference of $9,400 odd more to the farmer. In fact, the butter situation has been the one encouraging feature for producers of dairy stock this season. That they have realized this the large increase in production fully proves.

The output has been increased fully 50 per cent. this year, for the total receipts to date at Montreal are 119,420, against 66,086 for the same period in 1895. The improvement in the export business is equally marked, shipments from Montreal to Great Britain being fully double what they were last year, viz., 28,590 packages for 1896, against 12,151 for 1895.

The prices this year also have averaged fully as high as those realized last year, viz., about $12 per tub of 70 pounds, or $197,268 more into the pockets of the farmer than for the same period last year.

They certainly need it badly, for the results from cheese have not been very encouraging.

Bristol is taking the great bulk of the Canadian butter exports, and from all accounts seems likely to do so.

Whether present prices will be maintained is difficult to say. Recent advices from Great Britain state that prices there have advanced fully 4s. 6d. per cwt. lately owing chiefly to remarkable drought, which has greatly decreased the domestic English output.

It is worthy of note, however, that in addition to our own Canadian shipments being greater, New York lately has been sending from 10,000 to 12,000 packages weekly across the ocean.

Whether the English consumption will be sufficient to absorb all this great quantity, with what it is receiving from Denmark and other points, is unlikely, and for this reason the advance may be checked.

At 18c. the factorymen ought to make money, and it would be unwise for them to hold out for higher prices, judging from previous experience.

THE ALMOND CROP.

Mr. E. Fielding, of Toronto, representing Oliver & Co., of Denia, has been advised as follows: "We think those requiring almonds are very unwise not to order them now, for we could engage with growers at beginning of season and obtain lower prices. Later on our market will be very much higher, for the French demand enhances prices. The crop progresses well, but it is rather behind, and we do not expect first shipments before August 20. There is a demand from the United States, and we should not wonder if prices were to be high directly after the opening of the market."

FICKLE ROMEO.

About two years ago an Italian possessing the romantic name of Romeo pitched his tent in the Italian settlement of Toronto. There are sundry wholesale fruit dealers in Toronto who wish that he had remained in sunny Italy.

Like a great many Italians who settle in Toronto, Mr. Romeo took to the fruit trade; now he has taken to his heels, carrying with him money that rightfully belongs to half a dozen or more wholesale fruit dealers in the "Queen City." Up to Saturday last he was a free buyer, and it is said his defalcations amount to something like $3,000.

"O, Romeo, wherefore art thou, Romeo."

CHINA TEA EXPORTS.

The exports of China tea from Shanghai to Great Britain, up to July 23rd, showed 1,036,659 pounds more of black, and 96,664 pounds less of green, tea. Exports to the United States and Canada showed a decrease of 1,509,049 pounds in black tea and 4,118,407 pounds of green, a total of 5,627,456 pounds. The decrease of exports of black teas to Odessa was no less than 8,071,048 pounds.

THE SALMON PACK.

THE B.C. Commercial Journal, Victoria, August 11th, says: Reports received Monday place the approximate total pack of the northern rivers at 234,000 cases. Some of the canneries were still in operation when the steamer sailed, but it is believed that the run in the north is over and final figures are not expected to show a material difference from those to hand.

The Fraser River canneries have had a big week, and estimates place the pack for 31 canneries at 201,535 cases. Twenty-three on the main river packed 174,350 cases, and eight on the North Arm 27,185 cases. The total pack so far reported totals 435,535 cases, with two canneries on the west coast of Vancouver Island to hear from. The average for the Fraser River is now about 6,500 cases, compared with 3,225 a week ago.

Last season the northern canneries put up 166,027 cases, and the Fraser River 400,368 cases; total, 566,395. In 1894 the total for British Columbia was 495,371 cases.

The following is an approximate estimate of the packs of the B. C. canneries up to August 8th inclusive:

Cannery	No. of cases
Fraser River—	
Atlas Cannery	2,550
Malcolm, Windsor & Co.	13,900
Star Cannery	10,300
Federation Cannery	9,000
Brunswick Cannery	9,875
Short & Squire	9,800
J. A. Hume & Co., Ltd.	3,250
Phoenix-Britannia Cannery	12,750
Pacific Coast Packing Co.	7,950
Beaver Cannery	9,150
Canadian Pacific Packing Co.	9,235
Westham Island Packing Co.	2,575
Anglo American Canning Co.	2,675
British American Cannery	13,200
Wellington Packing Co.	3,150
Harlock Packing Co.	3,275
Fishermans Canning Co.	9,280
Wadham's Cannery	16,500
Delta Cannery	3,650
Ewen & Co.	6,725
British Columbia Packing Co.	5,750
Boutillier & Co.	7,250
Westminster Packing Co.	2,760
North Arm—	
Alliance Cannery	1,500
Sea Island Cannery	12,675
Richmond Cannery	2,600
Terra Nova Cannery	2,375
Provincial Canning Co.	1,800
Densmore Island Canning Co.	2,100
McPherson & Hickey	1,935
Fraser River Packing Co.	2,200
Total	201,535
Skeena River—	
Carlisle	14,000
Cunningham	12,000
Inverness	11,500
North Pacific	11,500
Ben Accord	11,000
Claxton	10,500
Standard	10,500
Balmoral	10,500
Aberdeen	10,000
River's Inlet—	
River's Inlet Co.	38,000
Good Hope	30,000
Wannock	21,000
Brunswick	18,000
Naas River—	
Mill Bay	5,500
Naas Harbor	7,000
Other northern points—	
Lowe Inlet	9,000
Namu	3,000
Alert Bay	1,000
Total	234,000
Grand total	435,535

THE SIZE OF THE WINDOW.

Many a man neglects window dressing because he is not able to afford the elaborate displays of some of his competitors. It is a poor reason. It is little better than none at all. Size certainly makes a difference. A large window is more striking than a small one, provided that one is as skilfully draped as the other. But a window is by no means twice as striking as one half the size. Choose a subject in keeping with the size of your window. A large window partly draped is about as attractive as a house partly built. That kind of a window doesn't sell goods. Neither does a window with too much draping. Perfection is always attractive. A small thing can be perfect as well as a large one. Make your window as perfect as possible.



For One Dollar and Thirty Cents a Dozen

You can buy two of the highest class packs of SALMON on the market, viz :

Flag Ship and Ice Castle

In 5-Case Lots, from

W. H. GILLARD & CO. Hamilton

We sell GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE.



In a Pickle

People want something good. It is not a staple article of food, but a dainty morsel to whet the appetite and give zest to the meal.

Gillard's New Pickle

Fills the bill exactly. Put up 2 dozen in a case ; single case lots, $3.40 per dozen ; 5-case lots, $3.30 per dozen.

Gillard's New Sauce

Put up in ½-pint bottles : Single dozen lots, $1.75 per dozen ; 12-dozen lots, $1.60 per dozen.

The ingredients of this sauce are selected with the greatest possible care and compounded in such a manner that it has a world-wide reputation.

SOLD BY ALL WHOLESALE GROCERS.

GILLARD & CO. Makers London, Eng.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

BUSINESS does not exhibit much that is interesting. Some houses report being fairly active, but others again have a different tale to tell. It is evident that business is not, on the whole, as active as it was a week ago. Another spell of weakness has attacked the outside sugar markets, but so far the only effect it has had upon the Canadian market is to weaken confidence. Canned salmon is firm and higher prices are being quoted this week by some of the houses. The position in teas continues strong, those of Indian and Japan growths being particularly so. Currants are in good demand with prices firm. Other kings of foreign dried fruits are quiet. Payments are fair.

CANNED GOODS.

The salmon position continues strong, and some of the local wholesale men have this week advanced prices five cents per dozen. Some are of the opinion that there is not enough of the cheaper grades on the market to last until the new pack arrives. Lobster is also held five cents per dozen higher. It is understood that $1 per dozen more than wholesalers in Canada will pay is being obtained in England. Canned vegetables are in light demand, and there is little or nothing being done in fruits. We quote: Tomatoes, 80 to 90c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50 to $1.55; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.55 to $1.60; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The situation is unchanged, the demand being small and stocks of high-grade Rios light. We quote green in bags: Rio, 15½ to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Quiet and unchanged. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Trade is fair at unchanged prices. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The past week has witnessed a return of the easier feeling in the outside sugar markets. London led on Friday with a decline of 3d. for fair refining, and 1½d. on beet. New York followed on Monday with a decline of ⅛ to 3-16c. in both raw and refined sugar, and The N.Y. Journal of Commerce of Tuesday reported that buying was light on account of the belief that values would go lower. London was again easier on Tuesday. In Canada prices are as before. There is still a great deal of sugar going out, but the market lacks life, the buying still being of a hand-to-mouth character. The idea as to wholesale price is 4.35c. for granulated and 3.35c. up for yellows.

SPICES.

The demand for pickling spices is being well maintained. There is no change in prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Business remains much as before. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Business quiet and prices as before. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The position of the Indian tea market is much stronger, unfavorable weather having caused a substantial decrease in the crop. Japan teas also continue to gather strength, and the lowest quotable tea in Japan to-day would cost 15c. laid down on this market. Shippers' agents report that local wholsalers are buying a good many Japan teas, principally medium grades. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Mail advices from Patras regarding currants state that the weather continues favorable, and that the quality of the fruit continues to be good. "It is too early to speak positively of the opening prices," says the writer. Locally the demand for currants continues good. We still quote: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

A cable advice to P. L. Mason & Co. announces that the early shipment of Valencia raisins was effected on Monday, the 17th inst. According to this same cable, quotations for August are moderate. The demand locally is quiet and prices unchanged. Quotations for new crop California raisins reached Toronto this week. They are higher than last year. We quote as follows: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.; Sultana raisins, 6 to 7½c., according to quality.

Quotations just received on new crop Bosnia prunes indicate that much lower values will rule than last year. The crop prospects are good. Locally there is very little doing in prunes. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

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You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

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Recommend

SURPRISE SOAP

For WASHING TOWELS

Linen or cotton or any kind. Towels in use in factories, mills, stores, mines, become very much soiled. It's economy to use first-class soap to cleanse them.

Recommend **SURPRISE SOAP** for this purpose to your customers.

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WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

Quotations received in Toronto this week on new crop California evaporated fruit show that peaches will be about the same as last year, while apricots will be a little lower than a year ago We quote as follows: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Dates, quiet at 4½ to 5½c. First quotations on new crop were received this week.

GREEN FRUIT.

Further appreciation is shown in the orange and lemon market. Rodis are the only oranges on the market, and they are quoted as high as $6.50. The demand is light. Stocks of lemons are getting into still smaller compass, while the demand is being well maintained. Watermelons are in fair demand. Receipts of domestic fruit continue large. We quote: Lemons—Messina, $5.50 to $6. Oranges—Rodis, $6 to $6.50 per box. Bananas, $1.25 to $1.65; cocoanuts, $4 to $4.25 a sack and 60c. per doz; Egyptian onions, $2 per bag; cucumbers, 10c. per dozen; tomatoes, Canadian, 10 to 15c. per basket; watermelons, 25 to 30c. each; apples, Canadian, 5 to 10c. per basket, and 50c. to $1 per bbl.; pears, 40 to 50c. per basket; Lawton berries, 4 to 5c.; peaches, 50c. to $1 per basket; plums, 35 to 60c.; grapes, 25 to 50c. per 10 lb. basket; musk melons, $1.50 crate.

BUTTER AND CHEESE.

BUTTER—Good butter is wanted, but it is scarce. Transactions are largely confined to creamery pound prints, the price of which is dearer; in fact, all good butter is quoted higher. There is a great deal of medium and low-grade butter, and this naturally tends to keep down the price of the choice article, although, as we have already stated, there has been an appreciation in values. We quote: Dairy butter—Tubs, 13 to 15c.; for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 15 to 16c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—There has been a marked advance in the Old Country markets, and prices are a good deal higher here in consequence. It is said that as high as 8⅝c. has been paid on the board. The idea with wholesalers is 8 to 8½c.

COUNTRY PRODUCE.

BEANS—Dull at 65 to 75c. per bushel.

DRIED APPLES—Dull and unchanged at 2¾ to 3½c.

EVAPORATED APPLES—Inactive at 5½ to 6c.

EGGS—Shipments are still arriving in bad condition. The demand is light, with 8 to 8½c. as the ruling price.

HONEY—Quiet at $1.75 per dozen for comb, and 9c. per lb. for strained in 10 and 50-lb. tins.

POTATOES—Are in fair demand at 30 to 35c. per bag.

PROVISIONS.

There is no change, the demand for smoked meats continuing good at quotations.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH.

There is not much doing, and prices are much as before. We quote as follows: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7½ to 8c.; Lake Winnipeg white fish, 6 to 6½c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

The local trade is good and the demand for carload lots keeps up well. in carload lots is beginning to pick up again. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Trade, if anything, is a little more active than it was, and prices are un-

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . .

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Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

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Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
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Send your orders to

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YOU DESIRE TO INCREASE YOUR TRADE . . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

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16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

changed. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Deliveries are fairly liberal. We quote: White wheat, 65c. for new; red, 63c. for new; goose, 52c.; oats, 22½ to 23½c.; peas, 51c.

FLOUR—Business continues quiet. Straight roller is quoted at $3, Toronto freights, and at $2.90 west. There is a fair demand for Manitoba flour at $3.85 to $3.90 for patents, and $3.40 for strong bakers.

BALED HAY—There is an enquiry for No. 1 at $11 to $11.25.

BREAKFAST FOODS—Trade is much as before. We quote: Standard oatmeal and rolled oats, $2.70 to $2.80; rolled wheat, $2.10 to $2.25; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are unchanged, with cured quoted at 6¾ to 7c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 40c. and pelts at 25c.

WOOL—Receipts are fair and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

TALLOW—Unchanged at 3¼ to 4c. for rendered and 1¼ for rough.

MARKET NOTES

Both oranges and lemons are dearer locally.

Cheese is dearer both at home and abroad.

Indian teas are dearer on account of a short crop.

Canned salmon and lobster are dearer on the Toronto market.

Contrary to expectations, the glucose market in Chicago rules low.

According to present indications there will be a large pack of peaches and pears in California.

A cable from J. D. Arguimbau states that the early shipment of new season's Valencia raisins was effected on Monday.

Quotations on Bosnia prunes received in Toronto this week indicate that much lower values will rule this season than a year ago.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

HOME-GROWN TOMATOES

Peaches, Pears, Apples, Lawton Berries.

WRITE FOR OUR PRICES.

Titterington & Co. St. Catharines, Ont.

Growers and Dealers.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

MORROW & EWING

General Commission Merchants

13 John St., MONTREAL

Teas, Coffees, Molasses, Sugars and General Grocery Supplies

Wholesale supplied only. Foreign correspondence solicited. Special attention given to consignments.

Cable Address, "MORROW."

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Butter and Eggs

WANTED NOW!

Rutherford, Marshall & Co.

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62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

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FANCY RICES

PATNA
JAPAN
JAVA
BURMAH

"MOUNT ROYAL MILLS"

D. W. ROSS CO., Agents, MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
Jas. McLauchlan & Sons Biscuit Manufacturers Owen Sound, Ont.

QUEBEC MARKETS.

MONTREAL, Aug. 20, 1896.

GROCERIES.

THERE has been no important change in the situation of the sugar market since our last. The feeling has been about steady at last week's reduction in prices. The demand is only fair and the market on the whole is quiet, sales being confined principally to small lots at 4⅜c.; yellows range from 3⅛ to 3¾c., as to quality, at the factory.

SYRUPS.

Business in syrups continues quiet, and the market is without any new feature to note. The stock in refiners' hands is fair, for which the demand is slow, but prices rule steady at 1½ to 2¾c. per lb., as to quality, at the factory.

MOLASSES.

During the past week the demand for molasses has been of a limited character, and few sales of importance have been made on account of the fact that wholesale grocers have ample stocks on hand, and until such are reduced, importers and brokers do not look forward to much activity. The tone of the market is easier and round lots of Barbadoes are offering at 27½ to 28c., car lots at 30c., and smaller quantities at 31c.

RICE.

An active business continues to be done in rice, the demand being good from local and country buyers, and as advices from abroad are very firm, prices here are fully maintained. We quote: Crystal Japan, $4.75 to $5 ; standard B., $3.45 ; polished Patna, $4.75 to $5 ; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

As usual at this season of the year the demand for spices is limited, and the market is quiet with no change in values to note. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There has been no improvement in the coffee market. The demand is slow and holders would no doubt shade present prices in order to place a round lot. We quote : Rio, 16½ to 17½c.; Maracaibo, 17½ to 18c.; Java, 24 to 27c., and Mocha, 23 to 28c.

TEAS.

A fair amount of business has been transacted in teas between houses, but the demand is principally for small lots to fill actual wants, and the market, on the whole, is quiet. Some fair-sized sales of new crop Japans are reported at 15 to 17c., and common blacks at 11 to 13c. We quote as follows : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

This market is without any new feature to note. Business is quiet in California stock owing to the fact that buyers generally are holding off for the first arrivals of the new crop, which are not expected for some little time yet. Prices are unchanged at 4½c. to 5c. for 2-crown ; 5¾c. to 6c. for 3-crown ; and 7c. to 7½c. for 4-crown.

The feeling in Valencia raisins is firm and as stocks are small business is of a jobbing character. We quote : Off-stalk ordinary, 4¼ to 4½c.; fine, 5c., and selected, 5½ to 6c.

The market for currants rules quiet and prices steady at 3½ to 3¾c. barrels, 4 to 4¼c., half-barrels, and 5c. in cases.

There is a fair enquiry for French prunes and further sales have been made for forward delivery, shipment in August. On spot prices rule steady at 5 to 5¼c. for French and 6c. for Austrian.

NUTS.

The demand for all kinds of nuts is limited and the market is quiet and steady with only a jobbing business doing. We quote : Grenoble walnuts, 11 to 11½c.; Brazils, 11c. ; almonds, 10½ to 11c. ; filberts, 7 to 7½c.; peanuts 7 to 9c., and cocoanuts, $4 to $4.50 per 100.

CANNED GOODS.

There has been no important change in the canned goods market, except that the feeling in all lines of fruit is easier, and, although no actual decline in prices has taken place, holders are disposed to make concessions for round lots. Lobsters rule firm, while salmon is dull, there not being a single sale of the pack made yet in this market. Agents are offering ordinary brands freely at $4.50 f.o.b. Coast, and selected quality, "Clover Leaf" brands, at $5.50 to $6, delivered here. We quote as follows : Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50 ; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality ; blackberries, $1.90 to $2.20 ; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c. ; gallons, $1.90 to $2.25 ; pumpkins, 75 to 85c. ; salmon, "Horseshoe," $1.40 to $1.45 ; "Clover Leaf," $1.35 ; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins ; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15 ; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

The receipts of apples continue very liberal, and the market at present is glutted with stock. There is very little demand, and holders in some cases state that it is almost impossible to get a bid from buyers, consequently the market has been weaker and prices rule lower, recent sales of Canadian Duchess having been made at 75c. to $1.25 per bbl. An active business has been done in lemons, and the large stocks that were held here have been considerably reduced, and the feeling is very firm at the recent advance in prices. Sales of sound fruit in its original condition have taken place at $4 to $4.50, repacked at $3 to $3.50 and inferior at $2 to $2.50 per box. Bananas are in light supply and prices are higher at 75c. to $1.50 per bunch. Canadian peaches are firmer on account of lighter receipts, while pears are lower owing to heavy receipts. We quote: Peaches, 45 to 55c. per box; pears, 30 to 40c. ; plums, 70c.; Canadian apples, 75c. to $1.25 ; tomatoes in crates, 60c. to 77½c.; dried apples, 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1.50; pineapples, 6¼ to 10c.; lemons, $2 to $4.50; oranges, $2 to $3.25, according to brand and package.

COUNTRY PRODUCE.

EGGS—There has been no change in eggs. The demand is limited and the market is

2 PEAS THAT ARE ALIKE { . . TENDER . . DELICIOUS FLAVOR.
STRATHROY PEAS • AND • FRENCH PEAS
NEW-PROCESS

Salt = Salt = Salt

EVERY ONE OF YOU handles a car or two of Salt between now and Nov. 1st.

WOULD IT NOT PAY YOU to have a car laid down at your station?

We have the **VACUUM PAN PROCESS** equally fit for all purposes—Butter, Cheese, Table, Etc., freshly packed in new bright cooperage.

We have special **FREIGHT RATES** and can lay down at your station a carload aggregating 100 barrels, including any proportion you wish of Table Salt in various sized bags **AT THE LOWEST POSSIBLE FIGURE.**

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Our "Globe" and "Beaver" brand

Crushed

Java and Mocha Coffee (XTR)

is a good thing and will pay you to handle it.

It is unqestionably the best value in Coffee in Canada.

Put up in Tins. 25 and 50-lb.
Price, crushed, 22c.
Crushed and ground, 22½c.

Write for large sample and test it yourself.

It Will Pay You to get samples of our Mixed Pickling Spice at 12, 15 and 20 cents,

AND DON'T FORGET OUR BICYCLE SCHEME

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

quiet at 8½ to 9c. for choice candled stock and at 7c. for culls per dozen.

BEANS—The demand is exceedingly slow and holders find it difficult to make sales even at the low prices ruling, viz., 70 to 75c., in car lots, and 80 to 90c. in a jobbing way.

TALLOW—Demand slow. Prices steady at 4c.

HOPS—The market rules quiet and steady at 5c. to 7c., as to quality.

HONEY—Several lots of new honey have been received and sold at 10 to 12c..

BALED HAY—This market has been weaker, and prices have declined fully 50c. to $1 per ton. The demand is fair for old hay, and sales are reported at $12 to $12.50 for No. 1, and at $10 to $10.50 for No. 2 in car lots on track.

PROVISIONS.

During the past week another decline of 50c. per barrel in the price of pork has taken place, and one or two fair-sized lots of mess have been placed at $10.50. Hams and bacon are in good demand, and the feeling is firmer. We quote as follows: Canadian short cut, clear, $10 to $10.50; Canadian short cut, mess, $10.50 to $11; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

A stronger feeling has prevailed in the flour market for Manitoba grades and prices have advanced 10 to 25c. per barrel. This action on the part of millers has been principally due to the high prices which they are paying the Manitoba farmer for their wheat, viz., 50c. per bushel at country points. The market for Ontario grades is firm in tone, but no actual change in values has taken place.. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.75 to $3.90; straight roller, $3.40 to $3.50; straight roller, bags, $1.60 to $1.65; extra bags, $1.30 to $1.35; Manitoba strong bakers', $3.25 to $3.50.

The demand for oatmeal does not improve any, and the market is dull and easy. We quote: Standard, bbls, $2.80 to $2.90; granulated, bbls, $2.90 to $3; rolled oats, bbls, $2.60 to $2.70.

An active trade continues to be done in feed and prices rule firm. We quote: Bran, $11 to $12; shorts, $11 to $13; mouillie, $15 to $17.

CHEESE AND BUTTER.

The excitement in the cheese market noted last week was continued, and a further advance of fully ½c. has been scored in prices. On Monday 4,000 boxes arrived by boat and rail from the French districts, and after a protracted negotiation they were all disposed of at 8 to 8¼c., while holders of finest western are asking 8⅜ to 8½c.

There has been an active enquiry for finest creamery butter from shippers, who bid 18c., but the difficulty of finding such stock has limited business to small quantities.

ASHES.

The market for ashes has been strong for first sorts, and prices have advanced 15 to 20c. owing to smaller receipts and the improved demand from abroad. We quote: Firsts, $3.50 to $3.55; seconds, $3.05, and pearls, $4.55 to $4.60 per 100 lbs.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 20, 1896.

THE week has not been a very active one. The particular feature, perhaps, has been an enquiry for beans, for though there is a large stock held here, when it was found prices were likely to go higher there were a number of buyers. Western people, however, were not sellers, and not much was done. In shipping, which is such a large interest here, owners, particularly of small vessels such as run to American ports, find business so dull that they are laying vessels up. Merchants complain somewhat this month that collections are hard to make, and that paper is not very well met, and what makes it more unpleasant is that the country merchant often fails to send any word of the fact that he will not meet his obligation. It is a most surprising thing, and something that ought not to be, that people who continue to do this are still able to get all the credit they want.

OIL—There is little of importance to report. Cod oil continues to come in in fair quantities and seal oil is higher. In burning oil there is no change, but lower prices are looked for. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—The stocks are still light, and there is a fair demand. Supplies which come from Boston cost higher than merchants care to pay. As yet none is reported afloat from Liverpool, but some may be expected as soon as it can be shipped at a fair rate of freight. A fair demand is noticed for Canadian fine in 200 lb. bags. We quote: Coarse, 50 to 52c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.75 to $3; 20-lb. wood boxes, 20c; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; butter and cheese salt, bulk, $2.60 to $2.65 per bbl

CANNED GOODS—With the exception of peas and strawberries no new goods have yet been received. Another car of old tomatoes arrived this week. Prices on new goods quoted by dealers are very low, and fair sales are reported. Local demand for haddies continues low. A good sale is, however, noted on western account. Here we live too near the salt water, and get the fresh fish and fresh smoked. Lobsters are very hard to get. Stocks of peaches held here are very small. In pears but limited quantities are quoted by Canadian packers. Stock of salmon here is held at firm prices. New, to arrive, is likely to be quoted higher than last season, as Coast prices were higher this year. We quote as follows: Corn, 70 to 75c.; peas, 75 to 80.; tomatoes, 75 to 90c.; gallon apples, $2 to $2.25; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.50; peaches, 3's, Canadian, $2.85 to $3.10; 2's, $1.90 to $2; pineapple, $2.25 to $2.75; salmon, $1.35 o $1.40; haddies, $1.25 $1.30; clams, $5 or 4 doz; chowder, $2.75 for 2 doz.; scal-

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association.

Head Office: Toronto.

TRADE
BEARDSLEY'S SHREDDED CODFISH
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Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg
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Trade Development

Bird seed is but a small item in your business, but bird keepers are more plentiful than you are aware, and in many cases buy of seedsmen or bird fanciers. A little attention will result in a surprising development of the bird seed trade of any grocer.

Professional skill in preparation is one of the features of Cottams Bird Seed. You may recommend it to your customers, feeling that their birds will fare as well as under the care of an experienced bird fancier. Sold by all wholesalers.

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FRUIT
PRODUCE
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32 WEST MARKET STREET
Consignments Solicited
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GEORGE MCWILLIAM. FRANK EVERIST.

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GENERAL .. FRUIT
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25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman
HAMILTON

lops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Movement continues very large. The quality of Delaware peaches to hand is much better than earlier in the season. California peaches and pears now coming forward are very fine. Peaches especially are better than usual. Quite large quantities of plums are selling, but very few apricots. The few Canadian plums coming found little or no sale. In berries, raspberries have had a good season, but are about over. Blueberries will be in the market for a few weeks yet. Very large quantities of these berries are daily shipped to Boston. Apples are now of good quality and move freely. Bananas are a very large sale. Lemons are quoted much higher and have a good sale. Movement in oranges is light. We quote: Lemons, $5 to $5.50; Valencia oranges, $9 to $9.50; bananas, $1 to $2; California peaches, $1.50 to $1.75; plums, $1.50 to $1.75; melons, 35 to 40c.; Delaware peaches, $1.75 to $2; apples, $1.50 to $3; California pears, $2.50 to $2.75; Bartletts, bbl., $7 to $8.

DRIED FRUIT—There is still but a light movement. New evaporated apples are quoted low for early shipment. Currants for direct shipment are being bought. During the week some small shipments of old arrived. There is fair, steady demand. In dried apples there is quite a quantity of old held here and they would be sold low, but there is no demand. In raisins, though a few are bought for early shipment, not much has yet been done. In California raisins 4-crown loose muscatels are reported scarce and prices are very firm. California prunes, it is said, will run low for the small sizes, but the larger sizes will be scarce. Raisins are a very small stock here, there being no Californias. Sale for prunes and dates is very light. American onions are now arriving quite freely. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4 to 4¼c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxe, 6 to 7c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 6½ to 7c.; Egyptian onions, 1½ to 2c.; American onions, $3 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins 6½ to 7c.

DAIRY PRODUCE—Demand for best butter is rather better and the price obtainable is also better, but poor to fair is still dull at low figures. In cheese, owing to advances reported west, the market is firmer, but no change is noted in price here. June cheese moves slowly. Eggs show no change, but

MOULTING SEASON



being now here your customers' canaries will require the most nourishing food, which is

BROCK'S BIRD SEED

All wholesalers....

NICHOLSON & BROCK - TORONTO

Choice Butter

Tubs, Pails, Crocks and Pound Rolls in brisk demand. Now is the time to ship, while the market is clear of good stock. We solicit your Consignments. Prompt returns and highest prices.
Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND

Write for prices.

WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

BREAKFAST BACON, HAMS

The Famous MAPLE LEAF Brand

We are offering special inducements in above brand of Smoked Meats and Pure Lard. You may as well derive the benefit of this. Write us.

D. GUNN, BROS. & CO.
Pork Packers, Toronto, Ont.

Fancy California Washington Navel and Seedling
ORANGES

Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly

PRICES RIGHT

HUGH WALKER & SON, Guelph, Ont.

price is well maintained. We quote : Dairy butter, 14 to 15c. ; creamery, rolls, 19 to 20c.; do., tubs, 17 to 18c. Eggs are steady at 9 to 9½c. Cheese, 8½c.

SUGAR—Little new can be said. While market is firm there is no advance nor any particular demand. Dark yellows have very little sale here. We quote : Granulated, 4½ to 4⅝c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The first New Orleans for some time arrived this week. Demand has been very quiet owing to the quantity of new West India to hand. The New Orleans has, however, made itself a good reputation here. The 40-gallon package makes a very handy package. Color of these goods arriving here is bright and value good. In Porto Rico there is quite a range in price, owing to difference in quality, and holders of best, which cost high, find themselves at a disadvantage, as it is all Porto Rico. We quote : Barbadoes, 26 to 28c.; Porto Rico, 30 to 34c.; New Orleans, bbls., 30 to 34c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—Dry cod arrive slowly, the weather being too hot to cure ; prices are quite firm. In pollock there is but a small demand. Sale of this grade is very much lighter than it used to be. Pickled herring are still light arrivals, but prices keep low. A few Canso (new) and shad find a fair market. In smoked herring, dealers say they are selling the boxes and giving the fish away, prices are so low. In fresh salmon a few still arrive. Shad as yet are a very light catch. Shipments of fresh haddock are being sent west. We quote: Large cod, $3.25 to $3.50; medium, $3 to $3.10 ; pollock, $1.20 to $1.25 ; bay herring, $1.20 to $1.25 per half-bbl.; smoked, 4 to 5c.; shad, half-bbl, $4.50; Shelburne, $2.75 bbl.; $1.65 half-bbl.; boneless, 2½ to 8c.; salmon, fresh, 16 to 18c.; fresh shad, 10 to 15c.; Canso herring, $4 per bbl.

PROVISIONS—There has been somewhat of an advance in beef, but pork shows little change. Some small quantities of Canadian plate continue to arrive on this market. In lard the stock continues large and prices low. American is quoted well under Canadian. Hams have a fair sale and the market is firmer. We quote : Clear pork, $13 to $13.50 ; mess, $12.75 to $13 ; plate beef, $12.50 to $13 ; hams, 10 to 11c. ; rolls, 7½ to 8c.; pure lard, 7½ to 8c. ; compound, 6½ to 7c.

FLOUR, FEED AND MEAL —Although outside markets report flour higher, there is little or no change in prices here. It, however, makes market firm. Oatmeal shows no change this week, though oats are rather higher. Cornmeal is also a little higher, though still low and moving freely. There is quite an excitement in beans. Though stocks are large when it was known there was quite an advance a number wanted to buy. There is little change in the spot price, however. In feed the demand is very light. Hay is turning out a fair crop, but price is held firm. We quote as follows : Manitoba flour, $4.40 to $4.50 ; best Ontario, $4.00 to $4.20 ; medium, $3.95 to $4.10; oatmeal, $2.90 to $3.10; cornmeal, $2 ; middlings, car lots, in bulk, $15 to $16 ; bran, do do, $14 to $15 ; hand-picked beans, 90c. to $1; prime, 80 to 90c.; oats, 31 to 33c. ; hay, $13 to $14 ; barley, $3.50; round peas, $1.15; split peas, $3.30 to $3.50 ; yellow eye beans, $1.75.

ST. JOHN NOTES.

Arrivals of new teas this week amount to upward of ten thousand packages.

New potatoes are low here, selling at one dollar a barrel. Quality is good.

The Canning Co., at Charlottetown is meeting with every success. They have now twenty employes at work on peas alone.

It is considered a small business, but some St. John banks are charging postage on bills discounted beside the usual discount and commission.

Quite large shipments of fresh haddock are being made to Montreal by express. Also smoked haddies from Digby are beginning to go forward.

The grocers' picnic held this week was a great success. The grocers, both wholesale and retail, attended in large numbers. Fuller particulars next week.

Connor Bros., whose large fish canning factory was burned down a short time ago, had the sills for the new one laid that same evening, and expect soon to be in it.

The Maritime Board of Trade will meet in St. John, about September 25. Already outside Boards are electing delegates. The meeting will be an important one.

C. H. Clerk, St. Stephen, has so far received two consignments of tea from China, the first via Northern Pacific, the other via the Canadian Pacific. The first left on June 8th and the latter the 29th. He received them together.

Another car of Lytle's pickles and jams was received here this week. These goods are meeting an almost unprecedented demand. For some time in keg pickles one Canadian firm has had the trade here, but many kegs of Lytle's are now seen.

THE CANADIAN GROCER is pleased to learn that the fact regretted by it a few weeks ago, namely that American roads were getting freight that should come by Canadian has been changed and the Canadian roads, having lowered their rates, are carrying the goods. The despatch is found to be much better.

The berry business continues to increase from year to year. In raspberries a car arrives every morning for the Boston market. The berries are in kegs of 100 lbs. each. They are sent forward by steamer. The season is about over. In blueberries, which season will yet last for some time, upward of 300 crates arrive each morning containing 30 quarts each for shipment in the same way. Large quantities of blueberries are canned here in two pound and gallon tins. The money brought into the province is very large and is distributed

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

ALBERT PAIN . . .

36 Merrick St., HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. . . . TORONTO.

THE GOODS

Which pay best to push are those which you can recommend.

"GOLDEN" HADDIES

- - ARE THE LEADERS

Once tried always used.
Every can guaranteed.
Every can full weight, 1 lb. smoked Haddies.

Sold by your wholesaler.

NORTHRUP & CO.
Canners' Agents.
St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

THIS IS PICKLING TIME

Are you prepared to supply your customers with

VINEGAR

of standard strength and guaranteed purity? There's none better than we make.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

Tea

BASKET-FIRED JAPAN . . .

We have a few half-chests of the finest quality in stock.

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

DRIED FRUITS

VALENCIAS
CURRANTS
PRUNES

Special quotations for round lots.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.

TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

JAPAN TEA

Our Brands

"MOON"
"CRESCENT"
"TEA HOUSE"
"SAILOR BOY"

Large shipment arriving.

PERKINS, INCE & CO.

TORONTO.

Laurentian Spring Water

Bottled by the LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

among a large number, thus making the industry an important one.

Cold storage is again a live question. We have two companies asking for incorporation. One is composed of D. J. McLaughlin, John Sealy, W. Frank Hatheway, Thos. Gorman, and A. L. Goodwin, all St. John merchants ; name of company, Maritime Cold Storage Co. Ltd., capital $90,000, in $50 shares. The other is composed of William Johnson, Montreal ; Geo. McAvity, St. John ; J. D. Chipman, St. Stephen ; F. P. Thompson, Fredericton ; J. T. Dibblee, Woodstock ; and J. Peters, Moncton ; name of company, New Brunswick Cold Storage Co., Ltd., ; head office, St. John ; capital $300,000, in $100 shares ; half stock to be ordinary, half preferred. Fredericton City Council has voted seven years exemption from taxes to any company putting a warehouse there. Woodstock offers exemption from taxes for 21 years and water at 10c. per 1000 gallons, with an appropriation towards land and dynamo. The Quoddy Fish Co., Ltd., of Grand Manan, have their warehouse about completed. It is sixty feet long, forty feet wide, and three storeys high ; capacity six hundred hogsheads of large herring.

The stock of beet in the United Kingdom is 163,000 tons, against 127,000 tons same time last year.

HALIFAX TRADE GOSSIP.

WE are enjoying a fair measure of trade for the season. Complaints are not very numerous, and this in itself is a good sign.

Large shipments of fish continue to go forward, principally to the West India markets.

The local sugar market is unchanged, granulated being quoted at 4¼c. and yellows 3 7-16c. to 3¼c. The Acadia refinery received a cable on Monday from London, stating that settlements there for the first half of August were most satisfactory, which had restored confidence, and that an improvement in values was expected. The fact that large contracts expired on that date had a depressing effect on the market last week and beet sugar fell in consequence to 9s. 7½d. f.o.b.

The cheese market has taken a turn for the better. There is a splendid demand. Quotations are 8½ to 9c., which is an advance of 1c. since last report.

In butter, there is an advance in creamery, for which the demand is good. Prints are worth 19½c. and tubs 19c. Dairy sells from 17 to 18c.

Eggs have advanced ½c. since last report. P. E. Island stocks are now quoted at 10½c., and country at 11c. The demand is good.

Green fruit continues in good demand, but the stocks arriving are not of the best. Blueberries seem to be a drug on the market. Large shipments are being made from Yarmouth to Boston, but none from this port. The quotation to-day was 1½c. per quart.

Produce is dull. New potatoes are already a drug on the market. Last week they were quoted at 40c., and this week they are being offered at 25c. P.E.I. oats are worth 25 to 26c., and Canadian, 26 to 27c.

Poultry continues in good demand. Chickens are worth 40 to 45c. per pair, and fowls, 45 to 50c. There is no enquiry for turkeys. What little are selling are quoted at $1 to $1.25 each.

The flour trade, on the whole, is possibly a fair average volume for this season of the year, but margins of profits must be very small. There is a slightly easier feeling, as opinions conflict in regard to the results of the harvest and the future tendency of the markets. Quotations are : Hungarian patent, Manitoban, $3.25 to $3.35 ; Manitoba strong bakers', $4 to $4.05 ; Canadian pastry, $3.85 to $4 ; 75 per cent. roller patents, $3.70 to $3.75 ; 80 per cent. do.,

There are 20 different spices in

PURE GOLD

Pickling Spice

and they are all the best quality obtainable. The flavor of each can be distinctly tasted in the pickles.

Put these packages on your counter, and they will sell themselves



5 AND 10 CENT PAPER BAGS.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

$3.65 to $3.70 ; 90 per cent. do., $3.60 to $.65.

No sales of molasses of any consequence have been made. Stocks are large and dealers are offering in Montreal. Quotations are : St. Croix, 28c.; Porto Rico, 32c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c.; Demerara, N. brand, none ; St. Kitts, 28c.

Provisions continue quiet. P. E. Island mess pork is quoted at $13.50 and thin mess at $12.50, while American clear pork is quoted at $16 and mess at $14.

Salmon are firm. Alewives are in good demand yet at $3. New grocery herrings are coming along, and enjoy good demand at the low prices they are now obtainable at ex vessel. Late reports just to hand from Labrador are not very encouraging. At some places there have been large catches, while at others the voyage has not turned out an average one. Several vessels have arrived the past few days with cargoes, but they were out much longer to get them. At Grand Bank and Quero fish were exceedingly abundant, and every vessel hails with a full load. The voyages on the whole will be fully up to last season's. Quotations are: Shore cod, dry, tol quol, prime, $2.50 to $3.50 ; small bank do., $2 to $2.25 ; large do., $3 to $3.25 ; bay do., $2 to $2.25 ; Labrador, $2 ; Cape Breton haddock, $1.50 to $1.75 ; hake, $1.25 to $1.50 ; pollock, $1.50 ; split herrings, No. 1, $1 ; shore do., large fat, $3 to $3.50 ; alewives, $3 ; mackerel, No. 3, large, $7 to $7.50 ; salmon, No. 1, $12 ; No. 2, $10.50; No. 1, small, $9.

PERSONAL MENTION.

Mr. Theo. Leonard, of Detroit, representing Kingsford's Oswego starch, is in Toronto this week on his usual monthly tour.

Mr. Frank Magor, of Frank Magor & Co., Montreal, representing Keen's mustard, was in Toronto on Monday on his way home from the Pacific Coast.

Mr. J. C. Rose, of Rose & Laflamme, Montreal, is looking up business in Toronto this week.

Amongst those who attended the Oddfellows' excursion to Seattle on Saturday was W. Boulter, Esq., of Picton, Ont. Mr. Boulter is the senior member of W. Boulter & Sons, of Picton and Toronto, the pioneer firm of the canned goods industry in Canada. He is an old and enthusiastic Oddfellow, and, although out here on business, joined the excursion for the purpose of having a pleasant day with the Pacific Coast brethren. He is much pleased with the courtesy extended to him, and also much impressed with the rising and progressive city of Seattle, this having been his first visit to Puget Sound.—Times, Victoria, B.C.

LONDON RETAIL GROCERS.

The annual meeting of the above association was held on the 11th inst. The evening being extremely warm, any business that could be laid over until the next meeting was shelved, and the election of officers proceeded with, resulting as follows :

President ..... Mr. F. Harley.
Vice-president ..... R. A. Jones.
Treasurer ..... W. H. Branton.
Secretary ..... E. Sutton.
Guard ..... W. J. McComb.

The committee that had charge of the excursion reported it a success, and a balance in cash after all expenses were paid. The auditors were requested to audit the books and report at next meeting. A communication from the Elgin Mercantile Association was read, having reference to petitioning the Ontario Government at its next session, to amend the Act relating to transient traders, etc. A committee was appointed to obtain further information, and report at the next meeting. The secretary was voted $15 for extra services in connection with the excursion, and the meeting adjourned at 9:30.

155 Inquiries

From 155 Grocers is the result of our last advertisement, announcing to the trade that by sending us a Post Card we would send by return mail samples and full particulars of our new product

FARINOSA Breakfast Food

(Registered)

A Delicious, Healthful, Nourishing Cereal Food.

We invite 155 more grocers to ask for samples and particulars. Only necessary to send a Post Card to

The Ireland National Food Co. Ltd., MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products** OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

BUSINESS-PAPER ADVANTAGES.

By Nath'l C. Fowler, Jr.

THE representative trade paper is of composite contents. It contains every form and style of matter, from the technical article to the story, and from news to humorous items.

The trade paper is at once a newspaper, a lesson book; a magazine of entertainment, and a catalogue of business.

The advertising pages of the good trade paper are virtually mirrors of success, reflecting ways and means of doing business and of increasing business.

They not only suggest commercial needs but they are guides to the reaching of those necessities.

Every reader of a trade paper reads the advertisements, for in them is the concentrated essense of business information, and the fact that they are written in the interest of the advertiser, does not remove one particle of their value to the reader.

The trade paper advertisement, if good for anything, is of mutual benefit quality, as valuable to the one who reads it as to the one who writes it.

The custom of using several trade paper pages for the reproduction of catalogue and circular matter, either printed from original plates or set by the paper, is rapidly receiving recognition, and is considered to furnish a unique and economical way of increasing the circulation and value of the catalogue.

The expense is not great, and the impression this method creates is sometimes worth more than the cost.

The fact that some manufacturers can afford to use a half a dozen or a dozen pages, or more pages, in any one issue of a trade paper, indicates that they have confidence in their goods, and that business is good, or will be good, with them.

It is positive evidence of prosperity, and everybody prefers to buy of the successful house, for the successful house can better attend to the wants of the customer.

It has been considered that the partial, or entire, reproduction of the catalogue in the trade paper, pays four distinct ways.

First, it is direct advertising.

Second, it is progressive advertising.

Third, it is impressive advertising.

Fourth, it is economical advertising.

It is impossible for this class of advertising to remain unseen, and even if it is not read it does its work, for the very impressiveness of it may be worth more than its cost.

The trade paper is a natural harmonizer and vender of business cordiality.

It reaches the inside of the trade, and is recognized by everyone interested in its line of business.

The wrapper may never be torn from the catalogue, and the circular may not be unfolded, but the trade paper is opened, read and filed, simply because it contains matter of profit.

There's not much difference . . .



in price, but a wonderful difference in quality, between reliable goods such as ours and the unreliable product of unknown canners. There's another difference to be considered, too—the difference between satisfied and dissatisfied customers. Put our goods to any test you please. They will stand it.

Delhi Canning Co., Delhi, Ont.



We carry a full line in stock...

HUDSON'S BAY CO.

Get our Quotations

Winnipeg

Sole Agents for Manitoba and N.W. Territories.



East India Pickles

Good Sellers Good Profit

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**



Eggs are Cheap Now

And there is no better time to pack than the present, although September eggs are the best to lay down for **Winter Trade.** You need not fear being overstocked. Eggs will not spoil on your hands if you use

KNOX'S EGG PRESERVER

Eggs "preserved" now will sell well in the fall. Try a small lot and prove what we say.

Send for little book on eggs to C. B. Knox, Johnstown, N.Y.

A. E. Richards & Co.

Canadian Agents .... Hamilton

DISEASE IN CLOVE AND NUTMEG TREES.

THE Agricultural Bulletin of the Malay Peninsula No. 5, contains a report by Mr. H. N. Ridley, Director of Gardens and Forests, Straits Settlements, upon the causes of injury to clove and nutmeg trees which have come under his notice, and of which report the following is an abstract: The most serious cause of injury to nutmeg trees is a small beetle, belonging to the group of Hylesini (Scolytidæ). It is about one-eight of an inch long, deep blackish-brown in color, cylindrical in outline and quite blunt at both ends. This beetle deposits its eggs under the bark of the tree, and the grubs hatched therefrom feed on the cambium layer, eventually causing the bark to flake off. It also burrows into the twigs at their bases, causing the leaves to die, so that when the leaves on the lower branches hang dead while those on the upper ones are still alive, this beetle may be looked for with confidence. Further still, it attacks the underground portion of the stem and the strong tap root, and then works upwards. From this stage the course of the disease is very rapid, as other kinds of beetles begin to feed on those portions of the tree which are already dead.

Mr. Ridley considers that it was this beetle which, in 1860, nearly destroyed the nutmeg plantations in Penang and Singapore. He insists upon the importance of burning all dead branches and dying trees in order to check the spread of the disease. As a means of prevention, it is recommended that the base of the stems should be tarred, or that the trees should be surrounded with a hedge of cocoanut fibre, tarred and firmly pressed into the ground; also that notices in Chinese should be circulated, explaining the cause of the disease and its remedy. None of the well-known insecticides have been tried as yet, so their use cannot be advocated. Another source of danger is known as the mango-borer. This is a caterpillar which burrows into the branches of the mango tree, aud if this fails it often attacks nutmeg trees. As the fruit of the mango is comparatively worthless, the destruction of such trees growing near nutmeg plantations is recommended. Various kinds of mistletoe (Loranthus) are also prejudicial. The branches afflicted should be cut off below the parasitic portion. The Chinese are in the habit of removing the plant, but often leave the roots in the tree, so that it eventually sprouts again. Less important enemies are the common blight (a Coccus), a leaf-mining caterpillar, a beautiful silvery spangle-like scale, and gall-insects. Burning the infected leaves would probably keep these pests under.

Mr. Ridley also points out that the production of white nutmegs is probably due to insufficient fertilization. In these, the mace is white or slightly tinted, the seed is soft and useless, and the shell is pale or brown in color. The nutmeg tree is usually unisexual, but some trees have both male and female flowers. The cultivators in Penang and Province Wellesley destroy all non-bearing trees, so that the males are systematically cut down. The process of fertilization is thus entirely dependent on the male flowers in hermaphrodite trees, for which purpose their number is quite inadequate. Certain spots which occur on the husks of white nutmegs are probably only an external mould, and in no way connected with the production of white nutmegs.

In Penang, a number of clove-trees were observed to be dying from the attacks of a boring caterpillar, about an inch-and-a-half long, which is black-bodied with yellow rings, and covered with rather sparse long hairs. Its habit of boring a straight tunnel renders possible its destruction by spearing it with a thin wire. This course is more desirable than excision from the tree, but small boughs which are affected should be cut off and burnt.

A CHAT ON WINDOW DRESSING.

"WE'VE seen all this before, dozens of times." Of course you have. Like most good things the suggestions here are not new by any means. But still the fact remains that too many of our stores are remiss as regards attractive display in their windows. Especially in the hot months of the year, when even spending money is too great an exertion, it is necessary for the merchant to make his store attractive outside and in. First of all, the display outside must be attractive in order to get people inside; then the interior must be pleasing to retain their custom. In walking down the street of your town notice the places which pay attention to this line. Are they not the best houses in the town, and do they not carry on a large business? Are they not, as a rule, among the most wealthy of the men in the trade.

Many say it costs money and time, and that they cannot afford it. What, not afford to increase your business! It is rather the other way. The large merchant cannot afford to do without it. It pays him. He is not spending money for fun, as the expression is. He has built up his business in this way. Then, why not follow in his footsteps? What he has done you also can do if you only believe so and apply yourself towards that end.

To be effective, a window display must not remain too long unchanged. People get tired of seeing the same thing in the same place, and are apt to think that you have no other goods to display. Change frequently. It is not necessary to make a complete change of the material, as a limit would soon be reached, but alter the arrangement, make another color more prominent, or some such change, so as to give the whole a different appearance.

Another point worth noticing is not to put too much in a window at once. No one demands of you to put your whole stock on exhibition. There is, of course, a danger in having too little, but the most common error is in having too much. There is a happy medium which a little thought, together with ordinary common sense, will enable each merchant to find out for himself.—Dry Goods Review.



EUREKA

The very best made

SEE IT AT EXHIBITION

Also get our Catalogue free.

Eureka Refrigerator Co.
54 Noble Street,
TORONTO.



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.
No medical examination is required for our pension.
Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY
HEAD OFFICE, Toronto, Can.

QUESTIONS REGARDING CREDIT.

The dealer who refuses to answer every question relating to his credit and business cannot blame the jobber if his ability to pay is questioned, says Inter-State Grocer. The men who grant credit nowadays have no confidence in the men who are afraid to answer questions about themselves and their business.

The tradesman who attaches no importance to his commercial standing either possesses no business acumen, or is entirely devoid of commercial probity. In short, the merchant who does not care for himself has no right to ask creditors to take care of him.

Energy is capital as well as cash, and honesty counts for as much as real estate in our business system. To ignore these facts is to argue that the tradesman is incompetent or ignorant.

Allof which means that intelligence counts for as much as money in our modern trade transactions. Hence, the only merchant who can afford to disregard personal integrity is the tradesman who is so rich that he need not depend upon the profits of his business, or the one who places no value upon his records. The conscientious tradesman is so jealous of his reputation that he will defend it by open statements. The ambitious merchant will save his credit at the cost of pride. Is it any wonder, therefore, that integrity is measured by frankness, and that frankness often determines the worth and extent of credit ?

A TRIVIAL DETAIL.

Perhaps none of the details of the grocery business can properly be termed trivial, for success sometimes depends upon very small matters, but the custom of draping the store in musquito netting, as a protection against flies, seems trivial enough, remarks Merchants' Review. Yet a little thing like that is often a sufficient indication to the observant mind which of two or more competing grocers is destined to make the most money.

The writer was passing through a town in the interior of this state one summer day and took occasion to visit the grocers there. Of all their places of business only one looked cool and attractive, owing to having been draped with gauze, not that it was any cooler than the other stores, but it looked so ; in the other stores the flies held high revels and left their signs upon stock and fixtures indiscriminately. Before leaving the town we made enquiries regarding the comparative wealth of the competing grocers, and learned that the owner of the well-kept store had the best trade and the reputation of having the most money, although not the oldest grocer. Of course, we expected that answer ; little things tell volumes as to character and business skill, and we felt positive that the one dealer who knew enough to make his store look as presentable as possible, also knew enough to beat out all of his rivals in the course of time.

CULTIVATION OF OYSTERS.

The world owes the first attempt at the systematic cultivation of oysters to Sergius Orata, who, as Pliny tells us, established oyster beds at Baiæ, says London Caterer. Like a practical oyster-lover, Sergius built a palace just on the bank of his great oyster farm, and there held high revel with his friends, opening and eating the delicious mollusc all day long. There are unpleasant stories still extant apropos of the gluttonous orgies indulged in by Sergius and his fellow-enthusiasts, and perhaps one ought to be shocked and slightly revolted at these stories. But with oysters at their present prohibitive price, one is denied the privilege of experimenting with them in a sufficiently liberal manner, and so attaining a knowledge of where sufficiency ends and surfeit begins. Vitellius himself could alone speak as to moral and physical results of a feast of a thousand oysters. Such extended investigations are only permitted to purses of a truly imperial length.

One ton of honey was shipped the other day to Scotland by Mr. C. Brown, of Drumquin, Ont.

SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London.
ESTABLISHED 1796. 8 LIME STREET E.C.

Try

Cockburn's Scotch Whisky

NOTHING FINER IN THE MARKET

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal
AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

TRADE CHAT.

THE Tillson Roller and Cornmeal Mills commence operation again after four or five days shut down, while they were repairing the lower dam.

Two cars of fish from Selkirk left for Boston, New York and Detroit on Monday week.

The Lake of the Woods Milling Co. a few days ago shipped 24 cars of flour to Australia, via Vancouver.

W. H. Nelson, grocer, who shot himself in a cemetery at Kingsville on Friday, died on Sunday from his injuries.

The Messrs. McDonald, of St. Johns, Quebec, have sold their valuable crockery plant at St. Johns for $120,000 to a Parisian syndicate.

A London fruit merchant, Mr. J. B. Shuttleworth, is buying up the products of Kent apple orchards, to help fill an Old Country order for 75,000 barrels.

Mr. T. W. Crothers, solicitor for J. Slade, has issued a writ in an action against, Apps & Hankinson, grocers, St. Thomas, claiming $600 damages for alleged wrongful dismissal.

In order to meet the growing demands for accommodation for the dairy and honey departments at Toronto Exhibition, the directors have decided to locate the departments at the grand stand.

The earnings of the C.P.R. this year up to August 1st were $10,748,000, against $8,897,000 in a similar period last year. The Grand Trunk main line figures were $9,752,000 and $9,528,000.

For the year ended June 30th, 135,332 tons of freight were landed at Port Dover from the boats. This freight required 6,003 cars to carry. The Customs receipts were over $52,000. In June 555 cars of coal were brought over for the G.T.R., and in July the total was 814 cars. From August 1 to August 11 at noon, 457 cars were landed, both boats being in commission since the 4th inst.

Mr. Geo. Glasgow, for many years in the grocery business in London, has disposed of his stand at the corner of Richmond and Oxford streets. He leaves shortly for Detroit, where his family now is.

England this year is likely to suffer from a lack of hay and other live stock provender. There has been a shortness in the rainfall and the meadows are dried up. This is likely to mean a demand for Canadian hay on Old Country account. Canada is one of the few countries that can supply British wants in this respect.—Gazette, Montreal.

The Ridgetown correspondent of The St. Thomas Journal says that in that district plums and peaches, but especially plums, are rotting very rapidly. There won't be one bushel where two, and even three, were expected. Exactly how peaches will turn out cannot be definitely stated yet, but the earlier varieties show signs of decay, which is very discouraging to the fruit-grower.

Mr. Robert Scott, proprietor of the Shoal Lake creamery, is at the Leland. He states that he will commence shipping butter from his factory to China and Japan in about three weeks, the first lot amounting to about 6,000 pounds. Regular shipments packed in French tins will continue all through the fall and winter by each C.P.R. boat. Mr. Scott intends to devote all his attention to developing this trade.—Free Press, Winnipeg.

The West Elgin License Commissioners met at the Wilcox House yesterday. The shop license of Rallis Bros. was transferred to J. H. Price and the license of the Paterson House, Rodney, was transferred to Minor Barnes, of this city. The Commissioners were informed that certain grocers in the city take orders for liquors, take the orders to the liquor stores and receive a commission from the proprietors. The Board passed a resolution condemning the practice, as it is a violation of the Liquor License Act, and that if a license holder is caught doing it he will do so at the risk of losing his license.—Times, St. Thomas.

The St. Thomas Board of Trade held an excursion to Niagara Falls on the 13th inst. The train consisted of five vestibuled coaches, one a smoker upholstered in green plush, and a baggage. All the coaches were new and two just out of the shops. Two hours and fourteen minutes after leaving the city the excursionists were viewing the wonderful cataract. The train left promptly at 8.30 a.m., and arrived at the Falls in two hours and fourteen minutes, making the run of 114 miles in 124 minutes, deducting 10 minutes laying over at Hagersville to meet No. 31. There were 200 passengers on board.

A HEAVY FAILURE.

A heavy failure was recorded Thursday, when Geo. Patrick Browne, of 416 St. Paul street, Montreal, assigned on the demand of William Brown, butcher. The assignee's assets consist of a stock of liquors, wines, spirits and fixtures, horses, sleigh, carriage, harness, and appliances for loading ships. The liabilities are not much short of $30,000. The largest creditors are the Molsons' Bank, $1,477; G. Reinhardt & Sons, $1,793; H. Joseph & Co., $450; Wm. Brown, $519; Mrs. R. G. Taylor, $784; E. A. Ogilvy, $425; Collector of Customs, $227; Wm. Farrell, $1,125; Ontario Express Co., $600; Wm. Weir & Sons, $750; Meagher Bros. & Co., $420; S. Davis & Sons, $403; Hamilton Distillery Co., $494; George Percival & Co., $242; Canadian Bank of Commerce (secured), $375; Canadian Bank of Commerce (discount), $13,500; Toronto Lithographing Company, $309; Ville Marie Bank, $628; Blandy Bros., London, Eng., $420, and Roulette & Delamaine, France, $1,248.



IT HAS NO EQUAL

THE LEADING BRAND EVERYWHERE

GAIL BORDEN

Eagle Brand Condensed Milk

The very best quality
Prepared and guaranteed by the

New York Condensed Milk Co.

For quotations see price columns.
Send for particulars to

F. W. Hudson & Co. Selling Agents Toronto

Also Manufacturers of the

GOLD SEAL BRAND Condensed Milk

and





BORDEN'S PEERLESS BRAND EVAPORATED CREAM

SALT

FOR BUTTER
CHEESE
THE TABLE
PACKERS
CATTLE

or any other purpose, always in stock.

VERRET, STEWART & CO.
Quebec and Montreal

A FULL POUND

A PURE POUND

Every package of **Instantaneous Tapioca** contains a full pound. Beware of light weight imitations and other substitutes of **ordinary ground Tapiocas.** Instantaneous Tapioca is **pure,** not only in the sense that it is not adulterated with starch, etc., but also because it is free from all **natural impurities,** the result of a thorough refining process. A boon for invalids and young children.

HOWE, McINTYRE CO.
Agents, Montreal.



MALLAWALLA

continues
to hold its own;
. the .
strongest proof of excellence.



Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

WRITE FOR PRICES

THE CANADA SALT ASSOCIATION
CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.

Did you ever read

your fortune in a tea cup? No? Well, it may be you have never tried the proper tea. There are fortunes plainly visible in the thousands of cups of

Appleton's Tea

that are sold daily. Figure out the profit in dollars and cents on the sale of a half dozen each 40, 50 and 60 cent packages, and you'll find it runs close on 33⅓ per cent. It means as large a profit again to please your customer. Drop a line for samples and prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Spices, Herbs, Seeds, Mustard AND Flavoring Extracts

We import only the finest that money can buy. When you place an order with us you are sure to get the Finest and Purest Spices, Mustard, Herbs and Extracts that are sold in Canada.

GIVE US A TRIAL. . . .

The F. F. DALLEY CO. Ltd.

Spice Millers

HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

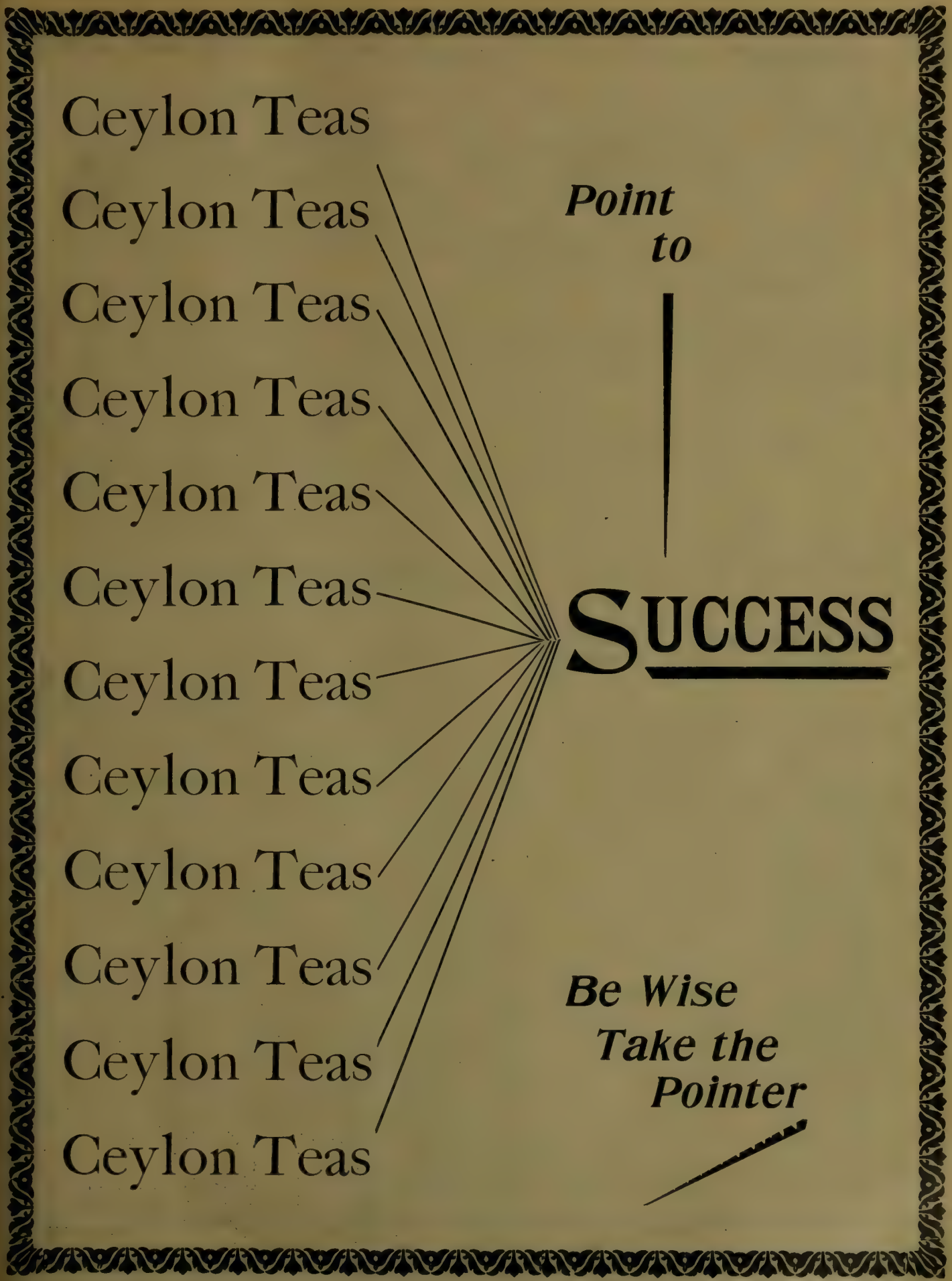
Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 30 Front St., New York.

LIPTON
TEA PLANTER
CEYLON


Ceylon Teas
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Ceylon Teas
Ceylon Teas
Ceylon Teas
Point to
SUCCESS
Be Wise
Take the
Pointer

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

WINE PRODUCTION OF THE WORLD.

CONSUL GERMAIN, of Zurich, Switzerland, has sent to the State Department of the United States statistics regarding the wine production of the world, which show that it is estimated to be 3,671,963,000 gallons annually, having slightly increased during the last few years in consequence of the decrease of the ravages of the phylloxera, which induced French wine growers to replant their devastated vineyards. The quality of wines did not improve in the same ratio with the quantity, the new methods of wine culture tending more to increase quantity than improve quality.

"The investigations which were made," he says, "have shown that the general extension of vine culture in countries other than France did not help to increase the national wealth. It is a fact that in Austria and in a few other countries wine making has not proved profitable, and producers have become discouraged. In Australia, the Government had to grant subsidies to encourage growers, while in other countries more profitable branches of agriculture were resorted to. Ranking in importance as wine-producing countries the different nations stand as follows: (1) France, (2) Italy, (3) Spain, (4) Portugal, (5) Germany, (6) Austria-Hungary, (7) Russia, (8) Switzerland, (9) The Balkan States, (10) Argentine Republic, (11) Chile, (12) United States, (13) Brazil, (14) Australia, (15) Cape Colony.

"The exertions of Italy to establish foreign markets for her wines are worthy of mention. Large stocks and technical control stations have been established at Berlin, Vienna, Trieste, Budapest, Zurich, Buenos Ayres and New York. Spain, in spite of her having been very much afflicted by the phylloxera in certain regions, has been able to maintain her wine production on the former scale. That country has made great progress in wine culture. Spain has established a central station at New York. She is constantly replanting the vines that have been destroyed by the phylloxera, and the Government is buying land on which American vines known to be of great resisting quality are being planted."

Consul-General Mill, of Hawaii, reports that under the operations of a new tariff law which goes into effect Jan. 1, 1897, California wines which now pay a duty of 15 cents a gallon will be admitted into Hawaii free, and the duty on Japanese "saki" will be advanced from 15 to 60 cents a gallon.

A delegation from the Commercial Travelers' Association of Canada, the other night presented E. A. Dalley, of the F. F. Dalley Co., Hamilton, with a life-size portrait of himself and an illuminated address. The delegation consisted of N. E. La Chance, H. G. Wright, W. G. Reid, William Bremner, Fred Johnson and James Hooper.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



Wherever Possible Sell Canadian-made Goods . . .

In preference to Foreign goods.

You are then helping yourself.

"SCIENTIFIC"
STOVE ENAMEL

Is a product of Canada that beats anything imported.
For sale by the Wholesale Trade generally.

Telephone 2905 **TORONTO**

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

Silver Dust

WASHING POWDER

For scrubbing, washing and cleaning of all kinds. Far more economical than soap. Try it yourself, and you will be able to recommend it.

SILVER DUST MFG. CO.
HAMILTON

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

BOECKH'S BRUSHES .. AND BROOMS

Study Economy...



Everybody considers it a luxury to use **Johnston's Fluid Beef,** and so it is, but when it can be bought in 16-oz. bottle for $1.00, it is also economical.

Johnston's Fluid Beef 16-oz. Bottle, $1.00

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AT a meeting of creditors of the estate of Charles Conrad, general storekeeper, Peterboro', a statement was presented showing liabilities of $3,000 and assets of $2,000. E. Moore was appointed assignee.

The stock of G. Lareault, grocer, Montreal, is under seizure.

A demand of assignment has been made upon H. Grefsky, trader, Montreal.

James Atchison, general store, Sarnia Township, has assigned to W. H. Hill.

D. Courville, boots and shoes, Montreal, is offering to compromise at 30 cents on the dollar.

L. P. Beauchemin, general merchant, Nicolet, Que., has compromised at 60c. on the dollar.

Thomas J. Allen, grocer, St. John's, Newfoundland, has compromised at 40c. on the dollar.

S. M. Osborne, general storekeeper, of Flesherton, is offering his creditors 40 cents on the dollar.

The bailiff is in possession of the store of Richard Flack, grocer, Gerrard and Spruce streets, Toronto.

Duncan Drew, grocer, Brockville, has assigned to James Smart, and a meeting of creditors will be held to-day.

Mrs. T. Leblanc, general merchant, Napierville, Que., has assigned to Kent & Turcotte, and the assets are to be sold by auction on the 24th inst.

Mr. Dupont, of the firm of Dupont & Wilson, general storekeepers, Windsor, offered to compromise at 60 cents on the dollar. The security was not satisfactory and Mr. Wilson submitted an offer of 20 cents, secured, which the creditors will consider.

CHANGES.

G. Dishart, grocer, St. John, N.B., has sold out.

L. M. Cather, grocer, Toronto, has sold out to F. H. Little.

E. Graves, general merchant, Thamesville, has given up business.

Bryson & Kenwood are commencing business in Montreal as fish dealers.

R. E. Leman, grocer, Nelson, B.C., has sold out to the Nelson Trading Co.

Christina Cameron, hotel, Woodbridge, has been succeeded by G. Symonds.

N. C. McPhail, general merchant, Thornbury, has been succeeded by A. J. Smith.

A. Horne & Co., groceries and provisions, Charlottetown, P.E.I., have been succeeded in the grocery business by Pierce & Co.

B. Ross, groceries and dry goods, Woodville, has been succeeded by Ross & Staples.

PARTNERSHIPS FORMED AND DISSOLVED.

The Havana Cigar Co., Montreal, has assigned.

Gervais & Denis, grocers, Montreal, have dissolved.

Henri Dufour and Arthur Girard have registered a partnership in Montreal to carry on business as grocers under the style of H. Dufour & Co.

SALES MADE AND PENDING.

J. & M. Howe, hotel, Port Dalhousie, have been succeeded by S. Houston.

The stock of J. R. Latonde, grocer, Montreal, has been sold at 46c. on the dollar.

The stock of the estate of G. R. Archibald, Lower Stewiacke, N.S., is advertised for sale by tender.

The stock of D. Montgomery, general merchant, Chesley, is to be sold under chattel mortgage on the 1st inst.

The stock, etc., of the estate of G. R. Murray, boots and shoes, Hamilton, are to be sold by auction on the 25th inst.

The plant, etc., of the estate of P. M. Lawrason, oil and soap manufacturer, London, is to be sold by auction on September 1.

The stock, etc., of the estate of Cummings & Ross, boots and shoes, Toronto, are advertised for sale by auction on the 25th inst.

FIRES.

The oatmeal mill of the Hawkesbury Milling Co. has been destroyed by fire.

DEATHS.

W. H. Nelson, grocer, crockery, etc., Kingsville, is dead.

A SALESMAN'S ESSENTIAL.

It is one of the most essential characteristics of a successful salesman, remarks Commercial Enquirer, that he should be entertaining. Not entertaining after the negro minstrel style; no low comedian business, but entertaining in an intelligent, manly, business fashion. To be acceptable in full to customers one must be more or less attractive, one must make an impression decidedly in his own favor. The neutrality that neither attracts nor repels will not do. There must be some particular influence that gives him an advantage over the average either in conversation, in appearance, or intellectually. The customer must be favorably disposed to him and willing to accept his reasoning; in fact, he or she must be willing to be convinced, in order to be convinced, and the personality of the clerk is the factor which must create this willing disposition on the part of the customer.

BANANAS FROM CENTRAL AMERICA.

A press despatch from Boston says: Since the abandonment of the Cuban ports for the shipment of bananas negotiations have been in progress between a prominent firm of local fruit importers and Central American parties, looking towards the establishment of a regular line of fruit steamers between Central American ports and Boston, for the importation of bananas and other tropical fruit. It has been definitely decided to send the Norwegian steamer Harald from Boca del Toro to this port at an early date, and she is scheduled to arrive here about September 1 with the first cargo. This shipment will be somewhat in the nature of an experiment, and upon its success probably depends the establishment of the regular line. The quality of the Central American fruit is said to be very fine.

Thomas Walsh, grocer, Hamilton, died on Monday evening, after a brief illness.

A Reduction in Freights

and in cost of handling can be effected on small importations by employing us as shipping agents. **HOW?** Write us for particulars.

BLAIKLOCK BROS., MONTREAL

CORN PACKER

Wanted:—Immediately, a thoroughly practical and competent man, to take charge and look after the packing and processing of corn for canning. Apply, stating terms and other particulars, to

THE CANADIAN GROCER, Toronto

COCOA-BUTTER...

WANTED SOLE AGENTS for the sale of this article **for all larger cities of the United States** by a **German Cocoa Manufactory of great capacity.** Apply to **Rudolph Mosse, Berlin, S.W.,** under **F.G. 5911.**

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Great Expectations

Are all fully realized in our goods. There is never dissappointment, because we have caused the public to rely upon first-class goods, and we have never broken faith.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

MOTT'S DIAMOND CHOCOLATE IS THE BEST.

JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

ASK FOR

MOTT'S

MEMO
YES
THE LATEST IS CHAMBERLAIN CIGAR
10 CENTS
TRY IT



Hello there, chum! Do you sell Stove Polish? If you do, I have used Sunlight Liquid in the largest foundries in Canada, and can highly recommend it. Ha! Ha! Ha!

Special inducements to live Grocers to push this famous tea.



Write us for particulars.

Largest sale in Canada.

Selected from High Grade Indian and Ceylon Teas.

Everybody sells them

KEEN'S D.S.F. Mustard

IN SQUARE TINS.

KEEN'S Oxford Blue

IN 5-CENT PACKAGES.

Look up your stock of KEEN'S GOODS.

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 20, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

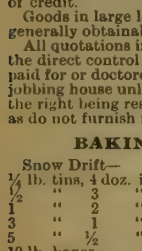
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

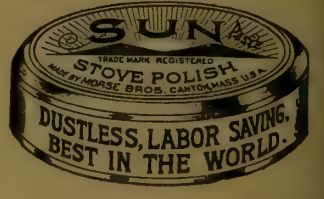
	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	
Scientific Furniture Polish.....	....	....	1 25

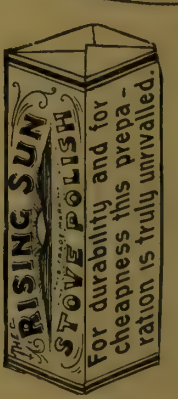
BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
'Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
5. 3 strings..	2 10





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes.....	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts,. 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, smooth finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

CANNED GOODS.

	per doz.
Apples, 3's	$0 80 $0 95
" gallons	1 80 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	0 90 1 10
Beans, 2	0 75 0 95
Corn, 2's	0 55 0 80
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 80
" Sifted select	.... 0 95
" Extra sifted	1 45 1 50
Pears, Bartlett, 2's	1 65 1 75
" 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 90 2 20
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 80 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 80 0 90
Lobster, talls	2 10 2 30
" flats	2 50 2 65
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " flats	1 40 1 75
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, key opener, ½'s	.... 0 10½
" " " " " ¼'s	0 10½ 0 11
" " " " " ½'s	0 18½ 0 19
Sardines, other brands 9¾	11 0 16 0 17
" P. & C., ¼'s tins	.... 0 23 0 25
" " ½'s "	.... 0 33 0 35
Sardines, Amer., ¼'s "	.... 0 04½ 0 09
" " ½'s "	.... 0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10 1 15
Kippered Herring, 1-lb	1 65 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 40 $1 50
" " " 2 "	2 40 2 55
" " " 6 "	7 75 8 25
" " " 14 "	16 00 18 00
Minced Callops 2 "	.... 2 60
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
" " 2 "	.... 6 00
English Brawn 2 "	2 75 2 80
Camb Sausage 1 "	.... 2 50
" 2 "	.... 4 00
Soups, assorted 1 "	.... 1 50
" 2 "	.... 2 25
Soups and Boull. 2 "	.... 1 80
" 6 "	.... 4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40 1 50
" 2 lb	2 60 2 75
" 4 lb	5 50 5 80
" 6 lb	8 50 8 80
" 14 lb	17 50 18 00
Roast Beef, 1 lb	1 40 1 50
" 2 lb	2 60 2 75
Luncheon Beef, 1 lb	1 60 1 70
" 2 lb	2 75 2 85
Brawn 1 lb	1 30 1 40
" 2 lb	2 35 2 50
" 6 lb	6 60 6 80
" 14 lb	14 50 15 00
Ox Tongue, 1½ lb	7 00 7 20
" " 2 lb	8 50 8 80
" " 2½ lb	10 75 11 00
Lunch Tongue, 1 lb	3 35 3 50
" " 2 lb	6 50 6 80
Chipped Beef, ½ lb	1 60 1 70
" 1 lb	2 65 2 80
Pigs' Feet, 1 lb	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ¼ lb	70 75
Potted Meats, Tongue or Ham ½ lb	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb	70 75
Potted Deviled Ham or Tongue, ½ lb	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00 3 15
" " 1 pt	2 00 2 10
Gelatine of Boar's Head, 2 lb	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00 3 10
Plover Roast	5 00 ....
Sliced Gold Band Bacon	3 00 ...

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs	0 24
Fry's "Monogram," ½'s, 6 lb. bxs	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30

CELLULOID

TRADE MARK REGISTERED

STARCH

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

A NOVEL INVENTION!
REQUIRES NO COOKING

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited
See price current.

J. M. FORTIER
MANUFACTURER
141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. · OFFICE, Vancouver, B.C.



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,
TORONTO, ONT.

AUGUST

is just the month for the Grocers to handle Soda Biscuits in tins, in fact all Biscuits should be kept in tins. We make the Original Cream Sodas, bear this in mind, packed 12 and 24 in a case.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. 7 FRONT STREET EAST, TORONTO. S. R. Parsons.

Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins	0 49

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 25 0 26
Crushed East India	0 00 0 20

EXTRACTS.

Talley's Fine Gold, No. 8, per doz.	$0 75
" " " 1, 1½ oz.	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04¼ 0 04½
" " ½ bbls	0 04¼ 0 04¾
" Patras, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 05
" " cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" " 10 lb	0 07½ 0 09
" " 18 lb	0 09 0 10
" " 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05¼
" Selected	0 06¼ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾ 0 06¾
" Malaga—	per box.
" Dehesa Clusters	3 75 4 00
Lemons—Messina, boxes	5 50 6 00
Oranges	6 00 6 50
DOMESTIC.	
Apples, dried, per lb	0 02¾ 0 03½
" evaporated	0 05 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

GELATINES

KNOX'S	
Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz. 85	90
1 " " Red, " 90	95

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00
WHISKIES—DEWAR'S SCOTCH. (J. M. Douglas & Co., Montreal, Agents.)	
Cases—Special qts., 1 doz., case	9 00 9 75
Ext. Special " "	9 25 9 75
Special Liqueur " "	12 00 12 75
Ex. Special Liq. " "	16 50
Ex. Special jorums " "	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, " "	4 75

MUSTARD.

COLMAN'S OR KEEN'S.	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD.	
Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

RICE, ETC

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.
Granulated	4 35 0 04⅜
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅜ 0 05½
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03⅞
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03¾ 3 45
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

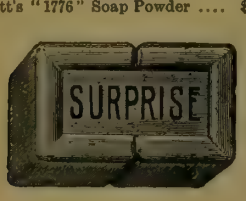
Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" " 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

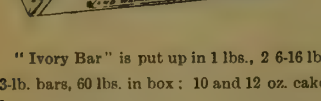
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" ½ " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

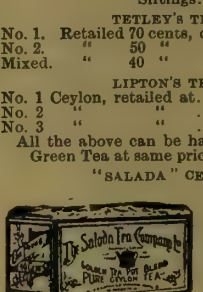
No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 30
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	6 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

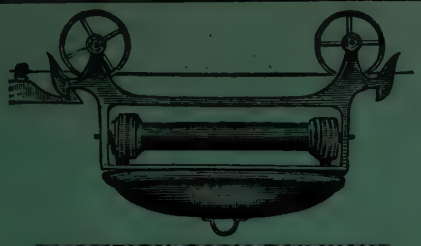
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

Crosse & Blackwell

CELEBRATED FOR

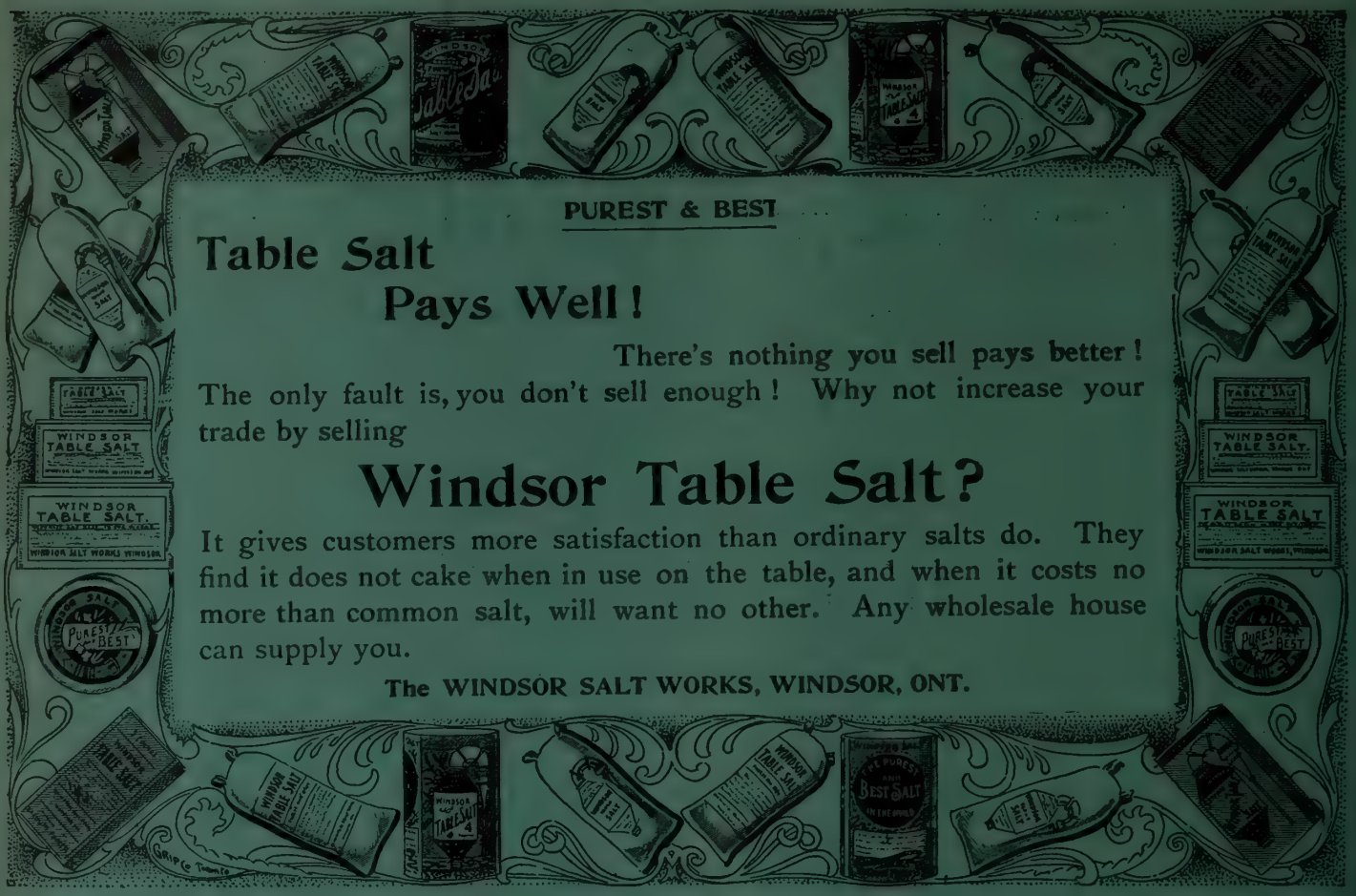
Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

Table Salt Pays Well!

There's nothing you sell pays better! The only fault is, you don't sell enough! Why not increase your trade by selling

Windsor Table Salt?

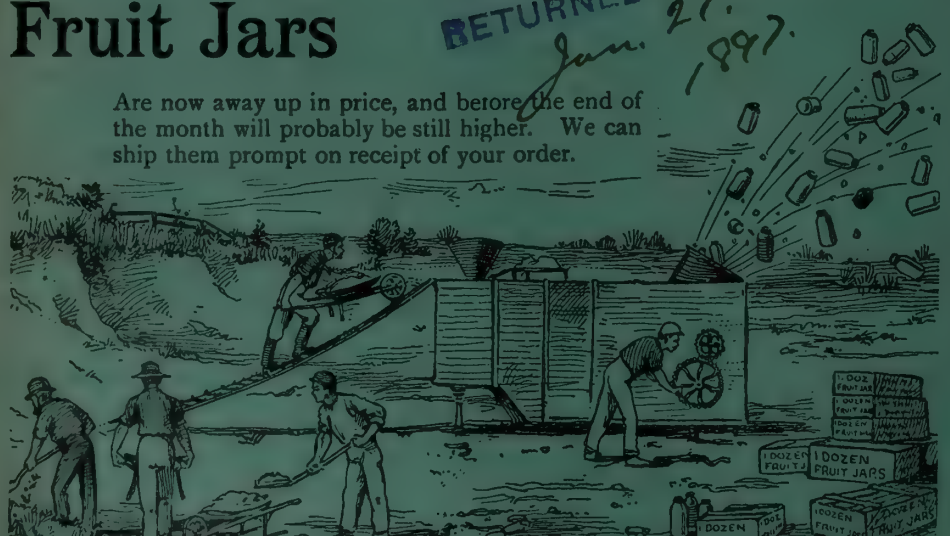
It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

RETURNED Jan. 27, 1897.

Are now away up in price, and before the end of the month will probably be still higher. We can ship them prompt on receipt of your order.



WRITE FOR PRICES QUICK.

Gowans, Kent & Co. - Toronto

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, Proprietors

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, AUGUST 28, 1896. No. 35

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

THE ONLY TEN CENT CIGAR

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).

DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality Made

CHOICEST JELLY TABLETS

... FLAVORS ...

Lemon	*Punch*	*Vanilla*	*Calves' Foot*
Orange	*Cognac*	*Champagne*	*Strawberry*
Cherry	*Raspberry*	*Madeira*	*Pine Apple*

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

CHOICEST JELLY TABLETS

... USE

Fry's

CHOCOLATES - and - COCOAS

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL



FOR THE
Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

VERY OLD
HIGHLAND WHISKY.



Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

EVERYTHING

to be gained by selling the best.

BATGER'S  PEELS...

You don't have to harangue your customer on the high merit of E. B. Eddy's Matches--he knows it.

Don't risk losing his custom by working off pseudo "just as good" matches.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

SHOOTING PARTIES

USE

"REINDEER" BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you,** not by your neighbors.

BUY IN SMALL LOTS AND OFTEN



An Irishman

And every other man—and woman—who drinks tea usually wants it good or not at all. Tickle their palates in this particular and you win a large share of their general business as well.

OUR STANDARD LINES

Cannot fail to please. They are rich, creamy and heavy-bodied, healthful and stimulating.

The 400 Select Imperial
The Globe
Morning Luxury Russian

In a Japan to retail at 25 cents we can give you the finest value in Canada

W. H. GILLARD & CO. - HAMILTON

JOHN MOUAT, Northwest Representative, WINNIPEG

BOULTERS' ARE WINNERS

It is not their **pretty** appearance on your shelf that places the **PEERLESS "Lion"** Brand head and shoulders above their best competitors, but the very fact people want canned goods that they know are **ABSOLUTELY PURE.** That's precisely why their sales are enormous. Retailers, **order now**—don't delay. We want your custom.

Watch our "ads."; we have a great surprise for you.

WORKS:

Picton, Toronto and Demorestville, Ont.



Look out

for our exhibit at the Toronto Industrial Fair. I will be pleased to have you visit my demonstration table and sample my mince meat made up in pie and pudding.

J. H. WETHEY - ST. CATHARINES, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, AUGUST 28, 1896 ($2.00 per Year) No. 35

DROPS FROM THE EDITOR'S PEN.

Cash discounts are assured profits.

—

The remedy for rest is to knuckle down to business.

—

Excessive ambition is the parasite which kills success.

—

Success is the offspring of Industry and Commonsense.

—

Frankness with customers earns business as well as respect.

—

He who cannot stand criticism is not well fortified for success.

—

The merchants' vampire is two-legged and of the genus homo.

—

Have a goal and persistently steer for it. No goal means no success.

—

As a man fishes for trout he can learn lessons of business import.

—

He who loses character loses that which is more precious than rubies.

—

An active trade is only maintained by active and progressive methods.

—

Adversity has made more men rich than all the gold mines in creation.

—

Experience is the best teacher, but she is also sometimes the most costly.

—

Understand your customers and they are not likely to misunderstand you.

—

Some men lacking in brain power try to make up for it by developing cheek.

—

A contemporary declares that lard will be king. Well, it won't be these hot days.

—

If those who desire to inflate the currency would only get inflated to a point where they might float in the air it is possible they might be carried up into the clouds and out of sight.

—

Sound lives is what the insurer seeks and sound money is what the insured desires.

—

Successful business men are no more born of laziness than are canaries of vultures.

—

It is bad enough to fail honestly, but it is ten thousand times worse to fail dishonestly.

—

When a merchant gets a "hump on" he is merely straightening himself for business.

—

It is better to die poor than to die rich upon money obtained by questionable methods.

—

Silver is a good, useful metal; but it is not good enough to keep company with gold.

—

Pedlars have the knack of obstructing trade as well as obstructing public thoroughfares.

—

Merchants, like mariners, who know not "where they are at" are in an unenviable position.

—

It may be impossible to maintain prices; but to maintain quality is a comparatively easy task.

—

Merchants who study window-dressing are at the same time studying the wants of their customers.

—

Merchants who do not take holidays voluntarily are sometimes compelled to take them involuntarily.

—

Because it is right every man should do his duty; not because of any reward that may be expected.

—

When Romeo, the fruit man, absconded from Toronto last week it was a revengeful Othello and not a loving Juliet that desired his presence.

—

A well-dressed window developes, within the breast of the passer-by, a desire to purchase what is therein displayed.

—

People might have liked being fooled by Barnum, but it is a horse of another color when the merchant attempts to deceive them.

—

Rockefeller's income is reputed to be $2.50 per second, and about all the poor fellow can get out of it is his board, lodging and clothing.

—

The Pittsburg professor who is busy making charges against the tomato will be gravely considered by some as a fit candidate for fools' paradise.

—

Wild oats is a bad crop in the man as well as in the field; and valuable time is wasted in cleaning them out of the one as well as out of the other.

—

It is not the man who says the most about it who is the hardest worker any more than it is the engine which kicks up the most fuss that is the most powerful.

—

Aim high, but take everything within your reach that will legitimately help you to attain your object. In essaying to reach the top storey do not despise the first step.

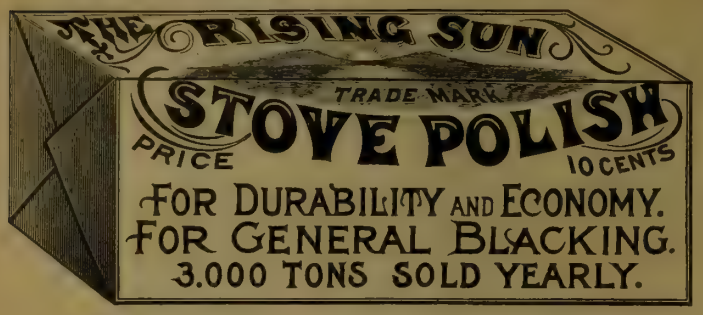
—

If you always tell the square truth you will never need to pray for a round or any other shaped hole in which you may hide when the search-light of truth is turned upon you.

—

When a superfluity of old goods are lumbering a merchant's store it does not follow that he is in the lumber business. It often means that a man who ought to be following some other vocation is lumbering in business.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TRADE CHAT.

MR. CLAWSON, a Brantford merchant, died from eating toadstools, which he mistook for mushrooms.

Stratford flax millers estimate that they will handle 1,200 tons this year.

There were 309,000 more cigars manufactured in Kingston, Ont., in 1896 than in 1895.

Tilbury is to have a new bakery. Lee & Campbell, who are conducting a butchering business there, intend putting in an oven at once.

The Mahler apple evaporating factory, Chatham, will resume operations at once after being shut down for about eight months.

Two thousand farm hands have left Toronto on seven special trains, en route for Winnipeg. They will be distributed through Manitoba and the Territories.

Mrs. Corbett, Queen street, St. Thomas, placed 72 jars of new fruit on a swinging shelf in the cellar. The nails rusted and the rope broke and all of the fruit jars were broken.

Mr. Geo. Adcock, formerly head miller in Stevens & Co.'s mill at Aylmer, has purchased W. H. May's interest in May Bros.' mill in St. Thomas. The mill will hereafter be conducted by S. C. May and Geo. Adcock.

Gillard & Co., Hamilton, have issued a writ against James Milligan and T. W. Crothers to have the courts declare void a lien that they had on Vansickle Bros.' stock at West Lorne prior to their recent failure.

The bean harvest in Western Ontario is now in full swing, and in many sections it is found that the crop is not so badly damaged as was expected. The sample, however, won't be of the very best, and it will make lots of work for the pickers.

The Grand Trunk Railway has lately been giving special attention to the rapid transit of live stock and other perishable freight, and arrangements are completed for a fast service which should prove of great value in the promotion of trade generally with the principal business centres, and also for export to Europe.

The Nileston farmers have had quite a time securing their oat harvest on account of the heavy rain storms. Some who had their stacks partly completed had to haul the sheaves back into the fields. Others who had stacks got machines and threshed, but the grain was in bad shape; indeed, it will need a great deal of care yet to save it.

Several business men were looking at the Arkell corner store this morning. All who desire to open out either a general store or a dry goods store in the best situated building in our town should apply at once. The store is in fine repair and all ready for a good business man to open out in. Be the first to apply if you desire to start business in one of the best business towns in Ontario. —Aylmer cor. St. Thomas Times.

A New York house writes J. B. Stringer & Co., Chatham: "We think there will be an abundance of beans from one place or another, and lots of this crop carried over, and look for low prices to rule." A wholesale dealer from a point in Michigan also writes them under date 18th: "We are paying 50 cents to 55 cents per bushel for choice pea beans, shrinking one pound per bushel; have bought a number of cars hand picked, barrels included, at 65 cents per bushel. So, duty considered, we are buying relatively lower than you, and can undersell you."

CALIFORNIA PRUNES.

A San Francisco letter states that the Exchanges control about 75 per cent. of all the stock of prunes, and have determined to withhold stock from the market for at least 30 days, or until speculators are discovered to be without stock. The writer says that there are no prunes in Northern California, very little in Oregon, while the Santa Clara crop is about 15,000,000 pounds short.

TEA TRADE IN JAPAN.

THE tea manufacturers of the western provinces of Japan, says The London Grocer, recently held a meeting in Kioto to consider measures for rehabilitating the tea trade of Japan. The following resolutions were adopted: 1. As regards direct export tea, every order that is in hand, for which samples are held, and which has been undertaken by the Teadealers' Union, shall be fulfilled. In order to bring about a more extensive demand a fund shall be raised by subscriptions from the general body of tea dealers, and with this fund direct or indirect support shall be given to direct exporters. 2. Direct exporters who ship over fifty thousand catties of tea to Europe or America through the Union shall receive a subsidy of one yen per hundred catties. 3. In order to maintain prices at times when a sudden fall occurs in the market, through a panic or owing to any other cause, the Union shall make suitable advances, free of interest, to the tea dealers in Yokohama or Kobe and other places, to relieve holders of tea from the risk of being forced to sell their goods in haste. 4. As the demand for Japan teas has been greatly injured by the recent introduction of Indian (Ceylon) tea in the American market, some good plan for the protection of our tea traders against rival producers must be studied, and for this purpose a large sum of money shall be set aside for the purpose of opening up new markets for Japan teas. 5. If, through political changes in a country where Japan tea is consumed, anything happen prejudicial to the tea trade, the matter must be attended to promptly. If there should be ground for anxiety regarding the future of the tea trade the Union shall memorialize the Government to take such steps as may appear necessary. 6. From April to July a simple and carefully compiled daily report on arrivals and sales of tea at Yokohama and Kobe shall be expeditiously distributed to tea markets and producing districts in the interior, in order that tea dealers and producers may perceive the real state of the tea trade. It was resolved to ask the Government to set aside the export duty on tea as a fund for subsidizing the tea industry.

Quick Despatch

IF ANYTHING WANTED IN A HURRY

CALL US UP
WIRE US
WRITE US

LUCAS, STEELE & BRISTOL WHOLESALE GROCERS **Hamilton**

Golden Age. . .

We have now completed our list of leaders by adding the Golden Age package tea, packed in cases containing 60 lbs. each.

No. 1, 60 lbs. all black.
No. 2, 30 lbs. black and 30 lbs. mixed. No. 3, 60 lbs. all mixed.

OUR LIST NOW IS . . .

Ram Lal's Pure Indian Tea Fine, Extra and Choice qualities. . . .
Golden Age Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.
Mascot Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.
Rangnugger Indian Blend In 100 lb. tins only. . .

MECCA COFFEE, DAMASCUS COFFEE, BENSDORP'S COCOA.

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values

BALFOUR & CO. HAMILTON.

You take no chances when selling

"LUDELLA" CEYLON TEA

It's a trade maker and a trade holder.

H. P. ECKARDT & CO. Wholesale Agents TORONTO

OUR FLOUR IN AUSTRALIA.

"I DO not see much prospect of securing a market for Canadian flour in this market, except in case of such droughts as last year, and then not to a large extent."

The above is a sentence in the latest report sent to the Department of Trade and Commerce at Ottawa by Mr. J. S. Larke, the Canadian commercial agent at Sydney, N.S.W.

In view of the large exports of Canadian and American flour from Vancouver and San Francisco to Australia, since November last, this statement appeared so extraordinary that a Herald reporter yesterday saw Mr. Robert Meighen, president of the Lake of the Woods Milling Co., on the subject.

"All I can say," replied Mr. Meigher, when he was shown the blue book, "is that, so far from there being no market for Canadian flour in Sydney, we have more orders from that market than we are able to fill. I have just passed the invoices of a shipment of 5,000 barrels of flour for Sydney, which we are shipping from Vancouver by the Empress of Japan on the 24th. That consignment will have to go to Hong Kong and be there transhipped to Sydney, because we cannot get enough freight room on the direct steamers. Then we will send a shipment equivalent to 1,000 tons of wheat by the ss. Miowera, which is to sail from Vancouver for Sydney direct on September 8th.

"In fact, we have engaged all the freight space in sight, and even then cannot fill anything like the orders which are offered us. Of course, our chief competitors are the Americans, and their competition is very keen, but the Canadian flour is so superior in quality that it more than holds its own, both as to price and demand. We have every cause for satisfaction in the Australian trade, and it certainly looks to me as capable of indefinite expansion."

The idea of there being no market for Canadian flour in Sydney is ridiculous. The ss. Warrimoo landed over 29,000 sacks of flour in Sydney in April last, and since then every steamer has taken out full cargoes of wheat and flour. It is true that vast quantities of American flour from Seattle, Olympia and San Francisco were landed at the same time, but the Canadian flour at once gained a reputation and sold at from 20s. to 30s. per ton higher than that from the States.

The Ogilvie Milling Company is not now exporting any flour, as it finds the home demand quite equal to even its large capacity. But The Herald was told by a representative of that company that the shipments to Australia had been most satisfactory, and that there had been further enquiries, which the company could not see its way to fill.—Montreal Herald.

THE GOLD CLAUSE.

An official of the registrar's office, speaking of the use of the gold clause in real estate mortgages since the agitation of the silver question, said yesterday that at least seven-tenths of the mortgages passing through that office had the usual phrase "lawful money" erased and the words "gold coin" substituted. This revision of the wording of the mortgages has occurred only in the last two months. Before that period the proportion of cases where gold was specified was small.—Wall street News.

EUROPE'S BIGGEST PORT.

From figures recently given in The Liverpool Post it would appear that the first port in Europe is Hamburg. The tonnage for two years is as follows :

	1895. Tons.	1896. Tons.
Liverpool	4,278,881	5,965,959
Hamburg	3,704,312	6,256,000
Antwerp	3,422,172	5,340,247
Rotterdam	2,120,347	4,038,017
Bremen	1,289,399	2,184,274

Mr. Holland attributes the advance of the continental ports chiefly to the high dock charges and local dues at Liverpool.

SPICES

SPICES

Whole or Ground.

Fresh from the place of growth.

Try our whole Pickling Spice. The finest blend on the market to-day. All we ask is a trial order for our spices. Our motto is to please our patrons.

The F. F. Dalley Co., Ltd.

Spice Millers Hamilton, Canada

IN STOCK

Canned Lobster, ½'s
" Clams, "talls"
" Fresh Herring, "talls"
" Kippered " "oval"
" Herring in Tomato, "oval"

NEW PACK

The DAVIDSON & HAY, Ltd. WHOLESALE GROCERS Toronto

The greatest Net Profits

come to you when your stock is turned over often. Pan-Dried Rolled Oats (registered) won't stay about so long that your profit will be eaten up when a sale is made.

Even as little a thing as Pan-Dried Rolled Oats may establish your reputation for quality if you're about starting in business. It has helped us to sell other cereals, for quality counts.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. "BELL BRAND" Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL



Successful Biscuits

Successful from the first—and they were the first fancy biscuits made.

Successful in keeping the royal favor for half a century. They have been supplied to H. M. the Queen since 1841.

Successful in building up a good trade the first year they were introduced into Canada.

Successful sellers every time, for there can be no dissatisfaction.

"Cafe Noir" is especially successful.

Sole Agents for Canada.

ROBERT CREIG & CO.

MONTREAL.

Tea that's all tea

The unadulterated tea of Ceylon, pure, rich and fragrant . . . The tea down-to-date grocers sell, because critical tea drinkers declare it the best.

VICTORIA CEYLON TEA

Laporte, Martin & Cie.

Wholesale Grocers

72-78 St. Peter Street

MONTREAL

A match that's good but cheap

Very high in quality and very low in price. Every grocer must carry a cheap match. Why not sell the best ?

VICTORIA MATCHES

Store Appearance

Is everything, especially in the grocery line.

A neat, clean store with tasty windows and a bright, fresh stock impresses the family buyer.

Another good point is to number among your goods the manufactures of well known firms.

Some firms build a reputation for excellence of make for which simply their name stands.

That's the kind of goods we sell, the kind every grocer should have in stock to insure perfect satisfaction to every purchaser, the kind which represents the best of its class.

Here are a few of them :

CROWN BRAND FLAVORING EXTRACTS

No one knows better than the cook how important the few drops of flavoring are to the success of the cakes and ices. We make the purest extracts on the market—in forty different flavors.

BEST BRANDS OF PURE OILS

Pure **Salad Oil** and **Olive Oil**, put up by Jonas Hanart, Bordin and Dandicolle & Gaudin. Popular because of their purity, and the names of their makers insure that. **Castor Oil**, pure cold drawn, in stock in all sizes.

FRENCH MUSTARD

Our new packages, Sugar Bowl, Cream Jug and Caddy are ready sellers.

KEOPFF'S FAMILY GELATINE

Put up in 1-oz. packages. In sheets, silver or gold label.

LORIMIER'S WORCESTER SAUCE

Just fresh in stock and unexcelled in quality.

TRYPHOSA

A new jelly powder already flavored and sweetened. Only add boiling water to make a delicious dessert.

SOLE AGENTS FOR CANADA

ROBERT GREIG & CO.

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's



ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift . . Baking Powder



Always Pure Always Reliable
Always Best

The Snow Drift Co., - Brantford.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
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THE INACTION OF CANADIAN MERCHANTS.

THREE weeks ago THE CANADIAN GROCER announced that business men in Spokane, Washington, were making preparations to push trade in the Kootenay country, British Columbia, and that some of them, desirous of forming connections with wholesale houses and manufacturers in Canada, had written asking, through this paper, such to correspond with them.

So far, the only firms that have taken the matter seriously, and have asked to be placed in communication with the Spokane people, are those situated in the United States cities along the Canadian border. This is a sad commentary upon the enterprise of Canadian business men.

The correspondents did not solicit the names of United States business houses. It was Canadian firms they wanted. But it was enough for the firms just across the border to learn, through THE CANADIAN GROCER, that trade with the Kootenay country was made more possible with the making of Spokane a sub-port and the establishment of bonded warehouses there. And to know was to act.

Canadian merchants, on the other hand, from whom correspondence was particularly solicited, are as if they were sphinxes. This is humiliating, particularly to Canadians who have faith in their country.

The chief reason why Canada has not made greater strides than it has is, that Canadians have neither exhibited faith nor works relatively as great as our possibilities warranted.

The condition of affairs in the Kootenay gold country is an evidence of this. Ninety per cent. of the people there are from the United States, and under their ownership has fallen most of the richest mining properties there. British law reigns there, but United States customs predominate. Imagine Canadian towns being given up to celebrating the Fourth of July! That, however, is what is to be witnessed in Rossland and such mining towns.

Canadians have one of the grandest countries that Nature has given to any people. In the products of the field, forest and mine our possibilities are unlimited. But those outside are often the first to recognize these facts and consequently they are the first to gather the fruit. They may, perhaps, not have more faith than we have, but they exhibit more works. That is evident.

Our merchants, manufacturers and others are often heard to complain regarding the limited character of the home market. Here in the Kootenay gold country we have an expansion: The great percentage of the people coming in there are from the United States; it is not the transference of the population of one part of Canada to another, such, for instance, as was witnessed a year or two ago when young farmers from eastern Canada swarmed to Manitoba and the Northwest. No, the influx of people to the Kootenay country is a distinct gain to the population of the Dominion.

One disadvantage to getting into the Kootenay country with goods is the absence of efficient transportation facilities. But the pathway from Spokane into that part of the Dominion is not without its obstacles. One thing the Canadian manufacturer or wholesaler has not to contend with is a high tariff. This his confreres across the border have to contend with.

People are going into Rossland, Trail and other mining centres in swarms. This people must be fed and clothed. They produce nothing for themselves. All their attention is devoted to digging gold and other metals from the earth. And while they are doing this the people in the outside commercial centres must provide the necessaries of life. At present the manufacturers and merchants outside the country are doing this. That is, they are practically doing it, for in Canada it is only a business man here and there who has the courage to compete for the trade of that part of the Dominion in question. And the longer it is deferred the more difficult will it be to go up and possess the trade.

The market is worth seeking. As will be noticed, in an interview with Mr. T. C. Irving published in another column, it is estimated that in the lower half of West Kootenay something like 1,360 carloads of various kinds of merchandise will be consumed during the present year of grace.

Canadian manufacturers and merchants should go up and possess what is theirs. And the sooner they go up the better.

THE TERM "VALUE."

THE agitation in favor of the free coinage of silver, which is now attracting so much attention in the United States, is based upon an economical misconception: they labor under the delusion that value can be created at the mere ipse dixit of the Legislature.

If diamonds could be created at the mere impulse of the will, they would not be worth a cent apiece, for everyone could produce diamonds at a lower price if he wanted them.

Value can only be created by the expenditure of labor. Value is the cost of labor. In other words the value of a thing is determined by its cost of production. Another element it must possess is utility. A man may spend a whole year in producing a thing, but unless it is useful it has no value.

Silver has value. It costs the expenditure of labor to produce, and it has utility. But it is proposed, by legislation, to give it a value that it does not possess. Its marketable value to-day, compared to gold, is, roughly speaking, something like 32 to 1. And yet Bryan and his fellow Silverites propose to pass legislative enactments fixing it at 16 to 1.

You may declare a black man a white man, but he is a white man just the same. When silver costs as much to produce, other elements conducive to value being equal, it will be as valuable as gold. Until such is the case, not even the legislative enactments of a United States Congress can make it otherwise.

It may decree that sixteen ounces of silver is equal to one of gold. But gold relatively will still be above the ratio at which the Silverites propose to fix it.

The buying and selling of to-day is merely an improvement of the old bartering methods of by-gone days. We are still giving value for value. The law of exchange is value for value.

Money is to-day the medium of exchange. If we want to buy a pair of boots we do not give our surplus of some other product for it; we give money. Money must therefore possess value. And it must possess an honest value. Money given a fictitious value is not honest. When men were bartering horses in the old days each expected to get a sound horse in return. And to-day, when a man is exchanging a horse for money, it is only proper that he should receive sound money in return.

The United States Congress may pass a

law stipulating that a man may pay his debts in either gold or silver at the ratio of sixteen ounces of the latter to one of the former. But there will only be one standard of value: Gold will go out of circulation. Most of it will go out of the country, and that which remains will be hoarded.

With the loss of the United States' gold currency will come the loss of her credit. And the nation without credit is, like the individual in a similar condition, a fit subject for bankruptcy.

A silver dollar at 16 to 1 is practically fiat money. "A standard coin is one of which the value in exchange depends solely upon the value of the material contained in it." This is what Jevons, the well-known authority, says, and those, in both the United States and Canada, who are squinting at free silver coinage would do well to lay to heart the gospel therein contained.

MONTREAL GROCERY CLERKS' ASSOCIATION.

A meeting of the executive of the above association was held in St. Joseph's Hall, St. Catherine St., on Sunday. The principal business before the meeting was the arranging for their annual social gathering to be held in the Monument Nationale on Sept. 23. The comedy entitled "La Cagnotte," by D' Eugene, member of the French Academy, will be produced under the direction of Mr. L. Petitjean. The clerks expect to have a bumper house, as in past years. The Lieut.-Governor of the Province, Sir A. Chapleau, will be present and an address will be presented to him. It was expected that the Hon. Mr. Laurier would have been present, but he has sent word that owing to other engagements he will be unable to attend.

MR. BOULTER'S BIG PIN.

Mr. Wellington Boulter, the well-known packer, of Picton and Toronto, returned on Wednesday from his annual business trip to the Pacific Coast. "Competition is keen and prices very low," was his somewhat laconic reply to a question regarding the result of his trip. On his way back he spent a week in the Kootenay country and four days in the Lake of the Woods mining district. He was voluble enough about the richness of these parts of the Dominion in the yelloy metal.

"But," said he, "plentiful as gold is in British Columbia, people cannot be too careful where and how they invest their money."

In his necktie Mr. Boulter wore a pin whose head is a chunk of free gold nearly as large as a walnut. "That," he explained, as THE GROCER examined it, "is from one of the Lake of Woods mines. It was given to me by a friend of mine out there whom I have not seen for forty years." The gold weighs a little over an ounce, and is worth $20.60.

FIRST SALES OF CALIFORNIA RAISINS.

WITHIN the past week or so somewhat conflicting information has been obtained in Montreal in regard to forward sales of new crop California raisins.

So far most of the leading operators on that market have been offering for October shipment. No important business has yet been noted on September account, but the variation in the values quoted is a noteworthy fact.

The other day information came to hand that 4-crown were held firm at 4¼c. on the Coast, but it is well known that quite a quantity of stock has been sold at 4c. for 4-crown, 3¼c. for 3-crown, and 2¾c. for 2-crown. These figures, however, are not general with all the agents, for one or two of these state that their principals refuse point blank to make any sales at these prices. If they did so they allege that there is every likelihood of their having to stand a heavy loss.

It may be interesting to note, however, that the above prices, while slightly lower than the opening prices last year, are away above the bottom prices at which California raisins were sold in 1895.

Sales of 4-crown fruit were made in Montreal last year down as low as 3½c. on the Coast, or ½c. below the figures quoted today, and 3-crown down to 2⅛c., or over 1c. below this year's opening quotations.

It is simply a speculation, and whether buyers will come out right or not is for the future to decide.

PROGRESS OF THE SALMON PACK.

ADVICES received in Toronto this week from the Coast bring the information that there has been a continuance of the good run of salmon previously noted, resulting in a substantial increase in the total pack.

Advices received by The Commercial Journal, of Victoria, estimated that the pack on the Fraser was, up to the night of the 17th inst., 263,615 cases, a gain of 62,000 cases for the week. According to this same journal the total pack for British Columbia was, up to the 17th inst., 497,615 cases, as compared with 566,395 for the full season last year, and 495,371 in 1894.

The fishing season ordinarily should have ended on the 25th inst., but a press despatch under date of Vancouver, August 24, stated that the time had been extended five days. "As the Government was not asked to extend the season," continues the despatch, "the canners held an indignation meeting, and expressed emphatic displeasure at the Government's action." According to this same despatch the salmon had stopped running and most of the canneries had closed down.

A significant feature of the situation is that, according to various private advices which have been received in Toronto the past week, the bulk of the pack is in flat tins for the English market, and that consequently the quantity for the home market will be small. This, however, remains to be seen. It is generally conceded too that the quantity of cans prepared for the pack has not been sufficient for the demands made upon it. Another thing not to be overlooked is that the canners have been, as a rule, compelled to pay high prices for fish. The price at the start was 25c. per fish. Regarding this matter it is well to again quote The B. C. Commercial Journal of the 18th inst.: "In the early part of the week there was a spurt and in consequence of an abundant supply of fish, for which some were not prepared, prices dropped to 10c., but recovered later to 20c. per fish."

It will thus be seen that all the factors have not been bearish in character.

THE KOOTENAY COUNTRY.

MR. T. C. IRVING, superintendent of the Toronto branch of the Bradstreet Co., returned to the "Queen City" on Saturday last from a trip through the Kootenay country. Mr. Irving is always a healthy, vigorous man, but he looks so more than ever before.

"Few people in the east," he said "are at all familiar with the mining camp of the west. In the first place, speaking in general terms, a mining camp is mainly a consumer. The miner raises nothing that he eats and he manufactures nothing that he wears. For these he is dependent wholly and entirely upon the eastern prairies, eastern merchants and eastern manufacturers. A few figures upon the different lines of business carried on in the British Columbia mining camps may surprise eastern Canadians at the enormous consumpton which goes on in the mining camps where the population, comparatively speaking, is small. Another factor entering into these calculations is that the miner and prospector must have and will only accept the best that can be obtained. He will not eat indifferent butter, nor indifferent groceries; he will not use inferior candles, inferior powder, nor inferior steel. He must have the best and the most expensive that the market affords. He is a good wage-earner; he never gets less than $3 per day, and in the silver camps of British Columbia he gets $3.50 per day. He invariably is paid every month and is always 'flush.'

"Rossland, which was two years ago this month a camp of 30 or 40 people with but one house in it, is now a place of at least 6,000 people, with a fine, wide avenue, built up as no American mining town of its size or age is built up."

"And how about the Rossland market?" he was asked.

"A conservative estimate," he replied, "as to the amount of dry goods, groceries

and hardware which will be consumed in the Rossland camp during 1896, is about 300 carloads of fifteen tons each. Trail will receive at least 150 carloads, or 2,250 tons of light merchandise; Nelson, 200 carloads, or 3,000 tons; Kaslo, 200 carloads, or 3,000 tons; Sandon, 200 carloads, or 3,000 tons; New Denver and Three Forks, 200 carloads, or 3,000 tons; Pilot Bay, 75 carloads, or 1,125 tons; Ainsworth, 25 carloads, or 375 tons; Waneta, 10 carloads, or 200 tons, making in all about 1,360 carloads, or 20,400 tons. These figures only apply to the lower half of West Kootenay.

"How much of these goods of all descriptions and kinds have been raised or manufactured in our own country.

"A recent and, I believe, careful estimate made by a lawyer in New Denver, in presenting the case for the appointment of a County Court judge, estimated that West Kootenay paid into the Dominion Treasury for customs and excise one-sixteenth of the whole revenue of Canada. This revenue is imposed upon goods and has been paid into the Customs houses in Rossland, Trail, Waneta, Nelson and Kaslo. When it is considered that possibly one of the most populous wards in the city of Toronto will equal the population of the whole of South Kootenay some idea may be gathered of what this market is worth to eastern Canada. At least one-third of the products of all kinds consumed in Southern Kootenay are purchased and brought in from the United States.

"Another fact worthy of consideration," he continued, "is that a goodly portion of the goods sold by eastern Canada have been brought in over American railways instead of the Canadian Pacific Railway, especially during the winter months, because of defective transportation. The greatest portion of the vegetables and hay, and nearly all the sheep and hogs are brought in from the states of Washington and Oregon. One of the great longings of Canadian farmers, especially in Manitoba and the Northwest, is for a market for their products and for their beef, sheep and hogs. What they need, and what the mining camps of British Columbia need, is a quick and cheap transportation of all that the Manitoba and Northwest farmer has to sell, and all that the British Columbia miner desires to consume. The present arrangements do not supply the needs of either the people of Manitoba and the Northwest or those in British Columbia. A line of railway through the Crow's Nest Pass, connecting with the inland waterways of British Columbia (Lake Kootenay and the Columbia River) through by way of Nelson, Rossland and the Okanagan district would, when the district is fully developed, find such a traffic, both passenger and freight, that not only would it pay all fixed charges for its construction and rolling stock, but also operating expenses, and, no doubt, reasonable dividends upon the stock."

"Within the past two years," continued Mr. Irving, "three smelters have been established in South Kootenay, the first at Pilot Bay, the next at Nelson and the third at Trail. These smelters were erected under disadvantageous circumstances. They cannot get a supply of coke except at very high prices. If southern British Columbia had cheap coke we would in truth see the tall chimneys from Fort Steele to Hope. In order that this may be accomplished it is absolutely necessary and essential to the well-being of the mining industry of British Columbia, and also for the eastern merchant and manufacturer and the Manitoba and Northwest farmer, that the Crow's Nest railway should be built without delay to give this cheap and direct communication.

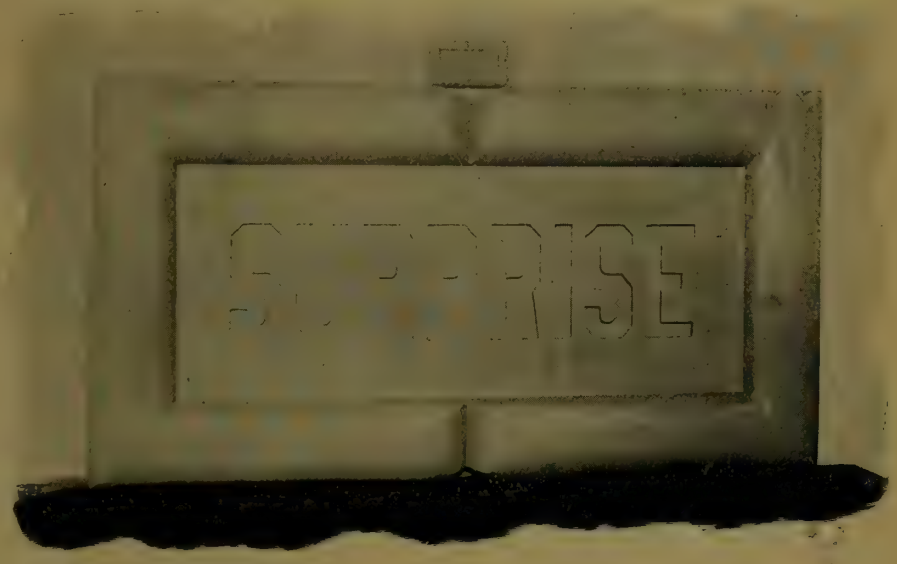
"Perhaps a word may now be profitably said as to what is the output which the mining industry of British Columbia expects to put forth. American smelters have had their representatives through southern British Columbia during the past year, making various estimates of the expected output from the mines. The most recent was made by one of the largest smelting companies in the United States, whose engineer has reported that the Rossland camp alone, without any additional mines being opened up, will produce after the first day of October, 1896, a thousand tons of ore per day, or not less than 365,000 tons a year, the gross product of which will amount in the neighborhood of $7,000,000 to $8,000,000, one-half of which is profit, while the remaining half goes into wages and purchase of machinery. With the new mines which are coming producers this tonnage must be largely augmented. The Slocan and Ainsworth districts this year ought to ship at least 50,000 tons of ore, making a net profit of nearly $5,000,000. If the Boundary Creek district had cheap railway transportation, its production, after being opened up for two years, ought to reach $5,000,000 a year, so that it may be reasonably estimated that with the construction of the Crow's Nest Pass railway the mining industry of southern British Columbia alone would amount to $30,000,000 or $40,000,000 a year for five years, a greater output, it is declared, than any state in the American Union. In the meantime, there is abundant evidence, through the building and projected building of railways, etc., by the Americans, that they are fully aware of the importance of securing this market."

"One thing the people of Canada should remember," concluded Mr. Irving, "and that is this: the people settling in Kootenay country are a distinct adjunct to the population of the Dominion."

A MAMMOTH BAR OF SOAP.

NO matter how great the merit of an article or commodity may be, it is only by persistent pushing that it can be maintained in public favor. Business is a race; and the moment that a merchant or manufacturer ceases his exertions, that moment do his competitors begin to gain upon him.

The St. Croix Soap Mfg. Co., of St. Stephen, N. B., makers of the well-known "Surprise" soap, have established a reputation for the excellence of the article they turn out: it has spread throughout the Dominion to foreign countries. But they do not make the mistake some people do, in imagining they can maintain their position by their past reputation. First of all, they maintain the quality of their soap, and then, instead of diminishing they are rather increasing their advertising, as the readers of the trade and daily press can attest.



In their advertising methods they are unique as well as persistent. The accompanying cut is an illustration of a mammoth bar of "Surprise" soap which the firm has turned out. It is 3 feet 8 inches long, 2 feet 2 inches high and 1 foot 2 inches thick. This mammoth bar will be placed on exhibition at the Industrial Fair, Toronto. Alongside it will be an $800 piano, and the man, woman or child who guesses nearest to the actual weight of the soap will secure the piano. The guessing competition will be free, coupons being served out to whosoever chooses to take one.

The value of Surprise soap is well known, but the St. Croix Soap Co. are determined that it shall not only be well known, but that it shall be even better known. Hence the guessing contest.

His Worship the Mayor has consented to act as referee, and with him will be associated a couple of well-known business men.



Something to keep people cool and refreshed

Nothing better. Manufactured on strictly scientific principles, with a view to meeting the demand for pure, healthful and delightful summer drinks, on which the grocer makes a good profit.

NEW YORK GINGER ALE

Lemon Sour ***Birch Beer*** ***Cherry Sour, etc.***

While the hot weather lasts there's money in it for you. Now is the time to order a sample five-case lot of quart bottles, 1-dozen in a case, at 80 to 85 cents per dozen, delivered.

We sell GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE.



W. H. Gillard & Co. Wholesale Agents **Hamilton**



One Hundred Years Ago

People weren't so particular as to the quality of pickles they consumed. Nowadays 'tis a different matter. A pickle, to demand a large and ready sale, must have peculiar and pleasing characteristics.

Gillard's New Pickle

Is incomparably the best—the most pungent, aromatic and delightful. Put up 2 dozen in a case ; single case lots, $3.40 per dozen ; 5-case lots, $3.30 per dozen.

Gillard's New Sauce

Has a world-wide reputation for the excellence which makes it beyond a doubt the finest sauce manufactured.

GILLARD & CO. MAKERS ***London, Eng.***

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THERE is still a great deal of sugar going out, but in all lines appertaining to the grocery trade there appears to be a tendency towards a lighter movement. Canned goods of any kind are receiving very little attention, and advices from the Coast are inducing people to be still more careless about placing orders for salmon. Teas are this week without special interest. In foreign dried fruits increased strength is to be noted in both currants and Turkish prunes. Sultana raisins are also cabled firmer. Samples of new season's California dried fruits are being shown this week on the Toronto market, and they are showing good quality. Payments remain fair.

CANNED GOODS.

Advices from the Coast received this week indicate that the pack is larger than early in the season it promised to be. As a result there is even less disposition than there even was before. Representatives of packers report that they are doing nothing. At the same time, however, no lower prices are being quoted, and the contention is that most of the pack is in flat tins for the English market. The first shipment of new pack salmon is expected to arrive on the Toronto market in a week or ten days. Cheap canned salmon, such as retails for 10c. per tin, is scarcely to be had on the local market. In lobsters the situation is still strong on account of the expected scarcity. Canned vegetables are receiving little or no attention. We quote: Tomatoes, 80 to 90c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50 to $1.55; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.55 to $1.60; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The coffee market is quiet and uninteresting. We quote green in bags: Rio, 15½ to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Quiet and unchanged. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business is much as before, and devoid of special feature. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Trade in sugar during the past week has not been as active with jobbers as it was, although there is still a great deal of it going out in hand-to-mouth lots. Prices in London and New York have again been easier, but the Canadian refiners have made no change in their figures. Representatives of the refineries report business dull. The ruling price of granulated is 4⅜ to 4.35c., and yellows sell at from 3.35c. up.

SPICES.

The feature of the trade is still the demand for pickling spices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The demand continues fair. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

There is no change to note. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

A fair amount of trade has been done during the past week in Japan teas, and holders are looking for better prices. Indian and Ceylon teas of low grade have been receiving a little attention. China teas have been very quiet. Good value is being offered in Young Hysons. In Colombo, teas of good cup quality are firm, some stiff prices having been paid for invoices of Ceylons there. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Cable quotations received in Toronto are 9 to 10s. per cwt. above the opening prices of last year. The demand locally is fair and prices are unchanged. We still quote as follows: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

A cable from Smyrna announces that the market for Sultana raisins has opened and at higher prices than last year. The crop is smaller than a year ago. The idea as to price is 6 to 7½c.

Valencia raisins are not receiving much attention on the local market. We quote as follows: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.

The cable announces an advance of 1s. to 1s. 6d. in Turkish prunes. Business on the local market is still quiet. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Business doing in California fruits is small. First shipments of new season's fruit are expected here about the middle of October. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Dates, quiet at 4½ to 5½c.

You Are Invited . .

TO SEND US BACK EVERY POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

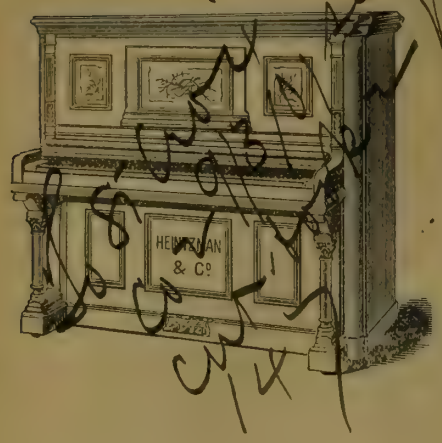
We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East, TORONTO

and

318 St. Paul St., MONTREAL



Guess the Correct Weight of the Big Cake of . . . . .

SURPRISE SOAP

at the Toronto Industrial Exhibition and the $800 Heintzman Piano is yours.

GUESSING COUPONS AND FULL PARTICULARS ON APPLICATION.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

GREEN FRUIT.

Oranges are still in light supply, with the demand good at quotations. Lemons are not as much wanted as they were a week ago. There is a liberal supply of watermelons on the street; the demand is light. Grapes are in liberal supply, with business only moderate. Peaches are in good demand. Plums, on the other hand, are quiet. Apples are in so large demand that there is practically no marketable value for them. We quote: Lemons—Messina, $6 to $6.50. Oranges—Rodis, $6 to $6.50 per box. Bananas, $1.25 to $1.65; cocoanuts, $4 to $4.25 a sack and 60c. per doz; Egyptian onions, $2 per bag; cucumbers, 10c. per dozen; tomatoes, Canadian, 10 to 15c. per basket; watermelons, 25 to 30c. each; apples, Canadian, 60c. to $1.25 per bbl.; pears, 40c. per basket, $3 per bbl. for Bartletts; peaches, 60 to 85c. per basket, for Crawfords; plums, 25 to 75c.; grapes, 2½ to 3c. per lb.; musk melons, 75c. to $1 per crate.

BUTTER AND CHEESE.

BUTTER—There is a better feeling for choice selections of dairy butter. Creamery butter is in better demand on account of the lighter supply of choice dairy butter. Medium and low grade dairy butter is accumulating. We quote: Dairy butter—Tubs, 12 to 14c.; for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 15 to 16c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—There is a good demand locally, and stocks are light. Prices are firm at 8½ to 9c.

COUNTRY PRODUCE.

BEANS—Dull at 75 to 85c. per bushel.

DRIED APPLES—Dull and unchanged at 2¾ to 3½c.

EVAPORATED APPLES—Inactive at 5½ to 6c.

EGGS—There is a quantity of No. 2 stock on the market and until this is cleared up the trade does not expect a healthy market. With this difficulty out of the way there would, no doubt, be an improvement in the egg market. We quote: No. 1 stock at 9½ to 10c., and No. 2 at 7 to 8c.

HONEY—Quiet at $1.75 per dozen for comb, and 9c. per lb. for strained in 10 and 50-lb. tins.

POTATOES—The demand is fair at 30 to 35c.

PROVISIONS.

Provisions are in good demand. Smoked meats all continue active. The shortage in breakfast bacon and hams appears to be more pronounced, a number of packers now being buyers. The low price of long clear bacon is increasing the consumption and sales are larger than they have been for many years at this time.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH.

Fish is scarce this week, most of the whitefish now being required for freezing. A more liberal supply is expected next week. We quote: Lake Erie herring, 2½ to 3c. each; blue back herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7½ to 8c.; Lake Winnipeg white fish, 6 to 6½c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

GRAIN, FLOUR, FEED, ETC.

GRAIN — Deliveries are more liberal. Prices are steady. We quote: White wheat, 65c. for new; red, 64c. for new; goose, 50½ to 52½c.; oats, 22 to 22½c. for old, and 20 to 20½c. for new; peas, 51c.

FLOUR—Business is quiet at $3.10 for straight roller, Toronto freights.

BALED HAY—Is steady at $11 for carloads of choice on track.

BREAKFAST FOODS—Oatmeal is lower on account of the freer offerings of new grain. We quote: Standard oatmeal and rolled oats, $2.60; rolled wheat, $2 to $2.15; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

Business is keeping fairly good at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for

Wm. H. Dunn
Manufacturers' Agent and Grocery Commission Merchant
394 St. Paul Street . . MONTREAL
Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants.
Consignments Solicited. . .
140 Princess St. Market Square WINNIPEG

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
470 King St. East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS
FRUITS
CAREFULLY HANDLED BY
CLEMES BROS.
Wholesale Fruit and Commission Merchants
51 Front St. East, TORONTO

points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are dull, with cured quoted at 6¼ to 6¾c. Dealers pay 6c. for No. 1, 5c. for No. 2, and 4c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 40 to 45c. and pelts at 25c.

WOOL—Receipts are fair and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

TALLOW—Unchanged at 3 to 3¾c. for rendered and 1 ¼c. for rough.

PETROLEUM.

Prices are a little firmer and business is improving. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Pimento is firmer.

The Toronto market is almost without fish this week.

First shipments of California dried and evaporated fruits are expected about the middle of October.

P. L. Mason & Co. have been advised by cable of an advance of 1s. to 1s. 6d. in the price of Turkish prunes.

C. Whittall & Co., of Smyrna, cable that the Sultana raisin market has opened at higher prices than last year.

Blaquier & Jones, of Wyoming, write: "Apples are an enormous crop around Wyoming and good sample."

J. L. Watt & Scott have been advised by cable that the price of new season's currants is from 9 to 10s. per cwt. above the opening price of last year.

A circular sent out by Messrs. A. W. Porte and S. R. Parsons, the new proprietors of the Toronto Biscuit and Confectionery Co., says: "Mr. Porte, late managing director of the McCormick Manufacturing Co., London, will have special supervision of the manufacturing departments. The best materials only will be used and every care taken in the manufacture of same to secure goods of the highest uniform quality, that cannot possibly be excelled in the Dominion." As already stated by THE GROCER, the services of the manager of the late company, Mr. H. C. Fortier, have been retained.

QUEBEC MARKETS.

MONTREAL, Aug. 27, 1896.

GROCERIES.

DURING the past week there has been no new feature of note in the situation of the sugar market. Advices from abroad on the raw article have been somewhat steadier in tone and values for

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

HOME-GROWN TOMATOES
Peaches, Pears,
Apples, Lawton Berries.
WRITE FOR OUR PRICES.
Titterington & Co. St. Catharines, Ont.
Growers and Dealers.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

MORROW & EWING
General Commission Merchants
13 John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
also Maracaibo, Rio and Mocha Coffees
Samples and particulars on application.
Wholesale supplied only.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
Correspondence Solicited.

FANCY
PATNA
JAPAN
JAVA
BURMAH
"MOUNT ROYAL MILLS"
RICES
D. W. ROSS CO., Agents, MONTREAL

4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
Jas. McLauchlan & Sons Biscuit Manufacturers Owen Sound, Ont.

beet show very little change, while in New York the market for both raw and refined has ruled quiet and about steady at the recent decline. The demand on spot has been of a limited character owing to the fact that buyers have ample supplies on hand and until such are worked off refiners do not anticipate much activity in the near future. The market on the whole is quiet and the volume of business is small for this season of the year. Granulated in round lots of 250 barrels and over is offering at 4⅛c. and in a jobbing way at 4⅜c., while yellows range from 3⅛c. to 3¾c., as to quality, at the factory.

SYRUPS.

The demand for syrups does not improve any and, in consequence, the market rules quiet but steady at 1½ to 2¾c. per lb., as to quality, at the factory.

MOLASSES.

The market for molasses has continued to rule very quiet, and no sales of importance have taken place owing to the fact that wholesale grocers have ample stocks on hand, consequently importers do not anticipate much improvement until such are moved off. The stock in first hands is large and the feeling is somewhat easier, but no actual decline in prices has taken place, although holders would probably shade present prices in order to place a round lot. We quote Barbadoes at 27½ to 28c., and in a jobbing way at 30 to 31c.

RICE.

The demand for rice is still good and the market is active and firm. We quote: Crystal Japan, $4.75 to $5 ; standard B., $3.45 ; polished Patna, $4.75 to $5 ; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There is no change in spices and business rules quiet, the demand being only for small lots. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

This market is dull and without any new feature to note, the demand being only for small lots to fill actual wants. We quote : Rio, 16½ to 17½c.; Maracaibo, 17½ to 18c.; Java, 24 to 27c., and Mocha, 23 to 28c.

TEAS.

The demand for teas continues to be principally of a jobbing character and the volume of business doing is small, but as stocks in second hands are said to be small, a decided improvement is looked forward to after the turn of the month. A few small sales of new crop Japans are reported at 14¾ to 15½c., and some of fine quality at 17½c., while blacks have sold all the way from 10½ to 20c., according to quality. We quote : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

Business in California dried fruit on spot has been quiet, but for future delivery a fair number of orders have been placed for new crop goods at full prices. We quote: 4½c. to 5c. for 2-crown ; 5¾c. to 6c. for 3-crown ; and 7c. to 7½c. for 4-crown.

In Valencia raisins there is no change. Cables from Denia have been received quoting all August shipments to New York at 13s. to 20s., as to quality, cost and freight. We quote : Off-stalk ordinary, 4¼ to 4½c.; fine, 5c., and selected, 5½ to 6c.

Currants continue quiet and unchanged at 3½ to 3¾c. barrels, 4 to 4¼c., half-barrels, and 5c. in cases.

A fair business is reported in prunes, and values rule steady at 5 to 5¼c. for French and 6c. for Austrian.

NUTS.

This market is very quiet, as is usual at this season, and prices show no change. We quote : Grenoble walnuts, 11 to 11½c. ; Brazils, 11c. ; almonds, 10½ to 11c. ; filberts, 7 to 7½c.; peanuts 7 to 9c., and cocoanuts, $4 to $4.50 per 100.

CANNED GOODS.

In this branch of the trade business continues exceedingly quiet, owing to the fact that buyers have ample stocks on hand, and until they reduce such, few contracts for the new pack will be made. We quote as follows : Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50 ; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality ; blackberries, $1.90 to $2.20 ; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c. ; gallons, $1.90 to $2.25 ; pumpkins, 75 to 85c. ; salmon, "Horseshoe," $1.40 to $1.45 ; "Clover Leaf," $1.35 ; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins ; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15 ; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

Under lighter receipts the apple market has been somewhat firmer and sales of Canadian Duchesses have been made at an advance of 25 to 50c. per barrel over the previous week, but the prospects are that this rise will not be maintained. The stock of oranges is about exhausted here, consequently it is difficult to quote prices. The advance in lemons has been fully sustained, and as further large shipments have been made to New York and other points it is said that stocks here are now light. Bananas continue in slow demand owing to the large offerings of other kinds of fruit. The receipts of Canadian peaches have been more liberal, but as the demand is ample to absorb all offerings prices rule about steady. We quote : Peaches, 45 to 75c. per Canadian basket ; pears, 30 to 40c. ; plums, 50 to 60c. ; apples, $1 to $.75; dried apples, 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1.50; lemons, $2 to $4.50; oranges, $2 to $3.25, according to brand and package.

COUNTRY PRODUCE.

EGGS—The tone of the egg market has been strong, and prices have advanced ½ to 1c. per dozen, which is due principally to the considerable enquiry from foreign buyers by cable of late for new laid stock, and a number of sales have been effected for prompt shipment at satisfactory prices. This has caused a scarcity of choice stock to some extent, and as there is only 20 to 25 per cent. of the receipts coming forward fit for shipping the advance in prices is likely to be maintained. Choice near by new laid are selling at 12½ to 13c.; choice candled stock at 9½ to 10c., and culls at 7½ to 8c. per doz.

2 PEAS THAT ARE ALIKE { . . TENDER . . DELICIOUS FLAVOR.
NEW-PROCESS STRATHROY PEAS AND FRENCH PEAS

AN OPEN LETTER TO THE MERCHANTS OF CANADA

Dear Sirs:

It has been our custom for a number of years to invite our friends and patrons visiting the **Great Industrial Exhibition,** to make our offices and warehouses their headquarters during their stay. We feel gratified at the manner in which so very many have in the past taken advantage of our invitation and herewith extend a cordial invitation to all our friends in the trade to call upon us. Our travellers and salesmen will be on hand to render any assistance and furnish information desired and make your stay pleasant and profitable. Come, a hearty welcome awaits you.

Respectfully yours,

THE EBY, BLAIN COMPANY, Ltd.

Wholesale Importing and Manufacturing Grocers

Cor. Front and Scott Streets TORONTO, CANADA

BEANS—There is no change in the market for beans, sales being very slow and prices nominal at 70 to 75c., in car lots, and 80 to 90c. in a jobbing way.

TALLOW—Market dull and unchanged at 4c.

HOPS—Demand limited at 5c. to 7c., as to quality.

HONEY—Receipts fair, but the demand is slow at 10 to 12c. per lb. for comb.

BALED HAY—The demand for baled hay continues fair, and prices have ruled steady at last week's decline, old No. 1 selling at $12 to $12.50, No. 2 at $10 to $10.50, and new No. 1 at $11 to $11.50 per ton, in car lots on track.

PROVISIONS.

A fairly active trade has been passing in hams and bacon, and prices show no change. In pork the feeling is easy at the decline noted last week, and holders would probably shade present prices in order to place a round lot. We quote as follows: Canadian short cut, clear, $10 to $10.50; Canadian short cut, mess, $10.50 to $11; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

In Manitoba grades of flour a fair volume of business is reported on both local and country account, and prices rule firm at the advance noted last week. Business in Ontario grades has only been moderate, and holders in some cases show a disposition to shade prices for round lots. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.75 to $3.90; straight roller, $3.40 to $3.50; straight roller, bags, $1.60 to $1.65; extra bags, $1.30 to $1.35; Manitoba strong bakers', $3.25 to $3.50.

The market for meal is in an unsettled state and further cutting in prices for rolled oats has been done, recent sales in barrels having been made at $2.50, but we quote $2.50 to $2.60.

The demand for feed keeps up and prices are maintained. We quote: Bran, $11 to $12; shorts, $11 to $13; mouillie, $15 to $17.

CHEESE AND BUTTER.

During the past week the cheese market has been somewhat unsettled, and the edge is off. On Monday, between 3,000 and 4,000 boxes arrived by boat and rail from the French districts and sold at 8c., which is a decline of ¼c. on last week's figures. In western goods no important business has been done, but 8¼c. is about the idea for finest.

In butter, buyers of creamery have hardly been so enthusiastic as they were last week, and sellers who were asking 19c. for choice are in the minoritp, and some shippers who found themselves over-supplied have been offering fresh made at 18½c., and even this figure shows an advance of ½c. on the week.

ASHES.

This market has ruled quiet and prices are unchanged. We quote: Firsts, $3.50 to $3.55; seconds, $3.05, and pearls, $4.55 to $4.60 per 100 lbs.

Every theory has not value, but every theory should be weighed or tested before being thrown away.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 27, 1896.

THIS, the last week in August, has in no way changed its reputation as a quiet month. Merchants are, however, making preparations for a much larger trade during September. There is little new. The small excitement in beans noted last week has quieted down. During this week there has been no further advance, but the market is firm at 5 to 10c. per bush. higher than two weeks ago. Some American lard in tubs, pails and tins is now here. Style of package and quality of goods are both good. In fruit New Brunswick plums and apples arrive freely. Nova Scotia apples are also arriving and their plums will be right along in large quantities.

OIL—Present demand continues light, and as yet but few orders for future have been taken. Prices for Canadian are rather higher, but to some points of shipment small concessions have been made. We quote: American burning oil, 21 to 22½c.; best Canadian, 19 to 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—The amount of freight paid on coarse salt has much to do with its cost. The fact that only steamer freights offer from Liverpool, and those would be too high, the more on account of the small quantity that would be needed, account for no direct importations, as the market is bare and dealers would buy if they could get it here. What supplies are coming dealers buy and have shipped via Boston. Prices here are held firm, and there is fair demand. The demand for Canadian 3, 5, and 10 lb. bags is less from year to year, the wood boxes being preferred. We quote: Coarse, 50c.; factory-filled, 95c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls. $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz

CANNED GOODS — There is little new. Owing to the low prices quoted a larger quantity of corn, peas and tomatoes have been bought than the earlier season gave promise of. In fruits, outside of peaches and gallon apples, few are bought for this market. Pears, perhaps, range next in quantity. California cherries, it is reported, will be high, owing to an almost failure of crop. Nova Scotia packers are offering gallon apples, plums and pears below Ontario prices. Quality, particularly apples, is very fair. Dealers, however, look for still lower prices in apples. Nova Scotia crab apples are also offered low, but no demand is noted here. We quote as follows: Corn, 70 to 75c.; peas, 75 to 80.; tomatoes, 75 to 90c.; gallon apples, $2 to $2.25; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.50; peaches, 3's, Canadian, $2.85 to $3.10; 2's, $1.90 to $2; pineapple, $2.25 to $2.75; salmon, $1.35 to $1.40; haddies, $1.25 $1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association.

Head Office: Toronto.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg
J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Eminently Interesting...

Is the constantly increasing demand for goods which give uniform satisfaction. As an aid to the development of trade close touch with such goods is invaluable. They give double profit to the wide-awake grocer who gives them a prominent display.

Try the experiment with Cottams Bird Seed. Its intrinsic worth as a seed is unequalled. And the patent "Bird Bread," patent Holder and Beak Sharpener in each packet, make it double the worth of any other brand. All wholesalers.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman
HAMILTON

chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT — In both New Brunswick and Nova Scotia the apple crop is very large; those grown in New Brunswick are chiefly fall apples. This fruit coming forward has about driven other apples out of the market. Some very good fruit is to hand and prices rule low and easy. A great improvement could be made in the apple business if all apples from Nova Scotia were consigned to dealers in place of being retailed from schooners, in which they are brought here, by the captain of the vessel. In plums the New Brunswick fruit has been to hand about a week, and Nova Scotia are now coming. Crops are large and prices rule low for so early in season. Malaga grapes are to hand; prices are higher than are expected when next shipment is received. Canadian grapes are daily expected. Very large quantities of this fruit are sold here. Demand for California pears is large. Deleware peaches are being freely received. We quote: Lemons, $6 to $6.25; Valencia oranges, $6 to $6.10; bananas, $1 to $2.50; grapes, $3 per crate; California plums, $2 to $2.25; peaches, $1.50 to $2.25; melons, 40 to 50c.; apples, $1 to $2 per bbl.; keg grapes, $5.

DRIED FRUIT—Evaporated apples (new) are daily expected. They are early this season. Prices are low, but the feeling is easy so far. But a small quantity has been bought, as the quality of later apples is better, and it is thought prices at least will not be higher. For dried there is no sale, though a quantity are still held. Dealers have largely placed their orders for dates and figs. Raisins have not yet been largely bought, but enquiries are being made. From present outlook California loose muscatels will likely range higher than last season. Cocoanuts find active demand. Quotations received on Virginia peanuts are lower. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4 to 4½c., bbls., 3¾ to 4c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 6½ to 7c.; Egyptian onions, 1½ to 1¾c.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Except eggs, market is firmer all round. There is a much better demand noted for good butter, but, though prices are better, dealers will not pay the prices quoted by local creameries. Cheese shows but little increased demand. Our factorymen have not pushed sales owing to low prices, and have stocks still

MOULTING SEASON



being now here your customers' canaries will require the most nourishing food, which is

BROCK'S BIRD SEED

All wholesalers. . . .
NICHOLSON & BROCK - TORONTO

REMOVAL . . .

We are removing to a larger warehouse, 33 Church street, where we will be open for large consignments of Produce. Ample storage free. Correspondence invited. Prompt returns.

Reference—Bradstreet's Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell . .

any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**

WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

BREAKFAST BACON, HAMS
The Famous MAPLE LEAF Brand
We are offering special inducements in above brand of Smoked Meats and Pure Lard. You may as well derive the benefit of this. Write us.
D. GUNN, BROS. & CO.
Pork Packers, Toronto, Ont.

Hugh Walker & Son
Guelph, Ont.
Wholesale Fruit and Commission Merchants
Consignments Solicited.

in hand. A much better feeling is noted, and they look for higher prices. It is very much hoped prices will advance, as they have been too low and the interest is a very important one. It will be found, however, hard to move June made cheese. We quote : Dairy butter, 16 to 17c.; new creamery, prints, 20c.; do., tubs, 18 to 19c. Cheese, 9c. Eggs 9 to 10c.

SUGAR—There continue to be but limited sales made by refineries owing to stock here still being large, on some of which a loss is being made. Demand is but fair. We quote: Granulated, 4½ to 4 5/8c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—There is but a quiet sale at present. A small cargo arrived this week of Porto Rico for Fredericton—the second this summer. Prices are easy, with Barbadoes ruling low. In syrup the trade here is light. Quality of Canadian syrup does not give satisfaction, and best quality rules high, while American syrup is largely prohibited by the high duty. Except for this a good syrup could be sold low. We quote : Barbadoes, 27 to 28c.; Porto Rico, 30 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—In this line trade during the week has been rather quiet. Dry cod show the best movement, and prices are held firm ; but small supplies are coming in. Large cod are very scarce. In pickled herring, while Bay herring are in light supply, better grades (as Eastern Shore) are hardly yet in the market, though a few have been received. Shad so far have been a very light catch, and there is a good demand for them fresh. Quite a large quantity are smoked, and they are very much liked here that way. Pickled shad have fair demand, those packed from fall-caught fish being the best. Alewives have made little movement as yet, but prospects are for low figures. Fresh smoked haddies have a large sale here, and rightly. In smoked herring there is no improvement. We quote: Large cod, $3.40 to $3.45; medium, $3.20 to $3.25; pollock, $1.20 to $1.25; bay herring, $1.20 to $1.25 per half-bbl.; new smoked, 4 to 5c.; shad, half-bbl, $4.50 to $5 ; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; shad, fresh, 8 to 9c.; Canso, 4c.

PROVISIONS—There is little new to report, except the arrival of a car of American lard, which is found very attractive in both style of package and quality of goods. Pork has not advanced, as was hoped. We quote : Clear pork, $13 to $13.50 ; mess, $13 to $13.50 ; beef, $11.50 to $12.25 ; hams, 10 to 11c. ; rolls, 7½ to 8c.; pure lard, tubs, 7 to 8c. ; compound, 6½ to 7¼c. ; pure lard, pails, 8 to 8½c.

FLOUR, FEED AND MEAL —There is quite a good inquiry for old-wheat flours, and prices are held firm. For low-grade flours and feed the demand is light. Beans are held firmer here, and though a large part of the present stock was bought above selling price, even with advance holders are hopeful of better things. Hay is turning out a better crop than was expected. Prices hold firm. New hay will soon be a feature. There is still a very large demand for cornmeal. We quote as follows : Manitoba flour, $4.40 to $4.50 ; best Ontario, $4.00 to $4.20 ; medium, $3.85 to $3.95; oatmeal, $2.90 to $3.10; cornmeal, $1.95 to $2 ; middlings, car lots, in bulk, $15.50 to $16 ; bran, do do, $14.50 to $15 ; hand-picked beans, 90c. to $1; prime, 80c.; oats, 31 to 33c. ; hay, $12.50 to $13.50 ; barley, $3.50 ; round peas, $1.10 to $1.20; split peas, $3.40 to $3.50 ; yellow eye beans, $1.75.

ST. JOHN NOTES.

Moncton offers special inducements to a company putting a cold storage warehouse there.

American lard can afford to pay 2c. per lb. duty and freight from Chicago and then cost less than Ontario lard.

SS. Pentagoet is again running regular trips between New York and St. John. The influence on freights is at least appreciated by importers.

A display of "La Delicatesse" cheese in the window of W. A. Magee's handsome store attracts much attention. This cheese is much appreciated by connoisseurs.

The St. John grocers are not the only ones to have a picnic. This week those of Calais, Milltown and St. Stephen joined in a day's outing, which was a success, and it is thought to make it an annual affair.

Importers of Maconochie's pickles, for which there is a large and growing demand here, have been much disappointed through the delay of late in receiving their shipments. THE GROCER learns the delay has been caused by the moving of the pickle factory to London, and that shipments will be received by next steamer. Maconochie Bros. regret the delay very much, but believe the move will much facilitate future business.

The banks through the Lower Provinces are now charging 5 per cent. discount on American paper. Our city banks have not, for years, taken the silver, but those banks that have now charge 20 per cent. Some banks include American checks in the 5 per cent discount. Quite a number of requests are being received by the banks from Americans to put money on deposit and interest. As a rule the banks will not allow them the same interest they pay province depositors. Some merchants are making an ad. of the banks' position on American money, and offer 5 per cent. premium to purchasers of five dollars' worth of goods.

OFFICE RULES.

Smoke a short clay pipe at the door. It will attract custom.

Spit on the floor. A clean floor gets wearisome.

Talk and laugh loudly in the presence of customers. They like it.

Stand at the back of the store. Customers enter by the lane.

Whistle popular songs. You can be sure people never heard them before.

The bookkeeper has nothing to do. Go and have a chat with him. He likes company during office hours.

Use lots of technical language to your customers. The less they understand the more they buy.

Never forget for a moment that you are an ornament to the store and to the business.

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL



Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

ALBERT PAIN . . .

36 Merrick St., HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.

TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81 JARVIS ST. . . . TORONTO.

THE GOODS

Which pay best to push are those which you can recommend.

"GOLDEN" HADDIES

- - *ARE THE LEADERS*

Once tried always used.
Every can guaranteed.
Every can full weight, 1 lb. smoked Haddies.

Sold by your wholesaler.

NORTHRUP & CO.
Canners' Agents.
St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

If You Come To The Exposition

and are in need of

WHITE WINE

PICKLING VINEGAR

or any other line of our goods we shall be pleased to take your order, but hope you'll call on us whether you want anything or not.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

We have kept in . . .

COLD STORAGE

a few 10 lb. boxes of **FIGS**

. . also . .

LAYER VALENCIA RAISINS

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

We are now Offering Special Values in

- SUGARS
- SYRUPS
- FRUITS
- JAPAN TEAS

Also

RIO COFFEE to arrive

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.

TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

JAPAN TEA

Our Brands

"MOON"
"CRESCENT"
"TEA HOUSE"
"SAILOR BOY"

Large shipment arriving.

PERKINS, INCE & CO.

TORONTO.

Laurentian Spring Water

Bottled by the LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

HALIFAX TRADE GOSSIP.

THE crop report of the Nova Scotia Government just issued is of a most encouraging nature and bears out the forecast which has already appeared in THE GROCER. It says :

"It may be said generally that this is a most fruitful year. With the exception of a somewhat light hay crop, and this principally in the western part of the province, the outlook is of a very satisfactory character. As will be seen by reference to the returns from Annapolis and Kings, the garden fruit counties of the province, the promise of a magnificent output of apples places this important branch of agriculture beyond peradventure."

The following summary gives the condition and probable yield over the whole province :

Hay on upland 96 per cent. of a full average crop.			
Hay on improved dykeland, 97 per cent. of a full average crop.			
Hay on intervale land, 100	"	"	"
Potatoes, 94	"	"	"
Oats, 102	"	"	"
Wheat, 97	"	"	"
Barley, 98	"	"	"
Buckwheat, 97	"	"	"
Mashley or Mixed Feed, 98	"	"	"
Indian Corn for Ensilage, 95	"	"	"
Mangel Wurtzel, 85	"	"	"
Turnips, 96	"	"	"

Some months ago a Retail Grocers' Association for Halifax and Dartmouth was started, with every prospect of a useful and long existence. The secretary of the association, who has conducted a department in the interests of that association in the columns of The Maritime Merchant, filled up his space last week with the following :

"This may be the last occasion that we are privileged to devote this space to the support of the Halifax and Dartmouth Retail Grocers' Association. At the moment of writing the life of this honorable body, which in its infancy gave promise of a useful and vigorous manhood, seems doomed to premature decay. It has not exactly dried up and blown away, for the pillars of the organization are still hopeful of resuscitating it, but the rank and file of its fighting strength, the people who vote and take part in the discussion at its monthly meetings, have gathered up the folds of their garments and by their action have said, 'no more of it.' A final action will be made this week to rally the members together, and if that proves unsuccessful, the executive will square up its accounts and go out of business. We refrain from moralizing on this possible ending of what might with general co-operation be a real good thing. We have said so much and endeavored to impress so earnestly upon the retail grocery trade the benefits of association work that to proffer additional advice would be but tearing a leaf from the parable of the man who 'cast his seed upon strong ground.'"

But the association lives, moves and has a being. The secretary adopted the above means to rouse the members. It was successful. A large and enthusiastic meeting was held on Tuesday evening and the members discussed the peddlers' nuisance. They will ask the Dry Goods Association to help them suppress the nuisance. The association is a very lively corpse and has entered a most emphatic protest against being buried.

The markets in breadstuffs are quiet, but steady. Wheat advanced 2c. in Chicago at the close of last week. From all appearances flour will not go lower. Manitobas have advanced 15c. per barrel recently.

Oatmeals and rolled oats have touched bottom.

Oats are dearer.

Corn and cornmeal are quiet and steady at the low prices recently touched.

Beans are advancing. The crop is said to be injured.

Mill feeds are slightly firmer than last week.

Quotations are merely nominal, as there is always someone on this market ready to sell goods below cost. We quote : Flour, Ogilvies or "Five Lilies," $4.40 to $4.50 ; Ontario made Manitobas, in wood, $3.80 to $4; Manitoba shipments, in sacks, $4.20 to $4.25 ; Ontario and Manitoba mixed: for patents, $3.75 to $3.85; 80 per cent. do., $3.70 to $3.80 ; 90 per cent. do., $3.60 to $3.70 ; low grades, $3.15 to $3.25 ; oatmeal and rolled oats, $2.70 to $2.80 ; cornmeal, $1.85 to $1.95 ; middlings, per ton, $17 to $18 ; shorts, $15 to $16.50 ; bran, per ton, $15 to $16.50 ; white oats, per bush., in sacks, 31 to 32c.; cotton seed meal, per ton, $22 to $23 ; oat cake meal, per ton, $23 to $24 ; hay, per ton, $12 to $13; split peas, $3.15 ; pot barley, $3.50 ; white beans, per bush., 85 to 95c. ; No. 1 chopped feed, per ton, $18.50.

Considerable fish is going forward. The P. E. Island mackerel catch is a failure. Louis Butter is loading the steamer Beta for Haytian ports. Her cargo will be principally fish. He sends a cargo out every month. Last month's cargo was worth $32,000. Quotations are as follows : Shore cod, dry, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.25; Cape Breton haddock, $1.50 to $1.75 ; hake, $1.25 to $1.50 ; pollock, $1.50 ; split herrings, No. 1, $1 ; shore do., large fat, $3 to $3.50 ; alewives, $3 ; mackerel, No. 3, large, $7.50 to $8 ; salmon, No. 1, $12 ; No. 2, $10.50; No. 1, small, $9.

The molasses market remains quiet and unchanged. Quotations are : St. Croix, 28c.; Porto Rico, 32c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, "M. R." brand,

The Importance of Pushing High-Class Goods must not be Overlooked

WE HAVE DONE IT SINCE WE STARTED BUSINESS AND ARE SATISFIED WITH THE RESULT.

In Baking Powder **PUSH** only those made from absolutely pure Cream Tartar and Soda. (There is a demand for cheap powders at present, which you must meet—but don't **PUSH** them ; they will not add to your business reputation).

We claim **PURE GOLD BAKING POWDER** to be the **BEST IN THE WORLD.** It gives your customers best satisfaction and costs you less than any other Cream Tartar Powder.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

39c. ; Demerara, "N" brand, none ; St. Kitts, 28c.

Provisions are inactive. Hams are ¼c. higher. Chicago mess pork, duty paid, is worth $14 to $14.25; clear mess, $15 to $15.25; P.E.I. mess is quiet at $12 to $12.50. Sugar-cured hams are worth 11½c.

Canned goods are in fair demand, and dealers are expecting a good season's trade. Gallon apples are worth $1.90 ; butter and string beans, 90c.; Boston baked beans, $2.15 ; corn, 90c. ; peas, 85 to 90c. ; pears, 1's, $1.75; peaches, 2's, $1.85 ; pineapples, sliced, $2; plums, $1.75; strawberries, $2.40; tomatoes, 95c. to $1.

The market is fairly well stocked with green fruits. Native apples are coming in and are looking well. There are no oranges in the market. Lemons show another advance, being quoted at $6 to $7 per case of 300 Messinas. Bananas are steady at $1.75 to $2.25. California Bartlett pears sell readily at $2.75 per bushel basket. California peaches are in good demand at $1.50 per 15-lb. box. American cucumbers sell at $2.50 per 100. California plums are worth $2 per crate of four baskets. Some American grapes are coming in, but are not as yet in demand.

There is no change in the sugar market. Granulated is quoted at 4¼c., and yellows 37-16 to 3¼c., at the refinery.

Eggs are dull at 11c. Cheese is jobbing at 8 to 8½c. Butter is without change. Creamery in tubs is worth 19c., and creamery prints, 19c.

CITY TRAVELERS' GAMES.

The first annual half-day outing of the City Travelers' Association, of Toronto, was held at Hanlan's Point on Wednesday. An interesting programme had been prepared, but, owing to the rain, it was found impossible to run them off. The events left to be contested at a future date are two bicycle races, two ladies' races, baseball match between grocers and travelers, and a tug-of-war—Retail Grocers' Association vs. City Travelers' Association. The judges were Messrs. Robert Christie, R. McKay and C. E. Edmonds.

PERSONAL MENTION.

Mr. Percy Eby, of the Eby, Blain Co., Ltd., Toronto, is again back to business after a holiday trip extending as far as Winnipeg.

D. J. McLeod, who represented Balfour & Co., Hamilton, on the road for a number of years, has opened a grocery store in Tilsonburg. He is a constant reader of THE CANADIAN GROCER.

Mr. Patrick, representing Robert Greig & Co., went to London, Ont., this week. He is making some good sales.

Mr. A. R. Heath, formerly of Toronto, but now of the firm of Rodewald & Heath, Shanghai and Hankow, China, is in Toronto this week, on his way to Germany and Russia. He states that last year's operations were satisfactory, and he looks forward to a good business this year.

A MEAN THING TO DO.

I have met with many mean things in the way of business, writes "Vulcan" in Ironmonger, but the incident I am about to relate surpasses all that has come within my knowledge. A trader lost his father, and according to custom had some funeral cards printed in orthodox fashion. He supplied himself with more cards than he could send out, and in order to utilise them, and to take advantage of the reforms placed at his disposal by the postal authorities, he thought it a good thing to use the surplus as postcards. He drew his pen through the printed announcements, the text of Scripture, and the usual verse of poetry, wrote the address on one side, and his business communications on the other side. A friend a day or two ago showed me one he had received, on which, strangely enough, was an order which any man with a due regard to the amenities of commerce would have sent under seal. In my mild manner I have described the action as mean, but my friend said it was positively indecent, and sure enough he was right.

The Eby, Blain Co., Ltd., have made arrangements with the Michigan Salt Association, the largest manufacturers in America of the finest vacuum process salt, to handle their products, and are prepared to quote prices on all grades of salt : common, fine dairy, table, rock, crushed rock salt, refrigerating, etc., delivered in carload lots at any railway station in Canada. They solicit inquiries for quotations.

The Main Building . . .

Eastern entrance at the Toronto Fair you will find the largest and most attractive display of Cereal foods ever made in Canada. Have a look at us. . . . . .

THE IRELAND NATIONAL FOOD CO., LTD.,

TORONTO.

THE ST. JOHN GROCERS' PICNIC.

FOLLOWING the example of western cities St. John has had a grocers' picnic. Though gotten up by the retailers it was largely attended by the wholesale men. Among the grocers in the city there was an appearance of a public holiday. The leading wholesale stores were closed all day, and between ten and twelve of the retailers closed. The picnic was held on the Isle of Pines, about two hours sail up the beautiful St. John River. The sail up and back was a great pleasure in itself. The scenery, always beautiful, looked its best. The return journey was by moonlight. The day was almost perfect, being fine and cool. Upwards of 2,000 attended, three steamers being required, one of which made two trips each way. The day was somewhat marred by an accident which might have proved serious, Mrs. Daniel Vanwait being shot in the hip by a stray bullet from a gun being used in target competition. Mrs. Vanwait suffered a good deal, but besides being laid up for a few days nothing more serious is expected.

The chief interest of the day was in the races, which consisted of yacht races, canoe races, lapstreak and four-oared race. During the afternoon two tugs brought up large parties to see these, particularly the four-oared race. A game of ball between the north and south-end grocers resulted in a victory for the former. Much was added to the general pleasure of the day by the music of the band in attendance. It is expected to make this an annual outing, and no doubt the lessons learned from the weak points in this year's picnic will add much to the pleasure of that of next. The park fund will be the richer on account of the day's pleasure, as the surplus funds are to be given in aid of this popular movement.

CALIFORNIA PRUNE CROP.

The California Fruit Grower says in its issue of August 15 : "The prune harvest in the Santa Clara valley has commenced in a small way and buyers are paying from $20 to $27.50 per ton. Some estimate a shortage as compared with the crop of 1895 and others that the yield will be about the same in weight. The fruit will run smaller in size ; 40's to 50's will be in light supply. Sales of new crop prunes for early shipment are reported to have been made at 3 to 3¼c. basis of the 4 sizes. On the 3c. basis the range would be as follows : 30-40, 5¼c.; 40-50, 4¾c.; 50-60, 4¼c.; 60-70, 3¾c.; 70-80, 3¼c.; 80-90, 2¾c.; 90-100, 2¼c.; 100-110, 1¾c.; 110-120, 1¼c. The Oregon prune crop will be very short, estimated at only 40 to 50 cars for shipment. Southern California reports a failure, while the San Joaquin valley crop will prove comparatively large. Several cars of new crop prunes have been contracted on the basis of 3⅛c. for 4 sizes in 50-lb. boxes."

There's not much difference . . .



in price, but a wonderful difference in quality, between reliable goods such as ours and the unreliable product of unknown canners. There's another difference to be considered, too—the difference between satisfied and dissatisfied customers. Put our goods to any test you please. They will stand it.

DELHI CANNING CO., DELHI, ONT.



We carry a full line in stock...

HUDSON'S BAY CO.

Get our Quotations

Winnipeg

Sole Agents for Manitoba and N.W. Territories.



East India Pickles

Good Sellers
Good Profit

Have been pronounced by epicures to be the most appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds of meats, game and fish.

A TRIAL WILL CONVINCE.

Large bottles—
1 dozen in case.

Small bottles—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

There are Others, but None so Good as



KNOX'S SPARKLING GELATINES

They are now conceded to be the best, and superior to all others. Are endorsed and used by the intelligent teachers of cookery to-day. They have no odor or gluey taste which accompany most gelatines, and are the **BEST VALUE** on the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. *Canadian Agents* ***Hamilton.***

Selling Off at a Great Discount

THE BALANCE OF THE STOCK OF

SMITH & KEIGHLEY, WHOLESALE GROCERS

When at Exhibition call and see me.

JAMES ADAMS, 9 FRONT ST. EAST

HINTS TO BUYERS.

JOHN SLOAN & CO. are offering 10-lb. figs, which have been kept in cold storage during the hot weather.

T. B. Escott & Co. have just received a large shipment of Japan tea, great value for 25c. retail.

Laporte, Martin & Cie. say that the quickening fall trade in whisky has been felt in the sales of Mitchell's Scotch.

"Silver Leaf" lard is having a large sale with T. B. Escott & Co. At the low price prevailing it is a splendid purchase.

W. H. Gillard & Co. have some remarkable values in Japan teas, to retail at 25c., and leave the grocer a good margin.

D. Gunn, Bros. & Co. report a good demand for breakfast bacon, and intimate that as stocks are low orders should be sent in promptly.

T. A. Lytle & Co., vinegar manufacturers, make no complaint of hard times ; on the contrary, they have enjoyed a good season's business in all lines.

A new brand of finest Sockeye salmon has appeared on the market, put up by the Carlisle Packing Co., Skeena River. The brand is "White Rose," and as a good quantity of the goods have been placed here the trade will have an opportunity of becoming familiar with it.

A large shipment of fine Congou teas arrived ex ss. Empress of Japan this week for the Eby, Blain Co., Ltd.

"Proof spirit vinegar is going out rapidly, indicating that pickling time is here, and that our vinegar is the right thing," write T. B. Escott & Co., of London.

The O. & W. Thum Co. are adding 26,600 sq. ft. of floor space to their "Tanglefoot" plant in order to keep up with the increased demand for their product.

W. H. Gillard & Co. direct the attention of the trade to their advertisement of summer beverages on another page. They are selling thousands of cases of these drinks.

W. H. Gillard & Co. report a lively demand for their blends of black teas, notably the "400 Select," which seems to have touched the right spot.

The Davidson & Hay, Ltd., report that their sales of "Kurma" tea have materially increased during the past month, and that without any special effort on their part.

The F. F. Dalley Co., Ltd., of Hamilton, report that their sale of spices this season is far in advance of what they were last year, and still a-booming. They have received in stock a large shipment and another on the road. "It is the quality and prices of the spices that are doing the trick," remarked a member of the firm.

The "Grand Mogul" tea exhibit at the Winnipeg Fair was a great success. "Thousands who tasted the tea pronounced it the best they ever drank," write T. B. Escott & Co.

A. E. Richards & Co. have been appointed Canadian agents for Gaskin's Colonial Cocoa, which is manufactured fresh from the bean where grown, in British Guiana.

P. Richard's brandy is gaining a good trade through its Canadian agents, Laporte, Martin & Cie. They believe this brandy deserves to become as popular here as it is in Europe.

The Eby, Blain Co., Ltd., are making a prominent exhibit at the Fair of their "Kolona" Ceylon tea. Grocers visiting the Exhibition will find the exhibit at the eastern end of the main building.

A. E. Richards & Co. have recently received large orders for "East India" pickles from the Northwest and report increasing demand for these goods throughout the Dominion.

The Eby, Blain Co., Ltd., report the arrival of another shipment of "Excelsior" olives, which they claim are equal to any imported. The attention of the trade is called to The Eby, Blain Co's ad. in this week's edition.



IT HAS NO EQUAL

THE LEADING BRAND EVERYWHERE

GAIL BORDEN

Eagle Brand Condensed Milk

The very best quality

Prepared and guaranteed by the

New York Condensed Milk Co.

For quotations see price columns.
Send for particulars to

F. W. Hudson & Co. Selling Agents Toronto

Also Manufacturers of the

GOLD SEAL BRAND Condensed Milk

and





BORDEN'S PEERLESS BRAND EVAPORATED CREAM

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Requires No . . Brushing

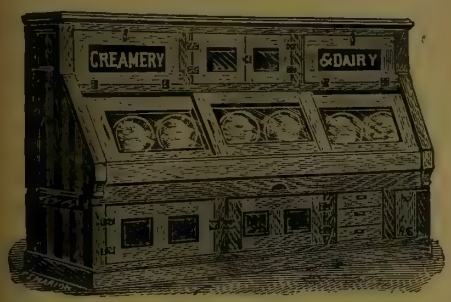
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..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

A FULL POUND

A PURE POUND

Every package of **Instantaneous Tapioca** contains a full pound. Beware of light weight imitations and other substitutes of **ordinary ground Tapiocas.** Instantaneous Tapioca is **pure,** not only in the sense that it is not adulterated with starch, etc., but also because it is free from all **natural impurities,** the result of a thorough refining process. A boon for invalids and young children.

HOWE, McINTYRE CO.

Agents, Montreal.

COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in the most attractive packages on the market. . . . .

IT WILL NOT HARDEN

We have all kinds of salt for sale in barrels, sacks and bulk. Our packages are new and first-class. We will not be undersold by any. Our salt is No. 1. We have shipping facilities that are unequalled. Nobody has lower rates of freight. We can quote delivered at your station or F. O. B.

It will pay you to write us before ordering elsewhere. We guarantee prompt shipment.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.

Did you ever read

your fortune in a tea cup? No? Well, it may be you have never tried the proper tea. There are fortunes plainly visible in the thousands of cups of

Appleton's Tea

that are sold daily. Figure out the profit in dollars and cents on the sale of a half dozen each 40, 50 and 60 cent packages, and you'll find it runs close on 33⅓ per cent. It means as large a profit again to please your customer. Drop a line for samples and prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Tetley's TEAS

are not mere bulk of leaves, but the choicest blends of India and Ceylon. Samples sent on application. Retail at 50c., 60c., 70c., $1.00.

BLACK AND GREEN, 40 CENTS.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

Wonderfully Interesting Reading . . .

1

2

3

4

5

Reading the Ceylon Tea Ad. in THE GROCER.



1



2



3



4



They know the value of Ceylon Teas—Do You?

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. *London, Ont.*



Purnell's

Plain and Spiced

..Malt Vinegars

For Pickling, Table Use and Export

- - ESTABLISHED OVER 100 YEARS - -

Brewery, Bristol, England.

PRICES UPON APPLICATION.

W. H. GILLARD & CO., Hamilton.

J. WESTREN & CO., 61 Colborne St., Toronto.

J. M. KIRK, Imperial Buildings St. James St., Montreal.

La Fayette Has Medals The Finest 5 Cent Cigar Ever Manufactured In Canada

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S

Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,

. . Manufacturers . .

Toronto, Ont.



EUREKA

The very best made

SEE IT AT EXHIBITION

Also get our Catalogue free.

Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

Kitchen Emergencies . . .



WANTED IN 5 MINUTES

A cup of Beef Tea.
Something to give strength to the Soup.
Some rich Gravy for Meat.
The housewife is at her wits end unless supplied with

Johnston's Fluid Beef 16-oz. Bottle, $1.00

Silver Dust

WASHING POWDER

For scrubbing, washing and cleaning of all kinds. Far more economical than soap. Try it yourself, and you will be able to recommend it.

SILVER DUST MFG. CO.
HAMILTON

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P. J. TAEGER, tobacconist, Ottawa, is offering to compromise with his creditors at 20 cents on the dollar, secured.

J. R. Lynn, milk, Belleville, has assigned to W. Carnew.

M. C. Cherry, grocer, Hamilton, has sold out to A. B. Wark.

Amable Lussier, general merchant, Sorel, has assigned to Kent & Turcotte.

H. Gagnon, general merchant, St. Felicite, Que., has obtained an extension.

Major & Eldridge, wholesale produce, Vancouver ; chattel mortgage foreclosed.

A receiver has been appointed in the estate of G. E. Reynolds, groceries, boots and shoes, Beeton.

M. G. Edson & Co., manufacturers of chocolates, Montreal, are offering to compromise at 40 cents on the dollar.

At a meeting of the creditors of the Windsor Brewing Company, one of the largest creditors took over the business and paid all claims at the rate of 70 cents on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Jones, Waller & Co., general merchants, Wellington, B.C., have dissolved, Mr. Jones retiring.

John B. Scott and John Black have registered a partnership to carry on business in Scotstown, Que., as general merchants, under the style of Scott & Black.

J. H. Montminy and Z. Poirier have registered a partnership in Montreal to carry on business as provision dealers under the style of Montminy & Poirier.

CHANGES.

Blackwall & Weston are starting a hotel at Haileybury, Ont.

C. W. Helnor, hotel, Brigden, Ont., has sold out to Hayes Bros.

A. J. Laudrian has started a general store at L'Orignal, Ont.

H. B. Clark, hotel, Alliston, has been succeeded by G. Gillespie.

Alex. O'Brien, hotel, Peterboro, has been succeeded by P. Craugh.

Louis Green, cigars, etc., Halifax, has sold out to W. H. Tolnut.

R. C. Brumpton, grocer, Toronto, has sold out to S. M. McCracken.

Frances Binkley, grocer, Niagara Falls, has been succeeded by — Taylor.

Ferguson & Orr Co., general merchants, Trail, B.C., have been incorporated.

A. Martin, hotel, Grand Valley, Ont., has been succeeded by R. J. Hanna.

Louisa R. Baker and Eliza J. Gemmell, wife of C. J. Draper, have been registered proprietresses of the general business of C. J. Draper, Coaticooke, Que.

McClatchie & Quinn, general merchants, Hilton, have left there and gone to the United States.

Marie Anne O'Brien, wife of Charles Berger, jr., has been registered proprietress of the firm of C. Berger & Co., Montreal.

SALES MADE AND PENDING.

The general stock of H. S. Green, South Bolton, Que., has been sold.

The assets of Nevil & Co., grocers, Ottawa, are to be sold at auction on Monday next.

The assets of E. Dubord, general merchant, Champlain, are to be sold by auction to-day.

The stock of Mrs. T. Leblanc, general merchant, Napierville, Ont., has been sold at 62c. on the dollar.

The stock of the estate of Mrs. W. B. Huestis, general merchant, Amherst, N.S., is advertised for sale.

The assets of Therien & Frere, general merchants, St. Remi, Que., are to be sold by auction on the 28th inst.

FIRES.

Heber Sinnott, general merchant, Sussex, N.B., has been burned out.

The store of D. D. McPhee & Co., general store and saw mill, Alexandria, Ont., has been burned.

DEATHS.

O. R. Clawson, grocer, Brantford, is dead.

W. C. Schluter, general merchant, Preston, is dead.

Thomas Walsh (John street), Hamilton, grocer, is dead.

SALMON PACKING.

Malcolm & Windsor, Ltd., of Steveston, B. C., under date of Aug. 13th, write THE CANADIAN GROCER as follows : "Last Sunday night (new moon) the fish, which till then had been playing about in the clear water outside, entered the river in good round numbers, and by Tuesday most, if not all, the canneries had as much fish as they could possibly handle. This spurt, however, has proved but a 'flash in the pan,' as to-day (Thursday) fish are again pretty scarce and in great request. The sudden rush of fish into the river last Sunday night is attributed by a good many to the hatchery, the quantity of fish caught up to date this season being largely in excess of that usually secured on the Fraser in previous poor years. On the other hand, there are some who think that this good run of fish, for such a poor year as this is reckoned to be, is due entirely to natural causes. The fact of the matter is that no one knows exactly how to account for this."

THE BIGGEST KNOWN HOG.

There is a hog on exhibition at Kaufman, Tex., according to a contemporary, which is, perhaps, the largest living hog in the known world. It will be four years old this month, and was raised in Robertson County, Tex., by Mr. Briggs. When he sold the hog six months ago it weighed 1,430 lbs. He is 8 feet 3 inches long, 4 feet 1 inch high, measures 6 feet around the neck, 8 feet around the body and 23 inches around the forearm.

His feet are as large as those of a common ox, and the leg bone larger than that of the largest steer's. He is Poland China and Red Jersey. He eats corn like an ox, takes the whole ear in his mouth at once, and eats the cob as well as the corn, eating from 40 to 50 ears of corn at a time. There seems to be no surplus flesh on him, and physicians who have examined the hog say he can easily be made to reach 2,200 lbs.

The present owner, T. Ratigan, paid $250 for the hog, and has been offered $1,500 for him. He has a fire policy on the animal for $5,000. No other hog, it is said, ever reached such tremendous proportions.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

A Reduction in Freights

and in cost of handling can be effected on small importations by employing us as shipping agents. **HOW ?** Write us for particulars.

BLAIKLOCK BROS., MONTREAL

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Great Expectations

Are all fully realized in our goods. There is never disappointment, because we have caused the public to rely upon first-class goods, and we have never broken faith.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. · Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

COCOA-BUTTER...

WANTED SOLE AGENTS for the sale of this article **for all larger cities of the United States** by a **German Cocoa Manufactory of great capacity.** Apply to **Rudolph Mosse, Berlin, S.W.,** under **F.G. 5911.**

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada ——— **Montreal**



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." — Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

---

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

VERRET, STEWART & CO.

MONTREAL - - - - - - - - - - **QUEBEC.**

Have always on hand Full stocks of . . . .SALT..

Special inducements to live Grocers to push this famous tea.



Write us for particulars.

Largest sale in Canada.

Selected from High Grade Indian and Ceylon Teas.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S



None Better

Doubtful if there is any nearly as good as

SOUTHWELL'S

JAMS JELLIES MARMALADES

Wholesale trade supplied by FRANK MAGOR & CO., - MONTREAL

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 27, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

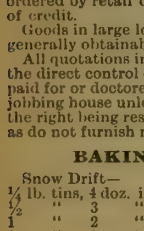
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	15
30 lb. pails..... "	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

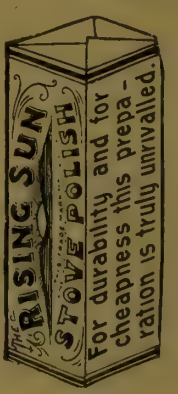
KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
'Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
5, 3 strings..	2 40





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes.....	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, smooth finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

CANNED GOODS.

	per doz.
Apples, 3's	$0 80 $0 95
" gallons	1 80 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	0 90 1 10
Beans, 2	0 75 0 95
Corn, 2's	0 55 0 80
Cherries, red pitted, 2s	2 00 2 25
Peas, 2's	0 75 0 80
" Sifted select	.... 0 95
" Extra sifted	1 45 1 50
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 90 2 20
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 80 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 80 0 90
Lobster, talls	2 10 2 30
" flats	2 50 2 65
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 50
" " flats	1 40 1 75
" Cohoes	1 15 1 20
Sardines, Albert, ¼s tins	.... 0 13
" " ½s tins	0 20 0 21
" Sportsmen, ¼s genuine French high grade, key opener	.... 0 12½
Sardines, key opener, ½s	.... 0 10½
" " " " " ¼s	0 10½ 0 11
" " " " " ⅛s	0 18½ 0 19
Sardines, other brands 9¾ 11	0 16 0 17
" P. & C., ¼s tins	0 23 0 25
" " ½s "	0 33 0 36
Sardines, Amer., ¼s "	0 04½ 0 09
" " ½s "	0 09 0 11
" Mustard, ¼ size, cases 50 tins, per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 65 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

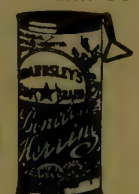
Comp Corn Beef, 1-lb. cans	$1 40 $1 50
" " " 2 "	2 40 2 55
Comp Corn Beef 4-lb. cans	....
" " " 6 "	7 75 8 25
" " " 14 "	16 00 18 00
Minced Callops 2	.... 2 60
" " 2	2 60 2 65
Lunch Tongue 1	3 40 3 50
" 2	.... 6 00
English Brawn 2	2 75 2 80
Camb Sausage 1	.... 2 50
" " 2	.... 4 00
Soups, assorted 1	.... 1 50
" " 2	.... 2 25
Soups and Boull. 2	.... 1 80
" 6	.... 4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz., $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
" 4 lb.	5 50 5 80
" 6 lb.	8 50 8 80
" 14 lb.	17 50 18 00
Roast Beef, 1 lb.	1 40 1 50
" 2 lb.	2 60 2 75
Luncheon Beef, 1 lb	1 60 1 70
" 2 lb.	2 75 2 85
Brawn 1 lb.	1 30 1 40
" 2 lb.	2 35 2 50
" 6 lb.	6 60 6 80
" 14 lb.	14 50 15 00
Ox Tongue, 1½ lb.	7 00 7 20
" " 2 lb.	8 50 8 80
" " 2½ lb.	10 75 11 00
Lunch Tongue, 1 lb.	3 35 3 50
" " 2 lb.	6 50 6 80
Chipped Beef, ½ lb.	1 60 1 70
" " 1 lb	2 65 2 80
Pigs' Feet, 1 lb.	1 65 1 75
" " 2 lb	2 45 2 60
Potted Meats, Tongue or Ham ½ lb.	70 75
Potted Meats, Tongue or Ham ½ lb.	1 20 1 25
Potted Deviled Ham or Tongue, ¼ lb.	70 75
Potted Deviled Ham or Tongue, ½ lb.	1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00 3 15
" 1 pt.	2 00 2 10
Gelatine of Boar's Head, 2 lb.	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00 3 10
Plover Roast	5 00 ....
Sliced Gold Band Bacon	3 00 ....

Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pices	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ⅛'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz.
Royal Cocoa Essence, packages	1 40

	per lb.
Cocoa— EPPS'.	
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ⅛'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24

	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION



IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.



MALLAWALLA

continues

to hold its own;

. the .

strongest proof of excellence.



The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,
TORONTO, ONT.

AUGUST

is just the month for the Grocers to handle Soda Biscuits in tins, in fact all Biscuits should be kept in tins. We make the Original Cream Sodas, bear this in mind, packed 12 and 24 in a case.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. 7 FRONT STREET EAST, TORONTO. S. R. Parsons.

Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins	0 49

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 25 0 26
Crushed East India	0 00 0 20

EXTRACTS.

Talley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04½ 0 04⅝
" " ½ bbls	0 04½ 0 04¾
" Patras, bbls	0 04½ 0 04¾
" " ½ bbls	0 04½ 0 05
" " cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" " 10 lb	0 07½ 0 09
" " 18 lb	0 09 0 10
" " 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04½ 0 04¾
" Fine, off stalk	0 05 0 05¼
" Selected	0 06¼ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾ 0 06¾
" Malaga—	per box.
" Dehesa Clusters	3 75 4 00
Lemons—Messina, boxes	5 50 6 00
Oranges	6 00 6 50

DOMESTIC.

Apples, dried, per lb	0 02¾ 0 03½
" evaporated	0 05 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80, 10 and 5 p. c. dis.
Round-head iron, 75, 10 and 5 p. c. dis.
Flat-head brass, 77½, 10 and 5 p. c. dis.
Round-head brass, 72½, 10 and 5 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80

ROPE—

Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04

WHITE LEAD—Pure Association guarantee, ground in oil. per lb.

25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 37 0 38
2c. extra outside points.

LINSEED OIL—

Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51

2c. extra outside points.

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz. 85	90
1 " " Red, " 90	95

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.
(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special .. qts., 1 doz., case	9 00 9 75
Ext. Special " "	9 25 9 75
Special Liqueur " "	12 00 12 75
Ex. Special Liq. " "	16 50
Ex. Special jorums "	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, "	4 75

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 bs	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.
Granulated	4 35 0 04⅜
Paris Lump. bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03⅞
Bright Yellow	0 00 0 03⅝
Dark Yellow	0 03⅜ 3 45
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" " 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

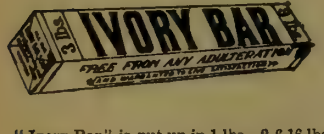
Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

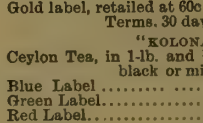
No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red lable, retailed at 50c	0 36
Gold label, retailed at 60c	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label		0 22
Green Label		0 28
Red Label		0 35
Orange Label		0 42
Gold Label		0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	6 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 [illegible]

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	[illegible]
" 1	[illegible]
" 2	5 50
" 3	[illegible]

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

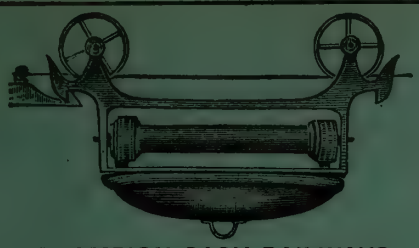
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES



on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

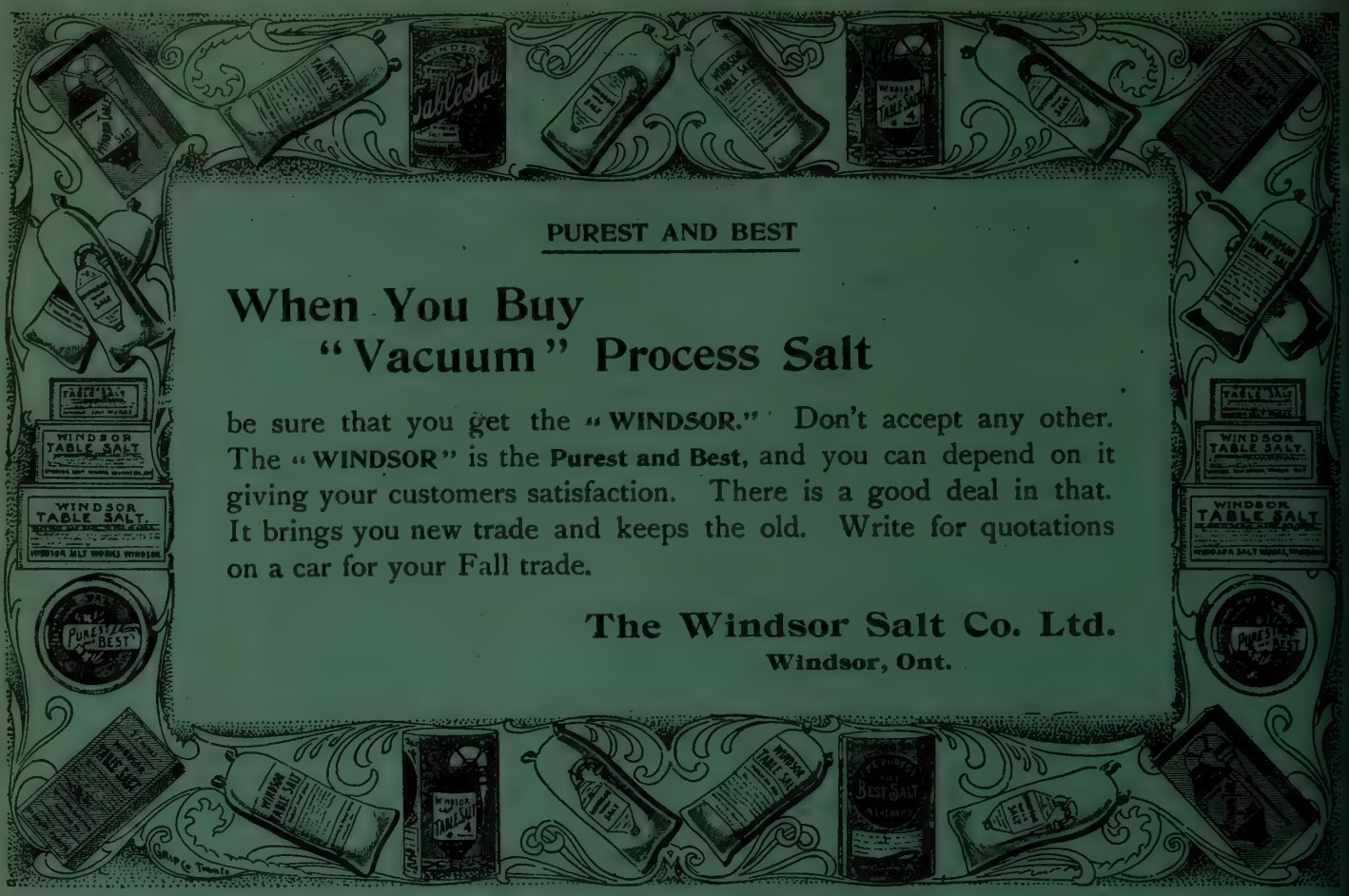
goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST AND BEST

When You Buy "Vacuum" Process Salt

be sure that you get the "WINDSOR." Don't accept any other. The "WINDSOR" is the **Purest and Best**, and you can depend on it giving your customers satisfaction. There is a good deal in that. It brings you new trade and keeps the old. Write for quotations on a car for your Fall trade.

The Windsor Salt Co. Ltd.
Windsor, Ont.

Fruit Jars

will probably advance on Sept. 1st.

We have a full stock now.

Order quick.

Gowans, Kent & Co.

TORONTO.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurer
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, SEPTEMBER 4, 1896. No. 36

COLMAN'S MUSTARD

BEST ON EARTH

THE ONLY TEN CENT CIGAR

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

Tea that's all tea

The unadulterated tea of Ceylon, pure, rich and fragrant . . . The tea down-to-date grocers sell, because critical tea drinkers declare it the best.

VICTORIA CEYLON TEA

Laporte, Martin & Cie.
Wholesale Grocers
72-78 St. Peter Street
MONTREAL

A match that's good but cheap

Very high in quality and very low in price. Every grocer must carry a cheap match. Why not sell the best ?

VICTORIA MATCHES

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate OF Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality Made

CHOICEST JELLY TABLETS

...FLAVORS...

Lemon	*Punch*	*Vanilla*	*Calves' Foot*
Orange	*Cognac*	*Champagne*	*Strawberry*
Cherry	*Raspberry*	*Madeira*	*Pine Apple*

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

CHOICEST JELLY TABLETS

...USE

Fry's

CHOCOLATES - and - COCOAS

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL



FOR THE
Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.
HAMILTON, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



Try——▲

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

EVERYTHING

to be gained by selling the best.

BATGER'S PEELS...

E. B. Eddy's Matches

No fault
to find---
No trouble
with
E. B. Eddy's
Matches

Made on honor,
Sold on merit,
At attractive prices,
With liberal discounts.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

SHOOTING PARTIES

USE

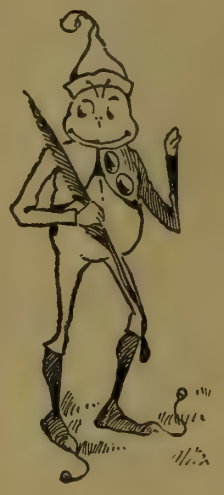
"REINDEER" BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you,** not by your neighbors.

BUY IN SMALL LOTS AND OFTEN



A Personal Pointer

That it will pay every wide-awake grocer to take advantage of.

Write W. H. GILLARD & CO., Hamilton, for samples of their New Season's **Japan Teas** to retail at 25c. For variety and value their assortment has no equal in Canada.



"Canada Won"



The Yankees are not in it.
The fleet yacht "Canada" did the trick to the American "Vencedor."
It's the same all along the line—

BOULTERS' PEERLESS "LION" BRAND CANNED GOODS

Stand to-day without a rival.

REASON—In the face of **keenest** competition, our goods are brim full of **"QUALITY,"** and with their handsome appearance on your shelves, tell the knowing consumer that life is too short to accept a substitute.

Get a move on—Sell them now if you have delayed.
Remember, your best customers will surely want them.

WORKS - PICTON, TORONTO and DEMORESTVILLE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 4, 1896 ($2.00 per Year) No. 36

DROPS FROM THE EDITOR'S PEN.

Lie low for business, but never lie for business.

—

He who would succeed in business must be a tactician.

—

When you dun a man do not be done with until he comes to time

—

The advertisement is the poker which stirs trade into activity.

—

A true advertisement will not unduly color the thing which it advertiseth.

—

It requires a cool-headed man to make things hot for his competitors.

—

Make your advertisements breezy, but do not be too "windy" yourself.

—

Hard times may dull business, but it sharpens the wits of the merchant.

—

Underselling your competitor often entails the undermining of your business.

—

Many a man lying in the dust of failure has been thrown there by his hobby.

—

There is sometimes a danger that the 'cute young man will become too sharp.

—

Have a goal. Climb for it; but don't step on other people's necks to get there.

—

As an incentive to work love is as far superior to gold as is diamonds to coal dust.

—

New and bright ideas always have the same old end in view—the expansion of trade.

—

Money makes the mare go, but if you haven't the money you cannot get the mare.

—

The travelers of a good many of the Toronto houses are this week having their customers call upon them instead of them calling upon their customers. It is Exhibition time.

—

The clerk who can write an "ad" as well as sell goods is a valuable acquisition to any store.

—

The better you are acquainted with your customers the less likely are you to know the sheriff.

—

The merchant who is too sharp occasionally severs the connection between himself and his customers.

—

The utility of a business men's association is in ratio to the interest and energy of the members thereof.

—

A merchant ought to be as much ashamed of a naked window as a modest man is of a naked figure.

—

He who steals these "drops" may be stealing trash; but if they are worth being stolen they are worth being credited.

—

The cloud which is hanging over the free silver party in the United States does not seem to have even a silver lining.

—

The greater the pains taken to establish a business on sound business principles the less irksome are the duties of business.

—

The trouble with a great many of the free silver men is that they hope to settle with their creditors at 50 cents on the dollar.

—

If a young man in his youth sows the seeds of indolence he cannot hope in middle or old age to reap the fruits of industry.

—

Good stationery in the store helps to give the impression that you are stationary in business, in the sense that you are stable.

—

The size of a newspaper's circulation does not always indicate quality any more than does the avoirdupois of a man's body guarantee the quality of his brains.

—

In getting rich the first essential is to know yourself. And you will probably find it easier to know other people than yourself.

—

Style is a great factor in this world: The style in which a merchant transacts business is an indication whether he will succeed or not.

—

Months may add to the quality of wine, but to the quality of eggs never. People who persist in holding eggs should remember this.

—

He is a wise man who courts the ability to do right rather than practise the tricks that sometimes bring a short-lived popularity.

—

It is the lean and not the fat that is the popular bacon on the English market. The lean hog has, as it were, swallowed up the fat hog.

—

A man needs to be a saint to succeed in business as much as he does to succeed to the future better life, for great is the trial of his patience.

—

Cleanliness may be next to godliness in ordinary life, but cleanliness in the store occupies no secondry place in the opinion of most customers.

—

It is beginning to look as if a constitutional question is again going to take precedence in the House of Commons over the business interests of the country.

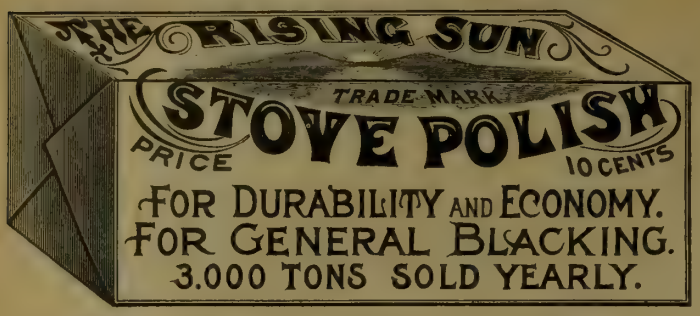
—

A merchant without a motive does not amount to much; but it all depends upon the motive as to whether the merchant amounts to much or not.

—

The merchant who stops advertising because his competitor does is a fit companion for the fool who hangs himself because somebody else has done so.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TRADE CHAT.

THE total duties collected at the port of Toronto for the month of August were $359,564.81 ; total for month of August, 1895, $419,489.65; decrease $59,924.84.

S. E. Cornell, Sarnia, has had his grocery repainted.

The frost has wilted potato vines and cut the tops off the corn in many places in Huron County.

Potatoes are good, but some are rotting ; pastures are reviving under the late rains in Eastern Ontario.

Fruit continues to arrive in Toronto in large quantities, and the steamboat men say it will continue to do so for the next few days.

A grocer in Maine received the following order : "Please send me either pork or lamb, steak, or anything that you have. I have company and a couple of cucumbers."

Goderich merchants have agreed that a document, binding the signers to charge 10 per cent. on American and 20 per cent. on silver should be circulated among the business men.

A. G. Burgess, a Woodstock apple-buyer, predicts that the ruling price for winter apples this year will be from 50 to 60 cents per barrel. Mr. Burgess was offered 4,000 barrels at 60 cents recently, but did not buy.

Through an error of the clerk the sign read thus : "A great bargain ! Last one left. Formerly five shillings. Now offered for eight." And Mrs. Bargainbuyer paid eight shillings for it, and went away home happy.—Exchange.

In order that the fruit trade may be accommodated, the Grand Trunk Railway authorities have decided to put on a fast fruit train between Toronto and Montreal, which will arrive at 10 o'clock every morning in order to catch the Montreal market.

The International Association of Factory Inspectors, representing all portions of the United States and Canada, opened its annual convention at the Parliament buildings on Tuesday. About 60 delegates were present, and matters bearing upon their work were discussed.

Angry customer to butcher—What do you mean, sir, by giving me a sausage yesterday in which I found a piece of rubber tire? Butcher—You did ? I am surprised, sir, and I am sorry to find the bicycle competing with the horse in my trade, also !

Messrs. Balkwell & Muir and Mr. F. Medcal, commission merchants, Burford, Ont., say they have already loaded more grain at the station this season than they did the whole of last. Some days the grain business makes it quite lively. In one day last week Messrs. Balkwell & Muir took in over 800 bushels of wheat.

Arrangements have been made by the Winnipeg Board of Trade for a trip to the Kootenay district, a single fare having been granted by the C.P.R. for the round journey. The party will leave Winnipeg about the 15th of Sept.; the exact date will be decided by those who notify Secretary Bell of their desire to join the party. Mr. Bell will furnish all information regarding the excursion.

The report for 1896, of the Elora Board of Trade, boasts that that place has "the fourth largest public library in Ontario, the finest museum in the province outside of Toronto, water-power galore, the only Brussels carpet factory in Canada, a furniture factory, an organ factory, a boot and shoe factory, a woolen mill, flax mill, oatmeal mill, flour mill, foundry, planing mill, and saw mill.

A Minneapolis estimate on the wheat yield of Minnesota and the Dakotas is as follows : Minnesota, 44,500,000 bushels ; North Dakota, 36,000,000 bushels ; South Dakota, 27,500,000 bushels ; total, 108,000,000 bushels. The same authority places the yield of 1895 at 195,000,000 bushels in the three states. Many good judges place the yield this year as low as 90,000,000 bushels. In 1894 it was 120,000,000 bushels.

"BLACKENING" OF CANNED LOBSTERS.

FOR several years past the lobster trade has been seriously affected by a defect known as "blackening," which has appeared in a large number of cases in tins packed in various parts of Canada and in the United States.

Investigations as to the cause of this blackening have been made by the United States Government and also by the Canadian Government without any beneficial result until quite recently. About six months ago the Department of Marine and Fisheries appointed Dr. Andrew McPhail, professor of bacteriology in the Montreal medical school, and Dr. Bruere to make an enquiry into the deterioration of lobsters through blackening and other causes. Dr. McPhail carried on his enquiry mostly in Prince Edward Island during the past lobster fishing season, and received very material assistance in his investigation from the Hon. L. H. Davies, now Minister of Marine and Fisheries. By scientific research, Dr. McPhail believes that he has ascertained the cause of this blackening and also its cure. During the past summer a number of cans were packed under the direction of Dr. McPhail, and have since been kept by him in a temperature in which lobsters which were not perfectly sound in every respect must inevitably have become spoiled. The other day Dr. McPhail had a conference with the Hon. Mr. Davies and Prof. Prince, Commissioner of Fisheries, and a number of these cans were examined and their contents found in respect of texture, color and flavor to be the equal of lobsters fresh from the shell. The precise cause of the blackening is at present a scientific secret which is believed to be of great value. Dr. McPhail has not yet quite completed his researches, and it will probably take two or three months more before he will be in a position to submit to packers a well considered scheme for their guidance, so that they may be assured of being freed from this "blackening," which has caused them such heavy losses. It may be mentioned that the loss to the lobster factories through the deterioration of their goods by this cause is, at a very moderate estimate, placed at more than half a million dollars annually.

Always Room

at 73 McNab Street North. Merchants visiting the markets during this month should have their **Mail** matter addressed care of

LUCAS, STEELE & BRISTOL - - - Hamilton

Golden Age. . .

We have now completed our list of leaders by adding the Golden Age package tea, packed in cases containing 60 lbs. each.

No. 1, 60 lbs. all black.

No. 2, 30 lbs. black and 30 lbs. mixed. No. 3, 60 lbs. all mixed.

OUR LIST NOW IS . . .

Ram Lal's Pure Indian Tea Fine, Extra and Choice qualities. . . .

Golden Age Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Mascot Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Rangnugger Indian Blend In 100 lb. tins only. . .

MECCA COFFEE, DAMASCUS COFFEE, BENSDORP'S COCOA.

JAMES TURNER & CO. - HAMILTON, Ont.

New English Sifted Peas
New Strawberries

Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment. April Pickings—splendid values.

BALFOUR & CO. HAMILTON.

You take no chances when selling

"LUDELLA" CEYLON TEA

It's a trade maker and a trade holder.

H. P. ECKARDT & CO. Wholesale Agents TORONTO

OTTAWA MERCHANTS ORGANIZE.

THE retail merchants of Ottawa held a meeting in the Oddfellows' Hall on Thursday, 27th inst. There were nearly one hundred present. Mr. H. H. Lang started the ball rolling by a motion that Mr. H. Watters take the chair. Mr. Geo. Popham was then chosen to act as secretary.

The chairman then delivered a short opening address in which he stated that the object of the meeting was to bring together the retail merchants in all lines of business so that a better system might be arrived at and a more friendly feeling be created among them. The object he said was a worthy one, as the present system was full of evil and the lot of a retail merchant at present was an unenviable one; he hoped that this move would be the cause of something being done to improve their position.

Mr. Lang was then called upon to explain the platform which he proposed. He stated that his object in calling the meeting was to form some kind of an association among the retail merchants and promote a more friendly feeling as a business people in a social way.

The first subject he referred to was the credit system, which, he stated, all knew was in a very bad state, and that if an organized association was formed the members could talk things over and find out who the dead beats were, and thereby protect themselves from many losses which they were compelled to meet under the present system.

Taxation was the next point touched, and that, he considered, might be remedied, but an investigation would be advisable before doing anything.

The market in regard to farmers was one of the principal points. You all know, said he, that our By Ward market in its present condition is not in a fit state for farmers, as some of them come a long distance to it, and then if it rains they are compelled to seek shelter elsewhere, or more likely stand there and probably have their load so spoiled that they have to sell at a sacrifice, thereby causing a great loss to the merchants. Then the city officials, although there is a law to prevent it, allow transient traders to stand on the very best part of the market and crowd the farmers to the worst parts, even up to George street, where they are compelled to stand in front of private property.

In speaking of the electric street railway, he mentioned the way the track was kept, and considered that whether it was the company's fault or the city's, something should be done to have this nuisance remedied, as there was some vehicle broken nearly every day by it.

Transient traders should be stopped doing business, as they are a hindrance to farmers as well as retail merchants.

The early closing shops he considered were all right at present and it might be dangerous to tamper with the existing system. Clerks at present are prepared for their work in the morning, which they were not when they were compelled to work till all hours at night as under the old system.

He considered it was not fair treatment for very small dealers, and, in fact, many who are not dealers at all, to be able to go to the wholesale men and buy a few yards or pounds, as the case might be, of whatever they want. The retailer was entitled to this kind of trade, and the wholesaler should be stopped doing it. Other subjects, he said, would come up from time to time for discuscussion, which could not be thought of just now, and he hoped to see the association go ahead and make as good a success of it as they have in other cities, especially in Winnipeg, where he had been instrumental in organizing it and of which the Winnipeg merchants have reason to be proud. With these remarks he left the meeting open for discussion.

Mr. Stewart McLenaghan then asked Mr. Lang what were the first steps to be

A QUICK SELLER AND A SATISFACTION GIVER

IS THE . . . .

Gem Stove Paste

Has no equal as it does not dry up.
Frost does not injure it.
It contains the best polishing qualities . . . .
The polish lasts longer on a stove.
It does not burn off.
No labor in using it.
The box is the largest put up for the money . . . .

The F. F. Dalley Co. of Hamilton, Ltd.



E extend a cordial invitation to our many friends and customers throughout the Province to call upon us while visiting the City. We shall be delighted to have them make our offices their down-town headquarters.

The DAVIDSON & HAY, Ltd.

Wholesale Grocers

36 Yonge Street, TORONTO

What Others Say

Exeter, Ont., Aug. 25th, 1896.

Messrs. The Tillson Company, Tilsonburg, Ont.

Dear Sirs,—Our customers know a good thing. Our trade has more than doubled since we commenced using your cereals.

J. A. STEWART.

Of Pan-Dried Rolled Oats

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** **Superior to all Other Brands.**

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

taken re organizing, to which question he answered that the president, vice-president, secretary and treasurer be elected, committees formed and then proceed with the questions of business.

Mr. P. O'Reilly thought it better to discuss matters first and get the true feeling of the people, after which several prominent business men spoke, among whom were Mr. Poulin, Mr. Burns, Ald. Cluff (on behalf of his brother), W. H. Wilson, Mr. Esmonde, Mr. Olmstead, Mr. Hemphill, ex-Ald. Casey and Mr. Ackroyd, all of whom favored organization, and pledged themselves to do all in their power to further its motive.

A committee of twenty-five representing all the different lines was then formed to frame a code of bylaws, etc., and do any other necessary work. The committee is composed of: Messrs. H. H. Lang, J. M. Richards, Wilson, Poulin, representing the dry goods business; Messrs Jno. Cowan, Prevost, G. M. Dalglish, groceries; Messrs. P. O'Reilly, S. McLenaghan, S. P. Hemphill, tailors; J. P. Esmonde, hardware; C. Reynolds, tobacconist; T. Burns, confectionery; Messrs. H. Watters, and Ald. Payment, drugs; Messrs. L. G. Morgan and Edmondson, boots and shoes; C. A. Olmsted, jewelers; H. J. Hurley, gents' furnishings; Geo. Popham, stationery; Jas. Ashfield, crockery; D. Storey, furniture; James Peterkin, flour and feed; W. H. Mills, hats; Geo. Miller, fruit.

The meeting then adjourned.

MIDSUMMER EGG TRADE.

NO one article handled during the heated term demands more attention than eggs, remarks American Grocer. Bad eggs can drive away patronage faster than it can be won by salesmen or advertisements. An otherwise good service may be rendered valueless by the delivery of bad eggs. Nothing disturbs the equanimity of the housekeeper more than to have a baking spoiled by a stale or bad egg. And what causes the wrath of the entire household to rise quicker than the service of bad eggs at table?

There is no legitimate excuse for the delivery of bad eggs, either by wholesaler or retailer. Some dealers do not regard it practicable or expedient to examine every egg in an invoice, but rather to test the run of a number of cases in order to establish an average of loss, but this does not excuse the retailer from such an examination of eggs as will enable him to guarantee that they are sound and reasonably fresh.

Retailers are very remiss in giving proper care to their stock of eggs. The one simple rule to be observed is that they should be kept in a cool, dry, even temperature. Instead they are left over night in a close, foul atmosphere with the thermometer in the nineties, instead of being stored in a well-ventilated room that is cool and dry. Nearly every grocer who opens the store is aware of the foul air which rushes out when the door is opened at early morn. It is the exception and not the rule to find a retail store provided with ventilators so as to insure a circulation of air at night. And yet this is essential to keeping the stock in good condition. Bad air is sure to spoil eggs, rob butter of its flavor and a store of its customers.

Then there is carelessness in storing eggs. Recently a jobber was confronted with a claim for a heavy loss off an invoice of eggs he knew were sound when delivered. He took the trouble to investigate and found the eggs stored in a cellar of a bakery alongside the oven. They are put in all sorts of places where there is dampness, foul air, and when the eggs spoil the owner endeavors to recoup for the loss by asking the jobber to pay for his stupidity and carelessness.

And in much the same way is the retailer annoyed. Servants keep the eggs in a hot kitchen or in a damp, foul refrigerator, amongst a lot of vegetable packed in some unkempt corner, and then the grocer is blamed for delivering bad eggs, his tact put to the test to smooth a customer's wrath, or else he finds that his patron has closed the account without giving an excuse and the grocer left to wonder what is wrong in his service.

Look after the egg department carefully, have the stock inspected daily; remember that eternal vigilance is the price of an egg trade as of liberty. Sell your bad eggs to the maker of fancy leather; give your trade sound eggs in hot weather and you will find customers will advertise your business in every direction.—American Grocer.



It isn't possible to make any better biscuits than these

For, since the time when the first fancy biscuits were made, this firm has been striving toward the best that could be made. As early as 1841 they began to supply H. M. the Queen and have never lost the royal favor. Their reputation and their good qualities sell them.

Do you carry them?

Sole Agents for Canada.

ROBERT GREIG & CO.

MONTREAL.

September Brings Better Business

Families have returned to town and business resumes its steady trend once more. This is the time of the year when new customers are easily made or old customers' lost. You may make more profit on a single sale by supplying an inferior article—but you lose a steady customer, and your business success depends on the goodwill of your steady customers. We find that first orders once received for our goods, return orders come of themselves. That's because the goods we handle are the best of their kind.

FRENCH FRUIT IN SYRUP

J. Nouvaille & Cie's Bordeaux Fruits in Syrup. Fresh and Pure. Cherries, Red and White, in Marasquin, Pears, Marrous, Mixed Fruits.

FRENCH MUSTARD

Much appreciated for its strength and flavor. Our new packages, Sugar Bowl, Cream Jug and Caddy are quick sellers.

CROWN BRAND FLAVORING EXTRACTS

They're best—because of their purity, strength and richness. We know—we make them. Forty different flavors. These extracts win new customers and retain old ones.

FRENCH GOODS

Just received a shipment of Dandicolle & Gaudin's French canned goods, including: Peas, Mushrooms, Haricot Verts, Haricot Flageolets, Asparagus and Macedoines, in tin and glass, Anchovies, Sardines and Pates, Olives and Capers in bottles and kegs.

SOLE AGENTS FOR CANADA

ROBERT GREIG & CO.

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



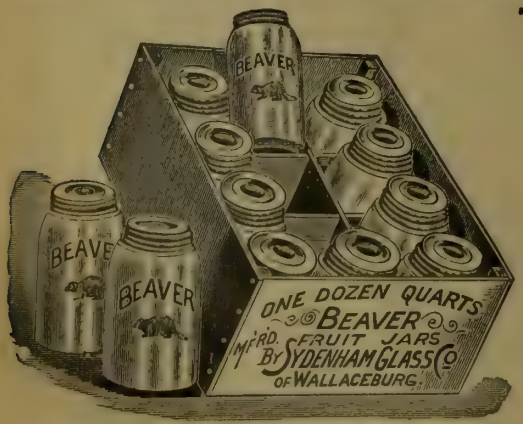
This Week We Offer

Just what we offered last week. We cannot offer anything better, and no one else can offer you anything as good as

Snow Drift . . Baking Powder

. . . Manufactured by

The Snow Drift Co., - Brantford.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

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THE CANADIAN GROCER

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WHERE ABERDEEN WAS RIGHT AND WHERE WRONG.

LENGTHY if not always interesting promises to be the discussion in the House and country regarding the action of Lord Aberdeen towards his late advisers. Unfortunately, judging from the first mutterings of the discussion, it is too probable that the participants therein will view the question in the light of their various political beliefs.

Viewed from a business man's standpoint it must be conceded that the Governor-General, as far as he went in refusing to approve of the wholesale appointments to office by a moribund Government, was judicious and wise.

When the manager of a bank or any other business concern receives his dismissal it would be looked upon as the height of impudence for him to essay to make appointments to the staff on the eve of his quitting his position, particularly if the appointees were the avowed opponents of the incoming management.

The Government of the Dominion of Canada is in reality the manager of the business affairs of the country. It is appointed by the shareholders (the people) for that especial work. The Tupper Administration was on June 23 given notice by its employers to quit and the Laurier Administration was appointed in its stead. Is it not, therefore, taking the business-like view of it, the common sense view of it, to declare that the retiring manager should only make such appointments as were necessary to keep the business interests of the country from clogging?

Precedent says that the retiring Government had the right to appoint everything from a letter carrier to a senator or judge. But business principles are not always built upon precedent. The business man who lived and moved by precedent would soon find himself down among the dead men financially.

Nine-tenths of those who are such sticklers for precedent in the matter that is now attracting so much attention are ready to acknowledge that in principle it is a bad one.

Then if it is a bad one, why follow it? "To the victors belong the spoils," was for scores of years the precedent of each new Administration in the United States. But to-day you cannot get a respectable journal or politician to advocate any such precedent.

The principle of outgoing Administrations bestowing offices and honors with the liberality characteristic of the Tupper Government is contrary to sound business principles and is wrong morally. It is well that Lord Aberdeen has ignored a precedent that gave it respectability.

Where Lord Aberdeen made the mistake was in giving the reason for taking the line of action that he did. When he advanced the argument that the representatives of the respective parties in the Senate were disproportionate, and declared in regard to the judges "that, bearing in mind the ordinary length of their tenure of office, and also the long predominance of one political party in the Dominion Parliament, the current deduction as to the complexion of the political opinions represented upon the bench, whether baseless or well-founded, is not unnatural," he stepped down from the throne of the Queen's vice regent to the platform of the partisan. This he had no right to do. This is not what he is paid $50,000 a year for.

Had he stood on the broad business-like principle that the practice of the out-going Administration making wholesale appointments to office was wrong, both on business and moral grounds, he would have been looked upon by the great mass of the people as the champion of right instead of, as he will be in the eyes of a good many, the champion of the interests of a certain political party.

THE SALMON PACK.

Press despatches place the pack of salmon on the Fraser River, B.C., to date at 335,000 cases. About 65,000 cases are yet to be put up, thus making a grand total of 400,000 cases on that river alone. If this estimate of the pack is correct it means that the pack on the Fraser is within 32,000 cases of what it was last year.

CANADA'S CHIEF NEED.

THE great need of the Kootenay country to-day is railway facilities. There is no doubt about that. In fact, we may say that it is the great need of the Dominion to-day. And the business interests of the country demand that this need should be supplied.

For the next few years, at any rate, it is in the Kootenay country that we shall witness the greatest increase in our population. The greater part of the people settling in that part of the Dominion are from other countries. Consequently the increase of population there is a distinctive gain to the population of Canada, and therefore is a distinctive augmentation of the consuming capabilities of the country.

An expansion of our population, and, of course, the natural concomitant, an enlarged consumptive capacity, is what the Dominion has been craving for more than anything else for years. This is now being created. Places in the Kootenay country which but yesterday were hamlets with a score of people are to-day towns of several thousand inhabitants.

But, so far, for all the benefits Canadian merchants and manufacturers have reaped, the increase of population might as well have been in Canaan.

Partly owing, as we stated last week, to the want of enterprise of Canadian business men, but chiefly owing to the want of proper railway facilities, the requirements of the largely increased population of the Kootenay country are nearly altogether supplied by the merchants of the United States. And they have been reaping the benefit because both the railway and the business men of that country have exhibited more push and enterprise than have the railway men and business men of this country. It is unpleasant to be compelled to acknowledge this; but the fact that they have the trade and we the humiliation proves this contention.

What the people of the Kootenay country want and what the people of the Dominion want is the construction of a railway line through the Crow's Nest Pass, connecting with through lines from eastern Canada.

The people of the Kootenay country want a railway through that pass primarily because it would traverse coal fields of unlimited supply: coal fields of anthracite and coal fields of bituminous. The nature of the Kootenay ore is such that it can only be treated by smelting. Until within the past year all the smelting has been done in the United States, the ore having been shipped there for that purpose. Now, however, the country has three or four smelters

of its own; but the great drawback is coal, the price which has to be paid for this essential increasing the cost of smelting enormously. With a railway through Crow's Nest Pass, it has been declared by Dominion Government officials, coal could be laid down at the smelters at $6 per ton, or nearly 60 per cent. cheaper than can the United States coal now being used.

The people of Kootenay may not be very much concerned from whence they get the food they eat, the clothes they wear or the tools they use. They would probably just as soon get their requirements from the United States as from Canada as long as they could be got as cheaply, seeing that nine-tenths of them are from that country.

But the business men of Canada are concerned. The trade of the Kootenay country is theirs by right. And the reason that they are now only getting the crumbs of it and aliens the good thick slices thereof is that the people of this country have not been sufficiently alive to their own interests. They have not had the same business foresight as their cousins across the border.

Long before the Kootenay country was known to be rich in gold, or that in the Crow's Nest Pass abounded rich coal fields, an extension of the C.P.R. through that pass was contemplated. Why up to the present it has not been done or active steps taken to do it is an open question. Some charge that the C.P.R. is merely courting a big bonus to undertake the work.

But whatever may be the reason, the road is not being built. And as long as these conditions obtain both the mercantile interests of Canada and the mining interests of the Kootenay country must necessarily suffer.

Something should be done, and that without unnecessary delay, to relieve these anomalous conditions. Some people have urged that the construction of the line should be undertaken as a Government work. This is a proposition which should not be acted upon without serious consideration.

Economically-minded persons have for years considered that for some time to come the Government should not undertake any other public works than those which were absolutely necessary.

But this line, on the other hand, is an absolute necessity. Therefore it is well worth considering whether or not the Government is warranted in constructing it.

It would be far better that it should do so rather than that large extents of territory should be handed over to a private company as a bonus for undertaking the work. The surrender of so much land in the Northwest to the C.P.R. probably may have been the easiest way of getting the line built. But experience has shown that it has hardly been the best thing for the country.

At any rate, we want the railway, and let us have it as quickly as possible and in the most economical way.

NEW SEASON'S VALENCIA RAISINS.

BEFORE the next issue of this paper appears new season's Valencia raisins will, in all probability, be in the hands of the wholesale men of Canada, the invoices for the first shipments, via both Liverpool and New York, having arrived early this week.

Prices will likely rule at from 6½ to 7c. for fine off-stalk.

A feature of the first importations this year will be shipments of 4-crown layers, which have never been imported in previous years for early shipment. They will probably be marketed at about 8c.

The first direct steamer with new season's Valencia raisins will leave Patras on the 10th inst., having previously called at Denia. THE CANADIAN GROCER understands that some sales have been made for shipment by this boat at about half cent per pound advance on last year's figures.

The first shipments are about ten days later than last year. The crop, however, is a good one, and the shippers in Denia are looking for a better season on this side of the Atlantic than last year owing to the shortage in the crop of California raisins.

LARGE SALES OF CANNED GOODS.

There have been some large operations in new pack canned vegetables in Montreal during the last few days. These are the first extensive operations of the season.

The first lot, which was placed with a large French wholesale house, and consisted of 10,000 cases—5,000 cases of tomatoes, 3,000 cases of peas and 2,000 cases of corn—all Ontario brands, was made at 60c. per dozen.

A number of other contracts, aggregating 10,000 cases more of tomatoes, peas and corn, are reported at 60c. per dozen all round, making 20,000 in all.

FIRST RECEIPTS OF SPANISH ONIONS.

The first receipts of new Spanish onions were received ex Parisian via Liverpool from Malaga this week. The lot was only a small one and was quickly absorbed by jobbers at prices ranging from 80 to 85c. per crate. These figures were, of course, special ones and it is possible, according to advices, that better terms will be offered later on.

LOW PRICES ON VEGETABLES.

EXTENSIVE contracts for new pack canned vegetables which have been made at the remarkably low price of 60c. in Montreal lately have completely demoralized values in that department of canned goods in the eastern market.

From 10,000 to 15,000 packages of peas, tomatoes and corn have, it is understood, been booked at this low figure.

So far these large operations have not had any direct influence on jobbing price from stock on hand, but with this low cost of new goods in view it seems a foregone conclusion that values will decline. Last year purchases generally of staple lines of vegetables were made by Montreal jobbing houses at a cost of from 75 to 80c., so that their opening operations this fall are at a saving of from 15 to 20c. per dozen.

It seems to be the general opinion that the speculation is a good one and that the chances are fair for a turnover at a profit.

CANADIAN EGGS IN ENGLAND.

According to The London Daily Telegraph, Canadian eggs, like Canadian bacon, are gradually winning their way into the English markets. The exports of fresh eggs have begun rather earlier than usual this year. The demand seldom sets in before autumn, when the flush of the foreign supply into Great Britian is over, and prices commence to strengthen and afford a more profitable market for Canadian fresh-laid August eggs, which are considered the best of the year. This season, however, 2,250 cases have already been shipped from Montreal, against only 78 cases for the corresponding period last year. Liverpool is the chief market for Canadian eggs; for of the above shipments, 1,682 cases went to that port, 485 cases to Glasgow, and 10 cases to Bristol. Some heavy contracts have been made with English firms for November-December delivery of pickled eggs, at prices ranging from 6s. 3d. to 6s. 9d. per long hundred of 10 dozen.

MR. STARK'S NEW STORE.

Henry Stark, general merchant, Grand Valley, Ont., has moved into a new store which has been built especially for him. The dimensions of the building are 24 by 90 feet. The store is fitted with glass front windows, hardwood shelves and flooring, and is fitted throughout with electric lights. The basement has a concrete floor, and has a separate department for the storage of butter and other produce. THE CANADIAN GROCER congratulates Mr. Stark upon his enterprise, and wishes him a continuance of the success which has crowned his efforts in the past.

A MODERN PROVISION WAREHOUSE.

IT is not often that a firm after one year's experience in business—and especially a business in which the competition is keen—finds itself compelled, through expansion of trade, to seek larger premises. This, however, is the experience of H. P. Gould & Co., produce and commission merchants, who, about a year ago, began business at 80 Colborne St., Toronto. On account of the development of the firm's trade it has been found necessary to move into larger and more commodious premises. These premises are situated at No. 33 Church St., two doors north of Colborne St. They are 40 feet wide, 100 feet deep and, in addition to basement, three storeys high. On the ground floor are the business and private offices, one on either side of the main entrance. In the rear of the same floor is the cold storage department, about 40 x 40 feet. The upper flats will be used for storage of various commodities. The cellar runs the full depth of the building and the eastern half will be used for butter storage purposes. H. P. Gould & Co. have a modern warehouse.

COLD STORAGE IN WINNIPEG.

The Winnipeg Cold Storage and Refrigerating Co., of Winnipeg, Man., have just completed their cold storage building at the foot of Lombard street. The building is massive in construction and the system is that of the Jackson Refrigerator Co., of Chicago, from whom plans and specifications were secured. The building is fitted with the latest improved methods and has a capacity of 40 carloads, or 30,000 packages. The Parsons Produce Co., of which Mr. R. A. Rogers is manager, will conduct the business.

MR. FORTIER GETS A DIAMOND.

When the employes of the Toronto Biscuit and Confectionery Co. learned that Mr. Fortier was not to sever his connection with the company they presented him with a handsome diamond pin and a beautifully framed pen and ink sketch, the work of Mr. George Ryan, ledger keeper of the company. Mr. Fortier now wears diamonds, and feels proud of his treasures. He especially values the friendship that prompted his employes to remember him so kindly.

RAISINS FOR CANADA.

The Patria, which reached this port yesterday afternoon with the first direct shipment of Valencia raisins, made an unusually quick passage. She was not expected until to-day. She brought 5,000 boxes of Valencia layers, of which 2,800 or 3,000 cases will remain here and the balance shipped through to Canada in bond.—N. Y. Journal of Commerce, Sept. 1.

HALIFAX TRADE GOSSIP.

THE people of Dartmouth, just opposite this city, are now enjoying cheap bread. Last week the bakers reduced the price to 4c. per loaf. Twenty years ago the price per loaf in the same town was 8c. Indeed, the price of bread in Halifax and Dartmouth is so low that people cannot afford to do their own baking. People living 20 miles from the city use bakers' bread, it being sent to them every morning by train or coach.

Trade in Halifax during the week has been extra quiet, there being scarcely a feature to note.

The Retail Grocers' Association want the City Council to remove what they term a "nuisance" in Gottingen street. This street, by the way, has given the other business streets of the city "the slip," and they cannot catch up with it. It is in the heart of the north end, the thickly populated portion of the city, and seems to have been settled with live business men. On Saturday evenings two firms place counters at the curb stones in front of their stores, and on these can be found all that man's stomach requires, (at least the workingman's). Each article is labeled. Good pork is retailed at 5c., and other articles at equally low rates. From early in the evening till late at night the people swarm around those outside counters, and the two merchants do a large trade. This is the "nuisance" which the Retail Grocers' Association seek to remove. They contend that it is not fair competition. The aldermen of the wards in which the stores are located are slow in moving, as they have the customers as well as the merchants to deal with. Last Saturday one of the skyless stores offered "three dozen eggs for a quarter," with many takers.

The marriage took place at the Grafton street Methodist church, Halifax, at noon Tuesday of last week, of Miss Florence Coleman, daughter of the late W. J. Coleman and niece of Jairus Hart, and Albert Black, wholesale grocer, Truro. There were a large number of friends of the bride and groom present during the ceremony, which was performed by Rev. Mr. Dabson, pastor of the church. Ernest Cochrane, agent of the People's Bank at Windsor, acted as best man, and the bridesmaid was Miss Emma Black, sister of the groom.

The barque Pride of the Channel arrived last week with 88 puns., 4 hhds. and 6 bbls. molasses from Tobago, B.W.I., for J. Taylor & Co. She also brought 51,180 cocoanuts and considerable sugar.

FISHSTUFFS—Mackerel are, if anything, firmer, and early large 3's ex vessel sell at about $8. A few were taken on Sunday last in Bedford Basin, and residents there report several "schools" being seen. It is to be hoped these fish will strike in plentifully and infuse some life into the business, and give our fishermen something for a rainy day. There are more bank and bay cod than the trade can handle by all appearances. Every vessel is returning with a full load, and St. Pierre's cure is coming in to sell at whatever it will bring. The catch at St. Pierre is the largest ever known there. Last advices from Newfoundland report the catch there will be an average one, the scarcity in the north being fully made up by the abundance taken on the west and south coasts. Prices in Newfoundland still rule high, but an early decline is anticipated. The catch at Northern Labrador is small.

Salmon are in fair demand.

Grocery cod sells readily. We quote: Shore cod, dry, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.25; Cape Breton haddock, $1.50 to $1.75; hake, $1.25 to $1.50; pollock, $1.50; split herrings, No. 1, $1; shore do., large fat, $3 to $3.50; alewives, $3; mackerel, No. 3, large, $8; salmon, No. 1, $12; No. 2, $10.50; No. 1, small, $9.

Breadstuffs of all kinds are quiet, slow and unchanged. We quote as follows: Flour, Ogilvies or "Five Lilies," $4.40 to $4.50; Ontario made Manitobas, in wood, $3.80 to $4; Manitoba shipments, in sacks, $4.20 to $4.25; Ontario and Manitoba mixed: for patents, $3.75 to $3.85; 80 per cent. do., $3.70 to $3.80; 90 per cent. do., $3.60 to $3.70; low grades, $3.15 to $3.25; oatmeal and rolled oats, $2.70 to $2.80; cornmeal, $1.85 to $1.95; middlings, per ton, $17 to $18; shorts, $15 to $16.50; bran, per ton, $15 to $16.50; white oats, per bush., in sacks, 31 to 32c.; cotton seed meal, per ton, $22 to $23; oat cake meal, per ton, $23 to $24; hay, per ton, $12 to $13; split peas, $3.15; pot barley, $3.50; white beans, per bush., 85 to 95c.; No. 1 chopped feed, per ton, $18.50.

Cheese is higher this week, being quoted at 9c. in a jobbing way. Big lots can be had at 8¼c. Trade is fair.

Butter is quiet. Good creamery is jobbing at 19c.

Eggs are not in great demand. Good case stock are quoted at 10c., but they sell for less money.

GREEN FRUIT—There is considerable activity in the green fruit business. Messrs. Hessian & Devine received the first consignment of new Jamaica oranges on Monday. They look well and sell at $8 to $9 per bbl. repacked. Lemons are worth $7 to $8 per box of 300 count. California lemons are done. Bananas continue high, the quotation being $1.75 to $2.25 per bunch. California plums are worth $2 to $2.25 for good stocks. California peaches are worth $1.50 to $1.75. N. Y. State grapes in five-lb. baskets wholesale at 25c. Silver skin American onions, fancy stock, sell at 2¼c. Sweet potatoes are worth 3 to 3¼c. Watermelons are worth 30 to 35c. each. Native apples are coming in far in excess of the demand. The storerooms of dealers and auctioneers' rooms are full of them, which sell at from $1 to $2 per bbl. No steady trade will be looked for in apples until the hard fruit comes in. Native plums will arrive freely inside of a week. the crop is very large and prices will rule low.

Mr. F. Page, of Amherst, has become a partner in the firm of Bent & Brighty, of this city and Liverpool, England, and with them and others is a promoter of the Maritime Hay and Fruit Co., Ltd., of Amherst, Annapolis and Halifax, with a capital of $20,000. Mr. John Brighty, of Liverpool, England, left last Monday morning for Amherst, and on his return here goes to England, where he will reside and act as the new company's representative.



First Arrival

NEW PEELS

C. & B. - LEMON
C. & B. - ORANGE
C. & B. - CITRON

Fully up to the high standard of quality which has hitherto characterized this brand. . . . . .

THERE IS YET TIME to secure a sample five-case lot of Summer Beverages, **New York Ginger Ale, Cherry Sour, etc.,** and reap the benefit of a handsome margin.

WE SELL . . . .
Gillard's New Pickle and
Gillard's New Sauce
The best, incomparably

W. H. GILLARD & CO.

Wholesalers Only

HAMILTON



A Pickle

Is a little thing, but when rightly compounded it strikes the right spot every time, and leaves that tingling, delightful sensation so gratifying to the consumer.

Every man, woman or child that ever tried

Gillard's New Pickle

pronounced it incomparably the best —the most aromatic and pungent. Put up 2 dozen in a case ; single case lots, $3.40 per dozen ; 5-case lots, $3.30 per dozen.

Gillard's New Sauce

The excellence of this preparation has won for it a world wide reputation. In single doz. lots, $1.75 ; in barrel lots of 12 doz., $1.60.

SOLD BY ALL GROCERS.

GILLARD & CO. MAKERS *London, Eng.*

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE wholesale warehouses present a little more active appearance this week. Orders are more numerous, but what is most responsible for the more active appearance is the influx of country customers who are in the city, first to see the Exhibition, and, secondly, to visit the wholesale houses. As early as Tuesday a great many were to be seen around the various warehouses, and some of them left behind them nice orders. The bulk of the country customers are not, however, expected in till next week. Since our last review the condition of the sugar market has become worse than it even was before, Canadian refiners having, in consequence of the continued declines in the outside markets, reduced prices 1-16c. per lb. There is still a good deal of sugar going out in a hand-to-mouth way. In other lines there is no great activity to note. The disposition to buy canned goods of any kind is even less than it was before. Another advance in Sultana raisins is reported from Smyrna. New season's Valencia raisins will be here next week. Currants are steady and in good demand.

CANNED GOODS.

Canned vegetables are being offered at unusually low prices, and this has brought stagnation to the trade. Neither wholesalers nor retailers are buyers of futures. Wholesalers report a fair business in peas, and during the week some of the houses appear to have experienced a little more demand for tomatoes. In corn there is practically nothing doing. The same is to be said of canned fruits. The advices from the Coast regarding the pack of salmon have brought business to a standstill in this particular line. We quote: Tomatoes, 75 to 80c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50 to $1.55; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.55 to $1.60; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

Fresh shipments of green Rio coffee are arriving on the market this week, and there appears to be a fair movement. Prices are easy. We quote green in bags: Rio, 15½ to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing, but the trade is looking for a more active demand shortly. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is fairly active for this time of the year. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c. A heavy shortage in molasses is reported at New Orleans, and the season will end with a loss of 110,000 to 112,000 barrels compared with last year.

SUGAR.

On account of the continued decline in the outside markets the Canadian refiners have been again compelled to reduce their prices. The decline is 1-16c. per lb. The wholesalers have followed this with a further cut in their prices, the result of which is that they are selling granulated sugar to-day at less than cost. There is still a good deal of sugar going out, and although some carload lots are numbered among the orders, yet the business is of a hand-to-mouth character. The idea for granulated is 4.25 to 4.35c., and yellows run from 3¼c. up.

SPICES.

The demand is still chiefly for pickling spices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Tapioca is fairly active, but there is not much doing in either rice or sago. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Business is quiet and prices unchanged. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Foochow black teas are on the Toronto market this week. They are showing good quality, probably better than last year. Shipments of new season's Indian teas arrived the latter part of last week. The leaf is handsome, but the cup quality of most kinds is inferior to that of last year. Indian and Ceylon teas keep steady. Shipments from Ceylon for the month of August were about 3,000,000 less than the estimate. Japan teas are getting scarce on this market. There has not been much business doing in any kind of teas during the past week. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The first direct boat with new season's currants for Montreal will sail from Patras on or about the 10th inst. after calling at Denia for Valencia raisins. The demand for currants on the local market continues good, the low prices and good quality inducing consumption. We still quote as follows: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4⅛c.; do., half-bbls., 4⅛ to 4¼c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

The cable announces that the market in Smyrna for Sultana raisins is excited. Quotation for good quality fruit is given at 26s. This is an advance of about equal to 1½c. per lb. on last year's prices. Local trade is quiet, and 6 to 7½c. is still the idea as to price.

Invoices of first shipments of new Valencia raisins, via both New York and Liver-

You Are Invited . .

TO SEND US BACK EVERY POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East, TORONTO

and

818 St. Paul St., MONTREAL



pool, are to hand and the goods are expected here next week. We quote as follows: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.

Prunes remain dull and uninteresting. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

There is nothing new to note in California fruits. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

Domestic green fruit is still arriving on the local market. Stocks of oranges are low and there is a fair enquiry. Our quotations are about 50c. higher than a week ago. The lemon market is easier, the demand having fallen off with the advent of the cooler weather. Lemons are about $1.50 lower than at the time of last review. Bananas and watermelons are also lower. We quote; Lemons—Messina, $4.50 to $5. Oranges—Rodis, $6.50 to $7 per box. Bananas, $1 to $1.50; cocoanuts, $4 to $4.25 a sack and 60c. per doz.; Egyptian onions, $2 per bag; cucumbers, 12½ to 15c. per basket; tomatoes, Canadian, 10 to 15c. per basket, 15 to 25c. per bushel; watermelons, 20 to 25c. each; apples, Canadian, 75c. to $1.25 per bbl.; pears, 30 to 40c. per basket for Bartletts; peaches, 60 to 75c. per basket for Crawfords; plums, 25 to 60c.; grapes, 1 to 2½c. per lb.; musk melons, 50 to 60c. per case.

BUTTER AND CHEESE.

BUTTER — Choice butter is scarce and wanted, and prices rule firm. The demand is good with pound prints of creamery being chiefly taken. We quote: Dairy butter—Tubs, 13 to 14c. for good to choice; low grade to medium, 7 to 11c.; pails and crocks, 12 to 13c.; pound prints, 15 to 16c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 21c., according to make.

CHEESE — The demand locally is fairly good at steady prices. We quote 8½ to 9c. as the ruling jobbing price.

COUNTRY PRODUCE.

BEANS—There is nothing doing, and 75c. is the ruling nominal quotation.

DRIED APPLES—Holders are beginning to ask for quotations, but there is no business passing. Quotations for old stock are nominally all the way from 3 to 4c.

EVAPORATED APPLES—Nothing appears to be doing in new season's fruit beyond the enquiries of the factories for quotations.

EGGS—Are much dearer than a week ago, good stock being scarce and wanted. For ordinary fresh eggs 11c. appears to be the idea, although basket lots of new laid would fetch 1 to 2c. per dozen more.

HONEY—Quiet at $1.75 per dozen for comb, and 8 to 9c. per lb. for strained in 10 and 50-lb. tins.

POTATOES—Most of the demand at the moment is being supplied by the farmers and market gardeners, the wholesalers not doing much. We quote 28 to 35c. per bushel.

PROVISIONS.

Smoked meats continue in good demand and stocks are light. An improved business is to be noted for long clear, a demand on lumbermen's account having sprung up.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD— Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

GRAIN, FLOUR, FEED, ETC.

GRAIN — Deliveries are fair. Prices are steady. We quote: White wheat, 65 to 66c. for new; red, 64c. for new; goose, 48 to 49c.; oats, 19 to 22½c.; peas, 45 to 46c.

FLOUR—Trade has been fair on a declining market. We quote in carloads on track, Toronto: Manitoba patents, $3.85; Manitoba strong bakers', $3.45; Ontario patents,

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JUSTLY CELEBRATED
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Wholesale Fruit and Commission Merchants
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$3.75 to $3.85. Straight roller is quoted at $3.10 to $3.15, Toronto freights.

BALED HAY—Is quiet at $11 to $11.25 on track.

BREAKFAST FOODS—Business is much the same as a week ago. We quote: Standard oatmeal and rolled oats, $2.60; rolled wheat, $2 to $2.15; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

PETROLEUM.

Trade continues to improve and prices are unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

SALT.

A further improvement is to be noted in business. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are dull, with cured quoted at 6 to 6¼c. Dealers pay 5½c. for No. 1, 4½c. for No. 2, and 3½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 50c. and pelts at 25 to 30c.

WOOL—Receipts are fair and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

TALLOW—Is easy at 2¾ to 3½c. for rendered and 1¼c. for rough.

MARKET NOTES.

Eggs are 1 to 2c. per doz. dearer.

Oranges are dearer and lemons cheaper.

Toronto jobbers are quoting granulated sugar down to 4¼c. per lb.

New season's Valencia raisins are due on the Toronto market next week.

Shipments of Ceylon teas for August were about 3,000,000 pounds below the estimate.

The first direct steamer with new season's currants for Canada will sail from Patras on the 10th inst., after calling at Denia for Valencia raisins.

A cable to Watt & Scott, of Toronto, from Smyrna, states that the Sultana raisin market is excited and that quotations for good quality fruit are up to 26s.

QUEBEC MARKETS.

MONTREAL, Sept. 3, 1896.

GROCERIES.

THERE have been few interesting developments in the grocery market during the past week. All the staple lines have continued quiet and the generally cautious buying disposition that has

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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
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Samples and particulars on application.
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4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
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characterized the trade all along is still as strongly evident as ever. This is noticeable in the case of sugar, tea, coffee, spices, in fact, everything. Values show an easy tendency, as noted elsewhere, in the case of sugar, coffee, spices and some lines of canned vegetables. Otherwise there are few facts of interest to comment on.

SUGAR.

There was more activity in the sugar market lately, but it has not assumed very large proportions. The feeling continues easy, and refiners have shaded prices for round lots 1-16c. In a jobbing way values are not quotably altered, and we quote granulated, 4⅜c., and yellows, 3⅞ to 3¾c.

SYRUPS.

There has been no new feature in the syrup market, demand being slow and business very quiet at 1½ to 2¾c. per lb., as to quality.

MOLASSES.

There has been no improvement in the market for molasses, as most buyers are well supplied for the present and are not buying ahead. In a jobbing way demand is also of a limited character and the market as a whole exhibits an easy tendency, sales of Barbadoes being noted at 27½ to 28c. and Porto Rico at the same range. The jobbing basis is still 30 to 31c., as to quantity.

RICE.

There has been a good demand for rice, and values rule firm and unchanged. We quote : Crystal Japan, $4.75 to $5 ; standard B., $3.45 ; polished Patna, $4.75 to $5 ; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There is no change in spices and buyers are only supplied for actual necessities, which means a dull trade. Values are unchanged, as follows : Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The easy feeling in coffee continues, while demand is of a very indifferent character. In fact, to make sales, sellers would very likely submit to considerable concessions. We quote : Rio, 16½ to 17½c.; Maracaibo, 17½ to 18c.; Java, 24 to 27c., and Mocha, 23 to 28c.

TEAS.

The tea market as a whole remains quiet and aside from a few small lots of new crop Japans at 15 to 17c. which sold, little business between dealers has been noted. We quote : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There has been little done yet for forward account in Valencia raisins, the offers that have been made, which are considered largely speculative, inducing little buying. So far the basis is precisely the same for trading over the cable as was noted last week. We quote : Off-stalk ordinary, 4¼ to 4½c.; fine, 5c., and selected, 5½ to 6c.

Business in California raisins has also been of a quiet character and values as a rule remain unchanged. We quote : 4½c. to 5c. for 2-crown ; 5¾c. to 6c. for 3-crown ; and 7c. to 7½c. for 4-crown.

Currants are without change here, but cables from Greece are very firm in their tenor. We quote 3½ to 3¾c. in barrels, 4 to 4¼c. in half-barrels and 5c. in cases.

Prunes are firm both in the European and Californian varieties. We quote French, 5 to 5¼c. and Austrian 6c. California prunes are held at 10c., only a few offering on spot.

Figs sell all the way from 9 to 10c. per lb. for ordinary and 13 to 17c. per lb. for fancy.

Dates are quiet and steady at 4½ to 5c. per lb.

NUTS.

There is no change of moment in nuts, business ruling quiet. We quote : Grenoble walnuts, 11 to 11½c. ; Brazils, 11c.; almonds, 10½ to 11c. ; filberts, 7 to 7½c.; peanuts 7 to 9c., and cocoanuts, $4 to $4.25 per 100.

CANNED GOODS.

Local jobbers have shown more disposition to operate in canned vegetables, and some extensive contracts in peas, corn and tomatoes, aggregating 10,000 cases, have been put through on the basis of 60c. Otherwise there is no change to note. We quote : Tomatoes, 65 to 75c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50 ; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality ; blackberries, $1.90 to $2.20 ; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c. ; gallons, $1.90 to $2.25 ; pumpkins, 75 to 85c. ; salmon, "Horseshoe," $1.40 to $1.45 ; "Clover Leaf," $1.35 ; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins ; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15 ; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There is little change in this market of a striking character. The apple market has again displayed an easy feeling and prices are lower, if anything. Lemons have not been as active as last week, and oranges are unchanged. Seasonable fruit of all kinds, such as peaches, pears, plums, etc., are now arriving in large quantities, but the market has been kept well cleaned up and prices are fairly steady. We quote : Peaches, 40 to 60c. per Canadian basket ; pears, 30 to 40c. ; plums, 35 to 55c.; apples, $1 to $1.50; dried apples, 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to $1.50; lemons, $2 to $3.50; oranges, $2 to $3.25, according to brand and package.

COUNTRY PRODUCE.

EGGS—The firm feeling in the egg market has been fully retained during the past week. There is a good demand for choice candled at 10 to 10½c., and seconds at 8 to 8½c. New laid are not on the market.

BEANS—Continue dull and unchanged at 70 to 75c., in car lots, and 80 to 90c. in a small way.

TALLOW—Quiet and dull at 4c.

HOPS—Business narrow and prices steady at 5c. to 7c., as to grade.

HONEY—Receipts fair, and prices well maintained at 10 to 12c. per lb.

POTATOES—Business quiet, the first new pick in car lots being offered this week on the basis of 40c. to 45c. per bag on track.

BALED HAY — The demand for hay has been good at $11 to $11.50 for No. 1 and $10 to $10.50 for No. 2.

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PROVISIONS.

There has been a fairly active trade durthe week in smoked meats, but pork continues extremely dull and prices would certainly be shaded on it. We quote as follows: Canadian short cut, clear, $10 to $10.50; Canadian short cut, mess, $10.50 to $11; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian,in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

There has been a fair business doing in flour, and during the past few days exporters have taken quite a few lots on London account. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.75 to $3.90; straight roller, $3.40 to $3.50; straight roller, bags, $1.60 to $1.65; extra bags, $1.30 to $1.35; Manitoba strong bakers', $3.25 to $3.50.

There was no change in the situation of the oatmeal market. The demand was slow and prices are about steady. We quote: Standard, bbls., $2.80 to $2.90; granulated, bbls., $2.90 to $3; rolled oats, bbls., $2.50 to $2.60.

Business in feed continues fairly active and values show no change.. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $17.

CHEESE AND BUTTER.

The cheese market has continued unsettled and irregular during the past week. Lately the speculators have again come to the fore and put up prices ⅛ to ¼c. per pound, but there is little legitimate encouragement from the other side of the water at the advance. Recent transactions have aggregated 15,000 to 20,000 Ontario and Quebec cheese at a range of 8¼ to 8½c. on spot in Montreal.

The butter market is unsettled and weaker. In fact, a decline of ¾c. has been actually established, as sales of creamery were made to-day at 18¼c., for which 19c. was refused a week ago.

ASHES.

There is no change in ashes which rule quiet. We quote: Firsts, $3.50 to $3.55; seconds, $3.05, and pearls, $4.55 to $4.60 per 100 lbs.

MONTREAL NOTES.

Bosnia prunes continue firm at primary markets at the advances noted last week. No business is yet noted for forward shipment.

First receipts of Spanish onions arrived ex Parisian this week from Malaga.

Montreal refiners have shaded values on refined sugar this week for wholesale quantities. Jobbing prices remain unchanged.

There has been little activity in the tea market, aside from some transfers of new medium Japans at 15 to 17c.

The easy feeling in coffee continues, and it looks at present as if values were going even lower than they are.

There is a comparative scarcity of fine Jamaica ginger in this market and it is held firm at 25c.

No business for forward delivery is yet noted in Bosnia prunes, as buyers seem indisposed to order ahead.

No extensive consignments of California prunes, or in fact any California dried fruit are expected on this market until the month of October.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 3, 1896.

SINCE the opening of September business has shown a tendency to improve. Country storekeepers particularly are buying more liberally. Merchants feel, however, that there is still room for improvement. Very extensive preparations are being made for handling the winter export business of Canada, which was commenced so successfully here last season. This year there will be much more wharf accommodation, besides cattle yards and extra warehouse room. We hope Ontario shippers will show their loyalty and appreciation of our city's enterprise in this matter by seeing that their shipments go via a Canadian rather than an American port. In hops the very low prices of the past summer show no improvement. Our merchants have been quite large buyers, and during the past week say they have bought at the lowest price ever known.

OIL—There is a marked improvement in the demand for burning oil, though the decline and weakness in the price limits the movement, and orders are still largely from hand to mouth. The decline in American oil has been ½c., while in Canadian oil it has been 1c. In cod oil the receipts are larger, coming chiefly from Digby County, N.S. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—Stocks are still light, but supplies are within quite easy reach, so that price has shown no further advance. There is a fair demand. There is talk of a small cargo direct, which would cause rather lower prices, should it come. We quote: Coarse, 50 to 52c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3 to $3.25; 10-lb. bags, in bbls., $2.75 to $3; 20-lb. wood boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.

CANNED GOODS—There is quite a range in prices asked for corn, peas and tomatoes, some dealers cutting lower than others, and some dealers quoting old goods, which cost low. There should be a change in the doing of this business, as no class of goods show a poorer profit. In gallon apples lower prices rule, and it is thought when these goods are ready to ship even lower prices will be accepted. Canned meats are firm, but show no change in prices in this market. Oysters we quote rather higher. But few Baltimore packers now quoting, prices will likely keep firm till at least the new pack. While peaches are rather higher, owing to bare market, new will range at about the same as old prices. Salmon show little present demand. Market is hardly as firm. Haddies are easy and light sale. We quote as follows: Corn, 70 to 80c.; peas, 75 to 80.; tomatoes, 75 to 95c.; gallon apples, $2; corned beef, Canadian, $2.25 to $2.35;

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We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman
HAMILTON

American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.40; 1's, $1.35 to $1.50; peaches, 3's, Canadian, $2.85 to $3.10; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; haddies, $1.25 $1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT—There is but little movement as yet. Very few Valencia raisins have yet been bought, and reports tend to rather firmer figures. In California loose muscatels shippers' prices are well above last year's figures. Those of leading packers are held at same prices, but some brokers are asking dealers to submit offers ¼c. under ruling prices. Dates to arrive are firmer and second tides have been advanced 1s., or equal to first tide prices. Some Canadian peels are offered, but most dealers have placed orders for English goods. Only a limited quantity of Leghorns have been sold. In peanuts the lower prices have helped to increase demand. There is quite a sale for a five-cent package which is now being imported direct from Norfolk. In evaporated apples new are now on the market, and are offered low. Feeling is easy. There is no sale for dried. Samples of new Sultana raisins have been received. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4 to 4½c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 6½ to 7c.; Egyptian onions, 1½ to 2c.; American onions, $3 per bbls.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

GREEN FRUIT—Business continues very active. Quite a quantity of New Brunswick plums have been in the market, but they are not favorites, and sell slow. Nova Scotia, which is the plum preferred for preserving, are now coming in quite freely. Some very good apples, both New Brunswick and Nova Scotia, are to hand. Auction sales are now beginning; it keeps prices down, beside taking the trade out of the dealers' hands, the consumer buying at the auctions. Oranges are about out of the market. Canadian grapes have a large sale. There are also quite a quantity of Delaware (American) being received. Pears are favorites, the eastern Bartlett largely taking the place of the California. The California plums to hand are beauties. In peaches Canadian have a good demand. Apples sell low. We quote: Lemons, $4 to $5; Valencia oranges, $6 to $6.10; bananas, $1 to $2.50; California peaches,

TORONTO EXHIBITION



In the centre of the main building you will find the finest display of BIRD SEED ever shown in Canada. Go and look at it.

BROCK'S BIRD SEED
Ask your wholesaler for it. . .
NICHOLSON & BROCK - TORONTO

Exhibition Visitors

We will be pleased to have all country merchants and shippers call upon us in our new warehouse during their visit to the Exhibition. Send us your consignments and call and see us. Consignments of all Country Produce handled carefully. Storage free if you do not wish to sell at present.
Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell . .

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

We are offering special inducements in
Shoulder Hams
Rolls . .
Write us.
D. GUNN, BROS. & CO.
Pork Packers, Toronto.

Hugh Walker & Son
Guelph, Ont.
Wholesale Fruit and Commission Merchants
Consignments Solicited.

$1.50 to $2.25; plums, $2 to $2.25; Canadian peaches, $1.25 to $1.50; apples, $1 to $2; California pears, $1.50 to $1.75; Bartletts, bbl., $4 to $5; plums, 25 to 30c.; grapes, Canadian, 40 to 50c.; grapes, keg, $5.50 to $6; grapes, Del., 75c. per basket.

DAIRY PRODUCE —In butter producers are holding back, not wishing to sell at present prices. While best dairy and creamery are in rather better demand and at rather better figures, buyers and sellers are still upset. Stock of butter is not large. In cheese June makes appear well cleaned up. Very low prices are quoted by some city dealers, and though market is not particularly active prices are likely to be somewhat higher; in fact, factories are now holding for higher figures. Prospect is for much smaller output in New Brunswick and Nova Scotia than last season. In eggs there is a fair demand at steady prices. We quote: Dairy butter, 16 to 17c.; creamrey, rolls, 20c.; do., tubs, 18 to 20c. Eggs are steady at 9 to 9½c. Cheese, 8½ to 9c.

SUGAR—There is a rather better demand noted. The profits of the season's sugar business are likely to be on the wrong side, and those buying as they need have had the advantage. We quote: Granulated, 4⅜ to 4½c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—Another cargo of Porto Rico is due (about 350 casks); it is consigned. Demand is quiet. Importations this season have been much larger than last, and values are now easy. Splendid values in New Orleans at low prices are offered. We quote: Barbadoes, 27 to 28c.; Porto Rico, 30 to 34c.; New Orleans, bbls., 28 to 30c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—Fall catch of shad has proved a failure. Pickled shad have advanced 50c. per half bbl. In dry cod liberal quantities are arriving; prices are firm, and there is a good demand. Reported catch of pollock is very large, and prices are easy and demand light. Pickled herring come in very slowly, but as sales are small prices show no change. Smoked are still dull. A better movement is noted in boneless fish. The demand is all from the west. We quote: Large cod, $3.50 to $3.60; medium, $3.25 to $3.30; pollock, $1.20 to $1.25; bay herring, $1.20 to $1.25 per half-bbl.; smoked, 4 to 5c.; shad, half-bbl, $5; Shelburne, $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; Canso herring, $4 per bbl.

PROVISIONS—Pork continues low, with stocks here still large. While some were bought at rather high figures, some few cars cost as low as $7.50, the lowest price ever known. This price is in bond. A fair demand is noted for hams, but they are scarce and higher. Rolls are dull. Domestic mess pork rules rather higher than clear. We quote: Clear pork, $13 to $13.50; mess, $13.00 to $14; plate beef, $12.50 to $13; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—While demand is light, millers hold old flour firm. Manitoba flour shows no change. Oatmeal is quiet at even figures. Oats are quite firm. Crop in New Brunswick is large. There is a local demand, but few come to the city. Cornmeal has a very large sale, while feed and flour are dull. In feed, though a good quality is offered low, it is hard to move. Beans are firm. Though first cost is higher, there is little change here. In hay little is doing, as it will be some time before new is ready for market. We quote as follows: Manitoba flour, $4.40 to $4.50; best Ontario, $4.00 to $4.20; medium, $3.95 to $4.00; oatmeal, $2.90 to $3.10; cornmeal, $2; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; hand-picked beans, $1; prime, 90c.; oats, 30 to 32c.; hay, $13 to 14; barley, $3.50; round peas, $1.15; split peas, $3.30 to $3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

N. W. Taussig & Co., New York, who have done a large trade here in New Orleans molasses during the past two seasons, are offering through their agent, J. Hunter White, some of the best values ever seen here, both in price and quality. The 40-gal. package is a favorite.

Northrup & Co. are shipping quantities of dulse west. They make a point to secure best quality.

Mr. John Sealy is adding much to the appearance of his store and his own comfort by a new office. He finds an increased business through guaranteeing his fish.

The note appearing about the St. John grocers' picnic should read: "between ten and twelve the retailers closed" not "between ten and twelve of the retailers closed."

Coal of good quality has been discovered near Moncton. And many are looking for a new and successful industry in that now rapidly-growing town.

Potatoes continue to drop off in price, some arriving from Nova Scotia this week selling as low as 60c. per barrel.

At Sussex five tons of milk are handled per day, two tons going to the cheese factory and three being shipped to St. John.

Efforts are being made by the city to collect taxes from civil servants on income. And why not? They are fully as well paid as other men and enjoy the same privileges.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - - Toronto, Ont.

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

A FULL POUND
of fresh smoked FINNAN HADDIES in every can, is what you get when buying that always reliable brand
"Golden" Haddies.
Your money back if you want it.
Order from your wholesale dealer.
NORTHRUP & CO.
Canners' Agents.
St. John, N.B.

VERRET, STEWART & CO.
MONTREAL - - - - - - - - - - QUEBEC.
Have always on hand Full stocks of . . . . . SALT . .

Our trade has been built up, not at the expense of others, but by stimulating the public interest in birds; thus, while helping ourselves, helping other people. It pays to push
COTTAMS BIRD SEED
for the literature in connection, together with our extensive advertising, cultivates the public taste for birds, and so increases the demand, not only for "Cottams" but for all kinds of seed.
Each 1-lb. packet of "COTTAMS" Bird Seed contains patent "Bird Bread," patent Holder, Beak Sharpener and Sanitary Perch. All wholesalers.



Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

To Come To The Exhibition Is a Good Thing

But did you leave a liberal supply of

White Wine Vinegar

for the customers who'll be pickling during your absence? **Call before you leave town.** We're always glad to see you, whether you want goods or not.

T. A. LYTLE & CO.

Vinegar Manufac'urers

TORONTO

We have kept in . . .

COLD STORAGE

a few 10 lb. boxes of **FIGS**

. . also . .

LAYER VALENCIA RAISINS

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers **TORONTO**

Rio Coffees

A very choice selection arriving ex ss. Cuvier. Prices lower than ever.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

VINEGAR

English Malt

HILL, EVANS & CO.

Another shipment of our quality is to hand.

PERKINS, INCE & CO.

TORONTO.

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.

TORONTO



Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

The effort is being resisted, and, if necessary, the case will be appealed to England.

The output of cheese in these Lower Provinces will likely be much less than last year. L. C. Archibald, the largest manufacturer in Nova Scotia, reports at one factory where last season he got four tons of milk per day, this year, owing to small receipts, factory is closed down, and he has closed three others.

The Ireland National Food Co., whose preparations are so popular in this market, should feel proud of the success of their new cereal food "Farinosa." These goods are kept well before the trade by the energetic agents of the company here, Jardine & Co.

Arrangements for the annual Exhibition, which opens here the last week in this month, are much more complete than in any previous year.

While the hay crop through our province is light, the prospects are for large crops in oats, wheat, barley and buckwheat. Much more wheat is grown in this province than is usually thought. In oats, if our farmers would only clean and cure properly they would get a much better price, beside stopping at least part of the large importation from outside points.

CHANGE IN A WINNIPEG FIRM.

Mr. E. Nicholson has succeeded to the business carried on by the late W. F. Henderson & Co., of Winnipeg. Mr. Nicholson has been connected with the business for a number of years and is fully conversant with all the details. THE CANADIAN GROCER wishes him success.

HINTS TO BUYERS.

JOHN SLOAN & CO. are receiving a carload of extra fine New Orleans molasses for bakers' use.

Warren Bros. & Co. have a shipment of green Rio coffee arriving.

Every grocer should keep Balfour & Co.'s "Buckeye" paper-cutter.

The Davidson & Hay, Ltd., are showing samples of fine bright syrups at low figures.

Turner, Mackeand & Co., of Winnipeg, have added "Golden" haddies to their stock of groceries.

The Davidson & Hay, Ltd., are in receipt of shipments of new pack canned haddies.

A direct shipment of medium quality of Japan tea, showing good value, has been received by John Sloan & Co.

A feature of the Davidson & Hay, Ltd., sample room this week is a substantial pyramid of "Kurma" tea.

The Davidson & Hay, Ltd., report the arrival of a line of fine Moning Congou.

Balfour & Co., of Hamilton, are offering exceptional values in cleaned currants and selected Valencia raisins.

T. A. Lytle & Co., Richmond street west, Toronto, report a steady increase in the demand for best quality pickling vinegar.

The Eby, Blain Co., Ltd., are selling the celebrated "Royal" salad dressing, which they claim is superior to any in the market.

Owing to the scarcity and high price of hams, D. Gunn Bros. & Co. are finding a good demand for picnic hams and rolls, on which they are quoting special prices.

Genuine Ceylon cinnamon, packed 2 and 4 dozen in a case, is being offered by Lucas, Steele & Bristol, to retail at 5 and 10 cents.

W. H. Gillard & Co. report a large demand for Gillard's new pickle, the excellence of that article having taken with the consumer.

T. B. Escott & Co. invite country customers visiting the Western Fair to make their warehouse their headquarters during their stay in London.

The Eby, Blain Co., Ltd. are in receipt of another shipment of Filiatra currants and Casalina Patras currants in barrels, half-barrels, cases and half-cases.

A shipment of Marshall's new breakfast delicacies, herrings in shrimp sauce, in anchovy sauce, and in tomato sauce, arrived for The Eby, Blain Co., Ltd.

The L. P. & Co. spices sold by Lucas, Steele & Bristol are absolutely pure and ground from assorted stock. The firm are giving special prices this month.

The advertisements of the "Salada" Ceylon tea are now running in The Buffalo News. It is good to see Canadians invading the United States market.

W. H. Gillard & Co. have just received a consignment of Crosse & Blackwell's peels, lemon, orange and citron. This brand is even better than ever in quality.

Bart. Cottam & Co. report constantly increasing sales for their "Cottams" bird seed. The patent holder, beak sharpener and sanitary perch, together with the patent

The Importance of Pushing High-Class Goods must not be Overlooked

WE HAVE DONE IT SINCE WE STARTED BUSINESS AND ARE SATISFIED WITH THE RESULT.

In Baking Powder **PUSH** only those made from absolutely pure Cream Tartar and Soda. (There is a demand for cheap powders at present, which you must meet—but don't **PUSH** them ; they will not add to your business reputation).

We claim **PURE GOLD BAKING POWDER** to be the BEST IN THE WORLD. It gives your customers best satisfaction and costs you less than any other Cream Tartar Powder.

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

"Bird Bread," all of which are given with each one-pound packet, are attractive to bird keepers.

Several invoices of Japans are to hand with Lucas, Steele & Bristol, including the celebrated "Uriba" and "Old Ladye" brands. Samples on application.

P. C. Larkin & Co. report having shipped "Salada" tea to Buffalo as follows : Week ending 22nd Aug., 24 cases ; week ending 29th, 25 cases, and this week, 60 cases.

In a new season's Japan tea to retail at 25c., W. H. Gillard & Co. state that their assortment comprises values second to none. They ask the trade to get samples and compare.

Rutherford, Marshall & Co. report a brisk demand for creamery butter. They control the following factories : Beachville, Stouffville, Maple, Palermo, North Valley and Kensington.

The "Rising Sun" Stove Polish factory at Canton, Mass., takes the entire product of a large box factory located near the works. Eight hundred cords of lumber were made into "Rising Sun" stove polish boxes last year.

The Eby, Blain Co., Ltd. have issued a new catalogue of handsome design and a useful book for the trade. They are mailing these to the trade all over Ontario and will be pleased to mail one on enquiry.

The Toronto Biscuit and Confectionery Co. will be glad to see any of their customers who visit Toronto during the Exhibition. "Come right in," they write, "and if we can be of any use to you say so. Make our place headquarters. We are centrally situated and may be of some service to you. Will be pleased to renew old friendships and make new ones."

The new "Sun Paste" stove polish made by the proprietors of the "Rising Sun" stove polish is put up in the most attractive sort of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

"It is about two years since the 'Gem' stove paste was put on the market," write the F. F. Dalley Co., "and to-day its sales are larger than any other stove paste made or sold in Canada. It is a very superior article, that is why it has been a success."

The Eby, Blain Co., Ltd., report the arrival of another shipment of Morton's goods, consisting of fresh herrings, kippered herrings, herrings in tomato sauce, and preserved bloaters. These goods are rapidly growing in favor with the trade.

Perhaps no trade mark has been imitated to such an extent in so short a time as the name "Bird Bread." Since Bart. Cottam & Co. patented and registered this composition of matter its effectiveness with birds and consequent popularity has led many to place goods on the market imitating "Bird Bread," both in name and appearance, as closely as was possible without infringing the patents and registrations. Grocers and others should be wary not to be taken in to the extent of buying these useless and often injurious imitations for the genuine article.

PERSONAL MENTION.

Mr. James McLean, representative east and north for T. Kinnear & Co., is confined to his home through an injury received a few days ago to one of his feet.

Mr. W. G. A. Lambe is fishing at Belmont Lake.

Reports from Hamilton say that not one of Billy Mac's fish stories are "chestnuts," but real genuine fresh "walnuts." Long live the "King."

Mr. Samuel J. Gorman, of the Gorman Commission Co., Portland, Oregon, has been appointed general agent for the United States for the California Distributing Co., of San Francisco, etc.

Mr. Steele, of Lucas, Steele & Bristol, has just returned from a month's outing in Muskoka district. He reports good fishing and large numbers of visitors at all hotels. He speaks very highly of the civility of the G.T.R. people, also the Nipissing officers. He was one of a large party staying at Cassie Island, near Ferndale.

A. S. Black, of Black & Co., Truro, N.S., was in Montreal last week on his wedding trip. Mr. and Mrs. Black sailed on the ss. Labrador to spend their honeymoon in England and on the Continent.

A handy folder has just been issued by the Eby, Blain Co., Ltd., of Toronto. It contains a guide's map of the city, a guide to the Exhibition, a railway time table, and a list of leading restuarants, boarding and lodging houses.

A sight to see

Our exhibit of Cereal Foods in the Main Building at the Toronto Fair. . Try and get round to see us, we will be glad to meet all our friends and customers.

THE IRELAND NATIONAL FOOD CO., LTD.,

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO.

WORKING THE PEPPERMINT CROP.

THE distilling of the oil from the peppermint crop of southwestern Michigan commenced this week, and in a few days the industry will be in full blast throughout this region, says Chicago Grocer. A dozen or more new distilleries have been erected in this immediate vicinity this season, and as many more in other parts of the peppermint district. The season has been an excellent one for mint culture, and about the only damage done to the crop has resulted from the devastations of grasshoppers. The insects badly injured mint fields in some localities, especially in parts of Allegan County, but the largely increased acreage this year devoted to the culture of the plant is expected to bring the yield of oil fully up to that of last season.

While the price per pound received for the distilled oil grows less each year, the increased production per acre caused by the introduction of the English, or black mint, yields a larger sum to the grower than in the early days of the higher prices. The price for the crude or "natural" oil, the form in which it leaves the distillery, last season ranged from $1.50 to $1.90 per pound, and about the same prices are expected to rule this year.

Until recently the refuse or, as it is known, mint hay, was considered worthless and was gotten rid of by burning. The scarcity of clover and timothy hay the last year or two led to the experiment of feeding this refuse to horses and cattle, a plan which worked so well that it is now considered a valuable forage crop. It is estimated that the feeding of the dried mint to stock last year saved the farmers of southwestern Michigan thousands of dollars which would have been paid for western baled hay.

KILLED THE GOOSE.

At a grocery store in Massachusetts, where it has been the rule to allow the clerks to have goods for their own use at cost, the proprietor, according to N. E. Grocer, discovered an interesting state of affairs the other day. One clerk has a wife and one child in his family. The supply of groceries he had charged against him for a month was sufficient to keep a family as large as that of the old woman who is said to have resided in a single article of the footwear long ago. The facts of the case were that all the clerk's relations had been buying at cost also, and the charge was made in the clerk's name in order to secure the privilege. The clerks will hereafter have to pay the same for their goods as other people do.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

There's not much difference . . .

DELHI PACKING COMPY

in price, but a wonderful difference in quality, between reliable goods such as ours and the unreliable product of unknown canners. There's another difference to be considered, too—the difference between satisfied and dissatisfied customers. Put our goods to any test you please. They will stand it.

DELHI CANNING CO., DELHI, ONT.



We carry a full line in stock...

HUDSON'S BAY CO.

Get our Quotations

Winnipeg

Sole Agents for Manitoba and N.W. Territories.



East India Pickles

Good Sellers
Good Profit

Have been pronounced by epicures to be the most appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds of meats, game and fish.

A TRIAL WILL CONVINCE.

Large bottles— 1 dozen in case.

Small bottles— 2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

We invite the GROCERS to Come, Taste and Examine

Knox's Gelatine

and find out its superior qualities over other brands. It will be exhibited at the Great Industrial Fair, Toronto, near the Eastern Entrance of the Main Building.

C. B. KNOX
Manufacturer, JOHNSTOWN, N.Y.

A. E. RICHARDS & CO.
Selling Agents, HAMILTON, ONT.

CRESCENT BRAND

BM&Co TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

DOES IT PAY?

DOES the grocery business pay when properly conducted and under ordinary circumstances? One of the signs that it can be made fairly profitable by the exercise of average abilities, says Merchants' Review, is the undoubted success of small corner groceries in this section of the country, which are run on a system of credits that apparently would soon bankrupt a Rothschild. Little stores, with an appearance of poverty, sometimes will be found to have bad debts amounting to thousands of dollars, and yet the owners thrive.

The grocery business calls emphatically for hard work. The people who have tried it and discovered that it was unremunerative will sometimes be found to be related to—

"The sons of rest,
Of Lemon Hill,
Who never worked
And never will."

Some of the unsuccessful country merchants belong to this class and leave the entire work of the store to be done by an assistant. They themselves spend the time spinning yarns or arguing politics with old cronies as lazy as themselves. Such as these dealers, after their failure, wonder why they couldn't succeed or else convince themselves that "groceries don't pay."

It would be hard to pick out a more promising business than selling groceries for the man of sobriety, common sense and industry. Notwithstanding the inroads made by department stores the business still remains an avocation that gives generous returns to those that deserve them, but the chief reliance of the average grocer is his capacity for hard work.

B. C. SALMON PACK.

B.C. Commercial Journal, Aug. 25:—Advices received from the Fraser river vary considerably as to the packs of the different canneries. Until after the close of the season and the product has been cased and shipped it will be almost impossible to secure anything like accurate figures. After due consideration of the best information obtainable, it is estimated that the pack of the Fraser river is now about 300,000 cases. Some persons estimate that the result for the Fraser river will be nearly 350,000 cases, but it is believed by many that this is over the actual amount packed. The Northern and West Coast pack will, it is said, run over 235,000 cases, so that the total for British Columbia this year will probably be pretty close to 550,000 cases. Careful estimates place the pack on Puget Sound between 75,000 and 80,000 cases.

FIVE YEARS OF DECLINE.

It is a matter of daily comment that food products of all kinds were never so low in price in the history of the grocery business. It is interesting to note the comparison between prices prevailing five years ago and those current at present. The reduction through the line will average fully 35 per cent., many articles having declined one-half. The Commercial Journal selects a few articles from a list recently prepared by a leading jobbing house:

	1896.	[illegible]
Minn. patent flour, bbl.	$3.75	$5.35
Extra honey drip syrup, gal	.12½	[illegible]
High-grade syrup, gal	.25	[illegible]
Fancy Rio coffee, lb	.20	.22½
Navy beans, bush	.82½	[illegible]
Tapioca, lb.	.03	.04½
Granulated yellow cornmeal, bbl.	1.90	[illegible]
Standard rolled oats, bbl.	2.50	[illegible]
Eastern 3-lb. canned apples, doz.	.50	.70
Best peaches, 3.lb. heavy syrup, do.	1.10	1.70
Standard 3-lb. tomatoes, do	.60	[illegible]
Cal. prunes, 50-60's, lb.	.05½	.11
Cal. prunes, 80-90's, lb.	.04	.09½
Three-Crown Cal. muscatel raisins, lb.	.04¾	.06½
Wisconsin full cream cheese, lb.	.07¾	.09½
Medium pickles, bbl.	2.75	4.75
No. 1 whitefish, ½ bbl.	6.00	7.00
Bay City family whitefish, ½ bbl.	2.00	[illegible]
K. K. K. herring, bbl.	7.25	[illegible]
Red salmon, bbl.	9.00	[illegible]
Scaled herring, box	.10	[illegible]
Mess pork, bbl.	8.00	[illegible]
Smoked clear sides, lb.	.05	.08½



It Has No Equal

We know it because we sell more each year.
The Jobber sells more!
The Retailer sells more!
The Consumer buys more!
The Babies cry for more, and more mothers write us stating that the

Gail Borden Eagle Brand Condensed Milk

Is unequalled as a food for infants.

It Pays to Handle Such Goods. ***For Quotations See Price Columns.***

Send for particulars to **F. W. HUDSON & CO., Toronto,** Selling Agents.

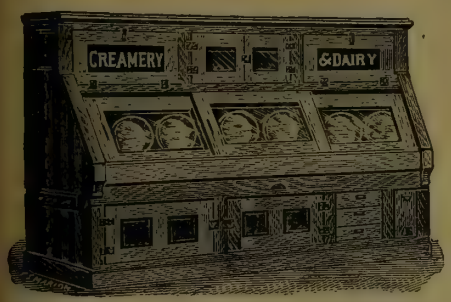


Don't Miss

Our exhibit at the Toronto Exposition from Sept. 1 to Sept. 12. If you are skeptical regarding our **CONDENSED MINCE MEAT** we want to have a talk with you and show you just what it is.

J. H. WETHEY - ST. CATHARINES, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

A FULL POUND

A PURE POUND

Every package of **Instantaneous Tapioca** contains a full pound. Beware of light weight imitations and other substitutes of **ordinary ground Tapiocas.** Instantaneous Tapioca is **pure,** not only in the sense that it is not adulterated with starch, etc., but also because it is free from all **natural impurities,** the result of a thorough refining process. A boon for invalids and young children.

HOWE, McINTYRE CO.

Agents, Montreal.

COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in the most attractive packages on the market. . . . .

IT WILL NOT HARDEN

We have all kinds of salt for sale in barrels, sacks and bulk. Our packages are new and first-class. We will not be undersold by any. Our salt is No. 1. We have shipping facilities that are unequalled. Nobody has lower rates of freight. We can quote delivered at your station or F. O. B.

It will pay you to write us before ordering elsewhere. We guarantee prompt shipment.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.



Appleton's Tea Exhibit at Toronto Exhibition.

Agents

MONTREAL—FRANK MAGOR & CO.
16 St. John Street

TORONTO—THOMPSON & THOMPSON
18 Front Street East

Appleton's Package Tea

occupies a conspicuous stand in the Main Hall of the Toronto Industrial Fair, and is being served freely to all visitors. We invite all (particularly the trade) to come and see us, so as to examine and sample our teas. We intend to make similar exhibits at Montreal, Ottawa, London, Brantford and other points, and will be glad to see our friends.

Tetley's

. . . FAMOUS . . .

INDIAN AND CEYLON TEAS

are sold from Atlantic to Pacific. Put up in ½-lb. and 1-lb. air-tight lead packages. Samples on application. Retail at 50c., 60c., 70c., $1.00.

BLACK AND GREEN, 40 CENTS.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

LIPTON'S TEAS

As Supplied to HER MAJESTY
THE QUEEN



OVER
1,000,000
Packets sold weekly in Great Britain alone.

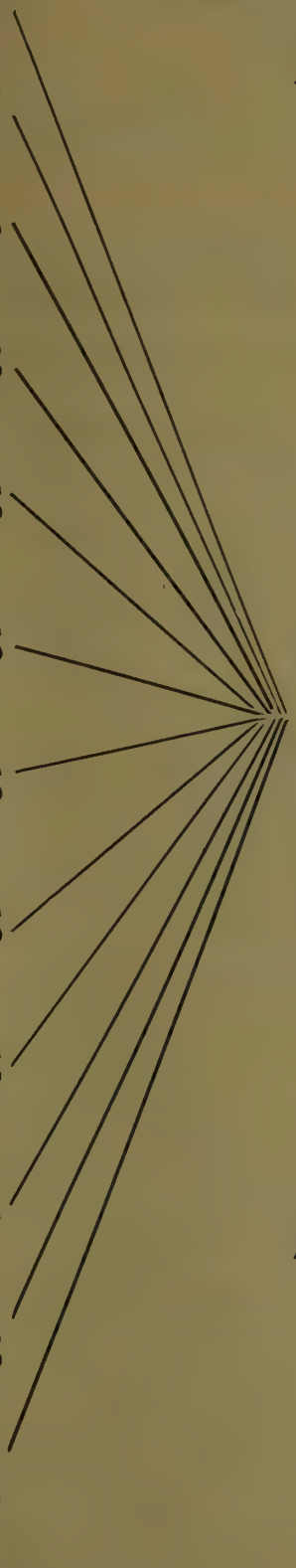
Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
~CEYLON

Ceylon Teas
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Point to

SUCCESS

Be Wise Take the Pointer

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents



MALLAWALLA

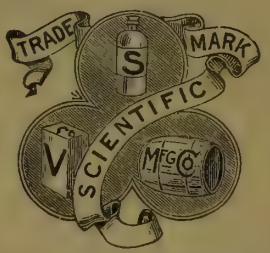
continues

to hold its own;

. the .

strongest proof of excellence.





THE ORDERS ARE GETTING THICK for

"SCIENTIFIC"

STOVE ENAMEL AND STOVE PIPE VARNISH

They are elegant goods to handle. They are CANADIAN and of HIGHEST QUALITY. Order through your wholesaler. See quotations.

Telephone 2905 **TORONTO**

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada —— Montreal

Smoke Creme de la Creme Cigarettes They excel All others 10 cts.

Silver Dust

WASHING POWDER

For scrubbing, washing and cleaning of all kinds. Far more economical than soap. Try it yourself, and you will be able to recommend it.

SILVER DUST MFG. CO.
HAMILTON

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.

The Strong Man . . .

Needs to take care of his health and not wait till he gets sick. This can be done by keeping the system well nourished. A Cup of **Johnston's Fluid Beef regularly,** night and morning, will do this effectively.



Johnston's Fluid Beef 16-oz. Bottle, $1.00

A Bottle will make 50 Cups of Beef Tea

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.& J. GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JAMES CAIN, general merchant, Huntsville, has called a meeting of his creditors.

M. O. Scott, merchant, Ottawa, has assigned to S. Fee.

E. T. Devarnnes has been appointed curator of the estate of Samuel Jamieson.

Roy & Robinson, general merchants, St. Cyrille de Wendover, Que., have assigned to Kent & Turcotte.

A meeting of the creditors of Charles Rickner & Co., wholesale and retail fruits, Montreal, has been held.

Major & Eldridge, produce, Vancouver, have assigned, and retail business has been sold to J. A. Atkins & Co.

G. E. Reynolds, general storekeeper, of Beeton, who met his creditors in Toronto a week ago, has been unable to make a satisfactory settlement, and has made an assignment for the benefit of his creditors to Richard Tew. The estate is said to have assets in the neighborhood of $20,000. The liabilities are placed at $10,000.

CHANGES.

P. R. Miller, wholesale flour, Quebec, is removing to Toronto.

Joseph Ladoucier is starting a grocery store at Carillon, Que.

James Dolan, hotel, Peterboro', has been succeeded by W. Dineen.

The premises of H. A. Pelletier, grocer, Quebec, have been closed.

Wm. Hackett, hotel, Petrolea, has been succeeded by W. Flanagan.

C. J. & F. W. Odell, brewers, Sherbrooke, Que., have sold out to S. C. Nutter.

J. B. D. Legare is starting into business in Quebec as a wholesale flour dealer.

L. J. Parent has opened a general store at St. Alexandre, Que., he having succeeded F. Pelchat.

Hugh Malcolmson, wholesale and retail grocer, crockery and canning factory, Chatham, has sold out crockery stock.

PARTNERSHIPS FORMED AND DISSOLVED.

P. Leriotes & Co., fruit, Montreal, have registered a partnership.

Asselin & Bilodeau, general merchants, Beauce Junction, Que., have dissolved. Business will be continued by Mr. Bilodeau in his own name.

SALES MADE AND PENDING.

The general stock of E. Dubord, Champlain, Que., has been sold at 55c. on the dollar.

The general stock of Therien & Frere, St. Remi, Que., has been sold at 50c. on the dollar.

FIRES.

Peter McEwan, salt, Saltford, has been burned out.

H. Chesterfield, general merchant, Dundonald, has been burned out.

W. H. Schneider, biscuit manufacturer, Hamilton, has been burned out.

DEATHS.

James Good, groceries and liquors, Toronto, is dead.

Simon Labrosse, general merchant, St. Eugene, Que., is dead.

"THE GROCER" IN SWEDEN AND NORWAY.

Editor CANADIAN GROCER,—Enclosed please find $2 with which renew our subscription as long as the money lasts. We find THE CANADIAN GROCER of great use to us, as we have bought largely from advertisers in your journal. We are always glad to answer enquiries from Canadian exporters of evaporated and fresh apples, flour, canned goods, etc. Evaporated apples are wanted in 50-lb. boxes. Only the red Baldwin fresh apples can be sold here to advantage, and should be packed in nice clean barrels. Of wheat flour the best patent grades have the largest sale. Rolled oats we buy by the carload (150 barrels). Yours, etc.,

C. E. SONTUM & Co.
Commercial agents for the Canadian Government.

Christiania, Norway, Aug. 14, '96.

A FREIGHT ANOMALY.

Editor CANADIAN GROCER,—I have just read your article in last week's CANADIAN GROCER on "The Inaction of Canadian Merchants." To some extent there is a good deal of truth in what you say about the merchants and manufacturers of Canada not being enterprising in the matter of exporting, but an instance of the dampening effect of circumstances over which we apparently have no control came to my notice last week, which I think your valuable paper may publish. I learned that one of our citizens intended going to Rossland to open up a general store, and solicited from him an order, which I secured. He had placed orders for about four carloads of general merchandise in Toronto, among which was a car of canned fruits and vegetables, but what was his surprise and disgust, and mine, too, when he found that the freight barred him from taking a solitary pound of stuff from Toronto. For instance, canned goods that cost him 5c. per can would cost 6c. per can for freight to Rossland. The freight would be more than the cost of the goods. Toronto has lost this big order because he finds it cheaper to buy in the United States, and pay duty, than to buy here and pay this heavy freight. This is only his opening order, and he will no doubt continue to buy abroad to the detriment of Toronto. The same thing can be said all over British Columbia. Confectionery can be brought up from San Francisco cheaper than it can be from Toronto. Unless something can be done to cheapen the hauling of merchandise from Ontario to the Kootenay district, Canadian merchants and manufacturers will not be able to compete for this trade, no matter how active and anxious they may be to secure it. Yours, etc.,

H. C. FORTIER.

Consignments Stored in Bond

And shipped, when sold, to proper addresses Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

HANBURY A. BUDDEN
ATTORNEY AND SOLICITOR
OFFICE FOR
Patents Trade Marks Etc.
MONTREAL

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous.
Does not Stain Linen.
FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited.
BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.

McLAREN'S
is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.



Great Expectations

Are all fully realized in our goods. There is never disappointment, because we have caused the public to rely upon first-class goods, and we have never broken faith.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



ASK FOR

MOTT'S

Fruit Jars

will probably advance on Sept. 1st.

We have a full stock now.

Order quick.

Gowans, Kent & Co.

TORONTO.

Western Fair

LONDON

September 10th to 19th

We invite our friends and patrons to visit the Fair and . . . . .

Call upon us and make use of our Offices and Sample Room

Our travellers will be in the house to meet you and extend you a hearty welcome. The large number of visitors calling on us in past years has been a source of gratification. We hope to see a larger number of our friends than ever.

T. B. ESCOTT & CO. - London, Ont.

Importers and Wholesale Grocers.

Everybody sells them

KEEN'S
D.S.F. Mustard

IN SQUARE TINS.

KEEN'S
Oxford Blue

IN 5-CENT PACKAGES.

Look up your stock of KEEN'S GOODS.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 3, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

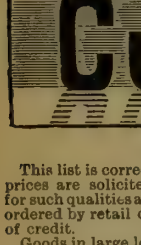
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz.	in case	per doz.		$0 75
½ " 3	"	"		
1 " 2	"	"		2 00
3 " 1	"	"		6 50
5 " ½	"	"		10 00
10 lb. boxes		per lb.		16
30 lb. pails		"		16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case	per doz.	1 20
½ lb. tins, 3 doz. in case	"	90
¼ lb. tins, 4 doz. in case	"	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins	$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'k'g Powder, ¼-lbs	75
" " ½-lbs	1 25
" " 1-lbs	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. Sealer Jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
¾ " B 9 " "	2 25
⅓ " C 15 " "	1 25

Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85

Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4. "	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15

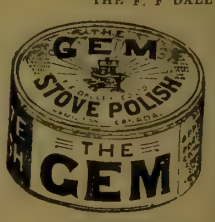
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.

	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish	9 00	2 50	90
Scientific Furniture Polish	....	....	1 25

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 [illegible]
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
5, 3 strings	2 40

Starch . .

LAUNDRY STARCH

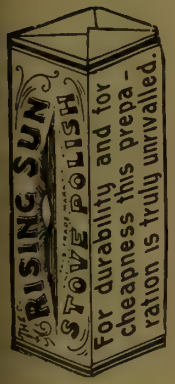
CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 90
Lobster, talls	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼'s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 33
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " "	2	"	2 40	2 55
Comp Corn Beef 4-lb. cans			....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2		2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6		....	4 50



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.50.



Beardsley's Boneless Herring. per doz 2 doz.... 1 40



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

CELLULOID

TRADE MARK REGISTERED

STARCH

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

A NOVEL INVENTION!
REQUIRES NO COOKING

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY

SOLE MANUFACTURERS,

NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, - $5,000,000
Subscribed Capital, - - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of **$100,000,00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON. ONT.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

Cocoa—		
Homeopathic, ¼'s, 8 and 14 lbs..		0 30
Pearl, " " " " ..		0 25
London Pearl, 12 and 18 " ..		0 22
Rock " " " " ..		0 30
Bulk, in boxes		0 18
	per doz.	
Royal Cocoa Essence, packages		1 40
Cocoa— EPPS'.	per lb.	
Case of 11 lbs. each		0 35
Smaller quantities		0 37½

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb	
Caraccas, ¼'s, 6-lb. boxes		0 42
Vanilla, ¼'s		0 42
"Gold Medal" Sweet, 6 lb. bxs..		0 29
Pure, unsweetened, ½'s, 6 lb. bxs.		0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.		0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.		0 24
Cocoa—	per doz	
Concentrated, ¼'s, 1 doz. in box..		2 40
" ½'s, " ..		....
" 1 lbs. " ..		....
Homeopathic, ¼'s, 14 lb. boxes ..		0 33
" ½ lbs. 12 lb. boxes.		0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java	0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 25	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO.

per doz.

Gail Borden Eagle, 4 doz. 1-lb. cans per case $2 75

Gold Seal Brand, 4 doz. 1-lb. cans per case..... 2 00

Borden's Peerless Evaporated Cream

Family size, 4 doz. in case.. 2 00

Hotel size, quarts, 2 doz. in case.....

Half-gallons, 1 doz. in case

Gallons, ½ doz. in case

Quality thoroughly guaranteed.

Biscuits

pay the grocer a good profit. Cultivate the sale of them. If you have only been handling two or three kinds, try the experiment of adding two or three more to your display. Keep them in a prominent place in your store. Keep them where your customers will see them. Keep them in good shape and they will sell themselves; that is, if you offer for sale those made by

The Toronto Biscuit & Confectionery Co.

A. W. Porte. 7 FRONT STREET EAST, TORONTO. S. R. Parsons.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

	FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼	0 04¾
" ½ bbls	0 04⅛	0 04⅜
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 05
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz.	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05¼
" Selected	0 06¼	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05¾	0 06¾
" Malaga—		per box
" Dehesa Clusters	3 75	4 00
Lemons—Messina, boxes	5 50	6 00
Oranges	6 00	6 50
	DOMESTIC.	
Apples, dried, per lb	0 02¾	0 03½
" evaporated	0 05	0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ⅛ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

GELATINES

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85 90
1 " " Red, "	90 95

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special .. qts., 1 doz., case	9 00 9 75
Ext. Special " " ..	9 25 9 75
Special Liqueur " " ..	12 00 12 75
Ex. Special Liq. " " ..	16 50
Ex. Special jorums " ..	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, "	4 75

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE—OSWEGO CORN STARCH	16-lb. boxes 40-lb. boxes, 1-lb. packages	0 07 0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	c. per lb.
Granulated	4 35 0 04⅜
Paris Lump. bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03⅞
Bright Yellow	0 00 0 03⅜
Dark Yellow	0 03⅜ 3 45
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark, per gallon.	0 28	0 31
Medium	0 33	0 38

WANTS ..for.. September

STARCH

BRANTFORD STARCH

THE QUICKEST SELLER

The Brantford Starch Co., Ltd., - - Brantford, Ont.

Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.		
No. 2. " 50 " " 35 "		
Mixed. " 40 " " 30 "		

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label		0 22
Green Label		0 28
Red Label		0 35
Orange Label		0 42
Gold Label		0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	7 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

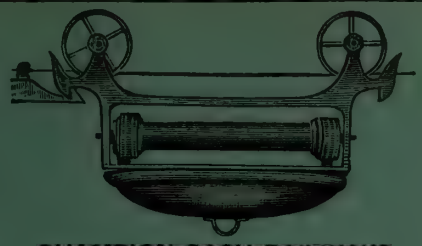
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

Crosse & Blackwell

CELEBRATED FOR

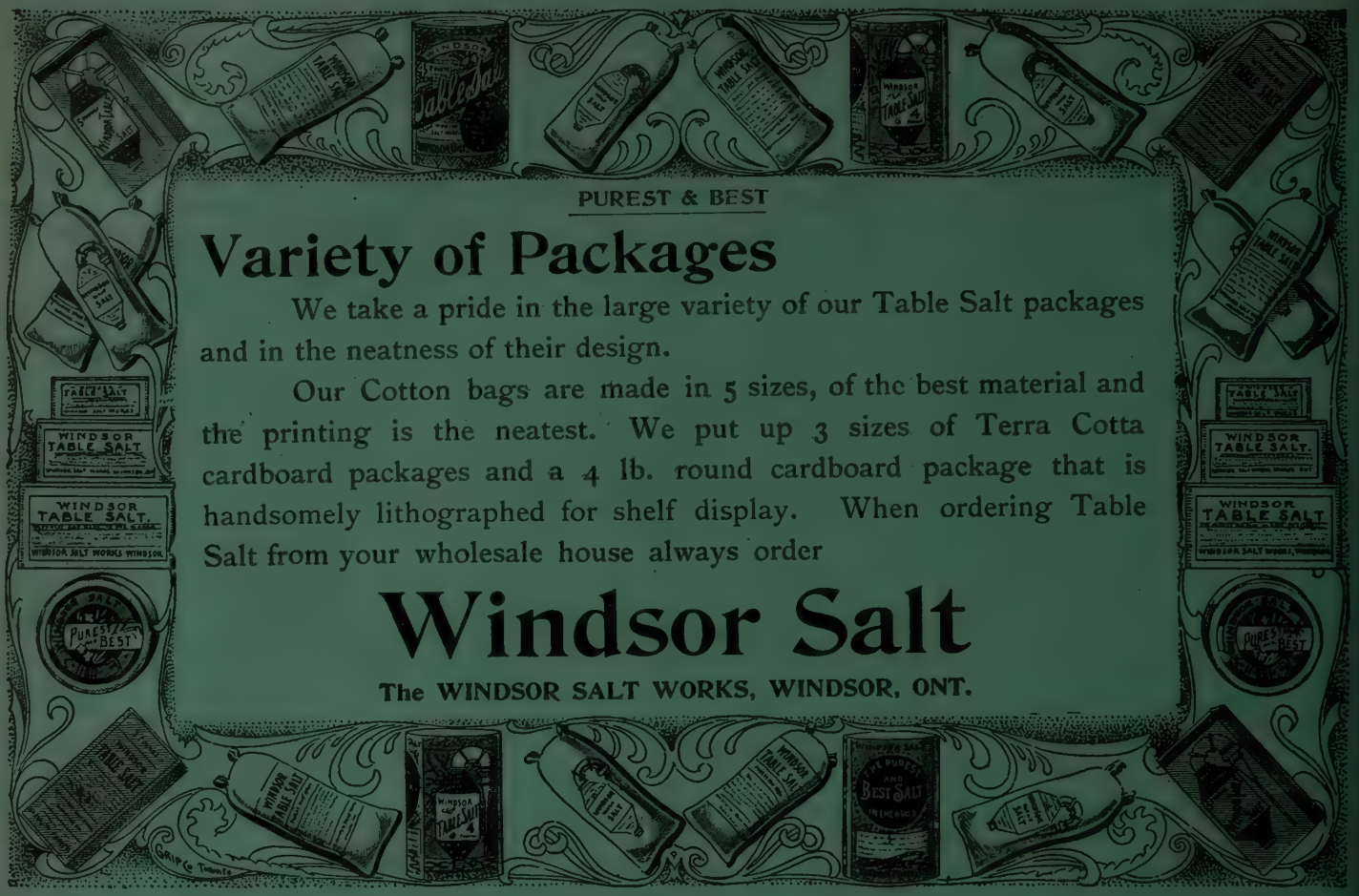
Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurer

ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. O. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, SEPTEMBER 11, 1896. No. 37

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875

Only Medal Dublin 1865. Grand Gold Medal Moscow 1872 &c &c

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

Two Winning Cards

THE FIRST ORDER

When you have induced a customer to make a trial of

Mitchell's Scotch Whiskey

that trial is sure to make a convert. It's pure, old, and pleasant. That is the reason this Whiskey won two Gold Medals at the Glasgow Exposition.

A RETURN ORDER

Is a sure thing after the first order for

P. Richard's Brandy

has been received. It has been proven pure by chemical analysis. The favorite of Europe, it is now rapidly becoming popular in Canada.

SOLE AGENTS FOR CANADA

LAPORTE, MARTIN & CIE.
72-78 St. Peter St. MONTREAL

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate OF Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality Made

CHOICEST JELLY TABLETS

...FLAVORS...

Lemon	*Punch*	*Vanilla*	*Calves' Foot*
Orange	*Cognac*	*Champagne*	*Strawberry*
Cherry	*Raspberry*	*Madeira*	*Pine Apple*

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

CHOICEST JELLY TABLETS

...USE

Fry's

CHOCOLATES - and - COCOAS

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. **POTTERSBURG P.O.** ***London, Ont.***

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.
PARIS
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MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London.

ESTABLISHED 1796. 8 LIME STREET E.C.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

EVERYTHING

to be gained by selling the best.

BATGER'S PEELS...

E. B. Eddy's Matches

No fault
to find---
No trouble
with
E. B. Eddy's
Matches

Made on honor,
Sold on merit,
At attractive prices,
With liberal discounts.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth—

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

SHOOTING PARTIES

USE

"REINDEER" BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you,** not by your neighbors.

BUY IN SMALL LOTS AND OFTEN

ABUNDANT EVIDENCE of the real merits and delightful characteristics of



Gillard's New Pickle

is the fact that throughout England, for half a century, they have been known as the "best procurable." In Canada they are fast becoming as deservedly popular as in the Mother Country. Packed 2 dozen in a case.

Single case lots, $3.40 per dozen. **Five case lots, $3.30 per dozen.**

GILLARD'S NEW SAUCE

A relish of unequalled excellence

Single dozen lots - - - -	**$1.75**
Barrel lots of 12 dozen - - -	**$1.60**

Sold by all Grocers

W. H. Gillard & Co. MAKERS ***London, Eng.***



Singing Boulters' Praises.

Noble Gaudaur

'Twas he who made our fair Dominion feel proud on Monday last by lowering the colors of the great Australian oarsman, Jas. Stanbury, and bringing back once more to Canada the **Championship** of the **World.**

Truly it's a great year for Canadians.

Just so with the

PEERLESS "Lion" Brand Canned Goods

from one end of the Dominion to the other, the live Retailers readily affirm, they are the "**MONARCH GOODS**" in all Canada.

WORKS - PICTON, TORONTO and DEMORESTVILLE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 11, 1896 ($2.00 per Year) No. 37

DROPS FROM THE EDITOR'S PEN.

A bright store betokens a bright merchant.

—

Tempers and customers are oftentimes lost together.

—

The brighter a merchant is the more does he value his trade paper.

—

Business is not as fickle as love, but it will not brook inattention.

—

If a man hasn't brains he cannot be expected to have a business.

—

Only to the industrious do the gods reveal the secret of success in life.

—

The genius that every young man should court is the genius for work.

—

A "sour" man behind the counter is not fit even for vinegar making.

—

It is not the man with the glibbest tongue that makes the best salesman.

—

As the precious golden moments fly, the hopes of Silverites seem to die.

—

Price-cutting is often the badge which declareth the incompetent merchant.

—

He who is lacking in respect for others can hardly have respect for himself.

—

Failure to adopt suitable avocations is one of the chief causes of failure in life.

—

Rough roads should not deter any sane man from traveling the road to Success.

—

Business men are hoping that the fall of the year will see trade rise into greater activity.

—

Merchants who always follow where their competitors lead can no more be leaders while they pursue these tactics than can the tail of the dog become the proboscis. It is the leaders that are the winners.

—

A few good kicks from his friends is the best help a man who will not help himself can get.

—

When a window does not sell goods, the fault is not with the window. It is with the merchant.

—

As the hopes of the Free Silver party in the United States fall the hopes of the business men rise.

—

Some men in the race for business, like some trotting horses, display much action but little speed.

—

A merchant does not need to know a note of music in order to be able to sing well the merits of his wares.

—

The value of an idea is not usually ascertainable until it has been ground on the grindstone of experience.

—

If we had not to earn our bread by the sweat of our brow we would soon be drowned in the slough of indolence.

—

The cross word of a merchant or clerk is sometimes the finger-post which directs customers to competitors' stores.

—

The man who is always satisfied with his work is not likely to occasion much satisfaction to those for whom the work is done.

—

Some people exhibiting goods at the Exhibition appear to be exhibiting themselves more than the goods they are in charge of.

—

It is filled with empty vagueness that is the man who goes about trying to impress people with the idea that he is great in mental capabilities.

—

The shop window is one of the merchant's chief avenues for letting the people know that he is up to date. And the people love an up-to-date man.

—

Merchants who bring discredit upon themselves bring the people to view with discredit their goods, excellent as these goods may be.

—

Young men who spend their spare moments in rolling up scores at the billiard table are not likely to establish much of a record in life.

—

A business must be made to fit the conditions of the place in which it is situated, or else, like a 30-inch coat upon a 50-inch man, there will be a misfit.

—

Merchants who do not look after the little things will in time be looked after by the bailiff. It is the care of the little things that bars the door against bankruptcy.

—

It is the rough things of life that sharpen men's wits. Plain sailing in business no more creates good business men than does plain sailing at sea create good sailors.

—

Intelligence saves a man from making a fool of either himself or other people. And intelligence is the development which comes of the study of men, methods and books.

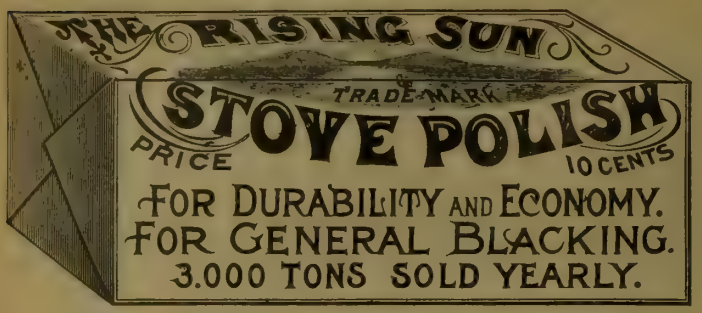
—

Merchants, like all other classes of men, have their weak points, and the measure of their success will be in ratio to the strictness with which they guard these weak points.

—

The wholesale and retail grocers of Fort Wayne, Ind., recently secured the passage of an ordinance requiring every pedlar to pay a license fee of $60 per year. And now the police of that place have been instructed to arrest any agent of a wholesale doing business without a license. It is almost needless to say that the merchants are furious.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TO STOP SAMPLING.

A WRITER in The Grocery World has the following remedy for stopping the sampling of his goods :

It has always been my custom since I have been in business here to expose various goods in their original packages in front of my counter. I have taken considerable pains in making attractive displays of these goods, and have always believed that they constituted a good advertisement. I would expose such goods as dried fruit, cakes and sometimes candy in buckets. In most cases the lids were left off in order to make the display more attractive. Such articles as these would be attacked by everybody who came in the store. I watched one woman one day who had to wait a few minutes for the filling of her order, and I actually saw her eat ten dried halves of peaches. I weighed the same quantity after she had gone, and discovered that they weighed nearly an eighth of a pound, being of a very large size. To make a long story short, I bought a stenciling outfit and had signs printed on small cards, one of which I put in every package of goods left open as I have described. For instance, the sign that I put in the bag of dried peaches bore these words : "Every time eight people take free samples from these peaches I lose a pound. Remember this."

I followed this plan with every package of goods and placed the sign so that no one could fail to see it. Its effect was immediate. The most inveterate samplers came into the store shortly after I had arranged the sign, and while their hand was actually on its way to the package the sign would catch their eye and they would immediately drop the hand, looking at the same time very much ashamed. The system has been in operation only a very few weeks, but I am confident that its usefulness will not wear out, as I shall always keep the signs there, and if necessary shall have others printed expressing the point even more strongly.

LOBSTERS ON THE COAST.

The Department of Fisheries has received intelligence that the lobsters transported to British Columbia have been seen. This indicates that the experiment has proved successful, as it proves that the water is suitable and the necessary food is found there. It will be remembered that 700 lobsters were taken over and planted in five places on July 9th last. One of the lobsters was caught a few days ago and shown in Victoria, B. C., as a curiosity.

BROOM CORN CROP.

Several large dealers in broom corn, speaking of the reported damage in the crop, said the reports of the injury by recent storms were exaggerated. It is true, however, that the yield will be only 50 per cent. of last year on account of the decrease in acreage.

The second crop, about 25 per cent. of the whole, will not be harvested until the latter part of September, and it is impossible to tell how it will turn out. The crop, though small, will be of excellent quality.

CRANBERRY CROP.

During the last few days cranberries have appeared in the market, and while the stock has been generally green and not attractive, the season is about opening. There is practically no consumptive demand here at such an early period, but some orders are coming in from the west for sample lots, and a moderate movement is reported. Advices from Cape Cod relative to the yield this year are very conflicting, and from some important sections the crop is estimated all the way from 50 per cent of what it was last year to 20 per cent more than last year. Growers seem to be very much apart as to the yield. Some investigations have been made by dealers here in an effort to obtain some idea as to the yield, and from their reports the crop will average 10 to 20 per cent more than it was last year. Jersey growers seem to be unanimous in reporting the crop in that state about the same as last season. Dealers here thought prices should open at about $5 to $6 per barrel for light to fairly good color fruit, though very little stock has been received showing color or size to command those figures ; some of the stock received is very green and almost unsalable. A moderate quantity are raised on Long Island, and as they are of fine quality they usually command extreme prices. Reports from there indicate the yield fully up to the average.—N. Y. Journal of Commerce.

ONCE CLERK, NOW BOSS.

It makes a great deal of difference with some men whether they are clerks or proprietors of stores as far as work is concerned, says a Denver paper, and we know of no better illustration than the case of a dealer who has a store on the corner of Twenty-fourth and Larimer. Some months ago this party was clerking in a down-town retail clothing store. He was a prominent member of the clerks' union, and he devoted all his spare time to getting the stores to close at 6 o'clock. He was not only an enthusiast on the question, but believed in extreme methods, such as a boycott to compel the dealers to close. A few months ago he went into business for himself, and now he keeps open till 10 o'clock every night and all day on Sunday, and woe to the clerk who would dare to make a protest in behalf of shorter hours. Here is consistency for you.

THE STORE STATIONERY.

There's a heap of sense in the following clipping from The Typographic Advertiser : "Use this argument with your customers : The way to fail is to use cheap printing. The addressing, folding, enclosing, sealing and stamping of five thousand circulars, with postage, will cost at least $65, whether the circular is good or bad. Notwithstanding this fixed charge, some strive to save a dollar or two on the cost of printing, although the goods advertised are going to be judged by the character of the printing, just as a house is judged by the character of its salesmen. Good printing costs a little more, but that 'little more' brings greater returns than any other part of the cost."

Five qualities to retail at

25, 30, 40, 50 and 60 cents per lb.

KURMA

In lead packages only. Handsomely labelled.

A good margin of profit for the Retailer.

Golden Age. . .

We have now completed our list of leaders by adding the Golden Age package tea, packed in cases containing 60 lbs. each.

No. 1, 60 lbs. all black.

No. 2, 30 lbs. black and 30 lbs. mixed. No. 3, 60 lbs. all mixed.

OUR LIST NOW IS . . .

Ram Lal's Pure Indian Tea Fine, Extra and Choice qualities. . . .

Golden Age Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Mascot Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Rangnugger Indian Blend In 100 lb. tins only. . .

MECCA COFFEE, DAMASCUS COFFEE, BENSDORP'S COCOA.

JAMES TURNER & CO. - HAMILTON, Ont.

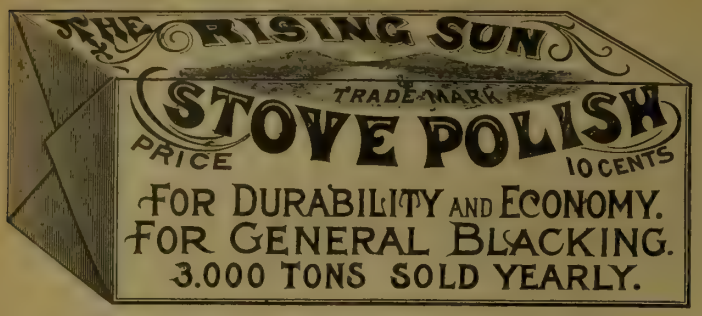
BALFOUR & CO. - HAMILTON

Importers of Teas, Fruits, and General Groceries

We are offering exceptional values in Cleaned Currants and Selected Valencias. Every grocer should have our **Buckeye Paper Cutter** —three sizes.

Prompt shipment given to all orders. Prices right.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TALLOW AND LARD.

IT has rarely occurred, and never for any great length of time, says a contemporary, that tallow has been firm and even advancing, in the face of a contrary tendency in lard. But, as has been repeatedly pointed out, the relation of prices on the two fats has of late been such as to quite upset all previous theories as to what it should be, and it has been regarded as a serious question whether tallow and its closer ally, cottonseed oil, had not practically divorced themselves from the hog product. So far as the animal fats are concerned, however, it is clear that their value has been largely sustained by the extraordinary export demand which has been pretty steadily maintained here for three months, and has taken upward of 30,000,000 pounds of tallow within that period.

The export demand for tallow, olea-stearine and the other soap and candle greases has come almost wholly from France, and is looked upon by the best-informed traders here as being largely speculative. France has always supplied itself for the most part with greases from domestic sources, and has drawn the bulk of whatever it may have required to meet any home deficiency from the River Plate territory. Australian tallow has gone to England rather than France, and although there is a falling off in the shipments from those colonies there is still a large stock in British warehouses available for use in English kettles or for re-exportation. But the United States at present affords the lowest market of the world on all greases, being cousiderably below the parity of the London price for Australian tallow, while the sale of 1,250,000 pounds of oleostearine at Chicago last week at three and three-quarter cents brings that commodity down below the comparative line of almost any other grease, unless it be lard.

QUEBEC'S APPLE CROP.

The Hemmingford correspondent of The Huntingdon Gleaner says: "The Fameuse crop in this part of the country is the finest in quality and quantity that we have had for many years past. In driving through a part of the township on Saturday my eyes fairly feasted upon the sight of orchards, most of the trees in which were heavily laden with fruit perfect in form, free from "spot or blemish," and richly colored. The absence of (long-continued, at least) hot weather in the summer just closing and of late summer frosts of any severity has left the foliage of the trees in a remarkably well-preserved condition, and the contrast of the deep, rich green of this foliage with the crimson tints of the fruit is a most striking and beautiful one. A man living near Hallerton (in Northeast Hemmingford), who has an orchard numbering 1,200 Fameuse trees, recently declined a bona fide offer of $600 for the fruit in his orchard, to be gathered by the purchaser. The owner of the orchard believes that he will have at least 1,000 bushels of choice No. 1 fruit."

HOW LIQUID CANDIES ARE MADE.

The liquid is a saturated solution, and will not dissolve any more sugar, just as your coffee in the morning will not dissolve the fourth lump of sugar that you put into it, but disintegrating it, deposits it at the bottom of the cup. The sweet mixture is poured into molds of absorbent material, starch for example, which at once begins to absorb the water. That part of the sugar which has been robbed of its water is deposited against the mold, and the result is the liquid drop. The liquid which is confined within the drop has already all the sugar it can possibly hold, being saturated, so it cannot attack the sugar walls which confine it. The whole process is a simple and interesting experiment in absorption, although probably not one in a thousand of those who have tasted the candy have had any idea of the method of its manufacture.—Happy Thought.



Look 'e here, Honey!

Dar ain't no Polish like

The Gem Stove Polish

De frost don't hurt it, and it never dries up nor rusts de tins. It don't make no dust, an' de work ain't hard It shines up dandy, an' you should jes' see how long de shine lasts!

Mfd. by THE F. F. DALLEY CO. LTD., HAMILTON, ONT.

Five qualities to retail at

25, 30, 40, 50 and 60 cents per lb.

KURMA

In lead packages only.
Handsomely labelled.

A good margin of profit for the Retailer.

The DAVIDSON & HAY Ltd.

Wholesale Agents . . . . TORONTO, ONT.

Our Experience

in the manufacture of Rolled Oats teaches us that quality is the most profitable point bearing upon their ready sale. In Pan Dried Rolled Oats the secret of quality lies in Pan Drying.

Your Profit

depends largely upon the readiness with which your goods are sold. Our interests are mutual. Our experience teaches us wherein the greatest profit lies—and the most certain. Quality counts.

From Manufacturer to Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** **Superior to all Other Brands.**

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East . . . . TORONTO

30 St. Francois Xavier Street . . . . MONTREAL



Prove it by the Tin

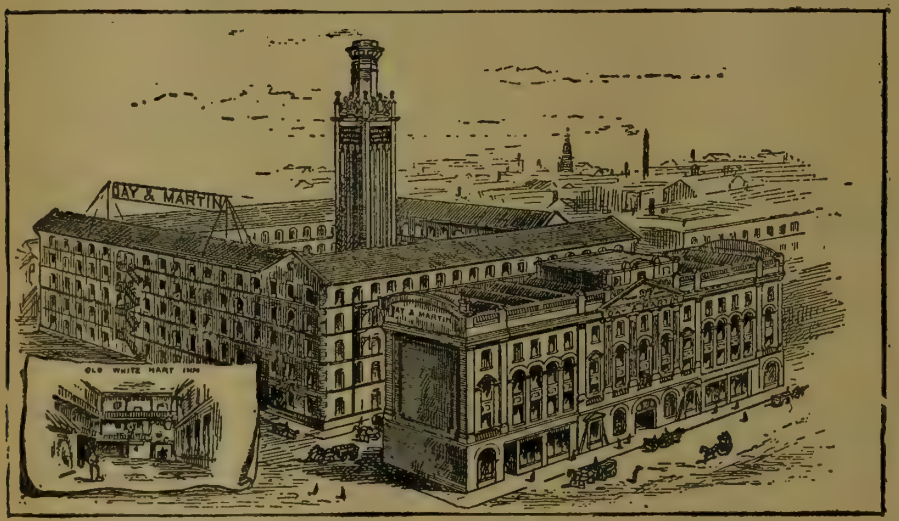
SEE that they are the genuine Carr & Co.'s Biscuits and you'll find no dissatisfaction among your customers along the fancy biscuit line. The "Cafe Noir" is an especially quick seller.

Sole Agents for Canada.

ROBERT CREIG & CO.

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Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



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Liquid and Paste Blacking

Black and White Cream for Patent Leather.

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For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

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CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Goods that Make And Keep Customers

This is the season of the year when good goods can make new customers.

It's the perfect satisfaction of even a small purchase which often turns a family's trade your way.

It doesn't pay to trifle with the quality or experiment with the prices of table supplies.

Shrewd housekeepers and capable cooks soon detect imperfections or over charges. Don't experiment.

The excellence of both our foreign and domestic goods makes customers and keeps them, too.

One trial by the trade or the consumer always results in a permanent use of these articles.

CROWN BRAND FLAVORING EXTRACTS

The purity and strength of these goods are making friends for them all over the Dominion. We make them in forty different flavors.

Already flavored and sweetened. Add boiling water and it makes a most delicious jelly. 3 dozen packages assorted flavors in each box.

TRYPHOSA THE NEW JELLY

KEOPFF'S FAMILY GELATINE

One trial is all that is necessary to secure a permanent place for these goods in the homes of your customers. 1 oz. packages, white or red. Sheet gelatine, gold, silver and bronze labels.

Used as a substitute for coffee, with the same flavor and fragrance; added to which are the sustaining qualities of the Kola nut. Made by John Mackay & Co., Edinburgh.

KOLA-CAFE A NOURISHING DRINK

SOLE AGENTS FOR CANADA

ROBERT GREIG & CO.

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



This Week We Offer

Just what we offered last week. We cannot offer anything better, and no one else can offer you anything as good as

Snow Drift . . Baking Powder

. . . Manufactured by

The Snow Drift Co., - Brantford.



Purnell's

Plain and Spiced

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For Pickling, Table Use and Export

- - ESTABLISHED OVER 100 YEARS - -

Brewery, Bristol, England.

PRICES UPON APPLICATION.

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THE CANADIAN GROCER

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A CALL TO BUSINESS MEN.

THE Minister of Trade and Commerce is courting suggestions from the business men of the country as to ways and means of extending the export trade of the country.

It is a wise suggestion, and if persevered in must result in good. Canada's export trade needs expansion. The average annual export trade of the Dominion during the past five years has been much larger than it was during the previous five years, but it by no means follows that because of this increase in our export trade in volume it is satisfactory. It is not as large as it should be, and it is not as large as it can be.

Our exports per head are about $23. This is less than that of any other British colony of any importance except India. Taking Australasia as a comparison, we are far behind it. The exports per head in that part of the British Empire range all the way from $46 in Tasmania to $105 per head in South Australia. Newfoundland, Bermuda, Honduras, British Guiana, all beat us according to per head of population. Taking the volume of our total exports, Canada stands ahead of all the British colonies or dependencies, India excepted, although it must be acknowledged that were the different colonies composing Australasia confederated, as are those composing the Dominion, we would have to take a step lower in the list.

We do not make these comparisons in order to belittle the Dominion. We are actuated by a desire to stimulate the business men of this country; yes, and the Government of this country, too, into more aggressive action in the matter of securing more customers abroad for the products of the Dominion.

Putting comparisons with other countries aside, the fact that we are to-day producing more than we can dispose of, taking both the home and foreign market, while not producing to nearly our present capacity, is evidence indisputable that we need an enlarged export trade at even our present rate of production, let alone with the object of developing our rich resources which are almost yet untouched.

No country under the sun has probably within her borders the possibilities for a greater diversity of industries than has the Dominion of Canada. Ninety-five thousand square miles of coal fields are within her confines; her forests are rich in unlimited supplies of timber that are marketable in almost every country in the world; her expansive fields produce grain that in quality is without a superior; her orchards produce apples that for superior keeping qualities excel anything produced on this continent and that find a market in not only Great Britain, but in the United States as well; her cheese has earned the world's championship and occupies the first place in the great consuming market of Great Britain; the quality of her beef has a world-wide reputation, and the bacon she produces is, with that of Denmark, being recognized by competing countries as the ideal; as a gold producer the Dominion is to-day the cynosure of all eyes.

Canada is great in possibilities. The trouble in the past has been the want of business common-sense in our legislators and the want of push and business enterprise in our manufacturers and merchants: Our legislators have been too busy fomenting race and religious feuds to find time to promote the business interests of the country, and our merchants and manufacturers have been depending over much on the Government to do the "necessary turning up" for them.

The Government can do a good deal to develop the natural resources of the country and to promote its business interests. But the business men must also be aggressive. The Minister of Trade and Commerce desires to enlist their co-operation in extending the trade of the country. They are the men most interested in the realization of this fact. They are the source from which the Minister must necessarily get light for his guidance. If the light is not forthcoming the fault will not be the Minister's; it will be the business men's fault.

With the business men and the Government pulling together for the one goal there need not be much fear regarding the future of the Dominion.

NEW PACK SALMON.

NEW pack canned salmon arrived on the Toronto market on Tuesday. It was the "Horseshoe" brand, and was delivered to the trade the following day. The price at which it is selling to the retailer is $1.45.

Mail advices from the Coast, under date of August 21, state that the pack on the Fraser River up to that time was 250,000 cases, nearly 150,000 cases less than the total pack on that river last season.

Readers of THE CANADIAN GROCER will remember that the Government extended the season five days to September 1. How much salmon was put up between the 21st ult. and that date we have not yet been able to ascertain.

As some of the canneries had closed down before the end of the fishing season, and as the run of fish fell off about the third week in August, it is probable the pack between August 21 and the close of the season was not materially increased. While, however, the pack of Fraser River fish is much less than a year ago, it must not be forgotten that the pack on the northern rivers is much larger, so there is not likely to be any dearth of canned salmon, although the outlook for prices is steady. It is said that very few packers on the Fraser are preparing to put up cohoes.

The advices in question also point out that the largest portion of the pack on the Fraser is in flat tins, which are not appreciated on the Canadian market. It is on the English market that they are the staple kind.

It is claimed by the Fraser River people that there is not likely to be any competition between their pack and that of the northern river canneries, the former having paid more for their fish.

It appears that this season there has been a good demand from England and Europe generally for tall tins, and large sales have been made at equivalent to $4.70 to $4.75 per case f.o.b.

London, Eng., advices state that the demand for salmon there has been unusually brisk, and a decided scarcity of salable brands is expected before the new pack arrives, which will not be till about six months hence.

During the past couple of years popular favor in England has been transferred from the Columbia River to the Fraser River salmon, and the British trade press assert that it is pretty certain that little of 1896 pack of Columbia River fish will be imported this season. At present on the London market Fraser River salmon is selling at from 2s. to 3s. higher than the Columbia River product.

THE BOOM IN CHEESE.

SPECULATORS have taken another whirl in regard to the last half of August cheese. The result is an advance in country cost of from ½ to ¾c. per pound. On the other hand, the legitimate demand from the other side does not respond to the rise, and the English market has to appreciate at the very least 1 to 1¼c. per pound to be on a parity with values on this side the water.

This is hardly a healthy condition of affairs, for as matters are at present it is a question of strength between the holders on this side and the British buyers.

Last year's operations were not profitable to the former, and if they get another defeat this year the effect may be disastrous to some of them.

They are basing their belief in higher prices on the reports of continued drouth in Great Britain. If this is as severe as advices have it, the English make will certainly fall very short, in which event there is a good chance that recent purchases can be turned over at a profit.

The receipts to date at Montreal are also lighter than for the corresponding period of 1895. From May 1 to September 5, 1,052,500 boxes of cheese were received at Montreal, against 1,248,900 for the same period in 1895, a decrease of 196,400 boxes.

The exports are about the same as they were last year, viz., 969,800 this year, against 970,300 for 1895.

Statistically, therefore, the speculators have some reason for a belief in better prices, but it has been frequently demonstrated that reasoning on this basis often brings disappointment.

THOSE LOW OFFERS ON FRUIT.

About a fortnight ago reference was made to rather low offers on California raisins and prunes by sales agents in Montreal. These offers were considerably below what the other commission men could afford to sell at, and this fact, coupled with the tenor of advices from the Coast, was a genuine surprise.

Some good-sized orders were booked, but when they were sent forward they were not confirmed. It transpires that somehow or other a mistake of ½c. per pound or so on the wrong side was made and the shippers refused to accept the orders for this reason.

NEW CROP NUTS.

Latest advices regarding nuts are to this effect: Tarragona almonds will be slightly lower than even the phenomenally low prices of last year. Filberts, on the other hand, will be half a cent per pound dearer than last year. Grenoble walnuts will cost about 10 or 15 francs more than last year, or say 1 to 1½c. per lb. The market has not opened yet. Marbot walnuts will cost half a cent per pound more than they did a year ago. Both Tarragona almonds and filberts, new crop, are due to arrive in November.

NEW VALENCIA RAISINS.

THE first shipment of new crop Valencia raisins are on the Toronto market this week. It was only a small shipment, coming in one car, and arrived on Monday.

There was some little competition among the various wholesale houses as to who would be the first to get a box in its warehouse. The honor of doing this fell to Perkins, Ince & Co., although Monday was a public holiday, they getting fifty boxes out of the car. On Tuesday morning the Eby, Blain Co. was the first to get a supply from the car, the entry being passed shortly after 9 o'clock. By noon, probably every house on the street had the new fruit in its warehouse.

The fruit is of excellent quality, and came just in time to be on view to the many country customers who are in the city this week.

The ruling prices are 6 to 6½c. for off-stalk and 7c. for selected fruit.

Cable advices received the early part of the week denote higher prices in the primary market. Bids that were made by local wholesalers on Saturday last brought back a cable counter offer of one shilling advance.

DIRECT FRUIT STEAMERS.

The following advices showing the sailing dates of the direct fruit steamers from Mediterranean ports to Montreal will be interesting to the trade. Cables on December 5 from Wm. Thomson & Sons, giving the probable sailing dates of the ss. Avlona, Bellona and Escalona are:

SS. Avlona	leaves	Patras	Sept.	10.
"	"	"	Denia	"	20.
" Bellona	"	Patras	"	26.
"	"	"	Catania	"	29.
"	"	"	Palermo	"	29.
"	"	"	Tarragona	Oct.	2.
"	"	"	Denia	"	8.
"	"	"	Malaga	"	11.
"	"	"	Cadiz	"	13.
" Escalona	"	Bordeaux	"	15.
"	"	"	Charente	"	20.

MALAGA GRAPES AND RAISINS.

Malaga grapes were cabled on Thursday from Liverpool by Smith & Crouch as bringing 11 to 13s. on the public sale. No interest, however, will be taken here for another month, or until domestic fruit is marketed.

W. C. Bevan & Co. state that the crop of Malaga raisins is larger and the quality better than last year, and advise late execution of orders. They report opening prices high, but claim they cannot be maintained.

HEAVY APPLE EXPORTS.

THE consignments of early fall Canadian apples to Great Britain this year have been unusually heavy.

The experiment is a new one and considerable doubts are entertained in Montreal regarding its success.

Up to this year practically all our export apple trade was done in the late fall and winter varieties, which possess special keeping qualities. The apples now going forward will of necessity have to be turned over promptly if they are to meet with success. If they drag on the Liverpool market at all, deterioration in quality and its consequent injurious results on the reputation of Canadian apples is bound to follow. It is this fear in view of the unusually heavy shipments that is bothering Montreal shippers at present.

So far, only one account sale has been received. This lot nets a moderate profit on the shipment, which, however, was not a large one.

Up to Monday over 22,133 barrels had gone forward, and it is expected that the exports for the present week will foot up over 15,000 barrels to Liverpool and Glasgow.

At this writing the Montreal market is dull and heavy at a range of 75c. to $2 per bbl. It may be interesting to note that cables on Tuesday quoted green apples down one shilling.

THE SUDDEN DEATH OF MR. DONALD.

THE grocery trade of Toronto was probably never more shocked than it was on Friday last when it became known that Mr. Richard A. Donald, the well-known grocer in King street east, near St. Lawrence market, had dropped dead in his store that morning.

His snow-white hair, his ruddy and pleasant features, his striking figure, were well-known to many citizens outside the grocery trade. He was not known to have had any ailment of any kind, and no one to have looked at him would have ever dreamed that he had. For a man of his age he was wonderfully well preserved. One would have thought that he would have outlived 50 per cent. of the men who were not half his age.

On the morning of his death he appeared to be in his usual good health. He came down to business on his bicycle, which he had but recently learned to master. He was accompanied by his son, Mr. Richard Donald, and had barely entered the store when he was taken with what appeared to be a fainting spell. Medical Health Officer Sheard, whose office is almost directly across the street, was on the spot almost immediately, but in a few minutes Richard

Donald was no more. All this took place within ten minutes after he had dismounted from his wheel. The cause of death was heart failure.

Mr. Donald was 67 years of age, and was born in Montrose, in Scotland. He came to this country in 1854 and went into business. For upwards of a quarter of a century he conducted the grocery business at 134 King street east. He leaves a widow and five children, four sons and a daughter, all of whom are living in Toronto. The eldest son, Mr. James P. Donald, is a manufacturer; Mr. Richard A. Donald is a partner in his father's business, and Messrs. Robert C. and Duncan Donald are barristers in the firm of Maclaren, Macdonald, Merritt & Shepley. Captain Duncan Donald is a captain and acting adjutant in the 48th Highlanders. His daughter is Mrs. E. P. Gordon, of Toronto.

The funeral was private and was held on Monday. The pall-bearers were: Messrs. J. P. Donald, Richard Donald, Jr., and Duncan Donald, sons of the deceased; Master Robert P. Donald, a grandson; David Fleming, a nephew, and Dr. E. P. Loudon, a son-in-law.

VISITING MERCHANTS.

THE past ten days has been a busy time around the wholesale grocery warehouses in Toronto. Never during any previous Industrial Exhibition have there been so many country merchants in the city, and the sample rooms of the various warehouses have been thronged with them. As a rule, their purchases have been fair, but not heavy. The travelers now cover every part of the country so thoroughly that extensive buying is not to be expected when the merchants visit the city. It is generally conceded, however, that the aggregate volume of trade is larger than it was a year ago at this time.

THE CANADIAN GROCER had a chat with a number of them, and secured the names of a great many others, but of course even the names of those obtained were only a very small proportion of those who graced the wholesale houses with their presence.

Mr. J. Bruebacher, of Elmira, who, by the way, was one of the prize-winners in THE GROCER'S tea essay contest two or three years ago, was in good spirits. The crops in his neighborhood were good, and everything was promising. "We have about the best land in the country," he declared enthusiastically. "Why, your farms down this way are not a patch upon them. The farmers up our way keep their farms like the people down this way do their lawns."

Mr. R. Johnstone, of R. Johnstone & Co., Sherbrooke, greeted me with the remark: "I am, to use a somewhat stereotyped expression, one of those who could not do without THE CANADIAN GROCER." Mr. Johnstone is a Montrealer who went to Sherbrooke to do business about five years ago. And well is he satisfied with his move. "Trade prospects in Sherbrooke are good," he declared with much earnestness. "We never had a boom there, and, consequently, we had not so far to fall as a good many other places. And any improvement in trade that takes place we're bound to gain by it. We seldom have a failure in Sherbrooke, and, when we do, it is generally someone who never should have been in business. One peculiar feature about Sherbrooke is this: We get good prices. There is a good deal of competition, but we do not cut each other's throats. Water power? O yes, we have an excellent water power. I was almost going to say the best in the country; but that would be an exaggeration. We have, however, one of the best. There is a great fall of water there. You see we have two good lakes, one 36 miles long and the other six, to feed the river."

Mr. H. T. Barker, one of Stratford's leading merchants, came to town with two of his sons, bright and intelligent boys. Mr. Barker was another of those who were in a happy frame of mind over the trade conditions. "Trade during the past month," he declared, "has been very good. In fact, we have had to work hard to keep up with it. The crops? Oh, they are good. And as for the apple crop, it is enormous. I have driven through the country in different directions in our neighborhood, and everywhere it is the same tale: branches bending over with fruit. The trade outlook is good. We seldom have a failure in Stratford. A good many merchants are doing business on a cash basis, and those doing a credit business are doing it on a great deal better basis than they formerly did. It now seems certain that the Grand Trunk shops there, which now employ 600 hands, will be enlarged, when it is expected that double that number of hands will be employed. There are no vacant houses in Stratford, and those being erected are all of a substantial character."

Mr. C. B. Dunke, of the firm of Dunke & Co., Berlin, said the crops were good and the outlook for fall trade bright, although one of the sore spots in Berlin's trade appears to be excessive competition.

Mr. H. W. Waddell, of Port Lambton, was also in good spirits over the trade prospects. "Apples are a good crop," he said, "and the farmers have almost completed harvesting." Mr. Waddell does a general business, and he is looking for a large trade this fall.

G. H. Johnston, of Pefferlaw, favored THE GROCER with a call last week. He says business is good, and crops in his section large, but prices low. He is looking for a large fall trade, and is a constant reader of THE GROCER, which he says he would not be without.

Thos. J. Widden, of Port Perry, was among the visitors to the Exhibition last week. He anticipates a good fall trade and is doing well at present.

Mr. Hugh Ferguson, of Arthur, reported the hay crop in Wellington County better than it was last year, although it is still poor. "However, we shall have plenty of feed with one thing and another for the stock the coming winter. There is a great deal of stock in our part of the country. The cereal crops are good. Prices are low, but we are used to that now. Business has been quiet this summer, but we are looking for a good fall and winter's trade."

Mr. R. C. Brumpton, of Chesley, was in Toronto on Tuesday. He came in primarily to buy goods. He has recently bought out the business of D. Montgomery, of that place. Mr. Brumpton has, up till recently, been living in the Red Deer district, Northwest Territories.

"Business is fairly good," remarked Mr, Geo. Wallbridge, of Wallbridge & Clarke, Belleville, as he quietly puffed a cigar. "Belleville is as well off as most cities. Travelers tell me so, at any rate."

Among others noticed in the city: James McCrae, Guelph; W. J. Brumpton, Moorefield; W. A. Belyea, Southampton; Frank Schefter, of Herringer & Schefter, Mildmay; John King, Mount Forest; T. Clark, Mount Forest; J. S. Ireland, Mount Forest; Fred P. Douglas, representing Douglas & Co., Napanee; J. Uffleman, Waterloo; S. H. Northcott, Hespeler; Arthur Vick, Orillia; R. W. Humphries, Guelph; James Craig, Kingston; Ed. Guillet, Cobourg; J. A. McCrae, Guelph; J. C. Barber, Guelph; A. J. Fitzsimmons, Guelph; W. C. Clay, Galt; Jas. McLauchlan, Owen Sound; C. Stephens, Collingwood; F. Telfer, Collingwood; A. W. Wilkinson, Barrie; Sam. Cauldwell, Barrie; W. A. Brunton. Newmarket; H. Davis, Mitchell; Thos. Haywood, Orillia; A. L. McKechnie, Mount Forest; J. A. Mather, New Lowell; A. H. Carter, New Lowell; W. McDonald, Barrie; James Vair, Barrie; J. M. Gibbs, Parkhill; A. D. Leslie, Barrie; W. J. Fortune, Port Arthur; A. Hay, Thornbury; G. H. Powell, Vandorf; Geo. McDermott, Georgetown; M. Carberry, Erin; Milton Pearce, Parry Harbor; G. W. Detlor, Tweed; J. W. Currie, Nottawa; C. Chapman, Orangeville; R. P. Hopper, Claremont; Miss A. W. Brown, Drumbo; S. Baird, Saintfield; J. F. Hoover, Port Hope; W. H. Pelton, Brussels; Mrs. Gobel, Barrie; Geo. Hagerman, Zephyr; M. Carnahan, Meaford; D. H. Currie, Rosemont; Geo. Evans, Virginia; Mr. Malcolmson, of H. Malcolmson & Co., Chatham; D. Brown, Midland; H. Henderson, North Bay; Mr. Schiedel, Berlin; W. Zaeger, Newton; G. McLaurin, Savanne; Mr. Sneath, of Sneath & Thompson, Penetang; W. E. Preston, of Playfair, Preston & Co., Midland; W. Ray, Stouffville; H. Wilson, Orillia; J. S. Boddy, warden Simcoe Co., Bradford; F. A. Gonne, Chatham; Jas. Good, of Boehmer & Co., Milford; Capt. G. F. Marsh, Huntsville; H. M. E. Mertry, Bowmanville; R. W. Humphries, Galt; C. Curtis, sr., and C. Curtis, jr., Fenelon Falls; Mrs. A. Tegart, Singhampton; W. Struthers, Tara; R. O'Brien, Collingwood; Mr. and Mrs. A. Young, Seaforth; D. Wright, Alliston; H. Bray, Wolseley, N.W.T.; J. Spence, Pike Bay; A. Smith, of Ferguson & Co., Hamburg; E. Martin, Trenton; R. A. Dutton, Barrie; D. M. Smith, Beaverton; M. E. Vandevoort, Belleville; J. F. May, Drayton; J. Bruebacher, Elmira; J. H. Steiss, Berlin; Dan Mahoney, Niagara Falls; J. W. Watson, Minden; F. W. Hutton, St. Mary's; J. H. Maunder, Cameron; Geo. Upton, Alliston.



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½-lb. "	3	"	"	"		-	-	90 " "
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WE SELL GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE.

W. H. Gillard & Co. *Wholesalers Only* ***Hamilton***

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE past week has been a busy one around the wholesale warehouses of Toronto. Being the last week of the Industrial Exhibition great numbers of country merchants have been in the city, and probably the number who have visited the warehouses exceed that of any previous year. Although a few orders for carload lots have been left, yet, as a rule, orders were not large. As the representative of one house put it, "The travelers keep the merchants pretty well supplied, and they have no need to place the large orders that they formerly did during Fair time." A great deal of business was on the whole done, however, as most of the country merchants did some purchasing. The sugar market is still in an unsatisfactory condition as far as prices are concerned, London and New York having experienced further declines since our last review. Locally, the demand continues active. The first shipment of new crop Valencia raisins arrived on the market on Monday and the fruit is being distributed to the retail trade. Currants are in fairly good demand and higher in the primary market. New pack of "Horseshoe" salmon arrived on the local market on Tuesday.

CANNED GOODS.

New pack canned salmon reached the market on Tuesday, and is going out to the retail trade at $1.45. Transactions in canned salmon are being but sparingly carried on, business in this line being quieter than usual. For this season of the year there has been a fair enquiry for peas and tomatoes. We quote as follows: Tomatoes, 75 to 80c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.50 to $1.55; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.55 to $1.60; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The local market is in rather light supply again of green Rio coffees of fine quality, but further shipments are near at hand. There is a fairly good enquiry. We quote green in bags: Rio, 15½ to 17c., according to grade; East Indian, 27 to 30c. South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is still scarcely anything doing. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The movement continues fair. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The outside markets ruled weak until towards the middle of the week, when beet advanced 3d. in London, and a stronger feeling ruled on the New York market. Prices at the refineries in Canada are slightly lower than they were last week, but a better feeling naturally now obtains in sympathy with the outside markets. There has been no recovery in price, however, the competition for business among the refineries being just now very keen. The demand for sugar is still brisk. We quote granulated as before at 4.25 to 4.35c., and yellows at from 3¼c. up.

SPICES.

The demand for pickling spices keeps good. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

There is scarcely anything doing in rice, but business is fairly active in tapioca and sago, in the former particularly. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

New Tarragona almonds will be slightly lower than a year ago, while Grenoble walnuts will cost more. Marbots will be cheaper. Locally there is no change to note. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts,

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You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

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P. C. LARKIN & CO.
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and
318 St. Paul St., MONTREAL



$4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Shipments of China country green teas ex ss. Empress of Japan are on the way between this and Vancouver, samples having reached Toronto market this week. The market for Ping Suey teas opened August 15. New season's China black teas are arriving on the Toronto market freely; although they are not yet receiving much attention. Mail advices from Shanghai, under date of August 6, state that the settlements of black tea up to that time were 6,624 half-chests, compared with 14,422 a year ago; Ping Sueys, nil, compared with 84,504 half-chests; country teas, 21,546 half-chests, against 33,184 a year ago. India and Ceylon teas are firm and there is a better demand from local wholesalers. In the latter descriptions, however, wholesalers' stocks are pretty liberal and new Ceylon teas are rather slow. The retail demand is principally for Indian, Ceylon and Japan teas, and there is a fair movement. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are higher and the market is active in Patras. A good deal of business has been done for Canada ex ss. Avlona, which sailed from Patras yesterday (Thursday) and proceeds to Denia to load raisins for Montreal. Locally, the demand continues good. We still quote as follows: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4⅛c.; do., half-bbls., 4⅛ to 4¼c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

The first shipment of Valencia raisins, new crop, reached the Toronto and Hamilton markets on Monday ex ss. Patria. The fruit is of excellent quality and is meeting with a good demand. Shipments have also come to hand via Liverpool ex ss. Laurentian, which carried 2,250 boxes for Canada, 2,000 of which were the Rogers brand. We quote new fruit as follows: Off-stalk, 6 to 6½c.; selected 7c.

Sultana raisins are higher abroad, bright fruit selling at 24 to 26s., an advance of 6s. per cwt. on last year's quotations. Locally there is the usual steady demand, principally on bakers' account, at from 5½ to 6½c. per lb.

There is a complete absence of orders for new crop French and Turkish prunes, though the prices are exceedingly low, but importers appear to think our large fruit crop at home will greatly interfere with consumption, although some seem to think that the importance of this is over-estimated, particularly as California peaches and other fruits of that state are much higher than last year. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

In California fruits, this season's business has begun in a small way. Raisins are firm with a scarcity of four-crown loose muscatels. Apricots are already offering in carload lots at prices which show considerable reduction on last year's figures, but it is thought that prices will not be lower than they are to-day. There is nothing doing yet in new season's California prunes. We quote wholesale prices nominally as follows: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Advices state that the fig crop will be smaller than last year, but prices will be no higher.

In regard to Malaga raisins, W. C. Bevan & Co. advise their agents in Toronto that the crop is larger and of better quality than last year, and advise late execution of orders. Opening prices are high, but it is claimed they cannot be maintained.

GREEN FRUIT.

The demand for all kinds of foreign green fruit is limited on account of the attention which domestic fruit is receiving. Oranges

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YOUR CONSIGNMENTS
FRUITS
CAREFULLY HANDLED BY
CLEMES BROS.
Wholesale Fruit and Commission Merchants
51 Front St. East, TORONTO

are higher. Lemons are unchanged and plentiful. Bananas are plentiful and lower in price. The season is over for watermelons. Shipments of Jersey sweet potatoes are on the market this week. These are the first of these kind this season, and there is a good enquiry for them. We quote ; Lemons—Messina, $4.50 to $5. Oranges—Rodis, $7 per box. Bananas, $1 to $1.25 ; cocoanuts, $4 to $4.25 a sack and 60c. per doz. ; Egyptian onions, $2 per bag ; cucumbers, 12½ to 15c. per basket ; tomatoes, Canadian, 10 to 15c. per basket, 15 to 25c. per bushel ; Jersey sweeet potatoes, $3.25 to $3.50 ; apples, 75c. to $1.25 per bbl. ; pears, 30 to 40c. per basket for Bartletts ; peaches, 75c. to $1 per basket for Crawfords ; plums, 25 to 60c. ; grapes, 15 to 25c. per basket ; musk melons, 50 to 60c. per case.

BUTTER AND CHEESE.

BUTTER—The demand is good for choice butter, but the proportion of that desired coming forward is small. Prices are about the same as a week ago. We quote : Dairy butter—Tubs, 13 to 14c. for good to choice ; low grade to medium, 7 to 11c. ; pails and crocks, 12 to 13c. ; pound prints, 15 to 16c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 21c., according to make.

CHEESE—Prices are firmer. The demand locally is not heavy. We quote 8¾ to 9c.

COUNTRY PRODUCE.

BEANS—Dull and nominal at 75c.

DRIED APPLES—Nothing doing and quotations unchanged at 3 to 4c., according to quality.

EVAPORATED APPLES—No movement, and 5½ to 6½c. are merely nominal quotations.

EGGS—There is a firmer feeling Good eggs are scarce owing to the exports that are being made. The idea as to price is 12c.

HONEY—Quiet at $1.75 per dozen for comb, and 8 to 9c. per lb. for strained in 10 and 50-lb. tins.

POTATOES—The demand is still being principally supplied by the farmer at about 45c. per bag.

PROVISIONS.

There has been a very large demand for long clear bacon, and packers are looking for an advance in prices. Business is still active in smoked meats.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots ; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c. ; rolls, 7c. ; hams, large, 22 lbs. and over, 9½ to 10c. ; medium, 15 to 20 lbs., 11c. ; small hams, 11 to 11½c. ; backs, 9½ to 10c. ; picnic hams, 7c. ; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c. ; tubs, 6¾c. ; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50 ; Canadian short-cut, $12.50 to $13 ; clear shoulder mess, $10 to $10.50.

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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

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Butter Lard Cheese
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Raspberry Jam in 1, 5 and 30 lb. Pkgs.
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We beg to notify the Wholesale Grocery Trade that we have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
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Samples and particulars on application.
Wholesale supplied only.

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Egg Cases supplied on application.
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"MOUNT ROYAL MILLS"
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4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
Jas. McLauchlan & Sons Biscuit Manufacturers Owen Sound, Ont.

GRAIN, FLOUR, FEED, ETC.

GRAIN — Deliveries are still coming in well. We quote : White wheat, 65c. ; red, 65 to 66c. ; goose, 49½c. ; oats, 20 to 22c. ; peas, 45c.

FLOUR—Quotations are the same as a week ago, but there is a stronger feeling on account of the heavy exports of wheat and flour. The local demand is fair. We quote in carloads on track, Toronto: Manitoba patents, $3.85 ; Manitoba strong bakers', $3.45; Ontario patents, $3.75 to $3.85. Straight roller is quoted at $3.10 to $3.15, Toronto freights.

BALED HAY—The demand is good for choice at $10.75 to $11.25 in car lots delivered at Toronto.

BREAKFAST FOODS—Business is much the same as a week ago. We quote : Standard oatmeal and rolled oats, $2.60 ; rolled wheat, $2 to $2.15; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

Trade continues good at unchanged prices. We quote at Toronto : In carload lots, $1 per barrel and 60c. per sack ; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote : F.O.B. barrels, 70c. ; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Business continues to improve, particularly in illuminating oils. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 15½c. ; carbon, safety, 17c. ; Canadian water white, 17c. ; American water white, 19½c. ; Pratt's astral, 19½c. in bulk.

HIDES, SKINS, WOOL AND TALLOW.

The following prices are being paid by Toronto dealers : Hides, No. 1, 5c. ; No. 2, 4c. ; No. 3, 3c. ; Calfskins, No. 1, 5 to 6c. ; No. 2, 5c, ; wool fleece, 18 to 19c. ; sheepskin, 50c. ; tallow, rendered, 3½ to 4c.

MARKET NOTES.

The season is over for watermelons.

Sultana raisins are 6s. higher than a year ago.

The flour market is firmer on account of an increased export demand.

A further slight advance has taken place in oranges on the local market.

Samples of country green teas are on the market this week, and the shipments are on the way between here and Vancouver.

New season's Valencia raisins are on the market, and they are going into consumption.

New season's "Horseshoe" brand of canned salmon reached the Toronto market on Tuesday.

Currants are dearer in Patras. The Avlona left Patras yesterday for Denia en route for Montreal.

QUEBEC MARKETS.

MONTREAL, Sept. 10, 1896.

GROCERIES.

THERE has been more activity displayed during the past week in the general grocery market. Demand for sugar has been quite active, but the fact has not induced any firmness in prices, which continue easy. Syrups have been more active also, and there has been more desire to operate in dried fruit for forward shipment. The general tendency of prices on the latter is firm, as noted elsewhere. Molasses exhibit an easier tendency, with lower offers on round lots. Teas in a distributive way have furnished a larger volume of business, while prices are steady. The easy feeling in canned vegetables continues and has rather checked the demand, though there is no quotable change in values to note. Provisions remain much as they were, while the feature in produce is the speculative demand for cheese, which has forced up prices ¾ of a cent and the decline of fully 1c. in buyers bids for creamery butter.

SUGAR.

The sugar market has continued easy and unsettled and frequent fluctuation in the raw article has not been calculated to dispel this feeling. Locally the demand has shown decided improvement, an active business passing during the past eight or ten days. The fact, however, did not lead to much firming up in refiners' views. On the contrary, toward the close of last week they accepted orders involving quite a quantity of granulated on the basis of 4 1-16c., and it is just possible, also, that this figure has been shaded and business done at the even figure. There has been less change in yellows, but low grades have sold at 3c. in round lots. In a jobbing way prices are quotable as follows : Granulated, 4¼ to 4⅜c., and yellows, 3⅛ to 3¾c. as to grade, the outside for very bright stock.

SYRUPS.

There has been a better demand for syrups, but the market is still far from being active. Prices rule steady at 1½ to 2¾c. per lb. as to quality.

MOLASSES.

The molasses market continues quiet and with rather heavy stocks values have an easy tendency, though no quotable change can be reported. A round lot of 500 puncheons of Porto Rico, at 27½ to 28c. laid down, has been the only important sale. Barbadoes can also be had in round lots at 27½ to 28c. In a jobbing way, however, the price is unchanged at 30 to 31c. as to quantity.

RICE.

The rice market continues firm under an active demand, and prices are well maintained. We quote : Crystal Japan, $4.75 to $5 ; standard B., $3.45 ; polished Patna, $4.75 to $5 ; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There is no new feature in the spice market. Demand is of a very quiet jobbing character. We quote : Pure black pepper, 10 to 12c. ; pure white, 15 to 22c. ; pure Jamaica ginger, 20 to 25c. ; cloves, 15 to 20c. ; pure mixed spice, 25 to 30c. ; cream of tartar, French, 25 to 27c. ; ditto, best, 28 to 30c. per lb. ; allspice, 10 to 14c. ; nutmegs, 60 to 90c.

COFFEE.

The coffee market remains quiet and prices have a rather steadier feeling, and it looks as though bottom had been touched on Maracaibo. Sales of this grade have been made at 16½c. in round lots, which may be considered an extreme inside price. We quote : Rio, 16½ to 17½c. ; Maracaibo, 16½ to 17½c. ; Java, 24 to 27c., and Mocha, 23 to 28c.

TEAS.

There has been a better demand for tea from retailers during the week, especially for medium Japans, considerable quantities of which have been sent out in this province, and also in western Ontario. Between houses in a large way, however, trade has been extremely quiet. We quote : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous,

2 PEAS THAT ARE ALIKE { . . TENDER . . DELICIOUS FLAVOR.
STRATHROY PEAS AND FRENCH PEAS
NEW-PROCESS

THOUSANDS OF PEOPLE

. . Tasted and Liked . .

"Kolona" Ceylon Tea

at the Fair



30c.	Black or Mixed,	-	22c. per lb.
40c.	" "	-	28c. "
50c.	" "	-	35c. "
60c.	" "	-	42c. "
80c.	" "	-	58c. "

1-lb. and ½-lb. Lead Packages.

It is without a doubt the most delicious and popular Tea in Canada.

All orders taken at the Fair for "KOLONA" have been handed to our customers to be filled———

DO YOU CARRY IT IN STOCK?

New Japans . .

We have in stock **NEW SEASON'S JAPANS,** (medium grade.) Large shipment just arrived—**excellent cup quality.**—in Patent Tins.—

Write for samples of our **"ANCHOR"** brand.

Green Rio Coffee

We make a specialty of Green Rios. We have at present a splendid range of values.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There has been more activity in California raisins during the week and values have a more settled tendency. In fact, wholesale houses have, within the past eight days, contracted a large quantity of stock for October delivery. On the basis of primary cost these fruits are now being offered for future delivery as follows: 2-crown, 5 to 5¼c.; 3-crown, 6 to 6½c.; and 4-crown 7 to 7½c.

Valencia raisins are firm and the first shipments will cost laid down fully 1c. per pound more than the prices which have recently ruled on spot, fine off-stalk being offered for forward delivery at 6 to 6½c. It is understood that considerable business has been put through on this basis.

There is little to note in regard to currants, but we understand that business for future delivery in new crop has transpired which is about equivalent to 4c. in barrels for provincials.

Advices on prunes continue very firm. Bosnias are cabled 2s. up from the lowest, and French imperial plums are 1s. or about ¼c. per pound higher at primary markets. Prices on French and American on spot are more or less nominal. California prunes are offering at 6 to 11c., as to grade. Advices with regard to Oregon prunes indicate a light offering, and it is anticipated that Santa Clara Californias will be high. Some good sized sales of the latter for forward delivery have transpired.

Evaporated California fruits have also opened up fairly active for future delivery. Peaches are quotable at 8½c. up; apricots, 12½c. up, and pears, 9c. up, according to grade.

Figs are quiet at 9 to 10c. for ordinary, and 13 to 17c. for fancy.

Dates continue as before at 4½ to 5c.

NUTS.

Business in nuts continues quiet. We quote: Grenoble walnuts, 11 to 11½c.; Brazils, 11c.; almonds, 10½ to 11c.; filberts, 7 to 7½c.; peanuts 7 to 9c., and cocoanuts, $4 to $4.25 per 100.

CANNED GOODS.

The easy feeling already noted in canned vegetables continues, and the fact has rather interfered with the demand. We quote: Tomatoes, 65 to 75c.; corn, 65 to 75c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There has been a fair degree of activity in green fruit. Seasonable fruit of all kinds move with freedom. Heavy consignments of apples are going forward to Great Britain, and there is some doubt entertained as to the results. Prices on spot have declined 25c. to 75c. to $2 as to quality. Peaches are steady, with a fair demand at 50c. to $1. Plums are 10c. easier under increased receipts at 30 to 40c. per basket. Bananas can be had for almost any price, 75c. per bunch being a nominal quotation. Lemons are quiet and steady, $2 to $3.50 per box. The only oranges offering are Jamaicas, which sell at $6 to $6.50 per bbl. as to quality. Some Malaga fruits are on the way, but it is impossible to state what they will offer at.

COUNTRY PRODUCE.

EGGS—The firm feeling in eggs is maintained and prices have scored a further advance of 1c., choice candled selling at 11¼ to 11½c., and seconds 8½ to 9c.

BEANS—Demand for beans continues slow and values are steady at 70 to 75c., in car lots, and 80 to 90c. in a small way.

HOPS—Business quiet and prices steady at 5 to 7c.

HONEY—Remains quiet at 10 to 12c. per lb.

POTATOES—There is no change in these, prices holding steady at 35 to 40c. per bag.

DRIED APPLES—Quiet and steady at 3 to 3½c.

EVAPORATED APPLES—The same remarks apply to these, which are held at 5½ to 6c.

BALED HAY — The market has ruled weak and prices are now $1 per ton lower than they were a week ago, No. 1 offering at $10.50 and No. 2. at $9.50.

PROVISIONS.

The provision market has ruled quiet, the only changes of importance being a a further decline in lard and a better feeling in hams. We quote as follows: Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

There has been a fairly active trade in flour during the week, and prices are precisely as they were. A feature has been the export demand for Manitoba grades, both from Australia and Great Britain, some 10,000 sacks being put through on the former and 8,000 on the latter account during the week. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.75 to $3.90; straight roller, $3.40 to $3.50; straight roller, bags, $1.60 to $1.65; extra bags, $1.30 to $1.35; Manitoba strong bakers', $3.25 to $3.50.

There was no change in oatmeal, business being quiet and prices about steady, rolled in car lots offering at $2.50 in bags and at $2.60 in barrels. We quote: Standard, bbls., $2.80 to $2.90; granulated, bbls., $2.90; rolled oats, bbls., $2.50 to $2.60.

The demand for feed continues good and the market rules active and steady. We

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association.

Head Office: Toronto.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg
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VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. . . . TORONTO.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL . . FRUIT Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman

HAMILTON

quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $17.

CHEESE AND BUTTER.

The speculators have again taken hold of the cheese market, and rushed up prices with a vengeance, paying advances of ½ to ¾c. in the country over a week ago. The legitimate demand has not followed the rise at all, and the English market has to appreciate from 1 to 1¼c. per lb. at the very least to be on a parity with values on this side. This, so far, it has shown no signs of doing. We quote 9 to 9½c. as the nominal range, according to quality.

The weakness in butter continues, and buyers and sellers are apart as to value. In the Townships buyers have reduced their bids 1c. per pound, offering only 17c. for creamery against 18c. last week. Spot prices are nominal at 18c.

ASHES.

The receipts of ashes during the past week have been quite up to the average, but as the demand from abroad continues fair, stocks do not accumulate to any extent, consequently the general feeling, if anything, is better, and prices are fully maintained. We quote: Firsts, $3.50 to $3.55; seconds, $3.05 to $3.10; and pearls, $4.55 to $4.60 per 100 lbs.

MONTREAL NOTES.

Bosnia prunes are cabled up 2s. from the lowest point.

Cables on Malaga raisins estimate that they will open steady to firm.

It is anticipated that the yield of Oregon prunes will be light this season.

Advies on high-grade Santa Clara California prunes are strong in tone.

Cables on Tuesday from Liverpool on apples quoted green stock down one shilling.

Cables on Tuesday quoted French imperial plums 1s. per cwt., or ¼c. per pound, higher.

Round sales of granulated sugar were made at the refineries here at the close of last week at 4 to 4 1-16c. per pound.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 10, 1896.

THERE continues to be rather better movement in business, but the summer has been a hard one, our merchants carrying large stocks which they have been selling at a loss, besides the cost of carrying, and prices continue in many

TORONTO EXHIBITION



In the centre of the main building you will find the finest display of BIRD SEED ever shown in Canada. Go and look at it.

BROCK'S BIRD SEED

Ask your wholesaler for it. . .

NICHOLSON & BROCK - TORONTO

Exhibition Visitors

We will be pleased to have all country merchants and shippers call upon us in our new warehouse during their visit to the Exhibition. Send us your consignments and call and see us. Consignments of all Country Produce handled carefully. Storage free if you do not wish to sell at present.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

SPECIAL NOTICE.

We beg to advise our friends and patrons and the trade in general that the business carried on for the past twenty-five years by the late Wm. Ryan, Pork Packer, Wholesale and Commission Merchant, will be continued as heretofore by the Executors, under the same management as in the past We respectfully solicit a continuance of your patronage, and will, by our usual prompt methods, endeavor to merit the same.

WM. RYAN & CO.

Pork Packers and Commission Merchants,
70 and 72 Front St., East, TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

We are offering special inducements in

Shoulder Hams Rolls . .

Write us.

D. GUNN, BROS. & CO.

Pork Packers, Toronto.

Hugh Walker & Son Guelph, Ont.

Wholesale Fruit and Commission Merchants

Consignments Solicited.

lines to fall off. There is in beans and old wheat flour rather a firmer feeling. Canned goods are lower and almost all lines are weak. There is beginning to be the usual demand for lumber supplies, a number of crews already arranging to go into the woods. The booksellers as well as the grocers feel the growing effect of competition. The retailers here are trying to outdo each other in offering school books, a line which at best must be sold close. Labor Day (Monday, Sept. 7), was generally observed by the grocers. Among the wholesale men particularly many went out of town, the half day (Saturday) and the whole day (Monday) giving them a much appreciated holiday.

OIL—In cod oil receipts continue quite liberal. In burning oil the fall demand is starting, and some orders for future have been placed. The price seems steady after the late drop and little further change is looked for for some time. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—Two small lots arrived from Boston by schooner. Market is quite bare and prices are firm at rather higher range. A growing demand is noticed for Canadian fine salt in bags. We quote: Coarse, 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz

CANNED GOODS—Each factory representative that comes cuts the price of corn, peas and tomatoes, and this week lower prices than ever were offered, but orders have been largely placed at rather higher figures. It is thought the very low prices will create a much larger demand than usual. Our vegetables have always been held much higher than those packed in the States, but it looks as if we would reach their prices if we do not do better this year. Good standard pack corn of last season is being retailed as low as 5½c. per can. In this particular it might be stated that on two cars a rebate was made owing to labels being somewhat damaged. In California fruit low prices are quoted, but there is little or no demand here. They quote shortage in many lines, such as cherries, raspberries, currants and blackberries, also they expect higher prices in apricots and peaches. Gallon apples are very low and easy. New canned blueberries, of which a large quantity have been packed, are being shipped freely to Boston. We quote: Corn, 70 to 80c.; peas, 75 to 80.; tomatoes, 75 to 80c.; gallon apples, $2 to $2.25; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.25; 1's, $1.35 to $1.50; peaches, 3's, Canadian, $2.85 to $3.10; 2's, $1.90 to $2; pineapple, $2.25 to $2.75; salmon, $1.35 to $1.40; haddies, $1.25 $1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—The interest at present is in apples, pears, plums and grapes. In apples the chief business at present is in New Brunswick stock, which is of good quality and low. A few American apples are still seen. The Nova Scotia apples so far to arrive are but fair. Gravensteins, their principal fall fruit, and which is such a splendid apple, will range very low, as will all apples. The pears most largely sold now are Canadian Bartletts, Californian being about out of the market. The size of the Canadian is very large; and the quality gives every satisfaction. In grapes and peaches the principal movement is in the Canadian article, large consignments arriving daily. The usual quantity of Delaware plums are to hand in large quantities and have good sale at low prices. From one orchard 500 baskets were picked in one day, and though but seven years old it is thought this year to get 3,000 baskets from it. We quote: Lemons, $6 to $6.25; Valencia oranges, $7 to $8; bananas, $1.50 to $2.90; grapes, 40 to 60c. per basket; California plums, $2 to $2.25; peaches, $1.25 to $1.75; apples, $1 to $2 per bbl.; keg grapes, $5 to $6; Bartlett pears, $4.50 to $7; N. S. plums, 30 to 40c.

DRIED FRUIT—This is still a quiet line. Valencia raisins are daily expected. Some few cars of California loose muscatels for early shipment have been bought at a delivered price. Four crown are held more firm than three. First shipments of peels are to hand, and show good quality. Market is short on cocoanuts. In peanuts best grades are rather lower. Merchants begin to give more attention to nuts, showing that the holiday season is again approaching. In onions, American now have the market. Evaporated apples, new, tend lower. Old, dried, are a drug. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4 to 4½c.; bbls., 3¾ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 6½ to 7c.; Egyptian onions, 1½ to 1¾c.; American onions, $2.75 to $3 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—While butter is firmer dealers do not care to pay the price asked by creameries and real first-class dairy is hard to get at any price. Farmers are holding butter for higher prices. Cheese

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

The Most Searching Tests
"GOLDEN" FINNAN HADDIES
Have been subjected to the most severe tests, and have come out on top.
Remember, when you buy "GOLDEN" Haddies you get a full pound tin.
Quality guaranteed or money refunded.
Packers' Agents.
NORTHRUP & CO.
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VERRET, STEWART & CO.
MONTREAL - - - - - - - - - - QUEBEC.
Have always on hand Full stocks of . . . . SALT . .

"I never thought,"
said a grocer, "how many birds my customers had until I handled 'COTTAMS' Seed. This last few weeks I have sold more 'COTTAMS' than of all other brands combined in a year."
Little Wonder! His customers had been buying "Cottams" elsewhere. Then he backed up our advertising by a prominent display of "C. B. S.," and gave the few who hadn't used it an opportunity of easily proving what they had read about "Cottams" Seed.
IT PAYS TO PUSH "COTTAMS."
Each 1-lb packet contains a patent Bird Bread and Sanitary Perch Holder and Beak Sharpener, together with "BIRD BREAD," manufactured under our 1891 and 1896 patents. All wholesalers.



Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

White Wine Vinegar

PURE ENOUGH—to stand the most exacting chemical test.

STRONG ENOUGH—to keep fruit or vegetables in pickle for any length of time.

CHEAP ENOUGH—to let you supply your customer with a good article and make a profit.

Write for quotations.

T. A. LYTLE & CO.

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TORONTO

We have kept in . . .

COLD STORAGE

a few 10 lb. boxes of FIGS

. . also . .

LAYER VALENCIA RAISINS

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

NOW IN STORE

New Valencias

New Large Dry Gaspe Cod

New Pure Boneless Fish

New Sportsman Brand Sardines ¼s.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.

TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

First arrival of New Season's

Valencia Raisins

now in store.

PERKINS, INCE & CO.

TORONTO.



Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

shows little or no change. Stocks are not large. The Prince Edward Island factories have sold their July cheese for 8 to 8⅜c.—some thousand boxes. They are being shipped to England via Halifax. In eggs stocks have moved off more freely than last season and less complaint has been heard as to quality. Price shows no change. We quote: Dairy butter, 17 to 18c.; new creamrey, prints, 20 to 22c.; do., tubs, 18 to 20c. Cheese, 9c. Eggs 9 to 10c.

SUGAR—Prices continue at the low figures. There is a fairly steady demand. We quote: Granulated, 4⅜ to 4½c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The cargo of Porto Rico referred to last week is to hand and is offered low, but finds little demand. The West Indian steamer brought but a small quantity of St. Croix and Barbadoes. Movement is light and importation large, and sales were pushed while the goods were landing. A better demand is noticed for New Orleans in barrels, which is offered low. We quote: Barbadoes, 27 to 28c.; Porto Rico, 30 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Receipts have been better during the week, particularly in dried. This has made prices rather easier. A good demand is noticed. Upward of 10,000 boxes old smoked herring arrived and sold low. For bloaters a good demand continues at fair prices. It is the one bright spot in smoked herring. Pickled fish come in slowly, and, as yet, there are small sales. Fresh cod and haddock are good receipts. For some time fair quantities of fresh sturgeon have been shipped to Boston, but the season is about over. Pickled shad (fall caught) are scarce, and there is good sale. We quote: Large cod, $3.40 to $3.55; medium, $3 to $3.25; pollock, $1.20 to $1.25; bay herring, $1.25 to $1.30 per half-bbl.; smoked, 4 to 5c.; shad, half-bbl, $4.50 to $5; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; Canso, 4c.; bloaters, 60c. per box.

PROVISIONS—Pork, which it was thought would show improvement, continues low. Quite a quantity of American lard is coming into this market. In pure lard there is quite a range in price. Stocks are still large. Beef shows steady price. A better all-round demand is noticed. The trade fail to understand the advance in hams. Roll is light sale. We quote: Clear pork, $12.75 to $13.50; mess, $13 to $13.50; beef, $12.50 to $13; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7 to 8½c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—Flour shows steady price and fair sales, except low grades, which are hard to sell. Feed also moves slow. In oatmeal no change in price is noted, but there is an increasing demand. In oats prices of new will rule low. Both in this province and P. E. Island crops are large. Cornmeal, owing to competition, is again quoted rather lower, but there is a very free sale. Beans, while they continue to hold advance west, show little change here and stocks are large. Hay shows but light movement. Crops have turned out fair. Some demand is noticed for buckwheat meal. Large quantities of corn for grinding are arriving. We quote as follows: Manitoba flour, $4.40 to $4.50; best Ontario, $4.00 to $4.20; medium, $3.95 to $4.00; oatmeal, $2.90 to $3.10; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; hand-picked beans, $1; prime, 90c.; oats, 30 to 32c.; hay, $13 to 14; barley, $3.50; round peas, $1.15; split peas, $3.30 to $3.50; yellow eye beans, $1.75; buckwheat meal, $1.25.

ST. JOHN NOTES.

Tignish, P.E.I., had a $100,000 fire last week, some 40 buildings being destroyed.

McAffee & Loomer have received a large consignment of pickled shad, fall caught.

Some grocers are disappointed not seeing Mr. Boulter, who has been expected here for some weeks.

Large quantities of corn for grinding is now coming in, upwards of 30 cars arriving during the week.

The committee of the grocers' picnic handed the treasurer of the park funds $100 as the result of the day's outing.

J. Hunter White, agent for Beardsley's shredded cod fish, reports that the usual fall demand is opening early this year.

The present outlook is that the Woodstock and Centreville railway, which has been under consideration for so long, will be completed at once.

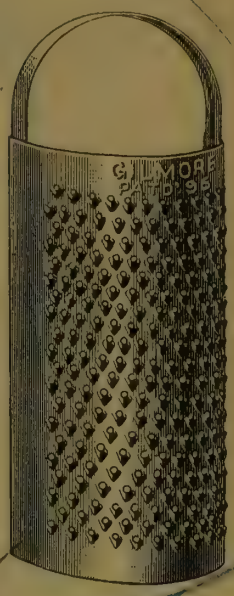
Str. Taymouth Castle, arriving this week, brought 40 Chinamen, who, except one, were on their way home. The one remaining here paid the $50 Government charge. The steamer brought 41 hhds. and 75 casks

Look . . . at our Latest

We have secured the sole control for Canada of the Gilmore Patent Grater, and will pack one with each pound of Vienna Coffee . . . Our travellers will have samples next week.

See that hole ? that is the patent

Free with . . . . 1 lb. Vienna Coffee



RETURNED

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

lime juice; also 150 casks limes for Boston, 260 bags cocoanuts for Ontario, 18 casks St. Croix molasses and 25 puns. Barbadoes molasses. Her outward cargo from here was a heavy one.

The packers of Nova Scotia apples have been advised by H. Bamford, manager for D. D. Pankhurst, of London, not to nail the heads in so much, but to use a small lining hoop.

Last season reference was made by THE CANADIAN GROCER to a project to cut and press hay for the English market by Amherst parties. A company has been formed this fall and a machine bought which cuts about four tons per hour. Beside filling a demand, much is saved in freight, as thus prepared the hay occupies only half the space per ton. The company will also grade hay. In this way they expect to get a better price for the best qualities.

The Chatham Board of Trade met this week and elected delegates to the Maritime Board of Trade, which will shortly meet here. The matter of cold storage was talked over. The present project is for a central warehouse in St. John and four auxilaries, one of which will be at Woodstock and one at Moncton. The location of the other two has not yet been decided upon. A committee was appointed to see what could be done in regard to having Chatham selected as one of the two remaining points. Sussex is making a move to have one of the warehouses built there.

John Mackay & Co.'s "Kola Cafe" is in stock with Robert Greig & Co.

HINTS TO BUYERS.

WARREN BROS. & CO. expect their shipment of green Rio coffee, fine selection, to arrive daily. The greater portion of it has been sold to arrive, but another shipment is nearly due.

John Sloan & Co. are in receipt of a new shipment of candied peel.

In the vinegar trade T. A. Lytle & Co. are holding their own against all comers. Quality tells.

"Tryphosa," the new instantaneous jelly, is having a large sale. Robert Greig & Co. are agents.

"Flagship" salmon is being offered by Lucas, Steele & Bristol at a close figure. Get their quotations.

The Alcides unloaded a large shipment of Dandicolle & Gaudin's French preserved goods for Robert Greig & Co. last week.

W. H. Dunn, St. Paul street, Montreal, has just received this week a carload of Babbitt's soap. Quotations on application.

In a Japan tea to retail at 25c. W. H. Gillard & Co. have a large assortment, which they state contains values unexcelled.

The Pure Gold Mfg. Co., with their characteristic push, have secured sole control for Canada of the Gilmore patent grater, and are putting it up with 1-lb. tins of Vienna coffee, so that each consumer gets one free with each tin.

The experience of the grocer referred to in the advertisement of Bart. Cottam & Co., on page 26, is worthy the consideration of our readers.

Robert Greig & Co. have booked some large orders this week for "Crown" extracts. This favorite brand is daily growing in popularity.

Laporte, Martin & Cie., Montreal, received a shipment of "Golden" finnan haddies this week. They report a good trade in that brand.

A consignment of prepared American mustard in fancy pots and glass sugar bowls and butter dishes arrived this week for the Eby, Blain Co., Ltd.

Dixon's carburet of iron stove polish is meeting with a steady demand in Canada, we are informed by the agents, W. H. Gillard & Co., of Hamilton.

Clemes Bros. have this week received a shipment of Jersey sweet potatoes. This is the first shipment of the kind this season, and the quality is fine.

Some excellent values in Assam and Ceylon teas are being offered by Lucas, Steele & Bristol at 17 to 18c. A few extra choice ones at 30 to 32c.

The enterprising firm of Keen, Robinson & Co., London, England, have issued several new and attractive show cards. Their latest for Keen's mustard, entitled "Tickets

A sight to see

Our exhibit of Cereal Foods in the Main Building at the Toronto Fair. Try and get round to see us, we will be glad to meet all our friends and customers.

THE IRELAND NATIONAL FOOD CO., LTD.,

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO.

Please," is a work of art. The agents for this firm, Frank Magor & Co., will be happy to forward one to any reader of THE GROCER.

P. C. Larkin & Co., the packers of "Salada" tea are shipping "Ideal" tea packing machines to Colombo, Ceylon, and to Liffiton & Co. Montreal.

"L. P. & Co." brand whole mixed spice contains mace, penang cloves, white pepper and nine other varieties. Lucas, Steele & Bristol's men have samples.

The Eby, Blain Co., Ltd., has sold its exhibit of "Kolona" tea at the Fair to T. W. Dutton, grocer, Queen street west, Toronto. There is 1,000 pounds of tea in the exhibit.

H. P. Eckardt & Co., Toronto, are offering the "Golden" finnan haddies. They have received a new lot this week. They say sales of "Golden" haddies are increasing.

The reason why the "Gem" stove paste is a success is because the F. F. Dalley Co. has overcome the trouble of a stove paste drying up and the frost affecting it in the winter season. It does not rust the tin, will keep in any climate, gives a beautiful polish to the stove, with little or no labor, which will last.

W. H. Gillard & Co. are offering their "Diamond" baking powder at a greatly reduced price, and anyone knowing the sterling value of this article must consider it a snap.

The new "Sun Paste" stove polish, made by the proprietors of the "Rising Sun" stove polish, is put up in the most attractive sort of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

The Eby, Blain Co., Ltd., report the arrival of their import orders for medium grade new Japan teas. They have a large shipment of very fine Congou teas, which they are offering at exceptionally low prices.

Mr. J. H. Magor, of the firm of Frank Magor & Co., Montreal, has this summer visited every city and large town in Canada, from the Atlantic to the Pacific coast, and reports that the various lines handled by this firm are meeting with a ready sale, and that business in grocery circles has now assumed an upward tendency.

Enormous quantities of corrugated paper packing are used in the cases of the "Rising Sun" stove polish. The goods are packed in the neatest and most careful manner, and reach the storekeeper in the best possible condition.

Frank Magor & Co., Montreal, write that they will forward to any grocer in Canada, charges prepaid, an assortment of new show cards just received from the manufacturers of Keen's mustard and Keen's Oxford blue; also of other leading grocery houses represented by them.

"If grocers," writes a reader, "would back up the extensive advertising of some of the well-known packet goods by an immediate and very prominent display of the goods, they would often be surprised at the result. In this way many of the large advertisements in the daily papers may be made to serve as a direct advertisement for the grocer."

There's not much difference . . .



in price, but a wonderful difference in quality, between reliable goods such as ours and the unreliable product of unknown canners. There's another difference to be considered, too—the difference between satisfied and dissatisfied customers. Put our goods to any test you please. They will stand it.

DELHI CANNING CO., DELHI, ONT.



We carry a full line in stock...

HUDSON'S BAY CO.

Get our Quotations

Winnipeg

Sole Agents for Manitoba and N.W. Territories.



East India Pickles

Good Sellers Good Profit

Have been pronounced by epicures to be the most appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds of meats, game and fish.

A TRIAL WILL CONVINCE.

Large bottles— 1 dozen in case.

Small bottles— 2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

We invite the GROCERS to Come, Taste and Examine

Knox's Gelatine

and find out its superior qualities over other brands. It will be exhibited at the Great Industrial Fair, Toronto, near the Eastern Entrance of the Main Building.

C. B. KNOX
Manufacturer, JOHNSTOWN, N.Y.

A. E. RICHARDS & CO.
Selling Agents, HAMILTON, ONT.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

THE LATE WM. RYAN.

THE death of Mr. W. Ryan, the well-known pork packer and provision merchant of Toronto, was not unexpected. He had been ill for some time, but it came as a shock to the provision and grocery trades of the city and country.

By his death a well-known figure is removed. He began business in Toronto twenty-five years ago in the old Corn Exchange building, now the site of the Imperial Bank. In those early days he principally handled flour. It was in 1874 that he embarked in the produce and commission business. When in 1881 he removed to 70 to 72 Front street east, which he occupied up to the time of his death, he added pork packing as a branch of his business.

At one time, in conjunction with his brother, the late Collector of Customs Ryan, of Montreal, he did the largest cheese and butter exporting trade on this side of the Atlantic.

The deceased was a thorough business man, and one of his peculiarities was the quickness with which he acted in business transactions.

He was a big-hearted man, and was liberal in his charity. Ireland was the land of his birth, but he came to this country with his parents when a mere lad.

THE CANADIAN GROCER extends its sympathy to the afflicted family.

The business will be carried on by the executors under the style of Wm. Ryan & Co., with Mr. James T. Madden, who had been in the late Mr. Ryan's employ since 1879, as manager.

PERSONAL MENTION.

Mr. J. E. Ganong, of the St. Croix Soap Co., St. Stephen, N.B., is in Toronto this week.

"Commodore" Lucas is back again in Hamilton with his fine yacht Zelma. He is looking well sunburnt.

Mr. W. H. Gillard, of W. H. Gillard & Co., Hamilton, was in Toronto this week paying his respects to his brother wholesalers.

L. E. Geoffrion, one of the partners of L. Chaput, Sons & Co., Montreal, is away on a holiday enjoying the sea breezes on the Maine coast.

At the Niagara Golf Tournament Mr. Bristol, of Hamilton, held his end up well against the experienced players. It is hard to beat the grocers at anything.

TO INSPECT SICILY FRUIT.

A movement is now on foot in Sicily for a system of inspection of fruit intended for exportation, which may, if generally adopted, remove the source of a good deal of past and present difficulties in the trade of this country. One of the leading causes of the heavy losses in the lemon trade here this season was the inferior quality of the fruit shipped from Sicily. Advices have recently been received that arrangements for preventing shipments of poor fruit another season have already been perfected at Catania, Italy, and similar plans have been proposed at Palermo and several other prominent export depots. The Societa Agrumaria Etnea and the Unione Agrumaria, of Catania, have united in establishing an inspection bureau, which will inspect all fruit intended for export to America, and issue certificates to the exporters of all such fruit as is considered merchantable and suitable for shipment to foreign markets. These certificates will be required as a requisite for shipment of the fruit.—Journal of Commerce.

A shipment of English orange and lemon peel is on the way to Canada from John Greenhalgh, Ltd., of Redditch, one of the new firms competing this season for the Canadian trade.



It Has No Equal

We know it because we sell more each year.
The Jobber sells more!
The Retailer sells more!
The Consumer buys more!
The Babies cry for more, and more mothers write us stating that the

Gail Borden Eagle Brand Condensed Milk

Is unequalled as a food for infants.

It Pays to Handle Such Goods. ***For Quotations See Price Columns.***

Send for particulars to **F. W. HUDSON & CO., Toronto,** Selling Agents.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

A FULL POUND A PURE POUND

Every package of **Instantaneous Tapioca** contains a full pound. Beware of light weight imitations and other substitutes of **ordinary ground Tapiocas.** Instantaneous Tapioca is **pure,** not only in the sense that it is not adulterated with starch, etc., but also because it is free from all **natural impurities,** the result of a thorough refining process. A boon for invalids and young children.

HOWE, McINTYRE CO.

Agents, Montreal.

COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in the most attractive packages on the market. . . . .

IT WILL NOT HARDEN

We have all kinds of salt for sale in barrels, sacks and bulk. Our packages are new and first-class. We will not be undersold by any. Our salt is No. 1. We have shipping facilities that are unequalled. Nobody has lower rates of freight. We can quote delivered at your station or F. O. B.

It will pay you to write us before ordering elsewhere. We guarantee prompt shipment.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.



Our Exhibit at Toronto.

Appleton's Package Tea

Has been shown at Toronto Exhibition for the past two weeks, during which time thousands of customers have been made for the retail trade. Similar exhibits will be made in Montreal, Ottawa, London, Brantford and other cities. This is bound to stimulate trade, and it will pay you to be in a position to supply enquirers with this delicious tea.

Agents

TORONTO—THOMPSON & THOMPSON
18 Front Street East

MONTREAL—FRANK MAGOR & CO.
16 St. John Street

Packed by . . .

Appleton, Machin & Smiles,
LONDON, ENG.

The Acme of Success
In Tea Blending

Tetley's

TEAS . . .

Choice growths of India and Ceylon in ½-lb. and 1-lb. air-tight lead packages. Retail at 50c., 60c., 70c., $1.00.

BLACK AND GREEN, 40 CENTS.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

LIPTON'S TEAS

As Supplied to HER MAJESTY
THE QUEEN



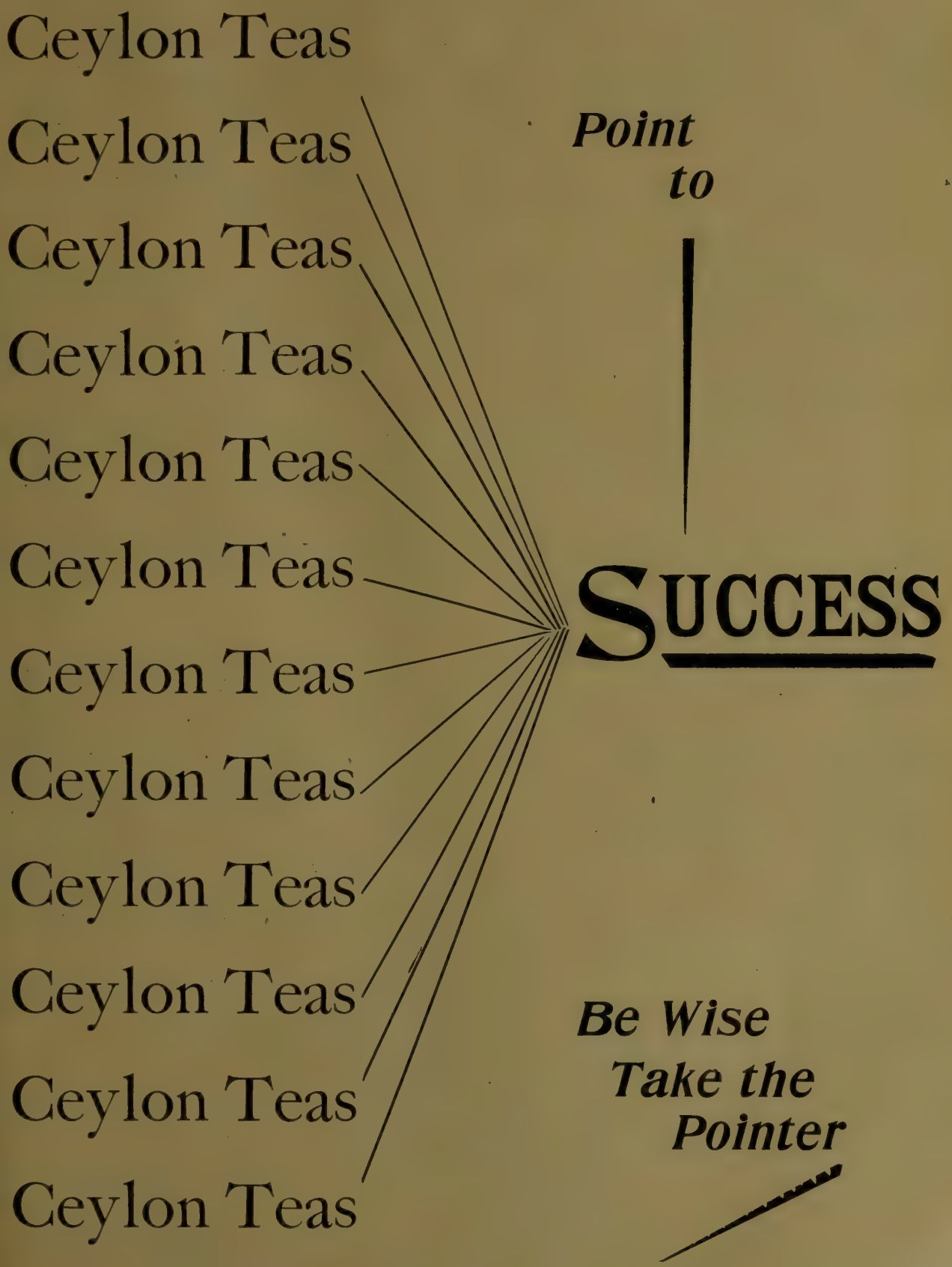
OVER
1,000,000
Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 30 Front St., New York.

LIPTON
TEA PLANTER
CEYLON


Ceylon Teas
Ceylon Teas
Ceylon Teas
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Ceylon Teas
Ceylon Teas
Ceylon Teas
Ceylon Teas
Point to
SUCCESS
Be Wise
Take the
Pointer

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

PRACTICAL BUSINESS ORGANISER

IN conversation with one of the keenest of business men and critics the other day, says The Northwest Merchant, the affairs of a certain widely-known and very extensive wholesale house of the Northwest were mentioned. "That concern," said the critic, "is a case of one-man power. The head of it is so thoroughly imbued with the idea that every transaction must come under his personal observation and be passed upon by himself, that he is not only working himself to death, but it actually interferes with the efficiency of everybody under him. There are two classes of men who have made conspicuous success—one is the believer in this one-man power business and the other is the practical organizer. The latter knows good men when he sees them ; he thoroughly organizes every department of his business and places a man over each who knows how to run it, and then he lets him run it, holding him accountable for results only. If the head of such a concern leaves business for a month he is not haunted with the idea that it will go to eternal smash before he returns. The other man believes in assuming all responsibility and, so far as he can, in doing all the work. I have seen many of them doing work which they could hire a $25-a-week man to do equally as well ; and the business conducted by these men depends so largely upon their actual and continued personal supervision that the loss of it for only a brief time means disorganization and possible collapse. Bankers are beginning to realize that the man with a faculty for organization and who builds up a business that can be conducted in his absence and not be disrupted at his death, is the safest man to loan money to. They are beginning to inquire more than ever whether the business on which they are expected to risk their capital is one that will stop when one man ceases to turn the crank."



THE ORDERS ARE GETTING THICK for

"SCIENTIFIC"

STOVE ENAMEL AND STOVE PIPE VARNISH

They are elegant goods to handle. They are CANADIAN and of HIGHEST QUALITY. Order through your wholesaler. See quotations.

Telephone 2905 TORONTO



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada — Montreal

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

Silver Dust
WASHING POWDER

For scrubbing, washing and cleaning of all kinds. Far more economical than soap. Try it yourself, and you will be able to recommend it.

SILVER DUST MFG. CO.
HAMILTON

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.



Athletes Need It . .

Johnston's Fluid Beef contains in concentrated form all the qualities of Prime Lean Beef.

Johnston's Fluid Beef — Gives strength without increase of flesh.

In Tins and Bottles.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS — **G.F. & J. GALT** — 42 SCOTT ST. TORONTO — BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. C. Sparkes, jr., general merchant, Dorset, has assigned to W. H. Lamont, Toronto. A meeting of the creditors will be held on the 14th inst.

P. J. Crevier & Cie, traders, St. Laurent, Que., have assigned.

The Port Fish Co., Toronto, has been closed out by the bailiff.

Isaac Hunt, grocer, etc., Southampton, has assigned to N. A. Ray.

C. Rickner & Co., fruits, Montreal, have assigned to Chas. Desmarteau.

Ross & Adamson, general merchants, Fort Saskatchewan, have assigned to F. F. Tims.

James Cain, general merchant, Huntsville, has assigned to Henry Barber, Toronto.

Lavertu, Louis & Co., general merchants, Lyster, have called a meeting of their creditors.

PARTNERSHIPS FORMED AND DISSOLVED.

G. Tremblay & Son, grain, Montreal, have dissolved.

A. Pelissier & Co., general merchants, St. Francois du Lac, Que., have dissolved. A. E. Pelissier continues.

CHANGES.

A grocery store has been started in Three Rivers, Que., by O. Duval.

F. Labreche & Co. have started a grocery business in Ste. Cunegonde, Que.

Maria Gamble, grocer, Loretto, Ont., has been succeeded by Geo. K. Keogh.

J. Leslie, general merchant, Blake, Ont., has been succeeded by Robert Walker.

Jackson & Johnson, grocers, Toronto, have been succeeded by J. A. Johnson.

Dame Rosalie Lalonde has been registered proprietress of the grocery firm of St. Jean & Co., Montreal.

SALES MADE AND PENDING.

The assets of the Montreal Sterilized Milk Co. have been sold at 15c. on the dollar.

E. H. Thurston, boot and shoe manufacturer, Montreal, is offering business for sale.

The assets of Charles Vaudry, grocer, Montreal, are to be sold by auction on the 14th inst.

The stock of Louis Montpellier, general merchant, Ripon, Que., has been sold at 52c. on the dollar.

The assets of Roy & Robinson, general merchants, St. Cyrille de Wendover, Que., are to be sold by tender.

Geo. Neibergall & Co., saw and stave mill and general store, Staples, Ont., are advertising stave and saw mill for sale.

FIRES.

Joseph Lachance, groceries and liquors, Quebec, has been partially burned out.

DEATHS.

W. Ryan, provision merchant, Toronto, is dead.

Richard Donald, grocer, Toronto, is dead. He died suddenly.

Henry Rinfret, general merchant, St. Raymond, Que., is dead.

C. H. H. Wadleigh, general merchant, French Village, Que., is dead.

Geo. L. Guilbert, of the Consumers' Wholesale Supply Co., Toronto, is dead. He died suddenly.

A PUNSTER ON EGGS.

An egg receiver gives the readers of a produce journal the following eggstremely sound advice: "I eggshort every shipper to see that each egg is eggsactly eggsamined, so that buyers will not be eggsasperated, and their loss off will not be eggsaggerated. Do this and you will often eggsonerate your consignee, and not think he has not eggserted himself in your behalf, or not eggshausted his patience in so doing."

LAKE MANITOBA RAILWAY AND CANAL.

Work on the Lake Manitoba railway and canal is being pushed forward. It will run from Gladstone, Manitoba, north 115 miles and will open up a new district, which is now only sparsely settled.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

A Reduction in Freights

and in cost of handling can be effected on small importations by employing us as shipping agents. **HOW?** Write us for particulars.

BLAIKLOCK BROS., MONTREAL

FALL IS COMING

Don't forget us for **Stovepipe Varnish.** You know our brands are reliable, and in this line, as well as in Stove Polish, it pays to handle the best goods.

Manufactured only by....

ALPHA CHEMICAL CO.

Write for Price List. **BERLIN, ONT.**



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.
No medical examination is required for our pension.
Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY
HEAD OFFICE, **Toronto, Can.**



MALLAWALLA

continues

to hold its own;

. the .

strongest proof of excellence.





Great Expectations

Are all fully realized in our goods. There is never dissappointment, because we have caused the public to rely upon first-class goods, and we have never broken faith.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



ASK FOR

MOTT'S



For the Whitest, Lightest and Sweetest Cakes use

Ocean Wave

Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

Western Fair

LONDON

September 10th to 19th

We invite our friends and patrons to visit the Fair and . . . . .

Call upon us and make use of our Offices and Sample Room

Our travellers will be in the house to meet you and extend you a hearty welcome. The large number of visitors calling on us in past years has been a source of gratification. We hope to see a larger number of our friends than ever.

T. B. ESCOTT & CO. - London, Ont.

Importers and Wholesale Grocers.

Record Breaking



We started importing **Southwell's** Goods in 1893.
In 1894 we made good headway.
1895 we more than doubled previous sales.
1896 we have hopes of again making a record.



Sole agents for Canada

FRANK MAGOR & CO., - 16 St. John Street **MONTREAL**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 10, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

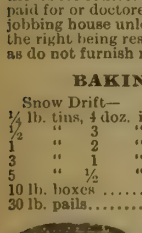
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ¼ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " " "	4 50
No. 5 " " " " "	7 20
No. 10 " " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 05
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
5, 3 strings..	2 40

Starch . .

LAUNDRY STARCH

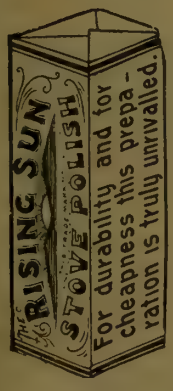
CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.





STOVE POLI H.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2s	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 90
Lobster, talls	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ¼s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" ½'s "	0 33	0 35
Sardines, Amer., ¼s "	0 04½	0 09
" ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " "	2	"	2 40	2 55
Comp Corn Beef 4-lb. cans			....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 25	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CELLULOID

TRADE MARK — REGISTERED

STARCH

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

A NOVEL INVENTION!
REQUIRES NO COOKING

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

Cocoa—		
Homeopathic, ¼'s, 8 and 14 lbs..	0 30	
Pearl, " " " ..	0 25	
London Pearl, 12 and 18 " ..	0 22	
Rock " " " " ..	0 30	
Bulk, in boxes.....	0 18	
	per doz.	
Royal Cocoa Essence, packages.....	1 40	
Cocoa— EPPS'.	per lb.	
Case of 11 lbs. each	0 35	
Smaller quantities	0 37½	

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb	
Caraccas, ¼'s, 6-lb. boxes	0 42	
Vanilla, ¼'s.....	0 42	
"Gold Medal" Sweet, 6 lb. bxs..	0 29	
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42	
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24	
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24	
Cocoa—	per doz	
Concentrated, ¼'s, 1 doz. in box..	2 40	
" ½'s, " ..	....	
" 1 lbs. " ..	....	
Homeopathic, ¼'s, 14 lb. boxes ..	0 33	
" ½ lbs. 12 lb. boxes.	0 33	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (¼'s)....	0 32	
Mott's Breakfast Cocoa (in tins).....	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate.....	28	
Mott's Caraccas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate.....	0 18	
Mott's Navy or Cooking Chocolate ..	0 27	
Mott's Cocoa Nibbs.....	0 35	
Mott's Cocoa Shells.....	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate. 0 21	0 43	
Mott's Sweet Chocolate Liquors. 0 19	0 30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio.....	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java.....	0 32	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 25	0 26
Crushed East India.....	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO.



	per doz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	$2 75
Gold Seal Brand, 4 doz. 1-lb. cans per case.....	2 00



Borden's Peerless Evaporated Cream	
Family size, 4 doz. in case..	2 00
Hotel size, quarts, 2 doz. in case	
Half-gallons, 1 doz. in case	
Gallons, ½ doz. in case	

Quality thoroughly guaranteed.

Biscuits

pay the grocer a good profit. Cultivate the sale of them. If you have only been handling two or three kinds, try the experiment of adding two or three more to your display. Keep them in a prominent place in your store. Keep them where your customers will see them. Keep them in good shape and they will sell themselves; that is, if you offer for sale those made by

The Toronto Biscuit & Confectionery Co.

A. W. Porte. **7 FRONT STREET EAST, TORONTO.** **S. R. Parsons.**

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.	per lb.	
Currants—Provincials, bbls	0 03¾	0 03⅞
" ½ bbls	0 04	0 04⅛
" Filiatras, bbls	0 04	0 04⅛
" ½ bbls	0 04⅛	0 04¼
" Patras, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 05
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 07½	0 08
Dates, Persian, boxes		0 05½
Figs—Eleme, 14 oz	0 08	0 09
" 10 lb	0 07½	0 09
" 18 lb	0 09	0 10
" 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05¼
" Selected	0 06¼	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes		
" Malaga—	per	ooz.
" Dehesa Clusters	3 75	4 00
Lemons—Messina, boxes	4 50	5 00
Oranges	6 50	7 00

DOMESTIC.	
Apples, dried, per lb	0 03 0 04
" evaporated	0 05 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 75
40 dy	....	2 80
0 dy	....	2 85
20 16 and 12 dy	....	2 90
10 dy	....	2 95
8 and 9 dy	....	3 00
6 and 7 dy	....	3 15
5 dy	....	3 35
4 dy A P	....	3 35
3 dy A P	....	3 75
4 dy C P	....	3 25
3 dy C P	....	4 35
HORSE NAILS— Canadian, dis. 50 per cent.		
HORSE SHOES— From Toronto, per keg	....	3 60
SCREWS—Wood— Flat-head iron, 80, 10 and 5 p. c. dis. Round-head iron, 75, 10 and 5 p. c. dis. Flat-head brass, 77½, 10 and 5 p. c. dis. Round-head brass, 72½, 10 and 5 p.c. dis.		
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]		
1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE— Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼
AXES—Per box	6 00	12 00
SHOT—Canadian, dis. 17½ per cent.		
HINGES— Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.		per lb.
25 lb. irons	0 04¾	0 05
No. 1		0 04½
No. 2		0 04¼
No. 3		0 04
TURPENTINE— Selected packages, per gal.	0 37	0 38
2c. extra outside points.		
LINSEED OIL— Raw, per gal	0 47	0 48
Boiled, "	0 50	0 51
2c. extra outside points.		
GLUE— Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

GELATINES

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.		
1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special .. qts., 1 doz., case	9 00 9 75
Ext. Special " " ..	9 25 9 75
Special Liqueur " " ..	12 00 12 75
Ex. Special Liq. " " ..	16 50
Ex. Special jorums " ..	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, "	4 75

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	$ 7 50
Small Med. "	7 50
Medium "	10 80
Large "	12 00
Spoon "	18 00
Beer Mug "	16 20
Tumbler "	11 50
Cream Jug "	21 00
Sugar Bowl "	22 00
Caddy "	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	c. per lb.	
Granulated	4.25	0 04.35
Paris Lump, bbls. and 100-lb. boxes	0 05¾	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅛	0 05¼
Very bright refined		0 03⅞
Bright Yellow	0 00	0 03⅝
Dark Yellow	0 03¼	0 03½
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark, per gallon	0 28	0 31
Medium	0 33	0 38

WANTS
..for..
September

STARCH
BRANTFORD STARCH
THE QUICKEST SELLER

The Brantford Starch Co., Ltd., - - Brantford, Ont.

Bright	0 38	0 43
Redpath's Honey		0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 30
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	5 00
" 1	5 00
" 2	5 00
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 00
" XX	1 40
" X	1 25
" Special Globe	1 00

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

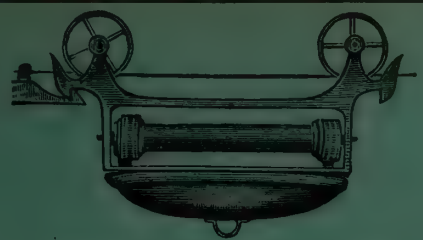
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

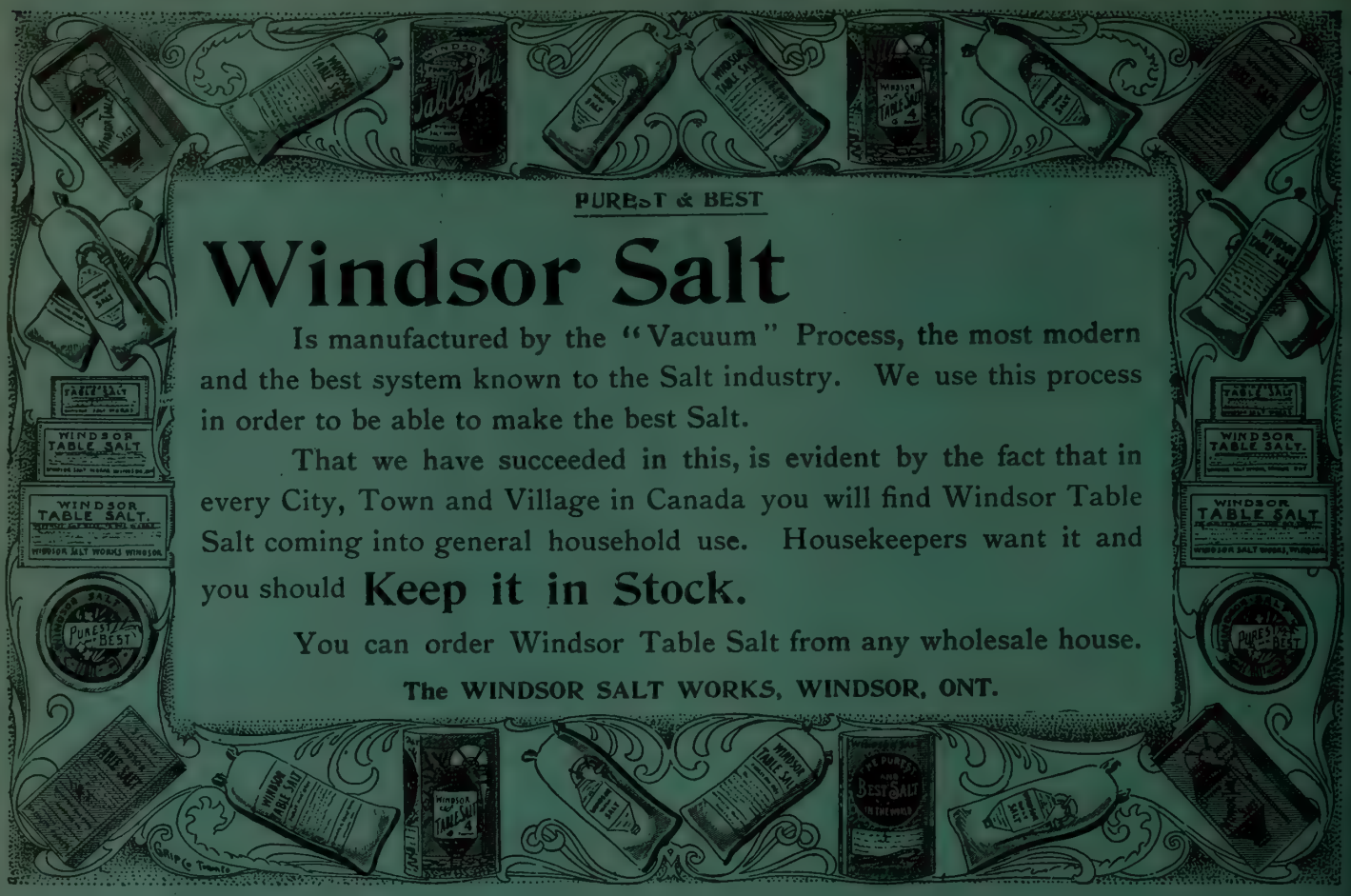
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



Fruit Jars

We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

CHARLES F. CLARK, President. EDW. R. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 30 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, SEPTEMBER 18, 1896. No. 38

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

SALMON IS HIGHER AGAIN

TRY

Marshall's Scotch Herrings

Are the "Finest Selected" of the Aberdeen Fisheries.

Kippers, Fresh, Bloaters, Herrings in Tomato, Anchovy and Shrimp Sauce.

And "CROWN" brand Salt Herrings in Kegs, etc.

MARSHALL'S Herrings are BETTER QUALITY, BETTER PACKED and more fish to package than any other brand.

Walter R. Wonham & Sons - Sole Agents in Canada - **Montreal**

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET



Montreal is headquarters for fancy groceries. The jobbers in that city are discriminating, and realize the advantage of handling strictly fancy Canned Meats. The following firms having carefully examined into the merits of the Helmet Brand Canned Meats and Soups prepared by Armour Packing Co., Kansas City, have laid in a full stock of these goods, and orders from the retail trade will have careful attention.

Birks, Corner & Co.,
Carter, Galbraith & Co.,
Caverhill, Hughes & Co.
Geo. Childs & Co ,
Hudon, Hebert & Co.,
Laporte, Martin & Co.,
Lockerby Bros.,
J. A. Mathewson & Co.,
D. H. Rennoldson.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

Pure Rich Strong Tea

Tea drinkers declare the teas of Ceylon the richest, purest and best. Grocers who wish to have a successful and permanent tea trade, should carry

Princess Louise and Victoria Ceylon Teas

Laporte, Martin & Cie.

Wholesale Grocers

70 to 78 St. Peter St.

MONTREAL.

The Best Cheap Match

The great quantity of these matches we are selling speaks well for their quality and cheapness. You must meet the demand for cheap matches Why not with the best?

Victoria Matches

Standard Goods THE Best to Handle

NEW ✦✦ PUREST ✦✦

BI-CARBONATE OF SODA
TRADE

MARK.
THE UNITED ALKALI CO.

PROCESS ✦✦ STRONGEST ✦✦

THIS BRAND IS ALWAYS RELIABLE

GENUINE

MACCARONI

Bears this name

P. CODOU

ONLY

Finest Quality

Manufactured

Fry's

✦ *Chocolates And Cocoas*

BEST VALUE FOR THE MONEY

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality Made

CHOICEST JELLY TABLETS

...FLAVORS...

Lemon	*Punch*	*Vanilla*	*Calves' Foot*
Orange	*Cognac*	*Champagne*	*Strawberry*
Cherry	*Raspberry*	*Madeira*	*Pine Apple*

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

CHOICEST JELLY TABLETS

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.
LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

CRESCENT BRAND
BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA
REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS
Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S
TRADE MARK
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

Nock Down . .

the first Grocery Traveller who calls on you and give him an order for a case each . . . . .

Quaker Oats

Pettijohn Breakfast Food

. . . . They are good sellers.

Rose & Laflamme

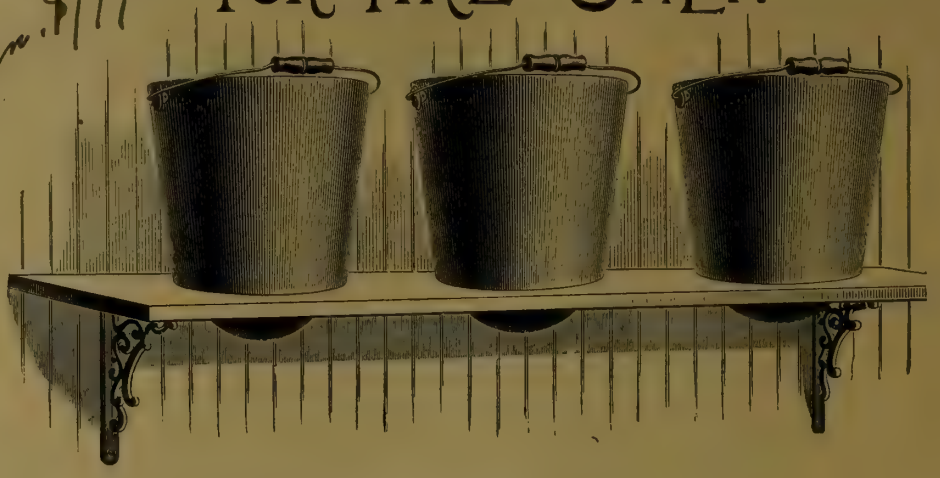
Eastern Agents

400 St. Paul Street

MONTREAL

RETURNED Jan. 9/97
Sent in to Toronto office

FOR FIRE ONLY.



"Put your trust in God,
but keep your powder dry.—CROMWELL

The fire brigade is a grand institution---but keep a few fire pails handy.

A small premium paid in the shape of a purchase for a few fire pails is a continual preventative against fire.

E. B. Eddy's fire pails are seamless, hoopless and will not water-soak ; their appearance is handsome, and they will adorn any building.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ; Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ; James Mitchell, Victoria and Vancouver ; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth—

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR. ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says:

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.

Gillard's New Pickle



Pungent, Aromatic, Delightful.

Tickle the palate in exactly the right spot every time. Compounded from the finest known ingredients under skilful supervision. Put up 2 dozen in a case.

Single case lots, $3.40 per dozen. **Five case lots, $3.30 per dozen.**

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation. . . .

Single dozen lots - - - -	**$1.75**
Barrel lots of 12 dozen - - -	**$1.60**

Sold by all Grocers

GILLARD & CO. **MAKERS** ***London, Eng.***

The power of

Cleanliness is Mighty

THIS HAS MADE THE

PEERLESS

"Lion" Brand Canned Goods

Head and Shoulders above any other Brand packed. We prove this by the very goods themselves when compared with others. That's exactly why BOULTERS' goods are so popular. Get a move on, if you have been napping, and sell them.

The LIVE Business Retailer will sell no Other

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 18, 1896 ($2.00 per Year) No. 38

DROPS FROM THE EDITOR'S PEN.

A merchant is known by the goods he keeps.

—

Gas is good in a stove, but not in a merchant.

—

The merchant is largely the fashioner of his own help.

—

Failure in life is the result of failure to grasp opportunities.

—

Success is the fruit of ideas cultivated by the harrows of action.

—

Push specialties and specialties will coax customers to your store.

—

Careless future buying sometimes means future commercial dying.

—

Help your clerks to develop themselves as well as develop your business.

—

Be a man, and you need not have much fear about this or any other life.

—

A driver that is brutal to his horse is not likely to be amiable to customers.

—

Business is a long race and the persistent plodder usually outstrips the erratic sprinter.

—

As a rule it is only with crooked people that a straightforward man does not find favor.

—

He who refuses to give every Tom, Dick and Harry credit is certainly deserving of credit.

—

The advertiser should be careful that he earns reputation as well as money by his advertisement.

—

Conditions are changing in business as well as in everything else, and, like men who lag in the race, merchants who do not adapt themselves to these changes will be hopelessly distanced.

—

The Silverites are engaged in the impossible task of soldering their fad to sound business ethics.

—

The advertisement, like everything else the merchant does, should be as near perfection as possible.

—

It does not matter how faithful a business man's employes may be, it pays him to remain at the helm.

—

Gratifying is it to note that the Canadian hen has been busy lately manufacturing for the English market.

—

Sugar has so far this campaign been a source of bitterness to all who have had anything to do with it.

—

He is not much of a man who for policy's sake is honest; but it is better to be honest for policy's sake than not at all.

—

Sharpness in business does not mean the ability to cut from the other party to a bargain more than your share of the profits.

—

Crudeness should not be despised as long as it is the right kind of raw material from which a good business man can be made.

—

Cutting prices is a boomerang which usually injures more him who cuts than him whose trade it is determined to undermine.

—

Tea cigarettes are among the latest of fads. While some like to steam their tea, there are evidently others who prefer to smoke it.

—

It does not matter much what a man's name is, but it matters a great deal, both in this world and the next, what his character is.

—

"Hasty Eating Defended," is the title of an article which appeared in a recent issue of a United States publication. Its author was probably a doctor.

—

Business timidity induces business femininity.

—

If the United States becomes a silver country it will not pass at par.

—

Judging from the tone of our exchanges, Indian and Ceylon teas are becoming what they are in many other countries, the popular teas

—

It is not surprising that Li Hung Chang should have had a Jol(l)y time in Canada when the Hon. Mr. Joly was deputed to look after his entertainment.

—

Is it not possible that some of the people missing in Toronto may have become lost in the many labyrinths of the new Union Station while looking for friends?

—

Energy displayed in collecting a bad account is commendable, but it would have been more commendable had the stable door been locked before the horse was stolen.

—

Some people who pose as the champions of the workingman are more solicitous for their own interests than they are for those whose cause they profess to have at heart.

—

Merchants who keep their eyes open for the interests of their customers are not likely to suffer because they have not another pair of optics to look after their own particular interests.

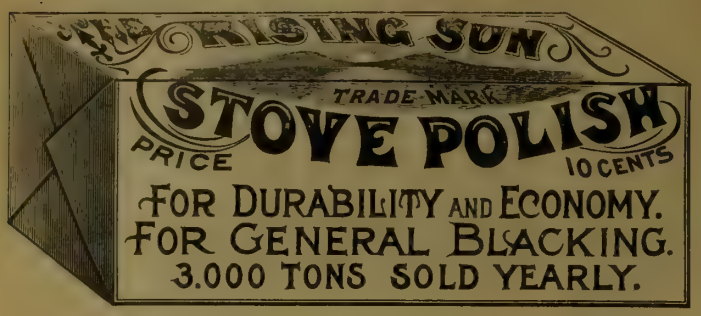
—

To make a donkey go it is a good thing to keep a bunch of carrots always before it. And the man is a donkey who does not keep the ideal always far enough ahead of him to keep him going.

—

People who are looking for situations wherein they will not have much to do, are likely to have much to do finding such places of ease.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

FISH FREEZING.

LAKE fish—whitefish and trout—have been supplied to the markets of the country after the close of the fishing season by the fishermen on the great lakes since the year 1868, says a writer in "Ice and Refrigeration." Before that time, when navigation closed in the fall with the coming of ice in the straits and the harbors, the supply of fish pretty generally ceased; but in 1868 a few tons of whitefish were frozen artificially, and since then the business has steadily increased from year to year, the estimated quantity handled in 1893 being 3,000 tons.

In freezing fish the stock should be perfectly fresh and should be frozen quickly and at a low temperature, as freezing does not improve the quality of the stock, but simply prevents its decay. The time occupied in freezing in "the Davis freezing pans" is generally about six hours, when the pans are properly packed.

These freezing pans are made of No. 24 Junietta galvanized iron, 28 inches long, 14 inches wide and 3 inches deep, fitted with a cover two and a half inches deep. The corners of the cover and pan should be turned, riveted and soldered, so as to be water tight.

The fish are packed in pans, backs up, so that when the cover is put on it will be in contact with the iron and the freezing mixture in contact with the metal to produce rapid freezing.

After the fish are placed in the pans, these are packed in non-conducting boxes or bins, between alternate layers of fine ice and salt, where they remain until the fish are frozen solid. About thirty pounds of Diamond salt to 100 pounds of ice is a good proportion. It should be well mixed, and should be put into the bins in layers about four inches thick, between the two layers of pans. This produces a temperature almost as low as zero F. on the outside surface of the pans, and the fish being in contact with the inside of the pan, it will be readily understood that the fish will freeze very quickly. After the fish are frozen they are removed from the pans to the storage-room.

Naturally at this low temperature, the fish being moist, they freeze solidly together, and also to the pan. To remove them pour cold water on the pan, which will draw the frost sufficiently from the iron to allow them to be removed without breaking a scale.

After the fish are taken from the freezing pans, it is necessary to put them in the cold storage-room as soon as possible, but before they are stored away they should be dipped in ice water for a moment, which will cover them with a thin film of ice, about a thirty-second of an inch in thickness. It makes no difference how low the temperature is, there is a certain amount of evaporation going on all the time, and by coating the fish in this way it prevents the evaporation of the juices of the fish just so long as the coating lasts. Fish frozen and treated in this manner, and kept in a temperature of 12 degrees below the freezing point of water, can be perfectly preserved for four to five months, in a perfect condition. Fish not treated in this manner in a very short time get discolored and lose their flavor.

The temperature of the storage room should be about 20 degrees, or 12 degrees below the freezing pont. The cakes of fish should be put in boxes, in which case the chances for evaporation are very much reduced, and the fish keep better.

It is best to always freeze fish just as soon as it is possible to get them from the water, since the fresher they are, the finer the flavor, and this flavor does not deteriorate in freezing. It is impossible to put a coating of ice on the fish, after they are taken out of the freezing pans, of sufficient thickness to last for a length of time more than stated, owing to the great evaporation in the storage-rooms.

Fish dry out about two and a half pounds to the hundred in freezing, but gain five pounds in a hundred by the coating process.

It is not necessary to dress fish before freezing. The less fish are handled the firmer they will remain. Fish in the natural state handle and look better than dressed stock.

The above description is freezing by what is known as the dry process, and is used by all dealers in the United States and Canada, all patents having expired.

A process of freezing fish in ice, patented in 1880 by the author, may be deemed worthy of notice. By it the fish are handled and go through the same process of freezing as above described, except that they are packed in fine pulverized ice in the pans before being frozen, and when taken out of the pans the fish are so solidly embedded and frozen therein that they are a part of the crystallized water; in fact, they are hermetically sealed and encased in a crystal jacket. Fish thus frozen and preserved have all the appearance of stock just taken from the water, as everything belonging to the fish is in the same natural condition that it was when alive in its native element, except that animation is suspended by the packing and refrigerating process; and so long as they are kept in this state there will be no change in their color, texture or taste, for they are hermetically sealed in ice; there is no chance for evaporation to take place, and the fish retain all their flavor and juices, and can be kept for ages in a fresh and perfect state.

"At the beginning of the present century a Siberian hunter discovered an entire mammoth frozen in a mass of ice, and another has since been found, both of which were so perfectly preserved that microscopic examinations of sections of some of the tissues were able to be made. It was found in Siberia, and the bones were set up and are now in the museum at St. Petersburgh," says the "Encyclopedia Britannica," Vol. VIII., page 125, ninth edition, under the heading of "Fossil Elephants."

"In 1800 a Russian naturalist, Gabriel Sarytschen, discovered the body of a mammoth wrapped up in a shroud of ice, and the body was in a complete state of preservation, for the permanent contact of the ice had kept out the air and prevented decomposition; the waters had disengaged the mammoth, which had been imprisoned in ice for thousands of years," says "The World Before the Deluge," by Louis Figuir.

The inference from the quotations is obvious.

COFFEE

Our sales are increasing every day. It will pay you to have a talk with our salesman about **L. S. & B. Blend.**

QUALITY AND PRICE WILL TELL.

LUCAS, STEELE & BRISTOL Wholesale Grocers **Hamilton**

Just arriving..

ex ss. Paris, a large consignment of the famous . . .



MECCA COFFEE

James Turner & Co. - - Hamilton, Ont.

BALFOUR & CO. - HAMILTON

Importers of Teas, Fruits, and General Groceries

We are offering exceptional values in Cleaned Currants and Selected Valencias. Every grocer should have our **Buckeye Paper Cutter** —three sizes.

Prompt shipment given to all orders. Prices right.

The Largest Pickle Manufacturers

in the world—the H. J. Heinz Co.—have given us the handling of all their Ontario business. We will carry stock and all orders will be filled from here.

H. P. ECKARDT & CO. - - TORONTO.

EMPLOYES AND LONG SERVICE.

IT always speaks well for a house that it keeps its employes a long time. Such a condition of affairs indicates a good selection at the start, fair treatment and faithful service. In the Old Country long connection between employer and employe is regarded as a favorable omen on both sides, and a man likes to quote lengthy, continuous service as showing steady merit on his part and the permanence and stability of the house.

Though we have not in Canada firms as long-established as those across the ocean, we seem to be in a fair way of following the safe old ways of British trade in this respect. The other day The Review had the curiosity to enquire of John Macdonald & Co. what the experience of this big house was in the matter of long terms of service. The answer showed that a careful record was kept of the dates when employes entered the office or the warehouse, and that an accurate statement could, if desired, be made up. Thinking the result would be of general interest, the courteous offer was accepted, and the details are here presented.

Taking the cases of employes who have been ten years and longer with the firm, the list begins with one man who has been there for 27 years. This is a long record. Two have been in the house for 22 years; two for 17 years; one for 16 years; four for 15 years; six for 14 years; one for 13 years; eight for 12 years, and six for 10 years. Men like this must naturally grow to be a part of the house, share the pride in its success, and make their own and their employers' interests identical.

The shorter records—short only by comparison—indicate the same permanence of connection. Five employes have been with the firm for 9 years; five others for 8 years; two for 7 years; seven for 6 years; four for 5 years; seven for 4 years; two for 3 years, and two for 2 years. Not less remarkable is the fact that of eighty employes now with John Macdonald & Co. thirty-seven have never been in any other house.

Taken altogether, this is a striking and creditable record, one from which neither the firm nor its staff need shrink, and The Review would be glad to chronicle others if they are forthcoming.—Canadian Dry Goods Review.

A WORTHY MAN DEAD.

Editor GROCER,—I see no mention in THE GROCER of the death of Alex. Taylor, general merchant, of Dromore, popularly called "The Laird o'Dromore," which occurred recently. His untimely death will be greatly regretted by hundreds of business men and travelers by whom he was highly respected. He was an extraordinary man. Beginning in a small way about 30 years ago, his success was phenomenal. I should like to see his life fittingly sketched by someone competent to furnish particulars. Such material would furnish the best possible stimulus and encouragement to those of us who are following after. It would be hard to find his equal for energy and push and all-round business ability, and he was always kind and hospitable in his home.

Yours, etc.,
F. W. VANLUVEN.

Battersea, Sept. 12, 1896.

REMARKS:—If any of our readers will furnish us with a sketch of the late Mr. Taylor we will gladly publish it.

THE EDITOR.

SCOTCH HERRINGS.

Editor GROCER,—Our friends, Marshall & Co., Aberdeen, inform us that they are now shipping the new season catch of finest selected kippers, fresh herrings, bloaters, and herrings in tomato, anchovy and shrimp sauce, in tins. They have also packed a large quantity of "Crown" brand salt herrings in barrels, halfs, firkins and kegs, of large and medium fulls, this season's catch, to meet the heavy demand from the Canadian market for their packing. They write that they have selected only the finest fish, of which their fleet of over one hundred craft have made a splendid catch.

Yours, etc.,
WALTER R. WONHAM & SONS,
Montreal, Sept. 14, 1896. Sole Agents.

ENGLISH PEELS THE FAVORITES.

A new order of things promises to rule on the Toronto market in regard to candied peels. Heretofore Leghorn peels have enjoyed the popular favor, but during the ensuing campaign it appears there will be little sold in lemon and orange peels except English goods. The reason advanced is that the latter are showing better quality.

There are, it appears, many factories competing this year for the Canadian trade, and on account of this rivalry buyers will have the advantage of close prices. Some shipments are already on the way.

PENAL OFFENCE TO COMPARE PRICES.

A rather drastic law has gone into operation in Germany. It makes it a penal offence, according to a contemporary, to compare prices, in public advertisements, with those of a competitor; to use the firm name or device of a competitor in a misleading manner; to induce an employe of a competitor to disclose any information which may have been confided to him; to retail certain goods contrary to agreement with the manufacturer, etc. Penalties range from six months' imprisonment to a fine of 3,000 marks. Editors and publishers, as well as printers of newspapers, periodicals and circulars, become liable as well as the authors of offences against the new law. It may be questioned whether prohibition of the first of the offences specified is not an extreme limitation of rights; but in other cases it seems to us just that some penalty other than a judgment obtained under a civil action should be imposed. It bears too heavily, however, upon editors, publishers and printers, who cannot be supposed to know that advertisements contain matter in contravention of private agreements, etc. In fact, there is in this law a restriction of the liberty of the press which takes us back to ancient times and is too retrogressive for modern enlightenment.

Five qualities to retail at

25, 30, 40, 50 and 60 cents per lb.

KURMA

In lead packages only. Handsomely labelled.

A good margin of profit for the Retailer.

The DAVIDSON & HAY Ltd.

Wholesale Agents . . . . TORONTO, ONT.

A Strong Point

and one that stands behind our oft repeated statement that "Quality Counts," lies in the increased demand this season for Pan Dried Rolled Oats from those who know its virtues best—our oldest customers. Is the experience of these successful merchants worth anything to you? Will you let us satisfy the doubt by sending samples—free?

From Manufacturer to Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East . . . . TORONTO

30 St. Francois Xavier Street . . . . MONTREAL

DELAYED SHIPMENTS.

THE recent blockade of the Galops canal on Saturday and the delay of some twenty barges, four tugs and the R. & O. N. steamer Passport, caused a heavy loss to shippers at Montreal. Accordingly, at a meeting of the Montreal Corn Exchange, Edgar Judge presiding, the following was adopted unanimously :

That this association respectfully begs to draw the special attention of the Hon. Minister of Railways and Canals to the great detention of grain-laden vessels and barges at the Galops canal owing to the low water and obstructions at entrance of that canal, and to the delay to ocean ships at this port consequent thereon ; and prays the Minister to order that extraordinary efforts be made for the immediate removal by dredging of such obstructions to navigation at this and other points on the St. Lawrence River and canals, whereby at least nine feet of water can forthwith be depended upon at all times.

In speaking on the resolution Mr. Thomson said that he considered it a matter of great importance to Montreal and to all Canada. The present Minister of Railways and Canals had been in office such a short time that he was probably not aware of what a delay of this kind meant, particularly at this season of the year. There was now from 7 to 7½ feet of water in this canal under certain conditions of the wind. A full nine feet was needed in order that the transportation of grain could be made at a profit. If the wind had not changed the barges would still be unable to move.

Mr. Robert Reford said that he had met the Hon. Messrs. Blair, Fielding and Dobell at Ottawa recently, and all of them had expressed their determination to have all necessary improvements made without delay. With the Corn Exchange strongly advocating it the matter would receive immediate attention.

The other speakers on the resolution were Mr. James Carruthers, Mr. John Torrance, Mr. A. G. McFee, Mr. William Stewart, Mr. James McShane. The motion was passed unanimously.

Mr. Hugh McLennan then introduced the following resolution, which was seconded by Mr. William Stewart :

That the passage of the Galops rapids being rendered unsafe by the low water in the river, this association respectfully requests that instructions be given to the lock master at the lift lock, Cardinal canal, to pass vessels down and up that lock on Sundays for the remainder of the season.

Mr. McLennan said that while he believed in stringent observance of the Sabbath, there were occasions when it was absolutely necessary to have the waterways open on this day, and such an occasion had now arisen.

Mr. Stewart said, in explanation, that an east wind meant a delay of perhaps two or three days. The canal was only used when the water in the river was abnormally low.

GROCERS NOMINATE OFFICERS.

The Montreal retail grocers, at their monthly meeting Thursday, made the following nominations for office holders.

President: S. D. Vallieres, John Scanlan, T. E. Manning, J. O. Levesque, V. Raby ; first vice : J. Scanlan, J. O. Levesque, S. Demers, W. Willison, R. B. Hall ; second vice : J. O. Levesque, B. Taylor, J. P. Dixon, W. Willison, H. Poirier, R. B. Hall; hon. secretary : S. D. Vallieres, T. Gauthier, B. Taylor, G. T. Vincent, C. E. E. Authier, J. O. Levesque, S. Demers, John Johnston ; treasurer : V. Raby, J. P. Dixon, C. E. E. Authier, N. Lapointe, T. Gauthier, Ald. Turner, W. Willison, R. B. Hall, P. Daoust.

Directors : A. D. Fraser, J. Belisle, W. P. Beaudoin, J. W. Carrignan, J. C. Cusson, J. B. Daoust, L. Denny, M. Delahanty, J. B. Deschamps, Geo. Graham, Jos. Gareau, Geo. Hayes, J. H. Howard, E. Houle, John Johnston, A. Jolicoeur, Thos. Kinsella, M. P. Laverty, A. Labrecque, N. Lapointe, P. B. Mesnard, Jas. O'Shaughnessy, P. O'Brien, H. Poirier, Jos Rabeau, C. C L. Tison, H Larose, J A. Dionne, Nap. Morin, William Monteith, Louis Archambault, Gideon Boisvert, J W. Barsalo, S. Cardinal, Frs. Chatillon, F. Decary, G Latreille, J. Monpetit, A. Racicot, W Strong, J Bte Vanier, G T. Vincent, D. Stewart, H. Macey.

If these are the ones you sell



Did you ever see any better ones ?

Sole Agents for Canada, ROBERT GREIG & CO., MONTREAL.

CROWN BRAND FLAVORING EXTRACTS

Made in forty different flavors—everyone absolutely pure and strong. We know—we make them. You may recommend them for they always give satisfaction.

FOUR CORNER STONES OF SUCCESSFUL BUSINESS BUILDING

MACK'S DOUBLE STARCH

A great trade bringer. Always used when once tried. Contains starch gloss, borax, gum and wax. A labor-saving boon to housekeepers. Try it, you'll find it sells quick.

A successful business is built by carrying only reliable and trustworthy goods. We don't know of any better or more honest articles, in their different lines, than the four we offer you this week. They are Business Builders and should be in the stock of every progressive grocer in Canada.

ROBERT GREIG & CO.

MONTREAL.

HUBBARD'S RUSKS

The most nutritious and strengthening food for infants and invalids. You can't recommend them too highly. They have won a large sale solely on their own merits.

SOLE AGENTS FOR CANADA.

TRYPHOSA THE NEW JELLY

A jelly powder flavored and sweetened — add only boiling water to make a delicious dessert; 3 dozen packages assorted flavors in each box A quick seller and a satisfactory purchase.

Extracts. You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.

Try a Case of . . . .

DALLEY'S BIRD SEED

One-pound packages packed in forty-pound boxes . . .

This seed is choice, and re-cleaned. Each package contains a cake of Bird Improver and cuttle fish bone. Put up in handsome containers, which make splendid shelf goods.

THE F. F. DALLEY CO. LTD., HAMILTON, CAN.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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UNBUSINESSLIKE PARLIAMENTARY METHODS.

IT is beginning to look as though the new Canadian Parliament has not freed itself from all the sins of its predecessor.

One of the chief sins of the old Parliament, which went out of existence in April last, was the reckless way in which it dilly-dallied with the business of the country and wasted public funds thereby.

When the first session of the new Parliament was called it was with the specific purpose of passing the estimates. This could have been done in two weeks, or three weeks at the outside, and then given the members plenty of time for loafing. But here is the House in session one month, and still the estimates have not been passed. And goodness knows when they will be.

Of course, if the House was prorogued within 30 days the members would not be entitled to their $1,000 indemnity: They would only be paid at the rate of $10 a day. And there is not the remotest doubt that this is what is actuating at least some of those who are managing to prolong the session.

Business principles ought to be applicable to parliamentary matters as well as to mercantile institutions.

Members of Parliament ought to be as solicitous for the public purse as employes that of their employers.

If employes in an ordinary mercantile institution were, by sloth and wrangling combined, to create overtime and extra pay for themselves and increase the cost of doing business generally, they would be deserving of not only the severest execration but dismissal as well.

Every member of Parliament who lends himself to unnecessarily extending the session of the House is like an employe who lends himself to the nefarious job of unnecessarily increasing the expenses of his employer, and may well be termed an unprofitable servant.

About one-fourth of the membership of the House is composed of men who are business men born and bred. If these men, irrespective of which party they belong to, would decide that, through evil and good report, they would do unto the country as they would that their own employes should do unto them, it would revolutionize the methods of transacting the business of the country.

Had the House got through in thirty days with the business it was specifically called to do, the members' indemnity would have cost the country about $60,000 instead of about $200,000, the sum it now will.

This is a lesson our legislators would do well to take to heart.

WORTHY OF THE HONOR.

PRESIDENT BICKERDIKE, of the Montreal Board of Trade, is busily advocating something at present that will appeal to all Canadians, no matter what their political opinions may be. It is the erection of a statue to the late Hon. Alex. Mackenzie in the Parliament grounds at Ottawa. Two other distinguished statesmen already have memorials there, Sir John Macdonald and Sir George E. Cartier. Mr. Bickerdike is not unreasonable when he asks that the memory of the Liberal chieftain be perpetuated in the same way.

No Canadian can deny that every throb of Alexander Mackenzie's heart beat with a desire for the welfare of his country. Those who were his keenest opponents have willingly admitted this, and his conscientious efforts in its behalf more than merit such recognition as the erection of a memorial in stone and bronze.

Future Canadians who read the history of their country, will find everything to admire in the stainless integrity of his public career.

His life's record is a shining example to young Canadians. He was a self-made, honest and successful business man before he entered politics, and this portion of his life-record will be one that future Canadians can copy to their own advantage.

Mr. Bickerdike is getting up a petition to the Government in power. It is certain to have no lack of signatures. That it will be successful seems certain, with his old colleagues in the place where they can give practical evidence of how they honor his memory.

A HINT TO HON. MR. PATERSON.

ACCORDING to a statement made in the House the other day, the people of Canada need not look for the Trade and Navigation Returns for 1895-96 till Parliament meets again next January.

This is most regrettable. The fiscal year closed June 30 last. Nearly three months have passed since then, and it is time even now that the public had the Returns in its possession. There is no Government report that is of so much general interest to the public. It reveals the character of the country's foreign trade, and hence is a most important document.

The reason that there has been a change of Government cannot be well advanced for the delay in the issuing of the report.

The necessary data has been for some weeks in the possession of the officials whose duty it was to gather it. This is evident from the readiness with which the Ministers are able to answer questions in the House regarding the trade of the last fiscal year.

THE CANADIAN GROCER is not blaming the head of the Customs Department, the Hon. Wm. Paterson, for the delay in issuing the returns. Not once since Confederation have these returns been issued with the promptness which they should be. It has always been delay. It is characteristic of the civil servants of the various departments under the Government that their duties shall be performed when convenience serves them. The convenience of the public is not a factor. They are not business men, neither as a rule have been the Ministerial heads of the departments. Hence, neither head nor tail were able to comprehend what the business interests of the country required.

Mr. Paterson, however, is a business man, and the country expects, and rightly so, that he will apply the same principles to the management of his department as he did to the management of his own business. He can show that this expectation had reason for its basis by insisting upon the Trade and Navigation Returns being issued forthwith. He has the power and should exercise it.

Probably never before, since Confederation, was as much interest as now being taken in the foreign trade of the country, particularly in regard to our exports, and to be compelled to wait six or seven months for the desired detailed information is a sad commentary upon the department, a disgrace to the country and a source of annoyance to the business interests of the community.

We want to know what we are doing in the way of foreign trade and we have a right to be supplied within a reasonable, and not an

unreasonable, time, with the information necessary to that knowledge.

The people of the United States were weeks ago in the possession of detailed statements regarding their foreign trade for the fiscal year 1895 to 1896, and if the United States, why not Canada? Yes, why not?

A CASE OF SUGAR DUTIES.

READERS of THE CANADIAN GROCER will remember that some time ago, when the late Government decided to impose a duty on raw sugar, there was trouble in regard to the duties at Montreal.

It was pointed out at the time that the duties did not go into force until the trade were officially notified of the fact. This the Customs authorities disputed.

This paper at the time took the stand that in every case where the law was not perfectly clear it should be the desire of the officials at Ottawa to administer it with the least possible friction. Such a course would foster a respect for the statutes, but a system of petty annoyances would do the reverse. It also pointed out at the same time that the action that the Department was taking in the case of the sugar duties came under the latter head.

This opinion was vindicated at Ottawa last week, when an important decision was given in the Exchequer Court by Justice Burbidge. It was in the case of the Canada Sugar Refining Co. vs. the Queen.

In 1895 the tariff on sugar was changed, so that a class of sugar which had been admitted free of duty became dutiable. Between the time that the sugar in question was free and the date the duty was imposed a cargo was on its way to the Canada Sugar Refining Co. in Montreal. When the vessel reported at Sydney, Cape Breton, to take on coal, but before it reached Montreal, the duty rate was fixed. The Dominion authorities held that the sugar was dutiable, and the Canada Sugar Refining Co. held otherwise, the port of entry being Sydney, where they exhibited their manifest. Justice Burbidge decided against the Government, in favor of the company. Therefore there is a loss to the Government of about $43,000.

TORONTO RETAIL GROCERS' ASSOCIATION.

THERE was a fair attendance at the regular meeting of the Toronto Retail Grocers' Association, held in St. George's hall on Monday night. President White presided.

Secretary Corrie presented the names of White Bros., Carlton street, and J. A. Johnston, Yonge street, for membership, and after the usual formalities had been complied with they were duly entered as members of the association.

The special committee appointed at the last meeting to interview the wholesale fruit men in order to see if some scheme could not be devised whereby the pedlars would not receive the advantage they now do over the regular dealers in the purchase of fruit, reported that the fruit men were unable to propose any means of removing the difficulty. It was decided to leave the matter in abeyance for the time being.

The question was raised as to whether it would not be better for all membership fees to be made uniformly payable at the beginning of each new year, persons joining the association in the middle or any part of the year to be charged an entrance fee proportionate to the time that remained till the end of the year. The Executive Committee was instructed to report upon the question.

Complaints having been made that some the members were not attending to the delinquent customers' lists as regularly as they should, Secretary Corrie was instructed to make a special effort to have a complete list prepared in time to be mailed with the notices calling the November meeting of the association.

The Excursion Committee reported that so far a surplus of $50 was realized from the recent annual excursion to Niagara Falls and Buffalo.

ANOTHER CUT IN VEGETABLES.

The other week sharp cutting in the price of new pack canned vegetables was noted at Montreal. It has been repeated this week, when Ontario packers offered 500 and 1,000 package lots of corn at 51½c., and tomatoes at 57½c.

This is a cut of 8½c. in one case and 2½c. in the other case on the extremely low price offered a fortnight ago. The offers did not induce any trading; in fact, from all accounts they have unsettled the market still further.

HONORING A RETIRING PARTNER.

A pleasant event took place the other evening at the residence of Mr. R. Herron, 49 Tupper street, Montreal. This gentleman has recently retired from the firm of Ewing, Herron & Co., the well-known spice and coffee firm, after 40 years connection with the spice and coffee business of the commercial metropolis. The firm and employes could not let the opportunity pass without showing tangible proof of their esteem, and duly presented Mr. Herron with a magnificent traveling case. After exchanging pleasant compliments, the happy gathering retired to share his well-known hospitality.

NEW CURRANTS.

THE first samples of new season's Grecian currants reached the Toronto market the early part of this week. The quality is not, on the whole, first-class. Finest Vostizzas present a very good appearance. In other kinds the fruit is small and rather liberally sprinkled with red berries. Even in the better grades of fine Filiatra and Patras fruit these features are marked.

The strength of the currant market noted in previous issues has not only been maintained, but increased, a cable this week announcing an advance of 6d. for the second direct steamer.

Estimates of the new crop vary considerably. A month or so ago it was placed at 200,000 tons, but, through alleged damage by the peronosporos, the yield is estimated at from 160,000 to 180,000 tons. Last year the crop was 177,000 tons, the largest up to that time on record.

This year France, which last year took 26,500 tons of Grecian currants, is not expected to take nearly as much on account of the largely increased vintage of that country this season. In southern Germany, however, where there has been a revival of the wine-making industry owing to the low price of currants, there is expected to be an increased consumption. Stocks in the United Kingdom were a month ago estimated to be 12,000 tons less than a year ago, while Holland, Belgium and Austria were practically without stocks. Although Russia has imposed a heavy duty on currants, to go into effect in January next, the requirements of that country are estimated at 50,000 tons, or double the quantity it took in 1895.

The trade will remember that some time ago the Grecian Government amended the restriction law by making it compulsory that 15 per cent. on exportation be contributed in kind by exporters, without their having the option, as hitherto, of substituting money for currants. It will probably take 25,000 tons for this purpose, while 170,000 tons is what is estimated to be required to satisfy the demands of the foreign trade. The total requirements for all purposes, including the 15 per cent. retention, is placed at 195,000 tons.

Last year, as we have already stated, the crop was 177,000 tons. Of this, up to the middle of August last, 166,000 tons had been exported, the distribution, together with that of last year, being as follows:

	1895. Tons.	1894. Tons.
To the United Kingdom and Australia	60,500	64,500
" the United States and Canada	14,500	10,000
" France	26,500	15,000
" Russia	25,000	29,000
" the rest of Europe	39,500	26,500
	166,000	145,000

THE SURPRISE SOAP GUESSING CONTEST.

MAYOR R. J. FLEMING, of Toronto, the referee in the Surprise soap guessing contest at the Industrial Exhibition, handed out his decision on Monday afternoon. The winner was Mr. W. K. Rymal, a farmer residing three miles north-east of Dundas, Ont., near a place called Rock Chapel.

The winning guess was 476 lbs. 2¾ oz. net. The actual weight of the soap was 476 lbs. 2½ oz. Eight of the other guesses came within half an ounce of the correct weight.

The winner is aged 70 years, and is still actively engaged in agricultural pursuits.

Immediately on receiving the Mayor's award Mr. Henry Wright, the Toronto agent for Surprise soap, telegraphed Mr. Rymal the result. And next morning, to make sure that Mr. Rymal was a real person, he took the train for Dundas. From there he took a conveyance for Mr. Rymal's farm. Arriving there he asked for that gentleman.

"There he is, out in that field at work," came the reply from one of the members of the family.

Off across the fields Mr. Wright tramped, his mind doubtless being carried back to the days when he tramped through the heather in Bonnie Scotland.

"How do you do, sir," said Mr. Wright, as he came within hailing distance, vigorously mopping his brow at the same time.

"How do you do," replied Mr. Rymal, as he paused in his work.

"Is your name W. K. Rymal?"

"It is."

"Were you at the Toronto Exhibition?"

"I was."

"Did you see that big cake of Surprise soap?"

"I did. And had a guess at it, too.

"What weight did you guess?"

"Let me see," rejoined Farmer Rymal, as he took off his hat and meditatively scratched his head. "O, it was 476 lbs. 2¾ oz."

"Well, you have won that $800 piano," exclaimed Mr. Wright, unable to contain himself any longer.

"Gee whizz!" ejaculated the old man as he threw down the tool he was handling. "But you don't say so. Oh, man, dear, you are fooling me."

"No, I am not. It's the Gospel truth," rejoined Mr. Wright, as he kind of affectionately laid his hand on Mr. Rymal's shoulder. "But, say, didn't you get a telegram about it? We sent last night," queried the soap man.

Just then the telegram in question was brought out to the field. Rock Chapel being three miles from Dundas, the nearest telegraph station, it had not reached its destination till shortly after Mr. Wright's arrival.

"Well," soliloquized Mr. Rymal, "for 30 years I have led our choir at Rock Chapel and never got one cent for doing it. And I wouldn't be surprised if this isn't remuneration for it. I am a good guesser. Have the reputation for it in this neighborhood. I can tell the weight of a pig to a pound. But, say, I never expected to win that piano. I thought when I looked at that big cake of soap that the whole business was a fake. In fact I said: 'O, some friend of the firm will get that piano.' Well, I've got two organs. I can play them, and I suppose I'll be able to play the piano. But, say, are you sure I'll get the piano?" concluded Mr. Rymal as he turned to Mr. Wright, laying one hand on his arm.

"Get it, why of course you'll get it," replied Mr. Wright. "Don't bother yourself on that score."

Then Mr. Rymal pressed Mr. Wright to stay for dinner, but the latter was compelled to deny himself what would have been a great pleasure to him.

The successful guesser is a cousin of the late Joe Rymal, the ex-M.P., and is highly spoken of by those who have his acquaintanceship.

Before being shipped to Mr. Rymal the piano will for a few days be on exhibition in the window of Michie & Co., 5½ King street west, Toronto.

And thus successfully endeth the big soap-guessing contest.

AN EARLY-CLOSING CASE.

SOME time ago the Recorder of Montreal refused to deliver judgment in the early-closing case of Fournier vs. Baker.

Although the defendant pleaded guilty to the charge, the Recorder refused to render judgment, where upon Mr. Fournier took out a mandamus to force him to do so. The case came up before Judge Charland, who, on Monday, rendered judgment on this important and interesting issue. After setting forth the circumstances of the case, the court remarked that the Recorder had not pleaded to the action, leaving it entirely in the hands of the judge and simply filing his notes on the judgment in a previous case of the City v. Dame Rasconi, when he dismissed the action. From these notes, it appeared that the magistrate's present refusal to render judgment rested on the injustice and iniquity of the bylaw referred to, as interpreted by him. Now the case of Fournier vs. Baker was not one in which the magistrate could exercise his discretion and indefinitely postpone the judgment. The Recorder had not recused himself, nor had he been recused by either of the parties who were interested in getting a decision. A judge must faithfully carry out the law, and he has no right to shun the obligation under which he is to decide a case which comes before him within the limits of his jurisdiction and which he has heard, under pretence that such law is unjust and may give rise to serious inconvenience or produce deplorable results. A magistrate is obliged to either condemn or absolve, and while the Superior Court cannot dictate to a judge of an inferior jurisdiction in what sense he must render judgment, it can certainly force him to decide one way or the other a case heard before him. For all these reasons, the present mandamus must be maintained, and the Recorder ordered to render judgment in the case of Fournier vs. Baker within eight days.

EXCITED SULTANA RAISIN MARKET.

The market for Sultana raisins has been attracting a great deal of attention during the last ten days on account of the sharp advances there have been in prices.

There have been advances nearly every day. On Wednesday there was a jump of 1s. per cwt., making a total advance of 4s. in about ten days.

The cause of these sharp advances is the damage by rain to a crop already known to be short.

THE RECORD RAISIN SHIPMENT.

There was a circumstance in connection with the first shipment of Arguimbau's raisins which arrived on the Toronto market on the 5th inst., which was not noted in our last issue. And that was, the particularly quick time the shipment had made.

The steamer Patria, having the fruit on board, left Denia on August 18, and the goods reached Toronto via New York on September 5, or 18 days from Denia. This beats all previous records.

The quickness of this shipment may be realized when it is remembered that it usually takes from 15 to 18 days to cross from Gibraltar to New York, let alone the time that is spent in the Mediterranean.

WOODENWARE MEN MEET.

A meeting of the Woodenware Association of Canada was held the other day in the office of R. & T. Jenkins, Toronto. No change was made in prices and discounts. The question of delivery was discussed and THE CANADIAN GROCER understands some changes may be looked for later on when trade conditions are somewhat improved.

BEAT HIS OWN RECORD.

C. E. Colson, Montreal, has just returned from a western trip, and says he found business much better than he anticipated. In Crosse & Blackwell's peels he beat his previous records. Some years ago the duty was advanced and peels were partially manufactured in Canada. This cut seriously into their trade, but local makers, finding it difficult to compete in quality and price, have nearly all given up the manufacture, hence the large increase in import orders for Crosse & Blackwell's brand.

PERSONAL MENTION.

Mr. Arch. Hutchison, of the St. Lawrence Starch Co., Port Credit, is back from a pleasant trip to Europe.

W. D. Stephens, manager Geo. Glass, Port Hope, was a visitor to the Fair last week.

Geo. Glass, Port Hope, also visited Toronto last week.



Li Hung Chang

Has come and gone. He of the Three-Eyed-Peacock-Feather and Yellow Jacket has swept from before us with all his Oriental Magnificence and will shortly take active steps in the shipment of our direct importations from his tea gardens.

Already in store we have China Blacks of unusual excellence—for blending or straight teas.

Incidentally we might mention that we have yet a few short lines of our first shipment of New Season's May Picked Japans—values that can't be beaten.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.



Quick Despatch

We don't say much about this, but our constant endeavor is to place goods in the hands of our friends with the least possible delay. Our facilities for shipment are the most adequate in Western Ontario. Our shipper is an adept—careful, accurate and prompt—and the trade can at all times rely on every precaution being taken to get goods off at once.

YOUR SPICE TRADE is large at this season. You want the best, and can't afford to wait. Our stock of pure goods is complete and prices low.

GILLARD'S PURE PICKLING SPICE, in 5 and 10 lb. boxes, pails, and loose, is a dandy—pleases consumers every time.

WE SELL GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE.

W. H. Gillard & Co. *Wholesalers Only* ***Hamilton***

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE during the past week has been fairly satisfactory, as far as volume of business is concerned, at any rate. As a rule, the wholesale merchants are in good spirits as a result of their intercourse with the country customers, who brought in favorable reports regarding the outlook. There is still a good deal of sugar moving, and although the refiners' quotations are much about the same as a week ago, wholesalers' figures are fractionally lower. In canned goods there is scarcely anything doing in any kind, all buyers being disposed to stand off. There is a fair movement in teas at steady prices The first shipment of new season's Valencia raisins has been moving off in small lots, and the supply has been pretty well exhausted. Currants are in good demand and firmer in the primary market.

CANNED GOODS.

The disposition on the part of buyers of all kinds of canned goods to hold off is even more marked than it was a week or two ago. This is particularly true in regard to salmon and vegetables. Rumors of low prices are rife, and the market is demoralized For extra sifted peas, the supply of which is said to be light, a good demand has been experienced by some houses. We quote: Tomatoes, 75 to 80c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35 in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The demand has been good for green Rio coffee of fine quality, and the shipments received a week or so ago have been pretty well cleaned out. Further shipments are on the way. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to25c.

SYRUPS.

Business is still quiet in this line. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The movement is fair and it is expected to improve from this out. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The outside markets have again had another weak turn. A feature of the situation is the fairly good demand that is being experienced in New York. The American Sugar Refining Company has issued a statement to the effect that there will be no decrease in the price of refined sugar either this week or next, and this appears to have imparted some confidence. On the Canadian market refiners' quotations are the same as they were a week ago, but jobbers' figures are practically lower, owing to competition. The ruling wholesale price for granulated is now 4 3-16 to 4¼c. per lb., and for yellows, 3 3-16c. for dark to 3¾c. for bright.

SPICES.

The movement is fair, particularly in pickling spices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

As before there is a fair trade doing in tapioca and sago, but rice is quiet. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Nothing new has developed during the week. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Jobbers report a fair trade, especially in Japans, Indians and Ceylons. There are

Washboards!!

After you have tried all of the lines "just as good as the S.B.," send us your order for the original . . . . . .

SOLID BACK GLOBE

We guarantee every board bearing our name. . . .

WALTER WOODS & CO.
Hamilton

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous. Does not Stain Linen.
FLUID, OIL, POWDER, &c.

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IMITATIONS . .
. . OF . .
"SALADA"
CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take them back if they are not satisfactory. Dealers, beware of them.

P. C. LARKIN & CO.
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GEO. MANN, 318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

samples of attractive Ping Suey gunpowder teas on the market, which show good value at from 10 to 23c. The most attractive values are from 15 to 17½c. The teas will be here in about ten days. Some good values in China teas generally are being shown. "I never saw such values before" said a broker, and a wholesaler corroborated it. In Foochow teas—Pangyongs, Packlums and Pekoe Congous—good style and draw are being shown at from 10 to 13¼c. and in Packlings some fair style and fair draw have been shown at from 11½ to 12c. in boxes. In Japan teas at from 15 to 17c. per lb. buyers have so far held back. As the exports in this line have been limited so far, spot goods are scarce, and sellers are holding for better prices. May and June teas at from 23 to 25c. are practically not to be had. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

During the past week there has been an advance of 6d. The first samples of new season's currants are to hand, but, as noted in our editorial columns, the quality, outside Vostizzas, is not first-class, there being a great deal of small and red fruit. We still quote as follows: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4⅛c.; do., half-bbls., 4⅛ to 4¼c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

In Valencia raisins considerable business has been done in all the best brands per Avlona, now loading at Denia, but buyers have been compelled very reluctantly to pay an advance of ½c. per lb. on last year's prices. The second shipment is expected within a few days. The ruling prices for goods which arrive by first shipment are: Off-stalk, 6c.; fine off-stalk, 6½c. Old off-stalk is quoted at 4 to 5c. The first shipment has been about exhausted.

Sultana raisins are in steady demand, with 5½ to 6½c. as the ruling wholesale price.

Cables regarding Bosnia prunes are rather conflicting. Some sales have been made at very low prices, while other quotations are maintained at rather high figures. There is not much demand, and what business is being done is principally with those packers who are ready to accept lower figures. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

California fruits are quiet and nominally unchanged. We quote wholesale prices as follows; Apricots, 8 to 14c.; peaches, 5¾ to 8½c. in bags and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

There is not much demand for foreign green fruit of any kind. New season's lemons are on the Toronto market this week, and they are selling at $5.50 to $6. There is a fair demand for sweet. The price of bananas is unusually low, the receipts being liberal and the demand poor, scarcely anyone but pedlars handling them at the moment. Tomatoes are in fair request. There are a good many peaches still coming forward, and there is a demand for good stock. Plums are a little firmer, the season being nearly over. The wholesale men are not doing much in apples, the farmers doing most of the business. In grapes, both the supply and demand is fair. We quote: Oranges—Rodis, $7 per box. Lemons—Maoris and Sorrentos, new season's fruit, $5.50 to $6.50; Messinas, old stock, $4.50. Bananas, 50 to $1; cocoanuts, $4 to $4.25 a sack and 60c. per doz.; tomatoes, 20 to 30c. per bushel, and 10 to 15c. per basket; Jersey sweet potatoes, $2.75 to $3 per bbl.; apples, 75c. to $1 per bbl.; pears, 25 to 30c.; peaches, 75 to 90c. for Crawfords and 30 to 75c. for common; plums, 30c. for blue, 35 to 40c. for Lombards, and 40 to 50c. for green; grapes, 1½ to 2c. for Concord, 2 to 2½c. for Niagara, 2½ to 3c. for Delaware, and 2 to 2½c. for Rogers.

BUTTER AND CHEESE.

BUTTER—An easier feeling obtains in the butter market. Receipts during the week

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JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
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YOUR CONSIGNMENTS
FRUITS
CAREFULLY HANDLED BY
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Wholesale Fruit and Commission Merchants
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have been heavy, while the consumption has been light. There is nothing but good butter selling, and there is a tendency to accumulation. In order to effect sales it is often necessary to shade prices. The English market is not quite as firm as it was. We quote : Dairy butter—Tubs, 13 to 14c. for good to choice ; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 14 to 15c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 18 to 20c., according to make.

CHEESE—The market is not as active as it was, either locally or on export account, on account of the high prices on the cheese boards, buyers and sellers being apart. We quote 9 to 9½c. for good cheese.

COUNTRY PRODUCE.

BEANS—Practically nothing doing, and quotations are nominal at 75 to 85c.

DRIED APPLES—There is no demand. Some offers are heard at 2½c. f.o.b. for extra bright stock, and there have been a few transactions at that figure, but, as a rule, no interest is being taken in the market.

EVAPORATED APPLES—Jobbers are quoting 5⅜ to 5½c. for prime new stock, but there is nothing doing. We hear of offers of 4 to 4½c. f.o.b.

EGGS—Receipts are larger and sales more difficult to make, with prices being shaded for large lots. A feature of the market is the quantity of culled eggs which are being offered; the good stock have been exported. This culled stock has in some instances realized from 5 to 6c. per dozen. The English market is a little easier, 3d. per 110 dozen less being realized than a week ago. We quote : Single cases, 13c.; larger lots, 12 to 12½c.; No. 2 stock, 6 to 8c.

HONEY—We hear of an odd sale at 8c. for strained, but trade in honey is as a rule quiet. We quote : Strained, 7 to 8c., in 50-lb. tins, and comb at $1.75 per dozen.

POTATOES—The offerings are fair and the market is easier at 40 to 50c. for farmers' lots, 45c. for cars on the track here, and 55c. for potatoes out of store.

PROVISIONS.

Trade has been active in all lines, especially in lumbermen's supplies, such as barrel pork and long clear bacon. Smoked meats are in good demand. The same may be said in regard to lard. Stocks of all kinds of provisions are light.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots ; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c. ; small hams, 11 to 11½c. ; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD— Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50 ; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

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also Maracaibo, Rio and Mocha Coffees
Samples and particulars on application.
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Egg Cases supplied on application.
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All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
Jas. McLauchlan & Sons Biscuit Manufacturers Owen Sound, Ont.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts of grain continue fair. We quote : White wheat, 65 to 67½c. ; red, 65 to 66c.; goose, 49 to 50c.; oats, 21 to 21½c.; peas, 40 to 42c.

FLOUR—The price of straight roller is from 10 to 15c. per barrel higher, and although quotations of other kinds have not been altered there is a better feeling and the millers are looking for higher values, the price of wheat having appreciated something like 2c. per bushel during the past week. We quote in carloads on track, Toronto: Manitoba patents, $3.85 ; Manitoba strong bakers', $3.45; Ontario patents, $3.75 to $3.85. Straight roller is about $3.20 to $3.25, Toronto freights.

BALED HAY—The demand is fair, with choice quoted at $10.75 to $11.25 on track in carload lots.

BREAKFAST FOODS — Business is improving a little, although but very little. We quote : Standard oatmeal and rolled oats, $2.60 ; rolled wheat, $2 to $2.15; cornmeal, $2.45 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

Business keeps fairly active. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack ; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote : F.O.B. barrels, 70c. ; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Trade is fairly active at unchanged prices. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

FISH AND OYSTERS.

The supply of fish has not been very good, but there has been an improvement in this respect during the past week. White fish is quoted at 7½c., and trout at 7c. Oysters are quoted at $1.40 for standards, and $1.75 for New York counts.

MARKET NOTES.

There is an easier feeling in butter.

Canned meats have advanced 5 to 7 per cent. during the past few days.

Currants are cabled 6d. dearer for shipment by second direct steamer.

New season's lemons are on the Toronto market this week. They are Maoris and Sorrentos, and are bringing $5.50 to $6.50 per box.

Samples of new season's currants were received on the market this week.

Some 65,000 barrels of apples left Canadian and United States ports for England last week. The fruit was mostly American.

Cables received by P. L Mason & Co., Toronto, on Wednesday, announce a further advance of 1s. in Sultana raisins, 1s. in selected Valencia raisins and 2s. in Eleme figs. In each instance the advance was due to damage by rain to the new crop.

QUEBEC MARKETS.

MONTREAL, Sept. 17, 1896.

GROCERIES.

THE Exhibition has not improved the jobbing demand for groceries. Rather the reverse, but, nevertheless, several of the staples exhibit activity. The brisk demand for sugar continues, yet values continue easy in tone. Syrups have been asked for, but molasses is dull and easier. Dried fruit of all kinds are in active demand for forward shipment and in every line prices show a firm to upward tendency. Coffee again shows easiness, except in Maracaibo, which is held strong, while enquiry for tea is not as brisk as it was last week.

SUGAR.

Raw sugar has continued weak and the fact is not calculated to dissipate the easiness in refined that has ruled for some time. Demand has been, if anything, better in a local way for refined sugar, both granulated and yellows. It has not prevented, however, the shading of prices for round lots at the refineries and it is understood that quite a good deal of purchasing has been done by jobbers in this connection during the week. We quote in a jobbing way : Yellows, 3 to 3⅓c., and granulated, 4⅛ to 4¼c. as to grade.

SYRUPS.

There is no change in the situation of this market. There has been a good demand for small lots, as noted last week, and prices hold steady at 1½ to 2¾c. per lb. as to quality.

MOLASSES.

Demand for molasses is exceedingly slow, and though no quotable change can be cited, it is not improbable that sellers would shade their price for round lots. Business of this sort is, in fact, noted at 27 to 27½c. for Barbadoes, which is ½c. less than was possible a week ago. In a jobbing way also, though values are still nominally quoted at 30 to 31c., the range would very likely be shaded.

RICE.

There has been a good steady trade in rice, with no change in prices. We quote : Crystal Japan, $4.75 to $5 ; standard B., $3.45 ; polished Patna, $4.75 to $5 ; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There is no change in the spice market. Demand is confined to small lots and no change is looked for immediately. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market continues weak and values again this week show an easy tendency, with the single exception of Maracaibo. We quote: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The improvement in the market noted last week has not been maintained, though some round lots of Japans aggregating 3,500 packages of medium to fine at 15 to 22c. and some Ceylons at 17c. between houses have taken place. We quote as follows : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The activity noted in California raisins has been continued in the matter of business for forward delivery. All advices from the Coast strengthen the idea of firm to higher prices, and the fact is being recognized in the greater urgency of buyers. We quote for forward delivery : 2-crown, 5 to 5¼c.; 3-crown, 6 to 6½c.; and 4-crown 7 to 7½c., the inside figures being very difficult to secure.

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STRATHROY PEAS AND FRENCH PEAS
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One case as sample will convince you of their superiority.



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Crushed Java and Mocha Coffee (XTR)

It will pay you a handsome profit
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25 and 50-lb. tins. Price, 22c. crushed
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Is the best 25c. package Ceylon Tea on sale. A handsome package—excellent value in the teapot—and **a sure seller.** 1-lb. package only—black or mixed—19c. per lb.

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WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

Valencia raisins continue strong in tone in sympathy with firm advices from Denia, and our former range of 6 to 6½c. may be repeated for fine off-stalk. It seems also certain that the supply of selected and layers this year will be in limited supply, and prices are expected to be ½ to ¾c. higher than last year. No business for importation has yet been noted in these grades.

Currants are cabled very firm, and it is doubtful if importers could do better than 4c. per lb. for barrel stock Provincials.

The firm advices on prunes continue, and any stock in hand is firmly held. California are offered firm at 6 to 11c., while no spot quotations are possible on French or Austrian.

Evaporated California fruits are strong and in fair demand. Peaches have sold at 8½c.; apricots at 12½c., and pears at 9c.

Figs are featureless at 9 to 10c. for ordinary and 13 to 17c. for fancy.

Dates, nominal at 4½ to 5c.

NUTS.

These have been receiving some attention in an import way. Advices on Brazils are firmer, indicating an upward tendency in values. Filberts also are firm in tone and walnuts steady, but almonds rule easy. We quote: Grenoble walnuts, 11 to 11½c.; Brazils, 11c.; almonds, 10½ to 11c.; filberts, 7 to 7½c.; peanuts 7 to 9c., and cocoanuts, $4 to $4.25 per 100.

CANNED GOODS.

The demoralization in canned vegetables continues, and, as is specially noted elsewhere, very low offers have been made this week. We quote: Tomatoes, 65 to 75c.; corn, 65 to 75c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There has been a fair business in green fruit during the week. Apples have been a large receipt, and are lower at 50c. to $1 per bbl. Peaches have ruled firmer at 75c. to $1.25, while plums continue easy at 20 to 40c. No quotation can be given on bananas, which are a glut on the market. Lemons continue steady at $2 to $3.50 per box, and Jamaica oranges at $6 to $6.50 per bbl.

COUNTRY PRODUCE.

Eggs—The firm feeling in eggs is maintained, prices being ½c. higher at 11½ to 12c.

Beans—Unchanged, with a quiet trade at 70 to 75c., car lots, and 80 to 90c. in a small way.

Hops—Dull and steady at 5 to 7c.

Honey—Steady at 10 to 12c.

Potatoes—Small trade at 35 to 40c. per bag.

Dried Apples—Quiet and nominal at 3 to 3½c.

Evaporated Apples—Featureless at 5½ to 6c.

Baled Hay—Easier under increased receipts at $9 for No. 2 and $10.25 to $10.50 for No. 1, car lots on track.

PROVISIONS.

The market is quiet and steady. We quote: Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

The flour market rules fairly active and steady. There was some enquiry from abroad for Manitoba strong bakers', but no sales were made. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.75 to $3.90; straight roller, $3.40 to $3.50; straight roller, bags, $1.60 to $1.65; extra bags, $1.30 to $1.35; Manitoba strong bakers', $3.25 to $3.50.

In oatmeal business continues dull and the market is without any change. We quote: Standard, bbls., $2.80 to $2.90; granulated, bbls., $2.90 to $3; rolled oats, bbls., $2.60; rolled oats, per bag, $2.50.

A fairly active trade was done in feed and prices show no change. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $17.

CHEESE AND BUTTER.

Cheese continues firm in the main on this side the water, but the disturbing feature in the situation is the lack of response from the legitimate demand. This, so far as indications go, is entirely indifferent to the advance of almost 1c. during the past fortnight. It is a question, therefore, between the speculators at present buying up cheese in Canada and the British consumer. On the face of it it seems as though the former have altogether too much steam on. However, that is their own affair, and in the meantime the producer is reaping the benefit of prices over 1c. better than those he received last year. In addition to the heavy buying that has been done publicly, at the different Boards, contracting is going on. Some business of this sort has been already noted at Belleville, and now it is reported also that A. A. Davis, a local Brockville buyer, has contracted over twenty factories in that section at 9¼c. for Augusts and 9½ to 9⅝c. for September and October. Another advice denies this statement, but it is not at all improbable considering what buyers have been bidding. At the wharf Monday morning the offerings were 5,000 boxes. The ruling price was 9¼ to 9⅜c., but a fraction more may have been accorded in some instances. This is an advance of ¼ to ⅜c. per pound over a week ago and ¾ to 1c. in a fortnight.

There is no change in the butter market, which continues quiet and dull Buyers are only bidding 17½c, and makers are not free sallers at the price.

ASHES.

Continue quiet and steady. We quote: Firsts, $3.50 to $3.55; seconds, $3.05 to $3.10; and pearls, $4.55 to $4.60 per 100 lbs.

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

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FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET

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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman

HAMILTON

MONTREAL NOTES.

Refiners have, it is claimed, shaded even 4c. for round lots of granulated sugar.

The first receipts of new Malaga oranges are expected to arrive here in the course of three weeks.

Export of apples this week to Liverpool alone will foot up over 9,000 bbls. Cables are not steady.

Round lots of Barbadoes molasses have been offered on this market at a decline of ½c. per gallon.

Canners have cut their offers on new pack corn and tomatoes again this week without inducing trade.

Speculative exporters have again jumped the price of cheese ½c per pound, making a gain of ¾ to 1c. within a fortnight.

Advices from Denia state that there will be little or no selected or layer Valencias this year, and that prices will equal ½c. per pound advance.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 17, 1896.

WHILE business continues to show an improvement from week to week, it is not as active as it should be at this season, and collections are found to be slow. Markets are still weak, our buyers seeming to have lost faith (it must be admitted not altogether without cause), and are very backward in buying. It has seemed as if there was no bottom. Stocks have been and are large, and every effort is being made to sell goods. A number of manufacturers and agents in the grocery business are making active preparation for exhibits at the Exhibition which is soon be open. All goods for exhibits imported can be held in bond. This extends to all classes of goods. In tea, while importations for August have been heavy it is expected those for September will be almost as large.

OIL—For burning oil there is a steadily increasing demand. The price shows no change since the decline, and no change is expected. While a large quantity of Canadian oil is used here, the bulk of the demand is, after all, for the American. In cod oil, prices do not rule as high as expected. Arrivals are quite large. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—There is very little to report. Stocks continue very light, particularly

Look for the name
"Brock's Bird Seed"



when buying for your customers. It is a guarantee of quality and good value.

NICHOLSON & BROCK - TORONTO

CONSIGNMENTS OF . . .

BUTTER, EGGS, and all kinds of Produce

HANDLED TO THE BEST ADVANTAGE.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,

33 Church St., TORONTO

We Can Sell

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN & CO.

70 and 72 Front St. East TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST., TORONTO, ONT.

We are offering special inducements in

Shoulder Hams Rolls . .

Write us.

D. GUNN, BROS. & CO.

Pork Packers, Toronto.

Hugh Walker & Son Guelph, Ont. : Wholesale Fruit and Commission Merchants

Consignments Solicited.

Liverpool coarse. There is but fair demand. In Canadian salt, a large quantity is sold, and though price is higher, there is an increased sale for the Cananian factory-filled 200-lb. sacks. We quote: Coarse, 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz.; Canadian fine, $1.

CANNED GOODS—The bulk of the goods for fall is now bought, and quantity is found to be large—more so than was expected, this being caused by the very low prices. Had goods been bought at firm prices, buyers would have been in a hole. As it is, the canners have to stand in the gap and the great bulk bought will have to be invoiced at the latest and lowest price. "Delhi," who were the first in the field, secured the largest number of orders, but "Little Chief," "Log Cabin," "Aylmer." "Simcoe," "Boulter," and "Windsor" have all come in for a share. One dealer has seven cars bought. American canned meat is quoted higher and firm. One car of new salmon is to hand and another daily expected. Market is held firm. Canned apples are well below prices of last season. We quote: Corn, 70 to 80c.; peas, 70 to 80.; tomatoes, 70 to 85c.; gallon apples, $1.80 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; haddies, $1.35 $1.40; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT—A small quantity of Valencias are daily expected. They are sold to arrive at quite high figures, coming on a bare market. Quantity of raisins so far bought is not large. During the last few years the quality of Valencias has not been very satisfactory, but it is said the quality this season will run better. In loose muscatels there are numbers of agents trying to sell, but buyers are backward, looking for lower prices. Houses at the Coast are, however, very firm, particularly on four-crown goods. Some four cars so far have been sold. Candied peels are to hand, citron being two 2 to 3c. higher than last year. Currants are firm and somewhat higher prices are expected. Evaporated apples are in very light demand and low. We quote: Valencias, 4½ to 5c.; new Valencias, 6 to 6½c.; layers, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4 to 4½c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; new French prunes expected daily; dried apples, 4 to 5c.; evaporated apples, 6½c.; American onions, $3 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

GREEN FRUIT—There are very large arrivals of plums. During the week some very fine Canadian have been received, but the season is over. There are very large quantities of Nova Scotia plums daily received, which find ready sale, but at low price. There are but few peaches, and those are chiefly Canadian. In pears prices are rather higher. There is but fair demand for apples, even at the low figures. Lemons are again quoted higher, stocks being light with a fair demand. California green fruit is about out of the market. Arrivals of grapes are large, and there is a good demand at prices asked. Crab apples have a limited sale. We quote: Lemons, $5.50 to $7; bananas, $1 to $2.50; Canadian peaches, $1.25 to $1.50; apples, $1 to $2; Bartlets, per bbl., $5 to $7; plums, 25 to 30c.; grapes, Canadian, 35 to 50c.; grapes, keg, $5 to $6; crab apples, $1 per bbl.; Canadian pears, 75c. per basket.

DAIRY PRODUCE—Butter continues to show rather improved demand and price. Good is hard to get, and dealers are not willing to pay price for creamery. While cheese may be called firmer, there is not much improved demand. There is quite a call for small-sized and twins. Eggs show no change, though efforts have been made to advance prices slightly. We quote: Dairy butter, 17 to 18c.; creamery, rolls, 21c.; do., tubs, 20c. Eggs are steady at 9 to 9½c. Cheese, 8½ to 9c.

SUGAR—There is but fair demand. Prices are again steady, and holders of large stocks see little encouragement in the outlook. The season has been a most successful one. We quote: Granulated, 4⅜ to 4½c.; yellows, 3 to 3¾c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The small cargo of Porto Rico spoken of last week as consigned here has been sold. It found a fairly ready sale, but at lower prices than the former cargo. Outside demand is very light, but as no further large arrivals are expected, a better feeling may be expected. Barbadoes can be bought low. A better demand is noted this week for New Orleans in barrels. Prices for the latter are lower than last season, being lower than other grades of molasses and showing good quality. We quote: Barbadoes, 27 to 28c.; Porto Rico, 30 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Large arrivals of dry cod have rather weakened the market and prices are quoted lower, but there is a good movement. In pollock business is light. Large pickled herring (as Shelburne and Canso) are almost a failure in catch and none are coming forward. There is quite a demand. The best pickled herring now here are Kipplings; they are in half bbls. Bay herring show fair demand and stocks are light. In smoked there is no improvement. Pickled shad are but light stock

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

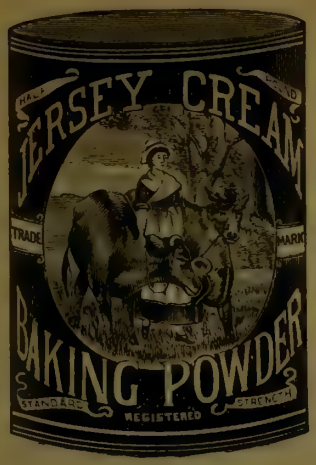
E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

The Most Searching Tests
"GOLDEN" FINNAN HADDIES
Have been subjected to the most severe tests, and have come out on top.
Remember, when you buy "GOLDEN" Haddies you get a full pound tin.
Quality guaranteed or money refunded.
Packers' Agents.
NORTHRUP & CO.
St. John, N.B.

VERRET, STEWART & CO.
MONTREAL - - - - - - - - - - QUEBEC.
Have always on hand Full stocks of . . . . .
..SALT..

Canaries
Imported direct from the Hartz Mts., Germany. Their song fully developed, compared with an ordinary canary, is as an accomplished soprana to a huckster's bawl. Seldom seen in this country, and never sold by bird dealers under $5.00.
To advertise the only food fit for trained canaries, we will deliver one of these birds to any grocer in Canada on receipt of $3.00 A grocer who got one has since sold seven or eight at $5 00 each, and his trade in *"Cottams"* Seed has doubled by the advertisement of their song.
BART. COTTAM & CO., LONDON, ONT.
Beautiful brass cages, retailed at $2.00—one only with each bird, at $1.00—less than price at wholesale.



Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Merchants of Sense

are those who never try to sell a customer an inferior article. When asked for

White Wine Vinegar

it is to your interest to sell the best there is in the market.

IF WE MAKE IT, IT'S GOOD

and will please every customer who buys it.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

We have kept in . . .

COLD STORAGE

a few 10 lb. boxes of **FIGS**

. . also . .

LAYER VALENCIA RAISINS

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

Rio Coffee

NOW ARRIVING ex SS. Cuvier, a particularly *CHOICE SELECTION.*

Sales for this shipment have been large; only a limited quantity of the finer grades left.

Lowest Prices in the Market.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

NEW GOODS

Valencia Raisins
Horseshoe Salmon
Boneless Fish

T. KINNEAR & CO.

49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.

TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

First arrival of New Season's

Valencia Raisins

now in store.

PERKINS, INCE & CO.

TORONTO.



Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

and they have a good sale. We quote: Large cod, $3.25 to $3.30; medium, $3 to $3.25; pollock, $1.20 to $1.25; bay herring, $1.25 to $1.30 per half-bbl.; smoked, 4 to 5c.; shad, half-bbl, $4.50 to $5; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; Canso, herring, $4 per bbl.; Ripplings, $1.65 to $1.75.

PROVISIONS — Lard is rather firmer, though no change is noted here. Stocks are quite large. A quantity of pork is still held here. The fact that small quantities can be landed from Boston at cash prices interferes with the sale of car lots from the west. Hams are held firmer, owing to advance west. We quote: Clear pork, $12.75 to $13.50; mess, $13 to $13.50; plate beef, $12.50 to $13; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—Flour shows no change in price, but is held firm and shows good demand. Oatmeal sells freely. In oats buyers are waiting for new. It is thought prices will rule low. Some small arrivals of new New Brunswick oats are noticed. In cornmeal the low price still rules, and large sales are being made. Feed is still very dull, though offered low. In both barley and split peas prices are quoted lower. There begins to be a demand for buckwheat meal, and some fresh ground old wheat is to hand. We quote: Manitoba flour, $4.40 to $4.50; best Ontario, $4 to $4.20; medium, $3.95 to $4; oatmeal, $2.90 to $3.10; cornmeal, $1.90 to $2; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; hand-picked beans, $1; prime, 90c.; oats, 30 to 32c.; hay, $13 to 14; barley, $3.25; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.25.

ST. JOHN NOTES.

A cargo of English coarse salt arrived this week at Richibucto for Henry O'Leary.

J. G. Hamilton, general dealer, St. Stephen, has suspended. Liabilities reported, about $18,000.

Tea to the amount of $57,377 landed here during August, almost the entire quantity being direct importations.

Messrs. McPherson, retail grocers, received this week 2,500 packages, in one consignment, of Ontario fruits.

This month there was landed at Yarmouth the largest single fare of codfish ever received, being about 400,000 lbs.

The lobster fishermen of Westmore County have lost upward of one thousand traps, through being caught poaching after close of fishing season.

The Wilbur House, Woodstock, so well known to commercial men, has changed hands. C. T. Tabor, proprietor of the restaurant at McAdam, will take possession next month.

Gray, Dawes & Co., London, write regarding prices of dates quoted here as follows: The business you report is entirely speculative. The dates are not yet gathered, and no one knows what the opening price is likely to be. All the chief shippers have, in the meantime, refused to name a price, and it may be a week or two before we are able to supply quotations.

Much inconvenience is caused by the increased tendency to charge large discounts on American money, particularly for silver. There is a large amount of American money in circulation here.

The C.P.R. have reduced their car rates from Ontario points to St. John, Halifax, St. Andrews and St. Stephen on goods not in bulk, to compete with the rates via Boston to these points.

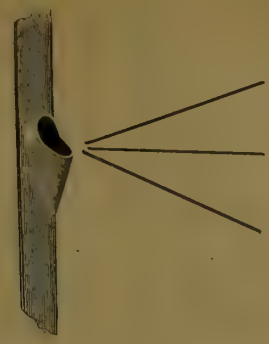
The St. Andrews Board of Trade, at their meeting this week, decided not to affiliate with the Maritime Board. This is much regretted, the more as almost all other local boards will be represented.

In Pleasant Vale, Albert County, Colpitts Bros. have quite a large apiary, having 84 colonies of bees. They have had this season over two tons comb and extracted honey, which finds a good demand at a good price.

J. Hunter White, agent for E. M. Dadelszen, Bordeaux, has received the documents for the first shipments of new French prunes They are for the following houses: Jardine & Co., E. A. & S. White, Geo. S. de Forest & Son and Merritt Bros.

Trade returns at St. John for August are as follows: Total imports, $282,634; last August, $297,408. Amount dutiable, $180,040; last August, $213,753. Amount free, $102,594; last August, $83,655. Amount duty collected, $63,969; last August, $71,805. Exports, $581,438.

IN securing the control in Canada for the Gilmore Patent Grater for a limited time, our contract specifies that if we should sell any separately we must do so at not less than $1.25 per dozen. But the inventor, wishing to have it introduced into the homes of Canada without cost of advertising and selling, has made the price to us low enough to enable us to give one away free with a pound of coffee. We are taking advantage of this to push our Vienna Brand.



That hole is the patent, and makes the Grater different from any other

You can count on a customer every time you let a lady see its work

Packed—One Grater with each pound of Vienna Coffee; 1 and 2 doz. in case.

NOW READY FOR SHIPPING.

$3.00 PER DOZ.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

HALIFAX TRADE GOSSIP.

MERCHANTS characterize trade as dull, but still there appears to be a fair volume moving. Green fruits, fish and sugar are the main lines showing any movement.

There is not much fish coming in from Newfoundland, as dealers at St. John's are showing considerable eagerness in buying. Halifax dealers, however, are expecting large arrivals, as they contend the St. John's merchants cannot handle the large catch. Good hard-cured cod are in good demand. Prices for October delivery are easier and a decline is looked for. Herrings are scarce and enjoy a good demand. Salmon are moving slower than ever. There is a good demand for grocery cod. Ruling quotations to-day are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.50; Labrador, $2 to $2.25; haddock, $1.50 to $1.75; hake, $1.25 to $1.50; pollock, $1.50; Bay of Islands herrings, $1; No. 1, large, f.o.b. shore, $3 to $3.50; alewives, $3; mackerel, No. 3, large, $7.50 to $8; salmon, No. 1, $12; No. 2, $10.50; No. 3, $9.

The abundance of fruits in the Annapolis Valley is causing low prices. The yield of plums, pears and apples is very heavy, and dealers are receiving large consignments. At present the demand is for plums, which sell all the way from 25 to 45c. per peck basket. The heavy rains and warm weather of the past week caused the fruit to ripen very quickly and a great deal was lost. Pears are worth $2.50 per bbl. for extra good stocks, while low grades are offered as low as $1. Apples are not in great demand in the local market. A big shipment was made to Liverpool on Saturday. The jobbing price runs all the way from 75c. to $2, the latter figure being for Gravensteins. Canadian grapes are arriving very freely, and are jobbing at about 35 cents. The fruit is received in good order. California peaches sell at $1 per 15-lb. basket. Oranges are worth $6.50 and lemons $4.50 to $5. Native tomatoes are about done. Stocks on hand are selling at 1½ to 2c. per lb.

Our cheese market is lifeless. Good stocks are jobbing at 9c.

There is only a fair trade being done in butter. Creamery is quoted at 19c. and dairy at 16 to 18c.

There is very little or no change in eggs. The demand is not heavy. Good case stocks are quoted at 9¾c.

The breadstuffs market remains in about the same condition as last report. Canadian freights to the seaboard are lower, but prices of flour remain unchanged. Oatmeals, cornmeals and feeds are lower than last report, particularly cornmeals and mill feeds. Quotations are: Hungarian patents, Manitoban, $3.30 to $3.40; Manitoba strong bakers', $3.90 to $4; Canadian pastry, $3.90 to $4; 75 per cent. patents, $3.75 to $3.80; 80 per cent. do., $3.70 to $3.75; 90 per cent. do., $3.65 to $3.70; straights, $3.50 to $3.75; extra, $2.75 to $3; cornmeal, $2.30 to $2.40; oatmeal, $2.75 to $2.90.

There is a brisk demand for sugars on account of the preserving season being at hand. Quotations are: Porto Rico, in hhds., 3½c.; refined cut loaf, 6½c.; granulated, 4½c.; standard A, 4½c.; extra C, 3½c.; yellow XC, 3⅜c.

Molasses still remain quiet. Stocks in first hands have been cut down considerable. Some small sales have been made on Newfoundland account. Quotations are: St. Croix, 28c.; Porto Rico, 32c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, "M R" 39c.; do., "N" brand, none; St. Kitts, 28c.

Provisions are dull. The warm weather has interfered with the sale of fresh stuff and quotations are unreliable. American clear pork is quoted at $15; do., mess, $14; P. E. Island mess, $13.50; thin do., $12.50; American plate beef, $13.50; extra plate beef, $14.50; smoked hams, 11 to 12c.

Produce is low and plentiful. Potatoes are selling at 25c. and turnips at 20c.

The Hyman Tannery Co., of London, Ont., have opened a branch for hides and leather in this city, on Cunningham & Curren's south wharf; the business here will be known as S. R. Scott & Co.; they will be represented in buying and selling by George Wood, late manager 3-mile house tannery, and a son of a member of the firm will be located here.

The Pure Gold Mfg. Co. have now got their new pound tin of Vienna coffee, with the Gilmore patent grater, on the market, and from the way orders are already coming in, they anticipate as large a run, or larger, than they have had with their now famous Reception coffee put up in milk pails. The grater seems to fill a long-felt want with the housekeeper.

Your Special Customers

like things a little different, a little better, a little finer than the ordinary run of goods. That's just the kind of goods we make, just the kind of customers we cater for. Our selection of choice Breakfast Foods is growing constantly; always we are getting out new goods. Our latest success is

FARINOSA Breakfast Food

(Registered)

A Delicious, Healthful, Nourishing Cereal Food.

We want you to know all about these goods. A post card will bring you samples and full particulars by return mail. Send it to

The Ireland National Food Co. Ltd.,

MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products**

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

DID NOT GET WHAT SHE WANTED.

TWO pretty young women entered a large up-town grocery one evening last week. From their conversation it was evident that they belonged to some boarding school in the neighborhood and had stolen out for a few moments to buy dainties which they meant to smuggle to their rooms.

"There's one thing I don't like about the clerks in this store," said one of them, while they waited for the salesman, "and that's the way they insist on telling you that you don't want what you do want and that you do want what you don't want. Every time I come in here I have the same experience, and I'm just tired of it. The next time it happens I'm going to tell the clerk just what I think of him."

At that moment a clerk approached and asked the young women what they wanted. The one who had so much to complain about said:

"I want a pound of those."

"O, no, you don't," said the clerk, savagely, "you want some of these, or these here; they're all very nice."

The young woman threw a glance, which said, "What did I tell you?" at her companion, and, turning to the clerk, said fiercely:

"No, I don't anything of the kind. I want these and no others."

"I beg your pardon," he began, "I thought ——"

"Never mind what you thought," said the young woman. "I guess I know what I want. Now, just let me have a pound of those, please," and she turned to her companion with a look of triumph on her face which plainly meant "Didn't I squelch him?"

"Very well, madam," said the clerk humbly, "but may I ask whether they are for yourself?"

"Well, of all the impertinent questions," began the young woman, when her companion interrupted, and, turning to the clerk, said:

"Why do you ask?"

"O, because they're dog biscuits," replied the clerk indifferently. "Still, of course, if you want them you can have them."

"Never mind," faltered the young woman who had insisted on having what she wanted. "I guess I don't want anything at all," and she strutted out of the store looking very much ashamed, and followed by her companion, who was struggling to hide her laughter.

The clerk didn't say anything, but there was a satisfied smile on his face as he banged the cover down on the can of dog biscuit, and walked away to wait on another customer.—New York Sun.

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

Chalk and Cheese...

A good deal of difference between them. Yes, but not any more than there is between "cheese" and

MACLAREN'S IMPERIAL CHEESE

It is so much superior to other makes, and is in such universal demand, that any grocer who does not carry it in stock is making a great big mistake.

A. F. MACLAREN & CO., TORONTO



East India Pickles

Have been pronounced by epicures to be the most appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds of meats, game and fish.

A TRIAL WILL CONVINCE.

Good Sellers
Good Profit

Large bottles—
1 dozen in case.

Small bottles—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

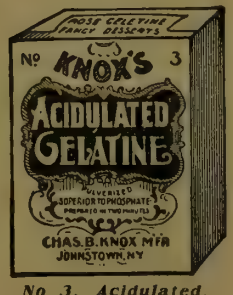
Knox's Gelatine

Is the standard for Purity



Sparkling Calves' Foot.

It has no odor or taste to disguise and consequently requires less flavoring than other makes. Clear and sparkling, needs no clarifying. It is most convenient to use, as it will dissolve in two minutes.



No. 3. Acidulated.

Knox's Gelatine will be exhibited at OTTAWA FAIR during the coming week, and we will be glad to see all our friends and customers at our stand. . . . . .

A. E. RICHARDS & CO, Agents for Canada, HAMILTON.

HINTS TO BUYERS.

A SHIPMENT of orange and lemon peel was received on the Toronto market this week. As far as we are aware, this is the first shipment for the season. The goods are of fine quality, and are the manufacture of John Greenhalgh & Co., Ltd., Redditch, Eng.

In black teas W. H. Gillard & Co. have some splendid lines at value prices.

The Davidson & Hay, Ltd., are offering pure codfish in 1-lb. blocks ; also boneless fish.

T. Kinnear & Co. report a good demand for their new 25c. package tea, "Crown" brand.

A line of extra choice Packlum Congous in caddies is arriving this week for Davidson & Hay.

Genuine English malt vinegar, in 25-gal. packages (free), is for sale by Lucas, Steele & Bristol cheap.

The Davidson & Hay, Ltd., are offering fancy evaporated apricots and peaches in 25-lb. boxes.

Fine new codfish, in quintals, are to hand with Lucas, Steele & Bristol. They also have the Sealey 1 lb. blocks.

Shipments of the Ireland Co.'s "Farinosa" breakfast food are received every week by Howe, McIntyre Co., Montreal.

Dawson & Co. have so far this season shipped nine carloads of apples to the English market, five of which went last week.

D. Gunn, Bros. & Co. report that they are handling most of the creamery butter shown at the Toronto Industrial Exhibition.

Some very attractive Japan teas are being offered by Lucas, Steele & Bristol in 1 and 5-lb. fancy paper bags.

Warren Bros. & Co. are offering at low prices last season's Valencia raisins in off-stalk, fine off-stalk and layers ; also choice Vostizza currants.

Among the firms who booked numerous Fair-time orders are T. A. Lytle & Co., vinegar manufacturers, Richmond street west, Toronto.

John Sloan & Co. are just in receipt of a shipment of Ceylon tea in boxes, which, they report, is showing extra good value. This firm is also in receipt of another shipment of French goods put up by Dandicolle & Gaudin.

The Davidson & Hay, Ltd., have in store another carload of New Orleans molasses in barrels and half-barrels, which they are quoting at close figures.

Messrs. Howe, McIntyre Co., Montreal agents for "Golden" finnan haddies in tins, are now receiving fresh cured haddies of same brand in thirty-pound boxes.

Epps & Co., who for many years have been puiting up their breakfast cocoa in paper, have now adopted a tin package at the same price. All future orders will be filled with the tin package.

W. H. Gillard & Co. report an active demand for their whole pure mixed pickling spice in 5 and 10-lb. boxes, pails and loose, which is put up at their own mill, and nothing but superior ingredients used.

As salmon bids fair to be high in price this season, Scotch herrings, both in tins and kegs, will doubtless be in great demand, Marshall & Co., Aberdeen, are making already some heavy shipments to this country.

The good qualities of Knox's gelatine are to be demonstrated at the Ottawa Fair during next week. A. E. Richards & Co., the Canadian agents, invite their friends and customers to visit the exhibit.

Whole and ground pickling spice is for sale by Lucas, Steele & Bristol in bulk ; also 5 and 10c. packages. The firm also offer turmeric, mustard seed, currie powder, celery seed, cayenne pods, coriander seed, etc.

Mack's double starch is having a large sale. It gives the greatest satisfaction wherever used, so that the agents, Robert Greig & Co., are in constant receipt of repeat orders.

Never was the demand for a thoroughly reliable flavoring extract so great as at the present time. As the consumer and dealer alike are becoming aware of the merits of the "Crown" brand, so the trade increases. Robert Greig & Co.'s staff are kept busy supplying the demand.

All of Crosse & Blackwell's jams, jellies and marmalades, in glass jars, sent to Canada this fall will have the patent vacuum covers, which are a great improvement on the old style narrow-necked bottle with an ordinary cork. A few of the new style were sent to Canada early this year and have taken very well.

Robert Greig & Co.'s travelers are showing what is probably the finest range of Christmas chocolate packages ever displayed in Canada. The dealers from Halifax to Vancouver seem to think so too, as they have placed more liberal orders than have been booked for many seasons.

The F. F. Dalley Co. say that they have had a large sale for their bird seed this season. Their seed is put up in handsome packages. The seed is the very finest recleaned bird seed that can be imported into this country. The company say that the only way to build up a trade in any line is to handle the very best goods the market can produce.

James Turner & Co. report the demand for "Mecca" coffee has exceeded their expectations, and as they were rapidly getting low in stock, they have had the last consignment (which was just landed in London), shipped by the fast American liner, ss. Paris, and will be able to fill all orders without delay.

The pickle advertisement on page 6 in our last issue was inadvertently set up—"W. H. Gillard & Co., Makers." W. H. Gillard & Co., of Hamilton, have nothing whatever to do with the manufacture of these pickles. They are made by Gillard & Co. of London, Eng., and there is no connection whatever between W. H. Gillard & Co. and that firm. W. H. Gillard & Co., of Hamilton, handle these goods and sell large quantities of them.

At the Montreal Exhibition Messrs. Frank Magor & Co. have a very neat stand erected for the celebrated mustard manufacturers, Messrs. Keen & Co., of London, Eng., and are giving away handsome miniature sample tins of this world-famed article. Visitors to the Exhibition declare that for intrinsic value and merit, these samples distributed by Messrs. Magor are superior to anything on the ground. A novel feature of the exhibit is a large picture frame, 14 feet square, on which are mounted about 30 of the different show cards published by Messrs. Keen & Co., each of which is a work of art.

UNEQUALLED . . . . .



The Gail Borden Eagle Brand Condensed Milk

is not rivalled by any other brand of milk. This is the universal testimony of consumers, dealers and jobbers, and accounts for the largely increased sales each year. The demand for

Borden's Peerless Brand Evaporated Cream

is also growing rapidly. Of course, this indicates merit.

Prepared and guaranteed by the

New York Condensed Milk Co.

It has No Equal. For quotations see price columns **Absolutely Pure.**

Send for particulars to

F. W. HUDSON & CO., Selling Agents, **Toronto**





Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

PUDDING FOR THIRTY.

One package of Instantaneous Tapioca will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.

MONTREAL

Commission Merchants and Manufacturers' Agents.

Agents for Canada.

COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in the most attractive packages on the market. . . . .

IT WILL NOT HARDEN

We have all kinds of salt for sale in barrels, sacks and bulk. Our packages are new and first-class. We will not be undersold by any. Our salt is No. 1. We have shipping facilities that are unequalled. Nobody has lower rates of freight. We can quote delivered at your station or F. O. B.

It will pay you to write us before ordering elsewhere. We guarantee prompt shipment.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B. J. S. & D. Ferguson, Agents for Montreal. R. Mitchell, Agent for Quebec.



Our Exhibit at Toronto.

Appleton's Package Tea

Has been shown at Toronto Exhibition for the past two weeks, during which time thousands of customers have been made for the retail trade. Similar exhibits will be made in Montreal, Ottawa, London, Brantford and other cities. This is bound to stimulate trade, and it will pay you to be in a position to supply enquirers with this delicious tea.

Agents

TORONTO—THOMPSON & THOMPSON
18 Front Street East

MONTREAL—FRANK MAGOR & CO.
16 St. John Street

Packed by . . .

Appleton, Machin & Smiles,
LONDON, ENG.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.
HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY
THE QUEEN



OVER
1,000,000
Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

The old saying that

"Straws tell which way the wind blows"

is truly applicable to

CEYLON TEAS

Every wide-awake Grocer is looking for Ceylon Teas

Every packer of Package Teas brands his blends "Ceylon."

Why?

Because

Ceylon Teas are the Purest
Ceylon Teas " " Cleanest
Ceylon Teas " " Healthiest
Ceylon Teas " " Most Invigorating
Ceylon Teas " " Most Economical
Ceylon Teas " " Most Popular
Ceylon Teas " " Most Profitable

Buy Them Try Them

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

THE EBY BLAIN CO'S. VISITORS.

THE following merchants paid their respects to the Eby, Blain Co. during the Fair :

Geo. Hagerman, Zephyr ; M. Carnahan, Meaford ; M. C. Lawler, Whitby ; D. H. Currie, Rosemont ; Geo. Evans, Virginia ; F. Hewgill, Humber ; L. Dawson, Gelert ; Zoeger & Co., Beeton ; A. Snelgrove, Brighton ; F. L. Fowke, Oshawa ; Mr. Walsh, Millbrook ; Mr. Malcolmson, Chatham ; D. Brown, Midland ; A. Henderson, North Bay ; Mr. Schiedel, Berlin ; Mr. Zoeger, Newton ; G. McLaurin, Savanne ; Mr. Sneath, Penetang ; Mr. Barley, Mitchell ; H. D. Davis, Mitchell ; Mr. Tape, Port Hope ; Geo. Glass, Port Hope ; W. Wickett, Port Hope ; B. W. Thamos, Hartford ; W. E. Preston, Midland ; Wm. Rae, Stouffville ; H. Wilson, Orillia ; J. S. Boddy, Bradford ; F. A. Gonne, Chatham ; R. Blechynden, Calcutta, India, and London, Eng. ; W. Clay, Galt ; J A Blain, Gilford ; Dunke & Co, Berlin ; Mr Munroe, New Dundee, C Graham, Dundalk ; J. McClarty and Ladies, Owen Sound ; R A Wade, Orillia ; W. Bates, Lakefield ; R Jupp, Mayor, Orillia, Orillia ; Job Coon, Havelock ; W S. Volume, Madoc ; A Earle, Creemore ; T J Horkins, Cambellford ; R Barfett, Newcastle ; T Miller, Oshawa and Orono ; A Campbell, Lindsay ; G Ruppel, Elmira ; W. Ross, Port Perry ; W. Kelterborn, Wellesley ; M Gleeson, Greenwood ; T. E. Hanna, Rosemont ; G Klink, Elmira , Miss K Morton, Ayr ; Mrs A Harless, Brookholme ; H Grant, Gamebridge ; P. Savage, Richmond Hill ; Jno Groves, Gravenhurst ; Mr Vennor, Orillia ; J T. Robinson, Bobcaygeon ; J. McLeod, Teeswater ; W. Hudson, Grand Valley ; A H Veale, Nestleton ; C Bott, Sunderland ; Mr. Meekin, manager, Pringle & Co., Whitby ; T. W. Robinson, Moosejaw, N.W.T. ; Geo. Wight, Queensville ; R. Anderson, Glen Stewart ; G. McConkey, Stroud ; M. McDougall, Port Perry ; J. Quinn, Blackstock ; T. H. Morton, Little Britain ; D. M. Smith, Beaverton ; W. E. Vandervoort, Belleville ; J. F. May, Drayton ; I Brubacker, Elmira ; Mrs, F Hubbel, Sandhill ; A. Hagmier, Hespeler ; J. H. Steiss, Berlin ; Mr Clay, Galt ; D Mahoney, Niagara Falls ; J. W. Watson, Minden ; H Hamilton, Glen Huron ; W. H Rowley, manager, E B. Eddy Co. Ltd., Ottawa ; F W. Hutton, St Marys ; J H. Maunder, Cameron ; G Upton, Alliston ; P. Meyers, Crossland ; Mr Irvine, Drayton ; Mr. Cragg, Drayton ; Flynn Bros., St. Catharines ; J. Brown, Vasey ; H. P. Merrick, Mitchell Square ; P. K. Gillmor, Calais, Maine, U.S.A. ; Billa Crysdale, Northport ; S. A. McMurtry, Montreal ; Geo Cuttle, Sutton West ; H. Sinclair, Orillia ; J. Tingle, Wexford ; W. F. Fortune, Port Arthur ; A. Hay, Thornbury ; J. H McQuaig, Pickering ; G H Powell, Vandorf ; M J. Burns, Castlemore ; Mrs. Wm. Orr, Brechin ; J. Shantz, New Dundee ; G McDermott, Georgetown ; M. Carberry, Erin ; Mr. Heath, Huntsville ; Collier & Hamilton, Erin ; M. Pearce, Parry Harbor ; G W Detlor, Tweed ; J. W Currie, Nottawa ; C - H. Gerbig, Ayr ; J E. Hutton, Thornbury ; E R B Hayward, Whitby ; Geo. Good, Wingham ; P. Bachert, Buffalo, N Y ; Mr. Chapman, Orangeville ; R H. Sumner, Ingersoll ; R P. Hopper, Claremont ; Miss A. W. Brown, Drumbo ; W M. Robson, Lindsay ; S Baird, Saintfield ; A E. Patterson, Hillsburg ; J. F Honor, Port Hope ; W. H. Pelton, Brussels ; Mrs. Gabel, Bervie ; G. C. Church, Burks Falls ; D. McCaffrey, Box Grove ; J. Good, Berlin ; H. Malcolmson, Chatham ; Mr. Knox, Milford ; Capt. G. F. Marsh, Huntsville ; H. McMurtry, Bowmanville ; R. W. Humphries, Guelph ; V. Barber, Guelph ; C. Curtis, Sr., Fenelon Falls ; C. Curtis, Jr., Fenelon Falls ; Mrs. A. Tegart, Singhampton ; E. Guillett, Cobourg ; W. Stenthers, Tara ; W. H. Gillard, Hamilton ; F. Rogers, Enniskillen ; R. O'Brien, Collingwood ; T. Sheppard, Tottenham ; A. Young, Seaforth ; Mrs. A. Young, Seaforth ; G. Wallbridge, Belleville ; M. A. Kinnard, Burnaby ; M. Gillford, Meaford ; Mrs. Gamble, Loretto ; D. Wright, Alliston ; W. W. Carter, Fesserton ; H. Bray, Wolseley, N.W.T. ; T. Collins, Kinkora ; J. Spence, Pike Bay ; Mr. Eaton, Woodstock ; A. Smith, Hamburg ; E. Martin, Trenton ; R. A. Dutton, Barrie.

TRUTH-GOSPEL TRUTH.

A storekeeper not far from Bel Air heard young chicks chirping in his store and could not account for the sound. Upon making search he found that he had carelessly left his egg box where the rays of the sun could reach it, and upon lifting the lid he found that about half the eggs had been turned into lively young chicks.—Havre de Grace (Md.) Republican.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada —— Montreal

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

Silver Dust
WASHING POWDER

For scrubbing, washing and cleaning of all kinds. Far more economical than soap. Try it yourself, and you will be able to recommend it.

SILVER DUST MFG. CO.
HAMILTON.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.



She Must Have
NOURISHMENT

and can get it in a palatable and easily digested form by taking

Johnston's Fluid Beef
It Strengthens.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHN McPHERSON & CO., boot and shoe manufacturers, Hamilton, have suspended payment.

Chas. Vaudry, jr., grocer, Montreal, has assigned.

David Tremblay, grocer, St. Jos. D Alma, Que., has assigned.

A. P. Torrens, teas, Halifax, has called a meeting of creditors.

John J. Johnston, general store, Red Islands, N.S., has assigned.

J. D. Durkin, grocer, boots and shoes, Grand Valley, has assigned.

John A. Grant, general merchant, South Intervale, N.S., has assigned.

Falardeau & Croteau, grocers, Que., have called a meeting of their creditors.

Chas. W. Donovan, wholesale liquors, Ottawa, has assigned to John Moran.

Eusebe Dupuis, general merchant, St. Julienne, Que., is asking an extension.

W. C. Sparks, jr., general merchant, Dorset, Ont., is offering to compromise.

Jos. Theriault & Co., grocers, Montreal, have compromised at 50c. on the dollar.

A. Peloquin, grocer, Pont du Sault, Que., have compromised at 25c. on the dollar,

Bounsall & Peters, general merchants, Blenheim, have assigned to W. E. Hall.

J. White & Co., wholesale and retail liquors, have called a meeting of their creditors.

A. Langlois, general merchant, St. Theodoise, Que., is offering to compromise at 20c. on the dollar.

Louis Lavertu & Co., general merchants, Lyster, Que., are offering to compromise at 20c. on the dollar.

A meeting of the creditors of J. F. Beauchemin, grocer, Montreal, has been called for the 19th inst.

Donnelly & Macdougall, cider manufacturers, Toronto, have assigned to Hugh Clancy, and a meeting of creditors will be held 23rd inst.

McDonald, Harrahan & Co., general merchants, Sydney, N.S., are offering to compromise at 50c. on the dollar in 4, 8, 12 and 16 months.

P. Pigeon, general merchant, Callender and Bonfield, Ont., has assigned to A. C. Landriault, and a meeting of creditors will be held on the 25th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Ensley & Jameson, soap, Vancouver; dissolved. Ensley continues.

Millman & Nelles, grocers, Woodstock, have dissolved. Mr. Nelles retires.

F. A. Thompson & Co., general merchants, Buckingham, Que., have dissolved. F. A. Thompson continues.

E. A. Dill & Co., grocers, Windsor, N.S., have dissolved. D. D. Dill retires and E. A. Dill continues the business in his own name.

C. Goggin & Son, general store and lumber, Elgin, N.B., have dissolved. Stanley C. Goggin continues the Elgin business and C. S. Goggin takes over the business at Penobsquis.

CHANGES.

Mary Lillis, hotel, Freelton, has sold out.

Joseph Cowan, grocer, Wroxeter, has sold out to John Bray.

Labby & Co. have opened a grocery and crockery store in Rat Portage.

R. M. Griffin. grocer, Woodstock, has been succeeded by W. P. Nelles.

Charles Dunbar, hotel, Kinmount, has been succeeded by Fred Detman.

Croil & McCullough, butter, etc., Montreal, are forming a joint-stock company.

Mary L. Ouimet, wife of Louis Rickner, has been registered proprietress of the fruit business of Louis Rickner, Montreal.

SALES MADE AND PENDING.

The stock of C. Settle, crockery, Halifax, is advertised for sale

The assets of A. P. Robert, grocer, Lachine, have been sold.

The assets of J. W. Law & Son, general merchants, Valleyfield, are advertised for sale by tender.

FIRES.

The grain storehouse of E. Furry, Humberstone, has been burned.

A Beaufoy, grocer, Montreal, has had his premises damaged by fire.

The F. F. Dalley Co., Hamilton, have had their premises damaged by fire

The premises of James Mayar, grocer, Montreal, have been slightly damaged by fire.

The stock of J. J Hayes & Co., groceries and liquors, Montreal, has been damaged by fire and water.

DEATHS.

A. F. Nickerson, of the Cape Sable Packing Co , Ltd , Clark's Harbor, N.S , is dead

FRENCH PRUNES.

A Bordeaux letter of August 18 says: "Since our last report no serious interference in the growth of our fruit took place. The crop is drawing near; the first 'primeurs' made their appearance on the markets, and we think within a fortnight hence quotations will come to a settlement, such as to allow firm offers on c. and f. terms. So far only ridiculous trifles changed hands, although at prices overpaid in order to defend old remnants of '94 fruits. If we were to speak about opening prices, we must say that our packers are pretending the basis of more or less the parity of 23 francs c. and f. New York for the four sorts, 70 to 105 in half cases, September shipment, and 35 to 50 to 36 do. c. and f. for the three sorts, 50 to 75 in quarter cases, September shipment. The above are, of course, no positive figures, and we, on our behalf for business sake, should like to see them lower. As a fact we must mention yet that small sizes, viz., 100 to 105 fruits, are scarce, and that likewise the 90 to 95 fruits are not abundant, and for this reason it easily might happen that business in the four sorts, 70 to 105, will not take the development we should desire, and that the principal transactions will be in 50 to 75 fruits."

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

LONDON, PARIS, HAMBURG

From all points we can save expense to direct importers of small shipments. The co-operative system does it.

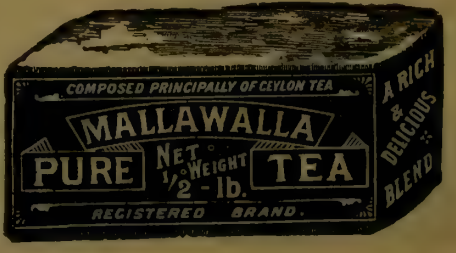
Write for Particulars.

BLAIKLOCK BROS. - MONTREAL



MALLAWALLA

continues to hold its own; the strongest proof of excellence.





Great Expectations

Are all fully realized in our goods. There is never dissappointment, because we have caused the public to rely upon first-class goods, and we have never broken faith.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1849 IS THE BEST.

ASK FOR

MOTT'S

ADAMS' TUTTI FRUTTI



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

Western Fair

LONDON

September 10th to 19th

We invite our friends and patrons to visit the Fair and . . . . .

Call upon us and make use of our Offices and Sample Room

Our travellers will be in the house to meet you and extend you a hearty welcome. The large number of visitors calling on us in past years has been a source of gratification. We hope to see a larger number of our friends than ever.

T. B. ESCOTT & CO. - London, Ont.

Importers and Wholesale Grocers.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



By-the-Bye

HOW IS YOUR STOCK OF

Keen's Mustard

KEEN'S SELLS EVERY DAY.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 17. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can	0 90
Ocean Wave—	
No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4 "	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ⅓ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
5, 3 strings..	2 40

Starch . .

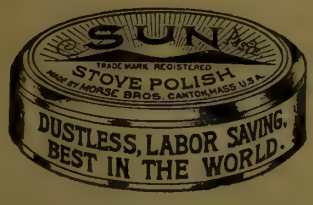
LAUNDRY STARCH

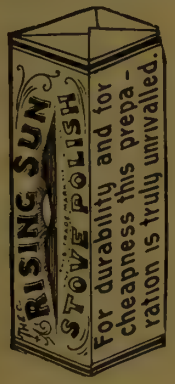
CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2s	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 30
Lobster, talls	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ⅛s	0 10½	0 11
" " " " 1/28	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

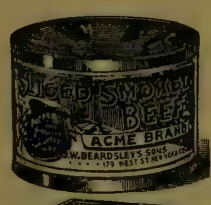
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 40	$1 50
" " " 2 "	2 40	2 55
Comp Corn Beef 4-lb. cans	....	....
" " " 6 "	7 75	8 25
" " " 14 "	16 00	18 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.50.





Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" 1 pt	2 10	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00



IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.

TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, ¼ " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ⅛'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	....
" 1 lbs. " ..	....
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate ..	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each,.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 25	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO





	per do
Gail Borden Eagle, 4 doz. 1-lb. cans	per case
Gold Seal Brand 4 doz. 1-lb. can	per case
Borden's Peerle Evaporated Cream	
Family size, 4 doz. in case	
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	
Quality thorough guaranteed.	

Biscuits

pay the grocer a good profit. Cultivate the sale of them. If you have only been handling two or three kinds, try the experiment of adding two or three more to your display. Keep them in a prominent place in your store. Keep them where your customers will see them. Keep them in good shape and they will sell themselves ; that is, if you offer for sale those made by

The Toronto Biscuit & Confectionery Co.

A. W. Porte. **7 FRONT STREET EAST, TORONTO.** **S. R. Parsons.**

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 ?

FRUITS.

FOREIGN.	per lb.	
Currants—Provincials, bbls	0 03¾	0 03⅞
" ½ bbls	0 04	0 04⅛
" Filiatras, bbls	0 04	0 04⅛
" ½ bbls	0 04½	0 04¼
" Patras, bbls	0 04½	0 04¾
" ½ bbls	0 04½	0 05
" " cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 07½	0 08
Dates, Persian, boxes		0 05½
Figs—Eleme, 14 oz	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04	0 05
" Fine, off stalk, new		0 06½
" Selected	0 06½	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes		
" Malaga—		per box.
" Dehesa Clusters	3 75	4 00
Lemons—new	5 50	6 50
Oranges	6 50	7 00

DOMESTIC.		
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 07

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.		2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

GELATINES

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz. 85	90
1 " " Red, " 90	95
COX'S (A. P. TIPPET & CO., AGENTS).	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.
(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "		16 50
Ex. Special jorums " "		15 50
In Wood—Special, 5 o.p., per Imp. gal.		4 50
Extra Special, proof, "		4 75

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.		per gross.	
Pony size	$7 50	Beer Mug	11 50
Small Med.	7 50	Tumbler	21 00
Medium	10 80	Cream Jug	22 00
Large	12 00	Sugar Bowl	28 00
Spoon	18 00	Caddy	16 20

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09⅛	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO	40-lb. boxes, 1-lb.	
CORN STARCH	packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	c.	per lb.
Granulated	4 1-16	0 04.25
Paris Lump, bbls. and 100-lb. boxes	0 05⅝	0 05½
" in 50 lb. boxes	0 05⅝	0 05⅝
Extra Ground, bbls. Icing	0 05⅝	0 05½
Powdered, bbls	0 05⅛	0 05¼
Very bright refined		0 03¾
Bright Yellow	0 00	0 03½
Dark Yellow	3 1-16	3.25
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

WANTS ..for.. September

STARCH
BRANTFORD STARCH

THE QUICKEST SELLER

The Brantford Starch Co., Ltd., - - Brantford, Ont.

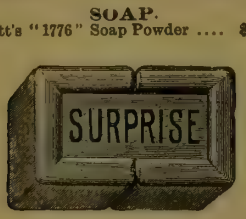
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

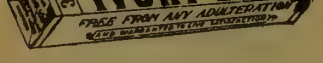
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

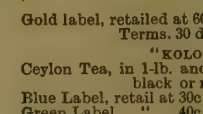
No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20	....	55 00
Creme de la Creme Reina Victoria Special, 1-20	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10	....	25 00
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross		$ 2 00
" 10 " "		1 10
" 2 Tiger, "		5 00
" 4 " "		2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

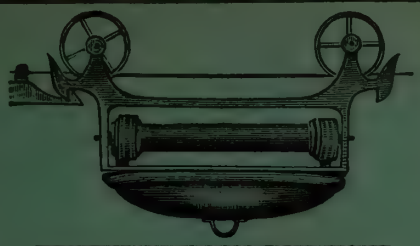
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

"CROSSE & BLACKWELL"

. . . . SEASON 1896 . . . .

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

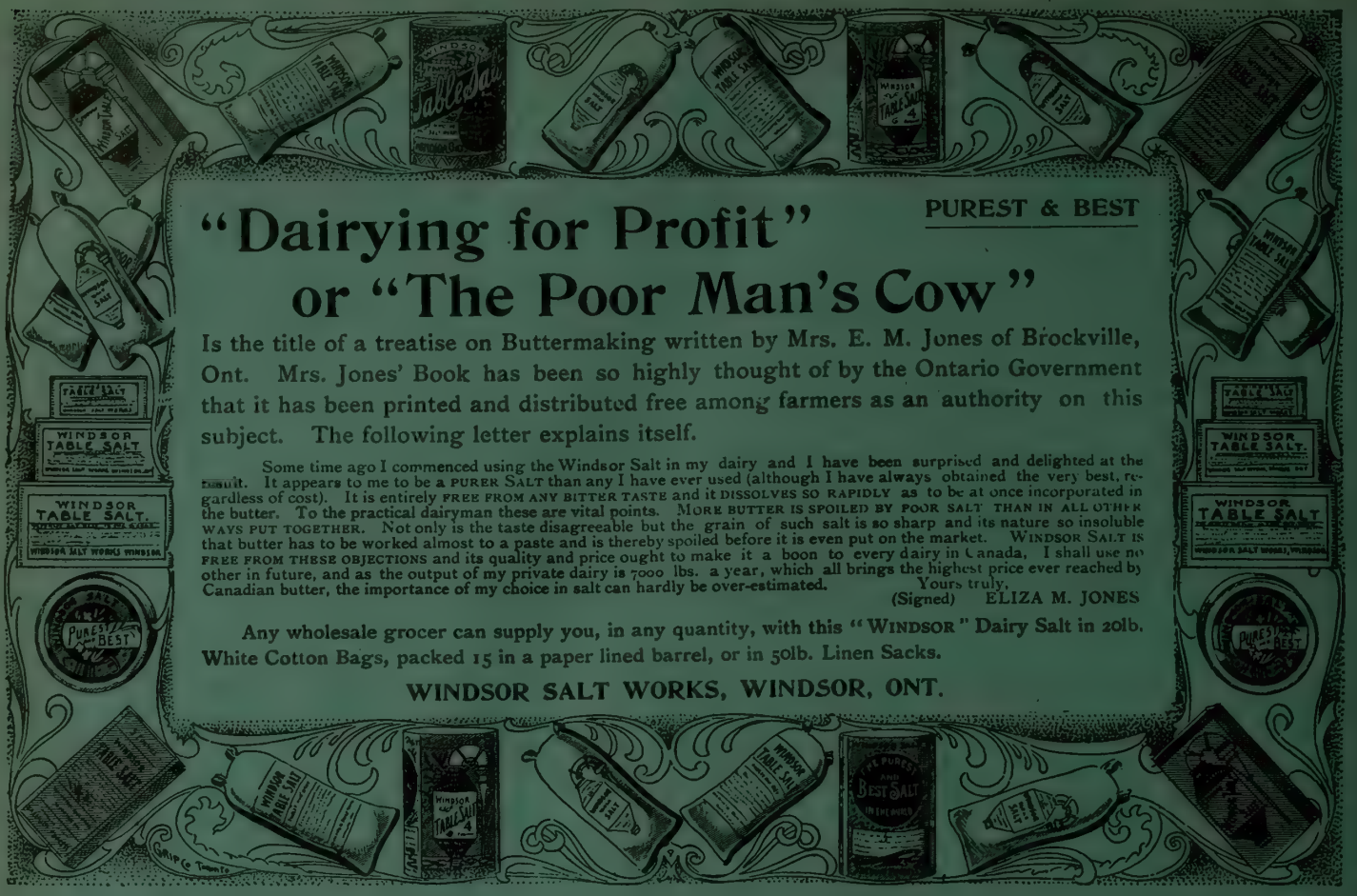
CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

"Dairying for Profit" or "The Poor Man's Cow"

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada, I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

Yours truly,
(Signed) ELIZA M. JONES

Any wholesale grocer can supply you, in any quantity, with this "WINDSOR" Dairy Salt in 20lb. White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, SEPTEMBER 25, 1896. No. 39

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

COLMAN'S MUSTARD

BEST ON EARTH

SALMON IS HIGHER AGAIN

TRY Marshall's Scotch Herrings

Are the "Finest Selected" of the Aberdeen Fisheries.

Kippers, Fresh, Bloaters, Herrings in Tomato, Anchovy and Shrimp Sauce.

And "CROWN" brand Salt Herrings in Kegs, etc.

MARSHALL'S Herrings are BETTER QUALITY, BETTER PACKED and more fish to package than any other brand.

Walter R. Wonham & Sons - Sole Agents in Canada - Montreal

VARSITY CIGAR 5c. THE BEST IN THE MARKET



Montreal is headquarters for fancy groceries. The jobbers in that city are discriminating, and realize the advantage of handling strictly fancy Canned Meats. The following firms having carefully examined into the merits of the Helmet Brand Canned Meats and Soups prepared by Armour Packing Co., Kansas City, have laid in a full stock of these goods, and orders from the retail trade will have careful attention.

Birks, Corner & Co.,
Carter, Galbraith & Co.,
Caverhill, Hughes & Co.
Geo. Childs & Co.,
Hudon, Hebert & Co.,
Laporte, Martin & Co.,
Lockerby Bros.,
J. A. Mathewson & Co.,
D. H. Rennoldson.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

TRADE-WINNING CANNED GOODS

Canned goods form a big item in a grocer's stock—all the more reason for a careful selection. We are just in receipt of a shipment of Tomatoes, Corn, Peas, Green and Yellow Beans and Pork and Beans. All these goods are in excellent condition, and are put up by the following well-known canners.

CANNERS:	BRAND:
The Keport Preserving Co.	"Maple Leaf."
Miller & Co.	"Log Cabin."
A. C. Miller	"Little Chief."
Aylmer Canning Co.	"Canada First."
J. W. Windsor	"Ice Castle."
Racine De Gruchy	"Victoria Bridge."

We know these goods to be the best on the market—otherwise we would not sell them. We have also just received some Valencia Raisins; prices are remarkably low, leaving a good margin for the trade.

Laporte, Martin & Cie. 72 to 78 St. Peter St. MONTREAL

Standard Goods THE Best to Handle

NEW PROCESS

PUREST STRONGEST

BI-CARBONATE OF SODA — TRADE MARK. — THE UNITED ALKALI CO.

THIS BRAND IS ALWAYS RELIABLE

GENUINE

MACCARONI

Bears this name

P. CODOU

ONLY

Finest Quality

Manufactured

Fry's

Chocolates And Cocoas

BEST VALUE FOR THE MONEY

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality Made

CHOICEST JELLY TABLETS

...FLAVORS...

Lemon	*Punch*	*Vanilla*	*Calves' Foot*
Orange	*Cognac*	*Champagne*	*Strawberry*
Cherry	*Raspberry*	*Madeira*	*Pine Apple*

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

CHOICEST JELLY TABLETS

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue..

GLASS BROS. & CO. **POTTERSBURG P.O.** ***London, Ont.***

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
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CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
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CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

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SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London.

ESTABLISHED 1796. 8 LIME STREET E.C.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

Nock Down . .

the first Grocery Traveller who calls on you and give him an order for a case each . . . . .

Quaker Oats
Pettijohn Breakfast Food

. . . . They are good sellers.

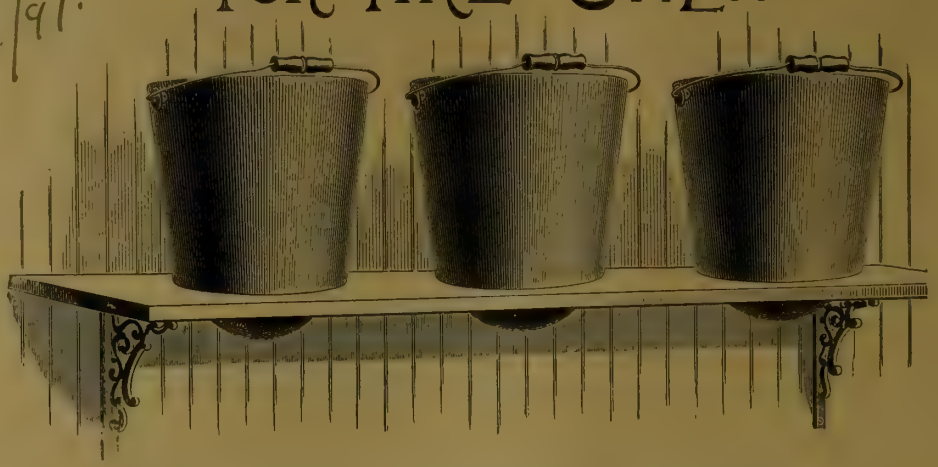
Rose & Laflamme

Eastern Agents

400 St. Paul Street **MONTREAL**

R—ISED
to Toronto Office
Jan 7/97.

FOR FIRE ONLY.



E. B. EDDY'S INDURATED FIBREWARE ROUND BOTTOM FIRE PAILS

FIRE-CURE . .

One application is guaranteed to kill off early stages of galloping consumption (by fire).

Medicine always on hand for sudden attacks. Check the ravages in time, or your warehouse may in a few hours be ruined.

The E. B. EDDY CO. Limited

HULL, QUE.

318 St. James St. - - MONTREAL
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AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth—

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR. ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says:

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.

THE SEASON OF FRUITS



Not only the abundant out-put of our own country but foreign importations are now thoroughly discussed and considered by all wide-awake, up-to-date grocers.

It Don't Pay to buy poor fruit—at any price. 'Tis a source of vexation and small profit. Buy the best; secure the most profitable trade and reap the benefit.

Mediterranean Fruits

are a special study with us, and each season confirms our reputation for handling only the best grades. Arriving next week: **Choice Ciusters, Black Baskets and London Layers,** in bxs. and ¼ bxs.—quality better than ever. About the second week in October we will have a splendid assortment of Arguimbau's and Trenor's Selected, Finest Off-Stalk, and Fine Off-Stalk, etc.

OUR SPECIAL QUALITIES OF CURRANTS ARE

WINNERS OF THE BEST TRADE





To give a list of what we have arriving would take too much space: We simply advise you where the best can be got at prices that will compare favorably with the lowest —and you get the quality every time.

Do you sell our "400 SELECT" Tea?

IT'S THE FINEST BLACK

W. H. GILLARD & CO. WHOLESALERS ONLY **Hamilton**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, SEPTEMBER 25, 1896 ($2.00 per Year) No. 39

DROPS FROM THE EDITOR'S PEN.

Work with a will if you would have your work well done.

—

The want of system kills more men than does hard work.

—

Heart failure is the death of business as well as of man.

—

A shabby window, like a shabby man, attracts but to detract.

—

If you do not look after your business your creditors in time will.

—

The weight of that big cake of soap at the Exhibition was a Surprise.

—

Capital is shy, and gives a wide berth to that which is not to be trusted.

—

Merchants who keep their books correctly are able to keep track of the leaks.

—

A debt is an evidence of confidence; loss an evidence that it has been misplaced.

—

The man whose wits dull times do not sharpen is of all men the most miserable.

—

Co-operation is the operation whereby merchants can eradicate trade evils.

—

What a budding business idea will do cannot be known till it has been cultivated.

—

Promptness in all matters appertaining to business earns business as well as encomiums.

—

He who does not save his discounts is discounting his chance of attaining success in business.

—

A woman's weakness for bargains can be made a source of strength to an appreciative, pushing merchant.

—

The spendthrift is a full brother to the traveler in the desert who throws away the contents of his water-bottle without having the evidence of being able to replenish on the morrow.

—

The wise man courteth the good will of the traveling salesman, but the fool treateth him with disdain.

—

Faint heart, as well as improper training, is the cause of defeat in business, as well as in athletic contests.

—

Brains cannot well be put in the stock, but unless they are in the store the business will soon be non est.

—

Credit has become discredited because of the license with which some people have been allowed the use of it.

—

Harp not o'ermuch on your own importance. Such a harp is of one string and jars upon your auditors' ears.

—

Two and two make four, but it is proposed to make fifty cents' worth of silver a dollar of one hundred cents.

—

Margarine was invented during the siege of Paris, and ever since then margarine has laid siege to the butter industry.

—

Depart not from your grandfather's quality of honesty, but adapt yourself to the modern man's business methods.

—

Candidness with creditors may let them into the secrets of your business, but it opens for you a way into their good graces.

—

Great Britain threatens to whip the Turk unless he in future behaves more seemly. Sick and all as he is, he deserves it.

—

People who imagine that dishonesty is a short cut to success in life are laboring under a delusion even greater than that of the Hindoo woman who throws her babe to the crocodiles in order to appease the wrath of the gods.

—

If you cannot make business and money together, it is only a matter of time before business will make you take your exit.

—

All crave efficiency in their various spheres, but few are willing to submit themselves to the operations necessary to the acquirement of that efficiency.

—

Be courageous if you would be successful in business. There is no more room for cowards in business than there is in battle.

—

A man in business, untrained in the ways thereof, is, like a novice in charge of a locomotive, a danger to both himself and society.

—

Either the gold or the silver candidate for the U.S. presidency will, in November next, be melted down by the heat of popular disfavor.

—

As an enormously large number of barrels for apples will be required in Canada this season, coopers may expect to have a "staving" time.

—

Ungentlemanly and all as the average "dead beat" is, ungentlemanly methods are not more utilitarian for debt collecting than are gentlemanly methods.

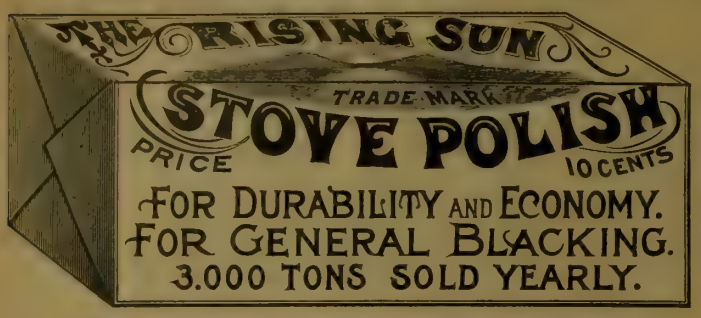
—

As a rule, people who throw up situations because the work is too hard are more in love with laziness than they are work, although it is the latter that provideth them bread and butter and the former starvation.

—

Young men who borrow money in order to keep up the gait at which they are traveling are as certain in time to collapse as is a chain strained beyond the strength of its weakest link.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

THE LATE ALEX. TAYLOR.

THE following is a sketch of the late Alexander Taylor, a general merchant of Dromore, popularly known as the "Laird of Dromore," who died suddenly on Aug. 31st last. The article is taken from The Grey Review, whose editor had an intimate acquaintance with Mr. Taylor for about thirty years. After announcing Mr. Taylor's death The Review says :

"It is difficult for those who knew the deceased to write of him as gone. So active in his habits, so intimately associated with the business life of the community, so public-spirited in all matters connected with the social, moral and material interests of the district he did so much to develop, it will be long before his name and influence are forgotten in Egremont, or, indeed, in South Grey.

"And so suddenly! This morning he partook of his breakfast as usual, and after finishing some writing, complained of a pain in his breast, and went and lay down. At 7 o'clock, full of intelligent life! and in about 15 minutes the active spirit had fled.

"Deep and heartfelt sympathy goes out for his widow, son and daughter, so suddenly bereft. A loving and tender father, he was devotedly attached to his wife, and 'Russell' Hall, will long commemorate not only her name but the tender affection which prompted its bestowal. To a wide circle Mr. Taylor's removal will look like a personal loss, and the gap in that community will not soon be filled.

"His home was ever noted for an abounding hospitality, and many travelers and others can bear testimony to the genial host who was ever ready to welcome and entertain.

"Alex. Taylor was born near Peterhead, Aberdeenshire, Scotland, 59 years ago, and came to this country with his father in 1855. He remained in Toronto for five years engaged in a mercantile business. His father came to Egremont, and, together with Mr. Jaffray, a brother-in-law, two lots were bought on the 2nd and 3rd Con., that now owned by Mr. Samuel Queen, and the one opposite. These were soon sold and the property, on which the main part of the village stands, was secured.

"During his stay in Toronto he was a frequent attender at the House of Parliament of the then Upper Canada, and grew familiar with all the public men of that day (many of whom he often met), a familiarity with which he kept in touch to the very last, as we all know he could relate the history of any of our prominent public men.

"In 1860 'Sandy'—as he was familiarly known—opened a 'store' in a house on the lot on which he died, the 'Egremont Store,' and from that small beginning grew the fine business which is now so firmly established.

"When the boon of a post office was secured, he left the choice of the name with the Government of the day, and 'Dromore' was founded. We have frequently heard him say he liked the name, and with his name it has been chiefly associated for many years, and will be for many years more.

"The unpretentious little store grew apace. 'Business' was stamped on Mr. Taylor's every movement, and for many years he did a large trade in handling and teaming grain to Guelph and other markets. A blacksmith shop was early established by him, and encouragement was given to every industry likely to promote the formation of an independent settlement.

"The weekly mail changed to a tri-weekly and ultimately to a daily, Mr. Taylor's enterprise never flagging. As railways drew away the grain trade, he began the keeping of improved stock and personally superintended the work on his farms, which he continued to do to the end. But his activities did not run all in one channel. We have mentioned his work in church and amongst the young. He was a justice of the peace, and in this capacity, owing to his fairness and kindliness of spirit, he became, years ago, the friend of many who had legal troubles, and his counsel was often sought by numbers around him. The 'Laird' of Dromore, had no small place in the hearts of the community.

"Of late years his thoughtfulness branched out in other directions. Something must be done for the intellectual life of the district, and as a place for holding public meetings and conferences was needed, he erected the fine hall, which has few equals in rural localities, and called it by the name of his wife's family, 'Russell Hall.' His plans did not end here. He had under contemplation, and had made extensive enquiries regarding, the establishment of a mechanics' institute in the village, and had not death stepped in, this would have been carried out. To human appearances Mr. Taylor seemed good for many years of life yet. His wonderful activity did not seem to diminish. He has fallen in the midst of an active career, yet he cannot be said to have died prematurely who has left such memories behind him. Mr. Taylor's father died 10 or 12 years ago, also suddenly, and in 1889, his youngest son Alex. died, aged 4 years and 4 months. His daughter Mary is 16 and Robert 14.

"Mr. John M. Findlay has for a long time been his trusted, right-hand man, and his intimate knowledge of Mr. Taylor's business, with his well-known popularity, will help to lighten Mrs. Taylor's load of care and grief."

GERMANY'S SUGAR MARKET.

The American Agriculturist says : "Germany means to control the American sugar market if possible. Less than a third of a century ago Germany imported most of her sugar, but she has since encouraged the beet sugar industry to such an extent that, besides supplying about all the sugar consumed in that country, the German beet factories now have a surplus for export, and the German Government has recently increased the export bounty on such sugar to enable it to monopolize the American market. Not only that, but it sent a commission to this country to examine into the possibilities of America producing its own sugar. The commissioners were Prof. Herzfeld and Dr. Frentzel, of Berlin ; Geo. Scheller, of Breslau, and T. Hecker, of Magdeberg. These gentlemen visited the six sugar factories now in successful operation in the United States—at Grand Island and Norfolk, Neb.; Lehi, Utah ; Watsonville, Alvarado, and Chino, Cal.—and were forced to admit that the national possibilities of this industry were far more flattering in this country than in Germany. Their report to this effect was one of the influences that induced the German Government to increase the export bounty on sugar in the hopes that heavy shipments to this country and lower prices would discourage the industry here. This commission was astonished at the fine quality of beets that were being produced for existing factories in our western states, and laid great stress on the fact that there are a great number of sections in the United States where the industry has a much better prospect than in Germany, because with early and late crops the factories can be operated for a much longer time than they can be worked in Germany."

PURE HONEY

We have now in store a large consignment of

No. 1 Extracted Honey

In cases containing	1 tin	60	lbs.
" "	4 tins each	25	lbs.
" "	18 tins each	5	lbs.

This honey is put up by the same packer who handled our business last season, so buyers can rely on the quality. Prices are low.

James Turner & Co. - - Hamilton, Ont.

BALFOUR & CO. - HAMILTON

Importers of Teas, Fruits, and General Groceries

We are offering exceptional values in Cleaned Currants and Selected Valencias. Every grocer should have our **Buckeye Paper Cutter** —three sizes.

Prompt shipment given to all orders. Prices right.

TRADE CHAT.

AN old-timer tells in The Ridgetown Dominion about the bean crop of Kent 35 years ago, when an entire crop was sold for $2. Coin was hard to get in those days. Potatoes at best of times sold for 16c. a bushel, and the doctor asked half a dollar for setting a farmer's five ribs that were broken by a fall.

Chatham has voted a fund to bore for natural gas there.

Fred Chaplin, a well-known merchant of Woodstock, is dead.

The Moncton sugar refinery was burned on Sunday, involving a loss of $200,000.

The London Soap Company is building a brick addition to their works for more store room.

Alberta ranchers report that the cattle are looking well and are getting in good condition for shipping.

The banks in Montreal have decided to demand gold for payment of all their collections in the United States.

Capitalists in Chicago are joining with local capitalists in the erection in Chatham of a monster cold storage warehouse.

Grapes in Michigan are selling at the same price as hard coal, $7 per ton. This price is freely made on grapes in bulk, all the markets being overstocked. The crop is the largest ever known in western Michigan.

Asa Pound, St. Thomas, is shipping five carloads of apples to London, Eng., on his own account. Mr. Pound accompanies them.

One of the best all-round crops ever harvested on the M. & N.W. west of Minnedosa is being harvested this year. — Neepawa Register.

The Lake of the Woods made another large shipment of flour to Australia on Friday. There were twenty-seven carloads in the shipment.

Mrs. Brown, wife of Postmaster Adam Brown, of Hamilton, died on shipboard a few days ago while en route home from Liverpool.

The final payment of ten per cent to Commercial Bank depositors will be paid shortly, according to The Winnipeg Free Press. Ninety per cent has been paid.

The duty collected during August at Vancouver was $34,216.48; an increase over August, 1895, of $7,576.12. The value of August exports was $94,487; of imports, $93,396.

The Grocers' B.B.C. of Toronto added another game to their long list of victories by defeating the Travelers easily at the Island last week, by 13 to 10. Batteries—Burns and Pearson and Davies and Radcliffe.

Hon. W. Paterson stated in the House on Monday that the total amount of duties collected upon ales, beer or other malt liquors for the fiscal year ended 30th June, 1896, was $57,966.; the duties upon wines of all kinds amounted to $240,477, and upon spirituous liquors $942,724, making a total of $2,241,168.

At noon on Saturday the funeral of the late Edwin Casswell, the well-known cheese merchant, who died so suddenly on Thursday, took place from the family residence, 576 York street, London, Ont., to the G.T.R. depot. The interment was at Ingersoll, of which place the deceased was formerly a resident. There was a large attendence.

Mr. Richard Donald, the well-known retail grocer, of Toronto, who died suddenly early this month, left an estate worth $21,892.19. The realty is $7,075, and consists of property on Bloor St., Dovercourt Road, part of lot 9 in the broken front and land on Davenport Road. The personalty is $2,000 in household effects, $4,000 stock-in-trade, two-thirds share of R. Donald, $900 in mortgages, $4,100 in life insurance, $3,600 in stocks and $117.19 in cash. It is willed to Mrs. Donald and their children. She and the son, James Peters Donald, and a friend, Robert Peters, are the executors.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Requires No . . Brushing

Trade Mark.

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Fish

We have in stock and arriving:

Extra Boneless Cod (pure), 1-lb. blocks
"Quail on Toast," 1-lb. blocks
Extra Boneless Fish, 25-lb. boxes
100-lb. cases Skinned Codfish

THE DAVIDSON & HAY, LTD.

Wholesale Grocers. Toronto.

The Battle of The Dollars

called Profit, is a losing fight without Standard Quality for ammunition. A larger profit from inferior quality may be won once or twice—here and there—but in the fight for a permanent, steadily increasing profit, Quality counts.

Pan-Dried Rolled Oats are highest quality. Once sold—once used, your profit is as permanent and as certain as it is that Day will follow Night.

From Manufacturer to Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

HALIFAX TRADE GOSSIP.

MARKETS are looking up this week. That is because the fall trade has struck in. Merchants report a good movement, and are hopeful of a brisk trade. We have a decline in sugar, low prices for fruit, a dull provision market and an active flour trade.

The demand for sugar continues, but the price has gone the wrong way for the refinery. The Acadia Refinery's quotations are: Granulated, 4c.; extra Circle C, 3⅛c.; Circle C, 3c., which is a drop all round. The loss of the refinery at Moncton (which is owned by the Acadia Co.), will, no doubt, make a difference in supplies of refined, as it was working to its full capacity. The refinery was burned to the ground on Sunday night. The warehouse in which the refined sugar was stored was saved. The total insurance amounts to $332,000, which is mostly held by American companies. It is doubtful if it will be rebuilt.

Lower prices are anticipated in creamery butter, and local dealers holding large stocks have shown a decided disposition to unload.

Considerable business is being done in green fruits. Apples are low in the local market, but the reports from England encourage large shipments. The steamer St. John City took 13,874 bbls. to London on Saturday, and large shipments are being made to Liverpool and other British ports. No. 1 Gravensteins sold at auction on this market at $1.50 and No. 2's at $1.25, while inferior brands sold as low as $1 and $1.10. Heavy receipts of plums continue, and the price is going down every day. Greengages are selling at 30c. for extra good stocks per peck basket, and Lombards and other varieties at 25c. Canadian fruits continue to arrive freely.

Eggs have advanced 3c. since last report, being quoted to-day at 13c.

The provision market is slack. Beef is weak, selling at $6 to $7 per 100 lbs., sinking pelts, and $7.50 for extra good native. Sheep are worth $3, and lambs $2 to $2.10 for good stocks. Fresh pork is not in great demand, although the season has arrived when it is called for. Last week it was quoted at 7c., but this week it can be had for 6½c. Local dealers are carrying large stocks of mess and prime mess and jobs of fresh are for immediate consumption. P.E. Island mess is offered less than $12, and Chicago at $13.50 to $14. Canadian plate beef is quoted at $9.75 to $10.

Stocks of old pack canned goods are about used up. New goods on the market comprise peas and beans. Gallon apples are quoted at $1.85; butter and string beans, 80c.; Boston baked beans (Lewis'), $2.15; "Log Cabin," 95c.; corn, 85c.; peas, 75 to 80c.; pears, $1.65; peaches, 2's, $1.85; pineapples, sliced, $2; grafted, $2.25; plums, $1.60; raspberries, $1.25; strawberries, 2's, $2.25; tomatoes, 90 to 95c.; N.S. salmon (flats), 1's, $7 per case, talls, $8; lobsters (flats), 1's, $10 per case, and talls, $8 to $.50.

Oats are low. A milling firm at Sheet Harbor recently put in a large stock of Canadian at 30c. landed, which would mean 28c. at Halifax. Country dealers report that they can secure all they want of Nova Scotian at 30 to 32c.

Breadstuffs are fairly active. The enquiry is good on outshore account. Merchants are looking for an advance, which they say may be 5c. or probably 10c. per bbl. on flour. The demand for cornmeal and millfeed is also good. Quotations to-day are: Ogilvie's or Five Lilies, $4.40 to $4.50; Ontario made Manitobas, in wood, $3.80; Manitoba shipments, in sacks, $4.20 to $4.25; Ontario and Manitobas mixed, for patents, $3.75 to $3.85; 80 p.c. patents, $3.70 to $3.80; 90 p.c. patents, $3.60 to $3.70; low grades, $3.15 to $3.25; oatmeal and rolled oats, $2.70 to $2.80; cornmeal, $1.85 to $1.95; middlings, per ton, $17 to $18; shorts, $15 to $16.50; bran, per ton, $15 to $16.50; white oats, per bushel, in sacks, 31 to 32c.; cotton seed meal, per ton, $22 to $23; oil cake meal, per ton, $23 to $24; hay, per ton, $12 to $13; split peas, $3.15: pot barley, $3.50; white beans, per bushel, 85 to 95c.; No. 1 chopped feed, per ton, $18.50.

There is a fair movement in fishstuffs. Ruling quotations to-day are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.50; Labrador, $2 to $2.25; haddock, $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1; No. 1, large, f.o.b. shore, $3 to $3.50; alewives, $3; mackerel, No. 3, large, $7.50 to $8; salmon, No. 1, $12; No. 2, $10.50; No. 3, $9.



First Made and.... First Quality

Carr & Co.'s Biscuits were the first fancy biscuits made, and are still first in quality. They have been supplied to Her Majesty the Queen since 1841. They will increase your trade, for they always give satisfaction.

"CAFE NOIR" is an especial favorite.

Robert Greig & Co.

Sole agents for Canada

MONTREAL.

Our Buying Helps Your Selling

When we buy goods we are thinking of your selling—thinking of goods that will make your business better. We handle only the best goods we can get in each line—goods your customers will insist on having, once they try them—goods that will win new customers for you and will keep the old.

SUGAR PEELS

We have just received from John Buchanan & Bros., Ltd., Glasgow, some of their celebrated Lemon, Orange and Citron Peels. The well-known name of the makers guarantees their quality—the best on market.

TABLE OILS

We have now in stock some pure Salad and Olive Oil put up by Janas Hanart, Brussels. Care in their preparation and their purity and excellence have made them popular.

CROWN BRAND FLAVORING EXTRACTS

We make these ourselves — make them pure and strong—in forty different flavors. They are the purest, strongest and best extracts on the market to-day.

ROBERT GREIG & CO.

MONTREAL.

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.

Try a Case of . . . .

DALLEY'S BIRD SEED

One-pound packages packed in forty-pound boxes . . .

This seed is choice, and re-cleaned. Each package contains a cake of Bird Improver and cuttle fish bone. Put up in handsome containers, which make splendid shelf goods.

THE F. F. DALLEY CO. LTD., HAMILTON, CAN.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell,
General Subscription Agent.

WHEN THE RESTRAINTS ARE GONE.

THE trade outlook in Canada continues to brighten. In all kinds of farm produce there is an abundance and of good quality. Prices are light, but the indications are rather towards an appreciation than otherwise. The fruit crop is even more prolific than the cereal crop. Taking it all round, it is probable we never had such an abundant yield of fruit before. As for the mining industries, the interest that is being awakened in them is unprecedented in this country. The railway earnings continue to show gains compared with the past couple of years, and the monthly bank statements show improvement in the trade of the country rather than deterioration. The cheese industry is in an excellent condition. Stocks in store-keepers' hands are light, and constant buying is necessary to keep them assorted, while merchants' liabilities are in much the same condition as their stocks. Then the growing character of our export trade must not be forgotten.

The undoubted chief drawback to trade is the unsatisfactory condition of business in the United States. Trade in that country was probably never worse than it is to-day. American manufacturers who have been in Canada lately have no hesitation in saying that business in their home market is worse than it was during the crisis of two years ago. Confidence is gone, and they cannot sell goods. The representative of one manufacturing concern when in Toronto a few days ago was authority for the statement that three of their travelers during July last did less than one-third the business that one of them did in the same month a year ago.

This deplorable condition of affairs in the United States must necessarily have its influence upon trade in Canada. With excessive stocks in their factories the manufacturers across the line, while in many staple lines holding up prices on the home market by the aid of combinations, are endeavoring to get relief by slaughtering the Canadian and other foreign markets. The consequence is that the manufacturers in this country have found it necessary in most instances to reduce their prices in order to meet competition; but, in spite of this, these slaughter-priced goods are coming into the Dominion.

This deleterious influence from the United States may be expected to obtain till November next, when the presidential election is held. As to whether trade will after that be better or worse depends whether victory perches upon the shoulders of the sound or unsound money candidate. If the honors fall to the sound money man we may expect to see a rapid recovery of business in the United States.

In Canada we have no crisis staring us in the face, and the removal of the threatened crisis in the United States will give increased confidence to the business interests of this country and impart an impetus to trade.

Of all our branches of industry the only one which is really dull is that appertaining to lumber. At the mills are two years' supplies of lumber. In consequence of this, not a fractional part of the lumbermen that usually go into the woods will go this winter. A great many of the mills will send none at all. While this necessity is deplored, yet the fact that it is a necessity commands this decision.

But the cloud that is hanging over this particular industry is not without its silver lining. THE CANADIAN GROCER is informed by millmen that an improved trade in deals and wide boards is being done on English account. Some mills in fact are experiencing difficulty in filling orders promptly. Then there is the promising trade of South America and South Africa to take into account, while with a revival of trade in the United States is certain to come a revival of the demand for Canadian lumber.

Trade in Canada to-day, while not as large as it might or should be, is nevertheless on a sound foundation. Merchants' liabilities are light, business methods are improving and careful dealing is the rule. There are some restraints upon trade. When these are removed business will become more active. There is no question about it.

What we want in this country more than anything else is confidence. And for the attainment of this confidence it is only necessary to glance at the richness of the natural resources of the Dominion, to consider the prospects for developing the chief of them and then to compare the commercial conditions of this country with those obtaining in the United States.

WANT CITY POSTAGE LOWERED.

THE Montreal Board of Trade has decided to renew its agitation to secure a reduced rate for city letters. Its representations to the late Government were unsuccessful, but it has resolved to try again with the new Administration.

The merits of this question have been threshed out so often before that repetition would be tiresome. Perhaps the new Government will be more pliable than the last, but some doubt is expressed. The Government contention has always been that it is a question of revenue. The business men in reply hold that the increased business that would follow would more than offset the reduction. Perhaps they are right. At any rate, if the Government can be induced to make the change, it will ingratiate itself with the business public in a most effective way.

A DOMINON BOARD OF TRADE.

The Ottawa Board of Trade is in correspondence with other boards in Canada in regard to the resuscitation of the Dominion Board of Trade.

This defunct body was never of much benefit in the old days. This, however, was due more to its machinery and methods rather than any other cause.

Times have changed since it died a natural death, and in this age of concentration and combined effort, it would very possibly do good work. At any rate, if it did nothing else than hold a regular annual gathering, the simple interchange of ideas at such a time would be beneficial and pay for the trouble taken. The experiment is certainly worth a trial.

The Council of the Montreal Board has already decided that it will join issue with its Ottawa brother, and no doubt other organizations will follow suit.

TO EXTEND OUR TRADE.

The Montreal Board of Trade have already taken the initial steps in response to the invitation of Sir Richard Cartwright for suggestions as to ways and means of extending the trade of the Dominion. They have appointed a committee composed of some of the ablest members to take steps to procure and supply the Hon. Minister with the desired information.

The members of the committee are: Jno. McKergow, Charles Chaput, Jas. Crathern, David McFarlane, Wm. McNally, Henry Miles and Henry Nivin.

Other boards of trade should also take action with as little delay as possible.

THE SALMON SITUATION.

THE canned salmon situation is interesting, more on account of the uncertainty which surrounds it than on account of the transactions which are being made, as far as eastern Canada is concerned.

All advices which are being received from the Coast are firm in their nature, but still people in the east continue to hold off.

Latest figures to hand, both through private sources and the British Columbia papers, now practically agree as to the size of the pack. The British Columbia Commercial Journal places the total pack at 549,544 cases, of which 308,924 cases are from the Fraser, 90,280 from the Skeena, 107,300 from Rivers Inlet and from other northern points 34,040 cases. This same paper states that there is a difference of opinion in regard to the cohoe pack, but it is believed that there will be between 50,000 and 60,000 cases of that quality of fish packed before the canneries finally close down. "If they are able to do so the total pack for British Columbia this year will be fully 600,000 cases," it adds. Malcolm & Windsor, of Steveston, B.C., in a letter printed elsewhere, estimate the pack on the Fraser at 300,000 cases, and the total pack of the province at 525,000 cases. In regard to cohoes, they say it is not anticipated that the pack will be anything like it was last year. Cohoe fishing started on the 15th inst.

On the Toronto market there have during the past few weeks been many rumors flying about in regard to the prices at which cohoes were being offered for future delivery. It was alleged that there had been transactions as low as $3.25 to $3.30 f.o.b. at the Coast, but we have never been able to substantiate these figures. Buyers persistently averred that $3.50 was the lowest and the ruling figure they had been quoted. But that at least one packer was ready to accept less than that figure is evident from the fact that he has this week advised a Toronto house that he has found it necessary to advance his figure 10c. per case, his lowest price now being $3.50.

None of the correspondence from the Coast indicates any weakness in the situation regarding sockeye salmon. One correspondent states that tonnage has been provided for the shipment of 400,000 cases of salmon to the United Kingdom, while already 20,000 cases have been shipped to Australia, and a like quantity overland to eastern Canada. It is said that sales of tall tins are being made for shipment to the United Kingdom at $4.60 f. o. b. on the Coast.

The situation in England is strong. The Produce Markets' Review of the 12th inst., in reference to the London market, says: "Fraser River talls continue to sell freely. Very little stock is held in London, and as Liverpool stocks are becoming reduced, holders are asking advanced rates, a course in which they are apparently justified; when this season's small pack of tall tins is taken into consideration. The position of flat tins is different, the canneries having packed a larger proportion of this size than usual, and it is expected that opening prices will be lower than for several seasons."

Eastern Canada is evidently the least interested of the salmon consuming centres, but it is not the chief consuming centre.

BUSINESS MEN AS LAW MAKERS.

THE CANADIAN GROCER has during the past three or four years ardently championed reform in the Cabinets, Federal Parliament and Legislative Assemblies of the country.

The particular reform we urged was appointment and election of practical business men to offices and membership in these governing bodies.

We cared nothing whether the appointees were Conservative or Reform in politics, but we cared a great deal whether they were business men or not.

A practical, intelligent business man is a business man, no matter with which political party he associates himself. He will be guided in the Cabinet and in the House by the instincts of business just as the mariner is guided by the compass.

Reforms move slowly. And the particular reform we have been championing is moving, and a little better than slowly too.

Lately the Ontario Cabinet and the Legislature of the province have each been augmented by a man of the desired description. We have reference to the appointment of Mr. E. J. Davis to the Provincial Secretaryship, and the election of Mr. Andrew Pattullo to the Legislature for North Oxford. Both are practical business men of long experience.

Mr. Davis has for years been actively engaged in the hide and leather business, and is a member of the Toronto Board of Trade.

Mr. Pattullo is the publisher of a successful provincial newspaper. But besides his duties as publisher and editor, he has for several years been prominently connected with the cheese and dairying interests of the country. Hard and continuously has he labored in behalf of these interests, and in 1895 he was elected to the important position of president of the Western Dairymen's Association. He, too, may be termed the father of the good roads movement in Ontario. At any rate, nothing practical was done until he interested himself in the matter, and succeeded in securing the formation of the Good Roads Association.

Reforms move slowly, but the movement for government by business men for the business interests of the country, instead of by professional politicians for themselves, is growing apace.

THE SITUATION IN THE STATES.

IN reply to an enquiry from THE GROCER the manager of one of the largest banks in New York has kindly written the following for us: "The financial situation has been very bad for some time. Deposits are very low. Banks are indisposed to lend or buy paper and there is a strong inclination on the part of moneyed men to hold on to their funds until they can see how the election will likely go. Owing to the recent drop in exchange, banks and bankers took occasion to strengthen their position by importing gold. Altogether some seventy millions were engaged and about three-fourths has been delivered. This, together with the growing belief that Bryan and his silver crew will get badly beaten in November next, has had the tendency of greatly relieving the situation. The movement of currency to the West and South to move the crops has made the New York banks poor and curtailed their loanable funds, so that the money market is still very tight, but I think things will grow better from now on.

"Of course, no real boom will start until after the election is settled. If Bryan is overwhelmed conditions will improve rapidly, but if only beaten we will have another four years of distrust. Reports from our correspondents in the South and West seem to indicate that the silver craze is abating except in the few silver-producing states and they don't count for anything. I am sorry the Republicans had not a better candidate than McKinley, but the Democrats have a good gold ticket in the field and I hope between the two that Bryan will be swamped."

LABRADOR FISHERY A FAILURE.

According to press despatches, the Labrador inshore fishery is a complete failure this season.

The mail steamer which arrived at St. John's, Nfld., on 17th, brought reports that there was no improvement in the catch; in fact, one of the worst on record. Numbers of vessels have returned home, having abandoned the fishery, and their crews are now seeking employment upon the railway, in order to secure enough food to carry them over the winter. It is feared that considerable destitution will exist in the northern portion of the island next winter owing to the failure of the fishery.

A SALMON FIRM'S VIEW.

MALCOLM & WINDSOR, of Steveston, B.C., under date of Sept. 9, write THE CANADIAN GROCER as follows: "The extension of the sockeye fishing season by the new Government to the 1st of September, for which none of the canners seem to have asked, was of no use to anyone, few if any fish being taken after the 21st of August, the season practically closing to all intents and purposes then.

"Though it is extremely difficult to obtain any reliable information as to the exact pack of the Fraser before the salmon is actually cased up and shipped, yet it is pretty safe to take this as being in the neighborhood of 300,000 cases, while the Northern total pack is close on 225,000 cases, or a total of 525,000 cases for the province to date.

"Some few canneries on the river here intend to put up cohoes, though it is not anticipated that the cohoe run this year will be anything like so good as last year.

"Taken as a whole, the past season has been satisfactory to neither canners nor fishermen, the fish running too much in 'spurts' to render steady packing practicable, though the quantity of fish caught was largely in excess of previous poor years.

"Trap fishing this year can hardly be termed a great success, some of the canners having invested in this mode of fishing being heavy losers, many of the traps not having taken enough fish to pay the wages of the men looking after them.

"Cohoe fishing starts on the 15th of the present month. Some of the canners purpose putting up this fish in flat cans, and it will be interesting to note how this experiment turns out, cohoes having heretofore been packed in the well-known 'tall' cans.

"From private advices from England we learn that conservative estimates place the quantity of salmon sold to arrive at 150,000 cases, the bulk of these being in flats and half-flats. This will doubtless have the effect of keeping the market firm."

THE FIG CROP.

The present fig season is a later one than usual, the first loads having arrived at Smyrna eight days later than last year. The excessive heat appears to have been the cause of the delay.

Advices state that the delay in the curing may ultimately diminish the size of the crop, which was expected to be rather larger than that of last year. The size of the crop, however, is of secondary consideration in this article, as the shipments do not depend so much upon it as on the extent of the financial facilities.

The total shipments of figs as per Smyrna manifests during the past two years were as follows:

	1895.		1894.	
	Cases.	Bags.	Cases.	Bags.
London and outports	17,012	45,023	20,844	59,572
Liverpool	16,834	50,840	22,076	35,230
U. S. and Canada	19,211	24,453	10,345	23,064
	53,057	120,316	53,195	117,866

Last season, it will be remembered, the shipments of figs on both English and American account, exceeded the consumptive demand. Prolopazzi Bros., in their advices, state that should the coming season see a glut it is more likely to occur in the United Kingdom than in America.

STRENGTH IN VALENCIA RAISINS.

CABLE advices from Denia on Valencia raisins continue firm, the advance since prices opened being equivalent to 1s. to 1s. 6d. per cwt. At this writing new fruit cannot be sold for less than 6 to 6½c., as to quality.

Last year at this time fine off-stalk cost in the vicinity of 5c., and were being jobbed out at from 5 to 5¼c., according to quantity.

Prices at present, therefore, are 1c. per pound dearer than last year.

It is considered doubtful by some importers that this strength will be maintained. According to their advices, the strength at primary centres is due to an increased European demand, which has been larger than in previous seasons owing to the general improvement in the industrial and commercial situation in Europe.

The crop, however, is generally admitted to be up to the average, and it is expected that the European demand will diminish to a certain extent shortly.

In this event it is natural to expect a reaction from present prices at primary points. In the meantime, however, shippers are firm, and any bid for immediate shipment means that their views have to be met or the bidder has to do without the goods.

TRADE CONDITIONS IN THE WEST

MR. JAMES DOWLER, Northwest representative of the Eby, Blain Co., Ltd., is in Toronto on a visit. Mr. Dowler emphasizes what has already been said regarding the improved commercial outlook in Manitoba, the Territories and British Columbia.

"You know," he said, "farming is becoming more diversified, and consequently the farmers' sources of revenue are increasing. The crops are good throughout the west except in a few streaks here and there where the hailstorms passed through. The farmers in those streaks will have poor crops, but they are in some measure being compensated by the work they are finding on their neighbors' farms.

"The whole financial outlook is improving. The merchants are not giving as much credit as they formerly did, and, what is more, the farmers are not asking for it. Neither is there the same thoughtless purchasing of agricultural implements. The farmers are using more discretion in this respect.

"Ranching is developing nicely. Now, take Maple Creek and that part of the country west of that place as far as Medicine Hat, I believe nine out of every ten who went in there have made money. The ranches, as a rule, in that part of the country, were small at the start, but some of them have now big bands and their owners are in easy circumstances."

Mr. Dowler said there was need of improved railway facilities in the west, dwelling particularly upon the necessity of the construction of a road into the Kootenay country through the Crow's Nest Pass.

CALIFORNIA RAISINS DAMAGED.

Advices from the Coast this week state that the rains are severely damaging the crop of California raisins in many sections.

For this reason the proportion of inferior and low-grade fruit this season is expected to be much larger than usual. No change is advised in values, which continue firm, as last quoted.

The first direct shipments to Canadian markets are not expected to arrive at their destinations until the third week in October.

H. P. GOULD & CO.'S FIRE.

Although the fire last week did much damage to the building occupied by H. P. Gould & Co., Church and Colborne streets, Toronto, the firm's facilities for doing business have not been crippled, the fire having been confined to the rear of the building.

LONDON'S FOREIGN BONDHOLDERS.

The twenty-third annual report of the Council of the Corporation of Foreign Bondholders for the year of 1895 has been issued, and gives useful information regarding the position of defaulting countries. The report contains the following list of the principal countries in default in 1895-96:

States.	Approximate principal outstanding.	Approximate interest arrears.
Argentine provincial loans	£20,200,912	£5,681,757
Argentine municipal loans	2,451,840	742,752
Argentine provincial cedulas	13,697,364	2,230,000
Colombia	1,913,500	1,522,428
Costa Rica	2,000,000	200,000
Former Confederate States	2 418,800	5,248,796
Ecuador	693,160	.....
Honduras	5,398,570	11,046,229
Liberia	100,000	154,000
Louisiana (certificates)	184,432	.....
Mississippi	1,400 000	4,107,000
West Virginia	3,047,874	.....
Totals	£53,506,452	£30,952,962

All Kinds of Pickles

are offered at all kinds of prices. Some are good and some are not, but when a pickle is wanted to touch the right spot every time and leave that delightful tingling sensation that is sought after, then

GILLARD'S NEW PICKLE

fills the bill every time. Put up 2 dozen in a case.

Single case lots, $3.40 per dozen. Five case lots, $3.30 per dozen.

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation. . . .

Single dozen lots - - - -	$1.75
Barrel lots of 12 dozen - - -	$1.60

Sold by all Grocers

GILLARD & CO. MAKERS **London, Eng.**

Don't be Hoodwinked

for substituting is the fraud of the day. You know BOULTERS'

PEERLESS

"Lion" Brand Canned Goods

are head, neck and shoulders better in every way than other brands. Sell them.

They are Honest Goods

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

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49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THIS week does not show as much activity as the one which it succeeds. At the same time, however, there is still a nice volume of business being done, and the general opinion is that it is up to the average of other years. Sugar is still the most unsatisfactory feature of the grocery trade. There is a good deal of it going out, but the sore spot is prices, which are still tending downward. Canned goods have a great deal of uncertainty surrounding them, and both wholesalers and retailers are slow to place orders. The first shipment of new season's Valencia raisins are exhausted, and it will be another week or ten days before the second lot arrives. Currants are dearer in the primary markets, and firm and in good demand locally. The first shipment of Malaga raisins is due here in a few days. The tea market continues firm, particularly in Indian and Ceylon growths.

CANNED GOODS.

The cold days which we have been experiencing during the last few days have imparted a little better tone to the market for tomatoes, although it does not follow that the market is what might be termed strong. The feeling is really a little unsettled, although not so much so as it was. The packers of the best brands of tomatoes are quoting 65c. in carload lots, but brands not so well known can be obtained at lower prices. There are not many canned goods of any kind offering Regarding canned salmon, the position is much the same as it was a week ago. The talk at the moment appears to be principally as to cohoes. A few houses have placed orders, but there seems to be an inclination to hold off in this line as well as in regard to sockeye fish. Some packers who were holding prices at $3.40 have advanced their figures ten cents per case. The demand from retailers is light for all kinds of canned goods. We quote as follows : Tomatoes, 75 to 80c., for prompt shipment, and 70 to 75c. for future delivery, corn, 55 to 75c. ; peas, 75 to 80c. for ordinary; sifted select, 95c. ; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.40 to $1.45 ; "Maple Leaf," $1.40 to $1.45 ; Lowe Inlet, $1.30 to $1.35, in tall tins ; cohoes, $1.20 to $1.25 ; canned mackerel, $1.20 to $1.30 ; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The outside markets are a little firmer on Rio coffee, Locally there is nothing new to report. We quote green in bags : Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c. ; Maracaibo, 21 to 23c.; Jamaica, 21 to25c.

SYRUPS.

There are none offering, and practically none wanted. We quote : Dark, 28 to 31c.; medium, 33 to 35c. ; bright, 40 to 42c. ; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is quiet, with prices steady. We quote : New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c. ; half-barrels, 33 to 35c.

SUGAR.

The position of the local market is most unsatisfactory, the wholesalers universally now practically selling at refiners' prices. "The refiners," remarked the representative of one refinery, "have reached the conclusion that the limit of endurance has been reached, and they are making a stand against further reductions." The demand for sugar is still fairly good, but the orders are small individually. Retailers have so little confidence in the market that they are only buying from hand to mouth. Up to the time of writing there has been no change in the London market since the 15th inst., when there was a reduction of 1½d. on cane. New York is steady. The ruling wholesale quotation is now 4.15 to 4.25c. for granulated, and 3.15c. up for yellows.

SPICES.

Pickling spices are about the only kinds which are receiving much attention. We quote : Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c. ; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The chief demand is still for tapioca and sago, rice receiving but little attention. We

Grocers' Scoops

STEEL, TINNED and GALVANIZED, BRASS, HORN, WOOD.

Grocers' Sundries

Line complete for fall.

WALTER WOODS & CO.

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CEYLON TEA

are flooding the markets ; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

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THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Quotations on Grenoble walnuts have been received. They are a little lower than last year. Mail advices from Marseilles state that the new crop will arrive about the end of October. The quality is expected to be good, if it can be dried as carefully as last year's crop. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The first shipment of new season's China green teas are to hand this week, and there have been a few transactions in them. The teas are showing a shade better value than last year. There has been a small trade doing in Japan teas, but China black teas are neglected. Latest mail advices from London report the market firmer on Indian and Ceylon teas. Good liquoring pekoes and broken pekoes are ½ to 1d. dearer, while medium grades show an advance of ½d. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The Valencia raisin market is much stronger than it was a week ago. Owing to the scarcity of selected fruit the market advanced 1s. some ten days ago, and another advance of 1s. was reported on the 16th, off-stalk and fine off-stalk remaining unchanged. On Monday, however, a cable announced an advance of 2s. on off-stalk and fine off-stalk, with the further information that the crop was now proved to be a decidedly short one. Cable orders have been placed at the advanced prices. Some shippers have withdrawn their prices altogether. The first shipment of new season's Valencia raisins have been practically exhausted, and the second lot will not be here for a week or ten days.

Currants have advanced 6d. during the past week. Locally the demand is good and prices unchanged. We still quote as follows: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4⅛c.; do., half-bbls., 4⅛ to 4¼c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

Sultana raisins are firm and unchanged at 5½ to 6½c.

There is nothing new to report in regard to prunes. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

California fruits are receiving a little more attention from wholesalers, there having been a few sales. Prices of all grades are much as before. We quote wholesale prices as follows: Apricots, 8 to 14c.; peaches, 5¾ to 8½c. in bags and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

Jamaica oranges will be on the market before the week is out. They will sell at from $7 to $7.50 per barrel and $4.50 to $4.75 per box. Rodi oranges are lower than they were a week ago. The trade is now confined to new lemons. Both the supply and the demand is good. Bananas are quiet. An increasing demand is reported for sweet potatoes. The season is about over in tomatoes. Grapes are still in good demand. Good staple pears are selling well, but apples are difficult to sell. Peaches are still arriving, but the best varieties are done. We quote: Oranges—Rodis and Sorrentos, $6 to $6.50 per box; Jamaicas, $7 to $7.50 per bbl. and $4.50 to $4.75 per box. Lemons—Sorrentos, 360's, $4 to $5; Maoris, 300's, $5 to $6. Bananas, 75c. to $1.25; cocoanuts, $4 to $4.25 a sack and 60c. per doz.; tomatoes, 15 to 25c. per basket; Jersey sweet potatoes,

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Manufacturers' Agent and Grocery Commission Merchant
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COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
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Send your orders to
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YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
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YOUR CONSIGNMENTS
FRUITS
CAREFULLY HANDLED BY
CLEMES BROS.
Wholesale Fruit and Commission Merchants
51 Front St. East, TORONTO

$2.75 to $3 per bbl. ; apples, 75c. to $1.25 per bbl.; pears, 25 to 40c.; peaches, 40c. to $1 ; plums, 35 to 65c.; grapes, blue, 1½ to 2c. per lb.; Niagaras and Rogers, 2 to 2½c.; onions, 75 to 80c. per 80 lb. bag.

BUTTER AND CHEESE.

BUTTER—Receipts of butter are heavy. The choice article is being pretty well taken care of, but medium and low-grade butter is accumulating fast, some of the houses holding large quantities. It is estimated that the make of both creamery and dairy pound prints and blocks is two-thirds larger than it was a few weeks ago. The demand is good for fine dairy tubs and pound prints, but creamery pound blocks are not nearly as much wanted as they were a month ago, the price of dairy butter being so cheap. We quote: Dairy butter—Tubs, 13 to 13½c. for good to choice ; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The market is a little easier again, with buyers and sellers apart. Locally there is no particular change to note. August make is quoted at 9 to 9¼c. by the jobbers. September make has sold as high as 9½ to 9⅝c. at the cheese boards.

COUNTRY PRODUCE.

BEANS—There is little or nothing doing, and jobbers' prices run from 75 to 80c. per bush. Not much interest appears to be taken in the market, notwithstanding the reported short crop.

DRIED APPLES—Dull. The only kind offering is early fruit, which is dark and not wanted. The jobbing price is nominally 2½c. Dark fruit is quoted at 1c. in Chicago.

EVAPORATED APPLES—There have been some enquiries on export account, and although we hear of a few transactions on the basis of 4½c. f.o.b., prices, as a rule, seem to be above the export basis.

EGGS—Are a little firmer, the cooler weather having caused receipts to fall off. Shippers in some instances are asking ½c. per dozen higher than they were a few days ago. The idea as to price is 12½ to 13c.

HONEY—Quiet. We quote : Strained, 7 to 8c., in 50-lb. tins, and comb at $1.75 per dozen.

POTATOES—We hear of transactions at equal to 40c. on track. Jobbers are selling at 45 to 50c. per bag.

PROVISIONS AND DRESSED HOGS.

The position in provisions continues strong, the demand keeping active while stocks are light. Dressed hogs are in fairly liberal supply and packers will start operations next week. Heavy hogs are quoted at $4.25 to $4.75, and light at $5 to $5.25 delivered. These prices are much about the same as they were a year ago.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots ; backs, 7 to 7½c.

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
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Produce Commission Merchants
77 Golborne St. TORONTO.

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References— All wholesale Grocers.
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Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
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General Commission Merchants
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We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application. Wholesale supplied only.

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Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
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62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
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4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
Jas. McLauchlan & Sons Biscuit Manufacturers Owen Sound, Ont.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c. ; small hams, 11 to 11½c. ; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD— Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50 ; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts of grain are only fair. We quote : White wheat, 66 to 67c. ; red, 65 to 66c.; goose, 50 to 51c.; oats, 19 to 22c.; peas, 40 to 42c.

FLOUR—Prices have been advanced 15c. per barrel, and the demand is good. We quote in carloads on track, Toronto : Manitoba patents, $3.85 ; Manitoba strong bakers', $3.45; Ontario patents, $3.75 to $3.85. Straight roller is about $3.20 to $3.25, Toronto freights.

BALED HAY—Steady ; cars on the track here are quoted at $10.75 to $11.25 ; medium is quoted at $9.

BREAKFAST FOODS — The cheapness of fruit during the past few weeks affected materially the consumption of breakfast foods, but business since the cooler weather set in has improved the demand for the latter. We quote : Standard oatmeal and rolled oats, $2.50 ; rolled wheat, $2 ; cornmeal, $2.35 to $2.45 ; split peas, $3.25 to $3.50 ; pot barley, $3.25 to $3.50.

FISH AND OYSTERS.

The fish trade is beginning to attract a little more attention. Oysters are in fair demand and without change in price. Labrador herring are going to be scarce this season. A fair demand is reported for cured fish. We quote : White fish, 7½c.; trout, 7c.; Labrador herring, $5.75 to $6 per bbl. and $3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at $1.40 for standards, and $1.75 for New York counts.

SALT.

Business continues fairly active at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack ; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote : F.O.B. barrels, 70c. ; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

About the only variety of seed which is moving to any extent is alsike, for which prices all the way from $3 to $4 per bushel are being paid the growers, with $4.25 being paid for an occasional lot of very fancy. Timothy, in sympathy with the low prices ruling in the west, is worth $1.35 to $1.50 per bushel.

HIDES, SKINS AND WOOL.

HIDES—Are firm, with cured quoted at 6¼ to 6½c. Dealers pay 6c. for No. 1, 5c. for No. 2, and 4c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lambskins 55 to 60c.

WOOL—Receipts are limited and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

PETROLEUM.

Trade is still fair. Pratt's astral is quoted slightly lower. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Currants are cabled 3 to 6d. dearer.

Labrador herrings will be scarce this season.

Butter is beginning to accumulate on the Toronto market.

Latest quotations received in Toronto on glucose showed an advance of ½c. per 100 lbs.

Toronto wholesalers are beginning to give some attention to new season's California fruits.

There have been some transactions in evaporated apples on export account on the basis of 4½c. f.o.b.

One packing house on the Coast advises its Toronto clients that it has advanced its price of cohoes 10c. per case.

Valencia raisins are much dearer in the primary market, and cables announce that the crop is a decidedly short one.

Jamaica oranges are on the Toronto market this week. They are quoted at $7 to $7.50 per barrel, and $4.50 to $4.75 per box.

Indian and Ceylon teas, good liquoring pekoes and broken pekoes, are, according to mail advices, ½ to 1d. dearer, and medium grades show an appreciation of ½c. per lb.

The first shipment of new crop Malaga lemons to the New York market via Liverpool has been made. The lot consists of 3,000 boxes. It is expected to arrive in a few days.

The first lot of new crop Malaga lemons amounting to 1,200 boxes, arrived in New York on the Lucania from Liverpool on Saturday.

QUEBEC MARKETS.

MONTREAL, Sept. 24, 1896.

GROCERIES.

THE week has developed no striking change in the grocery situation here, matters being much as they were last week, except possibly that the aggregate volume of trade may be slightly greater than it was. Sugar continues unsettled as to first cost, and the demand from third hands is duller than it was last week, as retailers have bought rather freely of late. Syrups have ruled quiet and steady and molasses has exhibited a better feeling. Business in spices shows improvement, while values are steady. The weak feeling in coffee is not dispelled, very low prices having been accepted for Maracaibo and Rio. Naturally, the fact interferes with the demand. Teas have met with a better enquiry, especially blacks and gunpowders. Dried fruits of all kinds continue firm, and, as noted elsewhere, advances are cabled on Valencia raisins and also on currants. Prunes are steady, and the first arrivals of new French plums are expected here shortly. Austrian cannot be quoted and Californian are steady. Nuts are quiet and steady, while canned vegetables are demoralized and canned fruit is now showing a distinctly lower tendency. In fresh green fruit business is active, but prices are lower under increased receipts. New winter apples were offered this week. Produce and provisions continue generally as last reported.

SUGAR.

The sugar market has furnished no important change during the past week, but the easy feeling continues, and demand is not quite as brisk as it was in a wholesale

2 PEAS THAT ARE ALIKE { . . TENDER . . DELICIOUS FLAVOR.
NEW-PROCESS STRATHROY PEAS AND FRENCH PEAS

IT PAYS TO THINK

Just a moment's reflection will convince any live grocer that if you sell your customers Lemon Peel and give them **half** sugar, you will do both yourself and your customers an injustice.

Now think a moment. Suppose you buy our High-grade Imported **DRAINED PEELS,** absolutely free from sugar and costing you **LESS THAN THE CANDIED PEELS,** don't you think your customers will be more highly pleased and your profits larger? Think it over and send us a trial order for our **Drained Lemon, Orange** and **Citron.**

"Kolona" Ceylon Tea

has never been RETURNED

A tremendous boom has been given to the package tea business by our magnificent **"KOLONA"** Ceylon Tea.

Our Tea exhibited and supplied to the patrons of the Industrial Exhibition was a revelation, the **richness, purity,** and **delicate flavor** being acknowledged on all sides.

Our Competitors felt its power, and already imitators have sprung up around us, vainly trying to copy our flavor.

Even the Old Timers are feeling its power and are hustling in vain to hold their own.

The history of "Kolona" Ceylon Tea is unique. Not a single package has been returned where once sold, and thousands of pounds are going into the homes of Canada.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

way. Naturally, with the first cost as unsettled as it is, the jobbing range is irregular, and so it is. Nominally 4⅛ to 4¼c. is the range on granulated, and yellows 3 to 3¾c. or cost, but it is quite possible that these figures have been shaded in the case of a general order.

SYRUPS.

These continue quiet, while prices rule about steady at 1½ to 2¾c., as to quality and quantity.

MOLASSES.

There is no change in molasses, which continues quiet. The feeling, however, is rather steadier than it was last week, and though a round lot of Barbadoes or Porto Rico might be had at 27c., no small parcels of stock are available for less than 27½ to 28c. on both grades, and in a jobbing way we quote the range 29 to 31c.

RICE.

As was the case last week, there is a good demand for rice, and prices are well maintained. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

Business commenced to pick up a little in spices this week, but prices show no change. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The weak feeling noted in this market for some time continues and sales have been made at very low prices this week in round lots. Both Maracaibo and Rio have sold low, the former at 16c. and the latter at 15c. This unsettled feeling, of course, interferes with business in a small way and the roasters complain that this fall has been a record one for dulness. We quote: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

There has been a better demand for teas this week, especially in China teas, both blacks and gunpowders, about 800 packages changing hands at a range of 8½ to 14c. for the former and 8½ to 22c. for the latter. Offers of Japans in round lots also resulted in business on the basis of 13½ to 17½c. as to quality. All reports from travelers agree that stocks in retailers' hands are light and that once this demand sets in it will mean a good business. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The firm feeling noted in dried fruits at primary centres continues, and cables this week quoted advances at Denia of 1s. to 1s. 6d. from the opening prices. This strength is attributed by commission men here to the European demand, but they are not prepared to state that it will be maintained after this demand is satisfied. Some of them rather anticipate a reaction. At this writing the offerings of Valencia raisins on spot are light, it being doubtful if a buyer could get more than 100 boxes. They consist of arrivals via Liverpool, and are held at a range of 6 to 6½c., as to grade.

There is no change in California raisins, which are also firmly held by sellers. Nothing new is to report from the Coast except that shippers refuse to shade prices. We quote for forward delivery: 2-crown, 5 to 5¼c.; 3-crown, 6 to 6½c.; and 4-crown 7 to 7½c., the inside figures being very difficult to secure.

Currants are again cabled strong abroad this week, the net advance since the opening being placed at 1s. per cwt. On spot business is quiet, but prices are firmly held at a higher range, viz., 4¼ to 5c., as to quality, in barrels.

There is no change in prunes, the tone continuing firm. New crop French Imperial plums are offered at 4½ to 5c., and California prunes at 6 to 11c., as to grade. No quotation can be given on Austrian.

Evaporated California fruit has received fair attention and continues steady. We quote: Peaches, 8½c.; apricots, 12½c., and pears, 9c.

Figs are entirely cleaned up here and prices are nominal.

No offers of new crop dates have been offered here yet.

NUTS.

Nuts continue quiet. The first direct shipments of new stock to importers here are not expected until the end of October. We quote: Grenoble walnuts, 11 to 13c.; Brazils, 11c.; almonds, 10½ to 11c.; filberts, 7 to 7½c.; peanuts 5 to 7c., and cocoanuts, $3.50 to $4.25 per 100.

CANNED GOODS.

There is no improvement in the situation of this market and values on vegetables are very unsettled, while new crop fruit are also expected to open much lower. In fact no one is disposed to buy at all. We quote: Tomatoes, 65 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There has been a fair trade in green fruit of all kinds this week, but prices generally are on the easy side. Fall apples are greatly in over-supply and rule easy. First receipts of winter apples arrived this week and are offering at $1.25 to $1.75. New Malaga lemons are offering at $3 to $4 to arrive. They are expected in the course of a fortnight. We quote: Winter apples, $1.25 to $1.75, fall ditto, 50c. to $1; peaches, 50c. to $1; plums, 30 to 60c.; pears, $3 to $8 per box, as to grade; old lemons, $1 to

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Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

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Head Office: Toronto.

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No Soaking. No Boiling. No Odor.

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VINEGARS

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GENERAL . . FRUIT
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25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman
HAMILTON

$3 per box, and Jamaica oranges, $6 to $6.50 per bbl.

COUNTRY PRODUCE.

EGGS—There is no change in eggs, which rule steady at 11½ to 12c. for No. 1.

BEANS—As last reported: Car lots on track, 70 to 75c.; smaller quantities, 80 to 90c.

HOPS—Quiet and steady at 7c.

HONEY—A few small lots are moving at 10 to 12c.

POTATOES—Receipts on the increase, but prices are maintained at 35 to 40c. per bag.

DRIED APPLES—Nominal at 3 to 3½c., and evaporated at 5½ to 6c.

BALED HAY—Continues easy, No. 1 selling lower at $10 to $10.25, and No. 2, at $8.75.

PROVISIONS.

The provision market is without change. We quote: Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

There has been a fair demand for flour this week, the demand on Lower Province account being a leading feature. Values have a firmer tendency also in sympathy with the steadily rising wheat market. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3.75 to $3.90; straight roller, $3.40 to $3.50; straight roller, bags, $1.60 to $1.65; extra bags, $1.30 to $1.35; Manitoba strong bakers', $3.25 to $3.50.

There was no change in the situation of the oatmeal market. The demand continues slow, and rolled oats are offering freely at $2.60 in wood and at $1.25 per bag. We quote: Standard, bbls., $2.80 to $2.90; granulated, bbls., $2.90 to $3; rolled oats, bbls., $2.60; rolled oats, per bag, $1.25.

A fair amount of business was reported in feed, and the market rules steady. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $17.

CHEESE AND BUTTER.

The lull in the speculative demand for cheese continues, and buyers are resting on their oars until they find out whether the consumptive demand in Great Britain is going to respond to the recent advance. At present, bids are being reduced in the country, 9⅛ to 9⅜c. being the range of offers for September make. Factorymen, however, having closed out their last half August for that and more, want 9½c. and better for their September goods, and are

BROCK'S BIRD SEED



is put up in attractive packages, sells readily, and leaves retailers large profit.

ASK YOUR WHOLESALER FOR IT.

NICHOLSON & BROCK - TORONTO

CONSIGNMENTS OF . . .
BUTTER, EGGS, and all kinds of Produce
HANDLED TO THE BEST ADVANTAGE.
Reference—Bradstreet's Mercantile Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Breakfast Bacon

Quality finest. Prices low.
Hams are scarce and dear.

TRY OUR SHOULDER HAMS

Cured in Sweet Pickle under same recipe as our "Maple Leaf" Brand Hams.
Price is very low, and they will readily take the place of Hams.

D. GUNN, BROS. & CO.
Pork Packers, Toronto.

Hugh Walker & Son
Guelph, Ont.
Wholesale Fruit and Commission Merchants
Consignments Solicited.

trying to get it by holding back. At the wharf this week 4,000 French country cheese sold fractionally lower than last week at 9¼c.

There has been a sudden advance developed in the butter market this week. On Saturday last shippers were slow buyers, or claimed to be, at 17¼c. To-day offers are being freely made of 17¾ to 18c., and even 18¼ to 18½c. for boxes.

ASHES.

There is no change in ashes. We quote; Firsts, $3.50 to $3.55; seconds, $3.05 to $3.10; and pearls, $4.55 to $4.60 per 100 lbs.

MARKET NOTES.

The unsettled feeling in sugar prices at the refineries continues.

New French plums will soon be on this market. They are offering to arrive at 4½ to 5c.

The first direct shipments of new nuts to this market are expected toward the close of October.

Round lots of low grades black and gunpowder teas were closed off the market this week at 8½c.

Currants at primary markets have advanced 1s. per cwt. from the opening, and Valencia raisins 1s. 6d.

First receipts of winter varieties of new crop apples were offered this week. They are selling at $1.25 to $1.75.

Round lots of Barbadoes and Porto Rico molasses have changed hands at 27c., but nothing can now be had under 27½c.

Both Maracaibo and Rio coffee in round lots has been sold to roasters here this week at a decline of ½c. per pound on previous prices.

Commission men here look for low offers on new canned fruit as well as on vegetables, and expect the drop to be quite as sharp.

Cables on apples from Liverpool on Tuesday quoted a decline of 2s. The fruit offering, however, was all from the United States.

Travelers report to their houses that the stock of tea in retailers' hands in most sections is unusually light. This should mean demand soon.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 24, 1896.

THE chief topic of interest during the week has been the prospects of the Government granting a subsidy to the steamers making Portland their winter port. The feeling is very strong through the Maritime Provinces and it is felt by people of both partles that a great wrong will be done if an American port is to have greater advantages than a Canadian port, through Canadian Government aid. That fall is here and that the large summer travel is at an end is seen by the Boston steamers changing from six to two trips per week, and the Digby steamer from two to one trip per day. In markets there is but little encouragement. Sugar is again weaker and in molasses also lower prices are quoted. Butter and cheese tend higher, and flour keeps firm.

OIL—In cod oil prices tend easier. The quantity arriving, though not excessive, exceeds the present demand. Burning oil is moving better and future delivery orders are being taken, people beginning to think of winter supply. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—There has been a fairly good demand for coarse, and as stocks continue light a good price is obtained. Market is not, however, strong, as some is expected both direct from Liverpool and via Boston, and the season is getting late. We quote: Coarse, 50 to 52c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz; Canadian fine, $1.

CANNED GOODS — The interest is less. The dealers are now trying to sell without having to give their goods away. In round lots, however, some low prices are heard of. A new patent-opening tin has been shown here; it differs from the old style in that a can containing liquid can be opened without spilling the contents, which is not possible with other key-opening cans. It is thought that some of the goods this season will be in this style of tin, for which a small extra price will be asked. Canned lobsters are very scarce in this market, and quoted high. One or two new brands of haddies are seen, but in some cases they are not offered in this market, but sold west, where there is a good demand. We quote: Corn, 70 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 80c.; gallon apples, $1.90 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

The Most Searching Tests
"GOLDEN" FINNAN HADDIES
Have been subjected to the most severe tests, and have come out on top.
Remember, when you buy "GOLDEN" Haddies you get a full pound tin.
Quality guaranteed or money refunded.
Packers' Agents.
NORTHRUP & CO.
St. John, N.B.

Leonard Bros.
Wholesale Fish Merchants
ST. JOHN, N.B., and MONTREAL.
Ask your wholesale grocer for
Leonard's 1-lb. Cod in Blocks
(GUARANTEED)
We are also putting up
New Haddies, Kippers and Yarmouth Bloaters.

SALT ✳ SALT
Don't wait for broken fall weather to order your winter's supply . . .
VERRET, STEWART & CO. - MONTREAL, QUE.

Canaries
Imported direct from the Hartz Mts., Germany. Their song fully developed, compared with an ordinary canary, is as an accomplished soprana to a huckster's bawl. Seldom seen in this country, and never sold by bird dealers under $5.00.
To advertise the only food fit for trained canaries, we will deliver one of these birds to any grocer in Canada on receipt of $3.00 A grocer who got one has since sold seven or eight at $5 00 each, and his trade in *"Cottams"* Seed has doubled by the advertisement of their song.
BART. COTTAM & CO., LONDON, ONT.
Beautiful brass cages, retailed at $2.00—one only with each bird, at $1.00—less than price at wholesale.



Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

LYTLE'S WHITE WINE VINEGAR

Is of superior quality.
Is free from adulteration.
Is the best for Pickling uses.
Gives perfect satisfaction.

Then Why Not Sell It?

Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

Fish! Fish!

Labrador Herrings—Barrels and Half-Barrels.
No. 1 Shore Herrings—Half-Barrels.
XXX Table Codfish—100-lb. Cases.
Pure Table Codfish, 1-lb.—24-lb. Cases.
Boneless Codfish, 1-lb.—25 and 40-lb. Cases.
Dried Codfish—Quintals and Halves.

JOHN SLOAN & CO.
45 Front Street E.
Wholesale Grocers TORONTO

Valencias

A special line **choice cleaned fruit** in perfect condition

OFF-STALK, FINE OFF-STALK AND SELECTED

at bargain prices. Limited quantity only.

WARREN BROS. & CO.
35 and 37 Front St. East, Toronto.

NEW GOODS

Valencia Raisins
Horseshoe Salmon
Boneless Fish

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

Malaga Fruit
Blue Baskets
Black Baskets

A shipment of the above arriving very shortly. . . . .

PERKINS, INCE & Co.
TORONTO.



Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—This is an active line. Plums arrive in large quantities from Nova Scotia and sell cheap. The low price has made a very active demand, boxes being about five cents better price than baskets. In apples, the quantity arriving is large and the sales very dull. There are two auction sales a day, at which a dollar is a high price. Best Gravensteins, the highest-priced apple on the market at this season, are slow at $1.50. A few West India oranges have been offered here. Grapes have been very large arrivals and have retailed as low as 25c. per basket. Pears are rather higher. Some nice Nova Scotia pears are now offered. In peaches Canadian hold the market and give good satisfaction. We quote: Lemons, $6 to $7; Valencia oranges, $7 to $8; bananas, $1 to $2.90; grapes, 25 to 60c. per basket; peaches, $1.25 to $1.75; apples, $1 to $1.50 per bbl.; keg grapes, $5 to $6; Bartlett pears, $6 to $7; N.S. plums, 25 to 40c.

DRIED FRUIT—In this line there is now somewhat of the interest which there has of late been in canned goods. About five cars of California raisins are reported sold. It is said some shippers are shading prices, but it is known that a number refuse orders except at their quotations. Valencia raisins are being quoted more freely and rather lower prices are quoted. French plums are quoted rather lower. Regarding prunes, one large shipper states if there is any change they will be higher. It is expected the sale of cleaned currants will be larger than ever this season. Most of our dealers now put up their cartoons under their own brands. Evaporated apples are lower and there is no demand. Dried are a drug and very low prices are quoted from the west. Nuts begin to have interest. We quote: Valencias, 4c.; layers, 5½c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4 to 4½c.; bbls., 3¾ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 6c.; Egyptian onions, 1½ to 1¾c.; American onions, $2.75 to $3 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Good butter continues scarce, but it is still difficult to get full price for creamery. Of poor there is always a large quantity. In cheese, stocks here are light, and there is some inquiry, but prices are well below those asked by Ontario parties. Stocks in first hands at the factories are also not large, there being a comparatively small make this season. Eggs find fair sale at even prices. We quote: Dairy butter, 17 to 18c.; new creamery, prints, 20 to 22c.; do., tubs, 18 to 20c. Cheese, 9 to 9½c. Eggs, 9½ to 10c.

SUGAR—Merchants have not been so disappointed in years as this season in sugar, large quantities of sugar having been sold well below cost, to say nothing of the expense in carrying large stock—much of it in outside storage. Not only has the market not advanced, it has not even stood still, but has dropped off little by little, and is quoted again lower this week. We quote: Granulated, 4¼ to 4⅜c.; yellows, 3 to 3½c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The market has had many surprises this season. Early it was thought there would be little Porto Rico come here, but importations have been far larger than ever. Never for years was there so small a demand for Barbadoes, which early in the season it was thought would be high, but which instead declined. Sales at present of all grades are very dull. New Orleans show a fair demand, and there is some enquiry for syrups. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 28 to 30c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Owing to large arrivals, dry cod continues easy, but there is a good demand. Prices are quoted rather lower. In pickled fish best grades are scarce and high. A quantity of Nova Scotia herring arriving this week are held high. There are a few very nice Quoddy's in the market. Shad are in small supply, and for fall caught very firm prices are asked. In smoked herring bloaters have a ready sale, and kippered herring are in good demand at fair prices. Smoked herring and sardines have no demand. In boneless trade is becoming very active, and large shipments are being made. We quote: Large cod, $3.25 to $3.50; medium, $2.85 to $3; pollock, $1.20 to $1.25; bay herring, $1.25 to $1.30 per half-bbl.; smoked, 4 to 5c.; shad, half-bbl, $4.50 to $5; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; Quoddy herring, $2.75 half-bbl.; kippered, $1 per box.

RETURNED Oct. 16. 1896.



IT is a handsome and attractive package, with the beautiful red effect in the label against the bright tin grater. The can of Coffee is bound securely to the grater with a strong wrapper and they are very carefully packed. If we sell the grater separately our contract distinctly specifies that we must not do so at less than $1.25 per dozen. The Coffee is the same quality exactly as our now famous "Reception" brand in the milk pails.

RETURNED Oct. 16. 1896.



The work of the grater is peculiar. The old style graters are merely roughened tin, but in this THE HOLE IS THE PATENT and the gratings go right through. NO CLOG OR WASTE. Do not judge it yourself, but let a WOMAN SEE IT WORK. FREE with 1-lb. tin of

NOW READY FOR SHIPPING.

1, 2 and 4 dozen in case

$3.00 PER DOZ.

Vienna Coffee

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

PROVISIONS —There is a fair sale. Beef is rather easier. Hams are firmer, but are lower here than at other points, while in lard it is being sold out of store at same price it now costs to land, but then it has been held in stock for some time. We quote: Clear pork, $12.75 to $13.50; mess, $13 to $13.50; beef, $12 to $13; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7 to 8½c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—There is little new. Manitoba flour has an increasing sale. Prices in flour show no change. Oatmeal is rather easy, in sympathy with oats. Ontario oats, which are as a rule favorites here, are this season, owing to quality, not so much preferred. Island oats will rule low. Cornmeal is selling in very large quantities, and is again rather lower, owing largely to competition between millers. Beans show no change. Stocks are large and sales rather limited. In hay, some shipments are being made to Boston. Market shows little change. We quote as follows: Manitoba flour, $4.40 to $4.50; best Ontario, $4 to $4.20; medium, $3.95 to $4; oatmeal, $2.85 to $3; cornmeal, $1.85 to $2; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; hand-picked beans, $1; prime, 90c.; oats, 29 to 30c.; hay, $13 to 14; barley, $3.25; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.25.

ST. JOHN NOTES.

A shipment of dry fish for Brazil passed through here this week.

The annual meeting of the Maritime Board of Trade will be held here on Sept. 29. A large number of delegates will be present, and matters of great importance to these provinces will be considered.

Peaches are now being grown in the Annapolis Valley successfully.

St. John has a new biscuit manufactory called the Queen Biscuit Co.

Twenty-one cars of corn arrived here one day this week, for a city miller.

Our merchants received large shipments of Delhi canned goods during the week.

Upward of fifty cars of blueberries were shipped from Petitcodiac station this year.

J. Hunter White has been appointed agent for the Imperial Cocoanut Co., Toronto.

Large shipments of finnan haddies are now being made from here to Montreal and points west.

Shaffner Bros., of Clementsport, have sold their business to their head clerk, Herbert Hicks.

A shipment of "Maple Leaf" bird seed from Nicholson & Brock was received this week by Jardine & Co.

Special apple trains are now being run through the Annapolis Valley and shipments are being made to English markets.

John Sealy, whose boneless fish is so well known west, reports demand active, orders coming in more freely than usual at this season.

Reports from Prince Edward Island are to the effect that hay and oats open low. They feel the low price of pork very much, but in the prompt sale of their large output of cheese at good prices find an offset. The oyster season is now well under way and steady shipments are being made.

H. B. Short and James Ellis have started a fish business at Digby, N.S. They have that experience which should make a successful business.

The president of the Chatham Board of Trade is to be congratulated on his success in obtaining a lower rate of freight on flour to his town. Had the cut not been made arrangements for importing by water would have resulted.

Everything points to the success of our Exhibition opening this week. Dairy interests will be very largely represented. D. M. McPherson will act as judge of cheese. In fruit D. H. Knowlton, Farmington, Maine, will act as judge.

PICKLES BY THE CARLOAD.

The largest consignment of pickles ever passed by the Canadian Customs, was delivered last Wednesday to H. P. Eckardt & Co., Toronto. It amounted to two carloads, the product of H. J. Heinz Co., of Pittsburg, Pa., who have just appointed H. P. Eckardt & Co. to be their Ontario agents. The goods were packed in private cars, the property of H. J. Heinz Co., and their highly decorated white exteriors made quite a show, as they stood on the tracks at the foot of Scott street. Mr. Matthes, who represents the manufacturers, and is still in Toronto, mentioned to THE CANADIAN GROCER that he has two more carloads made up of catsups, sauces, etc., close at hand, which he expects to deliver to their agents in a few days.

SHARP ON TIME

We are already filling orders for our Delicious . . .

Buckwheat Flour

(SELF-RISING)

Note.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

TRY A SAMPLE ORDER

In 2½ lb Packages, 2 doz. per Case. In 5 lb. Packages, 1 doz. per Case.

The Ireland National Food Co. Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion

Write us at once for Prices

MILLERS AND MANUFACTURERS OF
Choice Breakfast Cereal Foods

TORONTO, CAN.

HINTS TO BUYERS.

THE Pure Gold Mfg. Co. have sent several consignments of their Vienna coffee, with patent grater, to British Columbia, the largest being to Kelly, Douglas & Co., of Vancouver.

W. H. Gillard & Co. are the Hamilton agents for Spratt's dog biscuits.

A shipment of Malaga table raisins will be to hand with Lucas, Steele & Bristol this week.

A line of very fine golden tipped Ceylon tea is arriving this week for Davidson & Hay.

An extra value in gunpowder tea in cads, at 18 cents, is being offered by Lucas, Steele & Bristol.

The Eby, Blain Co., Ltd., report very large sales of vacuum pan process salt, in car lots, delivered.

The material used in the manufacture of the "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon and India, and goes through a peculiar manipulation at the factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

Young & Smylie's licorice pellets and licorice plugs are in stock with Lucas, Steele & Bristol.

The Davidson & Hay are offering "Welcome" soap, which the manufacturers claim is the best soap on the market.

Lucas, Steele & Bristol's offerings in Indian and Ceylon teas, also blends, are very large this month. Samples sent on application.

The Eby, Blain Co. have purchased the entire stock of "Pure Food" red kidney beans, which they are offering at very low prices.

"The sales last week of 'Kurma' tea were almost double of any preceding week since this tea was introduced," report Davidson & Hay.

"We are pushed just now," said Mr. Jardine, of the Pure Gold Mfg. Co., "getting out our Vienna coffee, but our tin factory people tell us they will have their special machinery for our graters fitted up this week and then there will be no more trouble."

The Eby, Blain Co., Ltd., have in stock a full line of new dried fish, including boneless fish, quail on toast, pure codfish and scaled herrings.

Repeat orders are positive proof that goods are right. T. A. Lytle & Co. are busy filling repeat orders for their famous white wine vinegar.

The Eby, Blain Co., Ltd., have received their new pack "Sportsmen" sardines, ¼'s and ½'s. The ½'s are a new size, full-sized halves, a neat package and very fine fish.

Last fall, Morse Brothers, proprietors of the "Rising Sun" stove polish and the "Sun" paste stove polish, shipped over twenty-three carloads of fifteen tons each in less than two weeks.

Morse Brothers received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish, amounting to eleven carloads

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

Use Judgment . . . .

in what you buy. Don't buy in a hap-hazard way, taking anything that comes along, whether it's good or bad. If it's Cheese, you are safe in ordering

MACLAREN'S IMPERIAL CHEESE

ours. Being in sealed jars, it will keep indefinitely, and everyone knows it is the best in the world. Competition has proved it.

A. F. MACLAREN & CO., TORONTO



East India Pickles

Have been pronounced by epicures to be the most appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds of meats, game and fish.

A TRIAL WILL CONVINCE.

Good Sellers
Good Profit

Large bottles—
1 dozen in case.

Small bottles—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

There are Others, but None so Good as



KNOX'S SPARKLING GELATINES

They are now conceded to be the best, and superior to all others. Are endorsed and used by the intelligent teachers of cookery to-day. They have no odor or gluey taste which accompany most gelatines, and are the **BEST VALUE** on the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. ***Canadian Agents*** ***Hamilton.***

. . . HAVE YOU EVER TRIED . . .

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.** Lose no time in trying them.

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.

WEST LORNE, ONT.

of fifteen tons each. At this season of the year such a day's sale of stove polish is phenomenal and attests the popularity of these goods.

T. Kinnear & Co have in stock their season's supply of "Horseshoe" salmon.

"Lion" spices, extracts and baking powder have had a splendid sale the past few weeks.

A shipment of the "Janas-Hanart" table oil has just arrived from Brussels for Robert Greig & Co.

John Sloan & Co. are in receipt of a fresh shipment of French prunes, which are showing good value.

The Ireland National Food Co., Ltd., are already filling orders for their self-rising buckwheat flour.

Perkins, Ince & Co., have arriving in a few days their first shipment of Malaga raisins for table use.

D. Gunn, Bros. & Co. are giving a ten days' special sale of breakfast bacon. Don't miss ordering promptly.

Robert Greig & Co. are offering exceptional values in French sardines packed by Dandicolle and Gaudin.

John Sloan & Co. have in stock full lines of fresh fish, including Labrador herring, boneless cod, and quintals of cod.

H. P. Eckardt & Co. have a shipment of Commadre figs, due here next week. Quality is reported to be extra good and prices low.

Clemes Bros. are in receipt of a carload of fine Maori lemons, and two cars of Verdilla lemons. They also have some fine Jamaica oranges.

Dixon's carburet of iron stove polish seems to fill the bill, with Canadian housewives, for a first-class polish, judging from the report that W. H. Gillard & Co. are selling large quantities.

"Orders for proof spirit vinegar," write T. B. Escott & Co., "are very large, an indication that merchants are tired of selling acid vinegars."

H. P. Eckardt & Co. have a stock of last season's Sultana raisins in good condition, and will be pleased to quote prices on application.

T. Kinnear & Co. are in receipt of a carload of West Indian molasses ; also a shipment of syrup; both of which they report they are offering at low prices.

A new shipment of Southwell's jams and jellies is just in for Frank Magor & Co., Montreal. These goods are justly deserving of the favor met with throughout Canada.

Marshall & Co., Aberdeen, are now shipping the new season's catch of "Crown" brand Scotch salt herrings in kegs and larger packages. The fish are the finest selected of the fisheries.

W. H. Gillard & Co. have arriving next week some of Arguimbau's and Trenor's selected, finest off-stalk and fine off-stalk, and report the quality of these raisins as much above the average pack.

Robert Greig & Co. have just landed a shipment of peels from the Scotch firm of John Buchanan & Bros., Ltd., Glasgow. This firm's goods are having a good sale this season.

D. Gunn, Bros. & Co., who are always alive to the wants of the trade, owing to the light supply and high price of hams, are putting on the market full-size shoulder hams as a substitute, to fill the demand for the time being. These shoulder hams are cured in sweet pickle, under the same recipe as their "Maple Leaf" brand of hams. These are specially good value at 6c. Try a sample.

The "400 Select" black tea, of which W. H. Gillard & Co. are the packers (put up in 100-lb. metal-lined tins), they report as becoming a great favorite with their customers who have a trade for a high-class black.

T. B. Escott & Co. write: "The Fair has been a great success. Our sales of teas have been the largest in years. The new picture with 'Grand Mogul' tea (Othello and Desdemona), is making large sales much larger."

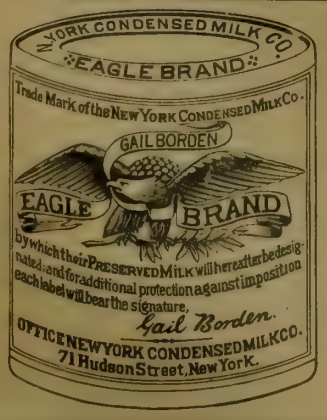
The "Rising Sun" stove polish factory, at Canton, Mass., takes the entire product of a large box factory located near the works. Eight hundred cords of lumber were made into "Rising Sun" stove polish boxes last year.

A feature of the splendid exhibit in Montreal by the agents of Keen's mustard, etc., was the large picture frame, fourteen feet square, on which were mounted twenty-five different show cards, all issued by the manufacturers of this favorite condiment.

P. C. Larkin & Co., packers of "Salada" tea, who have been introducing their package tea in Buffalo, report that about 100 of the most prominent firms in that city already have "Salada" signs in their windows. Faxon, Williams & Faxon are in addition advertising in the daily papers.

Laporte, Martin & Cie. are busy laying in the largest stock and fullest assortment of fresh canned goods in expectation of a lively fall trade. The best known brands in great variety are found in their stock.

UNEQUALLED . . . . .



The Gail Borden Eagle Brand Condensed Milk

is not rivalled by any other brand of milk. This is the universal testimony of consumers, dealers and jobbers, and accounts for the largely increased sales each year. The demand for

Borden's Peerless Brand Evaporated Cream

is also growing rapidly. Of course, this indicates merit.

Prepared and guaranteed by the

New York Condensed Milk Co.

It has No Equal. For quotations see price columns **Absolutely Pure.**

Send for particulars to

F. W. HUDSON & CO., Selling Agents, **Toronto**



Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

PUDDING FOR THIRTY.

One package of **Instantaneous Tapioca** will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.

MONTREAL

Commission Merchants and Manufacturers' Agents.

Agents for Canada.

Their prices this year are extremely low and no one is more willing than they to furnish a list of prices on application.

"Readers of THE CANADIAN GROCER who applied to Frank Magor & Co., Montreal, for an assortment of Keen's show cards, will kindly bear with us a little longer. The enquiry was so large that our supply ran out, and we have been disappointed by our framers. We shall have plenty ready, however, this week for all." So writes the Montreal firm.

This is the time of the year when a great deal of attention is being paid to long clear bacon, breakfast bacon, backs, rolls, etc. In another part of this paper is the announcement of W. A. McClean & Co., of Owen Sound, which the trade should consult, especially as some of the lines there advertised are scarce.

PERSONAL MENTION.

MR. E. B. EDDY and Mrs. Eddy, Hull, arrived in Montreal on Sunday, en route to Ottawa, on their return from a pleasant trip to England by the Sardinian.

W. Boulter, of Boulter Bros., Picton, Ont., the well-known canners, was in Montreal this week. Mr. Boulter called on the trade in company with his Montreal representative, J. Alex. Gordon, but says he did not find many urgent buyers of canned goods.

Mr. Percy Eby, son of the senior partner of the Eby, Blain Co., Ltd., of Toronto, underwent an operation for appendicitis at the General Hospital on the 14th inst. The operation was a delicate one, and had it been performed forty-eight hours later the doctors declare his life could not have been saved. Mr. Eby is doing nicely, but it will be a couple of weeks before he will be able to leave the hospital.

W. F. Leonard, of Leonard Bros.' St. John, N. B., office, is spending a few days at their offices in Montreal. Speaking of the prospects this year, he said that the fishing so far has been satisfactory, and with good crops the outlook for another favorable year is very bright. His firm are making preparations for a still more extensive trade with the west this year. Their quarters in Montreal, he said, were being enlarged, and other improvements were being made to handle the fish to better advantage.

THE LOBSTER CATCH.

THE Maritime Merchant, in accounting for the decrease in the lobster catch, says: "In the course of our enquiries among those interested in the preservation and growth of the lobster fisheries in these provinces, we have learned that a large number of men engaged in the industry make use of what is known as the 'Wheeler' trap. This contrivance is so arranged that there are two connecting divisions or compartments, the outer one serving to secure the large fish, which in turn drive the small fry into the further division from whence there is no escape. Thus all lobsters that enter are captured and go into the factory to be canned, no matter what size they may be. It is this senseless destruction of the small immature lobster that is bringing the entire industry to a point where it is threatened with extinction, and it would be a good move to prohibit the use of the style of trap referred to for at least the next five years. The old-fashioned trap in its operation permitted the young lobster to escape, and hence the quality and size of the average canning lobster was considerably higher than now, and there was some opportunity for the fish to mature and increase near their favorite hatching and feeding grounds.

"It is a great misfortune that present greed should be allowed to decimate the valuable lobster fisheries, and it will be found that should the practice continue any length of time, that we will be without an adequate supply of fish for the factories, and as a result many communities which at present derive considerable revenue from the existence of the industry will be forced to do without this important item in their local sources of income."

Mr. F. Lafortune, grocer, 116 St. Maurice street, Montreal, charged with selling adulterated pepper, was let off by the Police Magistrate with a fine of one dollar and costs, as it was a first offence, and the man pleaded ignorance of any adulteration.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

Thousands of People . .

sampled Appleton's Teas

at the different Canadian Fairs during this month, who never tasted them before. They were everywhere liked, and hundreds of orders were received for packages to be delivered through local dealers. This is just the beginning of increased demand all over the country. Take advantage of this free advertising and secure sales by showing customers that you have it in stock.

Agents

TORONTO—THOMPSON & THOMPSON, 18 Front Street East.
MONTREAL—FRANK MAGOR & CO., 16 St. John Street.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave

Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN



OVER

1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

The old saying that

"Straws tell which way the wind blows"

is truly applicable to

CEYLON TEAS

Every wide-awake Grocer is looking for Ceylon Teas

Every packer of Package Teas brands his blends "Ceylon."

Why?

Because

Ceylon Teas are the Purest
Ceylon Teas " " Cleanest
Ceylon Teas " " Healthiest
Ceylon Teas " " Most Invigorating
Ceylon Teas " " Most Economical
Ceylon Teas " " Most Popular
Ceylon Teas " " Most Profitable

Buy Them Try Them

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

OUT-OF-SEASON ADVERTISING.

By Nathaniel C. Fowler, Jr.

THERE must come dull times, for dull times come with periodical regularity and occasionally unexpectedly.

Dull times have never been continuous, and never can be, and if their duration is limited they must be followed by good times.

Comparatively few manufacturers, wholesalers and retailers have a right to expect business of continuous equability.

The brisk selling seasons are followed by depression, due to the season, and to known and unknown influences.

The present depression in business is from a lack of public confidence, and the original cause for this condition was created by the very people who object to it.

Because dull times have usually preceded a presidential election, whether there be cause or not, people have learned to expect a depression every four years, and justifiably, or by mere coincidence, place a part of the blame upon political uncertainty.

The fundamental bottom of all depression, except that due to the state of the weather, is what might be considered an unwilling willingness on the part of business men in general to assume that the times are bad, and to continue to talk bad times.

The first man tells the second man that times are bad, and the second man, although enjoying good business, is given the incentive to watch for bad business, and that which a man expects he frequently receives, or imagines he does, which commercially is the same thing.

The second man, who was not thinking of bad times, begins to stimulate bad times, because someone told him to, and the bad he has received he hands to the next, and down the line it goes, a breathing, speaking epidemic, destroying the sufferer, and carrying the disease to his neighbor.

There are reasons for business depression, and political uncertainty must contribute to that end.

The question of money, and the unknown complexion of a coming Congress, must bear its bad fruit in advance, but with all these existing excuses, and even valid reasons, the most of the hard times owe their origin, and their stimulation, to the collective influence of the many individual minds which talk about, and seem to revel in, the discomfort of which they are a part.

The advertiser begins to economize, and by some unknown method of unreasoning, he runs the knife of reduction into the vitals of his business.

He knows that he depends upon outsiders for his living, and that the advertisement is the connection between his goods and the buyers of them, and yet he deliberately weakens that connection, or cuts it away altogether.

The cutting of advertising space or the absence of the advertisement is documentary evidence that the advertiser is not able to do a good business, and is forced by conditions or by his own fault to reduce expenses.

Artificial glitter is not business, but the appearance of business means business.

It is nobody's business how poor the advertiser's business may be, provided he attends to his business and pays his bills, and he is dishonest to himself if he publicly announces, as he must by the cutting of his advertising, that something is the matter with him.

In dull times, more than in good times, people have the opportunity to read, and they do read, and further than that the hard-time growler, between his growls, fixes, in his own mind, what he will do, and what he will buy, when conditions permit.

When a man can't have a thing, or thinks he can't, he wants what he doesn't get more than when he can have it, and he is in a receptive mood, when advertising can reach him and enter him.

Dull time advertising is profitable because it is a sign of prosperity, and everybody likes to buy of the man who is prosperous, for the prosperous man is generally better able to serve his customers.

Dull time advertising is valuable because it reaches the readers of advertising who have time to read, and who will be the buyers of the good times to come.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.

He needs Something



Johnston's Fluid Beef will set him right quickly.

Easily prepared — Readily digested — Its strengthening and tonic effects are soon felt.

Johnston's Fluid Beef
Strengthens

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.& J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.

Pork Packers, OWEN SOUND



Handle Canadian Goods and Build up Our Country

"SCIENTIFIC"

STOVE ENAMEL AND STOVEPIPE VARNISH

are elegant goods and elegantly put up.

Western Agent—W. L. MACKENZIE, Winnipeg.
Eastern Agents—W. S. CLAWSON & Co., St. John, N.B.

For sale by all jobbers and wholesalers. Telephone 2905.

SCIENTIFIC VARNISH MFG. CO. - TORONTO

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

FISHER & CO., general merchants, Bolton, have called a meeting of their creditors for the 30th inst.

J. Wright & Co., grocers, Montreal, have assigned.

Victor Warren, general merchant, Pointe a Pic, has assigned.

Louis Lavertu & Co., general merchants, Lyster, Que., have compromised.

Thos. G. MacAllister, grocer, Smith's Falls, has assigned to A. Patterson.

A. Robinson, general store, Stratford, who recently assigned with liabilities at about $20,000, has effected an arrangement with his creditors at 50 cents on the dollar. He will continue business.

PARTNERSHIPS FORMED AND DISSOLVED.

Ball & Colquhoun, seeds, etc., Knowlton, Que., have dissolved.

Hayward & Starr, general merchants, Fort Qu'Appelle, have dissolved.

C. A. Hogarth, general merchant, Minnedosa, Man., has admitted O. Martin as partner, under the style of Hogarth & Martin.

CHANGES.

Alex. M. Reaper has opened a grocery store in Montreal.

S. D. Ramsay, liquors, Port Rowan, has sold out to F. Goebel.

D. McLeod, general merchant, Milan, Que., has sold out store.

The Picton Fruit Preserving Co. is beginning business in Picton, Ont.

Neil Macdonald, general merchant, Swift Current, has sold out to W. Melborne.

J. T. Mutrie has begun business as grocer and butcher in Maple Creek, N.W.T.

G. H. Kerr, general merchant, Lake Megantic, Que., has opened a branch in Milan.

The Ottawa Fruit Auction Co., Ltd., Ottawa, is making application for incorporation.

SALES MADE AND PENDING.

G. Lareault, grocer, Montreal, has been sold out by the bailiff.

The stock of T. S. Kuhl, grocer, Berlin, is to be sold under chattel mortgage.

DEATHS.

E. Caswell, cheese dealer, London, is dead.

LONDON, PARIS, HAMBURG

From all points we can save expense to direct importers of small shipments. The co-operative system does it.

Write for Particulars.

BLAIKLOCK BROS. - MONTREAL



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**



MALLAWALLA

continues to hold its own; . the . strongest proof of excellence.





OUR CORNED BEEF

Is and always has been decidedly individual. We started out with the idea of having something different from other people and that very difference has been our success.

Bear in mind that "Laing" goods will attract the best trade, pay the largest profit in the long run and prove the most satisfactory products you can handle.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.



ASK FOR

MOTT'S

Special inducements to live Grocers to push this famous tea.



Write us for particulars.

Largest sale in Canada.

Selected from High Grade Indian and Ceylon Teas.

RETURNED
Feb. 8/97.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 24. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

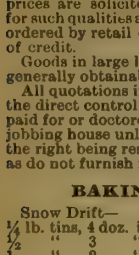
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
lb., ¼ " " "	5 75
lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25

Russet Paste. (3 doz. in box)	per gross
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85

Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 00
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

Starch . .

LAUNDRY STARCH

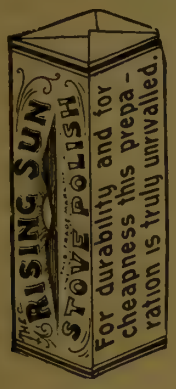
CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.





STOVE POLISH

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2s	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 35
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 90
Lobster, talls	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 35
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

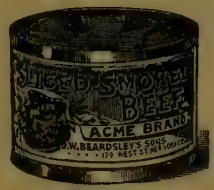
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " " 2 "			2 40	2 55
Comp Corn Beef 4-lb. cans			....	....
" " " 5 "			7 75	8 25
" " " 14 "			16 00	18 00
Minced Callops	2	"	....	2 60
"	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
"	2	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
"	2	"	....	4 00
Soups, assorted	1	"	....	1 50
"	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pices	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

ESTABLISHED A CENTURY

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N B., for Maritime Provinces.
CHAS. GYDE, Montreal, for Ontario and Quebec.
MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Cocoa—		
Homeopathic, ¼'s, 8 and 14 lbs..		0 30
Pearl, " " " " ..		0 25
London Pearl, 12 and 18 " ..		0 22
Rock " " " " ..		0 30
Bulk, in boxes		0 18
	per doz.	
Royal Cocoa Essence, packages		1 40
Cocoa— EPPS'.	per lb.	
Case of 11 lbs. each		0 35
Smaller quantities		0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb	
Caraccas, ¼'s, 6-lb. boxes		0 42
Vanilla, ¼'s		0 42
"Gold Medal" Sweet, 6 lb. bxs..		0 29
Pure, unsweetened, ½'s, 6 lb. bxs.		0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.		0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.		0 24
Cocoa—	per doz	
Concentrated, ¼'s, 1 doz. in box..		2 40
" ½'s, " ..		....
" 1 lbs. " ..		....
Homeopathic, ¼'s, 14 lb. boxes ..		0 33
" ½ lbs. 12 lb. boxes.		0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO





	per doz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 75
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerle Evaporated Cream Family size, 4 doz. in case	2 00
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	
Quality thorough guaranteed	

OYSTER GEMS

ALL KINDS OF OYSTER CRACKERS ARE NOW IN DEMAND.

Try a box of our Oyster Gems, the prettiest Cracker on the market. Everybody want them with their oysters.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. 7 FRONT STREET EAST, TORONTO. S. R. Parsons.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 "Bottle "	6 00
4 "Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

	FOREIGN.	per lb.
Currants—Provincials, bbls	0 03¾	0 03⅞
" ½ bbls	0 04	0 04⅛
" Filiatras, bbls	0 04	0 04⅛
" ½ bbls	0 04½	0 04¼
" Patras, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 05
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 07½	0 08
Dates, Persian, boxes	....	0 05½
Figs—Eleme, 14 oz	0 08	0 09
" 10 lb	0 07½	0 09
" 18 lb	0 09	0 10
" 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04	0 05
" Fine, off stalk, new	....	0 06½
" Selected	0 06½	0 06¾
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	....	....
" Malaga—		per box
" Dehesa Clusters	3 75	4 00
Lemons—new	5 50	6 50
Oranges	6 50	7 00

	DOMESTIC.	
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	

KEOFFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.		
1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled, "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.
(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special .. qts., 1 doz., case	9 00 9 75
Ext. Special " "	9 25 9 75
Special Liqueur " "	12 00 12 75
Ex. Special Liq. " "	16 50
Ex. Special jorums "	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, "	4 75

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur, 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$ 7 50	Beer Mug 11 50
Small Med.	7 50	Tumbler 21 00
Medium	10 80	Cream Jug 22 00
Large	12 00	Sugar Bowl 28 00
Spoon	18 00	Caddy 16 20

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah		0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
		0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	c. per lb.
Granulated	4 1-16 0 04.25
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03¾
Bright Yellow	0 00 0 03½
Dark Yellow	3 1-16 3.25
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark, per gallon.	0 28	0 31
Medium	0 33	0 38

WANTS ..for.. October

STARCH
BRANTFORD STARCH

THE QUICKEST SELLER

The Brantford Starch Co., Ltd., - - Brantford, Ont.

Bright	0 38	0 43
Redpath's Honey		0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

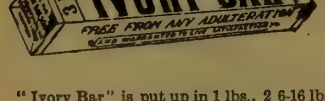
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 [illegible]	0 40
Choice	0 [illegible]	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70 cents,	cost 50	cents.	
No. 2.	" 50 "	" 35	"	
Mixed.	" 40 "	" 30	"	

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at	30c.	0 22
Green Label "	40c.	0 28
Red Label "	50c.	0 35
Orange Label, retail at 60c.		0 42
Gold Label, "	80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 - 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	[illegible] 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.		
No. 9 Safety, per gross		$ 2 00
" 10 " "		1 10
" 2 Tiger, "		5 00
" 4 " "		2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

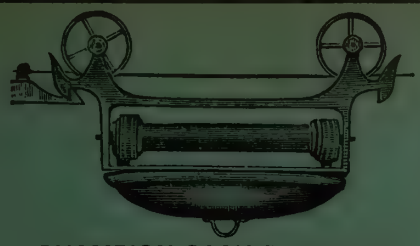
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

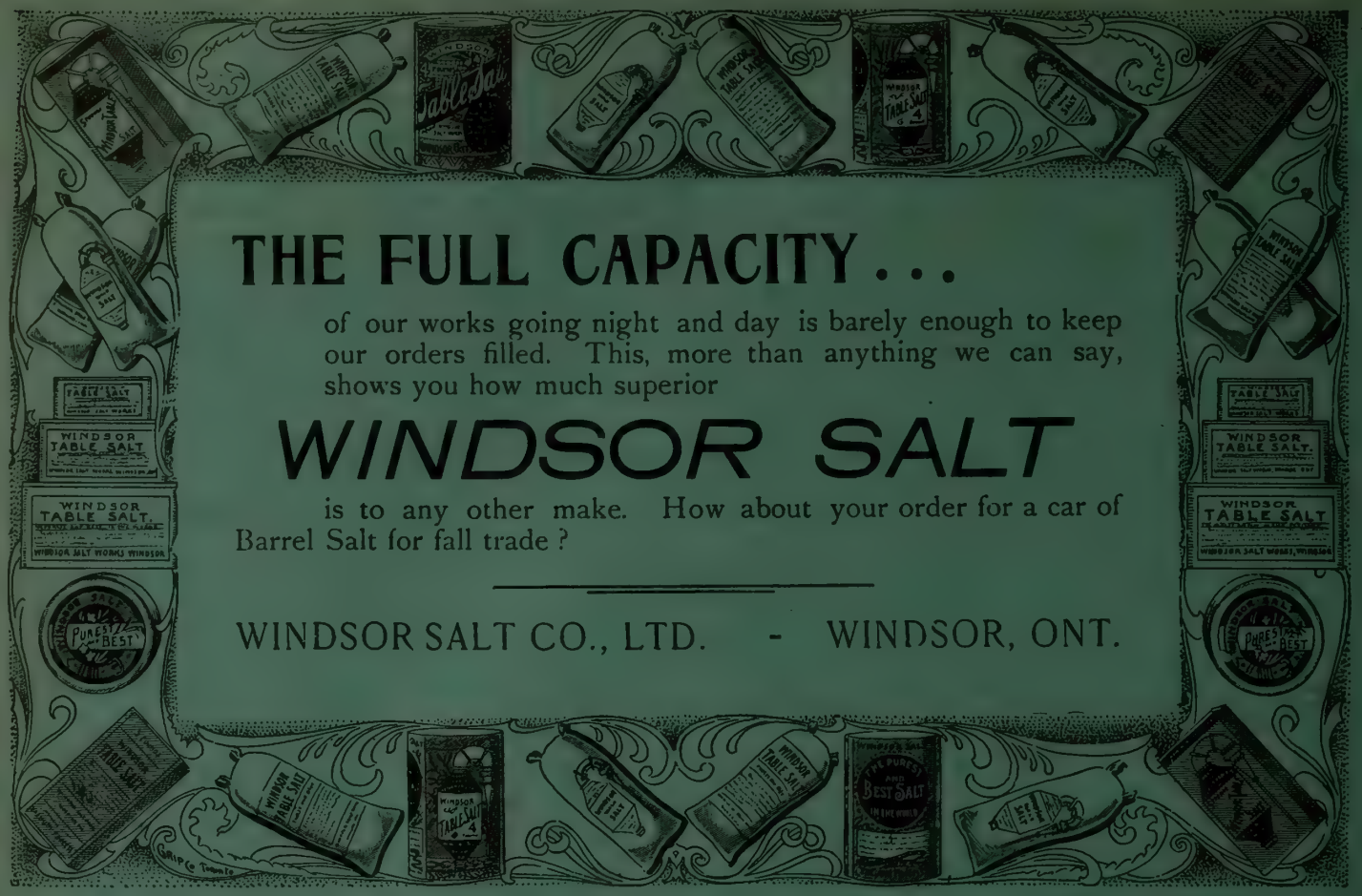
goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



THE FULL CAPACITY...

of our works going night and day is barely enough to keep our orders filled. This, more than anything we can say, shows you how much superior

WINDSOR SALT

is to any other make. How about your order for a car of Barrel Salt for fall trade?

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

Fruit Jars

We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, OCTOBER 2, 1896. No. 40

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

SALMON IS HIGHER AGAIN

TRY

Marshall's Scotch Herrings

Are the "Finest Selected" of the Aberdeen Fisheries.

Kippers, Fresh, Bloaters, Herrings in Tomato, Anchovy and Shrimp Sauce.

And "CROWN" brand Salt Herrings in Kegs, etc.

MARSHALL'S Herrings are BETTER QUALITY, BETTER PACKED and more fish to package than any other brand.

Walter R. Wonham & Sons - Sole Agents in Canada - Montreal

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET



Montreal is headquarters for fancy groceries. The jobbers in that city are discriminating, and realize the advantage of handling strictly fancy Canned Meats. The following firms having carefully examined into the merits of the Helmet Brand Canned Meats and Soups prepared by Armour Packing Co., Kansas City, have laid in a full stock of these goods, and orders from the retail trade will have careful attention.

Birks, Corner & Co.,
Carter, Galbraith & Co.,
Caverhill, Hughes & Co.
Geo. Childs & Co.,
Hudon, Hebert & Co.,
Laporte, Martin & Co.,
Lockerby Bros.,
J. A. Mathewson & Co.,
D. H. Rennoldson.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal



IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

Standard Goods THE Best to Handle

NEW

PUREST



PROCESS

STRONGEST

THIS BRAND IS ALWAYS RELIABLE

GENUINE

MACCARONI

Bears this name

P. CODOU

ONLY

Finest Quality

Manufactured

Fry's

Chocolates And Cocoas

BEST VALUE FOR THE MONEY

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the Finest Quality Made

CHOICEST JELLY TABLETS

...FLAVORS...

Lemon	*Punch*	*Vanilla*	*Calves' Foot*
Orange	*Cognac*	*Champagne*	*Strawberry*
Cherry	*Raspberry*	*Madeira*	*Pine Apple*

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

CHOICEST JELLY TABLETS

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS
HAVE COME TO **STAY**

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME Eastern Agents MONTREAL



The Illustration Tells the Story.

Hoopless
Seamless
Does not Shrink
Does not Soak
Light
Tight
Durable

The increased facilities of our Indurated Fibreware Factory are hardly adequate to keep up with orders for Indurated Fibreware. . . .

It is a unique ware in being made in one solid piece, bottom and all.

The E. B. EDDY CO. Limited

HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

GROCER VS. PEDLAR

Japan Teas

By our advertising system we place the Grocer's teas in the home, and drive out the Pedlar's teas. The best value ever offered we are offering to the trade now.

REGULAR 40c. JAPAN TEA TO RETAIL AT 25c.

An order for 10 half chests secures all the advertising advantages. Ask travelers to show you samples.

T. B. ESCOTT & CO., Wholesale Grocers and Tea Importers. **London.**

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made. Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says :

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.



THE FINEST

BLACK TEAS



Rich, Creamy, Heavy-Bodied, Healthful and Stimulating.

If your tea trade is not just what it should be, and lacks that snap which means increased profit, it will pay you handsomely to get samples of our Standard Lines and assure yourself of their remarkable value.

The 400 Select, Imperial, The Globe, Morning Luxury, Russian

To sell for 25cts. and leave you a handsome margin—NEW SEASON'S JAPANS—values that cannot be beaten.

W. H. GILLARD & CO.

HAMILTON

John Mouat, Northwest representative, Winnipeg



BAKING POWDER

Under your own label. The best quality, with a strict guarantee as to purity and effectiveness.

You are enabled to work up a trade distinctly your own, and be assured that the energy and push expended will directly benefit yourself—and not your competitor.

This is a specialty with us, and we believe we can make money for you if we have the chance.

APART from the Special Label we have the old and reliable "Diamond," "Yellow Seal," in Tumblers, Jelly Jars and Sealers ; all put up under our own supervision.

You can sell at popular prices and make a good profit.

This is well worth considering and investigating.

W. H. GILLARD & CO. **Wholesalers Only** HAMILTON

We Sell GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, OCTOBER 2, 1896 ($2.00 per Year) No. 40

DROPS FROM THE EDITOR'S PEN.

Gossip brings ill-repute, not business, to the store.

—

It is not credit that ruins trade ; it is injudicious credit.

—

Future business depends upon how the present is transacted.

—

A lying advertisement, like a lying tongue, ought to be cut out.

—

Fish for business and leave the fishing for compliments to someone else.

—

Carelessness is at the root of 99 per cent. of the mistakes that are made.

—

One thing the cash system is certain to do : It will prevent bad debts.

—

Right may be driven into a corner sometimes, but into the grave never.

—

The store lounger is a blockhead that blocks the way of many a customer.

—

Continuity is essential to success in advertising as well as in everything else.

—

A merchant can usually find trade by the aid of judicious and bright advertising.

—

Dishonesty is more likely to clothe one with a convict's garb than with success.

—

Artificial business-building methods must necessarily result in an artificial product.

—

A good tongue as well as a good stock is a profitable thing for a merchant to have.

—

The merchant whose only aim in life is to make money is not likely to get much else.

—

Time taken to contemplate with jealousy the success of a competitor is robbing your business of time that should be devoted to its development. Every man has all he can do to mind his own business these days.

—

The merchant tries to catch the fall trade in order that he may rise towards affluence.

—

The commercial traveler who has the "blues" is not likely to get the business.

—

He who taketh discounts fortifieth himself against the possibility of his creditors taking him.

—

Every time a man stops to croak golden moments go to waste. Work and croak not.

—

Because the summer is over it is no reason that the early closing of stores should be over.

—

Free silver in the United States would mean the enslavement of the trade of that country.

—

A dude clerk may be a pleasure to giddy girls, but to sensible customers he is an abomination.

—

Influence is stronger than the mightiest steel cable, and more enduring than the everlasting hills.

—

The man who is large in self conceit is often too small to manage even a peanut stand successfully.

—

Discipline is to the mental man what exercise is to the physical man : it is an imparter of strength.

—

When a man goes into an avocation for which he is not adapted he is, like a No. 5 shoe on a No. 7 foot, a misfit.

—

"Would it pay to buy heavily of canned goods at the present time?" was the question discussed at a recent meeting of the Philadelphia Retail Grocers' Association. It is the discussion of such topics as these which makes an association worth something to its members.

—

Confidence is one of the chief of commercial factors. Where confidence is lacking trade will be soon wanting.

—

Self-control is just as essential as capital to success in business. In fact, it is better to be without capital than self-control.

—

Mild words pay better than angry ones, with clerks as well as with customers, and those with whom they do not should be given their dismissal.

—

Wealth of health is better than wealth of gold, but the most of us are more concerned about getting the latter than we are of keeping the former.

—

A Brooklyn firm is advertising on kites, which are given free to all boys or girls who ask for them. That is what might be termed flighty advertising.

—

Court trade in those lines which yield profit and let those lines which do not take care of themselves. Don't fondle a serpent when you can nurse a dove.

—

We are all more or less prisoners to habit, but the question as to whether the habit is good or bad should determine whether we are to forsake or cling to it.

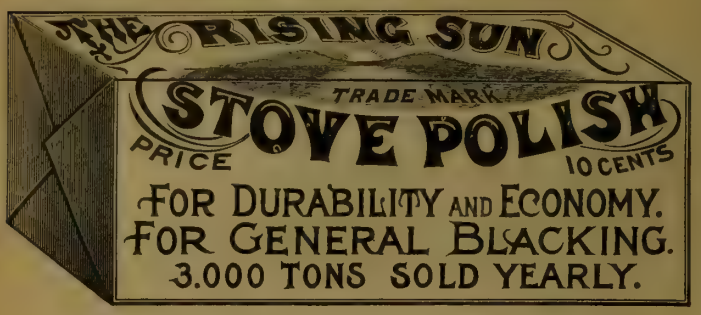
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The camel, which has a hump on its back, is a speedy animal, which is probably the reason young men on bicycles get a hump on their back when putting on speed.

—

Every grocer should know how to blend tea ; and every grocer who does not know can secure the information necessary thereto from a book just issued by Joseph M. Walsh, of Philadelphia. It is called "Tea Blending as a Fine Art," is illustrated and sells at one dollar.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

THE JAMAICA ORANGE CROP.

A KINGSTON, Jamaica, despatch to The N. Y. Journal of Commerce says: In Jamaica, West Indies, the first shipments of oranges to the American markets are watched with particular interest by both planters and merchants. Last year the misfortunes of Florida unexpectedly opened up an increased demand for the Jamaica fruit, and people sold oranges who had never realized anything on them before. At that time the country was not well equipped for the trade, and there might have been some little cause for complaint in New York about the packing, quality, sorting, etc. This year the trade is well equipped, and the fruit will go forward in much better condition and will be handled more promptly Along the railway, sheds and packing houses have been put up, and buyers are out making contracts. It is reported that the sellers are having much the better of the market, which is strong with steadily increasing demand.

There is every indication that this year Jamaica can sell all the oranges it can produce; but, unfortunately, the crop threatens to be decidedly short of last year's output, and late conditions are tending to still further decrease the yield. Inquiries made at different parts of the island resulted in a number of estimates, some claiming that the crop would be well up to that of last year, but the greater part thought the crop would be short; and none looked for a greater output. As to quality, it will probably average below that of last year; though large shipments of choice carefully selected fruit will be shipped. After looking over all the estimates sent in, the crop of oranges seems likely to be about one-third less than that of last year, and prices may rule high all through the season.

Jamaica is a natural orange country, and the fine flavor of the fruit grown in the mountain district makes them the peer in the opinion of many of any that the world can produce. There is something about this fruit from the mountains that gives it a real claim to superiority; equal perhaps to the very finest that Florida ever produced, and Jamaica mountain oranges are certain to become known as one of the choicest fancy products that will always have a ready demand. Fortunately, the shortage is more in the lowlands, where droughts have been prevalent. The mountains are always seasonable and a good crop of the fine quality fruit will be gathered.

Since the last crop fifty-six miles of new railway have been opened, and as the orange tree simply grows up wherever it happens to be, planting receiving but little attention here, some additional shipments will probably be received from the districts recently made accessible. It seems quite certain, however, that New York will not receive so many oranges from Jamaica this year, that a part of the crop will be small and rather inferior, that the mountain oranges will maintain their standard excellence, and that packing will be better with a system of delivery much superior to that of last year.

NOVA SCOTIA APPLE CROP.

A Halifax daily paper says: "C. R. H. Starr, of Wolfville, who knows nearly everything about the apple trade, says that the output of Nova Scotia orchards to the English market this year will be between 300,000 and 400,000 barrels. The crop will be the greatest in the history of Nova Scotia. The year before last the export from Nova Scotia to England was 225,000 barrels, and last year it was less. The crop is light in England, but it is heavy in the United States and Ontario, as well as Nova Scotia. Tonnage is comparatively scarce, and shippers are compelled to pay about five cents per barrel more than last year. The steamer St. John City sails to-night for London with 13,000 barrels; the Damara took 8,5000 on the 12th, and the Taff had 7,600. There will be weekly shipments hereafter for the season."

FOOLISH SALESMAN.

LUNDY FOOT, the Dublin tobacconist, laid the foundation of his large fortune by saying to each dirty, ragged little girl, as he handed her the pennyworth of snuff she had asked for, "Thank you, my dear, please come again!" The largest retail grocery business in Boston was built up by the founder's rule to his salesmen, "Treat every servant-girl as you would her mistress if she were buying." The Saturday Evening Gazette tells of an airy salesman in a Boston dry goods house who had a fall by failure of courtesy to a purchaser.

A young lady was in search of some material to use for a waist with a very handsome silk skirt, and she advanced to the counter where this particular clerk was presiding. She was quietly dressed; she did not scintillate with spangles and gilt belts, and her sleeves and skirt did not extend to the full width of space between the counters, consequently the clerk decided that she did not come from the magic precincts of the Back Bay.

Attracted by a certain piece of goods, she asked the price and width. The man answered shortly, "Three dollars a yard; 47 inches wide." She looked at various other things on the counter and then returning to the first thing as the most pleasing, she said politely:

"Will you please give me a sample of this?"

The man did not move. "I told you that was $3 a yard," he said.

The girl looked at him. "Yes?" she said. "The silk with which I intend to use it cost $3.75 a yard, but I think I can make this stuff of yours do, as it is only for house wear."

A smile stole over the faces of two or three shoppers, and the salesman cut the sample with a meekness that would have done credit to Moses; but that girl says she'll go without a dress rather than buy a yard of that man.—Youths' Companion.

YOU make a mistake if you don't give L. S. & B. COFFEES

a trial. If you do the result will be Satisfied Customers and Satisfactory Profit.

LUCAS, STEELE & BRISTOL Wholesale Grocers **Hamilton**

PURE HONEY

We have now in store a large consignment of

No. 1 Extracted Honey

In cases containing	1	tin	60	lbs.
" "	4	tins each	25	lbs.
" "	18	tins each	5	lbs.

This honey is put up by the same packer who handled our business last season, so buyers can rely on the quality. Prices are low.

James Turner & Co. - - Hamilton, Ont.

BALFOUR & CO. - HAMILTON

Importers of Teas, Fruits, and General Groceries

We are offering exceptional values in Cleaned Currants and Selected Valencias. Every grocer should have our **Buckeye Paper Cutter** —three sizes.

Prompt shipment given to all orders. Prices right.

Captured the Market . . .

Two of H. J. Heinz Co.'s large Refrigerator Cars just arrived loaded with their Pickles, Ketchups, etc. The quality of these goods is the very highest that can be produced. They don't manufacture cheap stuff. If you want to make money get interested at once. Ask our travelers or write us direct.

H. P. ECKARDT & CO. - - TORONTO.

SELLING AGENTS FOR ONTARIO.

A REQUISITE FOR SUCCESS.

ONE of the chief requisites to a successful business career is honesty and integrity, says Retail Grocers' Advocate. These characteristics, to be thoroughly implanted, must be engrafted upon the character at an early age. There is a good deal in heredity, but the most vicious tendencies can be controlled, if not wholly eradicated. On the other hand, a naturally fine character can be vitiated. This shows the importance of early training, and it should bring forcibly to the mind of every business man who has young clerks under his charge the great responsibility that rests upon him. They should be taught that reliability is the first requisite for a good clerk.

The immense aggregate of the business world is rendered possible because of the confidence existing between business men. Consider for a moment the condition of things, if in every mercantile transaction the actual money, money of redemption, because in the absence of all confidence there could be no fiat in money, had to be counted out and paid over.

What proportion of the business of the world to-day could be transacted under those circumstances?

Probably one-tenth of the present volume would consume the whole 24 hours, instead of 8, as at present. The absence then of honesty, integrity and reliability, with their natural accompaniment, confidence, would demoralize and disorganize all business.

Honesty is capital. No doubt instances have come under the observation of each individual reader where young men without means have been furnished with money to start in business by some benefactor. It need not be affirmed that there was no lack of confidence on the part of the lender in the honesty of the borrower. A thoroughly honest clerk is a valuable adjunct to any establishment, and is highly prized by his employers.

When a clerk has gained the confidence of his employer, he has made his first permanent start in life. He has laid up a treasure that will not rust or corrode or fluctuate with the markets. Its permanent and perpetual value is in his hands, and all he has got to do is to so comport himself as to continue to merit it. Confidence begets confidence, and the man who enjoys it is far less liable to be without a place than he who does not. There are always places for the best men. Dishonesty never pays, neither in proprietor nor clerk.

The horse attached to the delivery wagon of M. Dufton, grocer, St. Thomas, ran away on Horton street Monday morning. The driver, a lad named Albert Chapman, was thrown out and had both bones of his right arm broken at the wrist.

RETAILERS' COMPETITION.

Referring to retailers' competition Mercantile Journal says: "Never was it fiercer, more perplexing or more general. None escape it, not even the richest, most popular and old established firms. Its power is augmented by publicity—generous advertising in mediums which reach every class of consumers. This competition, speaking generally, cannot be called irregular, unfair or in any way of a character to impair the confidence of consumers. It is of a twofold nature.

"In order to meet the new forms of competition, or, rather, the newer methods of distribution, the retailers must be thoroughly familiar with the aims, methods or service of their new competitors, just as the successful general acquaints himself with the aims, conditions and methods of the enemy and is so prepared against surprises and places himself in a position to strengthen his defence or assume the aggressive.

"The best way to keep posted about new competitors is by personal inspection of their stores. Become regular patrons and thus be placed in a position to know every detail of their work. Test the truth of their advertisements and see if the statements of quality and comparative prices are correct, and whether the goods are any better or sold at any less margin than your own."



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

Pakling Congous

We beg to advise the trade that we are this week in receipt of **Choice New Season's Pakling Congous in caddies.** These are excellent liquoring teas and show exceptional value.

THE DAVIDSON & HAY, LTD.

Wholesale Grocers. TORONTO.

Doubtful Profits

are the profits made from the customer who is led to experiment with unknown quality. Naturally, your judgment is relied upon to a certain extent. Perhaps you can make a larger profit—once—on guesswork, but that customer—sooner or later—is going over to another grocer. Pan Dried Rolled Oats are free from uncertainty in the manufacture. Time has made Pan Dried the Standard, for Quality counts.

From Manufacturer to Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

Trade is held by Quality

Low prices may bring you some casual trade, but they won't make customers. Trade is made and held only by the quality of the goods you handle. Here are four specials from our stock—they have the trade-making qualities. Prices, too, are very low, leaving good margin for trade.

MITCHELL'S SCOTCH WHISKEY

The judges at the Glasgow Exposition awarded this whiskey two gold medals for excellence. It is pure, smooth and old.

CEYLON TEA . . .

Is recognized as the best in the world, and the best Ceylon Tea is "Victoria." In ½-lb. packages; retails at 25c.
"Princess Louise," in ½-lb. pkgs., retails at 20c.

P. RICHARD'S BRANDY

Guaranteed pure by analysts. Made in Cognac, France. Sold throughout Europe. A general favorite wherever it is known.

VICTORIA MATCHES

Cheapness in a match is a good thing, but in Victoria Matches you get quality too. These matches prove that it is possible to make the very best quality match at a very low price.

Laporte, Martin & Cie. 72 to 78 St. Peter St. MONTREAL



ALWAYS THE BEST ALWAYS THE SAME

Carr & Co.'s Biscuits were the first fancy biscuits made and are still the first in quality. They have been supplied by Royal appointment to Her Majesty the Queen for the past fifty years.

The ***"Cafe Noir,"*** especially, is a favorite. Needs no recommendation—save a single trial.

Sole agents for Canada

Robert Greig & Co.

MONTREAL.

Talk that Tells

If you stock your store with all kinds of uncalled for, unknown and unsaleable goods, under the delusive idea of greater profit and recommend them to customers in place of tried and reliable and staple brands, the result is sure to be—questionable customers of doubtful credit. Every article we offer you is the best that can be had in its line.

CANDIED PEELS

This is the season of the year to lay in your stock of Candied Peels. We have in stock a fine line of Lemon, Orange and Citron Peels from John Buchanan & Bros. Ltd., Glasgow. There are none better and few as good.

CROWN BRAND FLAVORING EXTRACTS

Owing to the very high price of Mexican Beans, some extract makers are using the cheaper Tahati and Tonka Beans altogether and calling the result "Vanilla Extract." In making the Crown Brand Vanilla Flavoring we use only the finest cured Mexican Beans that it is possible to procure. All extracts bearing our Crown Label may be depended on as being the strongest, purest and best. We know—we make them.

ROBERT GREIG & CO.

MONTREAL.

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.

Try a Case of . . . .

DALLEY'S BIRD SEED

One-pound packages packed in forty-pound boxes . . .

This seed is choice, and re-cleaned. Each package contains a cake of Bird Improver and cuttle fish bone. Put up in handsome containers, which make splendid shelf goods.

THE F. F. DALLEY CO. LTD., HAMILTON, CAN.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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General Subscription Agent.

THE DUTY OF BUSINESS MEN.

ALTHOUGH the Dominion Government has in contemplation ways and means of extending the export trade of the country, manufacturers and merchants who desire to court business with foreigners should not rest upon their oars in order to see what may turn up.

There are a great many things the Government can do in the direction indicated, but there are a great many things it cannot do, no matter how solicitous it may be. But too often Governments are not by any means prone to act with promptitude in matters pertaining to commerce. They are too busy, as a rule, playing the game of politics. The present Government may be an improvement, in this respect, on its predecessors, but that has to be demonstrated.

Granted that the Government will do its part, it will obviously be some time before that part can be performed, and then there are still certain things that the business men must do themselves. Their time for action is now, as well as hereafter.

It is not the duty of the state to sell goods. The duty of the state is to prospect for markets, and to busy itself about establishing means of transportation thereto. As far as the actual sale of goods is concerned, that is the duty of those who have the goods to sell.

It is true there are many things in the way of transportation facilities, etc., which hinder the development of our export trade in certain directions. But there are obstacles in the way which are of our own creation. In countries where prospecting has been done for us, because of our perverseness we have not benefited by it to the extent we should have.

We often refer to the obstinacy of the British merchant in that he makes his goods and puts up the same to suit his own tastes, and will not deign to make or pack them to suit the tastes of his customers. And yet this very sin is one of Canada's sins.

We have been repeatedly told that goods for this market must be made this way, and for that market they must be packed in a certain way to suit either the tastes or the climate of the country in question. But too many exporters persist in shipping goods as if they were intended for the home instead of a foreign market. The result is that trade we should have had we have not. The Canadian merchants and manufacturers who are to-day making a success of exporting are those that are fashioning their goods to suit the requirements of the market to which they are sending them.

There are a good many manufacturers and merchants in this country who are actively pushing the export branch of their trade; but there are not enough of them. Neither is there enough of united action.

In Great Britain the boards of trade and commercial bodies in the various commercial centres are importuning the Government to remedy defects in the consular system with a view to facilitating the export trade of the country. And in the United States what is known as the Exporters' Association is doing excellent work in the way of foreign trade up-building.

Canada cannot afford to be behind in this respect. If we are ever to become even anything near what our capabilities intended that we should be we must develop our export trade more rapidly in the future than we have in the past. And the keener our business men become to develop our export trade the more active will the Government be to do its part. The Government is but the expression of the will of the people.

HOW HE BECAME CONVERTED.

JOHN HUNTER, New York, the American manager of Alex. Pirie & Sons, Aberdeen, Scotland, the largest paper makers in the world, was in Montreal last week, and, picking up a copy of THE GROCER, read the advertisements of Ceylon and India teas. He said: "I am glad to see you are talking up Ceylon teas. In my travels around the world I visited Ceylon and saw what fine tea they grow there and how careful they are in cultivating, packing and handling it, and this is all done in the gardens. Since that time I have always insisted on getting Ceylon. I do not care to drink the filthy stuff that I saw China and Japan shipping to America. To prepare Ceylon properly it should not be drawn more than three minutes. Boiling it spoils the flavor. With good cream there is no more refreshing beverage. Have you noticed that at home Ceylon and India have taken the place of China and Japan?"

CALIFORNIA FRUIT CONDITIONS.

A LEADING commission man in Montreal gave THE CANADIAN GROCER an interesting chat in regard to the Pacific Coast fruit.

Speaking of business in futures, he said: "In this future business there is always one side or the other disappointed, and very often it is both sides, so I don't urge business in this connection. If the market goes down, buyers are disappointed because they have high-priced goods to sell against their competitors, who have secured their stock at lower prices. Should the market go up, it usually means a loss to my people, as the parties with whom they contract almost invariably go back on their trade when there is an advance. If they don't do so, the chances are that they put in inferior goods, so that the quality is poor, and the buyers are dissatisfied in that way.

"My people are making considerable purchases direct from the farmers this year. I may say that the man who has cash to offer on the Coast can secure pretty good bargains from producers. I don't believe it would pay, however, to make direct shipments, for the reason that every kind of fruit must be bought up as soon as it is ready. If one wants to make direct shipments from the Coast he cannot buy fruit and hold it out there until the various other kinds of fruit are ready for the market. Besides, the better grade of each quality is produced in widely different sections of the state. If you should undertake to make mixed cars up at any one point, you would have, for instance, good peaches, but your prunes, raisins, plums, etc., would be very poor; or again, if you bought in the section where raisins were good you would have to put up with inferior quality of peaches, apricots, etc.

"The only way to do, in my opinion, is to buy the goods when they are offered for sale by the farmers at low prices and ship them to one warehouse where they can be graded, packed, etc., with better machinery and cheaper labor than is obtainable at any of the small towns on the Coast. If the goods are shipped to San Francisco to be packed, the local freights are even more in proportion than to pack them in St. Louis and re-ship to Montreal."

PACIFIC COAST PRUNES.

Mail advices this week confirm earlier reports regarding the great shortage in the Oregon prune crop. In fact, commission men in Montreal who control some in cold

storage have been ordered not to make any large sales without at first advising their principals, as it is quite likely that prices on them will have to be put up.

On the other hand, to offset this shortage, advices from San Francisco state that the California crop will be very large, and prices in that state are expected to rule low. F. o. b. offers at that point have been made of 2½c., 90 to 100; 3c., 80 to 90; 3½c., 70 to 80, and 4c., 60 to 65. Fancy peaches in San Francisco are worth 4¾c. in boxes, 4¼c. in sacks; choice, 4¼c. in boxes and 3¾c. in sacks, standard ½c. less.

THE CURRANT MARKET.

The currant market was disposed to be a little erratic during the past week or ten days, although in the rounding up it became firm.

First prices were cabled 6d. dearer. Then the market eased off, values declining 3d. This weakness, however, was only of one day's duration, and the figures gained the 3d. they had lost. The market is now firm at the 6d. advance.

Shipments on the direct steamers are completed, but the quantity loaded is considerably less than in former years. The actual figures, however, are not yet to hand.

LEMON SALE IN TORONTO.

The feature of the lemon market in Toronto was the sale on Tuesday last of the first direct shipment of this fruit which has ever taken place there.

There were 1,000 boxes in the shipment, and the sale was conducted with catalogues, etc., after the manner of the big fruit sales in Montreal and New York.

The fruit was consigned to Clemes Bros., and was sold at the Auction Mart of the Toronto Fruit and Produce Co., Yonge street wharf. There was a fair attendance of city and country buyers, and the bidding was fairly active. The stock was all of the Verdelli kind, and the prices obtained ranged from $1 to $3.50 per box.

Whether sales of this kind will be continued depends upon the satisfaction this initiatory one has given the shippers.

REFUND UNDER THE FRENCH TREATY.

The following memorandum has been sent to the collectors of Customs at the various ports:

That having reference to Order-in-Council of March 3, 1896, admitting the claim of Spain to participate in the advantages conceded to France under the so-called French treaty, authority be given for the refund of any excess of duty on articles affected by the treaty, being the product of and imported from Spain, which may have been paid between the date the French treaty went into effect, that is to say, from and after October 14, 1895, and the time when Spain was allowed to participate in the benefits of the treaty.

DRIED APPLE TRADE MENACED.

SAMPLES of dried apples which are being submitted to exporters and dealers in Toronto this season are not, as far as quality is concerned, in keeping with the crop.

The apple yield in Canada is excellent in quality as well as enormous in quantity; but the quality of the dried apples, according to samples being submitted, is about as bad as it well could be.

The fruit is principally made from early crop apples, and is red, thinly sliced and presents a generally uninviting appearance. Instead of improving with experience, the farmers of the country appear to be retrograding in this respect.

The remedy for the present unsatisfactory state of affairs lies largely with the country merchants. The fruit comes direct into their hands from the farmers. They, by suggestion, can induce the farmer to make his fruit in a proper manner, instead of in the careless, slovenly way he now so often does. And if suggestion does not bear fruit they should refuse to take that which does not come up to standard.

The great bulk of the dried apples made in this country is exported. For this export trade we have, and this year particularly, a formidable competitor in the United States. Under ordinary circumstances we have the advantage: we have better apples. If we do not turn out better dried apples the fault is, therefore, certainly our own.

Having the best green fruit, we can, if we will, put up the best dried article. THE CANADIAN GROCER has been examining several samples during the past week, and they simply are an abomination. They are so bad, in fact, that exporters here are refusing to have anything to do with them, notwithstanding that foreign importing houses are beginning to make enquiries.

If uniformly good samples are not turned out it will simply mean that Canada will be compelled to compete with the cheap, dark fruit that is to-day quoted in Chicago at from 1 to 1½c. per pound. We cannot bid for a first-class trade with a low-class article.

No great effort is required to make the quality what it should be. We have A1 raw material. All that is demanded is care.

Apples for drying should be cut into quarters and screened, all dark, burned and small stock being eliminated. Country merchants should instil this into the minds of the farmers from whom they get dried apples.

In view of the large crop of apples, the season is a critical one for Canada in the dried apple export trade. How it will turn out depends upon ourselves

Some of the factories turning out evaporated apples also stand in need of condemnation. They are not nearly as careful as they should be. Several of the samples are lacking in color, others are badly trimmed and cored, while still others have been improperly evaporated, causing the fruit to turn sour a few days after the samples have been submitted to dealers. Then there is also a lack of uniformity in size, the fruit not having been screened.

If the factory men would get their stock into the bleachers as quickly as they should they would avoid that discoloring due to oxidization. Then, on the other hand, they would avoid their fruit turning sour if they were not to pack it as soon as they do after it leaves the evaporator. If all the water is not extracted before the fruit is packed, sour goods cannot be avoided.

The lowness of prices is doubtless due in many instances to the poor quality of both dried and evaporated apples. But carelessness is never excusable.

What is worth doing at all is worth doing well. Price is never appreciated by deterioration in quality; but deteriorated quality often establishes a bad reputation. And Canada cannot afford to earn a bad reputation in an article of which we exported over four million pounds last year.

PECANS VERY FIRM.

Latest advices indicate that the growing crop of pecans is likely to be, if not almost wholly, a failure. For this reason it is held that buyers gain nothing by holding off. Offers have been made at a range of 4½ to 7c. f.o.b. on the cars St. Louis. These figures are about equivalent to a range laid down in Montreal of 8¼ to 10¾c. duty paid.

These offers, however, were made only subject to confirmation at the time they should be received, as the market on the nuts is active and large purchases are being made every day.

ONLY HALF A CROP.

A letter received by a Montreal commission man a few days ago states that the crop of California raisins will only be about half of what it was last year.

The buyers have been paying 2½ to 2¾c. in the sweat box, which means 3¼c. for 2's, 3¾c. for 3's and 4½c. for 4's.

The recipient of the letter is, however, advised not to offer raisins yet, as the market in San Francisco is not properly established on new crop fruit, the growers not having got through culling their crop.

THE PROPOSED NEW TARIFF.

ON several occasions in the last three or four years we have strongly urged the Government to make no sudden change in the import tariff. Business men in Parliament have also urged the same thing, but the controlling influence in the last Government seemed to pay little attention to the interests of the business community. We were promised better things by the Liberals. They have now an opportunity of showing whether their promises will be fulfilled.

Just at this time buyers for dry goods houses are starting for Europe to place orders for spring goods. Grocery, hardware and other wholesale houses are giving orders now for goods which they will receive between now and spring. Owing to changes that are to be made in the tariff in January and February, they are completely at sea as to what purchases they will make. If they buy largely and bring the goods in, they may find after a week or two, after paying the duties, that the duty is materially reduced, and later imports can be sold at very much less money. The result will be a very serious loss to the importer; wiping out perhaps more than a whole year's profit.

When speaking in reference to this matter with a member of the present Government, he remarked informally that to announce changes some months before they came into force would be quite contrary to precedent, and he did not think the Government could do it. This is tantamount to saying that because some of us began life with a wooden spoon we should always continue to use one. If this is Mr. Fielding's view of the question, we confess we are very much disappointed in the man of whom, though a lawyer, we had great expectations.

Americans take a very proper, business-like view of it. They do not allow their tariff changes to affect their trade but as little as possible. Sometimes they are not brought into force for two years after they are passed.

If the Government desire to do what is in the interests of the business community, they should announce now that the tariff changes adopted in the January session of Parliament would not come into force at the earliest before June or July. By this time goods will be distributed through the country and prices will not be affected by any reductions.

H. A. NELSON & SONS' BROOMS.

H. A. Nelson & Sons still handle their broom, whisk, and woodenware business in Toronto. A good many of their customers seem to think that they have closed the Toronto office entirely, but that is not the case. They still keep a stock of woodenware and matches in the "Queen City." and their brooms and whisks are made there. They also have a full line of samples of fancy goods representing their Montreal stock.

DECLINE IN CANNED SALMON.

JOBBERS in Montreal have been trying this week to place orders for supplies of canned salmon, but so far the business resulting has been small. Sales agents, it is true, have cut their figures 25 to 30c. per box, but buyers want to place orders at still less money, and the result is a stand-off.

The best offer so far made has been $4.25 f.o.b. Coast, but as the general run of bids are around $4 the opportunity for business is small. In fact, only one house has made any purchases, and these are confined to small lots. These purchases were made on the basis of $4.25 to $4.35 f.o.b. Coast, and will cost about $5 laid down in Montreal.

It will be seen from these figures that views entertained a month ago in relation to the canned salmon market were radically wrong and that the jobbers by holding off as they have done have followed the most profitable course for themselves. In fact, reports now agree that the output in British Columbia will be an extraordinary one, and that the total pack of canned salmon will be the largest in the history of the business. The large run on the Fraser, and also in the Columbia River, is, we judge, a direct result of the establishment of the fish hatcheries; and if so gives a fair assurance of a continuance of a business that a few years since bid fair to be extinguished in these waters. It is to be hoped that consumption will continue to increase in the same ratio that it has the last few years.

The sales agents are reluctant, however, to come down to buyers' extreme low views, and orders for all the way from 3,000 to 5,000 cases were refused because the buyers would not pay more than $4 f.o.b. Coast.

IDENTIFIED BY A RED BAND.

In these days when there is so much competition it is advisable to give an article a mark of identification, no matter how excellent in quality that article may be. The manufacturers of Beardsley's shredded codfish have recognized this fact, and each package of this delicious article now put upon the market is encircled with a narrow red band about one-third the width of the box. He who runs can now recognize Beardsley's shredded codfish.

TALK WITH A CHINA TEA MAN.

MR. E. White, who for the past three years has been one of the representatives of Peek Bros., Winch & Co., Ltd., of London, at Shanghai, China, was in Toronto for a couple of days this week, en route for London. Mr. White made his journey from China to Toronto by the Canadian Pacific's steamship and rail route and spoke enthusiastically of the accommodation.

THE CANADIAN GROCER had a short and pleasant chat with him in the office of the Toronto agent of his firm, Mr. Halford.

"How do you view the proposal being made to the European powers by China for permission to increase the tariff?"

"We have no objection, provided there goes with it the removal of certain burdensome customs, which now handicap the trade of the country. For instance, a vessel bringing a cargo of tea down one of the rivers is compelled to pay likin—that is, a tax—to this and that mandarin's territory by which it passes. Now, that likin is a hindrance to the tea trade, and we would like to see it removed."

When I turned the conversation to the manner in which Indian and Ceylon tea was supplanting China tea, Mr. White readily acknowledged the fact. "But," said he, "the finest Moning tea is still the finest tea in the world. And then, as to the low-priced teas, China can produce them cheaper than any other country in the world."

"Why?" I asked.

"Because labor is cheaper in China than in any other country in the world."

"What was the condition of the tea market in China when you left?" I asked.

"This year's crop is likely to be much smaller than last year. It is hard to tell at present how much. The Moning crop is estimated to be about 200,000 half-chests shorter than last year. The green tea crop will also be smaller. One of the causes of the small crop is the lowness of prices. At present prices the natives are losing money. On Moning teas they have lost tremendously."

Mr. White was favorably impressed with what he had seen of Canada. "But one thing I notice you lack," he said, "and that is population."

SHARP ADVANCE IN ELEME FIGS.

A cable received in Toronto this week from C. Whittall & Co., Smyrna, states that the price of Eleme figs there has been advanced 3s. per cwt. The cause of the advance is damage by rain.

The first shipment of new season's Eleme figs will be on the Toronto market in a few days.

Eight Gold Medals

Have been awarded for superior excellence at the great expositions held in England. This should mean something.

GILLARD'S NEW PICKLE & GILLARD'S NEW SAUCE

For a quarter of a century these exquisite table relishes have been acknowledged as incomparably the best Compounded only from the finest selected English and Eastern Pickling Vegetables.

Can be had from all wholesale grocers in Canada.

Gillard's New Pickle

Quart bottles, 2 doz. in case; single case lots, $3.40; 5 case lots, $3.30 per doz.

Gillard's New Sauce

Half Pints; single dozen lots, $1.75; in barrels of 12 dozen, $1.60 per dozen.

GILLARD & CO. MAKERS *London, Eng.*

"GO WHERE YOU LIKE"

You will find . . .

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PEERLESS

"Lion" Brand

absolutely the best **KNOWN** Brand in all Canada.

The LIVE, PROGRESSIVE Retailer sells no other. If you wish to take **ADVANTAGE** of a pointer, just watch our "Ad" next issue. Remember to note it carefully.

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Works: Picton, Toronto and Demorestville.

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

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49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE past week has seen a seasonable decrease in the demand for sugar, although there is still a good deal of sugar moving. Business generally is, however, rather better than it was a week ago. There is more doing in teas, and foreign dried fruits are receiving more attention, presumably on account of both a seasonable demand and the higher prices ruling in the primary markets on nearly all lines. Canned goods are in much the same position as before, both wholesalers and retailers holding off. There is, if anything, a stronger feeling in regard to tomatoes, the frost of last week having put an end to the packing season. The worst feature of the local market is still the cutting in the price of sugar, which, during the past week, seems to have been given a fresh impetus. Some of the retailers are also exhibiting increased desire to sell sugar at less than they paid for it. The general trade outlook is getting brighter and payments are improving again.

CANNED GOODS.

The frost of last week has of course put an end to the tomato-packing season, and there is a better feeling in regard to prices as a result thereof. The extent of the pack, what it is, is, of course, impossible to say as yet. The crop of tomatoes was undoubtedly large, but the packers aver that the pack is not as large as it was anticipated it would be, and they advance various reasons why such is so. In the meantime, prices are as before, and business is practically at a standstill in all other kinds of vegetables as well as tomatoes. The salmon situation appears to be much the same as a week ago. The first shipment of new pack cohoes is due on the Toronto market in a few days. They will likely sell at $1.20. We quote as follows : Tomatoes, 65 to 75c., for prompt shipment, and 70 to 75c. for future delivery; corn, 55c. for old and 65c. for new; peas, 65 to 75c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

There is not much doing. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to25c.

SYRUPS.

The movement is still limited. We quote : Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The season is beginning to brighten up, and a little more business is reported. Centrifugal molasses at New Orleans has been advanced in price 1 to 2c. per gallon, and it is said to be very scarce. We quote : New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The European market is a little better, there having been an advance of 3d. in London last week. In New York, on Monday, however, all kinds of refined sugar were reduced ¼c. per lb., but it is alleged that this is merely a move on the part of the Trust to bear the market in order that it might be able to buy raws cheaper than holders are now willing to accept. The Canadian refiners have made no change in their figures, and, in spite of the recent reduction in New York, their prices are still from ½ to ⅝c. below those obtaining across the border. The chief weakness in the local market is the increased tendency that has developed during the past week on the part of both wholesalers and retailers to cut prices. Some of the retailers are selling twenty-five pounds of granulated at one dollar, or at the rate of 4c. per lb., the refiners' price. The demand for sugar has eased off during the past week, but there is still a good deal going out, among which are some carloads. The ruling wholesale price is 4 1-16 to 4⅛c. per lb. for granulated and 3 1-16 to 3¾c. for yellows.

SPICES.

Pickling spice is still receiving some attention. We quote : Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure

Grocers' Scoops

STEEL, TINNED and GALVANIZED, BRASS, HORN, WOOD.

Grocers' Sundries

Line complete for fall.

WALTER WOODS & CO.

HAMILTON.

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FLUID, OIL, POWDER, &c.

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IMITATIONS . .

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"SALADA"

CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

P. C. LARKIN & CO.

25 Front St. East, TORONTO and 318 St. Paul St., MONTREAL



mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Tapioca is in fair demand. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The market is dull and without change. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The past week has seen a slight further improvement in the demand for teas of all kinds. Ceylon teas eased off a little and better values are offering than during the preceding week. Exports of tea from Calcutta to the United Kingdom, from the commencement of the season to the middle of the month, were 56,000,000 lbs. against 50,530,000 lbs. for the same time last year. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The local market is completely bare of new season's raisins, the first shipment having been sold, while the second lot has not yet come to hand. Everyone is wanting the fruit, and in the meantime the few old stock Valencia raisins that are still in hand have been receiving attention which they otherwise would not. The idea for old stock is 4c. for off-stalk, 4¾ to 5c. for fine off-stalk and 5½ to 5⅝c. for selected. Shipments ex ss. Elysia are being anxiously looked for. The market continues firm. The advances noted last week have been accentuated by a further advance of 1s. per cwt., which has largely stopped buying by local importers. As very few raisins were contracted for, it is thought that there will be a short supply in Canada till after the Christmas trade.

Currants have experienced another advance, being 6d. dearer than they were a week ago. The local demand is good. The cheaper kinds of fruit are scarce. We still quote: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4⅛c.; do., half-bbls., 4⅛ to 4¼c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

In Sultana raisins, buyers are holding off in expectation of lower prices. In the meantime, however, further advances are reported, and the market is about 5s. per cwt. above the opening quotations.

A cable from Trieste quotes Turkish prunes 6d. higher on the lower sizes, such as D's and U's. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

California fruits are unchanged. Advices state that the lower prices which have obtained for apricots this year have increased the demand in the United States, and a large business is being done in consequence. We quote wholesale prices as follows: Apricots, 8 to 14c.; peaches, 5¾ to 8½c. in bags and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

Jamaica oranges are in stock, and there is a fair demand for them. The quality is good. There is a good enquiry for lemons. The feature of the local market was an auction sale on Tuesday of 1,000 boxes of Verdelli lemons, a direct shipment, and the first of the kind. Prices ranged from $1 to $3.50 per box. Cape Cod cranberries are now being freely offered, but the demand does not amount to much yet. A better feeling obtains in regard to bananas owing to the lightness of stocks, and prices are

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GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA

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and FAMOUS BLEND COFFEE

Send your orders to

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YOU DESIRE TO INCREASE YOUR TRADE . . . .

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J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

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Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

higher. Sweet potatoes are lower, and there is a good demand for them. Apples are a drug on the market, and they are selling at all sorts of prices. Very few peaches are coming forward, and all arriving are taken care of. Tomatoes are practically out of the market. We quote : Oranges—Rodis and Sorrentos, $6 to $6.50 per box ; Jamaicas, $7 per bbl. and $4.50 to $4.75 per box. Lemons—Maoris and Sorrentos, $4.50 to $6 per box. Bananas, $1.00 to $1.50 ; cocoanuts, $3.75 a sack and 60c. per doz. ; tomatoes, 15 to 25c. per basket ; Jersey sweet potatoes, $1.75 to $2.25 per bbl. ; apples, 25c. to $1 per bbl. ; pears, 25 to 40c. ; peaches, 40c. to 85c. ; plums, 35 to 65c. ; grapes, blue, 1½ to 2c. per lb. ; Niagaras and Rogers, 2 to 2½c. ; onions, 75 to 80c. per 80 lb. bag ; Cape Cod cranberries, $7 to $7.50 per bbl. and $2.75 per crate.

BUTTER AND CHEESE.

BUTTER—There is no change in the situation. Receipts are liberal but the demand is not active. We quote: Dairy butter—Tubs, 13 to 13½c. for good to choice ; low grade to medium, 7 to 9c. ; pails and crocks, 12 to 13c. ; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The market is firm, with the local demand fair. We quote 9½ to 9¾c.

COUNTRY PRODUCE.

BEANS—Dull at 75 to 80c. per bushel.

DRIED APPLES—Offerings are becoming more liberal, but there is no demand. We quote jobbing prices nominally 2½ to 3c.

EVAPORATED APPLES—There is nothing doing although samples are being freely submitted.

EGGS—The market is firmer, the supply being lighter and the demand good. Jobbers are beginning to open up their lime vats. The price of limed eggs is likely to open at about 13c. New laid eggs are firm at 13 to 14c.

HONEY—Quiet. We quote : Strained, 7 to 8c., in 50-lb. tins, and comb at $1.75 per dozen.

POTATOES—The market is dull. The idea as to price is 40c. in carload lots on track and 45 to 50c. per bag out of store.

PROVISIONS AND DRESSED HOGS.

Trade in provisions is quiet, with prices unchanged. Dressed hogs are in liberal supply at $4.75 for heavy weights and $5 for select weights.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots ; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c. ; rolls, 7c. ; hams, large, 22 lbs. and over, 9½ to 10c. ; medium, 15 to 20 lbs., 11c. ; small hams, 11 to 11½c. ; backs, 9½ to 10c. ; picnic hams, 7c. ; all meats out of pickle, 1c. less than above.

LARD— Pure Canadian, tierces, 6½c. ; tubs, 6¾c. ; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50 ; Canadian short-cut, $12.50 to $13 ; clear shoulder mess, $10 to $10.50.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

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Mercantile Broker and Manufacturers' Agent,

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Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

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Samples and particulars on application. Wholesale supplied only.

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Egg Cases supplied on application.

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4TH Brand HAMS, BACON, LARD

All finest quality. T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.
Jas. McLauchlan & Sons Biscuit Manufacturers Owen Sound, Ont.

GRAIN, FLOUR, BREAKFAST FOODS

GRAIN—Deliveries are large, with the price of wheat firm. We quote: White wheat, 72c.; red, 69c.; goose, 52½c.; oats, 20 to 22c.; peas, 42c.

FLOUR—The market is stronger, Manitoba prices having advanced 25c. per barrel and those for Ontario flour 10c. per barrel. We quote in carloads on track, Toronto: Manitoba patents, $4.10; Manitoba strong bakers', $3.70; Ontario patents, $3.85 to $3.95. Straight roller is about $3.55 to $3.65, Toronto freights.

BALED HAY—Quiet; cars on the track here are quoted at $10.75 to $11.25; No. 2 is quoted at $9.50.

BREAKFAST FOODS — Business is much as before, with prices unchanged. We quote as follows: Standard oatmeal and rolled oats, $2.50; rolled wheat, $2; cornmeal, $2.35 to $2.45; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

FISH AND OYSTERS.

In fish business is much about the same as it was a week ago. The demand for Labrador herrings is good. A feature of the market is the supply of salmon trout, which are larger in size than this market usually takes. The demand is fairly good for oysters. We quote: White fish, 7½c.; trout, 7c.; Labrador herring, $5.75 to $6 per bbl. and $3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at $1.40 for standards, and $1.75 for New York counts.

SALT.

Trade is about the same as a week ago. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Are ½c. higher, with cured quoted at 7c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lambskins 60 to 65c.

WOOL—Receipts are limited and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

PETROLEUM.

The volume of business is increasing. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Eggs are dearer.

Currants are 6d. dearer.

Bananas are dearer on the Toronto market.

The first shipment of new season's Eleme figs are due in Toronto this week.

Sultana raisins have advanced about 5c. per cwt. since the opening of the season.

The smaller size of Turkish prunes are cabled 6d. dearer.

Receipts of tomatoes on the Toronto market have practically ceased owing to last week's frosts.

The local market is bare of new season's Valencia raisins. There has been a further advance of 1s. per cwt.

QUEBEC MARKETS.

MONTREAL, Oct. 1, 1896.

GROCERIES.

THE most notable point of the week is the decided weakness in refined sugar prices here despite firmness in raws and a good demand. As matters are at present, there is no difference between jobbers' and refiners' prices, both being identical. Syrups and molasses are heavy and dull. Teas maintain the activity noted last week, in fact, have extended it, and dried fruit of all kinds exhibit continued firmness. Indeed, it does not seem as though buyers would gain much by holding off on either raisins or prunes. The market has opened up well on fish, while canned vegetables continue easy, and rather lower offers on new pack canned salmon are spoken of.

SUGAR.

The sugar market has continued easy in tone at the refineries despite more activity locally and very strong advices on the raw article, cables on raw being 3d. higher at the close of last week than at the opening. Owing to the unsettled position of refinery prices, jobbing values are very unsettled and considerable cutting is being done. In fact, granulated has sold in small lots as low as 4 to 4⅛c., or practically at cost, and yellows at 3 to 3½c.

SYRUPS.

There is no change in this market, business continuing dull. A small trade is noted at the old range, 1½ to 2¾c., as to quality.

MOLASSES.

A few round lots of Barbadoes have sold at 28c., and Porto Rico at 27½ to 28c., which is somewhat lower than the last large transaction. Jobbing business is quiet and the tendency is toward concessions on the part of holders. Although the nominal jobbing range is 29 to 31c., it is quite likely that sellers would shade these prices if it was the case of losing an order. The market is apt to rule this way until stocks are worked down.

RICE.

There has been a fair demand for rice of all kinds. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

The better demand noted for spices last week continues, and a good volume of trade was transacted this week at steady prices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There is no change in the situation of this market. Outside news is of a steadier character, but the fact has had little influence locally. Stocks, however, are very limited, especially Maracaibo and Java. We quote: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The improvement noted in the distributing demand for teas continues, if anything, being greater than it was a week ago. Japans, especially in the medium to fine grades, are asked for, and the fact has imparted a distinctly firmer tone to prices, though no quotable change is to report. Low-grade blacks, ranging from 8½ to 10c.,

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to *CUT, COLOR* and *CONDITION*. Requirements are *LARGE QUARTER-CUT FRUIT, BRIGHT COLOR* and *DRY*. *DISCOURAGE* all *SMALL-SLICED* and *CHIPPY* stock. *POSITIVELY REJECT* everything *DARK, BURNT* or *WET*.

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit *LARGE* (in quarters) than *SMALL*, and as easy drying *BRIGHT* as *DARK*, it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for *CANADIAN DRIED APPLES*.

46 Front St East, TORONTO W. B. BAYLEY & CO.

"They owe their success entirely to their merit"

Chase & Sanborn's Coffees

have a Dominion-wide reputation for purity, uniform quality and perfection in point of flavor and aroma.

We have handled these Coffees for over fifteen years with steadily increasing success and popularity.

Their **"SEAL"** brand, in 2-lb. and 1-lb. tins, whole or ground, is the **leading Coffee in Canada.**

Seville Orange Marmalade

7-lb. Pails—6 Pails in crate.

Made after an old English recipe and guaranteed equal to any imported marmalade.

Try a crate - 8c. per lb.

Bensdorp's Royal Dutch Cocoa

is the **PUREST, BEST, MOST HEALTHFUL, INVIGORATING AND ECONOMICAL COCOA** in the market.

Price—¼-lb....	cases 4 dozen.....	$2.40 dozen.
½-lb....	cases 2 dozen.....	4.50 dozen.
1-lb....	cases 1 dozen.....	8.75 dozen.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

have also been taken to a liberal extent from first hands at those prices. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The firm feeling noted last week in regard to Valencia raisins is fully maintained. The chief item of the week has been the operations in connection with the direct steamers. These proportionately are as firm as the prices which have been paid recently for the early shipments. Offers have been made equivalent to 4c. laid down for ordinary off-stalk in Montreal. As will be seen elsewhere, quite a few have been booked. At this cost jobbers cannot afford to sell for much less than 4¼ to 4½c. For early stock at present on spot the old range of 6 to 6½c. still holds good.

The firm feeling is equally marked in California raisins, and it is noticeable that commission men are in no hurry about securing orders, as they are afraid of being caught on the wrong side of the market. We quote for forward delivery: 2-crown, 5 to 5¼c.; 3-crown, 6 to 6½c.; and 4-crown 7 to 7½c., the inside figures being very difficult to secure.

Currants are advised as strong as ever at primary markets, and we quote 4¼ to 5c. as the range on spot.

The prune market is very firm. Business has been done for forward shipment in French prunes at prices which are equivalent to 4c. laid down in Montreal for 110's and 4¾ to 5c. for 95's in straight wholesale lots. It is doubtful, however, if importers could repeat orders for any great quantity at these prices, as the primary markets have advanced 6d. the cwt., or ½c. per pound, since these first shipments were closed. In Austrian prunes first shipments have been contracted for at 4¾c. laid down in Montreal. These comparatively firm values have led to firm ideas on the part of jobbers, and we quote French 4½ to 4¾c. on 110's and 5½ to 5¾c. on 95's, while Austrian are held firm at 5¼ to 5½c. Californias are unchanged at 6 to 11c.

Evaporated California fruits are steady, peaches 8½c., apricots 12½c., and pears 9c.

NUTS.

There is no change in this market, but, as noted elsewhere, pecans are very firm at sources of supply. We quote: Grenoble walnuts, 11 to 13c.; Brazils, 11c.; almonds, 10½ to 11c.; filberts, 7 to 7½c.; peanuts, 5 to 7c., and cocoanuts, $3.50 to $4.25 per 100.

CANNED GOODS.

The canned goods market has exhibited rather more activity in a wholesale sense, but otherwise nothing is doing. The only genuine news is the lower offers of canned salmon, though not low enough yet to suit buyers. Round lots of tomatoes and corn have been placed at a cut of 5c. per dozen. We quote as follows: Tomatoes, 65 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

The green fruit market continues much as it was a week ago. We quote: Winter apples, $1.25 to $1.75, fall ditto, 50c. to $1; peaches, 50c. to $1; plums, 30 to 60c.; pears, $3 to $8 per box, as to grade; old lemons, $1 to $3 per box, and Jamaica oranges, $6 to $6.50.

With regard to the Liverpool apple market, a cable to-day stated: "Market weaker under large receipts of poor and wasty fruit. Our market is in such a bad condition that fruit can only be cleared at ruinous prices. Sales are effected with great difficulty. The following are quotations for No. 1 sound: Jennettings, 5 to 7s.; Colverts, 6 to 8 s.; Gravensteins, Ribston Pippins, 20 oz., 8 to 10s.; Kings, 12 to 14s.

Shipments ending September 26th were as follows:

	To Liverpool	To London	To Glasgow.	Various.
New York	16,366	5,311	8,055	150
Boston	37,144	7,126	2,939	
Montreal	32,590	5,414	14,103	1,855

FISH.

The fish season has opened up fairly well. In salt fish, No. 1 Nova Scotia and Labrador herrings are in demand, but are not in stock, but 500 barrels are expected at Quebec at the end of the present week. It has been sold to arrive at $4.50 to $5 per bbl. We quote: No. 1 Nova Scotia and Labrador herrings, $4.50 to $5 per bbl.; No. 1 green cod, $4 per bbl. of 200 lbs.; No. 2 Labrador salmon, $12, and $17.50 per tierce; B.C. salmon, $5.50 per half-bbl.; No. 1 flat mackerel, $18 per tierce; No. 2, $16; No. 2 lean, $12.50 to $13 per bbl.

Demand for smoked fish has been active, haddies, kippered herring and bloaters moving in an active way. We quote; Haddies, 6½ to 7c. per lb.; kippered herrings, $1.50 per box, and Yarmouth bloaters, $1 per box.

Fresh fish are also active and strong. Fresh haddock are selling at 3½ to 4c.; fresh B.C. salmon, 12½ to 13c.; N.B. chilled salmon, 12½ to 13c.; dore, pickerel, trout and whitefish, 6½ to 7c.

There has been little business done in dried fish yet. We quote: Dried pollock, $2.20 per 100 lb.; dried cod, $4; skinless, $5.35; boneless, 5½ to 6c. per lb.

There have been large arrivals of shell oysters of late by express and freight, some seven carloads from the 17th instant to date having been received. The quality does not show any improvement over previous years, and they are selling at $3 to $4 per barrel.

COUNTRY PRODUCE.

EGGS—The egg market has advanced 1c. since last report, there being a brisk demand for choice candled at 12½ to 13c. Strictly new laid have sold at 17c.

BEANS—Without change. Car lots, 70 to 75c.; smaller quantities, 80 to 90c.

HOPS—Quiet and steady at 7c.

HONEY—Steady at 10 to 12c.

POTATOES—Demand fair at 35 to 40c. per bag.

DRIED APPLES—Quiet at 3 to 3½c., and evaporated at 5½ to 6c.

BALED HAY—This feed continues easy and prices have again declined. Sales of No. 1 were made to-day at $9.50, and No. 2 at $8.25.

PROVISIONS.

The provision market was without any important change. The demand for all lines was of a limited character to fill actual wants. We quote: Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

FLOUR, MEAL AND FEED.

The flour market has been active and excited since last report, Ontario grades advancing fully 30c. and Manitobas 50c. We quote: Winter wheat, $3.75 to $4; spring wheat, patents, $4.10 to $4.30; straight roller, $3.65 to $3.75; straight roller, bags, $1.75 to $1.80; extra bags, $1.50 to $1.60; Manitoba strong bakers', $3.70 to $4.

Business in oatmeal continues quiet, the demand being principally for small lots at steady prices. We quote: Standard, bbls., $2.80 to $2.90; granulated, bbls., $2.90 to $3; rolled oats, bbls., $2.60; rolled oats, per bag, $1.25.

There was no change in feed. Business was fair at about quotations. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $16.

CHEESE AND BUTTER.

The cheese market has shown more firmness this week. The Britishers also have commenced to nibble a little, and, according to several shippers, show more disposition to respond to the position on this side than they have yet done. They are not heavy buyers as yet, but their change of temper affords some encouragement to the bulls. The only business on spot was the 5,000 boxes offered at the wharf Monday. These sold at a ruling price of 9⅜c., one combination, which always commands a premium, realizing more. In a general way the range of spot values may be quoted from 9 to 9¾c. according to quality.

Butter has recorded a sharp advance in consequence of a desire to gather in September creamery, and prices are almost 1c. higher than they were a week ago. Quite a clearance of the first half of September creamery has been made in the country within the past few days at 18½ to 18¾c., and 19c. was bid to-day on spot. Indeed, it is reported on pretty good authority that factorymen are sold right up to date on their September make.

ASHES.

There has been no change in ashes, which we quote steady: Firsts, $3.50 to $3.55; seconds, $3.05 to $3.10; and pearls, $4.55 to $4.60 per 100 lbs.

MONTREAL NOTES.

Offers of canned tomatoes and corn were again made this week here at 60c., and pos-

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg
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VINEGARS

Made under Government Supervision. Absolutely pure.

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79 and 81 JARVIS ST. . . . TORONTO.

Dawson & Co.
FRUIT PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL . . FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman
HAMILTON

sibly even this would be shaded 5c. in round lots.

There is no difference now between refiners' and jobbers' prices on refined sugar. Both are identically the same.

Barbadoes molasses has been offered as low as 27c. in round lots this week, with no buyers, as stocks are heavy.

An advance of ⅛c. per lb. is asked for new business in French prunes for direct importation.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
ST. JOHN, N.B., Oct. 1, 1896.

THE week has been a fairly active one. The Exhibition, which is a much better show than many expected, has brought a great many country buyers into the city, and all lines of trade, both wholesale and retail, have felt the effect of increased activity. While all the dealers who call at the wholesale houses do not leave orders, the friendly relations between buyer and seller are increased, and the tendency is to a better understanding and freer business relations. The wholesale grocery men have had all their travelers in, and they have been busy making the visits of their customers pleasant. The chief interest of the week in the markets has been the advance in all grades of flour. This market is very firm. In cream of tartar the week has shown a fair business at rather lower prices. Nutmegs, which have ruled so low, are higher, and the market is active. The same is true of cloves.

OIL—In burning oil the movement continues to increase from week to week. Prices are steady at last week's quotations. In cod oil the easy feeling spoken of is still the feature of the market, movement being less active. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—Some twelve hundred sacks coarse arrived this week via Boston and sold from ship's side in large lots at 47c. There is quite a quantity coming direct, which will likely be sold while landing in car lots rather lower. Market has been rather bare, but demand is not as active, owing to lateness of season. We quote as follows: Coarse, 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.;

BROCK'S BIRD SEED



is put up in attractive packages, sells readily, and leaves retailers large profit.

ASK YOUR WHOLESALER FOR IT.

NICHOLSON & BROCK - TORONTO

CONSIGNMENTS OF . . .
BUTTER, EGGS, and all kinds of Produce
HANDLED TO THE BEST ADVANTAGE.
Reference—Bradstreet's Mercantile Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Breakfast Bacon

Quality finest. Prices low.
Hams are scarce and dear.

TRY OUR SHOULDER HAMS

Cured in Sweet Pickle under same recipe as our "Maple Leaf" Brand Hams.

Price is very low, and they will readily take the place of Hams.

D. GUNN, BROS. & CO.
Pork Packers, Toronto.

Hugh Walker & Son
Guelph, Ont.
Wholesale Fruit and Commission Merchants
Consignments Solicited.

10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz ; Canadian fine, $1.

CANNED GOODS —Quantities continue to arrive daily for the wholesale trade, who in turn are kept busy filling orders which they have taken ahead. While corn, peas and tomatoes are still being sold at even prices, tomatoes are becoming firmer and are likely at any time to be quoted higher than corn or peas. In salmon only one car of new is to hand, but others are expected daily. Prices are held firm. Canned meats, of which fair stocks are held, are less active. Market is quite bare of oysters, and the new should find good demand. Lobsters are scarce at the high figures. Gallon apples are quoted lower. We quote : Corn, 70 to 80c. ; peas, 70 to 80c. ; tomatoes, 70 to 85c. ; gallon apples, $1.80 to $2 ; corned beef, Canadian, $2.25 to $2.35 ; American, 2-lb tins, $2.40 to $2.50 ; 1-lb tins, $1.30 to $1.50 ; oysters, 2's, $2 to $2.20 ; 1's, $1.34 to $1.45 ; peaches, 3's, Canadian, $2.85 to $3 ; 2's, $1.90 to $2 ; pineapple, $2.25 to $2.65 ; salmon, $1.35 to $1.40 ; haddies, $1.35 to $1.40 ; clams, $5 for 4 doz ; chowder, $2.75 for 2 doz. ; scallops, $5.50 for 4doz. ; Digby chickens, $1 per doz. ; kippered herring, $1.10 per doz.

DRIED FRUIT—The arrivals of Valencias so far have been very light, but further shipments are daily expected. In loose muscatels (Californias) some seven or eight cars have been bought here, while in Valencias the quantity bought is less than usual. Season in California is later than was expected and early shipments in particular are held very firm. The low price of Malagas interferes with the sale of California layers and clusters. These goods are splendid keepers, as during the first year they rather improve. Valencia market is firmer. In evaporated apples there is no life whatever and prices are very low. Owing to the low price there is likely to be little or no business in dried. Quite fair quantities of prunes and plums are now due and prices rule low. Demand for peels is beginning. Canadian onions are now here and are taking the place of American. This market shows a growing demand. We quote : Valencias, 5½ to 6c. ; layers, 6 to 6½c. ; California L.M. 3-crown, 6½ to 7c. ; London layers, $2 to $2.25 ; currants, cases, 4 to 4½c. ; bbls., 3¾ to 5c. ; cartoons, cleaned, 6¾ to 7½c. ; bulk, cleaned, 5½ to 6½c. ; prunes, boxes, 5½ to 6c. ; dates, 4½c. ; dried apples, 4c. ; evaporated apples, 5½ to 6c. ; onions, $2.25 to $2.75 per bbl. ; cocoanuts, $4 to $4.50 per 100 lbs. ; figs, 9 to 10c. ; Sultana raisins, 6½ to 7c.

GREEN FRUIT—Chief movement during the week has been in grapes, plums and peaches. Prices have ruled very low. The grapes and peaches are Canadian. Quality of the peaches is poor for eating. These, at the low prices, killed the better grades. The plums have been Nova Scotia and of splendid quality, but owing to quantity, and demand being rather less sharp, prices have gone even lower than last week, and good Lombards in baskets have been sold as low as 15 to 18c. In oranges a few Jamaicas are offered, but they are rather tart. Bananas are very small arrivals owing to very light demand. Good peas are becoming scarce, and higher prices are noted. Sweet potatoes find better sale. Apples are very dull sale and low, with crab apples selling at 80 to 90c. per bbl. We quote : Lemons, $5 to $7 ; bananas, $1 to $2 ; Canadian peaches, 45 to 50c. ; apples, $1 to $1.50 ; Bartletts, per box, $4 to $4.50 ; plums, 20 to 30c. ; grapes, Canadian, 35 to 50c. ; grapes, keg, $5 to $6 ; crab apples, 90c. per bbl. ; oranges $4.50 per box.

DAIRY PRODUCE—There is little improvement in butter. Rather larger quantities are coming in. Creamery and best grade dairy are firm, but it is hard to advance prices. Eggs are in fair demand at rather firmer figures. In cheese there is rather better inquiry, and prices are rather higher. Factorymen are holding rather above merchants' ideas here. We quote : Dairy butter, 17 to 19c. ; new creamery, rolls, 21 to 22c. ; do., tubs, 18 to 21c. Eggs are steady at 9½ to 10c. Cheese, 9 to 9½c.

SUGAR—While fair demand rules, there is no improvement in price, feeling being easy. The sample of yellows shown are very bright and nice. Stocks are still large. We quote : Granulated, 4¼ to 4⅜c. ; yellows, 3 to 3½c. ; Paris lump, 6c. ; powdered, 5¾ to 6c.

MOLASSES—There continues a very dull sale, and prices are held low. Some very choice Porto Rico is in stock here, but it is hard to get value for it owing to low price of other grades. Barbadoes is particularly dull, and but a limited quantity of New Orleans is moving. In syrup there is some inquiry. We quote : Barbadoes, 27 to 28c. ; Porto Rico, 29 to 32c. ; New Orleans, bbls., 26 to 30c. ; Antigua, 25 to 26c. ; syrup, 36 to 38c. ; Nevis, 25 to 26c.

FISH—Dry cod are easy, owing to continued arrivals. Bay pickled herring are showing some improvement in demand ; better grades are scarce and held very firm. Some Canso are daily expected. Pollock, which have been so low, are quoted higher. A few new smoked herring have been received and bought at higher prices than were expected. Kippered herring are showing a good demand, as they are a very tasty fish. Bloaters and smoked haddies are being shipped west freely, bringing steady prices. We quote : Large cod, $3.25 to $3.30 ; medium, $3 to $3.25 ; pollock, $1.20 to $1.35 ; bay herring, $1.30 to $1.35 per half-bbl. ;

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

The Most Searching Tests
"GOLDEN" FINNAN HADDIES
Have been subjected to the most severe tests, and have come out on top.
Remember, when you buy "GOLDEN" Haddies you get a full pound tin.
Quality guaranteed or money refunded.
Packers' Agents.
NORTHRUP & CO.
St. John, N.B.

Leonard Bros.
Wholesale Fish Merchants
ST. JOHN, N.B., MONTREAL AND TORONTO
Ask your wholesale grocer for
Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes
(GUARANTEED)
We are also putting up . . .
New Haddies, Kippers and Yarmouth Bloaters.

SALT ✳ **SALT**
Don't wait for broken fall weather to order your winter's supply . . .
VERRET, STEWART & CO. - MONTREAL, QUE.

"A Lie is a breach of promise," in an ad. or behind the counter, and never pays. We speak the truth when we say that **COTTAMS BIRD SEED,** manufactured under 6 patents, is more than double the value of any other seed we have seen, and no seed packed in Canada can begin to compare with it as a nutritious bird food. This is how we account for our large and ever-increasing sales. All wholesalers.



Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

The Sale of Pure Vinegar

will help your trade in other lines.

There is none better made for pickling and general uses than

Our White Wine Vinegar

Send a trial order and see if we're not right.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO

Fish! Fish!

Labrador Herrings—Barrels and Half-Barrels.
No. 1 Shore Herrings—Half-Barrels.
XXX Table Codfish—100-lb. Cases.
Pure Table Codfish, 1-lb.—24-lb. Cases.
Boneless Codfish, 1-lb.—25 and 40-lb. Cases.
Dried Codfish—Quintals and Halves.

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

Bee Brand Ceylon Tea

Another large shipment just arrived DIRECT FROM THE GARDENS. These teas have been awarded FIVE GOLD MEDALS at the largest expositions of the world.

A trial order will convince you of their superiority. Wholesale only by

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

WE ALWAYS CARRY

BARTON'S BAKING POWDER

in Glass Jars 1 lb. and Glass Jars ½ lb. You will find this a first-class powder and a good seller.

T. KINNEAR & CO.

49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

MALAGA . . . . . GRAPES

First shipment of the season just to hand. Heaviest weights.

PERKINS, INCE & CO.

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Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

smoked, 3½ to 5c.; shad, half-bbl, $4.50 to $5; Shelburne, $2.75 bbl.; boneless, 2½ to 8c.; Canso herring, $4 to $4.50 per bbl.; Quoddy herring, $2.75.

PROVISIONS—The usual fall demand for pork and beef is hardly expected, owing to stock being held at outside points, and that some lumbermen have bought direct. Beef is rather lower. Lard is quoted firm, but it is hard to get full price owing to quantity of old here. Smoked meats are in limited demand. We quote: Clear pork, $12.75 to $13.50; mess, $13 to $13.50; plate beef, $11.50 to $12; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL — The flour market has been active, and quite a quantity has been bought, particularly Manitoba. Prices have advanced 30 to 40c., and are held firm. Those who bought beans at the lowest price are now selling at a profit of about 25 per cent., but many are but getting their own, and some not that. New oats are held rather firmer; it is still early for any large demand. New hay is quoted lower than the old has been selling at. Market should be in good condition, as it is a long time since stock of old was so light. New buckwheat meal is to hand, and sells slow. Feed is a very light sale. We quote as follows: Manitoba flour, $4.60 to $4.70; best Ontario, $4.20 to $4.30; medium, $4 to $4.10; oatmeal, $2.90 to $3.10; cornmeal, $1.85 to $2; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; hand-picked beans, $1; prime, 90c.; oats, 29 to 30c.; hay, $12 to $13; barley, $3.25; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.25 to $1.50.

ST. JOHN NOTES.

A car of gallon apples from J. W. Windsor, Montreal, the first canned apples to hand this season, arrived this week.

An effort is being made to have the Bankers' Association reconsider their decision to charge 5 per cent. discount on American paper.

As at Toronto, so here, the Surprise Soap Co. are giving a piano to the successful or the nearest guess to the weight of a large cake of soap.

Puddington & Merritt had in their window a half-barrel of Nonpareil apples of last year's crop, which were kept in a farmer's cellar in Annapolis Valley. The fruit was in splendid condition.

The local biscuit men were not represented at the Exhibition this season. G. J. Hamilton & Sons, Truro, had the field to themselves. The display was arranged by the firm's local agent.

Kippered herring are growing in favor here. When smoked are so low it is a great help to the fishermen to sell part of their catch this way, and each year sees improvement in the preparing of the different fish products for market.

The Woodstock Board of Trade, in line with the feeling of these lower provinces, passed the following: "That this board disapproves of the granting of subsidies by the Government to steamship lines having their terminus in other than Canadian ports."

HALIFAX TRADE GOSSIP.

OUTSIDE of breadstuffs and green fruits there is very little to report this week. These two lines are decidedly active. Fruit is active, because of the low prices, and flour because of the advance. This is a case where high and low prices cause trade.

During the past week the carrying capacity of the Dominion Atlantic Railway has been taxed to its utmost, carrying apples from the different points in the Annapolis Valley to this city for shipment to England. The receipts on the local market have also been heavy, far greater than the demand, and in consequence prices are very low, Gravensteins selling as low as 60c. per bbl. at auction. The steamer Barcelona took 13,747 barrels to London on Saturday.

The steamer Kong Frode is loading for the same place. She will take about 8,000, and the steamer Benedicte has been chartered to do likewise. She will take about 8,000 bbls.

Plums are low, selling at 25c. per peck basket for Lombards. The market is well supplied with imported fruits, such as Canadian and American grapes and pears, peaches, etc. Grapes retail at 35c. per basket and peaches at 45 and 50c.

Everything is lively in breadstuffs, particularly in flours. A change of prices on foreign markets does not usually affect this market, but in the present case stocks in hand are not large, and the sharp advances by millers have had the result of putting up

If You Push the Highest Quality Goods

YOU WILL BUILD UP YOUR TRADE

It costs you less and it costs your customer less, while you make more profit on it than on any other high-class Baking Powder on the market.



It is made from Pure Gold Cream of Tartar and Pure Gold Bicarb. Soda. These are the purest it is possible to obtain. It contains no phosphates or alum or other injurious substance.

It is made by — Sold by — Used by

CANADIANS

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

prices. There is an active enquiry for leading brands and good sales are being made at the advance. The bulk of the trade is for shore ports account. Quotations are as follows: Ogilvie's or Five Lilies, $4.50 to $4.65; Ontario made Manitobas, in wood, $3.90; Manitoba shipments, in sacks, $4.30 to $4.40; Ontario and Manitobas mixed, for patents, $3.85 to $4.00; 80 p.c. patents, $3.80 to $4.00; 90 p.c. patents, $3.70 to $3.90; low grades, $3.25 to $3.40; oatmeal and rolled oats, $2.70 to $2.80; cornmeal, $1.90 to $2.00; middlings, per ton, $17 to $19; shorts, $15 to $17.00; bran, per ton, $15 to $17.00; white oats, per bushel, in sacks, 31 to 32c.; cotton seed meal, per ton, $23 to $24; oil cake meal, per ton, $23 to $24; hay, per ton, $12 to $13; split peas, $3.15; pot barley, $3.50; white beans, per bushel, 85 to 95c.; No. 1 chopped feed, per ton, $18.50.

Eggs are jobbing at 13c., with a fair demand.

Cheese is quiet. Retailers report no demand, and give as a reason that people are using fruit.

Butter is draggy. Good creamery is worth 18 and 19c.

The demand for sugars continues brisk. Quotations are: Granulated, 4c.; extra Circle C, 3⅛c.; Circle C, 3c.

Exports of fish to West India and United States ports continue heavy. Some Newfoundland and St. Pierre cods are coming in, but the consignments are not as heavy as dealers expected. Quotations are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.25; haddock, $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1.25; No. 1, large, fat shore, $3.25 to $4; alewives, $3; mackerel, No. 3, large, $8 to $8.50; salmon, No. 1, $12; No. 2, $10.50; No. 3, $9.

B. D. Rogers, of Stellarton, one of the best known grocery men in Nova Scotia, is going out of business. He is offering his wholesale and retail business for sale. Mr. Rogers made a small fortune out of groceries and now he retires to engage permanently in temperance work. A few years ago he started on a small scale, but, being a hard worker, a close buyer and a good seller, he built up a trade of considerable importance. He was one of those who bought for cash and sold for cash. Mr. Rogers thought nothing of placing an order for $5,000 worth of goods and planking down his cheque along with it.

J. W. Berry, tea buyer for John Forbes & Co., arrived home on Sunday last. He was away six months, and visited the China, India and Ceylon markets, making a complete circuit of the globe.

FIRST EUROPEAN PRUNES.

The first really extensive business transacted in Montreal on account of new crop Austrian and French prunes was put through this week. The cost on these first direct shipments laid down shows little margin inside of present jobbing prices and will hardly permit of any change. Besides, since the time these first sales were made the strength at primary points noted last week has been accentuated and for importers to repeat their orders for French would cost an advance of 6d. per cwt., or about ⅛c. per pound.

These first shipments will cost on the wharf in Montreal, net cash, 3⅞ to 4c. for 110's and 4¼c. for 95's French, with the Austrians so far sold at the latter figure also.

LARGE SALES OF RAISINS.

The first extensive business in Valencia raisins for direct import was transacted at Montreal this week and the tenor of the market is firm.

The ss. Avlona sailed from Denia on the 26th. Orders by her will probably be small. The second direct steamer, the Bellona, sails on Oct. 10th. Orders on her account have been booked for about 15,000 boxes at 12s. for off-stalk, or equivalent to a cost of 4c. landed Montreal, and layers 20s., or 5½c. landed Montreal.

An advance of 1s. 6d. was noted last week at Denia. Since then there has been further appreciation, making a total advance since the opening of 2s. These prices are 1s. higher on the first steamer and 3s. on the second than the corresponding figures for the same boats last year.

SHARP ON TIME

We are already filling orders for our Delicious . . .

Buckwheat Flour

(SELF-RISING)

Note.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

TRY A SAMPLE ORDER

In 2½ lb Packages, 2 doz. per Case. In 5 lb. Packages, 1 doz. per Case.

The Ireland National Food Co. Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Write us at once for Prices

MILLERS AND MANUFACTURERS OF
Choice Breakfast Cereal Foods

TORONTO, CAN.

HIGH-PRICED SNUFF.

China is the great snuff-taking country of the world, and there is snuff there worth the theoretical price of £200,000 a pound, which is handed around at the great banquets. Its high value comes in this way. The rich Chinamen buy the bulk of their snuff from Portugal, where there are families owning private old-time receipts, who sell their snuff at from £40 to £160 a pound to the Chinese. The late Chinese millionaire, How-wah, gave the latter price for his. Then the Chinaman keeps it many years, priding himself on its age, as in the early part of this century Englishmen, Frenchmen and Germans did upon the age of their wine, and the legal rate of interest being 32 per cent. per annum, its theoretical value soon increases. The Chinese carry it in beautiful bottles of porcelain, jade and agate, miracles of art, which are worth from £1 to £200 each. The first mention of snuff is in the "Book of Flowers," date 1450, a Chinese work, where it is stated to be "a neutraliser of foul air," "the remedy of head diseases," and its cost £60 an ounce.

TRADE CHAT.

The Brigden correspondent of The St. Thomas Journal says: "In the garden of Mr. Thomas Capes may be seen ripe strawberries, the second crop for this season, also raspberries, full grown, but green. Some pear trees in town have been in bloom for the third time."

Another rich vein of oil has been struck in Bothwell, making three wells of large producing capacity struck in one day. The Allen well was shot Saturday morning, and it is a good one. Of course, it will require a few days' pumping before a fair test can be made, but there is not the least doubt but that it is a fine one. This well is close to A. M. Elliott Co's well.

The following new post offices have been established: Canadasville, Lincoln County; Glenpayne, Stormont County; Lynch's Corners, King's County; Morton Park, York County; Rees, Queen's County; St. Evariste Station, Beauce County; Scotch Bay, Selkirk County; Seven Mile Ridge, Restigouche County; Stanley's Corners, Carleton County; Thurlow, Burrard County.

Consul Stang writes the United States Department of State from Saigon, Cochin China, that the Chinese rice crop did not suffer from inundations as was thought probable a few weeks ago. The Hong Kong market has declined, while the Saigon market remains firm. Exports from the first of January to July 29th this year amounted to 886,114,762 pounds, as compared with 933,164,694 pounds during the corresponding season of last year.

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

It's a peculiar thing

that just as soon as any article has made a success, then the "would-be" imitators and the "just-as-good" kind spring up.

Maclaren's Imperial Cheese

has been no exception to the rule.

But there is always a difference between the way the genuine and the other kinds are sold. With the others there's always an "if." No "if" with Maclaren's, it's always sure. That's one reason of our success.

A. F. MACLAREN & CO., - - - TORONTO



East India Pickles

Have been pronounced by epicures to be the most appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds of meats, game and fish.

A TRIAL WILL CONVINCE.

Good Sellers
Good Profit

Large bottles—
1 dozen in case.

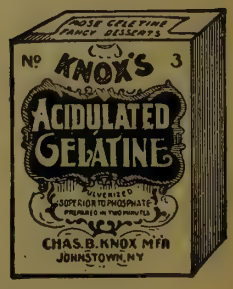
Small bottles—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

There are Others, but None so Good as



Knox's Sparkling Gelatine



They are now conceded to be the best, and superior to all others. Are endorsed and used by the intelligent teachers of cookery to-day. They have no odor or gluey taste which accompany most gelatines, and are the **BEST VALUE** on the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. *Canadian Agents* *Hamilton.*

. . . HAVE YOU EVER TRIED . . .

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.** Lose no time in trying them.

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.

WEST LORNE, ONT.

HINTS TO BUYERS.

THE Davidson & Hay, Ltd., are offering special values this week in new season's fine Pakling Congous in caddies, arriving this week.

H. P. Eckardt & Co. are offering Indian orange pekoes at 18c.

T. A. Lytle & Co. report trade good in all lines, especially pickling vinegars.

T. Kinnear & Co. report having some new Valencia raisins arriving to-day.

New stock of Beardsley's shredded codfish is to hand with the Davidson & Hay, Ltd.

W. H. Gillard & Co. ask the attention of the trade to their ad. re baking powder on page 6.

The jobbing trade of Canada is now in receipt of new stocks of Beardsley's shredded codfish

The Davidson & Hay, Ltd., are making special quotations on rounds lots of corn, peas and tomatoes.

The Davidson & Hay, Ltd., are offering "Perfection" extra bright syrup in barrels, kegs and pails at close figures.

"Ludella" Ceylon tea is having a big run. "The quality of this tea seems to be what is wanted," said a member of the firm.

"A physician puts all his knowledge, experience and skill into his prescription. We put ours—the result of a lifetime's study of birds," say Bart. Cottam & Co., "into Cottam's seed and patent 'Bird Bread.' That's why birds thrive on it and grocers sell so much of it."

Clemes Bros. have a shipment of Eleme figs due in a few days. This firm has a small shipment of old dates, fine stock, just to hand.

Knox's calf's foot and acidulated gelatine, which made such a sensation at the Industrial Fair, is freely sold by the Eby, Blain Co., Ltd.

Bart. Cottam & Co. have made shipments of their "Cottam's" bird seed to almost every city in the Dominion in the last few days.

W. H. Gillard & Co. are this year shewing an exceptionally fine line of China blacks, which should command the attention of keen buyers.

Some handsome 5-lb., lead-lined packets of Japan tea are now in store with Lucas, Steele & Bristol. Their 1-lb. tea dust is also attractively put up.

The Davidson & Hay, Ltd., are wholesale agents in Toronto for "Washington" lye. This lye is 100 per cent. strength, and very attractively put up.

John Sloan & Co. are in receipt of a shipment of Ceylon tea which they report to be showing excellent value, also a shipment of new season's gunpowder tea.

The fine quality and great care in packing is daily increasing the demand for Marshall's Scotch herrings, in tins. All the active wholesale and retail houses carry stock.

It is not alone the judicious advertising that has made the "Rising Sun" stove polish and the "Sun Paste" stove polish so successful. The superior quality of the goods is largely responsible for the enormous demand. It may be interesting to the trade to learn that about twenty carloads are distributed annually through St. Louis alone.

W. Boulter & Sons are issuing a new souvenir to the trade of Canada. It represents a can of goods with regular colored label thereon. It is decidedly handsome.

The Eby, Blain Co. have a car of "Anchor" brand sockeye fish arriving. This brand is specially put up for the Eby, Blain Co., and a guarantee goes with every tin.

C. & B. peels; also those from the York factory, are in the hands of Lucas, Steele & Bristol's travelers for sale. An assortment of Malaga raisins is also being quoted by them.

Valencia raisins, packed by Arguimbau and Juan de Llano are now being offered to arrive by Lucas, Steele & Bristol. This firm also offer several lines of Dem Schisas currants.

The Seville orange marmalade, 7-lb. pails, sold by the Eby, Blain Co., had an enormous sale last season, and its excellent quality will command more attention every season.

An enormous quantity of the "Rising Sun" stove polish is now being exported to Great Britian. Sixty-five thousand cases were sold through their English agency in London last year.

The graters which are attached to the "Vienna" coffee now sold by Lucas, Steele & Bristol are most useful and attractive. Messrs. Lucas, Steele & Bristol are the agents for the Pure Gold Manufacturing Co.

Gillard's new pickle and new sauce, manufactured by Gillard & Co., of London,

CONDENSED MILK . . . .



It has no equal.

THE GAIL BORDEN EAGLE BRAND HAS NO EQUAL.

Sold by all wide-awake dealers.
All of the BRANDS prepared by the

New York Condensed Milk Co.

are guaranteed in quality and sold at the lowest possible prices consistent with proper maintenance of our usual high standard.

FOR QUOTATIONS SEE PRICE COLUMNS.

Send for particulars to
F. W. HUDSON & CO., Selling Agents, Toronto

Also manufacturers of the



GOLD SEAL BRAND CONDENSED MILK

AND

BORDEN'S PEERLESS BRAND EVAPORATED CREAM.



Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

PUDDING FOR THIRTY.

One package of **Instantaneous Tapioca** will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.

MONTREAL

Commission Merchants and Manufacturers' Agents.

Agents for Canada.

Eng., and which can be secured from all wholesale grocers in Canada, has to its credit eight gold medals received at the great expositions in England.

The Eby, Blain Co. claim to have the finest Northern China Ning Chow Moning Congou that has been on this market in five years. It is a fine, rich rosy tea, delicious flavor, make and draw unequalled. Judges of a really good tea should order a half-chest.

H. P. Eckardt & Co. advise the trade who have given their orders for Heinz pickles and have not received the goods that they are oversold on the first two cars, but that there are two cars now on the way which they expect to arrive in a couple of days, and all orders will then be filled.

PERSONAL MENTION.

Mr. Geo. O. Moule, representing J. W. Beardsley's Sons, New York, is expected in Toronto this week.

Mr. N. W. Rowley, of the E. B. Eddy Co., Ltd., Hull, Que., passed through Toronto this week en route home from attending his brother's wedding in Hamilton.

Mr. R. C. Many, representing the New York Condensed Milk Co., was in Toronto last week looking up business. He was introduced to the trade by his Toronto agent Mr. Hudson, of Hudson & Co.

Mr. R. Muat Corrie, who, as commercial traveler and secretary of the Toronto Retail Grocers' Association, has been so well and favorably known to the grocery trade of Toronto and vicinity, has been appointed representative in Ontario for H. J. Heinz & Co, pickle manufacturers, of Pittsburg. Mr. Corrie's territory extends from Windsor on the west to Montreal on the east.

MONTREAL GROCERY CLERKS.

THE Grocery Clerks' Association of Montreal gave a very successful performance last week in aid of the fund for giving Christmas gifts to poor children. The earnest efforts of the committee towards this worthy object were successful. A large audience assembled to see the play, which was the famous comedy by Labiche, "La Cagnotte." The players, amateurs by the way, played their parts well and gained considerable applause.

The Hon. Sir J. A. Chapleau, under whose patronage the performance was given, at the last moment found he would be unable to be present. He sent a letter expressing himself in hearty sympathy with the object in view, and sent a cheque for $20 for the fund.

The financial part of the undertaking was extremely successful. The receipts were over $400. Of course there was considerable expense, but after all expenses were paid over $70 was handed over for the poor children's fund.

The object was a worthy one in itself, and the association deserves every praise for undertaking the work. The committee especially deserve great praise for carrying out their plans so successfully.

CONCERNING RETAILERS.

MR. G. S. WINTER, grocer, Brantford, received 2nd prize at the Brantford Southern Fair for the best delivery turn-out.

H. Brown, Owen Sound, intends going out of business.

A. Johnson has commenced in the grocery business in Port Arthur.

Stanley Barrett has opened an attractive grocery in Aylmer, Ont., with a large and well selected stock of goods. Having been connected with the well-known grocer, G. A. Bingham, for some time, he hopes, by keeping a well selected stock of fresh groceries, fruits, meats, etc., and being ably assisted by Charlie Mann, to be in a position to merit a large share of the public patronage.

Swinn Bros., of Aylmer, Ont., have purchased the "Central Grocery," of St. Thomas, from G. G. Steele, and will take possession the fore part of the month (Oct.). They have been successful in the business in Aylmer, but hope to still increase their success, through the position the stock holds in the city of St. Thomas. Aylmer, by their removal, loses two gentlemen who thoroughly understand their business, having been educated in the trade in London, Eng. We wish them success in their new venture.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

THOMPSON & THOMPSON, Front Street East, Toronto
FRANK MAGOR & CO., St. Peter Street, Montreal } Canadian Agents

Packed by Appleton, Machin & Smiles, LONDON, ENG.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave

Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN



OVER

1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

LIPTON
TEA PLANTER
CEYLON

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.



You cannot afford to be without them.

..HAVE YOU..

TRIED THE

Finest Whisky

IN THE WORLD ?

VIZ.

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

STORAGE OF CRANBERRIES.

JUST what to do with cranberries from the time they are harvested in late summer until marketed in the autumn months is a puzzle to many growers which has never been fully satisfied. Special inquiry made by The American Agriculturist among principal growers, shippers and dealers regarding best method of keeping cranberries, emphasizes some facts not generally understood. These specialists, with one accord, have no use for cold storage in keeping cranberries in early autumn, especially where the fruit is stored in open boxes with ice. It is a method which has never been followed beyond the experimental stage. The best posted have no faith in it, and advise storing the fruit in a cool, dry bog-house or cellar, undisturbed, selling before cold weather sets in. This affords an answer to the question of a subscriber who wishes to utilize a building for cold storage, using ice instead of the refrigerating plants employed in the big cold storage concerns in the cities. Growers and dealers all agree that the best temperature is a few degrees above freezing, yet they do not advocate autumn cold storage.

Replying to the enquiry, what is the best way to keep cranberries, are the following opinions : A dealer advises that the fruit be carefully hand-picked, placed in open boxes of about a bushel capacity and kept as nearly as possible at 35 degrees, the package to be made with pine laths for sides and bottom, open at top, piling these crates in tiers in a dark room or cellar, where the temperature may be changed on cold days. Another dealer in New England says the berries should be kept in their own chaff in an open crate, as cold as possible down to 32 degrees, while a leading Chicago dealer, who handles both Western and Eastern berries, prefers a cool and dry temperature of about 38 degrees, with the fruit in either barrels or crates. A prominent grower of Jersey cranberries piles them in a well-ventilated building until entirely dry, then removes to an ordinary cold store-room, leaving an air space between each box; does not object to a temperature above 40 degrees. He places the fruit in layers not eight inches deep. A Massachusetts member of the Cranberrry Fruit Growers' Association stores the fruit as soon as harvested in basement of a cranberry house having cemented floors and walls with ventilated windows on all sides. The berries are kept in the regular open wood picking boxes, bushel size, just as they come from the bog, at a temperature as nearly 40 degrees as possible. Berries thus cared for in the autumn and subsequently put in proper winter storage will keep until the following summer.

HARD LINES.

The old gentleman from the country sat on a box in a Lewiston grocery shop and munched patiently at the job lot of crackers and cheese which he had just purchased. He appeared to have some difficulty in chewing, and finally exclaimed, "Darn false teeth, anyway! I wouldn't give six good teeth for a whole head full of false ones!" "There is one consolation about false teeth," said the grocer encouragingly, "you can take them out and wash them." "Yes, I s'pose so." When the farmer had finished his cheese he went along to a big kerosene tank with a nickel plated pump on the top, and holding his teeth in his hand pumped kerosene on them and slipped them back into his mouth. "'Pears to me that ice water tastes like soap," said he. "That is kerosene," said the grocer, looking up. "Whew, that so?" and the farmer pulled out his teeth and wiped them on the nearest thing that came to hand—a coarse bag that looked like a bran sack." "Worse and more of it! 'Pears to me there's something dead about here! What's this bag?" "That," and the grocer walked out from behind the counter, "is a phosphate bag." The old gentleman shook his teeth out and went out of the store with them in his hand. —Bangor Commercial.

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS
Write for Quotations
W. A. McCLEAN & CO.
Pork Packers, OWEN SOUND

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

SOAP AND WATER
May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before
SILVER DUST WASHING POWDER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms
The leading goods and handled by the leading trade of the Dominion.
Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.
Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.
Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.



A Pointer for Athletes
Johnston's Fluid Beef
Gives Strength
WITHOUT INCREASE OF FLESH
PUT UP IN TINS AND BOTTLES.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS
Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.
G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO
BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

CHARLES BRAIN, grocer, Huntsville, has assigned to J. W. Bettes, Bracebridge, and a meeting of creditors will be held on the 6th inst.

Robitaille & Paradis, grocers, Quebec, have assigned.

M. Starr Eaton, grocer, Canning, N.S., has assigned.

F. J. King & Co., grocers, Dorchester, N.B., have assigned.

W. Marriage, grocer, Montreal, has compromised with his creditors.

Charles Chartier, grocer, Montreal, has called a meeting of his creditors.

D. R. Grant, general merchant, Bridgeville, N.S.; writ for $3,014 foreclosed.

E. Dupuis, general merchant, Ste. Julienne, Que., has obtained an extension.

Boyd Bros., confectioners, Sault Ste. Marie, Ont., have assigned to J. B. Dobie.

The stock of Renaud & Co., grocers, Ste. Cunegonde, Que., is under seizure for rent.

L. A. Trussell, general merchant, Ayer's Flats, Que., has compromised at 25c. on the dollar.

J. E. Deslauriers, grocer, St. Anne de Bellevue, Que., has assigned to Kent & Turcotte.

The assignment of A. Mundy, grocer, etc., Hamilton, has been transferred to F. H. Lamb.

A. P. Torrens, teas, spices, etc., Halifax, is offering to compromise at 50c. on the dollar at six and nine months, unsecured.

Eliza French, fruit and confectionery, London, has assigned to C. B. Armstrong, and a meeting of creditors will be held on the 5th inst.

Hubley & Co., groceries and feed, Halifax, have assigned, and W. J. Hubley has filed consent for his wife to do business in her own name.

PARTNERSHIPS FORMED AND DISSOLVED.

Gareau & Co., grocers, Montreal, have dissolved.

Brophy & Doherty, grocers, Montreal, have dissolved. F. P. Brophy continues.

F. L. S. Crosbie & Co., hotel, Cornwall, have dissolved. Gilbert Crosbie continues.

Franke & Stahl, hotel, New Hamburg, have dissolved. Henry Franke continues.

Campbell & Hartman, general store, Rossland, B.C., have dissolved. S. A. Hartman continues.

A. Pelletier and Charles Dionne have registered a partnership in Montreal to carry on business as grocers, under the style of Pelletier, Dionne & Co.

O. Trudel and A. Grenier have registered a partnership in Ste. Thecle, Que., to carry on business as grocers and bakers, under the style of Trudel, Grenier & Co.

CHANGES.

J. P. Rogers, grocer, St. Mary's, is out of business.

Henri Robert has started a grocery store in Lachine.

Francois Peltier has opened a grocery store in Montreal.

O. Legault has opened a grocery business in Ste. Cunegonde, Que.

E. Vadeboncoeur, general merchant, Louiseville, has sold out.

A general store has been started in Louiseville, Que., by J. E. Lasage.

A. M. Hunter, general merchant, Brome, Que., has sold out to A. A. Hunter.

R. W. Leetch, wholesale pork, St. John, N.B., has sold out to Cunard G. Taylor.

A general store has been opened in Richelieu, Que., by Johnstone & Bessette.

J. E. Menard, grocer and saloon keeper, Ste. Cunegonde, Que., has sold out the grocery business.

Donald McIvor has opened a grocery store in Rat Portage. Wooster & Co. have opened a general store in the same place.

SALES MADE AND PENDING.

The stock of W. T. Walsh, grocer, Montreal, has been sold.

The assets of G. P. Browne, wholesale liquors, Montreal, have been sold.

C. W. Donovan, liquors, Ottawa, has had his stock sold at 35c. on the dollar.

The assets of T. G. McAllister, grocer, Smith's Falls, are to be sold by tender.

The real estate of the estate of Hugh McReavy, grocer, Montreal, has been sold.

The assets of A. J. Frechette, general merchant, Iberville, Que., are to be sold today.

FIRES.

W. T. Hahey, grocer, etc., Shelburne, has been burned out; partially insured.

Walter L. Smith, general merchant, Barrington, N.S., has been burned out; loss, $4,000; no insurance.

DEATHS.

John Rourke, general store, fish and oils, Carbonear, Nfld., is dead.

The traffic returns on the Canadian Pacific Railway for the week ended September 14, 1896, amounted to $433,000; for the corresponding week of last year the returns were $404,000.

The management of the Grand Trunk Railway have decided to abolish the present existing Stores Department. In the past, supplies for all the departments were sent to the large central stores after being bought by the purchasing agents, and from there were distributed to the various points. By the new arrangement goods will be bought after requisitions have been sent in from the foremen and heads of departments. Cash will be paid the various merchants and producers who supply the needed articles. Many advantages are claimed for this new idea, one of which is that the traffic department will benefit largely owing to the suppliers having to ship the articles brought to the points desired by the railway.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

LONDON, PARIS, HAMBURG

From all points we can save expense to direct importers of small shipments. The co-operative system does it.

Write for Particulars.

BLAIKLOCK BROS. - MONTREAL

HANBURY A. BUDDEN

ATTORNEY AND SOLICITOR

OFFICE FOR

Patents Trade Marks Etc. **MONTREAL**



The Season Is now On

AND

"SCIENTIFIC"

STOVE ENAMEL AND STOVE PIPE VARNISH

are moving. Don't put off buying.

Western Agent—W. L. MACKENZIE, Winnipeg.
Eastern Agents—W. S. CLAWSON & Co., St. John, N.B.

For sale by wholesalers generally. Telephone 2905.

SCIENTIFIC VARNISH MFG. CO. - TORONTO

Grocers

We admit you know what you make by handling other goods, but you cannot tell how much you are losing from time to time by not handling our

Quickshine Stove Polishes

ALPHA CHEMICAL CO.

BERLIN, ONT.



OUR CORNED BEEF

Is and always has been decidedly individual. We started out with the idea of having something different from other people and that very difference has been our success.

Bear in mind that "Laing" goods will attract the best trade, pay the largest profit in the long run and prove the most satisfactory products you can handle.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

Fruit Jars

We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 — IS THE BEST.

ASK FOR

MOTT'S

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



Keen's

STANDS FOR

PURITY
EXCELLENCE
REPUTATION
QUICK SALES
BEST

Keen's Oxford Blue



CURRENT MARKET QUOTATIONS

TORONTO, Oct. 1. 1896.

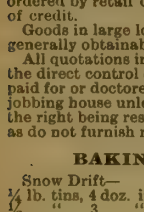
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
1 lb., ¼ " " "	5 75
1 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING

DAY & MARTIN'S BLACKING.

Pasto. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
½ " C 15 " "	1 25

Russet Paste. (3 doz. in box)	per gross
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85

Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4. "	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15

Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz. per gr.

Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	½ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00

per doz

Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 75

BIRD SEEDS

BART. COPTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	3 00
"Standard," 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" 5, 3 strings..	2 4

Starch . .

LAUNDRY STARCH

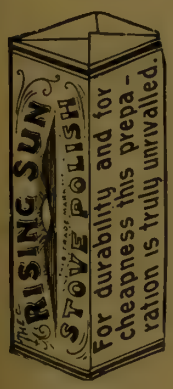
CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.





STOVE POLISH.	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2 s	3 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 30
Lobster, talls	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 35
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

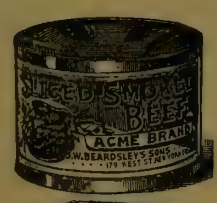
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		..	$1 40	$1 50
" " " 2 "		..	2 40	2 55
Comp Corn Beef 4-lb. cans		..	....	....
" " " 6 "		..	7 75	8 25
" " " 14 "		..	16 00	18 00
Minced Callops	2	" ..	....	2 60
"	2	" ..	2 60	2 65
Lunch Tongue	1	" ..	3 40	3 50
"	2	" ..	....	6 00
English Brawn	2	..	2 75	2 80
Camb Sausage	1	" ..	....	2 50
"	2	" ..	....	4 00
Soups, assorted	1	" ..	....	1 50
"	2	" ..	....	2 25
Soups and Boull.	2	" ..	....	1 80
"	6	..	....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.6).

Beardsley's Boneless Herring. per doz 2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS
MACHINE



Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.



MALLAWALLA

continues
to hold its own;
. the .
strongest proof of excellence.



"CROSSE & BLACKWELL"

SEASON 1896

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½
FRY'S. (A. P. Tippet & Co., Agents.)	
Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33
JOHN P. MOTT & CO.'s. (R. S. McIndoe, Agent, Toronto.)	
Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 26
Crushed East India	0 00 0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO





	per doz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream Family size, 4 doz. in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	
Quality thorough guaranteed	

OYSTER GEMS

ALL KINDS OF OYSTER CRACKERS ARE NOW IN DEMAND.

Try a box of our Oyster Gems, the prettiest Cracker on the market. Everybody want them with their oysters.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. 7 FRONT STREET EAST, TORONTO. S. R. Parsons.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.	per lb.	
Currants—Provincials, bbls	0 03¾	0 03⅞
" ½ bbls	0 04	0 04⅛
" Filiatras, bbls	0 04	0 04⅛
" ½ bbls	0 04⅛	0 04¼
" Patras, bbls	0 04¼	0 04¾
" ½ bbls	0 04½	0 05
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 07½	0 08
Dates, Persian, boxes	....	0 05½
Figs—Eleme, 14 oz	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04	0 05
" Fine, off stalk, new	....	0 06½
" Selected	0 06¾	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	....	....
" Malaga—		per box.
" Dehesa Clusters	3 75	4 00
Lemons—Maoris and Sorrentos	4 50	6 00
Oranges—Jamaicas	4 50	4 75
DOMESTIC.		
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 07

FOOD.

	per brl.
Split Peas	$3 25
Pot Barley	3 25
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06½
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
1 " " Red, "	90 95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 47 0 48
Boiled. "	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.
(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special . . qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "	16	50
Ex. Special jorums " "	15	50
In Wood—Special, 5 o.p., per Imp. gal.	4	50
Extra Special, proof, "	4	75

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

	per gross.		per gross.
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin c nnisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 08
	(12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05½
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	c. per lb.
Granulated	4 1-16 0 04⅛
Paris Lump, bbls. and 100-lb. boxes	0 05¾ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05½
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03¾
Bright Yellow	0 03⅜ 0 03½
Dark Yellow	3 1-16 3.25
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

WANTS ..for.. October

STARCH

BRANTFORD STARCH

THE QUICKEST SELLER

The Brantford Starch Co., Ltd., - - Brantford, Ont.

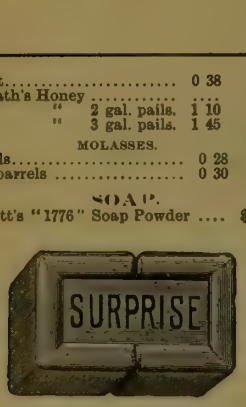
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

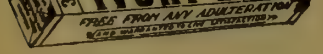
Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 33	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Queenel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20	....	55 00
Creme de la Creme Reina Victoria Special, 1-20	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10	....	25 00
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	6 00
" 1	5 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" [illegible]	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

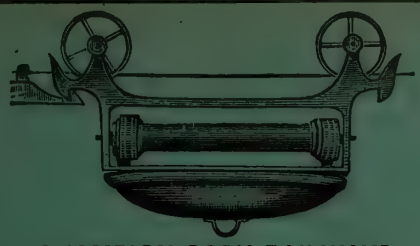
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

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OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

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THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

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Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

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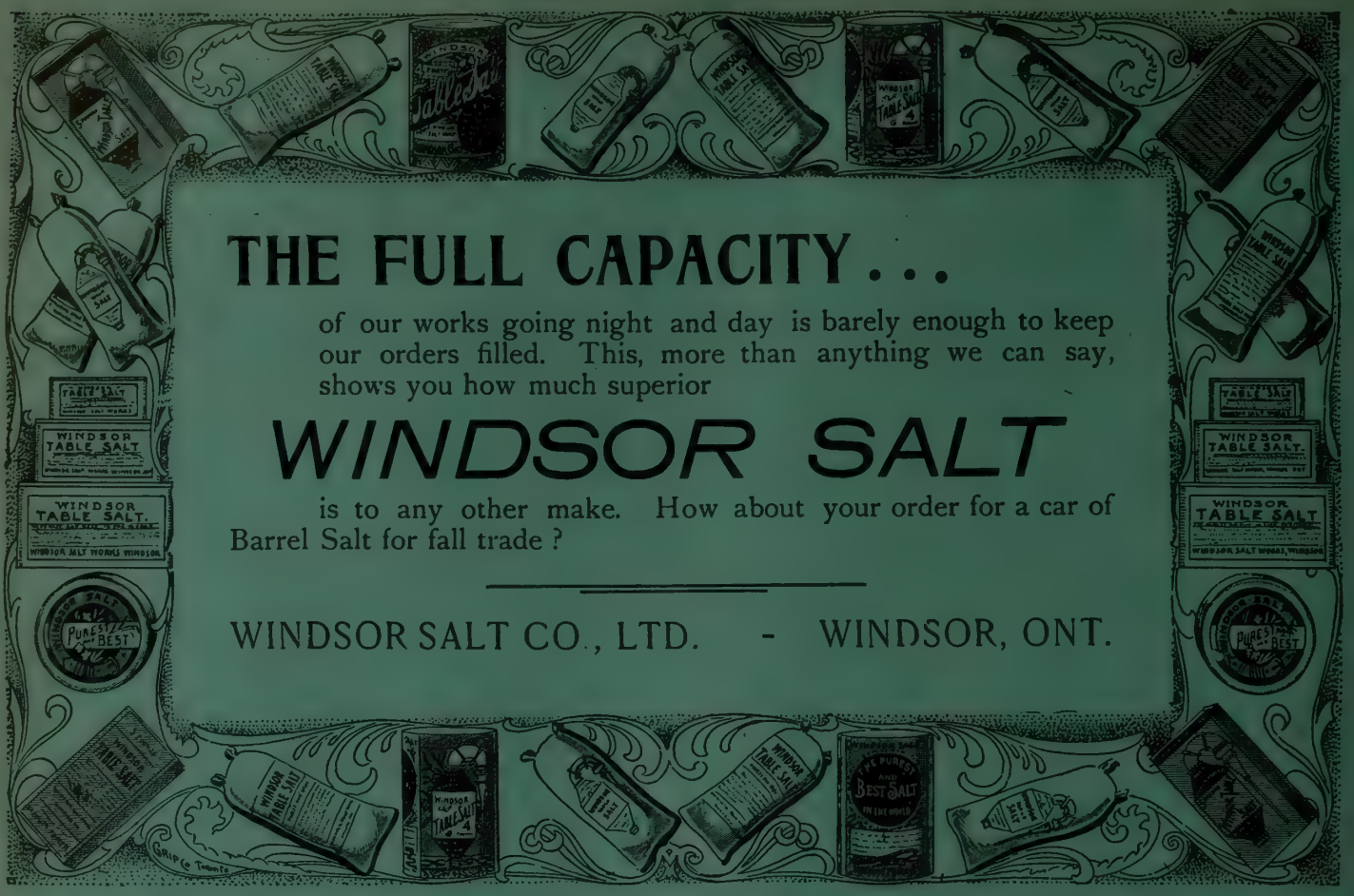
Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

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ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



THE FULL CAPACITY...

of our works going night and day is barely enough to keep our orders filled. This, more than anything we can say, shows you how much superior

WINDSOR SALT

is to any other make. How about your order for a car of Barrel Salt for fall trade?

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL ... WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East

THOS. O. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

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JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, OCTOBER 9, 1896. No. 41

COLMAN'S MUSTARD

BEST ON EARTH

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

PEEK FREAN & Co's BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Announcement

We desire to advise the trade that we have put in a full stock of Helmet Brand Canned Meats prepared by Armour Packing Co., Kansas City. The high reputation achieved by these goods throughout the United States and abroad, justifies us in asserting their superiority over any other brand now on the market. We call especial attention to the mild cure and delicate flavor of the Helmet Brand Luncheon Beef---a unique preparation which every fancy grocer should carry. We shall also be pleased to fill orders for White Label Soups in 20 varieties, each guaranteed absolutely correct.

HUDON, HEBERT & CIE., Montreal

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate of Soda



TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



DON'T BUY INFERIOR BRANDS OF

Castile Soap

that spoil in your warehouse, but buy

"LE LION ROUGE"

GENUINE

MACCARONI

Bears this name

P. CODOU

ONLY **Finest Quality** Manufactured

Fry's

Chocolates And Cocoas

BEST VALUE FOR THE MONEY

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. *London, Ont.*

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.



Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

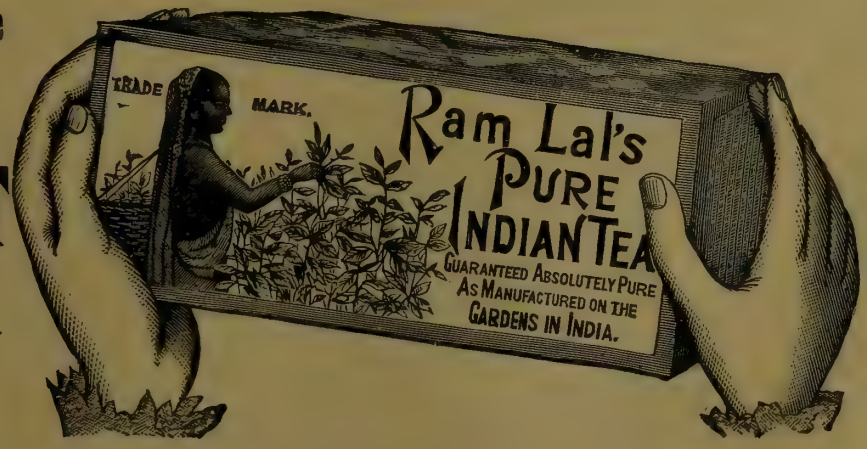
AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS HAVE COME TO **STAY**

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME Eastern Agents MONTREAL



The principle of economy consists in getting the most value for the least money.

A CASE IN POINT:

EDDY'S MATCHES

The E. B. EDDY CO. Limited

HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR. ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says :

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.



Keep abreast of the times

Be thoroughly alive to the requirements and possibilities of your trade. Don't miss a single opportunity of thoroughly pleasing your customers. It all means increased profit and a fuller bank account. **A sure way** to attain this object in your Tea Department :

Look into the grand values which W. H. GILLARD & CO., of Hamilton, are offering in high and medium grades of Assams, Ceylons, Indians, Darjeelings, Young Hysons, Japans, etc., etc.

Their stock is complete : their prices right. Remember.....The utmost despatch is observed in shipment of goods.

Winners of the Best Trade

OUR SPECIAL QUALITIES OF CURRANTS





LAST YEAR consumers were delighted ; this season the superior appearance and flavor will meet with equal appreciation.

KINDLY NOTE—That we purchased our supply of these currants before the market had advanced, and prices will be extremely low—consistent with quality.

W. H. GILLARD & CO. Wholesalers Only HAMILTON

We Sell GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, OCTOBER 9, 1896 ($2.00 per Year) No. 41

DROPS FROM THE EDITOR'S PEN.

The merchant who studies his customers increases his custom.

—

Blind credits will in time lead any merchant into the ditch.

—

Judicious curtailment of credits means enlargement of profits.

—

A merchant that is not up to date soon becomes a back number.

—

The way to overcome evil in trade is by inaugurating good business methods.

—

Opportunities neglected to-day fly past too rapidly to be caught up with to-morrow.

—

Do not turn a deaf ear to any man's views, but do not accept every man's views.

—

Look out for your own interests, but do not forget that other people also have rights.

—

People do not, as a rule, place reliance in a man with whom self-reliance is a wanting quantity.

—

People who think twice before they open their mouth once are not likely to put their foot in it.

—

No man, and a merchant particularly, gains anything by unnecessarily increasing his enemies.

—

Merchants who dispense grains of kindness to children gather gold nuggets as a resultant.

—

The ideal "drummer" is as brave as a lion, as courteous as a lady, and as pertinacious as a bull-dog.

—

The merchant who has not time to read his paper usually wastes golden minutes mourning over losses he would not have encountered had he found time to read that which would probably have prevented him from incurring the loss.

—

A dull merchant can no more be expected to build up a bright business than can a dull knife cut a hair.

—

The association is to the merchant what the school is to the pupil—an educator. If it is not it isn't anything.

—

He who expects perfection in other people is, ten chances to one, as full of imperfections as an old wooden target is of holes.

—

Canadians like to see a strong butter market in England, but Englishmen do not like to see strong butter on their market.

—

He is an unwise merchant who increases his expenses except with the object of increasing his profits as well as his revenue.

—

The merchant has to deal with so many wolves in sheeps' clothing that it is surprising that he is not "bit" oftener than he is.

—

Every merchant should buy his goods as cheaply as he can, but care needs to be exercised that cheap goods are not bought dear.

—

The United States as a nation is confronted with a crisis; but it is within the power of the nation to knock said crisis on the head.

—

Dude clerks are good things to crack jokes upon, but it is dangerous to lay business responsibilities upon their mental capabilities.

—

A store sign often indicates more than the name of the merchant and the line of business he is in: It indicates whether he is dead or alive.

—

Hope must have a basis for its existence. If it is not it is a fancy. Trade in Canada is hopeful, for the substance of things upon which it is based are seen.

—

The clerk who once and awhile imagines himself in the place of the merchant will be a gainer rather than a loser by the little mental trick.

—

It is well to always exercise common sense. Through indiscretion a merchant can bring discredit upon himself by even discarding the credit system.

—

Election soap is a commodity that is now on the United States market. It will probably be used to wash away the stains of corruption after the war is over.

—

The "cutter" would appear to be in business for charity; but he isn't. He "cuts" because he doesn't want the "other fellow" to get any of the trade.

—

The value of a customer is not always in ratio to the quantity of goods he buys. It is the promptness with which he pays his accounts that determines his value.

—

Some of the members of the Toronto Retail Grocers' Association are delinquent in reporting delinquents on their books and an effort is being made to stir them up.

—

A man has got to keep his eyes open, even after he gets in the Way of Success. The path of Ruin runs parallel with it, and if he is not watchful there is a danger of his wandering into it.

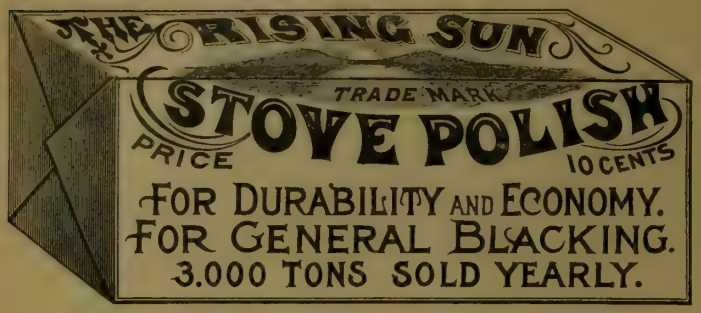
—

A fool can as easily displease a customer as a wise man, but it takes a Solomon to persuade most displeased customers to allow the offender to again bask in the sunshine of the offended one's favor.

—

In order that the full benefit of intercourse between traveler and merchant may obtain it is necessary that the merchant should stand in with the traveler as well as the traveler with the merchant.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

TENDENCY ON DRIED FRUIT.

THE tendency of the market in all lines of dried fruits for a week past has been upward. Old stocks have been closely absorbed by the quiet though steady demands of consumption, and the new season opens, according to report, with smaller supplies of both foreign and domestic fruit than has been known for several years. In both foreign and home-producing centres the weather this year, it is reported, has been against the harvesting of anything like full crops. The output of foreign fruits of all descriptions in spite of the bad weather may, it is intimated, be up to the average of the past few seasons ; but most of the California crops will fall short of expectations, as in connection with the frosts in the early spring, which considerably curtailed the output and delayed the crop, the weather during the drying season so far has been adverse to production on the usual scale, and will make choice and fancy grades, particularly the latter, scarce.

According to late mail advices from reliable people in California, the stock of new apricots has been well cleaned up, and the few remaining cars are under close control and firmly held. The prune crop is late, and will run largely to small sizes. The supply of peaches, which some time ago it was expected would be large, turns out according to later reports to be comparatively small, and although prices are advancing on the Coast, buyers continue to take all they can get at what they consider reasonable prices, with the result that stocks of all desirable goods are being rapidly bought up.

The raisin situation on the Coast has been somewhat unsettled, but the general tendency of the market has been upward owing to the continued bad drying weather. A letter just received from a prominent commission house says that if the damp weather continues there will be few raisins for early shipment. The writer of this letter said that prior to September 19th for about two weeks the weather in the raisin district was most unfavorable. The temperature during the day was 90 to 95 degrees, but the nights were cold and dewy, so that it required all of the morning to restore the fruit on the trays to a normal temperature, leaving only two or three hours in the afternoon in which evaporation could take place. However, if favorable weather should succeed that which prevailed during September, the writer was of the opinion that prices would recede somewhat.

It is reported from California that there has been an unusually heavy production of dried pears, but owing to the low prices named the fancy qualities have gone freely into consumption, and there is not an excessive supply of these grades at the present time. Germany has been a buyer of considerable quantities, and at last mail advices was ready to take more at the equivalent of 7¾c. f.o.b. in 25-lb boxes.—N. Y. Commercial Bulletin.

A DEPARTMENTAL STORE FARCE.

What a farce the retail distribution of merchandise, as carried on by department houses, is getting to be ! What does it matter to a man in search of good coffee or tea, whether the store he purchases it at has sixteen elevators and also a wet-nurse department for the babies of customers, provided the goods are not up to standard ? Even a purchaser of dry goods would have good cause for complaint if, when criticising the quality of the delivered goods in the presence of the department manager, the latter should retort : "But, madam, consider our unparalleled attractions ! Do you not know that we have a tower that is 300 feet high ?" Imagine a complaining purchaser of drugs being soothed by the assurance of a floorwalker that (probably in case of the customers occasionally being poisoned) two medical men are constantly in attendance, for the benefit of the firm's patrons, and that no charge for their services is demanded. Merchants' Review.

FROM THE CORNER STORE.

I met an Owatonna girl,
She was twelve years old she said,
Her hair was thick with wave and curl,
Which clustered round her head.

She was dressed in such a dainty dress,
As ne'er I saw before ;
The goods from which this dress was made
Came from the "Corner Store."
—Waseca Radical.

The dress was trimmed with ribbon fine,
Which did it much adore ;
The very finest Persian kind,
Bought at the "Corner Store."
—Albert Lea Enterprise.

Besides the ribbon, silk chiffon
Enriched it many score ;
This costly chif, so rich and rare,
Came from the "Corner Store"
—Faribault Republican.

The sleeves were grand, most widely grand
Which no one would ignore,
Made from the finest Dresden silk,
Bought at the "Corner Store."
—Mankato Daily Free Press.

The skirt, all splendor and replete,
Had many an extra gore,
The style and pattern of the same
Came from the "Corner Store."
—Sleepy Eye Herald.

Her blushing face, all wreathed in smiles,
Showed confidence galore,
For she had struck a bargain day
At this great "Corner Store."
—Minneapolis Herald.

Her ruby lips, so sweet to kiss,
Vibrated more and more—
She masticated pepsin gum,
Bought at the "Corner Store."
—New England Grocer.

The ring upon her finger
Which she so pr udly wore,
Warranted to keep its color,
Came from the "Corner Store"
—Retail Grocers' Advocate.

The winsome look upon her face,
The o'er pensive look she wore,
The studied manner of her grace,
Were for the clerk of the "Corner Store."

J. C. THORNTON'S LOVE MISSIVE.

A Portsmouth provision dealer writes that in unpacking a case of eggs from Canada last week, he found one bearing the following inscription in lead pencil : "July, '96. If any nice young lady should by chance receive this egg, will she please write (for matrimonial purposes) to John C. Thornton, Seaforth, Ont., Canada ?" Mr. Thornton rather reflects on the young ladies in Canada, but his idea might be utilised by the grocer when sending eggs into a house where too long credit was being taken, in a message neatly printed on each egg, and suggesting settlement. This would be sure to attract attention !—Grocers' Journal, London, Eng., September 12.

What to do--NOW

Order some of our . . . .

New Labrador Herrings
New Mackerel, in Kitts
New Choice Cluster Raisins
New Black Basket Raisins

Also to hand . . . .

Japan Tea, in 5-lb. fancy bags
Japan Tea, in 1-lb. fancy bags
Japan Dust, in 1-lb. fancy bags

LUCAS, STEELE & BRISTOL Wholesale Grocers **Hamilton**

Now in Store

New "Choice Clusters" Malaga Raisins.
" Valencia Shelled Almonds.
" Crosse & Blackwell Candied Peels (tins or boxes.)
" Fine Off-Stalk Valencias, Arguimbaus.
" Selected " "

JAMES TURNER & CO., HAMILTON,

CONTROLLERS OF

Ram Lal's Pure Indian Tea

Mascot Blend—in tins or packages—Golden Age Blend.

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

NEW GOODS

Young Hysons,
Extra Firsts, Firsts, Seconds and Points.

French Plums,
110's.

Extra Dessert Clusters,

Eleme and

Connoisseur Clusters,

Comadra Figs.

We offer a limited quantity 1895 Whittall's Fine Sultanas and Bevan's Valencia Almonds in good condition.

H. P. ECKARDT & CO. - - TORONTO.

HINTS TO BUYERS.

THE Davidson & Hay, Ltd., are in receipt of a shipment of new prunes in half cases, which they offer at a low figure.

Lucas, Steele & Bristol are agents for The baking powder.

McWilliam & Everist expect their first shipment of Eleme figs this week.

Gunn Bros. & Co. are extending their special prices on shoulder hams.

Warren Bros. & Co. have in stock their first shipment of new Brazil nuts.

The Davidson & Hay, Ltd., report a good sale for "English Club" pickles.

Warren Bros. & Co. have a shipment of fancy New Orleans molasses in stock.

The Davidson & Hay, Ltd., have their first shipment of new Malaga fruit in stock.

A shipment of Rio coffee has just been landed in New York for Warren Bros. & Co., of Toronto.

Clemes Bros. have another direct carload of Palermo Verdelli lemons in stock, which they are selling cheap.

The "Pure Gold" "Kitchen" is creating great excitement in Hamilton. They can't supply the demand for their doughnuts.

"Yes," say Lucas Steele & Bristol, "our icing sugar is a great ad. for us. Those who buy our XXX never buy any other."

The Eby, Blain Co. are calling special attention this week to their "Anchor" brand salmon put up under their own label. They claim this is the finest fish packed this year. A new shipment of Beardsley's shredded codfish is in store with the Eby, Blain Co, Ltd.

W. H. Gillard & Co. expect their first shipment of "Paradise" currants in this week. This is a special quality of excellent value.

The Eby, Blain Co., Ltd., have received another shipment of Knox's gelatine—Calvesfoot, Acidulated and Crystalized Fruit.

The Davidson & Hay, Ltd., have in stock Albert sardines, ¼'s and ½'s; also cheaper fish, ¼'s and ½'s, in several well-known brands.

Every week has been bringing to Laporte, Martin & Cie. large consignments of their special brands, "Victoria" and "Princess Louise," Japan teas.

The cocoa season has opened this year with a very much increased demand for Bensdorp's "Royal Dutch." The Eby, Blain Co. are Toronto agents.

Fruit and vegetables are still plentiful, which accounts for the continued sales of pickling vinegar reported by T. A. Lytle & Co., Richmond street west.

Large tea sales are reported by Lucas, Steele & Bristol. "In October, in fact,," said one of the firm, "we were almost double any previous October."

Durability is economy. Morse Brothers' "Sun Paste" stove polish has durable qualities which make it a favorite with the trade and the housekeeper. It does not rust or eat the boxes, and does not deteriorate on the grocer's shelves. It gives and holds a brilliant lustre, which makes it a favorite in the hands of the consumer.

The Scotch whiskey trade seems to be livening up with Laporte, Martin & Cie. They report good sales of Mitchell's Scotch, for which they are Canadian agents.

Lucas, Steele & Bristol find the demand for "Pure Gold" goods increasing every day. Their pastry spice, poultry dressing, sage, savoury, etc., are seasonable goods.

Laporte, Martin & Cie. are selling their "Victoria" and "Princess Louise" Japan tea at a lower price than last year. They are making special offers to the trade.

Gillard's new pickle and Gillard's new sauce, made in London, Eng., is finding a ready sale with W. H. Gillard & Co. This firm say they are away up in quality.

The "Salada" Ceylon Tea Co's advertisements now run in 349 newspapers in Canada and the United States. In Buffalo they appear in The Sunday Express, Times, News, and Enquirer.

Twenty-three millions of packages of stove polish in a single year is a large record, but such is the yearly output of the "Rising Sun" stove polish factory. The "Sun Paste" stove polish has already become an important part of the business of this factory, and Morse Brothers use the same trade mark on the "Sun Paste," which has become familiar to the trade and housekeepers as the mark on the "Rising Sun" stove polish.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

PRUNES

Half-Cases, New Fruit. Price Low.

THE DAVIDSON & HAY, LTD.

Wholesale Grocers. TORONTO.

Proofs

—Consumers now-a-days are intelligent buyers. They well know the value (to them) of good quality. They are not hunting for bargains in groceries. They are going to stick to the grocer who sells quality, rather than "any old thing" that will yield a larger profit. Oatmeal is as staple as Flour—that is, it's growing to be. It's easy for us to say Pan Dried Rolled Oats are highest quality. How do we know? The mercantile ratings to your largest customers prove it.

From Manufacturer to Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

Every Grocer Must Sell It

What? Japan Tea. Why? Many people won't use anything else. Which brand should grocers sell? The best, if they wish to keep steady tea customers. Does it pay them? Of course it does. It pays in winning trade, and it pays in actual profits. What is the best Japan Tea? We never tasted any better than our brands.

Victoria
Japan Tea

Princess Louise
Japan Tea

Our regular price is even lower than last year, and we can make some special bargains. Every week we are receiving large consignments. Every week we are making large sales.

LAPORTE, MARTIN & CIE.

72 to 78 St. Peter St. MONTREAL



Popular Biscuits.

Popular with the consumer because of their high quality. Popular with dealers because they sell so well.

Carr & Co.'s Biscuits.

For fifty years they have retained the favor of Her Majesty the Queen. "Cafe Noir" is especially popular.

Sole agents for Canada

Robert Greig & Co.

MONTREAL.

A Successful Grocer

Right goods make good business. The best trade is only attracted by the best goods. We handle nothing but the very best goods we can get—goods that make more trade for you by making pleased customers. We never take any risks of losing steady trade among live grocers. We never play any pranks with the trade's confidence. We guarantee every article to be the best of its kind and always like new customers to prove it.

CROWN BRAND FLAVORING EXTRACTS

MADE IN FORTY DIFFERENT FLAVORS

—all pure and strong. Sensible housewives use them. Up-to-date grocers sell them. We make them.

BRYANT & MAY'S MATCHES

The quickest light and surest. Known as the best matches all over the world. "Safety" and "Tiger" for the household, "Wax Vestas" for the smoker. Also Bryant & May's wax tapers.

KEOPFF'S FAMILY GELATINE

Its permanent place in the stock of every grocer who tries selling it proves its purity and excellence. 1 oz. packages, in sheets, silver or gold label.

LORIMIER'S WORCESTER SAUCE

This sauce is made of finest materials, and becomes a household favorite when once it is tried. Put up in half-pint and in pint bottles.

ROBERT GREIG & CO.

MONTREAL.

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**



Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

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17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell,
General Subscription Agent.

ALLEVIATION FOR TARIFF REVISING EVILS.

IT is beyond question that the prospective tariff revision is a disturbing element in trade. We do not say this with a view to casting any reflection upon the Government in its avowed purpose of overhauling the tariff. On the contrary, we would rather commend it. The tariff neads revision, for where in many important industries it should be a help, it is now a hindrance.

When a patient is undergoing an operation the attending physicians try by every possible means science has devised to make it as easy as they can.

Tariff revision, whenever and by whomsoever done, causes inconvenience to trade. But, nothing is ever done by tariff doctors to alleviate the suffering of the patient. They do not seem to ever give thought to the devising of ways and means whereby the minimum of suffering may be secured. "It has always been done this way; and it's going to be done this way," is in effect their line of argument. And there is yet no sign that the present Government intends departing from the ways of their predecessors in office. Their predecessors did not give anesthetics when operating on the tariff and they do not propose to give any.

Meanwhile the trade of the country is suffering. We do not believe that it is suffering to the extent that some would have us believe it is. But it is suffering; and suffering more than it need suffer..

No sensible business man would for a moment demand that the Government should at this time reveal in detail what it proposes to do with the tariff. The work of tariff revision is too great and too intricate to expect it.

The physician cannot relieve the patient of all the effects of an operation. But he can alleviate them. And that is what the Government can do in the matter under discussion.

What is retarding trade is the uncertainty which surrounds the tariff. We all know the tariff is to be revised, but none of us know to what extent it will be revised. Hence, the uncertainty. As a consequence manufacturers, in a great many lines, are turning out goods but sparingly. Wholesalers and retailers are also moving like men treading in the dark with stone walls or pitfalls surrounding them.

What the Government should do is what we last week intimated it should do: issue an official notification to the effect that whatever changes may be made next January they will not go into effect until six, eight, ten or twelve months afterwards. Manufacturers could then go on making, importers importing and retailers buying for the next spring trade, confident that they were not buying a "pig in the poke.' And then, next spring, after the tariff had been revised they could go on arranging for their summer trade, alike undisturbed by tariff bugaboos.

This is the United States' method; and it is one of the few methods that that country has in dealing with the tariff that we can with profit take to our own bed and board.

THE GOVERNMENT SHOULD BE CAREFUL.

THE Dominion Government should go very slowly in undertaking to make any changes in regard to the minimum rate of speed of steamers that may be subsidized for an Atlantic service.

That we need a steamship service on the Atlantic faster than we now have is beyond peradventure. No one, as far as our memory serves us, has ever said anything to the contrary. The fact that the Canadian lines take from 30 to 40 per cent. longer time to cross the Atlantic than do the fast boats running into New York is evidence sufficient to convince any ordinary man that we need a faster line, and need it badly.

On the Pacific we have the lines running to Australia and the Orient. Both these lines are superior to any other line running on the same routes from United States ports. Foreigners, as well as British subjects, take that line because of its efficiency. The C. P. R. as a trans-continental route is taken again for the same reason. But when the traveler reaches eastern Canada he branches off into the United States and takes for Europe one of the fast lines running out of New York. And that in spite of the fact that Canada is a day or two's journey nearer Europe than is the favored port of New York.

It is to be regretted that so much opposition should arise to the inauguration of a twenty-knot service, just when the desideratum appeared to be within realization. It was not in evidence when Parliament was dealing with the matter. The question has been before the country for years, and why such opposition should develop now, and so suddenly, is difficult to understand.

What the Dominion needs is a first-class line. Anything that comes below a twenty-knot minimum rate of speed will not be a first-class line. It may be safe, it may be comfortable. But speed is to-day the chief factor which determines whether a line is first-class or not.

Give Canada a twenty-knot service on the Atlantic and there is no question about her being able to compete with New York in regard to trans-Atlantic travel; but with an eighteen-knot service it is a question. It is well to be cautious; but it is also well to avoid a petty cheese-paring policy.

We are infinitely more in need of a fast service on the Atlantic than the United States ever was. The fast lines running into New York were not established because that port was not getting its proper share of the Atlantic traffic. With the lines that preceded the present service that port held first place. How great, therefore, is the necessity that Canada should have a line of boats that can do mile after mile with the ocean greyhounds that run in and out of New York? If she has not, how can she compete? If our boats are not as fast as those of our competitors how are we to attract traffic that is now not ours?

Another question which has to be considered is: Will Great Britain assist is subsidizing a second-class line of steamships? The reason that the Motherland agreed to subsidize a twenty-knot service was that the steamers composing it could be utilized as fast cruisers in the event of war. Boats that could be obviously outstripped while either being pursued or pursuing are not boats that the British Admiralty are likely to look upon with favor or to put their hands into their pockets to help. Great Britain is primarily looking after her own interests, not ours.

No one questions that we will have to subsidize a steamship service, whether that service be slow or fast. What is to be gained, therefore, by reducing the amount of the subsidy by a few thousand dollars when by so doing we shall induce Great Britain to withdraw her financial support or to give a support that would be of very little assistance.

These are questions which it would be well for the Government to ponder well over.

VALENCIA RAISINS.

VALENCIA raisins continue to gather strength. A cable received in Toronto this week announces this fact. The increased certainty of the crop being small is the cause of this.

A cable received in Toronto about ten days ago from Arguimbau, of Denia, stated that the crop was decidedly short, and mail advices received from the same authority this week state that the crop will be 400,000 boxes less than last year. If this estimate is a correct one, and Mr. Arguimbau is usually conservative in matters of this kind, it means that the crop this season is in the neghborhood of 1,400,000 boxes. This is the smallest crop since 1873.

It will be interesting in this connection to take a glance back over the figures for different years during the last four decades. In 1855 the crop was 597,000 boxes; in 1865, 789,000 boxes; in 1875, 1,580,000 boxes. For each of the past ten years the crop was as follows: 1885, 1,659,048 boxes; 1886, 2,345,040 boxes; 1887, 2,758,184 boxes; 1888, 2,288,376 boxes; 1889, 2,271,464 boxes; 1890, 3,467,988 boxes; 1891, 2,677,812 boxes; 1892, 2,376,136 boxes; 1893, 1,902,264 boxes; 1894, 2,633,652 boxes; 1895, 1,808,512 boxes; 1896, 1,400,000 boxes.

Whether the shortage is smaller or greater than given above, remains, of course, to be decided; but one thing is certain, the crop is a short one and that prices will rule high. Already values are about 3s. above the figures of 1895, and there is every indication that they will go still higher.

HANDSOME BUTTER PROFITS.

THE exports of butter from Montreal last week were 15,268 packages, making the total to date 107,222. It is only two years ago that the total shipments hardly amounted to more than double last week's quantity.

This welcome expansion in the Canadian export butter business can be attributed to two causes, the cold storage facilities and the sale of the butter before it becomes stale.

It is noted with regret, therefore, that some of the speculative operators in Montreal have pursued the policy of carrying June made creamery until September more extensively than usual this year.

The great bulk of the exports during the past three weeks have been of this cold storage June butter, sold earlier in the year for September shipment. This speculation has been carried on by the English buyers quite as much as the Montreal exporters. In fact the great the bulk of June creamery in cold store was carried on English account. This action on the part of the Britishers, considering that they have protested loud and long in the past against stale held butter, looks suspicious.

On the surface it would appear as if they were not practising what they preached, and that a good deal of the preaching was done to enable them to make a handsome profit. They certainly cannot deny that they have done so this year.

Most of the butter that has gone across the water recently, did so on the basis of 18½ to 19c., in Montreal. As this June butter only cost 16 to 16½c., there was a clear margin of profit of almost $2 per tub. Some snug little sums, therefore, must have been made recently on butter shipments, which ought to stop some of the complaints so frequent with traders and exporters this summer.

CANNED SALMON INACTIVE.

ESTIMATES received recently at Montreal estimate the pack of salmon on the Fraser river at 314,000 cases, and the pack on the northern rivers this year is estimated at 234,000 cases, making 548,000 for the season.

Though some sales, amounting to possibly 3,000 to 3,500 cases in rough numbers, have been made at $4.25 f.o.b. Coast, the eastern Canadian market is far from being an encouraging one.

This demoralized condition, as has been pointed out before, is due to the fact that jobbers generally in Montreal carried over sufficient stock from last season to fill their requirements; consequently they have been slow in placing their orders. The prospects are very poor for any large sales being made in this market this season, as it is claimed that buyers already have ample stocks on hand. Sales in this province this season are fully 75 per cent. short of last year. A few small lots of red salmon have been placed at $4.25 per case, f.o.b. Coast, and some sales of cohoes at $3.50, f.o.b. Coast, and other sales are reported at $4, delivered Montreal. The above price for red salmon is a decline of 25c. per case as compared with the price it was offered at in the beginning of the season, but agents state that an order for 5,000 cases of either of the above brands would advance prices 25c. per case. The demand from foreign markets this season for red salmon has been very active, and it is claimed that the bulk of the pack has already been shipped, and there is very little left for Canada, except the lower grades, which are being packed now.

MR. KYLE HONORED AND MARRIED

MR. C. E. KYLE, chief traveler for H. P. Eckardt & Co., wholesale grocers, Toronto, was married on the 30th ult. to Mrs. J. H. McCallum.

A few evenings prior to the performance of this interesting ceremony Mr. Kyle's confreres in the house of H. P. Eckardt & Co. expressed their respect for him and well wishes for his future happiness in a tangible manner: They presented him with an address and a handsome cabinet of silver cutlery.

The address was read by Mr. Neil Carmichael and the presentation was made by Mr. R. B. Rice. The address read as follows:

Hearing that a very interesting event in the history of your life is about to take place, we cannot let the opportunity pass without signifying the esteem in which you are held by us all. During the years that it has been our privilege to associate with you we have found in you a companion whom we could honor and respect, and a man possessed of such qualities that those who know you best admire you most. We desire to tender our congratulations on the step you are about to take and trust the estimable lady who is about to become your partner may be spared to enjoy with you a long life of the greatest happiness. We ask you to kindly accept this cabinet, not on account of its commercial value, but as expressing in a small degree the regard in which you are held by us

A whole army of competitors or customers would not nonplus Mr. Kyle. But what competitors or customers could not do the expressions of good will on the part of the employes of the house accomplished. He, however, made a neat and appropriate speech in returning thanks for the present and the kind things that had been said about him.

THE CANADIAN GROCER begs to tender its congratulations to Mr. and Mrs. Kyle.

FIRST NEW MALAGA RAISINS.

The first shipment of Malaga raisins to reach the Toronto market this season arrived on Friday. The shipment was only a small one, and comprised two brands.

The crop is about the same as that of last year. Prices are moderate, and it is considered that they will be certainly as low as those which ruled for the crop of 1895.

The few that were in the shipment referred to are quoted by the wholesale trade as follows: London layers, $2.20; black baskets, $2.75; blue baskets, $3.25; choice clusters, $3.25; Dehesa clusters, $3.75.

VISIT FROM AN OLD FRIEND.

Mr. Robert Ellis, of Vancouver, formerly so well and favorably known on "The Street," Toronto, is paying a visit to the scenes of his former activity in the grocery trade. His reception on "The Street" was cordial. "My, but it looks like old times to see Bob going along 'The Street,'" exclaimed one wholesaler, as he caught a

glimpse of Mr. Ellis as he passed the window. Mr. Ellis never regrets he went to the Coast. He is looking the picture of health, his friends who have not yet met him will be pleased to know. Business, he says, is improving on the Coast, and the outlook, particulary in the mining districts, bright.

PERSONAL MENTION.

MR. WALLACE ANDERSON, representative in Toronto of the Acadia Sugar Refining Co., returned on Monday from a visit to Great Britain. He enjoyed his trip immensely. In spite of the good trade generally, he reports trade with the refiners in Great Britain unsatisfactory owing to the competition of the German, bounty-fed article.

J. C. Brown, of Harriston, has been succeeded by John McConnell, late of Chesley.

The trade will regret to learn that Mr. Wm. McAllister, Bloomingdale, dicd a few days ago.

Mr. J. B. Huether goes on the road next week for H. P. Eckardt & Co. He will cover ground north of main line G.T.R., west of Toronto.

Mr. Neil Carmichael, representative in Northwestern Ontario for H. P. Eckardt & Co., will hereafter be found in the sample room of the firm.

Mr. A. W. Daviss, who represented the Acadia Sugar Refining Co. in Toronto during Mr. Anderson's absence in Great Britain, is in the General Hospital suffering from typhoid fever.

Mr. J. D. Roberts, of the Pure Gold Co., Toronto, has just returned from a trip to the field of his former labors—the Northwest and British Columbia, whither he went on business and pleasure bent.

Capt. J. Adams, who is selling out the stock of Smith & Keighley, has nearly completed his task, and in a few days will leave for a trip to the Coast. "I still have three or four thousand dollars' worth of goods which I will sell at a sacrifice," he remarked.

Mr. W. K. Rymal, who was the winner of the piano offered by the manufacturers of "Surprise" soap for the nearest guess to the weight of the big cake of soap at the Industrial Exhibition, has written to the firm, acknowledging the receipt of the instrument.

Mr. J. W. Shouldice, eastern traveler for H. P. Eckardt & Co., is confined to his home with an attack of typhoid fever. So far he is doing nicely. His route is being looked after by Mr. D. Wright, and the trade will, no doubt, accord him the same consideration as they did he whose place he is now filling.

BAGS OR BOXES.

ACCORDING to The N. Y. Commercial Bulletin there has been some discussion among members of the dried fruit trade in New York city recently over the use of bags in the packing of California dried fruits. A few shipments of evaporated apples in bags have been received here, and this caused some comments, as these goods have hitherto almost invariably come to this market in boxes. There is considerable opposition to the use of bags by some merchants here. A member of the trade, in discussing the matter recently, said: "The tendency to pack evaporated apples in bags is condemned by experience, and it is quite probable that the experiment will not be repeated. The results of packing fruits in bags have not been satisfactory, notably in the case of raisins. It seems that there is no better criterion as to how goods should be packed than the long experience of European packers, who almost invariably use boxes of standard measurements. Any method of packing which reduces fruits, which are generally considered articles of taste and fancy, to a mere staple lowers these goods in the eyes of the consumer. Furthermore, the great amount and variety of chemicals, oils and other similar materials transported in cars renders the use of bags objectionable, as it increases the liability of staining and absorption of undesirable and possibly pernicious odors, and there is no doubt that this danger, if it could be traced analytically by itself, would far outweigh the alleged danger from the infinitesmal particles of zinc oxide suspected to be contained in some of our American fruits and which is legislated against by the German Government."

A member of another local jobbing firm which handles California dried fruit, when questioned recently said: "We are condemning the use of bags wherever we have a chance. The fruit is liable to become crushed in transit on account of the pressure, and the shrinkage is considerable, owing to the amount of moisture that is squeezed out. The bags are also liable to get torn. The average customer prefers coast-packed prunes, and I think the use of bags in packing these goods, and raisins especially, is decreasing. Other members of the trade, however, claim that either method of packing is suitable, and that the danger of contamination from outside sources is not of sufficient importance to merit attention. Some dealers, especially those who repack goods for their customers, prefer to have certain classes of fruits come in bags, as the price of goods shipped from the Coast in bags, and consequently loose, is somewhat lower than for those packed in boxes. A style of case which is said to be coming into general favor is a case of 50 pounds capacity, used largely for prunes, which are put in loose."

SUPPLEMENTARY HINTS TO BUYERS.

Lorimier's Worcester sauce is having a big sale. Robert Greig & Co. are agents.

"Grand Mogul" tea is now sold by all the trade in Winnipeg with few exceptions.

H. P. Eckardt & Co. are receiving this week a large range of new Young Hyson's.

Another car of Heinz's pickles, sauces and canned beans is being unloaded for H. P. Eckardt & Co.

H. P. Eckardt & Co. are offering a car of No. 1 split herrings in bbls. and half-bbls. at specially low prices.

H. P. Eckardt & Co. have "Eagle" and "Gold Seal" brands condensed milk in stock. They are fine quality.

"Our new fine Filiatra currants, in half-barrels, cases and half-cases, show extra good value," say H. P. Eckardt & Co.

Robert Greig & Co. have recently shipped several large parcels of their "Crown" brand flavoring extracts both east and west.

"Aunt Polly" pancake flour has started a demand already. Maizola and wheat is also selling well, report T. B. Escott & Co.

H. P. Eckardt & Co. are offering very low a line of Eleme figs, 10 and 20-lb. boxes, "95 pack." They have been kept in cold storage and are all right.

Mack's Double Starch has passed the experimental stage in the Canadian market. Repeat orders are constantly being received by the agents, Robert Greig & Co.

Our method of advertising Japan teas for the merchants is doubling their sales and decreasing the pedlars' sales correspondingly, report T. B. Escott & Co.

Cold weather coming. J. McLauchlan & Sons anticipate large sales for their McL. Cough Drops, as the firm report having received many testimonials as to the merits of this drop for coughs.

Bryant & May's English matches, safeties and wax vestas, are the standard lights the world over. Robert Greig & Co., Canadian agents, state that the sale of this popular line was never so great as at present.

Pratt's poultry food is a guaranteed egg producer. Robert Greig & Co., the Canadian agents, are giving with each package sold a large colored chart showing the different breeds of poultry, also a book of 150 pages on the care of poultry, etc. The food is having a large sale in the United States, no less than thirty-two travelers are constantly on the road with this line alone.

A PICKLE

That is manufactured on a strictly scientific basis—from nothing but the best English and Eastern Spices and Vegetables.

That has received no less than Eight Gold Medals from the great Expositions in England.

That is in daily use in over 5,000 of the principal hotels throughout England.

That is Gillard's New Pickle

2 doz. in a case; single-case lots, $3.40 ; 5-case lots, $3.30 per doz.

Gillard's New Sauce

Half Pints ; single-dozen lots, $1.75 ; in barrels of 12 dozen, $1.60 per dozen.

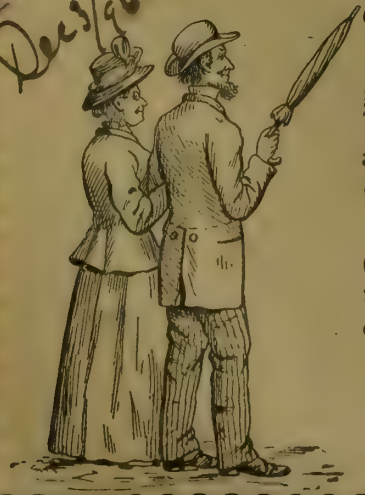
Can be had from all wholesale grocers in Canada.

GILLARD & CO. MAKERS London, Eng.

Popularity Figures High

And we intend to still ***STRENGTHEN*** the strong ***DEMAND*** for our ***PEERLESS "Lion" Brand.***

How:



In a short time we purpose sending a personal letter to each of the best homes in all Canada, enclosing our handsome "Souvenir Card" and recipe booklet.

Let us say to you, live and progressive retailers, secure our goods now. Remember, you will have strong demands for them. The knowing consumer is FAST REALIZING the PURITY and POPULARITY of the ***PEERLESS "Lion" Brand Canned Goods.***

Order now. Don't let your wholesaler palm a brand on you (which they say is just as good as ***BOULTERS'***) because it is a trifle cheaper. Don't let them hoodwink you ; this is becoming too common.

W. BOULTER & SONS

Works: Picton, Toronto and Demorestville, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE does not exhibit much life, there having been a falling off in volume during the past week. This decreased trade is particularly noticeable in sugar, which is both lower in price and less wanted, although there may be said to be a fair movement for this time of the year. The tea market has rather increased than diminished its strength. Canned vegetables are demoralized and canned goods generally are quiet. Some houses are this week in receipt of Valencia raisins, prices for which are firm. The finer grades of green Rio coffee are scarce, with prices firm. There is a fair trade doing in molasses and business is opening up in syrups. Spices contain no new features. Currants are in good demand, with prices firm.

CANNED GOODS.

Although the frost has put an end to the packing of tomatoes, the price of that commodity does not appear to have gained any strength thereby; and the packers themselves are largely to blame by the haste which some of them are exhibiting in offering their product. No transactions are reported, both wholesalers and retailers holding off. Sixty cents per dozen is commonly quoted by packers, while others are firm at 65c. Still others are not offering. Wholesalers' prices run from 62½ to 65c. No interest is being taken in either peas or corn. The situation in canned salmon is unchanged. We hear of a transaction or two in cohoes. The exact consideration has not been divulged, but we were given to understand that it was in the neighborhood of $3.40 f.o.b. We quote as follows: Tomatoes, 62½ to 65c.; corn, 55c. for old and 60 to 65c. for new; peas, 60 to 65c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

There is a good business being done. Stocks of fine grades of Rio are scarce and hard to get. As to price, the market is better, both in Brazil and New York. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There has been more enquiry during the last few days and a fair quantity has gone out. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is fairly good, the season beginning to open up nicely. We quote: New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

A further decline is to be noted both in the home and the New York market. Granulated dropped ¼ to 5-16c. per lb. in New York on Monday, and on Friday last the Canadian refiners shaded their figures 1-16c. per lb. all round. Our prices are still about ¼c. per lb. below the figures obtaining in New York. Wholesalers' quotations are now 4 to 4.10c. per lb. for granulated and 3.10 up for yellows. The demand has also fallen off during the week, but there are still a good many small orders coming in. The retail trade in Toronto is freely offering granulated sugar at 25 pounds for $1, and 35 pounds of yellow sugar for the same price.

SPICES.

All kinds of ginger continue dearer in the primary markets. Locally there are no new features to note. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

There is a fair demand for tapioca, but rice and sago are both quiet. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The first shipment of new Brazil nuts was received on the Toronto market this week, and they are going out fairly well at the rul-

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IMITATIONS . .

. . OF . .

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are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

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ing price of 12½c. per lb. New season's chestnuts and hickory nuts are offering freely and the demand is beginning to open up. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c. Chestnuts, $3 to $3.25 per bushel in small lots, with larger quantities being shaded; hickory nuts, $1.75 to $2 per bushel.

TEAS.

Mail advices received in Toronto this week from Calcutta indicate that all Indian teas up to 6½d. are very strong and well competed for. Calcutta shipments to London up to date are still behind the same date last season. It is owing to the short shipments, together with the good quality of the tea offering, that the price of low-grade Indian teas is being so well maintained. Indian and Ceylon teas are both firmer on the London market. In the latter some kinds have advanced as much as 2d. per lb. Toronto brokers report that during the last couple of weeks there have been more transactions in Indian teas at from 14½ to 16c. than for the two months previously. Darjeelings at 18 to 20c. are said to be practically unobtainable. Japan teas are stronger, especially in the low and medium grades. New season's North China country teas (Monings or Ningchow), ranging from 11½ to 25½c., are reported to be exceedingly scarce. In Foochow black teas there is little of interest to report. Prices are low, but they do not attract the attention of buyers. A cable received in Toronto this week indicates that supplies of Young Hysons are diminishing, and that good teas are hard to get. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

A cable received in Toronto this week indicates a higher range of values in Valencia raisins. A small shipment of 500 boxes arrived on the Toronto market on Friday via Liverpool, and were distributed among the trade. They were little more than a "flea in a tar barrel," the market still being bare. A shipment of Arguimbau's fruit arrived in New York on Monday ex ss. Elysia. The portion consigned to Toronto is being anxiously waited for. The few boxes of new fruit there are on the market are quoted at 6¼ to 6½c. for fine offstalk and selected at 6¾ to 7¼c.

A few boxes of the early shipments of new season's Malaga raisins arrived in the Toronto market on Friday. There were two brands in the shipment, Casado's and Rein's. The quality was satisfactory. We quote this fruit as follows: London layers, $2.20; black baskets, $2.75; blue baskets, $3.25; choice clusters, $3.25; Dehesas, $3.75.

Currants continue in good demand with the market firm. We still quote as follows: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4⅛c.; do., half-bbls., 4⅛ to 4¼c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

Turkish prunes are again a little higher in the lower grades, so that prices for the four sizes are pretty well bunched now. In other words, the difference between the prices on each size is not so great as it was. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

The new steamship Canada, of the Dominion line, which is due in Montreal on Friday, carries a shipment of Eleme figs from C. Whittall & Co., Smyrna.

California dried fruits are without change. New season's California loose muscatels are expected here about the last week in the month.

GREEN FRUIT.

Jamaicas are the only kind of orange on the market, and the demand for them is im-

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OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
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proving. Prices are much about the same as a week ago. Lemons are in moderate demand without any special feature. There is a very good demand for sweet potatoes. Peaches are about exhausted. Grapes are meeting with a fair demand. The season is about over for pears. Apples are still being exported in liberal quantities, but there is not much doing locally. Quinces are meeting with a good enquiry. In cranberries Canadian are being offered as well as the Cape Cod article. We quote: Oranges—Jamaicas, $7 to $7.50 per bbl. and $4.50 to $4.75 per box. Lemons—Maoris and Sorrentos, $4.50 to $6 per box. Bananas, $1.00 to $1.50; cocoanuts, $3.75 a sack and 60c. per doz.; tomatoes, 15 to 25c. per basket; Jersey sweet potatoes, $2.50 per bbl. for extra selected; apples, 75c. to $1 per bbl.; pears, 25 to 60c.; grapes, blue, 1½c. per lb.; Niagaras and Rogers, 2 to 2½c.; onions, 75 to 80c. per 80 lb. bag; Cape Cod cranberries, $6 to $7 per bbl. and $2 to $2.75 per crate, and Canadian cranberries, $5 per bbl.

BUTTER AND CHEESE.

BUTTER—The conditions are much about the same as they were a week ago. The receipts are large while the demand is light for all butter except for choice packages of creamery. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The market is strong. October cheese has been contracted for at 10¼c. Locally there is not much doing, and the export demand is much about the some as a week ago. We quote in a jobbing way 9¼ to 9½c. for early makes, and 10 to 10½c. for October.

COUNTRY PRODUCE.

BEANS—The feeling is steady, but there is not much doing; 75 to 80c. is the jobbing price. Choice hand-picked beans are held at 65c. per bushel on the Chatham market.

DRIED APPLES—We hear of transactions in new fruit at 2½c. f.o.b. for prime bright fruit, and more offers are out at the same figure.

EVAPORATED APPLES—Enquiries by cable have been received, but the prices quoted are lower than holders are willing to accept.

EGGS—Receipts are light and demand fairly good at 14c.

HONEY—Not much doing. We quote: Strained, 7 to 7½c., in 50-lb. tins, and comb at $1.75 per dozen.

POTATOES—Not much doing. We quote 35c. on track and 45c. per bag for small lots out of store.

PROVISIONS AND DRESSED HOGS.

Trade continues good in provisions. Long clear is practically cleaned out of the market, and no heavy hogs are coming in from which more can be made. Prices are fractionally higher. Lard is firm, and the

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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
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Produce Commission Merchants
77 Golborne St. TORONTO.

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Raspberry Jam in 1, 5 and 30 lb. Pkgs.
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We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application. Wholesale supplied only.

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Egg Cases supplied on application.
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All finest quality. T. R. F. CASE, SEAFORTH, ONT.

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

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demand is so active that packers are experiencing difficulty in keeping up with it. Light dressed hogs, $5 to $5.25 in small lots.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5½ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD— Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts are fair, with prices higher than a week ago. We quote: White wheat, 75 to 75½c.; red, 74 to 74½c.; goose, 53½ to 54c.; oats, 21 to 22c.; peas, 43 to 44c.

FLOUR — Trade is good owing to the advance in prices. We quote in carloads on track, Toronto: Manitoba patents, $4.50; Manitoba strong bakers', $3.95; Ontario patents, $4.25 to $4.35. Straight roller is about $3.65 to $3.85 Toronto freights.

BALED HAY — Demand is for choice grades. On track carloads of No. 1 timothy are selling at $11 to $11.25; No. 2, $9.

BREAKFAST FOODS — The price of oatmeal is much dearer, owing largely to the poor quality of oats which are coming to the mills. We quote as follows: Standard oatmeal and rolled oats, $2.75; rolled wheat, $2.25 in 100-lb. bbls.; cornmeal, $2.35 to $2.45; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

FISH AND OYSTERS.

There are no white fish on the market, and salmon trout are not much wanted on account of the large size of those now offering. Haddies are selling fairly well. Oysters are a little easier, being quoted 5c. per gallon lower. We quote: White fish, 7½c.; trout, 6½c.; haddies, 7½ to 8c. per lb.; Labrador herring, $5.75 to$6 per bbl. and $3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at $1.35 for standards, and $1.75 for New York counts.

SALT.

Trade has picked up considerably since last week. Prices are unchanged. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

There is yet no movement in the Canadian crop of red clover, and prices are, in consequence, purely nominal. Alsike has been in better demand, and prices have hardened up a little. Choice qualities are selling at $4.75 per bushel at outside points. Lower grades range from $3.50 to $4.50 per bushel.

MARKET NOTES.

Oysters are 5c. cheaper.

Sugar is 1-16c. lower than it was a week ago.

Long clear bacon is fractionally dearer owing to shortness of supply.

A small shipment of new Brazil nuts arrived on the Toronto market this week.

There has been a further slight advance in the price of Turkish prunes, smaller sizes.

The Fruit Market at the foot of Scott street was on Saturday last closed for the season.

P. L. Mason & Co. are in receipt of a cable indicating a high range of prices in Valencia raisins.

Figs, consigned by C. Whittall & Co., Smyrna, are on the new Dominion liner due in Montreal to-day.

The ss. Elysia, with Valencia raisins on board for the Canadian market, reached New York on Monday.

A small shipment of Malaga raisins, containing both Casado's and Rein's brands, reached the Toronto market on Friday last.

A cable to C. H. Anderson, of Toronto, indicates that the supplies of Young Hysons are diminishing and good teas are difficult to pick up.

QUEBEC MARKETS.

MONTREAL, Oct. 8, 1896.

GROCERIES.

THE grocery market has furnished a fair degree of life during the past week, and is about the only branch of trade in which business is anything that approaches a normal volume. In many cases, however, values are unsettled. Sugar is still the notable example in this respect, but syrup and molasses are also easy in tendency. There has been more doing in tea, which generally rules steady, and importers have been placing orders for dried raisins and prunes this week for more money than the goods would have cost them a fortnight or three weeks ago. Currants also have sold at higher prices, while agents for California raisins are not urging business at all. Canned salmon have sold from first hands for the first time this week in any quantity, and canned tomatoes exhibit a more settled tendency than they have shown recently.

SUGAR.

The sugar market continues unsettled as to value, despite the fact that enquiry has been good, resulting in a fair turn-over. At the refineries prices have been shaded both on granulated and yellows, less than 4c. being accepted for round lots of the former and 2 15-16 for low-grade yellows. In a jobbing way, however, prices are not quotably changed, though jobbers are disposed to make sugar a leader with which to induce other business. We quote 4 to 4⅛c. for granulated, and 3 to 3½c. for yellows.

SYRUPS.

There has been no material change in the syrup market. Demand rules dull and prices are unchanged at 1½ to 2¾c., as to quality.

MOLASSES.

There is a little more demand for molasses from second hands. The market is still weak in its tendency, however, and sales of 20-puncheon lots of Barbadoes have been made at 28c., while smaller lots have ranged from 30 to 32c. Large stocks in jobbers' hands are the chief cause of the weakness.

RICE.

Demand for rice was good and prices are firm while foreign markets are cabled much higher. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There was no change in the spice market, a good jobbing demand being experienced. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to ***CUT, COLOR*** and ***CONDITION.*** Requirements are ***LARGE QUARTER-CUT FRUIT, BRIGHT COLOR*** and ***DRY. DISCOURAGE*** all ***SMALL-SLICED*** and ***CHIPPY*** stock. ***POSITIVELY REJECT*** everything ***DARK, BURNT*** or ***WET.***

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit ***LARGE*** (in quarters) than ***SMALL,*** and as easy drying ***BRIGHT*** as ***DARK,*** it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them–both a profit as against a loss, besides creating a superior reputation for ***CANADIAN DRIED APPLES.***

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NEW FRUIT

We have in stock the following lines of New Fruit—the first to arrive in this market.

London Layers (Rein's)
Black Baskets (Rein's)
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We also have a second shipment of F.O.S. and SELECTED VALENCIAS—only a limited quantity of each. Do you want a box or two to keep you going until the next shipment arrives?

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Finest Red Salmon **Best British Columbia Sockeyes**

Every tin goes out under our SPECIAL guarantee of quality. Assorted Colored Labels—each tin wrapped in tissue paper. This fish is specially packed for high-class trade, and is unquestionably the FINEST SALMON IN THIS MARKET.

"MAPLE LEAF" Baking Powder

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IS A TRADE WINNER

Every Jar is Absolutely Guaranteed.

Prices— 1-lb....cases 2 dozen..... $2.25 dozen
½-lb....cases 2 dozen..... 1.25 dozen

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TORONTO - CANADA

COFFEE.

The coffee market is quiet, and though some lines, such as Maracaibo, are scarce on spot the fact has little influence on values, demand being dull. We quote: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

There has been a fairly active trade in tea during the week, for not only is the distributing movement well maintained, but there has been more doing in a wholesale way, sales being noted of China blacks and Ceylons for forward delivery. Gunpowders have also been moved to a considerable extent at a range of 10 to 23c. and Japans at 13 to 15½c. The market is practically bare of Japan tea dust at 7½c. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The strong disposition of Valencia raisins noted last week is, if anything, more marked, and importers have as a result been freer buyers for forward delivery by the direct boats. Based on the business done this week jobbers are now offering stock to arrive at the following range: Ordinary off-stock, 4¼ to 4½c.; fine ditto, 4¾ to 5¼c.; selected, 5¾ to 6c., and layers, 6¼ to 6½c.

There is no change in California raisins. Sales agents, owing to the position on the Coast, are not urging sales, and values are firmly held. We quote for forward delivery: 2-crown, 5 to 5¼c.; 3-crown, 6 to 6½c.; and 4-crown 7 to 7½c., the inside figures being very difficult to secure.

The currant market is strong and higher. All the stocks in jobbers' hands are entirely cleaned up and importers this week placed orders at fractional advances on what they could have bought at a fortnight or so ago. Holding off, therefore, has not been probable. Based on the purchases made values on the first direct shipments are opening as follows to arrive: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c. Fine provincials are worth about ⅜ of a cent a pound more; Patras, 5¼ to 5¾c., and Vostizzas, 6 to 6¼c,

The strength in French prunes has been accentuated, another advance of 1s. being cabled on Monday. In consequence of this steady upward disposition abroad sales agents are asking more money this week, and have received it, both on French and Austrian. We quote French firmer at 4¾ to 6c., as to grade, and Austrian, 5½ to 6¼c. California are held steady at 6 to 11c.

There is no change in evaporated fruits. We quote: Peaches, 8½c.; apricots, 12½c., and pears, 9c.

NUTS.

The market is quiet and steady We quote: Grenoble walnuts, 11 to 13c.; Brazils, 11c.; almonds, 10½ to 11c.; filberts, 7 to 7½c.; peanuts, 5 to 7c., and cocoanuts, $3.50 to $4.25 per 100.

CANNED GOODS.

There have been some large purchases of canned salmon by jobbers here at $4.25, f.o.b. Coast. This, and the fact that some canners are asking rather firmer prices on tomatoes are the only features of the week. We quote as follows: Tomatoes, 65 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There has been little important change in green fruit, which has ruled fairly active on the whole. We quote: Winter apples, $1.25 to $1.75, fall ditto, 50c. to $1; peaches, 50c. to $1; plums, 30 to 60c.; pears, $3 to $8 per box, as to grade; old lemons, $1 to $3 per box, and Jamaica oranges, $6 to $6.50.

Exports for the week ending September 26 were as follows:

From.	To Liverpool	To Glasgow.	To London	Various.
Boston	37,144	9,730	7,126	....
New York .	16,366	8,055	5,311	150
Montreal	32,590	14,103	5,414	1,855
Halifax.....	.....	....	10,000	.
Total	86,100	31,888	27,851	2,005
Same week, 1895	39,021	8,030	22,333	204
Total this seas'n	273,327	94,836	70,737	2,005
Total last seas'n	87,705	23,192	23,423	460

This makes a grand total from this continent to date, this season, 440,905 barrels, against 133,780 last year.

FISH.

There has been a fair trade in fish during the week, and but for the mild weather it would have been much better. There is a general assortment of all kinds of fish on this market at present except No. 1 pickled herrings, which, however, are expected this week. When large and fat they sell readily at $5 to $5.50 per bbl. No. 2 Labrador salmon, $12 per bbl. and $17.50 per tierce; B.C. salmon, $5.50 to $6 in half-bbls. and $11.50 per bbl. The feeling in mackerel has been weaker, and prices are lower at $11 to $15 per bbl.; No. 1 green cod is firmer at $4 to $4.25 per bbl.

Dried codfish are in fair supply, and prices are easier at $3.75 to $4 per 100 lbs. Dried pollock, $2.20 per case of 100 lbs.; skinless cod, $5.25 per case; boneless cod, 5½ to 6c. per lb., and fish, 3c. per lb.

There has been a large quantity of smoked fish here during the past week, which has met with a ready sale at 6½ to 7½c. per lb. for haddies, $1.50 per box for kippered herrings, $1.50 per box for Yarmouth bloaters.

Fresh fish are in small supply, and haddock and cod are selling at 4c. per lb.; N.B. salmon, 12 to 12½c.; trout and white fish, 6½ to 7c., and dore, 7c.

Shell oysters continue to arrive daily in small lots. The weather is strongly against any outside trade. Ordinary Malpeques are selling at $3 to $3.50 per bbl.; hand-picked, $4 to $4.50; Buctouche hand-picked, $4.50, and Miramichi, $2.75 to $3.

I want work

IN GROCERY or General Store. Have had a couple of years' experience, and can give good references. I am ready to go to any part of Canada where I can get employment. Address

"WILLING,"
Care of THE CANADIAN GROCER.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
Toronto agents for the Windsor Salt Co.

THE "DIAMOND"
OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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VINEGARS

Made under Government Supervision. Absolutely pure.

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APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

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Correspondence Solicited. TORONTO.

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TELEPHONE 645.
MCWILLIAM & EVERIST
GENERAL . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausages
of finest quality.
Fresh every day.
Pork Loins
Trimmed or not trimmed.
Supplied by express.
F. W. Fearman
HAMILTON

COUNTRY PRODUCE.

EGGS—This market has been firm at the advance, 12½ to 13c. for candled and 17c. for new laid.

BEANS—Continue steady at 70 to 75c. in car lots, and 80 to 90c. in smaller quantities.

HOPS—Unchanged, with trade dull at 7c.

HONEY—A few small lots are moving at 10 to 12c.

POTATOES—Fair enquiry at 30 to 40c. per bag, according to quantity.

DRIED APPLES— Dull and steady at 3 to 3½c., and evaporated at 5½ to 6c.

BALED HAY— Has ruled a shade firmer since last report at $9.50 to $10 for No. 1, and $8.25 to $8.50 for No. 2.

PROVISIONS.

In this branch of the trade business has continued quiet, the demand being chiefly for small lots to fill actual wants at steady prices. We quote : Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

FLOUR, MEAL AND FEED.

The flour market has maintained the steady upward tendency since last report and prices all round are higher. We quote : Winter wheat, $4.25 ; spring wheat, patents, $4.30 to $4.55 ; straight roller, $3.85 to $3.90; straight roller, bags, $1.75 to $1.85 ; extra bags, $1.55 to $1.65 ; Manitoba strong bakers', $4 to $4.25.

In meal a fair trade was done, there being a better demand for small lots at fair values. We quote: Standard, bbls., $2.80 to $2.90 ; granulated, bbls., $2.90 to $3 ; rolled oats, bbls., $2.65; rolled oats, per bag, $1.27½.

There was no change in feed. The demand is fair and business is moderately active. We quote: Bran, $10 to $11 ; shorts, $11 to $12 ; mouillie, $15 to $16.

CHEESE AND BUTTER.

There has been heavy contracting in cheese east of Toronto during the past week, possibly some 25,000 boxes being acquired in the Brockville district all the way from 10 to 10⅜c. at the factory. This deal has, of course, excited the spot market and it is difficult to quote a reliable figure for Ontario cheese. Quebec makes sell all the way from 10 to 10⅜c.

The butter market was quiet, but steady. Exporters are not active operators at present, but as local jobbers are still paying 19c. the prices hold steady as a general rule, and a range of 18½ to 19c. covers all ideas.

BROCK'S BIRD SEED



is put up in attractive packages, sells readily, and leaves retailers large profit.

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Fresh Eggs . .

are in good demand. Write us for cases. Send us your consignments of produce ; we can sell to advantage.
Reference—Bradstreet's Mercantile Agency.

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Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN & CO.
70 and 72 Front St. East
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S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

OUR TEN DAYS'
Special Sale
ON of Breakfast Bacon is over.
SHOULDER HAMS
We will hold the special price good for another week.
WRITE QUICK.
D. GUNN, BROS. & CO.
Pork Packers, Toronto.

Hugh Walker & Son
Guelph, Ont.
Wholesale Fruit and Commission Merchants
Consignments Solicited.

MONTREAL NOTES.

Japan tea dust is difficult to procure here at 7½c. per pound.

The foreign rice market is higher, but it has no effect on domestic prices.

Refiners cut their price on both granulated and yellows 1-16c. per pound Friday last.

Cables on French prunes Monday quoted another advance of 1s., and spot prices have advanced accordingly.

Agents for both California prunes and raisins are not urging sales at all owing to the position on the Coast.

Lamplough & McNaughton are pushing Putz's pomade. This polishing material is well known to the trade throughout Canada.

Currants are firm, and wholesale importers here have placed orders this week at advances on what they could have bought for two weeks ago.

Some canners are asking steadier prices for canned tomatoes. One said this week that 67c. was his best price, and it is claimed that it would be difficult to buy now inside of 65c.

Mr. Hopkins, Jr., pork packer, St. John, N.B., was in the city on Monday on his way home from a fortnight's tour in the States. Mr. Hopkins says business is very good indeed in New Brnnswick.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 8, 1896.

THE interest during the week has centred around flour, which both in Manitoba and Ontario grades has continued to advance and shows signs of further strength in the near future. Millers' agents report good sales. The Exhibition, which in its general features was the best we have ever had and which during its first week had a very large attendance, was during its last three days most unfortunate, owing to bad weather. The Maritime Board of Trade, which has been meeting here, has had a very successful session, many of the best known business men of these three lower provinces being present. Ship owners are feeling better than for a long time owing to advance in freights; the coastwise business is, however, very dull. There is practically no demand for lumber for American ports. A good business is being done with South America and the English business is the best for years.

SALT—There is no change. Present stock, while light, is equal to demand. Some direct from Liverpool is expected in about ten days, when prices will likely be lower. Though the season is late, a good demand is still noted for Canadian salt, particularly boxes. We quote as follows: Coarse, 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz; Canadian fine, $1.

CANNED GOODS—The newest item of interest is that our local canner of corn is selling in 200-case lots 10c. below the Ontario canners' price, which itself is about 10c. below the opening price. The goods from Ontario are sold at guaranteed prices against certain packers. But it is not known if the Ontario men will consider the local man in the arrangement. In round lots goods are being offered at very low prices to retail dealers. Stocks of new goods are coming in very freely. Quantity bought for this market is large, but it is thought the very low price will greatly help the demand. Some packers

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

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Successor to
W. F. HENDERSON & CO.

Wholesale Commission Merchants. Established 1882.
Manitoba and Northwest Agents for:

The Canada Jute Co., Ltd., Montreal, Que., Bags and Hessians. The Edwardsburg Starch Co., Cardinal, Ont., Starches and Glucose. The Truro Condensed Milk Co., Truro, N. S., Reindeer Brand Condensed Milk, etc. The Simcoe Canning Co., Simcoe and Hamilton, Ont., Canned Goods, Jams and Jellies. Dow & Curry, Pilot Mound, Man., Rolled Oats, Granulated and Standard Oat Meal, Pot and Pearl Barley. The Anglo British Columbia Packing Co., Vancouver, B. C., Canned Salmon. The Cudahy Packing Co., South Omaha, Neb., Rex Brand Canned and Smoked Meats, Lard, etc. The Cutting Fruit Packing Co., San Francisco, Cal., California Dried and Canned Fruits and Raisins. Arguimbau & Ramee, New York, Mediterranean Fruits, Currants, Valencia Raisins, etc. N. W. Taussig & Co., New York, U. S., Molasses and Syrups. Hard & Rand, New York, U. S., Rio and Santos Coffees. E. James & Sons, Plymouth, Eng., Dome Black Lead and Blue. Colby & Tyhurst, Blenheim, Ont., White Beans. F. W. Fearman, Hamilton, Ont., Lard and Meats. Wholesale trade only supplied. Correspondence solicited. Advances made against consignments.

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"GOLDEN" FINNAN HADDIES

Have been subjected to the most severe tests, and have come out on top.

Remember, when you buy "GOLDEN" Haddies you get a full pound tin.

Quality guaranteed or money refunded.

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NORTHRUP & CO.

St. John, N.B.

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Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb "Gem of the Sea." in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

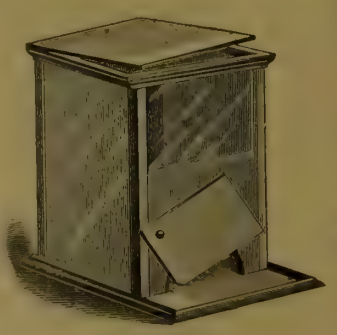
New Haddies, Kippers and Yarmouth Bloaters.

SALT ✳ **SALT**

Don't wait for broken fall weather
to order your winter's supply . . .

VERRET, STEWART & CO. - MONTREAL, QUE.

MODESTY would be shocked if we only said half our patrons say about the value of Cottams Bird Seed. Manufactured under 5 patents and 2 others pending, covering the most recent and most valuable discoveries for birds, each packet contains, in addition to 1 lb. of the best scientifically mixed food, a 10c. cake of patent Bird Bread, Beak Sharpener, and Sanitary Perch Holder. We are not extravagant when we say that **COTTAMS BIRD SEED** is 2½ times the value of any seed, giving universal satisfaction to buyers and sellers. The people will have it. All wholesalers.



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Saratoga Potato

CHIPS

Grocers sell them.

Manufactured by . .

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D. H. RENNOLDSON,
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Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

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Our Reputation

For always manufacturing and selling the best goods makes the sale of

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canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

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Tomato Ketchup

made from a well-known recipe, of very best ingredients and possessed of good keeping qualities, will always win favor with consumers.

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it's time you did. Send along a trial order. It'll sell readily.

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Fish! Fish!

Labrador Herrings—Barrels and Half-Barrels.
No. 1 Shore Herrings—Half-Barrels.
XXX Table Codfish—100-lb. Cases.
Pure Table Codfish, 1-lb.—24-lb. Cases.
Boneless Codfish, 1-lb.—25 and 40-lb. Cases.
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Rio Coffee

Another shipment NOW ARRIVING EX SS. SALERNO. Only a limited quantity of the choicest grades remain unsold. PRICES THE LOWEST.

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BARTON'S BAKING POWDER

in Glass Jars 1 lb. and Glass Jars ½ lb. You will find this a first-class powder and a good seller.

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As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

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TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

Valencia Raisins

ARGUIMBAU'S.

Another shipment just to hand.

PERKINS, INCE & CO.

TORONTO.



Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street MONTREAL

IS . . . .
FINER THAN ANY IMPORTED WATER
And comes within the reach of all.
ASK FOR SAMPLE AND PRICE.

THE WINNERS

Starting last in the race for the Point of Perfection and Popularity.

JAMIESON'S BISCUITS

Only appeared on the market five months ago. Since their first appearance they have steadily and rapidly grown in favor, until to-day they are accepted by all who have tried them, as **the Best on the Market.** Send for sample order.

Manufactured by

R. E. Jamieson - Ottawa

have withdrawn their quotations at the present prices. But one car of new salmon has yet been received, but other cars are daily expected. We quote as follows : Corn, 65 to 75c. ; peas, 70 to 75c. ; tomatoes, 70 to 80c. ; gallon apples, $1.80 to $2 ; corned beef, Canadian, $2.25 to $2.35 ; American, 2-lb tins, $2.40 to $2.50 ; 1-lb tins, $1.30 to $1.50 ; oysters, 2's, $2 to $2.20 ; 1's, $1.34 to $1.45 ; peaches, 3's, Canadian, $2.85 to $3 ; 2's, $1.90 to $2 ; pineapple, $2.25 to $2.65 ; salmon, $1.35 to $1.40 ; lobsters, $2.20 ; haddies, $1.25 to $1.30 ; clams, $5 for 4 doz ; chowder, $2.60 to $2.75 for 2 doz. ; scallops, $5.50 for 4 doz. ; Digby chickens, $1 per doz. ; kippered herring, $1.10 per doz.

GREEN FRUIT — Arrivals of Canadian grapes are still large, with prices ruling low. It is said that one car consigned here very little better than paid its expenses. Canadian peaches have also ruled very low, owing to large consignments, which, like the grapes, in some cases have barely paid expenses. Pears are higher. The few Nova Scotias arriving sell quickly at good prices. A small quantity of American and Canadian are still received. Some very fine Cape Cod cranberries are here. Bananas and oranges are a light sale. Apples continue dull and low. The stock arriving is large and quality not suitable for shipment, not being keepers. Plums are quoted higher, and the season is about over. They have been lower than for many years. We quote : Lemons, $6 to $6.50; oranges, $3 to $4 per box; bananas, $1 to $1.50; grapes, 30 to 40c. per basket ; peaches, 40 to 50c. ; apples, $1 to $1.25 per bbl. ; keg grapes, $5 to $6; Bartlett pears, $4 per bush. ; N.S. pears, $2 to $3 per half-bbl. ; cranberries, Cape Cod, $6 to $6.50 per bbl.

DRIED FRUIT—Very few Valencias are so far to hand and the price asked is still high. With later arrivals lower prices will rule. There is a wide range in brokers' prices for direct shipment. Market appears firm. Loose muscatels (California) are said to be rather higher at the Coast, and very firm. Demand from Europe is very heavy. Those who have held off, looking for lower prices, are now buying. New prunes and plums are to hand and look well. Prices are low. Latest reports from France are that prunes are higher. Some California figs are offered here, but price is considered too high. In evaporated apples there is a rather better movement. American onions are out of the market. Canadians are selling low, but higher prices are looked for. Quite a quantity of cocoanuts arrived this week. We quote : Valencias, 6 to 6½c. ; California L.M. 3-crown, 6½ to 7c. ; London layers, $2 to $2.25 ; currants, cases, 4 to 4½c. ; bbls., 3¾ to 5c. ; cartoons, cleaned, 6¾ to 7½c. ; bulk, cleaned, 5½ to 6½c. ; prunes, boxes, 5½ to 6c. ; dates, 4½c. ; dried apples, 4 to 5c. ; evaporated apples, 5½ to 6c. ; Canadian onions, $2.15 to $2.25; cocoanuts, $4 to $4.50 per 100 lbs. ; figs, 9 to 10c. ; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Butter is easier again, though it is not thought prices will go lower. The turn is rather expected the other way. Cheese are selling here lower than they should. Factory price and store price are about the same. Market is firm, with higher prices expected. Eggs are firmer ; arrivals are not large and there is a good demand. We quote : Dairy butter, 17 to 19c. ; new creamery, prints, 21 to 22c. ; do., tubs, 20c. Cheese, 9 to 9½c. Eggs, 10 to 10½c.

SUGAR—Fairly large quantities are being sold, but prices are still easy. At the low figures some very fine yellows are being offered. There is still sugar coming in at prices well above the market. There is one lot of sugar here (granulated) that has been in stock since before the change in duty. It was held for 5c., but the market never reached that point. It is now daily getting of less value. We quote : Granulated, 4 3-16 to 4¼c. ; yellows, 3 to 3¼c. ; Paris lump, 6c. ; powdered, 5¾ to 6c.

MOLASSES—There is nothing new to report. The West India steamer had quite a quantity on this trip—more than was expected—largely Antigua, which could be bought low. There is but little demand, and prices all round are held easy. There were some arrivals of New Orleans in barrels during the week. This, as other grades, is offered very low, in 40-gallon packages. We quote : Barbadoes, 27 to 28c. ; Porto Rico, 28 to 32c. ; New Orleans, bbls., 26 to 28c. ; Antigua, 25 to 26c. ; syrup, 36 to 38c. ; Nevis, 25 to 26c.

FISH—In smoked there is a much firmer feeling. Very few old are held, and the new are coming in much higher than prices have been. In cod and pollock there is no change. There is a good demand reported. Pickled herring are light stocks and tend higher, particularly the better grades. Some Canso in both bbls. and half-bbls. are offered. There is a good demand for boneless ; it is all sold west. Bloaters and kip-

If You Push the Highest Quality Goods

YOU WILL BUILD UP YOUR TRADE

It costs you less and it costs your customer less, while you make more profit on it than on any other high-class Baking Powder on the market.



It is made from Pure Gold Cream of Tartar and Pure Gold Bicarb. Soda. These are the purest it is possible to obtain. It contains no phosphates or alum or other injurious substance.

It is made by — Sold by — Used by

CANADIANS

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

pered herring are in good demand at steady prices. Shad are small stock, and the fall caught, which are the best, are held very firm. We quote: Large cod, $3.25 to $3.50; medium, $2.25 to $3; pollock, $1.20 to $1.25; bay herring, $1.30 to $1.35 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, $4.50 to $5; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; Quoddy herring, $2.75 half-bbl.; kippered, $1 per box.

PROVISIONS—After a long spell of easier prices pork is now quoted rather higher. Demand is but fair. Beef, however, is still easy. Lard and hams are also tending lower. We quote: Clear pork, $13.55 to $14; mess, $12.50 to $13.50; plate beef, $11 to $12; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—In flour, market during the week has been very active. While all grades have shown a good demand, that for Manitobas continues the largest. It is thought prices will be still higher. Local prices have not advanced in proportion to millers' prices. Oatmeal is also higher and firm. Cornmeal shows no change from the very low figures ruling, though the market is rather firmer. Beans are also higher, but stocks are large, and local prices show little change. New hay finds but fair sale. New buckwheat, which continues to come in quite freely, has little sale. We quote as follows: Manitoba flour, $5.00 to $5.10; best Ontario, $4.40 to $4.50; medium, $4.25 to $4.35; oatmeal, $2.85 to $3; cornmeal, $1.85 to $2; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; handpicked beans, $1; prime, 90c.; oats, 29 to 30c.; hay, $13 to $14; barley, $3.25; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.20 to $1.25.

ST. JOHN NOTES.

J. G. Reed, of Waterville, N.S., has 15,000 cans of fruit ready for shipment, and is now putting up 80 to 100 barrels apples daily.

Honey is becoming quite a product in the lower provinces. One apiary expects to net $500 this season. About 13c. per lb. is asked for clover honey and 16c. for thistle.

C. & C. Macmichael have received a shipment of Vienna coffee, with each pound of which is given a large patent grater. It is the latest thing got out by the Pure Gold Manufacturing Co.

Among the cargo of the West India steamer this trip, were 175 casks of molasses, 230 bags of cocoanuts, also 140 bags of cocoanuts for Hamilton, Ont., 40 barrels and 80 boxes Dominica oranges, 15 kegs of tamarrinds, also 140 casks of pickled limes, and 25 casks lime juice for Boston.

Thos. Foster, the well-known traveler for the Eastern Oil Co., is going south on account of his health. His brother travelers remembered him by a handsome gift and their best wishes that he would return fully recovered.

Great interest was taken in the guessing of the weight of the big bar of Surprise soap, at the Exhibition, the one guessing correct or nearest correct to get a handsome piano. The weight of the soap was 483 lbs. 10¼ ounces. The guess of Mrs. Walter Higgins, Horsfield street, St. John, was 483 pounds 10¾ ounces and that of Miss Bertha Courtney, of Douglas avenue, St. John, was 483 pounds 9¾ ounces, making a tie between the two guessers. Lots were drawn according to the conditions of the contest and Mrs. Higgins was the fortunate winner.

WANTED.

WANTED GOOD REFRIGERATOR AND SCALE to weigh 1,200 pounds. Address with particulars, A B. C., Paris, Ont. (41)

HERE'S A CHANCE

for someone to secure a profitable agency. A Scotch firm wants a good active agent to push an A 1 brand of Scotch whisky in Canada which will be extensively advertised.

Apply

CANADIAN GROCER, MONTREAL

SHARP ON TIME

We are already filling orders for our Delicious . . .

Buckwheat Flour

(SELF-RISING)

Note.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

TRY A SAMPLE ORDER

In 2½ lb Packages, 2 doz. per Case. In 5 lb. Packages, 1 doz. per Case.

The Ireland National Food Co. Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Write us at once for Prices

MILLERS AND MANUFACTURERS OF
Choice Breakfast Cereal Foods

TORONTO, CAN.

HALIFAX TRADE GOSSIP.

TRADE on the whole has been fairly satisfactory this week. In some lines there is a noticable improvement and dealers are not complaining, which is in itself a healthy sign. The principal movement has been in fish, apples and flour.

There is a possibility of the cold storage scheme for Halifax coming to a head. At the last session of the Local Legislature, a Halifax company received an Act of incorporation. They asked the Local Government to guarantee interest of 4 per cent. on their preferred stock, which was not done. There is every indication that this request will be complied with at the next session of Parliament. Mr. George E. Boak, promoter of the company, has asked the City Council to exempt the goods in storage from taxation, to exempt the proposed buildings from taxation and to give the company a low rate on water. The Council will grant the request. The capital stock of the company is $75,000. About $22,000 has been subscribed.

The local demand for sugars continues good. On account of the loss by fire of the Moncton refinery, the refineries here are greatly increasing their output. Refinery prices continue at: Granulated, 4c.; extra circle C., 3⅛c.; circle C, 3c. Jobbers' quotations are: Granulated, 4¼c.; yellows, 3⅜ to 3½c.

Flour is on the advance, and dealers who have stocks on hand are happy. The movement continues good. Quotations are as follows: Ogilvie's or Five Lilies, $4.70 to $4.80; Ontario made Manitobas, in wood, $4.10 to $4.20; Manitoba shipments, in sacks, $4.20 to $4.25; Ontario and Manitobas mixed, for patents, $3.85 to $4.00; 80 p.c. patents, $4.00 to $4.15; 90 p.c. patents, $3.85 to $3.90; low grades, $3.35 to $3.45; oatmeal and rolled oats, $2.75 to $2.80; cornmeal, $1.95 to $2.00; middlings, per ton, $17 to $18; shorts, $15 to $16.50; bran, per ton, $15 to $16.50; white oats, per bushel, in sacks, 31 to 32c.; cotton seed meal, per ton, $20; oil cake meal, per ton, $23 to $24; hay, per ton, $12 to $13; split peas, $3.15: pot barley, $3.50; white beans, per bushel, 85 to 95c.; No. 1 chopped feed, per ton, $18.50.

There is a fair business being done in fishstuffs, particularly in mackerel, salmon and herrings. Considerable herring were caught last month, perhaps enough to meet all requirements. Quotations are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.25; haddock, $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1.25; Labrador, No. 1, $5; do., No. 2, $3.50; No. 1, large, fat shore, $3.25 to $4; alewives, $3; mackerel, No. 3, large, $8 to $9; salmon, No. 1, $13; No. 2, $11; No. 3, $10.

The egg market is firm, and good stocks are about exhausted. The rise in price reported last week was unlooked for. An advance was expected, but not so soon. A good article is worth 14c. in case lots. P.E.

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

Nero fiddled

while Rome burned. Don't you fiddle over rubbishy "imitations" and let your business run away from you.

Maclaren's Imperial Cheese

is the best cheese, and no other cheese can begin to compare with it, nor take its place. Such delicious flavor and perfect keeping quality cannot be produced outside our premises.

A. F. MACLAREN & CO., - - - TORONTO



EAST INDIA PICKLES

Have been sold on the Canadian market for the past six months and the sales have been enormous. They have proved trade-winners to the grocer in every case.

A Grocer's stock is not complete without them. Order a sample case if you have not already done so.

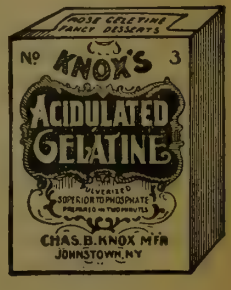
For sale by all Wholesalers.

A. E. Richards & Co. Canadian Agents **Hamilton.**

TRADE IS WON by handling the best goods and the best values. Therefore offer some inducement by selling



Knox's Sparkling Gelatines



When your customers find that they can procure such pure, sparkling and odorless Gelatines as the Knox brands, your trade for gelatine will double, and you will be delighted with the results. They are good honest goods and the best value in the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. ***Canadian Agents*** ***Hamilton.***

. . . HAVE YOU EVER TRIED . . .

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.** Lose no time in trying them.

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.

WEST LORNE, ONT.

Island run from 12c. for inferior to 14c. for good.

There is an improved demand for butter in all grades. Creamery in tubs is jobbing at 19c. and prints at 20c. The market for native is firm. Western dairy is slow at 12 to 15c. Western creamery is quoted at 18 to 19c., and townships 17c.

Cheese shows a slight advance on this market, and dealers are anticipating a further rise. Jobbers are now asking 9 to 9½c.

There was one small arrival of molasses during the past week, 76 puncheons, to Pickford & Black. About 85 puncheons went forward to Newfoundland. The jobbing demand is good. Quotations are : St. Croix, 27c.; Porto Rico, 20 to 30c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c.; St. Kitts, 25c.

There is still a big trade in green fruits. The steamer Halifax City took 13,874 bbls. to London on Saturday last, and although the cables from the other side report prices lower, there is no falling off in the shipments or the desire to ship, space being eagerly sought after. Prices rule low on the local market, good stocks selling at auction as low as 60c. per bbl. Plums continue to arrive in great quantities and retail at 25c per peck basket, or $1 per bushel. Jamaica oranges are jobbing at $6.50 to $7 per bbl. of 350 count. Lemons are lower on account of the cool weather, being quoted at $4.50 to $5 per case for good fruit. Silver skin onions are selling at 1¾ to 2c. per lb., and Canadians at 1⅝ to 1¾c. Some Canadian peaches are offered at 40 to 45c. per basket. Canadian grapes sell at 30 to 35c. per basket. Delawares in 5-lb. basket are jobbing at 40 to 50c. Almerias are worth $5 to $5.50 per keg of 50 lbs. Native pears are not very plentiful. Bartletts are worth $4.50 for good, hard fruit.

There have been no arrivals of dried fruits as yet, but several steamers are daily expected. New French prunes are jobbing at 6c. Old stock raisins are quoted at 5 to 5½c.

There appears to be no change in the provision market. Fresh meats are not in demand to any extent. P.E. Island mess pork is quoted at $12.50 to $13. Canadian plate beef is quoted at $9.75 to $10.

Poultry and game are coming in more freely. Partridges are worth 40 to 45c. per pair. Geese sell from 75 to 90c. each, and chickens from 45 to 60c. per pair. Moose meat retails at 15c., but is very scarce. Rabbits are on the market at 25c. per pair.

The produce market is dull. Nova Scotia farmers, in some sections, are letting their potatoes rot in the ground. This will help the P. E. Island farmers somewhat, as they have secured their large crop in good condition. There have been no arrivals from the Island as yet. Cornwallis and Colchester stocks sell at 40c. per bushel.

New stocks of canned goods are arriving in limited quantities. Lobsters are fairly scarce, flats selling in a jobbing way at $9.75 to $10 per case, and talls at $7.50 to $8. Canadian canned beef is in good demand at $1.15 for 1's. Nova Scotia salmon, talls and flats, are worth $7 per case for 1's.

Smith & Proctor, dealers in butter, cheese and eggs, intend to erect a large establishment on Barrington street at a cost of $22,000.

Times are apparently better in Newfoundland than for a number of years, judging from the imports. A late arrival at St. John's consisted of 200 tons of pork (Canadian and P. E. Island), 5,000 barrels of flour and 10,000 barrels of apples. Newfoundland papers report a good market for apples.

W. McKay and H. Sutherland have bought out the stock of E. Collishaw (co-operative store), New Glasgow.

The New Glasgow Milling Co. have two cargoes of wheat on the way from Chicago.

The death occurred on Sunday morning last of Rufus J. Sweet, tea and general wholesale grocery merchant. Mr. Sweet has been in failing health for some years. He was an upright man and his demise is universally regretted. Mr. Sweet leaves a widow and two children.

P. E. Island is exporting apples for the first time in its history. Cape Breton is the market sought. The fruit is reported good.

There is a great crop of cranberries at Lot 2, P. E. Island. Farmers there are going into the culture of that fruit extensively.

Enormous quantities of berries are being shipped from Newfoundland, principally to Montreal. Newfoundland merchants say they command $5 per bbl. and upwards. They are shipped in iron bound casks.

H. P. Eckardt & Co. will have Trenor's fine off-stalk raisins in stock in a day or two.

W. H. Gillard & Co. state that their assortment of high and medium grades of Assams, Ceylons, Darjeelings, etc., is in advance of any former shipments.

The low prices for molasses this year have brought a good business in this line for T. B. Escott & Co. Another car just arrived.

CONDENSED MILK . . . .



It has no equal.

THE GAIL BORDEN EAGLE BRAND HAS NO EQUAL.

Sold by all wide-awake dealers.

All of the BRANDS prepared by the

New York Condensed Milk Co.

are guaranteed in quality and sold at the lowest possible prices consistent with proper maintenance of our usual high standard.

FOR QUOTATIONS SEE PRICE COLUMNS.

Send for particulars to

F. W. HUDSON & CO., Selling Agents, Toronto

Also manufacturers of the



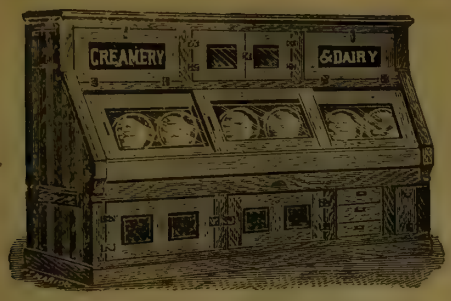
GOLD SEAL BRAND CONDENSED MILK

AND



BORDEN'S PEERLESS BRAND EVAPORATED CREAM.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

PUDDING FOR THIRTY.

One package of **Instantaneous Tapioca** will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.

MONTREAL

Commission Merchants and Manufacturers' Agents.

Agents for Canada.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

THE SEASON IS WITH US FOR NICE, LIGHT

Pancakes

and also the sweetest of Tea Biscuits. Try a case of

Dalley's Royal Hygienic Buckwheat Flour, Tea Biscuit Flour, White Wheat Pancake Flour, Graham Flour and Bread Flour.

The Buckwheat is put up in 2½ and 5-pound packages. The other flours are put up in 2-pound packages, packed three dozen in a case, except the 5-pound Buckwheat, which is two dozen in a case. These flours have no equal, and give universal satisfaction. Full directions with each package.

NOTE - These flours differ from others, as they will keep their strength for years if kept in a cool, dry place. They are always ready for immediate use, and are put up in handsome packages, making very handsome shelf goods.

Sold at proper prices by

The F. F. Dalley Co. Ltd.

MILLERS

Hamilton, Can.

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,

14 Lemoine Street.

. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.
THE HUDSON BAY CO., WINNIPEG.
LUMSDEN BROS., HAMILTON.
G. FOSTER & SONS, BRANTFORD.

The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

THOMPSON & THOMPSON, Front Street East, Toronto
FRANK MAGOR & CO., St. Peter Street, Montreal } Canadian Agents

Packed by Appleton, Machin & Smiles, LONDON, ENG.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
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Sarnia: T. Kenny & Co
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Chief Offices City Road, London, England.
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LIPTON
TEA PLANTER
CEYLON



Expressions of a man who stuck to China Teas.



Expressions of a man who took up CEYLON Teas.

Comment is Unnecessary.

Speaks Well . . . . for the Brand ! !

Hudon, Hébert & Cie.
Importateurs et
Epiciers en Gros
Adresse Telegraphique:
Hudonbert-Montreal.

Montreal, Sept. 25th, 1896

Mess. J.M. Douglas & Co.

City

Dear Sirs,

We now give you below the particulars of the Five hundred Cases John Dewar & Sons Old Highland Whiskey, ordered to your Mr. Gardner a few days ago.

	400 Cases	Extra Special Qts
	50 Cases	Extra Special Pts
	50 Cases	Special Liqueur Qts
Total	500 Cases	

Usual prices and terms.

Shipment by one of the last direct boats for the St Lawrence.

Marine Insurance in our care.

Please confirm and oblige

Yours truly

Hudon Hébert & Cie

By Royal Warrant to Her Majesty the Queen
Dewar's Perth Whisky

By Royal Warrant to Her Majesty the Queen
Dewar's Perth Whisky

THAWING FROZEN FRUIT.

ACCORDING to the researches of Professor Muller-Thurgau, frozen vegetables are the least injured when care is taken to thaw them out slowly. He froze fruits of the same kind and quality, and as nearly as possible of equal size, and then placed them in lukewarm water, and another part in water at zero (the freezing point, 32 deg. F.), hung up a third part in a room at about 20 deg. (68 deg. F.), and a fourth in a place at zero. The results were briefly as follows: At a temperature of—5 to —7 deg. (23 to 19 deg. F.), the hardest kind of fruit remained uninjured, whether the thawing was slow or quick. With more sensitive kinds, or those that were somewhat over ripe, only those that were thawed in warm or cold water were injured, while those thawed in warm or cold air showed little or no evil effects. With yet more delicate specimens, the fruit thawed in water were completely killed, while those in the air were at most only partially injured.

Frozen fruit is thus not always ruined, but, if the cold be not too great, can be thawed out again and remain sound. If the cold be very severe, however, frozen fruit is quite spoiled and can in no way be saved. Between these limits there are degrees in which the fruit can be saved by proper treatment. As soon as it is perceived that the fruit is frozen, it should be warmed just enough to prevent any further freezing, for the more the ice forms in the fruit the greater is the damage. The warming should, however, be as slow as possible. To plunge them into cold water or to throw cold water over them raises the temperature suddenly, and hence is not in accordance with the prevailing views. For the same reason it will not do to handle them with warm hands. Frozen fruit is also very sensitive to pressure. If it is possible to warm the room where the fruit is lying, it is best to let it alone, otherwise it should be removed to a warmer place, without contact with warm objects and without pressure, and slowly thawed out.

If experiment shows that the fruit cannot be kept after slow thawing, then it should be kept in the frozen state as long as possible and eaten by degrees. If frozen apples be thrown into water and boiled at once, they cook as if they were sound and taste as well. But if left to thaw out first and allowed to stand a little they acquire by chemical decomposition a characteristic taste, and the cooking improves them little.

If large quantities of frozen apples are to be utilized, it is best to make them into cider before thawing. The taste and quality of the cider are in nowise impaired by the freezing if care is taken by warming the cider and providing storage room at 12 to 15 C. (58 to 63 degrees F.), that energetic fermentation will at once set in.—Literary Digest.

HONEY HINTS.

The Bee Keeper's Review prints some hints to honey producers and dealers, among which the following may be useful to grocers :

Don't buy honey that has stood in the open air, especially in a damp climate. The cappings of comb honey are very porous and affected by all stong-smelling and damp surroundings ; consequently, do not use honey that is kept near tobacco, salt or smoked fish or meats, candles, etc.

Don't buy honey in which any comb is immersed, for pure extracted honey does not need comb in it to deceive the eyes, for it appeals to the palate as well as the eye.

Don't use strained honey, as it is squeezed from the comb in which dead bees, larvæ, pupæ, the bee-moth's larvæ, and even worse, are present.

Don't leave your extracted or comb honey open ; cover it.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.

Pork Packers, OWEN SOUND

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.

The Strong Man . .

Needs to take care of his health and not wait till he gets sick. This can be done by keeping the system well nourished. A Cup of **Johnston's Fluid Beef regularly,** night and morning, will do this effectively.



Johnston's Fluid Beef 16 oz. Bottle $1.00.

A Bottle will make 50 Cups of Beef Tea.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G. F. & J. GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A DEMAND of assignment has been made upon F. Besner, butter and cheese factory, St. Justin de Newton, Que.

The stock of Honore Guay, grocer, Quebed, has been seized.

H. S. Eagleson, grocer, Ottawa, has assigned to W. A. Cole.

Samuel Desy, grocer, Montreal, has filed consent of assignment.

Louis Benmore, grocer, Belleville, has assigned to Martin LaRue.

L. W. Brissette, general merchant, St. Eustache, Que., has assigned.

A. Charbonneau, general merchant, St. Scholastique, Que., has compromised.

A meeting of the creditors of J. P. Blais & Co., Kamouraska, Que., has been called.

J. E. Walmsley & Co., wholesale grocers, Belleville, are offering to compromise at 30c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Jobin & Vaillancourt, grocers, Quebec, have dissolved.

The Union Dressed Meat Co., of Montreal, have dissolved.

F. W. Parker & Co., general merchants, Cache Bay, have dissolved.

Crerar & Watkins, general store, Forest, have dissolved. Clifton Watkins continues.

A. J. Sargeant & Co., general merchants, Mildmay, have dissolved. A. Moyer continues.

Lamplough & McNaughton, general merchants, Montreal, have registered a partnership.

W. W. and W. T. Oughred have registered a partnership in Marbleton. Que., to carry on business as general merchants under the style of W. W. Oughred & Son.

CHANGES.

Beaulieu & Pilon, grocers, Montreal, have sold out.

W. H. Pearson, grocer, Elgin, is retiring from business.

C. Langevin is starting a grocery store in Beloiel, Que.

Louis Benmore, grocer, Belleville, is giving up business.

Madame A. Yelle is starting a grocery store in Montreal.

A grocery store has been opened out in Montreal by P. St. Jean.

G. G. Steele, grocer and wholesale fruits, St. Thomas, has sold out.

Frank Heiman, hotel, Drayton, has been succeeded by Fred. Mabell.

A grocery store has been opened out in Montreal by Arthur Trudeau.

L. N. Jones & Sons have started a general store in Sweetsburg, Que. N. E. Vincent, in the same line of business, in the same place, has sold out.

A general store has been opened in Gretna, Man., by Freizer & Janzen.

G. A. Griffith, general store and lumber, Baldur, Man., has sold out to P. F. Curtis.

Robert Bell, general merchant, Scarboro Junction, has been succeeded by Everist & Son.

Cameron & Cassidy, general merchants, Port Elgin, is advertising giving up business.

W. F. Schooley, general merchant, Miami, Man., has opened a branch at Rosebank.

A. D. MacDonald & Son, general store, Arkona, has been succeeded by J. G. Brown.

Wilson & Rankin, departmental stores, Brandon, have sold Virden stock to G. H. Healey.

T. M. Tobias & Co., general merchants, Morden, Man., have opened a branch at Deloraine.

E. J. Brooks & Co., general merchants, Indian Head, Man., have opened a branch at Saltoun.

Joseph Picard, grocer and butcher, St. Catherine street, Montreal, has sold out grocery business.

W. N. McKay is starting a grocery store in New Glasgow, N. S. He bought out the balance of the stock of E. Collinshaw.

Dufresne, Mongenais & St. Charles, groceries and liquors, Montreal, have sold out St. Catherine-street branch to Oscar Tessier.

SALES MADE AND PENDING.

The stock of J. F. Beauchemin, grocer, Montreal, has been sold.

The stock of C. Vaudry, jr., grocer, Montreal, has been sold at 49c. on the dollar.

The stock of the estate of James Good & Co., grocers, Toronto, is advertised for sale by administrators.

The stock of A. J. Frechette, general merchant, Iberville, Que., has been sold at 37½c. on the dollar.

The assets of J. E. Deslauriers, general merchant, St. Anne de Bellevue, is to be sold by auction to-day.

The stock of the estate of J. White & Co., wholesale and retail wines, Windsor, Ont., is to be sold by tender.

FIRES.

J. L. Rogers, grocer, Gananoque, has been burned out.

The stock of J. Barsalou & Co., grocers, Montreal, has been slightly damaged by fire and water.

The stock of C. A. Chouillou & Co., importers of wines, etc., Montreal, has been slightly damaged by fire.

DEATHS.

Rufus J. Sweet, grocer, Halifax, is dead.

J. O. Girard, general merchant, Fraserville, Que., is dead.

J. W. Alliston, general merchant, Avondale, N.S., is dead.

W. G. Newton, general store, Port Hammond, B.C., is dead.

H. A. Planche, of H. A. Planche & Co., general merchants, Cookshire, Que., is dead.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

SAVE DOUBLE FREIGHTS

Shipments to Western firms which have then to be reshipped North, South, or East, can be economically handled by us.

Write for Particulars

BLAIKLOCK BROTHERS, - Montreal



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.



The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, Montreal.



OUR CORNED BEEF

Is and always has been decidedly individual. We started out with the idea of having something different from other people and that very difference has been our success.

Bear in mind that "Laing" goods will attract the best trade, pay the largest profit in the long run and prove the most satisfactory products you can handle.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 184-
IS THE BEST.

ASK FOR

MOTT'S



"Build to-day then, strong and sure,
With a firm and ample base."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-RECORD,
TORONTO
will bring you tenders from the best contractors

Metal
. . . Pomade
. . . Extract

White and Red,
All sizes in stock.

LAMPLOUGH & McNAUGHTON
59 St Sulpiee St.,
MONTREAL.

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

CURRENT MARKET QUOTATIONS

Toronto, Oct. 8, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

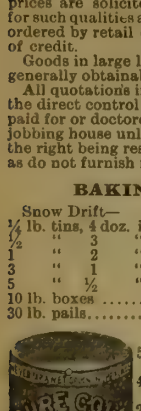
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
1 lb., ½ " " "	5 75
1 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins..	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.		per doz.
Pints, A (6 doz, per bbl)		$ 3 30
½ " B 9 "		2 25
⅓ " C 15 " "		1 25
Russet Paste. (3 doz. in box)		per gross
No. 1. In tins.....		$ 3 75
" 2. "		5 65
" 3. "		7 85
Russet Cream. (1 gross cases)		per doz.
No. 1. In bottles		$ 0 80
2. In bottles.....		1 60
3. "		1 90
4.		

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

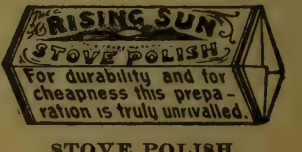
BLACK LEAD.

Reckitt's Black Lead, per box $1 15

Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.

Dixon's Carburet of Iron Stove Polish, 70c doz			per gr. 7 2
SCIENTIFIC STOVE ENAMEL.	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25





STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	35 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles....	1 25
Boston Brunswick Black, 8 oz. bottles....	1 75

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6. 3 strings	2 60
" 5, 3 strings	2 45

CANNED GOODS. per doz.

Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2s	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 30
Lobster, talls	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1.15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" ½'s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" ½s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 40	$1 50
" " " 2 "	2 40	2 55
Comp Corn Beef 4-lb. cans	....	....
" " " 6 "	7 75	8 25
" " " 14 "	16 00	18 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " ½ "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 60
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	$1 65

per lb.

Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb
Chocolate—	
French, ½'s—6 and 12 lbs.	0 30
Caraccas, ½'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.
No medical examination is required for our pension.
Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY
HEAD OFFICE, **Toronto, Can.**



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . .

ALL LEADING GROCERS KEEP IT.

ADAMS' TUTTI FRUTTI



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,
TORONTO, ONT.

	per doz.
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24
	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	....
" 1 lbs. " ..	....
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.	per lb.	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO





	per doz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream	
Family size, 4 doz. in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	
Quality thorough guaranteed	

MINCE MEAT . .

We are making an exceedingly fine article of old English (formula) Mince Meat, put up in 7, 14 and 28 pound pails. It will pay you to handle the " Bull's Head " brand.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. 7 FRONT STREET EAST, TORONTO. S. R. Parsons.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 r

FRUITS.

FOREIGN.	per lb.	
Currants—Provincials, bbls	0 03¾	0 03⅞
" " ½ bbls	0 04	0 04⅛
" Filiatras, bbls	0 04	0 04⅛
" " ½ bbls	0 04⅛	0 04¼
" Patras, bbls	0 04¼	0 04¾
" " ½ bbls	0 04½	0 05
" " cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 07½	0 08
Dates, Persian, boxes	....	0 05½
Figs—Eleme, 14 oz.	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" tape	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04	0 05
" Fine, off stalk, new	0 06¼	0 06½
" Selected	0 06¾	0 07¼
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	....	....
" Malaga—		per box.
" Dehesa Clusters	3 75	4 00
Lemons—Maoris and Sorrentos	4 50	6 00
Oranges—Jamaicas	4 50	4 75
" " per bbl	7 00	7 50
DOMESTIC.		
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 07

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
1 " " Red, "	90 95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 39 0 41
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 44 0 45
Boiled, "	0 47 0 48
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.
(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "	....	16 50
Ex. Special jorums "	....	15 50
In Wood—Special, 5 o.p., per Imp. gal.		4 50
Extra Special, proof, "		4 75

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	c. per lb.	
Granulated	0 04	4 10
Paris Lump. bbls. and 100-lb. boxes	0 05⅜	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅜	0 05½
Powdered, bbls	0 05⅛	0 05¼
Very bright refined	.....	0 03¾
Bright Yellow	0 03⅜	0 03½
Dark Yellow	3 10	3.25
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

WANTS ..for.. October

STARCH

BRANTFORD STARCH

THE QUICKEST SELLER

* The Brantford Starch Co., Ltd., - - Brantford, Ont.

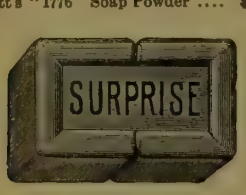
Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

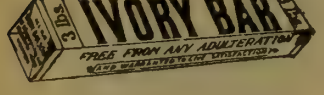
Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70 cents, cost	50	cents.
No. 2.	" 50 " "	35	"
Mixed.	" 40 " "	30	"

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red lable, retailed at 50c	0 36
Gold label, retailed at 60c	0 44
Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, ½ lbs. retailed at 26c	0 21

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross		$ 2 00
" 10 " "		1 10
" 2 Tiger, "		5 00
" 4 " "		2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

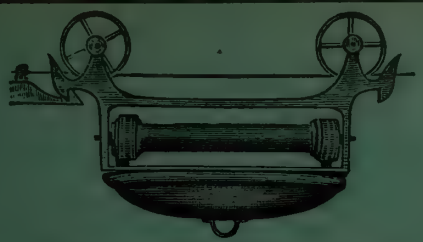
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

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Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



Salt for Winter Use

If you want to supply your farmer customers with a Salt that is especially adapted for curing meat, you will give them

WINDSOR SALT

The only Salt made by the **"VACUUM" Process** in Canada. It is used by nearly all the large meat packing firms and gives the best results. Send us an order for a car.

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

Fruit Jars

We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, OCTOBER 16, 1896. No. 42

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Announcement

We desire to advise the trade that we have put in a full stock of Helmet Brand Canned Meats prepared by Armour Packing Co., Kansas City. These goods have achieved a high reputation throughout the United States and abroad.



We shall also be pleased to fill orders for White Label Soups in many varieties, each guaranteed absolutely correct.

HUDON, HEBERT & CIE., Montreal

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle



The Best Pickles Made

Bear this signature:

"Elizabeth Lazenby"

and style of bottle as in cut.

The most delicious Sauce you can buy is

"Stower's Peptonized Lime Fruit Sauce"



DON'T BUY INFERIOR BRANDS OF

Castile Soap

that spoil in your warehouse, but buy

"LE LION ROUGE"

GENUINE

MACARONI

Bears this name

P. CODOU

ONLY

Finest Quality

Manufactured

Fry's

Chocolates And Cocoas

BEST VALUE FOR THE MONEY

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery"—Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London

ESTABLISHED 1796. 8 LIME STREET E.C.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

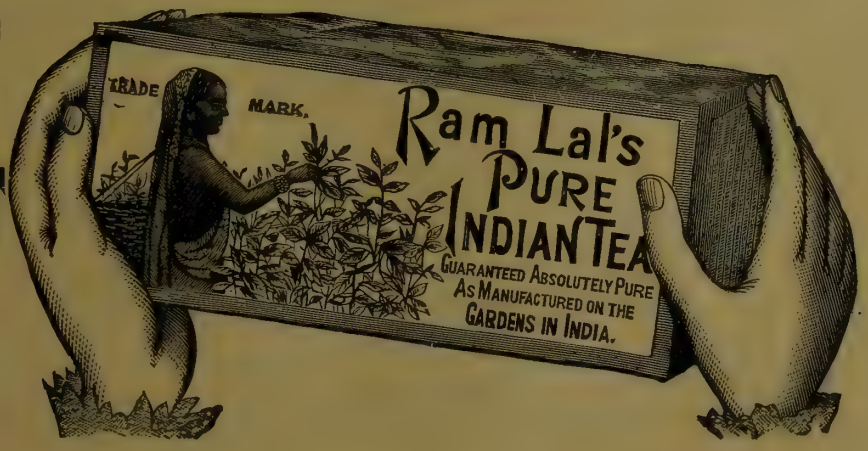
AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS HAVE COME TO **STAY**

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME Eastern Agents MONTREAL

THE E.B. EDDY COMPANY LIMITED
FOUNDED
LUXNO
1851
HULL CANADA

Our Paper Bags are made of Manilla----all Manilla----not the Manilla as it is known in commerce, but the best rope Manilla.

Examine our famous square-bottom grocery bags.

Test and compare their tensile strength.

The E. B. EDDY CO. Ltd.

HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston, Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

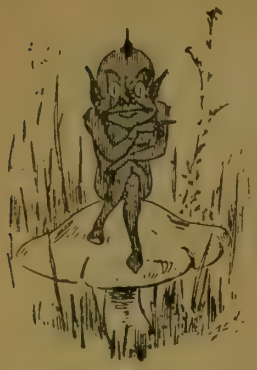
DR ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says :

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.



Please Your Customers

In a Tea

They are more particular in this regard than any other. Supply them with a superior article, suit their tastes exactly—and their confidence is yours, and general business as well. Sell a consumer one of our Standard Blacks, and it means a repeat order. That's what you want.

Rich, heavy-bodied, delightful liquors; every package guaranteed up to a certain high quality; always satisfying, always increasing your trade.

Dalu Kola **Morning Luxury**

The Globe

Imperial **Russian**

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.



Raisins, Currants and Figs

Our purchases this season were made at a very opportune time, since which the market has advanced steadily. The goods purchased are the highest qualities in each grade, put up by the best packers.

Large shipments of inferior goods are coming to Canada and will doubtless cause much dissatisfaction to buyers.

We have over 25 car loads on the way of such goods as Arguimbau's and Trenor's Valencias, and Haycastle and Paradise Currants, all purchased at the lowest point. We are therefore in shape to please you both in quality and price. We are the largest dealers in Currants in Western Ontario. The reason is quality.

W. H. GILLARD & CO. Wholesalers Only **HAMILTON**

We Sell GILLARD'S NEW PICKLE and GILLARD'S NEW SAUCE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, OCTOBER 16, 1896 ($2.00 per Year) No. 42

DROPS FROM THE EDITOR'S PEN.

THE black rod which the Dominion Government proposes to do away with is not the rod to spare which spoils the child. To spare this rod would mean the spoiling of many dollars.

—

Get wisdom if you would get business.

—

Business is never fickle to those who are faithful to it.

—

Unless trade is pushed along it will not make progress.

—

Customers are not caught and kept by clap-trap trading.

—

It is better to be without money than to be barren of a good name.

—

Push goods; but do not push them on to people who do not want them.

—

It is better to have a slow and honest clerk than a quick and dishonest one.

—

It requires action to extinguish a blaze; but inaction will extinguish a business.

—

He who would have a business of his own must first have a mind of his own.

—

In returning goods, be sure you are right. If you are not sure about it, don't go ahead.

—

It is one of the easiest things in the world to be a "Daniel"—when everybody else is.

—

Do now what you have to do. To-morrow another duty will demand your attention.

—

Window displays should bring people into the store as well as attract them to the window.

—

Business men should learn how to hold their tongue as well as to hold their trade. Men have lost their trade because they have not been able to hold their tongue. The tongue is sometimes an unruly partner.

—

The Cubans are not producing much sugar, but they are still "raising cain" in quantities.

—

A man lowers himself in the estimation of his friends just as in proportion he rises above his job.

—

Keep up with the spirit of the age and you are not likely to be haunted by the ghost of adversity.

—

A fish may catch a mackerel, but "small ways" in the commercial world will not catch much business.

—

It is all right for the grocer to sell tobacco, but it is all wrong for him to chew it—in business hours at any rate.

—

A little speech in a clerk is a good thing, but over-much of it, like a surfeit of any good thing, is nauseating.

—

A man has to work his way to success with fear and trembling, but faint heart is no part of the arrangement.

—

It is, no doubt, a difficult thing to do a cash trade; but what in this world that is worth doing at all is not difficult?

—

Friends are jewels and cannot be picked up every day; enemies are stones which can be gathered as frequently as desired.

—

When a merchant keeps his window well dressed he covers himself from the contempt of people who are particular in this respect.

—

"Business is business, as you know," is a phrase that is being quoted a great deal just now by the political press. It is to be hoped that politicians of all shades of politics are discovering that business is business.

—

All men are not unprincipled by any means, but it is a good principle nevertheless to have all agreements of importance put in writing.

—

While a merchant should know his customers in order that he may be successful, it is essential that he should first know himself.

—

Most statutory enactments can be driven through with a coach and pair, but verbal agreements can be driven through with a four-in-hand.

—

Passions not ruled in youth will lead their owners into harsh slavery in the days when they should wield the sceptre and not wear the chains.

—

Every new member added to a business men's association is an additional spoke and a source of strength to the business wheel.

—

As the seed sown by the farmer bringeth forth its fruit in season, so the seeds of knowledge which the young man soweth will in due season fructify to his gain.

—

The longer a young man neglects to use the ability he has the harder will it be for him to exercise it should the day ever come when he can sum up enough energy to undertake the task.

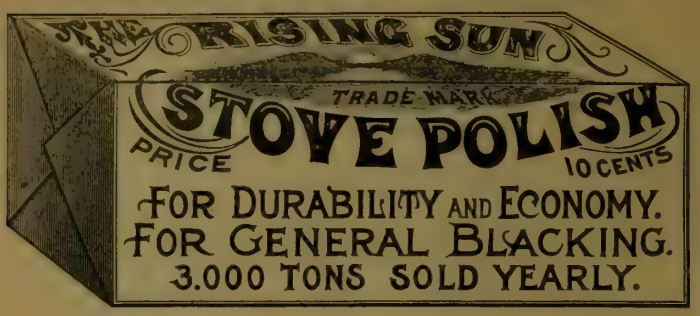
—

I am told that the speech of J. S. Boddy, merchant of Bradford and Warden of Simcoe County, at the Gaudaur reception at Orillia, was a model one: it had Bod(d)y and eloquence.

—

It is as easy as winking to drive customers from the store, but it requires much ingenuity to bring them there; all of which goes to show how much care there should be on the part of merchants and clerks.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

THE GROCER WHO GUARANTEED.

I HAD a talk the other day with a grocer who had a grievance, says a writer in Grocers' World. He found a sympathetic listener in me, and he simply poured out his tale of woe until there was nothing left. Between ourselves, I have more tales of woe emptied out on me than any other man I ever met. There seems to be something rather easy about me.

This grocer who had a grievance had been led a few months ago to guarantee everything he sold, not only to be in good condition, but to give satisfaction. The measly way in which the thing worked constituted the subject-matter of his grievance.

"I believe guaranteeing is the best way yet in most lines of merchandise," he said, "but I certainly made an awful fizzle of it. I don't believe it pays a grocer to guarantee things, for groceries are peculiarly a matter of opinion. A thing may be of first-class quality and may suit one man perfectly, while it tastes like the mischief to another. All the same, if you've made a guarantee, you've got to take it back."

"What did you guarantee, anyhow?" I asked.

"Everything."

"I don't see why it oughtn't to work," I said. "If you got the same guarantees from the people you got the goods from, you'd be protected all right enough. That would let you out."

"But the jobber won't give me any guarantee like that. He'll guarantee the goods to be perfectly pure, and of a certain quality, but he won't guarantee that they'll suit the peculiar taste of my customers.

"Now, there's butter," he continued. "I sell the best creamery print butter in this town. It's perfect butter. I guaranteed it to give perfect satisfaction. An old maid up this street here got a pound of me, ate about a quarter of it, and thought she noticed a funny taste about it, and trotted it back. I tasted it, but it was as good and sweet as any butter ever made. But do you think I could argue with that woman? 'You guaranteed that butter to give satisfaction,' she kept a-sayin, 'and it don't do it. Now, I want other butter for it.'"

"What did you do?" I asked.

"What did I do? Why, I only gave her another pound for it and used the three-quarters of a pound she brought back on my own table. And do you know, that old nuisance brought three pounds of butter back that way? She'd eat a big piece off 'em and then find something wrong, and back the butter came. I couldn't do a thing, for there was that measly guarantee. I was afraid to withdraw it, for I thought that would attract attention, so there I was.

"There was another case," he said, after a moment. "I had a couple of barrels of vinegar here, pure apple stuff, as nice as any I ever had in the store. It was sharp, that's all. Well, Mrs. Smith up here gets a gallon of it and takes it home. The next day she brings it back, and said it nearly took the skin off her husband's throat. Some of it had been used. I had to take it back. What could I do. It was guaranteed to give perfect satisfaction.

"No, sir," reiterated the grocer, "the grocer who guarantees his goods to give perfect satisfaction is a fool. All he can do is to guarantee them to be pure and of certain grade. If the people don't like 'em, let 'em get something else after that's gone. It's not the grocer's fault."

"I should think in such things as eggs you could guarantee all right," I said, "a fresh egg is sure to give satisfaction. The taste isn't considered if it's fresh."

"Eggs nothing!" exclaimed the grocer, "they're the very worst things a man can tackle. I guaranteed my eggs, too. The farmer I got 'em of told me if I found a bad one among 'em he'd give me two for it, so I guaranteed every egg I sold in the same way; that is, I offered to give two fresh eggs in exchange for every bad one found. Well, do you know, they nearly swamped me. The farmer had worked me. He was just about to move away, and I didn't know it. He had a lot of old eggs that weren't worth 5c. a dozen, and he simply worked them off on me. I always had a big egg trade, and I bought a whole lot of 'em. For a week the store was full of people claiming two eggs for every bad one. Out of a dozen, nine of them would be plumb bad. I gave away 100 dozen good eggs simply as forfeits for them bad ones, besides those I had to replace the bad ones with. Why it did my reputation more damage than almost anything else you could think of. You needn't laugh about it!"

"Did you go for the farmer?" I asked.

"Go for him! You bet I went for him, but he was gone and I got nothing. It was simply my loss. If I'd got him, though, I had a basket of them bad eggs saved up for him. I'd a showed him what was what.

"It's just as I say," went on the grocer. "The grocer's liable to get slipped up on by everybody. He can tell the quality of some goods, but only of a few. Then so far as the perfect satisfaction is concerned, he can never tell, no matter how good his goods are, whether they're going to satisfy the customer or not. If he gives 'em a chance to come back on him they'll do it every time. No, sir, no more guarantees in mine, thank you."

CREDIT AND CASH.

The department store has succeeded in part through the advantages of the cash system. Purchases upon an enormous scale have been made possible through a ready command of money. Goods have been sold at manufacturers' prices by the department store, but not without profit, since the merchant has received the usual trade discounts for cash. In this way the department store has been able to maintain its reputation for "bargains," and unless the ordinary merchant can place a greater part of his business on the cash basis, this reputation must increase rather than diminish. It is idle to attempt to persuade people not to trade with these stores upon the grounds of public policy, for, unfortunately, where monetary interests are concerned, such arguments carry little weight.—Commercial Journal, Chicago.

Now in Store

New "Choice Clusters" Malaga Raisins.
" Valencia Shelled Almonds.
" Crosse & Blackwell Candied Peels (tins or boxes.)
" Fine Off-Stalk Valencias, Arguimbaus.
" Selected " "

JAMES TURNER & CO., HAMILTON,

CONTROLLERS OF

Ram Lal's Pure Indian Tea

Mascot Blend—in tins or packages—Golden Age Blend.

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

STATE OF THE CUBAN SUGAR INDUSTRY.

APART from the rebellion the main industry of Cuba, the planting of cane and its manufacture into sugar, is in a desperate condition, writes a correspondent of The Times, under date Havana, July 11. In 1894 the world's production of sugar was 8,100,000 tons, 4,975,000 of this being obtained from beetroot and 3,125,000 from cane. Cuba produced 13 per cent. of the total amount. For 1896, in Cuba, the total of the crop just now finished is only 200,000 tons, or say, 2½ per cent. of the world's production. It would be very natural to suppose that the price of sugar would rise as a consequence of the shortage in Cuba. But such has not been the case, and the value of sugar is to-day lower than when the estates in this island were in full work. The cause of this extraordinary state of affairs lies in the increased production of the beet sugars under the bounty-fed systems in vogue on the Continent of Europe. In Cuba the average cost of production is about £9 sterling a ton, including all charges up to the time of shipment. The present value in Havana is a trifle under £9 sterling a ton. Hence it is that the position of the sugar planter is such a desperate one. If with absolute peace the estates cannot pay their way, how much less can they hope to do so in existing circumstances. Moreover, the future offers small hope of improvement: Without Cuban sugars the supply is sufficient for the world's consumption: the revival of the industry in Cuba means another 800,000 tons thrown on the market—in other words, the supply being greater than the demand by this amount. It is a logical deduction to anticipate a further fall in prices as soon as it is known that peace is assured and the Cuban sugar mills are once more enabled to work without let or hindrance. With such prospects the owners of Cuban sugar estates can have small hope of obtaining sufficient credit to allow them to make good the damage done by the rebels. This brings the inhabitants of the island face to face with a problem not easy to solve. Nine out of every ten people in Cuba, either directly or indirectly, obtain their means of livelihood from the sugar industry. The ruin of this industry means the ruin of the majority of the merchants, estate owners, brokers, retail dealers, farmers, and, in fact, nearly everybody. The laboring classes will have no work, and widespread distress must ensue. People talk of the necessity of growing other products, such as coffee, cocoa and fruits. But the main industry of the country cannot be changed in a few months, and a period of intense suffering must be undergone for some considerable time after peace is restored. If Cuba, by purchase or other means, became a state of the American Union, much of the misery above indicated would certainly be avoided. There would no longer be the 40 per cent. protective duty against the Cuban sugars in the American markets, and, even with lower prices, the margin for profit to the grower in Cuba would be greater than at present. The consumption of sugar in the United States is between 1,500,000 and 1,600,000 tons. Cuba, under stable government, a free market in the United States and assisted by American capital and enterprise, could easily produce sufficient to supply all the requirements of the American people. Under such circumstances the sugar industry may revive; but if left in its present condition under Spanish rule or subject to the uncertainties of a Republican Government by the Cubans, there is little or no hope for its rehabilitation.

THE PHILOSOPHICAL HEN.

After the serpent had swallowed all the eggs in the nest, he came to the conclusion that he might as well take his nap right where he was.

And the hen came back.

"This," she said, cocking her head to one side, "this is what I get for eating all those brandied cherries this afternoon."—Cincinnati Enquirer.

EGG CASES MADE OF PINE.

A writer in The New York Produce Review objects to the use of pine wood in the manufacture of egg cases because of its liability to impart a bad flavor to the eggs. When eggs come out of a cold refrigerator car into a warm atmosphere they become damp—often wet—from condensation; so does the case itself. This causes the pine to emit a strong, pungent odor which taints the eggs. The same effect is noticed in damp and muggy weather.

We have observed a number of instances lately where eggs in pine cases have been returned from buyers on the ground that they were "tasty," though apparently fresh and sound. Investigation has shown that the trouble was due entirely to the absorption of the pungent pine aroma from the wood.

For holding in ice house the pine case is absolutely tabooed; and even for ordinary use in marketing stock for current demands it is a detriment under any but the most favorable conditions. It is best to pack stock in such a way as to give it the benefit of every outlet, and so as to avoid all accidents.

The white wood case is far the best case made and should be universally adopted, at least for packing stock of first quality. A white wood case with medium fillers and a No. 1 filler as top and bottom layer, is free from objection, and if properly packed should prevent many of the losses which often harass the less careful packer.

HAS HOP POLES FOR SALE.

Editor GROCER, — Kindly inform me through the columns of your next issue if there is any sale for hop poles, as I have a quantity to offer; can make them any length; and what are they worth delivered at station? Shall be pleased to receive inquiries for them.

Yours, etc.,

H. G.

[REMARKS: Can any of our readers supply us with the desired information?]

THE EDITOR.

"Camellia"

is known as the finest pancake flour on the American market. It has **earned** its reputation. **Unequalled** for making delicious pancakes. Every live grocer should sell "Camellia." **NOW** is the time to order.

THE DAVIDSON & HAY, LTD.

Wholesale Grocers. TORONTO.

Quality—Confidence—Quality

and Accuracy is a good word, too. The retailer who combines these virtues as principles upon which he runs his business, is bound to get business, and better still—to hold it, steadfastly.

Quality—Pan-Dried Rolled Oats (the highest). The Confidence of your Customers—Pan-Dried Rolled Oats. Accuracy—Pan-Dried Rolled Oats (they do not slide up and down the scale of varying goodness)—Quality Counts.

From Manufacturer to Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

HALIFAX TRADE GOSSIP.

OUR market seems to have "that tired feeling" this week. The continued bad weather has had a depressing effect. Still there is a fair amount of business on the move, which is principally confined to apples and fish, both articles being exported in large quantities.

The steamer Laurada took to London on Monday last 400 cases of canned apples, 8,268 bbls. apples, 716 boxes cheese and 1,078 cases lobster.

There have been no arrivals of molasses since last report. Some 60 puncheons have been sold on St. John's, Nfld., account. Quotations are: St. Croix, 27c.; Rorto Rico, 20 to 30c.; Trinidad, 27c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c.; St. Kitts, 25c.

As the weather grows colder the price of eggs advances, and this week we have shippers quoting 13c. Case lots to jobbers are worth 15c.

Cheese is showing a little activity, having advanced ½c. The quotation now is 10½c.

There is a splendid demand for good butter, especially prints, and the article has gone up a notch. Good print, in cases, is quoted at 21c.; tub, creamery, 20c., and dairy, 18c.

The market is well supplied with green fruits of all kinds. Apples continue to sell low, being auctioned at 40c. upwards. Plums are getting scarce, they are selling at 35c. per basket.

Game and poultry are coming in freely. Moose meat retails at 15c. Rabbits are plentiful at 25c. per pair and partridges are scarce at 40c. per pair. Geese sell at from 50 to 60c. each; chickens, 40 to 50c., and fowls, 40c. per pair.

The provision market has been weak durins the past few days. Choice heavy beef is selling at $7; light choice, $6, and light from $4 to $5. Lambs are very low, selling at $1.45 to $2 each. Fresh pork is quoted at 5 to 5½c. Veal is scarce at 5c. P.E. Island mess pork is quoted at $12.50 to $13. Leaman's mess is quoted at $12. Canadian plate beef is quoted at $9.75 to $10.

So far only three Island schooners have arrived with produce, but they will be along plentiful enough by the end of the month. Potatoes are selling from schooners at 30c., and turnips at 25c.

Owing to the limited stocks the price of flour has advanced in keeping with millers' quotations. The flour market is steady, but cannot be pronounced brisk. Quotations are: "Ogilvies" or "Five Roses," $4.95; Ontario-made Manitobas, in wood, $4.20 to $4.30; Manitoba shipments, in sacks, $4.25 to $4.40; Ontario and Manitobas mixed, for patents, $4.20 to $4.40; 80 per cent. patents, $4.15 to $4.45; 90 p.c. patent, $4.05 to $4.10; low grades, $3.35 to $3.65; oatmeal and rolled oats, $2.95 to $3.10; cornmeal, $1.95 to $2; middlings, per ton, $15 to $16.50; shorts, $15 to $16.50; bran, per ton, $14 to $14.50; white oats, per bushel, in sacks, 30c.; cottonseed meal, per ton, $22 to $23; oilcake meal, per ton, $22 to $23; hay, per ton, $11 to $11.50; split peas, $3.15; pot barley, $3.50; white beans, per bush., 95c. to $1; No. 1 chopped feed, per ton, $17 to $18.

Considerable codfish is coming in and buyers have more than they can handle this bad weather. It is reported that New York buyers have bought up all the floating stocks of alewives in St. John, N.B. They are very firm on this market. There is an advance in salmon of fully $2 per barrel. There are large receipts of West India herrings, and the price is declining rapidly. Fully 1,000 barrels have arrived during the past ten days. Owing to bad weather prevailing, no new bank fish have as yet arrived. Dealers are quoting $2.50 for small, and $3 for large, as the market value. Lunenburg merchants are reported as paying $2.75 tol quol. Fat herrings are very scarce and in demand. All the late catches of herrings are only suitable for West India markets. Quotations are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.25; haddock, $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1.25; Labrador, No. 1, $5; do., No. 2, $3.50; No. 1, large, fat shore, $3.25 to $4; alewives, $3; mackerel, No. 3, large, $8 to $8.50; salmon, No. 1, $15; No. 2, $13; No. 3, $12.

SUGAR MILL WANTED

Second-hand. Write at once giving particulars and price wanted. Address

THE CANADIAN GROCER, TORONTO



Your Customers Should Know These Biscuits.

For they have been the best Fancy Biscuits on the market since they were first introduced—and they were the first.

That they have retained the favor of Her Majesty Queen Victoria for the past fifty years, is sufficient proof of their high quality. If you don't keep them you are losing good custom—if you do keep them you know what an acquisition they are to a grocer's stock.

Sole agents for Canada

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MONTREAL.

IT'S A QUESTION OF MERIT

We have built our business on the merit of the goods we handle.
That is the only way a good business can be built.
After your business is in a prosperous state, if the quality of your goods is not still of the highest your business will collapse like a house of cards.
The goods we handle are of the highest quality.
They're the goods for up-to-the-hour grocers to put on their shelves and counters.
The goods that never fail to win approval and ready sale on their merits.

CROWN BRAND FLAVORING EXTRACTS

Made in forty different flavors—pure rich—strong. We know—we make them. Good cooks know these flavors and will have no other.

MACK'S DOUBLE STARCH

Stiffens, cleanses and glosses without any additional preparation—contains in itself starch gloss, borax, gum and wax. A time saver to housewives—a quick seller for dealers.

LORIMIER'S WORCESTER SAUCE

Made from the purest materials—sure to become a household favorite when once it is tried. Put up in half-pint and pint bottles.

ROBERT GREIG & CO.

SOLE AGENTS FOR CANADA

MONTREAL.

Foreign Fruits For Home Tables

We have just received a shipment of fine **Malaga Raisins,** Imperial Cabinet and Choice Clusters. They are of the new crop. We have also received a choice lot of **Prunes d'Ente,** in 25-lb. boxes. These goods are rich and delicate, and stand the test of the family table. In canned goods we have a stock of the best known brands of **Blue Berries.** Write for quotations. We are keeping prices down so there is a good margin for the trade.

LAPORTE, MARTIN & CIE.

72 to 78 St. Peter St. **MONTREAL**



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "**ROSE BRAND**"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

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THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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THE ST. LAWRENCE ROUTE LIBELLED.

FRESH interest has been awakened in the proposed fast Atlantic service by the publication of an article upon the question from the pen of Mr. Sandford Fleming. Briefly, his contention is that the St. Lawrence route is unsuited to such a service because of fogs and icebergs which beset it.

Against a fast Atlantic service in itself he has nothing to say. That which he raises his voice against is merely the summer route. He evidently desires the service, but he prefers Halifax for the summer as well as the winter port.

THE CANADIAN GROCER has persistently advocated the establishment of a fast steamship service between Canada and the United Kingdom. But we have not been the advocate of any one port as the terminus on this side of the Atlantic. All we want is a fast service and that the best port shall be selected as a terminus.

At the same time, however, we are sufficiently interested in the St. Lawrence route to protest against the libel which Mr. Fleming has uttered against it.

There is an ice belt through which steamers using the St. Lawrence route have to pass, but vessels running from Liverpool to New York pass through this same belt.

The very current that brings ice past Newfoundland continues on down the Atlantic, skirting the American continent till it strikes the Gulf stream, with which it assimilates and turns across the Atlantic to the British Isles.

As for fogs, they are common to the North Atlantic Ocean, and they occasionally hover around the entrance to New York harbor as well as the mouth of the St. Lawrence. It is common to read a despatch from New York to the effect that "ss. Blank is anchored off the harbor waiting for the fog to lift." And newspaper readers will remember with what amazing frequency some of the big Atlantic greyhounds ran ashore while entering the New York harbor last spring. But there was no talk of that route being unsafe for fast steamship lines.

These assertions regarding the navigation of the St. Lawrence are not new. They have been more or less in evidence ever since the continent was inhabited by white man. And it is not such a great while ago, judged by the life of man, that the question of the navigation of Canada's great waterway to the interior was as debatable as is that to-day relating to the feasibility of the Hudson's Bay route. And it is evident that all the pessimists are not dead yet. Mr. Sandford Fleming is a clever man and a great engineer, whom Canada is proud to own. But his opinion as to whether the St. Lawrence route is safe or not is entitled to no more weight than that of any other intelligent man who has studied the question. This is a question more of utility than of engineering skill. But even in engineering matters, engineers have not been always the best judges. Engineers, for instance, said it was impossible to build a line of railway across the Canadian Rockies. But the line has been built. And now it is proposed to build another line via the Crow's Nest Pass, while the question of engineering difficulties is no more heard than if it was merely proposed to carry a line across a portion of the prairie.

Against the utility of the St. Lawrence route for freight traffic Mr. Fleming has nothing to say. He commends it, in fact. And if for freight, why not for steamers that carry passengers as well as freight? When they are groping their way through fog banks steamers of the greyhound type and steamers of the poodle dog type are both in the same class. They are both moving as slowly as they can. In clear weather it is different; but in clear weather they can see.

It is conceded by all that a fast Atlantic service must have accommodation for freight as well as for passengers. What the relative capacity of the one to the other shall be is not a question at issue just now. It is enough to know that these boats must carry freight. It follows, however, as a fast boat will be mainly a passenger and mail boat, that the freight cannot be of such bulky material as grain, cattle, lumber, etc. It will perforce be produce, such as cheese, butter, eggs, dressed meats, etc., which the sooner it reaches the British market the less likely will it be to suffer from loss either on shipboard or from fluctuating markets.

Now, besides the need of a quick passage for these goods, it is also desirable that the freight rates should be as low as possible. And this could naturally be more obtainable by a line of steamers which ran six or eight hundred miles into the interior of the country than were the terminal port on the Atlantic and the rail route lengthened by several hundred miles.

TARIFF AND REAL ESTATE.

REAL estate dealers in Montreal are finding the market more or less depressed owing to the uncertainty of tariff legislation. That city has so many industries that depend upon a protective tariff for their existence that any sharp changes would have a serious effect on the citizens generally. As we have before pointed out, the result of the elections cannot be taken as a condemnation of the protective policy. Hundreds of protectionists voted for the Liberal party on the strength of their leader's promise that he would not make any material change in the tariff, and because they were thoroughly disgusted with the rotten administration of affairs by the ward politicians who controlled the Conservative party.

Tariff and other business questions should be lifted above the field of party politics. The Liberals might have done so in 1878, and again in 1882. They might have announced that "while they did not agree with the principle of protection, still as the great majority of Canadians were in favor of it they would give it a fair trial of 10 or 15 years, and assist the Government in framing a just tariff." Had the Liberals done this the Conservatives would never have continued to bleed the manufacturers as they have done to keep them in power.

The Liberals now have an opportunity of taking tariff and other business questions out of the political arena. Let them no longer be party questions. Why should not the whole matter be referred to a capable commission representing all interests? There are some industries which we pretty well all agree should be encouraged, while there are others on which some think the tariff should be reduced. Unless some such course is taken business affairs will be unsettled, as they are and have been for years in the United States, because the tariff has been a party question.

FOREIGN DRIED FRUITS.

Speculative business is not always good business. But there are times when it is not always best to make this a hard and fast rule.

At the present time the general condition of the foreign dried fruit and nut market is of such a character that retailers throughout the country would be best studying their

own interests by at least well assorting their stocks. Those who can afford to do so ought, it seems to us, to lay in their season's supply as soon as possible.

One thing is certain: the later shipments in most of the staple lines are costing more than the early shipments, which is likely to result in short supplies in some instances.

During the past week, Valencia raisins have advanced 2s. per cwt., and the crop is undoubtedly short. The crop of Sultana raisins is about 10,000 tons less than a year ago, namely, 23,000 tons against 33,000 tons last year. Figs have advanced something like 40 per cent. since the opening of the market, and the advance in filberts is about 35 per cent. Currants, too, are strong and advancing. A few days ago there was a reaction of 3d., but on Monday this was recovered, according to cable despatches.

Stocks of Valencia raisins in Canada are still bare, but the first direct shipment ex ss. Avlona, due next week, will put them in fairly good shape for the time being.

TWO GOOD AGENCIES OPEN.

The representative of a leading manufacturing firm has asked THE CANADIAN GROCER to give him the name of one firm in British Columbia and another in New Brunswick to sell their line to the trade.

The agency is a desirable one to handle in connection with other lines being sold to the grocery trade.

Any of our readers who are open should write us at once and we will present their names to the firm in question. Address replies to our Montreal office.

BOMBARDING THE GOVERNMENT.

AT a meeting of the Peterboro Board of Trade held on Monday evening the following resolution was adopted:

That in view of the proposed revision of the tariff and the consequent unsettlement of prospective values of nearly all classes of merchandise, it is the opinion of this board that the Dominion Government may, with great advantage to the mercantile, manufacturing, and agricultural interests of the country, adopt and at once announce as a part of their policy the maintenance of the rates of duties now imposed under the existing tariff for a period of (say) six months after the adoption of the proposed revised tariff by the Dominion Parliament.

That a copy of this resolution be forwarded to the Premier, the Ministers of Finance and Trade and Commerce, and to the several Boards of Trade throughout the Dominion, and that a committee be named by the president, who shall have authority to take such action as they may deem expedient to press this matter upon the immediate attention of the Government

This is a resolution adopted by a business organization, and is along the lines which THE CANADIAN GROCER has been advocating for some time.

If the Government is wise it will act upon these suggestions without delay, and not do as its predecessors in office too often did—ignore the advice of the business men of the country.

EXCITED JAPAN TEA MARKET.

FOR some time the tea market for Japan growths has been gathering strength; but during the week there has been a sudden development in this respect.

This suddenly increased strength had its origin in the United States, but it has spread to Canada, with the result that prices in both countries have appreciated considerably. On the Toronto market the representatives of shipping houses in Japan have advanced their prices a cent per pound, and at this advance they have been doing business.

Readers of THE CANADIAN GROCER have for some time been aware of the strength of the Japan market on account of the shortage, estimated all the way from seven to ten million pounds, and according to latest advices, the conditions in that country are getting worse rather than better. A steamer which arrived at Yokohama on Monday last brought the news that this season's exports have aggregated scarcely half that of last year, and now, when the demand is improving, the floods are interfering with the shipments. According to the latest Japanese papers only 353,000 pounds of tea were brought to Yokohama between Sept. 1 and 15. This shows a decrease of 530,000 pounds in comparison with the latter half of August. The shipments to the United States are, however, expected to be large during November, as large quantities of tea are expected to be received at the Japanese coast cities during the next few weeks. A letter received in Toronto this week under date of Yokohama, Sept. 23, stated that the available stock of tea had been greatly reduced, and that prices were $1 per picul higher than a month ago.

In the meantime, the market in the United States is strong and excited. The immediate cause of this appears to be the trade improvement in that country, and the realization that supplies are likely to be scarce, while the merchants have been buying but sparingiy owing to the fear of a financial crisis.

In Canada we are, of course, not interested in the Japanese market to the same extent as is the United States, because that country draws the great bulk of the tea it consumes from Japan, while we, although using a great deal of that tea, do not do so to the same relative extent as our neighbors to the south.

JOHN F. YOUNG DEAD.

For the second time within two months death has visited the Front street commission men. First it was Mr. W. Ryan who was called away, and now a fellow business man doing business in the same block—Mr. J. F. Young—has passed away. Mr. Young's death took place on Wednesday at Minden, Ont., where he had gone in search of health. As in Mr. Ryan's case, so in his, death was caused by diabetes.

TORONTO GROCERS' ASSOCIATION.

THE attendance at the regular meeting of the Retail Grocers' Association of Toronto, held in St. George's Hall, on Monday night, was small. President White was in the chair.

The question of holding an At Home was briefly discussed, but action in the matter was deferred.

The question of sending delegates to the meeting of the newly organized Retail Merchants' Association was introduced by Mr. W. J. Sykes. The meeting expressed sympathy with the objects of the organization, and Messrs. White, Roberts and Sykes were deputed to attend the meeting in question and report to the association.

Mr. Gibson wanted to know if the Baseball Committee had yet made a report.

Mr. Sykes, in reply, stated that the total expenses of the committee for the season were $15.95, leaving a balance of $4 to be returned to the association. The team had not been defeated during the year, "and," added Mr. Sykes amid much laughter, "we have in the way of stock, three gloves, three bats and a ball—which needs to be covered."

On motion of Mr. Gibson, seconded by Mr. Frank Johnson, a financial statement regarding all the funds of the association was ordered to be prepared for the next meeting.

Mr. Gibson complained that some of the pictures which had been presented to the association by different wholesalers and manufacturers had not yet been hung on the walls of the room.

"I move," said Mr. Roberts, "that a Hanging Committee, composed of Mr. Gibson and Frank Johnson, be appointed." Amid the laughter which followed Mr. Martin McMillan seconded the motion, which was carried unanimously.

Mr. Sykes suggested that the recording secretary be instructed to engage a photographer to take a flash light picture of the members of the association at the next meeting. The suggestion was concurred in.

The secretary was instructed to convey resolutions of condolence to the families of two deceased members, Messrs. R. Donald and James Good.

The next meeting will be called at 8 o'clock, instead of 8.30, and, after business has been transacted, a game of euchre will be played between teams representing the east and west respectively.

THE DECLINE IN MOLASSES.

THE course of business in molasses this summer and its present development are a complete reversal of the spring expectations on the staple.

When trading opened at the Islands in May on Barbadoes stock everyone looked for a steady market at the very least, if prices did not go higher. Instead of this expectation being realized, prices not only on Barbadoes, but all descriptions, have declined steadily, until they are now 6c. per gallon below the figure they stood at this time last year.

Both Barbadoes and Porto Rico stock have sold to importers as low as 27c. As a consequence of this, money has been lost on some of the earlier importations, which cost at least 2c. per gallon more than the above figure. Lately the regular demand has taken a turn for the better, and holders of molasses, in the east at least, are hoping that this change will last long enough to let them out on some of their holdings.

The secret of the decline is one that has been operative many times before. After the first purchases were made at the high prices supplies commenced to come along freely, making it evident that the early condition of affairs at Barbadoes must have been either misrepresented or misunderstood. This is evident from the enormous increase in the importations this summer as compared with last.

This summer, from the 1st of April to the 1st of October, about 13,000 puncheons, or over 1,092,000 gallons, were entered at Montreal, against 7,000 puncheons, or 570,000 odd gallons in the same period in 1895. The increase based on the consumption in previous years is not excessive, as the Montreal market usually consumed about 12,000 puncheons. It is just possible, however, that the ratio of consumption is not as great as it was. At least many traders think that the place of molasses during recent years has been taken by other commodities. One thing, at any rate, is certain, and that is, that stocks in jobbers' hands are ample at the moment.

MARRIAGE OF MISS GILLARD.

Miss Marion Walker Gillard, eldest daughter of Mr. W. H. Gillard, senior partner in the wholesale grocery firm of W. H. Gillard & Co., Hamilton, was united in marriage on Wednesday afternoon to Mr. Harry Hillman Champ, of the Ontario Rolling Mills. The wedding was a very fashionable one, and it took place in Christ Church Cathedral, Rev. Canon Bland performing the ceremony. There was a full choral service. Miss Annie Gillard, sister of the bride, was first bridesmaid, and the other maids were; Miss Marion Whitney, of Prescott; Miss Maud Cowan, cousin of the groom, Toronto; Miss Ethel Champ, and Miss Marjorie Kerman, Grimsby, flower girls. Mr. W. B. Champ, Chicago, was groomsman. After the wedding a reception was held at Undercliffe, the residence of the bride's parents. There were about 200 guests. The presents, among which was a handsome piano from the bride's parents, numbered over 250. Mr. and Mrs. Champ left on the evening train for the east.

LONDON GROCERS' ASSOCIATION.

THE members of London Retail Grocers' Association held their regular meeting on Monday, October 12, with a fair attendance.

It was duly moved and seconded "That the request of Elgin Mercantile Association, to this association, to circulate a petition requesting the Ontario Legislature to amend the Act of 1892 relating to hawkers and petty chapmen, and give the municipal council of each municipality power to make and enforce such by-laws as they may deem expedient for governing peddling and trancient traders."

The secretary was instructed to circulate the petition.

The auditors presented their report, showing a balance on hand on July 31, 1896, of $245.10.

The report was adopted and a vote of thanks tendered the auditors.

It was suggested that the members arrange for a social evening or two during the winter, but after a slight discussion it was decided to leave the matter over until after Christmas, when the grocers will have more time and can enter more heartily into the enjoyment of a social evening.

The question of revising the delinquent (or dead beat) list book was discussed and it was decided that it would be in the interest of the members to have the list revised and it was proposed that all the members be requested to hand the secretary any new names they may have that should be entered in the books and that the members hand in their books to the secretary to be revised. The question was asked: What kind of measures are best to use for vinegar? Answer:

Porcelain lined granite iron is preferable to wood, tin or copper, as wooden measures are usually unhandy or bad to pour from and liable to crack or split, and tin is quickly destroyed by the action of the acid, and, while copper wears well, the action of acid on copper renders vinegar unwholesome.

A half-hour's talk on the state of trade, prospects of handling canned vegetables and fruit when apples are so plentiful as they are this season, brought the meeting to a close, the members feeling they had spent an hour profitably.

Next regular meeting will be held on Monday, November 9.

A GROCERY MAN WEDS.

Captain E. F. Mason, adjutant of the 57th Battalion, and a member of the grocery firm of E. F. Mason & Co., Peterboro, was married on the 8th inst., at Brookside Farm, Smith, to Miss Minnie F., daughter of Mr. John Garbutt. The ceremony, which was witnessed by about forty immediate relatives and friends of the contracting parties, was performed by the Rev. Dr. Torrance, assisted by the Rev. W. R. Young, B.A. The bride was gowned charmingly in a dress of cream, with trimmings of pearl and silk lace. Miss Mina Davidson, cousin of the bride, and Miss Edith Garbutt, the bride's sister, were bridesmaids. The bride and her attendants carried magnificent bouquets, the bride's being pink roses and the bridesmaids' of white roses. Mr. John H. Garbutt, brother of the bride, supported the groom. Mr. and Mrs. Mason left by the 11.35 p.m. Canadian Pacific Railway express on a bridal tour that will extend to Montreal, Boston, and New York.

RETAIL MERCHANTS' ASSOCIATION

The Retail Merchants' Association of Toronto held its first meeting as an organization in St. George's hall on Tuesday. The president, Mr. Alex. Mullen was in the chair. The following committee was then appointed to formulate a constitution, specifying the objects that would be accomplished by the organization and framing by-laws: Messrs. A. Mullen, E. N. Morphy, E. M. Trowern, E. Potts, G. E. Gibbard, Robert Mills and C. H. Murdoch.

A NEW PACKAGE TEA.

A new package tea is being placed upon the Toronto market. It is named "Kincora," and is put up by John Sloan & Co. It is in pounds and half-pounds, and retails at 25, 40 and 50c. per lb. The tea is both black and mixed. "We have been experimenting, and we think we have an A1 tea," remarked Mr. Sloan.

PERSONAL MENTION.

Mr. H. P. Eckardt, of H. P. Eckardt & Co., is duck shooting in the vicinity of Windermere.

Mr. John Shouldice is gradually recovering from his attack of typhoid fever.

An increasing sale is reported in Farinosa breakfast food.

The Ireland National Food Co. are experiencing a good demand for their self-rising buckwheat flour.

THE HIGHEST QUALITY

In a Pickle.

Gillard's New Pickle

Manufactured by GILLARD & CO., LONDON, ENG. Put up 2 dozen in a case ; single-case lots, $3.40; 5-case lots, $3.30 per dozen.

The Criterion of Sauces—

Gillard's New Sauce

½ pints, single-dozen lots, $1.75 ; in barrel lots of 12 dozen, $1.60.

Can be had from all wholesale grocers in Canada.

Preserved Citron

She is GREAT . .

We are now preserving this dainty fruit at our Toronto Works. Just be a little patient, in a few days we will send every wholesaler a sample can.

IT IS SURE TO PLEASE YOU.

W. BOULTER & SONS

PICTON. TORONTO. DEMORESTVILLE.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

ALTHOUGH there is no great activity to be noted, business is exhibiting more life, and more interest is being taken in it than a week ago. There has been no further decline since that of last week in the refiners' price of sugar, but wholesalers' ruling quotations are fractionally below those of last week. The outside markets are rather better. No more interest is being taken in canned goods than a week ago. The market for foreign dried fruits is stronger than it was a week ago. A few boxes of raisins have reached this market. They were ex ss. Elysia. The market is still bare, however; but next week the direct shipment ex Avlona will likely be to hand. French prunes have advanced equal to ⅜c. per lb. New figs are on the market this week. The demand for both syrups and molasses is moderate. Business in fall spices is beginning to pick up. The tea market is steady, with prices considerably higher on Japan growths.

CANNED GOODS.

There is no appreciable improvement in the canned goods situation. Business is practically at a standstill, particularly in regard to vegetables, offers, no matter how low, attracting buyers in few instances. Wholesalers appear determined to allow the packers to carry the goods. The retailers are buying from hand to mouth, and light is the buying. According to our British Columbia exchanges, fair quantities of cohoes are being caught upon the Coast. We quote as follows: Tomatoes, 62½ to 65c.; corn, 55c. for old and 60 to 65c. for new; peas, 60 to 65c. for ordinary; sifted select, 95c.; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.50 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.40; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.60 to $2.65; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

Further shipments of green Rio coffees are to hand and a nice sorting up trade in them is reported. It is rather early, however, for much activity to be expected in this line. The scarcity of good grades previously noted still obtains. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much enquiry for them, and on account of the light lumbering operations in the woods, the volume of business is not expected to be large this season. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business is much about the same as it was a week ago. We quote: New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Refiners' figures remain unchanged at the recent decline, but wholesalers are quoting lower than they were a week ago. At the same time, however, there is a rather steadier feeling, the general opinion being that prices have touched bottom. An advance of 1½d. to 3d. in London has helped to prop up this belief. In New York the refineries have been buying raws at steady prices, but the market for refined there is dull and lifeless. Locally the demand is fair for this time of the year, with a few carload lots moving. Wholesalers' quotations are: Granulated, 3.95 to 4c.; yellows, 3 to 3⅝c. A house on the street is this week showing a handsome, bright golden Demerara raw sugar, but it wants 5¼c. per lb. for it.

SPICES.

Trade in fall pickling spices is reported to be fairly good. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

There is nothing new to report in this line. We quote: Standard "B," 3½ to 3¾c.;

W. W. & CO.

Do you stock the W. W. & Co. . . .

S. B. GLOBE WASHBOARD

If not, you should order a dozen at once.

The best proof of the quality of our S.B. is that "there are others" just as good, or said to be.

WALTER WOODS & CO. Hamilton

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

IMITATIONS . .
. . OF . .
"SALADA"
CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

P. C. LARKIN & CO.
25 Front St. East, TORONTO
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THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
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TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The market is firm on foreign nuts. Filberts have advanced about 35 per cent. on the opening price. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c. Chestnuts, $3 to $3.25 per bushel in small lots, with larger quantities being shaded; hickory nuts, $1.75 to $2 per bushel.

TEAS.

The feature of the tea market is the strength of teas of Japan growth. Local representatives of shippers have advanced prices one cent per lb. and have transacted business at the higher figures. There has been a small but steady trade in Indian and Ceylon teas. There has been a little business done in low-grade Young Hysons, but China teas generally are quiet. Mail advices from London under date of October 2 state that for that week the auctions of Indian teas were 53,012 packages, against 47,950 the previous week. All teas possessing useful liquor sold well, finer descriptions ruling occasionally at rather dearer rates. Thin liquoring Pekoes and Pekoe Souchongs were, on the contrary, cheaper. The auction of Ceylon teas was small, 13,519 packages being brought forward, against 23,437 the previous week. Competition was strong for all descriptions, anything with useful quality being rather dearer, while fine broken Pekoes, and Pekoes advanced here and there fully 1d. per lb. Shipments from Colombo to the United Kingdom from Jan. 1 to the end of September were 73,000,000 lbs., against 66,738,114 lbs. the same period last year. The average public sale prices in London during September were: Indian tea, 10¼d., against 9d. per lb. a year ago; Ceylon, 8½d., the same as a year ago. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Another advance of from 1 to 2s. per cwt. has taken place in Valencia raisins during the past week. A small shipment has been received on the local market during the week ex ss. Elysia, which arrived in New York during last week. Next week the first direct shipment ex ss. Avlona is expected on this market, the steamer being due in Montreal this week. The demand is fair, but while there is so much green fruit on the market a brisk trade is not anticipated. We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6½c.; layers, 6¾c.

The currant market is strong. Last week's cables noted a steady advance until Friday, when a decline of 3d. in Filiatra fruit was recorded, but a recovery came with the present week, and at the time of writing the market is firm. It is said that the lowest prices at which Filiatra currants can be laid down upon the Toronto market to-day is 4⅞c. per lb. The local demand for currants is good. We still quote as follows: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4⅛c.; do., half-bbls., 4⅛ to 4¼c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

Cable advices announce an advance of equal to ⅜c. per lb. in French prunes. Nothing new is to be recorded regarding Turkish prunes. Advices regarding those of California growth state that they are likely to be higher than last year, especially the larger sizes. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

California loose muscatels have again advanced, the appreciation being ¼c. per lb. Shippers have been unable so far to keep up with the demand of their own country. Peaches and apricots are unchanged.

New season's figs are on the market this week. We quote: 14 oz., 11c.; 10 lb., 12½ to 14c.; 18 lb., 12½ to 14c.; 28 lb., 12½ to 16c.; taps, 4 to 5½c. The quality of the fruit is good.

Sultana raisins, new season's, are also on

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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Wholesale Fruit Importers and Commission Merchants

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Ask the Wholesale Houses for

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THE BEST.

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10 to 14 Pape Avenue.

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Wholesale Commission Merchants. Established 1882. Manitoba and Northwest Agents for:

The Canada Jute Co., Ltd., Montreal, Que., Bags and Hessians. The Edwardsburg Starch Co., Cardinal, Ont., Starches and Glucose. The Truro Condensed Milk Co., Truro, N. S., Reindeer Brand Condensed Milk, etc. The Simcoe Canning Co., Simcoe and Hamilton, Ont., Canned Goods, Jams and Jellies. Dow & Curry, Pilot Mound, Man., Rolled Oats, Granulated and Standard Oat Meal, Pot and Pearl Barley. The Anglo British Columbia Packing Co., Vancouver, B. C., Canned Salmon. The Cudahy Packing Co., South Omaha, Neb., Rex Brand Canned and Smoked Meats, Lard, etc. The Cutting Fruit Packing Co., San Francisco, Cal., California Dried and Canned Fruits and Raisins. Arguimbau & Ramee, New York, Mediterranean Fruits, Currants, Valencia Raisins, etc. N. W. Taussig & Co., New York, U. S., Molasses and Syrups. Hard & Rand, New York, U. S., Rio and Santos Coffees. E. James & Sons, Plymouth, Eng., Dome Black Lead and Blue. Colby & Tyhurst, Blenheim, Ont., White Beans. F. W. Fearman, Hamilton, Ont., Lard and Meats. Wholesale trade only supplied. Correspondence solicited. Advances made against consignments.

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16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheeps' Casings

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American Hogs' Casings

MANUFACTURER OF

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Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

81 Front St. East, TORONTO

the market this week, and prices run all the way from 7½ to 10½c.

Malaga raisins are without change. We quote this fruit as follows: London layers, $2.20; black baskets, $2.75; blue baskets, $3.25; choice clusters, $3.25; Dehesas, $3.75.

GREEN FRUIT.

There is a good brisk demand for oranges for this time of year. Stock is confined to Jamaicas, the quality of which is improving. Local dealers claim that the quality of this orange is better than it ever was before. The demand for lemons is moderate. The first shipment of Spanish onions to arrive this season came to hand this week. Owing to vessels being delayed by storms shipments are about a month later than usual. Cranberries are plentiful and cheap. There are still a good many grapes coming in, and they are cheap. The first shipment of Malaga grapes is to hand this week, and there is a fair demand for them. The demand continues good for sweet potatoes. Apples are still a glut on the market. Tomatoes are still arriving in small lots We quote: Oranges—Jamaicas, fancy, $4.25 to $5 per box; choice, $3.75 to $4; barrels, $7.50. Lemons—Verdilli, $2 to $3.50 for 360's; $4 to $4.50 for 300's; Maoris, $6 per box. Bananas, $1.00 to $1.50; cocoanuts, $3.75 a sack and 60c. per doz.; tomatoes, 20 to 25c. per basket; Jersey sweet potatoes, $2.25 to $2.50 per bbl.; apples, $1 to $1.25 for good packed stock; pears, 30 to 40c. per basket for ordinary; 50 to 65c. for Flemish Beauty and Bartletts; grapes, Concords, 1¼ to 1¾c. per lb.; Niagaras and Rogers, 1½ to 2c.; onions, 75c. per 80 lb. bag for Danvers and $1 per crate for Spanish; Cape Cod cranberries, $6.50 per bbl. and $2 to $2.75 per crate, and Canadian cranberries, $5.50 to $6 per bbl.; quinces, 30 to 40c. per basket.

BUTTER AND CHEESE.

BUTTER—Buyers of round lots of low-grade butter have been on the market during the past week. Where they are buying it for, or what they are buying it for, no one appears to know. Transactions on this account range all the way from 7 to 9c. We hear of 200 tubs changing hands at the latter figure, but, as a rule, the price was from 7 to 8c. This has cleared the market up pretty well on low-grade butter, but there is an accumulation of medium-grade. Choice butter is still none too plentiful, a great deal of creamery butter coming forward being held stock. There is a great deal of creamery butter coming forward, and the demand is not as good as it was. Prices remain much about the same as a week ago. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The demand is fair and prices firm. We quote: August make, 10c.; September, 10½ to 11c.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

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Mercantile Broker and Manufacturers' Agent,

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Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

MOUNT ROYAL MILLS RICE

D. W. ROSS CO.

Agents MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality. T. R. F. CASE, SEAFORTH, ONT.

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

COUNTRY PRODUCE.

BEANS—Dull, with jobbers asking 70 to 75c. The Chatham Banner, in referring to the bean market, says: "The receipts are improving, and as with oats later receipts of this year's crop are much superior to the early offerings. Some loads of this year's beans brought 65c. yesterday, the very highest that would be paid for the best sample of last year's primes. The Kent bean crop is very far from being a failure, and the fact would be quickly demonstrated if the price went up to a really remunerative figure."

DRIED APPLES—The market is dull and jobbers are quoting 2 to 2½c. Some lots which had been exported are being rejected on account of the poor quality. As we pointed out a couple of weeks ago, greater care must be taken if Canada is to preserve her export trade in dried apples.

EVAPORATED APPLES—There is nothing doing. Prices are purely nominal.

EGGS—The market is firmer and the demand is good. We quote: Fresh gathered, 15c.; cold storage, 13 to 14c.; pickled, 12½ to 13c.

HONEY—Slow. We quote: Strained, 7c. in 60-lb. tins, and 8c. in 10-lb. tins; comb, $1.50 to $1.75 per dozen.

POTATOES—No change either in business or prices. We quote 35c. on track and 45c. per bag for small lots out of store.

POULTRY—Trade is beginning to open up. Ducks are scarce. We quote: Turkeys, 8c. per lb.; ducks, 60c. per pair; geese, 5½c. per lb.; chickens, 30 to 40c. per pair.

PROVISIONS AND DRESSED HOGS.

In sympathy with the Chicago market there is a firmer feeling in provisions locally. Dressed hogs are beginning to move more freely. Prices obtainable are: $5 to $5.10 for select weights of 110 to 150 lbs., with heavier weights worth 50c. per 100 lbs. less.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

A scarcity of haddies is to be noted this week and white fish is very scarce. Oysters are in fairly good demand, but 5c. cheaper. We quote: White fish, 7½c.; trout, 6½c.; haddies, 7½ to 8c. per lb.; Labrador herring, $5.75 to$6 per bbl. and $3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at $1.30 for standards, and $1.75 for New York counts.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts of grain are light. We quote: White wheat, 76 to 77c.; red, 75 to 76c.; goose, 54½c.; oats, 23 to 24c.; peas, 44½c.

FLOUR—The demand continues good, with prices firm and unchanged. We quote in carloads on track, Toronto: Manitoba patents, $4.50; Manitoba strong bakers', $3.95; Ontario patents, $4.25 to $4.35. Straight roller is about $3.65 to $3.85 Toronto freights.

BALED HAY—Slow. On track we quote No. 1 timothy at $11 and No. 2, $9.

BREAKFAST FOODS—A further sharp advance has taken place in oatmeal, on account of the higher price of oats and the continued poor quality of milling oats. We quote as follows: Standard oatmeal and rolled oats, $2.85 to $2-95; rolled wheat, $2.25 to $2.35 in 100-lb. bbls. cornmeal, $2.35 to $2.45; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

Trade remains good at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

The only thing moving so far is alsike, and it is moving with a great deal of freedom at $4 to $5 per bushel at outside points. There is an occasional lot of extra choice, for which a little over $5 has been paid, while for some inferior lots less than $4 has been paid. An occasional small lot of timothy has changed hands at $1.20 to $1.50 per bushel at outside points.

PETROLEUM.

Prices and business are much about the same as a week ago. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 7c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lambskins 60 to 65c.

WOOL—The market is firm. Dealers are paying 20 to 20½ for fleece. Pulled supers are 20½c., and extras, 21½ to 22c.

MARKET NOTES.

Japan tea is dearer.

French prunes are cabled 2 francs dearer.

Valencia raisins have advanced 1 to 2s. per cwt. during the past week.

California loose muscatel raisins are ¼c. dearer on the Coast.

Another advance of 5c. per gallon is announced in the price of oysters.

There has been a further advance of from 10 to 20c. in the price of oatmeal.

The stock of autumn teas, Indian growth, on the Toronto market is exhausted.

The first shipment of Malaga grapes arrived on the Toronto market this week.

The first direct shipment of Valencia raisins is due in Montreal this week ex ss. Avlona.

Spanish onions are on this market. The first shipment was a month later than usual, owing to delay by storms on the voyage.

There has been a sharp advance in glucose in the United States. Most of the factories have oversold. The glucose men across the line have been prophecying an advance for some time past.

QUEBEC MARKETS.

MONTREAL, Oct. 15, 1896.

GROCERIES.

THE grocery market has not wanted for interesting features this week, though the regular volume of trade has not expanded materially. In the first place, there seems to be no bottom to the sugar market, which is again lower this week, jobbers, in fact, shading 4c. on granulated.

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to ***CUT, COLOR*** and ***CONDITION***. Requirements are ***LARGE QUARTER-CUT FRUIT, BRIGHT COLOR*** and ***DRY. DISCOURAGE*** all ***SMALL-SLICED*** and ***CHIPPY*** stock. ***POSITIVELY REJECT*** everything ***DARK, BURNT*** or ***WET.***

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit ***LARGE*** (in quarters) than ***SMALL***, and as easy drying ***BRIGHT*** as ***DARK***, it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for ***CANADIAN DRIED APPLES.***

46 Front St. East, TORONTO **W. B. BAYLEY & CO.**

New Candied Peels

LEMON,
ORANGE,
CITRON.

Batger's, Leghorn, Domestic

also

fine Imported **Drained Peels**



REGISTERED
TRADE
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New Jams

all flavors

1-lb., 2-lb., 5-lb., tins, and 7-lb. 14-lb., 28-lb. pails

PRICES LOW

The best paying package Tea on the market.

The great **"KOLONA"** Pure Ceylon. 1-2 lb. and 1 lb. leaded packages. To retail at 30c., 40c., 50c., 60c., 70c. and 80c. per lb.





JUST THE THING FOR COLD WEATHER—

CLARK'S SOUP (TOMATO)

Will Satisfy the Most Fastidious.
Retails at 25 cents and shows you a good profit.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

This feverish feeling has effectually checked demand, as the frequent cuts have confused buyers so completely that they are not sure, even now, that prices will not go lower. On the other hand, foreign dried fruit is very firm, both Californian and Mediterranean, as will be seen below, advances resulting as a consequence in both raisins and prunes, while currants are very firmly held. A better demand for tea is another change on the encouraging side, while canned vegetables have taken a turn for the better, inasmuch as they show a more settled feeling that is very welcome after their recent vagaries.

SUGAR.

The unsettled feeling in sugar continues and prices have been cut still further this week. In fact, jobbers have been selling granulated for less than 4c., and in the case of a round order have even shaded that price. The decline in price does not induce demand, but rather the reverse, for the reason that buyers are not certain even now that bottom has been touched, granulated in small quantities having sold at 3 15-16c. at the refinery, and less might be accepted. In the raw market beet during the past ten days or so has sold at 8s. 9d., which is the lowest price this year. We quote: Granulated, 4c., and yellows, 3 to 3½c., as to grade.

SYRUPS.

Demand for syrup does not improve, and business has ruled extremely quiet at 1½ to 2¾c. per lb., as to quality and quantity.

MOLASSES.

There has been more enquiry for molasses during the week resulting in the turnover of some good-sized lots. As a result, prices are steadier than they were, but the jobbing range may be repeated as it was last week, namely: 30 to 32c., according to quality. Jobbers still have large stocks on hand.

RICE.

There is no new feature in the rice market, a fair business being maintained at former quotations. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

Enquiry for white pepper experienced during the week has developed its scarcity, and cables note advances in it of ⅜d. per lb. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

Business in coffees continues quiet, demand being confined to small parcels. Values rule fairly steady as follows: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

There has been a fair degree of activity in the tea market since last report, and all lines are asked for. Stocks in jobbers' hands are said to be lighter than usual, and the same remarks apply with equal force to the supplies in third or retailers' hands. Old crop low Japans have been turned over here up to 14c., and new crop at 14 to 16c., while fair to good at 17 to 25c. are meeting a good enquiry. Gunpowders all the way up to 21c. also seem to be wanted. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The Valencia raisin market continues excited, and the advanced basis of cost referred to in former reports is fully sustained. In fact, we know where 4½c. was refused for ordinary to fine off-stalk by a commission man, for the reason that his old limits had been withdrawn and new ones substituted, which meant that importers would have to pay an advance of ¼ to ½c. on ordinary to fine stock, while fine to selected were difficult to obtain at present under any circumstances. Latest cable offers have been on the basis of 14s. 6d. to 15s. on off-stalk: an advance of 6d. to 1s. on what was asked last Thursday. Values asked by jobbers on goods to arrive are therefore ¼c. firmer, as follows: Ordinary off-stalk, 4½ to 4¾c.; fine do, 5 to 5½c.; selected, 6c.; and layers 6½c.

No new feature is noted in California raisins except that new fruit is very late in arriving and values for this reason are strongly held. We quote for forward delivery: 2-crown, 5 to 5¼c.; 3-crown, 6 to 6½c.; and 4-crown 7 to 7½c., the inside figures being very difficult to secure.

The currant market is quite as firm in its tone as it was noted last week, and there is no occasion to alter quotations. We quote: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c. Fine provincials are worth about ⅜ of a cent a pound more; Patras, 5¼ to 5¾c., and Vostizzas, 6 to 6¼c.

The strong feeling in both French and Austrian prunes is fully maintained, the advance noted last week ruling all transactions in a jobbing way. In fact, in some cases travelers have been instructed to exercise caution in accepting orders. Californias are as strong, if not stronger, in their disposition at primary points. We quote prices rather higher as follows: French, 5 to 6c.; Austrian, 6 to 6½c., and California, 10 to 11c.

NUTS.

There is little change in nuts. Fresh receipts of Terragona almonds are expected in the course of a week, and are offering to arrive at a net figure inside of 10c., but we quote them steady on spot at 10 to 10¼c.; Brazil nuts range from 11c. up, and Grenoble walnuts have sold to arrive at less than 11c.

CANNED GOODS.

This market each successive week adopts a more settled feeling. This has been notably the case in vegetables since our last, sales of leading brands of tomatoes being made at better prices. In fact, 70c. is now the inside price for good reliable brands of these, and it is doubtful if a jobber could buy either corn or peas for less than 65c. We quote as follows: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

The green fruit market has not furnished much change this week. Jamaica oranges have ruled rather lower at $5.50 to $6 per bbl., but lemons are steady at $3 per box. Bananas sold at 50c. to $1, and pears all the way from 30 to 40c. per basket up to $2 to $2.50 per keg. Grapes range from 14c. for ordinary blue up to 17c. for Rogers' white California. Tokays are held at $1.75 to $2 per crate.

APPLES.

The greatest quantity of apples exported to England in any season previous to the present one did not exceed 1,500,000 barrels. Up to the 3rd of October of this season 601,000 barrels have been shipped. This quantity, with the labor entailed in packing, hauling, shipping and selling cannot easily be realized, nor can it be easily realized how large a consumption must have set in in the Old Country, which forces receivers in Glasgow and Liverpool to cable that both markets are slightly better and that prime hard winter fruit is wanted. Quotations for Greenings, Baldwins, Kings, Snows, etc., range from 10s. to 12s. for parcels in sound and tight condition, and making allowance for those arriving out of condition, an average price of 9 to 10s. may be quoted as a true valuation on which shippers ought to figure. On account of high freights these parcels do not even leave any profit to dealers who have bought at 50c. for the fruit, but it is satisfactory to relate of a healthier tone in the markets and to express the hope that better results may follow provided the greatest care in selection of varieties and packing is exercised. Spot values rule unchanged at 75c. to $1 for fall and $1.25 to $1.75 for winter.

FISH.

In fish fresh haddock and cod are scarce, in fact there is little of the latter on the market. New Brunswick herring, which are only of ordinary quality, are selling at $2.50 to $2.75 in half-barrels. Good Nova Scotia or Cape Breton herrings would bring $6 per barrel. Gaspe No. 1 green cod are selling at $4 per barrel, and extra Nova Scotia at $4.25. No. 2 Labrador salmon are steady at $12 per barrel, but in tierces, prices have declined 50c. to $17 per tierce. B.C. salmon in half-barrels have changed hands at $5.50, and in barrels at $12. No. 2 mackerel have sold at $11 to $12 per barrel, and No. 1 at $18 per tierce.

In smoked fish a fair business is reported the demand being chiefly for haddies, of which supplies have been limited this week and prices are firmly held at 6½ to 7½c. per lb.; kippered herrings are selling at $1.50 per box, Yarmouth bloaters at $1 per box, new smoked herrings at 11c. per box,

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.
Pork Packers, OWEN SOUND

APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.
32 WEST MARKET STREET
Correspondence Solicited.
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausages
of finest quality.
Fresh every day.
Pork Loins
Trimmed or not trimmed.
Supplied by express.

F. W. Fearman
HAMILTON

The demand for dried codfish continues slow, and prices are about steady at $4 per 100 lbs.; pollock, $2.20 per case of 100 lbs.; skinless cod, $5.25 per case; boneless cod, 5½ to 6c. per lb., and fish, 3c. per lb.

The feature in fresh fish has been the stronger feeling in haddock, owing to the scarcity, and prices have advanced ½c. per lb. to 4½c. N. B. and B. C. salmon have met with a fair sale at 12 to 12½c. per lb. White fish have sold at 6 to 7c. per lb., and dore at 7c.

The supply of shell oysters is more than ample for the requirements, and owing to the quality not being up to the average, prices rule easy. Ordinary Malpeques are selling at $3 to $3.50 per bbl.; hand-picked, $4 to $4.50; Buctouche hand-picked, $4.50, and Miramichi, $2.75 to $3.

COUNTRY PRODUCE.

EGGS—The firm feeling in eggs has been fully maintained, prices ruling higher at 13 to 13½c. on choice candled and 18c. on fresh laid.

BEANS—Remain as they were at 70 to 75c. in car lots, and 80 to 90c. in a small way.

HOPS—Continue quiet at 6 to 7c.

HONEY—Moves in a small way at a range of 10 to 12c. for comb, according to quality, and 8 to 9c. for extracted.

POTATOES—Receipts fair, but the market is well cleared up at 30 to 35c. in car lots and 40c. in a small way.

DRIED APPLES—Range as before at 3 to 3½c., with evaporated 5½ to 6c.

BALED HAY—Without alteration at $9.50 to $10 for No. 1 and $8.25 to $8.50 for No. 2.

HIDES.

The Quebec tanners have been good buyers of hides here this week at the following range: 7, 6 and 5c. from second hands, dealers paying 1c. less than these prices.

ASHES.

Pearls have shown a weaker feeling, declining 10 to 15c. Pots are steady. We quote: First pots, $3.50 to $3.55; seconds, $3.05 to $3.10, and pearls, $4.45 per 100 lbs.

PROVISIONS.

The provision market continues dull and featureless in the main. Values generally are as they were last week. We quote as follows: Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

BROCK'S BIRD SEED



is put up in attractive packages, sells readily, and leaves retailers large profit.

ASK YOUR WHOLESALER FOR IT.

NICHOLSON & BROCK - TORONTO

Country Merchants

We can sell your ..... PRODUCE to advantage Prompt and careful attention given to consignments.

A TRIAL SHIPMENT SOLICITED.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

OUR TEN DAYS'
Special Sale
ON of Breakfast Bacon is over.
SHOULDER HAMS
We will hold the special price good for another week
WRITE QUICK.

D. GUNN, BROS. & CO.
Pork Packers, Toronto.

Goods in Season

FINNAN HADDIES CRANBERRIES
OYSTERS JERSEY SWEET POTATOES
JAMAICA ORANGES AND CHESTNUTS

Hugh Walker & Son
GUELPH, ONT.

FLOUR, MEAL AND FEED.

The situation of the flour market is very firm and the recent advance in Ontario grades was sustained. The demand for car lots continues good, and Manitoba millers stated that buyers to-day placed their orders more freely. We quote as follows: Winter wheat, $4.25; spring wheat, patents, $4.30 to $4.55; straight roller, $3.90 to $4.00; straight roller, bags, $1.90 to $1.95; extra bags, $1.65 to $1.75; Manitoba strong bakers', $4 to $4.25.

There was no change in oatmeal, prices being firm under a fair demand. We quote as follows: Standard, bbls., $2.90 to $3; granulated, bbls., $3 to $3.05; rolled oats, bbls., $2.85 to $2.90; rolled oats, per bag, $1.37½ to $1.40.

The demand for feed is fair and the tone of the market is steady, with no change to note. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $16.

CHEESE AND BUTTER.

The cheese market continues steady, and though the legitimate enquiry over the cable does not respond to the bulge on this side, holders are not urging sales. For this reason a quiet market is looked for for some time. We quote a nominal spot range of 10¼ to 10½c.

The butter market rules steady. Finest creamery in boxes is wanted by both shippers and domestic jobbers, and this sort of package commands a premium of ¼c., 19 to 19¼ being freely bid for it. Prices grade down to 18½c. from the above.

MONTREAL NOTES.

Recent cables from abroad note an advance of ⅜d. in the price of white pepper at primary points.

Medium Japan and Gunpowder teas have been in demand here, the call for them being a feature of the week in tea.

Canned vegetables exhibit a continued steady feeling, and some packers are asking more for tomatoes this week than last.

Sales agents asked to-day an advance of 6d. to 1s. on ordinary off-stalk Valencia raisins, their figures being 14s. 6d. to 15s., against 14s. last Thursday.

Orders have been placed for further lots of B.C. canned salmon at lower prices on the Coast, viz., $4.20 to $4.25 f.o.b., which is 30c. less than what packers asked at the beginning of the season. Three or four lots of 1,000 cases each have been booked at the range.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 15, 1896.

A FAIRLY active week's business has been noted. Flour has continued to be a matter of interest. Merchants are not buying as freely, however; they do not care to at present buy further stock at present prices. Cheese is also a matter of interest. Stock through the province is not large; there is, however, quite a quantity held in Nova Scotia, but the output all through is much less than last year. California raisins have had considerable attention during the week, owing to advance in price on the Coast. Some buyers who had put off ordering were caught. The advance in oatmeal has led to fairly large sales. In fish more pickled herring are to hand than any time before this season. Best grades are very firm. In Nova Scotia apples arrivals are very large, with very slow sales

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea." in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

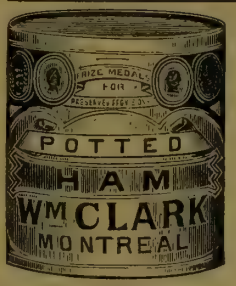
When you Buy

"Golden" Haddies

you are getting genuine fresh-cured haddies. Every can is full weight and guaranteed, or your money back if you want it. Order **"GOLDEN"** haddies from your wholesaler.

NORTHRUP & CO.

Packers' Agents, *St. John, N.B.*



CLARK'S

Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

SALT **SALT**

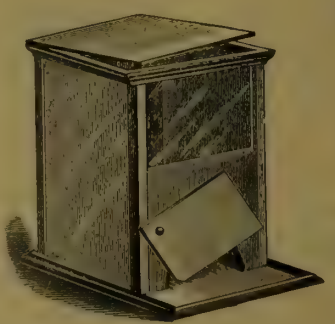
VERRET, STEWART & CO.

Importers and Dealers

MONTREAL. **QUEBEC.**

SALT **SALT**

MODESTY would be shocked if we only said half our patrons say about the value of Cottams Bird Seed. Manufactured under 5 patents and 2 others pending, covering the most recent and most valuable discoveries for birds, each packet contains, in addition to 1 lb. of the best scientifically mixed food, a 10c. cake of patent Bird Bread, Beak Sharpener, and Sanitary Perch Holder. We are not extravagant when we say that **COTTAMS BIRD SEED** is 2½ times the value of any seed, giving universal satisfaction to buyers and sellers. The people will have it. All wholesalers.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.



FRUIT...

TO ARRIVE IN A FEW DAYS

50 Half-Boxes Celebrated Pinard Prunes, 40/5, 50/5 and 60/5 to the lb.
300 Boxes Dufour Selected Prunes.

EX STEAMER "AVLONA"

5,000 Boxes Merle Raisins.
500 Half-Cases Fine Filiatra Currants.
100 Barrels and Half-Barrels Fine Provincial Currants.

TO ARRIVE SHORTLY

Tarragona Almonds, Valencia Shelled Almonds.

QUOTATIONS AND SAMPLES SENT ON DEMAND

L. CHAPUT, FILS & CIE. Wholesale Grocers MONTREAL

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

A WOMAN WON'T

take the trouble to make

TOMATO CATSUP

If her grocer keeps a line that is pure, of good flavor, and doesn't turn musty as soon as it is opened. The grocer who sells

LYTLE'S TOMATO CATSUP

has no dissatisfied customers.

Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

"Kincora"

CEYLON

Put up in 25, 40 and 50c. qualities.

JOHN SLOAN & CO.
45 Front Street E.
Wholesale Agents TORONTO

NOW IN STORE

New Sultanas
" Valencias
" Leghorn Peels

WARREN BROS. & CO.
35 and 37 Front St. East, Toronto.

New Goods

now in store

Leghorn Peel 7-lb. boxes
Eleme Figs 10-lb. and 14-oz. boxes.

at lowest prices.

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

PUDDING FOR THIRTY.

One package of **Instantaneous Tapioca** will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.
MONTREAL
Commission Merchants and Manufacturers' Agents.
Agents for Canada.

TEAS

INDIAN and CEYLON

SPECIAL VALUE.

PERKINS, INCE & Co.
TORONTO.

2/3/97.

Laurentian Spring Water

Bottled by the
LAURENTIAN SPRING WATER CO.
90 Beaudry Street
MONTREAL

IS . . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.



MANUFACTURED BY

R. E. Jamieson

OTTAWA.

and prices low. Very large quantities of canned goods continue to arrive and are sold low

OIL—This is the active season in burning oil and a very large movement is reported. Prices have shown no change since the advance. In turpentine the market is unsettled and higher prices are quoted almost daily. In cod the market is still dull. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—The coarse afloat for here is not yet to hand, but should arrive during the week; there is but quiet demand at even prices. With expected arrivals to hand prices will rule rather lower. We quote: Coarse, 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz; Canadian fine, $1.

CANNED GOODS—Prices still rule low in corn, peas and tomatoes, but by some the latter are held firm, owing to expected higher figures. Large quantities of the above are held and sales are being pushed. In strawberries the feeling is firmer than it was expected. Peaches are also quite firmly held. Jams (Canadian) in glass, have much less sale than a year or two ago, the English jams taking their place. In pail jam, however, the sale of Canadian is larger than ever. In salmon rather more are coming in than were expected; one merchant has three cars. This and the fact that salmon for March delivery are offered under prices asked by packers this fall has had a tendency to make market easy. Canned fruits in glass are popular here, but prices prevent a large sale. Demand for canned beef is very light. We quote: Corn, 65 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 75c.; gallon apples, $1.75 to $2; corned beef, canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.; strawberries, $1.90.

DRIED FRUIT—There is little movement as yet, but few new goods being yet to hand. The California raisin market is higher and held very firm. Those who waited to buy at lower prices have either had to give higher prices or go without. Five-crown for early shipment are scarce and one large packer now will only put 50 boxes in a car for early shipment. The London layers and prunes are also higher. Of California prunes it is difficult to make up direct shipments from the Coast, prices being higher than imported ones. A car is a large quantity for here. Currants are higher. French and Bosnia prunes are offered low. More new Valencia raisins are daily expected; very few have so far been received. Demand is for a better raisin than formerly, and many more layers are sold. We quote: Valencias, 5½ to 6c.; layers, 6 to 6½c.; California L.M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4 to 4½c.; bbls., 3¾ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 4 to 6c.; dates, 4½c.; dried apples, 4c.; evaporated apples, 5½ to 6c.; onions, $2.10 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

GREEN FRUIT—Business is active. In apples the sale is still very dull owing to overstock of soft apples. Prices, of course, are very low. Quality of apples is good. In cranberries, while a large quantity of bog berries are grown here, the Cape Cods are preferred at the higher price. Bananas are still a light sale. Peaches are about out of the market. We quote: Lemons, $5 to $6; bananas, $1 to $2; apples, $1 to $1.50; Bartletts, per box, $4.50 to $5; plums, 35 to 40c.; grapes, Canadian, 30 to 40c.; grapes, keg, $5 to $6; crab apples, 90c. per bbl.; oranges, $4.50 per box.

DAIRY PRODUCE—There is a better feeling in all lines. In butter the difficulty is not to sell, but to get right quality. Feeling is much firmer, but it is still hard to sell creamery, particularly creamery prints. Quite a quantity of Ontario creamery prints were sold here this week, low. The egg market has advanced very much during the week; there are none to be had owing to the higher prices obtained for export. In cheese, while a rather higher price is asked, the price ex-store is still low compared with Ontario prices. The quantity of cheese here is not large, and higher prices are expected. We quote: Dairy butter, 17 to 19c.; new creamery, rolls, 21 to 22c.; do., tubs, 18 to 21c. Eggs

For Xmas Trade



Send in your orders for our "Little Daisy" Decanters of Extract. Just the thing for your Xmas Trade. They are both neat and useful. Put up in Lemon, Vanilla and Peppermint.

P.S.—See our Travellers.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

are steady at 15 to 16c. Cheese, 9½ to 10c.

SUGAR—While there is nothing new to report and prices remain unchanged, the feeling is easy. Our merchants in quite a number of cases were not prepared for the turn the market has taken, and are still selling below cost. We quote: Granulated, 4⅛ to 4¼c.; yellows, 3 to 3¼c.

MOLASSES—This is another line in which there is little new. There is an increased demand for New Orleans in barrels, a good quantity of which is being offered low. West India molasses market is dull with but light sales. Some grades are offered very low. We quote: Barbadoes, 27 to 28c.; Porto Rico, 29 to 32c.; New Orleans, bbls., 26 to 30c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—In dry cod the feeling is rather easier, owing to the large arrivals. Pickled Bay herring are higher; a fair quantity arrived during the week, but stocks are not large. In better grades stocks are even lighter and fall caught large fish are hard to get. Shad are very firm and there is no shading of price, except upward. Smoked fish, as before noted, are higher and will remain so, as the fishermen will not put them up at the old prices. Alewives move off slowly at figures much below last year. We quote: Large cod, $3.25 to $3.50; medium, $2.25 to $3; pollock, $1.20 to $1.35; bay herring, $1.40 to $1.50 per half-bbl.; smoked, 7½ to 8c.; shad, half-bbl, $5.50 to $6; boneless, 2½ to 8c.; Canso herring, $4 to $4.50 per bbl.; Quoddy herring, $2.75.

PROVISIONS—Pork showed no change during the week, but there is a fair demand. Beef is very low, with market easy. Lard is higher and firm, but there is quite a stock here. More American is seen than for a long time. There is very little as yet being done in hams and rolls. We quote: Clear pork, $13.00 to $14.00; mess, $13 to $13.50; plate beef, $11 to $12; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—In flour, market is more quiet. While there has been an advance during the week, prices here are unchanged. Millers are not pushing sales, nor do buyers appear anxious to buy. Oatmeal is firm at the higher price. Ontario oats are firmer. In New Brunswick oats prices are low. Cornmeal is still at the low figure, with large sales. New buckwheat is dull. Beans are firmer. We quote as follows: Manitoba flour, $5 to $5.10; best Ontario, $4.40 to $4.50; medium, $4.25 to $4.30; oatmeal, $3 to $3.10; cornmeal, $1.85 to $2; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; hand-picked beans, $1; prime, 90c.; oats, 29 to 30c.; hay, $13 to $14; barley, $3.25; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.25 to $1.50.

ST. JOHN NOTES.

Woodstock and Edmundston, being very close to the American line, show large exports to the American market for the quarter ending September 30, 1896. Exports from Woodstock were $97,862, and from Edmundston $31,253.

The output of cheese in this province is much smaller this year than last. In Carleton county, which is one of the largest cheese counties of the province, the output last year was valued at $259,378, this year, $110,200. This is largely owing to the low prices of last year. This season the outlook is much better.

In conversation with THE CANADIAN GROCER, Mr. T. H. Estabrooks, one of our largest tea merchants, who is just home from New York, said the market in tea there is much more active and prices higher than for some time.

The guessing contest of the Surprise soap people did not end after all as noted last week. Two other parties became claimants for the piano, one having a guess equally near to the two noted last week, and the other claiming to have guessed the correct weight. The ballots were all gone over, and the first one, but not the second one, was found. The piano was put up at auction and bought by the company for $300, which was divided among the three guessers. The party who claims to have made the correct guess threatens an action at law.

A Choice Addition . . .

Something that is popular—that is selling rapidly—that is making grocers money—that is helping to more firmly establish our enviable reputation is

FARINOSA
(Registered)

BREAKFAST FOOD

PUT UP IN
Handsome Packages
Cases holding 24 pkgs.

A Delicious Healthful Nourishing Cereal Food

The name will sell the goods—the goods will sell on their merits—the combination is irresistible. Write for sample, with full particulars.

The Ireland National Food Co. Ltd.

MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products**

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominiou.

TORONTO, CAN.

HINTS TO BUYERS.

THE Eby, Blain Co., Ltd., are in receipt of a carload of Rio coffees, which, they claim, are extra value.

"Sportsmen" sardines are in stock with The Davidson & Hay, Ltd.

The new tap figs are in store with the Eby, Blain Co., Ltd.

French plums, in half cases, are in stock with the Davidson & Hay, Ltd.

New "Leghorn" candied lemon, orange and citron peels are offered by the Eby, Blain Co., Ltd.

New Sultana raisins, Eleme figs and peels are arriving this week for the Davidson & Hay, Ltd.

Another direct shipment of "Bargain" molasses is in store with Lucas, Steele & Bristol. It is excellent for baking purposes.

Last fall Morse Bros., proprietors of the "Rising Sun" stove polish and the "Sun Paste" stove polish, shipped over 23 carloads of 15 tons each in less than two weeks.

A large shipment of fine Malaga raisins has just been received by Laporte, Martin & Cie., for which they report large orders in advance.

Several lots of new Young Hysons are now to hand with Lucas, Steele & Bristol. The firm have also some nice Oolong and Gunpowder in cads.

The Davidson & Hay, Ltd, have just received the second shipment of their "Tea Cup" brand Japan tea, packed in 1-lb. packages by the growers.

L. Chaput, Sons & Co. are offering to arrive all descriptions of new Mediterranean fruit, nuts, etc. Applications for quotations will be promptly attended to.

Southwell's orange marmalade and whole fruit jams are on view at the agents' office in Montreal, Frank Magor & Co., 16 St. John street; also candied and drained peels from the same manufacturers.

The sale of "Victoria" and "Princess Louise" Japan tea, which is vouched for by Laporte, Martin & Cie., hardly seems to indicate that there is any falling off in the general demand for good Japan tea.

Frank Magor & Co., Montreal, have just landing ex ss. Canadian, a fresh supply of show cards and advertising material for those reliable lines: Keen's mustard and Oxford blue. They will be glad to forward some to any grocer applying.

McLauchlan's sodas have been on the market for the past quarter of a century, and the high reputation achieved by this biscuit throughout Ontario, justifies us in calling special attention, to the storekeeper, to handle McLauchlan's biscuits.

The F. F. Dalley Co. say that the sale of "English Army" blacking has a large increase over last year's sales. They are at present hard pushed to meet the demand. Their late fire threw them back about 100 gross, but they expect to catch up this month, in spite of the many orders coming in, as they have trebled their staff.

Messrs. Frank Magor & Co., Montreal, have a collection of over 200 postcards, received from doctors, nurses and mothers,

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

Your Customers' Approval



Is worth having. It makes a very good kind of advertising and helps you along in many ways. You will always find your customers approve of

Maclaren's Imperial Cheese

because it is so much superior to any other kind. Many imitations look something like it, but there is a wonderful difference in flavor and keeping quality.

A. F. MACLAREN & CO., - - - TORONTO



EAST INDIA PICKLES

Have been sold on the Canadian market for the past six months and the sales have been enormous. They have proved trade-winners to the grocer in every case. A Grocer's stock is not complete without them. Order a sample case if you have not already done so.

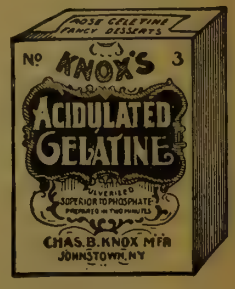
For sale by all Wholesalers.

A. E. Richards & Co. Canadian Agents **Hamilton.**

TRADE IS WON by handling the best goods and the best values. Therefore offer some inducement by selling



Knox's Sparkling Gelatines



When your customers find that they can procure such pure, sparkling and odorless Gelatines as the Knox brands, your trade for gelatine will double, and you will be delighted with the results. They are good honest goods and the best value in the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. ***Canadian Agents*** ***Hamilton.***

. . . HAVE YOU EVER TRIED . . .

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.** Lose no time in trying them.

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.

WEST LORNE, ONT.

all speaking in highest terms of those excellent foods : Robinson's patent barley and patent groats--and all have been received since January of this year.

Perkins, Ince & Co. are showing a very bright Demerara sugar.

Clemes Bros. have in stock their first carload of new season's Spanish onions.

"The Hyson teas we have just in are immense value," say H. P. Eckardt & Co.

McWilliam & Everist are in receipt of a shipment of new Malaga grapes, the first of the season.

Gillard's new pickle and Gillard's new sauce continue to go out freely with W. H. Gillard & Co.

"Trenor's F. O. S. raisins are now in stock and show fine value," say H. P. Eckardt & Co.

The Eby, Blain Co., Ltd., report arrival of first new Sultana raisins, "Fine," "Good," "Choice."

Jas. Turner & Co., of Hamilton, report big sales for "Golden" haddies. They have replenished their stock.

H. P. Eckardt & Co. say the prices they are offering their No. 1 split herrings at have brought them lots of business.

"Our new Comadra and Eleme figs are moving out fast, but we have a large stock arriving," say H. P. Eckardt & Co.

New Comadra mat figs are in store with Lucas, Steele & Bristol. The firm also offer new peels, raisins, currants, etc.

There are certainly many Scotch whiskeys in Scotland, and consequently the winner of a prize at the Glasgow Exposition means a superiority for the winner over a good many different brands. The success of Mitchell's Scotch whiskey at the last exposition is another reason for the large sales of that popular brand which are reported by Laporte, Martin & Cie.

H. P. Eckardt & Co. are offering a line of fine cohoe salmon to arrive in a few days. It will pay you to look after it if you are a buyer.

"Indications point to a good season's trade in all lines," say T. A. Lytle & Co. "Sales of vinegar have been much larger than usual."

"The sales of 'Golden' haddies are increasing every day," said Howe, McIntyre & Co., agents for Montreal, to a correspondent last week.

In a shipment of Rio coffee to hand this week, for Warren Bros. & Co., was a small lot of "Golden" Rio coffee, a kind that it is almost impossible to get just now.

Everyone should have an X-Ray raisin seeder. It is perfect. Each guaranteed for five years. See samples with Lucas, Steele & Bristol's travelers, or write the firm for particulars.

The Salada Tea Co. is this week shipping sixty packages of "Salada" to Buffalo. The firm reports that its sales in Toronto last week were 25 per cent. larger than any previous week.

Enormous quantities of corrugated paper packing are used in the cases of the "Rising Sun" stove polish. The goods are packed in the neatest and most careful manner and reach the storekeeper in the best possible condition.

East India pickles were first introduced on the Canadian market about seven months ago by the Canadian agents, A. E. Richards & Co., of Hamilton, and since that time their sales have been very large. They have been sold from Winnipeg to St. John, and reports are favorable from all points. These pickles are put up in handsome glass-stoppered bottles, and packed one dozen in a case. They are a most delicious relish, and the spice sauce in which they are packed is excellent, used on cold meats, game or fish.

W. H. Gillard & Co. have at hand and to arrive the finest assortment of fruits they ever imported, and report the quality of fruits generally this season to be excellent. They anticipate a large demand.

"Our Special Label baking powder is creating for itself a large demand on account of giving the grocer control over the sale of that particular powder, thus ensuring larger profits," say W. H. Gillard & Co., the manufacturers.

High quality goods always find a steady sale with consumers. They become standard. Marshall & Co., Aberdeen, only pack the finest quality Scotch kippers, fresh herrings, bloaters, herrings in tomato and anchovy sauce, etc. Their salt, large and medium herrings, in kegs, are unsurpassed.

MADE PANCAKES FOR THE PUBLIC

A. Waddell & Co., the proprietors of the Italian Warehouse, one of the leading groceries of Hamilton, were kind to their customers and the general public last week. For three days they treated them to hot, delicious pancakes and tea biscuits, and a nice cup of tea. The flours used were Dalley's Royal Hygienic Self-Rising Flours. They made many friends and did a handsome trade both in the flours and the tea, and they say that it pays to be liberal with the public.



It Has No Equal.

The Gail Borden Eagle Brand

CONDENSED MILK is a staple article; sold everywhere, and as an infant food has no equal. All reliable dealers sell it and it is a good stock for jobbers to carry. Prepared and guaranteed by

The New York Condensed Milk Co.

For Quotations See Price Columns

Send for particulars to **F. W. HUDSON & CO.**, Selling Agents, **Toronto**

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

"CROSSE & BLACKWELL"

SEASON 1896

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

When buying SHOE BLACKING, if you want the very best, ask for the

English Army Blacking

It is the best polishing blacking and the handsomest box in the world, **bar none**, whether foreign or domestic. Sold by wholesale dealers and . . . . . .

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,

14 Lemoine Street.

. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.
THE HUDSON BAY CO., WINNIPEG.
LUMSDEN BROS., HAMILTON.
G. FOSTER & SONS, BRANTFORD.

The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

THOMPSON & THOMPSON, Front Street East, Toronto
FRANK MAGOR & CO., St. Peter Street, Montreal } Canadian Agents

Packed by Appleton, Machin & Smiles, LONDON, ENG.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave

Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

The Little Island of Ceylon

is producing the best TEAS in the world,--- the sweetest, cleanest, healthiest and most PROFITABLE Teas for

YOU

to handle

If you have been selling China teas, black or green, and don't know Ceylons, try a small line and note the change.

It Will Astonish You

Speaks Well . . .
for the Brand ! !

Hudon, Hébert & Cie.
Importateurs de
Epiciers en Gros
Montreal. Sept. 25th. 1899
Adresse Telegraphique:
Hudonbert-Montreal.

Mess. J.M. Douglas & Co.
City

Dear Sirs,

We now give you below the particulars of the Five hundred Cases John Dewar & Sons Old Highland Whiskey, ordered to your Mr. Gardner a few days ago.

400 Cases	Extra Special Qts	
50 Cases	Extra Special Pts	
50 Cases	Special Liqueur Qts	
Total 500 Cases		

Usual prices and terms.

Shipment by one of the last direct boats for the St Lawrence.

Marine Insurance in our care.

Please confirm and oblige

Yours truly

Hudon Hébert & Cie

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

KNOWING CLERKS.

IT is a great blessing to have clerks who know what is to be done in a grocery store, remarks Retail Grocers' Advocate. A clerk who fixes the show to the bosses' satisfaction and has everything in perfect order when the market wagon arrives ; who has the strawberries picked that were left over from the previous day ; who washes the spinach and radishes when necessary without having been told , who takes as much interest in the business as if it was his own. Such a clerk will make a good boss himself in the future. Many clerks may be good salesmen, but their work is done mechanically, and it must be told to them what there is to be done. They do not think. Those clerks will never make very good bosses.

Again, there are clerks who hide behind the boxes ; are shy of work ; read novels when the boss does not see them ; play and let the customers wait, when the boss is not around. Such clerks may become owners of stores, but in most cases they have them for a short time when they fail. These look for other employment in the markets or as drivers afterwards. The worst clerks, though, are those who take a partnership in the business whenever they have a chance ; these are the dishonest clerks. Those clerks who are addicted to drink and who are sometimes tipsy during business hours, are just about as bad and undesirable. A clerk who is honest, sober, intelligent and active, is worth the highest salary, and every clerk should try to make such a one his example.

"SKIPPERS" IN THE CHEESE.

R. THOMPSON & CO. sued Moses Moyer & Sons, in the Division Court, Toronto, a few days ago for $71 for cheese supplied. In his evidence Mr. Moyer stated that the cheese was not up to sample, he having found this to be the case by using two of the heads. "Why," said he, "they were over-run with 'skippers,' and if Inspector Awde had seen them they would have had to be thrown out the back door."

"And if Inspector Archibald had not seen them?" inquired his Honor.

Witness simply shrugged his shoulders and threw up both hands. The complaints were not so much about the nimble "skippers," but that the cheese was off flavor.

Grocer Lockhart testified that he had a score of years' experience in cheese.

"Ancient or modern?" asked his Honor.

Witness swore the cheese was off flavor, had an oniony smell and was full of "skippers," but these things get into the best of cheese.

"What becomes of such cheese?" asked the court.

"It is used as bar cheese."

"Bar cheese?—what do you call that?"

"Why, cheese that is sold to saloons for free lunch purposes."

Certain members of the bar looked very much chagrined and shocked.

One of the reasons, Thompson swore, that he would not take the cheese back was because there was a fall in prices.

"And a rise in flavor," promptly responded his Honor, who decided that the cheese was not up to sample, but that as Moyer had accepted the cheese he must keep it. His Honor allowed plaintiff $63.81, the balance being allowed Moyer for the bad condition of the cheese.

CLAP-TRAP TRADING.

Over in Newark, N.J., is a grocer who sells for 40c., 1 pound of tea, 3½ pounds of granulated sugar, 2 bundles of wood, 1 loaf of bread, 1 yeast cake. This is possible and at a fair profit, but it is an undignified, irregular, catchpenny style of doing business, not calculated to win that confidence without which no store can be permanently successful. Does anyone imagine or flatter himself that a tea trade can be secured by offering the articles enumerated above as a premium to the buyer of 1 pound of tea at 40c.? If so, they harbor a vain delusion. Cup quality is the object sought by those who drink tea for its merits and not as a warm drink. If grocers in this day of department store competition are to win success, it will be along the line of perfect service and not by clap-trap methods.—American Grocer.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

IN making our bow to the Grocery Trade through this medium, we notice that progressive men advertise in THE GROCER. We desire to be in progressive company because our patrons are all progressive and know a good thing when they see it; progressive houses use our Shipping Stencils for addressing their packages, and our Stencil Brands for boxes, barrels, bags, etc We want our Catalogue of Stamps, Stencils, etc., to be in the hands of every live business man, and if you refuse this invitation to send for it, consider yourself dead, and not in it with your neighbor. A postal card making the request will secure our 56-page Catalogue by return mail.—Address: **The Hamilton Stamp and Stencil Works, Hamilton, Ont**

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE
COCOA-NIB EXTRACT.

A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes

Special Agent, **C. E. COLSON, MONTREAL**

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. . . . TORONTO.

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.



Athletes Need It . .

Johnston's Fluid Beef contains in concentrated form all the qualities of Prime Lean Beef.

Johnston's Fluid Beef Gives strength without increase of flesh.

In Tins and Bottles.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



INDIAN & CEYLON TEAS **G. F. & J. GALT** 42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

SINCLAIR BROS., general merchants, Cartier, Ont., are offering to compromise at 50c. on the dollar.

J. A. Walter, grocer, Berlin, has assigned to W. Rose.

E. Frenette, general merchant, St. Basile, Que., has assigned.

Robert Bonthron, general merchant, Hensall, has assigned to B. S. O'Neil.

Thomas Kearns, grocer, Montreal, has fyled consent of assignment.

Arthur Langlois, general merchant, St. Theodoise, has compromised at 20c. on the dallar, cash.

Joseph Bourque & Co., general merchants, St. Gertrude, Que., have compromised at 35c. on the dollar

PARTNERSHIPS FORMED AND DISSOLVED.

A. Johnson and Z. Bessette have registered a partnership in Richelieu to carry on business as general merchants under the style of Johnson & Bessette.

Wm. B. Lindsay and Roderick Mackinnon have registered a partnership in Montreal to carry on business as tea merchants under the style of Lindsay, Mackinnon & Co.

CHANGES.

J. A. Buissiere, general merchant, St. Justin, Que., has sold out.

James Park, general merchant, Granton, Ont., is giving up business.

A cheese factory is being started at Knowlton, Que., by M. Rae.

G. H. Cameron, Shelburne, has begun business as flour and feed dealer.

A general store has been started at L'Orignal, Que., by F. X. E. Gauthier.

E. A. Dill, grocer, Windsor, N.S., has been succeeded by C. S. Worth & Co.

John McRae has succeeded the Longford Lumber Co. in store business at Uphill.

Seeley Bros., general merchants, Glenwood, N.S., have been succeeded by C. L. Seeley.

John Bender, soda water manufacturer, Niagara Falls, has sold out to A. & W. A. Breaky.

Hormisdas Viau has been registered proprietor of the grocery business of S. Desy, Montreal.

A. D. Campbell & Co., grocers, Winnipeg, have been succeeeded by Hardy & Buchanan.

Mary E. Breen, wife of Joseph Livernois, Montreal, has been registered proprietress of the fruit firm of Livernois & Co.

SALES MADE AND PENDING.

The stock of W. Baker, tobacconist, Kingston, has been sold.

The assets of C. Rickner & Co., fruits, Montreal, have been sold.

The assets of Farlardeau & Groteau, grocers, Quebec, have been sold.

The estate of Mrs. Turgeon, general merchant, Sherbrooke, has been sold.

The assets of H. Gagnon, general merchant, St. Felicite, have been sold.

The stock of Eliza French, fruits, London, has been sold for 41 cents on the dollar.

The assets of Roy & Robinson, general merchants, St. Cyrille de Wendover, Que., have been sold.

The stock of Miss Eliza Constant, general merchant, St. Jerome, Que., has been sold at 55c. on the dollar.

The stock of I. E. Deslauriers, general merchant, Ste. Anne de Bellevue, Que., has been sold at 50c. on the dollar.

FIRES.

W. Gordon, grocer, Toronto, has been partially burned out.

Montgomery & Brodie, grocers and tailors, Newmarket, have been burned out.

DEATHS.

R. J. Sweet, grocer, Halifax, is dead.

P. Weidmann, stave factory and general store, Weidmann and Glen Rae, is dead.

The announcement made in the issue of the 9th inst that J. O. Girard, general merchant, of Fraserville, Que., was dead was an error. The mistake was on the part of our informant.

CALIFORNIA ORANGES.

Regarding the green fruit situation on the Coast, The California Fruit Grower says in its last issue: "The weather is bright and favorable for shipping. The rains did some damage to the grape crop. The local market is well supplied, but the movement is only fair and prices are low. The orange season is close at hand. Buyers are early in the field purchasing in the northern districts. Sales are reported at $1.10 per box for entire groves as they run, buyer to clip, pack, etc. The northern district will yield an average crop, while the south reports a shortage. Fair estimates place the coming crop at 7,500 cars."

STACKED.

The following speech, for substance, was actually made by a noted gamester in New Hampshire on obtaining a verdict against the unanimous opinion of the judges, by tampering with the jury:

We cut and shuffled, stirr'd our stumps,
But zounds! they put us to our trumps.
They held court-cards, led suit beside,
With all four honors on their side
They pla'd the duce! but we more brave
Finess'd on hearts, and play'd the knave.
We better knew the pack to fix,
And won the game at last by tricks!
—Monthly Anthology, Boston, 1860

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Consignments Stored in Bond

And shipped, when sold, to proper addresses Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
and **ROYAL NAVY CHOCOLATE**
and **FAMOUS BLEND COFFEE**

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto



If you Have not Already Ordered Your

"SCIENTIFIC"

STOVE ENAMEL AND STOVE PIPE VARNISH

DO SO NOW.

THE BEST SELLING GOODS ON THE MARKET.

Western Agent—W. L. MACKENZIE, Winnipeg.
Eastern Agents—W. S. CLAWSON & Co., St. John, N.B.
Handled by all jobbers. Telephone 2905.

SCIENTIFIC VARNISH MFG. CO. - TORONTO

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES in 1 and 2-lb. round cans. Will keep all winter. . . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

ASK FOR

MOTT'S

HERE'S A CHANCE

for someone to secure a profitable agency. A Scotch firm wants a good active agent to push an A 1 brand of Scotch whisky in Canada which will be extensively advertised.

Apply

CANADIAN GROCER, MONTREAL

Tenders Wanted

For Grocery and Crockery business in Windsor, splendid running business, formerly conducted by Mr. D. W. Mason, handsome brick store heated with steam, lighted with gas and electricity, best location in the city. Stock and fixtures amounting to about $4,000 will be sold by tender at a rate on the dollar, which will be received up to November 2nd. Stock sheets may be seen on the premises or at the office of the undersigned. One-quarter cash down, the balance at two, four and six months approved notes.

T. B. Escott,
Trustee,
(43) **LONDON.**

CELLULOID TRADE MARK REGISTERED STARCH

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

A NOVEL INVENTION!
REQUIRES NO COOKING

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to . . . . .

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.



Always Reliable!!

When you buy
KEEN'S
You buy the
Best in the World



Keen's Oxford Blue

FRANK MAGOR & CO.

16 St. John Street, - - - - MONTREAL

Sole agents for the Dominion of Canada.

CURRENT MARKET QUOTATIONS

Toronto, Oct. 15. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

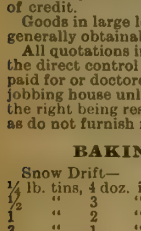
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case	per doz.	$0 75
½ " 3 "	"	
1 " 2 "	"	2 00
3 " 1 "	"	6 50
5 " ½ "	"	10 00
10 lb. boxes	per lb.	16
30 lb. pails	"	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
1 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round	1 80
1 lb., 2 doz. cases, round	2 00
½ lb., ½ " " "	5 75
½ lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case ..... per doz.	1 20
½ lb. tins, 3 doz. in case ..... "	90
¼ lb. tins, 4 doz. in case ..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. Sealer Jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25

Russet Paste. (3 doz. in box)	per gross
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85

Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box $1 15

Each box contains either 1 gross, 1 oz., ⅓ gro, 2 oz., or ¼ gro. 4 oz.

Dixon's Carburet of Iron Stove Polish, 70c doz ..... per gr. 7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish	9 00	2 50	90
Scientific Furniture Polish	....	....	1 25



STOVE POLISH.

	Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" 5, 3 strings	2 45

CANNED GOODS. per doz.

Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 90
Lobster, talls	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ¼s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 40	$1 50
" " " 2 "		2 40	2 55
Comp Corn Beef 4-lb. cans		....	....
" " " 1 "		7 75	8 25
" " " 1¼ "		16 00	18 00
Minced Callops 2	"	....	2 60
" " 2	"	2 60	2 65
Lunch Tongue 1	"	3 40	3 50
" " 2	"	....	6 00
English Brawn 2	"	2 75	2 80
Camb Sausage 1	"	....	2 50
" " 2	"	....	4 00
Soups, assorted 1	"	....	1 50
" " 2	"	....	2 25
Soups and Boull. 2	"	....	1 80
" 6		....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 45
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

THE "DIAMOND"
OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . .

ALL LEADING GROCERS KEEP IT.



PAYS WELL

An automatic selling machine to sell Adams' Tutti Frutti. For full particulars apply Globe Automatic Selling Co., 63 Yonge St., Toronto, Ont.

LOOKS WELL

ADAMS & SONS CO., 11 and 13 Jarvis Street,
TORONTO, ONT.

Cocoa—		
Homeopathic, ¼'s, 8 and 14 lbs..		0 30
Pearl, " " " ..		0 25
London Pearl, 12 and 18 " ..		0 22
Rock " " " " ..		0 30
Bulk, in boxes		0 18
		per doz.
Royal Cocoa Essence, packages		1 40
Cocoa— EPPS'.		per lb.
Case of 11 lbs. each		0 35
Smaller quantities		0 37½
FRY'S. (A. P. Tippet & Co., Agents.)		
Chocolate—		per lb
Caraccas, ¼'s, 6-lb. boxes		0 42
Vanilla, ¼'s		0 42
"Gold Medal" Sweet, 6 lb. bxs..		0 29
Pure, unsweetened, ½'s, 6 lb. bxs.		0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.		0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.		0 24
Cocoa—		per doz
Concentrated, ¼'s, 1 doz. in box..		2 40
" ½'s, " ..		....
" 1 lbs. " ..		....
Homeopathic, ¼'s, 14 lb. boxes ..		0 33
" ½ lbs. 12 lb. boxes.		33
JOHN P. MOTT & CO.'S. (R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, ½ lb. tins, per doz..		$3 75
Cocoa Essence, ½ lb. tins, per doz..		2 25
Soluble Cocoa, No. 1 bulk, per lb		0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb		0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 35
WALTER BAKER & CO.'S		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each..		0 42
Bak r's Vanilla in boxes, 12 lbs. each.		0 50
Caraccas Sweet, in boxes, 6 lbs. each.		0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net		4 20
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.		0 25
Grocers' Style, in boxes, 6 lbs. each..		0 25
Eight cakes to the lb., in bxs, 6 lbs. e.		0 25
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb....		0 50
Breakfast Cocoa—		
In bxs, nd 12 lbs. each, ½ lb., tins.		0 49

COFFEE.

Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO





	per doz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream	
Family size, 4 doz. in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	

Quality thoroughly guaranteed.

MINCE MEAT . .

We are making an exceedingly fine article of old English (formula) Mince Meat, put up in 7, 14 and 28 pound pails. It will pay you to handle the " Bull's Head " brand.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. **7 FRONT STREET EAST, TORONTO.** **S. R. Parsons.**

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 ℓ

FRUITS.

	FOREIGN.	per lb.
Currants—Provincials, bbls	0 04	0 04½
" ½ bbls	0 04½	0 04¼
" Filiatras, bbls	0 04½	0 04¼
" ½ bbls	0 04¼	0 04⅜
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04⅝	0 05⅛
" cases	0 04¾	0 05½
" Vostizzas, cases	0 06½	0 08
Dates, Persian, boxes		0 05½
Figs—Eleme, 14 oz		0 11
" " 10 lb	0 12½	0 14
" " 18 lb	0 12½	0 14
" " 28 lb	0 12½	0 16
" taps	0 04	0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 05¼	0 05½
" Fine, off stalk	0 05¾	0 06
" Selected	0 06¼	0 06½
" Layers	0 06¾	0 07
" Sultanas	0 07½	0 10½
" Cal. Loose Muscatels 50 lb. boxes		
" Malaga—		per box.
" London Layers		2 20
" Black Baskets		2 75
" Blue Baskets		3 25
" Choice Clusters		3 25
" Dehesa Clusters		3 75
Lemons—Maoris and Sorrentos		4 50 6 00
Oranges—Jamaicas		4 50 4 75
" per bbl		7 00 7 50
DOMESTIC.		
Apples, dried, per lb		0 03 0 04
" evaporated		0 05 0 07

FOOD.

	per brl.
Split Peas	$3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06½
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
1 " " Red, "	90 95
COX S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 40 0 41
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 44 0 45
Boiled. "	0 47 0 48
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Neats of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.
(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special . . qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "	16 50	
Ex. Special jorums " "	15 50	
In Wood—Special, 5 o.p., per Imp. gal.	4 50	
Extra Special, proof, "	4 75	

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes		0 07
OSWEGO	40-lb. boxes, 1-lb.	
CORN STARCH	packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	c. per lb.
Granulated	3 95 0 04
Paris Lump. bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅜ 0 05½
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03½
Bright Yellow	0 03¼ 0 03½
Dark Yellow	3 00 3.25
Demerara	3 75 5 25

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 38

WANTS ..for.. October

STARCH

BRANTFORD STARCH

THE QUICKEST SELLER

* **The Brantford Starch Co., Ltd., - - Brantford, Ont.**

Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

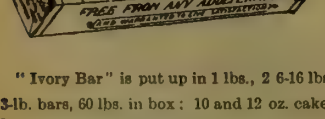
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c.... 0 20



Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44
Brown Label, ½ lbs. retailed at 26c.	0 21

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		per lb
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross		$ 2 00
" 10 "		1 10
" 2 Tiger, "		5 00
" 4 " "		2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

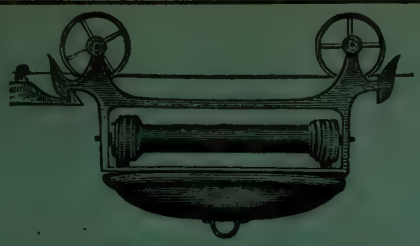
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



Salt for Winter Use

If you want to supply your farmer customers with a Salt that is especially adapted for curing meat, you will give them

WINDSOR SALT

The only Salt made by the "**VACUUM**" **Process** in Canada. It is used by nearly all the large meat packing firms and gives the best results. Send us an order for a car.

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

Fruit Jars

We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, OCTOBER 23, 1896. No. 43

COLMAN'S
MUSTARD

BEST ON EARTH

THE ONLY TEN CENT CIGAR

PEEK FREAN & Co's
BISCUITS AND CAKES.

Have obtained great Celebrity for their
PURITY & EXCELLENCE

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Success with Canned Meats

It is not a matter of chance. The full and habitual satisfaction of your customer; furnishing goods of unvarying excellence; goods that are certain to please to-day, to-morrow, every day—that is the way to win success. Grocers the world over know that canned meats bearing the "Helmet" trade mark are certain to please. They can be depended on for uniformity day in and day out, and they are prized best by customers who use them most. There is a world of satisfaction in selling them, and a good profit for the grocer, of course.

If your jobber does not sell you the "Helmet" brand, write to

J. L. WATT & SCOTT, Montreal
JAMES HAYWOOD, Toronto
J. HUNTER WHITE, St. John, N. B.
Manufacturers' Agents.

Or address . . .
Armour Packing Co., Kansas City, U.S.A.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a point of Keeping it always in Stock.

Kippered Herrings



The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle



The Best Pickles Made

Bear this signature:

"Elizabeth Lazenby"

and style of bottle as in cut.

The most delicious Sauce you can buy is

"Stower's Peptonized Lime Fruit Sauce"



DON'T BUY INFERIOR BRANDS OF

Castile Soap

that spoil in your warehouse, but buy

"LE LION ROUGE"

GENUINE

MACARONI

Bears this name

P. CODOU

ONLY

Finest Quality

Manufactured

Fry's

Chocolates And Cocoas

BEST VALUE FOR THE MONEY

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. ***London, Ont.***

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try——

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

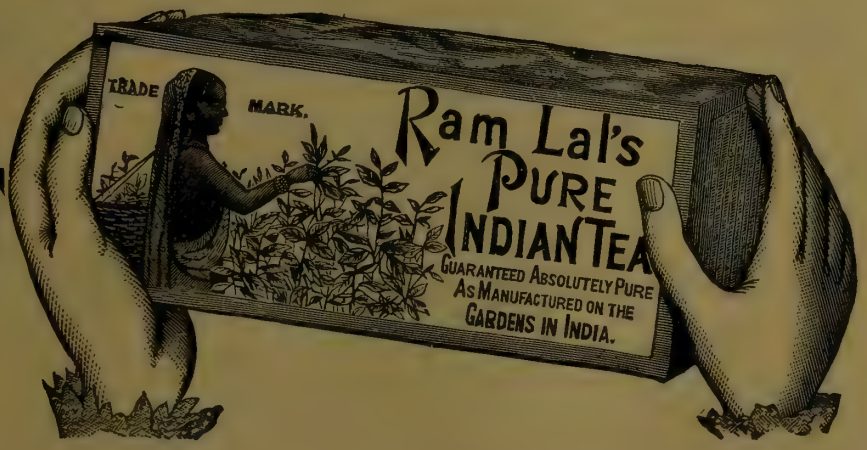
AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS
HAVE COME TO **STAY**

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME Eastern Agents MONTREAL

Thousand per thousand they cost no more than those made of weak paper or with unsafe bottoms.

PAPER BAGS

There is no parsimony in the quality of the paper stock---no skimping in the make-up of the bags.

The E. B. Eddy Co. Hull, Que.

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made. Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto



Finds Favor Everywhere



Don't Stand Aside

And see your competitor gradually win your trade—especially your tea trade—when a little thoughtful investigation will place before your customers values superior to those obtainable from any other source.

Our Tea Stock is one of rare values all through, but this week your attention is particularly directed to

YOUNG HYSONS

In high and medium grades. We have bargains you cannot afford to miss. It's a pleasure to submit samples to wide-awake, up-to-date grocers.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.

HIGHEST IN QUALITY LOWEST IN PRICE



OUR SPECIAL QUALITIES OF CURRANTS





WHY THESE LINES DEMAND ATTENTION

They are the very best value offered for the money. Their rich flavor and handsome appearance delight consumers. Your trade increases ; your bank account swells ; you are happy.

NOW IN STORE

Arguimbau's and Trenor's Selected and Finest Off-Stalk Valencias—bought at the lowest ebb of the market. Six-crown Ex. Royal Eleme Figs, 10-lb. bxs., superior goods.

W. H. GILLARD & CO. Wholesalers Only **HAMILTON**

WE SELL GILLARD'S NEW PICKLE AND NEW SAUCE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, OCTOBER 23, 1896 ($2.00 per Year) No. 43

DROPS FROM THE EDITOR'S PEN.

Where brains do not exist money cannot abide.

—

The place for a clown is in the circus ring, not in the store.

—

"Fresh" clerks are productive of stale goods in the store.

—

Unsalable goods is a ghost which haunts many a merchant.

—

Free silver in the United States would mean contracted trade.

—

So-called short-cuts to affluence are usually quick runs to poverty.

—

A kind word will kill more enemies than ever harsh would obliterate.

—

The less credit you give to others the more credit will you have yourself.

—

Rivalry either sharpens a man or takes the edge off him completely.

—

Look after your trade association and your association will look after you.

—

Persistent hammering will drive business to success as well as a nail to its head.

—

He who slanders a good man is either exhibiting his ignorance or his prejudice.

—

Business, like wheat, needs to be cultivated in order to produce the best results.

—

If a man's avocation is what it shouldn't be he can never be what he would like to be.

—

It is not the occupation that makes the man, it is the man that makes the occupation.

—

It is not upon the head of the debtor that all the sins for bad debts can be laid. When the debtor is sent out into the wilderness it is only fair that the creditor goat should accompany him, at least occasionally.

—

Bad Times, like the Devil, is often blamed for working more evil than it really does.

—

A contemporary talks of money in rubber and wind. That is, of course, tired rubber and wind.

—

When business begins to look up you can depend that it is going to put on a little more speed.

—

Business is business; it is not waiting for Providence or friends to turn something up for you.

—

There is more than one stepping stone to success in business, but industry is about the first.

—

A man with but one arm is not nearly as much crippled for business as he who is without patience.

—

The backbone of many a business has been broken because the merchant has not had a stiff upper lip.

—

Money can sometimes save a business from wreck, but it cannot in itself restore a wrecked reputation.

—

Tenacity is one of the characteristics of the bull dog that we can all copy without unmanning ourselves.

—

The winter is hastening upon us, but the sunshine of commercial prosperity appears to be getting warmer.

—

A business cannot exist without advertising in some shape or form any more than can a man without breath.

—

The difference between the ostrich and the dead beat is that the one buries his head when his pursuers are close upon him, while the other buries his assets in his wife's name.

—

We all try to avoid the rough places of life, but he is an unfortunate man who has not had some hills to climb.

—

It is necessary that grocers should carry vinegar in the store, but it is unwise for them to carry it in their face.

—

Sell a dead beat goods on credit, and nine cases out of ten you'll beat the doors of the court house in vain for redress.

—

If business were built up on losses, and not on profits, then would it be wise to cut prices and not foolish as it now is.

—

There is a living in the world for every man, but what he gets out of it will depend upon the tools he uses and the brains he exercises.

—

The man who tries to do more business than he is capable of doing is no wiser than he who eats more than his stomach can accommodate.

—

Wisdom is often gathered from the word or act of a child, and he is a wise merchant who learns to despise not knowledge from whatever source it comes.

—

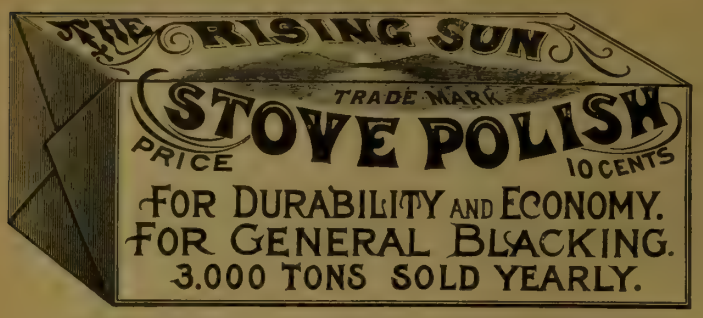
There are lots of people who are scrambling for the crumbs of trade who would be gathering the loaves and fishes thereof if they would strike out in another direction, independently and for themselves.

—

The man who first asserted that honesty is the best policy evidently never was hired to write ads. for a departmental store.—Merchants' Review.

Nay, nay, my Christian friend. Lying departmental store advertising is, no doubt, the best policy as far as the interests of the legitimate dealer are concerned, but it is not for the departmental store itself.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

GOT TO CLOSE EARLY.

THE Superior Court having ordered, entirely apart from the constitutionality of the law, that the Recorder of Montreal was bound to give his decision on the early closing bylaw, that official did so Tuesday afternoon. The result is a victory for the advocates of early closing, though the Recorder went out of his way to state that the bylaw was unjust and unwise.

As it now stands, the police can, by law, be compelled to close stores until the test case on the constitutionality of the law is decided by the Judicial Committee of the Privy Council, to whom an appeal has been taken.

The Recorder's judgment was as follows :

"In these different cases here is the position in which I find myself : In the case of Mme. Lagarde I was forced to come to the conclusion that the bylaw was constitutional because the Legislature had authorized the Council to pass the law, but on examining the bylaw I found that the scope was not wide enough, and I considered that it intruded on the natural rights of citizens.

"It is true that we can intrude on the rights of an individual in expropriating in the public interest, but this bylaw was not sufficiently in the public interest to warrant this intrusion, so I consequently felt forced to quash it. Afterwards I was disappointed to find that the plaintiff could not appeal, only the defendant having that right.

"As I wished to have the opinion of a judge of the Superior Court, I then interested myself to a certain extent in securing such. If the Superior Court recognized the legality, either directly or indirectly, I would submit myself, as I wished a judgment. I submit not my judgment or reason, as I would never bow to an unjust law. There is not a tribunal in the world which would force me to do so.

"To-day it is again my opinion that the bylaw is unjust, and I have not altered my opinion that it is not framed as it should be. A bylaw could have been framed which would reach all merchants with the exception of druggists, etc., who are absolutely necessary. The groceries were closed, where was sold tea and coffee, while the worst holes in the city were given full swing.

"It is still my opinion that it is unjust, but I must submit to the opinion of the higher court just as the Government did in the matter of the School Question to the Privy Council. The plaintiffs not having the opportunity of appeal, I will render judgment in conformity with that of Judge Charland, that I must apply the law, illegal as it may be. I, therefore, declare the merchants guilty of having contravened the bylaw, with the exception of Octave Chabot, who proved he was a fruit dealer owing to his sign bearing the words, 'fruit merchant' although he did sell general groceries. The gentlemen of the City Council in their wisdom declared that he could keep open, though at the same time he deals in groceries, as long as he is a 'fruit merchant.' We will now swallow the entire consequences of the foolish bylaw, in spite of the fact that it is not in my opinion legal.

"I am submissive to the decision of the Superior Court. So now may be opened the low fruit stores, oyster dives, etc., as the Council has decided they are more useful than the other. I am obliged to condemn the defendants to one dollar or eight days, with the hope that they will appeal."

Those condemned were : L. W. Moreau, 366 Seigneurs street ; Gaspard Lauriault, 66 Ottawa street ; Stantislas Cardinal, 230 Notre Dame street ; Onesime Pelletier, 218 Craig street ; Wm. Rourke, 224 St. Catherine street ; Richard Walsh, 812 Dorchester street ; Moses Lesser, 625 Craig street ; Joseph Desautels, 270 Craig street ; Mathias Leduc, 40 St. Urbain street ; T. S. Spendlo, 2084 Notre Dame street ; Placide Daoust, 1830 St. Catherine street ; Joseph Bruchesi, 2135 Notre Dame street ; Andrew Ewan, 376 St. Antoine street ; David Sack, 736 St. Catharine street ; G. H. Matthews, 50 St. Alexander street ; Joseph Hagerty, 63 St. Charles Borromee street ; J. S. Guillet, 418 Lagauchetiere street ; J. H. Lefebvre, 196 Dorchester street ; Elise Rodier, 173 Dorchester street ; E. Robert, 176 Dorchester street ; H. Belisle, 159 St. Paul street ; L. Lavallee, 63 St. Dominique street ; M. A. Flood, 103 Bleury street ; Joseph Morton, 112 St. Elizabeth steet, and J. L. Crevier, 809 St. James street.

A LIVE WINNIPEG BROKER.

E. NICHOLSON, successor to the late W. F. Henderson, wholesale commission merchant, Winnipeg, has now concluded arrangements to handle a number of important agencies. Following are some of the principal concerns which Mr. Nicholson will represent in Winnipeg : The Canada Jute Co., Montreal, bags, hessians and twines ; the Edwardsburg Starch Co., Cardinal, Ont., starches and glucose ; the Truro Condensed Milk and Canning Co., Truro, N.S., Reindeer brand condensed milk, condensed coffee and milk, and evaporated cream ; the Simcoe Canning Co., Simcoe and Hamilton, Ont., canned goods, jams, jellies and evaporated and dried apples ; the Anglo British Columbia Packing Co., Vancouver, B.C., canned salmon ; the Cudahy Packing Co., South Omaha, Nebraska, Rex brand canned and smoked meats, lard, etc.; the Cutting Fruit Packing Co., San Francisco, Cal., dried and canned fruits and raisins ; Dow & Curry, Pilot Mound, Man., oatmeal and pot and pearl barley ; N. W. Taussig & Co., New York, molasses and syrup ; Hart & Rand, New York, Rio and Santos coffee ; Colby & Tyhurst, Blenheim, Ont., beans ; F. W. Fearman, Hamilton, Ont., lard and cured meats ; E. James & Son, Plymouth, Eng., Dome lead and blue ; Arguimbau & Co., New York, raisins, currants and nuts. Mr. Nicholson also handles rice, spices and Mediterranean fruits.

Mr. Nicholson has been connected with the wholesale commission business in Winnipeg since 1882, at which time he took a position with the firm of Henderson & Bull, which was established in that year, and which business was later carried on under the firm name of W. F. Henderson & Co., until the death of Mr. Henderson a short time ago. Mr. Nicholson has therefore had an excellent training in the wholesale commission trade, and with his well known careful business habits, he is bound to succeed. He is open for correspondence looking to the acquirement of a few more good agencies. Goods are sold only to jobbers, millers and grain merchants.

Now in Store

New "Choice Clusters" Malaga Raisins.
" Valencia Shelled Almonds.
" Crosse & Blackwell Candied Peels (tins or boxes.)
" Fine Off-Stalk Valencias, Arguimbaus.
" Selected " "

JAMES TURNER & CO., HAMILTON,

CONTROLLERS OF

Ram Lal's Pure Indian Tea

Mascot Blend—in tins or packages—Golden Age Blend.

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

ITS SUCCESS NO ACCIDENT.

THE pay roll of the Rising Sun Black Lead Works is at present nearly $1,000 per week. This is at the rate of $48,000 per year that is distributed for labor in the town of Canton, in addition to large sums paid for printing, box making, carting and other outside work done in Canton and Sharon. This establishment paid the railroad last year for freight in and out, $14,295.73. The employes of this factory during the last four years, when other factories have been run on part time or at reduced pay, or both, owing to the general prostration of business, have not known any hard times, they have had no reduction in their pay or hours of labor, and the factory has not been closed a day or hour except the short annual vacation in August, which was for only one week this year.

The Rising Sun Stove Polish and Black Lead Works is the largest establishment of its kind in the world, and has a capacity of ten tons of stove polish a day. Their new Sun Paste stove polish is larger in quantity, more attractive in style and better in quality than any other paste polish, and is already commanding a large sale. The old reliable Rising Sun stove polish in cakes, on account of its durability and economy, still commands an enormous sale in every English-speaking country on the face of the earth. The growth of the business is marvelous when its small beginnings are remembered. Congressman Morse began the business when a schoolboy, made his first product in a little hand mould, dried it on a stove, and sold it at retail from a carpet bag.

"Tall oaks from little acorns grow,
Large streams from little fountains flow."

But this success is no accident. Mr. Morse when a young man and for many years afterwards canvassed twenty-two states in the Union as a commercial traveler, and thus laid the foundation for the present business.—Journal, Canton, Mass.

U.S. IMPORTS AND EXPORTS.

THE United States Department of Agriculture has issued a pamphlet containing records of foreign commerce of the last fiscal year compared with the records of preceding years. During the ten years ending June 30, 1896, the United States exported $8,207,292,566 worth of domestic merchandise, which, increased by the value of articles of foreign origin re-exported—$149,758,038—swells our total exports to the enormous sum of $8,357,077,604. Our imports during the same period being valued at $7,656,127,784, the total commerce of the United States, including imports and exports, for the ten years 1887-1896 amounted to $16,013,205,388, or a yearly average of more than $1,600,000,000. For the year ending June 30, 1896, domestic exports amounted to $863,200,487, an increase as compared with 1895 of $9,807,888 Foreign exports for 1896 amounted to $14,978,509, an increase over 1895 of $5,260,885. The total exports for the year were valued at $882,606,938, an increase over 1895 of $835,707,761. The imports for the year were $765,612,778, an increase over 1895 of $47,754,709. The total exports and imports for the year ending June 30, 1896, aggregated $1,662,331,612, an increase over 1895 of $122,823,482.

During the fiscal year just ended the American farmers sold to foreign nations $570,000,000 worth of their product, a gain of $17,000,000 over the preceding year. Agricultural products made up about 66 per cent. of our total exports in 1896 as against 70 per cent. in 1895, 72 per cent. in 1894, and 74 per cent. in 1893. That an increase in absolute value from $553,000,000 in 1895 to $570,000,000 in 1896 is accompanied by a falling off in percentage from 70 to 66 is due to the fact that the sale of our manufactured products grew proportionately much faster—from $184,000,000 in 1895 to $228,000,000 in 1896.

During the year ending June 30, 1896, we sold to the English-speaking people of Europe $406,000,000 worth of merchandise, which is 46 per cent. of our total exports; and we bought from them $170,000,000 worth of goods, which is 22 per cent. of our total imports. Considering as one customer for American products, all the ports of the British Empire in all continents, we find that they bought from us $512,000,000 worth of goods, or 58 per cent. of the total exports.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

New Fruits in Store

CURRANTS { Fine Filiatra / Casalina Patras / Non Plus Ultra Vostizzas / Ambrosia Vostizzas

VALENCIAS { Fine Off-Stalk / Select / Finest Selected

Also New Figs, Peels, etc.

If you want quality in Valencias, order "Finest Selected."

THE DAVIDSON & HAY, LTD.

Wholesale Grocers. TORONTO.

"Actions Speak Louder Than Words"

There is no sentiment about our constantly repeated statement that "quality counts." It's business, pure and simple—and good business—the best possible kind. See this, just in by mail: "I received first prize for your Pan-Dried Rolled Oats at our Fall Fair." An extract from a letter by a wide-awake, successful grocer, doing business in the very heart of the Milling Country, and surrounded by Oat Mills. Could the seal of public approval of quality be cast in a stronger mould?

From Manufacturer to Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

HALIFAX TRADE GOSSIP.

THE reported demoralized state of the English apple market promises to make itself felt in Nova Scotia, and indeed, to a certain extent has already done so. Now we hear that steamboat companies refuse to take apples as freight unless prepaid. This, of course, means a curtailment or almost stopping of the shipment of that fruit, on which the prosperity of the Annapolis Valley so largely depends. There is no money in sending apples to the Halifax market, as the best fruit is not bringing over 75c. per bbl., while ordinary grades sell as low as 40c. Some of our flour dealers are shoving up the price—in the newspaper reports. The quotations for flour in Halifax daily papers are at least 30 per cent. over what the article can be bought for.

A lot of Barbadoes (100 puncheons) molasses and a small lot of St. Croix were sent to Montreal on the steamer Escalona last week. There is a fair jobbing demand, and it is expected stocks in hand will be used up before the demand slackens. There is a good deal of common stock here, which is almost unsalable, and will have to be sent elsewhere for a market. Quotations are: St. Croix, 27c.; Porto Rico, 29 to 31c.; Trinidad, 27c.; Barbadoes, 31c.; Demerara, M.R. brand, 39c.; St. Kitts, 25c.

The strong tone of the egg market noted last week still continues, and is likely to do so from this on. Stocks are not up to the requirements of the trade. P. E. Island choice stocks sell at 13 to 14c., and Nova Scotia selected at 14c.

There is still a good jobbing demand for creamery butter, creamery selling at 20 to 21c. and tubs at 19½ to 20c.

July cheese is selling at 9½c., with fair demand.

Canned goods are not in heavy demand. New goods are coming in slowly. Fruits are not selling on account of the cheapness of green fruits. Nominal quotations for gallon apples are $1.85. There is a fair demand for butter and string beans at 80c. New corn is offered at 70 to 80c. New tomatoes are selling at 75 to 80c. Lobsters are reported scarce, flats selling at $9.75 to $10 per case and talls at $7.50 to $8 in a jobbing way. Canadian canned beef, 1's, is in fair demand at $1.25.

The steamer with supplies of dried fruits is expected here from the Mediterranean about the 25th inst. with supplies for our Halifax houses. French prunes, new arrivals, are quoted to-day at 6c., which is rather high for the trade.

The flour market continues much the same as last week. Dealers are still selling stocks secured before the advance. The volume of business is not large. Quotations are: "Ogilvies" or "Five Roses," $4.90; Ontario-made Manitobas, in wood, $4.10 to $4.20; Manitoba shipments, in sacks, $4.20 to $4.30; Ontario and Manitobas mixed, for patents, $4.20 to $4.40; 80 per cent. patents, $3.95 to $4.10; 90 p.c. patent, $3.85 to $3.90; low grades, $3.35 to $3.50; oatmeal and rolled oats, $2.95 to $3.10; cornmeal, $1.95 to $2; middlings, per ton, $16 to $17.50; shorts, $15 to $16.50; bran, per ton, $15 to $15.50; white oats, per bushel, in sacks, 30c.; cottonseed meal, per ton, $22 to $23; oilcake meal, per ton, $22 to $23; hay, per ton, $11 to $11.50; split peas, $3.15; pot barley, $3.50; white beans, per bush., 95c.

P. E. Island produce vessels are beginning to arrive. The potato crop on the Island is not an average one, but the quality is good. Oats sell on the Island at 20 to 21c. per bush. Potatoes sell from vessels here from 25 to 30c. per bush., and oats at 28 to 29c. Turnips are worth from 20 to 25c. per bush., and carrots $1 to $1.15 per bbl.

There is still considerable doing in green fruits. Apples are a drug on the market. Winter pears sell at $5 to $6 per bbl.; Canadian grapes, in 10-lb. baskets sell at 25c.; cranberries are worth $5 per bbl.; repacked Jamaica oranges are now selling at $6 to $6.50 per bbl.; lemons are scarce and sell at $4.50 per case; California peaches are offered at $1.50 per bag of 15 lbs.; Canadian onions are sold at 1½c. in 5-bbl. lots; bananas are unchanged at $1.75 to $2.25.

The fish business continues good. The advance in salmon is still maintained. Some small supplies of mackerel have been received, but prices are unchanged. Grocery cod are firm and fat herrings scarce. Quotations are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50 large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.55; haddock, $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1.25; Labrador, No. 1, $5; do., No. 2, $3.50; No. 1, large, fat shore, $3.25 to $4; alewives, $3; mackerel, No. 3, large, $8 to $8.50; No. 3, fat, $10; No. 2, fat, $11.50; No. 1, fat, $13; salmon, No. 1, $16; No. 2, $13; No. 3, $11.

The provision market is in a healthful condition. P. E. Island mess pork is quoted at $13, but can be bought for less. Chicago mess is quoted at $13.50. Canadian plate beef is worth $10, and American $12.75 to $13.

There is no change in the sugar market. The demand is fairly good on local account. Best quality of granulated is now offered from second hands at 4c. and yellows at 3⅞c.

Poultry is coming in freely and is meeting with good demand. Geese sell from 65 to 90c.; chickens from 45 to 50c., and turkeys 13c. per lb.

HELPING THE ENGLISH FARMER.

Canada and her rivals, remarks The Canadian Gazette, have owed not a little of their success in British produce markets to the heavy freight charges which have kept the British farmer further from his home markets than if the Atlantic were between them. A year or so ago a group of Devonshire farmers scoffed when a Londoner suggested to them the possibilities of a trade with London in Devonshire eggs and bacon; the railway companies would, they declared, swallow up more than the profit on any such traffic. But things are changing now. The Great Eastern Railway Co. led the way, and now the Midland and Great Northern Railways have adopted the following scale of rates for the conveyance of poultry, butter, eggs, fruit, vegetables and farm produce by passenger train from all the stations on the joint line to London, to include delivery within the usual limits: For any weight up to 20 lbs., 4d.; for every additional 5 lbs. over that weight up to 60 lbs., 1d. For the convenience of the public, the companies are arranging to supply boxes at their stations at a very small charge in order to facilitate the working of the scheme, and no effort, it is announced, will be spared to ensure safe and quick transit with prompt deliveries.

PERSONAL MENTION.

Mr. Percy Eby, of the Eby, Blain Co., Ltd., who about six weeks ago underwent an operation at the General Hospital, is again back to business.

By advertisement in another column it will be seen that D. E. Scott, of Port Hope, will offer his long-established business for sale on the 29th inst., and will retire from the grocery trade.

Kane & Kane, of Orillia, are settled in their new store. It is nearly opposite the Orillia House, and is an adornment to the town. Mr. Charles Kane has unfortunately since broken his leg.

The mechanical journal can least of all afford to dwell too long or too lovingly upon what has been. Its engrossing business is with what is and with what is immediately coming; and dealing with these it must, of course, change continually. The topics of a generation ago, and the new practices which could be urged with force and seriousness then, could not be so treated to-day without incurring the reproach of advancing senility. A half a generation ago the things that so largely occupy the thoughts and employ the hands of mechanics of to-day had not come into prominence. Electricity, compressed air, the bicycle and the horseless carriage must be spoken of now, for they are the facts of the time. To say that we have changed and that we are not as we were in our infancy is only to say that we grow, and there is no higher praise for us. To continue always as we are and as we were is possible only for the dead.

Sound Spokes For Your Business Wheel

Spokes that strengthen and increase the trade-carrying power of your business. They increase business momentum and carry you on to success. The goods we handle have been tried and not found wanting. Have you tried them ?



CANDIED PEELS

We specially recommend these for their freshness and the care we know is taken in their preparation. We have Lemon, Orange and Citron Peels, made by John Buchanan & Bros., Ltd., Glasgow. This is the time of year to lay in your stock, and you can't get better goods than these.

BUCHANAN'S JAMS

These celebrated jams are made in Glasgow, by John Buchanan & Bros , Ltd. Their name signifies the highest quality. These jams are in 1-lb. tins and 1-lb. glass jars. The glass jars have patent nickel pneumatic stoppers—attractive for your shelves—and make the jars very useful when empty. These are trade winning goods.

LORIMIER'S SAUCE

Made from the finest and purest materials. Makes friends wherever it is tried. Put up in pint and half-pint bottles.

CROWN BRAND FLAVORING EXTRACTS

The purity of these extracts we are sure of—we guarantee them—we make them. Their perfect purity gives them greatest strength. These are the kind of extracts, which, once your customers try, they insist on having next time. Made in forty different fruit, flower and spice flavors.

SCOTCH MARMALADE

This is a home-made marmalade. Made from pure, carefully selected materials. A quick seller for the trade, and a satisfactory purchase for every customer who tries it.

Robert Greig & Co., Montreal

News Of New Goods Arriving For

Each day brings new consignments of goods to keep stocks complete and fresh. Each mail brings news of shipments expected. Each order from a customer brings another one after it, for our goods are always right and our prices always reasonable. During the last week we have received among other goods large lots of finest CURRANTS, VALENCIA RAISINS and MALAGA RAISINS. Also a choice shipment of "FINEST LAYER FIGS" in one, ten, twenty-eight pound boxes and twenty-eight pound bags.

Orders for immediate delivery are being filled at cut prices. Write us, we will be pleased to give particulars and prices.

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These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

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THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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THE BUSINESS MEN'S PRAYER.

THE present Administration at Ottawa was put into office by the business men of this country because the Administration which had preceded it had during the last few years been neglecting the business interests of the country and had turned a deaf year to the merchants and manufacturers of the Dominion when they desired to point them out a better way, preferring rather to accept and act upon the advice of the professional politician of the ward-heeler type, the end of which was death.

One of the planks of the platform on which the present Administration floated into power was tariff revision. Most people realized that the tariff needed readjustment. They did not want a radical change; they merely desired to have the anomalies removed. And Mr. Laurier, in his pro-election speeches, promised this, and since coming into power he has reiterated it. But there is still one thing lacking.

No matter whether the revision is expected to be radical or moderate, the very knowledge that changes are to be made, of whose nature nothing positively is known, creates uncertainty. And following upon the heels of uncertainty comes business apathy.

A great deal of the business of Canada, as well as that of every other civilized country, is based on contracts made months ahead. This is specially so in goods bought for import and in goods contracted for with the factories. It is obvious, therefore, that anything which tends to cast any uncertainty about prices three, six or twelve months hence must be a deterrent upon trade.

If the goods which are ordered to-day for delivery six months hence were to be sold then, not now, the uncertainty would not be a matter of such importance, but the trouble is that this is not always the case. Importers order goods to-day which will not, and cannot, be delivered for some months, but yet to-morrow travelers are out booking orders. If there is no tariff revision in contemplation it is an easy matter to figure out the cost, but the contrary is the fact when it is known that within a few months the tariff will be changed. Then not only is the importer in a quandary, but the retailer who buys from him is in a similar position. The result is partial paralysis of business. We are in this position in Canada to-day. Trade is improving, but that in spite of the fact that people are buying with fear and trembling, and only in a hand-to-mouth way in order to keep the body and soul of trade together.

No diagnosis is necessary to discover what is preventing trade from moving as freely as it otherwise would. He who runs may read what it is.

It is obvious then that all that is necessary is to remove the cause of the uncertainty. This none but the Government can do. It is the only physician. It is not asked to declare there shall be no tariff revision. There are anomalies in the tariff which must be removed if the trade of the conntry is not to be hampered.

The remedy is a simple one. It is that the Government shall declare that whatever changes may be made they shall not go into effect until six or more months from the date of the adoption of the Act authorizing them. THE CANADIAN GROCER has been urging this for some months, and the various Boards of Trade throughout the country have been passing resolutions praying for the same thing, but so far without effect. The Government have not, like Baal, the god of the Phœnicians, gone hunting that they have not been reached by these prayers, but still the desired answer is not forthcoming.

The Government should speak now. Some months hence, when the tariff is under consideration, will be too late.

We sincerely believe that the Government are desirous of avoiding the pitfalls of predecessors. And, probably, the reason that it has not yet complied with the wishes of the business men of the country representing different branches of trade and commerce, is that there is no Canadian precedent for such a thing. It was contrary to precedent for Lord Aberdeen to refuse to approve of the orders-in-council of the Tupper Cabinet in its dying hours, but he did refuse, and rightly so. Precedents should be given to the winds when they conflict with common sense or justice.

Common sense and justice demand that the request of the business men of the country regarding the tariff should be complied with. The late Government ran amuck of the business men by refusing to accept what they prescribed for the well-being of the country. It is to be hoped the present Government will not do the same.

ANOTHER ADVANCE IN VALENCIA RAISINS.

The strength of the market for Valencia raisins has been accentuated during the past week rather than relaxed.

A cable received in Toronto this week advises that there has been a further appreciation in prices of 1s. per cwt.

But that is not the only strong feature of the market; the same cable also brought the intelligence that the supplies are beginning to fall off.

If this be true, it means that in a very short time there will be no stocks left in Denia.

This information is quite in keeping with the statistical position, the present crop being only 1,400,000 boxes, or 22 per cent. less than that of last year, the smallest since 1873.

The fruit ex ss. Avlona reached the warehouses in Toronto on Tuesday, and the wholesalers are not at all inclined to push business in Valencia raisins in view of the strong position of the market.

TAPIOCA ADVANCING.

The tapioca market has been attracting a good deal of attention during the past week or two. The cause is the strength which it has assumed lately, there having been an advance of 9d. per cwt. from the lowest point.

Tapioca is one of those commodities which for some time had been gradually tending downward. Three weeks or a month ago tapioca was laid down in Toronto at about 2½c. per pound duty paid. That this netted the producer very little when the bag, freight and cost of handling is included is obvious. Within the last week or two values have appreciated from ⅜ to ½c. per pound, but notwithstanding this, quotations are still about 1s. per cwt. below those of last year at this time.

The present is looked upon as being a good time to purchase tapioca.

CURRANTS STILL ADVANCING.

Currants are still advancing. On Monday a cable received in Toronto quoted prices 9d. per cwt. higher, making a total gain of 2s. 3d. for the week ending that day.

Although the market has appreciated so much lately, it is still the general opinion that values are not yet beyond a point where

they cannot be termed moderate. During the last few years the condition of the currant grower has been most deplorable, he having been compelled to accept prices for his product which in some instances did not even remunerate him for the time and money expended in harvesting the fruit.

With the market as it is to-day, it is conceded that the grower is now in a position to obtain a fair return for his labor, which is something he has not for some years been able to do.

From our English exchanges we gather that the market there is exceedingly strong for all descriptions of currants and that a satisfactory business has been doing at gradually widening prices.

FIRMNESS OF DRIED FRUIT.

THE course of values on all kinds of imported dried fruits this fall has been unusually strong. This fact has been noted from time to time, and it never had more striking exemplification than during the past four or five days in Montreal.

The ss. Avlona arrived in that port on Tuesday last, and inside of four days nearly every box she carried on consignment was sold. As she carried 41,000 boxes of Valencia raisins and 7,000 boxes of currants, of which possibly two-thirds had been sold to arrive, the extent of business done in the past six days or so can easily be imagined.

Commission men state that it was one of the quickest turnovers in their experience. As a consequence of this strong demand, there is hardly any stock in first hands, and large offers have been cabled without as yet eliciting any replies. The ss. Bellona's cargo also, which vessel is due at Montreal in November, is mostly all sold to arrive, and very little of it will be offered here. In fact the offering of Valencia raisins direct on commission this year will be much lighter than usual.

This hunger for fruit, as compared with previous years, is due to the firm position at all sources of supply. Cables were submitted this week to Denia from Montreal, offering 14, 16, 19 and 21s. for the four grades, but agents will not be surprised if they are refused. As a consequence of this condition of affairs, the jobbing values on Valencia fruit have been marked up fully ½c. per pound, and may go higher before the beginning of next week.

California raisins are even a more striking example than Valencias. Early in August THE CANADIAN GROCER gave some opinions on this matter. They were disputed since then several times, and as prices at first opened low on the Coast, it was set down that they were wrong. Within the past week, however, there has been an entire change of view. Advices this week estimated that the output would be fully 1,500 cars short and prices advanced at a jump 1c. per pound in New York and Chicago. The change is chiefly attributed to the sudden demand which has been experienced from Chicago and St. Louis buyers, who held off much longer than usual.

To-day prices asked on the Coast are fully ¾ to 1c. higher than the opening figures, and to lay down any fruit in Canada would certainly cost that much more. In fact, Montreal jobbers who this week received their first shipments of 2 and 3-crown fruit marked up their quotations 1c. per pound all round, as noted in the regular market report. Whether Californias will advance much higher is doubtful.

As they stand at present, 3-crown loose muscatels are dearer than Valencia layers, and when this is the case the consumption in eastern markets centres on the latter.

Prunes and currants are equally as strong as raisins, advices from France, Austria, California and Greece on all of them being very strong in tone.

WAY TO PACK APPLES.

IT is now a well established fact that choice Canadian apples are as palatable a fruit as there is offered on the English market. At the same time, complaints are frequent of the condition in which a large percentage of them arrives at Liverpool and other British ports. This is due to the method of packing, in which very little advance has been made.

Goods sent across the Atlantic are certain to get knocked about, more or less, on the voyage across, no matter what the weather conditions may be. This militates against such a delicate fruit as apples, but surely our shippers can adopt some system which will avoid this.

When they are packed in bulk in barrels the chances are against any shipment arriving in perfect condition, and a suggestion is made in this connection that is worthy of consideration. It has been tried already with encouraging results by a well-known orchard, and others might at least give it a chance.

It is to wrap the fruit up in paper to keep the skin sound, and ship in boxes separated like our egg cases. The extra expense entailed would be inconsiderable, and if the fruit arrived without being bruised it would undoubtedly have a quicker sale and at better prices than if half were ground to pulp, as is often the case under the present system. At any rate, the experiment is worthy of a trial.

HAS SUGAR TOUCHED BOTTOM?

IT is still a matter of uncertainty whether refiners' prices on sugar have touched bottom or not. No further shading has been recorded since the recent decline, but there have been circumstances noticeable that create uneasiness. A cargo of raw material, for instance, was offered last week at Montreal for a figure which meant $100,000 less than it cost. It was argued that the seller could not be very sanguine of the future or he would not submit to such a loss. But admitting the heavy feeling, it seems unnatural to expect values to go much lower.

If they have not touched bottom now they must be very near it. Beet has gone down in London as low as 8s. 9d., which is within 3d. of the record low price, and the Canadian market on refined has steadily declined ever since the beginning of June, the total decline being fully 1c. per pound. Granulated sold during the early part of the year at 4¾c. at the refineries.

Since the general elections, refiners have shown a persistent disposition to carry small stocks, and prices have sagged off, until a buyer can fill his wants to-day at the refinery for 3¾ to 3⅞c. This is ¼c. per pound below the equivalent quotation in New York, in fact our prices have been so for over two years, and the expectation of many that the imposition of the duty on raw material would materially advance the refined article to the Canadian consumer has been disproved.

The difference between the highest average price since the duty was imposed and that ruling previously, has been very slight. As a matter of fact, refined sugar for the greater part of the time has been cheaper since the change.

During the greater part of 1894 and in 1895, until the new duty was anticipated, sugar at the refineries ruled at 4½c. on granulated and 3½ to 4c. on yellows. In 1895, just before Mr. Foster brought down his Budget, it had dropped to 3¼c. on granulated and 2½ to 3c. on yellows. After the change values advanced for a short time, but never got above 4¼c. for granulated and 3¼ to 4c. for yellows until Jan., 1896. During that month, owing to special conditions which are well known, prices advanced sharply, and at one time a 5c. market was predicted. This expectation was never fulfilled, but during the first five months of the present year sugar values ruled at 4⅝ to 4¾c. on granulated and 3¾ to 4¼c. on yellows until the decline already noted set in.

It will be seen, therefore, that for the greater portion of the period since the duty on raw was imposed the first cost of refined sugar has been actually lower than it was

while raw material was free. It is not likely either, even admitting that it does recover somewhat, to go back to this summer's high level, until the outlook for the future, in regard to fiscal changes, is more definite.

Some people are bold enough to state that sugar will be one of the articles untouched, as the Government, wanting a revenue, will have to tax necessities, but this is problematical, and while matters are in this position refiners will not carry large stocks.

WINTER FREIGHTS.

THE determination of both the big railways to impose winter freights after November 2, this year, has caused keen indignation in Montreal.

This question of winter freights and the date of their imposition causes talk every fall, but the sudden action of the companies this fall in advancing the rate is considered by the trade generally as entirely inexcusable. Accordingly, at a special meeting of the Board of Trade, the following resolutions were adopted :

That this meeting greatly regrets the action of the Grand Trunk Railway Co. and the Canadian Pacific Railway Co. in giving notice that their winter freight rates will become effective on 2nd November, merchants and manufacturers being generally agreed that the increase of freight rates at that early date would involve serious interference and hindrance to the business and trade of this city :

That contracts have been made for the delivery of goods, based upon the present railway freight rates, and that some of these goods are due to arrive in Montreal by steamers leaving Liverpool and other transatlantic ports as late as the first week of November, and that if the railway freight rates be advanced on the date announced, the Montreal importers will suffer loss:

That in the United States the railway companies make no distinction between summer and winter freight rates, the same rate prevailing throughout the year, to the great advantage of the business communities of that country ;

That this meeting therefore asks :

1. That the Grand Trunk Railway Co. and the Canadian Pacific Railway Co. will withdraw their joint notice making winter freight rates effective on November 2nd, and prolong the present rates until November 19th, inclusive, or until the close of navigation ; and

2. That both railway companies will consider, with a view to its adoption in Canada, the United States system of the same freight rates in summer and winter, it being believed that settled freight rates throughout the year would greatly facilitate the general business of this city.

Strong speeches were made in support of the resolution by J. A. Crathern, of Crathern & Caverhill; J. G. Wilson, of Thos. Robertson & Co.; T. Fairman, of the Dominion Wire Co.; J. B. Learmont, of Caverhill, Learmont & Co., and Wm. McMaster, president of the Montreal Rolling Mills.

Whether anything will result from the meeting is uncertain. Previously the date of the change has been the 15th, and two years ago it was not until the 20th. There can be no question that the date is rather early, for inland navigation does not close until the end of November, so that with railway freights on the winter basis after the first, shippers will certainly, when it is possible, patronize the water carriers.

It is difficult, with this fact in view to understand the action of the railway companies. That it will restrict business at Montreal is certain. Jobbers there will not be inclined to do business from stocks in store, but will likely follow the course they pursue in the winter time, when it is a case of absolute necessity to ship by rail, that is, order the goods abroad and ship on a pro rate from Liverpool. The railways, therefore, will lose a certain percentage of business if they stick to their decision.

PEEK FREAN & CO.'S REPRESENTATIVE.

MR. EDWARD PETTER, of Peek Frean & Co., biscuit manufacturers, London, Eng., is now on a visit to Canada. He joined their staff 40 years ago, selling the first biscuits they ever made, and has been with them ever since. THE GROCER has often expressed regret that in Canada we have not more men or firms like these. Firms here do not encourage young men to remain in their service as they should, and young men often do not give them a reason to do so. Too frequently in Canada our great aim is to get into business on our own account instead of seeking to make ourselves indespensable to our firms and eventually perhaps getting a partnership. Whether we secure a partnership or not, the majority of us will find ourselves much better off in our declining years than if we went into business—with its worries and few prizes—on our own account.

Mr. Petter, even after his forty years service, has far more energy and vim and looks far more robust in health than the great majority of our business men who have only seen two-thirds his years.

CALIFORNIA RAISINS.

FOR a week past there has been a steady upward movement in the price of California raisins. The spot supply in first hands has long since been exhausted, and, as it is generally understood that the policy of consigning, which had such an unsettling influence upon the market last year, would not be followed this season, both local and out-of-town distributors have sent in quite liberal orders for early shipment from the Coast. They have been influenced largely in this action by the small available supply of old goods, and the reports that the new crop would be not much more than half of that harvested last year.

Orders for October-November shipment during the past week have been numerous, but comparatively few of them have gone through for the reason that the Coast market has been advancing so rapidly that when buyers finally made up their minds to accept the terms of the California sellers they have found in most cases that they were too late and their offers turned down. Every telegram from California for several days past making quotations has contained the clause "subject to immediate confirmation," and any delay in the completion of the sale at this end has almost invariably resulted in its rejection by the California people, who are thoroughly impressed with the idea that their product will eventually bring more than the best figures offered by buyers so far. Since Monday there has been an advance of about ⅜c. on three crowns, which form the bulk of the supply, and in which most of the business has been done thus far this season. California to-day appear to be less interested in filling orders from the East than it was a week ago on account of the outside demand from the West and other sections, which has been developed within the past few days, and which, according to telegraphic advices, has caused an active and excited market there. The Western buyers have withheld orders until the present time, because, it is said, they believed prices would be more favorable to them later, but finding the market still going up, although the season is well advanced, they are now coming in and buying freely, according to reports received here.

The crops of raisins in California for five years have been as follows :

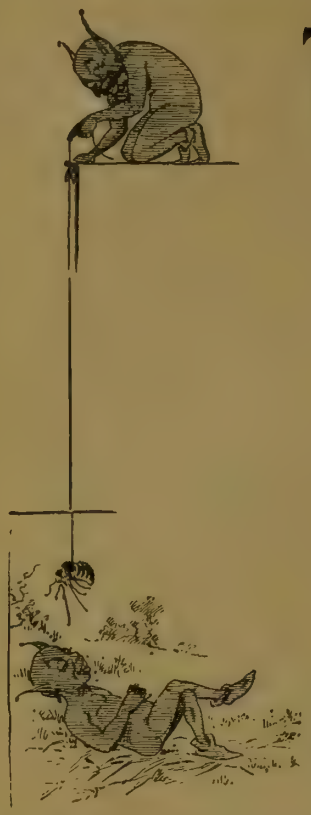
Year.	Boxes.	Pounds.
1891	2,600,000	52,000,000
1892	2,850,000	57,000,000
1893	4,250,000	95,000,000
1894	5,150,000	103,000,000
1895	4,568,000	91,360,000

The crop of 1896 is estimated at not more than 60 per cent. of that of 1895.—N.Y. Journal of Commerce.

STOCKS OF DRIED APRICOTS AND PEACHES.

A San Francisco letter dated Oct. 12th says of apricots : "We think a conservative estimate of the stock to-day in the state is about 75 cars, principally in second hands, the vast bulk of the goods having passed out of the control of the growers. With this very light stock we have no doubt that values will be sustained, if not further advanced." Concerning peaches the same writer says : "About 60 per cent. of the crop has been already moved. There are something like 200 cars left. Strictly choice to fancy are very scarce and difficult to obtain at any price."

The grocers of Plainfield, N.J., closed their stores at 6 o'clock each evening two weeks ago because the State convention of the Christian Endeavor Society was being held in that city. The merchants should now form an Endeavor-to-Close-Early Society.



THEY TICKLE

The palate ; their delicious characteristics please everybody. Once introduced always sold.

Gillard's New Pickle

Single case lots, $3.40 per doz.; 5 case lots, $3.30 per doz.

Gillard's New Sauce

A table relish of undoubted quality and incomparably superior to all others.

Single dozen lots, $1.75 ; in brl. lots of 12 doz., $1.60.

GILLARD & CO. MAKERS **LONDON, ENG.**

EVERYBODY WILL EAT . . .

Boulters' Preserved Citron.

It is PRESERVED, in flats, with 100 per cent best granulated, with choice lemons, etc., to tone it up ; we guarantee it to be a superior article, and one that will sell. Send in your order for a case. The price is right.

We are the only packers of Preserved Citron in Canada.

W. BOULTER & SONS

PICTON. TORONTO. DEMORESTVILLE.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE condition of the wholesale grocery trade of Toronto is, on the whole, better than it was a week ago, both as regards volume of business and prices. Canned vegetables are experiencing an improved demand and there does not appear to be the same want of confidence in regard to prices as there was. Canned salmon remains in much about the same condition as a week ago. The same may be said in regard to coffees. There is a fair business doing in molasses, but syrups are quiet. The week has opened out with a little better feeling in regard to sugars owing to a slight improvement in the London market. The local demand is fair at unchanged prices. The spice trade is fairly active for the season, with the tendency of prices upward. The most interesting feature of the grocery trade is the increased strength of the market for foreign dried fruits, Valencia raisins, currants, figs and prunes being all higher in the primary market. The fruit ex ss. Avlona is now on the market and the demand is good. The position of the tea market continues satisfactory.

CANNED GOODS.

The general report of the wholesalers in regard to tomatoes, peas and corn is that the demand during the past week has improved, the feeling being that prices have about reached bottom. The buying, however, is still only limited, but wholesalers are not as anxious sellers as they were. Salmon appears to be in much the same position as before, both here and on the Coast. We quote best brands as follows: Tomatoes, 65 to 70c.; corn, 55c. for old and 60 to 65c. for new; peas, 60 to 65c. for ordinary; sifted select, 95c.; extra sifted, $1.35 to $1.45; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.90 to $2.20 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2.00 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.40; "Maple Leaf," $1.40 to $1.45; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.65 to $2.70; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The estimates of the Brazilian crop have been enlarged by 500,000 bags, while the stocks in Santos have increased. This has had the effect of imparting an easier tone to the market. Locally there is no change to note. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is fairly active. Receipts of molasses at New Orleans are small, but as there is a large crop and supplies are likely to materially increase, prices are showing a disposition to hold off. We quote: New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market is characterised by a more confident tone this week. Last week there was an advance of 3d. in London, and this week opened out with a further gain, on Monday there being an advance of 1½d. Refined declined ⅛c. last week in New York, but there is a steadier feeling there, notwithstanding Licht's latest estimate of a 4,960,000 beet crop, the refiners in the United States seeming to doubt the correctness of the estimate. The American refiners are buying raws of 96 test at 3c., but there are no large transactions, although the refiners are busy filling old orders. This naturally tends to steady prices. In Canada a better feeling also obtains, and the refineries do not appear to be as anxious to push business as they were. Wholesalers' quotations are: 3.95 to 4c. for granulated, and 3 to 3⅝c. for yellows

SPICES.

The spice market generally is firm. The Cochin China ginger crop is reported to be a total failure. Prices in both white and black pepper are advancing. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

W. W. & CO.

Do you stock the W. W. & Co. . . . .

S. B. GLOBE WASHBOARD

If not, you should order a dozen at once.

The best proof of the quality of our S.B. is that "there are others" just as good, or said to be.

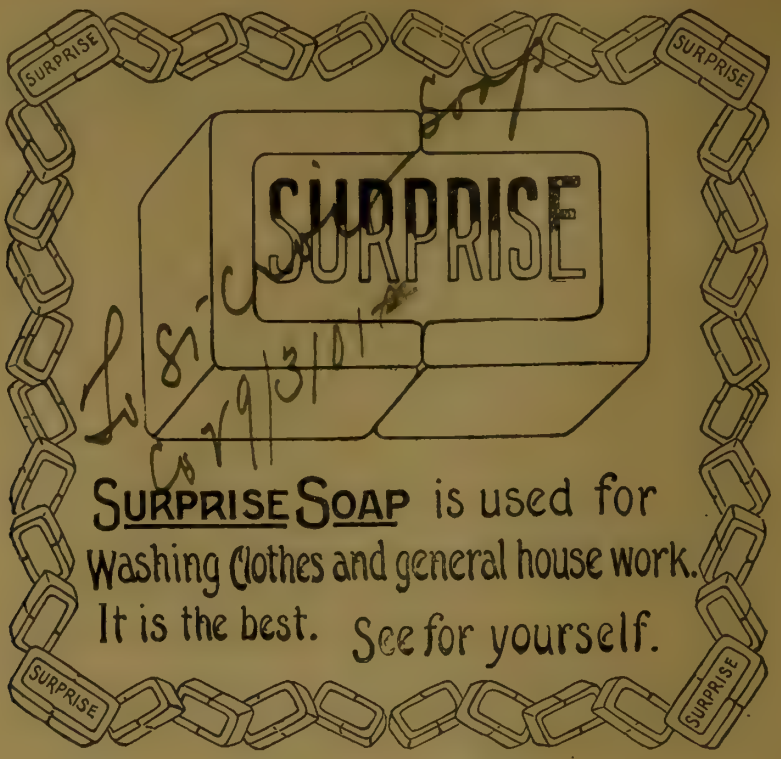
WALTER WOODS & CO. Hamilton

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

IMITATIONS . .
. . OF . .
"SALADA"
CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

P. C. LARKIN & CO.
25 Front St. East, TORONTO
and 318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

RICE, ETC.

Tapioca is much stronger, prices having advanced 9d. from the lowest point. Japan rice is also advancing. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Jordan shelled almonds are easier in the outside markets and Brazil nuts firmer. Locally there is nothing new to note. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c. Chestnuts, $3 to $3.25 per bushel in small lots, with larger quantities being shaded; hickory nuts, $1.75 to $2 per bushel.

TEAS.

The situation is still strong. Ceylon teas of Pekoe leaf are up fully 3 to 4c. per lb. from the lowest point. All last autumn's teas of Indian growth are sold, and prices for the incoming teas, which will not be here till the latter part of January, of this description are from 1 to 1½c. per lb. higher than a year ago. Shippers' representatives on the Toronto market report that on account of the high price of Ceylon tea, those of Indian growth are receiving a little more attention. All spot Japans at from 13 to 16c. are said to have been sold, while the enquiry for teas ranging from 14 to 15½c. is good. Japan is asking from 1 to 2c. higher than three weeks ago. Fine China Monings are scarce on spot, while Foochow teas, in Panyongs and Pekoe Souchongs, there are none offering in first hands. Advices from Shanghai state that supplies of green teas are short and prices advancing. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Private cables this week announce another advance of 1s. per cwt. in the price of Valencia raisins, and that supplies are beginning to fall off. The first direct shipment ex ss. Avlona reached the warehouses of the trade in Toronto this week. The demand locally continues good with prices firm. We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6½c.; layers, 6¾c.

Currants were on Monday cabled another 9d. dearer, making a total advance of 2s. 3d. for the week. The local demand continues good. We still quote as follows: Provincials, 4⅛ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4⅜c.; do., half-bbls., 4⅜ to 4½c.; ditto, half-cases, 5 to 5⅛c.; Patras, 4¾ to 5c. in bbls., 4⅞ to 5⅛c. in half-bbls and 4⅞ to 5½c. in cases; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

Bosnia prunes, according to cable advices, have again advanced in the lower grades. There has been a sharp advance in California prunes, and a further appreciation is anticipated by shippers on the Coast. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Advices from the Coast regarding California loose muscatel raisins state that the orders placed f.o.b. have been so large that at least some of the shippers have been unable to consign any fruit to Canada yet. Peaches have advanced on the Coast, and buying has been freer for shipment east.

Figs are advised to be 4s. up from the price at which the bulk of the crop was shipped. A private letter received on Tuesday stated that many of the packers in Smyrna had closed their stores owing to limited stocks and the prohibitory prices which were being asked. Locally there is not much doing. We quote: 14 oz., 11c.; 10 lb., 12½ to 14c.; 18 lb., 12½ to 14c.; 28 lb., 12½ to 16c.; taps, 4 to 5½c. The quality of the fruit is good.

The market for Sultana raisins continues strong at 7½ to 10½c.

Malaga raisins are quiet and unchanged. We quote this fruit as follows: London layers, $2.20; black baskets, $2.75; blue baskets, $3.25; choice clusters, $3.25; Dehesas, $3.75.

Wm. H. Dunn

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Wholesale Commission Merchants. Established 1882. Manitoba and Northwest Agents for:

The Canada Jute Co., Ltd., Montreal, Que., Bags and Hessians. The Edwardsburg Starch Co., Cardinal, Ont., Starches and Glucose. The Truro Condensed Milk Co., Truro, N. S., Reindeer Brand Condensed Milk, etc. The Simcoe Canning Co., Simcoe and Hamilton, Ont., Canned Goods Jams and Jellies Dow & Curry, Pilot Mound, Man., Rolled Oats, Granulated and Standard Oat Meal, Pot and Pearl Barley. The Anglo British Columbia Packing Co., Vancouver, B. C., Canned Salmon. The Cudahy Packing Co., South Omaha, Neb., Rex Brand Canned and Smoked Meats, Lard, etc. The Cutting Fruit Packing Co., San Francisco, Cal., California Dried and Canned Fruits and Raisins. Arguimbau & Ramee, New York, Mediterranean Fruits, Currants, Valencia Raisins, etc. N. W. Taussig & Co., New York, U. S., Molasses and Syrups. Hard & Rand, New York, U. S., Rio and Santos Coffees. E. James & Sons, Plymouth, Eng., Dome Black Lead and Blue. Colby & Tyhurst, Blenheim, Ont., White Beans. F. W. Fearman, Hamilton, Ont., Lard and Meats. Wholesale trade only supplied. Correspondence solicited. Advances made against consignments.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheeps' Casings

AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC.

Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

GREEN FRUIT.

The demand for oranges for this time of the year is active. Prices are much about as they were before. There is an ample supply of lemons and the demand is good. The first shipment of Malaga lemons for the season is on the market this week. The demand for cranberries continues good. Pears and grapes are still coming forward. We quote: Oranges—Jamaicas, fancy, $4.25 to $5 per box; choice, $3.75 to $4; barrels, $7. Lemons—Verdilli, $2 to $3.50 for 360's; $3.75 to $4.25 for 300's; Maoris, $5.50 to $6 per box; Malagas, $8.50 per half-chest; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2.25 per bbl.; apples, $1 to $1.25 for good packed stock; pears, 30 to 40c. per basket and $2.50 to $3.50 per barrel for ordinary; 50 to 70c. for Flemish Beauty and Bartletts; grapes, Concords, 1¼ to 1¾c. per lb.; Niagaras and Rogers, 1½ to 2c.; onions, 60 to 70c. per 80 lb. bag for Danvers and $1 per crate for Spanish; Cape Cod cranberries, $6 to $6.75 per bbl. and $2.50 to $2.65 per crate, and Canadian cranberries, $5 to $6 per bbl.; quinces, 30 to 40c. per basket.

BUTTER AND CHEESE.

BUTTER—There is a great deal of butter coming forward, but the percentage of really good butter is small, although enough to supply the demand. Large rolls are now beginning to come upon the market. There have been further transactions in low-grade butter at from 7½ to 8c. Creamery butter of all kinds is quiet. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The high prices are interfering somewhat with the demand. We quote: August make, 10c.; September, 10½ to 11c.

COUNTRY PRODUCE

BEANS—The market is strong and higher, but there is no demand. Choice beans are quoted at from 90 to 95c. per bushel, and as high as $1 is being asked for small lots.

DRIED APPLES—The market is dull, with 2½c. as the idea for jobbing price.

EVAPORATED APPLES—There is no demand, and 4c. is practically a nominal quotation for jobbing lots.

EGGS—The demand continues good, with prices much as before. We quote: Fresh gathered, 15c.; cold storage, 13 to 14c.; pickled, 13c.

HONEY—Very little doing. We quote: Strained, 7c. in 60-lb. tins, and 7½ to 8c. in 10-lb. tins; comb, $1.50 to $1.75 per dozen.

POTATOES—Dull and weak. Carloads on track are quoted at 30c. per bag, and small lots out of store at 40c. delivered.

POULTRY—There is not much doing yet. We quote: Turkeys, 8c. per lb.; ducks, 60c. per pair; geese, 5½c. per lb.; chickens, 30 to 40c. per pair.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

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Mercantile Broker and Manufacturers' Agent,

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JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

MORROW & EWING

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13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

"SHIPPERS ATTENTION"

Reference—Bradstreet's.

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

Rutherford, Marshall & Co

General Produce and Commission Merchants

Established 1892.

62 FRONT ST. EAST, - TORONTO.

RICE RICE RICE

Imperial Polished Royal PATNA

Crystal J Seed JAPAN JAVA

MOUNT ROYAL MILLING CO.

D. W. ROSS CO., Agents MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality. T. R. F. CASE, SEAFORTH, ONT.

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

PROVISIONS AND DRESSED HOGS.

Since the price of provisions has been advancing buyers have been holding off, but still there is a fair enquiry. Dressed hogs are in much about the same position as a week ago. Prices obtainable are: $5 to $5.10 for select weights of 110 to 150 lbs., with heavier weights worth 50c. per 100 lbs. less.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD— Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

White fish is scarce, but of all other kinds there is quite enough to supply the demand. A further decline of 5c. per gallon is to be noted in the price of oysters. We quote: White fish, 7½c.; trout, 6½c.; haddies, 7½ to 8c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at $1.25 for standards, and $1.65 for New York counts.

SALT.

The packers have yet scarcely begun operations, but still business in salt is fairly good. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

The movement of alsike has been greatly curtailed during the past week owing to the bulk of the earlier threshing having been marketed. The market has been firm; in fact, prices have advanced a little. Fine qualities are quoted at $5 to $5.50 at outside points and lower grades at proportionately less figures of from $4 upwards. Timothy seed is not moving to any extent in Canada yet, and prices are nominally $1.20 to $1.50 per bush. to growers. Red clover, somewhat in sympathy with alsike, is commanding little better figures than it was some time ago, the quotation now being $5.20 to $5.40 f.o.b. point of shipment.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Street deliveries are light, the higher prices having induced farmers to hold. Quotations are much higher than a week ago. We quote: White wheat, 82c.; red, 81c.; goose, 59c.; oats, 26 to 26½c.; peas, 43 to 47c.

FLOUR—In sympathy with the wheat market, is active and prices higher. We quote in carloads on track, Toronto: Manitoba patents, $5.05; Manitoba strong bakers', $4.65; Ontario patents, $4.50 to $5.00. Straight roller is about $4.25, Toronto freights.

BALED HAY—Quiet at $11 for No. 1, and $9.50 for No. 2.

BREAKFAST FOODS — There have been two advances during the past week in the price of oatmeal. We quote: Standard oatmeal and rolled oats, $3.20 in bags and $3.30 in bbls.; rolled wheat, $2.50 in 100-lb. bbls. cornmeal, $2.40 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

PETROLEUM.

Business is good in illuminating oils and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Alsike seed is dearer.

Oatmeal has again advaced.

Beans are firmer on the Toronto market.

The Cochin China crop of ginger is a failure.

Sugar advanced 1½d. in London on Monday.

Tapioca has advanced about 9d. per cwt. during the past three weeks.

There has been another decline of 5c. per gallon in the price of oysters.

There has been another advance in the smaller sizes of Turkish prunes.

Figs are up 4s. from the point at which the bulk of the crop was shipped.

New season's Malaga lemons in half-chests are on the Toronto market this week.

The first carload of this season's crop of California oranges was shipped on Monday to Chicago from Los Angeles, four weeks earlier than ever before.

A cable to P. L. Mason & Co. announces a further advance of 1s. per cwt. in Valencia raisins and another advance of 9d. in currants.

The new crops of molasses and syrups are beginning to arrive at New Orleans, where small sales are making for some lines at easier prices as the supplies increase.

Advices to C. H. Anderson, of Toronto, state that large sales of Indian tea have taken place, and that the medium and higher grades are easier, with the lower grades up to 6½d. stiff in price. He is also advised that green teas are advancing in Shanghai.

OUEBEC MARKETS.

MONTREAL, Oct. 22, 1896.

GROCERIES.

THE prominent interesting fact of the week has been the excitement and strength of the dried fruit market. The first direct steamer with Valencia raisins arrived this week, and the demand was so great that her entire cargo had been turned over from first hands inside of four days at the outside, a thing almost unheard of in the trade. Cables still show an advancing tendency at primary points, and as a result of this jobbers' prices are considerably higher on Valencias this week than last. The same, if not more, strength is exhibited by California raisins, while currants point higher, though not quotably changed. The strength already noted in prunes is accentuated this week, in fact, the entire dried fruit market is strong and excited. In other staple lines nothing striking is to report. Sugar still displays more or less of an unsettled tendency, while a fair degree of activity has been maintained in tea. Jobbers also have done some purchasing of canned B.C. salmon in a moderate way.

SUGAR.

The sugar market continues quiet and rather steadier than it was, but the volume of orders is not increased. In New York prices have ruled firmer on both raw and refined, but the fact has little influence on this side. Briefly, the general idea is to keep stocks in as small a compass as possible consistent with actual requirements. Jobbers'

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to ***CUT, COLOR*** and ***CONDITION.*** Requirements are ***LARGE QUARTER-CUT FRUIT, BRIGHT COLOR*** and ***DRY. DISCOURAGE*** all ***SMALL-SLICED*** and ***CHIPPY*** stock. ***POSITIVELY REJECT*** everything ***DARK, BURNT*** or ***WET.***

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit ***LARGE*** (in quarters) than ***SMALL,*** and as easy drying ***BRIGHT*** as ***DARK,*** it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for ***CANADIAN DRIED APPLES.***

46 Front St East, TORONTO W. B. BAYLEY & CO.

. . . IN STOCK . . .

New Crop Layer Figs

"SHIELD BRAND"

Glove Boxes. One full pound of Fine, Large, Thin Skin Figs.	"K"	$ .14 per box
Ten-Pound Boxes, 4 rows.	"D"	1.20 "
Ten-Pound Boxes, 5 rows.	"G"	1.00 "
14-oz. Boxes.	"L"	.08 "

New Crop Sultana Raisins

"SHIELD BRAND"

Superior Quality	8½ cents per lb.
Fancy Quality	10 " "

ANOTHER GRADE TO ARRIVE SHORTLY:

Fine Quality	7½ " "

ALSO TO ARRIVE SHORTLY

1,000 Quarter Boxes (25 lbs.)

FRENCH PREPARED PRUNES

"Dufour & Cie." - - 3¾ cents per lb.

Note Our Terms and bear them in mind when comparing our prices with others.

Terms: 3 per cent. 10 days, or 2 per cent. 30 days, Montreal.

Hudon, Hebert & Cie.

WHOLESALE GROCERS AND WINE IMPORTERS

MONTREAL

DRIED FRUITS

It's now the right time to buy ! !

Take our advice and lose no time in buying ***Now*** what Dried Fruits you require for your Christmas Trade if you wish to secure your wants at the lowest prices. We quote, subject to market changes and provided unsold, viz: To arrive in the latter part of November:

VALENCIA RAISINS

Juan de Llano Fine Off-Stalk	4½ c.
Wm. Rogers & Co. Fine Off-Stalk	5 c.
Wm. Rogers & Co. Selected	5¾ c.
Wm. Rogers & Co. Four-Crown Layers	6 c.

CURRANTS

Fine Provincials, barrels	3⅞ c.
Fine Provincials, half barrels	4 c.
Filiatra, half cases	4¼ c.
Fine Filiatra, half cases	4½ c.
Choice Vostizzas, half cases	6 c.

Boxes reputed 22 lbs. Flat ¼ boxes reputed 5½ lbs.

London Layers	$1.45
Connoisseurs Clusters	1.75
Connoisseurs Clusters, ¼s	.65
Extra Dessert Clusters	2.10
Extra Dessert Clusters, ¼s	.75
Royal Buckingham Clusters	3.75
Royal Buckingham Clusters, ¼s	1.20
Imperial Russian Clusters	4.90

ALMONDS

Tarragona Almonds, in bags about 110 lbs.	9½c.
Valencia Shelled Almonds, Bevan's Bull Brand boxes of 28 lbs.	18 c.

FIGS

Natural Figs, in bags	3½c.
Malaga Figs, in tapnets, 25 lbs.	3 c.

BOSNIA PRUNES

Ostrich Brand, 50-lb. boxes	5¾c.

NOTE OUR TERMS AND BEAR THEM IN MIND WHEN COMPARING OUR PRICES WITH OTHERS

TERMS : 3% 10 DAYS OR 2% 30 DAYS, MONTREAL

HUDON, HEBERT & CIE. = MONTREAL

Wholesale Grocers and Wine Importers

CANNED SALMON

"Caribou"! "Caribou"!! "Caribou"!!!

Choice Fraser River Salmon.

This brand of Salmon is well-known and recognized to be "Good enough for anybody." **$1.12½ per doz.** is the price and the only price. Can we book your order for delivery in November? Quantity is limited and quality unequalled at the price.

HIGH-CLASS GOODS

"HOLLY-LEAF BRAND" SALMON

10-case lots, or more - - - -	$1.27½ per doz.
Less quantity - - - - -	1.30 per doz.

DELIVERY IN NOVEMBER.

Terms on both: Net 30 days or 1 per cent. 10 days, Montreal.

Carloads of 350 Cases of the one brand, delivered at any points west of Quebec City, at the above prices and terms.

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers,

MONTREAL.



Nothing to beat our "Globe and Beaver" brand "Crushed" **Java and Mocha Coffee** (XTR). Best value in Coffee at the price in Canada—or—anywhere else!

TINS 25 LBS. AND 50 LBS.

Price: "Crushed," 22c. per lb.; "Crushed" Ground, 22½c. per lb.

WRITE FOR SAMPLE BEFORE YOU BUY

FRUITS

NEW MALAGA FIGS, mats and bags.
NEW ELEME FIGS, choice 14-oz., 10-lb. boxes.
NEW FILIATRA.
NEW PATRAS and VOSTIZZA CURRANTS.
NEW MALAGA FRUITS.

(PRICES RIGHT)

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

prices are more settled than they were last week. We quote: Granulated, 4c., and yellows, 2⅞ to 3½c., as to grade.

SYRUPS.

Business continues quiet in syrups, and the volume of trade is confined closely to actual wants. We quote 1½ to 2¾c. per lb., as to quality.

MOLASSES.

There has been a fair trade in molasses, quite a few 25 and 50-puncheon lots of Barbadoes selling at 27½ to 28c., and choice Porto Rico at 28c. These prices are low, and early purchases of Barbadoes show a loss of 2 to 3c. per gallon. In a jobbing way we quote 30 to 31c.

RICE.

There is a fair demand for rice for the season and prices are steadily held. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

The strong feeling in pepper noted last week continues, and private advices from London indicate a still higher range of prices. On spot demand is fairly active for all lines. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There has been no material change in the coffee market. Demand is limited to the smallest jobbing movement necessitated to cover immediate wants. Values rule fairly steady as follows: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The firm feeling in teas noted last week is maintained, in fact has been strengthened by the advance in New York and Chicago of 1 to 2c. per lb. Demand is fair for all grades of Japans and Gunpowders. Among the round lots of the former that have changed hands have been 500 half chests at 16c. About 300 packages of Young Hyson passed from one jobber to another at 9c.; also 300 of Pak Ling at 10c. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The first direct shipments of Valencia raisins arrived here this week, and, as specially noted elsewhere, the market was an active and excited one. At this writing all the entire cargo has been distributed from first hands at an advance of fully 1c. per lb. on what prices opened at this season. Consequently jobbing values are firm and higher at a gain of ¼ to ½c. per lb. on last week, according to grade. We quote: Ordinary off-stalk, 4¾ to 5c.; fine do, 5¼ to 5¾c.; selected, 6 to 6¼c., and layers, 6½ to 6¾c.

The California raisin market has also dissapointed the expectations of those who looked for lower prices, values advancing 1c. at a single jump in New York recently, and it costs an advance of ¾c. to 1c. per pound now to place fresh orders. The first arrivals of several carloads of new crop 2 and 3-crown fruit were distributed to the jobbing trade this week. In consequence of the above advance jobbers are asking an advance of fully 1c. per pound over last week. We now quote: 2-crown, 5¾ to 6c.; 3-crown, 6¾ to 7c.; and 4-crown 7½ to 8c.

The firm feeling in currants is equally marked and values, though not quotably changed here, point upward. On Vostizzas, in fact, jobbers already ask an advance on the higher grades. We quote: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c. Fine provincials are worth about ⅜ of a cent a pound more; Patras, 5¼ to 5¾c., and Vostizzas, 6¼ to 7½c.

Cables on both French and Austrian prunes this week were higher. The former are now 2s. up from the opening price, and the latter 9d. to 1s. This continued strength has, of course, stiffened the spot market, though there is no quotable change to report. Values range: French, 5 to 6c.; Austrian, 6 to 6½c., and California, 10 to 11c.

Evaporated California apricots are advised higher on the Coast, and jobbers could not lay any down now for less than 12½ to 15c. Peaches also have gone up fully 2c. from the opening price, and could not be imported for less than 9c.

The first arrivals of new figs in skeleton cases were offered on this market Monday. They are selling at 10 to 14c. Bag figs are offering at 6 to 6½c.

NUTS.

In nuts pecans have advanced outside and are held here firm at 12c. Tarragona almonds range from 11 to 12c.; filberts, 8 to 10c.; shelled walnuts, 18 to 21c.; shelled almonds, 18 to 20c.; peanuts, 6 to 8c., and shelled do., 8 to 10c.

CANNED GOODS.

There has been no material change since last week. Jobbers have been buying some salmon, about 1,000 cases having been placed on the basis $4.25 f.o.b. Coast. We quote as follows: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There has been little change in green fruit. We quote: Oranges at $5.50 to $6 per bbl. for Jamaica; lemons, $3 per box.; Bananas, 50c. to $1 per bunch; pears, 30 to 40c. per basket, and $2 to $2.50 per keg; grapes, 14 to 17c., and California Tokays $1.75 to $2.

APPLES—This market continues strong, with a higher tendency, if anything. Liverpool cables report that buyers are gaining confidence, as the cargoes of the steamers Lake Huron, Numidian and Labrador are landing in good condition. Baldwins, Greenings and Russets are selling mostly at 8s. to 10s., and Kings up to 12s. 6d. for tight barrels, whilst on account of the large number of fall apples still on the market, which are selling at low prices, the average price of all Canadian fruit offered to-day was only 8s. 6d. Glasgow cable reads rather better than Liverpool, and predicts better prices in view of the Hallowe'en demand. The shipments from Montreal show no sign of decreasing. On spot values are held firm, especially on Baldwins, for which $2 was refused. We quote a range of $1 for fall to $1.75 to $2 for winter.

FISH.

The pickled fish market remains in much the same position as it was a week ago. The only feature in the trade worth noting has been the demand for Nova Scotia herrings, and some large sales have been made, some in carloads being disposed of. In a jobbing way they are offering at $5 per barrel, and at $2.75 to $3 in half-barrels. Gaspe No. 1 green cod are selling at $4, and Nova Scotia at $4.25. Labrador salmon have changed hands at $12 per barrel, and at $16.50 per tierce. B.C. salmon in barrels have sold at $12, and in half-barrels at $5.50. No. 2 mackerel are firmer at $12 per barrel, and No. 1 at $18 per tierce.

The demand for smoked fish has been fair, especially so for haddies, which continue in small supply, and prices are firm at 6½ to 7½c. per lb. Kippered herrings are unchanged at $1.50 per box; Yarmouth bloaters at $1 per box, and new smoked herrings at 11c. per box.

There is only a small demand for dried codfish, and prices rule steady at $4 per 100 lbs.; pollock, $2.20 per case of 100 lbs.; skinless cod, $5.25 per case; boneless cod, 5½ to 6c. per lb., and fish, 3c. per lb.

In fresh fish B.C. salmon are very plentiful in this market, and prices in consequence have declined about 2c. per lb, sales being made at 10 to 12c per lb. The supply of haddock continues small and values rule firm at 4½c. per lb. Cod is very scarce, the market being bare of stock. Dore and pickerel are selling at 7c. per lb. The close season for whitefish and trout commences to-morrow and lasts until December 15th.

There is a considerable stock of ordinary to poor shell oysters in this market, which are selling at $2 to $2.50 per bbl. Ordinary Malpecques, $3 to $3.50 per bbl.; hand-picked, $4 to $4.50; Buctouche hand-picked, $4.50, and Miramichi, $2.75 to $3.

COUNTRY PRODUCE.

EGGS—This market has ruled rather firmer, prices advancing to 13½ to 14c. on candled and 18c. for fresh laid.

BEANS—Continue quiet at 70 to 75c. for car lots, and 80 to 90c. in a small way.

HOPS—Quiet at 6 to 7c.

HONEY—There is no change in honey. We quote 10 to 12c. in the comb, and 8 to 9c. extracted.

POTATOES—Quiet and steady at 30 to 35c. in car lots and 40c. in a small way.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg. J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

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LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

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Pork Packers, OWEN SOUND

APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.
32 WEST MARKET STREET
Correspondence Solicited.
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausages
of finest quality.
Fresh every day.

Pork Loins
Trimmed or not trimmed.
Supplied by express.

F. W. Fearman
HAMILTON

DRIED APPLES—Continue steady at 3 to 3½c., with evaporated at 5½ to 6c.

BALED HAY—There is a fair demand for baled hay, and we quote $9.50 to $10 for No. 1 and $8.25 to $8.50 for No. 2. car lots on track.

HIDES.

The hide market is firm at the recent advance. Dealers are now paying 7c. for No. 1, 6c. for No. 2 and 5c. for No. 3, and ask the usual 1c. advance on these prices from tanners.

ASHES.

There has been no further change in ashes since last week. We quote: First pots, $3.50 to $3.55; seconds, $3.05 to $3.10, and pearls, $4.45 per 100 lbs.

PROVISIONS.

These continue quiet and without new feature. We quote as follows: Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

FLOUR, MEAL AND FEED.

The flour market has advanced rather sharply since last report, and prices are now 25 to 50c. higher on leading grades. We quote: Winter wheat, $4.75 to $5; spring wheat, patents, $4.90 to $5.05; straight roller, $4.50 to $4.75; straight roller, bags, $2.40; Manitoba strong bakers', $4.50 to $4.75.

There was no material change in the situation of the meal market, except that the feeling is very firm and prices have an upward tendency. We quote as follows: Standard, bbls.; $2.90 to $3; granulated, bbls., $3 to $3.05; rolled oats, bbls., $2.85 to $2.90; rolled oats, per bag, $1.37½ to $1.40.

A fairly active trade was done in feed and the tone of the market was firm, but prices showed no change. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $16.

CHEESE AND BUTTER.

There is no actual change in the cheese market, but the new business doing is small as the legitimate demand is of a very indifferent character. Private cables are of a conflicting kind. Some talk fairly strong, while others reduce limits, but neither indicate a desire to pay 10½c. on spot, and no finest goods are available under that price. Two leading eastern Ontario combinations, aggregating possibly 15,000 boxes September and October cheese, offered yesterday to contract at that price, but could not get it. In Quebec makes 10⅛ to 10¼c. is the idea.

The butter market is unchanged with the feeling not quite as buoyant as it was.

BROCK'S BIRD SEED



is put up in attractive packages, sells readily, and leaves retailers large profit.

ASK YOUR WHOLESALER FOR IT.

NICHOLSON & BROCK - TORONTO

Country Merchants

We can sell your ..... PRODUCE to advantage. Prompt and careful attention given to consignments.

A TRIAL SHIPMENT SOLICITED.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

OUR TEN DAYS'
Special Sale
ON of Breakfast Bacon is over.

SHOULDER HAMS

We will hold the special price good for another week

WRITE QUICK.

D. GUNN, BROS. & CO.
Pork Packers, Toronto.

Goods in Season

FINNAN HADDIES
OYSTERS
JAMAICA ORANGES
CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS

Hugh Walker & Son
GUELPH, ONT.

Sellers want 19¼ to 19½c., while the majority of buyers want a concession of ¼c. on the inside price.

MONTREAL NOTES.

The output of California raisins is now estimated to be 1,500 cars short.

Austrian prunes have advanced from the opening figure fully 9d. to 1s. per cwt.

The first new figs in skeleton boxes were offered here this week at a range of 10 to 14c.

Commission men are asking an advance of ¼c. per lb. on all new orders for California raisins.

A cargo of raw sugar has been offered on this market at a shading estimated in the aggregate at $100,000.

Cables this week from Bordeaux state that the total aggregate advance in French prunes since the opening was 2s.

The advance in Valencia raisins since the opening is estimated to be equivalent to a rise of 40 to 50 per cent.

A cargo of Barbadoes molasses, amounting to 400 or 500 puncheons, was offered last week. It has been closed out at 27c. net here.

The first arrivals of new 2 and 3 crown loose California muscatel raisins were distributed among the jobbing trade this week. They were of the Griffin & Skelly brand. No others have yet been received.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 22, 1896.

DURING the past week business has been more active, and there is a much better feeling in general, except in sugar and molasses; particularly is sugar still dull and weak. In some lines the advance has been almost too rapid, and has checked buying. The most unsatisfactory line at present is, perhaps, canned goods, which, although buyers did not lose on account of falling prices (having bought at guaranteed figures), they are trying in many cases to see how near to cost they can sell their goods without making a loss. New goods in dried fruit continue to arrive. The first new figs were received this week. Excepting an improved demand for New Orleans, there is very little doing in the molasses business. In candy, in which a large business is done here, the fall demand is opening well.

OIL—This line, while very active, is (as far as burning oil is concerned), unchanged in regard to price. It is a question of Canadian or American, and there is at present a very large quantity of Canadian oil sold. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—There has been quite a movement in coarse during the week as the cargo spoken of by THE GROCER as expected arrived, and stock here was very limited. Prices were low from the ship's side. At this season demand is limited, and as there is some more now quite near prices are easy. We quote as follows: Coarse, 48 to 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz; Canadian fine, $1.

CANNED GOODS—It is said some Ontario packers have made at least some rebate on corn to help meet the low price at which it was offered by the local packers. Packers and wholesalers are much displeased at the outcome of the season's business. It would seem as if the packers were to blame. Over-supply and guaranteed prices are the main difficulty. Each packer is bound to sell. The quantity here is, as before reported, ahead of last year; some, who last season bought very lightly, were led to buy quite freely this, owing to the very low prices. It is reported there are some sample orders of Australian meats on the way here. Canned meats are firmer. Quite a demand from the west is noticed for domestic sardines. In canned clams, chowder, and scallops a great improvement is noticed and shipments west are much larger than usual. There begins to be an enquiry for oysters and American peaches. We quote: Corn, 65 to 75c.; peas, 65 to 75c.; tomatoes, 65 to 80c.; gallon apples, $1.80 to $2; corned beef, canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50;

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

When you Buy

"Golden" Haddies

you are getting genuine fresh-cured haddies. Every can is full weight and guaranteed, or your money back if you want it. Order **"GOLDEN"** haddies from your wholesaler.

NORTHRUP & CO.

Packers' Agents, ***St. John, N.B.***

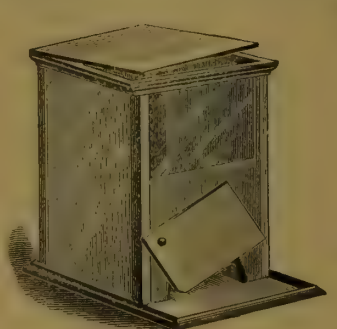
SALT **SALT**

VERRET, STEWART & CO.

Importers and Dealers

MONTREAL. **QUEBEC.**

SALT **SALT**



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

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D. H. RENNOLDSON,

Agent in Montreal.



MODESTY would be shocked if we only said half our patrons say about the value of Cottams Bird Seed. Manufactured under 5 patents and 2 others pending, covering the most recent and most valuable discoveries for birds, each packet contains, in addition to 1 lb. of the best scientifically mixed food, a 10c. cake of patent Bird Bread, Beak Sharpener, and Sanitary Perch Holder. We are not extravagant when we say that **COTTAMS BIRD SEED** is 2½ times the value of any seed, giving universal satisfaction to buyers and sellers. The people will have it. All wholesalers.

FRUIT...

TO ARRIVE IN A FEW DAYS

500 Half-Boxes Celebrated Pinard Prunes, 40/5, 50/5 and 60/5 to the lb.
300 Boxes Dufour Selected Prunes.

EX STEAMER "AVLONA"

5,000 Boxes Merle Raisins.
500 Half-Cases Fine Filiatra Currants.
100 Barrels and Half-Barrels Fine Provincial Currants.

TO ARRIVE SHORTLY

Tarragona Almonds, Valencia Shelled Almonds.

QUOTATIONS AND SAMPLES SENT ON DEMAND

L. CHAPUT, FILS & CIE. Wholesale Grocers MONTREAL

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

THE POPULARITY OF LYTLE'S TOMATO CATSUP

IS DUE TO
ITS ABSOLUTE PURITY
ITS FINE FLAVOR
ITS MODERATE PRICE

Do you handle it? If not, it is time you did.

T. A. LYTLE & CO.
Vinegar Manufacturers
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"Kincora"

CEYLON

Put up in 25, 40 and 50c. qualities.

JOHN SLOAN & CO.
45 Front Street E.
Wholesale Agents TORONTO

New Filberts

NOW IN STORE
Choice Oblong Naples
Current " "

The largest and finest flavored Filberts on the market.

WARREN BROS. & CO.
35 and 37 Front St. East, Toronto.

Just Look

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NEW FRUITS

Now in store.

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
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PUDDING FOR THIRTY.

One package of Instantaneous Tapioca will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.
MONTREAL
Commission Merchants and Manufacturers' Agents.
Agents for Canada.

NEW CURRANTS

Cleaned or uncleaned

CHOICEST VOSTIZZA

"CRESCENT"
FINE FILIATRA (our quality)
Now in store.

PERKINS, INCE & CO.

TORONTO.

1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT—In no lines have the advances been more marked than in dried fruits from point of shipment. Three-crown loose muscatels have advanced considerably. The demand for these goods is very active, outside merchants in many cases not caring for Valencias; but buying has been much restricted by rapid advance in price. In Valencias, currants and prunes the market is also much higher. Very few off-stalk were bought for here, the layers having a far larger sale, but not in the usual quantity. Prunes have been quite largely bought, while for currants there is quite a demand yet if they could be bought at a right price. What new figs have arrived look well, and the market is higher in these also. In evaporated apples, while there is no demand, prices continue to drop off, and dried apples cannot be moved. Chestnuts being in the market, shows that Hallowe'en is near. Peanuts are again lower. A car of red onions consigned here this week failed to find a buyer. We quote: Valencias, 5 to 5½c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4¼ to 4½c.; bbls., 4 to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5½ to 6c.; Canadian onions, $2 to $2.10; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencias, layers, 6 to 6½c.

DAIRY PRODUCE—Butter is meeting with rather less demand and prices are easy, still for extra quality dairy a good, firm price could be realized. Ontario butter is offered low. Creamery sells slow at prices asked. Cheese is higher, with light stocks, but buyers are not excited and are offish at present factory prices. Some early makes, shipped to England, made better returns than if sold here at time of shipment. There is good demand for eggs at the higher prices. We quote: Dairy butter, 16 to 18c.; new creamery, prints, 21 to 22c.; do., tubs, 20c. Cheese, 10 to 10½c. Eggs, 14 to 15c.

GREEN FRUIT—Apples are in rather better demand, and during the week there has been quite a little advance in best quality Gravensteins, but prices are still low and other grades move slowly. Some very nice Jamaica oranges are offered. Lemons continue firm. Green keg grapes are daily expected. Bananas have little, if any, sale. Bog cranberries are a very large crop through these provinces and find their largest market in Montreal. The low price of sweet potatoes has caused quite a demand. Pears are higher. Canadian grapes keep low. We quote: Lemons, $6 to $6.50; oranges, $3.50 to $4; bananas, $1 to $1.50; grapes, 30 to 40c. per basket; apples, $1 to $1.65 per bbl.; keg grapes, $4 to $5; Bartlett pears, $4 per bush.; N. S. pears, $2 to $3 per half-bbl.; cranberries, Cape Cod, $6 to $6.50 per bbl.; bog cranberries, native, $4.50 to $5.

SUGAR—Dealers are beginning to think it time to put some money in sugar, and a further slight decline would likely see some large orders placed. A few still hold large stocks bought at high figures. Prices are easy. We quote: Granulated, 4 to 4⅛c.; yellows, 3 to 3⅛c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—There is light business doing, country dealers seeming well supplied. There is an increased demand for New Orleans in barrels, but no very large quantities are moving. Syrup has some attention. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—As in so many other lines, the fish market is active. In pickled herring, Bays have advanced. They have to fill the place of Shelburnes and Cansos, which cannot be got. So, while fair quantities are arriving, the price is very firm. In buying herring, parties should see they are properly inspected and branded if they want to be sure they get the fish they buy. Pollock are dull, but dry cod show better demand, and in boneless large quantities are being sent west. In smoked herring the new hold the higher price, and the few old here have advanced in proportion. Alewives continue to be shipped to New York, and the bulk held here are now placed. Prices received were low. Haddies, bloaters and kippers are still in good demand. Pickled shad are in limited supply. We quote as follows: Large cod, $3.25 to $3.50; medium, $2.75 to $3; pollock, $1.10 to $1.15; bay herring, $1.50 to $1.55 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl,



A BOX OF THE BEST BISCUITS

It's a fact you can't gainsay, that **Carr & Co 's Fancy Biscuits** are the best. They have retained the favor of Her Majesty, Queen Victoria, for the past fifty years. Don't try to "argy agin a success." If you don't keep them you should. Your customers are sure to like "CAFE NOIR," for they are the special favorites of these favorite biscuits.

Sole agents for Canada

Robert Greig & Co.

MONTREAL.

Beginning next week our travellers will be showing samples of our new stock of spices for Fall and Xmas trade.

SPECIALLY GOOD
SPECIALLY MILLED
SPECIALLY CHEAP

P.S.—Ask for Samples.

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

$4.50 to $5; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; kippered, $1 per box.

PROVISIONS—Pork continues to hold at the firmer figures. There is no large movement. Beef is also quoted higher, and is firm. The advance is not large. As in the other lines, so in lard, higher prices are asked and little if any is now coming from the United States. There begins to be a better enquiry for smoked meats. We quote: Clear pork, $13.50 to $14.50; mess, $13 to $13.50; plate beef, $11.50 to $12.50; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—While Manitoba has shown the greater advance for the week, Ontarios have also gone higher. A large quantity of Manitoba is bought for this market, and a good profit is expected. Oatmeal is also higher, but, as is too often the case in all lines, is offered less out of store than millers' prices. Cornmeal has at last joined in the march, but as yet the forward movement is not large. Owing to the advance in Ontario oats there has been an increased demand for P.E.I. oats, which, as a rule, give good satisfaction. The fact that they cannot ship in the winter tends to keep their prices low. There is very little demand for feed or low grade flour. Hay has but fair sale. Barley is lower. Buckwheat meal (native) is very dull. It is mostly all yellow, while the grey is preferred. Beans are again marked up, and holders are now hoping for a fair profit. We quote as follows: Manitoba flour, $5.25 to $5.50; best Ontario, $4.50 to $4.60; medium, $4.30 to $4.40; oatmeal, $3.15 to $3.25; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $14 to $15; bran, do do, $13 to $14; hand-picked beans, $1.10; prime, $1; oats, 30 to 32c.; hay, $12 to $13; barley, $3.25; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.20 to $1.25.

ST. JOHN NOTES.

St. John has a new commission house—Caie & Wilson.

James Murchie & Sons are erecting a large new store at Edmundston.

A car of Grand Manan pickled herring was shipped to Montreal this week.

James Patterson shipped 1,200 bbls. alewives by schooner to Boston this week.

The steamer Damara, sailing for London this week, took over 1,000 bbls. of apples from here.

Dearborn & Co. received the first new figs to come here this season. Quality was satisfactory.

Mr. Robert Jardine has been appointed agent for Andrew Jergens & Co., toilet soap makers, Cincinnati.

Estate of V. S. White has received a shipment of Maconochie's pickles, for which an increased sale is noticed.

The Board of Trade have voiced the general feeling here in protesting against having the Bridgewater take the place of the Prince Rupert on the Bay route while she is up for repairs.

THE CANADIAN GROCER regrets to report the death of H. Humphrey, of the firm of Humphrey & Trites, Petitcodiac.

Our city had the pleasure of entertaining upward of 200 members of the Canadian Ticket Agents' Association this week.

Moncton in future intends to charge peddlers the following; $1 to $2 per day; $5 to $10 per week, and $40 to $60 per year.

The output of apples from the Annapolis Valley for the season is put down at 50,000 barrels more than any former year. Gravensteins alone will be a crop of about 100,000 barrels.

The following is from Gagetown: A farmer sowed 20 bushels white oats on five acres of land and harvested 565 bushels, that is 28¼ for each bushel sowed and 113 per acre. Let us hear from Ontario.

The crop of cranberries in Nova Scotia is very large this year, though quite a quantity was killed by early frost. Near Aylesford on the different bogs 1,500 bbls. were picked. At Kentville, from a two acre bog, 100 bbls. were taken. They are almost all sold in Montreal.

Trade with the United States is an important factor in St. John. During the three months ending Sept. 30, the exports this year were $420,894, being $130,000 less than the same period last year. Lumber is by far the largest item, but pickled fish, granite, lime, hides and horses are important items. Skates amount to $1,300.

A Choice Addition . . .

Something that is popular—that is selling rapidly—that is making grocers money—that is helping to more firmly establish our enviable reputation is

FARINOSA

(Registered)

BREAKFAST FOOD

PUT UP IN
Handsome Packages
Cases holding 24 pkgs.

A Delicious Healthful Nourishing Cereal Food

The name will sell the goods—the goods will sell on their merits—the combination is irresistible. Write for sample, with full particulars.

The Ireland National Food Co. Ltd.

MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products**

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

HINTS TO BUYERS.

EACH day seems to bring new consignments of goods to complete the fall stock of Laporte, Martin & Cie. Their last report says they have just received a consignment of Valencia and Malaga raisins, and that they are booking orders for them at very low prices. A consignment of the finest grade of currants has also been received by this firm.

The Davidson & Hay, Ltd., offer mincemeat in 7-lb. pails.

W. H. Gillard & Co. are just in receipt of a shipment of tapnet figs.

Tilsonburg rolled oats are in stock with the Davidson & Hay, Ltd.

Repeat orders for "Empire" baking powder are coming to Lucas, Steele & Bristol.

The Eby, Blain Co., Ltd., report the arrival of another shipment of Filiatra currants in cases and half cases.

In the advertisement of L. Chaput, Fils & Cie., Montreal, in last week's issue, it was stated that the firm had arriving 50 half-boxes of Pinard prunes. Instead of 50 it should have read 500 half-boxes.

The Davidson & Hay, Ltd., have in stock new pack salmon to retail at 10c.

Kiji Japans, in 1 and 5-lb. fancy packets, have sold fast with Lucas, Steele & Bristol.

A shipment of Morton's pickles in square bottles arrived this week for the Davidson & Hay, Ltd.

X Ray raisin seeders can be procured from Lucas, Steele & Bristol; they are said to be perfect workers.

W. H. Gillard & Co. are offering a range of Young Hysons to the trade this season and anticipate a large sale in this line.

"Our popular brands of cleaned currants, Kalamos, Morea and Royal Vonitsa are having large sales," say the Eby, Blain Co, Ltd.

A shipment of "6-Crown Extra Royal" Eleme figs, showing exceptional value, has just been received by W. H. Gillard & Co.

The permanent popularity which Mitchell's Scotch whisky has won for itself in Scotland seems to be one of the best arguments for its excellence, which has secured so ready a sale here in Canada. Laporte, Martin & Cie. are the sole agents.

"Yes, we would advise fruit buying now," say Lucas, Steele & Bristol. "Currants, raisins, etc., have already advanced and must go higher."

The Davidson & Hay, Ltd., are in receipt of their fruit ex ss. Avlona. They particularly direct the attention of buyers to their "Finest Selected" Valencias.

"That Canadians can turn out pickles, sauces, catsups, etc., equal to imported at less cost is evidenced by the fine line of these goods we put up," report T. A. Lytle & Co.

The material used in the manufacture of the "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon and India and goes through a peculiar manipulation at the factory in Canton, Mass. The able qualities of the stove polish are due to the high quality of the material used.

The Eby, Blain Co., Ltd., are in receipt of something new in coffee mills, called the

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

GROCERY FOR SALE

In Port Hope.

SPLENDID BUSINESS CHANCE : LIVE, GOING BUSINESS.

I WILL offer for sale by public auction on the premises, on Thursday, Oct. 29th, at 2 o'clock p.m., my entire stock of Groceries, Fixtures, etc., en bloc, at a rate on the dollar ; sale without reserve. Stock is well bought and in excellent condition. Lease of business if desired. Stock list may be seen on and after Wednesday, Oct. 21st.

Reference in Toronto: CLEMES BROS., 51 Front St. East.

D. E. SCOTT
(43) PORT HOPE, ONT.



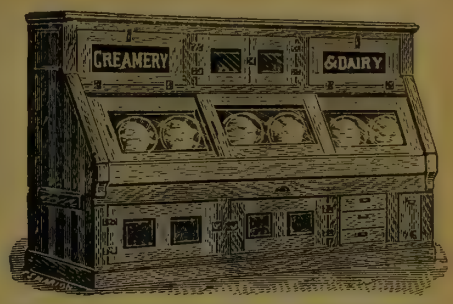
50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Cheese Perfection



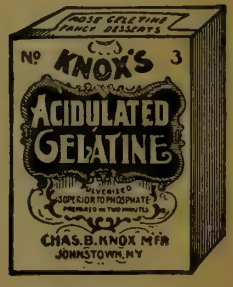
is attained in **MACLAREN'S IMPERIAL CHEESE.** It has an indescribably delicious flavor, is rich and creamy and has most remarkable keeping qualities. Imitators cannot produce anything to resemble it in any way. It is the only perfect cheese on the market. All wholesalers carry it.

A. F. MACLAREN & CO., Manufacturers, TORONTO

ABSOLUTELY PURE IT IS PERFECTION



Knox's Sparkling Gelatines



The consumer finds in the Knox Gelatines both quantity and quality, as each packet makes two quarts of the most delicious jelly. The most **easily prepared** with the **best results.**

It obtained the only Medal and Diploma, World's Fair, Chicago, for its strength and purity.

SOLD BY ALL WHOLESALERS.

A. E. Richards & Co. ***Canadian Agents*** ***Hamilton.***

. . . HAVE YOU EVER TRIED . . .

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.** Lose no time in trying them

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.

WEST LORNE, ONT.

"Canister" coffee mill. It is practically air-tight and dust-proof, and thus preserves the full strength and aroma of the coffee.

W. Ryan & Co. are experiencing a good trade, particularly in butter.

John Sloan & Co. report that their new package tea "Kincora" is selling well.

H. P. Eckardt & Co. have syrups in half-barrels. They are offering at low prices.

T. Kinnear & Co. have a fresh shipment of Arguimbau's Valencia raisins is stock.

New lemon, orange and Corsican citron peels in stock with H. P. Eckardt & Co.

H. P. Eckardt & Co. are offering choice apricots in bags at 11c. and 25-lb. boxes at 12c.

John Sloan & Co. are in receipt of their shipment of "Campos" brand currants ex ss. Avlona.

"'Ludella' Ceylon is making new customers for us every day," say H. P. Eckardt & Co.

New Sultanas, 3 and 4-crown, and new Eleme figs are in stock with H. P. Eckardt & Co.

Graham, McLean & Co. have pure maple syrup in gem jars, for which they are experiencing a good demand.

A large consignment of Japans is reported to hand by H. P. Eckardt & Co., who say buyers will do well to investigate.

The Toronto Salt Works have during the past week delivered to the Davidson & Hay, Ltd., a carload of table and dairy salt.

Morse Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish, amounting to eleven carloads of 15 tons each. At this season of the year such a day's sale of stove polish is phenomenal, and attests the popularity of these goods.

Northrup & Co. are handling large quantities of "Golden" haddies. The demand for this brand is rapidly increasing, as the number of orders indicate, coming in from as far west as Vancouver.

Wm. H. Dunn, Montreal agent for the Pure Gold Mfg. Co., Toronto, is just now making a special push with Pure Gold baking powder. The firm is helping him by sampling and bill posting throughout the city.

Another consignment of Commadre figs in taps arrived for the Eby, Blain Co., Ltd., this week ; a shipment of natural figs in bags and finest Eleme table figs and a shipment of Baker's Premium chocolate arrived this week.

In fruits W. H. Gillard & Co, say they are in better shape this season than ever before, and the quality and appearance of their special qualities of currants, "Haycastle" and "Paradise," are superior to last year's.

Th Salada Ceylon Tea Co. in addition to that at Buffalo has established agencies in the following towns of the United States : Northeast, Ripley, Brockton, Westfield, Corrie, Warren, Oil City, all in Pennsylvania ; Jamestown and Dunkirk, N.Y.

The F. F. Dalley Co. say that the trade for their flours commenced very early this season. They have had to run their mills day and night to keep up with their trade, as they are shipping large quantities to the gold fields of British Columbia and to the Maritime Provinces, thanks to THE CANADIAN GROCER'S ads.

AN OLD FIRM FAILS.

Hall & Fairweather, wholesale grocers, St. John, N.B., have assigned to S. S. Deforest and G. Wetmore Merrit. The liabilities are about $60,000, and the assets cannot be estimated until stock is taken and the books balanced. The failure is largely due to a loss of $50,000 which the firm sustained a few years ago by the dishonesty of a confidential employe. They also lost heavily in shipping, and a few days ago met with a loss of $5,000, which they were unable to bear. The creditors include Merrit Bros. & Co., the Bank of New Brunswick and several western milling concerns. The firm of Hall & Fairweather has been in existence for nearly half a century.

THE WORLD'S WHEAT CROP.

The Marche Francais, of Paris, estimates the world's wheat surplus at 344,000,000 bushels and requirements at 360,000,000 bushels ; that North America can furnish 96,000,000, South America 44,000,000, and says Russian stocks are larger than in 1895. The Corn Trade News estimates that Germany's rye crop will be about 316,000,000 bushels, against 280,000,000 in 1895, and that Servia's crop will fall short 35 per cent., and that Austro-Hungary will only export about 8,000,000 bushels. It is reported that India has established relief stations for its poor on account of short crops.



It Has No Equal.

The Gail Borden Eagle Brand

CONDENSED MILK is a staple article ; sold everywhere, and as an infant food has no equal. All reliable dealers sell it and it is a good stock for jobbers to carry. Prepared and guaranteed by

The New York Condensed Milk Co.

For Quotations See Price Columns

Send for particulars to **F. W. HUDSON & CO.**, Selling Agents, **Toronto**

Will be issued October 30th without fail

Last day for copy October 27

We are sorry....

to have to announce the postponement of The Fall Trade Number of THE CANADIAN GROCER.

The date set for issuing was October 23, but we found the work before us much more than we could accomplish by that date, so we are obliged to postpone for a week. On

Friday, Oct. 30th

The Fall Number will be in the hands of the trade. Be sure you receive your copy.

We would remind our advertisers of the immense circulation of this number, and of its possibilities for creating new business. The latest moment at which we can take advertising copy will be **noon of**

Tuesday, Oct. 27th

The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

THOMPSON & THOMPSON, Front Street East, Toronto
FRANK MAGOR & CO., St. Peter Street, Montreal
Canadian Agents

Packed by Appleton, Machin & Smiles, LONDON, ENG.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave

Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

CEYLON TEAS

on top of them all

CHINA
JAPAN
FORMOSA
INDIA
ASSAM

Best Teas are . . . . . .
Best Sellers are . . . . .
Best Money-Makers are

Ceylons

They will build up your Trade

SUGAR MILL WANTED

Second-hand. Write at once giving particulars and price wanted. Address

THE CANADIAN GROCER, TORONTO



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.

No medical examination is required for our pension.

Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

IGNORANCE REGARDING GLUCOSE.

A SINGULAR ignorance regarding glucose prevails in certain quarters, says The Grocery World, notwithstanding the much that has been published as to its absolute purity and healthfulness. A certain beer-brewing firm of this city advertises in the daily papers : "No poisonous glucose in our beer." This assertion may not spring from ignorance. No glucose is poisonous, and hence this beer brewer might be using the harmless glucose and still be in a position to swear black and blue that he was using "no poisonous glucose."

As a matter of fact it would be a difficult thing to find a more healthful product than the ordinary glucose of commerce, which is simply nothing more or less than the refined essence of corn. Glucose is produced from corn only, and all corn from which it is to be made is cleaned thoroughly before the process begins. After thoroughly cleaning the corn is ground and made into starch, after which it becomes a heavy, colorless syrup, in which shape it is marketed. The thickness of this white syrup determines its grade. The thicker it is the more it costs.

A good grade of glucose sells for between $1 and $1.50 per 100 pounds. It is used probably as much for making mixed syrups as anything else. The pure sugar syrup is unpopular with many people on account of the lingering flavor of bone black, and especially just at this time by the flavor of the beets from which it is made. So to soften these objectionable features a certain quantity of pure glucose is added, making corn or mixed syrups salable under the pure food laws as "compound syrup." Mixed syrups are just as pure and healthful as sugar syrup in every sense of the word, and during the last several weeks have been selling a great deal more abundantly than the pure sugar syrup.

Glucose also enters to some extent in the composition of some grades of candies, preserves, etc.

KNOX'S GELATINES.

The Knox brand of gelatines have become quite popular on the Canadian market and are now handled by the best trade everywhere. They are used and recommended by the leading teachers of cookery to-day as being the purest and most easily prepared gelatines on the market. A great convenience with these goods is that with each packet enclosed is to be found a packet of pink, so that white or pink jelly can be made from each packet. This gelatine will dissolve nearly as quickly as sugar, and needs no clarifying, as it is clear and sparkling. A child can use it and obtain satisfactory results. Each packet makes two quarts of jelly.

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.
The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. **No Chemicals** are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s
goods, made at
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

The question is where to get the best and cheapest

STENCILS

to brand our apple barrels? And the answer is

THE HAMILTON STAMP & STENCIL WORKS

HAMILTON, ONT.

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE

COCOA-NIB EXTRACT.

A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes

Special Agent, C. E. COLSON, MONTREAL

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81 JARVIS ST. . . . TORONTO.

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.

He Needs Something...



Johnston's Fluid Beef will set him right quickly.

Easily prepared — Readily digested —Its strengthening and tonic effects are soon felt.

Johnston's Fluid Beef
STRENGTHENS

JAMIESON'S SODAS



my mamma feeds me on Jamieson's biscuits.



I do wish my mamma would too.

. . MANUFACTURED BY . .

R. E. JAMIESON, OTTAWA

G. F. & J. GALT, 42 Scott Street Toronto Packers of..... **BLUE RIBBON TEAS**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

SINCLAIR BROS., general merchants, Cartier, Ont., have assigned to Richard Tew, Toronto, and a meeting of creditors will be held Oct. 28th.

F. Taylor, fruits, Ottawa, has assigned.

O. O'Donnell, general merchant, St. Giles, Que., has assigned.

Burgess & Quinn, grocers and butchers, Halifax, are out of business.

W. Lillie, general merchant, Belwood, has assigned to W. J. Stevenson.

John Ferguson, grocer, Toronto, has assigned, and the bailiff is in possession.

Wilbrod Allard, grocer, St. Henri de Montreal, has assigned to Bilodeau & Renaud.

J. E. Beliveau, general merchant, St. Leonard, has assigned to Lamarche & Benoit.

A meeting of the creditors of G. W. Detlor, general merchant, Tweed, is called for the 30th inst.

Bertrand, Chasse & Co., general merchants and manufacturers, Isle Verte, Que., have assigned.

L. W. Brissette, general store, St. Eustache, Que., is offering to compromise at 25c. on the dollar.

Chas. E. Copeland, general merchant, Dorchester Station, has assigned to A. Robinson, London.

A meeting of the creditors of J. A. Joly, general merchant, Ste. Rose, Que., will be held on the 27th inst.

L. Waldroff, general merchant, Gallingertown, has assigned to Sheriff Smart, and a meeting of creditors is called for Oct. 26th.

CHANGES.

J. W. Tulley, grocer, Teeswater, has sold out.

S. J. Hunter is starting a grocery business in Ottawa.

Joseph Bissonnette is starting a general store at St. Hyacinthe.

J. W. Wood, grocer, Oxford, has been succeeded by D. F. Forbes.

Hugh McGregor, general merchant, Westville, N.S., has sold out to McGregor & Co.

H. A. Nelson & Sons Co., Ltd., Montreal, have obtained a charter of incorporation.

P. Beauchesne has opened a store in Three Rivers, which he calls "The Ten Cent Store."

A. C. MacDonald & Co., general merchants, Antigonish, N.S., are about beginning business.

The business of W. J. Groat, grocer, Chatham, N.B., has been transferred to Mrs. Barbara Groat.

N. Anderson, grocer, Perth, has sold out. Noonan & Buchanan are starting a grocery business in the same place.

D. J. Fumerton, general merchant, Fallbrook, has sold out. J. L. Playfair is starting a general store in the same place.

T. Dore has started a general store at St. Henri de Montreal. Edmund Dupuis, grocer, of the same place, has sold out.

PARTNERSHIPS FORMED AND DISSOLVED.

Moore & Robertson, general merchants, North Sydney, have dissolved.

Spencer, Hereward & Co., teas, Toronto, have dissolved. H. P. Mullen continues.

Elliott & Co., general store, Pugwash: co-partnership registered; G. M. Robertson only.

Fink & Mallette, general merchants, Ottawa, have dissolved. L. Mallette continues.

J. Rattray & Co., wholesale tobacconist's, sundries and cigars, Montreal, have dissolved.

SALES MADE AND PENDING.

The stock of the estate of Fisher & Co., general merchants, Bolton, has been sold.

The assets of R. H. C. Larose, grocer, Ste. Cunegonde, are to be sold by auction.

The stock of S. H. Eagleson, grocer, Ottawa, has been sold at 47c. on the dollar.

The stock of the late Wm. McAllister, groceries and dry goods, Bloomingdale, is advertised for sale.

FIRES.

D. Ashwell, grocer, London, has been partially burned out.

A. Horsley, cheese manufacturer, Brighton, has been burned out.

DEATHS.

W. McIntosh, grocer, Montreal, is dead.

Anne Beaton, grocer, King street east, Toronto, is dead. She was found dead in bed.

H. Humphrey, of Humphrey & Trites, general merchant, Petitcodiac, N.B., is dead.

Arthur M. Dodge, president of the Georgian Bay Lumber Co., Waubaushene, is dead.

George H. Baskerville, of P. Baskerville Bros., wholesale grocers and liquors, Ottawa, is dead.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Consignments Stored in Bond

And shipped, when sold, to proper addresses Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and **FAMOUS BLEND COFFEE**

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto



ALPHA CHEMICAL CO., BERLIN, ONT.
Manufacturers of
Quickshine Stove Polish
Reliable Stove Pipe Varnish
Ladies' Fine Shoe Dressings
Inks, Mucilages, etc.
Write for Price List.

To remark with regret that things are not what they were is one way of recognizing, and perhaps of accepting, all this, but it is not the best way. The vision of the optimist is always more correct and more to be relied on than that of the pessimist. The change that progress brings is only to be regretted by those who are left behind.

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES

in 1 and 2-lb. round cans. Will keep all winter. . . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

Tenders Wanted

For Grocery and Crockery business in Windsor, splendid running business, formerly conducted by Mr. D. W. Mason, handsome brick store heated with steam, lighted with gas and electricity, best location in the city. Stock and fixtures amounting to about $4,000 will be sold by tender at a rate on the dollar, which will be received up to November 2nd. Stock sheets may be seen on the premises or at the office of the undersigned. One-quarter cash down, the balance at two, four and six months approved notes.

T. B. Escott,
Trustee.
(43) **LONDON.**

Metal . . . Pomade . . . Extract

White and Red,
All sizes in stock.

LAMPLOUGH & McNAUGHTON
59 St. Sulpice St.,
MONTREAL.



ASK FOR
MOTT'S



It Leads Them All For Fine Work.

Pays you a good profit.
You should sell the genuine

Celluloid Starch

It has no equal.

Sold only in packages (see cut).

For sale by jobbers generally throughout Canada.

Include a case in your next order.

Sold by all Wholesale Grocers in Toronto, Hamilton, Kingston and throughout Canada.

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

Favorites

With the best trade :

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS, BUCKWHEAT, BISCUIT, GRAHAM AND BREAD FLOURS.

All ready for use.

A child can cook with them. No salt or baking powder needed : only a little sweet milk. Full directions for making all kinds of delicacies with each package. Place your order for them early.

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.
THE HUDSON BAY CO., WINNIPEG.
LUMSDEN BROS., HAMILTON.
G. FOSTER & SONS, BRANTFORD.

CURRENT MARKET QUOTATIONS

Toronto, Oct. 15. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0

Ocean Wave—	
No, 10 (5 oz.), 4 doz. cases, round or square	0 75
¼ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
1 lb., ½ " " "	5 75
1 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 75
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
½ " B 9 " "	2 25
½ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4 "	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

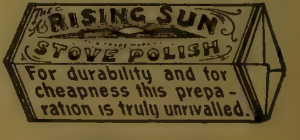
BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 75

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" 5, 3 strings	2 45

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 35	1 45
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 40	1 60
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 70
Lobster, talls	2 10	2 30
" flats	2 65	2 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 20	$1 30
" " " 2 "		2 30	2 50
Comp Corn Beef 4-lb. cans		....	....
" " " 6 "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 45
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS
MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.



"BUILD TO-DAY THEN, STRONG AND SURE. WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . .

ALL LEADING GROCERS KEEP IT.

Pays Well...



An automatic selling machine to sell **Adams' Tutti Frutti.** For full particulars apply Globe Automatic Selling Co., 63 Yonge St., Toronto, Ont.

Looks Well

Cocoa—		
Homeopathic, ¼'s, 8 and 14 lbs..		0 30
Pearl, " " " " ..		0 25
London Pearl, 12 and 18 " ..		0 22
Rock " " " " ..		0 30
Bulk, in boxes		0 18
	per doz.	
Royal Cocoa Essence, packages		1 40
Cocoa— EPPS'.	per lb.	
Case of 11 lbs. each		0 35
Smaller quantities		0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb	
Caraccas, ¼'s, 6-lb. boxes		0 42
Vanilla, ¼'s		0 42
"Gold Medal" Sweet, 6 lb. bxs..		0 29
Pure, unsweetened, ½'s, 6 lb. bxs.		0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.		0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.		0 24
Cocoa—	per doz	
Concentrated, ¼'s, 1 doz. in box..		2 40
" ½'s, " ..		....
" 1 lbs. " ..		....
Homeopathic, ¼'s, 14 lb. boxes ..		0 33
" ½ lbs. 12 lb. boxes.		33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate. 0 21		0 43
Mott's Sweet Chocolate Liquors. 0 19		0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each..		0 42
Baker's Vanilla in boxes, 12 lbs. each.		0 50
Caraccas Sweet, in boxes, 6 lbs. each.		0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net		4 20
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.		0 25
Grocers' Style, in boxes, 6 lbs. each..		0 25
Eight cakes to the lb., in bxs, 6 lbs. e.		0 25
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb....		0 50
Breakfast Cocoa—		
In bxs, and 12 lbs. each, ½ lb., tins.		0 49

COFFEE.

Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO



	per doz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream	
Family size, 3 doz. in case..	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	
Quality thoroughly guaranteed.	



MINCE MEAT . .

We are making an exceedingly fine article of old English (formula) Mince Meat, put up in 7, 14 and 28 pound pails. It will pay you to handle the " Bull's Head " brand.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. 7 FRONT STREET EAST, TORONTO. S. R. Parsons.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.	per lb.	
Currants—Provincials, bbls	0 04½	0 04½
" ½ bbls	0 04¾	0 04¾
" Filiatras, bbls	0 04¾	0 04¾
" ½ bbls	0 04¾	0 04½
" Patras, bbls	0 04¾	0 05
" ½ bbls	0 04¾	0 05½
" cases	0 04¾	0 05½
" Vostizzas, cases	0 06½	0 08
Dates, Persian, boxes	....	0 05½
Figs—Eleme, 14 oz	....	0 11
" 10 lb	0 12½	0 14
" 18 lb	0 12½	0 14
" 28 lb	0 12½	0 16
" taps	0 04	0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 05¼	0 05½
" Fine, off stalk	0 05¾	0 06
" Selected	0 06¼	0 06½
" Layers	0 06¾	0 07
" Sultanas	0 07½	0 10½
" Cal. Loose Muscatels 50 lb. boxes	....	....
" Malaga—	per box.	
" London Layers	....	2 20
" Black Baskets	....	2 75
" Blue Baskets	....	3 25
" Choice Clusters	....	3 25
" Dehesa Clusters	....	3 75
Lemons—Maoris and Sorrentos	4 50	6 00
Oranges—Jamaicas	4 50	4 75
" " per bbl	7 00	7 50
DOMESTIC.		
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOFFE'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 42 0 43
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 45 0 46
Boiled, "	0 48 0 49
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "	....	16 50
Ex. Special jorums " "	....	15 50
In Wood—Special, 5 o.p., per Imp. gal.		4 50
Extra Special, proof, "		4 75

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
PURE—OSWEGO CORN STARCH	16-lb. boxes	0 08½
	40-lb. boxes, 1-lb. packages	0 07
		0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	c. per lb.
Granulated	3 95 0 04
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅜ 0 05½
Powdered, bbls	0 05⅛ 0 05¼
Very bright refined	0 03⅝
Bright Yellow	0 03¼ 0 03½
Dark Yellow	3 00 3 25
Demerara	3 75 5 25

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark.....per gallon.	0 28	0 31
Medium	0 33	0 38

Always in Season . . .

And always safe and reliable. No starch is purer or better than

BRANTFORD STARCH

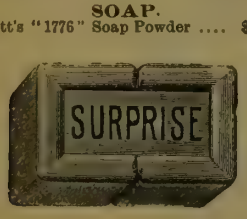
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

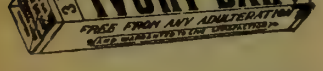
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

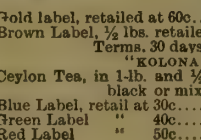
LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c.... 0 20



Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c	0 44
Brown Label, ½ lbs. retailed at 26c....	0 21

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

	per 1,000
Cigarettes—	
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

		per lb
Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55
Plug smoking (with or without tags)—		
Black Crown, caddies		0 35
Crown Rouge smoking		0 38
Leaf tobacco, in bales	0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	5 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



Salt for Winter Use

If you want to supply your farmer customers with a Salt that is especially adapted for curing meat, you will give them

WINDSOR SALT

The only Salt made by the "**VACUUM**" **Process** in Canada. It is used by nearly all the large meat packing firms and gives the best results. Send us an order for a car.

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

Fruit Jars

We have still a good stock of desirable sizes. Letter and telegraphic orders filled same day as received.

Gowans, Kent & Co.

TORONTO

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



THE CANADIAN GROCER.

OCTOBER
30
1896.

FALL TRADE EDITION.



ESTABLISHED 1842

L. Chaput, Fils & Cie.



Wholesale Grocers and
Importers of . . .

GROCERIES

TEAS

. . . AND . . .

LIQUORS



GONZALEZ COGNAC

HOPPE NIGHT CAP
GIN

SOLE AGENTS FOR

Greenbank Concentrated and Powdered Lye
Gonzalez Cognac. Hoppe Night Cap Gin



Sole Proprietors of the
Celebrated Brands of

Japan Tea

"OWL CHOP" AND "BEAVER"



OWL CHOP
JAPAN TEA

GARDEN PICKED BEAVER BRAND
JAPAN TEA

Manufacturers To Her Majesty the Queen by Special Warrant

Purveyors to H.R.H. the Prince of Wales

To the Court of Holland and the King of Italy

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 Cross of the Legion of Honour

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872. &c &c

SALMON IS HIGHER AGAIN

TRY

Marshall's *Scotch Herrings*

Are the "Finest Selected" of the Aberdeen Fisheries.

Kippers, Fresh, Bloaters, Herrings in Tomato, Anchovy and Shrimp Sauce.

And "CROWN" brand Salt Herrings in Kegs, etc.

MARSHALL'S Herrings are BETTER QUALITY, BETTER PACKED and more fish to package than any other brand.

Walter R. Wonham & Sons Sole Agents in Canada **Montreal**

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of Wales.

His Excellency

Lord Aberdeen

The Governor General of Canada.

RETURNED May 13/98 T. M. A.

And all the best families in Great Britain and the Colonies. The variety they manufacture and put up is very large. No grocer should be without them. These cuts show a few of the lines that no grocer should be without.



LEVER TOP.



MOST HIGHLY CONCENTRATED.



A 1 PICKLES.



The superior quality of Lazenby's goods can always be relied upon as unsurpassed The strongest testimonial in their favor is that they are in the greatest demand where they are best known.



RETURNED May 13/98 T. M. A.





CANADIAN AGENTS

A. P. TIPPET & CO., MONTREAL. ST. JOHN, N. B. TORONTO.



The Web of Uncertain Quality

must sooner or later entangle the grocer who sells only for profit without regard for quality.

Tillson's Pan Dried Rolled Oats are manufactured by millers who've kept in step for 30 years with modern improvements in milling machinery.

We believe that Pan Drying is the only process that will yield highest quality. Natural sweetness and nut-like flavor—keeping qualities under adverse conditions of the weather and the greatest possible amount of the nourishing qualities of the oat have made "Pan Dried" the standard brand. Quality counts.

MIXED CARS OF FLOUR,
POT BARLEY, SPLIT PEAS,
GRAHAM FLOUR, CORN MEAL
A SPECIALTY.

THE TILLSON COMPANY Ltd.
Tilsonburg, Ontario



CORRESPONDENCE INVITED.

Whitlaw, Baird & Co.

MILLERS AND COMMISSION MERCHANTS,
PARIS, ONT.

BRANDS—Green Valley, Biscuit.
Magyar, Pastry.
The Star, Family.
Bridal Rose, Bakers'.

Licorice Goods



SOME OF OUR LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - - Brooklyn, N. Y.

SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London.

ESTABLISHED 1796. 8 LIME STREET E.C.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

CEYLON

The Star of the East

Has Become the Light of the World



Ceylon Teas Rule the Business World

RETURNED
To Toronto office
Jan. 16/96.



The Illustration Tells the Story.

Hoopless
Seamless
Does not Shrink
Does not Soak
Light
Tight
Durable

The increased facilities of our Indurated Fibreware Factory are hardly adequate to keep up with orders for Indurated Fibreware. . . .

It is a unique ware in being made in one solid piece, bottom and all.

The E. B. EDDY CO. Limited

HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

"Crosse & Blackwell"

Season 1896

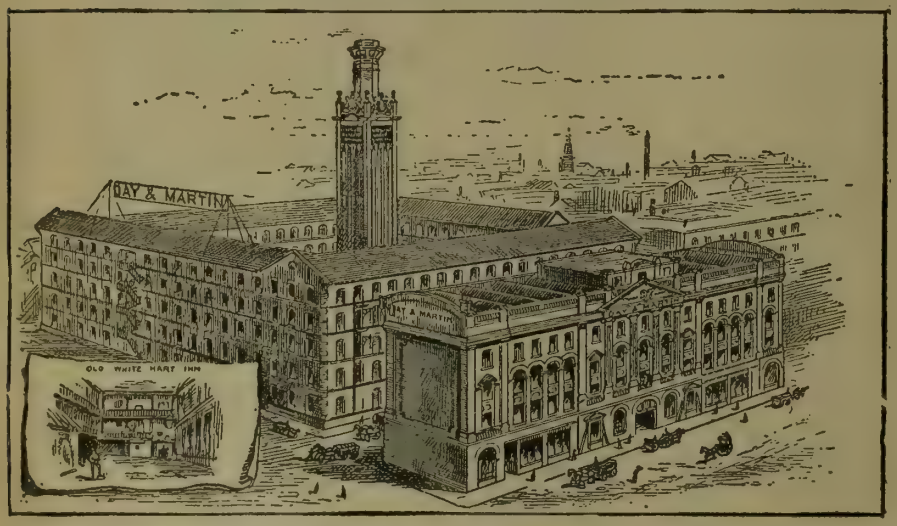
Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

The above are the finest goods in the market. . . . . .

Candied Peels

LEMON. ORANGE. CITRON.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

DAY & MARTIN'S 97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces. CHAS GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory

Batty's

NABOB PICKLES and .... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

Root Baskets . . .

You can sell quickly now if you have the right kind. We make them in one, two and three bushel sizes, and they are the kind that are wanted. They are made from finest selected elm and hickory, and are put together with every consideration for strength and lightness.



We also manufacture all kinds of . . .

SATCHEL LUNCH, MARKET AND CLOTHES BASKETS.

Our goods are sure to give your customers satisfaction.

To be had from any woodenware dealer.

OAKVILLE BASKET CO.

Oakville, Ont.

GEO. FOSTER & SONS,

BRANTFORD

Offer to the Grocery Trade a very large, fresh and well-assorted stock of Staple and Fancy Groceries, purchased for cash in the primary markets.

Special values in China, India, Ceylon and Japan Teas, our lines being carefully selected and comprising very choice varieties, all new season's, fresh and fragrant.

We direct attention to our BLENDED TEAS known as "CEYLINDIA," "UDARELLA" and "ATLAS" as having no superior in this market, and these we supply in fancy tins, highly decorated, in sizes to suit purchasers.

Fruits, etc., for the Christmas season are now on the way and will be in store in ample time for the Holiday Trade.

Patronage of the trade respectfully solicited.



..THE..

PEERLESS

"Lion" Brand Canned Goods Monarch of them all.

They're the Honest Goods.

In Victoria and Vancouver, B.C., alone, 31 carloads were sold in August last, being half as many more as the **Special Train** that was sent there last year.

Little wonder that they are **Head, Neck** and **Shoulders** better in every way than their best competitors.

NOTE:—$500 will be handed over to the General Hospital if above statement is untrue.





Look:—What more? See how they were recognized at the World's Fair.

W. BOULTER & SONS. **Works: Picton, Toronto and Demorestville, Ont.**

Sent to Douglas Hall. for n.B. Sun. Returned to us from above Hall. 6/97.

THE CANADIAN GROCER

DROPS FROM THE EDITOR'S PEN.

GRAPPLE with a duty, even if in the doing of it you appear to come out second best. It is better to be thrown by duty than to be conquered by cowardice.

Man makes character and character makes reputation.

Leaks in the store will sink a business as well as a ship.

The goodness of profits is not always relative to their size.

Advertisements cost money. So do the goods in your store.

Recklessness in youth usually produces wreckage in old age.

Be square in your dealings if you would have your career round up well.

Wed yourself to your business and success will be the product of the union.

Business without system, like an engine without governing balls, goes all awry.

Business may be a lottery, but if you are trained and go in to win, you'll win.

A good reputation can be easily lost, but the wealth of a Crœsus cannot purchase one.

Generosity is a good quality in a merchant, but generosity in excess is recklessness.

Sacrifice of dignity is not entailed in being courteous and obliging to your customers.

Cutting prices no more builds up business than does pulling out your hair obviate baldness.

Without book-keeping the merchant cannot tell whether he is in the woods or out of them.

It is brains that rule the world in spite of the credit that money sometimes gets of being king.

Forgetfulness is often the fruit of idleness. Think twice and you are not likely to forget once.

The merchant who wants his own way in everything cannot make much headway in business.

Clerks who, having time on hands during business hours, would devote that time to improving the arrangement of the stock or to discussing ways and means of developing trade, would make both themselves and the business more valuable to their employer.

Fame is not the fruit of fake methods. It is the resultant of push, perseverance and ability combined.

Persistency is the diamond drill which pushes its way through all obstacles until it obtains the desired result.

Study how to get your customers to keep their eyes on your store, as well as how to keep your eye upon them.

It is well that a merchant should "take stock" of himself as well as his business. And the oftener the better.

Clerks who keep their eyes open for their own interests only are not likely to ever have any great interests to look after.

The merchant who allows the discreditable to play upon his sympathy soon gets discreditable in the eyes of his creditors.

A changeable mind is not good, but he is a wise man who changes his mind when by so doing he shifts from wrong to right.

It is not every man who can be rich in gold; but every man can be rich in character. And character is more precious than diamonds.

If you understand your business stick to it. There is no mucilage strong enough to make stick to you what you were not intended to adhere to.

Money as well as morality is essential to business building. Business may be the bricks, but morality is the mortar which holds them together.

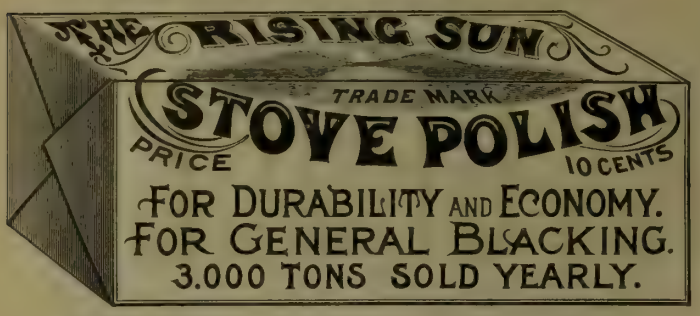
As long as it lives the note you have endorsed for a friend is a serpent in the bosom, which may at any unexpected moment stick its fangs into you.

Statements regularly rendered remind debtors that you have not forgotten their indebtedness to you, whatever they may have done in this respect.

Hard-working young men may lose drops of perspiration, but the approval they win and the success they attain unto are well worth the labor that is the cause of them.

He who fails to gather common sense as well as money as he advances in life becomes rich in that which he cannot take with him and poor in that which he can take with him when he departs this life.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

NEW ECONOMICAL CONDITIONS.

By Lew.



OR whatever else it may be remembered, the three-year period of 1893-96 will be known to history for the phenomenally low prices which obtained therein. The future may see a still lower range of values. Indeed it is quite possible that it will. The tendency is certainly in that rather than in the opposite direction. But whatsoever may be in the lap of futurity in this respect, it does not alter the fact that the past three years will be known, to this generation at least, for the unprecedentedly low prices of which they have been so characteristic.

Low prices are usually associated with trade depression : the former as the product of the latter. And to advance the same association in the present instance is clearly justifiable. The commercial interests of the country have been depressed for half a dozen years or more. It began with the Baring failure, and subsequent unwise silver legislation, war-scare presidential edicts, and unsound currency agitation in the United States accentuated it.

But all the responsibility for the low range of values now obtaining does not lie on the shoulders of hard times. Indeed it seems to me that for the chief cause we must look elsewhere. And where else can we look than to the inventive genius and enterprise of man ?

During the past decade so fruitful has been this inventive genius and so marked this enterprise that one might almost be excused in wondering whether they had not in these later days of the 19th century reached their climax : In the factory, in the field, machinery has superseded man ; places far distant have been brought near at hand by rapid transit and the convenient telephone. With this modern machinery in the hands of one man, whether in the factory or in the field, he can with ease perform that which demanded the energy of six, twelve or even more of his fellows. This meant cheapened cost of production. And the compensating force, competition, saw to it that all the benefits derived from decreased cost of production were not monopolized by the capitalist. The consumer benefited by it ; and the facts to-day show that he has benefited to the full. This is particularly true with regard to the products of the farm. But it is the introduction of labor-saving machinery which has made more possible successful farming in the great Northwest wheat fields of the Dominion, where the grain must be quickly harvested on account of the shortness of the season. In fact, the same may be said of other countries of extensive grain-growing areas. Combinations, in many instances, have enabled manufacturers to artificially maintain prices above the ratio of other products which have not had the same means of being maintained. It has enabled, and is enabling, coal barons to do the same. But inflated prices can no more be maintained in perpetuity than can a balloon. Natural laws may be suspended through the acts of legislatures or by associated effort on the part of man. But suspension is not obliteration.

It must, therefore, be evident to any man who has given the subject thought that while periods of depression undoubtedly have had much influence in determining prices, so also has evolution in the methods of production. Indeed, it may with equal confidence be asserted that evolution in the methods of production deleteriously affects trade for the time being at least.

Clay, before it becomes a comely vessel, must be pulled and twisted ; marble, before it becomes the graceful statue, must be hammered and cut. And trade, in conforming itself to the changing conditions, must necessarily receive a wrench here and a pull there. It would hardly be fair to term these effects, of which the changing conditions are the cause, hard times. Yet this undoubtedly is what a great many are doing.

Hard times are the product of crop failures or a continuance of unsound business methods. Sometimes it is the one, sometimes the other, and not infrequently the combined influence of both. In any case, therefore, evil is at the bottom of hard times.

The evolution in the methods of production, and the consequent changes that are being wrought in the economical conditions of the advanced civilized nations, are in line with the progress of the age, which, in turn, is genius being realized. All those labor-saving devices, all those inventions for bringing distant places nigh to each other, are not evils. They are blessings. They are for man's good. Consequently they cannot be bad. Their bringing forth may cause the transformation of economical conditions, and, consequently, pain. But it is a source of satisfaction to know that it is progressive, not retrogressive. And then the birth of all things produces pain.

We are entering upon a new economical era. There is no question about that. New ways of doing business, new methods of living, are entailed upon us. To array ourselves against it will be futile. To conform ourselves to it is wisdom.

THE MELON DOWN THE WELL.

The "old oaken bucket" hangs there by the well,
With the green moss around it, I know,
But the heart in my breast still delighteth the best
In the melon that's cooling below.
In the melon that's seen
With a circle of green
In the depth of the waters below.

I know the tired mules have come home from the field,
The farm hand's forsaken the hoe ;
But naught in the picture such pleasure can yield
As the melon that's cooling below.
As the melon that's seen
In the glory of green
In the depth of the cool well be'ow !

—Atlanta Constitution.

Has no equal. Does not stick to the iron, or blister the linen. Requires no cooking.

Be sure you get . . . the Genuine Article.



The Greatest Invention of the 19th Century

Sold Only in Packages. ☙ Remember the Name

Celluloid Starch

Sold by all jobbers. Grocers will find Celluloid Starch a rapid seller. There is nothing like Celluloid Starch. Include a case in your next order to your wholesale grocer.

Manufactured by

THE CELLULOID STARCH CO.

New Haven, Conn., U.S.A.

THE ART OF WINDOW DRESSING.

By W. L. E.



INDOW dressing as an art is of modern recognition. There are men to-day in middle life who can well remember when an attractive window was the exception and an unattractive one the rule. People put goods in their windows then as they do now, but the difference was in how they put them in. The merchant who twenty years ago realized there was art in the dressing of a window as well as in the painting of a picture was a unique character. In those what might be termed unregenerate days most people put goods in their window because there was a space to be filled, just as some people try to enumerate in an advertisement all the lines of goods they carry in stock.

Window dressing is an art, and the more it is studied the more evident does this become. And the more it is studied and practised the more evident is it that it is a paying art. There are scores of other arts which the more the merchant studies them the more money will he be out of pocket. But the opposite is the case with window dressing.

A window is either a help or a hindrance to a merchant. It can scarcely be otherwise. If it does not attract it must detract. A dirty window is certain to detract. And a merchant who is deserving of the name will see to it that his window, as well as his person, is kept clean. There is nothing a merchant should be more concerned about in his business. There may be some people whom a dirty window in a grocery store may no more affect than nails an ostrich's digestive organs. But even these unconcerned people it will not attract, let alone the average housewife.

Then there is the slovenly window. It is half-brother to the dirty window. A slovenly window may not affect the stomach, for it does not always follow that where there is slovenliness there is dirt ; but it excites prejudice. And prejudice will keep a man out of your store just about as quickly as the peculiarities of his stomach. Slovenliness in the store is the reflection of laziness in the merchant. And where laziness abounds a multitude of business-poisoning fruits are sure to develop.

A window display should not be allowed to become stale, fresh and original as it might have been at first. Stale windows, like stale tarts, do not court trade.

Every man cannot be an expert window dresser any more than can every man paint a picture that will earn applause. But every man who has brains enough to be a merchant ought to have brains enough to learn to be at least a passable artist in this respect. Window-dressing demands thought, and it is only a fool that cannot think. Reading will help a man a great deal to master the art of window dressing ; but observation, together with a little prospecting into the recesses of one's own mind, will do still more towards securing the desideratum. He therefore, who does not dress his window is either a fool or a lazy man. And such an one can hardly remain long in business in these days.

In spite of the enlarged attention that is being given to window dressing, the art is yet little more than in its infancy. A walk along either city or village streets demonstrates that. Quite an impetus would be given to the art were every merchant throughout the Dominion to inspire his clerks with the desire to excel as window dressers. Let each clerk in turn arrange the window, and the rivalry that would be the result would be conducive both to the advantage of the merchant and the clerks.

Business is a warfare ; and one of the factors for waging it is the window display. The oftener the window is dressed the more effective therefore will it naturally be. A fresh window display every day could hardly be expected. But twice a week would not be unreasonable, and once a week every merchant should see that his window is rearranged.

A window display to have utility must have the power of attraction—must be striking enough to demand attention from passers by. It is in the uniqueness of the display, and not in the quantity of it, that lies the secret of its attractive properties. This fact is too often overlooked.

But a window can be attractive and yet have but little utility. Window dressing is a means to an end, and that end is the sale of goods. If this end is not kept in view, the display will scarcely be worth the time that is spent in designing it, no matter how many people may pause while passing to look at it. Make your window sell goods.

Window displays should also be timely. As each season and each holiday comes around try and make the window display in some unique way represent it. Apply the same principle to circumstances and conditions of local interest. When a certain line of goods have either risen or fallen in price make a display of goods that will indicate these conditions.

In country towns most farmers and their wives do their buying on Saturday. For that day every country merchant should make it a rule to have his window freshly dressed. There is no class of people in whom uniqueness excites greater interest than the farmers.

Use placards liberally, but judiciously ; and above all, advertise in the local papers. Make these advertisements, like your window displays, bright and attractive. Study to advertise. When you have an especially good window display it may, sometimes at least, be the best thing to advertise that display only.

The art of window dressing is as interesting as it is intricate, as profitable as it is exacting in demanding attention. Study it.

A window display is only taking when it takes customers into your store.

The window is not a mirror, but it reflects what manner of merchant there is in the store.

A slouchy window betokens a slouchy merchant.

Ideas work their way out through the shop window, just as thoughts are launched through the mouth by the tongue.

A naked window is a disgrace to a business community, just as a naked man is to civilized society.

A shabbily dressed man is often excusable, but a shabbily dressed window never.

A well-dressed window, like a right bower, can be depended upon to take a trick.

You may as well bury yourself as bury your window, for the merchant who has not ambition enough to keep his window in evidence can scarcely escape being buried by adverse circumstances.

A sure business-builder is a well-dressed window.

A well-dressed window is as a sample-room wherein samples of goods in stock are displayed to excite the desire of the public for them.



Do you sell CANNED GOODS? If so, have you any of the . . . . . .

Famous "LORNE" Brand

in stock? If not, get a trial lot, and you will find that **the appearance** of this Brand on the shelves **sells the first can,** and that the **uniformly fine quality** of the goods **brings the customer right back for another lot.** This Brand is now acknowledged to be in the **Front Rank.**

Why? Because

They are packed from the very finest fresh stock procurable.
They are carefully, honestly and cleanly packed, and are absolutely pure.
They are beautifully labelled, and are fully guaranteed.
They cost more to put up than inferior goods, but are sold as low.
They yield dealers a good profit, besides pleasing your customers.

Ask your dealer for them. If he cannot supply you, write to

The West Lorne Canning and Evaporating Co. Ltd.

WEST LORNE, ONT.

or wire them **to "BISMARCK," ONT.** ☞Prompt shipment a feature.

N. B.—Toronto Purchasers can get this Brand promptly by writing or wiring WARREN BROS. & CO., TORONTO.

Brooms and Brushes

Fine Parlor Brooms a specialty.

Extra Value Shoe, Scrub, Stove Brushes.

Wooden Ware
Willow Ware

Our line is complete in the above.

WASHBOARDS

We commend the "Genuine Globe" and "S. B. Globe."

Cordage, Paper, Twine

Up-to-date in range and price.

Special lines in

Grocers' Sundries

MAIL ORDERS SOLICITED.

WALTER WOODS & CO. - - HAMILTON.

NECESSARY BOOKS FOR A RETAIL GROCER.

FIRST PAPER.

By a City Grocer and Expert Book-keeper.



TO-DAY cash is king. No one thinks of disputing this or of even suggesting the substitution of any other form of payment for this very satisfactory and economical method. And this is in spite of a certain growth of credit-giving stores of various kinds, which hold a lien on all goods sold until actually and completely paid for. Several other new ideas are constantly being evolved regarding businesses and methods of conducting them, but, be they cash or credit, or a proper combination of both, no one dreams of doing without books, and the more successful the business becomes, it will be found that just so much care has been taken with its books. That failure follows from ill-kept and badly-arranged office helps as often, if not indeed more often, than from any other cause, is a well-known fact in statistical circles, just as well known, indeed, as is the truth that successful men have clean journals and elaborate systems of checking the work of each department of their business.

This series of papers is designed not to give lessons in book-keeping, but rather to suggest handy, methodical ideas in books which may be found applicable to the businesses of our readers. We propose to take into consideration in this first paper the reception of goods and their proper recording in proper journals, so that in our next paper they may be ready for sale. As we desire to preserve some definite order in our work, we will treat of these books in the same way as we would the goods themselves. Thus, our first will be termed the "Order Book," ruled as follows, and the specimen entries submitted will be carried throughout for the purpose of economical comparison :

Date.	From	No.	Goods.	Price.	Remarks.
July 2.....	D. & H.	5	Sugar	3¾	At once.
" 10.....	J. S. & Co.	10	Jap. tea	18	"179
" 12.....	P. J. & Co.	10	Tomatoes	75	1st August.

The active storekeeper will not need much explanation with this simple affair, which need not necessarily be entered up in ink, as it partakes solely of the character of a memo. Busy men need reminders of their acts, no matter how good their memory may be, and it will be found extremely handy at times to have your buyings and attendant particulars before you when invoices and shipping slips are being checked over. Nor need expense be heavy in following out any of our ideas in these suggestions. Rule them yourself in good blank books, and the trial of any notion will prove of very small expense and possibly be of great benefit. This book should be of pass-book size, so as to be portable and handy in the store-coat pocket.

Our next consideration is the "Receiving Book," also more or less of the nature of a scrap book, and so not necessarily expensive. This should be kept at your shipping-door, in a convenient position for constant use, and nothing should be taken into the warehouse by anyone, without being entered into this book. It would be ruled as follows :

Date.	From.	No.	Goods.	Weight.
July 3	D & H	5	Sugar.	288-18 299-19 300-20 300-20 300-18.
July 11	J. S. & Co	10	Tea	Net 80 each.
Aug. 1	P. J. & Co.	10	Tomatoes.	20 doz.

Of course, if it is possible for you to have a shipper whose business it is solely to look after these things, you will be pleased with the use of this book by him alone. Failing this official, you will still find the above contrivance handy and correct in showing you at a glance just what goods have come into your warehouse, and also if any shortage has occurred. Very often wholesale houses ship only part of your order, leaving the balance for another shipment, sending meanwhile invoice for whole order. In such case above book is an excellent medium for proving correct receipts, also for checking weights. It is also found to be of great use in training clerks to be correct in checking, entering, and proving the actual existence of stock.

We have now reached the point in the progress of our purchases into our possession where we have, first, a memo of our bargains, and, second, a memo of our receipts. Next day, along comes our invoice, charging us with certain items, and requiring careful examination to prove correctness of the same. We look into our memo of buyings to check price and terms, and go to the "Receiving Book" to check receipt and quantity. Having done this, a proper register of the invoice is surely necessary, although very frequently, after amount is checked, the invoice has no further charms for many of our store-keeping fraternity, especially after the monthly statement is to hand, and the invoices are checked off. This is a mistake, although not altogether wrong in principle. We commend an "Invoice Book" ruled as follows, which if you adopt you will find to more than repay you for all trouble in connection therewith :

Date.	From.	No.	Goods.	Lbs.	Doz.	Price.	Total.	Remarks.
July 3	D. & H.	5	Sugar.	1,392	....	3¾		....
" 11	J. S. & Co.	10	Jap. tea.	800	....	18	Optional.	"179
" 13	P. J. & Co.	10	Tomatoes	....	20	75		Aug. 1

Now, many of our readers have perhaps ere this given up in disgust. So much work, which is not called for by old-time standards is surely not profitable, some may say, and yet how slight is the trouble caused in ruling this or any book some dull January day. The entering up afterwards will grow to be a positive pleasure, provided always that it is done as each invoice comes to hand. Your estimation of the many uses to which the tabulated information may be put will be very high before a year has passed, and many useful references will be made to it. Nor is it necessary to enter up in detail many smaller items, as, for instance, biscuits. An invoice with a dozen items might very well be summarized by entering only total quantity and amount of invoice. So, with many other instances which will occur. Everyone will have the way best suited to his time in vogue, and will be satisfied therein.

Just two points in favor of the "Invoice Book" to close this paper :

1st. Did you ever want to buy a full line of a certain article, but did not have a clear idea of how much you would sell if business kept on as usual? This book would tell you at a glance : say you want tomatoes—turn to canned goods (have pages indexed), add up total tomatoes bought last month, three months, or year, as desired, and you are posted. As before suggested, small goods need no such sorting out, but regular lines need careful attention as to whether trade in them has increased or decreased, and this book shows you.

2nd. Do you take any interest in the development of your tea and coffee trade? If you do, by reference to these pages you will easily see in which direction public taste is tending, and so be able to govern your business accordingly.

So we might go on expatiating on many points of vantage in these business ways and means. Enough, however, has been said to prove to the energetic storekeeper that more care taken means greater satisfaction at stock-taking, and consequently greater success in commercial life.

(To be continued.)



THE WONDERFUL INCREASE

IN SALES OF

"ROSE BRAND"

MEATS AND LARD

is explained by the fact that



Our Goods ARE OF Superior Quality

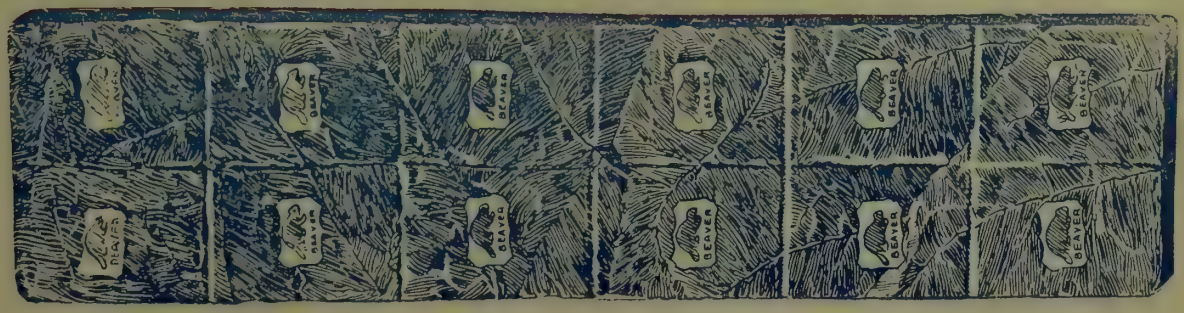
Manufactured expressly for HIGH-CASS trade.

If our representative does not call on you, write direct to

The GEO. MATTHEWS CO., Ltd.

Pork Packers, Ham and Bacon Curers,
Lard Manufacturers. . . . . Ottawa and Peterborough

Beaver Plug



Special inducements to retail merchants and consumers during next six months. Write for particulars.

Tonka Smoking Mixture

The only Cut Tobacco that suits everybody. Put up in 1/9ths and 1/2-lb. Cans. These brands are for sale by principal wholesale dealers throughout Canada. Order sample package each. Satisfaction guaranteed.

McALPIN TOBACCO CO. Toronto, Canada

A STOREKEEPER OF THIRTY-THREE YEARS.

By the Editor.



Mr. Henry Swan.

A GENERATION in business is an experience which few men have; and that generation spent in one and the same building, under the same landlord, is still more rare. Yet that is the experience of Mr. Henry Swan, the senior partner of the firm of Swan Bros., the well-known family grocers, 162-164 King street east, Toronto. I learned this one day a few weeks ago, while standing in the store of the firm, when I heard the honored head of the firm remark: "I am very busy just now. We are getting ready to take stock. On October 4th we will be in business thirty-three years." I should explain that it was a few days before that date that I heard the remark quoted.

There are older men in the retail grocery trade of Toronto than Mr. Henry Swan, but he is the oldest grocer in Toronto. And yet he is by no means an old man, in spite of his long years in the grocery trade.

It was in 1841, fifty-five years ago, that he first saw the light of day; and Edinburgh, Scotland, was the place of his birth. "I was born," jocularly remarked Mr. Swan, when I began plying him with questions, somewhat against his will, "the same year as Wilfrid Laurier, and the birth of the Prince of Wales took place eleven days before I came into the world. I sometimes tell my friends," he added, as he turned toward me with a laugh, "that the world could not stand three great men being born on the same day, so we were all born within a few days of each other."

Whatever our political tenets may be, we must all acknowledge that Hon. Wilfrid Laurier has become eminent in politics. The Prince of Wales, we all hope, will become eminent in the station to which it has pleased the Constitution to call him. He promises well, at any rate. Mr. Henry Swan; I do not know but what he has been as eminent in his particular sphere as has any other one of the triumvirate that came into the world within a few days of each other in the year 1841. At any rate, he is one of the most successful grocers in the "Queen City" to-day.

When a lad of eleven years he crossed the Atlantic with his parents. His first dwelling place on this side was in the village of Churchville, Ont., near Streetsville. That was in 1853. Although only there a few months the lad Henry Swan formed acquaintanceships that to-day, forty-three years afterwards, are still intact. In 1853 Mr. Swan came to Toronto and found employment in the grocery store of Robert Taylor, Yonge and Albert streets.

"In the whole distance from Albert to Queen street," explained Mr. Swan, "there were then but two hotels, four one-storey frame buildings, and three two-storey frame buildings."

After a year spent with Mr. Taylor, the subject of our sketch went once more to reside under the parental roof. His father at this time was farming in Scarboro' township. There young Henry Swan spent four years helping to cultivate the farm and attending the near-by public school. One of his teachers during that time was Mr. Alex. Muir, the author of Canada's national anthem, "The Maple Leaf."

At the end of the four years referred to, Mr. Swan returned to Toronto to finish his apprenticeship at the grocery trade. For this purpose he entered the employ of Dodgson, Shields & Morton, one of the largest stores in the city at that time.

"I was with them four years, one-and-a-half years of which was as journeyman," explained Mr. Swan. "It was an apprenticeship, I can tell you. It was after the manner of the English apprenticeships; I had to grind pepper and all the different spices, except nutmegs and ginger. These we could not. I had to clean fruit, grind sugar out of the hogsheads, and make bags. For a month before Christmas we had to stay in the store every night cleaning fruit and making bags. I was brought up in the faith, no mistake."

"The lot of the apprentice and journeyman is quite different now," I ventured.

"It is," rejoined Mr. Swan with a quiet nod of the head. "Now nearly everything is done by machinery, while clerks have more pay, shorter hours, and less work. Employers are also more considerate."

"In your apprenticeship days the hours were long, were they not?"

"They were. At Dodgson, Shields & Morton's, the business hours were shorter than in any other grocery store in the city, but they were long compared with what they are in the stores of to-day. We closed at eight o'clock, except two nights in the week, when ten o'clock was the hour. Our time for opening was daylight in the winter and between six and seven o'clock in the summer. These were considered short hours."

Just about the time Mr. Swan had put in four years with Dodgson, Shields & Morton, Mr. Robt. Lawson, now one of the officials at Osgoode Hall, then a retail grocer at 162 King street east, accepted the position of manager of that firm's business. His own business he offered for sale, and Mr. Henry Swan became the purchaser. That was thirty-three years ago, and he is still doing business at the same stand, only it is much enlarged. Mr. Swan was then only about twenty-two years of age. About six months afterwards he was joined by his brother Robert, and the style of the firm became what it is known as to-day—Swan Bros.

Family trade has always been one of the firm's specialties. And its family trade is to-day one of the largest in Toronto. It has also done a great deal of jobbing, although not as much attention is paid to that branch as in former years.

The business premises of Swan Bros. is within a stone's throw of the St. Lawrence Market. In the days when that firm launched forth, the neighborhood of the market was a greater business centre than it is to-day, and there were a great many more grocers there than there are now.

"When I started into business," said Mr. Swan to me, "among the retail grocers around here were Robert Reford, now of Montreal; James Stock, James Burns, Richard Dunbar, Jas. Beswick, William Reford, Ald. W. Strachan, (and known as Little Willie Strachan) and Arch. Milligan. Of all these, ours is the only firm left. Peters & Donald began business about seven months after we did.

"Let me give you an idea of the enormously large business that was done in this neighborhood in those days. The time I speak of was before we had any railways, except the Northern. Farmers drove into the city with their produce from a hundred miles around. Of the wholesale firms in business at that time there is only one left. That is Perkins, Ince & Co."

But while so many of the confreres of Swan Bros. of 30 years or more have gone out of business, they have not only remained in business, but they have expanded, and no store exhibits more activity than does theirs. The original store at 162 King street east has, since Mr. Henry Swan first entered it, doubled in length, and lengthened as far as it can be, while the adjoining store was many years ago pressed into service and connected with the original business place by archways.

It will, doubtless, be a surprise to a good many young men in the trade to know that the grocers of thirty or forty years ago doing

CAVERHILL, HUGHES & CO.

Wholesale Grocers

309, 311 and 313 Commissioners St.
Corner St. Peter Street

MONTREAL



TRY PETTIJOHN'S BEST BREAKFAST FOOD.

AGENTS FOR

Eli Pettijohn Cereal Co. — Bensdorp's Royal Dutch Cocoa
Lipton's Gold Medal Teas — Spratt's Patent Dog Cakes

SPECIAL AGENTS FOR

Roberts' Jelly Tablets

. . . FLAVORS . . .

Lemon	Punch	Vanilla	Calves' Foot
Orange	Cognac	Champagne	Strawberry
Cherry	Raspberry	Madeira	Pine Apple

Boxes contain 1 dozen pint or quart packets.

TEAS

Try our Special Brands of Japan Teas

Humming Bird, Blue Bird, Raven, Seagull, Robin.

Try our Special Blends of Teas.

Kandah Green, Aberdeen Extra, Kandah Yellow, Aberdeen, Kandah Pink.

New Dried Fruits

RAISINS
Malaga Clusters and Layers, Valencia Layers, Selected F. O. S. and O. S., California 3 and 4 Crown.

FIGS
Eleme and Natural.

PRUNES
Bosnia, French and California.

CURRANTS
Vostizza, Patras, Provincial, Campos and Filiatra.

DATES
Hallowee.

Apricots. Peaches.

PEELS

Crosse & Blackwell, C/H Special
Lemon, Orange, Citron

LEGHORN CITRON.

Fruits CANNED GOODS Vegetables

. . . FULL LINE . . .

Choice and well assorted stock of Staple and Fancy Groceries.



One of our Customers After Receiving his Invoice.

SPECIAL NOTICE

TO THE TRADE

RETURNED Nov. 13/96

OWING to the unscrupulous manner in which the trade and consuming public have been imposed upon by having inferior imitations substituted for our **SHREDDED** Codfish, we will, hereafter, print each box with a

BROAD RED BAND

encircling it. This will make the **SHREDDED** package readily distinguished from its imitations.

NEW STYLE



Trade Mark Patented

RED BAND BOX

Our aim is to protect our customers to the utmost, and to this end we will prosecute all infringements.

There is but **ONE** Shredded Codfish—

. . THAT'S . .

BEARDSLEY'S

with the **RED BAND** on each package.

HARRY W. NASH, N.E. Agent,
2 Chatham Row, BOSTON

J. W. BEARDSLEY'S SONS,
179-180 West Street, NEW YORK

Packers of the celebrated **ACME SMOKED BEEF**

"DON'T WASTE YOUR TIME TALKING
BUT KEEP GOODS THAT SPEAK FOR THEMSELVES."

C. E. COLSON, Montreal

REPRESENTING

EBEN$^{R.}$ ROBERTS, London, England

Finest Invalid TABLE JELLIES
CONFECTIONERY of all kinds

CROSSE & BLACKWELL, Ltd., London, Eng.

ESTABLISHED IN 1796

MANUFACTURERS OF THE FINEST TABLE DELICACIES

PICKLES, SAUCES
JAMS, MARMALADE
CANDIED PEELS, Etc.

JAS. EPPS & CO., Ltd., London, England

Homeopathic COCOA
CHOCOLATE, COCOAINE
"GRATEFUL AND NOURISHING"

J. & G. COX, Edinburgh ESTABLISHED IN 1725

GELATINE---Always Reliable

WRITE FOR INFORMATION TO

C. E. COLSON - MONTREAL

business in Toronto no more thought of calling on customers than they did of flying.

"We would have thought it beneath our dignity in those days to have called upon a private customer for an order," said Mr. Swan, when I questioned him on this point. "Such a thing was not known. We kept back as long as we could. You see, people in those early days used to live close around here. When they went away we had to follow them in order to keep their custom. But we thought it was a most undignified thing. People nowadays can have no idea the feeling there was among the grocers of that day when they had to come down to calling upon their customers. Now, you see it is the proper thing, and we think nothing about it. We now keep two city travelers out. They are the best men we have in the store, and they call regularly upon private families."

Referring, during the conversation, to Mr. Swan's long term of years in the grocery trade, he replied :

"Well, do you know I was never very fond of the business. But I always believed in 'doing with my might whatsoever my hand findeth me to do.'"

"That is the secret, then, of your success?"

"Yes," he said, "and this," he added in a serious air, as he took a pencil from his pocket and scribbled some words on a piece of paper, "has been my motto." Then he shoved the piece of paper toward me, with the remark : "Any young man who starts out in life wanting in either of those conditions is handicapped." The motto which Mr. Swan had scribbled on the paper read :

"Not slothful in business ; fervent in spirit."

Mr. Swan has not only seen service in business, but he has done service for both his municipality and his country. In the former respect it was as a member of the Public School Board, and in the latter as a member of the Queen's Own Rifles and a participant with that regiment in the Ridgeway skirmish during the Fenian raid of 1866.

ATTRACTIVE BUSINESS PLACES.

TOO much attention cannot be devoted to making a store or place of business attractive. It pays. It depends upon the circumstances how it should be done and how much the man can afford to spend upon it. It is a form of advertising and should be charged to the advertising account. Some firms spend a great deal too much money in making their place attractive. They are extravagant. They fit up premises in a 1,000 population town that would do for a large city. Sometimes they are forced to do so by their neighbors, but this is not often the case. The aim should be to make the place so neat and attractive that people would be enticed to enter. The work should be substantial rather than of a tinsel nature—work that would look well for years.

Often the expenditure of making a place attractive is soon repaid by increased business. We know a case that occurred a few weeks ago in Toronto. A wholesale tea house fitted up a bright, airy and attractive sample room. Instead of the dusty, dirty packages of tea they had tins specially made and decorated for their shelves. Larger panes were put in the windows and they were kept clean. New linoleum was put down. The best kind of sample cups and saucers were purchased. Everything about the place had a deliciously sweet air. The manager told THE GROCER a few days ago, mentioning the name of a well-known reader of this paper, that they had never been able to sell him goods until one day he stepped into their sample room for the first time, enticed there by the improved appearance of things. He got an order from him, the profit on which paid the small amount expended in the improved surroundings.

THE SANDWICHMAN UP TO DATE.

THERE lately appeared in Montreal a very unsophisticated rustic who spent his time in frantic efforts to reach John Allan's. He made no pretensions in the way of dress. His hat was the ordinary straw affair used in the fields. His coat was something after the style of a barber's white coat, and appeared to have suffered some contraction in the wash. As regards pants, he was more pretentious. He had several pairs which he wore in rotation. One pair was a "high-water" pair of brown derry. A large handkerchief, red of course, was stuffed into one of the pockets. A huge watch and corresponding chain added to the charms of his person. A pair of blue and white socks, together with tan shoes, completed his outfit. In one hand he carried a satchel, and in the other an "abbreviated" umbrella. On the satchel were several phrases pointing out the value of John Allan's as a place for purchasing hats. An inscription on his back read : "If I get lost take me to Allan's." To complete the description of his personal appearance it is necessary to mention his spectacles, and a considerable growth of red whiskers.

Some of the mishaps that befell our country friend are worth noting. While making a thorough examination of John Allan's store he got in the way of a car, but paid no attention to it. When the gong sounded, however, his attention was attracted to the car, and like a true countryman proceeded to make a minute inspection. The wheels and bottom of the car were intently examined. The motorman also came in for a share of his attention. By this time a small army was following him. He entered The Witness office to buy a paper and duly paid for the same from a long stocking in which he kept his wealth.

Wherever he went he created a sensation. Among other things he would take a notion to get his shoes shined and then leave with only one done. Occasionally he would eat fruit on the street. In the intervals he amused himself with a very well meant attempt to whistle "Yankee Doodle" or some other such sublime melody.

Whether or not we agree as to this being a profitable mode of advertising, all who saw "Norman the Rube," agree as to this being the best thing of the kind seen in Montreal.

Regarding the advertising value of such a scheme opinions differ. One difficulty is that the expense is considerable. It is easy enough to get a man to walk the streets for a dollar or a dollar and a half per day. But to get one who can act the part assumed is not so easy. Mr. Allan says he is perfectly satisfied with the results of his outlay, which was $25 for five days work of four hours per day, two in the forenoon and two in the afternoon.

Norman Herstfield, or Norman the Rube, as he is called, has been in this line of business for three years, and has had almost steady employment. This goes to show that a good many people believe in this as a good means of advertising. Before this he took a similar part on the stage, so that he has had some training, and is in a position to act the part with some degree of success. He says his usual rates are from $7 to $10 a day, or, if engaged by the week, from $30 to $40 a week. He has made a contract with S. Davis & Sons to "do" most of the towns of importance in Ontario and Quebec. The contract is for one month.

He has several other roles, the principal being that of a tramp, in which capacity he rides out of a second storey window on a bicycle down a ladder to the street. A political role is also on his book. In St. Louis he created somewhat of a sensation by organizing a rube band and meeting McKinley at the station when he arrived for the convention. Up town, too, he had the pleasure of shaking hands with Mr. McKinley, and the crowd below had some interesting mottoes displayed to view, advising them to buy somebody's $10 suits.

He works only four hours per day, finding that to keep up good acting longer is beyond human powers. In this way he has traveled all over the States and will likely see a large portion of Canada this winter.

PACKAGE TEAS
HAVE COME TO **STAY**

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME Eastern Agents MONTREAL

When You Buy

"GOLDEN" HADDIES

YOU are getting genuine fresh cured haddies. Every can is full weight and guaranteed, or your money back, if you want it. Order **"Golden"** Haddies from your wholesaler. . . . .

Northrup & Co.

PACKERS' AGENTS

ST. JOHN, N.B.

ESTABLISHED 1815

WATSON'S DUNDEE WHISKY



BEST ON EARTH

CHARD, JACKSON & CO.

AGENTS FOR THE DOMINION OF CANADA.

OFFICES: 10 Lemoine Street, MONTREAL.





"THERE ARE OTHERS"

. . . But none so good as . . .

MALLAWALLA





Three five cuts were Returned December 4th 1906

A High-Class Article . . . Sells Readily

No waste, and a minimum of trouble required in preparation.



ONE TABLET MAKES AN EXCELLENT CUP OF COCOA

BOISSELIER'S

Cocoagene

REGISTERED

A PERFECTLY PURE COMPRESSED COCOA EXTRACT . . .

In boxes of one dozen 20-cent tubes—each tube containing 18 tablets.

No Grocer's Stock is Complete Without It

REMINISCENCES OF MONTREAL'S TEA SALES.

By W. A. R.



CONDITIONS, whether in business or otherwise, are all subject to that immutable law of transition, governing matters terrestial. Perhaps no line is a more conspicious example of this fact than the tea trade.

The difference between the methods now governing the handling and sale of this great grocery staple, and those in vogue in our grandfathers' day, is as great as chalk from cheese, or any other illustration equally forcible.

It cannot be held either that the changes as a whole have been of a beneficial character. In the first place, the average consumer is satisfied to-day with a much inferior tea to that in use 20 years or so ago. There was no 25c. tea in those days, but to-day that is the ruling cost at the retail counter of the great bulk of the tea that goes into consumption in Canada. No buyer thinks of asking for a "First Young Hyson" nowadays.

In the golden days of the trade this grade cost the wholesaler or jobber about 87½c. per pound. It is quite unnecessary to state that it has practically gone out of use in Canada With a multitude of teas available at 50c. or thereabouts, and the public taste educated to a desire for a harsher, cheaper tea, there is no chance to sell in this country such a high-priced, delicate-flavored grade as the one named in Canada.

There is not the same spice of adventure or picturesqueness to the trade either as in the days of yore. The big auction sales at Montreal, at regular intervals, with their congregation of buyers from all parts of the country, and their many peculiarly attractive associations, are gone never to return. The average importer or buyer can now get his teas as he wants them.

The most entrancing feature about these big sales was, no doubt, the opportunity for speculation that they offered. Even at this day, eyes of veteran tea operators will glisten when reminded of successful coups that they brought off in the Sixties or early Seventies. Thousands of pounds were frequently won or lost on a single turn at these big auction sales. In one case a leading firm of operators in Montreal lost £22,000 or $120,000 on a single lot. This was perhaps the heaviest loss ever made on one turn, in the history of the sales.

The Torrances of Montreal, and the Rosses of Quebec, were the men who financed and put through these enormous quantities of tea. A sale usually lasted two or three days and the offerings generally comprised four kinds of stock, such for instance as "Twanky," "Young Hyson," "Imperial" and "Gunpowder." Each of these was again subdivided into four qualities.

The lots put up for auction were technically classed as a "chop." A "chop" of tea comprised all the above teas in varying qualities, and were sold without regard to such. If a buyer was successful in getting a good "chop" he made money, if not, the reverse. It frequently happened also that competition sent a poor "chop" higher than one which averaged a much better quality. This element of chance contributed not a little to the interest of the sales.

The next operation after purchasing the tea was to blend it to suit the popular taste. This is an art which has disappeared in Canada. A grey-haired veteran here and there in the trade possesses the faculty, but they are passing away. Few retailers in the old days too were without their own special blend ; but they also are passing away. The packet tea and other methods of the kind have caught the public favor, and their usefulness is gone. A big retailer here and there in the larger cities who has a high-class custom blends his own teas, but with the great rank and file it is a case of packet tea, or simply scooping the goods out of the package which comes from the wholesaler.

There is little individuality or art now required to sell tea. Formerly individual customers had to have their own taste suited. For instance, the weekly purchase of one would be, say, a blend of a quarter pound of Souchong and three-quarters of Young Hyson and Gunpowder, or, again, half and half, composed as above. Nowadays it is simply a request "give me a pound of tea at 50c." or otherwise, as the case may be.

It is not proposed to enter here into the respective merits of packet tea, or goods mixed here from the original packages. It is indubitable, however, that traders who desire to do their own blending are not as advantageously situated as they were in the old days. Then the big sales offered a large selection to blend from, and if two did not give the desired result then three or even four were available, until it was secured. Now, if a trader has two or three grades at the outside he is lucky. The case is different in London where a blender has possibly one hundred samples to work with. For this reason, teas blended at that great centre, and, of course, the English packet teas of well-known marks, give a more uniform article than goods blended on this side. These remarks, of course, do not apply to Japan teas, but to China, Ceylons, and Indias.

The relatively higher cost of the average tea in the old days was not due altogether to its superior quality. There was a high duty on tea in those days, ¼c. per pound and 15 per cent. ad-valorem on blacks, and ¾c. per pound and 15 per cent. ad valorem on greens. Then, too, the Mexican dollar, which is still the unit of purchase in China and Japan, has not the same purchasing power as in days of yore. Exchange is against it. It is within the recollection of many of the older members of the trade when the Torrances or the Rosses gathered up all the Mexican dollars they could lay their hands on, packed them in axe boxes and shipped them round the Horn to buy their tea for the big auction sales. Possibly eighteen months after they had their investment returned to them or not, according as how the sales turned out. So that even with its attractive features, the old system had great disadvantages.

There may be, and are, defects in the present methods. At the same time, business is done on a sounder basis, inasmuch as the spirit of speculation does not enter into it to the same extent. Physically and hygienically it may be wrong to encourage the present taste for cheaper teas, but business is business. In any event, there is not, to use a popular expression, "a string" on these cheap teas. Traders can handle, and judiciously encourage, a better grade if they care to do so.



Waiting for the Valencia Raisin Steamer

The St. Lawrence Sugar Refining Co.
LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Why Don't You Sell

Silver Dust Washing Powder? It possesses all the qualities that go to make up a good salable article. It is honest, has merit, is always seasonable and sells well all the year round.

There's scarcely a housekeeper in the land but is anxious to save labor, if she can do so by using a reliable and harmless article. Then recommend "Silver Dust." It is put up in neat packages of convenient size and does all that is claimed for it. Remember the name when ordering,

Silver Dust

SILVER DUST MFG. CO. *Washing Powder*
Hamilton, Ont.

The Auer Light

The only Incandescent Gas Light in Canada protected by patent. All others are infringers.

A sound company behind it. No trouble in obtaining mantles.

Lights rented.
Lights sold outright.
Lights sold outright and kept in repair.

300 % More Light for 50 % Less Gas

AUER INCANDESCENT LIGHT MFG., CO.
(LIMITED.)
1682 and 1684 Notre Dame St., MONTREAL.

Joseph Luttrell & Co.

MANUFACTURERS OF

Biscuits, Confectionery and Candied Peels

680 to 686 Albert Street
STE. CUNEGONDE
of Montreal

Grocers will be consulting their interests in ordering their

Xmas Supply of Candied Peels

from us, the quality of which we guarantee superior to most of the imported.

Reliable Brooms

Rose
Pansy
Thistle
Maple Leaf
Shamrock
Daisy

Nelson's Brooms Always Give Satisfaction.

H. A. NELSON & SONS

MONTREAL
59, 61 and 63 St. Peter Street.

TORONTO
56 and 58 Front Street West.

We do not sell

ONE-HALF OF ALL THE

TEAS

WE HAVE BARGAINS IN INDIAN AND CEYLON TEAS

TEAS

WE HAVE BARGAINS IN CHINA AND JAPAN TEAS

imported into this country, but we do sell **at prices** that are constantly increasing our business.

ASK OUR TRAVELLERS about them, or send direct to us for samples.

Blacks are a specialty with us.

WE CONTROL THE FOLLOWING:

HILLWATTEE NO. 13 MALLAPORE
POTMAHOFF DANNAWALLA
URIBA KIJI

Lucas, Steele & Bristol 73 McNAB ST. NORTH WHOLESALE GROCERS **Hamilton**

DEPARTMENTAL STORES WEIGHED AND FOUND WANTING.

By W. L. E.

THE intelligent way, the right way, of determining whether the departmental store is an evil or not is by considering what its net results are to the great mass of the people.

We cannot well term the departmental store an evil because it is driving merchants from business. Machinery has supplanted many thousand hands, and although those driven from their employment considered the supplanter an evil, yet we all are ready to acknowledge that the net results of the inauguration of machinery have been beneficial to mankind.

The daily papers, particularly in Toronto, have been pleased to consider the advent of the departmental store and the machinery age as parallel cases, the one as well as the other being a development of economic conditions which, in their influence, are beneficial to humanity.

Goods can at times be certainly purchased cheaper at the departmental store than at the ordinary store. And it is undoubtedly convenient to deal at a store where can be purchased any article from an anchor to a needle, and where both stomach and teeth can be filled if need be. These can at least be classed as conveniences, and what is a convenience is usually a benefit.

But this is only one side of the question. And in order to arrive at an intelligent appreciation of the net results we must look at the other side.

The first to feel deleteriously the influence of the departmental store is the retail merchant. His big competitor may not take his customers away from him wholly, but it does partially. There is no doubt about it. Pull from a bird enough feathers and it will not be able to fly. And draw enough trade away from a merchant and he will cease to exist as a business man. Trade is being drawn from merchants and they are ceasing to exist as business men after their capital has become exhausted, and they have been pushed out into the world to begin life over again, not only without money, but in many cases without the energy of youth.

The natural result of a decrease in the number of merchants through departmental-store competition is an increase in the number of vacant stores. And the concomitant of that is depreciation in property, depletion of incomes, and decrease in value of tax producing sources.

The decidedly worst feature of the departmental store is the weakness of its commercial morality. Any business that is not developed on sound business lines is not in a commercial sense morally sound. There is a law for business as well as for the individual and aggregation of individuals. In the breaking of it immorality is entailed.

The departmental store breaks the business law in its methods of competition. Competition is either fair or unfair. If it is unfair it is wrong. And the competition of the departmental store is unfair. In order to get a customer into his store the departmental man does not rely on the quality of his goods, the attractiveness of his store, or the courteous and gentlemanly manner of his clerks. He relies on the bait he throws out in the shape of goods which he professes to sell, and frequently does sell, below cost. Those who have studied the matter have become convinced that one cannot deal regularly with the department store and save money by so doing. It follows that when a departmental store sells one article below cost the loss thereby entailed must be made up on another. The departmental store is not a charitable institution. It is run to put money in the pockets of the foreign capitalists whose money has been invested in it. Let anyone essay to purchase an article which is not advertised in the bargain list, and nine times out of ten he will pay more for it than he would have had he made the purchase from a regular dealer. There are a good many people among consumers who do not realize this, and innocently they are led to the slaughter. To them the departmental store is synonymous with bargains and continuously they return to be plucked. The fact that they do not realize that they are being plucked, does not alter the fact that they are being plucked. Barnum is credited with saying that people like being humbugged. Provided they do, that does not make it right. Wrong is wrong, no matter by what means the eyes of its victims have become holden that they cannot see.

Aside from its moral aspect, these are the evil effects of the departmental store on the economical conditions of the community. Every time the price of an article is cut there is naturally a desire on the part of all dealers who sell this particular article to get it at a figure that will enable them to compete with the departmental store. By-and-bye the manufacturer is forced to comply, with the result that he in turn is compelled to ask his employes to sell him their labor at a lower price. As to-day this departmental store carries in stock everything that is needed in the way of wearing apparel, everything that is required to furnish a dwelling, everything in the way of physics whose office is to kill and cure, everything that is needed in the way of foods, everything that is needed in the way of dentistry, and even music for the entertainment and photography for the preservation of the features, whether they be homely or comely, it is obvious that its effects on the economical conditions must be far-reaching indeed. Already its effect is only too apparent.

The retailer is not the only description of business man that is suffering from the effects of these big stores: The wholesaler is suffering as well, for his territory is being cut into. Here is an example: A country retailer, while in Toronto one day a short time ago, purchased a certain line of dry goods from a leading wholesale house. From there he went to one of the departmental stores, where he was shown a line identically the same as that which he had purchased, but at a much lower price. He bought it. It was afterwards ascertained that the departmental store had purchased these goods from the same wholesaler as the retailer had and sold them to the latter at one-and-half cents per yard below the price originally paid to the wholesaler.

To any logical mind it must therefore appear that while the department store is occasionally a bestower of bargains and a medium of convenience, the net results are bad, injury without ample compensation being wrought to the storekeeper, the wage-worker, and the municipality.

The remedy for this state of affairs has so far been sought for in vain. The departmental store cannot well be closed up. A law that would essay to do that would be termed an interference with the freedom of trade, and, therefore, ultra vires. The same fate would await any measure that would aim to restrict. The municipality could protect itself by levying a special tax. It is the legitimate merchant who is in the worst fix. The workingmen can combine to keep up the rate of their wages, at least to some extent; but merchants could not, by combining, prevent people from buying at the departmental stores. The only thing, within my ken, that the merchants can do is to be as up to date as the sun is on time.

A man, to be up to date, must have capital. Not necessarily a large capital, but a moderate one, and one that will place him in the position where he can save his discounts and take advantage of any bargains that may be utilized as leaders. Thus fortified, the nearer he can come to the cash basis of selling his goods as well as buying them, the nearer will he be in a position to compete with the evil born of the departmental store.

J. A. MATHEWSON
W. B. MATHEWSON
S. J. MATHEWSON
J. A. MATHEWSON, JR.

ESTABLISHED 1834

J. A. Mathewson & Co.

IMPORTERS AND WHOLESALE

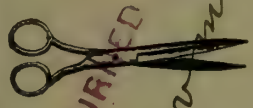
GROCERS

TEAS A SPECIALTY.

202 McGill Street, Montreal

There is money

in our goods for you. Do you sell them?



Pipes, Whisks, Brushes,
Combs, Soaps, Valises,
Perfumery, Clocks, Trunks,
Pocket Books, Shelf Hardware.

. . . AND . . .



General Store Supplies

BROOMS a specialty.

Porter, Teskey & Co.

Wholesale Fancy Goods and General Smallwares.



454-456
St. James St.

MONTREAL

Grasp these Facts!

To make MONEY is to please one's Customer, and there is only one way of doing this, and that is by BUYING and SELLING the BEST ARTICLE of a kind at the LOWEST REMUNERATIVE PROFIT. Now, if you have never stocked

Eben Roberts' Invalid and Table Jellies

You are, without doubt, neglecting this Golden Rule, as they are acknowledged by Friends and Foes alike to be the

Best Table Jellies on the Market.

MADE IN ALL FLAVORS AND HANDSOMELY WRAPPED.

D. H. RENNOLDSON,

Sole Agent for Montreal. - 100 Foundling St.

JAMES HARPER

PORK PACKER

OFFICE AND WAREHOUSE

18 St. Phillip Street

Montreal

Hams, Bacon and Sausages

A SPECIALTY

Telephone, Bell, 1273 and 873.

Advancement

Is the order of the day. Old time methods were good enough long ago, but they wouldn't fill the bill these days. Present needs demand up-to-date-iveness in every branch of manufacture, and when we say that **"Windsor" Salt** is made by the **"Vacuum"** process, we want you to know that it is the latest and most scientific process known. It is the result of years of experimenting, and is acknowledged to be **the perfect system.**



"WINDSOR" SALT

Purest and Best

is the only salt in Canada that is prepared by this process, and that is one reason why the sales of "Windsor" Salt tower so above the sales of other brands. It is perfect in granulation and is absolutely pure. Is always dry and loose and will not get hard.

Knowing and discriminating buyers naturally want the best, especially when the price is no higher than the price of other brands. There is as much difference between "Windsor" and common salt as there is between refined and unrefined sugar. Handle what is known everywhere as the best.

Put up for Dairy and Table Use.

WINDSOR SALT CO. Ltd. **Windsor, Ont.**

Don't waste MONEY By having Coffee Ground Before you Are ready To use it.



There is an acknowledged loss of from **3** to **10** cents on every pound of coffee from evaporation and fermentation of the oil, if not used as soon as ground. The

FAMILY CANISTER COFFEE MILL

will save this loss. The first cost is a trifle more than the common mill, but will not be thought of when you consider the convenience, large saving, and good coffee obtained. It holds two pounds of berries and has an air tight glass to receive the ground coffee, thereby saving the fine aroma. Call and see it.

12,000 Grocers and Merchants of Canada

will get this number of THE GROCER.

12,000 dozen of this wonderful, convenient, and practical Coffee Mill should be sold in Canada this season. Grinds the Bean without powdering all the strength out of the coffee. Every grocer should sell this mill to his customers, get them to use the Whole Coffee Bean and grind their Coffee at home fresh every meal.

The price of this mill, in two sizes, is as follows:

No. 1. 1 lb. Canisters @ $11 sells to consumer $1.50 each.
No. 2. 2 " " " 14 " " 2.00 "

If you know a good thing when you see it

BUY THIS MILL.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA



SAVED IN THE NICK OF TIME.

By W. L. Edmonds.

CRIMINALS are not born ; they are made. A child may be born in a nest of crime ; but that does not constitute him a criminal. I was born in an honored home, but——. But I must not anticipate my story.

My name is Isaac Mainwaring. My mother would insist upon my being called Isaac, because I was born to her when she was well up in years, and because in her mother's heart she thought I promised so much. I was the only child, too. She used to call me her Child of Promise. When I look back it seems to me her love for me was even deeper than that of most mothers for their offspring. She did not worship, though. She was what we would now term an old-time Methodist. Rather than that I should have grown up morally crooked she would have preferred to have seen me buried. And I have sundry recollections as to how, by the aid of the rod, she endeavored to keep me straight.

That was something like three-score years ago. But, like a great many other boys, when I left home and lost the parental support, I began to lean to the side that "leadeth to destruction." And destroyed I believe I would have been but for the intervention of a kind Providence.

I was always ambitious. My father was a general merchant in the village of Clerkville. I wanted to be a merchant, too, and was trained up with that end in view. But it was not long before my ambition expanded beyond the ken of a country merchant. It was a city merchant I wanted to be. At first my parents protested. My mother was particularly set in her opposition.

"You'll find the reality is not as pretty as the picture," she philosophically remarked one evening after the store had been closed.

"That he will," added my father, as he paused and peered over his spectacles and paper.

At last I obtained their consent. "I see he will never be satisfied here until he has at least tasted what city business and city life are like."

My father secured a situation for me in the wholesale house of Bedlington & Co., Toronto. And so, one morning early in June, just after I had passed my eighteenth birthday, my trunk and I were driven to the nearest railway station.

"Now Isaac, my boy, remember that industry and honesty are the price of success," called out my mother as the vehicle drove away.

As the train bearing me citywards sped past fields, through forest openings or skirted winding streams what aspirations awoke in my breast, what pictures my imagination painted! Nature was clothed luxuriously in verdure of many hues and flowers of many tints so peculiar to the month of June. But nothing was brighter to me than the success which my imagination had conjured up. A crow perched on a gaunt pine which towered above the other trees of the forest flapped its wings and cawed as if with derision, but I only smiled with disdain.

There are some boys, and men, too, who gather friends around them wherever they go. I was one of them. In our village society people said I was the most popular of young men, and in the city I soon had a coterie of jolly fellows around me.

A man or boy who has those qualities which bring him popularity should also possess a will power, whose strength is at least in proportion to the measure of his popularity. I am sorry to confess that I had not, and the consequence was that my friends induced me to sometimes seek pleasure in places where neither my moral nor mental nature was benefited. But I always religiously attended to my duties. And about five years after I had entered the employ of Bedlington & Co. was advanced to a responsible position, which brought with it an increase in salary.

Unfortunately for me, with this increase in salary came the idea that I was then in a position to be more liberal in my expenditure. I had become associated with men who had a good deal of money to spend, and who took advantage of their position to the full. Naturally, I desired to cut as good a figure in this respect as they did. Most people do. And herein, allow me to add, is one of the most dangerous of pitfalls that threaten young men who essay to shine in society.

About three years after I came to Toronto I began to play cards occasionally for money and to take a little wine. "Just a little now and then won't hurt you, Ike," my companions said when I demurred at first. But these apparently little things eventually became vices. And a year or two after I had been appointed to the more responsible position referred to I suddenly realized that my expenditure was exceeding my receipts.

Instead of, like a wise man, cutting myself adrift from the company that was leading me to ruin, and curtailing my expenses, I did the very opposite. Eventually my indebtedness had become so great that exposure was threatened me by one of my creditors unless within a certain time I paid him.

Almost frantic with the thought of the disgrace and ruin that stared me in the face, I went straight to my room without taking dinner. Throwing myself upon my bed I began to desperately cast about for some way of escape from the dilemma which my unwise manner of life of late years had brought me into.

"Why not take a couple of hundred dollars from the firm," someone seemed to whisper to me. "That will meet your pressing necessities. You can pay it back again before you are found out. You won't be stealing it. There are three hundred dollars which you put in the vault to-night. Go and get it."

It seemed to me the easiest way out of the difficulty, and I decided to accept the suggestion. Taking a deep draught from the flask of liquor which I had lately been in the habit of keeping in my room, I threw myself upon the bed to collect my thoughts before going to the warehouse to borrow the money.

* * * * *

The night seemed chilly as I crept, like a criminal, down the back streets to the warehouse. A key which I carried gave me entrance and I soon had the two hundred dollars. There was not a soul in sight as I tremulously locked the door. Next morning on my way to the office I called in and settled my indebtedness with

the two of my creditors—a tailor and a wine merchant—who had been most pressing in their demands upon me.

When I reached the warehouse Mr. Bedlington, for a wonder, was there before me.

"Isaac," he said, as he met me in the hall, "I am glad you have come. I received a telegram last night summoning me to New York on important business. I will need to take more money than usual with me. You told me last night that you had had the unusual experience of taking in three hundred dollars after banking hours. I wish you would let me have a couple of hundred."

His request staggered me. I turned pale and gasped as if for breath.

"Why, what's the matter with you?" sympathetically asked Mr. Bedlington. "Are you not well?"

"O, nothing; just a little faintness," I gasped as I staggered toward the vault as if to get the money. My knees knocked together, and I fumbled with the key as if afflicted with the palsy. With as much unconcern as I could muster, I took out the cash box, carried it to my desk and opened it. Taking out the bills I counted them.

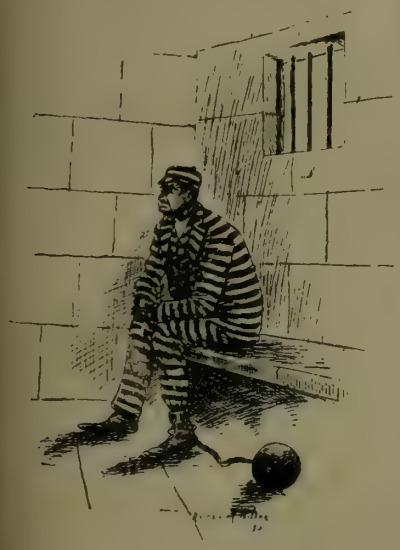
"My God, sir," I ejaculated, with what I thought well-feigned surprise. "The amount is two hundred dollars short!"

Mr. Bedlington eyed me closely for what seemed to be an age.

"Mr. Mainwaring, come into my room," he said, somewhat firmly.

Once inside the door he shut and locked it. Seating himself in his chair he swung himself around toward me, exclaiming as he did so, keeping his eyes upon me: "You know something about that missing money?"

I could not look him in the face. But I protested that I was entirely ignorant of its whereabouts. This only seemed to incense him. And springing to his feet he exclaimed vehemently, "Isaac Mainwaring, you have stolen that two hundred. I am positive about it. Your very manner stamps you guilty."



The more I protested the more vehement he became in his charges.

"I'll call in the police. I'll make an example of you. You in whom I had placed every confidence. You, whom I have treated as a son and promoted at every opportunity."

Then I broke down and pleaded with him for mercy. "Be merciful," I importuned. "I'll tell you all. I took the money, but I only borrowed it!"

"Borrowed it," he sarcastically remarked. "We'll let the law decide that point. Isaac Mainwaring," he added, as he frowned down upon me, "I was told some time ago that you were beginning to lead a wild life. But I had such confidence in you that I dismissed it without second thought. Sir, you are a villain, an ungracious villain, the worst kind of a villain."

Mr. Bedlington was naturally a kind man, but if anyone prostituted that kindness of his, he was unforgiving. As he uttered the last words he turned upon his heel, hurriedly scratched a note, summoned the message boy and handed it to him with instructions to be "quick about it."

It was a detective he had summoned, and in less than half an hour I occupied a cell at the police station. An hour later I was arraigned at the Police Court and committed for trial. A week afterwards I stood in the dock at the Assize Court charged with having robbed my employer of the sum of $200. I was as one dazed, with my eyes rivetted on the floor. One or two of my boon companions who had not forsaken me in my trouble retained counsel for me. But he could not rouse me from the stupor into which I had lapsed. The witnesses were few and the trial short. The prosecuting attorney described my actions as an indication of my guilt, let alone my own confession of having borrowed the money which I was charged with stealing. The judge's charge was against me; and so was the jury's verdict. The judge, in sentencing me, said he felt inclined to deal leniently with me, but he urged he had a duty to perform. Cases of this kind were getting too common. People who were drifting in a similar direction required to be warned, and I, the prisoner, must be taught a lesson. "Prisoner at the bar," he added, in solemn tones, "you are sentenced to two years in the penitentiary. You have yet youth on your side. I admonish you to take advantage of it."

Just then I heard a piercing shriek, followed by the words: "My son, my son, you have killed me!"

Aroused now from my stupor, I raised my eyes just as my mother rushed toward me, throwing her arms around my neck only to die in my arms.

* * * * *

"Isaac, Isaac, wake up. What are you groaning so much about? Are you ill?" These were the words I heard as someone grasped my shoulder and shook it. Dazed and bewildered I rubbed my eyes and looked about me. I was in my own room. In fact, I had never left it. My horrible experience was all a dream. The hand that shook my shoulder was my mother's. She and father had come to the city to visit me, and had been shown to my room. It is needless to say I did not "borrow" that $200. Neither did I any more tread in the path that "leadeth to destruction." And that is why I am to-day a respectable old man and a successful retired merchant. I was raised in a honored nest, but I always believe that horrid dream of mine saved me from turning out a criminal, and perhaps a full-fledged one.

IMPORTANCE OF PROMPT SERVICE.

By a Buyer.

THERE are various ways of doing things in a store, whether it is large or small. The proprietor is master and can choose which he wishes. If he prefers, for instance, to have his customers stand around waiting to be served, he is perfectly at liberty so to do. He must stand the consequent decrease in customers. If he serves his customers promptly, increased patronage must follow. In this, as in everything else, have a rule, have a system. More than that, live up to it. A splendid example of prompt service of customers is to be found in a Montreal house, one of the largest and best appointed wholesale houses in the Dominion. Entering the warehouse to see a member of the firm, I found all were busy, the gentleman I wished to see being engaged. I stood a moment till he was disengaged. A bell sounded. A clerk came forward immediately. In a few minutes, the gentleman being still engaged, the writer started to leave. The bell again sounded. Again a clerk came forward. No danger of losing customers in that house. Reduce things to a system, so that no customer, no item of business but will be attended to promptly. A good system in business has two good qualities to recommend it. It saves trouble and it makes money.

Advertising is a tremendous waterfall, says an exchange. But it won't turn the wheels unless you turn it into the right channels, and unless you have the water wheels so that they can be turned when the great power strikes them.

A Question of Style and Draw



To the well-posted, wide-awake grocer, watchful of every possible means to win and keep trade, Tea—in its various growths—is a question of unusual importance.

TO YOU increased trade means increased profit. That's what you want ; that's what we help you to get.

TEA, with us, is a specialty. We are closely in touch with the world's great tea marts. Every line purchased is critically drawn and the market conditions actively watched.

THE RESULT : Grand values at low figures, enabling the grocer to make a good profit.

FROM A GRAND ASSORTMENT we mention a few lines, just to show what can be done.

NEW ARRIVALS IN CHINA TEAS

Extra Choice Gunpowder.

New Season's Young Hysons

Striking in Style. Superior in Liquor.
From 16 to 35 cents.

In Ceylons and Indians

Our range is exceptional.

Extra Choice Pan Yong and Pecco Congous . . .

From 14 to 55 cents.

Our Standard Blacks

NOTHING FINER. Rich, Heavy-bodied, Satisfying and Profit-making.

Always up to a certain high standard, which assures them the favor of the tea-drinking public. We value our reputation in connection with the tea business, and no effort is spared to make this branch a profitable one to our retail friends, and a source of satisfaction to ourselves.

W. H. GILLARD & CO.

. . . Wholesalers Only . . .



John Mouat, North-west Representative WINNIPEG.

HAMILTON, CAN.

THE PUBLIC GAZE

IS ONE OF ADMIRATION

'Tis no longer a question of propriety; the graceful "Bloomer Girl" has come to stay.....But—that is not the point!

THE TRADE MUST KNOW

of the stupendous and incomparable values we offer in.....

FRUITS

35 CARLOADS at hand and arriving. Highest quality in every grade. We believe in quality; it creates confidence and profits wholesaler and retailer alike.

Every pound purchased before the advance and our friends directly benefitted.

MEDITERRANEAN FRUITS

Our Special Qualities of Currants—HAYCASTLE—PARADISE—need no comment. Their rich flavor and handsome appearance make them favorites.

REIN & CO.'S
Choice Clusters, boxes and 1-4s.
Black Baskets, boxes and 1-4s.
London Layers, boxes.

VALENCIAS
Arguimbau's Selected.
Arguimbau's Fine Off-Stalk.
Trenor's Finest Selected.
Trenor's "Blue Eagle" Fine Off-Stalk.

FIGS . . . .
Extra Choicest Eleme, 8-Crown, 20-lb. boxes.
Extra Royal Eleme, 6-Crown, 4 rows, 10-lb. boxes.
Choice Family Natural Figs, 28-lb bxs.
Natural Figs, in 56-lb. bags.
Pulled Figs, 6-lb. boxes.
Commadre Figs, in taps.

PEELS . . .
C. & B. and York brands.



IT PAYS TO KEEP THE BEST FRUITS

W. H. GILLARD & CO.

Wholesalers Only . . . **HAMILTON**

We sell Gillard's New Pickle and New Sauce.

HOW A DRUMMER TAUGHT A LESSON.

By Bill.



IT is good to treat commercial travelers well. Justice as well as financial consideration demands it. The traveler is not the fifth wheel in a coach. He is one of the wheels necessary to the progress of the commercial vehicle. There may be a "Knight of the Grip" here and there who is not a desirable man. But such an one is an exception. And it is these exceptions, not the great body of the travelers, that merchants should keep themselves apart from.

Arrogance towards travelers is an unpardonable sin. Travelers have rights to be respected as well as goods to sell. Arrogant is the man who refuses to recognize this. There may not always be a necessity for travelers. We know not what science may in the future develop as a substitute. The merchant can now whisper his order into the ear of the wholesaler a day's journey distant. And no one can safely venture to say to what degree the telephone will develop or how quickly the goods the merchant orders may be shot into his store. In the meantime the commercial traveler is a factor in commerce, and even from a dollars-and-cents point of view, it is well that the merchant should do unto him as he (the merchant) would have those to whom he sells goods do unto him.

There is doing business in a Western Ontario town a merchant of the arrogant type who received a lesson lately that he should profit by. He has made a little money, and his bump of self-importance has become much larger than his bump of common sense. One day he conceived the idea that, metaphorically, the place for travelers was beneath his feet.

"I will print me a placard and establish me rules that will make these travelers bow to my footstool," he ruminated. And so he had a placard printed in big letters and set up over the cashier's desk, where it would greet the traveler's eye when he entered the store. Its superscription was as follows :

NO TRAVELERS

INTERVIEWED

TILL AFTER BUSINESS HOURS.

One day a traveler came into the store who had some particularly attractive lines to offer. His eye caught the placard.

"Hum," he muttered as he turned to the young lady in the cashier's wicket, "And when is after business hours?"

"After 6 p.m.," came the reply.

"Where is Mr. Blank?" ventured the traveler.

"Up stairs."

"Is he engaged?"

"No, I think not."

Up stairs trod the traveler, where he found the merchant amusing himself with one of his children, which was, of course, quite proper.

"Mr. Blank," said the traveler, "I see you do not allow yourself to be interviewed by travelers until after business hours. I have a line of goods here which I am sure you would like to have. But I must take the six o'clock train out. Can I ——.

"I see no travelers, sir, till after six o'clock," interrupted the merchant with a dignified air, as he turned to resume his play with his offspring.

The traveler possessed dignity as well as ambition to sell goods, and with an "All right, I think you'll be sorry, sir," quietly retired. He immediately went across the street to a competitor of Mr. Blank's, related his experience, and sold him the line of goods.

When the traveler's principals heard of the affair they wrote Mr. Blank, regretting exceedingly that he was unable to see their representative, as the line of goods intended particularly for him had been sold to Mr. Smith, one of his keenest competitors.

A week or so later Mr. Smith was making these particular goods a leader, which was drawing trade like a molasses barrel does flies. And when Mr. Blank had learned it was the goods he had refused with so much dignity to see, he gnashed his teeth. He didn't tear his hair, because he hadn't any. The pocket is always a vulnerable place to strike a mean man.

DER DRUMMER.

Who puts oup at der pest hotel,
Und dakes his oysders on der schell,
Und mit der frauleins cuts a schwell?
Der Drummer.

Who vash it gomes indo mine schtore,
Drows down his pundles on der vloor,
Und nefer schtops to shut der door?
Der Drummer.

Who dakes me py der handt und say
"Hans Pleiffer, how you vas to-day?"
Und goes for peesness righdt avay?
Der Drummer.

Who shpreads his zamples in a trice
Und dells me "look, und see how nice?"
Und says I gets "der bottom price?"
Der Drummer.

Who says der tings vas eggstra vine—
"Vrom Scharmany, ubon der Rhine"—
Und sheats me den dimes oudt of nine?
Der Drummer.

Who dells how sheap der goots vas bought,
Mooch less as vot I gould imbort,
But let dem go, as he vas "short?"
Der Drummer.

Who varrants all der goots to suit
Der gustomers ubon his route,
Und ven dey gomes dey vas no good?
Der Drummer.

Who gomes aroundt ven I been out,
Drinks oup mine bier, and eats mine kraut,
Und kiss Katrina in der mout?
Der Drummer.

Who ven he gomes again dis vay
Vill hear vat Pleiffer has to say,
Und mit a plack eye goes avay?
Der Drummer.

BROOMS AND WHISKS.

CANADIAN housewives are proverbially cleanly. Throughout the breadth of the land, their wants are supplied by the general storekeeper. One of their chief and frequent wants is a new broom. Moral: no general store should be without a supply of good brooms. When they are in want of this staple line they would do well not to forget Porter, Teskey & Co., St. James street, Montreal. This firm make a specialty of brooms, and control for the Province of Quebec and the Maritime Provinces the goods of a well-known firm in Ontario. The brooms, brushes, whisks, etc., turned out by the concern in question are known from the Atlantic to the Pacific. Porter, Teskey & Co., will attend promptly to any request for quotations on these, and also on soaps and perfumery. In the two latter brands, their goods are of the fast selling description, suitable to the demand met with by the average country general storekeeper.

It Pays To Handle Our Tobaccos

WE CAN GIVE YOU THE BEST VALUES IN CANADIAN AND AMERICAN TOBACCOS.

Cut Tobaccos.

Royal Club.
Old Turk.
Gold Leaf.
Le Huron.

Plug Tobaccos.

Maple Leaf, 1-12.
Red Cross, 3's, 7's, 8's.
Le Huron, 5's.

Canadian Tobaccos.

Quesnel, 1-8.
Papineau, 1-6.
Citadel, 1-10.
Sea Bird
Smoking and Chewing.

Dealers in Snuff and Leaf Tobaccos

If your wholesale house has not got the above lines write to us for prices. It will pay you.

J. LEMESURIER & SONS

TOBACCO MANUFACTURERS

229 to 242 Paul Street —— QUEBEC

Many Old Favorites

Favorites with grocer and user—are found amongst our stock. Here is an old standby—Japan Tea. Many people won't drink anything else. The grocer who wishes to win their trade must keep the best brands. From the many brands we have singled out as the best—these two,

Victoria and Princess Louise Japan Teas

Many New Arrivals

Each mail brings news of goods to come, each day shipments arrive for us. Goods that you want for your winter trade. Is your order among the many we are receiving from live merchants? Write for our prices—we'll give them gladly, knowing you will appreciate their reasonableness. Among other goods arriving are

Raisins
Almonds
Currants and Figs

LAPORTE, MARTIN & CIE. 72 to 78 St. Peter St. Montreal.



HANDLING PROVISIONS AND FRESH FRUITS.

BY C. T. T.

NO subject in the retail trade causes the dealer more anxiety than the various articles that constitute provisions and fresh fruits. The profits are small and the competition so keen, and the waste and losses are indefinite. Only in care in buying and in having the proper facilities for handling the above goods can a merchant make a success of it. The following are the best ideas, in my mind, of handling the above goods.

BUTTER—In buying, see all the milk is worked thoroughly out of it, and the salt is mixed through it and not in chunks. It should have good color, be free from any taint whatever, and be full weight. Keep all butter in a clean, cool room, not over 50 Fahrenheit, and colder if possible. Butter will take a taint from almost everything that is placed beside it, and no quantity more than is required for immediate sale should be exposed to the air. If in rolls, place in a strong brine and keep air-tight. All butter in tubs or crocks should have a strong brine, with but little saltpetre in it, placed on it. After standing for some time, take the brine off and put a thick coat of salt on the top of the butter. All store butter should be selected and packed every morning and the best of care taken of it to get the best results.

BREAD—Buy the best and sweetest that can be obtained in your town, and keep it in a clean glass case from flies and dust, in a conspicuous place, and buy enough for a day's supply.

CHEESE—Some like colored, some uncolored cheese. Get the color to suit your trade. Buy cheese that is rich and of fine flavor. After buying new cheese, turn it over every day for two or three weeks. Keep in a cool, dry room, away from flies. Do not cut before they are a month old. Before cutting clean off all the old cheesecloth, and never put more than half of a cheese in your case at once.

EGGS—In buying eggs see they have not a glossy appearance, nor look as though they had been washed, but buy the best, cleanest and largest. You can keep in a cool place, and not too many in one basket for any length of time. The first week in September select the best and freshest eggs for packing for the winter use. For keeping small quantities pack in clean, dry salt, and keep in cool, dry room. Fresh eggs can be kept very well by placing them in egg carriers, and keeping cool.

HAMS AND BACON—Only buy in quantities that will suit your trade, and the best you can obtain. Keep in cool place and free from flies, and never keep a large quantity exposed to the heat.

HONEY—Buy the clear white clover honey in sections, and also in small jars, and not a large quantity at a time, and keep it where people will see it.

LARD—Buy the best always, and keep in a dark, dry, cool room.

POTATOES—The Barbank and the Hebron are the best to buy at present, and will keep the best. To obtain the best results, potatoes should be kept at 35° Fah. in a dark, dry room or cellar. In buying see there is no rot and full weight.

APPLES—In buying summer apples the one that catches the eye and is ripe is the best. Never buy with blemishes on, and buy in quantities to suit your trade ; keep in a cool place. Fall and winter varieties should be selected with great care and carefully packed in clean barrels. The Northern Spy, Greening and Golden Russet are the best for winter, being the best keepers, while they retain their flavor longer. They should be kept in a cold room, 35 to 40 Fah. Golden Russets can be frozen solid, and if kept frozen till spring and let thaw out at their pleasure, will keep good till the middle or end of May. Other varieties will rot if this experiment is tried, but all apples should be repacked about the latter part of January and the wasty ones sold first.

BANANAS—The difficult task is in buying—to be able to tell the number at a glance. The best way to tell the number, or near it, is to make a given point and count a dozen to the right and then down, continuing the same all around the bunch. Another way is to multiply the length of inches by the number of inches around the bunch and divide the amount by 12, and the dividend by 7 to 12 according to the size, and you will get near the number of dozens in the bunch. Bananas should be kept in a cool place until ready to use. The top ones should be sold for less money than the bottom. A merchant should have three prices, and let those that want the best pay for them. To do a banana trade a merchant wants at least three or four bunches on hand at once, and do not be afraid to give one to your customers once and a while. If you see you are likely to lose some, sell for anything at all and get them cleaned out. Do not be afraid of the banana trade. If you do not make much out of them, you will not lose by having them.

GRAPES—Buy grapes in 10-lb. baskets, as it pays better to handle them in that size, as many take the whole basket. Niagara and Rogers' (Nos. 4 and 9) are the best to handle. Concord and Delaware have their drawbacks. Grapes will keep for a considerable time if kept cool, and are not a "wasty" fruit to handle, but will do your business good.

HUCKLEBERRIES—Are delicate to handle, and should not be bought in large quantities unless they are cheap. They should be kept cold and firm. The berries are spoiled in weighing out, and the dealer should be careful in this matter ; try to avoid breaking the berries.

LEMONS—The best fruit the merchant handles, and give the best results, as there is a large demand and they are easily obtained. The lemon of 300 count with smooth skin and not bitter is the lemon to handle. Lemons should be kept cool. Remove all bad and partly wasted lemons and damp paper from your box and have only a few out to view at a time, and your loss will be very small. Buy in small quantities, except when there is a likelihood of being a sharp advance.

ORANGES—The most desirable fruit we have ; and we are blessed with the best qualities. The orange that is most desired is the Florida, and no wonder, for it contains all the qualities necessary for a good orange. The best time to buy in large quantities is the first of the year, and if kept cool there is little waste and they will keep for two or three months. The best sizes are 200 and 126. The other varieties are very good when the Floridas are off the market. Oranges should not be exposed to the light or air more than necessary, and with a little care are not a hard fruit to handle.

The great secret in handling produce and fresh fruits is in the buying. Many merchants are tempted to buy in large quantities, in fact, larger than they can handle, and the result is that the profits are all thrown out. We should buy according to the demand, and see they are cleaned well up before buying again. Neglect is the great cause of many losses — by not watching what we have and seeing it is not spoiling nor commencing to spoil, and if it is, to sell for what we can get. The maxim in business should be "to watch the end" as well as the commencement of all things.

"Green tea or black tea, miss?" inquired the shopman in a sort of a medico, bedside manner.

"I don't think it matters," said the girl, "missis is color blind."—Fort Worth Gazette.

A Good House=keeper

Is always a careful purchaser. If she doesn't know faulty goods when she sees them, she knows them when she has once used them, and avoids them thereafter. She knows the difference between ordinary rolled oats and the Rolled Oats we put up.



"Graham's Best Rolled Oats"

Ours are noticeable on account of their superior quality and their freedom from hulls and black particles of refuse. We have just put in our mills improved machinery, of the very latest design, so that we are able to turn out a first-class article. You will find it to your advantage to buy our goods. You can recommend them to your customers with the utmost confidence. You have our guarantee.

* * *

A. Graham, Uxbridge, Ont.

Oat Hulls and Other Cheap Foods for Sale.

BUYING AND SELLING TEAS.

By H. E. Wilton, Springfield, Ont.



TEA being the most important feature in connection with the retail grocery trade, it is necessary that the greatest caution be used in purchasing nothing but a first-class article. In order to do this, one must never rely on the statement of any traveler, but prove for himself the quality of the lines he is about to buy. This can be done in various ways.

A small gasoline or coal oil stove can be used to a good advantage by having in connection therewith a tea steeper ; and before placing your order give the different samples before you a drawing. In this way you at once get a fair idea of their respective value. And, to go still farther, I have before now called in one or two of my best tea customers, and by giving them a taste of the drawn teas, secured also their opinion in regard to the quality. Taking into consideration the fact that your customers are the ones who most use your teas, I consider it a big advantage in having their favorable opinion, and once you have secured in this or other ways a good quality of tea, stick to that line just as long as it can be obtained.

NO MONEY IN LARGE PROFITS.

There is no money in selling teas on a large profit. My experience has shown me that it pays to handle nothing in that line except the best qualities in their class, even though you may be obliged to pay a few cents more per lb. for them. For example : I had been selling in a certain space of time 100 lbs. of 25c. tea for which I paid 13c.; I decided to try something better, and paid as high as 18c. for a 25c. line, the result being that I sold 500 lbs. where I had before sold only 100 lbs. The same rule will apply also to the higher priced teas.

THE NEXT THING NECESSARY.

Having used extra caution in selecting the best quality of tea, the next thing necessary is to let the public know that you have such goods in stock. There are various ways in which this can be done. First, an advertisement of the fact should be placed conspicuously in your local paper, followed by the sending out among your customers and others of free sample packages. I have before now sent out two pounds of tea put up in sample packages, and sold 50 lbs. immediately after as a direct result of the samples. In doing this a good plan is to have printed envelopes, stating price, quality, etc., of tea enclosed, with your name printed thereon. This plan is found to be a success if you handle a first-class article.

ANOTHER PLAN.

Another plan in connection with advertising tea is this : Go to at least four of the most reliable and responsible men or ladies in town and present them with, say, a ¼ lb. sample package of some special line of tea which you are making a specialty. After they have given it a fair trial, secure a good recommend from them, and with their permission have the same published. This plan I have worked and it was also a success. In short, it is necessary that you keep constantly advertising your teas in some way. It never pays to put forth special efforts in this line for one week and then remain quiet for a month.

USE WELL THE WINDOW.

Your window can also be used to good advantage. For example : Some time ago I put out an advertisement in regard to teas, and just at the bottom of the circular I had printed the following : "Don't fail to see our novelty tea window Saturday evening next." On the occasion referred to I had the window neatly arranged with fancy tea boxes, tea samples with price tickets in each. To complete the whole affair, I had in the centre of the window a small table neatly arranged with tea pot, cups and saucers, spoons, etc., and sitting at each end of the table, on a low stool, I had a boy about 15 years old. Each had his face blackened, and dressed in laughable appearing costume, both pouring out and drinking hot steaming tea, that we were steeping in the store for them. Above their heads I had such mottoes as the following : "Kum in and git a drink" ; "free samples inside" ; "dis am de best tea I eber drank" ; "just think, only 25c. per pound." A large number came to see the novelty tea window, and nearly all came in and sampled it, after which they would purchase a supply, some getting one pound, others two pounds, and some as high as five pounds. All this from the effects of the previous advertisement, and the novelty window. In this particular case new customers were secured who had never before been in the store, and who are now and have since been steady and profitable traders.

TEA PACKAGES.

Foil or light lead sacks should be used for doing up teas. In such a package as this they will retain both flavor and strength for a long time, and this is all a point in the merchant's favor. No teas should be allowed to stand either in caddies or boxes uncovered, as in such a shape they lose strength and attract bad flavor.

QUALITY THE LINE.

It is foolish to attempt building up a tea trade on quantity. It must be done on the line of quality, together with fair living profits, and once a merchant has the established confidence of the public in this respect, he is sure of a good tea trade. But he cannot stop here. Once this confidence is established, it means work to hold it. The successful tea or grocery merchant never finds idle time on his hands. Some new plan can always be developed, and something new to inspire fresh confidence is always at hand for the merchant who trys to make business a success.

ESCHEW PRIZES.

Never offer prizes of any kind with teas. Prize teas are a humbug and the public know it. Good goods sold on their merits is the only successful road to follow.

WHERE MERIT SUCCEEDED.

A customer called a short time ago and desired to know how many pounds of 25c. tea we could give for $1. I told him four pounds. "Well," said he, "I can get five pounds at such a place," mentioning the name of another merchant. We tried to convince him that the difference in price was made up by the extra quality of our tea, but all to no purpose. We gave him a free sample of our tea and away he went. He purchased five pounds at the other store for $1, and in less than two weeks he called in and took four pounds of our tea at $1. He had tried the sample we gave him, tried a drawing of the cheaper line he had bought, and he was at once convinced that we had stated the truth. He is now one of our regular tea customers, and has every confidence in our teas. Good goods and honest dealing are leading factors in a successful business. Just as soon as you begin to cut and slash the prices of teas, you have dealt a death blow to your better trade in that line and lose the best thing you ever had, namely, the confidence of the public in regard to the quality of your goods.

DEMONSTRATING PURITY TO FAULT FINDERS.

Sometimes it so happens that with the very best quality of tea some customer will find fault and say it is no good. Here is where you have a chance to do some important work. Whatever you do, never allow such a customer to remain under such an impression, as he or she, as the case may be, may do your trade considerable injury by telling friends about it. In the first place, when such a complaint is made, ascertain the manner in which the tea has been

RETURNED



WALKER'S
KILMARNOCK SCOTCH WHISKY



This standard blend of Old Highland Whiskies, always of a uniform quality, is the best Scotch Whisky imported

LAW, YOUNG & CO. - 28 St. John Street, MONTREAL

SOLE AGENTS IN CANADA

RETURNED



ORIGINAL BOMBAY
as supplied to Indian Market

SCHWEPPE'S

... FAMOUS ...

TABLE WATERS

RETURNED



Soda Water, Seltzer, Ginger Ale, Potass. Water Lithia, Etc.

As supplied to the Queen, the Prince of Wales, leading London Clubs, and, exclusively, to all the Gordon Hotels.

LAW, YOUNG & CO.

SOLE AGENTS FOR CANADA

28 St. John St., Montreal

drawn, what quantity used, and all particulars in regard to her fault with it. Then go to some customer who has used the tea successfully, and who you know to be a good tea steeper, and learn her mode of using it. Give these directions to your dissatisfied customer, together with a free ¼-lb. package, and in nine cases out of ten the result will be successful. This means a lot of trouble, but what of that? You have succeeded in pleasing your customer, increasing her confidence in you and in your goods. These little affairs all go to try the merchant's patience, and he will sometimes feel like saying something real bad. But don't do it. Remember that you are in business to make money, and you cannot do it if you incur the ill will of your customers. Besides this, the people have a perfect right in demanding satisfaction in good goods, and it is your duty to see that they get it. You should consider it a privilege in having a chance to set yourself and your goods right before any dissatisfied customer.

INJURY FROM EXPOSURE.

Good teas are sometimes injured by allowing them to remain exposed to the air. If you have no regular tea caddies, leave the tea in its original package, never allowing it to remain uncovered or exposed in any way.

SELLING TO NEW CUSTOMERS.

In selling tea to a new customer it is sometimes a good idea to state that Mrs. or Mr. So-and-So are using the same brand and find it very fine. Of course, one must not use any name in this way except you know such statement to be true.

RE WINDOW DRESSING.

Attractive window signs are a good thing if properly arranged, and in no case should they have a cheap appearance. A barn door without hinges generally denotes a poor farmer. The same rule applies to a merchant. If your tea signs are cheaply and roughly made, it denotes carelessness on the part of the merchant, and such a person is usually a poor buyer—at least, the public will think so. Straws show which way the wind blows. Glass signs neatly painted, or nicely printed cards, which any printing office can produce for you, are a profitable investment, the following words being appropriate: "Try Our Famous 50c. Japan Tea"; "Our Special Brand 25c. Tea is a Dandy;" "We Lead in First-class Teas, both in Quality and Price"; Teas—New Crop—Large Consignment Just Arrived. Come in and Get a Free Sample." These, and different other display cards, bearing such mottoes as above and placed conspicuously in your windows, will be of value to any merchont.

HINTS ON STEEPING.

As before stated, many people spoil a good tea in steeping it. In many cases teapots are not properly cleaned, and again it is sometimes injured by the use of a poor steeper, which may be a rusty tin one. These faults can be overcome to a great extent by the following plan: Write up, in as short a form as possible, the general and most proper rules for steeping and serving the different brands of tea. Go to your printer and have him print for you a quantity of these directions with your advertisement also placed prominently at the bottom of the card, and give these to your customers. Don't mix up an advertisement for any other class of goods on this card except tea. The greatest value in any advertising is in confining each advertisement to one article only. The simple act of putting out printed directions leads your customers and others to think that you know a great deal about teas, and if you can establish this idea you are certain of a good trade in that line, not forgetting, of course, to impress it firmly on their minds that your prices are also right. If you use plenty of printers' ink, and do it truthfully, you will find it of great value.

WHAT TO DO AND NOT TO DO.

Never keep a poor tea because cheap. Such brands as "tea dust," which is sometimes found in country stores, should not be tolerated, even if you got them for nothing. I believe firmly in the principle of quality in establishing a profitable tea trade, and not quantity. Follow this plan and once your business is established it has a solid foundation. Buy nothing but the best. Sell for cash. Study the wants of your customers and satisfy those demands, no matter how much trouble it puts you to. Give full weight. Be pleasant. Use special tea scales, and keep them bright. Use all spare moments for the development of new business schemes. Give your clerks a prize for best written tea advertisements. Pay your printer once a month, and don't forget that a little pinched-up advertising space is dear at any price. Use lots of space, even though you have only a little to say. Hustle every day. Make tea a specialty. Have one price for all. Advertise.

A FINE PICKLE.

PERHAPS no other article sold by the grocer of to-day has made more rapid strides or assumed more varied forms of manufacture than have pickles. The product made in the home has almost passed into oblivion, and to suit the requirements of nineteenth century consumers, special and peculiar properties are essential to assure success, but when superior merit is once established the public is not usually slow in its appreciation.

No more striking instance of advancement in this line is known than that achieved by Gillard & Co., of London, Eng., who for over a quarter of a century have manufactured their "New Pickle" and "New Sauce," which have an enormous sale in Great Britain and on the Continent, and are conceded by all connoisseurs to be most delicious relishes. The firm has succeeded in giving to the public a pickle, the liquor of which is a happy blending of piquancy, sweetness and acidity, forming a well balanced and delicious appetizer, while the vegetables are the choicest English and Eastern productions. Considering the size of the bottle and the superior quality of its contents, the makers claim that the "New Pickle" is the cheapest high-class pickle offered. At the great Royal Agricultural Show, held at Leicester, England, in June, 1896, both the "New Pickle" and "New Sauce" were on all the luncheon tables. Those who find it difficult to properly digest the ordinary pickle are delighted by the valuable aid afforded by the "New Pickle" in the process of digestion. Dr. W. G. Grace, the champion cricketer of England, highly recommends their use and will have no other.

The "New Sauce" is compounded from the purest and most appetizing ingredients, and possesses plenty of body, imparting a delicious flavor to soups, gravies, etc. To emphasize the high esteem in which these relishes are held in England, we may state that over five thousand of the leading hotels and restaurants are regularly supplied by the makers.

Arrangements have recently been completed by Gillard & Co. whereby the trade in Canada can secure these pickles and sauce from all wholesale grocers, and at prices which enable the retailer to work up a steady and remunerative business.

HE UNDERSTANDS COCOANUTS.

Mr. McLean, the proprietor and manager of the Canadian Cocoanut Co., has had a long experience in this line. He was for several years in New York, and has had experience with the very best firms. New machinery has recently been put in, and the combination of experience with good machinery should give good results.

It is a good plan to have some article predominate in each window display. Make this article the centre of attraction, like the largest stone in a ring, while the other articles, artistically grouped about it, serve as an appropriate setting.—School of Window Dressing.

TOMATOES

Are our



Specialty

WE FIRMLY believe that the Kent brand of tomatoes is the best on the Canadian market to-day. We have good reasons for believing this. Every detail in growing and canning has been carefully studied and the goods that we turn out are the result of long experience and watchful preparation. The tomatoes we use are perfectly sound and fully ripe—nothing doubtful passes our examiners. Every department of our factory is kept as clean as the cleanest private kitchen.

Our Cans being made by a new process
Have No Solder on the Inside.

In this way we protect consumers from the inconvenience and dangers arising from solder drops. There is no risk about swelled cans, as we test every can before it leaves the factory. The "Kent" brand is sold to you at about the same rate as inferior brands of tomatoes, and you make just as much profit. You will find your customers use five times as much canned tomatoes, when you sell "Kent" brand, as they did when you sold a poor article, and your profits on this line will consequently be increased five fold.

THE KENT CANNING COMPANY

Agents . . .
ROSE & LAFLAMME, Montreal
WRIGHT & COPP, Toronto

CHATHAM, ONT.



TALK WITH A MAN FROM CHINA.

I HAD an interesting chat not long since with a gentleman who was passing through Canada en route to England from China. He had for three years been a resident of the Celestial Empire, and had traveled over a goodly portion of Japan as well as that country. As a result of that conversation I am open to confess that my opinion of the Chinese is rather more favorably inclined towards them than it was. The gentleman in question, I might say, is a tea merchant, but as I have not permission, I do not feel free to use his name.

Like other Europeans traveling from China with whom I have conversed, he declared that there were still people in some parts of the country who had not yet heard of the war with Japan. "While there are others," he said, "who, while they have heard of the war, firmly believe that the Japanese were the vanquished and not the victors. The fact that the Japanese army withdrew from the country is an evidence to them that they were driven out. They cannot understand why a victorious army should not have marched on to Pekin and invaded the rest of the country."

"What opinions have you formed of the relative natural merits of the Chinese and Japanese soldiers?"

"O, physically the Chinese is the much better man. And as far as bravery is concerned he has plenty of that."

"He did not display much of it in the late war," I ventured.

"I grant you he did not. But you must remember that he was badly armed, badly officered, and badly trained. It has been proved that under good officers they make good soldiers."

"What about the domestic life of the Chinese?"

"Well, a Chinaman thinks a great deal of his wife and family. It is amusing to see his proud and lofty carriage and the happy look he has on his face when he takes his family for a day's outing."

"The Chinese are very clannish, are they not?"

"Rather. Just let our Chinese office boy hear that we want an employe of some kind, and forthwith he will be on hand with some relative."

"What about the alleged crookedness of the Chinese?"

"It is not true that the Chinese as a class are dishonest," he rejoined, with some warmth. "A Chinaman's word is as good as his bond. In our dealings with the Chinese merchants we have every confidence. If they make a contract with you, rest assured they will carry it out, if it is at all possible for them to do so. It is considered a terrible disgrace for a Chinaman to be discovered in a dishonest action. He who is so discovered 'loses face,'" added my informant, as he swept his hand over his own face. "'Losing face,' I should explain, really means that he has lost his good name and is disgraced. And you can almost depend that the man who 'loses face' will go out and drown himself."

Our conversation eventually turned on the antiquated methods of transportation in China. "There is only one line of railway in China, and that is a short one," remarked the gentleman I was interviewing, "while, as for wheeled vehicles, why, in a city the size of Hankow, there are only two. One of those belongs to a broker and the other to a doctor."

"Haven't they got good roads?" I asked.

"The roads are good enough; but coolie labor is so cheap that it doesn't pay to use wheeled carts. When we are loading the ships with tea we do not send the packages to the ship's side in vehicles; coolies carry them. A coolie places a pole over his shoulder, with a chest of tea suspended from either end. Then he starts off for the ship's side on a sort of dog trot, singing in a monotonous air as he runs. A peculiar thing about this coolie carrier is, that should he only have one package of tea to carry, he will fasten a substance of equal weight to the other end of the pole. He wouldn't think of carrying one parcel. A Chinaman will do this work for the extraordinary small sum of eighteen pence per week."

China he declared to be a beautiful country, rich in natural resources, while the Chinese farmers he pronounced to be the best farmers in the world. But, tell it not in Gath, he declared it would pay Canada to utilize coolie labor more than she does.

TWO SUCCESSFUL BRANDS OF CURRANTS.

THE success of the "Paradise" and "Haycastle" brands of currants handled by W. H. Gillard & Co. last year has induced this firm to buy even more largely than they have done in previous years, and they have upwards of twenty carloads of these particular brands in store and arriving, and all bought before the advances in the market took place. It therefore affords this firm pleasure to announce to the trade through the advertising columns of THE GROCER that they are in a position to supply "Paradise" brand at as low a price as that at which ordinary Provincials or Filiatras are being sold. This firm purchased largely in raisins and figs early in the season, and in consequence of this are in an excellent position to give good values to their customers. They have always adopted the principle of buying the best brands packed, without exception, believing that in following this course it not only enables them to do business to better satisfaction with their good friends, but the handling of such goods has been an important factor in increasing the reputation which this house now holds for carrying high-grade Mediterranean fruits.

Recently W. H. Gillard & Co. have been in receipt of a very large shipment of Young Hyson teas, which show extraordinary values, and they are finding a brisk sale for them at the prices offered at. The trade for this firm's bulk blended teas is steadily increasing, notwithstanding the fact that so many package teas are being offered. Their contention is that the sale of teas in bulk by the retailer, provided he secures well-known reliable brands, is much more favorable to his making good profits, instead of working on a close margin on advertised brands which are handled by all his competitors.

KNOX'S GELATINES.

The high quality and splendid values of the Knox gelatines are fast becoming well known, and the goods are now sold by the best grocery trade everywhere. Quite a sensation was recently created at Toronto and Ottawa fairs, where the goods were exhibited. This gelatine is made from calf material. It will dissolve almost as readily as sugar, and each packet will make two quarts of jelly. We anticipate for these goods very large sales.

STAPLES AND DELICACIES.

Caverhill, Hughes & Co., corner Commissioners and St. Peter streets, Montreal, while carrying a full stock of tea, sugar and other heavy staples, devote special attention to dried fruit, canned goods and specialties. They always have leading brands of these in stock, and also represent in the Montreal district "Spratt's patent dog food" and the Eli Pettijohn Cereal Co. Both these lines are fast becoming staples. The former is so much thought of that the animals at the recent dog fair were fed exclusively on it, and the sale of the latter, though only one year in the market, has increased to very large proportions.

TO THE TRADE

CHEAP CLEARING SALE

OF

China, Crockery, Glassware, Lamp Goods, Etc.

DAMAGED BY FIRE, SMOKE AND WATER.

We take this opportunity to inform our numerous friends and customers throughout Canada that our great cheap sale is still going on, not having as yet succeeded in disposing of all the goods damaged by the recent fire in our premises; and in order to reduce our stock to the lowest possible ebb prior to stock-taking at the end of the year, we shall continue for the balance of the Fall to offer exceptionally good bargains in the following lines:

White Granite, Printed and Rockingham Ware
Enamelled and Gilt Semi-Porcelain Dinner, Tea and Toilet Sets . . . . .
Plated Ware, Cutlery and Fancy China
Chandeliers, Gasaliers, Brackets, Banquet and Table Lamps, Etc., Etc. . . . .

Also an endless variety of

Dinner, Tea, Breakfast and Tete a Tete Sets

. . Etc., Etc. . .

And in Fine Glassware an enormous assortment in the following lines:

Champagne, Claret, Port, Sherry and Liqueur Glasses, Decanters, Claret Jugs, Finger Bowls, Tumblers, Preserve and Bon Bon Dishes, etc.

Our stock of Pressed Table Glassware is also very complete.

LETTER ORDERS PROMPTLY ATTENDED TO. AN INSPECTION SOLICITED.

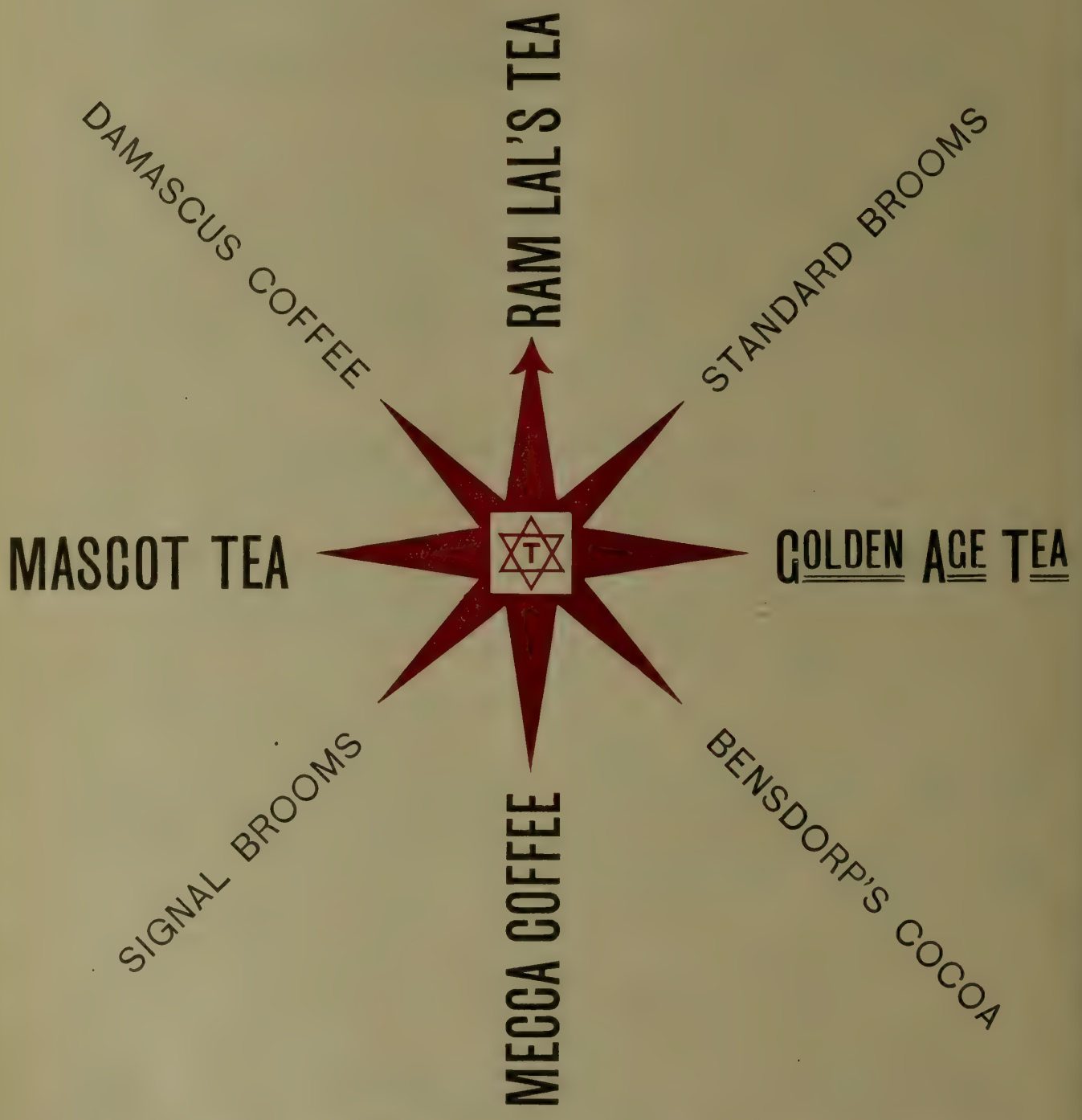
JOHN L. CASSIDY & CO.

339 and 341
St. Paul Street

MONTREAL

JAMES TURNER & CO., HAMILTON

ask their numerous friends to keep their eyes on the points of this compass:



All are their specialties in which they cannot be beaten.
A trial will convince you they are right.



. . . The finest Soda Biscuits in Canada . . .

Manufactured by R. E. JAMIESON, OTTAWA

Everything

A grocer can want in first-class goods will be found in our warehouse.

Raisins, Currants, Figs

Good brands and good values.

Our familiar brand . . .

JAPAN TEA

"MAPLE LEAF"

is still to the front.

...SUGAR...

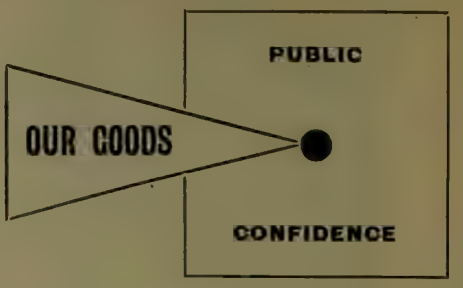
from each of the Canadian Refineries

Tobaccos and Canned Goods

FOR WHICH WE SOLICIT YOUR ORDERS.

T. Kenny & Co., Wholesale Grocers, ***Sarnia, Ont.***

Proper Ammunition Reaches the Mark



Proper goods strike public confidence at once and build a good steady trade for a grocer. Our goods have all been weighed in the scales of public confidence and pronounced unsurpassed in quality. Up-to-date merchants are sending in their orders for winter stock. Is your order with them? It should be if you are going to do better business this winter. Write for our price lists---we'll be glad to send them.

DANDICOLLE & GAUDIN, LTD. FRENCH CANNED GOODS

A carefully selected stock—they never lose their natural taste. Our stock includes;

Mushrooms	Cepes
Peas	Truffles
Beans	Sardines
Mixed Vegetables	Anchovies
Asparagus	Pates
Artichokes	Crete de Coq
Capers	Rognon de Coq
Olives	Etc., Etc.

Mackay's Kolacafe

Used as a substitute for Coffee—better for the health. It has the same flavor and fragrance as Coffee, added to which are the sustaining qualities of the Kola nut. Made by

JOHN MACKAY & Co.,
Edinburgh.

Buchanan's Jams, Marmalade Candied Peels

These goods are justly celebrated for their purity and excellence. The jams and marmalade are made from carefully selected materials. The Lemon, Orange and Citron Peels are fresh and pure.

Lorimier's Worcester Sauce

This sauce is made of finest materials, and becomes a household favorite when once tried. The grocer who once tries selling it always keeps some in stock.

Put up in pint and half-pint bottles.

Craven & Son's Drops and Candies

Pure and Popular. Principally hard-boiled candies. In 5-lb. and 8-lb. jars.

There is money to be made in candies if you carry the proper goods.

You'll have success in your candy department if you carry these goods.

French Mustard

Much appreciated for its strength and flavor.

It's a quick seller and a satisfactory purchase.

Put up in handy packages. which are very useful when empty.

Sole Agents for Canada

ROBERT GREIG & CO., MONTREAL

Brantford Stoneware

Mfd. by Brantford Stoneware M'f'g. Co., Ltd., Brantford, Ont.

STONE

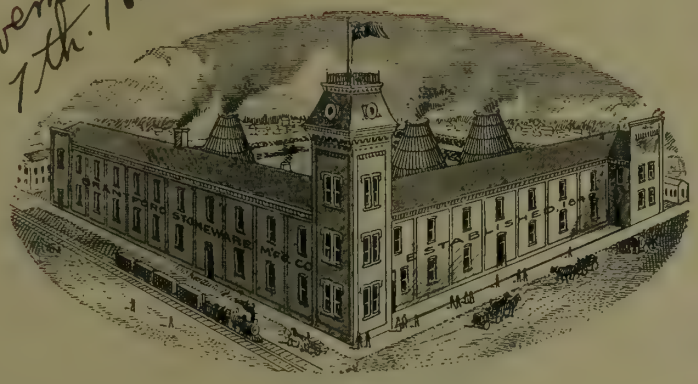
Milk-Crocks
Butter-Crocks
Churns, Jugs
Milk Pans, Fruit Jars
Water-Filters
Stew-Kettles
Bristol Bottles

FIRE-BRICKS

STOVE LININGS
Etc, Etc., Etc.

RETURNED November 7th. 1896.

ESTABLISHED 1849



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Bowls, Pitchers
Tea-Pots, Coffee Pots
Pie-Plates, Bakers'
Colanders
Etc., Etc., Etc.

Chambers, Urinals
Bed-Pans
Cuspidores, Soap
Drainers, Soap Slabs

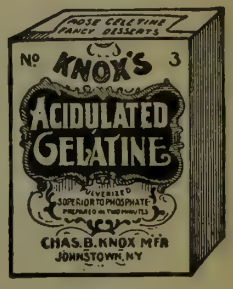
Mustard Jars and
Ginger Beer Bottles
Etc., Etc., Etc.

Rockingham & Bristol

ABSOLUTELY PURE — IT IS PERFECTION



Knox's Sparkling Gelatines



The consumer finds in the Knox Gelatines both quantity and quality, as each packet makes two quarts of the most delicious jelly. The most **easily prepared** with the **best results.**

It obtained the only Medal and Diploma, World's Fair, Chicago, for its strength and purity.

SOLD BY ALL WHOLESALERS.

A. E. Richards & Co. *Canadian Agents* ***Hamilton.***

A BUSINESS MAN AS WELL AS A SENATOR.

READERS of THE CANADIAN GROCER need not be told that this journal has been the champion of the movement for the improvement of Parliament by the infusion of practical business men, irrespective of what their political complexion may be, into the membership thereof. Every drop of new blood of this character which finds a place on the benches of either the Federal or Provincial Parliaments naturally therefore accords us satisfaction.

The accompanying cut is from a photograph of a business man, who is one of the latest appointments to the Senate. His name is Alfred A. Thibaudeau. He was gazetted August 29 last and represents the electoral division of de la Valliere, in the province of Quebec, the division formerly represented by the Hon. Mr. Angers, who, it will be remembered, resigned to contest Richelieu for the House of Commons during the last Federal contest.



THE HON. SENATOR THIBAUDEAU.

Mr. Thibaudeau is a practical, intelligent business man, being the head of the dry goods firm of Thibaudeau Bros. & Co., of Montreal, and Thibaudeau, Freres & Cie., of Quebec. This firm was established about three-quarters of a century ago by the grandfather of Senator Thibaudeau, and is one of the oldest in Canada.

Senator Thibaudeau is of a retiring disposition, and has been sought after by the offices which he has filled rather than he having sought for them. It is a pity we had not more of his class, say we. He was once a member of the Council of the Montreal Board of Trade. He is at present president of the Dry Goods Association of Montreal and a director of the Great Western Life Assurance Co.

CITRIC ACID.

CITRIC acid owes its name to the source of its manufacture, "citrus" being the generic term for lemons. The acid occurs, however, in the juice of many other fruits than those of the citron variety, as well as in the juice of many plants. The citric acic of commerce, however, is mainly prepared from the lemon, bergamot and lime, the three leading species of citron. Of these three, the lemon contributes by far the greater proportion. In its manufacture the rind is removed and utilized for the purpose of obtaining essence of lemon, as well as essential oil. The fruit is then pressed to obtain the juice. What is technically known as the "single juice" is then boiled down until a syrup of a dark brown color, or of a specific gravity of 1.24 is obtained. The juice contains from eleven ounces to thirteen ounces of citric acid per gallon. The manufacture of citric acid from "single juice" is simple. Whiting is mixed with water and heated by steam in a wooden vat provided with an agitator. The concentrated juice is then pumped slowly in until effervescence ceases, care being taken that the whiting is always in excess. The precipitation that follows is known as citrate of calcium. This is washed with hot water and filtered. It is mixed into a thin cream by the addition of water, and constantly agitated during decomposition, caused by the addition of a small excess of sulphuric acid. This forms sulphate of lime or gypsum, which is insoluble and precipitates. The citric acid left in solution is then separated from the gypsum, and the liquid concentrated in shallow baths by the aid of heat. Much gypsum is at first deposited, and from this the clear liquid is run off into other vessels and further concentrated. When sufficiently strong to crystallize, the hot liquid is run into a tub provided with an agitator, and the liquor is kept in constant motion while cooling. By this means the crystals of citric acid are obtained in a fine powder. The mother liquor is again concentrated and the process repeated. The granulated crystals are drained, and, should impurities show themselves, they are redissolved in water and the solution discolorized by passing it through animal charcoal, from which all phosphates have been removed. The liquid is again concentrated by heat and allowed to crystallize in shallow trays. The resulting crystals are the citric acid of commerce. Citric acid is also contained in unripe fruits, notably the currant, gooseberry and tomato.

"When in doubt take the safe side"

If buyers would always apply the wisdom of this adage when making selections,

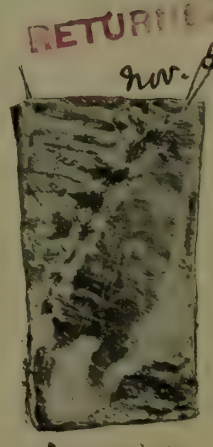


"Fearman's"

STAR F BRAND

Hams and Bacon

would be in universal demand, for this brand is pre-eminently the safe side of provision purchasing.



Besides providing every desirable quality which other goods possess, they furnish a flavor which is indescribably rich--a flavor which others cannot imitate because all our goods are prepared by our own process, known to no one but ourselves. Fearman's Star Brand Hams and Bacon are mild, sweet and appetizing beyond any similar products anywhere prepared. Your best interest demands that you give them first place in your stock. Don't run chances in buying. Get what you know to be all right.

Right in quality. Right in flavor. Right in price.

F. W. Fearman, Hamilton

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Scotch Whisky



. . TO . .

THE QUEEN

. . BY . .

Royal Appointment

DEWAR'S SCOTCH

THE

STANDARD OF THE WORLD





Dewar's Has No Equal.

Dewar's Has No Equal.



BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

ALL OTHERS IN THE SHADE.

J. M. DOUGLAS & CO. Agents Montreal.



There is not and there never has been a
Centre Draft Lamp
better than a



PITTSBURGH MAMMOTH LAMP

OR A
Pittsburgh Piano Lamp
OR A
Pittsburgh Vase Lamp
OR A
Pittsburgh Banquet Lamp

RETURNED
Jan. 27' 1897.





In Fact there is not and never has been a better thing in the Lamp and Lighting line than everything

THAT IS

"PITTSBURGH"

This the PITTSBURGH GOODS will prove in open competition. . . .

CATALOGUE AND PRICES ON APPLICATION.

Gowans, Kent & Co.
TORONTO

HOW SARDINES ARE PRESERVED.

THE catching and preservation in oil of the sardine is one of the most important industries of Brittany, says The Liverpool Post. Along the coast there are about 150 factories. During the sardine fishing season, which lasts about five months, 2,500 boats, equipped with from 12,000 to 15,000 sailors, are employed. Consul Dupin, of Nantes, says that this industry originated at Nantes in the year 1834, and the best brands are still those of that city. These brands are imitated in Spain and Portugal, but are of inferior quality owing to the use of Spanish instead of Italian oil. The sardine is a migratory fish, which first appears on the coast of Africa, passing northward in large shoals, following the coast of Portugal, crossing the Bay of Biscay, and striking the coasts of Vandee in the month of April or May. Here the sardine is met by fishermen stationed at the seaport town of l'Isle d'-Yeu, and in the bays of the Sables-d'Olonne and Saint-Gilles, who assemble from all parts of Brittany and follow the fish toward the north, retarding its progress with a special bait called "roque." Before daybreak the fishing boats leave port to search for the shoals of sardines; many leave in the evening and anchor at sea. When the peculiar bubbling of the water reveals the fish the nets are immediately thrown. Each net is from 900 to 1,000 yards in length, about three yards in width, and black in color. On the upper part of the net are cork floats, on the lower part leaden sinkers to keep the net in an upright position. The oarsmen, generally two in number, row either against the wind or the tide. One man casts the net as the boat advances, while another throws the bait into the water. This bait is an important feature in the sardine catch, as it is expensive, and fishermen often lose a considerable quantity. It is made of the eggs of codfish or mackerel mixed with clay. That made of mackerel eggs is superior. The bait is thrown in the water in small balls, which slowly dissolve and sink. The sardines are spread on floors and salted, and the heads removed. They are then thrown into brine, where they remain for half an hour. They are next washed in clear water and dried on screens. This work is done almost entirely by the wives and children of the fishermen, their united wages during the fishing season enabling the family to subsist during the following winter.

After the fish have been thoroughly dried, they are cooked by dipping them for a few minutes in oil heated to 212 degrees Fahrenheit. They are again drained and handed to workmen, who pack them in small tin boxes, which are filled with pure olive oil and then soldered. The oil used is imported from the province of Bari, Italy. The boxes are next thrown into hot water, where they remain from two to three hours, according to the size of the boxes. When withdrawn the boxes are first cooled, then rubbed with sawdust to cleanse and polish them and packed in wooden cases of 100 boxes for shipment. During their immersion in the boiling water oil will escape from all the boxes not properly soldered. In such case the loss is sustained by the solderer. A good workman rarely misses more than two or three boxes per hundred.

A quality of sardine called "boneless sardines" is prepared by factories in Concarneau and Douarnenez. Their preparation requires special care, and they then command a high price. Sardines in oil are sometimes mixed with truffles. They are also prepared with tomatoes. Sardines are also prepared in butter and vinegar. Sardines preserved in butter are good, but as the butter is generally of inferior quality, it is necessary to remove it from the sardine before serving. Another inconvenience is that the box must be heated to melt the butter, so that the sardine can be removed entire. Sardines preserved in vinegar require to be washed before using. The addition of oil renders the fish more palatable, though the sardine retains the taste of the vinegar, and its flavor is partly destroyed.

DISEASES OF THE NUTMEG TREE.

By Mr. H. N. Ridley, Singapore.

THE only direct cause of injury to the nutmeg tree which has as yet caused serious damage, though others may, under special circumstances, become productive of much evil, is the nutmeg beetle, a very small insect only one-eighth of an inch long, of a deep blackish-brown color, cylindrical in outline, and quite blunt at both ends. It deposits its eggs beneath the bark of the tree, and the small white grub attacks the cambium layer—the living layer between the bark and the wood—causing the bark to flake off. Sometimes it attacks the branches of the tree, burrowing at the base of each twig; in this case the twigs die on each bough, beginning with the lowest, and the beetles soon leave the dead twigs and commence to attack the base of the stem. The nutmeg has a strong tap-root, and the underground portion of the stem and tap-root are the next parts to be attacked. The destruction of the underground portion is unnoticed till the beetles work up above ground, when the bark peels and the wood is seen to be dead or dying beneath. The death of the tree thenceforward is very rapid. As the beetles work away from the parts they have killed to fresh living parts, other beetles, which feed on dead or dying wood, such as longicorns, attack the tree and complete the work of destruction. In order to do as much as can be done to stay the plague the following remedies must be adopted: It is absolutely essential that all branches attacked by the beetle should be at once burnt. The Chinese do not, as good cultivators would, cut off and destroy branches dead from any cause, but leave them lying in or under the trees. As the beetle has been found living six inches underground, the usual practice of burying the boughs at the base of young trees, and with their ends projecting, results in favoring attacks of the new plants by beetles. It is difficult to prevent the beetles from attacking the base or subterranean portion and to arrest the injury when commenced. The better class of cultivators are in the habit of covering the ground beneath the trees with cut lalang; this not only protects the roots from excessive heat and supplies some nourishment to the tree, but it also appears that the beetles attack these trees much less; perhaps they cannot find their way to the bark so easily. Turfing round the trees to the base of the stem would, it is believed, have the same effect. It is also suggested that cultivators should tar the base of the stem, or even tie brushes of cocoanut husk, which might also be tarred, around the base of the stem to the ground, but the brush must be pressed right down to the ground. The rigorous destruction by fire of dead twigs, boughs and trees, the latter being dug out of the ground and burnt, will prevent the pest doing much damage. Another disease of the nutmeg tree is caused by the "mango-borer," a boring caterpillar, to injury from which the mango tree is chiefly liable. It is not unusual to find mango trees planted in or near the nutmeg plantations here and there, and it often happens that the moth which is produced by this caterpillar, not finding sufficient mango trees upon which to deposit its eggs, attacks the nutmegs with disastrous results. As these mangoes produce few or no fruit, they should be destroyed. The parasitic plants, the mistletoes (Loranthus), are most injurious to the trees, soon killing the boughs on which they fix themselves; such branches should be cut off a little below the parasite. A less important enemy of the nutmeg tree is the common blight (a Coccus), which covers the leaves of weak plants, entirely spoiling them. Burning the infected leaves is the best remedy.



Away up in Quality

EIGHT GOLD MEDALS

Have been awarded for superior excellence—at the great Expositions held in England—to

Gillard's New Pickle

And . . .

Gillard's New Sauce

Incomparably superior to all others. The most delicious table relishes compounded. Only the choicest English and Eastern pickling vegetables and spices used in their preparation.

New Pickle—Put up 2 doz. in a case; Single case lots, $3.40; 5 case lots, $3.30.

New Sauce—Single dozen lots, $1.75; brl. lots of 12 doz., $1.60.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. *MAKERS* LONDON, ENGLAND.

Whitehead & Turner

QUEBEC

Wholesale Grocers

AND GENERAL MERCHANTS

Direct Importers from Foreign Countries

Have special advantages in importations from the ***West Indies, China*** and ***Japan.***

Letter orders receive personal attention and prompt shipment. . . .

OUR PRICES ARE RIGHT

DRIED FRUITS

It's now the right time to buy ! !

Take our advice and lose no time in buying **NOW** what Dried Fruits you require for your Christmas Trade if you wish to secure your wants at the lowest prices. We quote, subject to market changes and provided unsold, viz :
To arrive in the latter part of November :

VALENCIA RAISINS

Juan de Llano Fine Off-Stalk	4½ c.
Wm. Rogers & Co. Fine Off-Stalk	5 c.
Wm. Rogers & Co. Selected	5¾ c.
Wm. Rogers & Co. Four-Crown Layers	6 c.

CURRANTS

Fine Provincials, barrels	3⅞ c.
Fine Provincials, half-barrels	4 c.
Filiatra, half cases	4¼ c.
Fine Filiatra, half cases	4½ c.

Boxes reputed 22 l

London Layers.....
Connoisseur Clusters.....
Connoisseur Clusters, ¼s....
Extra Dessert Clusters.....
Extra Dessert Clusters, ¼s..
Royal Buckingham Clusters..
Royal Buckingham Clusters,
Imperial Russian Clusters.....

ALMONDS

Tarragona Almonds, in bags
Valencia Shelled Almonds, Be

FIGS

Natural Figs, in bags.....
Malaga Figs, in tapnets, 25 lb

BOSNIA PRUNES

Ostrich Brand, 55-lb. boxes..

Note our terms and bear them in min
Terms: 3% 10 days o

HUDON, HEBER

Wholesale Grocers

The steps to a successful and **PERMANENT TEA TRADE**

Can only be ascended by handling

Ram Lal's Pure Indian Tea

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PAYS A DOUBLE PROFIT
AS IT IS
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LONDON, ENG., - - Canadian Government Offices, R. Hargreaves, Representative.

SHOULD BE DONE BY BUSINESS MEN.

IT is announced that three members of the Dominion Government will, on November 10, start out upon the mission of gathering data for the revision of the tariff. The gentlemen composing the triumvirate are: Hon. W. S. Fielding, Sir Richard Cartwright and Hon. W. Paterson.

During the proposed data-gathering tour it is the intention, we understand, of the commissioners to glean information from every available source: From the merchant as well as from the manufacturer, from the mechanic as well as from the master, from the consumer as well as from the farmer.

It is to be regretted that the Government did not see fit to act upon the suggestion of this journal, and delegate to a commission of practical business men and such others as might be necessary the duty of investigating the present tariff, and subsequently reporting to Parliament. This, we are persuaded, would have been the better way.

We have no desire to cast any reflection upon the commissioners. The Government could not probably have made a wiser selection from within the Cabinet circle, and in regard to the Hon. Mr. Paterson particularly. He is a business man, born and bred. Our concern is only for the business interests of the country. If politicians can perform the task as well or better than business men, we have no choice in the matter. But it does seem that the business man is the best man for a business job. And gathering material for a new tariff, and fashioning and shaping the same, does appear to be a business job.

Of all the tariff-revising undertakings, none have so much demanded skilled and careful treatment as that which is now to be dealt with. Business common-sense, honesty and enterprise are more important factors in nation-building than tariffs. A nation can exist without the latter, but it cannot without the former. At the same time, however, tariff legislation can do a great deal to help or hinder the progress of a country.

The tariff this country requires is a tariff made by business men for the business interests of the country. A tariff built upon the tenets of party, either Conservative or Liberal, we do not want, neither can we afford to have it. We have already in the past had too many tariffs whose primary object was to bless the politicians. The business interests of the country were a secondary, instead of being the first, consideration. It was not by any means always designedly so. But a professional politician can no more have at heart the interests of the commercial class than can a disgruntled, unmarried woman possess the heart of a mother. Like always begets like, if it gets anything.

A tariff whose foundation is business common-sense will not be constructed with a view to taking under its protection things which wisdom says should never have come beneath its shelter. We are learning by experience that it would have been better to have given some things poison rather than pap. An article worthily deserving of protection often gets into bad repute by being associated with that on the tariff list which is undeserving, just as a good boy gets a bad name by associating with evil companions.

This country is rich in natural resources. We believe no country in the world is more so. The developing of these demands our time and attention. And if we rob Peter to pay Paul, Peter will assuredly suffer.

How necessary, therefore, business care and forethought is in the work of revising the tariff is obvious indeed.

NO NEED TO LOSE HOPE.

THE letter of the Hon. Joseph Chamberlain to the Agricultural Union regarding preferential trade does not contain food for pleasant contemplation by the champions of that movement. At the same time, there is nothing in it that should induce them to abandon hope.

Mr. Chamberlain has not abandoned the scheme, as articles in some of the daily press would have us believe. He merely suggests "that the question of an Imperial zollverein should be deferred for the present." There is no misunderstanding these words. Deferring is not abandoning. Mr. Chamberlain is a practical business man and a tactician: He knows when to be active and when to be passive.

This much is conceded by all: the United Kingdom wants more of the colonial trade and the colonies want more of the Motherland's trade. But the trouble is that we are all more or less wedded to our idols and will not condescend to divorce ourselves from them in the slightest degree in order to secure the desideratum. Free traders in England will not depart one jot or tittle from the most narrow interpretation of the Cobden doctrine, and protectionists in the colonies are not more willing to swallow any part of their faith. Hence, while both are hungry for extended trade, neither will do anything to secure it.

THE CANADIAN GROCER does not pose as a prophet, but this it will predict: Inside of the next couple of years we shall see revived interest in Great Britain and in the colonies (and in Canada particularly) in the preferential trade idea. The United States is Great Britain's chief market, and so it is ours, and the outlook for that country is a McKinley president and a McKinley tariff. What that means is obvious.

Great Britain is essentially a manufacturing country. Consequently it is also an exporting country. And the home market being comparatively limited, it follows that any diminution in the export trade means a decrease in the output of the factories. Now we find that during the last twenty years there has been a steady falling off in the exports of manufactured goods, while in the imports there has, on the other hand, been a steady increase, showing that the British manufacturer is losing both the foreign and the home market. The exports of manufactured articles of the United Kingdom were 22 per cent. less in 1894 than in 1874, while the imports were 47.3 greater. Of the exports we find that those to foreign countries for the years 1890-94 over 1870-74 decreased 10.6 per cent., while for the same period

exports to British possessions increased 29.9 per cent.' It is obvious where Great Britain's hope in her export trade for the future lies.

A comparison of the export trade of Canada during the past twenty years will also be of interest in this connection. We find that in 1875 Canada's exports to Great Britain and her possessions aggregated $46,062,177 and to foreign countries $31,824,802. In 1895 our exports on the former account were valued at $68,324,736 and on the latter $45,384,067. In other words, during the twenty years in question the exports of the Dominion to Great Britain and her possessions increased about 48 per cent. and those to foreign countries by about 45 per cent. Our increase is chiefly with Great Britain and the United States, and with the former particularly, although increases of more or less extent are shown in our exports to all countries except Portugal, Italy and the West Indies. But even in the exports to the last-named there has been a steady growth since 1890.

As long, at any rate, as the present high tariffs exist it is evident the British market is the best market for Canada.

NO LOW-GRADE TEAS.

THERE is an absolute scarcity of low-grade Japan and other teas in Montreal at present. This was clearly demonstrated early in the week, when a broker who had an open order from New York hunted high and low for the grades in question. All he could get, though he offered an advance of fully 2c. per pound, was 1,000 packages.

Another unmistakable indication of the scarcity of low grades was the placing of several extensive orders in England by Canadian importers for Young Hysons ranging from 3d. to 4d. per pound for prompt shipment.

In addition to this scarcity in Canada, reliable advices state that there is a big shortage in the crop in China and Japan. Shanghai advices state that the entire visible supply of green teas of all sorts is thirty-three per cent. less than last year. Congous are given as forty per cent. less available for United States and Canada, owing to blight on the crop. In Amoy and Formosa the outlook is for 25,000 half-chests, against 95,000 in 1894, and 65,000 in 1895. Japanese news is equally bullish. The crop of green teas is given as about ten million pounds short of last year, and, as more than nine-tenths of this crop comes to North America, the supply on this continent should be fully thirty per cent. below that of last year. It is said that no fine teas are to be had, and common sorts are up ten to fifteen per cent. Foochow Oolongs are short also, the output being estimated as 25,000 chests short of last year. Russian buyers are reported to have cleared all the dust and siftings on the Foochow market, something unheard of before, and some are speculating whether this action is not the forerunner of a mild famine.

ANOTHER RISE IN VALENCIA RAISINS.

IMPORTERS who tried to place orders for Valencia raisins at last week's level have been unable to do so. Offers cabled last week were refused, as a further advance of 2s. had taken place.

Importers in Montreal, however, had to have the fruit, and willingly conceded the advance. In fact, Montreal commission men state that they have more orders on hand than can be filled in Denia by the remaining direct boat.

Since the Avlona's fruit was landed in Montreal some small parcels have arrived from New York. These were readily absorbed by jobbers at a cost of 4¾c. for off-stalk and 5¼c. for fine.

The Bellona is due in Montreal in about ten days; but her cargo is all sold to arrive. The advance all round has been over 5s. on last year, for fruit that last season cost 16s. is costing at present fully 21s.

CANADA'S EGG EXPORT TRADE.

HE is not a wise man who makes no effort to find another outlet for business when that which he has been accustomed to follow has been closed against him. That which applies to individuals applies with equal force to nations.

When the McKinley tariff went into force six years ago and Canada's practically only foreign market for eggs was closed against her, most people conceded that the egg industry of this country was doomed. Fortunately, however, everybody was not that way of thinking, and those who were not began to turn their attention to the British market. That market has not by any means always been as profitable as one would have desired, but the results have on the whole been much better than a great many a few years ago ever dared to hope it would be.

The voyage is a long one, while the Irish and continental eggs are near at hand, but in spite of these facts, Canadian eggs are increasing in favor with John Bull, and at present the prospects for business with him in this particular line are better than they ever have been, our exports to Great Britain during the past three months having been enormous.

At first John Bull did not like our package. He preferred his 120-dozen case to our 30-dozen case. This prejudice has, however, been overcome, and now with a great many dealers the Canadian package is the favorite.

As far as quality is concerned, that is in the way of size, Canadian eggs are surpassed by the Danish, French and Irish, those from the last three named countries running from 16 to 18 pounds to the ten dozen, while those from the Dominion average from 15 to 16 pounds to the ten dozen. As far as Austrian, Italian, Russian, and eggs from other European continental countries are concerned, those from Canada occupy the first position.

The particular kind of egg which best suits the fancy of the British public is the brown-shelled egg. Eggs of this description will earn from 1 to 2c. per dozen more than the white kind, it being claimed that the former is the richer.

The following table gives the exports of eggs for six years to Great Britain and the United States, together with the total to all countries. As the trade returns for the fiscal year 1895-96 have not yet been issued, the figures for that period are not accessible:

Year.	Great Britain.	United States.	Total to all countries.
	Doz.	Doz.	Doz.
1890	3,600	12,825,735	12,836,660
1891	649,476	7,354,235	8,022,935
1892	3,987,655	3,918,015	7,931,204
1893	4,104,632	2 664,942	6,805,432
1894	3,449,243	1,611,881	5,141,586
1895	4,184,271	2,256,518	6,500,817

This means that the increase in the exports to Great Britain during the six years was to the enormous extent of 116,129 per cent., while those to the United States fell off 83 per cent., and those to all countries by about 50 per cent. Of the total number of eggs which went into Great Britain from all countries in 1895 Canada supplied 2.14 per cent. and the United States 0.61 per cent.

Whether the English market will ever be to us what that of the United States once was remains to be seen. One thing, however, is certain, and that is, that with hostile tariff or no hostile tariff in the United States, Canada should never cease to cultivate the British egg market.

SUGAR CASE APPEALED.

It is understood that the Ottawa Government have taken an appeal in the case of the Canada Sugar Refinery for overcharges in duties. The facts in connection with this case have already appeared in these columns.

FOR THE **LIGHTEST**

WHITEST AND

SWEETEST CAKES



USE

OCEAN WAVE BAKING POWDER

PLEASES EVERYBODY

MANUFACTURED BY
HAMILTON COFFEE & SPICE Co
HAMILTON



A Prize indeed fit for a Queen,
The Brownies all are much amazed,
A Cake so fine they n'er have seen,
"Heres To" the POWDER with which twas raised.

AN ADVANCE IN TEA.

ACTIVITY has characterized the Montreal tea market for some weeks past, the volume of orders from retailers showing a steady increase. A result of this is decreased stocks in first and second hands, and sellers are asking an advance of 1 to 1½c. per pound this week over the figures obtained a week ago.

The great bulk of the demand in Montreal has been for low grade and medium Japan and black teas, but this does not mean that high-grade Japans, China or Ceylon teas have been neglected. Quite the contrary; they have received more than usual attention. Medium and low grades, however, are actually scarce, which makes their strength more conspicuous.

In one case this week a good-sized lot of low-grade Japan was turned over at 11½c. per pound. This same lot was offered the week before at 10c., but buyers were too fastidious then to accept it. The fact that they have done so this week at an advance of 1½c. per pound speaks for itself.

Another lot of medium Japans was shipped last week at 21c., a portion of the same shipment only realizing 20c. six days before. In fact, several instances of similar gains were cited, showing the general strength of the position. The same appears to be the case south of the line also.

Representatives of American firms were in Montreal on Friday and Saturday last offering teas. One of them, a Philadelphia man, had 1,200 packages of his lot withdrawn, showing that there is demand there. In fact, if the sound money party wins a regular boom is predicted in the United States, as stocks generally are estimated to be light.

THE SITUATION IN SULTANA RAISINS.

THE market for Sultana raisins continues strong, and the price of anything of sound quality is high.

Some superior bright fruit, consigned to the Toronto market within the past few days, was picked up at once, and met with a ready consumption at high prices. The grades usually shown on the Canadian market this year exhibit exceedingly poor quality and large admixture of black fruit.

Some samples of rain-damaged fruit are being shown. They present a dark appearance, but the fruit is fat, and undamaged by rain would have been very fine. This particular kind of fruit can be imported at 2c. per pound less than the corresponding grade of undamaged fruit, but buyers are not giving them much attention.

The Produce Markets Review, London, of the 17th inst., in its review of the Sultana raisin market, had this to say:

It is clear that a proportion, at all events, of the fruit that was damaged will be restored to a merchantable condition, as a certain quantity is known to be already on the way, and other parcels are available for shipment. If anything like a heavy weight is saved, it appears likely that some of the more pessimistic estimates of the crop will have to be considerably increased. Two points against any long continuance of present rates can hardly be overlooked, the first being that the growers, if they cannot dispose of their fruit in Smyrna, will no doubt be tempted to consign it to the English markets, and the present scarcity will in one way or another disappear. A second reason is that, at all events, a moderate proportion of rain-damaged fruit will be sent on, and owing to the fact that it is not expedient to hold such stock for long periods, merchants will doubtless force it into consumption. If a considerable quantity be sent, it is not impossible that this fruit may to some extent depress the value of the sound, as has been the case under similar circumstances in previous years.

PROSPECTING FOR CANADIAN PRODUCE.

ONE of the best evidences of the growing impression which Canadian farm and dairy produce is making on the British market is the frequency with which dealers in the large commercial centres there make prospecting tours to this country.

One of the latest to visit Canada for this purpose is Mr. Nalborough, of Nalborough & Sons, Harwich, England, and Leith, Scotland. The firm is an extensive importer of Dutch, Belgian, Danish and German products, and was founded in 1829. How desirable it is for Canada that the Messrs. Nalborough should interest themselves in our products is evident from the fact that their importations are sent from one end of the United Kingdom to the other, and to South America, the West Indies and Africa.

Mr. Nalborough was in Toronto last week, after having made a trip through Western Ontario. The object of his mission to this country is particularly in reference to cheese, butter, eggs and apples, and it is gratifying to know that he has completed arrangements for handling these products. One of his arrangements is to control the sale of Imperial cheese in England, Scotland, Belgium and Holland.

Although greatly pleased with what he on the whole saw in this country, he was not blind to our shortcomings, and he particularly deprecated the carelessness with which some people put up their products, and apples particularly, for shipment to the British markets.

He is not the only one who has uttered a warning in this respect. Only on Monday last a cable from London declared that "if the apple trade is to be kept on a good basis Canadian shippers will have to be more careful in selecting their stock for shipment."

Canada has the fruit, and all she wants is more of the right kind of careful shippers.

ADVANCE IN TOMATOES.

A MUCH firmer feeling in regard to canned tomatoes has developed on the United States market during the past few days. This will be good news to canned goods men in Canada, who are no doubt quite ready to clutch at any straw just now.

The cause of the better prices is the realization of the fact that the pack is 50 per cent. below that of last year. The pack of 1895 was 3,850,000 cases, which in turn was nearly 50 per cent. below that of 1894. The tomato crop, it appears, has been a decreasing one since 1893.

For two weeks past the buying of tomatoes has assumed brisk proportions in the United States. Sales have been made at Baltimore at an advance of five cents per dozen over those obtaining a week or ten days ago, while some sellers are reported to be holding at an advance of ten cents. It is the general opinion that the present season's pack came on a bare market.

The advance in the United States market has naturally induced a better feeling in Canada, but whether it will result in an actual appreciation of values remains to be seen. One thing it appears to have not yet done, and that is induce the wholesale trade to become more anxious buyers. The retail demand, however, has been improving a little during the past couple of weeks, but it is still of small proportions.

The ruling price at Baltimore is 65c., which is better than that obtaining in Canada to-day, which would indicate that at present figures it would be safe to keep stocks in at least a well-assorted condition.

Advices by mail from England state that the demand there for canned tomatoes is improving. We hear of some shipments of tomatoes to that market from Canada during the past few days, but any information as to price we were unable to obtain.

BUSINESS MEN WILL APPRECIATE IT.

Hon. W. Paterson, Controller of Customs, will, it is said, revive the practice of visiting the leading ports periodically for the purpose of consulting with business men on Customs matters. This was a practice that was pursued by Hon. Clarke Wallace, and the business men of the country will not by any means be sorry that the present Controller has decided to follow in his footsteps.

THE EARLY-CLOSING LAW.

THE early-closing question and the recent decision of the Superior Court is a warm subject in Montreal at present.

Last Thursday evening there was a lively meeting on the Main street, Montreal, in regard to the matter. The Retail Grocers' Association, as a body, did not take part, but a number of retailers and a large body of clerks were present.

Some of the former made warm speeches accusing the clerks of taking away the liberties of the proprietors.

President Vallieres, of the Retail Grocers' Association, made a wise suggestion which had the good effect of stopping a discussion that promised to degenerate into a lot of painful personalities and recriminations. It was to the effect that the City Council be invited to suspend the early-closing bylaw until a final decision had been given by the Superior Court. This was adopted and, signatures having been obtained, it was decided to present a petition to the Mayor on Monday morning.

On Monday morning about one hundred and fifty retail grocers and a sprinkling of tradesmen thronged the Council chamber, and on the arrival of the Mayor presented two petitions in reference to the early-closing bylaw. Among those in the deputations were: Messrs. F. de Repentigny, L. J. A. Surveyor, Chas. Gravel, Gagnon & Meunier, A. Gagnon & Co., J. B. A. Lanctot, J. B. Couture, Arthur Gagnon, D. Gagnon, M. Lorge, J. Kelly, J. A. Adams and W. Gundlack.

Mr. Meunier presented the petitions, one from 200 retail grocers, and the other from over 750 tradesmen and others, protesting against the law, and asking for its suspension till the decision in the Supreme Court, as to its constitutionality, is rendered.

Mr. E. Valliere, as president of the Retail Grocers' Association, disclaimed any connection whatever with the present movement.

Mr. E. de Repentigny, in a vigorous speech, denounced the bylaw, urging that it was doing an incalculable amount of mischief. That it did not voice the opinion of the majority was shown by the fact that far more tradesmen were against the bylaw than for it.

Ald. Rainville explained that the bylaw had been passed by the Council in response to a strong petition from the tradesmen and others, and he could only say he was very much surprised at the opposition to it now from all quarters. All the Council could do was to repeal the bylaw, which he was satisfied would be done if a majority of the public declared for such a course.

His Worship the Mayor said the question was one of the greatest importance, and he hoped that those who protested against being compelled to close at a certain hour would take the case to the highest courts in the country.

The deputation then withdrew.

A meeting of the Executive Committee of the Montreal Grocery Clerks' Association was held in St. Joseph's Hall on Sunday. A number of new members were admitted. The early-closing movement was much discussed, and it was decided that the association help the furtherance of this in every way possible, and it was decided to hold another meeting, when an invitation will be extended to those in favor of the movement and those against to attend.

Mr. Poirier, president of the Early-Closing Association and vice-president of the Grocery Clerks' Association, will start in business on his own account at the corner of Buckingham and St. Catherine streets in the course of a week or two.

A PEEP INTO CROSSE & BLACKWELL'S FACTORY.

Editor CANADIAN GROCER:

SIR,—I have lately returned from a short trip to England, and while in London I paid a visit to Crosse & Blackwell, Ltd. As I handle a considerable quantity of their goods, I was particularly desirous to see their factory. A letter of introduction from their Canadian agent, Mr. C. E. Colson, procured me a most cordial reception from Mr. Blackwell, who requested their Mr. Wyeth to show me around the Soho Square factory, which took at least three hours, and they have two other factories, I believe, as large. I was greatly pleased and struck with the cleanliness and order observed in each different department. I saw some of the finest fruits, vegetables, poultry, fish and meat that I had ever seen, and I am satisfied that in the manufacture of their numerous preparations they use nothing but the best of everything.

I am very glad to be now in a position to vouch for the excellence and purity of the goods which I have always found have given the best of satisfaction. Crosse & Blackwell not only seem to be holding their own, but their goods, I noticed, appear to be still the leaders at home as well as abroad.

Trusting this may be of some interest to your numerous readers who keep Crosse & Blackwell's goods in stock,

I remain, yours, etc.

D. H. RENNOLDSON.

THE RICE MARKET ADVANCING.

Latest advices received from the European, Japan and India rice markets indicate a strong upward tendency at all points. Stocks in Europe are decreasing rapidly, and the visible supply will fall far short of meeting the prospective requirements of the consumers. The crop in Italy is turning out badly, and that country is drawing on Bremen and London for its supplies. The famine in India has increased the demand for Burmah, Siam, etc., rices, so that all the shippers combined are not able to secure enough to make up a single cargo for export this season. In Japan the crop is very much short and arrivals of new will be delayed fully one month later than usual owing to the typhoons and bad weather experienced during the growing season. All rice-consuming countries are turning their attention to Japan for their wants, and contracts for future shipment have been entered into on a very much higher basis—10 to 15 per cent. above last year's figures.



"Am I busy? You see dat fly!"
"Distinctly."
"Well, he's been dar since mornin'. I ain't had time to brush him off."

Success with Canned Meats

It is not a matter of chance. The full and habitual satisfaction of your customer; furnishing goods of unvarying excellence; goods that are certain to please to-day, to-morrow, every day—that is the way to win success. Grocers the world over know that canned meats bearing the "Helmet" trade mark are certain to please. They can be depended on for uniformity day in and day out, and they are prized best by customers who use them most. There is a world of satisfaction in selling them, and a good profit for the grocer, of course.

If your jobber does not sell you the "Helmet" brand, write to

J. L. WATT & SCOTT, Montreal
JAMES HAYWOOD, Toronto
J. HUNTER WHITE, St. John, N. B.

Manufacturers' Agents.

Or address . . .

Armour Packing Co., Kansas City, U.S.A.



WHITE MOSS BRAND COCOANUT

Is what you want to increase your sales. A strictly first-class shredded cocoanut, manufactured from the choicest selected nuts, by a process retaining all the flavor and richness of the fresh cocoanut.

Packages are the handsomest put up, and make a fine display upon the shelves.

For Pies, Puddings, Cakes, Candies, and all kinds of Desserts it has no equal. Always gives satisfaction.

We put up 5, 10 and 20c. packages in 5, 10, 15 or 30-lb. cases. Pails contain 10, 15 or 20 lbs.

All **First-Class** wholesale grocers handle **"White Moss."** Order a case from your jobber, and give your customers the best.

CANADIAN COCOANUT CO. (J. ALBERT McLEAN, PROP.)
MONTREAL, CANADA.

PUREST AND BEST

Windsor Salt



Trade Mark Registered

Is the only salt manufactured by the Vacuum Process in Canada, and there is as much difference between it and imported Vacuum Process salt as between refined and unrefined sugar.

TABLE SALT
DAIRY SALT
CHEESE SALT

All packages containing these grades of salt are marked with the Registered Trade Mark, and the salt is prepared by a Patented Process, solely in use by the Windsor Salt Co.

ORDINARY FINE SALT
PACKERS' SALT

For general use and meat curing.

Prices can be obtained and orders promptly filled by addressing your **WHOLESALE GROCER.**

WINDSOR SALT CO., Ltd., - - WINDSOR, ONT.

HINTS TO BUYERS.

"WE expect a large consignment of fresh Tarragona almonds, and can quote very low figure," write Laporte, Martin & Cie.

Buy your pickles before the cold weather sets in.

T. Kinnear & Co. have a fresh shipment of "Golden" haddies in stock."

Clemes Bros. are this week in receipt of a carload of Malaga grapes.

"Our new arrivals in Japans are attracting buyers," say H. P. Eckardt & Co.

A shipment of California loose muscatels arrived this week for the Eby, Blain Co., Ltd.

Add a few cases of "Golden" haddies in your next order and T. Kinnear & Co. will ship promptly.

The Eby, Blain Co., Ltd., report that they have a large and well-assorted stock of Sultana raisins.

The Davidson & Hay, Ltd., expect arrival of their next shipment of C. & B. peels in a few days.

Grocers should secure their winter stock of vinegar; Laporte, Martin & Cie. are offering a large lot at a low price.

Griffin & Skelly's 3 and 4-crown loose muscatels and 2½-lb. fancy cartoons are in stock with H. P. Eckardt & Co.

Laporte, Martin & Cie. claim their stock of Malaga raisins is one which can meet any demands, both for quality and price.

Robert Greig & Co. have landed this week large shipments of Carr & Co.'s English biscuits and Rowntree & Co.'s cocoa.

McLauchlan's sodas have become quite popular on the Canadian market and are now handled by the best trade everywhere.

The Eby, Blain Co., Ltd., are in receipt of a shipment of Valencia shelled almonds, which they are offering at a low figure.

Choice 3-lb. preserved apples are being offered by the Davidson & Hay, Ltd., at prices below packers' cost.

T. A. Lytle & Co. report that they are finding unusually large sale for their tomato catsup. Repeat orders are already becoming frequent.

"Kurma" tea is making progress up Northern Ontario, judging by orders received from that section this week by the Davidson & Hay, Ltd.

The Eby, Blain Co., Ltd., report the arrival of a shipment of California table raisins in fancy cartoons, about 2½ lbs. each, and fancy clusters in boxes.

The Davidson & Hay report a large sale of new fruits during the past 10 days. They expect their next shipments here about the 5th prox.

The Davidson & Hay, Ltd., have in stock new California 2, 3 and 4-crown loose muscatels; also choice California clusters in 2½-lb. cartoons.

The "Crown" brand cream cheese has just been placed on the market by Robert Greig & Co. This line is made by La Delicatesse Co., of Herkimer, N.Y.

H. P. Eckardt & Co. have received a shipment of figs of fine quality, comprising "Superior," "Extra," "Extra Family" and "Levant Beauties." Buyers will do well to see this fruit before purchasing.

A shipment of Grenoble walnuts arrived for the Eby, Blain Co., Ltd., this week. "Our 'Gladstone' and 'Roberoy' pickles are having large sales. They give general satisfaction," so say the Eby, Blain Co., Ltd.

It is not alone the judicious advertising that has made the "Rising Sun" stove polish and the "Sun Paste" stove polish so successful. The superior quality of the goods is largely responsible for the enormous demand. It may be interesting to the trade to learn that about 20 carloads are distributed annually through St. Louis alone.

Robert Greig & Co. have booked very large orders this season for the beautiful line of Christmas goods shown. Shipments are now being made by each steamer.

Enormous quantities of corrugated paper packing are used in the cases of the "Rising Sun" stove polish. The goods are packed in the neatest and most careful manner, and reach the store-keeper in the best possible condition.

A complete assortment of all kinds of Christmas goods are in store or to arrive with Lucas, Steele & Bristol. Their customers can rely on both quality and prices. "We cannot be undersold by any house in the trade," they write.

The Davidson & Hay, Ltd., have in stock a clear, bright, pure sugar syrup in pails and half-barrels, which they offer at a remarkably low figure. The large orders taken to arrive for the pails leave but a few of these, and buyers should order early before this line is cleared out.

"Yes," say Lucas, Steele & Bristol, "we believe teas are good property; we are holders ourselves, believing in the future. At same time we are 'free sellers.' Have all descriptions, including good assortment of Young Hysons, Indians and Ceylons. Our Japans at 17 to 18c. are away below what we can import to-day."

ONTARIO'S GOLD.

THERE was received at the head office of the Saw-Bill Lake Gold Mining Co. a shipment of ore taken from the 60-foot levels, where drifting is being done north and south of the shaft. The ore is exceedingly rich and strongly impregnated with coarse, free gold, and will assay up in the hundreds.

As the vein at different points along the surface assayed from $150 to $200 per ton, it is anticipated that even richer ore will be struck in the drifts than that which is now being taken out. The shaft is now down over 100 feet, and gets richer as depth is attained. A large force of miners are at work both drifting and sinking, and a number of new buildings have been erected to accommodate the increased staff during the winter.

Work is progressing favorably at Hawk Bay mine, a short distance from Saw-Bill, in which a number of the directors of Saw-Bill are largely interested. There is every indication from the present showing that as depth is gained the Hawk Bay property will be fully as rich if not richer than that of Saw-Bill. The veins of these properties are undoubtedly true fissures, and both in the case of Saw Bill and Hawk Bay the companies commenced working on ore that showed a handsome profit from the start. Very large dividends are expected, and it is confidently believed that shares in Saw-Bill mine will, in less than 12 months, be eagerly sought after at from $7 to $10 per share.

The average assays of the Hawk Bay mine (which are taken with extreme care by the expert) are over those of Saw-Bill mine, which latter ran on an average of $16 per ton on the surface. Although higher assays could have been secured from both these properties, an average of $15 or $16 shows such a large profit over and above the cost of working that a twenty-stamp mill, crushing from 40 to 50 tons of ore per day, would yield considerably over 100 per cent. per annum in premiums. Recent samples of ore taken from Hawk Bay locations have, it is stated, assayed from $29 to $150 per ton. An advantage claimed for the ore from this region is that it is almost altogether free milling, so much so that with the stamp mill process 80 to 90 per cent. of the gold contained may be taken off the amalgamating plates. There is no scarcity of water in this district, such as in Western Australia, where at the present time the Legislative Assembly is being asked by the Government to advance $12,500,000 to provide a water supply of five million gallons daily to the Coolgardie fields.—Hamilton Spectator.

THERE IS EXCELLENT VALUE IN

DUNN'S MUSTARDS

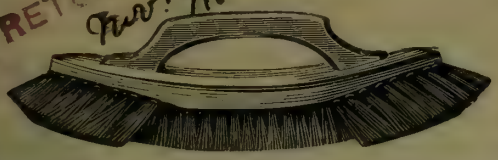
These goods are manufactured with the best machinery from selected seed, and our Pure Mustard is without exception the best on the market. Grocers will find it to their advantage to handle our goods, and a word to the wholesale traveller will bring them, or should you prefer to deal direct with us, shall be pleased to send prices.

W. G. DUNN & CO., - HAMILTON, ONT.

The London Brush Factory

Manufacture good lines of SCRUBS, SHOE and STOVE BRUSHES, also make a special line of English pattern SHOE SETS, put up in neat cases, suitable for the Xmas Trade.





Send for Illustrated Catalogue.

THOS. BRYAN - London.

The Strathroy Canning & Preserving Co., Ltd.

Strathroy, Ont.

Canners of first-class Fruits and Vegetables

. . BRANDS . .

"Middlesex"

"Pride of Canada"

"Ideal"

TRADE MARK

Can be obtained from wholesalers only. . . . . .

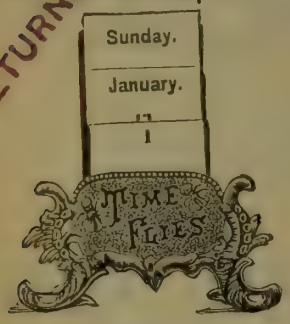
Packed by special process from selected garden-grown varieties.

The Strathroy Canning & P[illegible] Co., Ltd.

C. E. Jarvis & Co., Agents for British Colur[illegible] ROY, ONT.

NOVELTIES FOR GROCERS AND GENERAL MERCHANTS.

SCARCELY two months and the holiday season will be upon us. Between now and then most grocers and general merchants will be casting about for novelties suitable for that trade.



No. 755.

Porter, Teskey & Co., of Montreal, are strong this year in silver, celluloid and leather goods. Their increasing trade and the fine set of samples with which each of their eight travelers is equipped, testify to the ability and experience of this enterprising firm in obtaining and placing before the trade those goods which meet their requirements. Among their most striking lines are smokers' sets, match boxes, frames, trays and jewel boxes in silver.

A very taking novelty is the silver photo holder, No. 1480, gilt embossed, and prettily tied at the end with ribbons.


No. 551.

In jewel boxes, they have various new designs. No. 525 is a handsome one, to retail at 75c.; another taking design is their No. 551, which retails for 50 cents.

No. 755 is a silver calendar, to retail at 50c., and should be a seller.

There are novelties in celluloid coming out all the time, and this line promises to be much in demand. Porter, Teskey & Co. have made careful selections in celluloid goods, and we would mention their letter holders, reticules, handkerchief and glove boxes, etc., to retail at from 30c. to $100.

The new silver pincushions are particularly attractive, and retail at from 10 to 50c. We give two cuts, Nos. 1431 and 1435. No. 1445, an inkstand, is made in both silver and gold trimmings, to retail at $1. No. 9891 is a dressing case.

HOW TEA IS DRUNK IN JAPAN.

The tea drunk in respectable Japanese households, says a contributor to an East India journal, generally costs about 25c. per pound, while from 50c. to $1 will be paid for a better quality fit to set before an honored guest. The most expensive Uji tea costs $6 per pound. At the opposite end of the scale stands the so-called bancha, the tea of the lower classes, which sells at 5c. per pound, and is composed of chopped leaves, stalks and bits of wood taken from the trimmings of the tea plant; for this beverage is tea, after all, little as its flavor has in common with that of Bohea or Uji. Other tea-like infusions sometimes to be met with are Kosen, made by pouring hot water on a mixture of various fragrant substances, such as orange peel, the seeds of the xanthoxylon,


No. 525.


No. 1445.

etc.; Sakura-yu, an infusion of salted cherry blossom; Mugi-yu, an infusion of parched barley; Mame-cha, a similar preparation of beans. Fuku-ja, or "luck tea," is made of salted plums, sea weed and xanthoxylon seeds, and is partaken [illegible] household on the last night of the year. [illegible] must not be made with boiling wa[illegible] decoction; and the finer the water employed. The Japanese tea equipage actually includes a small open jug called the "water-cooler" (yu-zamashi), to which the hot water is, if necessary, transferred before being poured on the tea leaves. Even so, the first brew is often thrown away as too bitter to drink. The consequence of this is that Japanese servants, when they first come to an English house, always have to be taught how to treat Chinese or Indian tea, and generally begin by giving practical proof of their incredulity on the subject of the indispensable virtue of boiling water.


No. 9891.

ENGLISH OYSTERS.

The oyster season concerns a great many individuals. There are even those, says The Morning, who are cockneyfied enough to spell August "Aurgust" in order to satisfy conscience as to the "r" in the months during which the bivalves may be unconditionally consumed. According to reports from Whitstable, Colchester, and other centres of the oyster trade, the warm summer has had a most beneficial effect on the natives, and it is expected that this autumn they will be at least 6d a dozen cheaper than they were last year. But early frosts are the horror of the wholesale dealers, who make their contracts before there is a suspicion of sharp weather. Indeed, in view of the increasing demand, they are obliged to do so. The typhoid fever scare a year or two ago did the business much damage, but now the demand has revived, and is expected to be better than ever. It is not generally known that the Isle of Wight, in the Medina, and especially at the Newtown beds, between Cowes and Yarmouth, produces oysters which are "second to none."


No. 1435.

AUSTRALIAN ESSENCE OF LEMON.

At a recent exhibition of fruit products of the Mildura irrigation colonies, Victoria, held at Melbourne Town Hall, essence of lemon made from Victorian fruit was shown by one or two firms. Most of the essence, unlike the Sicilian, is prepared by distillation, the grating process being too expensive, except where labor is very cheap and the lemons can be had almost for nothing. In connection with the distillation of the oil a certain proportion of distilled water is obtained thoroughly saturated with the flavor of the lemon, and an opening is sought for the utilization of this by-product. Citric acid has also been made experimentally at Mildura, but that shown at Melbourne had not crystalized very transparently. Some is in process of manufacture at the present time, but to make a fair profit it would be necessary to charge double the present market price. Bergamot has not yet been produced. Some trees are growing and are more easily cultivated than any other of the citrus tribe.


No. 1431.


No. 1480.

"Non Plus Ultra"

KURMA

THE DAVIDSON & HAY, LTD.

Wholesale Grocers - - TORONTO

Your Winter Trade

will depend largely of course on the genuineness of the Buckwheat flavor. The whiteness of ours on Buckwheat Flour will assist you in making the first sale—the flavor will sell it a second time.

"Roller Process Buckwheat Flour."

Only the best selected grain is used—grain grown in a section that is famous for the flavor of its buckwheat. It is absolutely pure and never fails to make sweet, light, healthful cakes. . . . .

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. "BELL BRAND" Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

THE CANADIAN CANNED GOODS PACK.

AN important and interesting meeting of the Canadian Packers' Association was held in the Walker House, Toronto, on Wednesday last. President Ferguson presided. The meeting was the first that has been held since last spring, and was the most representative that has been held for some time, these factories being represented : Bay of Quinte Canning Co. (W. Boulter & Sons), Sydenham Canning Co., Strathroy Canning Co., Miller & Co. (Trenton), Simcoe Canning Co., A. C. Miller & Co. (Picton), Lakeport Preserving Co., Aylmer Canning Co., Lincoln Canning Co., Dunmore Canning Co., Port Hope Canning Co., Burford Canning Co., Garden City Preserving Co., Delhi Canning Co., and South Essex Preserving Co.

The special object of the meeting was to submit and consider statistics regarding the season's pack of vegetables and fruits. The figures presented covered the pack up to October 1, so there is yet another month's output to be taken into account before the season closes on all lines.

Although the pack of tomatoes, corn and peas is larger than it was a year ago, THE CANADIAN GROCER was informed by several packers that the statistical situation as revealed at the meeting was an agreeable surprise to them. "We are all going away much more satisfied than when we came," said one member of the association.

Although the pack of tomatoes is something like one-third larger than last year, it was shown by the figures adduced at the meeting that there was on October 1 something like 50 per cent. fewer goods in first hands than there was a year ago. The explanation advanced for this was that although Ontario has been a light purchaser, the Maritime Provinces and the Northwest have bought more freely than for years. In addition to this there have been some shipments to Great Britain, owing to the short pack in the United States people in the Motherland turning their attention to Canada. Only a few days ago the representative of an English house visited some of the factories, seeing what he could do. There have also been a few speculative shipments to South Africa. One packer present at the meeting offered to purchase the entire pack remaining in first hands, bidding a higher figure than that now ruling. Two others followed, but nothing was done. It was the opinion of those present that the situation in regard to tomatoes was the strongest in the canned goods list. It was shown that five packers were sold out in this line.

The pea pack, as everyone knows, was much larger than last year, but according to the statistics it was shown that stocks had become narrowed down to two holders.

The corn pack exceeded that of last year, and some of the packers spoken to regarding the matter were inclined to consider it the bear feature of the canned goods market, but others again declared that in their opinion there would be none too many at the end of the season.

The fruit pack was light all round, the remembrance of last season's influx of California canned and evaporated fruits having deterred the packers from putting up what they otherwise might or could have put up. Of strawberries it was averred there was not a case left in packers' hands. Pears are nearly all gone. On account of the large apple crop, the pack of apples is not large, and the idea seems to be to put them up principally with a view to the export trade. The pumpkin pack, it is claimed, is also on the small side. One packer explained that he had sold out the first lot he had put up, but he was now putting up a few more. One member of the association informed THE GROCER that the pack of peaches was practically in the hands of one packer, only about one hundred and fifty cases being distributed among the other packers.

These members were appointed to interview the Ministerial Tariff Commissioners : H. Malcolmson, Chatham ; Dr. King, Kingsville ; W. P. Innes, Simcoe ; W. A. Ferguson, Delhi ; Thos. Nihan, St. Catharines ; A. C. Miller, Picton ; H. J. Matthews, Lakeport.

The following factories were made members of the association : Sydenham Canning Co., Kingsville Canning Co., Port Hope Canning Co., Lincoln Canning Co., Burford Canning Co., Dunmore Canning Co.

It was announced that three factories had retired from business, namely, Ridgetown Canning Co., Phœnix Canning Co., Pure Food Canning Co., and that still another had practically done so.

GROCERY BICYCLE RACE.

The staff of the Davidson & Hay, Ltd., held their second annual handicap road race last Saturday afternoon on the Kingston road. The course was five miles with a turn, the starting point and the finish being a short distance east of the Norway Hill. The prize list was a substantial one, and included a handsome gold medal donated by Col. Davidson, for first prize, and a traveling bag from Mr. Hay. The other prizes were also good (even the "Dew of Drumtochty," says Fred. Dixon), although there were hardly enough to go round. There were thirteen entries and the race was as interesting to the spectators as the costumes were varied, which is saying a good deal.

The first six finished in the following dis—order : 1. Charlie Shields, 4 min.; 2. A. A. Paffard, 2 min.; 3. Albert Oakley, 2 min.; 4. F. H. Oulcott, scratch ; 5. H. H. McFadyen, 1½ min.; 6. Fred. Oakley, 1½ min.

The time 16 min. 9 seconds by F. H. Oulcott was very fair considering the gale blowing.

POTATO CHIPS FOR GROCERS.

Quite a trade is being established in Montreal for Marshall's potato chips. Grocers in the different cities should have one of Marshall's glass cases on their counters. They are furnished free. A cut showing the case will be found in our advertising columns. Our representative in the States enquired of several grocerymen who bought these chips. They said the largest sales were to private families, picnickers, campers, hunting parties, etc., and nearly all the free lunch saloons used them. One grocer said he had sold as many as three barrels in a week. Physicians recommend them for fleshy people, as in the process of evaporating and washing the starch is all removed. Mr. Marshall's sales in the New England states alone are five tons a month. The chips are sold in bulk or in ½ and 1-pound boxes, and will keep in any climate.

SMALL COHOE SALMON PACK.

The British Columbia Journal of the 20th inst. says : "The cohoe pack of salmon is very much smaller than was expected, and, after careful inquiry, it is believed that the pack on the Fraser River of this grade of fish will be somewhere in the neighborhood of 20,000 cases."

SEEDED CALIFORNIA MUSCATEL RAISINS.

Something unique in the way of raisins on the Canadian market is just being introduced by George Stanway & Co., of Toronto, It is seeded California loose muscatel raisins, put up in attractive one-pound cartoon paper boxes. The fruit is plump and delicious and should take well, as the cost, taking into account the time and waste saved, is not much more than that of the ordinary article, the waste of which is estimated at 30 per cent. George Stanway & Co. are the agents for Ontario.

The seasonable weather is creating a good demand for the Ireland National Food Co.'s self-rising buckwheat flour.



. . AGENCIES . .

NALBOROUGH & SONS

HARWICH, England
LEITH, Scotland

Sole Agents for

Great Britain, Holland and Belgium



Bauld, Gibson & Co., Halifax, N.S.
C. & E. MacMichael, St. John, N.B.
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Wm. Forbes, Ottawa.
A. D. Hossack, Vancouver.

HUDSON'S BAY CO., WINNIPEG and N.W.T.

A. F. MacLaren & Co. MANUFACTURERS **Toronto, Can.**

QUICKCURE

Every General Store Keeper

Throughout Canada should send in at least a trial order for . . .



"QUICKCURE"

After that we will not require to solicit his order. Every customer he sells to will recommend it, and it will help to build up his business. "Quickcure," the most phenomenal cure for pain that has ever come to the relief of the sufferer.

"Miraculous" is really the only word that properly expresses the wonderful action of "Quickcure" upon all pain that can be treated by outward application.

It is an Instantaneous Cure for Toothache, and is recommended by Physicians and Dentists of the highest repute. As a Surgical dressing it is of inestimable value. Its cleansing, healing and health restoring powers are almost beyond belief.

In skin diseases of every description "Quickcure" never fails to work a permanent cure. No other remedy is equal to "Quickcure" for Boils, Pimples, Carbuncles, Ulcers, Piles, Felons, Whitlows, Burns, Bruises, Cuts, etc.

Sold everywhere in white glass pots, with nickel cover. Three sizes, 25cts., 50cts. and $1.00. Has a handsome appearance on the shelf and gives the dealer a good profit.

MANUFACTURED BY . . .

THE QUICKCURE CO. LTD., QUEBEC

Mention This Paper. **A trial order is all we ask for**

QUICKCURE

Special Offer

OF

2,500 DEMIJOHNS LABRUYERE VINEGAR, 4 Imp. Gals.

This vinegar has to be delivered before NOVEMBER 15th. We will quote SPECIAL PRICES FOR IMMEDIATE DELIVERY.

We also offer the finest assortment of **Figs, Malaga Raisins** and **Tarragona Almonds.** Our prices for above are extremely low and deserve attention. Write for quotations.

LAPORTE, MARTIN & CIE.

MONTREAL.

Write . . . **I. M. MAYELL & CO.** For list of their **Baking Powder Specialties**

ART BAKING POWDER in 1-lb. tins, has the largest sale of any Baking Powder in Canada, and not a single complaint in years.

236 Bags Medium Pearl Tapioca

just arrived; selling at **Cost Price before the Late Advance**, and **Quality Guaranteed.**

P.S.—Graniteware sent out with our goods always guaranteed firsts. We do not handle seconds. . . .

LONDON, ONT.

A Choice Addition . . .

Something that is popular—that is selling rapidly—that is making grocers money—that is helping to more firmly establish our enviable reputation is

FARINOSA
(Registered)
BREAKFAST FOOD

PUT UP IN Handsome Packages Cases holding 24 pkgs.

A Delicious Healthful Nourishing Cereal Food

The name will sell the goods—the goods will sell on their merits—the combination is irresistible. Write for sample, with full particulars.

The Ireland National Food Co. Ltd. MILLERS AND MANUFACTURERS OF **Pure Cereal Food Products** OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominiou.

TORONTO, CAN.

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

We Handle SALT Exclusively



AND CAN SUPPLY IT AT ANY TIME
IN ANY QUANTITY
FOR ANY PURPOSE

VERRET, STEWART & CO.

IMPORTERS AND DEALERS IN SALT

..... MONTREAL.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

REGISTERED



Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

Potted and Devilled Ham, Chicken Turkey, Tongue, etc. Roast Beef

Roast Mutton Lunch Tongue Minced Collops Etc. Full list sent on application.

English Mince Meat

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

The Laing Packing & Provision Co., Montreal

The Hawk Bay Gold Mining Co., Ltd.

Being incorporated under the laws of Ontario. Capital, $150,000, divided into 150,000 shares, par value of $1 each.

Head Office: Hamilton, Canada. Mines at Hawk Bay, Seine River, Rainy River District, Ont.

PROVISIONAL DIRECTORS.

JOHN H. TILDEN, President Hamilton Blast Furnace Co.

F. C. BRUCE, of J. A. Bruce & Co, Wholesale Seed Merchants, Hamilton.

HUGH C. MACLEAN, Publisher, Toronto.

GEORGE T. MARKS, Mayor of Port Arthur.

H. N. KITTSON, Director Saw-Bill Lake Gold Mining Co., Hamilton.

H. A. WILEY, Vice-President Saw-Bill Lake Gold Mining Co., Port Arthur.

S. C. MEWBURN, Barrister, Hamilton.

H. C. BECKETT, Director Saw-Bill Lake Gold Mining Co., Hamilton.

F. S. WILEY, Managing Director Saw-Bill Lake Gold Mining Co., Port Arthur.

J. H. CHEWETT, B.A., C.E., in his report on Hawk Bay Location, says:

"As regards the vein, it is undoubtedly a true fissure of great continuity, being well defined upon the surface for fully 1,000 feet, varying in width from six inches to five feet, as far as was observable on the numerous out-crops, the average being over two feet. The vein extends across the full length of the location and can be safely estimated at 2,000 feet.

"In conclusion I have not the slightest hesitation in recommending you to at once proceed with the work of development. The property is well situated, and large returns may reasonably be anticipated."

A full staff of miners are at work, and with most satisfactory results. The vein in the shaft now being sunk is over four feet wide. The vein is undoubtedly a true fissure, and over 2,000 feet in length on the company's property. Very rich assays have been made. The ore for several hundred feet along the vein averages over $17 gold per ton. The cost of mining and milling is fully covered by $5 per ton; with a 20-stamp mill 40 to 50 tons of ore a day can be treated. These facts, taken in conjunction with the extremely low capitalization of this company, warrant the prediction of very large dividends. The capital is $150,000, in one-dollar shares. The dividend paying power of small capitalization is of the greatest importance to investors who look for large returns. The shares in this company are fully paid and non-assessable. Sold in lots of not less than 25 shares. Only a limited number will be sold. Write for prospectus.—**H. N. KITTSON, Provisional Sec.-Treas., Drawer 35, Hamilton.**

The Crystal Hall Decorating Works
and Importing House

W. J. REID CO.

Wholesale Importers of
CHINA, EARTHENWARE,
GLASSWARE, FANCY GOODS, ETC.

London, Ontario

Rec. Dec. 7/96



OUR STOCK IS NOW COMPLETE IN ALL LINES PERTAINING TO
A FIRST-CLASS IMPORTING HOUSE

OUR TRAVELLERS ARE ON THE ROAD WITH A FULL RANGE OF SAMPLES

AN IMMENSE ASSORTMENT OF

FANCY CHINA AND BRIC-A-BRAC FOR THE CHRISTMAS TRADE
NEW DESIGNS AND SHAPES IN PRINTED WARE
NEW PATTERNS IN DECORATED SEMI-PORCELAIN AND CHINA FROM OUR OWN WORKS

W. J. REID CO. *197 and 199 Dundas Street* *London, Ont.*

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

FURTHER improvement is to be noted this week in the demand for groceries. Being now well supplied with foreign dried fruits, the local market is particularly active in this line. Valencia raisins have further appreciated in the primary markets, and the price of all foreign dried fruits is stronger rather than otherwise. New Valencia shelled almonds and Grenoble walnuts have been received on the local market this week. There is a little better feeling in canned tomatoes than there was, in sympathy with the advance in the United States, and while the demand is also slightly better than it was, yet, generally speaking, the canned-goods trade is dull. Coffees are a little firmer. Syrups are not receiving much attention from either buyers or sellers. Sugars are steady and in fair demand for this time of the year. Increased activity is reported in teas.

CANNED GOODS—The advance in the United States has created a little more confidence in the canned tomato market in Canada, but business in all kinds of canned vegetables as well as tomatoes is still unsatisfactory, notwithstanding that during the past couple of weeks the demand has shown some improvement. No interest whatever appears to be taken in canned salmon. Canned meats are firm, there having been an advance of about 15 per cent. in the price of the Chicago product during the last couple of weeks. We quote best brands as follows: Tomatoes, 65 to 70c.; corn, 55c. for old and 60 to 65c. for new; peas, 60 to 65c. for ordinary; sifted select, 95c.; extra sifted, $1.35 to $1.45; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.90 to $2.20 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40; "Maple Leaf," $1.37½ to $1.40; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.20 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.65 to $2.70; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE—There has been an advance in the primary markets. Santos and Rio coffees are about ½c. per lb. dearer and Javas and East Indian growths are 2 to 3c. per lb. higher. We hear of some transactions locally during the past week in Rios at half cent per pound over previous sales. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS—There are a few dark syrups being offered by the refiners at 1½c., Montreal, and bright at 1⅞ to 2c. There are not many transactions, however. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES—Advices from New Orleans state that the movement is still light, and seems to be partly due to the advance in freight rates from that city. The market appears to be steady. We quote: New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR—The sugar market at the time of writing appears to be a little better than it was. In New York on Friday last the refiners were paying 3 1-16c. for raws, but on Monday 3⅛c. was the idea as to price. The New York Journal of Commerce remarked that "for raw sugars it begins to look as though business will be done shortly, and the trade is expecting the principal buyers to soon show themselves upon the market." London, according to latest cable advices to hand, was dull, with beet slightly easier. Locally there does not appear to be any change in the situation. Refiners, it is declared, will not shade prices. We know of one instance where a bid of 1-16c. below the regular quotation for a round lot was refused. There is a fair business doing for this time of the year. Wholesalers' quotations are: 3.95 to 4c. for granulated, and 3 to 3⅛c. for yellows.

SPICES—No specially new features have developed during the week. Business in seasonable spices has been fairly good. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE—The rice market is strong with prices higher in the producing countries. Locally there is no feature to note. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

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THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

"One Great Advantage"

"SALADA"

CEYLON TEA

has over other teas for the retailer, is that he can return what he has in stock at any time. Anyone can do this, from the Atlantic to the Pacific, and we shall pay him his money back if he finds "Salada" not giving better satisfaction than any tea he has ever handled.

P. C. LARKIN & CO.

WHOLESALE AGENTS

25 Front St. East, TORONTO
and 318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
MONTREAL : Board of Trade Building.
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.
VICTORIA : La Patourel & Co.

NUTS—New season's Valencia shelled almonds and Grenoble walnuts arrived on the Toronto market this week, and a good demand is being experienced for them at 22c. for the former and 12½c. for the latter. We quote as follows : Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.; chestnuts, $3 to $3.25 per bushel in small lots, with larger quantities being shaded; hickory nuts, $1.75 to $2 per bushel.

TEAS—The tea market continues to be in a healthy condition. There is a good demand for low-grade Indian and Ceylon teas, and teas of this kind, with prices proper, have found a ready sale. A good demand has also been experienced for medium Ceylon teas of fine flavor. Trade in both China blacks and Ceylons is quiet. The wholesale trade reports a good demand for teas of all kinds, particularly Young Hysons and Ceylons of medium grade. Ruling prices on the Toronto market to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS—Valencia raisins have further appreciated in the primary market, and a cable on Saturday last to one Toronto broker quoted selected fruit 3s. higher. The demand for Valencia raisins is active. We quote : Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6½c.; layers, 6¾c. The firmness is still being maintained in the currant market, and in some lines local wholesalers have advanced their prices during the week. We still quote as follows : Provincials, 4¼ to 4⅜c. in bbls.; fine Filiatras, in bbls., 4⅜ to 4½c. ; do., half-bbls., 4⅜ to 4½c.; ditto, half-cases, 5 to 5¼c.; Patras, 4¾ to 5c. in bbls., 4⅞ to 5⅛c. in half-bbls. and 4⅞ to 5½c. in cases ; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c. New season's Turkish prunes are expected on the market this week. Shipments of California loose muscatels reached the Toronto market this week, and they are beginning to go out in fair quantities. Prices in the primary market have further advanced, the total gain from lowest point being about 1c. per lb. Local wholesalers quote 3-crown at 6½c. and 4-crown at 7⅜ to 7½c. Further shipments of figs are on the market this week and the demand is good. We quote : 14 oz., 10c.; 10 lb., 12½ to 14c.; 18 lb., 12½ to 14c.; 28 lb., 12½ to 16c.; taps, 4 to 4¼c.; natural, 4½c. The market for Sultana raisins remains strong. Some superior bright goods, "Shield" brand, have been consigned to this market during the past week, but in general the fruit arriving is not first-class owing to damage by rain. Prices range all the way from 7½ to 10½c.

Malaga raisins are quiet and unchanged. We quote this fruit as follows: London layers, $2.20 ; black baskets, $2.75 ; blue baskets, $3.25 ; choice clusters, $3.25 ; Dehesas, $3.75.

GREEN FRUIT—Oranges are still in good demand, although prices are a little lower. In lemons the market is a little firmer. Owing to the scarcity prices are likely to be much higher during the next month or six weeks. Shipments en route are light. Bananas are not in very good demand. Grapes are still coming in. The demand for sweet potatoes is being well maintained. A few pears of late variety are still coming forward. We quote: Oranges—Jamaicas, fancy, $3.50 to $4 per box ; barrels, $6 to $7. Lemons—Verdelli, $2 to $3.50 ; Maoris and Sorrentos, $6 to $6.50 per box ; Malagas, $7.50 to $8 per half-chest ; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl. ; apples, $1 to $1.25 for good packed stock ; pears, 30 to 40c. per basket and $2.50 to $3.50 per barrel for ordinary ; grapes, Concords, 1¼ to 1¾c. per lb.; Niagaras and Rogers, 1½ to 2c.; onions, 60 to 70c. per 80 lb. bag for Danvers and $1 per crate for Spanish ; Cape Cod cranberries, $5.50 to $6.50 per bbl., Canadian cranberries, $5 to $6 per bbl.; quinces, 25 to 35c. per basket, and $2.50 to $2.75 per barrel; bananas, $1.25 to $1.50 per bunch.

BUTTER—The conditions are much about the same as a week ago, the large quantities of medium and low-grade butter coming forward preventing the market from making any improvement. The demand is light. We quote : Dairy butter—Tubs, 12 to 13c. for good to choice ; low grade to medium, 7 to 9c.; pails and

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . **MONTREAL**

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . .

140 Princess St. Market Square **WINNIPEG**

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

MANUFACTURERS AND IMPORTERS

If you have goods to offer

The

WINNIPEG

Wholesale Trade

Write me with samples and prices. 14 years experience.

E. NICHOLSON

124 Princess St., WINNIPEG
Successor to
W. F. HENDERSON & CO

Wholesale Commission Merchants. Established 1882.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET **TORONTO**

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheeps' Casings

AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC.

Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

SOMETHING FRESH

FIGS

ELEMES IN BOXES
NATURALS IN BOXES
COMMADRES IN TAPS

MALAGA
MAIORI
VERDELLI

LEMONS

Fancy Jamaica Oranges
Fancy Cape Cod Cranberries
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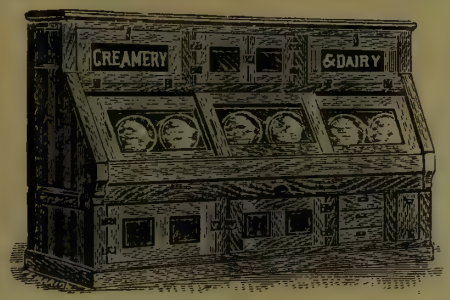
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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

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Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

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RICE RICE RICE

Imperial Polished Royal **PATNA**

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All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—Nearly all early makes are sold up and the result is that everybody has got expensive cheese on hand which they cannot afford to sell under 11c. The demand is good. We quote: August make, 10½c.; September, 11c.

COUNTRY PRODUCE.—Beans—There is not much doing, and the idea as to price is much about the same as a week ago, namely, 90 to 95c. per bushel for choice. Dried apples—Large quantities are coming forward, more, in fact, than dealers can handle. There is a fair export demand, but at prices which are almost ruinous. The quality is still very poor, and eight or nine carloads of rejected Canadian fruit are lying in New York. The idea as to price is 2½c. per lb. f.o.b. Evaporated apples — A few orders have been booked for future delivery, but, in general, business is dull. Prices are weak, and 3¾ to 4c. appears to be about the idea as to price. Eggs—There are not many eggs selling, due in part, doubtless, to the inferior quality that is on the market. We quote: Fresh gathered, 15c.; cold storage, 13 to 14c.; pickled, 13c. Honey—Quiet and unchanged. We quote: Strained, 7c. in 60-lb. tins, and 7½ to 8c. in 10-lb. tins; comb, $1.50 to $1.75 per dozen. Potatoes—There is no change, the market still being dull and weak. Carloads on track are quoted at 30c. per bag, and small lots out of store at 40c. delivered. Poultry—Receipts fair and demand moderate: Chickens are quoted at 25 to 40c. per pair, and dressed stock at 30 to 45c.; turkeys are 7 to 8c. per lb.; geese, 5 to 6c. per lb., and ducks, 40 to 60c. per pair.

PROVISIONS AND DRESSED HOGS—The demand has been fairly well maintained, and the near prospect of the closing of navigation has induced a good deal of provisions to go forward. Deliveries of dressed hogs are fairly liberal, but packers claim that prices are too high for liberal buying. We hear of carload lots being taken at $5.15, and sales of butchers' hogs at $5.25. Dry salted meats—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c. Smoked meats—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above. Lard—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c. Barrel pork—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS—The fish trade is still quiet, but oysters are going out fairly well. We quote: White fish, 7½c.; trout, 6½c.; haddies, 7½ to 8c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $2.50 to $2.75 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at $1.25 for standards, and $1.65 for New York counts.

SEEDS—Alsike is quiet and the range in values is wide, some low grades not being worth more than $2.50 to $3 per bush.; some extra choice brings $5.50 to $5.75. Samples of red clover are now being shown, the quality of which is also wide, bringing at present from $4.50 to $5.50 per bush.

SALT—Trade continues to pick up and prices are unchanged. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN—Deliveries have increased during the week and quotations on the street are higher than they were a week ago. We quote: White wheat, 83½c.; red, 81 to 82c.; goose, 59c.; oats, 26 to 27½c. peas, 49 to 50c.

FLOUR—Buyers and sellers are apart and business is at a standstill with quotations 25c. per barrel lower than a week ago. We quote in carloads on track, Toronto: Manitoba patents, $4.80; Manitoba strong bakers', $4.40; Ontario patents, $4.25 to $4.75. Straight roller is about $4, Toronto freights.

BREAKFAST FOODS—The demand for oatmeal is brisk, and prices are firm at quotations. We quote: Standard oatmeal and rolled oats, $3.20 to $3.30 in bags and $3.30 to $3.40 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.40; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

BALED HAY—The free deliveries are causing an easier feeling in prices. We quote: $10.50 to $11 for No. 1, and $9.50 for No. 2.

PETROLEUM—Trade is good and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Flour is 25c. per barrel cheaper.

Lemons are firmer and oranges easier.

California loose muscatel raisins are on the market this week.

There has been a further advance in the price of Valencia raisins.

The Cohoe salmon pack is said to be much smaller than expected.

Coffees are from ½ to 3c. per lb. higher in the various primary markets.

Shipments of new season's Valencia shelled almonds and Grenoble walnuts are on the Toronto market this week.

A letter from Smyrna states that the exports of new crop Sultana raisins to England to September 30 amounted to 383,000 boxes, against 573,045 boxes for the same period in 1895.

QUEBEC MARKETS.

MONTREAL, Oct. 29, 1896.

GROCERIES.

THE absorbing interest of the week has been the activity and excitement in almost all kinds of dried fruit, in which advances are the rule all down the line. This is notably the case in both Valencia and California raisins, which, despite the radical gains they have made, are still pointing higher. A result of this has been a decided anxiety on the part of local importers to place orders, but to do so they have had to consent to sharp advances in price. In tea, also, strength is the rule, and the market is bare of low grades, and values have advanced fully 2c. per pound during

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to ***CUT, COLOR*** and ***CONDITION.*** Requirements are ***LARGE QUARTER-CUT FRUIT, BRIGHT COLOR*** and ***DRY. DISCOURAGE*** all ***SMALL-SLICED*** and ***CHIPPY*** stock. ***POSITIVELY REJECT*** everything ***DARK, BURNT*** or ***WET.***

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit ***LARGE*** (in quarters) than ***SMALL,*** and as easy drying ***BRIGHT*** as ***DARK,*** it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for ***CANADIAN DRIED APPLES.***

46 Front St East, TORONTO W. B. BAYLEY & CO.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Consignments Stored in Bond

And shipped, when sold, to proper addresses Specially convenient for consignments partly sold in transit.

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SUGAR MILL WANTED

Second-hand. Write at once giving particulars and price wanted. Address

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SOME PEOPLE do not know a stencil from a side of beef. Stencils are not to be eaten, but for branding boxes, barrels, bags, printing addresses, etc., they are hard to beat.

We make the best stencils in the country, at reasonable prices. Send for Catalogue.

THE HAMILTON STAMP & STENCIL WORKS
HAMILTON, ONT.

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE
COCOA-NIB EXTRACT.

A light refreshing beverage. ¼ lb Tins. 6 lb. Boxes

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Made under Government Supervision. Absolutely pure.

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BACKS AND ROLLS

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FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Sausages

of finest quality.
Fresh every day.

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Trimmed or not trimmed.
Supplied by express.

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It Has No Equal
BROCK'S BIRD SEED



We know it because
The Wholesaler sells more. The Retailer sells more.
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It pays to handle such goods.
NICHOLSON & BROCK - TORONTO

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We can sell your .....
PRODUCE
to advantage Prompt and careful attention given to consignments.

A TRIAL SHIPMENT SOLICITED.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

PURE LARD

TUBS PAILS

"MAPLE LEAF BRAND"

D. GUNN, BROS. & CO.
TORONTO.

Goods in Season

FINNAN HADDIES
OYSTERS
JAMAICA ORANGES
CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS

Hugh Walker & Son
GUELPH, ONT.

the week. Other lines are steady, with the single exception of sugar, which continues unsettled and weak, refiners having consented to concession since last report, and booked orders for delivery as late as January at the decline.

SUGAR—The sugar market seems to have no bottom, for there has been more cutting by the refiners since last report. Business, despite the inducements offered, does not expand, for buyers will not stock up ahead. In a round way sales have been made of large lots at 3 13-16 for granulated f.o.b. at the refinery and it is considered probable that even this figure has been shaded in some cases. Naturally, this unsettled feeling has its effect on jobbers' prices, and though 4c. is the nominal idea for granulated it has been shaded in several instances. We quote 3⅞ to 4c. for granulated and 2⅞ to 3½c. for yellows, as to grade. The position of raw continues much the same. It was thought a week ago that beet had touched bottom, but since then it has gone lower, though more recent cables have reported a distinctly improved feeling.

SYRUPS—The situation in syrups is unchanged, business being very quiet. Stocks are not heavy, but holders are disposed to make concession to effect a turnover when the same is possible. Prices are unchanged, at a range of 1½ to 2¾c. per lb. as to quality.

MOLASSES—Business in molasses has been of a limited character, and this market has developed no change since last week. Values are pretty low at present, and are not expected to go any lower. We quote: Barbadoes, 30c. in a jobbing way, and Porto Rico, 30 to 31c. These prices would be shaded in the case of a round lot.

RICE—Foreign advices on rice are firm, but there is no change locally. Demand is fair and prices well maintained. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES—Enquiry for spices is improving every week, business being fairly active at this writing and spot prices steadily held. Abroad, as already noted, pepper is held very firm. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE — The coffee market continues quiet, though some purchasing in a large way by jobbers is noted. Maracaibo has commanded 16½ to 17c. on this account, and Santos, 16 to 17c. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 16½ to 19c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS—The tea market has maintained the activity noted last week, the brisk demand for medium and low-grade Japans almost clearing the market of this description of stock, while values have advanced fully 2c. per pound since last week. Green teas are firm here and abroad, in fact, cables generally on all sorts are firm with an upward tendency. We quote: Young Hysons, 10 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT—The excitement and strength in Valencia raisins noted last week continues, and, in consequence of firmer advices abroad, prices have been marked up all round, while orders for future delivery, as specially noted elsewhere, have been placed at an advance of 2s. Jobbing prices here, as a result of this strength, have been marked up ¼ to ½c. per pound, as follows: Ordinary off-stalk, 5 to 5¼c.; fine do, 5½ to 5¾c.; selected, 6 to 6¼c., and layers, 6¾ to 7c. The advancing tendency of California raisins also continues, and prices show another rise this week. In fact, bids of 7¾c. were made by local jobbers here for 4-crown, and refused by the agents, who demanded 8c. Values are fully ½c. higher, as follows: 2-crown, 6 to 6½c.; 3-crown, 7 to 7½c.; and 4-crown 8 to 8½c. A few small lots of Sultana raisins have arrived and are offered by jobbers at 7¾ to 12c., as to grade.

Business has been done in Malaga clusters and layers for forward delivery by the direct steamer at a lower cost than is possible via Liverpool. These fruits when they arrive can be jobbed out at a range of $1.50 to $4. The strength in currants is maintained and higher prices are being asked this week for Patras and Vostizzas, which are ¼ to ½c. up, while other discriptions are firmly held. We quote as follows: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c. Fine provincials are worth about ⅛ of a cent a pound more; Patras, 5½ to 6c., and Vostizzas, 6¾ to 8c. There has been no quotable change in spot prices for prunes, but values are firmly held all round. We quote: French, 5 to 6c.; Austrian, 6 to 6½c., and California, 10 to 11c. The advance noted last week in evaporated California fruit is more than maintained. Bids of 12c. have been refused by agents for apricots and we quote 13 to 15c., while no peaches are obtainable under 9½ to 10c. Figs are steady, jobbing out this week at 12 to 15c., and bag stock at 6 to 6½c.

NUTS—There has been no change in nuts. We quote pecans firm at 12c. Tarragona almonds, 11 to 12c.; filberts, 8 to 10c.; shelled walnuts, 18 to 21c.; shelled almonds, 18 to 20c.; peanuts, 6 to 8c., and shelled do., 8 to 10c.

CANNED GOODS—There is moderate enquiry for canned goods and values generally are unchanged. We quote as follows: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT—There have been few changes in green fruit. We quote: Oranges, $5 to $5.50; lemons, $3; bananas, 50c. to $1; pears, 30 to 40c. basket, and $2 to $2.50 per keg; grapes, 14 to 17c., and California Tokays, $1.75 to $2 per keg. Sweet potatoes are now arriving and are selling well at $2 to $2.25.

APPLES—The apple market was quiet and under increasing receipts values are easier. Business was done this week in seconds at 85c. to $1, and firsts $1.15 to $1.50, for winter fruit. No fall fruit is on the market now. Cables to-day from Liverpool say: Market opened with a stronger demand, and prices made a slight advance on our last quotations. Receipts continue to land in bad condition, generally. The outlook for good, sound fruit is favorable.

FISH—No improvement has been noted during the week in the demand for fish, on account of the continued unfavorable weather, and, with the exception of pickled herrings, trade in all lines has been light. In fresh fish, haddock continues very scarce, and prices in consequence have advanced ½c. to 1c. per lb. Several carloads of pickled herrings have arrived during the week, and sales, in a jobbing way, have been made at $5 per barrel, and at

McLAREN'S
is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.

G.F.& J.GALT PACKERS OF THE 42 SCOTT ST TORONTO. CELEBRATED BLUE RIBBON TEAS

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea." in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

La Fayettes Cigarettes Are up-to-date Give them a trial 5 cents

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The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

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COMPRESSED YEAST

The most successful and best Leaven known to the world. Retails at 2c. a cake, giving big profit to retailer.

Quick seller. Has no equal. Delivered fresh every day from the Factory.

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Toronto	**Ont.**	Cobourg	"
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Paris	"	Ingersoll	"
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Picton	"	Owen Sound	"
Tilsonburg	"	Port Hope	"
Trenton	"	Sarnia	"
Barrie	"	St. Catharines	"
Belleville	"	**St John**	**N. B.**
Brantford	"	Chatham	"
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Telephone 1204. Every grocer keeps it. Everybody uses it. Correspondence solicited.

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

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Confederation Life Association . . .

Head Office: TORONTO.

$2.75 to $3 per half-barrel. The arrivals of green cod have also been considerable, and No. 1 are selling at $4 to $4.25 per barrel. At present the market is completely bare of B. C. pickled salmon, but two or three carloads are expected by the beginning of next month, and sales to arrive have been made at $11.50 to $12 per barrel and $6 for half-barrels. No. 2 small Labrador salmon are selling at $12 per barrel, and No. 1 at $16.50 per tierce. Mackerel are moving very slow at $12 per barrel for No. 2, and $17.50 for No. 1. Smoked fish continues in fair supply, and haddies are now more plentiful, but prices are unchanged at 6½ to 7½c. per lb. Kippered herrings are selling at $1.50 per box, Yarmouth bloaters at $1 per box, and new smoked herrings at 11c. per box. The stock of dried codfish is small, as is also the demand, at $4 per 100 lbs. Pollock are unchanged at $2.20 per case of 100 lbs.; skinless cod at $5.25 per case; boneless cod, 5½ to 6c. per lb., and fish 3c. The feature in fresh fish continues to be the scarcity of haddock, and prices in consequence have advanced ½c. to 1c. per lb. to 5 to 6c. Some pan-frozen stock arrived during the week, which is an unusual occurrence for this season of the year, and sales of this stock have been made at 4½c. per lb. B. C. salmon are plentiful at 10 to 11c. per lb., and pickerel at 7c. per lb. Owing to the long stormy spell in the east, shell oysters of a desirable quality are scarce in this market. Ordinary P.E.I. stock are selling at $2.50 to $3.50 per barrel, Buctouche hand-picked at $4.50, and Miramichi at $2.75 to $3.

COUNTRY PRODUCE—Eggs—There is no change in the egg market, which is quoted 18c. for fresh laid, and 13½ to 14c. for choice candled. Beans—Without movement at 70 to 75c. in car lots and 80 to 90c. in a small way. Hops—A few small lots are moving on the basis of 6 to 7c. Honey—There is no change in honey, prices ruling at 10 to 12c. in the comb and 8 to 9c. extracted. Potatoes—Desirable quality is not plentiful, and is held firm at 35 to 40c., but inferior stock is plentiful all the way down to 30c. Dried apples—Show no change from 3 to 3½c., while evaporated are nominal at 5½ to 6c. Baled hay—Meets a moderate enquiry, and is steady at $9.50 to $10 for No. 1, and $8.25 to $8.50 for No. 2.

HIDES—The hide market continues firm at the advance. Dealers paid 7, 6 and 5c. for the three grades this week, and are asking 1c. advance on that basis.

ASHES—This market continues quiet with receipts rather light. We quote: First pots, $3.50 to $3.55; seconds, $3.05 to $3.10, and pearls, $4.45 per 100 lbs.

PROVISIONS—With receipts of new pack, pork holders are more anxious sellers of old pack. Offers were made this week at $10, and only a few lots could be sold at the price. They were taken by Quebec buyers. New pack is held at 11 to 12c. We quote: Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

FLOUR, MEAL AND FEED—The flour market is not as buoyant as it was a week ago, and though no declines have taken place buyers are more indifferent. We quote: Winter wheat, $5 to $5.15; spring wheat, patents, $4.90 to $5.05; straight roller, $4.50 to $4.75; straight roller, bags, $2.40; Manitoba strong bakers', $4.50 to $4.75. Oatmeal has been marked up since last report, but enquiry is not active at the advance. We quote: Standard, bbls., $3.40; granulated, bbls., $3.50; rolled oats, bbls., $3.40; rolled oats, per bag, $1.65. The demand for feed continues fair and the market is moderately active and steady. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $16.

CHEESE AND BUTTER—The cheese market has exhibited an easier feeling since last report. The chief item this week was the lower prices accepted for 3,500 boxes or so, Quebec make, offered. They sold at a range of 9¾ to 9⅞c., which is a decline of ⅛ to ¼c. on last week's range. Aside from this there was little doing on spot, and it may be said, at the same time, that these boat sales are no reliable criterion on which to figure the possible price for finest Ontario fall cheese. It is unquestionable, however, that they reflect a market of decidedly less buoyancy. The butter market was quiet, and finest is as firmly held as ever. In fact, it is understood that 19½c. was refused to-day, 20c. being asked, but it is doubtful if exporters would concede the latter price. Enquiry from lower ports for dairy butter is being experienced. A lot of 100 tubs western dairy was put through to-day at 13c.

MONTREAL NOTES.

Malaga raisins for forward delivery by direct steamer were offered this week for considerably less money than the early shipments cost via Liverpool.

A few small lots of Sultana raisins have been received this week. They are held steady.

Sugar refiners have offered granulated for delivery as late as January at 3¾ to 3 13-16c.

Low-grade Japan and black teas have advanced fully 2c. per pound in the past eight or ten days.

Considerable import orders for Young Hyson teas for prompt shipment have been placed in England by importers here.

Offers for Valencia raisins were refused this week and importers had to consent to 2s. advance before their orders were accepted.

California raisins have been marked up ¼ to ½c. in a jobbing way on spot, and a similar advance is also asked for Valencia raisins.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 29, 1896.

BUSINESS during the week has shown increased activity, and many report business much better than a year ago. Another feature that produces a much better tone in business is that on many lines a fair and in some a large profit is being made. Also in lumber and water freights, which tend to influence the general feeling here, the changes are for the better. Sugar has continued to drop during the week. If the duty be deducted, it never was offered as low here. Quite a large quantity has been bought to arrive. Pickled fish have had a large movement during the week, some large quantities going to Quebec and Ontario. Carleton is a very busy place at present, owing to the very large number of men working night and day to complete the wharves and warehouses for the large export business expected this winter. St. John has freely spent her money that Canada should have a winter port in a satisfactory condition to handle her large and rapidly growing trade. It is for the other parts of the Dominion to see that she is supported in her effort by having their exports and imports via St. John.

OIL—There continues the large demand spoken of last week. Locally prices in burning oils were rather easier, but it did not result from any decline in the market and is not likely to have any lasting effect. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT—The market has taken up the full quantity which has been offered, as it had been bare, and some fifteen hundred sacks coarse are sold out of a cargo daily expected. Where possible importers sell at ship's side, as expense of handling is large. The ex-ship price is, therefore, made low. Demand for fine is rather easier. The large sale of Canadian fine, particularly boxes, has very much affected the sale of the Liverpool factory filled. We quote: Coarse, 50c., factory-filled, 90c. to $1; 5-lb. bags in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz.; Canadian fine, $1.

CANNED GOODS—While some continue to sell at about cost, many dealers are holding their goods firmer, particularly tomatoes, peaches and strawberries. Of the last two, strawberries are quite scarce and there is quite an enquiry for peaches. Both pears and tomatoes are firmer. Holders of lobsters are very firm. Large quantities from the provinces are being shipped to England. While on the whole salmon are held firm, some low quotations are heard. There are a number of cars still to arrive. New oysters are offered. In pineapple, the grated is being more freely sold than the sliced, as the can contains much more and the quality is usually better. We quote: Corn, 65 to 70c.; peas, 70 to 75c.; tomatoes, 70 to 75c.; gallon apples, $1.85 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb. tins, $2.40 to $2.50; 1-lb. tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapples, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz.; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.; strawberries, $1.90 to $2.

GREEN FRUIT—While large quantities of apples are moving it is chiefly fall fruit. Prices are rather better than they were, but

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HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

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Are nice goods inside and outside. You should have them on your shelves.

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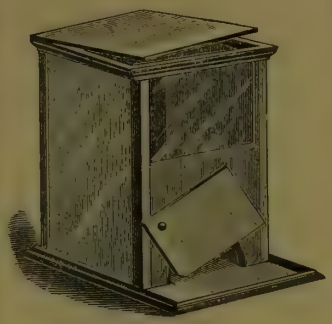
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As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

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MY FRIEND

When thou art in the market for seed, remember that Cottams is the best, and as a bird food 2½ times the value of any other seed. The demand for **COTTAMS BIRD SEED** is so great, it will pay thee well to handle it. Carefully manufactured virtually under 6 patents, covering the most valuable and most recent discoveries for birds, it will make thee and thy customers, as well as their birds, sing for joy. All wholesalers.



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CERTAINLY IT DOES. I take no chances. The quality is of the very best. The New York Condensed Milk Co. is a very responsible concern and guarantees the

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CONDENSED MILK to its customers. Besides, it is no trouble to sell. The majority call for it, and won't take any other brand. If I don't keep it my customers will get it elsewhere. Smaller profit! No, I guess not; have tried both ways and found that it pays to sell only the "BEST." It has been demonstrated to my satisfaction that the GAIL BORDEN EAGLE BRAND HAS NO EQUAL.

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still low. The few hard apples arriving also sell low and there is not expected to be much change. The low prices make people very careful about quality. Poor apples will not sell. Lemons are quoted rather easier. Oranges still have a limited sale, as have bananas. California grapes are now selling freely. They and Malagas are taking the place of the Canadian. The most of the pears to hand are Nova Scotia ; the sale is about over. American quinces are being received and find good demand. We quote : Lemons, $5 to $6 ; bananas, $1 to $2 ; apples, $1 to $1.50 , California grapes, $1.50 to $2 ; grapes, Canadian, 30 to 40c. ; grapes, keg, $5 to $6 ; crab apples, 90c. per bbl. ; oranges, $5 per bbl.; cranberries, $4 to $6 per bbl.; pears, $4 to $5 per bbl.; sweet potatoes, $2.50 to $2.75.

DRIED FRUIT—New goods continue to come in slowly. In figs a large quantity have arrived and quality is good. They were sold very freely, and dealers are waiting for further shipments. Quantity of Valencia raisins to hand is very small. Prices continue to advance. California loose muscatels are up another quarter on the Coast; first shipments will be here soon. Those who bought at lowest prices will make a nice profit. Malaga London layers are the grade chiefly bought. Few of the California were ordered owing to the others being lower. The date market seems in odd shape. While our merchants have bought, some of the largest English houses have not yet quoted. There are very few new evaporated apples here as there is no demand, even at the low price. Onions are in good supply, and the trade has increased much in the last few years. By some French prunes are not thought as good as the plums. It would seem the real prunes and the Imperial plums are the same, while that which is sometimes called prunes are more widely known outside of France as plums and are a second grade of prunes. Peels begin to move more freely. We quote : Valencias, 5½ to 6c.; layers, 6 to 6½c.; California L.M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25 ; currants, cases, 4½ to 5½c.; bbls., 4 to 4¼c.; cartoons, cleaned, 7 to 7½c.; bulk, cleaned, 6 to 7c.; prunes, boxes, 5 to 6c.; dates, 4½c.; dried apples, 4c.; evaporated apples, 5½ to 6c.; onions, $1.90 to $2 per bbl.; cocoanuts, $4 to $4.50 per 100 ; figs, 11 to 15c.; Sultana raisins, 6½ to 7c.; citron, 17 to 18c.; lemon, 11 to 12c.; orange, 12 to 13c.

DAIRY PRODUCE.—Cheese are quoted higher, while stock here is light. Our dealers advance their offers very slowly. It would seem as if they were unwise, as everything points to higher prices. Butter is slow again, and while good brings a fair price, if quality is at all off it is very hard to move. In a wholesale way very little creamery is being handled. Eggs hold the advance of last week and have a good demand. We quote : Dairy butter, 16 to 18c.; new creamery, rolls, 20 to 22c.; do., tubs, 18 to 20c. Eggs are steady at 15 to 16c. Cheese, 10 to 10½c.

SUGAR—Prices are again lower, but the low figures do not seem to make general demand very active. Wholesale dealers have, however, bought freely this week at prices said to be (after deducting ½c. duty) the lowest ever known. There is, however, no great hope of any advance yet. We quote : Granulated, 4 to 4⅛c.; yellows, 3 to 3⅛c.

MOLASSES—The demand continues light. The imports this year have been between five and six thousand casks, which is larger than usual. The first arrivals were more largely sold to country dealers than usual, which makes present demand quiet. New Orleans continues to have better movement, and a very nice syrup is shown at fair figures. We quote : Barbadoes, 27 to 28c.; Porto Rico, 29 to 32c.; New Orleans, bbls., 26 to 30c. ; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Sales are good and full values maintained, particularly in pickled fish. Some Barrington are offered this week, and the price seems low for the quality, compared with other grades. Several lots of pickled herring for Montreal from Nova Scotia have passed through here this week. The shipments of smoked haddies have also been large. They go by express. We quote : Large cod, $3.25 to $3.50 ; medium, $2.75 to $3 ; pollock, $1.20 to $1.35 ; bay herring, $1.50 to $1.60 per half-bbl.; smoked, 7½ to 8c.; shad, half-bbl., $5.50 to $6 ; boneless, 2½ to 8c.; Canso herring, $4 to $4.50 per bbl.; Quoddy herring, $2.75 ; Barrington, $3.25 per bbl.

PROVISIONS—While there is some movement, it cannot be called active. Pork is still moving upward slowly, while beef is low, though rather firmer. In lard there is a better feeling, and prices have advanced. There is quite a quantity of old still held. In hams and rolls, outside of those locally cured, there is little moving. We quote : Clear pork, $14 to $14.50 ; mess, $13 to $13.50 ; plate beef, $11.50 to $12.50 ; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8½ to 9c.; compound, 7 to 7½c.

FLOUR, FEED AND MEAL—The advance in flour has continued during the week ; this time it has been greater in Ontario brands. Stocks bought for here are large, and were bought at right prices, so our merchants are making a good profit. While it is thought advance may not be much greater the market looks firm. In oatmeal the advance for the week is perhaps even more noticed, as our market had not followed the millers' prices as promptly as in flour. Cornmeal is still at the advance of last week, and but for local competition would be still higher. Oats continue to advance, owing to bad weather on P.E. Island. Shippers have found difficulty in moving oats, which has curtailed the sale, which was quite free, as they were under Ontario prices. Beans, much to the satisfaction of the holders of large stocks here, continue to work up slowly. Advance so far is about 25c. per bushel from lowest point. Barley and split peas have had more enquiry during the week and a number of orders have been placed at very low figures. Feed is still quiet. Buckwheat meal comes in freely, but shows light sales.

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Six GOLD Medals VINEGAR
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Enamelled Measures
In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.
Government Stamped
Superior to Measures made of Tin, Wood or Copper
Easily cleaned and will not Rust or Corrode .....
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BOECKH'S
BRUSHES AND BROOMS
The leading goods and handled by the leading trade of the Dominion
Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.
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CHAS. BOECKH & SONS,
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New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

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Our Reputation

For always manufacturing and selling the best goods makes the sale of

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canned goods easy and safe. They never fail in quality.

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If you don't already handle them let us send you a trial order of

Pickled Onions
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CURRANTS (Cleaned or uncleaned) { Filiatras, "Campos", Vostizzas

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New Filberts

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Choice Oblong Naples
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The largest and finest flavored Filberts on the market.

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Exhaust and Weaken

The business man should keep on hand a **16 oz. bottle of Johnston's Fluid Beef,** which can be prepared for use in a minute with hot water heated over gas or spirit lamp.

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PUDDING FOR THIRTY.

One package of **Instantaneous Tapioca** will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

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Walnuts . .

GRENOBLE, in bales.
MARBOT, in bags.
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Now in store.

PERKINS, INCE & CO.

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Just Look

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NEW FRUITS

Now in store.

T. KINNEAR & CO.

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The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

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Made from Finest and Best Fruit

Always on top

For twenty-five years we have been engaged in the manufacture of Improved Cocoanut in Canada, and our goods have always given satisfaction. That is why

SCHEPP'S Improved COCOANUT

is in such big demand now. It has stood the test of time and retains its popularity.

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As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

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Beginning next week our travellers will be showing samples of our new stock of spices for Fall and Xmas trade.

SPECIALLY GOOD
SPECIALLY MILLED
SPECIALLY CHEAP

P.S.—Ask for Samples.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

We quote: Manitoba flour, $5.50 to $5.60; best Ontario, $4.50 to $4.90; medium, $4.45 to $4.60; oatmeal, $3 to $3.50; cornmeal, $1.95 to $2; middlings, carlots, in bulk, $14 to $15; bran, do. do., $13 to $14; hand picked beans, $1; prime, 10c.; oats, 31 to 35c.; hay, $12 to $13; barley, $3; round peas, $1.15; split peas, $3.20 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.25 to $1.50.

ST. JOHN NOTES.

J. Hunter White is agent for New Brunswick for Pepsin cream cheese.

Thos. Gorman received this week some extra new smoked herring.

Two large cargoes of oats are loading at P. E. Island. One for Barbadoes and one for Trinidad.

A cargo of 3,187 bbls. of potatoes was shipped to Havana by W. H. Chase & Co., of Fort Williams, N. S., this week.

Four thousand sheep have so far been shipped from P. E. Island this fall. Five carloads for Boston were forwarded one day this week.

Smith & Tilton say that while they have to push many of their lines, Colman's mustard has no competitor. Their sales are larger than ever.

James Patterson received a consignment of very fine Barrington pickled herring this week, which he offers low in barrels and half-barrels.

The first steamer of the Beaver Line leaving Liverpool for St. John will be the Lake Huron on the 21st November. She will sail from St. John on December 9. Ontario parties should note these dates.

Burning oil dropped 1¼c. a gallon in the local market this week. There is a combination price among the dealers which was broken by one house, and the others took the above action to try to bring the refractory one to terms.

It is said, with the opportunity to ship Gravenstein apples to England in cold storage steamer, the extra profit to the shipper would be $1 per bbl. The crop this year is 100,000 bbls. Total amount of apples for export this year from Nova Scotia is 400,000 bbls., eight times what it was five years ago.

As a result of the meeting of the Maritime Board of Trade, the freight on oats and potatoes from P. E. Island to St. John has been reduced 30 per cent.

HALIFAX TRADE GOSSIP.

OUR merchants usually buy a lot of fish from Newfoundland. This season has been an exceptional one in that respect. Not because Halifax did not want the fish, but because Newfoundland wanted more than their value. The fish had to come from somewhere, because some of our merchants were unable to fill orders. Gaspe supplied the deficit. One firm alone, N. & M. Smith, bought over $50,000 worth of fish in Gaspe, some of which is being landed here now. The Newfoundlanders have since come down in the price, but they have lost this market for this season. The Gaspe fish look well.

Large quantities of potatoes are being shipped to the West Indies from Colchester County.

Trade in green fruits is fairly good, but not buoyant. Apples are a drug on the market, selling all the way from 75c. to $2 per bbl. Only soft, fall fruit is being received. Ontario grapes are still arriving in good condition and sell at from 30 to 40c. per 10-lb. basket. There are a few Jamaica oranges on the market but the trade is limited. They are quoted at $7 per bbl., repacked. Californias and Floridas will be along in a few days. Lemons are plentiful enough for the demand, which is very limited. They are quoted at from $4 to $5 per box. Cranberries are plentiful, and sell at from $4 to $7 per bbl., the latter figure being for extra fancy Cape Cod stock.

There is nothing doing in dried fruits, as the market is about bare. New figs are overdue. The direct fruit steamer will not be along for another week.

Canned goods are slow and hardly asked for.

The sugar market is dull and featureless. Refinery quotations are: Granulated, 3⅞c.; circle C, 2⅞c.; extra circle C, 3c. The

RETURNED June 29/97



Broom and Cordage Works

WELFORD BROS.

MANUFACTURERS OF

Brooms and Whisks, Leather, Web and Rope Halters, Rope Cattle Ties, Cordage and Twines

LONDON

RETURNED 28/6/97



refinery quotations same date last year were: Granulated, 4¼c.; circle C, 3c.; extra circle C, 3⅛c.

Breadstuffs are firm at the advance with a fair volume of business. The amount of business done at Halifax is not what would be generally supposed on account of its situation, indeed, a few years ago any one merchant would have done more than all the dealers are now doing. This is accounted for from the fact that travelers for the large milling firms have cut the ground up. The firm of De Long & Seaman, Boston, have virtually full charge of the Bay of Fundy trade and the western Atlantic coast as far east as Lunenburg. They employ a good many vessels carrying cargoes of lumber, etc., to Boston and utilize them to bring home return cargoes. Our merchants carry very small stocks, mostly selling to arrive. Quotations are: "Ogilvie's" or "Five Roses," $5.20; Ontario made Manitobas, in wood, $4.75 to $4.90; Manitoba shipments in sacks, $4.40 to $4.60; Ontario and Manitobas mixed, for patents, $4.40 to $4.70; 80 per cent. patents, $4.50 to $4.65; 90 p.c. patents, $4.35 to $4.50; low grades, $3.75 to $4; oatmeal and rolled oats, $3.25; cornmeal, $1.95 to $2; middlings, per ton, $15.50 to $16; shorts, $15 to $16.50; bran, per ton, $15 to $15.50; white oats, per bushel, in sacks, 30c.; cottonseed meal, per ton, $22 to $23; oilcake meal, per ton, $22 to $23; hay, per ton, $11 to $11.50; split peas, $3.15; pot barley, $3.50; white beans, per bush., 95c.

The number of vessels in port with Prince Edward Island produce is not large, probably aggregating 8,000 bushels of potatoes and 6,000 bushels of oats. Island potatoes are of good quality and sell at from 28 to 30 cents per bushel, ex vessel. Oats bring the same figures. Turnips sell at 20 cents per bushel.

Lard is moving on this market, being quoted at 9½c.

Eggs are still advancing and not very plentiful, Island stocks being slow in arriving. The jobbing quotation for good stocks is 16c.

Cheese is going up and is now quoted at 11c.

Butter is also stiffer and in good demand. Tub creamery is quoted at 20c.; prints, 21c., with a further advance expected, and dairy 16 to 18c.

A good business is being done in fishstuffs. Alewives are very firm at present, and the prospects are for a further advance. They are quoted at $3.25 ex vessel. There are no salmon obtainable here. The Newfoundland market is also reported bare. The present quotations are $17.50 for 1's and $15.50 for 2's. Fat herrings are in good demand, there not being quite sufficient offering to fill local orders. Bank and bay cured codfish, if anything, are stronger in tone, owing doubtless to the scarcity on account of exceedingly bad curing weather. We look for a good advance in the near future if arrivals are not larger. Newfoundland hard cured cod are very scarce and none reported on the way. There were ten vessels last season to one this from that locality. Quotations are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50 large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.55; haddock $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1.25; Labrador, No. 1, $5; do., No. 2, $3.50; No. 1, large, fat shore, $3.25 to $4; alewives, $3.25; mackerel, No. 3, large, $8 to $8.50; No. 3, fat, $10; No. 2, fat, $11.50; No. 1, fat, $13; salmon, No. 1, $17; No. 2, $14; No. 3, $12.

The death occurred in this city on Monday of J. B. Black, of the produce and commission firm of Black & Flynn. He was in his 34th year.

BUSINESS CHANGES.

Business Troubles.—J. Bradley & Co., general merchants, Caledon East, have assigned. —— A. E. Adams, general merchant, Carleton, and Campbell & Craig, grocers, etc., Niagara Falls, have assigned.——J. N. Mack, general merchant, Millvillage, N.S., suspended payment.——J. W. Dickie, general merchant, Gagetown, is asking for an extension of time.——Hart Bros. & Co., general merchants, Castleton, have assigned.——A. Guimont, general merchant, St. Francois, has assigned voluntarily. ——O. M. O'Donnel, general merchant, St. Giles, Que., has assigned.——P. A. Scovil, grocer, St. John, N.B., is away.——A. Leggatt, general merchant, Rainham Centre, has assigned.—— James Ireland, cheese factory, Beachville, has assigned.——De-

HOLD YOUR TRADE

BY SELLING THESE FAMOUS BRANDS:

El Padre Needles The only 10-cent Cigar

Varsity Cigar The best 5-cent Cigar in the Market

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

gruchy, Racine & Co., canned goods factory, Laprairie, Que., have assigned.——Mercier & Co., general store, St. Michael, has assigned.

COMPROMISES, ETC.—N. Richardson, grocer, Cornwall, is offering to compromise at 20c. on the dollar, cash.——Frank Taylor, fruits, Ottawa, is offering to compromise at 20c. on the dollar.——J. Jacobson & Co., pedlars' supplies, St. John, N. B., is offering to compromise at 40c. on the dollar.

CHANGES.—John Whalen is starting a grocery store at Chatham. ——Mrs. M. A. Breden, grocer, Odessa, is selling off and removing. ——H. Hennesy, grocer, Trenton, has sold out to John Shannon.——J. C. Bell is starting a general store at Wagram.——Geo. Emmerton, grocer, Ripley, has been succeeded by A. W. Miller. ——E. L. Park, groceries and crockery, Hagersville, is removing to Jarvis.——E. Desmarais, general merchant, Pike Creek, has been succeeded by W. Belanger.——A. E. Bryson, fish, Montreal, has been succeeded by Kenwood & Bryson.——S. Desy & Co. is the name of a new grocery firm in Montreal.——A. Parent has started a grocery store in Quebec.——R. Rusk, grocer, Deseronto, has sold out to L. E. Morden.——McClung & Son, general merchants, Newcastle, are giving up business.——F. Allan, grocer, Montreal, is retiring from business.——Poirier & Ethier have opened a grocery store in Montreal.——James Wilson has opened a grocery store in Montreal.——Lewis Major, grocer, Sackville, N.S., has registered consent for his wife, Anne Major, to do business in her own name.——P. Martin & Co., general merchants, Enterprise, have been succeeded by M. E. Murphy. —— Wm. Fitzpatrick, grocer, Gananoque, has sold out.——Campbell & Wadsworth, general merchants, Havergal, are giving up business. ——T. Ross & Sons, general store and cheese factory, Hawkesbury, are opening a butter factory in Lachute.——E. Noice, general merchant, Minden, has sold out to Young & Soward.——J. E. Hudon, general merchant, St. Paul de Chester, Que., has started a general store in that place.——Stone & Co., pork packers, etc., Calgary, are applying for incorporation.—— H. B. Hollonquist, general merchant, Oxbow, N.W.T., is reported to have been succeeded by Granby & Granby.——D. J. Taylor, grocer, Winnipeg, has sold out to Irish & Cleveland. —— Mary E. Wigle, grocer and baker, Essex, is to be succeeded by Brown & Wilcox on November 1.——Lockhart & Neilson have opened a general store at Smith's Falls.

SALES MADE AND PENDING.—Stock of W. J. Allan, grocer, Hamilton, has been sold.——Stock of the estate of Bounsall & Peters, general merchants, Blenheim, has been sold.——Stock of the late E. G. Granger, general merchant, Wheatley, is advertised for sale.——Stock of the Schneiver Grocery Co., Westmount, Que., has been sold.——Gross & Co., grocers, Moncton, N.B., are selling out.——Real estate of the estate of M. Courtemanche, general merchant, Penetanguishene, is to be sold by auction Nov. 10.—— Stock of V. Warren, general merchant, Pointe-a-Pic, Que., has been sold at 60c. on the dollar.——Stock of H. Gagnon, general merchant, St. Felicite, Que., has been sold at 60c. on the dollar.—— Assets of W. Allard, grocer, St. Henri de Montreal, are to be sold by auction 3rd prox. ——A. Doyon, general store and hotel, Tring Junction, is advertising hotel business for sale——W. B. Sweet, general merchant, Inkerman, is advertising business for sale.—— Gertrude Barclay, wife of J. E. Render, has been registered proprietress of the Canadian Biscuit Co., Montreal.

PARTNERSHIPS, ETC.—J. A. Potts, general merchant, Belmont, has admitted Mr. Holden as partner.——A. Lamarre and P. Brouillet have registered a partnership in Montreal to carry on business in Montreal as grocers under the style of A. Lamarre & Cie.——M. L. Hislop and F. Marchaud have registered a partnership in Montreal to carry on business as grocers in St. John's, Que., under the style of Hislop & Marchaud.——McLeod & Brewer, grocers, North Sydney, N.S., have dissolved, and each will carry on business in his own name.

DEATHS.—W. J. Robinson, grocer, Consecon.——Isaie Gingras, general merchant, St. Appolinaire, Que.



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.

Favorites

With the best trade :

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS, BUCKWHEAT, BISCUIT, GRAHAM AND BREAD FLOURS.

All ready for use.

A child can cook with them. No salt or baking powder needed : only a little sweet milk. Full directions for making all kinds of delicacies with each package. Place your order for them early.

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . **MONTREAL**

T. KINNEAR & CO.,
49 Front St. East, TORONTO.
THE HUDSON BAY CO., WINNIPEG.
LUMSDEN BROS., HAMILTON.
G. FOSTER & SONS, BRANTFORD.

CURRENT MARKET QUOTATIONS

Toronto, Oct. 29. 1896.

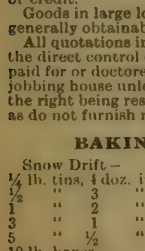
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0

Ocean Wave—

No. 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
lb., ½ " " "	5 75
lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25

Russet Paste. (3 doz. in box)	per gross
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85

Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15

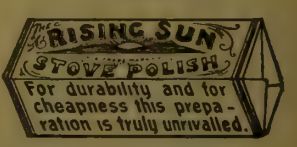
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz. per gr.

Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
per	
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 7

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BIRD SEEDS

BART. COFTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6. 3 strings	2 60
" 5, 3 strings	2 45

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 35	1 45
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 40	1 60
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 70
Lobster, talls	2 10	2 30
" flats	2 65	2 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 38
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 20	$1 30
" " " 2 "			2 30	2 50
Comp Corn Beef 4-lb. cans			....	....
" " " 6 "			7 75	8 25
" " " 14 "			15 00	16 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 45
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

THE "DIAMOND"
OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**



BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . .

One Tablet makes an excellent Cup of Cocoa.

ALL LEADING GROCERS KEEP IT.

Pays Well...



An automatic selling machine to sell **Adams' Tutti Frutti.** For full particulars apply Globe Automatic Selling Co., 63 Yonge St., Toronto, Ont.

Looks Well

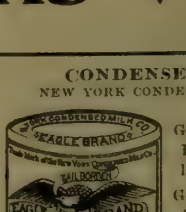
Cocoa—		
Homeopathic, ¼'s, 8 and 14 lbs..		0 30
Pearl, ½ " " " ..		0 25
London Pearl, 12 and 18 " ..		0 22
Rock " " " " ..		0 30
Bulk, in boxes		0 18
	per doz.	
Royal Cocoa Essence, packages		1 40
Cocoa— EPPS'.	per lb.	
Case of 11 lbs. each		0 35
Smaller quantities		0 37½
FRY'S.		
(A. P. Tippet & Co., Agents.)		
Chocolate—	per lb	
Caraccas, ¼'s, 6-lb. boxes		0 42
Vanilla, ¼'s		0 42
"Gold Medal" Sweet, 6 lb. bxs..		0 29
Pure, unsweetened, ½'s, 6 lb. bxs.		0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.		0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.		0 24
Cocoa—	per doz	
Concentrated, ¼'s, 1 doz. in box..		2 40
" ½'s, " ..		....
" 1 lbs. " ..		....
Homeopathic, ¼'s, 14 lb. boxes ..		0 33
" ½ lbs. 12 lb. boxes.		33
JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma per lb.		0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, ½ lb. tins, per doz..		$3 75
Cocoa Essence, ½ lb. tins, per doz..		2 25
Soluble Cocoa, No. 1 bulk, per lb		0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb		0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 35
WALTER BAKER & CO.'S		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each..		0 42
Baker's Vanilla in boxes, 12 lbs. each.		0 50
Caraccas Sweet, in boxes, 6 lbs. each.		0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net		4 20
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.		0 25
Grocers' Style, in boxes, 6 lbs. each..		0 25
Eight cakes to the lb., in bxs, 6 lbs. e.		0 25
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb....		0 50
Breakfast Cocoas—		
In bxs, and 12 lbs. each, ½ lb., tins.		0 49

COFFEE.

Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO



per doz.

Gail Borden Eagle, 4 doz. 1-lb. cans per case 2 50

Gold Seal Brand 4 doz. 1-lb. can per case 2 00



Borden's Peerless Evaporated Cream

Family size, 4 doz. in case.. 1 75

Hotel size, quarts, 2 doz. in case

Half-gallons 1 doz. in case

Gallons, ½ doz. in case

Quality thoroughly guaranteed.

MINCE MEAT . .

We are making an exceedingly fine article of old English (formula) Mince Meat, put up in 7, 14 and 28 pound pails. It will pay you to handle the " Bull's Head " brand.

The Toronto Biscuit & Confectionery Co.

A. W. Porte. **7 FRONT STREET EAST, TORONTO.** **S. R. Parsons.**

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles.....gross	12 00
Ketchup, Screw Top..... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼ 0 04⅜
" ½ bbls	0 04¼ 0 04⅜
" Filiatras, bbls	0 04⅜ 0 04½
" ½ bbls	0 04⅜ 0 04½
" Patras, bbls	0 04⅞ 0 05
" ½ bbls	0 04⅞ 0 05
" cases	0 04⅞ 0 05½
" Vostizzas, cases	0 06½ 0 08
Dates, Persian, boxes	0 05½
Figs—Eleme, 14 oz	0 10
" " 10 lb	0 12½ 0 14
" " 18 lb	0 12½ 0 14
" " 28 lb	0 12½ 0 16
" taps	0 04 0 04¼
" natural, boxes	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 05¼ 0 05½
" Fine, off stalk	0 05¾ 0 06
" Selected	0 06¼ 0 06½
" Layers	0 06¾ 0 07
" Sultanas	0 07½ 0 10½
" Cal. Loose Muscatels 50 lb. boxes	0 06½ 0 07½
" Malaga—	per box.
" London Layers	2 20
" Black Baskets	2 75
" Blue Baskets	3 25
" Choice Clusters	3 25
" Dehesa Clusters	3 75
Lemons—Maoris and Sorrentos	6 00 6 50
" Verdellis	2 00 2 50
" Malagas, ½ chests	7 50 8 00
Oranges—Jamaicas	3 50 4 00
" " per bbl	6 00 7 00
DOMESTIC.	
Apples, dried, per lb	0 03 0 04
" evaporated	0 05 0 06

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
1 " " Red, "	90 95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 42 0 43
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 45 0 46
Boiled, "	0 48 0 49
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00
WHISKIES—DEWAR'S SCOTCH. (J. M. Douglas & Co., Montreal, Agents.)	
Cases—Special .. qts., 1 doz., case	9 00 9 75
Ext. Special " "	9 25 9 75
Special Liqueur " "	12 00 12 75
Ex. Special Liq. " "	16 50
Ex. Special jorums " "	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, "	4 75
J. & R. M'LEA, MONTREAL.	
Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur, 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.) per gross.	per gross.
Pony size	$7 50
Small Med.	7 50
Medium	10 80
Large	12 00
Spoon	18 00
Beer Mug	16 20
Tumbler	11 50
Cream Jug	21 00
Sugar Bowl	22 00
Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 08
	(12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	per lb.
Granulated	3 95 0 04
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05½
" in 50 lb. boxes	0 05½ 0 05⅝
Extra Ground, bbls. Icing	0 05⅜ 0 05½
Powdered, bbls	0 05½ 0 05¼
Very bright refined	0 03⅝
Bright Yellow	0 03¾ 0 03½
Dark Yellow	3 00 3.25
Demerara	3 75 5 25

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 28	0 31
Medium	0 33	0 36

Always in Season . . .

And always safe and reliable. No starch is purer or better than

BRANTFORD STARCH

Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" " 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c....	0 20



Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c	0 44
Brown Label, ½ lbs. retailed at 26c....	0 21

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

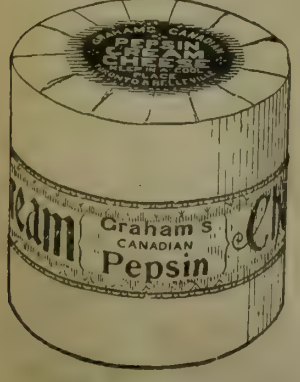
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00



When once eaten the consumer will have no other

GRAHAM'S CELEBRATED CANADIAN PEPSIN CREAM CHEESE

The Richest, Creamiest, Most Delicious Cheese ever offered to the public.

It is peptonized in the manufacture, which makes it a treat for Dyspeptics It is the only Pepsin Cream Cheese on the market, and imparts no unpleasantness after eaten. It is Pure, Rich and Tasty. For Luncheon, Pic-nic Parties, etc., it has no equal. The manufacturer is the oldest and most reliable expert cheese maker in Canada. . . . . .

Price per Package, 12 cents

Manufactured at 519 King St. West, TORONTO, and BELLEVILLE, ONT.

R. J. GRAHAM - - PROPRIETOR

Canned Goods Season 1896-7

Full assortment of all lines now in stock, including the

AYLMER CANNING CO.'S

FINE GOODS

"Canada First" Brand

TOMATOES, CORN
PEAS, BEANS
AND FRUITS

CHICKEN
TURKEY, DUCK
LUNCH TONGUE

ALSO THEIR

CANNED MEATS

AND

PIG'S FEET

Quality of above brand always reliable.

ON SALE AT THE FOLLOWING WHOLESALE GROCERS:

H. P. Eckardt & Co.
Perkins, Ince & Co.
John Sloan & Co.
The Davidson & Hay Ltd.
The Eby, Blain Co. Ltd.

TORONTO

DO YOU MAKE MONEY ON

Malaga Raisins?

If not, you ought to, and you can by buying only, and insisting on getting only, the brand—

W. C. BEVAN & CO.

Five years ago this firm came into the Canadian market with fruit packed for the **RETAILERS' REQUIREMENTS** (not with the face of the box looking pretty by packing loose raisins among the layers to show an even face but) with fruit packed in **CLUSTERS,** which can be lifted out singly and without breaking, thus avoiding loss.

Did the trade appreciate this? The answer is to be found by asking another question: Where are the brands that held the Canadian market up to the advent of "Bevan"? Their very name is forgotten, and they are followed by a few cheap imitators who have tried to pack raisins to "look like Bevan's," and, even as far as they dare, adopted brands to sound like his. The brands of Clusters packed by **W. C. BEVAN & CO., Malaga,** are—

Connoiseur Clusters
Royal Buckingham Clusters
Extra Dessert Clusters
Imperial Russian Clusters
Royal Excelsior
Windsor Clusters

"GRAHAM'S BEST ROLLED OATS."

If there is one thing a consumer can be excused for being fastidious about it is his porridge food. Grocers and general merchants should, therefore, be careful that they handle nothing but breakfast foods whose quality can be relied upon. In another page will be found an announcement regarding "Graham's Best Rolled Oats," which the trade should consider. Mr. Graham, the maker of this brand of oatmeal, has just fitted out his mills at Uxbridge with improved machinery of the latest design, and consequently is turning out a modern and first-class breakfast food.

A NEW FIRM FOR SHELBURNE.

Ritchie & Rowland is the name of a new firm that has just opened a general store in Shelburne, Ont. They are bright, pushing young men, and should succeed. Mr. Ritchie is a son of Mr. R. W. Ritchie, one of the Eby, Blain Co.'s veteran travelers, and, like his father, has also carried the "grip" for the same firm. Mr. Rowland is also a trained business man.

TIMEKEEPING BY FLOWERS.

Gardeners should know that it is quite possible to so arrange flowers in a garden that all the purposes of a clock will be answered, says Pearson's Weekly. In the time of Pliny forty-six flowers were known to open and shut at certain hours of the day, and this number has since been largely increased. For instance, a bed of common dandelions would show when it was 5.30 o'clock in the morning and 8.30 o'clock at night respectively, for these flowers open and shut at the times named, frequently to the minute. The common hawkweed opens at 8 o'clock in the morning and may be depended upon to close within a few minutes of 2 in the afternoon. The yellow goat's beard shuts at 12 o'clock noon, absolutely to the minute, sidereal time. The sow thistle opens at 5 a.m. and closes at 11.12 a.m. The white lily opens at 7 a.m. and closes at 5 p.m.

QUICK SHIPPERS.

For years past the firm of Lucas, Steele & Bristol have given their personal care to prompt shipment of orders. To-day they are known all over the country as "the quick shippers." Orders received even by afternoon mail are sent out same day. Their phones, 447 and 1258, are always at customers' disposal.

PERSONAL MENTION.

Mr. T. O. Leonard, of Detroit, representing Kingsford Oswego starch, was in Toronto on business this week.

Mr. Chas. A. Wenino, who recently sold out his business in Sarnia, is paying Toronto a visit.

Hoover & Son, Toronto Junction, have added a grocery to their flour and feed store.

The eccentric John Randolph once sprang from his seat in the House of Representatives, and exclaimed in his piercing voice, "Mr. Speaker, I have found it." And then, in the stillness which followed this strange outburst, he added, "I have found the Philosopher's Stone: it is Pay as you go."

A bankrupt merchant, returning home one night, said to his noble wife, "My dear, I am ruined; everything we have is in the hands of the sheriff." After a few moments of silence the wife looked into his face and asked, "Will the sheriff sell you?" "Oh, no." "Will the sheriff sell me?" "Oh, no." "Then do not say we have lost everything. All that is most valuable remains to us—manhood, womanhood, childhood. We have lost but the results of our skill and industry. We can make another fortune if our hearts and hands are left us."



It is really true that

Keen's Mustard

Has over One Hundred and Fifty-Four years' reputation.

No mistake in handling "KEEN'S"

SOUTHWELL'S

name is a guarantee of exceptional quality

Southwell's Marmalade and
Southwell's New Season's Fruit Jams

are favorably received everywhere.



Cadbury's Cocoa Essence . .
is Pure Cocoa only.

Cadbury's Mexican Chocolate
is a High-Grade Chocolate.

NELSON'S BRILLIANT GELATINE

Frank Magor & Co. *Agents for above goods* *16 St. John Street* **Montreal**

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



Finds Favor Everywhere

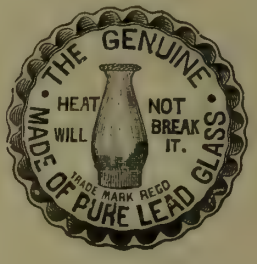
THE "GENUINE"



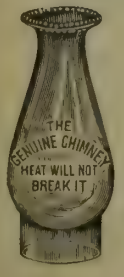
is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



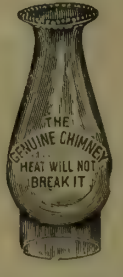
HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



COWANS, KENT & CO., - TORONTO

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

East India Pickles

PERFECT GOODS in
PERFECT STYLE

They are ***TRADE WINNERS***



The most appetizing and delicious PICKLE ever prepared.

PRESERVED with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indies.

PUT UP in full size pint bottles with glass stoppers, also in half pint bottles with large stoppers so the pickles can be served with a spoon.

Large Size 1 Dozen, and
Small Size 2 Dozen
in a case.

For Sale by All Wholesalers.



GOOD SELLERS GOOD PROFIT

A. E. RICHARDS & CO.

Canadian Agents . . .
HAMILTON

THE E.B.EDDY Co LTD.

Daily Output 28,000,000

MATCHES : :

These familiar brands :
"Telegraph,"
"Telephone,"
"Tiger,"
"Parlor,"
are known throughout Canada.
Wax Matches,
Safety Matches.
Keep them in stock.

The E. B. EDDY CO., Hull, Can.

Daily Output 800 Articles

INDURATED FIBREWARE

Life-long wear.
Pails, Tubs, Basins,
and vessels of all kinds.
A most necessary ware of which we are the sole manufacturers.
Send for our new illustrated price list.

The E. B. EDDY CO., Hull, Can.

Daily Output of Paper 45 Tons

WRAPPING PAPERS

In Brown Wrapping,
Tea,
Manilla,
Drug.
Reams or rolls ;
Printed or plain ;
Fine fibre, long and strong :
The cheapest for the money.

The E. B. EDDY CO., Hull, Can.

Daily Output 500,000

PAPER BAGS

From ¼-pound to 50-pound sizes.
Direct from paper mills.
Machine-made ; finished with mechanical accuracy.
Compare them ; test them.

The E. B. EDDY CO., Hull, Can.

HULL CANADA

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, NOVEMBER 6, 1896. No. 45

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

PEEK FREAN & Co's BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate of Soda



TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



The Superior Quality of Lazenby's Solidified Jellies can always be relied upon as unsurpassed.



The most delicious Sauce you can buy is

"Stower's Peptonized Lime Fruit Sauce"

Buy

Fry's

Chocolates And Cocoas

BEST VALUE FOR THE MONEY

GENUINE MACARONI
Bears this Name.

P. Codou

Only Finest Quality
Manufactured.

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. *London, Ont.*

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS
HAVE COME TO **STAY**

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME Eastern Agents MONTREAL

---Before the first Ontario railway was built,

---Before the first ocean steamer arrived,

---Before postage stamps were used in Canada,

---When £. s. d. was Canadian Currency,

E. B. Eddy's Matches

Were known throughout Canada,

as they are now,

as the best matches made.

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto



Finds Favor Everywhere



A Word or Two

. . ABOUT BAKING POWDER

Do you sell a powder under your own label? If so, does it fill the bill? Is your trade increasing? Are your customers well pleased? Baking Powder is a specialty with us. We can make money for you if we have a chance. Under your own label we can supply a powder of guaranteed quality. You work up a trade distinctly your own, and reap a direct and handsome profit.

Apart from the "Special Label," we have the old and reliable "Diamond," "Yellow Seal," in tumblers, jelly jars and sealers---every one a profit maker.

W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**

Paradise

Brand

Selected Currants



High in Quality. Low in Price.

The wise merchant buys the best procurable value, which, in currants, is *"PARADISE"*

◆ ◆ ◆ ◆

W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, NOVEMBER 6, 1896 ($2.00 per Year) No. 45

DROPS FROM THE EDITOR'S PEN.

When business is not business it is ruin.

—

Whoever has industry possesses a winning card.

—

Money dammed up by the father often drowns the son.

—

A clean store may not attract flies, but it does customers.

—

Have a name for good goods and keep it before the public.

—

Looking on the dark side beclouds one's chances of success.

—

Give your clerks their due as well as your customers their weight.

—

That which is bargain in name is often deceitful above all things.

—

Honesty is the best policy for the merchant as well as the clerk.

—

Buy with confidence and judgment and sell with profit and honesty.

—

What a man shall reap in business depends upon what he shall sow.

—

Persistency is the wedge which opens up to its possessor the way of success.

—

When values are hardening the heart of the mercantile man begins to soften.

—

It is better to aim high in life, even if your shot does fall short of the mark.

—

Push and industry, spiced with confidence, is the best remedy for trade depression.

—

Many a man has failed in business because he failed to select the right business.

—

If a man's goodness does not expand with the swelling of his bank account the gold which he is acquiring is making him poorer rather than richer in that which is to be desired above all things else.

—

When a merchant knows his business it does not take the people long to know him.

—

It does not matter whether the rot be dry or wet, it will kill business as well as a tree.

—

A pleasant smile is worth from five hundred to a thousand dollars to any merchant.

—

If you cannot do what you want to do, grapple with that next to it which you can do.

—

Ambition has ruined many a man; but without ambition all men would be nonentities.

—

Be enthusiastic in your business or you will never inspire people to come to your store.

—

Have regard to the children, and there need not be much concern about the parents.

—

The better you learn your business the less likely are you to learn about the evils of adversity.

—

The business man who cannot make two ends meet will eventually have to meet his creditors.

—

If a merchant would have his clerks respect him he should respect the rights of his customers.

—

Not until the day comes when a loafer is an article of commerce should he be tolerated in the store.

—

It is not so much what he takes in as what he digests that makes a man strong in business practice.

—

It is well to have a store that will attract; but a merchant should not rely on the store alone to bring customers, but he should send out in the highways and byways and bring them in.

—

Temper largely determines a man's possibility for success in life as well as a sword blade's utility.

—

If you lose a customer go out and try to find the cause, even if you cannot get the customer back.

—

A man that assumes airs is usually full of wind and empty of everything else that is worth possessing.

—

Buy what you require, but do not buy that which someone wants to sell you but for which you have no use.

—

You do not add anything to the goodness of your own name by trying to give disrepute to the "other fellow."

—

The clerk who gets into the kernel of his business will get the kernel of trade when he is in business for himself.

—

The hardest things that can be said against a competitor are too soft and weak to be used as business building material.

—

A young man may lose minutes and hours by being obliging, but it is not in dollars or in other people's esteem that he will be any the poorer.

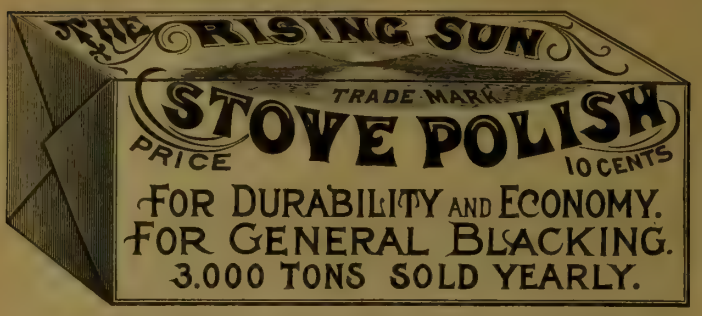
—

Like seed, the better an advertisement is the more fruitful will it be. A poor advertisement cannot be expected to produce good results.

—

What we are all hoping for is that the golden grain will now make gold for the farmer, so that he in turn may make glad the heart of the merchant.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

A GREAT ENTERPRISE.

AN addition has been made to the architecture of London, by the opening in the City road of Mr. T. J. Lipton's new premises. The buildings in Bath street were rapidly growing too small for the ever-increasing volume of business, and a commanding site in the City road was decided upon two years ago. Built of white stone and red brick, the building presents from the road an imposing appearance, which is not a little enhanced by the magnificent doorway, 30 feet in height, and flanked by pillars of grey marble. At the top of the doorway are a couple of emblematical female figures, supporting the Royal Arms. Entering the office, one finds oneself in a magnificent apartment, having a floor area of no less than 6,000 feet. This, as well as the entire building, is lighted by electricity. The height from floor to ceiling is 28 feet, the magnificent panelled ceiling being supported by majestic marble pillars. The desks are strikingly arranged, and a large beautiful Spanish mahogany counter runs the whole length of the office. Here Mr. Lipton's clerical staff of over 300 male and female clerks are comfortably accommodated. Here, also, the private telegraph wires and rows of telephone boxes are placed for communication with the head depots in Glasgow, Liverpool, and Dublin. To the right of the large general office are five smaller offices, which are devoted to the use of secretaries and managers, and at the back one comes to Mr. Lipton's own private office. This apartment, with its carved ceiling, its panellings of no less than ten different kinds of wood, its electric lamps, and its sumptuous fittings, may justly claim to be one of the most luxurious ever seen in a purely commercial office. This room is connected by telephone with every part of the building, and is fitted with every convenience. It is a fact well worth noting, and one that will help to measure the huge extent of Mr. Lipton's business, that on the premises there is a private printing office employing 200 hands. The printing staff are bestowed in two large rooms on the second floor. There is everything that would be found in a first-class printing office—type of all founts and for thirteen different languages, and machines, including litho-machines, totalling up to forty of all kinds and the best and most improved makes. There are printed here posters (including the familiar Cingalese damsel drinking a cup of "Lipton's tea," that is so well known on the hoardings), handbills, wrappers, labels—in fact everything needed in the business. When it is considered that Mr. Lipton has his tea, coffee and cocoa estates in Ceylon, stock yards and ham and bacon stores in Chicago, while he has his own stores and buyers in most of the principal markets in Ireland, large curing and distributing stores in Liverpool, Glasgow, Dublin, and branches in every part of the world, it will be readily understood what an immense amount of printing material is required. Unusual as it may appear, Mr. Lipton keeps his own architects and solicitors on the premises, special apartments being set aside for them, where all plans and specifications of new buildings, leases of premises, and other legal business of the firm are respectively dealt with. Beyond, again, is the "canteen department," as it is called. From here a ship or a regiment can be completely victualled on the shortest notice. Up above the printing office on third floor are the tin and box-making departments. All the tinware used by the firm is here made up from the sheet tin, and a most interesting sight is the great room with its huge piles of glittering tins, and the busy machines cutting and shaping fresh piles every hour. The huge building through which we have just passed shelters, during the day, no less than a thousand employes. It may also be mentioned as a notable feature in connection with the opening of the new offices, that a full-sized portrait of Mr. Lipton, painted by Professor Herkomer, R. A., and subscribed for by all his employes throughout the world, was presented by the staff.—Illustrated Sporting and Dramatic News.

JACKSON-SMYLIE.

IN the presence of a very large gathering of friends and relatives that filled every seat in Grace Church, Detroit, one evening last week, occurred the marriage of Miss Helen Frances, daughter of Mr. and Mrs. Robert William Smylie, and Mr. R. J. S. Jackson, of Montreal. The bridesmaids were Miss Lillie Little and Miss Ruth Scott, of Quebec. Dinner was served at the Detroit Club, and Mr. and Mrs. Jackson left on the late train for the east. The bride received many beautiful gifts from friends in Detroit, and several handsome cheques and useful presents from Quebec, Toronto and here are awaiting her at her new home, 415 Mount Pleasant avenue, Westmount.

Mr. Jackson has been connected with various local sporting and social clubs and has always made a satisfactory and energetic officer. He was secretary of St. George's Snowshoe Club for years, and a large share of the club's success is due to him. Mr. Jackson was secretary-treasurer of the Victoria Skating Club, from which office he resigned recently, He was at one time secretary of the Lachine Boating and Canoeing Club and is a member of the Royal St. Lawrence Yacht Club, and occupies a position on several of the club's committees.

Mr. Jackson is a member of the firm of Chard, Jackson & Co., agents and importers, Montreal. He is a native of Quebec and is a son of Dr. Jackson, of that city. He has a large circle of friends among the readers of THE GROCER, who wish him all possible happiness.

PERSONAL MENTION.

Mr. George Stanway, Toronto, spent last week in Montreal, his old home, and was, as usual, warmly received by his numerous friends there.

Mr. E. F. Murphy, of Chicago, representing Siegfried & Co., Kobe, Japan, was in Toronto this week. He was accompanied in his visit to the trade by Mr. George Musson, the firm's local agent.

The advance in Tea

HAS COME TO STAY

Several weeks ago we ventured this prediction, and the correctness of our assertion is proved every day. Study the situation and take advantage of our **terms** and **prices.**

LUCAS, STEELE & BRISTOL *Wholesale Grocers* ***Hamilton***

James Turner & Co., Hamilton

ask their numerous friends to keep their eyes on this compass.



All are their specialties, in which they cannot be beaten. A trial will convince you they are right

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

NECESSARY BOOKS FOR A RETAIL GROCER.

SECOND PAPER.

[By a city grocer and expert bookkeeper.]

IN our former paper, we had safely received, checked and noted down all necessary particulars regarding our goods. In this paper we propose to sell and deliver them economically and profitably to our customers. "Goods well bought are half sold," some wise man has said. He must have been a shopkeeper, of course, or he would not have known anything of buying and selling goods. Still, notwithstanding the ancient proverb, it is very hard work selling goods now-a-days, and the art of the salesman is taxed to the greatest tension to keep up with the demands of the pampered and spoiled public.

Our first requirement is the "counter check book." We all know it, and revere the original inventor whoever he may be. The various companies manufacturing this handy affair have been fighting ever since trying to prove which of them bought out the original inventor, nor have they placed him yet. We do not propose to tell our readers which is the best book to use; we firmly believe that the worst is better than none at all, and that this one convenience has saved more labor than many other schemes combined. As we are all thoroughly conversant with the check book in its many forms, no lengthened description will be necessary, but this idea may have value: In ordering your books have them all numbered on the outside, as from 1—100. If you order largely have them lettered also as A, B, C, D, E—A 1—100, B 1—100, and so on, the idea being to have your books handy for reference, and also handy to give each clerk his individual check book, for which he is responsible. Having got our order taken down, it goes, of course, to the cashier's desk, to be entered in the day book, which is of the ordinary type, the only difference being in the way of using it. The left-hand page is reserved for paid orders and the right-hand one for charged accounts. This notion has been found to work admirably, in that paid orders, having their own place and being necessarily disposed of on delivery of the goods, there is no further action necessary, save only in case of mistake. The charged goods, on the other hand, having yet to be ledgered, are by themselves. All must be entered up, and there is no excuse for missing any. As the day book may be differently used, an extract from a page will be useful at this stage:

GOODS PAID JAN. 2, '95.

Book.		Driver.	Pl.	
A 96	J. Smith, 10 Ross street...	A		$6 80
B 10	R Brown, 18 George st. ..	J		75
C 13	G. Ross, 17 Classic.....	A		7 98

"Goods charged" have exactly the same ruling, the only difference being that a line is left between each entry in case alterations or additions are made. The first column represents number of check book duplicate, noted in case reference is necessary at any time. The use of the driver's initials ensures proper location of blame should any complaint be made of inattention. Our readers will also notice the total absence of all entering up of items of each bill. The check book duplicate being preserved, and easy of access, if John Smith wants particulars of his account, a simple reference to his entry shows us that the information may be found in A 96, July 2, '95, and we there have everything in the original black and white, written in his presence, and therefore indisputable.

Meanwhile, the bill being entered up, is passed out to be put up ready for delivery. This is an important branch of store work, and the careless clerk putting up orders has caused more bad language and lost more business than anything else we know of. After being put up the goods must be delivered by a man, horse and wagon. If this driver has nothing to check and guide him, he trusts too much to memory, and occasionally forgets some of his most important injunctions. Some stores use sheets of ordinary paper, others printed forms, but our suggestion is for a "delivery book," thus:

P. or C.	Name and Address.	Pcl.	Box	But	Odds & Ends
P	J. Smith, 10 Ross.	1		1	Broom.
E	C. Thomas, 9 Cherry	1			¼ flour.
P	G. Ross, 17 Classic.			1	Box eggs.

This, although an important help, is not so esteemed by everyone. Many will not think it necessary so to provide for the driver of a wagon. But give a man a sheet of paper, on a wet day, with a big load of groceries to be delivered all over a scattered town or city, and where will your sheet be after a block or two? Then in case of dispute where is your record of his load? If he has a dozen "collect orders," do you not think it will be more satisfactory to have them marked off his wagon book by yourself on receipt of same? Many other points of value will crop out in the constant use of a strong, plain, narrow book, suitable to be put in the pocket and carried in a handy position. You need not rule it if pressed for time, as the straight line can be used for all necessary information. The "butter column" is not for use in cool weather, but only when the ice box, which every go-ahead grocer uses when he wishes his customers to get their butter in good order on hot days, is in commission.

With this book there is no excuse for the driver forgetting any man's goods. The odds and ends, such as washboards, pails, brooms, etc,, cause endless trouble by reason of their not being packed with other goods; but, with his register of orders properly made out, the porter not only receives his load, but delivers it satisfactorily to all concerned.

The driver having got fairly started with his load, nothing remains for us but to leave him to deliver the same to the customers, taking care that each party checks the goods by the bill which always goes along. This bill is preserved by the careful housekeeper, and if an account is kept at your store there will be no necessity for using that ancient nuisance, viz., the pass-book, as the bill is all that is required to check the monthly statement. This statement need not be in detail either. There is positively no necessity for copying over again details which are already in the hands of the customer. So we have our goods in safety, to give complete satisfation we trust to our customers.

In our next paper we hope to treat of the purely office books, such as cash, petty ledger, ledger, etc.

(To be continued.)

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

..SYRUPS..

Pure Sugar Syrups in

PAILS and HALF-BBLS.

Only a limited quantity of **PAILS** Left.

THE DAVIDSON & HAY, LTD.

Wholesale Grocers - - TORONTO

Your Winter Trade

will depend largely of course on the genuineness of the Buckwheat flavor. The whiteness of ours on Buckwheat Flour will assist you in making the first sale—the flavor will sell it a second time.

"Roller Process Buckwheat Flour."

Only the best selected grain is used—grain grown in a section that is famous for the flavor of its buckwheat. It is absolutely pure and never fails to make sweet, light, healthful cakes. . . . .

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

ADVANCING

* *

Our low figures on "DRIED FRUITS" have elicited numerous and valuable orders beyond our expectations, from all parts of the country, clearing completely several large lines of our stock.

We are entirely sold out of the following brands and qualities of Valencia Raisins, viz.:

Juan de Llano Fine Off-Stalk
Wm. Rogers & Co. Fine Off-Stalk
Wm. Rogers & Co. Selected

We now quote ex ss. "Bellona," just arrived in our port from the Mediterranean, viz.:

Alameda Fine Off-Stalk	5c.
Arguimbau Fine Off-Stalk	5½c.
Arguimbau Selected	6c.
Rogers 4-Crown Layers	6½c.

TERMS: 2 PER CENT. 30 DAYS OR 3 PER CENT. 10 DAYS, MONTREAL

Our Currants are all in per "Bellona," with the exception of the Choice Vostizzas in half cases, which are coming by way of New York, and will be here latter part of this month. **Prices unchanged as yet.** Malaga Raisins, Valencia Shelled and Tarragona Almonds are now ready for delivery. **Our last quotations still hold good.**

Have you realized how cheap we are quoting Malaga Raisins and Tarragona Almonds?

We are just in receipt of a message from the packers of the Caribou Brand of Salmon, expressing their regret at having to avail themselves of the usual clause of Salmon contracts, which provides for **Short Catch,** and that, accordingly, they have reduced our quantity by 25 per cent. Is this not important enough information to induce you to place your orders promptly for Caribou Salmon at $1.12½?

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers,

..... MONTREAL.

they never lose their natural taste. Our stock includes ;

Mushrooms	Crepes
Peas	Truffles
Beans	Sardines
Mixed Vegetables	Anchovies
Asparagus	Pates
Artichokes	Crete de Coq
Capers	Rognon de Coq
Olives	Etc., Etc.

Used as a substitute for Coffee—better for the health. It has the same flavor and fragrance as Coffee, added to which are the sustaining qualities of the Kola nut. Made by

JOHN MACKAY & Co,,
Edinburgh.

Candied Peels

These goods are justly celebrated for their purity and excellence. The jams and marmalade are made from carefully selected materials. The Lemon, Orange and Citron Peels are fresh and pure.

Lorimier's Worcester Sauce

This sauce is made of finest materials, and becomes a household favarite when once tried. The grocer who once tries selling it always keeps some in stock.

Put up in pint and half-pint bottles.

Craven & Son's Drops and Candies.

Pure and Popular. Principally hard-boiled candies. In 5-lb. and 8-lb. jars.

There is money to be made in candies if you carry the proper goods.

You'll have success in your candy department if you carry these goods.

French Mustard

Much appreciated for its strength and flavor.

It's a quick seller and a satisfactory purchase.

Put up in handy packages, which are very useful when empty.

Sole Agents for Canada

ROBERT GREIG & CO., MONTREAL



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLE D

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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BUSINESS-LIKE TARIFF WANTED.

WHILE tariffs are not by any means the chief factors in nation building, they exercise an influence for weal or woe to an important degree. It is clear then that in the ensuing revision of the Canadian tariff it will be necessary to exercise much wisdom in order that good and not harm may be done.

The tariff of this country has become a matter of business. It was at one time a question which political parties were to ride in or out of power on it. But that day has gone by. The reasons forsooth may not arise from the same motive; but that does not alter the fact that for the time being at any rate Canada cannot do without a Customs tariff.

In drawing up the proposed new tariff the Government will naturally be beset by many difficulties. Some industries will doubtless want the tariff-wall which already surrounds them made a little higher while others whose wall of protection is already too high—as every business man knows is the case—will strenuously oppose any and every attempt to cut it down.

When a merchant undertakes the reorganization of his business he decides to curtail here and expand there. His whole object is to produce effects which in the net result will be beneficial to that in which he has his capital invested. The tariff is a business matter, and that which is the best for the commercial interests of the country is what it is the duty of the Government to try and secure.

When a man invests his capital in a commercial enterprise he is not looking alone at the possibilities of to-day; his eye is upon the future as well. It is the same with the general when manœuvring his battalions on the battle field; it is the same with the chess player when he makes a move.

In re-arranging the tariff there are some things upon which it will obviously be to the best interest of the country that the rate of duty should be made much lower, or perhaps removed altogether. In others again it will probably be found that business commonsense would demand that an opposite course be taken.

When a tariff is being revised the question as to whether this or that proposition leads in the direction of free trade or protection should not be considered. The great question is: Is it business-like?

If the tariff is considered from a business point of view, the mere fact that the rate of duty upon this or that article is 10, 25 or even 75 per cent. should not be in itself the determining factor for either increasing or decreasing it. It is quite possible that a tax of 10 per cent. may be more unreasonable and burdensome to the country than even a duty of 75 or 100 per cent.

It is the utility which that duty possesses as a developer of the industrial interests of the country which should be chiefly taken into consideration. In other words, does the rate of, say, 35 per cent. produce industrial results of a higher percentage of benefit to the country? To put it another way: Would the money saved to the country by reducing or removing the duty on a certain article be greater than the loss that would be entailed in capital, wages, etc., through the foreign-made article being thereby allowed to supplant the home-made article? That should be the pivotal point upon which the question should turn.

It is no use for this country to waste its time and energy in trying to develop industries which are no more natural to it than are teeth to an oyster; but it would be equally unwise to cripple or destroy industries which are, in their net results, beneficial to the country in order that what is an apparently high tariff may be reduced to what is considered a medium or low one.

No wise man hesitates to spend a dollar in order that he may earn a dollar and a half; neither should a nation object to be taxed 25 to 50 per cent. when the investment is a profitable one.

WINNIPEG CITY TRAVELERS.

The commercial men of Winnipeg who represent the wholesale houses for city business have decided upon permanent organization. A largely attended and enthusiastic meeting of the city travelers was held in the Civic Committee room at the City Hall on the evening of the 30th ult., with Mr. D. M. Horne in the chair, when the above decision was arrived at, the organization to be known as the Winnipeg City Travelers' Association.

CANADA AND THE PRESIDENTIAL CONTEST.

THE sympathy which Canadians generally have given the victor in last Tuesday's presidential contest is not born of any solicitude for Mr. McKinley. Canada's sympathy was born of the fact that he was the champion of sound business principles, as applied to the currency question. There her concern ended.

Had Bryan triumphed that confidence which is so essential to healthy trade would have undoubtedly taken wing. What would follow in the wake of the vanishing confidence is obvious.

Mr. Bryan's opponents undoubtedly exaggerated the consequences which would follow were the economical doctrines he enunciated to triumph. But this does not alter the fact that the bare possibility that there was of his election caused a partial paralysis of trade, induced foreign capitalists to withdraw their capital, and even frightened many men in the United States to deposit their surplus cash in banks in Canada.

If, therefore, the mere supposition that Bryan might triumph wrought so much injury to trade, what must have been the consequences, for some time to come at any rate, had the voice of the people of the United States spoken otherwise than it did?

In such an event Canada would have suffered. At present the trade conditions in the Dominion augur well. Our crops on the whole have been good, and a much better range of values are obtaining. Then, our mining industries are being developed as they never were before, while our export trade is expanding and our home industries reviving.

Canada naturally does not expect any favors from McKinley or the triumphant Republican party. McKinleyism and Republicanism in the pasthas meant high tariff against Canadian products, and we have no reason to expect that they will mean anything else in the future. But Canada's desire to see triumph the cause of sound, economical principles takes precedence over all other questions.

The election of Mr. McKinley means the revival of trade now. In both Canada and the United States the manufacturing industries have been running at their minimum capacity and merchants have been buying merely with a view to keeping the soul and body of trade together. And, in order to secure to-day the good times, we in Canada prefer to run the risk of a revival of McKinleyism to-morrow rather than by rejecting it, bring into existence that which might be more dire in its results.

CANNED TOMATO SITUATION.

SINCE THE CANADIAN GROCER went to press last week it has been ascertained that one of the things decided upon at the special meeting of the Canadian Packers' Association held in Toronto on Wednesday, the 28th ult., was the fixing of a uniform price on certain lines, notwithstanding that after the meeting in question it was stated to this paper by some of the members that no such action had been taken.

There is no question now, however, that an understanding to this effect was arrived at. It does not appear to have been a hard and fast agreement ; it was merely an understanding whereby tomatoes should not be sold below 65c., corn at 55c., and peas at 65c. per dozen.

There appears to be a difference of opinion among the trade as to the wisdom of this at this time, when the demand is light, but it is generally conceded that the extremely low prices which have been obtaining lately, on tomatoes particularly, warranted the packers taking some steps to prevent the continuance of the evil, goods in many instances being sold below the cost of production.

The advance, which is five cents per dozen, has induced some at least of the wholesalers to put their figures up 2½ to 5c. per dozen, but it does not appear, so far at least, to have induced them to become freer purchasers. It must, however, be remembered that this is not the time, as a rule, when they do buy much. And then, while the jobbers' purchases in Ontario have been light, so also have those of their customers, the retailers.

One thing, however, is certain, the market is stronger, and, as one wholesaler put it, "If the canners can hold out they will in time get the advance."

There is some talk that the condition of the market in the United States would allow Canadian packers to export to that country and net them as good or better prices than they are getting in the home market. This, however, does not seem possible. The duty alone on tomatoes at 60c. would be 18c. per dozen, the rate being 30 per cent. ad valorem, to say nothing whatever about the freight. This alone would bring the price up to 78c., while, according to The Trade, of Baltimore, the Hartford county packers are holding at 70 to 75c., and the New Jersey packers at 80to 85c.

In New York this week 3-lb. tomatoes are quoted at from 75 to 85c., according to brand. Prices there are firm and unchanged, except in gallons, which are held 10 to 15c. higher than they were a week ago. These prices, it may be stated, are 20c. above the lowest point.

In England tomatoes are slightly dearer on the spot, "but the market," says Produce Markets' Review, "responds very slowly to the higher prices asked for both American and Italian growths, and the accumulations of stocks here are doubtless still large enough to prevent any important advance for some time to come."

STRONG POSITION OF JAPAN TEAS.

THE most interesting feature of the tea market at the moment is the strength which teas of Japan growth have developed during the past few weeks.

According to the latest cable advices the shortage of the tea crop in that country is from 9,000,000 to 12,000,000 pounds compared with the yield of 1895 ; but the fact that the shortage is 7,000,000 pounds below the average of the last six years is a still stronger feature.

Not only is the crop much shorter than a year ago, but the statistics which are from time to time issued from Yokohama and other tea centres in Japan reveal the fact that except in an isolated instance here and there the purchases of the great shipping firms have been very much less than they were a year ago at this time. As far as Canada is concerned, a well-known authority declares to THE CANADIAN GROCER that there is not probably one-fifth the usual quantity held in importers' hands, while both wholesalers and retailers have been light purchasers. Besides this it will be remembered that there has been some buying on this market on American account.

With the realization of the shortage in the crop have naturally come higher prices. In the primary market there have been advances aggregating $2 to $4 per picul, according to grades. In Canada so far the advance has been chiefly in small lots.

In New York sales have been freely made, it is said, at from 1 to 3c. per pound above the figures ruling three weeks ago.

There are some old season's teas in Canada for which at one time during the year 11½c. could not be obtained, which are now being sold comparatively freely at 13 to 14c. In the United States, according to information received from a tea man in that country, even better prices than these have been obtained for teas of last season's growth, 13c. per pound being obtained where 10c. was not procurable before.

It will also be interesting to note in this connection that there is a shortage in the crop of China green teas of something like 60,000 packages, or 3,000,000 pounds, compared with that of last year, while the latest cable advices from China announce an advance of six taels per picul.

NO FODDER CHEESE!

THE production of fodder cheese, it has been demonstrated time and again, is rather a detriment than an advantage to the market. The factorymen recognized the fact this spring, and in response to an appeal from the Butter and Cheese Association, of Montreal, turned out little or no fodder make to weigh on the market.

They were right in doing so, for the depression during the early part of the season of 1895 was certainly due in part to the large output of fodder make put on the market. Owing to its quality, it met a slow sale and was not absorbed soon enough to be out of the way of straight grass make.

That this fact contributed materially toward producing the abnormally low range of values is now generally admitted. Consuming centres were already in a congested condition, and the receipt of this large quantity of a low-selling inferior cheese doubly aggravated matters. Factorymen, therefore, were wise this spring in abstaining from its production.

This fall, however, reports to hand from some sections indicate that the lesson of 1895 has not been sufficient, and that the higher prices ruling this fall have caused some factorymen to announce their intention of running late into November and producing a part fodder and part grass cheese.

Every well-wisher of Canadian cheese hopes sincerely that they will not pursue such a foolish policy. An any rate the Montreal Butter and Cheese Association is determined that they will be warned in time, for at a meeting held a few days ago, a committee was struck to draw up a circular on the matter, which is to be sent to every factoryman in Canada.

Naturally, the farmers want to do something with their milk. If so, they can turn it into creamery butter more profitably than cheese. Winter creamery has proved to be a success. Winter cheese has not.

YELLOW SUGARS SCARCE.

The strength which has developed in the sugar market in Canada during the past week is chiefly in yellows, the appreciation in them being ¼c. per lb., while in granulated the advance of ⅛c. has not been general.

The reason that the advance in yellow sugars has been more marked than in granulated is their scarcity. Of the three refineries represented on the Toronto market only one has any to offer, and that one has nothing under 3⅛c. Montreal.

The scarcity is alleged to be due to the fact that the refineries have not been making much sugar lately, and that they are now oversold on yellows.

A QUESTION OF INSURANCE.

A COMMITTEE of citizens has been calling upon business men in Montreal during the past few days to raise a fund to assist the widows and families of the three brave firemen who met their death while fighting this destroying element in Montreal. The committee is doing a grand and noble work and every effort is due them for their self-sacrificing efforts. At the same time we must differ from them on a question of principle. This, we think, is a work that should be done by the insurance companies. It was practically for them that these men lost their lives, and the insurance companies, in this instance, should raise a sufficient fund to make up for the loss of revenue to the widows and families. Business men have far too many calls of this kind on their good nature. Far more than the ordinary citizens imagine. Many of them pay enormous premiums annually to insurance companies. Besides, they spend money in putting their places in such shape that the dangers from fire are lessened, and they employ, very often, watchmen to still further reduce the danger. Why should they be called upon to contribute one, two or five hundred dollars to make up for the carelessness of officials or other business men?

We have more than once pointed out that insurance rates were far too high and could easily be materially reduced. It is not that the insurance companies themselves make large profits, for they do not, but the cost of getting business is much too great. In fact, there is often a great deal of gentlemanly blackmailing about it. There are many men who have failed in many lines of business, but with a family or other connection they manage to get the privilege of placing the insurance of a few of their friends. They go to the insurance companies and tell them that if they pay a certain commission they will receive the insurance they control. Competition is keen, and insurance men are often forced to pay large sums in this way that should go to the insured in the way of lower rates. In brief, there are too many middle men between the insured and the insurance companies in the large centres These men receive an average of 20 per cent. of the premiums paid. In country towns and villages middle men are necessary.

LOOK OUT FOR IMPURE VINEGAR.

The Inland Revenue Department is coming in for a good deal of criticism these days, but we wish to say that the Government, in one matter at least, is deserving of credit in endeavoring to prevent the sale of impure and fraudulent articles of food.

The latest subject of their activity is vinegar, than which there is no article more subject to adulteration or sophistication, or in which the public can be more easily deceived. As was pointed out in THE CANADIAN GROCER last March, there is a great deal of acetic acid and other deleterious substances sold under the name of vinegar, which finds purchasers because it is cheap, and those dealers who failed to profit by our advice last spring will have only themselves to blame if some morning they find themselves presented with a blue paper inviting their attendance at the Police Court.

Samples have been collected all over the country, and it is to be hoped that an example will be made of those who have knowingly transgressed the law.

CALIFORNIA MUSCATELS AND PRUNES.

Advices from California state that the demand for loose muscatel raisins from the Eastern States continues enormous, in consequence of which it is almost impossible to get shippers to pay attention to the small orders from Canada.

Prices on three-crown loose muscatels are up fully 1c. per ponnd from the lowest point, and compared with last year are 50 per cent. higher. In spite, however, of this enormous advance packers are unable to keep up with the demand.

A large trade is also being done in the United States in other descriptions of dried fruit, and one large packer advises his Toronto representative that his firm is thirty carloads behind in its orders for prunes, and that in this line there is likely to be an advance.

MONTREAL'S EARLY-CLOSING LAW.

On Wednesday morning last a deputation waited on the Mayor of Montreal with reference to the early-closing bylaw. The petition was as follows :

> We, the undersigned merchants and traders in the different lines of commerce, respectfully submit to you, that the trade at night being nil, or nearly nil, we don't believe that this bylaw in favor of early closing will be of such a nature as to effect in any manner our commercial interest, and that for our part we hope that you will maintain the said bylaw.

This was signed by about a thousand of the merchants of Montreal. These signatures are all of bona fide merchants. In the case of the petition against early closing, out of 951 signatures, 231 were of persons other than merchants, or were repeated, sometimes as often as four times.

The Mayor expressed himself as strongly in favor of the early closing of the stores, but at the same time could not shut his eyes to the difficulty of enforcing this as a law on free citizens. He suggested that an understanding might be come to among the merchants themselves. In concluding his remarks he said he could promise that if the courts decided that the law was legal, it would be strictly enforced.

THE BELLONA'S FRUIT.

The second direct fruit steamer, the Bellona, landed her cargo of nuts, raisins, etc., at Montreal on Wednesday.

It was then developed that practically her entire cargo had been sold to arrive, and now the unusual fact is witnessed for this time of the year of little or no fruit in first hands in Montreal.

The fruit ex the above steamer comprised 2,050 boxes Tarragona almonds; 84 boxes, 53,344 half-boxes, 4,868 quarter-boxes and 3,150 eighth-boxes of Valencia raisins; 7,100 boxes, 110 half-boxes and 3,925 quarter-boxes Malaga raisins; 3,060 boxes shelled almonds, 15 bags almonds and 940 pails of figs.

The great bulk of this fruit has, it is understood, been sold in the west, and eastern buyers who expected to get hold of some goods were disappointed.

Cables in regard to Valencia raisins this week to Montreal commission men note a further advance at Denia of 1s. 6d., fine fruit now being firmly held at 19s., off-stalk at 17s., selected at 22s. 6d., and layers at 24s. 6d.

The above prices mean a net cash cost laid down Montreal of 5 to 6½c., according to grade.

Demand has been good, and several large orders were booked at the above advanced prices. In fact, some of the largest shippers in Denia have cabled their representatives that it is impossible to fill all the orders forwarded.

THE SEASON'S SALMON PACK.

Since last week two more of this year's salmon fleet have sailed. The Glenogil, on October 21, for Liverpool, with 97,253 cases, and the Natuna, October 25, with 48,318 cases, making a total of 241,207 cases shipped by sailer of this pack.

At the close of the sockeye fishing season The Commercial Journal's estimate of the pack of the British Columbia canneries was 549,544 cases, since that time about 20,000 cases of cohoes have been packed on the Fraser, and 5,000 cases of sockeyes on the West Coast, bringing the approximate pack up to nearly 575,000 cases.

The pack of the canneries since the beginning of the industry in British Columbia are as follows :

	Cases.		Cases.
1876	9,847	1886	161,264
1877	67,387	1887	204,083
1878	113,691	1888	184,040
1879	61,793	1889	414,294
1880	61,849	1890	409,464
1881	177,276	1891	314,893
1882	255,061	1892	228,470
1883	196,292	1893	594,229
1884	141,242	1894	494,371
1885	108,517	1895	566,395

—B.C. Commercial Journal.



Away up in Quality

EIGHT GOLD MEDALS

Have been awarded for superior excellence—at the great Exposition held in England—

Gillard's New Pickles

And . . .

Gillard's New Sauce

Incomparably superior to all others. The most delicious table relishes compounded. Only the choicest English and Eastern pickling vegetables and spices used in their preparation.

New Pickle—Put up 2 doz. in a case; Single case lots, $3.40; 5 case lots, $3.30.

New Sauce—Single dozen lots, $1.75; brl. lots of 12 doz., $1.60.

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EVERYBODY WILL EAT

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It is PRESERVED in flats, with 100 per cent. best granulated, with choice lemons, etc., to tone it up: we guarantee it to be a superior article, and one that will sell. Send in your order for a case. The price is right.

We are the only packers of Preserved Citron in Canada.

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PICTON TORONTO DEMORESTVILLE



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES. **GUARANTEED PURE FRUITS, MEATS AND SPICES.**

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE feature of the market is the strength of sugar, during the past week there having been advances, both at home and abroad. Locally, yellows, which are scarce, have advanced ¼c. per lb. and granulated is ⅛c. higher. Business generally, in the wholesale grocery trade, is fairly brisk. Foreign dried fruits of all kinds are in active request with prices being well maintained ; in fact, in Valencia raisins, there has been a further appreciation of 2s. per cwt., or about ½c. per lb. Canned goods are being more firmly held, for tomatoes and peas from 2½ to 5c. per dozen more being asked. Business in this line also shows some improvement. There are not many syrups offering and there is not much demand. Spices remain much as before. In nuts, the feature is an advance in the price of chestnuts owing to their scarcity. The position of teas continues strong, with Japans and China greens higher.

CANNED GOODS.

As a result of the decision of the members of the Canadian Packers' Association to advance the price of tomatoes and peas by 5c. per dozen, there is a stronger feeling in regard to canned vegetables, and wholesalers are quoting from 2½ to 5c. per dozen higher than a week ago. A good many small orders have been received by the wholesalers during the last few days for tomatoes, and there has been a little doing in corn, but trade in canned goods, is, on the whole, still quiet. The wholesalers have not yet, however, shown much disposition to buy, evidently preferring to first reduce present stocks. Salmon is quiet and unchanged. We quote best brands as follows : Tomatoes, 67½ to 70c.; corn, 55 to 65c.; peas, 60 to 65c. for ordinary ; sifted select, 95c. ; extra sifted, $1.35 to $1.45 ; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.90 to $2.20 for 2's ; raspberries, $1.50 to $1.80 ; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25 ; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40 ; "Maple Leaf," $1.37½ to $1.40 ; Lowe Inlet, $1.30 to $1.35, in tall tins ; cohoes, $1.20 to $1.25 ; canned mackerel, $1.20 to $1.30 ; lobsters, $2.10 to $2.30 for tall tins ; flats, $2.65 to $2.70 ; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30 ; 2's, $2.25 to $2.35 ; 6's, $7 to $8 ; 14's, $14.50 to $15.50.

COFFEES.

The markets are fairly steady, and the local conditions are much as before. We quote green in bags : Rio, 15 to 17c., according to grade ; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c. ; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

A few medium and low-grade syrups are offering at prices which show excellent value. The demand, however, is light. We quote : Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c. ; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Arrivals of molasses at New Orleans are yet only moderate, and prices rule steady. Locally the market is quiet. We quote : New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market during the past week has developed considerable strength. The New York market closed last week with an advance of ¼c. in raws and ⅛c. in refined. In Canada the market is also stronger. Yellows are very scarce, the Toronto agents of two of the refineries have none at all to offer, and the third has a little, but ¼c. per lb. more than a week ago is wanted for it. There are no yellows now to be had under 3⅛c., Montreal. The price of granulated has been advanced ⅛c. by one refinery, and another is quoting a fraction more than it was. So far the St. Lawrence is the only one which has made no change in granulated, but its quotations are firm, and an advance is quite probable. There is a fair demand for sugar. Wholesalers' quotations are higher, being as follows : Granulated, 4 to 4.10c., and yellows, 3⅛c. up.

SPICES.

Trade is fair with prices much as before. We quote : Pure black pepper, 10 to 12c.; pure white, 18 to 25c. ; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c. ; cream of tartar, French, 25 to 27c. ; do. best, 28 to 30c. per lb. ; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The conditions in the lines enumerated below are much about the same as a week ago. We quote : Standard "B," 3½ to 3¾c. ; imported Japan, 5¼ to 5¾c. ; tapioca, 3¼ to 4½c.; sago, 3½c.

W. W. & CO.

Do you stock the W. W. & Co. . . .

S. B. GLOBE WASHBOARD

If not, you should order a dozen at once.

The best proof of the quality of our S.B. is that "there are others" just as good, or said to be.

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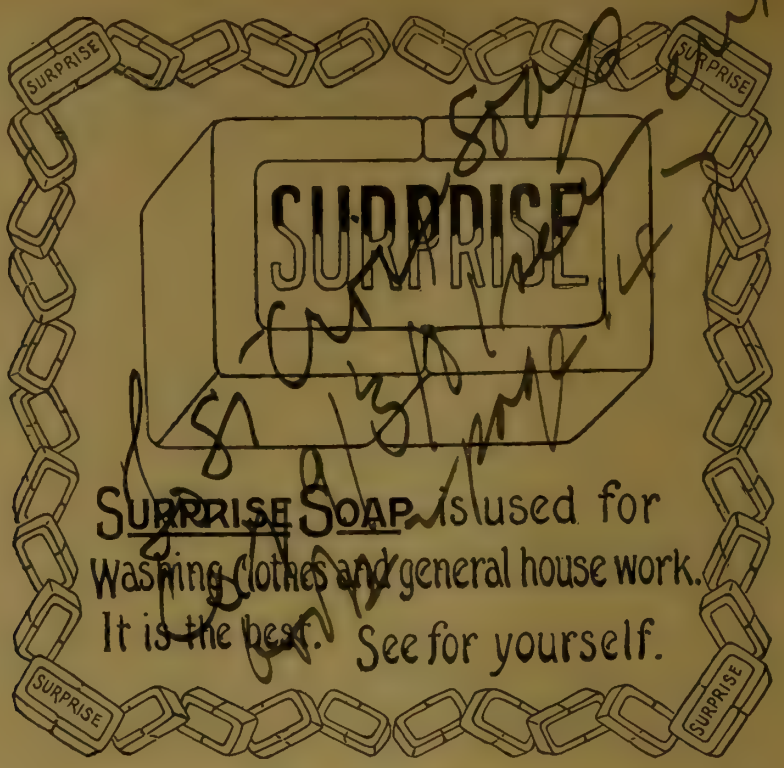
CEYLON TEA

has over other teas for the retailer, is that he can return what he has in stock at any time. Anyone can do this, from the Atlantic to the Pacific, and we shall pay him his money back if he finds "Salada," not giving better satisfaction than any tea he has ever handled.

P. C. LARKIN & CO.

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318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

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NUTS.

The small shipment of new Grenoble walnuts received on this market a week or two ago appear to have all been pretty well sold out. Chestnuts are scarce and dearer. We quote : Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots ; pecans, 10½ to 11c. ; chestnuts, $3.30 to $4 per bushel ; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1.50 per bushel.

TEAS.

The feature of the tea market is the strength of Japan and China green growths. In Japan the advance is from $2 to $4 per picul, and there have been substantial increases in the United States. Canada has been slower to respond, but even here higher prices are being asked and obtained. In Young Hysons the advance has been about 1c. per lb. on low grades, 2c. on medium grades, and 2 to 3c. on the finer grades. So far the settlements of China green teas this season are only about one-half those of the same period a year ago. There is an increased demand for those teas on the local market, and one broker reports that lately he has made sales aggregating 1,200 packages. In regard to some sales an effort has been made to duplicate the invoices. Advices from India state that low grades there are strong and well competed for. Locally a better demand has been experienced for Indian and Ceylon teas of all grades. Ruling prices on the Toronto market to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Valencia raisins have experienced a further appreciation in price during the past week, the cables announcing an advance of 2s. per cwt. The demand locally is good. We quote : Off-stalk, 5 to 5¼c.; fine off-stalk, 5½ to 5¾c.; selected, 6½ to 6¾c.; layers, 6½ to 7c.

Currants are steady and in good demand. We quote : Provincials, 4⅜ to 4½c. in bbls.; fine Filiatras, in bbls., 4⅜ to 4½c.; do , half-bbls., 4½ to 4⅝c. ; Patras, 5 to 5⅛c. in bbls., 5⅛ to 5¼c. in half-bbls. and 5¼ to 5½c. in cases ; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

California loose muscatels continue firm in price, and it is almost impossible to get shippers to pay attention to the small orders from Canada, so great is the demand in the United States. Prices are fully 1c. per lb. up from the lowest point. We quote 3 and 4-crown at 7⅛ to 8½c. per lb.

Fresh shipments of Malaga raisins are due on this market in a few days ex ss. Bellona, which reached Montreal on Tuesday.

Figs are in fair demand, with prices firm. We quote : 14 oz., 10c.; 10 lb., 12½ to 14c.; 18 lb., 12½ to 14c.; 28 lb., 12½ to 16c.; taps, 4 to 4¼c.; natural, 4½c.

GREEN FRUIT.

Oranges are in good demand at steady prices. Lemons are firmer, supplies still being scarce both here and in New York. The demand for bananas continues light. Cranberries are going out fairly well. Pears are still coming in, and a fair sale is being experienced in them. Receipts of domestic grapes are falling off and prices are higher for really good fruit. Further shipments of Malaga grapes are on the way, but prices are firm. We quote : Oranges—Jamaicas, fancy, $3.50 to $4 per box ; barrels, $6 to $7. Lemons—Verdelli, $2 to $3.50 ; Maoris and Sorrentos, $6.50 to $7.50 per box ; Malagas, $7.50 to $8 per half-chest ; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl. ; apples, $1 to $1.25 for good packed stock ; pears, 25 to 50c. per basket and $2 to $3 per barrel for ordinary ; grapes, 2 to 2½c. per lb. for Concords, Niagaras and Rogers; onions, 60 to 70c. per 80 lb. bag for Danvers and $1 per crate for Spanish; Cape Cod cranberries, $6.50 to $7 for fancy dark, and $4.75 to $5.50 for ordinary, Canadian cranberries, $5 to $6 per bbl.; quinces, 20 to 30c. per basket, and $2.50 to $2.75 per barrel; pineapples, 10 to 25c. each; bananas, $1.25 to $1.50 per bunch.

BUTTER AND CHEESE.

BUTTER—There is still no material change in the situation. Choice dairy is in none too plentiful supply, but there is an accumulation of low-grade and medium. The demand for creamery butter is only fair. We quote : Dairy butter—Tubs, 12 to 13c. for good to choice ; low-grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

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Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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Ask the Wholesale Houses for
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16, 18 and 20 FRANCIS STREET TORONTO
PORK PACKER, Etc., Etc.
Importer and dealer in best brands of
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Kettle-rendered Lard of best quality.
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SOMETHING FRESH
FIGS
ELEMES IN BOXES
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MALAGA
MAIORI
VERDELLI
LEMONS
Fancy Jamaica Oranges
Fancy Cape Cod Cranberries
Fancy Jersey Sweet Potatoes
CLEMES BROS.
51 Front St. East, TORONTO

CHEESE—The local demand continues fairly good, with prices steady at 10 to 10½c. for August make, and 10½ to 11c. for September.

COUNTRY PRODUCE.

BEANS—Dull, with jobbers asking 80c., but there is practically nothing doing.

DRIED APPLES—Business is still dull. The idea as to price is about 2½c.

EVAPORATED APPLES—The market is in much about the same condition as that for dried. They are nominally worth 3¾ to 4c.

EGGS — The market is a little firmer, scarcely any fresh gathered stock coming foward. We quote : Fresh gathered, 16c.; limed, 13 to 14c.: cold stored and held, 15c.

HONEY—Quiet and unchanged. We quote: Strained, 7c. in 60-lb. tins, and 7½ to 8c. in 10-lb. tins; comb, $1.50 to $1.75 per dozen.

MAPLE SYRUP—A good demand is being experienced for this at the moment at from 80 to 85c. per gallon.

POTATOES—The market is dull and weak at 30c. per bag in car lots on track ; 40c. is quoted for small lots delivered.

POULTRY—There is no demand, it being difficult to find a market for the little that is coming forward. We quote : Chickens, 25 to 40c. per pair,; turkeys are 6 to 6½c. per lb.; geese, 4 to 5c. per lb., and ducks, 45 to 50c. per pair.

PROVISIONS AND DRESSED HOGS.

There is a good demand for provisions, and prices are steady with the supply fair. Dressed hogs are not offering very freely, but prices are weaker than a week ago. The highest price being paid for choice weights of 100 to 150 lbs. is $5 ; for over these weights $4.50 to $4.75 is the idea.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots ; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c. ; small hams, 11 to 11½c. ; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, $12 to $12.50 ; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

The close season for whitefish and trout began on the 1st inst. Consequently there are none of these fish on the market. There are a few pickerel on the market, but the demand generally is dull for fish. Oysters are also quiet on account of the mild weather. We quote : Pickerel, 6c. per lb. ; haddies, 7 to 8c. per lb. ; Labrador herring, $5.75 to $6 per bbl. and $2.50 to $2.75 per half-bbl. ; boneless cod, 4c. per lb. ; pure cod, 6½ to 6¾c. per lb. Oysters are

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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
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Produce Commission Merchants
77 Golborne St. TORONTO.

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Provision and Commission Merchant
Butter Lard Cheese
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Raspberry Jam in 1, 5 and 30 lb. Pkgs.
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MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application.
Wholesale supplied only.

"SHIPPERS ATTENTION"
Reference—Bradstreet's.
Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.
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RICE **RICE** RICE
Imperial Polished Royal PATNA
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All finest quality. T. R. F. CASE, SEAFORTH, ONT.

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

quoted at $1.25 for standards, and $1.65 for New York counts.

SALT.

There is still a good business being done. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

Alsike is still the chief article that is offering, although during the past week there has been a falling off in this respect. Medium and low grades are dull, but finer qualities are still in good demand. Prices range from $3 to $3.75 per bushel for common to choice, with a slightly higher figure than the outside price being paid for fancy qualities. Samples of red clover offering vary a great deal, those from some localities showing poor quality, while fine lively ones come from others. Jobbers are paying from $4 to $5.50 per bushel at point of shipment. For the little timothy that is being offered $1.20 to $1.50 per bushel is being paid.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts are more liberal. We quote: White wheat, 83 to 83½c.; red, 81 to 82c.; goose, 59 to 60½c.; oats, 23½ to 24½c.; peas, 48 to 50c.

FLOUR—Prices are again higher, and there is a good demand. We quote in carloads on track, Toronto: Manitoba patents, $5; Manitoba strong bakers', $4.50; Ontario patents, $4.25 to $5; straight roller, $4.25, Toronto freights.

BREAKFAST FOODS—There has been a further advance this week in the price of both oatmeal and rolled wheat, our quotations being 10c. per bbl. higher. The demand is good, particularly for oatmeal. We quote: Standard oatmeal and rolled oats, $3.30 to $3.40 in bags and $3.40 to $3.50 in bbls.; rolled wheat, $2.50 to $2.60 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

BALED HAY—There is a moderate demand. We quote: $11 for No. 1, and $10.50 for No. 2 in carloads on track.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 7¼ to 7½c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lambskins, 60 to 65c.

WOOL—The market is firm. Dealers are paying 20 to 21c. for fleece. Pulled supers are 20 to 21c., and extras, at 22 to 22½c.

PETROLEUM.

Trade continues good and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Dressed hogs are easier.

Chestnuts are scarce and dearer.

Japan and Young Hyson teas are much dearer.

Fresh gathered eggs are 1c. per dozen dearer.

Both oatmeal and rolled wheat are 10c. dearer.

Sugar is fractionally dearer, both at home and abroad.

Canned tomatoes are from 2½ to 5c. per doz. dearer.

Lemons are higher than a week ago on account of the scarcity.

The close season for trout and whitefish began on the 1st inst.

A slight advance has taken place in glucose, according to advices from Chicago.

A cable to J. L. Watt & Scott, announces a further advance of 2s. per cwt. in Valencia raisins.

Dates are up 3s. 6d. from the lowest point. "By the time they arrive in New York, 6½ to 7c. will be wanted for them on account of the short supply," remarked a Toronto dealer.

C. H. Anderson reports that his recent deals in Young Hysons aggregate 1,200 packages. His advices regarding these teas are to the effect that the market is strong and advancing. His latest advices from Calcutta state that low-grade teas there are strong and being well competed for.

QUEBEC MARKETS.

MONTREAL, Nov. 5, 1896.

GROCERIES.

THE business in dried fruit and the activity that it displays in all its lines is still the dominant factor in the wholesale grocery situation. Further advances have been cabled on Valencia raisins from Denia, and Californias are so strong that quotations have been actually withdrawn on 3-crown fruit. In other lines the position is much the same, except in sugar, which has taken a sudden change for the better. Tea continues active and firm with an upward tendency, and the improved feeling in canned vegetables is more marked.

SUGAR.

The sugar market has been excited since our last report, with advances in yellows at the refineries, though the price of granulated is unchanged. The change in temper was induced by the active demand for raw material at New York, and it was quite sudden, for, as everyone knows, up to the 27th refiners were offering goods at very low prices. At this writing refiners' prices for all grades of yellows are ⅛c. per pound higher, and there has been a good demand, especially for yellows, of which stocks in refiners' hands are very small. We quote: Yellows, 3 to 3¾c., and granulated, 4c.,

SYRUPS.

Demand for syrups continues slow and the market quiet. Values, however, continue steady at 1½ to 2¾c. per pound, as to quality.

MOLASSES.

There has been no change in the situation of the molasses market. The demand is chiefly for small lots, and prices rule unchanged at 27½c. for Barbadoes and 28c. for Porto Rico in a wholesale way. In a jobbing way the range is 30 to 31c. for single puncheons.

RICE.

The firm feeling outside has not yet influenced prices locally, but, if it continues, is very apt to do so. Values are steadily held, with a fair enquiry. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to ***CUT, COLOR*** and ***CONDITION.*** Requirements are ***LARGE QUARTER-CUT FRUIT, BRIGHT COLOR*** and ***DRY. DISCOURAGE*** all ***SMALL-SLICED*** and ***CHIPPY*** stock. ***POSITIVELY REJECT*** everything ***DARK, BURNT*** or ***WET.***

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit ***LARGE*** (in quarters) than ***SMALL,*** and as easy drying ***BRIGHT*** as ***DARK,*** it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for ***CANADIAN DRIED APPLES.***

46 Front St East, TORONTO **W. B. BAYLEY & CO.**

Do You Know

That we have special values in Ceylon and Indian Teas?

That our Cleaned Stemless Currants are sure trade-winners?

Write for prices and samples.

PRUNES.

Just arrived—first shipment of Imperial French Plums. Cases 50 lbs. Price low.

"KOLONA" Ceylon Tea



Is the leading packet tea in the market. . . .

RETAILS . . .

30, 40, 50, 60 and 80 cts. per lb.

½-lb. and 1-lb. leaded pkgs. Black or Mixed.

RETURNED
Nov. 7

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

SPICES.

There has been a fair demand for spices and values have a firm tendency under strong foreign advices. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There is no change in the coffee market, business ruling quiet. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 16½ to 19c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The week has been an active one in teas, and some excitement has prevailed in the trade. Cable advices have been of a very strong nature, noting advances in prices in several lines. Demand for all lines has active, and a large volume of business is reported at very firm prices. We quote: Young Hysons, 10 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The strength and activity in Valencia raisins continues, and further advances have been cabled from abroad. In fact, it would cost to lay down new supplies here 5 to 6½c. net cash. As a consequence of this, jobbers are asking rather higher prices as follows: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

The upward tendency of California raisins continues also, and higher prices have been asked f.o.b., while at this writing quotations have been withdrawn entirely for future business in 3-crown fruit. We quote: 2-crown, 6 to 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins are steady at 7¾ to 12c., as to grade.

Malaga raisins range from $1.50 to $4.

Currants continue firm with a fair enquiry. We quote as follows: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c. Fine provincials are worth about ⅜ of a cent a pound more; Patras, 5½ to 6c., and Vostizzas, 6¾ to 8c.

Prunes are strong also in line with all other dried fruits. We quote: French, 5 to 6c.; Austrian, 6 to 6½c., and Californias as follows: 10 to 11c. for 40 to 50s.; 9 to 10c. for 50 to 60s.; 8 to 9c. for 60 to 70s., and 7 to 8c. for 70 to 80s. The first carload of new California prunes will be distributed this week.

NUTS.

This market continues without change. We quote pecans firm at 12c. Tarragona almonds, 11 to 12c.; filberts, 8 to 10c.; shelled walnuts, 18 to 21c.; shelled almonds, 18 to 20c.; peanuts, 6 to 8c., and shelled do., 8 to 10c.

CANNED GOODS.

The canned goods market is steady and without change on the whole. A firmer feeling is noticeable, however, in regard to vegetables. We quote: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

The green fruit market continues much the same as last week. We quote: Oranges, $5 to $5.50; lemons, $3; bananas, 50c. to $1; pears, 30 to 40c. basket, and $2 to $2.50 per keg; grapes, 14 to 17c., and California Tokays, $1.75 to $2 per keg. Sweet potatoes are now arriving and are selling well at $2 to $2.25.

APPLES.

The apple market was quiet, with business passing at 85c. to $1 for seconds and $1.15 to $1.50 for firsts.

FISH.

The continued mild weather has interfered considerably with the fish trade, and the movement of all lines has been small. At present all lines of fish are in ample supply. In regard to pickled herrings, there are too many coming forward, and the market in consequence has been weak and prices have declined 25 to 50c. per barrel. The arrivals during the past four or five days have been about 18 carloads. In a jobbing way No. 1 N.S. are selling at $4.50 to $4.75 per barrel, and at $2.75 per half-barrel; No. 2 small Labrador salmon are easier at $11.50 to $12 per barrel. B.C. salmon are out of the market, but several carloads are expected by the middle of next month. No. 2 mackerel are also easier at $11.50 to $12 per barrel.

In smoked fish, prices for haddies and bloaters are easier. Receipts are more liberal, for which the demand is only fair. Haddies are selling at 6½ to 7c. per lb. Yarmouth and Bay bloaters at 90c. to $1 per box, and kippered herrings at $1.50 per box, and medium new smoked herrings at 11c. per box.

The supply of dried codfish is small here, consequently prices are firmer at $4 to $4.25 per 100 lbs.; pollock at $2.20 per 100 lbs.; skinless cod at $5.25 per case; boneless cod, 5½c. per lb., and fish, 3c. per lb.

The receipts of fresh fish have been larger of late, and in consequence there is a good supply of haddock and cod on this market now, and prices for the former have declined 1 to 2c. per lb. since this day week. Haddock and cod are now selling at 4c. per lb. Fresh B.C. salmon are firmer at 10½ to 11c. per lb.; dore, 6½ to 7c., and pike, 4½c. per lb.

COUNTRY PRODUCE.

EGGS—There is no change in the egg market. We quote: Fresh laid, 18 to 20c., and candled 13½ to 14c.

BEANS—Quiet and steady at 70 to 75c.

HOPS—A few lots moving at 6 to 7c.

HONEY—Without feature, prices ranging from 10 to 12c. in the comb and 8 to 9c. extracted.

POTATOES—Quiet and steady at 35 to 40c.

DRIED APPLES—Move slowly at 3 to 3½c., while evaporated are held at 5½ to 6c.

BALED HAY—The market for baled hay has advanced $1 per ton to $10.50 to $11 for No. 1 and $9 to $9.50 for No. 2.

HIDES.

Are quiet at last week's prices. Dealers pay 7, 6 and 5c., according to grade, and sell at an advance of ½c. on those figures.

ASHES.

Receipts have been rather light and business quiet. We quote: First pots, $3.50 to $3.55; seconds, $3.05 to $3.10, and pearls, $4.45 per 100 lbs.

PROVISIONS.

There is no change in provisions, except that new pack is now being quoted here. We quote: New Canadian pork, 11 to 12c.; old Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

FLOUR, MEAL AND FEED.

There was a fair demand for flour, and the market was active with a good volume of business on local and country account. We quote: Winter wheat, $5 to $5.15; spring wheat, patents, $4.90 to $5.05; straight roller, $4.40 to $4.65; straight roller, bags, $2.10 to $2.25; Manitoba strong bakers', $4.50 to $4.75.

The meal market continues quiet here, but advices from millers state that receipts of oats are light and prices are fully maintained. We quote: Standard, bbls., $3.25 to $3.30; granulated, bbls., $3.35 to $3.40; rolled oats, bbls., $3.25 to $3.30; rolled oats, per bag, $1.55 to $1.60.

A fairly active business continues in feed, there being a good demand for car lots at steady prices. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $16.

CHEESE AND BUTTER.

Cheese continues heavy, and the make yet remaining in factorymen's hands is gradually being picked up at lower figures. This was the case this week. At the wharf Monday morning 3,000 Quebec makes sold at 9⅝c., a decline of ⅛c. from last Monday, and at St. Hyacinthe on Saturday 7,000 sold at 9⅜c.

The butter market continues quiet, with creamery greatly nominal around 19½c. No new business of importance is possible on export account, as all limits are too low.

MONTREAL NOTES.

About eight carloads of California raisins have been sold on this market so far.

The first carload of new California prunes will be distributed to the trade this week.

There has been another advance in Valencia raisins at Denia of 1s. 6d., fine fruit now being held at 19s.

The ss. Bellona will land her cargo of dried raisins and cocoanuts in Montreal this week. It is all sold to arrive.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

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BREAKFAST BACON
BACKS AND ROLLS

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FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausages
of finest quality.
Fresh every day.
Pork Loins
Trimmed or not trimmed.
Supplied by express.

F. W. Fearman
HAMILTON

There is practically no Valencia fruit in first hands in Montreal at the moment. This is an unusual occurrence at this time of the year.

Recent sales of California raisins have been made at 6½c. net, Montreal, to the importer. This is an advance of 1c. on the opening price.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Nov. 5, 1896.

THE Fall Number of THE GROCER, if possible, created a better impression than ever, it being, in the opinion of the trade, equal, if not ahead of any trade paper ever received here. In markets the feeling is firm and dealers are in a better frame of mind than for months. A successful fall and winter's trade is looked for. During the week sugar has shown the first firmness since last February. An active demand rules from the west for pickled fish, one dealer shipping eight cars in the last two weeks. New dried fruit continues to come in. California and Malaga raisins are to hand this week. The advance in price in the California raisins since some were bought amounts to $300 a car.

OIL—While the demand for burning oil is active, there is no change in value, though, as noted last week, in local business a cut is being made in American particularly, owing to a dealer underselling the combine price. The matter is likely to be shortly arranged. We quote: American burning oil, 20 to 21c.; best Canadian, 19 to 19½c.; prime, 17c.; no charge for barrels.

SALT—The market is at present bare, and quite a demand is noted. Some large quantities are daily expected, both direct from Liverpool. When speaking of a cargo of salt a full cargo is seldom meant. Parties wishing to buy would do well to order so as to have it shipped from vessel when unloading, as price is much lower that way. We quote as follows: Coarse, 48 to 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz; Canadian fine, $1.

CANNED GOODS—First cost is still the quotation for corn, peas and tomatoes by some dealers, but, on the whole, a firmer feeling is noticed, and many of the dealers refuse to sell at the cost price. There has

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We can sell your .....
PRODUCE
to advantage. Prompt and careful attention given to consignments.
A TRIAL SHIPMENT SOLICITED.
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H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell
any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**
WM. RYAN & CO.
70 and 72 Front St. East
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S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
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PURE LARD
TUBS PAILS
"MAPLE LEAF BRAND"
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Goods in Season
FINNAN HADDIES
OYSTERS
JAMAICA ORANGES
CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS
Hugh Walker & Son
GUELPH, ONT.

been a call for oysters during the week. While lobsters are scarce and the high price asked is being obtained, it is so limiting the demand that sales are small and dealers will not buy from first hands at prices asked. Canned citron is being offered for the first time by many. It is Canadian packed. California canned fruits are quoted much higher and many lines of best quality are cleaned up. There is very little demand. Canadian goods are satisfactory, owing to short pack. There is some enquiry for American peaches, that is, Baltimore pack. We quote as follows: Corn, 65 to 75c.; peas, 65 to 75c.; tomatoes, 65 to 75c.; gallon apples, $1.90 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20 to $2.25; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT—California raisins to hand this week. They have a large sale here. Those who bought early have a nice profit. The tendency of prices has been so long downward that a good many are out in the cold. They are held firm. Valencias have been scarce, but are arriving more freely. They are also higher. Both currants and Malaga fruit are to hand. The holiday fruit trade is in full swing. There is some call for evaporated apples, but buyers want to buy at even lower prices than those quoted, which are very low. Canadian yellow onions move freely at low prices. Some red onions in the market, perfectly good, could be bought low. Best quality French prunes, in sizes usually sold here, are out of the primary market, and Bosnias are also higher. We quote: Valencias, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4½ to 5c.; bbls., 4½ to 4¾c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5 to 5½c.; Canadian onions, 90c. to $2; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencias, layers, 6½ to 7½c.; 4-crown L. M. raisins, 7¾ to 8c.

GREEN FRUIT— Business in this line is rather less active. Large quantities of apples are here, but they move slowly. The low price does not seem to increase the demand. Some apples sent here are poor. In a season such as this these should be kept at home. They only hurt the already poor market. Only fine fruit will bring a fair price at all. Lemons are higher, with small sales. Few oranges are moving, chiefly Jamaica. Malaga grapes are firm, and higher prices are looked for. Canadian grapes are still low. A few melons here have no sale. Sweet potatoes move quite freely. Bananas slow. Pears are about out of the market. We quote: Lemons, $6 to $7; oranges, $5 to $6; bananas, $1.50 to $2; grapes, 30 to 40c. per basket; apples, $1 to $1.65 per bbl.; keg grapes, $5 to $6; Bartlett pears, $4 per bush.; N. S. pears, $4 to $5 per barrel; cranberries, Cape Cod, $6 to $6.50 per bbl.;

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Wholesale Fish Merchants

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Ask your wholesale grocer for

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We are also putting up . . .

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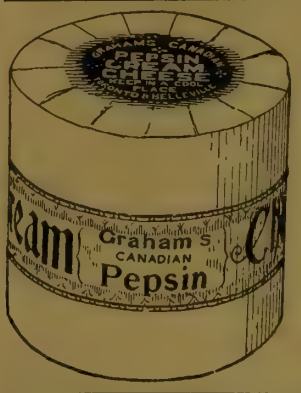
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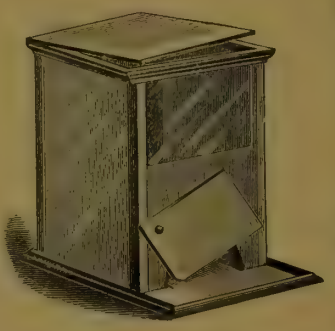
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We guarantee **COTTAMS BIRD SEED** to be 2½ times the value of any other brand. Carefully manufactured from the best stock under virtually 6 patents, we CHALLENGE the world to give equal value, or goods that sell or pay as well. This accounts for our large and increasing trade.

Will your customers be satisfied with anything short of the best? They will have COTTAMS BIRD SEED from your store or some other. All wholesalers.

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The tomatoes used in the "Kent" brand are grown to our order. Every tomato is perfectly ripe before it is canned. Every can is filled exactly the same. When you sell a can of Kent tomatoes you are giving them the fullest measure possible. We are so absolutely sure of the goodness of our tomato that you can guarantee every can to your customers. That is worth something to you, specially if you have a well established trade. It does not do to take any risks with that. By carrying reliable goods you will hold the business of your customers as long as you desire it. By selling Kent tomatoes you are sure you are selling the best that are put up.

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PUDDING FOR THIRTY.

One package of Instantaneous Tapioca will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

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As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

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TORONTO

bog cranberries, native, $4.50 to $5 ; sweet potatoes, $2.75 to $3.

SUGAR—While not a very large quantity was bought at the lowest point, considerable was bought very near it, and is considered good stock. Already there has been a small advance in granulated, though no change has yet taken place here. Holders are more hopeful than for a long time. Sales are quite freely made. We quote : Granulated, 3 to 4c.; yellows, 3 to 3⅛c. ; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—There is rather a better movement and a somewhat firmer feeling. A small quantity of New Orleans arrived during the week. Best grades are firmly held. We quote : Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

DAIRY PRODUCE—Butter is coming in more freely, but a large part of it is only fair, while much is not even that in many cases. Even the packages are bad. Good butter commands a fair price, and has ready sale. While cheese is held firm at the advance, buyers are still backward. There are but few cheese here. Eggs are good sale at advancing prices. We quote : Dairy butter, 16 to 18c. ; new creamery, prints, 20 to 21c.; do., tubs, 20c. Cheese, 10 to 10½c. Eggs, 15 to 16c.

FISH—The best demand is from the west, and largely for pickled fish, which tend upward. Supply small, Grand Manan, about the only grade being at all freely received. In cod the feeling favors higher prices. Pollock dull. Smoked herring have shown a marked change in the past two months. Prices have doubled and stocks are light. They had got where the fishermen would not cure them. Bloaters, kippers and haddies have large sale. Shad are getting within small limits. Fall shad are held firm. We quote : Large cod, $3.25 to $3.50; medium, $2.75 to $3; pollock, $1.15 to $1.25; bay herring, $1.50 to $1.55 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, $4.50 to $5.50 ; boneless, 2½ to 8c.; bloaters, 60 to 70c. per box ; kippered, $1 per box ; Barrington, $3.25 per bbl.

PROVISIONS—There is a fairly active demand. Pork is held firmer. In mess there is no American sold here now, it being locally put up. While beef is low, there has been some advance, and it is thought prices will be higher. The quantity of Canadian beef sold is but small. Hams and rolls are yet slow. In hams there is quite a range in price among curers. Lard finds better enquiry and is rather higher. In compound the sale here is about confined to one brand. The local output of pork, barreled, hams, rolls and lard is larger than ever this season. The latter is still, however, quite limited. We quote : Clear pork, $13.75 to $14.50 ; mess, $13 to $14; plate beef, $12.50 to $14.00 ; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—While flour has shown but little change during the week, higher prices are looked for. Flour in St. John is sold almost altogether by the brand, and in selling samples are little used. New brands work in very slowly. Oatmeal is again higher. Prices out of store are weaker than market warrants. Cornmeal shows no change, but keeps low. Oats are higher, and arrive slowly. P. E. Island is backward in shipments. Beans appear rather easier. We quote : Manitoba flour, $5.50 to $5.75 ; best Ontario, $4.75 to $4.80; medium, $4.40 to $4.50; oatmeal, $3.50 to $3.65; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $14 to $15 ; bran, do do, $13 to $14 ; hand-picked beans, $1.10; prime, $1; oats, 30 to 32c. ; hay, $12 to $13 ; barley, $3.25 ; round peas, $1.15 ; split peas, $3.00 to $3.25 ; yellow eye beans, $1.75; buckwheat meal, $1.20 to $1.25.

ST. JOHN NOTES.

B. B. Hardwick, the representative of Pearline, called on THE GROCER this week.

J. Hunter White has been appointed agent for L. Schepp, the well-known manufacturer of desiccated cocoanut.

James Patterson has shipped eight cars of pickled herring to the upper provinces. The demand is larger than usual.

A. S. Bowman, representing The Geo. Tuckett & Sons Co., Ltd., of Hamiiton, Ont., was in town this week.

Maine shippers are doing as THE CANADIAN GROCER of last week suggested, in the shipment of apples. They wrap in tissue paper and pack in half-barrels and cases.

Freights have advanced to winter rates on the railways. The special low rate on flour and grain has been cancelled, and rates to Moncton, Pictou and Point du Chene have been raised to those of Truro, N.S.

Potatoes keep very low, selling at 60c. per bbl., including packing. Shippers to the West Indies are buying and storing large quantities. In Maine prices nave advanced, and better prices are looked for here.

Much to the satisfaction of up-river people, the steamer is now running between Fredericton and Woodstock. The freight to Woodstock in less than car lots by rail is beyond reason, and the same is true even in car lots.

HALIFAX TRADE GOSSIP.

THE exporters of apples at this port and in the Annapolis Valley have complained long and loud about excessive freight rates to England. On Saturday last a meeting was held at Kentville, which was attended by the leading fruit growers of the Valley. The Minister of Militia was also present. It was pointed out that from small beginnings the apple industry of Nova Scotia has grown to important proportions. It is computed that the gross product for this year of the main apple belt lying between the line of railway from Newport to Annapolis will be 500,000 barrels. Not more than 20 per cent. will be absorbed in home and local consumption, leaving some 400,000 for export. The United Kingdom is the principal and practically the only market. Notwithstanding these facts, it was contended, the producers have hitherto failed to benefit to the extent the advantages entitle them ; that the legitimate profits are absorbed by excessive freight rates by middlemen and by commission charges in England; that their proximity to the market has been a positive disadvantage, freight rates being invariably lower from Montreal, Portland, Boston and New York than Halifax. In view of all this, the meeting decided to form a limited company (capital, $50,000) for the attainment of the following objects :

The carrying on of a general agency and exporting business.

The contracting with steamship lines for the conveyance of apples and other produce from ports in Nova Scotia to ports in the United Kingdom or elsewhere.

The chartering of vessels for the conveyance of apples and produce as aforesaid.

The purchasing, warehousing, handling, exporting and selling of apples and other produce.

The acting as agents for shippers of apples and produce.

THE MAN WHO WON

Who was the man ?

JAMIESON

What was the product ?

BISCUITS

How was it done ?

BY .....

Honesty of purpose.
Purity of materials.
Skilful assistance.
Efficient mechanical equipment.
Through care.
Consequent superiority.

JAMIESON'S BISCUITS

Are thoroughly up to date and popular as the almighty dollar.

Sold by all Grocers

MANUFACTURED BY

R. E. Jamieson

.....Ottawa.

PURE DRUGS

are what your Physician counts on when he writes your prescription.

PURE SPICES

are what your Customers want when they are ordering Spices for their Xmas Cake.

You can guarantee Pure Gold Spices

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

The acquiring of land and the erection of warehouses and buildings.

Some $2,000 was subscribed on the spot.

The long-looked-for fruit steamer, Bellona, has arrived, and by this time has discharged the balance of her cargo at Montreal. She brought about 300 tons for this port.

We have experienced a rise in sugar, and the market is firm at the advance, with a good demand, dealers feeling the chances of a further advance to be good. The Acadia Refinery is not quoting granulated, and jobbers are asking 3¾c. The refinery quotations for yellows are: Circle C, 2¾c.; extra Circle C, 3⅛c.

Green fruits show no change from last week.

The rise in tea reported at Montreal does not affect this market, the brands used here not being affected. If anything, our market is easier.

The breadstuffs market is firm with a fair volume of trade. Quotations remain unchanged as follows: "Ogilvie's" or "Five Roses," $5.20; Ontario made Manitobas, in wood, $4.75 to $4.90; Manitoba shipments in sacks, $4.40 to $4.60; Ontario and Manitobas mixed, for patents, $4.40 to $4.70; 80 per cent. patents, $4.50 to $4.65; 90 p.c. patents, $4.35 to $4.50; low grades, $3.75 to $4; oatmeal and rolled oats, $3.25; cornmeal, $1.95 to $2; middlings, per ton, $15.50 to $16; shorts, $15 to $16.50; bran, per ton, $15 to $15.50; white oats, per bushel, in sacks, 32 to 33c.; cottonseed meal, per ton, $22 to $23; oil-cake meal, per ton, $22 to $23; hay, per ton, $11 to $11.50; split peas, $3.15; pot barley, $3.50; white beans, per bush., 95c.

Prince Edward Island produce is on the advance. Potatoes have gone up 2c. per bushel from schooners, selling to-day at 33c., and oats have advanced 2 and 3c., selling at 32 and 33c. Several small cargoes were received last week, which soon found a market. The imports from the Island this fall will not be large, as a great part of the potato yield there has been destroyed by wet weather.

Fishstuffs still continue healthy in tone. Shipments to the West Indies and U. S. are heavy. Quotations are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.55; haddock, $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1.25; Labrador, No. 1, $5; do., No. 2, $3.50; No. 1, large, fat shore, $3.25 to $4; alewives, $3.25; mackerel, No. 3, large, $8 to $8.50; No. 3, fat, $10; No. 2, fat, $11.50; No. 1, fat, $13; salmon, No. 1, $17; No. 2, $14; No. 3, $12. 5,000 quintals of cod were received in one shipment this week from St. Pierre.

Eggs are still on the advance. Stocks on hand are very light. The quotation is about 17c. for good Nova Scotia and P. E. Island stocks.

Butter continues about the same as last week. Early creamery in tubs is quoted at 19½c. and late at 20c. Prints are worth 21c. and dairy from 16 to 17½c.

The demand for molasses is good. There is no Porto Rico remaining in first hands. Inferior grades are moving. Quotations are: Fancy Demerara, 33c.; choice Porto Rico, 31c. Sixty-five hogsheads went to Boston on Monday.

Poultry is coming in freely and is fairly reasonable in price. Geese sell at from 60 to 75c., chickens, 60c.; fowls, 40 to 60c.; turkeys, 13 to 15c. per lb.

Green fruits are in good supply and in fair demand. Sixty-five barrels Jamaica oranges were received this week. The steamer St. John City took 13,675 barrels of apples to London this week.

PRUNES ON THE COAST.

In its last issue received here, The California Fruit Grower says, with reference to the prune situation on the Coast: "The price remains at 3½c. basis for the four sizes. The demand is good, and shipments have been very heavy from all points. From San Jose the shipments for seven days ending Oct. 17 were 4,532,490 pounds; and for the season to date, 12,595,720 pounds. This movement has not been equalled since 1893. California prune men need not fear French competition this season. The weather continues favorable, but most of the fruit is safe under cover.

Cheese Perfection



is attained in **MACLAREN'S IMPERIAL CHEESE.** It has an indescribably delicious flavor, is rich and creamy and has most remarkable keeping qualities. Imitators cannot produce anything to resemble it in any way. It is the only perfect cheese on the market. All wholesalers carry it.

A. F. MACLAREN & CO., Manufacturers, **TORONTO**

HINTS TO BUYERS.

JOHN SLOAN & CO. are in receipt of a shipment of Crosse & Blackwell's goods, including pickles, olives, sauces, peels, etc.

Clemes Bros. have a shipment of pineapples in store this week.

A shipment of Malaga raisins is arriving this week for S. K. Moyer.

Pepsin cheese, two dozen in a box, is a seller with Lucas Steele & Bristol.

Increasing sales for "Kincora" package tea are reported by John Sloan & Co.

H. P. Eckardt & Co. have Brazil nuts which they report to be choice stock.

"The sale of 'Ludella' Ceylon is steadily increasing," say H. P. Eckardt & Co.

Robert Greig & Co. report nice orders for Lorimier's Worcestershire sauce.

H. P. Eckardt & Co. are offering at special prices a line of new 14-oz. figs.

The Davidson & Hay, Ltd. report large sales of low-grade Young Hysons and Japans.

Canadian and imported peels—lemon, orange and citron—are in stock with H. P. Eckardt & Co.

Another shipment of Crosse & Blackwell's goods, consisting of capers, salad cream, sauces, catsups, preserved ginger, soups, extract of meat, bloater paste, potted meats, pickles, malt vinegar, jams, currie powder, marmalade, peels, etc., arrived for the Eby, Blain Co., Ltd.

The Davidson & Hay, Ltd. offer a choice golden tipped Ceylon Pekoe packed in 5-lb. boxes.

Some extra fine bundle codfish are in store with Lucas, Steele & Bristol, also new scaled herrings.

The Eby, Blain Co., Ltd., report the arrival of a shipment of French imperial plums, in cases 50 lbs.

Lucas, Steele & Bristol are receiving invoices of new teas right along, which they report to be fine sellers.

"We have a few '95 pack cold storage Eleme figs: 10-lb. boxes, at special prices," report H. P. Eckardt & Co.

H. P. Eckardt & Co. are finding ready sale for "Golden" haddies. They have lately replenished their stock.

Through the advertisement of dried fruits in last issue of THE GROCER, Hudon, Hebert & Cie closed out several lines.

A good article always gives satisfaction. Some three years ago Frank Magor & Co., Montreal, agents for the manufacturers of Keen's mustard, Oxford blue, mixed spices, etc., put on the market a few boxes of high-class ground spices, in 1-oz. tins, cloves, nutmegs, cinnamon, cayenne, currie powder, etc., and each year since, as Christmas approaches, they have special enquiries from the best trade in Canada for these pure ground spices. The name Keen is a guarantee of purity the world over.

Messrs. Martin & Robertson, Vancouver, B.C., have been appointed agents in British Columbia for Colman's mustard.

Only a few of the 1-lb. fancy bags of "Kiji" Japan are left with Lucas, Steele & Bristol. Buyers govern themselves.

A large consignment of fine flavoring Ceylon teas in chests and half-chests arrived for the Eby, Blain Co., Ltd., this week.

The Davidson & Hay, Ltd. expect arrivals of their second direct shipment of Malaga fruits, etc., about Monday next.

"Last week was a banner week for 'Kurma' tea, the sales being treble that of the corresponding week last year," report The Davidson & Hay, Ltd.

Tomato catsup is a successful line with T. A. Lytle & Co. this season. They report the demand greater than any previous season, and it is still increasing.

The F. F. Dalley Co. say that in spite of the many competitors, both foreign and domestic, their sale of "Gem" stove paste has largely increased this year. They state

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

SALMON

Season 1896

THE BEST ASSORTMENT OF THE BEST GOODS

The "Lynx" brand

Sold by us for years, known by everyone as without a rival.

The "O-We-Kay-No" brand

One of the best, well known by the trade.

Also—

British American
Horse-Shoe
Clover Leaf
(Flat Tins)

The "Royal Eagle" brand

Fine Cohoes of Todd & Co. None but first-class goods are packed by this firm.

The "Seal" brand

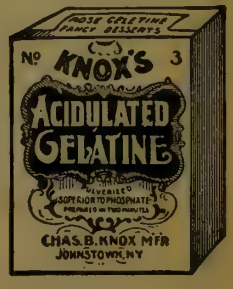
West Coast Packing Co. A good quality which has always given satisfaction.

L. CHAPUT, FILS & CIE. - Montreal

ABSOLUTELY PURE IT IS PERFECTION



Knox's Sparkling Gelatines



The consumer finds in the Knox Gelatines both quantity and quality, as each packet makes two quarts of the most delicious jelly. The most **easily prepared** with the **best results.**

It obtained the only Medal and Diploma, World's Fair, Chicago, for its strength and purity.

SOLD BY ALL WHOLESALERS.

A. E. Richards & Co. **Canadian Agents** ***Hamilton.***

Our Manitoba friends can now procure their supplies of the famous

"LORNE" BRAND CATSUP IN 2-LB. CANS

☞ Can be got from nearly every wholesale dealer in Winnipeg.

TRY IT
IT WILL SELL

It is made from **TOMATOES** only. Only the best Proof Vinegar and the choicest Spices used.

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

that the superiority of the goods always tells with the consumer.

"We have something fine in Young Hyson teas which we are offering at a low figure," say the Eby, Blain Co., Ltd.

W. H. Gillard & Co. state that since lowering the price of their "Diamond" baking powder a marked increase has taken place in the already large sale of this article.

W. H. Gillard & Co. have arriving early this month a shipment of their "Paradise" currants. These currants are of the richest growth, carefully selected and packed in cases.

Robert Greig & Co. are shipping quantities of French mustard just now. Customers are laying in their winter's stock owing to the difficulty of making shipments during the cold weather.

Robert Greig & Co. are bringing out a five-ounce bottle of "Kola Cafe," to retail for 20c. Also an extract of coffee and chicory made by the same firm, John Mackay & Co., Edinburgh.

The first instalments of Southwell's jams and marmalades, etc., are at hand per steamers, via Boston. The agents, Frank Magor & Co., 16 St. John St., Montreal, will be pleased to send price lists for the fall and Christmas trade.

Marshall & Co., Aberdeen, have a shipment by the State of Georgia of their "Crown" brand salt herrings in kegs, barrels, etc., consigned to purchasers in Montreal and the west. These herrings are a delicious breakfast delicacy.

Hudon, Hebert & Cie have been notified by the packers that owing to the short catch they cannot supply all the canned salmon contracted for. Hudon, Hebert & Cie, however, continue to quote $1.12½ for Caribou brand.

Marshall's Scotch kippered and fresh herrings, bloaters, herrings in tomato and anchovy sauce are still leaders, if we can judge by the shipment on the State of Georgia. A high standard of quality is always appreciated by the trade.

RESULTS OF CUTTING.

AN unsettled feeling on the three staple lines of canned vegetables, peas, corn and tomatoes, especially the latter, was a prominent feature this fall. This condition of affairs was due to the reckless cutting indulged in by packers, who at one time in September seemed willing to accept almost any price, for the sake of getting an order.

Many of the prices quoted were entirely out of proportion to the cost of the material. The war, in fact, was carried to such a length that buyers one day never knew whether the next would show that their purchase would prove unprofitable. Briefly, the practice became so general that it was evident the larger canners had determined to smother the smaller concerns at their own game and stop their annoying tactics if possible. The latter, of course, fought hard, but the effort was too much for them, for the market after about a fortnight's attack of unrest settled down on a more normal level, and has ruled so ever since.

It now transpires that to one firm at least the results of the campaign were disastrous. This was Racine, De Gruchy & Co., of Laprairie, Que., on whom a demand of assignment was made last week by P. H. Dufresne. Their liabilities are in the vicinity of $14,000.

Among the trade but little sympathy is expressed for them. They were among the firms who freely cut prices, and possibly the fact had a good deal to do with their present embarrassment.

TEA TRANSHIPMENTS.

Transhipments of Indian and Ceylon tea to the United States and Canada are shown below, from the 1st January to 30th September during each of the last three years. "The progress made in the use of both descriptions is remarkable," remarks Gow, Wilson & Stanton's Tea Report. "These figures, however, do not afford an actual test of the trade of British-grown tea with the continent of North America, as the exports from the United Kingdom, as well as some of those direct from India and Ceylon, have to be taken into account."

Indian Tea—	1896.	1895.	1894.
U. K. to U. S. A.	1,315,835	569,835	329,659
U. K. to Canada	211,160	540 809	74,321
Total lbs.	1,526,995	1,110,644	403,980

Ceylon Tea—	1896.	1895.	1894.
U. K. to U. S. A.	659,544	507,801	238,217
U. K. to Canada	197,005	212.788	91,557
Total lbs.	856,549	720,589	329,774



Does it Pay to Handle?

CERTAINLY IT DOES. I take no chances. The quality is of the very best. The New York Condensed Milk Co. is a very responsible concern and guarantees the

GAIL BORDEN EAGLE BRAND



CONDENSED MILK to its customers. Besides, it is no trouble to sell. The majority call for it, and won't take any other brand. If I don't keep it my customers will get it elsewhere. Smaller profit! No, I guess not; have tried both ways and found that it pays to sell only the "BEST." It has been demonstrated to my satisfaction that the GAIL BORDEN EAGLE BRAND HAS NO EQUAL.

Send for particulars to

F. W. HUDSON & CO. Selling Agents..... **TORONTO**

For quotations see price columns.

Special Offer

OF

2,500 DEMIJOHNS LABRUYERE VINEGAR, 4 Imp. Gals.

This vinegar has to be delivered before NOVEMBER 15th. We will quote SPECIAL PRICES FOR IMMEDIATE DELIVERY.

We also offer the finest assortment of **Figs, Malaga Raisins** and **Tarragona Almonds.** Our prices for above are extremely low and deserve attention. Write for quotations.

LAPORTE, MARTIN & CIE.

MONTREAL.



PUBLIC APPROVAL

The public's hearty approval of the excellence of **Carr & Co.'s Fancy Biscuits** is shown by their enormous sale and world-wide fame. They have been supplied by Royal appointment to Her Majesty the Queen for the past fifty years.

The business you have lost by not having these Biscuits cannot be regained now; but don't lose any more. Give a trial for "CAFE NOIR," for instance. They're especially popular.

Sole agents for Canada

Robert Greig & Co.

MONTREAL.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York

LIPTON
TEA PLANTER
~CEYLON


CEYLON TEA
IN BLOSSOM

BUSINESS CHANCE.

E. A. RAMSAY, 15 YEARS' BUSINESS EXPERIence, for past four years active member of firm Wilcox & Ramsay, General Merchants, Virden, Manitoba, is withdrawing from said business. Will soon be open for engagement. Prepared to take interest in, or will buy out, established thriving business. Correspondence solicited. Address, E. A. Ramsay, Virden, Man.

Union Mutual Life Insurance Co.

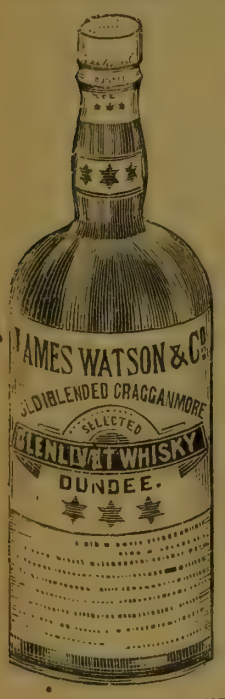
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal



Handle the Best and nothing but the Best

Chard, Jackson & Co.

AGENTS FOR THE DOMINION . . . .

10 Lemoine Street

MONTREAL

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

THERE ARE OTHERS, **BUT,**



WHITE MOSS BRAND COCOANUT

is the **BEST** on the market to-day.

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL



The Club Coffee

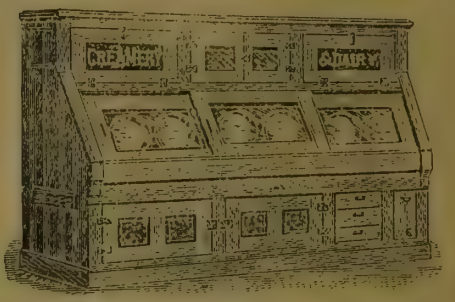
Clubmen always want the best That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing?*** Write

EWING, HERRON & CO.

COFFEE and SPICES

MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

SCHEPP'S

Packages THE Bulk

15 or 30 lb cases

	Pails	Brls.
1-lb. packages @ 27c. lb.		
½-lb. " " 28 "		
¼-lb. " " 29 "		
1 and ½-lb. asst'd 27½ "		
¼ and ½-lb. " 28½ "		
Improved Shredded	20	18
Beaver "	18	16
Edelweiss	22	20
Shavings	20	18
Macaroon	18	16
Best Desiccated	17	15

5-cent packages, 4 doz. in case, 45c. doz.

For a limited time only, the 30-lb. case packages will contain handsome glass jar for counter display and sampling

ONLY GENUINE COCOANUT

Factory, 6 and 8 Bay St. TORONTO



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

ENAMELLED MEASURES



In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

THOSE WHO ADVERTISE in a first-class journal like THE CANADIAN GROCER, need not trouble to apply for our catalogue. We regard them as live business men, and our catalogue will certainly reach everyone sooner or later. It would be "Grateful and Comforting" however, to know that our ad. is generally noticed, and if such evidence came in the form of an order for our **Stencils**, we would feel like saying something nice to the sender. Modesty does not prevent us from saying our address is

THE HAMILTON STAMP & STENCIL WORKS
HAMILTON, ONT.

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE
COCOA-NIB EXTRACT.

A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes

Special Agent, **C. E. COLSON, MONTREAL**

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. . . . TORONTO.

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.
The Oldest and Largest Manufacturers of

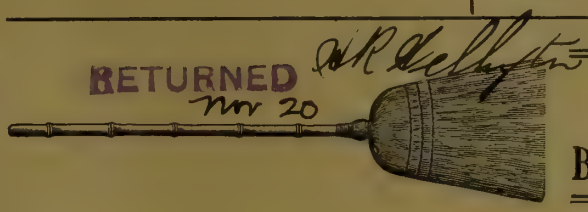
PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. **No Chemicals** are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s
goods, made at
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,
6 Hospital Street, - - Montreal.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Chas. Boeckh & Sons,
. . Manufacturers . .
Toronto, Ont.

Business Worries



Exhaust and Weaken

The business man should keep on hand a **16 oz. bottle of Johnston's Fluid Beef,** which can be prepared for use in a minute with hot water heated over gas or spirit lamp.

Johnston's Fluid Beef
STRENGTHENS

G.F.& J.GALT PACKERS OF THE CELEBRATED BLUE RIBBON TEAS
42 SCOTT ST TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE creditors of Henri Dufort, grocer, St. Henri de Montreal, have been notified to file their claims.

T. W. Woodruff, fruit grower, Niagara Falls, has assigned.

Loiselle Freres, grocers, Montreal, have been sold out by the bailiff.

H. G. Turnbull, grocer, Digby, N.S., has assigned.

Colin Wright, general merchant, Bedeque, P.E.I., has assigned. A. M. Wright & Co., of Summerside, have also assigned.

Sinclair Bros., general merchants, Cartier, Ont., are offering to compromise at 50c. on the dollar.

E. J. Henderson has been appointed to wind up the estate of the late Annie Beaton, grocer, Toronto.

N. Couvrette, grocer, Montreal, has assigned.

E. Rioux, general merchant, St. Jean de Dieu, is offering to compromise at 40c. on the dollar.

E. Lavoie, general merchant, St. Luce, Que., has suspended.

Wright, Schurman & Co., grocers, dry goods, etc., Summerside, P.E.I., have assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

T. B. Rider and B. H. Rider have registered a partnership in Fitch Bay, Que., to carry on business as general merchants under the style of T. B. Rider & Son.

Gravel, Dufour & Co., manufacturers of ginger ale, St. Louis de Mile End, have dissolved.

Routledge & Co, general merchants, Bridgeport, N.S., have dissolved.

Widow H. Letourneau and Joseph Z. Delisle have registered a partnership in Deschambault, Que., to carry on business as grocers under the style of J Z. Delisle & Co.

Outram & Pemberton, grocers, Montreal, have dissolved.

CHANGES.

E. H. Craig has commenced business in Montreal as dealer in teas and coffees.

R. W. Crawford, general merchant, Cobden, has sold out to F. B. Shields.

T. A. Smith, grocer, Demorestville, has been succeeded by M. C. Potter.

B. B. Morden, grocer, Hamilton, has sold out to Mrs. Carmichael.

A. Sheperd, general merchant, Innerkip, is about giving up business.

A general store has been started in Louiseville, Que., by Mrs. T. Lemay.

Bouthellier & Co., grocers, Montreal, sold out.

J. Herbert has opened a grocery store in Montreal.

H. T. Green, fish, New Westminster, B.C., has sold out to P. Pinnick.

J. M. Clark, flour and feed, St. Thomas, has sold out to W. E. Williams.



CLARK'S
Potted Meats
Are nice goods inside and outside. You should have them on your shelves.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

C. Beardsley is opening a grocery store in Ottawa. Mr. Beardsley was formerly in business in Winchester.

Buck & Robins, general merchants, Port Rowan, have been succeeded by Robins & Woodward.

F. Conner, fruits, Moncton, N.B., has sold out and removed to Buctouche, N.B.

J. A. Parent has opened a grocery store in Montreal.

Krotz & Walter, general merchants, Listowel, are giving up business.

L. W. Telmosse & Co., grocers, Montreal, are retiring from business.

SALES MADE AND PENDING.

The stock, etc., of the estate of A. E. Adams, general merchant, Calton, are to be sold by auction on the 10th inst.

The stock of the estate of C. E. Copeland, general merchant, Dorchester Station, has been sold.

The stock, etc., of the estate of A. Leggatt, general store, Rainham Centre, are to be sold on the 9th inst.

H. J. Lehman, general merchant, West Montrose, Ont., is advertising business for sale.

The stock of the estate of George Maling, grocer, Halifax, is advertised for sale by auction.

J. W. Ross & Son, general merchants, Nelles Corners, are advertising business for sale.

The stock, etc., of G. W. Detlor, general merchant, Tweed, are advertised for sale on 11th inst.

The assets of S. Desy, grocer, Montreal, have been sold.

The assets of J. A. Joly, general merchant, Ste. Rose, Que., are to be sold by auction on 9th inst.

The stock of W. Lillie, general merchant, Belwood, is to be sold.

The immovable assets of Foucher, Fils & Co., general merchants, Montreal, are to be sold at auction November 30.

The assets of R. T. Spence, general merchant, Roberval, are to be sold on 5th inst.

The stock of R. H. C. Larose, grocer, Ste. Cunegonde, Que., has been sold at 58c. on the dollar.

DEATHS.

J. M. Foley, liquors, Halifax, is dead.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Consignments Stored in Bond

And shipped, when sold, to proper addresses Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
470 King St. East, Toronto



ALPHA CHEMICAL CO., BERLIN, ONT.
Manufacturers of
Quickshine Stove Polish
Reliable Stove Pipe Varnish
Ladies' Fine Shoe Dressings
Inks, Mucilages, etc.
Write for Price List.

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES

in 1 and 2-lb. round cans. Will keep all winter . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

BUY

Ivory Bar Soap

THE BEST MADE

Metal . . . Pomade . . . Extract

White and Red,
All sizes in stock.

LAMPLOUGH & McNAUGHTON
59 St. Sulpiee St.,
MONTREAL.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

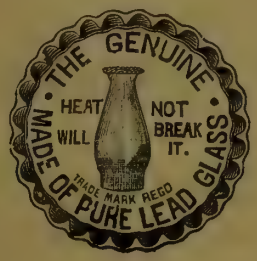


THE "GENUINE"

is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



GOWANS, KENT & CO., - TORONTO

We have long ago passed the introductory stage with . . .

Southwell's Orange Marmalade



None finer ever offered to the Trade.

Favorites

With the best trade :

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS, BUCKWHEAT, BISCUIT, GRAHAM AND BREAD FLOURS.

All ready for use.

A child can cook with them. No salt or baking powder needed : only a little sweet milk. Full directions for making all kinds of delicacies with each package. Place your order for them early.

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.
THE HUDSON BAY CO., WINNIPEG.
LUMSDEN BROS., HAMILTON.
G. FOSTER & SONS, BRANTFORD.

CURRENT MARKET QUOTATIONS

Toronto, Nov. 5. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

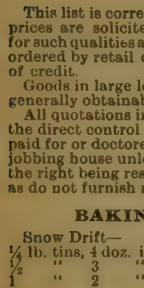
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
lb., ½ " " "	5 75
lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½lb. tins, 3 doz. in case..... "	90
lb. tins, 4 doz. in case..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz.
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

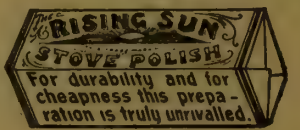
BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50

Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
per Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

CORN BROOMS

CHAS. BOECKH & SONS. per doz

Carpet Brooms—	net
"Imperial," extra fine, 8, 4 strings..	$3 60
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 75
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" 5, 3 strings..	2 45

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 35	1 45
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 40	1 60
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 70
Lobster, talls	2 10	2 30
" flats	2 65	2 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	....	0 04½ 0 09
" " ½'s "	....	0 09 0 11
" Mustard, ¼ size, cases 50 tins, per 100		10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 20	$1 30
" " " 2 "			2 30	2 50
Comp Corn Beef 4-lb. cans			....	....
" " " 6 "			7 75	8 25
" " " 14 "			15 00	16 00
Minced Callops	2	"	2 60	2 60
"	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
"	2	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz 2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	...
liced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	6 00
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 45
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S. (A. P. Tippet & Co., Agents.)	per lb
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - - Toronto, Ont.



Our capacity is 40 gross per week of

"SCIENTIFIC"
STOVE ENAMEL

So don't be afraid to order. All Toronto jobbers handle our goods.

Western Agents—W. L. Mackenzie, Winnipeg.
Eastern Agents—W. S. Clawson & Co., St. John, N. B.

Telephone 2905 **TORONTO.**



"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

THE "DIAMOND"
OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . .

ALL LEADING GROCERS KEEP IT.

Pays Well...



An automatic selling machine to sell **Adams' Tutti Frutti.** For full particulars apply Globe Automatic Selling Co., 63 Yonge St., Toronto, Ont.

Looks Well

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 46
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand.	
Pkgs. 1 lb., 15 or 30 lb. cs	27
" ½ " " "	28
" ¼ " " "	29
" ⅛ " 5 or 10 "	30
Bulk.	
White Moss, 10, 15 or 20 lb. Pails	20
Feather Strip, " " " "	22
Special Shred, 10, 15 or 20 lb. Pails	18
Macaroon, " " " "	18
Crown Desic., 12, 20 or 25 lb. "	18
Special, " " " "	17

Barrels, 2c. per lb. less.
Terms, 3 p.c., 30 days net.

COFFEE.

Green.	per lb.	
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 31
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO



Gail Borden Eagle, 4 doz. 1-lb. cans per case 2 50

Gold Seal Brand 4 doz. 1-lb. can per case..... 2 00

Borden's Peerless Evaporated Cream

Family size, 4 doz. in case.. 1 75

Hotel size, quarts, 2 doz. in case .....

Half-gallons 1 doz. in case

Gallons, ½ doz. in case



Quality thoroughly guaranteed.

CREAM SODAS . .

Handle the best. Therefore, sell only those made by . . . . .

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles.....gross	12 00
Ketchup, Screw Top..... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.	per lb.	
Currants—Provincials, bbls	0 04¼	0 04⅜
" ½ bbls	0 04¼	0 04⅜
" Filiatras, bbls	0 04⅜	0 04½
" ½ bbls	0 04⅜	0 04½
" Patras, bbls	0 04¾	0 05
" ½ bbls	0 04⅞	0 05⅛
" cases	0 04⅞	0 05½
" Vostizzas, cases	0 06½	0 08
Dates, Persian, boxes		0 05½
Figs—Eleme, 14 oz		0 10
" " 10 lb	0 12½	0 14
" " 18 lb	0 12½	0 14
" " 28 lb	0 12½	0 16
" taps	0 04	0 04¼
" natural, boxes		0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 05¼	0 05½
" Fine, off stalk	0 05¾	0 06
" Selected	0 06¼	0 06½
" Layers	0 06¾	0 07
" Sultanas	0 07½	0 10½
" Cal. Loose Muscatels 50 lb. boxes	0 06½	0 07½
	per box.	
" Malaga—		
" London Layers	2 20	
" Black Baskets	2 75	
" Blue Baskets	3 25	
" Choice Clusters	3 25	
" Dehesa Clusters	3 75	
Lemons—Maoris and Sorrentos	6 00	6 50
" Verdellis	2 00	2 50
" Malagas, ½ chests	7 50	8 00
Oranges—Jamaicas	3 50	4 00
" " per bbl	6 00	7 00
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 06

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
1 " " Red, "	90 95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60
SCREWS—Wood— Flat-head iron, 80, 10 and 5 p. c. dis. Round-head iron, 75, 10 and 5 p. c. dis. Flat-head brass, 77½, 10 and 5 p. c. dis. Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE— Selected packages, per gal.	0 42 0 43
2c. extra outside points.	
LINSEED OIL— Raw, per gal	0 45 0 46
Boiled, "	0 48 0 49
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	3 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Mills Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special . . qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "	....	16 50
Ex. Special jorums " "	....	15 50
In Wood—Special, 5 o.p., per Imp. gal.		4 50
Extra Special, proof, "		4 75

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch	....	4 40
Special old Scotch	....	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	per lb.	
Granulated	3 95	0 04
Paris Lump, bbls. and 100-lb. boxes	0 05¾	0 05½
" in 50 lb. boxes	0 05½	0 05¾
Extra Ground, bbls. Icing	0 05¾	0 05½
Powdered, bbls	0 05⅞	0 05½
Very bright refined		0 05⅞
Bright Yellow	0 03¼	0 03½
Dark Yellow	3 00	3.25
Demerara	3 75	5 25

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark.....per gallon.	0 28	0 31
Medium	0 33	0 38

Always in Season . . .

And always safe and reliable. No starch is purer or better than

BRANTFORD STARCH

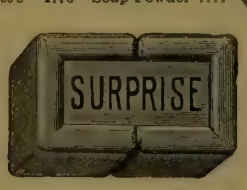
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

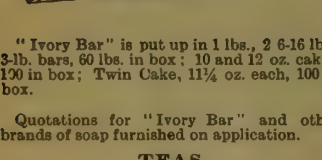
Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe] brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

Young Hyson— PING SUEYS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70 cents,	cost 50	cents.	
No. 2.	" 50	" " 35	"	
Mixed.	" 40	" " 30	"	

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.	per lb.
Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21



Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		per lb
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	1 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	6 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 25
Flamers	2 25	2 35

BRYANT & MAY.

No. 9 Safety, per gross	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO. . . . . MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST AND BEST



Trade Mark Registered

Windsor Salt

Is the only salt manufactured by the Vacuum Process in Canada, and there is as much difference between it and imported Vacuum Process salt as between refined and unrefined sugar.

TABLE SALT
DAIRY SALT
CHEESE SALT

All packages containing these grades of salt are marked with the Registered Trade Mark, and the salt is prepared by a Patented Process, solely in use by the Windsor Salt Co.

ORDINARY FINE SALT
PACKERS' SALT

For general use and meat curing.

Prices can be obtained and orders promptly filled by addressing your **WHOLESALE GROCER.**

WINDSOR SALT CO., Ltd., - - WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK. President. EDW. F. RANDOLPH Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. O. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, NOVEMBER 18, 1896. No. 46

Manufacturers to Her Majesty the Queen
by Special Warrant
To the Court of Holland and the King of Italy
To H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 Cross of the Legion of Honour

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884
Only Prize Medal London 1862 — Only Silver Medal Paris 1875
Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their
PURITY & EXCELLENCE

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very apetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

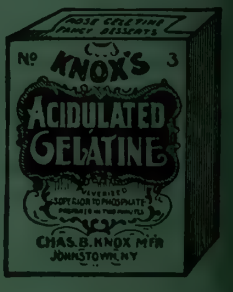
J. A. GORDON & CO.

. . . Montreal

ABSOLUTELY PURE IT IS PERFECTION



Knox's Sparkling Gelatines



The consumer finds in the Knox Gelatines both quantity and quality, as each packet makes two quarts of the most delicious jelly. The most **easily prepared** with the **best results.**

It obtained the only Medal and Diploma, World's Fair, Chicago, for its strength and purity.

SOLD BY ALL WHOLESALERS.

A. E. Richards & Co. ***Canadian Agents*** ***Hamilton.***

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



The Superior Quality of Lazenby's Solidified Jellies can always be relied upon as unsurpassed.



The most delicious Sauce you can buy is

"Stower's Peptonized Lime Fruit Sauce"

Buy **Fry's** *Chocolates And Cocoas*

BEST VALUE FOR THE MONEY

GENUINE MACARONI Bears this Name. *P. Codou* **Only Finest Quality** Manufactured.

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

CRESCENT BRAND
BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

SPECIAL
LIQUEUR HIGHLAND WHISKY.
Cockburn & Co.,
ESTABLISHED 1796. Leith & London.
8, LIME STREET, E.C.

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS HAVE COME TO **STAY**

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME Eastern Agents MONTREAL

---Before the first Ontario railway was built,

---Before the first ocean steamer arrived,

---Before postage stamps were used in Canada,

---When £. s. d. was Canadian Currency,

E. B. Eddy's Matches

Were known throughout Canada,

as they are now,

as the best matches made.

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto



Finds Favor Everywhere



A Difference of Opinion

May occur between the best of friends ; even the most intelligent and best posted grocers sometimes vary in their judgment of the merits of tea—But—

When the demand for rich, full-flavored, creamy-bodied teas is so nearly filled by our **Standard Blacks**—and consumers everywhere are delighted with their satisfying and invigorating qualities—it is not strange that they enjoy such an enormous sale. These teas are always up to a certain high standard of quality—There are five—each a money-maker.

The 400 Select The Globe Imperial Congou
Morning Luxury Russian Congou

W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**

JOHN MOUAT, Northwest Representative, WINNIGEG.



A Few Facts

Well worth the consideration of wide-awake grocers

DIXON'S

CARBURET OF IRON STOVE POLISH

For over seventy years acknowledged by American housewives as the most effective, handiest and cheapest stove polish procurable. Rapidly finding favor with Canadian users since its introduction in Canada.

A polish that gives the utmost satisfaction to consumer and retailer alike. Our price is $5.00 per gross, or 45 cents per dozen ; put up in ½ gross packages.

NOTE.—That the same quantity of this polish will do twice the work of the ordinary article—and do it better. You can retail at 5 cents per package and make a good profit.

W. H. GILLARD & CO. WHOLESALERS ONLY **HAMILTON**

We sell Gillard's New Pickle and Gillard's New Sauce

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, NOVEMBER 13, 1896 ($2.00 per Year) No. 46

NECESSARY BOOKS FOR A RETAIL GROCER.

THIRD PAPER—BY A CITY GROCER AND RETAIL BOOKKEEPER.

IN our former efforts we successively bought, recorded, received, disposed and delivered our goods to our customers, and by easy stages have shown various ideas which have been of value in conducting a successful business. No idea is to be considered as being absolutely new. There are few indeed, now-a-days, which have a bright newness about them to attract people's attention to their merits. Books must of necessity be more or less compendiums of the best of that which has gone before. So it is that we crave the indulgence of those who may see that which they have seen before, or some idea of which they have thought many times, without actually putting it into practice.

This paper and also the following will be devoted to the more commonly known books of the office, viz.: the cash book, journal, petty ledger and ledger, and the minor diary, cheque book, cost book and others. The cash book for this system is not in any way new or startling ; it merely has its place in any well-defined bookkeeping, like singing in a church service, and cannot be done without, even if one had any desire to do so. One's cash book ought to be a safe and confidential record of every action of the day. The ruling, as follows, is not perhaps necessary, but is inserted so as to afford illustration of every book in use.

	Cash.			Contra.	
May 15	To Sales	158 00	May 15	By J. Jones.	426 75
May 16	To Imp. Bk.	456 00	May 16	—Gas acct.	15 60

The proper entering up of every transaction in the cash book is of great importance, as on its correctness depends the ease and consequent self-satisfaction experienced in finding your weekly cash balance. The forgetting of only one item will cause endless trouble, as most of our readers are doubtless aware, and many of our more methodical merchants resort to the simple expedient of making a pencil memo, if not in the book itself, at least, on a tab of paper, for future recollection purposes. It is better, however, to make it a rule to enter cash book entries in ink at the time and not later.

For ordinary businesses, such as retail groceries, it is now a question as to whether there is any actual necessity for a journal in order to be correct in a book-keeping sense. As in every other controversy, there are two sides to the question, and while at this time taking no part in the discussion, we are inclined to omit the journal, and will therefore proceed with a consideration of the next important book, viz., the petty ledger.

This book will be, of course, the most used and most interesting in the outfit. In it will be found the tell-tale history of bad, doubtful and good debts, and a careful, painstaking study of its contents often and regularly will save many an account from growing too largely and being neglected too long. Of course if you sell exclusively for cash, you will not require a petty ledger, but if reports are correct, there are no grocers so furtunately situated. These ledgers may now be obtained with the main rulings placed in the centre of the page, thus doing away with the awkwardness of writing on the innermost folding of the pages of the book.

Dr.	James Jones.								Cr
Date.		F	D	B		P	D	B	Date.
May 12	To goods.		78	50	68	50			By cash. May 16.

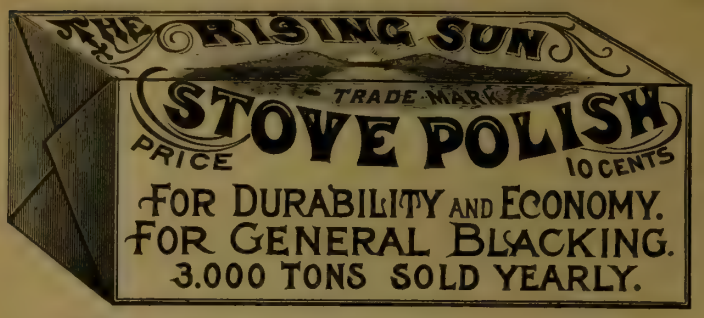
The convenience of such an arrangement is at once apparent, and if there should be any difficulty in procuring any books of this ruling, a slight alteration in the old form may easily be made without any disfigurement of the page. In the disuse of the journal, it is unnecessary to say, perhaps, that of course all entries are made direct into the ledgers from the day book, and the before-mentioned plan of having all paid orders on one page, and unpaid orders on another, by themselves in the day book, makes it quite possible to have perfect accuracy in transferring your entries, one after the other, into the petty ledger.

We now take up the main ledger, a most important and momentous tome, as by its pages we are daily taught how much we owe, and how little we own. It is ruled, of course, precisely the same as the petty ledger, but should be a larger and more generous affair. The principal accounts in this book will be those of cash, merchandise and expense. Besides these there will be accounts for each of the purchases of any importance from the different houses dealt with, and in other ways, not necessary to enumerate here, the ledger will be of no less importance to an ordinary grocery house than to more portentous businesses. As we have presumed to dispense with a journal, it will be in order to state here the method pursued in posting to the ledger.

Cash and expense will come direct from the cash book. Merchandise will come in part from the cash, and in part from the invoice book, or if preferable from the invoice file direct. Many are to-day posting direct from the file, only indicating, on a corner of each invoice, page of ledger transferred to. Our invoice book, previously referred to, has been used solely for such purposes, in addition to its other uses. As, however, the invoices are in themselves more to be relied upon, these had better be carefully filed in alphabetical order and posted, when convenient. After account is settled the invoices may be removed or destroyed, as thought best or necessary. Whichever plan is followed, and each man will find some plan to suit his needs better than any other, there does not seem to be any necessity for the journal, and the time spent on another book may thus be saved.

We have now reached the stage in our remarks where we have the goods bought,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

sold and paid for, all being registered in the proper manner, so that in case of a dispute or error there are the records to be referred to to settle all differences. In closing this paper we cannot help hoping that criticism will freely flow. No man has, fortunately, a monopoly of the good ideas floating around. Canadians are not popularly known as inventors, nor do they lay any claim to being such. They do things well in a storekeeping way, much more thoroughly than the American grocers, as any who have investigated the matter will allow. Still we lack that certain spice in storekeeping life so necessary and so stimulating. May we not hope for an exchange of ideas on this matter with some of our U.S. people? This country does not brook old-time secretive methods of doing business, and he is not most thought of, nor indeed successful, who holds all his knowledge to himself, because this very habit will oft-times hinder him from taking up some brilliant idea of his more progressive fellow merchant.

(To be continued.)

CORRECT IDEA OF ADVERTISING.

THE Troy Laundry Machinery Co. are the largest manufacturers of laundry machines and supplies in the world. They do a business of close on a million dollars annually, and have branches in several of the leading cities of this country and in London, Paris, Berlin, Amsterdam and St. Petersburg. They believe in advertising and are generous patrons of the best trade journals that are pertinent, and spend a good deal of money on their catalogues, circulars, etc.

Mr. Allen Conkling is the secretary of the company and general manager as well. He also takes charge of the advertising. I found him at the western salesrooms, at 395 Fifth avenue, Chicago, the other morning.

"Whom do you strive to reach by your advertising?" I asked.

"Laundry, hotel owners and keepers, the managers of public institutions and the architects."

"That must require quite a diversity of mediums, doesn't it?"

"Not so very great. We reach the laundry trade of this country through just one medium—The National Laundry Journal. For the hotel man we use quite a few papers—three here in Chicago—The Hotel World, Hotel Monthly and Hotel Reporter. Through The Architectural Record we keep our name before the architects of this country. We want them to keep us in mind, you know, when they are specifying for public buildings that need laundries. For the managers of public institutions we use no regular mediums, but send them our calendars, catalogues, etc., regularly."

"How much do you spend a year in the trade journals?"

"About ten thousand dollars."

"And in other things?"

"Quite as much more."

"In your journal advertising I notice you always use illustrations."

"Yes, and exact illustrations, too. Ours are all made from photographs. I do not regard an illustration as of any value at all in machinery advertising unless it is exact—in fact it has a negative value, I think."

I noticed that most of the illustrations used by Mr. Conklin were wood cuts, and asked him about it.

"Yes, we use wood cuts almost exclusively in our illustrating. There are times when a photogravure might look better, but the average utility of the wood cut I have found to be greater for exact illustration, and it preserves a sort of harmony to use the one form all the way through."

"In all your trade journal advertising that I have seen, Mr. Conkling, you are not technical—give no technical reasons for the use of your machinery."

"No. In our old catalogues we used to do that, but in our advertising we try to get the trade to write us for particulars. People won't read a long technical argument, anyway. Then, too, trade paper advertising differs from ordinary advertising, in that it appeals to a public who are vitally interested in our goods. If they are thinking of buying they will write us, for they want to know far more than we could possibly say in an ad. We advertise mainly to keep our name prominently before the trade. That's why we use four pages an issue in The National Laundry Journal—it gives us a predominant prominence."

"And you don't advertise prices?"

"Not on machinery. They're too high. Our machines run up as high as $3,000 apiece, and, while they are worth it, such a large number of dollars would probably deter a good many from writing at all who now respond to our ads and become good customers in a small way."

"Do you trace your advertising in any way."

"No. We can't."

"It has often been estimated that about 30 per cent. of the replies from advertising state where the ad. was seen. Is that the case with you?"

"No. I don't think that applies to trade journal advertising. On the contrary, very few ever state where our ad. attracted them. I don't believe 1 per cent. do."

"What do you regard as your best advertising?"

"Our traveling men, of whom we have fifteen. Then our customers who recommend us, and lastly our work in the trade journals, catalogues and price lists."

"Could you leave out the last three?"

"We could." Mr. Conkling smiled, and I remembered that machinery makers must be exact themselves, and asked:

"Would you?"

"No sir. If our advertising did nothing but prepare the path for our traveling men, sold directly no goods at all, I should hesitate a long time before dropping it. Our advertising pays."—Arthur B. Chivers in Trade Press.

ARE YOU THINKING OF BUYING

TEAS

If so, then get our Samples and Prices, they are **Our Best Salesman.** Some values must be better than others—all are not equally good. You can decide which are best. Most merchants believe the evidence of their own test.

JUST TO HAND—B. C. SALMON IN HALF-BARRELS.

LUCAS, STEELE & BRISTOL *Wholesale Grocers* ***Hamilton***

James Turner & Co., Hamilton

: : : ARE OFFERING : : :

Jordan Shelled Almonds *(lower than ever before)*
Valencia Shelled Almonds
Tarragona Almonds
Formigetta Almonds

FIGS FIGS FIGS

Taps each 28-lbs.
Boxes each 28-lbs., Turkey Pulled
Sacks each 56-lbs., Turkey Natural
Five-Crown Layers in 30-lb. boxes, 2½ inch figs
Superfine Layers in 30-lb. boxes, 2½ inch figs.

These are the finest goods ever offered in Canada, and at prices we are asking are profitable goods to handle. . . . . .

James Turner & Co., - Hamilton,

Controllers of Ram Lal's, Golden Age, Mascot Teas.

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

TRADE CHAT.

AT their annual meeting in Alexandria last week the Glengarry bee-keepers elected the following officers: President, Mr. John W. Calder, Lancaster; vice-president, Mr. John A. McCrimmon, McCrimmon; secretary-treasurer, Mr. Alex. Dickson, Lancaster. The date for holding the annual meeting was changed to the 1st of June of each year.

It is estimated that $60,000 worth of apples will be shipped from Goderich this year.

The London and Petrolia Barrel Co. have shipped three carloads of barrels to Hull, Que., to be used in shipping pork to Europe.

Rev. M. L. Leitch, pastor of Knox Church, London, Ont., preached a sermon last night against the practice some merchants have of leaving the displays in their windows uncovered on Sundays.

Mr. E. Nicholson, who was for many years with the late Mr. W. F. Henderson, commission merchant, Winnipeg, has taken over the business, and is continuing the same in connection with a number of other agencies.

The grocery store of W. J. Borden, corner of Victoria avenue and King street, Hamilton, was swooped down on the other night by thieves, who pried open a rear entrance and got away with two caddies of tobacco.

A Harlem firm has this rhymed advertising card:

How very cheap! how very choice!
The people all are crying;
They praise our goods with cheerful voice,
And back it up by buying!

The grocers of Thamesville, who have hitherto kept open all week evenings have now fallen into line and the Thamesville public must now buy its groceries, dry goods and hardware before 6 p.m. Monday, Wednesday, and Friday.

The creditors of James Ireland, cheese and butter maker, of Beachville, insolvent, have accepted the offer of 20 cents on the dollar. The secured liabilities amount to $2,500, while those unsecured are placed at $2,700 or $3,000. Mr. Ireland will continue the business.

The different banks in Windsor, Ont., which had, pending the result of the election in the United States, refused to accept United States currency for deposit are now satisfied that no loss can accrue to them through the acceptance of American money, and the boycott has therefore been raised. American money will now be taken at par as heretofore.

The Customs returns for the port of London for October show the total value of dutiable goods imported to have been $121,172, on which $36,937.35 was collected, a decrease of $10,545.02 in the collections compared with October last year. The free goods imported were valued at $64,496 and the exports at $56,089, the heaviest items under the latter heading being bacon, $23,916, and cheese, $8,282. Of the duties collected, $3,346.33 was on fruits and $2,449.42 on spirits.

The new steamer Canada, of the Dominion Line, which left Liverpool at 5 p.m. October 29, arrived in Quebec at 11.30 a.m. on Friday, beating all previous records to the St. Lawrence. The Canada made the passage from Liverpool to Quebec in 6 days 23 hours and 30 minutes, correct time. She was detained somewhat by fog between Father Point and this port.

A London, England, cable under date of 7th inst., says: "The Canadian Government has granted from £3,000 to £4,000 to be expended in England with the object of introducing Canadian products in the British markets. A Canadian expert will shortly arrive in London and will take every opportunity to show where the Dominion may assist the Mother Country in supplying such agricultural produce as poultry, butter, bacon, eggs, fruit, cheese, and the like. It is also proposed to supply salmon for the market during the English close season."





"THERE ARE OTHERS"

. . . But none so good as . . .

MALLAWALLA





Malaga Fruit

We have in stock this week our direct importations of Malaga Fruits and Shelled Almonds. We are quoting these fruits put up by the . . . . .

Best Packers .. at .. Close Figures

THE DAVIDSON & HAY, LTD.

Wholesale Grocers - - TORONTO

Even Buckwheat Flour

may be sold oftener and in larger quantities to your customers—if the flavor pleases. And there's no better flavor than that which nature gave the berry itself. "Tillson's Roller Process Buckwheat Flour" is absolutely pure. The flavor is delicious. It is ground from the best selected buckwheat grain. Have it ready. Don't lose your trade on Buckwheat Flour because you have to substitute inferior brands.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

7 Wellington Street East . . . . TORONTO

30 St. Francois Xavier Street . . . . MONTREAL

1,500

JUST LANDING PER S.S. "PARISIAN"

1,500 BOXES FINE

Sultana Raisins

"SHIELD BRAND," 7½c. per lb.

Terms: 2% 30 days or 3% 10 days Montreal.

EVAPORATED APPLES

50-LB. BOXES

"ELITE BRAND," 4½c. per lb.

Terms: Net 30 days or 1% 10 days Montreal.

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers,

MONTREAL

satisfaction.

Vestas for the smoker.

Do you keep them?





MACK'S
DOUBLE STARCH

A great trade bringer. Always used when once tried. No other preparation necessary. Cleanses—stiffens—and gives that pure white gloss which imparts such a dainty appearance to linen. Order some for your stock—you'll find it sells quick.

Sole Agents for Canada

Robert Greig & Co.

MONTREAL.



PANCAKES

These frosty mornings will remind you of the Snow Dritt Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.
MONTREAL: - Board of Trade Building. Telephone 1255
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell,
General Subscription Agent.

RETAILERS AND THE TARIFF.

THE Government has asked for the assistance of the business men of the country in the work of revising the tariff. It is to be hoped it will be accorded.

There are times when the revision of a Customs tariff is necessary; but the less frequently the operation is performed the better. The knowledge that there is to be a re-arrangement of the import duties is certain to have a more or less deleterious effect on trade. But a nation, like an individual, has occasionally to take nauseating medicine. Tariff revising is intended as medicine to the commerce of the country, but we must guard against giving it an overdose.

It was less than three years ago that there was a general revision of the tariff, and now we are at it again. How soon we shall be repeating the operation depends upon the skill that is displayed in completing the task now in hand. And what the measure of that skill shall be depends a great deal on the influence of the business interests of the country.

As we have already declared in previous issues, this country needs a business tariff. Such a tariff can only be inspired or fashioned by business men. Professional politicians can no more bring forth a business tariff than can an elephant a crocodile. At best their production will be a deformity.

To obviate this is within the power of the business men of the country. Between this and January next, when the House meets to consider the tariff, every board of trade, every business men's organization, should give this subject careful consideration and take steps to acquaint the Ministers to whom the duty of gathering data is delegated, the suggestions they may have to make. To the retail associations particularly would we draw the attention of this matter. Great as are the interests they represent, in the revision of former tariffs—due partly to their own apathy and partly to the ignoring of them by the Government of the time—the retail merchants of the Dominion have had no part or lot in the matter of tariff revision. We have not noticed that the present Government are any the less sinners in this respect. But even if the Ministers have not courted suggestions from retailers, the retailers should not be bashful in pushing upon them such suggestions as they may have to offer. The arch which has one stone left out of it is incomplete. And so is a tariff, in the compilation of which no cognizance of the business interests of the country has been taken.

A tariff that will please everybody is beyond the wisdom of any aggregation of human beings to devise, but that does not prevent our creating one that will be as near perfection as it is possible to make it. And the nearer we get to the desideratum the farther away will we be from the next tariff revision. Let all the business people say, "Amen," and take off their coats and lend a helping hand.

VALENCIA RAISINS STILL HIGHER.

Notwithstanding the marked advances which have characterized the market for Valencia raisins, the past week has witnessed still further appreciations in values.

Between Saturday and Tuesday last off-stalk advanced nearly four shillings per cwt., while selected were cabled two shillings dearer on the latter day.

At present prices ruling in the primary market off-stalk would cost 5.72c. per lb. to lay down upon the Toronto market, and selected 7 to 7¼c.

These advances have naturally caused increased interest in the market, and wholesalers are beginning to mark up their quotations, as large quantities of the fruit in stock and arriving have already been sold.

Advices from Denia state that stocks there are practically exhausted.

The situation in Valencia raisins is undoubtedly a strong one, and the trade would do well to keep stocks well assorted.

ALMERIA GRAPES HIGH.

The first receipts of new Almeria grapes in kegs were distributed to dealers in Canada this week. Like all other Spanish fruit, they have a higher range of value than last fall. They are selling to-day from $5 up to $7.50 for choice descriptions. Last year they opened at $5 and varied very little from that.

Advices to hand state that the demand for these grapes for European consumption is much larger this year, and that this fact, as in the case of all other fruits, is largely responsible for the higher prices.

CANADA AND McKINLEYISM.

SINCE the election of McKinley to the United States Presidency became known speculation has been rife in Canada as to what the outcome will be in regard to the tariff.

It is quite natural the subject should come in for some consideration. The expenditure in the United States has lately exceeded by many millions the revenue of the country; and the natural inference is that the two ends will be made to meet by increasing the revenue. It is the way politicians have. Then we have the sentiment of the Republican press and the Republican speeches of the past year or two in remembrance, while above all, we have before us the composition of the new House of Representatives.

That institution, according to the latest figures, will contain 213 Republicans, 118 Democrats and 24 Free Silver men (Republicans and Populists). This means a Republican majority over all other combinations of 71. And as Republicanism and protection are synonymous terms, it is obvious what the Lower House could do in the direction of higher tariff if it so desired.

In the Upper House, the Senate, the forces that might be mustered for a higher tariff have clearly not things so much their own way, for, out of a total of 90 members, the Republicans will number 47, and these are divided into gold and silver Republicans. The remainder are gold and silver Democrats and Populists, and we know pretty well where they stand on the tariff question.

As for the President-elect himself, the message which he sent out two days after the election contains not one word regarding the tariff. "The victory," he declared, "is not to party or section, but of and for the American people." But still we know enough of McKinley to know where his sympathies lie.

No doubt we shall witness a rearrangement of the United States tariff, but whether or no it will be an old-time McKinley rearrangement remains to be seen. Whatever it may be, Canada need not exhibit much alarm. The effect could scarcely be as keenly felt as it was in 1890, for the simple reason that we are not now nearly as dependent as we then were upon the United States as a market for our surplus products.

To have increased the difficulties of getting our products into the United States market was, of course, most regrettable, but that its results were not so injurious as might have been supposed is evident from the trade returns.

In spite of the hostile tariff of our second best customer, our total exports continued to increase, being about 20 per cent. larger the year the McKinley tariff went out of exis-

tence than in the year of its advent. Then as far as our exports to the United States were concerned, the average of the four years under the high tariff was practically the same as that of the four years subsequent to it, while our exports to all these countries increased to a more or less extent: Great Britain, France, Germany, Belgium, Newfoundland, West Indies, China and Japan. How our exports increased to Great Britain during the existence of the McKinley tariff is known to all men. The following tables give a comparison of the percentage to the whole of the exports of our various products to the United States and also to Great Britain during the first and last years of the McKinley tariff; also in 1895, the first year of the Wilson tariff:

	1890	1894	1895
Mineral products—			
United States	81.61	88.44	89 81
Great Britain	13.00	4.44	5 56
Products of the Fisheries—			
United States	33 69	29.37	28.29
Great Britain	32.00	41.31	38.76
Products of the Forest—			
United States	30 67	59 70	66 05
Great Britain	68 07	39.84	33.41
Animals and their Products—			
United States	23.76	7.25	10.80
Great Britain	74.00	90.92	87.31
Agricultural Products—			
United States	63 15	15.75	23.60
Great Britain	30.75	70.32	66 25
Manufactures—			
United States	42.91	42.91	45.50
Great Britain	45.31	43.63	42.37

A glance at the above figures shows that where the McKinley tariff did hit Canada was in her most vulnerable part—her agricultural industry. But while in animals and their products we sent 69 per cent. less in 1894 than in 1890, our sales to Great Britain were 53.50 per cent. more in the former than in the latter year. Then, again, while our exports of agricultural products to the United States decreased in the same period by 75 per cent., our exports to Great Britain increased by over 120 per cent.

Canada by no means desires another McKinley tariff. On the contrary, we desire closer trade relations. But another McKinley tariff should not, in the light of past experience, give us the "blues."

Dishonest dealing and business will only be compatible when it is demonstrated beyond question that commerce is the devil's medium for working evil, and not good, in the world.

IT DOES HIM GOOD.

Mr. Wm. Stephens, of Guelph, who recently bought out the business of Mrs. J. Clarke, has been busy getting in new goods and fixing up his stock and store.

In remitting his subscription, he expresses his appreciation of THE CANADIAN GROCER, and testifies to the benefit he has derived from his perusal of its pages.

THE ADVANCES IN OATMEAL.

THE oatmeal market has been more than usually interesting during the past few weeks. The reason is the sharp advances which have characterized it.

The advance from the lowest is no less than one dollar per barrel.

The causes which have been conducive of this are many. The most potent factor has been the inferior quality of oats for milling purposes, on account of their lightness, it taking on an average about two bushels more oats than is usual in other seasons to produce a barrel of oatmeal. At the present price of oats this alone means a difference of 45c. per barrel in the cost of producing the manufactured article.

Another bull factor is the export demand for oatmeal, which is decidedly active at present. Still another influence is the lightness of stocks.

Back some time ago, just before the oat harvest, it was the general opinion that this cereal would rule remarkably low during this campaign on account of the anticipated large yield. The mills, in their haste to grind up and dispose of the oats they had before the new crop was marketed, lowered prices and pushed business, with the result, so THE CANADIAN GROCER is assured, that at one time the millers were selling oatmeal at 75c. per barrel below cost.

At the moment the price of oats suitable for milling purposes is 24 to 25c. per bushel compared with 17 to 18c., the lowest point.

THE STRENGTH IN SPICES.

THE strength in all kinds of spices in the outside markets has been marked recently. Indeed it is no exaggeration to say that for late purchases Canadian roasters have paid all the way from 10 to 15 per cent. advance, and may pay more for future supplies.

In May last, black Singapore pepper in invoice lots, was worth 4¾ to 4⅞c. for No. 1; West Coast, 4⅜ to 4½c., and Acheen, 3⅞ to 4c. at New York. On October 24th the respective prices were, 5⅛ to 5¼c.; 4⅝ to 4¾c., and 4 to 4½c. The rise has, therefore, been from ¼ to ½c. per pound on these goods. Other peppers are even stronger. Penang white cost 6⅝ to 6¾c. in round lots at New York last May, or ¼ to ⅜c. less than it is worth now, recent contracts having been at 7 to 7¼c. New York.

The rise in cayenne has been even greater, as it has cost 11 to 11½c. at New York within the past fortnight, against 10c. in May.

Zanzibar cloves are ⅜ to ½c. per pound higher than in May, at 4⅞ to 5c., and Penang ditto, 2 to 3c. up, at 14 to 16c. round lots, New York.

Cassia is firm, and points still higher. It has cost 7½ to 7¾c. at New York, or fully 1c. more than in May. Other kinds are in line. Broken China has sold at 4c. against 3¼c., and Batavia extra 2½ to 2¾c. higher at 13c. A corresponding gain has been established on No. 1 and No. 2, which were quoted recently at 12½ and 11 to 11½c. respectively.

Jamaica ginger is 3 cents higher than it was in May, both bleached and unbleached, at 20 to 21c. and 18 to 20c. respectively, against 17 to 18c. and 15 to 17c. In a word, all staple spices are costing more, and the only surprise is that the cost to local jobbers has not been increased also. If the cost of supplies keeps up as it has, spot prices are bound to advance.

Silver was good enough for Bryan, but it was not good enough for the people of the United States.

SENATOR GEO. A. COX.

THE appointment of Mr. George A. Cox to the Senate is a most commendable one from a business man's point of view, whatever it may be from a politician's standpoint. It is on a par with that made by Sir John Macdonald when he called the late Mr. John Macdonald, the well-known dry goods merchant, to the Upper House.

Mr. Cox is a self-made man, who, by the business instincts and common sense which he possessed, has made for himself a name in the commercial world. The important position he holds in the banking and insurance institutions of the country are proofs enough of his ability if we had no other evidence.

The Senate should to all intents and purposes be an institution where men, independent in thought and rich in business common sense, should sit. The members may not have a great deal to do, but that which falls to their lot should be done well. If they are blinded by party prejudice, or are men of small mental calibre, they are obviously incapacitated from doing this.

Mr. Cox no doubt has his political sympathies, but he has never been a politician, a negative quality which increases his fitness for the position to which the Government has been pleased to call him.

THE CANADIAN GROCER has for some years advocated the election or appointment of practical business men to Parliament in place of the professional politician, and it is, therefore, with satisfaction that we see another stone added to the edifice which we have been trying to erect.

THE B.C. SALMON PACK.

VICTORIA, B.C., Nov. 9.—Inspector of Fisheries MacNab places the total salmon pack of the Fraser and Northern Rivers of British Columbia at between 590,000 and 600,000 cases for the season just at a close. The Northern pack can be estimated very closely, as, with perhaps two or three exceptions, the official returns are now in. The official returns of the Fraser River are not yet to hand, and till they are the estimate of the canners must be taken as under, rather than over, the mark, as past experience has proven. It is therefore quite probable that the total from all sources will somewhat exceed 600,000. The Vancouver Island Canneries at Clayoquot and other West Coast points have proved a dismal failure owing to the lateness of the run in this quarter, a sequence of which will probably be the abandonment of these canneries next year and the transfer of their plants to the North. It was in the North that especially good results were had this year, as the attached abstract of the catch shows :

SKEENA RIVER.	No. of Cases.
Northern Pacific Canning Co	10,000
Anglo-British Columbian	12,000
Royal Canadian Pkg. Co	10,800
Balmoral Canning Co	12 000
Skeena Pkg. Co	11,000
Windsor Canning Co	10,000
Inverness Cannery	11,120
Standard Pkg. Co	10,500
Carlisle Canning Co	13,600
RIVER'S INLET.	
Good Hope Cannery	30,000
Brunswick Canning Co	17,500
Wannuck Pkg. Co	20,400
Victoria Cannery	13,966
River's Inlet Cannery	26,409
Alert Bay Canning Co	2,555
Lowe Inlet Canning Co	10,000
Namu Harbor Canning Co	4,000
West Coast (Clayoquot Sound) Co	4,000
Naas River	20,000

This makes a grand total for the Northern canneries of 249,850 cases. Inspector MacNab estimates the Fraser pack at 350,000. To satisfactorily compare this season's pack with those of the past three years it is necessary to separate the Fraser River from the Northern pack, and it will be seen that while the Fraser pack has been continually diminishing the Northern pack has been simultaneously increasing, and it is the Northern pack that makes this "off" year the unexpected big year :

	1893.	1894.	1895.
Northern pack	112,635	128,666	170,145
Fraser River	557,570	363,566	432,920
Totals	670,205	492,232	603,065

Inspector MacNab's theory of the gratifying yearly increase in the Northern pack is that though the fish have always been there they are more difficult to net than in the Fraser, owing to the strong currents, clear water, etc. In addition, the number of fishermen is constantly growing, and they are spreading and fishing further outside. The inspector confesses that he was much surprised at the big catch this year, owing to its being an historical off year. There has, it is true, been a decline in the Fraser catch since 1893, but nothing like the sliding scale of previous off years. The total pack in 1889 was 76,000 cases, and four years previous to that, 68,000. The hatchery is generally believed to be responsible for the improvement. If this be the fact, the more hatcheries the better for British Columbia. The present hatchery will accomodate 6,500,000 ova, but there may be trouble in obtaining this number, as this year the water in the small creeks has been very low, and it is feared the usual number of gravid salmon have not spawned in the old spawning ground; although no one can answer for what took place earlier in the season. This fact may affect next season's run, and, if the expected big year 1897 does not come up to anticipations, this will no doubt be ventured as a reason. There are now 35 canneries on the Fraser, and upwards of 25 in the North and on Vancouver Island. Next year will see 10 or 12 more added to the list, the majority of them on the Fraser, and also will witness the construction of hatcheries on both the Fraser and the Skeena. The British Columbia canners have now practically abandoned the talls for flats, finding the latter description of can much more favorably received on the market.

C. H. GIBBONS.

A good many men who curse the fates for their misfortunes would be less short of the mark if they were to anathematize a little nearer home.

MALAGA RAISINS DEARER.

Malaga raisins are evidently catching the bull fever. For some time they have been developing a firmer feeling, but within the last few days there has been an advance in prices of from 20 to 25 per cent. Dessert clusters alone would cost 2s. 1½d. more to lay down upon the Toronto market than a short time ago.

Malaga raisins have been, and still are, relatively the cheapest fruit in the way of raisins on the market, and, in view of the strength of foreign dried fruit generally, a higher range of values was naturally expected.

Stocks on spot are on the light side, and it is expected that supplementary shipments will not reach here till after the holiday trade.

MONTREAL'S EARLY CLOSING LAW.

IN last week's issue of THE CANADIAN GROCER a mistake was made with regard to the number who signed the petition against the bylaw. Instead of reading 951 signatures against, it should have read 660 and 951 in favor. Out of this 660 against 105 names were submitted by merchants residing outside the city, 53 merchants not included in the bylaw, 6 doubtful, and 67 repeated signatures. This leaves only 429 genuine names against the bylaw. There are only 214 merchants engaged in the grocery business against, the rest being made up of other merchants, such as dry goods, etc. Out of the 951 merchants who are in favor of the bylaw ; 497 are bona-fide grocers, which gives a majority of 283 grocers alone who are in favor of the bylaw. It is expected that judgment will be given out this week by Judge Loranger in the action taken by those against the bylaw to have it declared illegal.

The Retail Grocers' Association also considered the matter at their regular monthly meeting on Thursday evening last. Vice-President Jno. Scanlan was in the chair, President Vallieres being absent owing to illness in his family. The expressions at the meeting were both pro and con, though the majority admitted that if it could be universally carried out it would be a good thing. It was decided, however, that the wiser course would be to abstain from any decision until the superior court, before which the matter was at present, had given its decision. A resolution in accordance with this was passed.

It is not the size of the key which indicates the strength of the lock, nor the display a merchant makes the strength of his business.

LOOKING FOR AN ENGAGEMENT.

In another part of this paper appears the advertisement of E. A. Ramsay, of the firm of Wilcox & Ramsay, Virden, Man. Mr. Ramsay is withdrawing from the business and will soon be open for an engagement. He is prepared to take interest in or buy out established thriving business. Mr. Ramsay has had a wide experience in mercantile life. In 1887 he was a member of the firm of Farr & Ramsay, Woodbridge, Ont., and prior to that time he clerked for David Stewart, of Thistletown, Ont. He is still on the sunny side of middle life and is looking for an A1 opening where he can settle down for life.

Never fly higher than your financial wings are competent to take you. Many a business man has broken his neck because he flew too high.



Away up in Quality

EIGHT GOLD MEDALS

Have been awarded for superior excellence—at the great Exposition held in England—

Gillard's New Pickles

And . . .

Gillard's New Sauce

Incomparably superior to all others. The most delicious table relishes compounded. Only the choicest English and Eastern pickling vegetables and spices used in their preparation.

New Pickle—Put up 2 doz. in a case; Single case lots, $3.40; 5 case lots, $3.30.

New Sauce—Single dozen lots, $1.75; brl. lots of 12 doz., $1.60.

SOLD BY ALL WHOLESALE GROCERS IN CANADA

GILLARD & CO. *MAKERS* LONDON, ENGLAND.

EVERYBODY WILL EAT

Boulters' Preserved Citron

It is PRESERVED in flats, with 100 per cent. best granulated, with choice lemons, etc., to tone it up: we guarantee it to be a superior article, and one that will sell. Send in your order for a case. The price is right.

We are the only packers of Preserved Citron in Canada.

W. BOULTER & SONS

PICTON TORONTO DEMORESTVILLE



Thanksgiving Pies

Will soon be engaging the attention of housekeepers all over Canada. There isn't better filling to be had anywhere than

WETHEY'S CONDENSED MINCE MEAT . . .

It is wholesome and delicious, is easily prepared and will keep any length of time.

You will find it all right in every way.

J. H. WETHEY, ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

A DECIDEDLY better tone has developed in the wholesale grocery trade of Toronto during the past week. Business has increased somewhat, but the chief factors which have contributed to bring about the better tone of the market are the continued upward tendency of the price of staples generally, and the election of the sound money candidate in the United States. Sugar of all kinds jumped up ⅛c. per lb. on Monday, and the outside markets have also been advancing. There has been no further change in canned goods, but the market is generally firm, particularly in regard to tomatoes, and purchases are being made more freely. Coffees are advancing. Further sharp advances in Valencia raisins are to be noted. Currants, on the other hand, are weaker in the primary market. California loose muscatels have again appreciated in price. So have Malaga raisins. And a further advance is reported in French prunes. Teas continue firm, but without any special change. Payments are fair.

CANNED GOODS.

The position of the canned vegetable market has gained rather than lost strength during the past week. This remark applies with particular force to tomatoes. The demand, however, is not very active, but it is improving, and we hear of purchases of tomatoes at 2½c. per dozen above the figures that the same buyers were willing to pay a few weeks ago. This is significant. The demand is a little better for salmon. The position of the market appears to be strong, and next spring, when the demand begins to improve, higher prices are confidently looked forward to by the trade. The pack of cohoes does not appear to be up to anticipations, and THE CANADIAN GROCER learns that it will be impossible to fill orders placed by some Toronto wholesalers. Some houses, in fact, have already been notified to that effect. We quote best brands as follows : Tomatoes, 65 to 70c.; corn, 55 to 65c.; peas, 60 to 65c. for ordinary ; sifted select, 95c. ; extra sifted, $1.35 to $1.45 ; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.90 to $2.20 for 2's ; raspberries, $1.50 to $1.80 ; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25 ; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40 ; "Maple Leaf," $1.37½ to $1.40 ; Lowe Inlet, $1.30 to $1.35, in tall tins ; cohoes, $1.15 to $1.25 ; canned mackerel, $1.20 to $1.30 ; lobsters, $2.10 to $2.30 for tall tins ; flats, $2.65 to $2.70 ; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.25 to $1.30 ; 2's, $2.25 to $2.35 ; 6's, $7 to $8 ; 14's, $14.50 to $15.50.

COFFEES.

Brazilian and East Indian coffees continue to advance. Orders for a good deal of Brazilian coffee have been placed on the Toronto market lately at an advance of nearly 1c. per lb. Stocks of good green Rio coffees are light. We quote green in bags : Rio, 15 to 17c., according to grade ; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c. ; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The demand is improving a little, with the bright grades most wanted. We quote : Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c. ; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

A fair demand is being experienced for molasses, and advices from New Orleans state that the market there is firmer with the demand improving. We quote : New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The feature of the market is an advance of ⅛c. per lb. in the price of all Canadian refined sugars. The advance took place on Monday, and has stimulated the demand somewhat. Yellow sugars continue scarce, the St. Lawrence being the only refinery that, up to the time of writing, has any for prompt shipment. The market is strong at the advance, and the refineries are disinclined to make contracts even at to-day's prices. In New York there were two distinct advances of ⅛c. per lb. each on refined sugar during the past week, one being on Saturday and the other on Monday. Wholesalers in Toronto are now quoting granulated at 4.05 to 4⅛c. per lb., and yellows from 3⅛c. up.

SPICES.

The market rules firm, with demand moderate. We quote : Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c. ; cream of tartar, French, 25 to 27c. ; do. best, 28 to 30c. per

W. W. & CO.

Do you stock the W. W. & Co. . . .

S. B. GLOBE WASHBOARD

If not, you should order a dozen at once.

The best proof of the quality of our S.B. is that "there are others" just as good, or said to be.

WALTER WOODS & CO. Hamilton

La Fayettes Cigarettes Are up-to-date Give them a trial 5 cents

"One Great Advantage"

"SALADA"

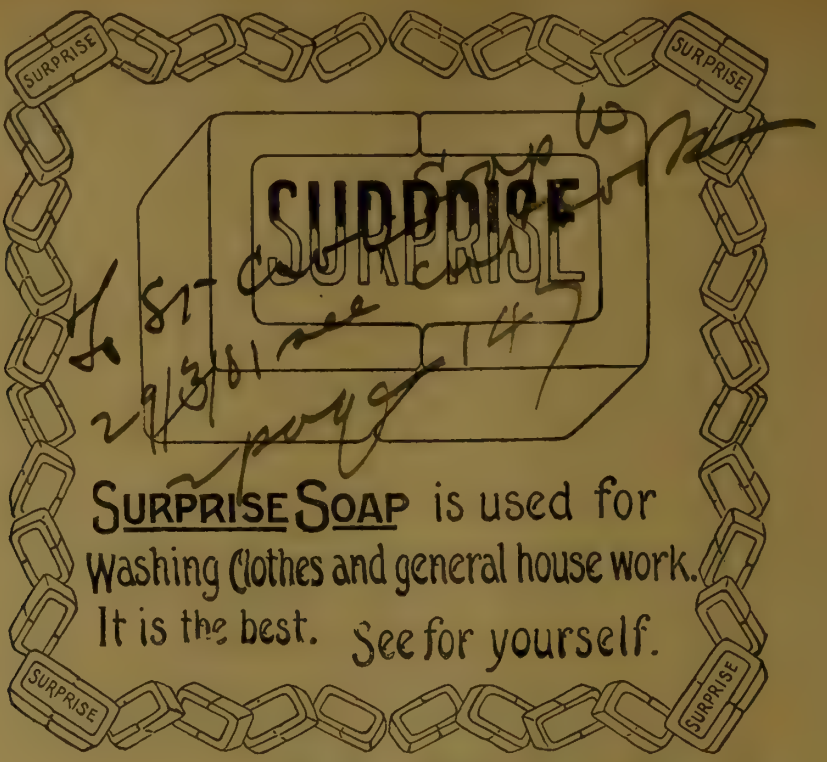
CEYLON TEA

has over other teas for the retailer, is that he can return what he has in stock at any time. Anyone can do this, from the Atlantic to the Pacific, and we shall pay him his money back if he finds "Salada" not giving better satisfaction than any tea he has ever handled.

P. C. LARKIN & CO.

WHOLESALE AGENTS

and 26 Front St. East, TORONTO
318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The firmness previously noted in the rice market has been maintained. Locally there is nothing specially new to note. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

A cable received in Toronto on Monday advised the shipment of Grenoble walnuts for this market. Nearly all the trade here have lots in this shipment. Prices quoted to-day for Sicily filberts are very much higher than the figures which obtained at the opening of the season. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.; chestnuts, $3.30 to $4 per bushel; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1 per bushel.

TEAS.

There is a good trade doing in China teas, both Congous and Young Hysons, and in the latter particularly. Trade has been active in Japans, especially in the medium grades. Young Hyson teas are scarce and wanted. The market for Indian and Ceylon teas remains much as before. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Valencia raisins show further advances. Selected would now cost from 7 to 7¼c. per lb. laid down here, there having been an advance of 2s. per cwt. Between Saturday and Tuesday off-stalk advanced 4s. per cwt. The demand locally continues active, and wholesalers' ideas as to price are higher. We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¾ to 7c.; layers, 7 to 7¼c.

Currants were on Tuesday last cabled 6d. cheaper, and our figures on Provincials and Filiatras are slightly lower than a week ago. The local demand is still brisk. We quote: Provincials, 4¼ to 4⅜c. in bbls.; fine Filiatras, in bbls., 4¼ to 4⅜c.; do, half-bbls., 4⅜ to 4½c.; Patras, 5 to 5⅛c. in bbls., 5⅛ to 5¼c. in half-bbls. and 5¼ to 5½c. in cases; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

Since our last there has been another advance of ¼c. per lb. in 3-crown California loose muscatel raisins, and they are still hard to get. Buyers have so far been willing to take practically everything offered by the shippers. We quote 3 and 4-crown at 4½ to 7½c. per lb.

Malaga raisins have advanced from 20 to 25 per cent. during the last few days. The actual advance on dessert clusters is about 2s. 1½d. per box. The first direct shipment reached the Toronto market this week.

A letter from Smyrna, under date of Oct. 16, in regard to figs, states that since the opening of the market prices have steadily advanced, with the result that at that date quotations were from 6 to 7s. higher than in the beginning of September. Wholesale quotations are: 14 oz., 10c.; 10 lb., 12½ to 14c.; 18 lb., 12½ to 14c.; 28 lb., 12½ to 16c.; taps, 4 to 4¼c.; natural, 4½c.

In prunes the principal feature is the strength of the French article, which, according to the latest cable advices, are 50 per cent. above the lowest point. In California shippers are away behind in their orders, and are unable to cater at all to the Canadian market.

California new dried peaches and apricots are expected to arrive upon this market in about 10 days or two weeks.

GREEN FRUIT.

Oranges continue in fair demand, with prices steady. Further strength has been developed by the lemon market during the past week, and our quotations are higher. The demand is active, and there does not appear to be any possibility of values being any lower for some time. The cheap lines of lemons are about cleaned out on the market. Bananas are in a little better demand with, prices ruling as before. Cranberries are not yet much wanted. In apples there is a fair trade doing. There has been a good enquiry during the past week for Almeria grapes and prices keep firm. We quote: Oranges — Jamaicas, fancy, $3.50 to $4 per box; barrels, $6 to $7. Lemons—Verdelli, $2 to $3.50; Maoris and Sorrentos, $7 to $7.50 per box; Malagas, $7.50 per half-chest; cocoanuts, $3.75 a

BUTTER, EGGS & POULTRY

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SOMETHING FRESH

FIGS ELEMES IN BOXES NATURALS IN BOXES COMMADRES IN TAPS

MALAGA MAIORI VERDELLI **LEMONS**

Fancy Jamaica Oranges

Fancy Cape Cod Cranberries

Fancy Jersey Sweet Potatoes

CLEMES BROS.

51 Front St. East, TORONTO

sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl. ; apples, $1 to $1.25 for good packed stock ; pears, 25 to 50c. per basket and $2 to $3 per barrel for ordinary ; grapes, 2 to 2½c. per lb. for Concords, Niagaras and Rogers; onions, 65 to 70c. per 80 lb. bag for Danvers and $1 per crate for Spanish; Cape Cod cranberries, $6.50 to $7 for fancy dark, and $4.75 to $5.50 for ordinary, Canadian cranberries, $5 to $6 per bbl.; quinces, 20 to 30c. per basket, and $2.50 to $2.75 per barrel; pineapples, 10 to 25c. each; bananas, $1.25 to $1.50 per bunch.; Almeria grapes, $6 to $7 per keg.

BUTTER AND CHEESE.

BUTTER—Receipts of butter during the past week have been principally large rolls, and the trade has been taking these freely. Tub butter has been neglected, except when an occasional fancy tub has been offered. Poor and medium grades are practically unsalable, and, as large quantities of these are coming in, stocks are accumulating. Creamery butter has been in fair demand, but reports indicate that a number of winter creameries will be operating about the middle of this month, when the supply, it is thought, will exceed the demand. The feeling is rather easier, in sympathy with cable advices. We quote : Dairy butter—Tubs, 12 to 13c. for good to choice ; low-grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c.; 1-lb., blocks, 19 to 20c., according to make.

CHEESE—The tone of the market is easier. There is practically no export demand, and holders and buyers are apart. Stocks are accumulating, and it is probable that unless the British markets improve lower prices will rule. We quote : 10 to 10½c. for August make, and 10½ to 11c. for September.

COUNTRY PRODUCE.

BEANS—There is not much doing, and the idea of jobbers as to price is 70 to 75c. per bushel for hand-picked.

DRIED APPLES—Are coming in freely, but in spite of this, really good bright stock is scarce. A few lots are going out on export account. Good bright stock, large cut, is quoted at 2½c. f.o.b.

EVAPORATED APPLES—Dull and cheap, the idea of buyers for extra choice being 4c. f.o.b.

EGGS—The price of limed eggs are firmer than they were, with the result that cold stored eggs have come in for a little more alteration than they otherwise might. The demand for eggs is fair. We quote : Fresh gathered, 17c.; limed, 13 to 13½c.; cold stored and held, 14 to 15c.

HONEY—There is very little doing. We quote: Strained, 7 to 8c. in 60-lb. tins, and 8 to 9c. in 5 and 10-lb. tins; comb, $1.50 to $1.75 per dozen.

MAPLE SYRUP—The demand continues fair at 80 to 85c. per gallon.

POTATOES—Dull, at 30c. per bag in carload lots on track, and 40c. out of store delivered.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA

ROYAL NAVY CHOCOLATE

and **FAMOUS BLEND COFFEE**

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General Commission Merchants

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We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

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Reference—Bradstreet's.

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

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General Produce and Commission Merchants

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RICE **RICE** RICE

Imperial Polished Royal **PATNA**

Crystal J Seed **JAPAN JAVA**

MOUNT ROYAL MILLING CO.

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All finest quality. T. R. F. CASE, SEAFORTH, NT.

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

POULTRY—There is not much doing. We quote: Chickens, 30 to 50c. per pair.; turkeys are 7 to 8c. per lb.; geese, 5 to 6c. per lb., and ducks, 40 to 60c. per pair.

PROVISIONS AND DRESSED HOGS.

Trade continues active in long clear bacon and barrel pork. The demand for smoked meats is not as good as it was, but as stocks are light, traders find that their goods are going out as fast as they are cured. Lard continues active, with prices improving. Stocks are limited, and difficulty is being experienced in keeping up with the orders. Last week offerings of dressed hogs were not so large on account of the milder weather. This week, however, rail lots are offering more freely. Local receipts are not more than sufficient for the ordinary butchers' demand. Packers are, therefore, compelled to look to outside sources for their supplies, for which they are paying $5 per 100 lbs. for select weights of 100 to 150 lbs.; heavy weights about 50c. less.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

The fish market is not attracting much attention. There is an abundance of ciscoes on the market, and they are going at almost any price, although 75c. to $1 is the ruling range. We quote: Pickerel, 6c. per lb.; haddies, 7 to 7½c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $2.50 to $2.75 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, 75c. to $1 per 100. Oysters are quoted at $1.25 for standards, and $1.65 for New York counts.

SALT.

Trade continues fairly good and prices unchanged. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN— The receipts of grain on the Toronto market are liberal, and prices are advancing. We quote: White wheat, 88c.; red, 86c.; goose, 65c.; oats, 24 to 25½c.; peas, 46 to 47c.

FLOUR—Trade is good and prices are considerably higher than a week ago. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $4.90; Ontario patents, $4.75 to $5.25; straight roller, $4.50, Toronto freights.

BREAKFAST FOODS — Another material advance is to be noted this week in the price of breakfast foods. We quote: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50. Further advances are looked for in rolled wheat.

BALED HAY—Dull. We quote: $11 for No. 1, and $9.50 to $10.50 for No. 2 in carloads on track.

PETROLEUM.

A good active trade is to be noted this week, with prices as before. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Currants are cabled 6d. easier in Patras.

French prunes are 50 per cent. above the lowest point.

There has been a further slight advance in the price of lemons.

Brazilan and East Indian growths of coffee are still advancing.

Malaga raisins have advanced 20 to 25 per cent. within the last few days.

Sugar has advanced ⅛c. per lb. in Canada and ¼c. per lb. in New York.

Another ¼c. per lb. has been added to the price of loose muscatel raisins on the Coast.

The price of Sicily filberts are much higher than they were at the opening of the market.

Oatmeal has advanced another 20 to 30c. per barrel, and rolled wheat is 10c. per barrel cheaper.

The cable announces that Grenoble walnuts for the Canadian market were shipped on Monday.

Selected Valencia raisins advanced 2s. on Monday, and off-stalks appreciated 4s. between Saturday and Tuesday.

Smyrna figs are 6 to 7s. higher than at the opening of the season, and the stores in the primary markets are practically closed.

QUEBEC MARKETS.

MONTREAL, Nov. 12, 1896.

GROCERIES.

THERE has been more life and variety to the grocery market this week. The excitement in dried fruit has abated somewhat with the arrival of the second cargo, but jobbers here are not plentifully supplied, and, with prices very strong abroad, spot values are apt to advance. Sugar has taken a change for the better at last, yellows going up last Friday, and granulated on Monday of this week, and further advances may transpire before the week is out, as refiners' stocks are very low. Canned vegetables are more firmly held and the strength in tea is more marked, if anything. Spices outside show considerable appreciation, and it will be natural to expect a rise in spot values as a result. In a word, the general position of all staples seems to be stronger than it has been in any previous fall for years.

SUGAR.

The sugar market has at last taken a change and prices are firmer this week, both on yellows and granulated. The chief feature of the market is the great scarcity of the former, refiners' stocks of them being almost exhausted. As a result they asked ⅛c. advance on Friday last, and to-day no goods are available at the refineries under 3⅛c. On Monday of this week also, the local refiners advanced granulated and now will not shade 3⅞c., while 4c. is the figure for small quantities. Jobbers, as a consequence of this firmer tendency in first hands, are not as prone to cut sugar as they were

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to ***CUT, COLOR*** and ***CONDITION.*** Requirements are ***LARGE QUARTER-CUT FRUIT, BRIGHT COLOR*** and ***DRY. DISCOURAGE*** all ***SMALL-SLICED*** and ***CHIPPY*** stock. ***POSITIVELY REJECT*** everything ***DARK, BURNT*** or ***WET.***

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit ***LARGE*** (in quarters) than ***SMALL,*** and as easy drying ***BRIGHT*** as ***DARK,*** it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for ***CANADIAN DRIED APPLES.***

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Ex the

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Just at hand

New Fruits

Off-Stalk. Fine Off-Stalk.
Selected Valencias. Layer Valencias.

Malaga Raisins.

Royal Buckingham Clusters.
Non Plus Ultra Clusters.
Imperial Russian Clusters.
Blue Baskets.
Fancy Cartoons Clusters.
London Layers.
Connoisseur Clusters, boxes and ¼s.
Extra Dessert Clusters.
Black Baskets.

FIGS . . . .

Choice Erbeilly Layer Figs in 10 and 28-lb. boxes.
Finest Layer Figs in 10, 28 and 56-lb. boxes.
Natural Figs in boxes and bags.
Commadra Figs in tapnets.

NUTS . . . .

Valencia Shelled Almonds, boxes, 28-lbs.
Finest Jordan Shelled Almonds, boxes, 28-lbs.
Grenoble Shelled Walnuts, cases 55-lbs.

WE QUOTE ABOVE AT LOW RATES.

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TORONTO - CANADA

a week ago, their range on granulated being 4 to 4⅛c., and yellows 3⅛ to 3¾c.

SYRUPS.

This market continues quiet, orders being only for small lots, and prices are unchanged at 1½ to 1¾c. per pound, or 22 to 35c. per gallon.

MOLASSES.

As a result of a desire to turn over some stock in first hands a rather esier feeling is noted this week in molasses, though the jobbing range is unaltered. Ten puncheon lots of Barbadoes have sold as low as 27 to 27½c. and Porto Rico at 28c. The guild price, however, is unaltered at 30 to 31c., as to quantity.

RICE.

Advices on rice continue strong, and imported Patna sold at $4.75, or ¼ to ⅜c. more than was asked for it a short time ago. Domestic mill prices are unchanged, however, at: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

It is costing roasters fully 10 to 15 per cent. more for their supplies now and if the strength continues local prices ought certainly to advance. The strong feeling is inducing an active demand from domestic manufacturers particularly for white and black Penang pepper. Zanzibar cloves have also been enquired for. Jobbing values are: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

This market continues quiet, but is actuated by a rather firmer feeling this week, round lots of Maracaibo and Rio having changed hands at better prices. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 16½ to 19c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

With continued strong cables there is no change in the strength displayed in tea. In fact, sellers in most cases are disposed to demand higher prices. Round lots of Japans have changed hands at 14 to 16c, which is an advance of 2c. over what was bid for the same lots previously, and no Japans are now available here under 14c., Young Hysons cannot certainly be had cheaper than 12c. We quote: Young Hysons, 12 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 14 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The dried fruit market continues firm, and, as noted last week, with practically no Valencia raisins in first hands. Jobbers are demanding firm prices in the case of any new orders. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

Advices from the Coast report very light stocks of California raisins, and, as a result, the fruit is held firm here at the advance. We quote: 2-crown, 6 to 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins continue strong, as last noted, at 7¾ to 12c., as to grade.

Malaga raisins have been cabled 6d. to 1s. higher, and prices here are held firm at $1.50 to $4, as to grade.

The strength in currants is fully maintained. We quote as follows: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c. Fine provincials are worth about ⅜ of a cent a pound more; Patras, 5½ to 6c., and Vostizzas, 6¾ to 8c.

Prunes are firm, with no change in values. New French prunes are selling all the way from 5 to 9c., as to grade, and Bosnias are offered to arrive by jobbers at 5¾ to 6c., which is rather lower. Californias are strongly held as follows: 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

Dates are selling to arrive in a jobbing way at 5¾ to 6c., and figs all the way from 9½ to 15c., as to grade.

NUTS.

Cables on shelled almonds from Valencia quote an advance of 1s. per box since Saturday. Other nuts are strongly held. New Valencia shelled almonds have sold at 18 to 20c., and are the only new stock offered so far. In old nuts we quote: Filberts, 8 to 9c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 14 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, $5 per 100. There are no Tarragona almonds or Brazil nuts on the market.

CANNED GOODS.

There has been little change in canned goods, except that vegetables gradually display more apparent steadiness. We quote: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There has been little change in the green fruit market. We quote: Jamaica oranges, $5 to $5.50; lemons, $3 to $3.50 per box, and $6 to $7 per chest; bananas, 50c. to $1; pears, $2 to $2.50 per keg; grapes, 14 to 25c. per basket; California Tokay grapes, $1.75 to $2 per case, and new Almerias $5 to $7.50 per keg.

FISH.

A somewhat better business has been done in fish since last report. Pickled herrings and green cod have been in fair demand. The former has continued weak and prices show a further decline of 50c. per barrel, which makes a net drop in the past two weeks of 75c. to $1 per barrel. Recent sales of No. 1 N.S. herrings have taken place at $4 to $4.25 per barrel and at $2.50 per half-barrel. No. 1 green cod have sold at $4.10 to $4.25 and No. 1 large at $5. No. 2 small Labrador salmon have changed hands at $11.50 to $12 per barrel. A few small lots of B. C. salmon have come to hand and met with a ready sale at $6 per half-barrel. No. 2 mackerel are quiet and unchanged at $11.50 to $12 per barrel. Smoked fish of all kinds are in good supply, for which the demand is fair and prices rule steady. Haddies are selling at 6½ to 7c. per lb.; Yarmouth and Bay bloaters at 90c. to $1 per box, kippered herrings at $1.50 per box, and new smoked herrings at 11c. per box.

There has been a better demand for dried codfish, and the market at present is pretty well cleaned up of stock; in consequence, prices are firmer at $4.25 per 100 lbs. On the other hand, pollock is weaker and prices are 20c. per 100 lbs. lower at $2. Skinless cod are selling at $4.50 to $5.25 per case as to brand; bonelsss cod at 5½c. per lb., and fish at 3c. per lb.

Fresh fish are in good supply, especially haddock, of which the receipts are in excess of the demand for this season of the year, and prices in consequence are easier at 3½ to 4c. per lb., and cod at 3c. Frozen B.C. salmon are selling at 10c. and fresh at 11c. per lb. Dore are in demand at 6½ to 7c., and pike at 4½c. per lb.

The arrivals of shell oysters have been large during the past week, but really choice stock continue scarce and firm at $4.50 to $5 per bbl.; hand-picked extra Buctouche at $4.50; Miramichi at $3 to $3.50, and ordinary at $2.50 to $3.

COUNTRY PRODUCE.

EGGS—Fair demand for eggs at 18 to 20c. for fresh laid and 13½ to 14c. for candled.

BEANS—Quiet at 70 to 75c.

HOPS—Only a small demand at 6 to 7c.

HONEY—Featureless, at 10 to 12c. in the comb and 8 to 9c. extracted.

POTATOES—Prices contine steady under a fair enquiry at 35 to 40c.

DRESSED HOGS—Receipts of these have commenced. They sell all the way from $4.75 to $5.25 per 100 pounds.

BALED HAY—Market continues firm at $10.50 to $11 for No. 1 and $9 to $9.50 for No. 2.

DRIED APPLES—Little demand at 3 to 3½c., with evaporated 5½ to 6c.

PROVISIONS.

Provisions continue dull, and in the main featureless. We quote: New Canadian pork, 11 to 12c.; old Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6¼ to 6½c.; bacon, per lb., 7½ to 8½c.; lard, com., refined, per lb., 5 to 5¼c.

FLOUR, MEAL AND FEED.

In sympathy with the strong wheat markets Manitoba millers have advanced prices 25c. per barrel to $5.30 for spring wheat patents and $5 for strong bakers'. Ontario grades are very firmly held, and higher figures will likely follow. It was also stated that the large millers bought up all the smaller millers' flour they had to offer.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

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Pork Packers, OWEN SOUND

APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

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GENERAL . . **FRUIT**
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25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausages
of finest quality.
Fresh every day.
Pork Loins
Trimmed or not trimmed.
Supplied by express.

F. W. Fearman
HAMILTON

We quote: Winter wheat, $4.90 to $5.10; spring wheat, patents, $5.20 to $5.30; straight roller, $4.40 to $4.65; straight roller, bags, $2.10 to $2.25; Manitoba strong bakers', $4.50 to $5.

There was no change in meal. The demand was slow and business quiet, as buyers are well supplied for the present. We quote: Standard, bbls., $3.35 to $3.40; granulated, bbls., $3.45 to $3.50; rolled oats, bbls., $3.35 to $3.40; rolled oats, per bag, $1.65 to $1.70.

In feed, business rules fairly active and will likely continue so until the close of navigation. We quote: Bran, $10 to $11; shorts, $11 to $12; mouillie, $15 to $16.

CHEESE AND BUTTER.

Business in cheese continues inactive, current trading being confined to under grades, which are available at 10c. and under. Finest makes are purely nominal. Shippers have no orders for them and holders are not going to sacrifice what they have got for the sake of securing a purchaser. At the wharf Monday morning 3,500 boxes were offered, chiefly the tail end of October. The quality did not grade very high, and the prices paid, 9¼ to 9½c., a decline of ¼ to ½c. on last Monday's level, was considered all they were worth from a speculative point of view. At Cowansville on Saturday also, it is learned that 500 cheese sold at 9⅝c. off the board.

The butter market exhibits no change. Practically all the October make is still held in first hands. Factorymen have been bid from 19½ to 19¾c. for it, but have not seen fit to accept, and as demand is not brisk shippers do not consider it good speculation to advance on these prices. At Cowansville two creameries sold at 19½c in the country, which is the equivalent of 19¾c. here.

MONTREAL NOTES.

Several good lots of Cottam's bird seed were distributed to the trade here this week.

Cables on Malaga raisins were quoted 6d. to 1s. higher on Tuesday, with an advancing tendency.

New dates are selling to arrive at 5¾ to 6c. in jobbing lots, and figs at 9½ to 15c., according to grade.

The first large lot of Almeria grapes were distributed this week. They are selling all the way from $5 to $7.50 per keg.

New shelled Valencia almonds were the first new nuts offered on the market this fall. They are selling at 18 to 20c. this week.

Round lots of imported polished Patna rice have left first hands here during the

It Has No Equal
BROCK'S BIRD SEED



We know it because
The Wholesaler sells more. The Retailer sells more.
The Customer buys more.
It pays to handle such goods.
NICHOLSON & BROCK - TORONTO

POULTRY....

We can sell it for you to advantage, also **Fresh Eggs, Butter** and all Country Produce.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell

any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

PURE LARD
TUBS PAILS
"MAPLE LEAF BRAND"

D. GUNN, BROS. & CO.
TORONTO.

Goods in Season

FINNAN HADDIES
OYSTERS
JAMAICA ORANGES
CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS

Hugh Walker & Son
GUELPH, ONT.

week at 4½ to to 4¾c., which is ¼ to ⅜c. advance.

Valencia shelled almonds advanced 1s. in two days this week at Denia. On Monday the cable came 6d. up, and on Tuesday another advance of 6d. was reported.

No new Bosnia prunes have arrived here yet, but some are expected to arrive in the course of a week or so. They cost net cash laid down in straight invoice lots 5½c.

H. J. Heinz & Co., Pittsburg, Pa., one of the largest pickle preservers in the world, have appointed Hudon, Hebert & Co., Montreal, their agents for the province of Quebec. Mr. Matthes, who has been in this province in the interests of H. J. Heinz & Co., has met with great success. As a result of his work one of their own special refrigerator cars will be here in a day or two, while three cars are expected before the end of the month. Mr. S. D. Stewart has been appointed as traveler for the district.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Nov. 12, 1896.

THE week just passed has been a busy one, and one of not a little profit to our merchants. Markets are still upward, particularly flour, which has shown more strength than expected. In cream of tartar our merchants have bought quite largely, some orders being placed at lower prices than for some time.

SALT—Of coarse salt there has been quite a famine here during the past week, and everything has been cleared up, the wholesalers even buying what stocks were held by the retail trade to fill outside orders, prices asked being as high as 60c. A large supply is daily expected, three sailers with each a quantity on board being now due. This, with the regular sailing of direct steamers to Liverpool, which will shortly begin, will prevent the market being again short, while it will bring the price down to usual limits. In fine, market is well supplied. We quote: Coarse, 48 to 50c., factory-filled, 90c. to $1; 5-lb. bags in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz.; Canadian fine, $1.

CANNED GOODS—While there is little change in prices, there is a firmer feeling and rather higher prices expected. There are, however, too large stocks here for much advance in our market this fall. Canned meats are higher, but sale at this season is light. New oysters are daily expected. Peaches and strawberries are the firmest lines, while corn is the weakest, there being still old corn here. Salmon continues to arrive and market is hardly as firm as was expected. Domestic sardines are having a better demand; besides the usual mustard and oils they are being put up spiced and also in tomato sauce. These goods are chiefly sold west. We quote: Corn, 65 to 75c.; peas, 65 to 75c.; tomatoes, 70 to 80c.; gallon apples, $1.80 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb. tins, $2.40 to $2.50; 1-lb. tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THERE IS MONEY IN IT!

For the dealer who handles Canned

"Golden" Haddies

The BEST and MOST RELIABLE brand on the Market.

"GOLDEN" Haddies are cured, smoked and canned immediately after being taken from the water.

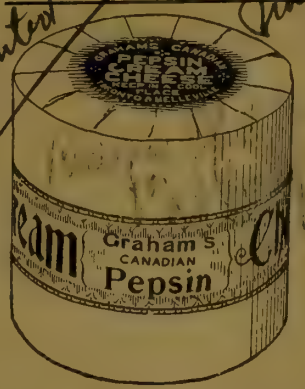
Every can full weight and guaranteed.

Order GOLDEN Haddies from your Wholesaler.

PACKERS' AGENTS—

NORTHRUP & CO.,

ST. JOHN, N.B.



AN INSTANTANEOUS SUCCESS

The sale of this cheese during the past few months has been wonderful. These is no more tasty and delicious cheese on the market, and the public are quickly finding it out. Send for sample **GRAHAM'S CANADIAN PEPSIN CREAM CHEESE.**

519 King St., West, TORONTO.

R. J. GRAHAM, BELLEVILLE, ONT.

A. E. RICHARDS & CO. HAMILTON, ONT., Selling Agents.

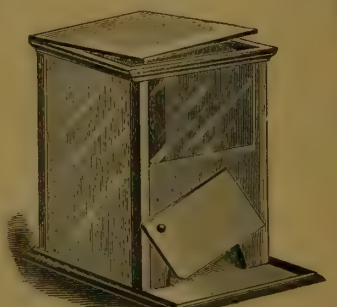
SALT **SALT**

VERRET, STEWART & CO.

Importers and Dealers

MONTREAL. QUEBEC.

SALT **SALT**



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St., **Boston.**

D. H. RENNOLDSON, Agent in Montreal.



KILLED TWO BIRDS

With one stone. Bad seed has killed thousands and helps to kill many a short-sighted grocer's trade.

MORAL:—Handle only the best.

The demand for **COTTAMS BIRD SEED** is so great it will pay you well to handle it. Protected by five Canadian patents covering the most valuable discoveries for birds, it is 2½ times the value of any other brand. All wholesalers.

One year's subscription to BIRD LIFE (50c.) free for addresses of twelve of your customers keeping birds.

THERE ARE OTHERS, **BUT,**



WHITE MOSS BRAND COCOANUT

is the **BEST** on the market to-day.

Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL



The Club Coffee

Clubmen always want the best That is how this Coffee gets its name There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

SCHEPP'S

Packages 15 or 30 lb. cases		THE Bulk	Pails	Br's.
1-lb. packages @ 27c. lb.		Improved Shredded	20	18
½-lb. " " 28 "		Beaver "	18	16
¼-lb. " " 29 "		Edelweiss	22	20
1 and ½-lb. asst'd 27½ "		Shavings	20	18
¼ and ½- lb. " 28⅓ "		Macaroon	18.	16
		Best Desiccated	17	15

5-cent packages, 4 doz. in case, 45c. doz.

For a limited time only, the 30-lb. case packages will contain handsome glass jar for counter display and sampling

ONLY GENUINE COCOANUT

Factory, 6 and 8 Bay St. TORONTO

IT'S FIT FOR ANY MAN'S TABLE . . . . . .

So you needn't hesitate about selling to your customers

Lytle's Mince Meat

Only the very best quality of ingredients used in it, and it's made from a tried recipe.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

SELL . . .

"KINCORA"

CEYLON

For Strength and Flavor.

JOHN SLOAN & CO.
45 Front Street E.
TORONTO

Malaga Raisins

ROYAL CLUSTERS	Boxes and ¼ flats
DEHESA "	
BLUE BASKETS	
BLACK "	
LONDON LAYERS	

. . . Also . . .

NEW VALENCIA SHELLED ALMONDS

Now in Store.

WARREN BROS. & CO.
35 and 37 Front St. East, Toronto.

Arriving this week

CASADO & REIN & CO.
London Layers
Black Baskets
Valencia Shelled Almonds
In 28-lb. Boxes

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation ?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

PUDDING FOR THIRTY.

One package of **Instantaneous Tapioca** will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only ½ a cent for each person. Instantaneous Tapioca goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.
MONTREAL
Commission Merchants and Manufacturers' Agents.
Agents for Canada.

SPECIAL VALUE

Ceylon and Indian Teas

PERKINS, INCE & CO.
TORONTO.

THERE'S MANY A SLIP BETWIXT CUP AND LIP

BUT NEVER ANY DISAPPOINTMENT IN

All grocers keep them for a good reason. And the people will have them because they are the best.

JAMIESON'S BISCUITS

Manufactured by

R. E. JAMIESON - OTTAWA

$3; 2's, $1.90 to $2; pineapples, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz.; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Apples continue to arrive in large quantities. There is a fair sale for best grades, but, on the whole, the trade is unsatisfactory. Over six thousand barrels have so far been sold at auction at from 50c. to $1. Valencia oranges are expected about the last of the month. Jamaicas are rather higher. Lemons show quite a decline. Very few bananas are seen and pears are of indifferent quality. We quote: Lemons, $4 to $4.50.; oranges, $5 to $6; bananas, $1 to $1.50; grapes, 40 to 50c. per basket; apples, $1 to $1.65 per bbl.; keg grapes, $5 to $6; N.S. pears, $2 to $3 per half-bbl.; cranberries, Cape Cod, $5 to $6.50 per bbl.; bog cranberries, native, $4.50 to $5.

DRIED FRUIT.—New goods are now all to hand. California loose muscatels are finding ready sale, though the present high prices somewhat affect quantity sold. Holders are firm. Quantity of Valencias appears short. Arrivals have been slow, keeping stocks low. Malaga fruit to hand is fine stock. Currants, of which sale is large, are of better grades than usual, and prices are held firm. Prunes show light sales. No new California have yet been received. New California evaporated fruits are also not yet seen, there being no demand at this season. Dried apples are not spoken of and evaporated move slowly. Some for future shipment have been bought. Figs are having a large sale this season, and in spite of reports of damage to crops, quality is good. Onions are only in fair demand. We quote: Valencias, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, $1.60 to $2.25; currants, cases, 4¾ to 5c.; bbls., 4 to 4½c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5 to 5½c.; Canadian onions, $2 to $2.10; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencia layers, 6½ to 7c.; California 4-crown L.M. raisins, 7¾ to 8c.; Imperial cabinets, $2; Dehesas, $2.50 to $3.

DAIRY PRODUCE.—There is a firmness in eggs owing to light stocks, and prices are moving upward. Cheese continues lower here than in Ontario, but late makes are held firm, and stocks being light there is no doubt higher prices will rule. Butter is in good supply, but not in too many cases of good quality. Best grades rather higher, but poor moves slowly. We quote: Dairy butter, 17 to 20c.; new creamery, prints, 22c.; do., tubs, 20 to 21c. Cheese, 10 to 10½c. Eggs 16 to 17c.

SUGAR—Is showing a better movement. Yellows are showing more firmness than granulated this week. Stocks of yellow are lighter than granulated in proportion. Owing to refineries not selling future, merchants did not buy as largely as they otherwise would, but quite large stocks have been bought. We quote: Granulated, 4 to 4⅛c.; yellows, 3⅞ to 3¾c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—Continues without feature of interest. Prices low and unchanged. While quality of New Orleans arriving is hardly up to last year's, price is much lower, dealers, owing to small movement and low price of West India goods, not being willing to pay the price of better grades. The value is extra. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—While there is a good demand the upward tendency of prices appears to be at an end. While dry are quite firm pickled are hardly as firm as a week ago. Best grades of herring cannot be got. Shad are scarce, but above a certain figure they will not sell. Some fine No. 1 mackerel are on the market, but owing to the high price the sale here is light. In boneless fish rather less demand is noticed. The sale is to the west and dealers there appear stocked for the present. Smoked herring, kippers, haddies and bloaters have good demand. The express companies do a large business handling this for western markets. We quote: Large cod, $3.25 to $3.50; medium, $2.75 to $3; pollock, $1.20 to $1.25; bay herring, $1.50 to $1.60 per half-bbl.; smoked, 7 to 8c.; shad, half-bbl., $5 to $5.50; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; kippered, $1 per box; Barrington herring $3 to $3.25 per bbl.; mackerel, $18 per bbl.

PROVISIONS—There is a good movement in pork and beef. The latter is firm and quoted rather higher. Lard has shown a good deal of activity during the week and is also quoted higher. Local price continues low, but higher figures are looked for. Smoked meats are in fair demand. Local cured stock is held high and brings the price. We quote: Clear pork, $13.50 to $14; mess, $13 to $13.50; plate beef, $11.50 to $12.50; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—Flour continues to advance in price, particularly Manitoba. The difference in price between it and Ontario is from 75c. to $1 per bbl., but the price does not seem to affect demand. Oatmeal, while hardly as firm, is still quite high. Oats show no change from last week. N. B. oats are offered here quite low, but merchants will not buy. They are poorly cured. P.E.I. oats are hard to get, and prices are higher, but still below Ontario figures. Other lines show little change. Quite a quantity of barley and peas have arrived here lately. We quote: Manitoba flour, $5.75 to $6; best Ontario, $5 to $5.10; medium, $4.60 to $4.70; oatmeal, $3.65 to $3.70; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $14 to $15; bran, do., do., $13 to $14; hand-picked beans, $1.10; prime, $1; oats, 31 to 33c.; hay, $12 to $13; barley, $3; round peas, $1.15; split peas, $3.10 to $3.25; yellow eye beans, $1.50; buckwheat meal, $1.20 to $1.25.

ST. JOHN NOTES.

A. Armstrong is again at the old stand, having resumed his fruit business.

The effort to introduce standard time into St. John is a failure. It got only as far as the Customs house and post office, and now the post office is back to local time.

Four cases of California raisins from the firm of J. K. Armsby Co. arrived here this week, and another car is due next week. They were the first California raisins to arrive. J. Hunter White is the local representative.

The last English steamer brought large consignments of Lazenby's goods for merchants here. F. H. Tippet & Co., the local agents, in speaking to THE GROCER, said that in spite of the number of cheaper goods being now put on the market, they found an increased demand for their different lines.

The following resolution was passed by the Charlottetown Board of Trade: That a committee be appointed to interview the Minister of Marine and Fisheries and Minister of Agriculture to ask them to use their influence with the Government to secure a subsidy for steamer from Montreal to Liver-

PURE DRUGS

are what your Physician counts on when he writes your prescription.

PURE SPICES

are what your Customers want when they are ordering Spices for their Xmas Cake.

You can guarantee Pure Gold Spices

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

pool, calling at Charlottetown both ways, once or twice a month.

Marshall's Saratoga potato chips are to be found at our leading retailers, Van Wart Bros., W. A. Magee, Puddington & Merritt and W. A. Porter each receiving fresh supplies this week.

At a meeting of the creditors of Hall & Faither the following statement was made: Liabilities, $58,250. Assets, estimated value, book debts, $11,218; stock, $11,000; cash, $370; total assets, $22,589. An offer of 20 per cent. cash or 25 per cent. extending over a year, was made, but neither were accepted at the first meeting. It is thought, however, that the cash offer will be eventually accepted.

Imports of St. John for Oct., 1896, were $279,309. Of this $125,690 were free goods. On the balance duty to the amount of $61,263 was collected. The figures for the same month last year were: Imports, $313,252; free, $118,993; duty, $75,105. The exports this year were $321,724; last year, $333,439.

Business men of Moncton are active in their opposition to the increased freight rate on flour, etc. Upwards of 40,000 barrels of such goods are handled yearly there. It took years of effort to get on equal basis with St. John and Halifax, but the freight business at the I. C. R. shed amounted to about a quarter of a million a year, and showed the justice of their claim. They rightly feel it is most unfair to be put back to their old position.

HALIFAX TRADE GOSSIP.

BAD weather has interfered with business somewhat during the week, but there is a fair volume doing notwithstanding. The fall business will be up to the average, but had it not been for the reaction of the past few weeks the indications are a reverse report would have to be made.

Breadstuffs are slow, owing to bad weather. The prices are still upwards. We quote as follows: "Ogilvie's" or "Five Roses," $5.70; Ontario made Manitobas, in wood, $5.00 to $5.15; Ontario and Manitobas mixed, for patents, $4.60 to $4.80; 80 per cent. patents, $4.55 to $4.75; 90 p.c. patents, $4.50 to $4.60; low grades, $3.90 to $4; oatmeal and rolled oats, $3.25 to $3.50; cornmeal, $1.95 to $2; middlings, per ton, $15.50 to $16; shorts, $15 to $16.50; bran, per ton, $14 to $14.50; white oats, per bushel, in sacks, 32 to 33c.; cottonseed meal, per ton, $22 to $23; oilcake meal, per ton, $22 to $23; hay, per ton, $11 to $11.50; split peas, $3.15; pot barley, $3.50; white beans, per bush., 95c. to $1.

The provision market is also feeling the effects of the continued wet weather, particularly in fresh stocks, there being no cold storage available. Beef is in fair demand. Small cattle are worth from $4.50 to $5, and heavy $7 to $7.25. The demand for lambs is slow. Prices range from $1.75 to $2. Fresh pork is slow, on account of the quantity of old on hand. The outlook for pork is not promising; quotation this week is 5½c. Poultry is plentiful and low in price. Turkeys are quoted at 10c. per lb.; geese, 50 to 60c. per pair; chickens and fowls, 40 to 50c. do.; partridges, 30c. do., and rabbits, 15c. do. Eggs keep moving up. The quotation for good stocks is 17c.

The domestic sugar market is strong. Granulated remains unchanged at 3⅞c., but yellows are scarce and in good demand at 3⅛c. for Circle C, and 3¼c. for extra Circle C.

The exceedingly bad weather interferes with the curing of fish. Fishermen are abandoning the work and allowing the bulk of the late catch to lie over until spring. West India herrings are in fairly good supply, with easier prices, $2.25 to $2.50 being about the value. Salmon are very firm. Mackerel, if anything, are lower. Alewives advanced to $3.25 ex vessel. Fat herrings are much wanted. Grocery cod is scarce. Quotations are: Dry cod, shore, tol quol, prime, $2.50 to $3.50; small bank do., $2.25 to $2.50; large do., $2.75 to $3; bay do., $2 to $2.25; Labrador, $2 to $2.55; haddock, $1.75 to $2; hake, $1.25 to $1.50; pollock, $1.25; Bay of Islands herrings, $1.25; Labrador, No. 1, $5; do., No. 2, $3.50; No. 1, large, fat shore, $3.25 to $4; alewives, $3.25; mackerel, No. 3, large, $8 to $8.50; No. 3, fat, $10; No. 2, fat, $11.50; No. 1, fat, $13; salmon, No. 1, $17; No. 2, $14; No. 3, $12.

More cobble-stones



than diamonds in the world. There are many poor cheeses, but only one perfect one. That perfect one is **MACLAREN'S "IMPERIAL,"** and is so well-known, not only in Canada, but in foreign parts, that it is sought for by dealers all over the world. All wholesalers have it.

A. F. MACLAREN & CO., Manufacturers, TORONTO

HINTS TO BUYERS.

W. H. GILLARD & CO. report a large sale for stove polish—Dixon's Carburet of Iron. The retailer is enabled to sell at 5 cents a package and make a good profit. In the United States this polish is sold for 10 cents per package.

The Davidson & Hay, Ltd. offer No. 1 Spanish onions in crates.

John Sloan & Co. received last week several lines of Japan teas, all of which show excellent value.

Tilsonburg rolled oats are in stock with The Davidson & Hay, Ltd.

Lucas, Steele & Bristol have now in store some excellent values is Gunpowders and Oolongs in cads.

The Davidson & Hay, Ltd. have just received a shipment of Burnett's English malt vinegar.

"We are quoting special prices on choice 4-row Eleme figs in 10-lb. boxes arriving this week," say The Davidson & Hay, Ltd.

Jams and jellies from the factory of T. A. Lytle & Co., Richmond street west, Toronto, always find ready sale. The firm reports business in these lines quite up to any previous season.

The Davidson & Hay, Ltd, are making special prices on round lots of corn, peas and tomatoes.

W. H Gillard & Co. are reported to be showing some good values in Japans, which were bought before the advance.

Some excellent values in Young Hyson and Congou teas are still offering by Lucas, Steele & Bristol at 10 to 12½c.

The Davidson & Hay, Ltd. have in stock this week, ex. ss. Bellona, Malaga fruits, shelled almonds and currants.

Good quality syrup at a reasonable price is now for sale with Lucas, Steele & Bristol. The firm have just received another lot of bargain molasses.

Last fall Messrs. Morse Bros., proprietors of the "Rising Sun" stove polish and the "Sun Paste" stove polish, shipped over 23 carloads of 15 tons each in less than two weeks.

The Davidson & Hay, Ltd. report a brisk demand for their pure sugar syrup in pails as advertised last week, and advise buyers to order early before this line is cleared out.

An enormous quantity of the "Rising Sun" stove polish is now being exported to Great Britain. Sixty-five thousand cases were sold through the English agency in London last year.

The F. F. Dalley Co., Ltd., say that the sales of their "Pure Fruit" extracts are increasing by bounds. It is the quality of the goods that makes them sell. "Some grocers complain," writes the firm, "that they are not selling nearly the amount of extracts that they used to, and that the trade has gone into other channels. The cause of their losing the trade is that a great many grocers will only keep the very cheapest goods that they can buy. They say it suits their trade. They may fancy it suits their trade but they are making a mistake, for when people have once used 'Pure Fruit' extracts, and then find that their dealer does not keep them, they invariably seek the store where they do keep them, and that dealer consequently gets the trade. A good deal of that trade has been

Don't Believe



all you hear—especially about canned goods. Believe what you see, taste and handle. Sample our goods at any time, and anywhere, and you will always find them pure, wholesome and carefully packed. We fear no comparison.

DELHI CANNING CO., DELHI, ONT.



SNAPS

We are thorough believers in advertising, and to keep our business and lines prominently before the trade, we have decided to inaugurate a series of offerings of special goods, which we will sell to bona fide dealers only.

OUR OFFER FOR THIS WEEK IS

500 doz. Good Corn Brooms

Regular price $1.25 per doz. 3 string, varnished handles. In 1 to 10 doz. lots. Not over 10 doz. to any one firm.

At 85cts. per doz. Net cash.

500 doz. Clothes Lines 48 feet, at 45cts. per doz. Net cash.

In 1 to 6 dozen lots. Not over 6 dozen to any one firm.

TERMS AND CONDITIONS.

Cash or equivalent **must positively be sent for above goods with the order.**
All snaps strictly F. O. B., Toronto.
Orders must be mailed not later than the Monday following date of this paper.
We **guarantee goods as represented,** or **money refunded when returned.**
We guarantee to supply quantity we advertise, and all money received after stock is exhausted, will be returned.
Orders filled in rotation as received.
Other lines can be ordered at same time, to make quantity sufficient for shipment, which we guarantee to fill at the lowest market rates, and on which we will allow 30 days time to strictly responsible dealers.

CATALOGUE AND PRICE LIST SENT FREE ON APPLICATION.

We manufacture a very large variety of **Brushes** and **Brooms,** and will be pleased to send you our catalogue and quote prices on application. Also all lines of **Woodenware, Pails, Tubs, Matches, Washboards, Butterware, Ladders, Twines, Cordage, Baskets,** etc., etc.

CHAS. BOECKH & SONS

Offices and Warerooms, 80 York St.
Factories, 158 to 168 Adelaide St., W.

Manufacturers

TORONTO, ONT.

This is the time to sell ***BAKED BEANS*** and ***CANNED PUMPKIN,*** and if you would sell something that will please your customers **besides giving you good profits,** order some of the

"LORNE" BRAND BAKED BEANS, in (3 lb. Cans)
PUMPKIN . . . " " "

If your dealer has none in stock write to

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

drifting away from the grocer to the druggist. We saw what was coming several years ago and have put on the market with our 'Pure Fruit' goods a superior extract to any that has heretofore been made in Canada, and hope by the virtue of these goods to win back to the grocery trade the sale of extracts. Poor goods of any kind will never draw or hold customers, no matter how cheap they are."

Clemes Bros. are offering some fancy marks in Almeria grapes.

H. P. Eckardt & Co. have "Caledonia" brand canned salmon in stock.

John Sloan & Co. have a line of Eleme figs, in bags, arriving this week.

W. H. Gillard & Co. are offering "Golden" haddies to the trade.

The Eby, Blain Co., Ltd., are in receipt of a shipment of fine large Brazil nuts.

Armour Packing Co. White Label soups are in stock with H. P. Eckardt & Co.

The Eby, Blain Co. report the arrival of a shipment of new Tarragona almonds.

New shipment fine Filiatra and Vostizza currants to hand with H. P. Eckardt & Co.

Bevans' new Malaga fruits, boxes and ¼-boxes, are now in stock with H. P. Eckardt & Co.

The Eby, Blain Co., Ltd., report large sales of their "Crushed" coffee, put up in 25 and 50-lb. tins.

Laporte, Martin & Cie. report that the winter trade of Mitchell's Scotch whisky is opening up well

"We have an excellent variety of Malaga table raisins arriving this week," say the Eby, Blain Co., Ltd.

An increase of over one hundred per cent. was recorded in October for the sale of Robinson's patent barley and patent groats. They are always in good demand and pay a good profit all round.

Laporte, Martin & Cie. report that P. Richard's brandy is securing the same firm hold on the Canadian market as in Europe.

Hudon, Hebert & Cie. Montreal, are offering this week 50-lb. boxes evaporated apples, "Elite" brand, at 4½c. per pound.

D. Gunn, Bros. & Co. report the demand for "Maple Leaf" lard good, and that some difficulty is being experienced in satisfying it.

Laporte, Martin & Cie. report a shipment of Malaga raisins, in splendid condition, just arrived for them per ss. Bellona.

"The demand for our cleaned currants is increasing every day. Our 'Kalamos,' 'Morea' and 'Royal Vonitsa' are prime favorites," say the Eby, Blain Co., Ltd.

Hudon, Hebert & Cie., Montreal, have just landing 1,500 boxes Sultana raisins ex ss. Parisian. They are of the well-known "Shield" brand, and are offered at 7½c. per lb.

A shipment of Filiatra currants, in bbls., half-bbls., cases and half-cases, and Casalina Patras currants, in cases and half-cases, arrived this week for the Eby, Blain Co., Ltd.

Laporte, Martin & Cie. report that the 2,500 demijohns of Labruyere's are going rapidly, owing to the low rate at which they were being offered. There is still a small balance left.

The attention of the trade is called to the advertisement of Chas. Boeckh & Sons on page 31. The firm is up to date in its advertising, and its reputation is sufficient guarantee that what it advertises will be strictly adhered to.

Business is picking up already since the election to the south of us, and the enquiries for the various lines handled by Frank Magor & Co., Montreal, such as Keen's mustard, Oxford blue, Southwell's jams and marmalades, show that the public appreciate these well-known articles. Shipments just in by the last London boats.

SECRETARY CORRIE RESIGNS.

At the regular meeting of the Retail Grocers' Association of Toronto, on Monday night, a communication was read from Secretary J. Muat-Corrie tendering his resignation. It was decided to accept the resignation, and the Executive was instructed to receive applications for the vacant position. Mr. Corrie, during the several years he has held the office, has proved a most efficient secretary. He was led to send in his resignation on account of his having accepted the agency of the H. J. Heinz Co.

ADMINISTRATOR'S SALE. . . .

Will be sold to close the estate,

The Stock, Fixtures and Good Will of the **Grocery Business** of the late

JAMES GOOD

Cor. of Yonge and Albert Streets, TORONTO.

Apply at the store or to

THE TRUSTS CORPORATION of ONTARIO.
Administrator.
19 and 21 King St., West, Toronto.

Borden's Peerless Brand Evaporated Cream



ABSOLUTELY PURE

Is pure milk reduced to the consistency of cream, light in color, natural in flavor.
It cannot be compared with any unsweetened milk or evaporated cream heretofore offered.
It is not dark in color.
It does not thicken with age.
It does not spoil.
It is not disagreeable in flavor.

Prepared and Guaranteed by the

New York Condensed Milk Company

For quotations see price columns.

Send for particulars to

F. W. HUDSON & CO. Selling Agents..... **TORONTO**

A NEW ARRIVAL OF RAISINS

The S.S. Bellona just arrived with a large quantity of Malaga Raisins for us. There is money in them for **you** too, if you try them now **at our** close prices. The excellent quality and good appearance of these raisins have made a name for them in Canada. The shipment includes, **London Layers,** boxes and ¼ boxes, **Imperial Cabinet, Connoisseur Clusters, Royal Buckingham,** boxes and ¼ boxes. Also shelled **Almonds** in 28-lb. boxes. Prices are very low just now. Correspond with us now; we have some of that Labruyere's Vinegar left, but it is going rapidly. If you want some you had better get your order in.

72=78 St. Peter St.

Laporte, Martin & Cie. Montreal



YOU'RE LOSING BUSINESS

By not having **Carr & Co.'s Fancy Biscuits** in stock. Your customers must know of them, for their fame and sale are world-wide. They have been supplied to Her Majesty the Queen for the past fifty years.

Give a trial order for "CAFE NOIR," they're special favorites with many.

Sole agents for Canada

Robert Greig & Co.

MONTREAL.

If you want
the cream of the
India and Ceylon growth

Buy

Appleton's Teas

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave

Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

LIPTON
TEA PLANTER
CEYLON

Chief Offices City Road, London, England.
United States Offices: 30 Front St., New York

CEYLON

The Star of the East

Has Become the Light of the World



Ceylon Teas Rule the Business World

HAY BUYERS.

Mr. A. D. Urlin, Dutton, Ont., writes asking for the names of hay buyers in the east. The following are a few of the principal firms: Mr. James Malone, Three Rivers, Que.; White & Esdaile, Board of Trade, Montreal; Archambault & Co., Board of Trade, Montreal; Jas. Kerr, Wellington street, Montreal; A. L. Hurtubuise, Board of Trade, Montreal; P. McIntosh & Son, James Goodall & Co., and Delaporte & Co., Toronto.

TYPES OF THE WORLD'S ARMIES.

Rose & Laflamme are distributing excellent representations of the different armies of Europe. They are most tastefully got up and form an excellent index as to the uniform that is worn by the crack regiments of the different countries. They should be sought after by the retailer, especially at this season of the year, when articles such as this, given with a pleasant word, go a long way towards cementing business dealings.

A NEW COCOANUT PREPARATION.

Preparations of cocoanut already in use, while being all that was desired for ordinary purposes, have not given perfect satisfaction in flaky ornamental work on the top of cakes and confectionery.

It has been difficult to obtain a straight, lengthy strip for this purpose with the machinery that has been in use. The Canadian Cocoanut Co. have, however, after long experiment, got a machine that gives the desired result. Its output is now on the market, and small lots of it, placed in the hands of leading confectioners, have given good results in the direction desired.

The company have christened the goods "Feather Strip," which will be their trade name in future. The title is fittingly descriptive of their appearance, for they look for all the world like milk-white feather strippings.

LARGE CARGO OF SUGAR.

The largest cargo of sugar that has ever entered the port of Montreal was landed this week by the steamship Assaye of the Elder-Dempster Line. The cargo consists of 42,000 bags which figures up to the enormous quantity of 9,000,000 pounds. The Assaye is from Hamburg, and the sugar aboard is of the German beet variety. The nearest approach in size to this cargo came in this season on the steamship Aladdin, and was something like 36,000 bags. The present cargo is consigned to the St. Lawrence Sugar Refinery. The steamship Romulus, also with a cargo of raw sugar, is on her way to this port. This is for the Canada Sugar Refinery, and is the last sugar ship of the season.

M. Raphael, of Hamilton, is suing John Davis for $5,000 damages for breach of contract. The plaintiff recently purchased a grocery business from the defendant, and claims that the latter has violated the agreement by going into business again.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. ... TORONTO.

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER

Our Cans Have No Solder



On the inside. The seam of the can is in the shape of two flat hooks dove-tailed together These hooks are dove-tailed in such a way that the solder **has to be** placed on the outside of the can. It is absolutely impossible for the tomatoes to become lead-poisoned through contact with the solder.

It is worth something to you to be able to guarantee each can of tomatoes. Not only that, but customers who have not bought canned tomatoes before, on account of the solder scare, will be induced to try "Kent" brand.

There is no doubt about the **quality** of the Kent tomatoes; all those who handle them speak very highly of that. If you are not already a handler of our tomatoes, will you not try a few cases? They will be sure to please your best trade.

AGENTS—
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

THE KENT CANNING CO.
CHATHAM, ONT.

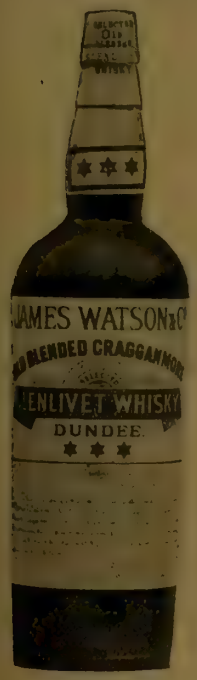
G.F.& J.GALT 42 SCOTT ST TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

BUSINESS CHANCE.

E. A. RAMSAY, 15 YEARS' BUSINESS EXPERIence, for past four years active member of firm Wilcox & Ramsay, General Merchants, Virden, Manitoba, is withdrawing from said business. Will soon be open for engagement. Prepared to take interest in, or will buy out, established thriving business. Correspondence solicited. Address, E. A. Ramsay, Virden, Man.

MILLERS, Pork Packers, Shippers, Bottlers, Commission Merchants, Grocers and others, make your Boxes, Barrels, Bags, etc., look respectable and attractive by using our Stencil Brands. Send to us for anything you want.

THE HAMILTON STAMP & STENCIL WORKS
HAMILTON, ONT.



Handle the Best and nothing but the Best

Chard, Jackson & Co.
AGENTS FOR THE DOMINION . . . .
10 Lemoine Street
MONTREAL

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
Toronto agents for the Windsor Salt Co.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal

BUY

Ivory Bar Soap

THE BEST MADE



ASK FOR

MOTT'S



The Grocer

Who is not Handling

"SCIENTIFIC" Stove Enamel

This season is surely behind the times.

IT IS THE BEST SELLER.

FOR SALE BY ALL JOBBERS.

Telephone 2905 - - TORONTO.

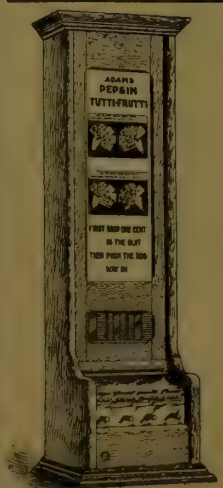
Business Worries



Exhaust and Weaken

The business man should keep on hand a **16 oz. bottle of Johnston's Fluid Beef,** which can be prepared for use in a minute with hot water heated over gas or spirit lamp.

Johnston's Fluid Beef
STRENGTHENS



An Automatic Selling Machine

TO SELL

Adams' Tutti Frutti

For full particulars, apply

GLOBE AUTOMATIC SELLING CO.,
13 JARVIS STREET, TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JAMES IRELAND, cheese factory, Beachville, is offering to compromise at 20c. on the dollar.

H. M. Cote, grocer, Quebec, has assigned.

L. Mercier, grocer, Quebec, has assigned.

J. P. Garnett, grocer, Vienna, Ont., has assigned to J. A. Graves.

R. Neve, general merchant, L'Orignal, has assigned to W. S. Hall.

Desbiens & Brassard, general merchants, Pointe a Pic, Que., have assigned.

Brown Bros., grocers, Vancouver, have compromised at 50c. on the dollar.

J. E. Hutton & Co., general merchants, Thornbury, are offering to compromise.

P. Belanger, general merchant, St. Aime, Que., has assigned to Kent & Turcotte.

V. Desmarais, grocer, Three Rivers, is offering to compromise at 20c. on the dollar.

J. A. Joly, general merchant, St. Rose, Que., has compromised at 25c. on the dollar.

M. S. Persons, general merchant, Agnes, is offering to compromise at 60c. on the dollar, cash.

Alex. Scott, lumber, Buckingham, Que., is offering to compromise at 25c. on the dollar, cash.

John Wade, general store and blacksmith, Grenville, Que., is offering to compromise at 20c. on the dollar, cash.

A meeting of the creditors of A. F. Duclos, general merchant, Duclos, Que., has been called for the 14th inst.

W. G. Lowery, grocer, etc., Cedardale, has assigned to W. G. Scott, Mount Forest. A meeting of creditors has been called for the 17th inst.

B. H. Lepard, general merchant, Greenbank, has assigned to J. H. O'Brien, Uxbridge, and a meeting of creditors will be held on 12th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

M. Rubinski & Co. have formed a partnership in Montreal to carry on business as grocers.

CHANGES.

A. H. Aikenhead, grocer, London, has sold out to G. Yeo & Co.

R. Bannerman, fruits, etc., Eganville, has commenced business.

G. A. Boughner, grocer, St. Thomas, has sold out to W. G. Switzer.

A butter factory has been started at Contrecoeur, Que., by J. Cormier.

Dansereau & Co., grocers, Montreal, are out of business. A. Dansereau has started a grocery and fancy goods store in the same place.

J. E. Hills, grocer, Halifax, has transferred business to M. E. Hills.

D. Filion and C. U. Martineau have each started a grocery store in Ottawa.

F. Le Marquaud has opened a general store at Ste. Adelaide de Pabos, Que.

Ed. McPherson, grocer, etc., Bancroft, has been succeeded by U. McPherson.

A. Miller, general store, Dundas, P.E.I.; stock taken possession of under bill of sale.

John A. Sterns, general merchant, Souris, P.E.I., has been succeeded by Lavinia Sterns.

J. M. Rousseaux & Co., groceries and liquors, Hamilton, are advertising stock for sale, and are retiring from business.

SALES MADE AND PENDING.

The stock of R. L. Prieur, hay and grain, Montreal, has been sold.

The stock of the Slocan Store Co., Three Forks, B.C., is advertised for sale.

Ethel E. Hemming, general merchant, Bognor, is advertising business for sale.

The stock of T. Kearns, grocer, Montreal, has been sold at 57c. on the dollar.

Cameron & Cassidy, general merchants, Port Elgin, are advertising business for sale.

The stock of W. Allard, grocer, St. Henri de Montreal, has been sold at 40c. on the dollar.

The stock of R. T. Spence, general merchant, Roberval, Que., has been sold at 55c. on the dollar.

The stock of C. Gaudreau & Frere, general merchants, Bruno, Que., has been sold at 53c. on the dollar.

The stock of J. E. Beliveau, general merchant, St. Leonard, Que., has been sold at 59c. on the dollar.

The general stock of O. S. Jaquith and Zoeger & Co., both of Beeton, have been bought by Bemrose Bros.

The stock of the estate of S. Lahosie, general merchant, St. Eugene, Que., has been sold to Jamieson & McMillan.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

THE WM. RYAN CO., OF TORONTO.

The William Ryan Co., of Toronto, Ltd., is applying for incorporation. The objects for which incorporation is sought are to acquire and carry on the pork-packing and commission business of the late William Ryan, and to pack and cure pork and other meats, render and refine lard, and to buy and sell and receive on commission all classes of provisions and produce and generally to carry on business as pork-packers, commission, provision and produce merchants. The capital stock of the company is to be fifteen thousand dollars divided into one hundred and fifty shares of one hundred dollars each. The applicants are: Hugh Ryan, John Ryan, Catharine Ryan, James Madden, and Michael P. Ryan.

Owing to the dissatisfaction with the rates named by the Grand Trunk and T. H. & B. Railways, it is reported that a number of wholesale houses are teaming their freight to Brantford and other points along the division.—Herald, Hamilton.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Consignments Stored in Bond

And shipped, when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

EPPS'S COCOA
The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes
EPPS'S COCOAINE
COCOA-NIB EXTRACT.
A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes
Special Agent, O. E. COLSON, MONTREAL



2½ oz. Bottle

The best is the cheapest to use.

No trouble to sell

Dalley's Pure Fruit Extracts

These extracts are the strongest, purest and finest in flavor of any, foreign or domestic, sold in this country.

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

If you have never ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,
14 Lemoine Street,
. . MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.
THE HUDSON BAY CO., WINNIPEG.
LUMSDEN BROS., HAMILTON.
G. FOSTER & SONS, BRANTFORD.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

There are others

BUT Keen's D. S. F. Mustard

Leads them all for

Purity and Fine Flavor.

CURRENT MARKET QUOTATIONS

Toronto, Nov. 12. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Edito nd are not paid for or doctored by any man acturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD. per doz

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 7
½ lb., 3 doz. cases, round.....	1
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
lb., ½ " " "	5 75
lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½lb. tins, 3 doz. in case..... "	90
lb. tins, 4 doz. in case..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing ..	2 00

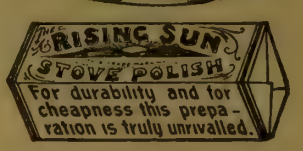
BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....			1 25





STOVE POLISH.

	Per Gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	$4 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
per Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles....	1 25
Boston Brunswick Black, 8 oz. bottles....	1 7

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

CORN BROOMS

CHAS. BOECKH & SONS.

		per doz net.
Carpet Brooms—		
"Imperial," extra fine,	8, 4 strings..	$ 65
" "	7, 4 strings..	3 45
" "	6, 3 strin	3 25
"Victoria," fine, No.	8, 4 strings..	3 30
" "	7, 4 strings..	3 10
" "	6, 3 strings..	2 90
Standard," select,	8, 4 strings..	2 90
"Standard," select	7, 4 strings..	2 75
" "	6, 3 strings..	2 60
"	5, 3 strings..	2 45

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 65	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	....	0 95
" Extra sifted	1 35	1 45
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 40	1 60
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 70
Lobster, talls	2 10	2 30
" flats	2 65	2 70
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 50
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼'s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

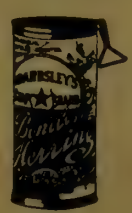
Comp Corn Beef, 1-lb. cans	$1 20	$1 30
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. cans	....	....
" " " 6 "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " 2 lb.	8 50	8 80
" " 2½ lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " 2 lb.	6 50	6 80
Chipped Beef, ½ lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
Potted Meats, Tongue or Ham ½ lb.	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 45
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

FRY'S. (A. P. Tippet & Co., Agents.)	per lb
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - - Toronto, Ont.

ENAMELLED MEASURES



In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.
GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

THE "DIAMOND"
OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see ou get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

"CROSSE & BLACKWELL"

SEASON 1896

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, "	
" 1 lbs. "	
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)....	0 32
Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate.....	0 18
Mott's Navy or Cooking Chocolate ..	0 27
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb ...	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 46
Bak r's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand.	
Pkgs. 1 lb., 15 or 30 lb. cs.....	27
" ½ " " "	28
" ¼ " " "	29
" ⅛ " 5 or 10 "	30
Bulk.	
White Moss, 10, 15 or 20 lb. Pails....	20
Feather Strip, " " " "	22
Special Shred, 10, 15 or 20 lb. Pails....	18
Macaroon, " " " "	18
Crown Desic., 12, 20 or 25 lb. "	18
Special, " " " "	17

Barrels, 2c. per lb. less.
Terms, 3 p.c., 30 days net.

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio.....	0 14 0 16
Plantation Ceylon	0 29 0 31
Porto Rico.....	0 24 0 28
Guatemala.....	0 24 0 26
Jamaica	0 19 0 22
Maracaibo	0 18 0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java.....	0 32 0 35
Old Government Java 0 30	0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 26
Crushed East India.....	0 00 0 20

CONDENSED MILK.
NEW YORK CONDENSED MILK CO





Gail Borden Eagle, 4 doz. 1-lb. cans per case 2 50

Gold Seal Brand 4 doz. 1-lb. can per case..... 2 00

Borden's Peerless Evaporated Cream

Family size, 4 in case.. 1 75

Hotel size, quarts, 2 doz. in case .....

Half-gallons 1 doz. in case

Gallons, ½ doz. in case

Quality thoroughly guaranteed.

JAMS, -:- JELLIES, -:- MINCE MEAT

You want them all at this season. Ask our travellers for prices or write direct to us.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.	per lb.	per lb.
Currants—Provincials, bbls	0 04⅜	0 04½
" ½ bbls	0 04⅜	0 04½
" Filiatras, bbls	0 04⅜	0 04½
" ½ bbls	0 04½	0 04⅝
" Patras, bbls	0 05	0 05½
" ½ bbls	0 05⅛	0 05¼
" cases	0 05¼	0 05½
" Vostizzas, cases	0 07½	0 08
Dates, Persian, boxes		0 05½
Figs—Eleme, 14 oz		0 10
" " 10 lb	0 10½	0 14
" " 18 lb	0 12½	0 14
" " 28 lb	0 12½	0 16
" taps	0 04	0 04½
" natural, boxes		0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 05	0 05¼
" Fine, off stalk	0 05½	0 05¾
" Selected	0 06½	0 06¾
" Layers	0 06¾	0 07
" Sultanas	0 07½	0 10½
" Cal. Loose Muscatels 50 lb. box, 3 & 4 cr.	0 07½	0 08½
		per box.
" Malaga		
" London Layers		2 20
" Black Baskets		2 75
" Blue Baskets		3 25
" Choice Clusters		3 25
" Dehesa Clusters		3 75
Lemons—Maoris and Sorrentos	7 00	7 50
" Verdellis	2 00	2 50
" Malagas, ½ chests	7 50	8 00
Oranges—Jamaicas	3 50	4 00
" " per bbl	6 00	7 00
DOMESTIC.		
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 06

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60

SCREWS—Wood—
Flat-head iron, 80, 10 and 5 p. c. dis.
Round-head iron, 75, 10 and 5 p. c. dis.
Flat-head brass, 77½, 10 and 5 p. c. dis.
Round-head brass, 72½, 10 and 5 p.c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE—Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼
AXES—Per box	6 00	12 00

SHOT—Canadian, dis, 17½ per cent.

HINGES—		
Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.		per lb.
25 lb. irons	0 04½	0 04¾
No. 1		0 04¼
No. 2		0 04
No. 3		0 03¾
TURPENTINE— Selected packages, per gal. 2c. extra outside points.	0 42	0 43
LINSEED OIL— Raw, per gal	0 46	0 47
Boiled, " 2c. extra outside points.	0 49	0 50
GLUE—Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "	16 50	
Ex. Special jorums " "	15 50	
In Wood—Special, 5 o.p., per Imp. gal.	4 50	
Extra Special, proof, "	4 75	

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE	16-lb. boxes	0 07
OSWEGO	40-lb. boxes, 1-lb.	
CORN STARCH	packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¼

SUGAR.

	per lb.	
Granulated	0 04	0 04⅛
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅜	0 05½
Very bright refined	0 03⅜	0 03½
Bright Yellow	0 03⅜	0 03½
Dark Yellow	0 03⅛	0 03¼
Demerara	3 75	5 25

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark, per gallon.	0 28	0 31
Medium	0 33	0 38

Always in Season . . .

And always safe and reliable. No starch is purer or better than

BRANTFORD STARCH

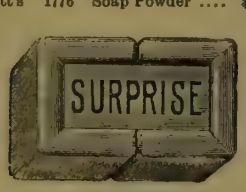
Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21



Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.....		0 42
Gold Label, " 80c.....		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		per lb
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20	....	55 00
Creme de la Creme Reina Victoria Special, 1-20	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10	....	25 00
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO .... MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST AND BEST

Windsor Salt



Trade Mark Registered

Is the only salt manufactured by the Vacuum Process in Canada, and there is as much difference between it and imported Vacuum Process salt as between refined and unrefined sugar.

TABLE SALT
DAIRY SALT
CHEESE SALT

All packages containing these grades of salt are marked with the Registered Trade Mark, and the salt is prepared by a Patented Process, solely in use by the Windsor Salt Co.

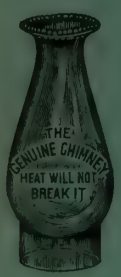
ORDINARY FINE SALT
PACKERS' SALT

For general use and meat curing.

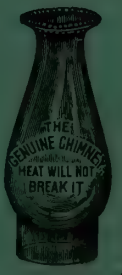
Prices can be obtained and orders promptly filled by addressing your **WHOLESALE GROCER.**

WINDSOR SALT CO., Ltd., - - WINDSOR, ONT.

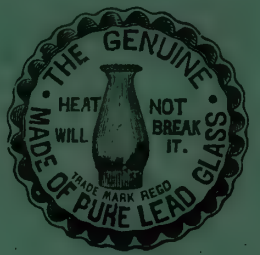
THE "GENUINE"



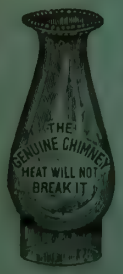
is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



COWANS, KENT & CO., - TORONTO

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

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JOHN FORMAN, 650 Craig Street

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COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
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E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, NOVEMBER 20, 1896. No. 47

COLMAN'S MUSTARD

BEST ON EARTH

THE ONLY TEN CENT CIGAR

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
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Armour Packing Co. . .
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Batty's

NABOB PICKLES and ... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

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J. A. GORDON & CO.

. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



The Superior Quality of Lazenby's Solidified Jellies can always be relied upon as unsurpassed.



The most delicious Sauce you can buy is

"Stower's Peptonized Lime Fruit Sauce"

Buy **Fry's** *Chocolates And Cocoas*

BEST VALUE FOR THE MONEY

GENUINE MACARONI Bears this Name. *P. Codou* **Only Finest Quality** Manufactured.

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO. MONTREAL and TORONTO

F. H. TIPPET & CO. ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. *London, Ont.*

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.





"THERE ARE OTHERS"

. . . But none so good as . . .

MALLAWALLA





SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London.

ESTABLISHED 1796. 8 LIME STREET E.C.

Try——

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

FLOUR SACKS

FLOUR SACKS

Next to the contents, is the way they are put up.

Good Flour deserves to be contained in good sacks.

Our Flour Sacks are made of Manilla---pure Manilla.

Under tests they have stood more strain than those of any other make.

They are unique in being provided with an undulating corrugation, giving them elasticity lengthways and sideways.

We have the latest stock of designs and type, and our printing outfit is one many daily newspapers may be proud of.

The E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

BROOMS

Three most reliable lines:

ROSE, PANSY, THISTLE

Do you sell them? If not, why not?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made. Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

Our Cans Have no Solder . .

On the inside. The seam of the can is in the shape of two flat hooks dove-tailed together. These hooks are dove-tailed in such a way that the solder **has to be** placed on the outside of the can. It is absolutely impossible for the tomatoes to become lead-poisoned through contact with the solder.

It is worth something to you to be able to guarantee each can of tomatoes. Not only that, but customers who have not bought canned tomatoes before, on account of the solder scare, will be induced to try "Kent" brand.

There is no doubt about the **quality** of the Kent tomatoes; all those who handle them speak very highly of that. If you are not already a handler of our tomatoes, will you not try a few cases? They will be sure to please your best trade.

AGENTS—
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

THE KENT CANNING CO.

CHATHAM, ONT.

THE "REINDEER" BRAND

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commissioner, says:

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.

Paradise Currants

(In cases of 120 lbs.)



10 CARLOADS---JUST ARRIVED

A SUPERIOR GROWTH from a district in Greece, celebrated for the handsome appearance and rich flavor of its currants.

SPECIALLY SELECTED and prepared for us exclusively, under the personal supervision of one of the best known and most influential packers of currants in Greece.

FOR SEVERAL YEARS we have been striving to perfect arrangements in Greece whereby we could rely on securing exceptional quality and value for our retail friends, without entailing extra cost.

JUDGING from the universal satisfaction expressed by the trade handling this brand of currants during the past few years, we believe this has been accomplished. PARADISE Brand compare favorably with other varieties costing from 1 to 1½ cents more.



WE DON'T ASK YOU to take for granted all that we say in this connection, without first satisfying yourself by a personal and careful test as to the merits of these currants. A sample case will convince you of the accuracy of our statements, and will, we believe, bring an order for your full requirements.

W. H. GILLARD & CO.

WHOLESALERS ONLY

WE SELL . . .

Gillard's New Pickle and
Gillard's New Sauce.

HAMILTON, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, NOVEMBER 20, 1896 ($2.00 per Year) No. 47

NECESSARY BOOKS FOR A RETAIL GROCER.

FOURTH PAPER—BY A CITY GROCER AND EXPERT BOOKKEEPER.

THIS concludes the series. We have treated of all the important books of a larger and more-used character. There now remain but a few points to be treated of before leaving the matter in our readers' hands. The cheque book is not any too well looked after by very many people. You can easily tell this by the way hosts of buyers will pull out a dirty rolled-up thing and write you out a cheque, in many cases not even filling up the stub, or even making a fairly educated-looking affair of a cheque. Some of these things produced in a court of law, as they sometimes have to be, would afford endless matter for lawyers to make merry with. And no one relishes that or even the thought of it. This remark may be made now as well as at any other time: Keep every book in such a way that shame will never follow its public exposure. It pays to keep them that nicely for your own eye, and it will be doubly remunerative to have them irreproachable in the public gaze. The cheque book should be entered up on the stub; deposits, drafts, notes and cheques, all just at the moment they occur, and in a clean, business-like manner. Then you can always tell how much you owe the bank, because, being a grocer, you will never have such a thing as a balance to your credit.

The cost book is very valuable. It should be of a permanent character, as it will last for years, and should contain much information of a private and confidential nature. No ruling is necessary, as regularity of entry will not be possible, and even if possible, nothing would be gained. Such information as one gleans from day to day and year to year as to head sources of supply, quantities necessary to buy to obtain finest price, agents' addresses, any references mentioned, actual figuring in re import costs from Great Britain or U.S., new goods to be corresponded about, tares and allowances, liquid weights and measurements, and so on ad infinitum. You will soon value this little reminder of many things valuable to know, and which you should, and probably do, know, but which never occur to your mind at the proper time. Take one page of the book—Cocoanut.

Schepps', 5 brls., ea. 180.
Cost in N.Y.....14c.
Duty 25 %. .... 3½c.
Freight ..... ½c.
18c.

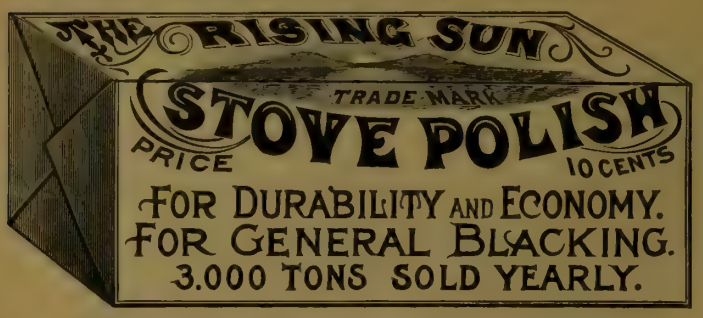
Cases 2c. ad. per lb. duty on pkg. and cocoanut weighed together.
Dunham's 1c. cheaper bulk.
" 2c. dearer pkgs.

It will show you not only cost, but at a glance best way to buy next time. No grocer ever bought a bill of goods but that he could have bettered himself on at least one item for lack of proper information thereon. Everyone takes stock, and must perforce have a stock book. Twice a year is not too often, once is necessary, and any more seldom is criminal. There is nothing peculiar about a stock book. Any ordinary day or cash book will do, with an additional ruling for guidance in addition and classification. In taking stock the quickest way is the best, but not the most thorough. The most thorough way is for everything to be counted and marked on little tabs fastened to each lot, and for the proprietor to go over and copy, or have called to him, each lot for entry. This plan is tedious and apt to find goods sold before able to be reached, by reason of the quick selling nature of groceries. The other plan is to quietly prepare for a few days before the proper day by sorting over everything possible into a convenient style for counting. On the day have two or three indexed, cheap blank books, and let two or three start in different directions, writing down as fast as they count each lot. Before night everything will be down, and it may be entered up at leisure. A sufficient check may be made by the proprietor, without going to very much trouble, by simply taking the blank books and going over an item or two to satisfy himself that a fair amount of trouble has been taken to be correct.

In the back of your stock book make up a table of your fixtures every year, putting opposite each a fair price, having in view the cost of renewals, if such should at any time be necessary. Such a table is very apt to save you trouble in case of fire. Have also in the back a table of insurance carried, in which company and when it does lapse; the same regarding life insurance. Some day the agent may forget to call for premiums, although such a thing has never happened yet. Some grocers have none of the preceding books and are fairly successful. We all know some. But if you have none of them, by all means have a diary anyway. You can buy a splendid one for a quarter and you will be surprised how helpful it becomes with its ever-filling pages of do this and do that, or pay this or pay that, on this, that or another date, and jot down in it your deposit slip each day. I have found a case where it saved $5 and it was paying for itself then you will perceive.

Now, we have said before that many will have small patience with all of these notions enumerated in these papers; many will pooh, pooh some of them and extol others, and some will be so superior as to have none of them. So be it, we have not a monopoly of the good notions. At the request of the genial editor of THE GROCER we present herewith a connected list of books necessary for a grocery store. You may have similar and better plans in use. Then you do not need advice. Another may be glad of it; to him may we say with all gladness: make use of all you need and let us hear how you succeed. But by all business interests in our fair land, let each and all do his level best to make for such records as shall bear the light of everlasting day. Let it never be said that so-and-so failed and his affairs took a Philadelphia lawyer to straight-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

en them out. No books are too cumbersome, or too elaborate, to use in order to avoid having that said of us. So let each and all combine to evolve the very best means to attain the great end of every legitimate venture, viz., success.

TREATMENT OF CHILDREN IN STORES.

HERE is an instance of how the same boy was indirectly the means of a tradesman losing a customer. The boy, by the way, is of a philosophic and serious frame of mind, and he does considerable purchasing of household supplies. One day he said : "I don't like to go to ———'s."

"Why not ?" I asked.

"He always keeps me waiting and he's too fresh. He thinks he's funny, and about every time I go there he makes a joke at me, and then his clerks laugh." I had noticed that the person in question appeared to be about what my son represented him, and naturally not wishing the boy to be a target for one of his calibre, the man lost my trade. It was not large, but averaged about $15 a month.

In buying many small articles we let our three boys go wherever they please. They go to only one bake-shop, and the reason is they always get a cake for themselves when they purchase there, and they are treated considerately and are not kept waiting. The number of children who patronize this particular bake-shop, to the exclusion of any others in the vicinity, is remarkable, but not surprising when one knows the reason.

One day I asked the eight-year-old boy why he went three blocks to Tony's cobbling emporium when there were others much nearer.

"It's because," he replied, "Tony gives me a cent to spend every time I take him work, and if it comes to a quarter or more he always gives me two cents, and sometimes three."

I mentally remarked that Tony knew his business and also had good ideas on advertising for small tradesmen.—John Z. Rogers, in Printers' Ink.

FAILURE OF LABRADOR FISHERIES.

The deplorable shortage in this season's Labrador fishing, which on certain parts of the coast has never been worse, will, undoubtedly, have the effect of leaving many of our "hardy toilers of the sea" totally unprovided for the long winter months. The worst feature is that they can take up no other employment until the fishing season again comes round ; and how many cries of want will be heard ere then ! We almost blush to pen these words with such glowing reports of our mineral and fishing wealth going the rounds of the foreign press, but yet we fear that starvation will be a stern reality with some of our northern fishermen before the snows of '97 are obliterated.—Fishing Gazette.

A GOOD WORD FOR GUELPH.

Mr. H. C. Fortier, of the Toronto Biscuit and Confectionery Co., spent two days in Guelph last week in the interest of the company. He says Guelph is the cleanest city in Canada, and that he found all the merchants hopeful of a good trade this fall and winter. The grocers of that city, says Mr. Fortier, are successful because they attend personally to their stores. Every grocer seems to be a worker and a hustler. The private homes of Guelph are all solid, well-built houses, with plenty of ground around them, and altogether Guelph is a city where any man might wish to reside. A visit to Guelph and its model farm would be a pleasant day's outing for excursionists.

EARLY-CLOSING LAW IN WINNIPEG.

The most interesting case before Col. Peebles at the City Police Court on Monday was that of Mr. F. Cloutier, who has just begun anew his fight to upset the early closing bylaw recently enacted by the City Council. A number of prominent members of the Early-Closing Association were on hand to watch the case, the prosecution being conducted by City Solicitor Hough. Mr. Cloutier's chief contention was that he ran a general store, and that while the by-law did apply to grocery, boot and shoe and other specifically mentioned lines of business, it did not apply to general stores. A large amount of evidence was given in the case by Mr. Cloutier, but the magistrate could not endorse his contention. Mr. Cloutier was charged in two separate counts as relating to both his grocery and boot and shoe departments, and on each charge he was fined $10 and costs. Mr. Cloutier promptly gave notice he would appeal to the higher courts.—Winnipeg Free Press, Nov. 10.

FLORIDA ORANGES.

The first Florida oranges of the season were placed on sale in Jacksonville, Oct. 30. They came from the Manatee section, and while large and well-developed, were only half ripe. Of the crop, estimated at about 125,000 boxes, very few boxes are being shipped north at this early date, the growers preferring to hold until the fruit is thoroughly ripe and the prices better. Fully half of this crop, however, has been sold on the trees, at prices ranging from $2 per box up.

ESSEX COUNTY'S FRUIT CROP.

An estimate has been given of the fruit shipped from the Leamington district besides the amount consumed by the residents of Essex county. This year the amount of peaches shipped by freight and express was 793,060 pounds, which brought $31,722.40. Last year there were 431,650 pounds shipped for which $35,396.30 was received. There were 373,695 pounds of berries shipped, netting $33,632.55, as against 209,070 pounds last year, at an income of $20,907. Other fruits this year amounted to $994.70. The total amount received in the district this year for fruit was $66,349.65, as against $104,224 last year. The reason for the falling off in the receipts this year is that there was such an abundance, and the prices were consequently low.

TEAS

HILLWATTEE
DANNAWALLA
MALLAPORE
KIJI
URIBA
POTMAHOFF
13
OLDE LADYE

THEY ARE THE GROCERS'

Gold Mine

LUCAS, STEELE & BRISTOL

Wholesale Grocers
HAMILTON

James Turner & Co., Hamilton

ask their numerous friends to keep their eyes on this compass.



All are their specialties, in which they cannot be beaten. A trial will convince you they are right.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson Teas

SPLENDID VALUES

Agents in Canada for English Breakfast Hop Tea

POUNDS AND HALF POUNDS—ONCE TRIED ALWAYS USED.

BALFOUR & CO., HAMILTON



FOR THE

Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean
Wave
Baking
Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

FULL-PAGE ADVERTISEMENTS.

By Nath'l C. Fowler, Jr.

The good of all good is in the good way of handling it.

A good thing, badly presented, may be as poor as a bad thing well presented.

Too little office room is extravagant economy.

Too much office room is wasteful extravagance.

Enough is plenty.

A large business, and a large office, generally go together.

A hundred-dollar man does not often wear a ten-dollar overcoat.

In the equilibrium of the parts of the business is the success of the whole of it.

The successful house has enough room, enough clerks, and enough of everything.

By your surroundings so will you be commercially judged.

Extravagance and economy, like the extremes of heat and cold, act the same.

There are several reasons in favor of full-page advertisements in trade papers.

To logically and practically present them, allow me to give them, number by number:

First—The full-page advertisement stands for progress.

Second—The full-page advertisement represents success.

Third—The full-page advertisement must be seen.

Fourth—The full-page advertisement is exclusive—nobody else occupies the page with you.

Fifth—The full-page advertisement gives you individual identity—you stand by yourself on your own ground.

Sixth—The full-page advertisement may not be a guarantee of respectability, but few, except the most reliable of houses, use full pages.

Seventh — The full-page advertisement admits of the boldest typographical display.

Eighth — The full-page advertisement allows ample room for comprehensive illustration.

Ninth—More than four times as many people see and read the full-page advertisement than see and read the quarter-page advertisement, and the full page does not generally cost quite as much as four times the cost of the quarter page.

The traveling salesman should never be obliged to initiate the buyer, for the first time, with the name of the house he represents.

The full-page advertiser knows that the name, and the business he does, are familiar to every possible buyer.

The advertiser of smaller space generally finds that his advertisement pays him, and if he finds it to be so, there is no reason why his reason should not furnish reason to make the good thing that paid him well, pay him better.

There are exceptions, for no invariable rule ever existed, but no man of sense dares risk his dollars in following the law of exception, when the rule of average leads on to success.

So long as 99 per cent. of the most progressive and successful houses use full pages, have used full pages, and always expect to use full pages, the argument in favor of full pages lifts itself from out of the sea of doubt, on to the rock of successful safety.

A CONTEMPORARY'S GOOD OPINION.

Col. Mitchell Floyd, of The New England Grocer, dropped in at the Montreal office the other day, and in the course of his conversation spoke in regard to The Canadian Grocer, and what it had done for its interests throughout Canada. He was surprised at the magnificence of its work and of the courage shown by its proprietors and editors in projecting such marvellously fine work. Col. Floyd's early life was passed among the grocery and flour interests in New York, and no one is in a better position than he to appreciate such work as The Canadian Grocer has done.

WINNIPEG CITY TRAVELERS.

At an adjourned meeting of the city travelers of Winnipeg, the project of forming an association was completed. The organization will be known as the Winnipeg City Travelers' Association. The officers elected are: J. Mouat, honorary president; D. M. Horne, president; A. E. Scott, vice-president; John Horne, secretary; W. Watson, treasurer; committee, H. G. Spurgeon, J. H. Dickey, R. J. Galna, J. Douglas, D. B. McRae. The meeting was adjourned for two weeks, when the committee will submit a code of bylaws for approval.

STRONG OUTLOOK FOR MOLASSES.

A letter from New Orleans to a New York merchant says: "Tell our friends not to forget the very sharp jump in molasses which took place about the end of November last year. On the 30th, kettles were shipped at 30c., and on December 7 sent same forward at 23c. One year ago 'Allendale' molasses was bringing 12c. f.o.b., here, whereas to-day we are offering them at 11c. Cane syrups are a cent a gallon cheaper than 12 months ago, and there is no question that this year's crop will be fully as short as last year. In the Lafourche country and the territory bordering on the Mississippi River, from the mouth of Bayou Lafourche to New Orleans, good crops have been made this year; almost the entire remainder of the sugar territory is burnt up by the drouth. Out in the Teche country, which is considered the sugar bowl of Louisiana, they will not make much over half a crop, and the average tonnage of cane per acre is now running about 10 tons, whereas last year it exceeded 22. As the total receipts of molasses at this port last year were short 200,000 barrels, and stock carried over very small, I think you will find goods sold up cleaner this year than ever before in our experience of the trade."

WE ARE HEADQUARTERS FOR

Malaga Fruits

New Figs

New Peels

Shelled Almonds

Tarragona S.S. Almonds

We can give you close quotations on these fruits. . . . . .

THE DAVIDSON & HAY, LTD.

Wholesale Grocers - - TORONTO

The Farmer's Profit

in Buckwheat depends upon quality, and highest quality means good judgment as to the proper reaping time. Shrewd farmers make the biggest profits because quality counts. And the seeds that make Tillson's Roller Process Buckwheat Flour are furnished by farmers who are paid the most for their product. Inferior grades, gathered before the seeds were ripe, yield a bitter tasting flour; yet the flavor is one of the strongest selling points. Quality depends largely upon ripeness.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

CHEAP GROCERY STAPLES IN ROSSLAND.

MR. J. W. Lang, of the wholesale grocery firm of J. W. Lang & Co., Toronto, has returned from a trip to the Coast. On his way back he visited Rossland and other mining centres in the Kootenay country.

"I merely went out," he remarked to THE CANADIAN GROCER, "to see the country and make myself acquainted with the men with whom I have been doing business."

It was Mr. Lang's first visit to British Columbia, and he is delighted with what he saw. "My dear sir," he said, "it is a glorious heritage we have out there. No one can have any idea what the country is like until he visits it."

Referring to the possibility of wholesalers and manufacturers in Eastern Canada doing business in the Kootenay country, he declared that while the freight rates to that point were as heavy as they now are it was impossible for merchants in some lines of goods to cater to that trade, on account of the close proximity of the United States market and the lower freight rates from there to Rossland and other points. "Why, do you know," he added, "you can get canned goods and some other staple groceries just as cheaply in Rossland as in Toronto."

A LOBSTER'S LEGS.

A LOBSTER'S legs all told are ten in number. But only eight of these are largely used for walking. The front pair, or big claws, have been specialized, as in the crab and most others of the higher crustaceans, into prehensile organs for catching and crushing the prey, says Longmans' Magazine. Their use is obvious. Lobsters feed largely off mollusks of various sorts and other hard-shelled marine animals. In order to be able to break or crush the shells of these, and so to get at the softer flesh within, they have acquired such large and very muscular nippers or pincers. That is not all, however; not only have the two front legs been differentiated and specialized from the eight others in this manner, but also, by a rare exception to the symmetry of the body, the right claw has been specialized from the left, each being intended to perform a distinct function. One is a scissors, the other is a mill, one is a cutter, the other is a cracker.

As a rule, the right claw is the slenderer and longer; it has toothlike projections or serrated edges on its nipping faces, and it is rather adapted for biting and severing than for crushing or grinding. The left claw, on the other hand, is usually thicker, heavier and rounder; its muscles are more powerful, and in place of sharp teeth it has blunt tubercles or hammers of different sizes; it acts, in fact, more like a nut-cracker than like teeth or a saw; it is a smashing organ. Nevertheless you will find it interesting to observe, by noting the lobsters served to you at table, that this differentiation has hardly as yet become quite constant; for sometimes it is the right claw that displays the hammer-like nut-cracker type, and the left that acts as nipper and biter, while sometimes no difference occurs at all, both claws alike being sharp-toothed or blunt-hammered in the same specimen.

THE TEA MARKET.

A matter which has proved a subject for comment among tea men is the auction sale of Indian tea in London, England, on the 2nd inst., both the quantity brought forward and quantity sold being the largest on record. The figures were 33,324 and 62,554 packages respectively. And in spite of this the sales passed off with good competition, at prices which showed no change from those of the current week. This is significant. The offerings at public auction for October were 193,000 packages, against 224,000 the same month a year ago, while the average price was 9d., compared with 8¾d. a year ago.

According to cable despatches the exports of tea from Calcutta to the United Kingdom since the opening of the season, up to the 6th inst., aggregated 84,250,000 lbs. against 78,550,000 lbs. for the same time last year.

The exports of tea from Colombo from June 1st to November 3rd were 38,000,000 against 33,350,000 lbs. the same period a year ago. The average sale price of Ceylon tea at the London auction during October was 8¾d. per lb. against 9¼d. a year ago.

From the beginning of the season to November 3rd the exports of tea from China were 32,000,000 lbs, against 34,250,000 lbs. a year ago.

A BOOK WORTH HAVING.

For those interested in making the interior of their stores attractive, especially for the holiday trade, a book just published by Chase & Sanborn, Montreal, is well worth having It contains photographic reproductions of the interiors of leading stores in each province and in each of the United States. It is beautifully printed on heavy coated paper. It is, of course, an advertisement for Chase & Sanborn's coffees, but from the large number of interiors shown there are very few merchants who cannot pick up some ideas from the book. It is probably too expensive a book for general distribution, but no doubt they will send a copy to any live retailer—as every reader of THE GROCER is—who sends a postal card asking for it.

BUSINESS LETTERS.

Business letters are written for business purposes.

Therefore they should be confined to business.

Brevity is a merit except when it interferes with a clear understanding of the subject.

Write all that is necessary and then stop.

But don't stop until all has been said.

One letter will do as much work as six if the contents of the six are included in one.

And it saves 10c. in postage.

Write only on one side of the paper.

If the white paper gives out finish on a piece of yellow.

Talk about the weather when it crowds out material business facts is in bad taste.

Before "yours truly" is written, read over the letter to discover possible omissions.

Add them to the body of the letter.

It will look better than a postscript.

Fancy signatures should be accompanied with a diagram.

A lawyer once had occasion to write a justice of the peace.

He knew his town but not his name, though he had the justice's signature to a letter which lay before him.

He could not read it.

Lawyers are not so easily baffled, however.

He cut the signature out of the letter with his knife, pasted it on an envelope, and addressed it to the town where the justice resided.

It reached its destination safely and in good time.

The local postmaster knew the justice's handwriting.

Still this is considerable trouble.

But it doesn't often happen.

A good business letter consists simply in stating plainly and fully all the writer wishes to say.

It is not, as some people suppose, one of the hidden mysteries.

The grammatical construction is of secondary importance to saying all that is to be said.

And then stop.—St. Louis Dry Goods Reporter.

The Keystone . . . of Business Success

The keystone that keeps up the whole arch of business. If it is missing, no matter how hard you try, the whole structure falls. That keystone that should be the particular care of every grocer is

The Best Goods at a Fair Price

That phrase just describes the lines we carry. We know this to be true ourselves; we are told it is true by the grocers who handle our goods and the many who use them.

Crown Brand Flavoring Extracts

The choicest of the choice. Satisfaction always attends the selling of these strong, pure, perfect flavors.

Kolacafe - - - -

The finest Coffee combined with the nourishing extract of the Kola nut. A satisfactory article for the seller, a delightful beverage for the purchaser; 5 oz. and 12 oz. bottles.

Buchanan's Celebrated Candied Peels

And justly celebrated, too—Lemon, Citron and Orange. The best made.

Marmalade and Jams

The best and most reliable of jams and home-made marmalade. Made in Glasgow, Scotland.

ROBERT GREIG & CO. Sole Agents for Canada, **Montreal, Que.**

We are making special prices on the following lines.
A Post Card enquiry will give you full particulars.

C. & B. Lemon, Orange and Citron Peel
McCormack Mfg. Co. Lemon AND Orange Peel
Eleme Figs in 14 oz. and 10 and 20 lb. Boxes
Natural AND Commadre Figs, Vostizza Currants

To Buyers of Figs in case lots we want the opportunity of quoting prices.

H. P. ECKARDT & CO. - Toronto



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED
FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

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MONTREAL: - Board of Trade Building.
Telephone 1255

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell,
General Subscription Agent.

OUR TROUBLES ARE VANISHING.

IT seems evident beyond all question that we are on the eve of better times. For more than a year indications favoring a return of greater commercial activity would make their appearance, but as far as the North American Continent was concerned they would again vanish. What at least helped to drive them away was Cleveland's Venezuelan message and the free silver agitation. Both of these are now no longer influences from which we need expect immediate trouble at any rate.

As far as the present indications are concerned, there is no mistaking their import. They are decidedly auspicious, and more so than at any time since the recent reign of hard times began.

The root of the commercial system is the farmer, and any improvement that does not originate with him is short lived. During the past year or two there have been spasmodic bursts of industrial activity. But they began with the manufacturer and ended there. The root does not respond to the branch. It is the other way about. As long as the farmers are losing money on the staples they produce no country can be in a healthy condition. And it is true beyond all question that the farmers during the past few years have been losing money.

The improved trade conditions which are now evolving themselves began at the right end: They began with the farmer.

The price of nearly everything he produces, and especially wheat, his chief staple, is appreciating, not as a result of manipulation, but because the consuming countries have become seized of the fact that there is an enormous shortage in the world's great staple food product. At the time of writing wheat is worth something like 25c. per bushel more than it was six or seven weeks ago.

This means millions of dollars increase to the revenue of the farmers, which in turn means not only the liquidation of long-outstanding claims from the merchant, the manufacturer, and the loan companies, but more liberal purchases of those things which the tillers of the soil have during the hard times been compelled to deny themselves.

At a point in Western Ontario, white winter wheat sold on Saturday last up to 90c., or over 61 per cent. better than in June last. In the United States at the end of last week the price of wheat reached a point to which it had been a stranger since 1892.

Next to the farming industry that which is of the most importance to Canada is that relating to the forest. This industry has been in a most deplorable condition, owing to the crisis in the United States, that country taking over 52 per cent. of our forest output. In this important branch of our trade there has been a perceptible improvement during the past few weeks on United States account.

We hear of yards where a month or two ago lumber was piled up with no prospect of any immediate movement, and yet in some instances the stocks to-day are practically all bought up, principally for shipment to points across the line.

Much of the demand is doubtless induced by the anticipation that the United States will place an import duty on lumber. But whatever may be the cause, it is enough for us to know that the lumber is being sold, and that the money is going into the pockets of Canadians.

Then, in addition to what is being done with the market across the line, it is gratifying to know that for some months past we have been doing an increasing trade with Great Britain in this particular product.

Besides the improvement in farm and forest products, it must be remembered that the revival in the mining industry of the country, and that relating to gold, particularly, is most important. Everywhere where gold is to be found, and that is in British Columbia, Manitoba, Ontario and Nova Scotia, mining of the yellow metal is being pushed with vigor.

The improved earnings of the railways and increase in the bank clearings are also indicative of healthier trade conditions.

While Canada has by no means experienced that commercial depression which has been so much in evidence in the United States, yet we have had our own troubles in this respect, and glad are we to see a way out of them.

LUCKY TURNS IN DRIED FRUIT.

THERE are no Valencia raisins in control of commission men at Montreal. One leading firm said to THE CANADIAN GROCER last week that they had practically closed their business for the fall. The shippers at Denia, whom they represented, and who handle some of the best-known brands on the market, are booked so far ahead that they have shut down on any further orders.

This is a peculiar position of affairs, and it is doubtful if dried fruit has ever been more active and strong than it was this fall.

Some Montreal wholesale firms who were far-sighted enough to get their orders in early, are making good money at present by supplying the wants of other jobbers who cannot get supplied anywhere else.

There have been sales this week of round lots of fine off-stalk at 5¼c. net to western buyers by a leading wholesale firm in Montreal. This firm got in early, and are reported to have made fully ½c. per pound on the turnovers they have made so far. In fact, the stocks in Montreal jobbers' hands generally are not by any means well assorted at the present moment.

Very few firms have any selected Valencias at all, and those who have, have only light supplies. The same remark applies with equal force to layers.

CANADIAN APPLE PRICES.

The premium that has been paid on Canadian apples at Liverpool recently is certainly flattering. On the whole they have realized from 1s. to 5s. per bbl. more than the same grades of American apples. This is quite a substantial difference, and for that reason a comparison of the prices paid on Canadian and American on the 30th October last at Liverpool will be interesting:

	Canadian.		United States.	
	s. d.	s. d.	s. d.	s. d.
Kings, No. 1	12	to 13	10	to 11
" No. 2	9	to 11 6	8	to 10 6
Baldwins, No. 1	10 6	to 12 6	9 6	to 10
" No. 2	8 6	to 10 6	7 6	to 8 6
Greenings	8	to 10 6	6	to 9
Spies	10	to 13	9	to 10 6
Newtown Pippins	22 6	to 30	18 6	to 25

CANADIAN VS. AMERICAN CHEESE.

The year book of the United States Department of Agriculture points out that while in 1860 the United States exported more than 15,000,000 pounds of cheese and Canada only 125,000, in 1895 the latter exported 85,000,000 more than the latter.

The compiler of the report considers these facts humiliating. No doubt they are; but they should also goad the cheesemen of the United States to catch up, and those in Canada to keep well in the lead. There is a danger we may get too "fleshy" with no foeman to induce us to keep in training.

THE TARIFF AND BUSINESS.

WE have very little sympathy with members of the Dominion Government who, for political reasons, refuse to meet the urgent requests of the business men in all parts of Canada to announce the date on which the tariff changes will be brought into force.

While taking no side in politics, we were among those who approved of many of the Ministers selected by Mr. Laurier. It was generally spoken of as a business Administration. It was thought that they would rise above party considerations and work in the best interests of the community. Members of the Government with whom representatives of this paper have discussed the question individually admit the justice of the requests made by the business men, but get out of it by saying that it is not policy to meet their requests and that the Conservatives might use it against them.

Notwithstanding what the party papers may say, it is a fact that this uncertainty as to tariff changes is seriously hampering business. Editors and reporters of this paper are in constant touch with merchants and manufacturers in every part of Canada, and they all speak of the unsettled condition of affairs.

It is said that Parliament may not meet until April and that tariff changes will not be brought down for a month later. If this be the case, why cannot the Ministry announce the date on which Parliament meets and the probable time at which tariff changes will be submitted ? This itself would afford a certain amount of relief.

While on this question we are reminded by a Nova Scotian that we have not done justice to Hon. Dr. Borden, Minister of Militia. He points out that we have not included him among the business men in the Cabinet, when he is in reality one of the leading general merchants in his native province. Our informant is right. We owe Dr. Borden an apology. The medical prefix before his name threw us completely off the scent at the time we were referring to the representatives of the business community in the new Cabinet. He is manager of the Canning, N. S., agency of a leading bank, and is interested in a lumber and general store business. He seems to have been more successful than the average business man, for Bradstreet's gives him a higher rating than is usually accorded to general merchants. That he is a live business man is shown by the fact that he has long been a subscriber to THE CANADIAN GROCER, Hardware and Metal and The Dry Goods Review.

Hon. Dr Borden's presence in the Government leads us to expect still more from this Administration. Why was he not included in the Tariff Committee? It is generally believed that the members have undertaken more than they can properly do. If they were assisted by representatives of the different bodies interested they could do more and better work. For instance, such experienced men as Robert Bickerdike, president of the Montreal Board of Trade ; E. B. Osler, M.P. president Toronto Board of Trade ; A. E. Kemp, Canadian Manufacturers' Association, and the presidents of the Trades and Labor Congress and of the Farmers' Institute, and some representative retailer would be invaluable.

The free silver men may not have contemplated the repudiation even in part of their obligations, but people in their mental blindness often do that which, vision clear, they would scorn to perform.

TRADE WITH GREAT BRITAIN.

The Department of Trade and Commerce has completed a statement of leading Canadian exports to Great Britain during the past nine months, as compared with the same period last year. It shows a considerable increase in British trade. The following are the details :

	1895	1896
Bacon	$1,672,070	$2,300,511
Hams	650,727	1,181,540
Oxen and bulls	5,767,768	5,612,699
Wheat	2,106,307	3,751,201
Wheat flour	2,929,796	2,363,078
Hewn timber	2,080,922	2,976,599
Lumber	9,323,952	12,439,046
	$24,531,542	$30,824,694

Is it not possible that what was claimed to be a shock of earthquake at Calgary the other morning was the action of Trade in shaking off the cumbrances which have been holding it down during the last couple of years ?

A CUSTOMS BOARD.

The late Government were appealed to several times, without effect, in regard to a Board of Customs Experts and now the present Government are to be tried. The Council of the Montreal Board of Trade has ordered that the Premier be addressed with regard to the petition presented to Parliament in May, 1895, by the merchants, importers and manufacturers of Montreal praying for the establishing of a Board of Customs' Experts, and, as the prayer of that petition has not been fulfilled, the Council now asks the Government's earnest and favorable consideration, believing, as did the Council of 1895, that such a Board of Customs' Experts would be a great boon to the mercantile interests of Canada.

BADLY DRESSED POULTRY.

JUDGING from the character of the poultry that is coming upon the Toronto market, a great many of those who prepare it have yet to learn both honesty and their business.

This conclusion is forced upon THE CANADIAN GROCER as a result of a tour of inspection among the different commission houses.

We feel that we are well within the facts when we say that not more than 10 per cent. of the poultry shipped to the Toronto market can really be classed as first-class stock.

There are a variety of causes for this. The most prolific is the careless manner in which the birds are dressed. Being too lazy to pluck turkeys, chickens, etc., dry scalding is resorted to, with the result that they are not only red in color, but torn and ragged. Then frequently when dry picked the farmer has taken pains to feed well the turkeys, chickens, or whatever it might be in order that the weight of flesh and bones may be supplemented by a good bulky crop. A great deal of the poultry has been both well fed before death and badly scalded after death, and a day or two on the market has sufficed to impart a dirty green color to it.

If the inspector's eye falls upon a great deal of the poultry that is on the Toronto market this week there is no question what its fate will be.

A few days ago a commission house received a consignment of ducks, accompanying which was a note to the effect that a certain price was expected. While, however, the case containing the ducks was being opened, the inspector appeared, and he confiscated the whole lot. And thus the poor consignor got nothing.

There is nothing gained by practising either carelessness or dishonesty in the preparation of poultry for market. No matter how nicely a turkey, chicken, duck or goose is picked a full crop means a reduction of one cent per pound in price, and from two to four cents per pound if scalded and torn.

It is a pity the merchants in the different villages and towns throughout the country cannot arrive at some understanding with each other and thus establish a sort of standard for poultry with a running scale for that which was full cropped and scalded. It would pay the storekeeper and educate the farmer, and eventually increase the profits of the farmer, if some such a system were in vogue.

When a man begins to peculate there is not much room for speculation as to the outcome.

THE TARIFF ENQUIRY.

HON. MR. FIELDING, Finance Minister; Sir Richard Cartwright, Minister of Trade and Commerce, and Hon. W. Paterson, Controller of Customs, on Tuesday last, began their enquiry into the tariff at the Board of Trade Building, Toronto. The enquiry was continued on Wednesday and Thursday.

The evidence of a number of gentlemen representing different industries was taken. Reference below is only made to such testimony as relates to the grocery and allied trades.

Mr. William Dobie, representing E. W. Gillett, manufacturers of baking powder, yeast and other products used by grocers, opposed the reduction of the duty on the goods turned out by his company. Their headquarters, he said, were in Chicago, and if the duty were reduced they would have to manufacture their goods there instead of in Toronto. It was on account of the imposition of a high duty that the firm had begun to manufacture yeast in Toronto. Before that they had paid a duty of 20 per cent. and manufactured in Chicago. If the present duty were lessened Toronto and Canada would lose this industry. Moreover, the price of yeast to the wholesaler, retailer and consumer would not be lessened by a lowering of the duty, for the consumer paid the same price in the States as in Canada. He thought, too, that the duty on compressed yeast like Fleischman's should be made identical with dry hop yeast, such as that made by Gillett & Co.

The wholesale importers of dry goods present were unanimous in protesting against an imperfection in the administration of the Customs law which permits retail dealers in small places to obtain their goods at a lower rate of duty than they in Toronto can. It was pointed out that the existence of an unnecessarily large number of ports of entry accounts for this. The wholesale men have frequently found cases where some of their customers have by this means secured goods at a lower rate than themselves, they, therefore, asked that the policy of the Government be rather in the direction of lessening the number of ports of entry, so that equality might be secured.

So far as their own import trade was concerned, the wholesale men were not particular whether duties are lowered or not. They did ask, however, that if there is to be a lowering of duty, that the Government will be good enough to protect the retail men from loss. These retailers buy in February; their stock is not sold out until July. The deputation, therefore, desired that if the change be advocated before July it do not take effect until that date. Of course, if the suggestion be brought down in July it might take effect at once.

On the subject of Canadian manufactures the delegation were not unanimous, all shades of political opinion being represented. They advocated that specific duties be done away with and ad valorem duties substituted in all cases.

The vinegar manufacturers of Ontario had representatives from three Toronto factories, two in Hamilton and one each from Kingston and Norwich. They also elected to exclude the press. These gentlemen sufficiently recognize the probable tendency of the Government to prevent them from asking an increase of duty. They do desire, and urge it very strongly, that the present duty of fifteen cents a gallon be not interfered with.

These gentlemen also have a grievance, and apparently a serious one. Why they should be so secret about presenting it is not clear. They pay an excise tax of six cents a gallon on vinegar made under Government inspection to secure its fitness for domestic use. They pay the Government $600 annually towards the support of an inspector, who is always at the factory. At the same time they claim that others are making a vinegar for commerce which is merely acetic acid with a small portion of sulphuric acid. Acetate of lime is produced by the destructive distillation of wood; sulphuric acid then detaches the lime, leaving acetic acid. Traces of the stronger acid remain. The law is framed to prevent the sale of this stuff, but the deputation of today claim that the law is not enforced, and they desire that it should be hereafter. The impure stuff is said to be secretly made in out-of-the-way places, as secretly as though it were illicit whiskey.

Mr. John Gowans, of Gowans, Kent & Co., and Mr. John S. McMahon, of McMahon, Broadfield & Co., appeared as representing the crockery trade. They asked that a uniform duty of 30 per cent. be placed on all their lines. The duty now averages that ratio, but hovers between 25 and 35 per cent., with just enough indefiniteness to cause friction and vexation. Mr. McMahon said he had passed thousands of dollars' worth of goods through the Customs on which, but for a confusion of terms, he would have saved 2½ per cent. His loss through error had not been made good. They appealed against a section of the Act which allows silver-plating companies to import glass bowls at 20 per cent. to compete against themselves, who pay 30 per cent. Glass vases pay 20 per cent. This was explained as due to the charity of a Hamilton glass manufacturer, who had the duty raised to 30 per cent. on all articles he manufactured, but "he did not want to be a hog," more particularly as he did not manufacture vases, and agreed to allow them to come in at 20 per cent.

Mr. Emil Poliska, representing the manufacturers of Sapolio, asked that that article should be allowed to come in under the same duty as laundry soaps, as it did not compete to any extent with them. The duty, he said, should be 20 per cent. instead of 35 per cent. He also wanted olive oil admitted free.

Messrs. F. W. Fearman, president of the Pork Packers and Provision Dealers, Hamilton; James Park, D. Gunn, Andrew Park, Charles Blackwell, A. Gunn, Robert Thompson, James E. Baillie, James Madden, a representative of the William Ryan estate; Frank Mathews, Peterboro; W. E. Mathews, representative of Hull and Peterboro; W. A. Maclean, Owen Sound, and F. F. Telfer, Collingwood, appeared as representatives of the pork-packing industry.

Mr. Andrew Park read a prepared statement, which showed that the pork packing industry since 1881 has increased 50 per cent., and that two-thirds of the hogs produced in Canada are consumed in this country, the balance being exported.

Mr. Fearman stated the case of the pork men, and said it was absolutely necessary for the success of the hog trade in Canada that the tariff should not be reduced at present. Had it not been for protection this increase would never have occurred. Mr. Fearman quoted the following figures: In 1881 the production of hogs amounted to 1,207,619, and in 1891 to 1,733,850, showing an increase in the production of 536,231 hogs in the 10 years. In Ontario alone in 1881, the number was 700,922, and in 1895 was 1,299,072, an increase of 598,150, so that in 1896 it was safe to assume a showing equally favorable. The estimate of packing for 1895 numbered 1,360,000 hogs. The Canadian trade exported in 1895 hams, bacon, pork and lard, valued at $3,943,275.

The soap men were represented by Messrs. C. C. Dalton, of Dalton Bros.; John Taylor, and Fred Richards, of Woodstock. They stated that they wished to have the tariff on laundry soap put back to where it was two years ago. It is now 1c. and was 1½c. then. Mr. Taylor wanted the old duty of 10c. per lb. and 10 per cent. ad valorem placed on soap. This was changed to 35 per cent. ad valorem the last time the tariff was revised, and now some dealers sending goods into Canada took advantage of the ad valorem duty by putting ridiculously low values on their importations. On high-grade soaps the deputation would like the duty to be made 5c. per lb. and 5 per cent. ad valorem.



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That is, a pickle manufactured on a sound scientific principle, containing those delicious palate-tickling requisites, which make it by long odds the finest article of its kind put up, and incomparably superior to all others—

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Packed 2 dozen in a case,
Single case lots, $3.40
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A most delicious relish, prepared only from the finest Eastern and English vegetables and spices.

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You will find it all right in every way.

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

NO marked changes have taken place in the wholesale grocery trade of Toronto, either in regard to volume of business or prices. If anything the demand for canned vegetables has further improved, but the turn-over is small as yet. Prices for all kinds of canned goods remain firm. Coffees are active and steady in price. In syrups a nice trade is being done. Molasses is in moderate request. Sugars are steady in price, but the demand is scarcely as brisk as it was. Latest mail advices indicate continued appreciation in the price of spices. Further shipments of nuts are to hand. Valencia raisins are still strong. Bosnia prunes are cabled higher. The currant market is still easy. Teas are receiving fair attention, and prices remain firm. Both oranges and lemons are firm. Payments are fairly good.

CANNED GOODS.

The position still indicates firmness. The demand for canned vegetables is, if anything, a little better, but the buying is by no means free. At the same time the packers do not appear to be anxious sellers, anticipating that when the demand springs up a couple of months hence, higher prices will obtain. Canned salmon is quiet with prices firm and unchanged. Canned meats are a little firmer again although no change has taken place locally. We quote best brands as follows: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, $1.15 to $1.30; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40; "Maple Leaf," $1.37½ to $1.40; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.15 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.75 to $2.85; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.20 to $1.35; 2's, $2.30 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

The demand is active locally, with sales being confined nearly altogether to Rio growth of coffee at from 15 to 16c. per lb. We quote green in bags: Rio, 15 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The demand is fairly good for the cheaper grades. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business in this line is moderate only. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The tone of the outside market is scarcely as strong as it was. Cables early in the week noted a decline of 3d. in London, and in New York the market is dull, with 96 test easy at 3⅜c., while buyers are cautious. In Canada no change has taken place in regard to prices, the recent advances having been maintained. The demand, however, is not as brisk as it was, and the refiners have been able to catch up with their orders. Wholesalers in Toronto are now quoting granulated at 4 to 4⅛c. per lb., and yellows from 3⅛c. up.

SPICES.

The spice market is more than maintaining its strength. Cassia in particular is strong, having within the past few weeks advanced 4 to 5c. Mail advices to hand this week note a further advance of about ¼c. per lb. in pepper. Canary and hemp seed are much dearer also. Local quotations have not yet been changed. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The rice market is firmer, some shippers having notified their Toronto agents of withdrawal of prices. Tapioca and sago are up 1s. 3d. from the lowest point. There is not much doing in these lines. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Grenoble walnuts will be here this week. Prices will be somewhat higher than a year ago. Filberts will be a little late this season. We quote: Brazil nuts, 11 to 12c.; Sicily

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If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap.**

shelled almonds, 25 to 26c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.; chestnuts, $3.30 to $4 per bushel; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1 per bushel.

TEAS.

The past week has seen a further advance in both Japan and China teas, and shippers, having confidence in the market, are not pushing sales. Wholesalers are free purchasers of Japan teas ranging from 13 to 14c. per lb. The price of Indian tea is being well maintained, and a slight hardening is to be noted in the Ceylon article. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

No change has taken place in Valencia raisins during the week. Advices state that the Denia crop may be considered ended for the season. The market continues strong, but prices for importation are too high to admit of business. Locally, an active demand is still to be noted. We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 7c.; layers, 7¼ to 7½c.

In currants the latest cable advices are to the effect that the market is dull and prices easier. Prices are still nearly one cent. per pound dearer than a year ago. Locally stocks are light and the demand good. We quote: Provincials, 4⅛ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4½c.; Patras, 5 to 5⅛c. in bbls., 5 to 5⅛c. in half-bbls. and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

California loose muscatel raisins continue strong and some of the shippers have withdrawn their quotations. Heavy rains have still further retarded shipments from the Coast. We quote 7½ to 8½c. for 3 and 4-crown.

Local wholesalers' stocks of Malaga raisins are now complete, and our quotations are not now as high as they were. We quote: London layers, $1.60 to $1.85; black baskets, $2.20 to $2.65; blue baskets, $2.25 to $2.50; choice clusters, $2.25 to $2.75; Dehesa clusters, $3.50 to $4; Non Plus Ultra, $6; Imperial bunches, $5.75 to $6; Imperial Russian clusters, $5 to $5.50.

Figs are in good demand at quotations. Wholesale quotations are: 14 oz., 9 to 10c.; 10 lb., 9 to 12c.; 18 lb., 11 to 13c.; 28 lb., 13 to 16c.; taps, 3¾ to 4½c.; natural, 4½c. in bags, and 7¼c. in boxes.

Bosnia prunes are cabled 2s. 6d. per cwt. dearer, but in spite of the advances in the primary market buyers here do not seem interested, anticipating that the consumption in this country will be light, on account of the plentiful supply of domestic fruit.

In California fruits, prunes are slightly higher on the larger sizes. The smaller sizes, on the other hand, are a little cheaper than last year. Apricots are unchanged, but peaches are a little dearer.

GREEN FRUIT.

Oranges have advanced 50 to 75c. per box in New York, and the quotations which we give will probably not be good by the time this issue is in the hands of the trade. In lemons the local market is very bare, and it is expected that prices will rule firm throughout the holiday season. There are no Maoris, Sorrentos or Verdellis on the local market. There are a few Malaga lemons in boxes at about $5. New Messina lemons are due here this week, and they will probably sell at $6. There are a few pineapples on the market and a fair demand is being experienced for them. The Almeria grape market is firm, while stocks are not very heavy. We quote as follows: Oranges—Jamaicas, fancy, $3.50 to $4 per box; barrels, $6 to $7. Lemons — Malagas, $5 per box; Messinas, $6 per box; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl.; apples, 75c. to $1 for good packed stock; pears, 25 to 50c. per basket and $2 to $3 per barrel for ordinary; grapes, 2 to 2½c. per lb. for Concords, Niagaras and Rogers; onions, 65 to 70c. per 80 lb. bag for Danvers and $1 per crate for Spanish; Cape Cod cranberries, $6.50 to $7 for fancy dark, and $4.75 to $5.50

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Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

IN **NEW** STOCK

GRENOBLE WALNUTS

NEW TARRACONA FORMICETTA ALMONDS

CLEMES BROS.

61 Front St. East, TORONTO

for ordinary, Canadian cranberries, $5 to $6 per bbl.; quinces, 20 to 30c. per basket, and $5.50 to $2.75 per barrel; pineapples, 15 to 22c. each; bananas, $1.25 to $1.50 per bunch.; Almeria grapes, $6 to $7 per keg.

BUTTER AND CHEESE.

BUTTER — The position of the butter market is much about the same as it was a week ago. Deliveries are not very heavy, but the quality is poor. There is a great deal of medium butter coming forward, Large rolls are still the chief source of supply. Creamery butter is slow. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 9c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c.; 1-lb., blocks, 18 to 20c., according to make.

CHEESE—The market is rather weaker on export account. The demand locally is good. We quote: 10 to 10½c. for early makes, and 10½ to 10¾c. for late makes.

COUNTRY PRODUCE.

BEANS— Dull, with 70 to 75c. per bushel as the jobbing price for good hand-picked beans.

DRIED APPLES—There is a little being done in an export way, but the market is, on the whole, quiet. There is still a great deal of poor fruit coming forward, and there is a wide range in prices. The idea as to price for bright, large cut fruit is 2½c. f.o.b.

EVAPORATED APPLES— Practically nothing doing, and from 3¾ to 4c. f.o.b. is the idea of buyers as to price.

EGGS—Prices are steady and the demand fairly good. We quote: Fresh gathered, 17 to 18c.; limed, 14c.; cold stored and held, 15 to 16c.

HONEY—There is very little doing. We quote: Strained, 7 to 8c. in 60-lb. tins, and 8 to 9c. in 5 and 10-lb. tins; comb, $1.50 to $1.75 per dozen.

MAPLE SYRUP—The demand continues fair at 80 to 85c. per gallon.

POTATOES — Dull and unchanged with sales at 30c. per bag in carload lots on track, and 40c. out of store delivered.

POULTRY—Receipts are light and demand poor. We quote: Chickens, 20 to 40c. per pair.; turkeys are 6 to 8c. per lb.; geese, 4½ to 5½c. per lb., and ducks, 40 to 55c. per pair.

PROVISIONS AND DRESSED HOGS.

The demand for long clear during the past week has been fair, due to the improvement in the lumber trade. The demand for smoked meats is not as large as it was, but the supply is light and prices unchanged. The demand for lard continues fair. Deliveries of dressed hogs have been much more liberal during the past week. For selected weights of 100 to 150 pounds $5.50 is being paid; hogs either under or above these weights are quoted at $4.50.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA

ROYAL NAVY CHOCOLATE

and **FAMOUS BLEND COFFEE**

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on appl cation. Wholesale supplied only.

"SHIPPERS ATTENTION"

Reference—Bradstreet's.

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

Rutherford, Marshall & Co

General Produce and Commission Merchants

Established 1892.

62 FRONT ST. EAST - - TORONTO.

RICE **RICE** RICE

Imperial Polished Royal **PATNA**

Crystal J Seed **JAPAN JAVA**

MOUNT ROYAL MILLING CO.

D. W. ROSS CO., Agents MONTREAL

DO YOU SELL

Hardware? Then you ought to subscribe to **The Hardware and Metal Merchant.** It is issued every week and contains all the news of the markets. Sub. price $2.00 per year.

MacLEAN PUB. CO., Toronto and Montreal

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

The fish market is still dull, and the demand for oysters is not as good as it was. We quote: Pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $2.50 to $2.75 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, 75c. to $1 per 100. Oysters are quoted at $1.25 for standards, and $1.65 for New York counts.

SALT.

Packers' demand for salt is improving, and the volume of business is, on the whole, good. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts continue liberal. We quote: White wheat, 91 to 92c.; red, 89 to 90c.; goose, 67 to 69c.; oats, 24 to 25½c.; peas, 46 to 47c.

FLOUR—Straight roller is rather easier. Cars are offering west at $4.10 for ordinary grades. Manitoba flour is firm.

BREAKFAST FOODS—The demand continues fairly good. We quote: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50. Further advances are looked for in rolled wheat.

BALED HAY—Quiet and steady. We quote: $11 for No. 1, and $9.50 to $10.50 for No. 2 in carloads on track.

SEEDS.

Business in alsike has fallen off during the week and prices are from 25 to 50c. per bushel cheaper, quotations now ranging from $3 to $5.25 per bushel f.o.b. The feeling in red clover is a trifle easier at from $4.50 to $5.25 per bushel f.o.b. at point of shipment. There is very little doing in timothy.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 7¾ to 8c. Dealers pay 7c. for No. 1, 6c. for No. 2, and 5c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lambskins, 65 to 70c.

WOOL—The market is unchanged. Dealers are paying 20 to 21c. for fleece, but offerings are limited. Pulled supers are 20 to 21c., and extras, at 22 to 22½c.

PETROLEUM.

The demand is active; prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Pepper is ¼c per lb. dearer.

Alsike is from 25 to 50c. per bushel cheaper.

Tapioca and sago have advanced 1s. 3d. from the lowest point.

A cable to J. L. Watt & Scott reports the currant market dull and easier.

Cassia has advanced from 4 to 5c. in the primary markets during the past few weeks.

A cable to P. L. Mason & Co. announces a further advance of 2s. 6d. in Bosnia prunes.

P. L. Mason & Co. have heen advised of the arrival of their shipment of Grenoble walnuts from Estrine & Co., Marseilles.

QUEBEC MARKETS.

MONTREAL, Nov. 19, 1896.

GROCERIES.

THE strength noted continuously in several leading staple lines during the past few weeks is fully maintained. It is as strongly marked as ever in the case of nearly every line of dried fruits, and the tenor of late advices from primary markets tends to accentuate it, if anything. The better feeling in regard to sugar also continues, and the fact has led to demand for it, while the call for all kinds of dried fruit is quite active, but holders are treating their orders very conservatively. Some coffees have been offered easier this week, but the fact does not affect spot prices. Teas are active and firm, and the general grocery situation is distinctly buoyant at present.

SUGAR.

The sugar market retains the strength noted last week, and business has been more active in a wholesale way since. Both yellows and granulated rule firm, sales of the former at the refineries being noted at 3¼ to 3⅝c., and granulated has changed hands at 3⅞c., over 2,000 barrels having been moved on western account during the past week. In fact, stocks in refiners' hands are very light and values have a higher tendency in sympathy with the feeling outside. We now quote granulated in a jobbing way firm at 4c., and yellows 3¼ to 3⅝c.

SYRUPS.

There is a quiet trade doing in syrups, and quite a few nice lots of the brighter grades have been moved. We quote: 1½ to 1¾c. per pound, and 22 to 35c. per gallon, as to grade.

MOLASSES.

There is very little to report in molasses, a quiet distributing trade being noted at 30 to 31c. in Barbadoes and Porto Rico. Round lots are available for less money, but there is little demand for large quantities, as stocks generally are ample.

RICE.

The rice market furnishes a fair degree of activity and the tone is firm in sympathy with outside advices. Current prices: Crystal Japan, $4.75 to $5; standard B., $3.45; shed Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

There is a fair demand for spices, and the strength outside is quite apt to lead to higher prices locally in the near future. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There have been lower offers of coffee in invoice lots during the past week, especially

. . CAUTION . .

DRIED APPLES will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to ***CUT, COLOR*** and ***CONDITION.*** Requirements are ***LARGE QUARTER-CUT FRUIT, BRIGHT COLOR*** and ***DRY. DISCOURAGE*** all ***SMALL-SLICED*** and ***CHIPPY*** stock. ***POSITIVELY REJECT*** everything ***DARK, BURNT*** or ***WET.***

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit ***LARGE*** (in quarters) than ***SMALL,*** and as easy drying ***BRIGHT*** as ***DARK,*** it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for ***CANADIAN DRIED APPLES.***

46 Front St East, TORONTO W. B. BAYLEY & CO.



Confidence

In our goods and in our business methods is the object we desire to attain through this page. That it will be read by a large number of dea'ers who are interested in our lines we are sure of, judging from the results of our first announcement.

We wish to emphasize the fact that any goods not strictly as represented may be returned on receipt at our expense.

LET US INTEREST YOU IN SOME OF OUR LINES:

Scrubbing Brushes	to retail at	5, 10, 15, 20, 25, 30	cts.
Stove	"	" 10, 15, 20, 25, 30, 40	"
Shoe	"	" 10, 15, 20, 25, 30, 40	"
Brooms		" 10, 15, 20, 25, 30	"

Also all kinds of Household Brushes, Hair Brooms, Dusters, etc., Woodenware and Baskets.

Send us a memo of what you require and we guarantee to fill order to your entire satisfaction. We have the highest grade of Pails and Tubs and Washboards made in Canada, and our prices are right.

We will allow you freight on Brooms to any Railway Station in Ontario in 6 dozen lots, and on Matches in 5 case lots.

OUR TERMS to strictly responsible dealers on all our regular lines are 30 days.
Illustrated Catalogue and Price List sent free on application.

Chas. Boeckh & Sons

LOOK OUT FOR A GOOD SNAP NEXT WEEK.

MANUFACTURERS

TORONTO

Our Importations from the Mediterranean Ports.

Per Steamer "Bellona"

18,871 PACKAGES OF

DRIED FRUITS and WINES

VALENCIA RAISINS

	Our Prices To-day
1,200 boxes Fine Off-Stalk, W. Abel	Sold
1,600 boxes Fine Off-Stalk, Juan de Llano	Sold

Another lot of 1,600 now due via New York

2,000 boxes Fine Off-Stalk, Alameda (500 boxes unsold yet)	5¼c.
1,000 boxes Fine Off-Stalk, Aranda	Sold
1,000 boxes Fine Off-Stalk, Arguimbau (250 boxes unsold yet)	5¾c.
2,000 boxes Fine Off-Stalk, W. Rogers & Co.	Sold
1,000 boxes Selected, Arguimbau	Sold
2,000 boxes Selected, W. Rogers & Co.	Sold
[illegible] (320 boxes unsold)	6¼c.

CURRANTS

(***Partly sold***)

	Our Prices To-day
300 barrels Fine Provincials	3⅞c.
300 half-barrels Fine Provincials	4c.
200 half-cases Filiatra	4¼c.
500 half-cases Fine Filiatra	4½c.
300 half cases Choice Vostizza (now due via New York)	6c.
130 quarter-cases Fancy Vostizza	8c.

1,430 packages

W. C. BEVAN & CO.

(*Partly sold*)

300 boxes Imperial London Layers	$1.45
850 boxes Connoisseur Clusters	1.75
1,000 quarter-boxes Connoisseur Clusters	65
100 boxes Extra Dessert Clusters	Sold
200 quarter-boxes Extra Dessert Clusters	75
200 boxes Royal Buckingham Clusters	3.75
300 quarter-boxes Royal Buckingham Clusters	1.20
50 boxes Imperial Russian Clusters	4.90

3,000 packages.

M. CAMPUZANO

50 boxes Empire Cluster Raisins	2.00
200 Frails Malaga Figs	Sold

250 packages

250 28-lb. boxes Extra Selected Valencia Shelled Almonds, Bevan's Bull Brand	18c.
25 10-lb. boxes Jordan Almonds, Bevan's Tiger Brand	35c.

575 packages

WINES

12 drums Tarragona Ports
35 quarter-casks "
40 octaves "
62 quarter casks Sherries
67 octaves "
100 cases Vermouth

316 packages

Total number of packages, 18,871.

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers

MONTREAL

Santos and Maracaibo, but the ordinary range of quotations can be reported as given last week. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 16½ to 19c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The tea market remains firm, with a good demand from retailers, and this fact, coupled with light stocks in jobbers' hands, produces a very strong feeling regarding values, especially in view of the advices recently received from primary markets. Low grade and medium blacks and Japans in fact promise to develop into an absolute scarcity, and none are now obtainable under 13 to 14c. We quote: Young Hysons, 12 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 14 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The strength already noted in Valencia raisins is fully maintained. A few of the jobbers have moderately well assorted stocks and expect some fresh supplies via New York, but others are scantily supplied. Demand is brisk also at higher prices and values are firm. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

The strong feeling on the Coast in California raisins continues, and commission men here have not even received any quotations from their principals on the Coast. We quote: 2-crown, 6 to 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins are held firm with a fair demand at 8 to 12c., as to grade.

Malaga raisins continue steady at $1.50 to $4, as to grade.

Currants continue firm abroad and spot prices are firmly held. We quote: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c. Fine provincials are worth about ⅜ of a cent a pound more; Patras, 5½ to 6c., and Vostizzas, 6¾ to 8c.

The situation in prunes is strong in line with other fruits. No consignments of Californias are looked for this year and both French and Austrian appear to be firmly held. We quote: French 5 to 9c.; Austrian, 5¾ to 7c. and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

New figs and dates are in second hands here. The former range from 9½ to 15c. and the latter 5 to 7c. as to grade.

NUTS.

The nut market is quiet, but firm. We quote: New Valencia shelled almonds, 18 to 20c.; old Filberts, 8 to 9c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 14 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, $5 per 100.

CANNED GOODS.

The strength in canned vegetables continues and there has been more demand for them this week, though it is not especially active or noticeable. We quote as follows: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There is a fair enquiry for all kinds of green fruit. We quote: Jamaica oranges, $5 to $5.50; lemons, $3 to $3.50 per box, and $6 to $7 per chest; bananas, 50c. to $1; pears, $2 to $2.50 per keg; grapes, 14 to 25c. per basket; California Tokay grapes, $1.75 to $2 per case, and new Almerias $5 to $7.50 per keg.

APPLES.

The apple market is unchanged locally. We quote seconds, 75c. to $1, and firsts, $1.50 to $1.75 per bbl. The exports from Montreal last week were 27,688 to Liverpool, 26,206 to Glasgow, 18,367 to London, 6,145 to various ports, and 6,000 to Hamburg.

FISH.

The continued mild weather has tended to curtail the city and country trade in fish, consequently the market has been quiet during the past week, but as there is no overstock of preserved or fresh fish, with the exception of pickled herrings, prices show no material change from a week ago. No. 1 N.S. herrings are selling in a jobbing way at $4 to $4.25 per bbl., and in half-bbls. at $2.40 to $2.50. No. 1 green cod have changed hands at $4.25, while No. 1 large have sold at a decline of 25 to 50c. per bbl., at $4.50 to $4.75, and No. 2 at $3.25. Small Labrador salmon, unchanged at $11.50 to $12 per bbl., and B.C. in half-bbls. at $6. No. 2 mackerel, steady at $11.50 to $12 per bbl.; No. 1 halibut at $9, and tongues and sounds at $7.50 per bbl. Prices are unchanged at 6½ to 7c. for haddies; 90c. per box for Yarmouth bloaters; $1.35 per box for kippered herrings; $1 per basket of 100 for Siscoe herrings, and 11c. per box for medium smoked herrings. Owing to the very small stock of dried codfish on the market prices are firmer at $4.25 to $4.50 per cwt. Pollock are steady at $2 per 100 lbs., skinless cod at $4.50 to $5 25 per case as to brand, boneless cod at 5½c. per lb., and fish at 3c. per lb. Haddock have sold at 3½ to 4c.; frozen B.C. salmon at 10c.; fresh salmon at 11c.; dore at 6½c., and pike at 4½ per lb.

COUNTRY PRODUCE.

EGGS—There is a quiet demand for eggs at 14 to 14½c. for candled, and fresh laid are scarce and firmer at 20 to 21c.

BEANS—Continue as before, at 70 to 75c.

HONEY—Remains dull at 10 to 12c. in the comb and 8 to 9c. extracted.

POTATOES— There is no change in these, which we quote at 35 to 40c.

DRESSED HOGS—The demand for dressed hogs is quiet and prices are steady at $4.75 to $5 per 100 pounds.

BALED HAY—Without change, demand ruling quiet at $10.50 to $11 for No. 1 and $9 to $9.50 for No. 2.

DRIED APPLES—Dull and unchanged at 3 to 3½c., and evaporated 5½ to 6c.

PROVISIONS.

The demand for all kinds of provisions is limited and the market is quiet, with no new feature to note. We quote: Canadian pork, new, $11 to $12; Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5¼ to 5½c.

FLOUR, MEAL AND FEED.

The tone of the flour market continues firm, and prices are fully maintained in spite of the declining wheat markets in the States for the past few days. Millers to-day reported the demand good, but Ontario dealers stated that sales were rather slow, as buyers are pretty well stocked up for the present. We quote: Winter wheat, $4.90 to $5.10; spring wheat, patents, $5.20 to $5.30; straight roller, $4.40 to $4.65; straight roller, bags, $2.10 to $2.25; extra bags, $1.75 to $1.85; Manitoba strong bakers', $4.50 to $5.

The demand for oatmeal continues slow and the market is quiet, with no change in prices to note. We quote: Standard, bbls., $3.35 to $3.40; granulated, bbls., $3.45 to $3.50; rolled oats, bbls., $3.35 to $3.40; rolled oats, per bag, $1.65 to $1.70.

In feed the feeling is steady, and millers report the demand good, especially from Eastern Ontario buyers. We quote: Bran, $9.50 to $10.50; shorts, $11 to $12; moullie, $15 to $16.

CHEESE AND BUTTER.

The cheese market was quiet, and with the tail end of the fall make being gathered up at low prices there is nothing to induce buyers to meet holders' views on finest September at present. Accordingly, the values on these are purely nominal.

The butter situation is unchanged. For finest creamery in boxes buyers' and sellers' views are apart, the latter asking 19½ to 20c. and the former bidding 19 to 19¼c.

MONTREAL NOTES.

New dates and figs are now distributed to jobbers here. They are held very firm as quoted last week.

No consignments of California prunes are expected this year. The fact has imparted a firm disposition to the market.

There have been lower offers on both Santos and Maracaibo coffee in lots, but the fact does not affect ruling spot prices.

Stocks of Valencia raisins in jobbers' hands are poorly assorted at present. Holders lucky enough to have any hold them very firm.

Mr. J. D. Roberts, of the Pure Gold Mfg. Co., Toronto, was in Montreal on Tuesday. After looking up some business here he intends going on to Halifax, N.S.

Wm. E. Knowler, of Knowler & MacAulay, commission merchants, Vancouver, B.C., was among the visitors at THE

NO Sticks Stones Dirt

Grocers

Competition is becoming keener every day, and one way of keeping your customers' trade is by offering them fruit perfectly free from dirt, stems and stones at prices that are bound to meet their approval. Our

CLEANED CURRANTS { KALAMOS MOREA ROYAL VONITSA REGAL

are all ready for use, in cases and half-cases. Our prices are right. Try a case.

Coffee.



Our "Crushed" Java and Mocha (X T R) Coffee is a prime favorite. Put up in tins, 25 and 50 lbs. Price reduced from 22 to 20c. per lb. "Crushed" and 20½c. "Crushed Ground." Tons of this Coffee are sold by us every year---best value in Canada ---if you haven't tried it, write for sample ---it will surprise you---

---

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

GROCER office on his way to spend Christmas with his friends in Manchester, Eng. He sailed on the Lake Ontario Thursday morning.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Nov. 19, 1896.

LARGE quantities of goods have been moving, and, as almost all values are firm and upward, the general feeling is one of satisfaction. The fall has been mild and the fall of rain much larger than usual. A drive of logs of this fall's cut has been brought down the river, and is said to be the finest ever brought down the same season as cut. We have had our first snow, and river steamers are making their last trip. The quiet season will soon be here, at least in wholesale lines. In tea quite a large business is being done in locally packed lead packages. Till lately one firm has had the business to itself. Trade in this line extends into the state of Maine. Hon. Sydney Fisher, Minister of Agriculture, was present at a meeting of the Board of Trade this week in the interest of cold storage. He said any help given by the Government would be to railways or steamship lines in connection with arrangements for export business.

OIL—Continues to move freely. Steamers are making their last trips, which causes an increase in shipments. We quote: American burning oil, 20 to 21c.; best Canadian, 19 to 19½c.; prime, 17c.; no charge for barrels.

SALT—Is still scarce, though a cargo of over 7,000 sacks arrived this morning. There are two more cargoes near to hand. In fine factory-filled demand is but fair. We quote as follows: Coarse, 48 to 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz; Canadian fine, $1.

CANNED GOODS—There is a fair sale. In oysters new are now offered. Prices are rather easier since the season opened. Strawberries are the firmest fruit. Canned meats are held firm by first hands at the advance, but this is the off season. Gallon apples were offered low this week, but demand is light. We quote as follows: Corn, 70 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 80c.; gallon apples, $1.80 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20 to $2.25; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—Winter apples are coming in freely and are of extra quality, but demand is only fair, though prices are rather firmer. Pears are about out of the market, and Canadian grapes are also nearly done. Lemons are high. Oranges move slowly. Only a few bananas are being received. Cranberries are held firm, with chief demand for Cape Cods. Sweet potatoes are easier. We quote: Lemons, $7 to $7.50; oranges, $5 to $6; bananas, $2 to $2.25; grapes, 40 to 50c. per basket; apples, $1 to $1.50 per bbl.; keg grapes, $5 to $6.50; N.S. pears, $4 to $5 per bbl.; cranberries, Cape Cod, $6 to $6.50 per bbl.; bog cranberries, native, $4.50 to $5; sweet potatoes, $2.50 to $2.75.

DRIED FRUIT—The off-stalk Valencias to hand are in many cases not giving satisfaction. The people largely have themselves to blame, as they bought at lowest possible prices from houses they did not know. Good goods can only be bought by paying fair prices. The Californias give good satisfaction, but there is not enough of them. Some shippers did not fill all their orders. Some dealers find themselves short on peels. Large quantities were to hand this week. No new California prunes are being received. Evaporated apples show better demand, but prices keep low. Some Nova Scotia dried apples offered this week brought but 3c., and that in only limited quantity. We quote: Valencias, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, $2 to $2.25; currants, cases, 4½ to 5c.; bbls., 4½ to 4¾c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5 to 5½c.; Canadian onions, $1.90 to $2; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencias, layers, 6½ to 7½c.; 4-crown L. M. raisins, 7¾ to 8c.

SUGAR—During the week a good demand is noticed, and refineries report sales active. Prices are firm at the advance and higher figures are looked for. We quote: Granulated, 4 to 4⅛c.; yellows, 3⅛ to 3⅜c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—A car was shipped this week to the province of Quebec. Local demand has been active, and there is a firmer feeling. In syrup less is being done than last season. New Orleans finds a fair business, but has been affected by the dulness which has ruled in other grades. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

DAIRY PRODUCE—Butter is dull. The quantity of poor butter offered keeps the price down. There is but a limited demand. Cheese shows good business, but not much higher prices are looked for. Stocks here are light. Eggs have good sale and are higher. We quote: Dairy butter, 16 to 18c.; new creamery, prints, 20 to 22c.; do., tubs, 20c. Cheese, 10 to 10½c. Eggs, 17 to 18c.

FISH—Shipments have been good during the week. Prices show little change. A few pickled Canso herring were here and sold at high figures, but quality was not satisfactory. Smoked herring show a marked change from last year, for not only are they much higher, but hold firm, stock being light. In boneless fish demand is quieter. The demand is good in the west, and buyers for the present seem stocked. Quite a quantity of fish are now shipped, boxed whole with the skin taken off. In haddies and bloaters demand continues good. We quote: Large cod, $3.25 to $3.50; medium, $2.75 to $3; pollock, $1.15 to $1.25; bay herring, $1.50 to $1.55 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, $4.50 to $5.50; boneless, 2½ to 8c.; bloaters, 60 to 70c. per box; kippered, $1 per box; Barrington, $3.25 per bbl.

PROVISIONS—There has been a good movement in all lines. Lard has been largely bought. Several cars are either here or to arrive; prices rather higher. Beef is also firmer. In compound lard little is doing. While there is a fair business in smoked meat, quotations show a large range. Pork is still low. We quote as follows: Clear pork, $13.75 to $14.50; mess, $13 to $14; plate beef, $12.50 to $14.00; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—Flour is still a matter of interest. Prices show an upward tendency. Stocks, particularly in Manitoban, are large. At present there is but little heavy buying. Low grades and feed have still but little movement owing to the low price of corn. Middlings are, however, rather higher. Oatmeal is still firm at the advance, but St. John merchants are not active buyers owing to good stocks being held. Beans have shown but little further advance, and prices are still low. P.E.I. oats are offering more freely but at higher prices, figures being now about equal to oats of Ontario growth. Hay is moving freely. Western grey buckwheat is arriving in large quantities. There is a demand here. We quote: Manitoba flour, $5.80 to $5.85; best Ontario, $5 to $5.10; medium, $4.60 to $4.70; oatmeal, $3.70 to $3.75; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $15 to $16; bran, do do, $14 to $15; hand-picked beans, $1.15; prime, $1; oats, 32 to 33c.; hay, $12 to $13; barley, $3.00; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.20 to $1.25.; grey, $2 to $2.25.

ST. JOHN NOTES.

A car of cheese went from Petitcodiac to Montreal this week.

Moncton gives the new Acadia Sugar Refinery 50,000 gals. of water per day free.

Jardine & Co. and C. & E. Macmichael this week received shipments of Beardsley's shredded codfish.

Leonard Bros.' haddies continue to move west in large quantities. The demand this year is larger than ever.

A new broom is on this market from our local manufacturer. It has a bamboo handle, which makes the larger brooms quite light to work with.

The new cheese, "Pepsin Cream," is for sale by our leading retailers. The quality of the cheese, together with the low price, wins for it many friends.

Tea is a matter of some interest and some large orders have been placed for direct shipment. Not only are values firm and tending upward, but a number feel there is a fair prospect of duty being placed

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.
Pork Packers, OWEN SOUND

APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.
32 WEST MARKET STREET
Correspondence Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausages
of finest quality.
Fresh every day.
Pork Loins
Trimmed or not trimmed.
Supplied by express.

F. W. Fearman
HAMILTON

on it. Quite a number favor a duty, the more if it is a specific one, as that will tend to keep out low grade goods. Others feel a duty will but lessen the per cent. of profit, while it increases the amount of capital invested.

Apples are now being shipped direct to Manchester, as well as to Liverpool and London. A steamer is chartered to take 9,000 barrels of Nova Scotia apples there.

Mr. Rautenbery, so widely known through these provinces as the representative of Park, Blackwell & Co., of Toronto, has given up his business and intends becoming an evangelist.

Turnips are low here, selling from river steamers as low as forty cents per barrel. St. Andrews turnips, the best grown here, are chiefly sold in Boston, where they are shipped by the car, one of which goes about every day.

St. John is to have another first-class biscuit and cracker factory. A new building will be built and the latest machinery procured. The building will be a three storey one 45 by 90 feet. Mr. C. D. Bass, who has a large factory in New London, Conn., is the leader in the movement.

G. J. Hamilton & Sons, of Pictou, who have gained such a large trade here in biscuits and confectionery, intend to conduct their business here in the future rather differently. In place of working through an agent, they will sell direct to some one wholesale house, who will supply the retail trade.

"You can see for yourself that these goods are marked down," said the salesman, pointing to the altered price marks. "They appear to be all marked up," replied the customer, as he looked at the many hieroglyphics.—Yonkers Statesman.

A boy walked into a merchant's office the other day in search of a situation. After being put through a catechism by the merchant, he was asked: "Well, my lad, what is your motto?" "Same as yours, sir," he replied; "Same as you have on your door—'Push.'". He was engaged.

The store occupied by T. A. Rowat & Co., 228 Dundas street, has been purchased by Mr. T. G. Whiskard. This will necessitate Messrs. Rowat & Co.'s vacating the place, as their lease expires in a short time. This progressive grocery firm have taken lease of the store at 234 Dundas street—a few doors further east—and will immediately commence to refit it for their use.—Advertiser, London.

It Has No Equal
BROCK'S BIRD SEED
We know it because
The Wholesaler sells more. The Retailer sells more
The Customer buys more.
It pays to handle such goods.
NICHOLSON & BROCK - TORONTO

THANKSGIVING WEEK
There will be large demand for
POULTRY
We solicit your shipments. Also all kinds of produce. Correspondence invited. Ref. Bradstreet's Agency.
H. P. GOULD & CO.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell
any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**
WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

PURE LARD
TUBS PAILS
"MAPLE LEAF BRAND"
D. GUNN, BROS. & CO.
TORONTO.

Goods in Season
FINNAN HADDIES
OYSTERS
JAMAICA ORANGES
CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS
Hugh Walker & Son
GUELPH, ONT.

A MARKET FOR CANADIANS.

Mr. R. M. Horne-Payne has addressed the following letter to Mr. E. B. Osler, president of the Board of Trade:

"In passing through Toronto I venture to address you on a subject that I consider should have the greatest interest for Toronto merchants and manufacturers generally throughout Canada. Whilst conducting the large mining operations in British Columbia of the Lillooet Fraser River Co. during the past eight months, nothing has struck me more forcibly than the remarkable absence of representatives of Eastern Canadian houses in the race for the supply of the mining trade of the Pacific province—a trade which has rapidly assumed gigantic proportions. Eastern Canada does not yet seem to have realized that already many millions of capital have come into the province, and that there are in the West Kootenay alone not less, probably, than 10,000 miners, and twice as many other workers to be fed and clothed and supplied with the necessities and luxuries of life. Few manufacturers from here are represented at all; those that are are for the most part represented by young men of little experience in their work, who devote more time to dabbling in mining claims than to their legitimate business. Against this the manufacturers of the United States are represented by the best and most active men they can command, and every train brings in fresh travelers to almost force American goods down would be English buyers' throats. Neither are these facts attributed to the inability of the Canadian manufacturer to compete with his American opponent, because having made up my mind to favor English trade wherever possible, I this year sent our purchasing agent on a month's missionary trip to the Ontario and Quebec manufacturers, with the result that, with the exception of machinery not made in Canada, we satisfactorily filled all our requirements in these markets. I am told that locally this state of affairs is attributed, first to lack of transportation facilities from eastern Canada to the Kootenay, and, secondly, to the fact that the great majority of the working mines are controlled by the United States.

"In reply to the first argument I would say, firstly, that the Southwest Kootenay is not by any means the only mining district in British Columbia, and that in the Illecilloowaet and the Lardeau (which are admirably served by the C.P.R.) the Canadian has the same advantages which he complains of the American having in Rossland, and yet he does not avail himself of them; and, secondly, that when the Crow's Nest Pass road goes through (which it undoubtedly must before long, as the demand for it is absolutely imperative) it should find the

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THERE IS MONEY IN IT!

For the dealer who handles Canned

"Golden" Haddies

The BEST and MOST RELIABLE brand on the Market.

"GOLDEN" Haddies are cured, smoked and canned immediately after being taken from the water.

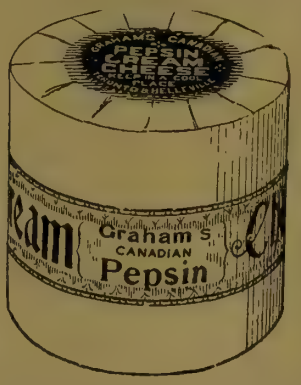
Every can full weight and guaranteed.

Order GOLDEN Haddies from your Wholesaler.

PACKERS' AGENTS—

NORTHRUP & CO.,

ST. JOHN, N.B.



From the Atlantic to the Pacific . . .

There come orders and praises for

GRAHAM'S CELEBRATED CANADIAN PEPSIN CREAM CHEESE . . .

The only scientifically prepared cheese made in America. It is guaranteed to be absolutely pure and having aseptic qualities known to no other cheese. Every mail brings tidings of increased demand. Be careful you get the genuine. Manufactured by

R. J. GRAHAM,

519 KING ST. W., TORONTO.

And at BELLEVILLE, ONT.

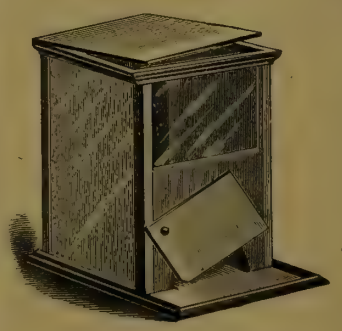
SALT SALT

VERRET, STEWART & CO.

Importers and Dealers

MONTREAL. QUEBEC.

SALT SALT



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.



KILLED TWO BIRDS

With one stone. Bad seed has killed thousands and helps to kill many a short-sighted grocer's trade.

MORAL:—Handle only the best.

The demand for COTTAMS BIRD SEED is so great it will pay you well to handle it. Protected by five Canadian patents covering the most valuable discoveries for birds, it is 2½ times the value of any other brand. All wholesalers.

One year's subscription to BIRD LIFE (50c.) free for addresses of twelve of your customers keeping birds.

THERE ARE OTHERS, **BUT,**



WHITE MOSS BRAND

COCOANUT

is the **BEST** on the market to-day.

Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

COCOANUT?

Yes,

It's all right!

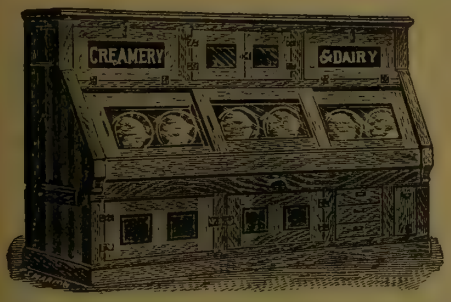
SCHEPP'S

Improved Shredded and Edelweiss Brand Thin Strip have no equal.

They are the Standard goods with first-class trade. . . . . .

Factory, 6 and 8 Bay St. TORONTO

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Mince Meat

Carefully prepared from the best known English recipe. Purest ingredients mixed in the right proportions and properly seasoned.

Put up in pails of 7-lb., 14-lb., 28-lb.

Write for Quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

SELL . . .

"KINCORA"

CEYLON

For Strength and Flavor.

JOHN SLOAN & CO.
45 Front Street E.
TORONTO

Full Lines

FIGS . . .
NUTS . .
RAISINS

For Xmas trade. Lowest prices.

WARREN BROS. & CO.
85 and 87 Front St. East, Toronto.

Arriving this week

CASADO & REIN & CO.
London Layers
Black Baskets
Valencia Shelled Almonds
In 28-lb. Boxes

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

NEW CANDIED PEELS

CROSSE & BLACKWELL'S

CITRON
ORANGE and
LEMON

A shipment now in store.

PERKINS, INCE & Co.
TORONTO.

Canadian manufacturers already in the field with their very best men posted at every point—acquainted with every district and ready to attack and secure the position now held by their American cousins, who, I think, there can be no doubt, to-day control 90 per cent. of the trade.

"As to the working mines being all controlled by Americans, this is simply a mistake. I am satisfied that by far the largest share of the mining business of the province to-day is controlled by Englishmen anxious to help English and Canadian trade. I trust that you will consider the importance of this subject sufficient justification for me in trespassing on your attention."

HALIFAX TRADE GOSSIP.

THE continued wet weather has put a damper on trade, and in almost every line there is reported very little doing. This applies more particularly to our great staple, fish. The catch has been all right, but the fishermen have not been able to get it dried, and in consequence will have to carry it over till spring. This means great hardship for the fishermen and dulness among the trade in general.

There is a fair movement in sugar, but quotations remain unchanged.

Provisions show no life whatever.

Seventeen packages of P. E. Island butter were shipped from here on Saturday to London.

Canned goods are moving slowly. Gallon apples are worth $1.85; butter and string beans, 80c.; new corn, 70 to 80c.; peas, 75 to 80c.; pears, $1.65; peaches, 2's, $1.85; pineapples, sliced, $2; grated, $2.25; tomatoes, 75 to 80c.; N.S. salmon, $7 per case; B.C. do., $5 for old and $6 for new. Lobsters are scarce, $9.75 to $10 being quoted for flats and $7.50 to $8 for talls per case. Canadian canned beef is worth $1.15 for 1's and $2.55 for 2's.

Dealers are looking for 11½c. for September cheese. Old stocks are about cleared up. Some P. E. Island makes just put on the market are meeting with much favor. Halifax is sure to become a good market for Island cheese, if the quality keeps to its present excellence.

There is no improvement in the local apple market. The demand is large, but the prices are too low for profit. Good winter fruit retails at $1.50 per barrel, and common varieties sell as low as 75c.

There is a fair demand for molasses in a jobbing way. A small order was filled for Newfoundland account last week. Quotations are: Fancy Demerara, 33c.; fancy Porto Rico, 33c.; choice Porto Rico, 31c.; common grades can be had at 25c.

Stocks of dried fruits on this market are getting low, although supplies were recently received by late English steamers. Higher prices are anticipated. Valencia raisins are quoted at 6⅝c. in lots of 100 boxes, and 6¾c. in lots of 50 boxes. Fine off-stalk Merles and Morands are quoted at 5¾c. in lots of 100 boxes, and 5⅝c. in lots of 50 boxes. London layers are worth $1.75 to $1.90 per box; Imperial cabinets, $2 to $2.20; black baskets, $2.25 to $2.50; and Dehesa bunch, $3.50 to $3.75. Layer figs are worth 12c. and French prunes 5½c.

There is a fair trade doing in green fruits. Jamaica oranges, repacked, are worth $6, with possibilities of an advance. Pears are worth from $4 to $6 per barrel. A carload of Canadian grapes was received on Saturday. They are selling at 30 to 40c. per basket. Almeria keg are worth $5.50, with indications of a rise. Lemons are quoted at $4.50 to $5.50. Silver skin onions are selling at 1¼c. per lb.

The steamer Barcelona took 1,260 cases of cheese to Liverpool on Saturday. They came from P. E. Island. The same steamer also took 508 barrels of apples.

J. B. Scott, grocer, of Moncton, is about removing to Parrsboro, N.S.

The Dominion Government is going into the green fruit business. The steamer Newfield arrived here last week with 63 barrels of cranberries from Sable Island, which were sold at auction on Tuesday. They were picked by the life-saving staff on the island and the proceeds of the sale went to swell the Dominion coffers.

P. E. Island oats are arriving freely and sell ex vessel at 30c. per bushel. There are plenty of oats on the Island, but very few potatoes. Vessels arriving this week are bringing large quantities of oats, but very few potatoes. The latter are worth 30c.

The flour market is decidedly on the up grade. There is a very perceptible change in quotations this week and the movement is encouraging to dealers. Since last report prices have advanced 25c. per bbl. This makes in this market an advance from the lowest point of $1.50 per bbl. Feeds and corn are steady at last quotations.

James D. Eisenhauer, one of the most prominent merchants in this province, died at his home in Lunenburg on Monday, aged 64 years. Deceased carried on an extensive business with the West Indies, sending out cargoes of fish and bringing back the product of the islands. In his business he was very successful, and the town of Lunenburg will feel his loss. He sat in the Provincial Legislature for some years and represented his county at Ottawa for one term. He was a Liberal in politics.

Fishstuffs—The volume of trade on the whole is fairly satisfactory. Late West India steamers had full cargoes ordered. Buyers are stocking up for the holiday season, now fast approaching. Prices have declined considerably in Porto Rico, but the market still shows a profit. The prospects are that the Brazils, Cuba and Porto Rico will not be flooded this year with jerked beef from Rosario, and, if this proves true, a better average price will be secured. Fat herrings are scarce. Alewives are firm and advancing. The market is bare of salmon of higher grades. There is no stir in mackerel, and holders feel anxious. No advance is anticipated on account of the enormous quantities still to come from Ireland. A large catch is also reported in the Gulf. West India herring are in good supply.

OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

JAMIESON'S BISCUITS

are better, and this view is being convincingly confirmed by daily extensive and extending demands — the true touchstone of merit.

THE MANUFACTURER - R. E. JAMIESON, OTTAWA

A. F. MACLAREN'S SEAT.

THE CANADIAN GROCER is pleased to see that the petition to unseat Mr. A. F. MacLaren, M.P. for North Perth, has been dismissed. Mr. MacLaren, whatever his politics may be, is a cheese man of the highest reputation, and the loss would be the country's were he out of Parliament.

QUICK SHIPMENT OF GRENOBLES.

Estrine & Co.'s (Marseilles, France) shipment of Grenoble walnuts arrived on the Toronto market on Thursday, 19th inst. On the 7th inst. the nuts were in France, so that only 12 days elapsed between the time they were shipped and the time they were in wholesalers' hands in Toronto.

PURE DRUGS

are what your Physician counts on when he writes your prescription.

PURE SPICES

are what your Customers want when they are ordering Spices for their Xmas Cake.

You can guarantee Pure Gold Spices

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

A UNIQUE PLAN.

A NUMBER of merchants in a Missouri town have adopted a rather unique plan for dealing with the farmer trade. It is described by an exchange as follows. The grocer with whom any given farmer deals agrees to take all his produce at the top price, in trade. No cash is paid, and an endeavor is made to get the customer to get a credit to his account, if possible. If anything not handled by the grocer is wanted by the customer — for instance, dry goods, clothing, boots or shoes, or anything of that kind — the grocer gives his customer a credit slip stating the amount due him, which is accepted for the goods needed. The bill is then presented to the grocer, who pays the same, less a small percentage as commission and pay for his trouble. As the grocer usually pays almost the retail price for produce, his profit comes in a measure from the commissions he receives from other merchants. The plan is said to work very successfully and to bring trade to the town, for when a farmer once has a balance to his credit he is not apt to go to some other point for the things he may need.

The future of the scheme will be watched with interest, but it would appear to an outsider that there are elements of weakness in it. In the first place, it gives the grocery merchant who succeeds in making such a deal with a farmer a rather unwarrantable control of trade not in his line. Then again, the number of farmers with whom he would succeed in making such an arrangement must be limited, as farmers are getting more and more careful of allowing their affairs to be managed by outside control, by mortgaging their crops ahead, etc.

PEEK FREAN & CO.'S NEW LINE.

The novelty in biscuits shown by Peek Frean & Co. this year is chocolate macaroons, a very tasty and nutritious article. They are put up in neat tin boxes with soft metal coverings so that they should keep an indefinite time. The keeping quality of Peek Frean & Co.'s biscuits seems to be greater than they themselves say. When Mr. Petter was in Halifax some weeks ago, Bauld, Gibson & Co. said they had a case of vanilla sugar wafers which had been lying in their cellar for 10 years. They were afraid to offer them for sale as they thought they were sure to be off flavor. Mr. Petter had them open one of the boxes, and to their surprise they were as sweet and crisp as the day they were packed. He is sending a box to England for his firm to examine.

The "Marlborough" is another novelty. It is a light, delicately flavored almond biscuit. The "Dutch Macaroon," which was so popular here some years ago, has this year sold very well. For the really first-class trade where a very fine plain biscuit is wanted Mr Petter has been selling the "Health." A popular biscuit with children is the "Juvenile" at 6c. of which 1,260 go to the pound.

PERSONAL MENTION.

Mr. J. H. Weir, one of Sault Ste. Marie's live grocers, was in Toronto this week.

Mr. Lightbound, of Lightbound, Ralston & Co,, Montreal, is in Toronto this week looking up business.

Mr. P. C. Larkin, of the Salada Tea Co., has just returned from a two weeks' trip to Boston and other points in the United States. While in Boston he made arrangements to start a branch of his business there. "There is a great opening there for fine teas," he remarked to THE CANADIAN GROCER. "Salada" tea has already been introduced in Western New York and Northern Pennsylvania.

Mr. J. N. Christie, of Thomas Doherty & Co., tea merchants, Montreal, is in Toronto this week with a number of samples under his arm. He has been through to the Northwest and is stopping over in the "Queen City" for a few days to gather in orders. He corroborates what has already been said regarding the improved business outlook in the Northwest.

Hudon, Hebert & Cie. had one of the largest shipments that has come to any one firm for some time ex Bellona, namely, 18,871 packages.

Maclaren's Imperial Cheese . . .

There is no doubt about its being the best. Competent judges have declared it superior to any other cheese in the world, and you can easily test it yourself as compared with any other Canadian or American cheese.

We are now shipping to all parts of the world.

A. F. MACLAREN & CO., Toronto.

HINTS TO BUYERS.

A FRESH supply of following are just to hand with Lucas, Steele & Bristol: Roberts' table and invalid jellies, English rock candy, Robinson's groats and prepared barley, "Pure Gold" icings and pastry spice.

S. K. Moyer has a shipment of Almeria grapes arriving.

W. H. Gillard & Co. report a lively sale for their Japan teas.

Crosse & Blackwell's peels are in stock with the Davidson & Hay, Ltd.

All back orders for currants have been filled by Lucas, Steele & Bristol.

T. Kinnear & Co. have in stock a shipment of new Formigetta almonds.

L. Schepp reports an ever-increasing demand for their cocoanut in packages.

Lazenby's soup squares and solidified jelly are now in stock with H. P. Eckardt & Co.

The Davidson & Hay, Ltd., are showing this week some fine natural figs in 30-lb. boxes.

The manufacturers of Gillard's new pickle and Gillard's new sauce (Messrs. Gillard & Co., of London, Eng.,) in a letter written to their agents in Canada, state that they are delighted at the high favor which these products are finding with Canadian consumers.

Perkins, Ince & Co. are in receipt of a shipment of Crosse & Blackwell's candied peels.

John Sloan & Co. have a carload of fancy package salt, to retail at 10c., arriving next week.

The Davidson & Hay, Ltd., have a direct shipment of Ceylon teas due to arrive shortly.

W. H. Gillard & Co. have at hand 10 carloads of their "Paradise" brand of currants.

The Eby, Blain Co., Ltd., are in receipt of a shipment of Tarragona soft-shelled almonds.

The Davidson & Hay, Ltd., have another line of syrup in stock this week. It is a dark one.

Laporte, Martin & Cie., Canadian agents, report greatly increasing sales for P. Richard's brandy.

H. P. Eckardt & Co. report the arrival of new Terragona soft shelled almonds and Grenoble walnuts.

John Sloan & Co. are putting a Japan tea in one-pound packages on the market. It is named the "Golden Stork" and retails at 35c. The package is an attractive one.

Merchants can now obtain Graham's Canadian Pepsin cream cheese from their wholesale grocer.

Some fancy cartoons, 2-lb. and 5½-lb. each, of Malaga raisins are to hand with Lucas, Steele & Bristol.

Laporte, Martin & Cie. find that the low prices they are asking for green codfish have brought in many orders.

The Davidson & Hay, Ltd., have in stock shipments of Bevan & Co.'s and Rein's shelled Valencia almonds.

A lot of Labrador and Nova Scotia herrings, in barrels and half-barrels, has just been received by Laporte, Martin & Cie.

Clemes Bros. have their first direct shipment of Grenoble walnuts in stock this week; also a carload of new Messina lemons.

H. P. Eckardt & Co. are offering Eleme figs 14-oz. boxes at 8c. per box by the case. These are not the ordinary figs packed in small boxes.

Shipments of East India pickles have been recently made to Norway and South America, and orders come pouring in from different parts of the world. The manufacturers are now extremely busy filling their

Don't Believe



all you hear—especially about canned goods. Believe what you see, taste and handle. Sample our goods at any time, and anywhere, and you will always find them pure, wholesome and carefully packed. We fear no comparison.

DELHI CANNING CO., DELHI, ONT.

fall orders. Merchants should now lay in their winter supply while the weather is mild.

T. A. Lytle & Co. are still selling large quantities of vinegar and catsup, but their most recent and seasonable output is a line of mince meat.

The Eby, Blain Co., Ltd., report a shipment of "Prime," "Extra" and "Imperial" Sultana raisins just in store; also a shipment of figs.

THE POTATO CROP OF 1896.

A smaller acreage and a decreased rate of yield are resulting in a decidedly smaller and more manageable crop of potatoes, says The American Agriculturist in its final report published this week. It says that the amount available for market is by no means as burdensome as was the crushing crop of 1895. The crop now being harvested in the United States is placed by this authority at 245,480,000 bushels, a decrease of more than 50,000,000 bushels, or 17½ per cent. compared with a year ago. The total area harvested approximates 2,865,000 acres, which in turn is 10½ per cent. short of last year. This report makes the Canadian crop 55,300,000 bushels, a decrease of nearly 13,000,000 bushels compared with 1895. In view of the shortage on this side of the ocean and the smaller crop in Germany and England, The Agriculturist thinks that the outlook for prices to farmers is certainly better than a year ago.

HOW HE HANDLES PEDDLERS.

A Northwest Missouri grocer writes an exchange that he is having some fun with the vegetable peddlers in his section, and thinks he is getting the best of them. Each morning it is his custom to send his waggon around for orders, and of late weeks he has tried loading it up with nice green stuff, which is sold direct, and the customer selects what is wanted then and there. Orders for other goods are taken and delivered afterward. His trade has increased to such an extent that he now employs three waggons instead of one. His customers prefer to buy from him than from the itinerant peddler, for they know the merchant cannot afford to misrepresent his goods.

WILL INJURE NEWFOUNDLAND'S FISH.

The Newfoundland correspondent of The Fishing Gazette writes that journal as follows: "A cablegram was received last week by a leading fish exporting firm from London, which says: 'Differential duty Portugal favor Norway, ten pence halfpenny sterling.' This means that we shall have to pay 21 cents a quintal more duty on fish than our Norwegian competitors. The French bounty system has always hampered us, but we were always able to compete with Norway hitherto. This differential duty may mean the loss of one of our best markets—Portugal. The average annual exportaton to Oporto—only one Portuguese market—is 100,000 quintal, and a loss of 21 cents on that quantity means a loss of $21,000 to our fishermen. Lisbon, Vianna and Figuiera are the other great fish centres of Portugal, and, allowing that a similar loss is met in the importations to these ports, the result will be a loss of $40,000. This is a very serious matter to Newfoundland, as we find, by referring to the exportations of fish for 1895, that the Oporto market that year was the salvation of Newfoundland."

Josh Billings defined "a thurer bread bizniss man" as "wun that knows enuff about stealin' so 't theare kant ene body steel from him, and enuff about law so 't he can do his stealin' legally."

Whatever may happen to a man of fixed purpose, even though his sails may be swept away and his mast stripped to the deck, though he may be wrecked by the storms of life, the needle of his compass will still point to the north star of his hope. Whatever comes, his life will not be purposeless. Even a wreck that makes its port is a greater success than a full-rigged ship with all its sails flying, with every mast and rope intact, which merely drifts into an accidental harbor.—Architects of Fate.

FIGS ✦ FIGS

Now is your time to get the Finest Figs imported. We have just received from Messrs. Mainetty & Co., Smyrna—

20 cases 24 x 16 lb. boxes beautiful Layer Figs.
5 cases 42 x 10 lb. boxes Nec Plus Ultra.
5 cases 400 x 14 oz. boxes Choicest Figs.
5 cases 440 x 12 oz. boxes Choicest Figs.
50 boxes 25 lbs. each Choice Large Smyrna Figs.
50 boxes 50 lbs. each Choice Large Smyrna Figs.
100 bags 50 lbs. each Fine Natural Figs.

Do not forget that we have some Pinard's Prunes left (27½-lb. boxes). They are as fine as in bottles. Brands—AA 40's, A 50's, B 60's. Do not buy without asking for our prices on all fruits. Our stock is large and well assorted.

L. CHAPUT, FILS & CIE. - MONTREAL

This is the time to sell ***BAKED BEANS*** and ***CANNED PUMPKIN,*** and if you would sell something that will please your customers **besides giving you good profits,** order some of the

"LORNE" BRAND BAKED BEANS, in (3 lb. Cans)
PUMPKIN . . . " " "

If your dealer has none in stock write to

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

TRADE CHAT.

THE C.P.R., according to The Winnipeg Free Press, continues to send east 150 cars of wheat daily. Navigation is expected to close about the 28th inst.

Over 4,900 barrels of dried apples were shipped from Ingersoll one day recently.

The will of the late John Faraday Young, provision merchant of Front street, Toronto, who died at Minden on Oct. 14, has been filed for probate. It leaves all the estate, $4,151, to the widow.

Every ton of Atlantic water, when evaporated, yields 81 pounds of salt; a ton of Pacific water, 79 pounds; Arctic and Antartic waters yield 85 pounds to the ton, and the Dead Sea water 187 pounds.

The H., G. & B. Electric Railway carried 147,000 passengers between May 1 and October 31 last and 26,000 packages of fruit. The total amount of freight carried during the months referred to amounted to 2,259,620 pounds.

Recently in the City Police Court Mr. F. Cloutier was fined for obstructing the sidewalk with his goods. He refused to pay the fine so on Saturday the police visited his store and seized two chests of tea. Mr. Cloutier says the police may sell the tea for he will not pay the fine.—Free Press, Winnipeg.

The spice factory of Dyson, Gibson & Co., Winnipeg, was damaged by fire on the 13th. The fire started in a peculiar manner. A quantity of alcohol had become spilled on the floor, and the gas rising from it caught fire from the candle which Mr. Dyson was carrying, and held near to see what was spilled.

A carload of geese was shipped from this station on Tuesday by Messrs. George and John Murray, of Seaforth. They paid from 45 to 55c. for each goose and bought a few ducks at 25c. each. It was the cause of scores of farmers coming to town on Tuesday and made things very brisk for that day. The geese will be shipped to the United States, where a fair figure is realized for them.—Journal, Wingham.

Thos. Hourston shipped 5,000 lbs. of wool to the Midnapore woollen mills, California, last week, exchanging it for cloth of the mill's manufacture. The price allowed for the wool was eleven cents a pound. The goods taken in exchange are of good wearing quality. Mr. Hourston is of opinion that the wool clip of the Edmonton district during the past season was about 50,000 pounds.—Edmonton Bulletin.

When Mr. W. Lindsay, near Porter's Hill, was packing some exceptionally fine Kings this fall, he inserted a note in one barrel, asking the purchaser to correspond with him and let him know the prices at which the apples were bought. The other day a letter was received from W. Wallace, a Liverpool dealer, who stated that the fruit had been bought at 8s. the barrel. As the fruit originally cost 75c., it will be seen that there was in reality no margin left.—Clinton New Era.

Mr. Arch. Lamont, a large pork packer of Chatham, has been at work on an important invention, and Saturday he received word from Ottawa that a patent had been granted. The invention is an apparatus for transforming railway freight cars into refrigerator cars. It is, in brief, an adaptation of the principle used in cold storage warehouses to these conveyances. At present cold storage cars are cooled by ice, which has frequently to be replenished. Mr. Lamont's idea is to secure power from a connection with the axle of the car and by means of compressed air and a small engine generate frigidity from ammonia, doing away wholly with the use of ice.—Journal, St. Thomas.

JAS. BROWNLEE'S UNTIMELY END.

The death by suicide of James Brownlee came as a shock to the grocery trade of Toronto and Western Ontario, during his connection as traveler with Perrin & Co., of London, and Smith & Keighley, of Toronto, he having acquired an extensive acquaintanceship. Since the latter firm went out of business Fortune had rather frowned than smiled upon poor Brownlee. Being of a sensitive nature, he became melancholy, with the result that early on Wednesday he threw himself into Toronto bay.

Borden's Peerless Brand Evaporated Cream



ABSOLUTELY PURE

Is pure milk reduced to the consistency of cream, light in color, natural in flavor.
It cannot be compared with any unsweetened milk or evaporated cream heretofore offered.
It is not dark in color.
It does not thicken with age.
It does not spoil.
It is not disagreeable in flavor.

Prepared and Guaranteed by the

New York Condensed Milk Company

For quotations see price columns.

Send for particulars to

F. W. HUDSON & CO. Selling Agents..... **TORONTO**

Fish for Advent

Our stock of Fish is complete. . .

GREEN CODFISH
LABRADOR SALMON
LABRADOR HERRINGS
NOVA SCOTIA HERRINGS

QUALITY UNSURPASSED

In barrels and half-barrels.

Also a fine lot of "EXTRA CHOICE" EELS

OUR PRICES ARE LOW AND CAN SATISFY ANYONE. WRITE FOR QUOTATIONS.

Laporte, Martin & Cie. Wholesale Grocers Montreal.



YOU'RE LOSING BUSINESS

By not having **Carr & Co 's Fancy Biscuits** in stock. Your customers must know of them, for their fame and sale are world-wide. They have been supplied to Her Majesty the Queen for the past fifty years.

Give a trial order for "CAFE NOIR," they're special favorites with many.

Sole agents for Canada

Robert Greig & Co.

MONTREAL.

If you want the cream of the India and Ceylon growth

Buy

Appleton's Teas

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & CO. Agents
MONTREAL



2½ oz. Bottle

The best is the cheapest to use.

No trouble to sell

Dalley's Pure Fruit Extracts

These extracts are the strongest, purest and finest in flavor of any, foreign or domestic, sold in this country.

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

Chief Offices City Road, London, England.
United States Offices: 30 Front St., New York

LIPTON
TEA PLANTER
CEYLON

Britain's love of Pure Machine made Teas Growing Yearly

Look at these figures from official London report :

Quantity of Tea (in lbs.) on which duty was paid at all Bonded Warehouses in the Kingdom from June 1st, 1895, to May 31st, 1896.

Indian,	**121,099,849**	**-**	percentage	**54%**
Ceylon,	**75,922,039**	**-**	"	**34%**
China,	**26,079,360**	**-**	"	**12%**

Facts are stubborn things.

Think of it---British grown teas show **88** per cent., of which the little Island of Ceylon furnished **34** per cent.

Canadian Grocers :---There is a lesson and a moral in this for you---will you take the pointer ?

DOMINION TRAVELERS MEET.

THE quarterly meeting of the Dominion Commercial Travelers' Association, held on Saturday evening in their rooms in the Board of Trade Building, Montreal, was largely attended, and so great was the disposition to transact business that the deliberations did not last more than one hour. Amongst those present were : Messrs. Fred. Massey, in the chair, Max. Murdoch, D. Watson, Gustave Piche, Jas. A. Cantlie, Fred. Hughes, Fred. Birks, Frank Gormley, J. T. Dwyer, W. P. Beauchamp, Lawrence A. Wilson, W. Brewster, W. Kissock, Thos. Herries, E. B. Garneau, of Quebec ; J. Croil, H. W. Wadsworth, N. Tucker, A. S. Campbell, E. H. Copland, F. S. Cote, F. X. de Grandpre, Sam Woods, L. O. Demers, Henry Langelier, Geo. Logan, E. E. Brewster, and others.

With the exception of a little good-natured banter on the dinner question, there was apparently no inclination to make speeches, and the business went through with a rush. For the second time in a little over twenty years the French-Canadians will have a representative in the most important office in the gift of the association, and it goes without saying that the president-elect is a gentleman who will reflect credit upon the association as well as upon his race. This, in fact, is not the first time that the English speaking community has expressed its confidence in Mr. J. D. Rolland, for it is indeed a great compliment to the man to be chosen president of an association comprising 2,200 English and 500 French-speaking Canadians.

At the quarterly meeting the nomination of officers is the chief business, yet it seldom happens that an election of a president by acclamation takes place. This year has been the exception, and it has been brought about by the generosity of Mr. Max Murdoch, whose name has been freely mentioned as a candidate, but who graciously retired in order that the French Canadian element in the association might have their representative in the chair for 1897. Mr. Rolland was declared elected by acclamation, and the president-elect, although absent, received a hearty cheer.

There will be a contest for the vice-presidency. Messrs. James Armstrong, Wm. Kissock and Newton Tucker being put in nomination by their respective adherents, and a keen, but, of course, good-natured, contest is expected. There are two positions in the D.C.T.A. which scarcely ever provoke a contest, the treasurership, filled by Mr. Fred. Birks, and that of secretary, by Mr. H. W. Wadsworth, Saturday evening being no exception to the general rule.

"There are now five directors to be chosen," said Lieut.-Col. Massey and the following twelve names were immediately put in nomination : A. A. Brown, J. Edgar Buchanan, J. Croil, H. Dean, Jno. T. Dwyer. J. S. N. Dougall, R. H. Holland, W. D. McLaren, W. B. Mathews, Jno. E. Wright, L. O. Demers and John Taylor.

The question of the annual dinner was then taken up, and a brief discussion followed, Mr. Beauchamp being leader of the opposition. A big majority decided, however, that it would be heresy not to have the annual spread, and December 22nd was fixed upon as the date, with the following committee : David Watson, W. P. Beauchamp, L. A. Wilson, J. T. Dwyer, F. S. Cote, Thos. Herries, Fred. Hughes, Fred. Birks, Hy. Langelier, Frank Gormley, Wm. Kissock, E. B. Garneau, Max Murdoch and John Rogers.

Three days before the dinner, viz., December 19, the annual meeting will be held, when the result of the voting will be announced. The notices of motion were few, but an important one by Mr. E. H. Copland, to the effect that the quarterly meeting proceed at once to the election of officers was made.

LOBSTERS FROM SOUTH AFRICA.

The scarcity of lobster packed in Canada and at other points in America has brought out offerings from remote markets, such, for instance, as South Africa. A brand of lobster packed in Cape Town, South Africa, has been brought here, and is said to be receiving considerable favor. It is known as the Triton brand. Last year a similar grade of goods was brought here, but did not take, as the fish was not separated from the shell. Profiting by experience, the shipments this year were made with a view to meeting the requirements of the American market, and there were no shells in the can. Only flat tins are offered, but the comparatively low prices named, it is said, are making a market for these goods, and although it is still an experiment, the importers are hopeful of finding a good market here.—N.Y. Journal of Commerce.

A press despatch from Windsor, under date of Nov. 9, says : "Some months ago Florey & Sons, general merchants, of Amherstburg, sold out their business to Smith & Healey, with the express stipulation that an opposition store would not be opened by the former. The promise was not kept, however, and Smith & Healey decided to obtain legal redress for their injuries. This morning Mr. J. W. Hanna, acting for the plaintiffs, obtained from his Honor Judge Horne an injunction restraining the defendants from continuing in business in Amherstburg."

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE
Only Company whose Policy Contracts are governed by the statutes of the . . .
MAINE NON-FORFEITURE LAW
WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal

EPPS'S COCOA
The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes
EPPS'S COCOAINE
COCOA-NIB EXTRACT.
A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes
Special Agent, C. E. COLSON, MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. . . . TORONTO.

SOAP AND WATER
May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before
SILVER DUST WASHING POWDER

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
The QUEEN CITY OIL CO., Ltd.
Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

DRINK : : :
:: Chocolate for Breakfast
It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER
And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.
Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

Established 1780.
WALTER BAKER & CO., LIMITED,
Dorchester, Mass., U. S. A.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES
on this Continent. No Chemicals are used in their manufactures. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.
Consumers should ask for and be sure that they get the genuine
Walter Baker & Co.'s
goods, made at
Dorchester, Mass., U. S. A.
CANADIAN HOUSE,
6 Hospital Street, - - Montreal.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

TRADE MARK
EXTRA QUALITY
HORSE SHOE BRAND
BEST FRESH RED
SALMON
REGISTERED
N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal
EVERY CAN WARRANTED.
We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.
ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.
AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.


"BUILD TO-DAY THEN, STRONG AND SURE. WITH A FIRM AND AMPLE BASE." —Longfellow.
DO YOU?
WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

The "Vacuum" System
of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.
Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
Toronto agents for the Windsor Salt Co.



An Automatic Selling Machine
TO SELL
Adams' Tutti Frutti
For full particulars, apply
GLOBE AUTOMATIC SELLING CO.,
13 JARVIS STREET, TORONTO, ONT.

G. F. & J. GALT
42 SCOTT ST TORONTO
PACKERS OF THE CELEBRATED
BLUE RIBBON TEAS

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DESBIENS & BRASSARD, general merchants, Pointe a Pic, Que., are offering to compromise at 55c. on the dollar, cash.

F. X. Letourneau, grocer, Quebec, has suspended.

A. Demers, grocer, St. Henri de Montreal, has assigned.

P. Belanger, general merchant, St. Aime, Que., has assigned.

J. J. Wood, general merchant, Neepawa, Man., has assigned.

J. A. Theriault, genaral merchant, Fraserville, Que., has assigned.

E. J. Batchelor & Co., general merchants, Leamington, have assigned.

J. W. Dickie, general merchant, Gagetown, N.B., is offering to compromise.

Richard Ryan, grocer and crockery, Pembroke, has assigned to W. H. Williams.

John Wade, general store, Grenville, Que., has compromised at 20c. on the dollar cash.

A demand of assignment has been made upon L. A. H. Hogle, general merchant, Pike River, Que.

A meeting of the creditors of R. N. Scott, general merchant, Cowansville, Que., has been called for the 23rd inst.

M. A. McAuley, grocer, Southampton, has assigned to N. A Ray, and a meeting of creditors will be held on the 21st inst.

A meeting of the creditors of L. Mercier, grocer, Que., has been called for the 21st inst. for the purpose of appointing a curator.

SALES MADE AND PENDING.

The real estate of O. P. Robert, grocer, Lachine, has been sold.

The general stock of the estate of A. E. Adams, Calton, has been sold.

The assets of N. Chalifoux, grocer, Montreal, have been sold at auction.

The general stock of the estate of A. Leggatt, Rainham Centre, has been sold.

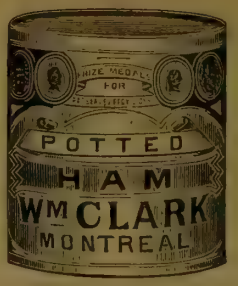
The stock of Amedee Guimont, St. Francis, Que., has been sold at 57c. on the dollar.

The stock of J. A. Mercier & Co., St. Michel, Que., has been sold at 30c. on the dollar.

J. B. Brunet, grocer and butcher, St. Louis de Mile End, is offering grocery business for sale.

The assets of Mrs. Louis Lambert, general store, Thetford Mines, are to be sold by auction on the 24th inst.

A. D. Morrison, jeweler, baker, grocer, etc., Beaverton, is advertising grocery and confectionery department for sale.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

TRY A PACKAGE OF OUR "CLUB HOUSE"

A perfect blend of the finest

INDIA and CEYLON TEAS

For which we are sole agents in America.

It will please your customers.

J. F. RAMSAY & CO.

Wholesale Importers . . . . . 14 and 16 Mincing Lane

TORONTO.

CHANGES.

L. Beauregard, grocer, Montreal, has sold out.

A. S. Allan has opened a grocery store in Montreal.

W. E. Babin, grocer, Moncton, N.B., has sold out.

John Connors, grocer, Arthur, is giving up business.

Head & Co., general merchants, Milton, are selling out.

C. Verdon has opened a grocery store in Ste. Cunegonde.

F. J. Hall, grocer, Victoria, has sold out to W. J. Dwyer.

R. Weller has opened out as butcher and grocer at Trenton.

A grocery store has been opened in Montreal by Z. Gascon.

J. L. Koch, brewer, Perth, is reported to have left that place.

C. C. Collins, grocer, Guelph, has sold out to Robert McDonald.

H. A. Sydie, general merchant, Gore Bay, is giving up business.

J. B. Scott, grocer, Moncton, N.B., has sold out to Cross & Dawson.

A. Stevenson, general store, Lytton, B.C., has sold out to Anthony & Dobson.

Mary Harnett, groceries, Richibucto, N.B., has sold out to H. T. Colpits.

Guimont & Co. have opened out as general merchants at Cap St. Ignace, Que.

John Currie, grocer, Winnipeg, has transferred business to Miss Agnes Currie.

B. J. McLeod, wagon maker and grocer, Stromness, has sold out to — McGregor.

F. H. Vyse, butcher and grocer, Port Dover, has been succeeded by C. Innes.

Joseph Lafortune, grocer, Ste. Cunegonde, has sold out and removed to Montreal.

B. W. Jones & Co., general merchants, Fort Steele, B.C., have sold out to Planto & Conlon.

J. M. Rousseaux & Co., groceries and liquors, Hamilton, have sold out to J. B. Browne.

Hesson & Irving, grocers, Vancouver, B.C., have been succeeded by Hobson & Ingram.

G. M. Marshall, general merchant, Grassey's Corners, Ont., has sold out and removed to Dunnville.

PARTNERSHIPS FORMED AND DISSOLVED.

The Leading Co., groceries, Montreal, has admitted a partner.

Herringer & Schefter, general merchants, Mildway, have dissolved. G. Shefter continues.

Curtis & Hetherington, grocers, etc., Fenelon Falls, have dissolved. C. Curtis, Jr., continues.

Helmina Beaudoin, wife of A. A. Lefebvre, has been registered proprietress of the firm of H. Lefebvre & Co., grocers, Montreal.

Dufresne & Mongenais, groceries and liquors, Montreal, have dissolved, and a new partnership has been formed with J. B. Mongenais only.

Buchanan & Robinson, grocers, Nelson, B.C., are dissolving. Turner & Kirkpatrick, grocers, of the same place, are also dissolving, John A. Turner retiring.

FIRES.

T. A. Harrison, evaporator, Napanee, has been burned out.

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES

in 1 and 2-lb. round cans. Will keep all winter . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co, Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

All Up-To-Date Goods.

		Per C/s.
Pettijohn's Calif. Breakfast Food.	36/2	$4 00
Quaker Rolled Oats	36/2	3 80
" Farina	24/1	2 00
" Gran. Hominy ..	10/5	1 40

		Per C/s.
Quaker Pancake Flour	36/2	$2 80
" S. R. Buckwheat Flour	24/3	3 00
Corn Meal Grains of Gold ..	10/5	1 40
" " Pure Gold ..	Bbls.	

. . . Manufactured by The American Cereal Co. . . .

Eastern Agents: ROSE & LAFLAMME, Montreal.

100 FREE



COLUMBIA

I want every grocery clerk to send me his address on a postal that I may tell him how he can obtain right from the Pope Mfg. Co.'s factory, the latest pattern Columbia Bicycle, and his choice of lady's or gentleman's wheel, and all without paying any money and without any extra work.

C. B. KNOX, Johnstown, N.Y.

BICYCLES



We have long ago passed the introductory stage with

Southwell's . . Orange Marmalade

None finer ever offered to the Trade.

Frank Magor & Co., Agents, Montreal.



EAST INDIA PICKLES

Have been sold on the Canadian market for the past six months and the sales have been enormous. They have proved trade-winners to the grocer in every case.

A Grocer's stock is not complete without them. Order a sample case if you have not already done so.

For sale by all Wholesalers.

A. E. Richards & Co. Canadian Agents **Hamilton.**

CURRENT MARKET QUOTATIONS

Toronto, Nov. 19. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Edito nd are not paid for or doctored by any man acturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " " "	
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0
Ocean Wave—	
No, 10 (5 oz.), 4 doz. cases, round or square	0
½ lb., 3 doz. cases, round.....	1
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
lb., ½ " " "	5 75
lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½lb. tins, 3 doz. in case..... "	90
lb. tins, 4 doz. in case..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

	per gross.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing ..	2 00

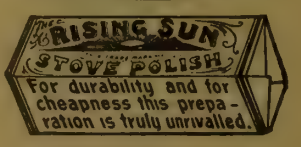
BLACK LEAD.

Reckitt s Black Lead, per box	$ 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....			1 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 7

BIRD SEEDS

BART. COFTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 60
" " 7, 4 strings..	3 15
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" 5, 3 strings..	2 45

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 50	0 75
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 60	0 75
" Sifted select	0 80	0 95
" Extra sifted	1 15	1 30
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 15	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 75
Lobster, talls	2 10	2 30
" flats	2 75	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ⅛'s	0 18½	0 19
Sardines, other brands 9¾	11	0 16 0 17
" P. & C., ½'s tins	0 23	0 25
" " ¼'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins per 100	10 00	11 00

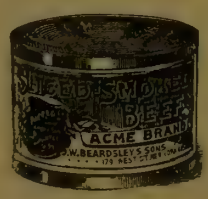
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. cans	....	....
" " " 6 "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ¼ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Iiced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
" " (in cream pitcher) 365c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

	per doz.
CADBURY'S.	
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 45
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½ s—6 and 12 lbs	0 30
Sante, ¼ s—6 and 12 lbs	0 26
Diamond, ¼ s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—		
Yellow wrapper, p. lb	$ 0 34	$ 0 36
Triple Vanilla—		
White "	0 73	0 83
Unsweetened—		
Blue Premium "	0 38	0 42
	Cases of 54 lbs	Less than case
Pastilles—		
½ lb. boxes "	0 19	0 20

FRY'S.

(A. P. Tippet & Co., Agents.)

	per lb
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

To Retailers this time—Do you ticket prices on your goods? Our **"Artistic Price Ticket Printer"** does the business.

No. 1 ½ set, Agent's price....$6.50
No. 1 ½ set, Our price....., 4.50

Send cash with order.

THE HAMILTON STAMP & STENCIL WORKS
HAMILTON, ONT.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

WATSON'S AN INSPIRING SPIRIT.

DUNDEE

A WHIFF OF HEATHER. **WHISKY.**

Agents: **Chard, Jackson & Co,** for the Dominion, **Montreal**

ENAMELLED MEASURES



In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

FLUID BEEF SET.

(Made of Pure Aluminum.)

A Handsome and Convenient Outfit for Room or Office.



OUR SPECIAL OFFER

1 Tray, 1 Spirit Lamp, 2 Cups, 2 Spoons,
1 Water Boiler, 2 Salt and Pepper Casters,
1 Bottle Methylated Spirits,

1 16 oz Bottle JOHNSTON'S FLUID BEEF
(Brand Staminal)

The whole neatly cased for $3.50.

Expressed prepaid on receipt of price.

Remit by Express or Post Office Order payable to

THE JOHNSTON FLUID BEEF CO., - - MONTREAL.

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½s, "	
" 1 lbs. "	
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)....	0 32
Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate.....	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate.....	0 18
Mott's Navy or Cooking Chocolate ..	0 27
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb ...	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 46
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand.	
Pkgs. 1 lb., 15 or 30 lb. cs.....	27
" ½ " " "	28
" ¼ " " "	29
" ⅛ " 5 or 10 "	30
Bulk.	
White Moss, 10, 15 or 20 lb. Pails....	20
Feather Strip, " " " "	22
Special Shred, 10, 15 or 20 lb. Pails....	18
Macaroon, " "	18
Crown Desic., 12, 20 or 25 lb. "	18
Special, " " "	17

Barrels, 2c. per lb. less.

Terms, 3 p.c., 30 days net.

COFFEE.

Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio.....	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java.....	0 32	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India.....	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO



per oz.

Gail Borden Eagle, 4 doz. 1-lb. cans per case 2 50

Gold Seal Brand 4 doz. 1-lb. can per case..... 2 00



Borden's Peerless Evaporated Cream

Family size, ½ in case.. 1 75

Hotel size, quarts, 2 doz. in case .....

Half-gallons 1 doz. in case

Gallons, ½ doz. in case

Quality thoroughly guaranteed.

Christmas Candy

Let us have your orders now if you want your goods in time for Christmas trade. We have a big range of Fancy Goods in sugar toys, grained and clear.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)— 1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04⅛ 0 04¼
" ½ bbls	0 04⅛ 0 04¼
" Filiatras, bbls	0 04½ 0 04½
" ½ bbls	0 04¼ 0 04½
" Patras, bbls	0 05 0 05⅛
" ½ bbls	0 05 0 05⅛
" cases	0 05 0 05½
" Vostizzas, cases	0 07 0 08½
" Fancy Panaritas	0 08 0 08½
Dates, Persian, boxes	0 05½
Figs—Eleme, 14 oz	0 09 0 10
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 16
" taps	0 03¾ 0 04½
" natural, boxes	0 04¼
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 05¼ 0 05½
" Fine, off stalk	0 05¾ 0 06
" Selected	0 06¾ 0 07
" Layers	0 07¼ 0 07½
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. boxes, 3 & 4 cr.	0 07½ 0 08½
" Malaga	per box.
" London Layers	1 60 1 80
" Black Baskets	2 20 2 65
" Blue Baskets	2 25 2 50
" Choice Clusters	2 25 2 75
" Dehesa Clusters	3 50 4 00
" Non Plus Ultra	6 00
" Imperial Bunches	5 75 6 00
" " Russian Clusters	5 00 5 50
Lemons—Maoris and Sorrentos	7 00 7 50
" Verdellis	2 00 2 50
" Malagas, ½ chests	7 50 8 00
Oranges—Jamaicas	3 50 4 00
" " per bbl	6 00 7 00

DOMESTIC.	
Apples, dried, per lb	0 03 0 04
" evaporated	0 05 0 06

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto— 50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60
SCREWS—Wood— Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04½ 0 04¾
No. 1	0 04¼
No. 2	0 04
No. 3	0 03¾
TURPENTINE— Selected packages, per gal.	0 42 0 43
2c. extra outside points.	
LINSEED OIL— Raw, per gal	0 46 0 47
Boiled, "	0 49 0 50
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "		16 50
Ex. Special jorums "		15 50
In Wood—Special, 5 o.p., per Imp. gal.		4 50
Extra Special, proof, "		4 75

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins— D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins— F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

	per lb.	per lb
Rice— Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch— W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch— Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE OSWEGO CORN STARCH	16-lb. boxes	0 07
	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches— Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss— Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn— 1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	per lb.	
Granulated	0 04	0 04⅛
Paris Lump. bbls. and 100-lb. boxes	0 05¾	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05¾	0 05½
Powdered, bbls	0 05⅛	0 05¼
Very bright refined	0 03¾	0 03¾
Bright Yellow	0 03⅜	0 03⅜
Dark Yellow	0 03⅛	0 03¼
Demerara	3 75	5 25

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 23	0 25
Medium	0 28	0 35

Always in Season . . .

And always safe and reliable. No starch is purer or better than

BRANTFORD STARCH

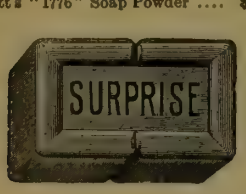
Bright	0 32	0 42
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

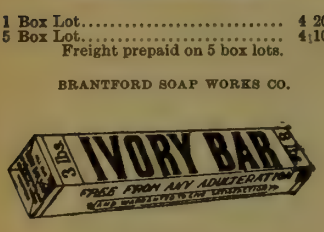
SOAP.

Babbitt's "1776" Soap Powder $4 00



1 Box Lot 4 20
5 Box Lot 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

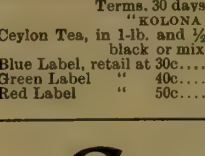
No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.	per lb.
Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, ½ lbs. retailed at 26c	0 21



Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red lable, retailed at 50c	0 36
Gold label, retailed at 60c	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20	....	55 00
Creme de la Creme Reina Victoria Special, 1-20	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10	....	25 00
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padrè, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 35
" " " painted " 2	1 40
Tubs, No. 0	6 00
" 1	5 50
" 2	5 50
" 3	5 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross		$ 2 00
" 10 " "		1 10
" 2 Tiger, "		5 00
" 4 " "		2 00

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO .... MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

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It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

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Confederation Life Association . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO



Trade Mark Registered

PUREST AND BEST

Windsor Salt

Is the only salt manufactured by the Vacuum Process in Canada, and there is as much difference between it and imported Vacuum Process salt as between refined and unrefined sugar.

TABLE SALT
DAIRY SALT
CHEESE SALT

All packages containing these grades of salt are marked with the Registered Trade Mark, and the salt is prepared by a Patented Process, solely in use by the Windsor Salt Co.

ORDINARY FINE SALT
PACKERS' SALT

For general use and meat curing.

Prices can be obtained and orders promptly filled by addressing your **WHOLESALE GROCER.**

WINDSOR SALT CO., Ltd., - - WINDSOR, ONT.

THE "GENUINE"



is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



COWANS, KENT & CO., - TORONTO

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices. PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

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JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, NOVEMBER 27, 1896. No. 48

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate of Soda

FOR STRENGTH

TRADE MARK

This brand is always reliable. Highest test 98 50/100 % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



The Superior Quality of Lazenby's Solidified Jellies can always be relied upon as unsurpassed.



The most delicious Sauce you can buy is

"Stower's Peptonized Lime Fruit Sauce"

Buy

Fry's

Chocolates And Cocoas

BEST VALUE FOR THE MONEY

GENUINE MACARONI

Bears this Name.

P. CODOU

Only Finest Quality

Manufactured.

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

CRESCENT BRAND

BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.





"THERE ARE OTHERS"

. . . But none so good as . . .

MALLAWALLA





VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL
CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

FLOUR... SACKS

ALL SIZES.

THE STRONGEST MADE.

The finish of the Sack includes several useful and handy wrinkles to be found only in our Sacks.

THE PRINTING IS LIKE COPPER PLATE.

The E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Tea

Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.



Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made. Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

All Up-To-Date Goods.

		Per C/s.
Pettijohn's Calif. Breakfast Food.	36/2	$4 00
Quaker Rolled Oats	36/2	3 80
" Farina	24/1	2 00
" Gran. Hominy ..	10/5	1 40
Quaker Pancake Flour	36/2	$2 80
" S. R. Buckwheat Flour	24/3	3 00
Corn Meal Grains of Gold ..	10/5	1 40
" " Pure Gold ..	Bbls.	

. . . Manufactured by The American Cereal Co. . . .

Eastern Agents: ROSE & LAFLAMME, Montreal.

THE "REINDEER" BRAND

Professor James W. Robertson, Dominion Dairy Commissioner, says :

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.



Paradise Currants

(In cases of 120 lbs.)

Shrewd Merchants, in many instances, have proved the truth of our statements in last week's GROCER---Others are considering the exceptional value---their orders will arrive later.

Ordinary Currants under this brand would only discredit our reputation as handlers of high-grade fruits---We know this, and have used every care to offer the Trade

The Best Possible Value for their Money.

Paradise Currants are the product of a favored district in Greece, noted for the rich and handsome appearance of its currants; the packing is under the personal supervision of one of Greece's best posted and most influential dealers; and our contract calls for a certain high grade---which we offer our friends at the price of ordinary fruit.

If Your Requirements in this direction are large---the more reason you should handle only the best---Paradise.



W. H. Gillard & Co.

WHOLESALERS ONLY

HAMILTON, ONT.

Special values in Japans

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, NOVEMBER 27, 1896 ($2.00 per Year) No. 48

CHEAPER PARCEL DELIVERY.

By Scott McKerrow.

"Of all inventions, the alphabet and printing press alone excepted, those inventions which abridge distance have done the most for civilization."—Macaulay.

"There be three things which make a nation great and prosperous: A fertile soil, busy workshops, and an easy conveyance for men and goods from place to place."—Bacon.

TRANSPORTATION is a subject which, in all its different phases, is far too great for me to dwell on, so that in my few remarks I shall confine myself to a discussion of the subject as it affects the conveyance of our small packages of merchandise.

Looking backward over the past few decades to the days when "the horseman," with a bundle on his shoulder (as seen in the trade-mark or official label of our express companies), was a probable representation of the express business of the time, and compare it with the Canada Southern's fast train of fourteen or fifteen cars of purely express matter running daily between New York and Chicago, we have something that would astound a Rip Van Winkle to behold.

If we compare that laughable incident in connection with one of Lever's Irish characters, who stole a bundle of letters, seeking value for his master's money, because he had to pay four shillings for a letter, with England's penny postage or the United States two-cent rate of the present day, we cannot help being struck at the marvelous progress our mail system has made both in efficiency and economy.

We have a money order system to-day which is simple, cheap, safe and popular. We have a parcel-post system which permits of our sending bona fide samples of merchandise and patterns at ¼c. per oz.; or merchandise, open to inspection, at 1c. per oz.; closed parcels at 1¼c. per oz., limited to 5 lbs. in weight and 2 ft. x 1 ft. in size.

This is good, as far as it goes, but it does not go far enough, as it is only available for parcels containing unbreakable merchandise, there being no facilities whatever for the transportation (by mail), of fragile merchandise. Herein we lack, and in this lack our commerce is retarded.

France has to-day a parcel post system whereby parcels of all descriptions, both strong and fragile, are safely transmitted, there being facilities for their proper manipulation and at the same time having no limit as to size or bulk, as bicycles can be sent in this way, having simply sufficient "franks" pasted on tag bearing the address.

Our express companies carry our larger parcels satisfactorily, but there is, and has been, a long-felt want for a cheaper minimum rate by express than the present rate of 25 cents per package.

Under the present rate it is frequently the case to find packages are sent which are not of greater value, often of less value, than the rate charged.

That a less rate than 25 cents minimum charge is needed, and would pay the express companies, is proven by the case which is now being fought out in the courts between the Dominion and Canadian Express Companies and the National Despatch Co.

Some months ago several employes severed their connection with one of the express companies, and, knowing something of the inner workings of the concern, started a company which agreed to accept and forward small packages of merchandise from ½ to 5 lbs. (on which, separately, the minimum charge was 25 cents with the regular companies) at 5, 10, or 15 cents per package, according to number of packages to be sent. Then, sorting these at their office, several small packages were made up into larger parcels and shipped to their destination, where they were redistributed by the agent at that point. In this way the express company would charge 40 cents for a parcel that probably contained ten or twelve smaller parcels, which had been accepted by the Dispatch Co. at 10 cents each, so that there was good money in it for the new concern.

Whether we get a lower rate on small parcels from the express companies or a better and safer system of parcel post from the Government, as they have it in France, it matters not, as long as we get it.

It will be beneficial to the country dealer as well as consumer, and at the same time be of great benefit to either postal authorities or express companies in the increased volume of business.

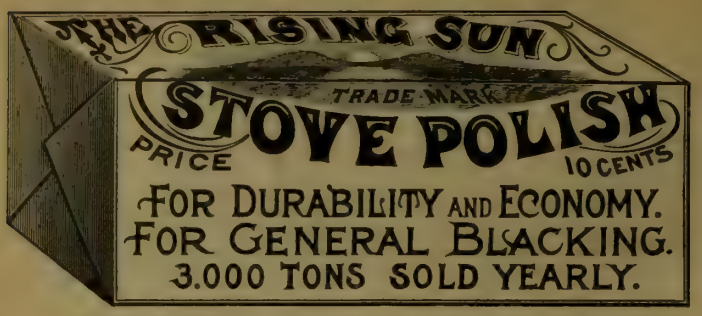
With the country merchants there are often goods asked for which are not kept in stock, and owing to their small demand would hardly pay to stock, but for which the city dealer finds a steady trade. In many of these cases with a lower minimum rate, these articles could be procured, but under the present circumstances, with the express charges added, the price becomes prohibitive and the sale is lost.

Through the advertising medium of our press circulating throughout every town and village of the country, as well as using the mails for the distribution of their catalogues and circulars, many of the large retailers of our business centres are establishing what is known to them as a mail order business, and its influence is far-reaching and acutely felt by the smaller dealer.

The way in which this mail order business is cultivated clearly shows how great a value is placed upon it by those who cater for it. It does not require any demonstrating to show wherein the country consumer would benefit by a cheaper express rate, nor is it necessary to show how desirable such a state of affairs would be to our large city stores, who seek a larger market for their goods and who use their influence accordingly.

There are various reasons why the city stores offer better inducements than their

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

country competitors, but the principal reason is that they buy for cash and sell strictly for cash. Then they do a larger business on about the same capital pro rata, not having any money in the country in book debts tied up. They are satisfied with a smaller margin, and turn their stocks over oftener. But there is no reason why a country merchant cannot meet the city dealer on all these points. He can buy and sell for cash, and what he may not be able to get on account of quantity price, he can make up by cheaper rent and running expenses, as well as freight rates as against express rates on general goods.

That a cheaper minimum express rate is one of the events of the near future no one can doubt. It therefore behooves our country dealer to join the ranks of the army of merchants doing business for cash, from whose ranks there are few, if any desertions. And, as in the case of our prairie fires, smaller ones are built to stop the onward march of such a mighty influence, they would do well to adopt these advanced business methods, and therefore forestall a state of affairs that will be the inevitable result of cheaper rates of transportation.

EASED HIS CONSCIENCE.

"No," said the old storekeeper, sternly, "I will not do it. Never have I sold any thing by false representations, and I will not begin now." For a moment he was silent, and the clerk who stood before him could see that the better nature of his employer was fighting strongly for the right. "No," the old man cried again, "I will not do it. It is an inferior grade of shoe, and I will never pass it off as anything better. Mark it 'A Shoe Fit for a Queen,' and put in the window. A queen does not have to do much walking."

WHAT THE COUNTRY NEEDS.

"What this country needs to develop its business is confidence," said the local politician in the grocery store. "Mr. Briggs, will you trust me for a fortnight for a barrel of flour?" "No," said the grocer; "my terms are spot cash." "There you have it, gentlemen," exclaimed the local politician. "Mr. Briggs has not the confidence and I have not the flour; consequently he misses an opportunity to do business, and does not sell the flour. It is the spirit he illustrates that compels many men to do whitewashing who otherwise would preach great truths to a waiting world."—Boston Transcript.

A MEAN STOREKEEPER.

"ABOUT the meanest storekeeper I ever traded with," began Farmer Jones, meditatively, "was an old chap named Abe Davis, out at Cranberry Corners. Abe is dead and gone to his reward, so 'twon't do any harm to tell the story.

"One day when I was settlin' up my monthly bill with him, I ran across the following items, of which I had no account.

"Sept. 1. Credit by 25 pounds butter at 20c. $5.00
"Sept. 15. Debit to 25 pounds butter at 30c. $7.50

"When I asked for an explanation, he said:

"'Didn't I ask you the first of September if you had any butter to spare, and you said you reckoned so, and you'd bring in a twenty-five pound crock of it the next time you came?'

"'Mebbe I did,' said I.

"'All right,' said he; 'I knew your word was good for twenty-five pounds of butter, so I give you credit for it on that date. The next time you came in, September 15, I asked you how about that butter, and you said the cows were dryin' up so on their milk you guessed you'd hafter keep the butter for your own use, so I charged it back to you on that date to square up the transaction.'

"'I see you did,' said I, 'but there is a mistake in it, anyhow. You've got the price 30c. on the debit side and only 20c. on the credit side.'

"'That's all right,' says he; 'the price of butter riz between September 1 and 15. It may seem like quite a jump, but I always buy my butter at wholesale rates and when I sell it, of course, I've got to have the retail prices.'

"I paid this bill without sayin' anything more, but that was the last money he ever got out of me. I didn't mind takin' that butter back, seein' I had never parted with it, but there was 'most too much difference between Abe's wholesale and retail prices to suit me, so I hunted up another store to do my tradin' with after that."—Ex.

TAKE YOUR DISCOUNTS.

There is a sure profit in taking discounts, remarks American Grocer. One of our most successful retailers was obliged to give notes during his first years in business; but now every discount is taken, all purchases being made for net cash. To do this required the concentration of money into the business, until a point was reached where the cash resources were more than enough to buy all goods for cash. Then outside investments were made, but not until that time arrived. Now he feels justified in gratifying his love for horses and in making real estate investments. He found cash a powerful friend; it opened many a door which was closed to credit; it cemented trade friendships and made powerful allies. It will do as much for anyone who will pay the price in self-denial.

Remember that the man who always pays cash is always sought, particularly in times like the present, when money is tight and worth 10 to 12 per cent. per annum.

Save your discounts, even if it does demand rigid self-denial. A man doing a trade of $30,000 per annum can about save his rent by taking discounts. It is an easy way to offset expenses and make a net profit on the year's business—a sure thing.

TEAS

HILLWATTEE
DANNAWALLA
MALLAPORE
KIJI
URIBA
POTMAHOFF
13
OLDE LADYE

THEY ARE THE GROCERS'

Gold Mine

LUCAS, STEELE & BRISTOL

Wholesale Grocers
HAMILTON

When you are next open for

WHITE CASTILE SOAP

Let us hear from you.

We have just received our first consignment of **"La Comete,"** in 3-lb. bars, boxes each 40-lbs. Guaranteed to contain 60 per cent. Pure Olive Oil.

James Turner & Co., Hamilton

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson Teas

SPLENDID VALUES

Agents in Canada for English Breakfast Hop Tea

POUNDS AND HALF POUNDS—ONCE TRIED ALWAYS USED.

BALFOUR & CO., HAMILTON

HINTS TO BUYERS.

W. H. GILLARD & CO. report an extensive sale for their special brand of currants, "Paradise," which are the growth of a district in Greece celebrated for the rich flavor and handsome appearance of its currants.

New Grenoble walnuts are in stock with Davidson & Hay, Ltd.

John Sloan & Co. are handling Delhi pure jam in 7-lb. pails.

A shipment of both haddock and cod is arriving for S. K. Moyer.

Warren Bros. & Co. have a shipment of Rio coffee arriving this week.

S. K. Moyer has a shipment of Valencia oranges arriving next week.

The Davidson & Hay, Ltd., are offering California silver prunes in 25-lb. boxes.

Clemes Bros. have arriving two carloads of Messina lemons, direct shipment.

Perkins, Ince & Co. have a shipment of new season's Hallowe'en dates in stock this week.

The Davidson & Hay, Ltd,, are putting "Teacup" Japan tea on the market in 1-lb. packets.

Large orders are being taken for East India pickles, for winter supply, by A. E. Richards & Co.

The Eby, Blain Co., Ltd., are in teceipt of a shipment of a car of Griffin & Skelley's California prunes.

"For fine, large, bold currants our 'Campos' recleaned, cannot be excelled," say John Sloan & Co.

The Eby, Blain Co., Ltd., have reduced the price of their crushed coffee 2c. per lb., the figure now being 20c.

The Davidson & Hay, Ltd., are showing this week an extra fine Darjeeling tea, which they have just received.

A consignment of new Formigetta almonds and Brazil nuts arrived this week for The Eby, Blain Co., Ltd.

Clemes Bros. received a carload of new season's Persian dates on Thursday, which left Southampton on the 14th inst.

A shipment of new Tarragona almonds arrived this week for the Eby, Blain Co., Ltd.; also a shipment of new Grenoble walnuts.

Some handsome lines of Japans are being shown by W. H. Gillard & Co. In view of the advances in Japan lately they should be good value.

The Eby, Blain Co.'s output of cleaned currants has grown to enormous proportions. They have the "Kalamos," "Morea," and "Royal Vonitsa" brands.

To meet the demand for a 25c. package tea in ½-lb. packages, the Davidson & Hay, Ltd., have decided to introduce this size in their 25c. grade of "Kurma," and at the same time have changed the label of this grade to the same style as the other and higher grades of "Kurma" tea. The package is handsome and attractive.

L. Chaput, Fils & Cie., Montreal, turned into stock a shipment of several hundred boxes two and three-crown California loose Muscatel raisins.

Southwell's orange marmalade, in 1-lb. glass, 7-lb. tins and 7-lb. pots, just received into stock by Frank Magor & Co., 16 St. John street, Montreal.

The F. F. Dalley Co. say that the demand for their self-rising buckwheat and other flours is on the increase. The company have been forced to treble their machinery to meet the growing demand for their flours, which are giving universal satisfaction.

Keen's spices—cinnamon, cloves, nutmegs, mace, currie powder and Cayenne pepper, in 1-oz. tins, specially packed for Christmas trade by the manufacturers of Keen's mustard. Send for quotations to Frank Magor & Co., 16 St. John street, Montreal.

An increase of over 50 per cent. in one year speaks well for an article in general use. This is the record made in Robinson's patent barley and patent groats, the well-known infants' food, by Frank Magor & Co., Montreal, the Canadian agents.

Of the 26 carloads of fruit for Hamilton ex ss. Bellona, which landed in Montreal recently, 19 carloads (comprising in the neighborhood of 10,000 packages of Mediterranean fruits) were for W. H. Gillard & Co. This firm do an enormous trade in Mediterranean fruits, as will be seen by their heavy importations, several cars being received by the ss. Avlona, which arrived two weeks earlier.

AN AD. FOR LIPTON'S.

Mr. Alured A. Cuningham, son of the chief engineer and manager of the Montreal Street Railway, has just left for Northern India where he intends beginning life on a tea plantation He has been for several years in the head office of the Bank of Montreal, at Montreal.

In looking over the advertisements in THE GROCER, while sitting in the office the other day, he read Lipton's tea advertisement.

"This reminds me," he said, "of a clever thing I heard in a leading London theatre when I was over there a few months ago. A maid brought in a cup of tea to a player on the stage. He asked":

"Whose tea is that?"

"Ceylon tea."

"All Ceylon tea is good, but I want"—

He bent over her. Their lips met. The audience caught on at once, and the words "Lip-ton's teas," were heard in all parts of the immense audience.

TEA BOOMING.

THE strength of the tea market was fully exemplified recently by the refusal of several Montreal jobbers to sell tea which they bought at 12c. for 13c.; their idea being a profit of 2c. per pound at 14c.

Demand for grades running from 13 to 20c. can hardly be supplied, and Japan teas of the 1895 growth, that were sold at 10c. last May, easily command the inside price to-day. In fact, 13c. has been refused for them, and some holders protest their indifference even to bids of 13¼ to 13½c. per pound. The sharp advances in the United States also since the election are quite likely to add strength to the Canadian situation.

In New York greens have advanced 5c. per pound; Japans, 3c.; Oolongs, 3 to 5c., according to grade, and China Congous, 1½ to 2c. since the election. Reliable reports also state that it is only the scarcity of big blocks of tea at New York and other centres which prevents active speculation south of the line. There is none, because there is nothing to speculate in.

The same scarcity rules proportionately in Canada, there being only two good-sized blocks of Japan teas in first hands on this side the line, and, according to all accounts, there is little prospect of any heavy additional receipts between now and the next crop date. The bulk of one of the blocks here also consists of low-grade 1895, there being no low-grade '96 tea among it, though there are some high-grade growths of this year. If the demand from second hands also is a fair criterion, the stocks on this account are not heavy. In fact, some of the oldest members of the trade state they do not remember as small stocks of tea for 25 years back. The States cannot be depended upon for any appreciable quantity, so that tea is considered a purchase, and the aggregate daily movement is heavy.

Trades amounting to 2,000 Japans at 16 to 18c. and 1,200 blacks at 14½ to 16c., have been among the recent large transactions out of first hands in Montreal. Jardine, Matheson & Co., New York, have sold to Irwin, McBride, Cotherwood & Co. recently 8,500 packages. This lot will certainly be wanted in the States, but even if efforts were made to place some of it in Canada by its new purchasers, the duty of 10 per cent. ad valorem imposed on tea not imported direct, and the freight of at least ½c. per pound, not counting sellers' commissions if they were content to forego them, would handicap it heavily in competition with tea sold direct, by Canadian sales agents.

It will take more than the departmental store to kill a live, up-to-date merchant.

THE TOTAL QUANTITY OF

Malaga Fruit

Imported into Canada this season is far below that of former years. We advise buyers to secure their supply of Malaga fruit now, as the best of this fruit will certainly be entirely absorbed at a very early date. **We can quote you close.**

THE DAVIDSON & HAY, LTD.

Wholesale Grocers - - TORONTO

Absolutely Pure . .

Tillson's Roller Process Buckwheat Flour is not flavored artificially—neither is the Spice of Buckwheat thrown in among three or four low-grade, blended flours, to cover up impurities. It is pure Buckwheat Flour. There can be no better. We stake our reputation on its purity. You can guarantee its quality—And the cost is no greater than the uncertain kind. Quality counts—to us in our reputation ; to you in your profits.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

WINNIPEG RETAILERS DINE.

THE first annual banquet of the Winnipeg Retailers' Association was held in the Leland on the 18th inst., when over two hundred representative men of the "Prairie City" sat down to a magnificent spread.

After justice had been done to the viands provided with lavish hand by Capt. Douglass and prepared in tempting style by his cordon bleu, the tables were cleared, and the intellectual part of the proceedings was introduced. Before announcing the toast list, letters of regret were read from the Lieutenant-Governor, Hon. Thomas Greenway, Hon. J. D. Cameron, Hon. D. H. McMillan, R. J. Whitla, Geo. Ryan and others. The chairman, Mr. C. H. Wilson, expressed his regret that these gentlemen were not able to be present.

The toasts to the Queen, the Governor-General and Lieutenant-Governor were drunk most heartily.

In reply to the toast of the "Dominion Parliament and Local Legislature," Mr. H. J. Macdonald said: "We ought to be proud of our Dominion Parliament, and I think that all Canadians can be proud of those who assemble in Ottawa to transact the business of the country. The present Parliament is not less competent than the one which preceded it. There is a very erroneous idea that the life of an M.P. is a perfect round of pleasure. Members of Parliament have serious responsibility resting upon them. They must not only express the views of their constituents, but they must also think out to clearness the various questions which arise, regarding the affairs of a great country. The western members have an especially arduous task by reason of the extent of their constituencies and the fewness of their numbers." The speaker then went into lengthy discussion of the St. Andrew's rapids question, stating that he believed this work would soon receive the attention of the Government. On behalf of the Local Legislature, Mr. P. C. McIntyre thanked those present for the hearty manner in which the toast had been drunk. He recalled the very small thing Winnipeg was 18 years ago, and noted the advance made since then, and prophesied great things for the future of the city, situated as it is between an El Dorado on the east and an El Dorado on the west.

Rev. Mr. Johnstone then sang "The Highlandman's Toast," receiving a hearty encore.

In announcing the toast to the "Mayor and Council," the chairman said that they had coupled the names of Mayor Jameson and Ald. Craig, because these gentlemen were both retiring members of that body.

Mayor Jameson, in responding, said the city had outgrown its infancy, and was now in a position to demand those reforms, such as the improvement of St. Andrew's rapids. He referred in generous terms to the work of Ald. Craig.

Mr. Crosby Hopps, at the close of Mayor Jameson's address, sang "The Death of Nelson," and in response to a vociferous encore, "Highland Mary."

Ald. Craig spoke of the last Council and its record. They might say that the Council in its last moments was undertaking improvements. He would say that what was being done was in good faith, and with sincere desire to forward the city's best interests.

Mr. Deegan, vice-chairman, then took the programme, and called upon the company to drink to the toast, "Commercial Interests," coupling with it the names of Messrs. Fowler and Bole.

Mr. Fowler, who is a past president of the association, made a very neat speech.

Mr. Kenneally rendered a solo in an acceptable manner, and, as an encore, gave "The Sweetest Story Ever Told."

Mr. Bole, replying to the toast, said he believed this country was on the eve of a period of unprecedented prosperity—not a boom, but good, substantial prosperity.

"Our Guests," was responded to by four gentlemen. Mr. Matthewson, president of the Board of Trade, was the first to speak. He said that Winnipeg now occupies the proud position of third city of the Dominion. (Cheers.) The business of this country in his fourteen years' experience had never been in such good financial condition as it is to-day. Mr. Georgeson replied on behalf of the Jobbers' Union, an organization whose only endeavor was to make Winnipeg one of the chief jobbing centres of America. He believed that Winnipeg must sometime be the largest city in Canada.

Mr. Horne replied on behalf of the City Travellers' Association. Mr. Appleton, president of the Trades and Labor Council, said the efforts of the organization were to make Winnipeg a Chicago, without its slums and sweat shops.

In reply to "Winnipeg, Its Possibilities," Mr. J. A. M. Aikins spoke of the rapid growth of the city since he had been a resident. He spoke very eloquently, and his remarks were the cause of much laughter and applause.

Mr. Ashdown replied briefly, referring to his experience of twenty-five years in the retail business.

"The Ladies" was well upheld by the secretary of the association, Mr. J. M. Teichman, who spoke very feelingly of the fair sex.

Another song by Mr. Crosby Hopps proved very enjoyable and was received with long applause.

THE CANADIAN GROCER is indebted to Mr. John Mouat, commission merchant, Winnipeg, for the above report.

INSUFFICIENT CAPITAL.

THE man who starts a store with insufficient savings and fails, winds up by having nothing left, and has to start over again. As a rule, he will find it much harder the second time to accumulate his former savings than it was the first time. As he grows older his habits and wants are more expensive. He wants to dress better, live better, has different companions, who live on a more expensive scale, and his pay does not increase in the same proportion. Hence, he may never be able to save another $1,000, while, if he had kept on working for wages at first but a few years longer, he would have had the money and experience to become a successful business man.

When a grocer cannot satisfy one creditor his bills are likely to come in epidemics. If he is forced to give a mortgage, all his creditors will know it through the records published in the papers, and they will all curtail their credit. There is only one result to be expected, and that is an early failure.

If the grocer is using credit to the extent of $1,000, at least one-half of that credit will be cut off at once, as soon as a mortgage is published. The other creditors will press for payment, and hence the grocer will require much more capital after than before, as he will have to buy much for cash. Failure is almost inevitable as soon as a creditor demands money or a mortgage to secure him.

The tendency to go into business with insufficient capital is so strong that it becomes the most fruitful source of business failure. It is quite natural though, and easily explained. The young clerk who has saved $500 by five years hard work, feels that it may take him another five years of clerkship or more to get $1,000, which is not even enough to start a store on a good scale. Having heard of a good many others who started in business with a few hundred dollars, using some credit, and getting rich in the end, the young man is apt to be sanguine and hope for similar luck in his case. Though the majority of young men who start in business with insufficient capital fail, there are a few who pull through by good luck, and no one can see why he should not be among the lucky ones. So he takes his chances and gambles with his future.

Young men are nearly always inclined to take roseate visions of their prospects, and that is very often their misfortune. If their first experiment in business is a failure, they may have to suffer for life.

PATRONAGE HANGS ON A THREAD . .

That thread is the customer's satisfaction. Success is sure when the customer's confidence is secured. You'll get the confidence of the public if you supply them with the best goods---our goods. It's not lowness of price that builds business---it's what they get for what they pay that pleases the public. Incidental to the highest quality, we make prices reasonable.

Crown Brand Flavoring Extracts

(Pure and Strong.)

Sold by thousands; used by hundreds of thousands. If your trade calls for extracts, you can't supply a more satisfactory article than these.

Kolacafe

Made by John Mackay & Co., Edinburgh, combines the flavor of the finest coffee and the nourishing extract of the Kola Nut. 5-oz. and 12-oz. bottles.

Crown Brand Club House Cheese

Each jar contains absolutely pure, full-cream cheese. We made sure it was the best we could get before we put our "Crown Brand" on it.

Pleased to quote prices and submit samples.

Essence of Coffee and Chicory

Made by John Mackay & Co., Edinburgh, from the finest coffee and chicory. In 5-oz. and 10-oz. bottles. You'll find it a sure seller.

ROBERT GREIG & CO., - Montreal.

LOOSE MALAGA MUSCATELS.

THE CANADIAN GROCER intimated some weeks ago that the high prices ruling on California loose muscatel raisins would divert the demand to a certain extent to Valencia layers and Malaga fruit. The prediction has been verified in the case of the latter.

Importations of Malaga cluster fruit are customary every season, but not Malaga loose muscatels. This fall, however, for the reason above given, they are being imported. L. Chaput, Fils & Cie., Montreal, have a good-sized consignment on the way, which is expected to compete pretty keenly with the loose California stock. The shipment in question is put up in fifty-pound boxes, which should make it specially acceptable to the trade, especially as they are a new thing on the market this season.

It may be interesting to note in the same connection that California fruit continues as firm as ever on the Coast. Recent trades that have been put through have been on the basis of 3¾c. for 2 crown, 4½c. for 3 crown and 5½c. for 4 crown, f.o.b. on the Coast.

HOW TO DEVELOP TRADE.

Dr. D. H. Muir's remarks before the Maritime Board of Trade at St. John had the right ring about them. The problem needing to be grappled with to-day is—how are we to keep our people at home? Times have changed in our little province. Farming, especially in our rural localities, does not pay as it once did. Our young men seek employment elsewhere. Let all newspapers throw open their columns for the discussion of this subject and give an opportunity for throwing out suggestions concerning it. A few crisp snap shots on the question would arouse interest and might be attended with great good. Long evenings are now upon us and a little deep thinking might throw some light and cause some agitation on a matter that deeply affects our welfare as a province.—Truro News.

If business men in other places would do as Dr. Muir himself and the people of Truro have done there would be very few complaints of clever young men deserting the rural localities. The Truro people simply used their heads and "hustled." They developed their local industries. For instance, they found they had good grazing land in the locality, and their cows gave very fine pure milk. They organized a company and condensed the milk to ship to parts of Canada where they could not get the pure article. The result is that they are distributing thousands of dollars annually among the farmers, who are now among the most prosperous in Canada.

The only thing Truro suffers from is too many stores.

Let none of our readers go into the condensed milk business on this tip—the market is already over supplied.

There are hundreds of ways in which localities can increase their revenue and employ more labor if they would but use their brains. There are few places in which intelligent work would not produce a very much greater revenue. When times change men should change with them and not sit whining of the good old times. These should and can be made better days.

AVERAGE YEARLY PRICES OF REFINED SUGAR.

The average price of refined sugar in the United States in 1878 was 8.94 cents. The highest average was reached in 1880, 9.84 cents, and the lowest, 4 cents, in 1894.

The consumption of sugar per capita was 34.3 pounds in 1878, rising to 56.9 pounds in 1886, and falling to 52.8 pounds in 1890, the last year under the tariff law of 1883, and rising to 64.4 pounds in 1894, under the operation of the sugar bounty law and free sugar.

The fall of prices from 9.84 cents in 1881 to 5.66 in 1887 was accompanied by an increase in consumption per capita 8.5 pounds, or, if we may reason that way, and ascribe all the increase in consumption per capita to the fall in prices, the decline of 4.18 cents per lb. induced an increased consumption of 8.5 pounds of sugar per capita.

On the other hand, with the price of sugar at 6 cents in 1890, under the law of 1883, it fell to 4 cents in 1894, under the bounty law, while the consumption per capita rose from 52.8 pounds in 1890 to 66.4 pounds in 1894.

Under the law of 1883, under which the average duty collected on sugar was 2 cents per pound, the consumption per capita increased 8.5 pounds, with a decline in price per pound of 4.8 cents, or an increase in consumption per capita of 2.03 pounds for each cent per pound decline in price.

Under the bounty law of 1890 sugars were free of duty, and the consumption per capita increased 8.5 pounds, in 1894, with a decline in price of 2 cents per pound, or an increase in consumption per capita of 4.25 pounds of sugar for each cent per pound decline in price.—The Louisiana Planter.

AMERICANS AS FRUIT EATERS.

The American people will not eat bananas this year. The fruit importers have discovered this, to their surprise and disgust, and were very much worried at first over the cause. Why have the people given up bananas? they asked, anxiously. New Orleans supplies nearly all the west and south with bananas and other tropical fruit, and is the largest importer in this country. But bananas have sold so badly of late that the importers have cut down the number of vessels running to Central America one half. The American people have not lost their taste for the tropical banana, but the latter has been knocked out by the big apple crop of the west. With apples at 75c. a barrel the banana has no show, for the average man eats about the same amount of fruit each year, and prefers the cheapest. It is apples this year, to suit the hard times, but it may be bananas next season. So, at least the importers hope.—Harper's Weekly.

INTEGRITY OF GROCERS' ADVERTISING.

I READ an article the other day on advertising which I thought was the best thing of the sort I ever saw, writes T. M. R. in Grocery World. It advised anybody who advertised to make no claim whatever he couldn't substantiate. I applied that to my own experience with grocers, who often advertise in a way calculated to destroy people's confidence. I can in my own experience count up several grocers whom I have left because they slipped up on me through an advertisement.

I know one grocer in my own town who makes a specialty of advertising so many articles to be sold at a cut price at a certain hour. For instance, one day he advertised 100 5-cent bottles of blue to be sold at 9 o'clock on Monday morning at 1 cent. I was there at 10 minutes after 9, and there were only a few people in the store. I am certain that he could not have sold all those 100 in that time, but he said the last one had just been sold.

The next time I made up my mind to trap him. He advertised in advance, and I posted a boy where he could see how many people went in the store. The grocer advertised to sell 100 just as the bluing advertisement did. I got to the store at 15 minutes after 9, and, as usual, the goods were gone. I called to my boy and he told me just twenty-six people had gone in the store since 9 o'clock. It was a trick, and I took my trade away on that account.

I know another grocer who always exaggerates in his advertisements so much that I have lost confidence in him. For instance, in one advertisment, he guaranteed every egg he sold to be fresh, and when I found several stale, he backed out of it, and when I asked him why he didn't stand by his advertisement, he had nothing to say. I then took my trade away.

If advertisers only knew how the people who read their advertisements looked at every such point as these, and how speedily they lose confidence if any claim is found not to have been justified, they would be more careful what they say. My advice to all advertisers is: Say nothing whatever that you cannot substantiate.

Now that the Manitoba school question has been settled "let us to our muttons." In other words, let us to our business.

BRUSHES, BROOMS, AND WOODENWARE

PROGRESSIVE business methods and judicious advertising has resulted in our goods being handled by the leading trade. We sell no goods retail, but look upon every dealer who handles our manufactures as our agent or representative.

Brushes. Our lines are too numerous to enumerate in this page, but our Illustrated Catalogue will tell you everything.

Brooms. We offer a larger variety to select from than any other Manufacturer. We make the finest line of **Carpet Brooms and Bamboo-Handle Brooms, also House Brooms, Kitchen Brooms, Warehouse Brooms, etc.**

Whisks. We have them of all prices and qualities, and are making a particularly fine line suitable for Christmas trade.

Woodenware. We handle exclusively the Newmarket Pails and Tubs, which we guarantee to be the best goods that can be produced in the world.

SPECIAL. To close, prompt, Cash buyers, we offer this week, 1,000 boxes, 5-gross, Clothes Pins, at 46c. per box, net cash, F.O.B. Toronto, in 1 to 10 box lots. Cash or equivalent to be sent with order. . . . .

CHAS. BOECKH & SONS

. . . Manufacturers . . . *Toronto, Ont.*

Rio Coffee

We have arriving this week a direct shipment of Rio Coffee Ex. SS. Maskelyne.

Japan Dust and Siftings

Although these Teas are now almost unobtainable, we have a few lines.

Complete Stock of California Peaches, Apricots, Plums, Nectarines, Imperial Layer Clusters, etc., etc.

H. P. ECKARDT & CO. Wholesale Grocers TORONTO



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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General Subscription Agent.

AN UNTENABLE POSITION.

THE WEEKLY SUN, published in Toronto, opposes the building of a railroad through the Crow's Nest Pass on the ground that there is already (1) a road running from Spokane, the state of Washington, to Rossland, in the Kootenay country, and (2) that steps should not be taken to divert trade from its natural market.

A little of the element of cosmopolitanism is a good thing in national life, for it helps to beget that magnanimity which it is so desirous should exist between nations, and especially those whose borders touch each other.

But, while cosmopolitanism is good as an element, it is not advisable that it should predominate. Where nationalism does not obtain there cannot be a nation.

Canada has, within her borders, the possibilities of a great nation, and her citizens would not be worthy of the name of men were they not zealous for the development of these possibilities.

The construction of a railway through the pass in question is rightly conceived to be a step along the line of national building. Railways are steel bands which bind more closely together distant parts of a country as well as carriers of merchandise.

There is a naturalness here quite as much as in the doctrine laid down by our contemporary.

But, dismissing altogether the national aspect of the matter, commercial interests pure and simple warrant the building of the road through the Crow's Nest Pass.

The people of Rossland and the Kootenay country may be quite willing that they should have as free intercourse as is possible and convenient with the inhabitants to the south of them, but with a dozen railroads in operation between Spokane and Rossland, there would be none the less need of a line through the Crow's Nest Pass.

Rich as is Rossland and other parts of the Kootenay country in gold and other metals, their development will be seriously handicapped as long as the present system of securing fuel obtains.

In the Crow's Nest Pass are coal measures of anthracite, bituminous and lignite. But while there is coal enough and to spare, right at the door, as it were, of Rossland, Nelson, and other mining centres, yet most of the fuel used at these places is brought some 20,000 miles from Wales via Cape Horn. And what does not come from Wales is brought across the continent from Pennsylvania.

This coal that is lying unused in the Crow's Nest Pass is what the people of Kootenay want, but, as without a railway they cannot get it, they are compelled to pay 50 to 75 per cent. more for this fuel than they would were the desired line built and in operation.

It is true that the barriers that lie between the gold, silver, iron and other mines in the Kootenay country are natural, but it is not a wise man who is deterred from attaining his object because natural barriers are standing between him and it. He would not be accounted a natural man who would be so deterred. And it would be unnatural if the people of Canada did not build the projected line of railway through the Crow's Nest Pass and go up and possess the trade which is theirs naturally.

Let us be cosmopolitan, but we must be something else if we would avoid being nothing.

It is just as necessary that a merchant should be acquainted with what is going on in the commercial world as it is that the commandant of an army should be kept posted as to the movements of the enemy.

HAS CAUSE TO BE THANKFUL.

CANADA had a great deal to be thankful for Thanksgiving Day. We know of no country who had more to be thankful for.

Her grain crops were good, and the prices obtaining for them better than for years.

Her lumber industry is awakening into fresh activity.

Her mineral industry is attracting the attention of the world, and is booming.

Her dairy industry is expanding.

The earnings of her railroads are increasing compared with previous years.

The monthly returns of the chartered banks and the weekly returns of the clearing houses indicate trade expansion.

The foreign trade of the country, both imports and exports, is growing materially.

What Nature has so bountifully endowed us with it is our duty as Canadians to develop with energy.

A CUSTOMS EVIL.

ONE matter which ought to receive the careful consideration of the Customs Department is that of the ports of entry.

A glance over the Trade and Navigation Returns must convince anyone that a great many places which are now designated ports of entry are little more so than in name, as year after year very little merchandise is passed through them.

In many of these ports of entry the receipts per annum cannot begin to even pay the salaries of the officials stationed there. At a number of these ports the duties collected during the whole year do not aggregate one thousand dollars each, and some, we notice, do not even take in two hundred dollars.

In a country the extent of ours, with the population often greatly scattered, geographical and other conditions may frequently demand the establishment of a port of entry where the revenue-producing capabilities alone would not warrant it. Against this no one can reasonably protest. But these places are the exception and not the rule.

Too often it is not the exigencies of the port that are considered; it is the exigencies of a supporter who is hungry for reward that is the argument which creates the office. Business ethics have seldom anything to do with it.

We are not blaming any one party for this. Both parties are sinners in this respect. A professional politician is a professional politician, whether he be Liberal or Conservative.

The result of the creation of so many sinecure ports of entry is the multiplicity of irregularities in the appraising of similar articles, for comparatively few of the appraisers are competent for the positions which they are in, but which they are not filling. The result of this is no end of annoyance to merchants at different points who are brought into competition with each other. And it is herein that lies the chief evil.

If all the ports of entry cannot be fixed at places at which they will at least "pay for their keep," something practical should at least be done to ensure uniformity in rates of duty, not like it now often is, 25 per cent. on an article at this port and 35 per cent. at another.

THE DOMINION GROCERS' GUILD.

THE Dominion Wholesale Grocers' Guild met in the Board of Trade, Toronto, Tuesday and Wednesday. Mr. W. H. Gillard, Hamilton, was in the chair. Montreal was represented by Messrs. Chaput, Laporte, Carter and Childs, and Mr. Irwin, the secretary; Hamilton by Messrs. Balfour, Turner, Lucas, MacPherson, M.P., and Bristol; Toronto by Messrs. Wm. Ince, Sr., Blain, Warren, Sloan, Eckardt, Hay, Kinnear, Wm. Ince, Jr.; Berlin by Mr. Roos.

Mr. Edgar A. Wills acted as secretary. Letters were read from Kingston, Ottawa, London, Brantford, and Sarnia, regretting that they could not arrange to be represented, but expressing strong sympathy with the work.

The president welcomed the delegates and explained his reason for calling the meeting in Toronto instead of Montreal. He said the guild had not accomplished as much as they desired, but they hoped to eventually do more. However, if the guild did no more than bring the members of the trade together once a year, there would be ample reason for its continued existence. When active competitors met each other personally in a social way they became much more friendly, and business ran along much more smoothly. The ill-feeling and bitterness that existed before the organization of the guilds had disappeared. The Dominion Guild had been the means of materially reducing credits, and there was now no dating ahead in the grocery trade.

Mr. Chaput, speaking for Montreal, was disappointed that the meeting had not been held in their city, and humorously remarked that they felt that it was another encroachment on the rights of Quebec. The Montreal Guild was working harmoniously together. He paid a high tribute to the late Mr. George Childs, their first president, and said he was strongly in favor of maintaining the guild if only for its social features.

SHORTER SELLING TERMS.

A number of important matters were then discussed and an agreement arrived at. These agreements are to be transmitted to each local guild for approval before they are finally adopted. In view of the fact that wholesale grocers are now buying nearly all their goods on shorter terms than they are selling them at it was generally agreed that steps should be taken to shorten the selling terms to conform more with the buying. Eastern guilds have already done so recently in dried fruits, and it is more than likely that all will follow their example.

An important discussion took place on the tobacco question. At present an excise revenue is collected on both domestic and imported leaf, and manufacturers are not allowed to blend the two. The guild favors the removal of the excise duty entirely and the imposition of an import Customs duty on foreign leaf. This would encourage the growth of tobacco in Canada; in fact, it would give an immense impetus to a domestic industry.

Tariff matters also came in for considerable attention, and resolutions were submitted regarding several items handled by the grocery trade.

Officers were re-elected as follows:

President—W. H. Gillard, Hamilton.

Vice-president—Charles Chaput, Montreal.

Secretary—Edgar A. Wills, Toronto.

Mr. Chaput insisted that Montreal should have the honor of the next meeting of the guild, and this was unanimously assented to.

THE BANQUET.

In the evening the members from outside Toronto were entertained at the National Club by the Toronto Guild. In addition to the names mentioned above, Mr. J. F. Eby, Fred Sloan and Major J. B. MacLean, managing editor of THE GROCER, were present. The dinner was the first public function in the National's new quarters, which are probably the finest of any club in Canada, a condition which is due almost entirely to the indefatigable efforts of the secretary of the guild, Mr. Wills, who is also secretary of the club. The chef was told that the members of the guild were accustomed to the best of everything, and he laid a dinner which has not often been surpassed in Canada. Mr. Ince presided, while Mr. Blain accepted the vice chair.

It was just the hour of 9.30 when Chairman Ince tapped his plate and remarked: "Gentlemen, as I have at my right a gentleman from Hamilton (Mr. Gillard), who desires, like all good and true home men, to return home to-night, we must now take up the toast list in order to enable him to do so. (Laughter.) I have therefore much pleasure in proposing the toast of 'The Queen.'"

After the toast had been responded to in the customary hearty manner, the next proposed was that of "Our Guests from the East and West."

"We thoroughly appreciate," added the chairman after the applause had subsided, "our friends from the east and from the west. I think it is one of the brightest spots in the lives of the whole of us in Toronto when we meet the bright faces of the people from Hamilton in the west and from Montreal in the east. (Applause.) We do not see so much of them as we formerly did, but I hope that in the future we shall see more of each other than we have in the past." (Hear, hear.)

MR. GILLARD.

Mr. Gillard was the first speaker. He said: "It does not take much to get me to my feet on an occasion like this. It is a great pleasure to meet our friends here. To-night is not the first occasion on which we have enjoyed the hospitality of the Toronto merchants. If anything, they have to night exceeded all previous efforts in their reception of us. I am very much pleased, indeed, that you have drunk the health of 'Our Friends from the East and West.' I must also thank you for again electing me president of your guild. Mr. Ince, let me say, has been a supporter of the guild ever since it was introduced by the merchants of Hamilton. (Laughter). Yes, gentlemen, by Hamilton. The conception originated in Hamilton. This is an historical fact. (Renewed laughter). In Hamilton we are only a small community, but, sirs, we are the leaven that leavens the whole lump. We know one thing, and that is, that we work together as a whole and we look to our friends in Toronto and Montreal as being one with us in promoting the interests of our trade. (Hear, hear). We can afford to differ in small matters, but when it comes down to vital importance to the trade I think we should be one. Mr. Ince has said that these meetings should be held more frequently. I think so too. (Hear, hear). The next annual meeting will be held in Montreal. Now, then, suppose you gentlemen in Toronto hold a reception like this every three months, and discuss questions of the day. Of course, it will come high, but it will pay you. (Laughter.) You see you would be able to hold three meetings between this and the next annual gathering."

MR. CHAPUT.

Mr. Chaput, of Montreal, followed, and he was warmly applauded as he rose to speak. He said: "Mr. Chairman and gentlemen, I only wish more of my confreres from Montreal could have been here to enjoy the great hospitality that is always extended to us when we visit Toronto. Mr. Chairman, it is two years since we met last. I hope it will not be two years before we meet again. After all the trouble you have had in organizing this guild, I think it would not be generous on the part of us young men not to——"

Mr. Wills: "Young men!"

Mr. Chaput: "Yes, young men. I say it would be ungenerous if we did not recognize your efforts. As the president has said, we believe that it was in the general interests of the trade that this meeting should have been held in Toronto. But we acquiesced on the condition that the next meeting be held in Montreal. I thank you most cordially for your hospitality and hope that next year we shall have an opportunity of showing you that we too have hospitality in the province of Quebec." (Applause.)

"I rise," said Mr. Gillard, when the applause had spent itself, "to a question of privilege, Mr. Ince remarked a short time ago that I was anxious to get home to night. This is not correct. Let me tell you that I suggested to my confreres from Hamilton that if you would go back with us we would

remain over till to-morrow. This is true. I don't want to go home." (Laughter.)

MR. LAPORTE.

Loud and prolonged applause greeted Mr. Laporte when he arose to speak to the toast. "I should think," he facetiously began, "that you had had enough of my broken English and would have wanted me to keep silence." (Laughter and "No, no.") Continuing, he said: "I feel it is my duty to thank you for the hospitality you have shown, and I do so from the bottom of my heart. It is a royal reception you have accorded us. I certainly feel proud of being a member of this organization. A few years ago when this guild was formed we looked for great results, but if you consider the difficulties which have been in the way we must feel satisfied that the organization has been a great help to the grocery trade of Canada. I think our firm is the youngest in the guild, we having started into business thirty years ago. Nevertheless, I consider it my duty to do my share of work in getting this guild together. (Applause.) When as many of my friends in Montreal as I would have liked to have come up found it impossible to do so, I felt it was my duty to accompany my leader (Mr. Chaput) here, in spite of sickness in my family. (Applause.) I have done my share of the discussion during the day, and while I have differed from some of you, the very fact that Mr. Blain has allowed me to sit at his left is evidence to me that I have made no enemies. (Hear, hear.) Mr. Chairman, I hope that, notwithstanding the number of western merchants which we have with us to-day, we shall have a still larger representation of them at the next annual meeting in Montreal. We have in the Montreal Guild a membership of about fifteen; and if you consider the number you have in Toronto, I am sure we will have, at least, as large a gathering as you have here to-day. I am not, however, so sure that we shall be able to receive you in the royal way you have us to-day. But what is done will be done with the best intention of paying you back for what you have doneto-day." (Loud and long applause.)

MR. MACPHERSON.

In response to repeated demands, Mr. MacPherson spoke next. He said: "Mr. Chairman, and gentlemen: I do not feel that I can say anything. The kindness you have shown me has almost deprived me of speech. (Laughter.) Although of late I have not been very closely connected with the grocery trade, my interest in the guild is as great as it ever was. I feel that whether or not we have agreed on questions relating to the tariff changes and other matters, we have agreed on one thing, and that is, good fellowship. We have come to the conclusion that we must keep together as closely as possible, and particularly in the respect that Mr. Hay spoke of to-day, namely, profits. (Laughter.) Whether the members come from Toronto, Montreal or Hamilton, they are fully agreed in the matter of profits. (Hear, hear.) Whatever the resolutions may be that we have passed to-day it must be distinctly understood that we bear no ill-will to any fraternity or community, whether it be manufacturer or otherwise. We are doing primarily what we consider to be our duty as merchants. And if we do this, and at the same time no harm to manufacturers or any other class, we are doing good work. We must look after ourselves. The manufacturers will look after themselves. (Hear, hear.) The protection that has been accorded us has been of the smallest kind, and therefore I do not think we should have any hesitancy in speaking freely, remembering that we are here to propagate the views of ourselves. We are here to try and make a little money. (Laughter.) We have not in the past been even doing this. While we want a little change, we do not want to injure any community. By getting our heads together we may succeed in getting the new Government to look into affairs and bring about reforms that will be advantageous to all. We want to do the best we can for the community at large. Equal justice to all, and particularly equal justice to the merchants who are represented by the grocery trade." (Laughter.)

Before taking his seat Mr. MacPherson proposed the health of "Toronto and Montreal," and as the toast was being drunk he facetiously added, "We, in Hamilton, always like to take advantage of other people. While we are drinking this toast you are all compelled to keep your seats and enjoy a magnificent thirst."

It is almost needless to say that this sally created much merriment, for none but Hamilton men were on their feet.

MR. WM. INCE.

Mr. W. Ince, sr., was the first to respond. He said that although it was a red-letter day in the history of the trade he could not forget that there was one vacant place. "I refer," he continued, "to our old friend Mr. Childs. (Hear, hear.) We all know the pleasure it was for him to meet with us. His genial manner is greatly missed. It has pleased Providence to take him from a long and useful life, and I trust that he is now enjoying even a better and brighter life than he did down here. We also miss another friend. This is the first time we have met without having Mr. Hebert. We know the interest he takes in the guild, and the heartiness with which he enjoyed the festivities which followed the business meetings. I am very much pleased to know that he is now enjoying better health than he did some time ago, and hope that in the course of time, if he does not return to active business life, that he will be again restored to his friends. I hope that when we go to Montreal we shall see him. It is now twelve years, gentlemen, since the Dominion Guild was organized. On that occasion you did me the high honor of electing me your president. I felt proud of the distinction bestowed upon me, and I have since felt how great a privilege it was to meet with the members of the guild from the east and from the west, and to share in the kindly sympathy and good fellowship which is extended at these meetings towards each other by those who participate in them. I thank you for the great kindness you have shown towards me personally. The seven years during which I occupied the presidency I look back upon as being of the brightest description. We meet here principally for business and I feel assured that good results will follow from our deliberations to-day. The different questions we have discussed will engage our attention for some time. We have with us to-night our esteemed friend from Hamilton who is now one of the representatives of that city in Parliament. (Applause.) I suppose he will be there an exponent of the rights of the grocers. He is not yet a member of the Government, but if his ability is appreciated as it should be, it is only a question of time before he will be. And, if he is not put into the premiership, he should be put pretty high up." (Hear, hear.)

Mr. Chaput: "They will appreciate him in Quebec."

Mr. Ince: "We are sure Mr. MacPherson will see that the grocers get fair play." In closing, Mr. Ince expressed the hope that the present members of the guild would be spared for many years to come to enjoy each other's company, and that those who followed would strive to protect the interests of the grocery trade generally.

MR. BLAIN.

Mr. Blain also responded. He said: "Mr. Chairman, ladies and gentlemen: I always like to speak after my friend Mr. Ince, because he covers the ground so thoroughly that nothing remains for me to say. I thoroughly endorse, sir, what you have said in acknowledging the honor that has been paid to us by the grocers of Hamilton and Montreal. I think no trade can prosper unless there is some sort of sympathetic understanding that they shall do their business on certain lines. I say this guild has been a great benefit to the grocery trade of this country in assisting to increase the standard of business morality, and in inaugurating better business methods. No matter how talented a man may be, he cannot, unaided, do all he would. It is only by associated effort, when combined with individual effort, that we are able to carry out, in their fullest and best sense, those business principles which should guide a great mercantile community such as ours. And in that sense the Grocers' Guild has been of substantial advantage to the business interests of this country. (Loud applause.) We have fixed our terms and have corrected many abuses, irregularities and anomalies that existed in the trade, so that in addition to the benefits that you, sir, have so ably stated, we have established better principles for conducting our business concerns than heretofore existed. I am one of those revolutionists in the grocery trade that believe in striking out boldly and independently of other organizations, yet I am safe in saying that we are never inconsiderate or unmindful of those general business principles which should cover trade and commerce at large. Now we have to perform a very important duty as custodians of the grocery trade of Canada, and as men who are supposed to understand commercial questions, we are naturally looked up to by the people of this country. Consequently we should be able to give deliverances upon those great questions that is impossible to people generally. It is our duty to see that the business interests of Canada are properly protected, and that consumers, manufacturers and distributors are brought closer into harmonious connection with each other, as the condition of the country would warrant. I don't think we should be selfish. We ought to make recommendations to the Government in regard to the tariff, such as would be fair, not only in the estimation of the wholesale grocers of Canada, but also in that of the consuming public on the one hand

and the producing on the other. It is in this respect that our organization will be a benefit chiefly. If we have arrived at that position where we believe that one class has been favored beyond what are the interests of the great body of our people, if we are fair in our conception of what is right between the favored and the consuming public, then I say the great object of our organization has been realized." (Hear, hear.)

By the time Mr. Blain had concluded it was twenty-three minutes past ten, and, as the Hamilton train was due to depart at 10.30 there was a a sudden exodus of the delegates from the "Ambitious City." But Mr. Gillard was not among the number.

For the next hour impromptu speeches were in order. Mr. John Sloan said he had been present at every meeting of the guild, except that held in London. He expressed pleasure at seeing the gentlemen from Montreal and Hamilton present, and hoped that the sentiment then in evidence would continue.

After demands made again and again, Mr. Eby quietly arose and laconically remarked: "My partner has done so much talking here to-night that it is not fair I should take up your time. I want to hear Mr. Eckardt."

Mr. Eckardt was compelled ultimately to comply. "I think," he said, "that we are sometimes in the habit of imagining our competitors to be animals ready to eat us up, but I do not think, in looking at the kind and pleasant faces around me, that they are capable of doing such things. We hear a great deal sometimes about what other people are doing in the way of cutting ⅛c., but, fortunately, I have got a certain amount of common sense, and I do not believe all these things."

Mr. Kinnear followed. "I have always," he said, "been an advocate of meeting together often. We are behind the times in our local guild. I was glad to hear by the testimony of the Montreal men that they were wise and we were foolish, they having arranged to get a little better profit on their goods. We have heard a great deal to-day about making money. Well, the fact is, that if we meet and look at each other we shall go back to business better satisfied, feeling that what we sometimes hear from travelers and others is not exactly true."

The closing toast was that of "The Secretaries," which was responded to by Messrs. Wills and Irving.

PATNA RICE UP THREE SHILLINGS.

THERE is strong possibility of an appreciation in the price of rice owing to the great strength abroad. Reference was made a fortnight ago to sales of Patna rice in Montreal at an advance. This has been duplicated. A Montreal wholesale house cabled Liverpool on Monday for a quotation on Patna for a grade which cost them 11s. 3d. some time ago. They were asked 14s. 3d., a rise of 3s. It is considered inevitable, if this strength abroad is maintained, that Canadian prices will have to go up. They are now 25c. higher than they were, but are hardly on a parity with this increased cost abroad.

AN APPLE PROBLEM.

ONCE upon a time there were two old men who sat in the market early every morning and sold apples. Each one had thirty apples, and one of the old men sold two for a cent, and the other old man sold three for a cent. In that way the first old man got 15c. for his basket of apples, while the second old man received 10c.; so that together they made 25c. each day. But one day the old apple-man who sold three for a cent was too sick to go to the market, and he asked his neighbor to take his apples and sell them for him. This the other old man very kindly consented to do, and when he got to the market with the two baskets of apples, he said to himself, "I will put all the apples into one basket, for it will be easier than picking them out of two baskets." So he put the sixty apples into one basket, and he said to himself, "Now, if I sell two apples for 1c., and my old friend sells three for 1c., that is the same thing as selling five apples for 2c. Therefore I will sell five for 2c." When he had sold the sixty apples he found he had only 24c., which was right; because there are twelve fives in sixty, and twice twelve are twenty-four. But if the other old man had been there, and each one had sold his apples separately, they would have received 25c. Now, how is that explained?—St. Nicholas for November.

THE DANGER OF THE "SURE THING."

Every intelligent merchant should, and doubtless does, find encouragement as well as pleasure in the fact that the "sure thing" is losing its power to draw money out of the legitimate channels of trade, remarks Inter-State Grocer. The "sure thing" is bad enough when money is plenty and business is rushing, but it is almost fatal when every effort and dollar is required to make trade ventures safe.

The "sure thing"—and this is its most dangerous attribute—appears in multitudinous shapes and guises. Sometimes it may be the share in a new railway, at another the stock is a new mine, at another the shares in a new insurance company, and so on. As the business man is supposed to have the most ready money, he is the most urgently solicited, and he is ready to take the chances frequently, as the records show. It would be neither possible nor wise to estimate the sums that have been taken out of trade to invest in outside and speculative ventures, but they are far from insignificant.

It is not the actual drain that the "sure thing" makes upon the capital of the tradesman that hurts as much as the weakening effect it has upon his methods and energy. He ceases to be so attentive to business because he has buoyed himself up to believe that his "sure thing" will render his attention to business unnecessary very soon. It is needless to mention results. They are before us constantly. Still the "sure thing" will always exist, and the speculative merchant will scorch his fingers if not burn his business in days to come as in days past. The speculative merchant is losing his hold, however, and therefore the "sure thing" may lose some of its power.

THE SUGAR BOUNTIES.

The extent to which British sugar refiners are handicapped by foreign bounties, and particularly by the French system, is known in a vague sort of way, but some figures that have just been supplied illustrate the point to a degree which, we should think, will astonish the English consumer. Ten years ago the bounty rose to £7 10s. a ton. It subsequently declined to the present £3 10s., and now French makers are appealing to the sympathetic ears of M. Meline for an additional grant of 25 francs per ton, on the ground that they cannot hold their own against the producers of other countries. During the ten years it appears that France has disbursed no less than £21,592,500 in sugar bounties; a pretty present to the purchasers of French sugars in other lands, but a prodigious haul out of the pockets of French tax-payers. And yet French refiners, like Oliver Twist, are still asking for more.—Grocers' Journal, London.

SULTANA RAISINS IN NEW YORK.

From the beginning of the season to date the importations of Sultanas have amounted to 131,000 boxes, which is said to be the bulk, if not all, of the stock we shall receive this year, there being nothing afloat or loading for this market at present, as far as is known here. Last year the receipts from the commencement of the season to Nov. 18th were 155,000 boxes, the crop being an unusually large one, but for the corresponding period in 1894 the imports were only 90,000 boxes. For the whole of last season the receipts amounted to 290,000 boxes, and in the season of 1894-95 we imported about 240,000 boxes, so that at present it looks as though the supply this season would fall very much below the average for the three years. The reported shortage in the Valencia raisin output is also expected to help the market for Sultanas.—N.Y. Journal of Commerce.

A merchant should aim to possess the goodwill of his competitors as well as that of his customers.

HE CUTS BUSINESS.

I DON'T believe any large advertiser ever cut off his advertising without finding that he cut off his business at the same time, says Charles Austin Bates. If he is spending money foolishly, he may cut down his appropriation 25, or even in some cases 50 per cent., and still do the same amount of business.

I have known businesses where the advertising appropriation was cut down 50 per cent. and the business increased. I think there are a great many opportunities for just this sort of thing in America to-day. There is a great deal of money foolishly spent in advertising.

Money is spent injudiciously. Men go into the wrong papers. Sometimes they go into the right papers the wrong way. Sometimes they spend too little in one paper and too much in another. There are all sorts of ways of making mistakes in doing advertising, and it is not to be expected that a man who is harassed and worried by a thousand other details of the business will be able to go on forever without making mistakes.

The chances are against the business man's being able to do his advertising without spending a good deal of money for which he gets no adequate return. He gives people advertisements to get rid of them, or to keep them from "roasting" his business. He goes into programmes because the canvasser is a customer of the house. He does all sorts of things that are not advertising, and charges them to the advertising account.

A "POME."

JUST a little dollar, on its mission sent, makes a lot of people glad each time the coin is spent. You pay it to the butcher, for meat to give you strength ; he takes it to the grocer man from whom it goes at length, some pretty bit of cloth or lace his better half to buy, or helps to get a winter hat to make her rival sigh. The dry goods man sends on the coin to pay his market bill, and though the coin is often spent, it stays a dollar still ; and every time 'tis spent at home, some act of good is done in "booming" local industries, ere setting of the sun.

But if you take that shining coin and break the local chain, the chances are that from afar 'twill not return again. If once it passes out of town, the butcher and the baker, the grocer and the dry goods man, the cook, the undertaker, the carpenter, the carriage-wright, the blacksmith, everyone, will lose the chance to touch that coin ere setting of the sun.

Just keep that little coin at home, just keep it moving well, and every time it changes hands somebody's goods t'will sell. That single little dollar hath thus a wondrous power to make somebody better a dozen times an hour. It pays the bill and wards off ill, and ne'er its power relaxes to soothe the doctor and buy coal and pay for clothes and taxes.—New England Grocer.

"A LITTLE NONSENSE NOW AND THEN—"

A GROCER named Sam Smith, from a country place, according to an exchange, visited a large wholesale house and ordered a quantity of goods. He was politely received, and one of the principals showed him over the establishment. On reaching the fourth floor the customer saw a speaking-tube on the wall—the first he had ever seen.

"What is that?" he asked.

"Oh, that is a speaking-tube ; it is a great convenience. We can talk with it to the clerks on the first floor without taking the trouble of going downstairs."

"Can they hear anything that you say through it?"

"Yes, and they can reply."

"You don't say so ! May I talk through it?"

"Certainly."

The visitor put his mouth to the tube and asked :

"Are Sam Smith's goods packed yet?"

The people in the office supposed it was the salesman who had asked the question, and in a moment the distinct reply came back :

"No ; we have not packed them yet. We are awaiting a telegram from his town. He looks like a slippery customer."

FIRST NEW NUTS.

The first receipts of new crop nuts are now on the way to Montreal houses. Rose & Laflamme have advices of a shipment of Grenoble walnuts, shelled walnuts, Marbots and Cornes of the 1896 crop. This is the earliest shipment of new nuts, being made by A. Dufour & Co., Bordeaux, and they are expected to arrive between the 10th and 15th December.

WESTERN APPLES TO SIBERIA.

A shipment of American apples was made recently from Tacoma, Wash., to Siberia. The shipment comprised 31 cases of apples, the pioneer shipment of this fruit from Washington State to Siberia. They were put up in small kegs about the size of a nail keg and in tubs, all of which were perfectly air-tight.

PERSONAL MENTION.

Mr. Smellie, of Brown, Smellie & Co., general merchants, Binscarth, Man., was in Toronto this week. He reports that there was about two feet of snow on the ground when he left home. Crops, he said, north of Binscarth and in the vicinity of Russell were heavy.

ADDITIONAL HINTS TO BUYERS.

The Eby, Blain Co., Ltd., have received a shipment of Batger's peels and "Nonpareil" jellies.

The Eby, Blain Co., Ltd., report a shipment of Bendorp's Royal Dutch cocoa.

Another shipment of "Orient" tea is just to hand at the Eby, Blain Co.'s, Ltd.

The F. F. Dalley Co. say that the sale of "Gem" stove paste is continually on the increase. They have not reached carload lots to any customer yet, but they are selling a good many gross lots just the same, which they find is better for the merchant when he buys it in lots suitable to the consumption. Their stove paste, they say, is not affected by the frost.

T. B. Escott & Co., London, are giving a magnificent framed reproduction of a famous oil painting of a scene in "Othello and Desdemona," with every case of "Grand Mogul" tea.

AN EXPLANATION.

Editor GROCER :

SIR,—In the issue of your valuable journal received to-day, you say "J. E. Hills, grocer, Halifax, has transferred business to M. E. Hills." While this is true in substance, yet the manner in which it is stated is misleading, and is liable to be miscontrued. The fact, is that on the death of Mr. R. J. Sweet, wholesale grocer, (which was noted in your issue of 9th Octocer), I formed a partnership with his bookkeeper, Mr. G. Foster, and we are continuing the business under the firm name of R. J. Sweet & Co. I then disposed of my retail business to M. E. Hills as stated, but the two items should appear together in order to avoid any wrong inference which might be drawn.

In conclusion, let me express my hearty appreciation of your excellent paper.

Yours truly,

JOHN E. HILLS.

Halifax, Nov. 14.

IODINE FROM SEAWEED.

It is well known that enormous quantities of seaweed containing iodine are gathered along the coasts of Japan, says The Chemist and Druggist, and were it not for the fact that the manufacture of iodine from kelp is scarcely profitable, in view of the competition of the Chilian product, Japan would, no doubt, be one of the principal iodine producing countries. In fact, even under the present circumstances, Japanese iodine and iodides find a market locally, and have even been seen in Europe in commercial quantities. A proposal has now been made to the Japanese Government by certain native chemists that the Customs duty on iodine and iodides in Japan should be increased to such an extent as to enable the Japanese industry to be self-supporting.

Robert Greig & Co.'s new "Crown" brand club house cheese is giving great satisfaction. Send for a free sample.



Science in a Pickle

That is, a pickle manufactured on a sound scientific principle, containing those delicious palate-tickling requisites, which make it by long odds the finest article of its kind put up, and incomparably superior to all others—

Gillard's New Pickle

Packed 2 dozen in a case,
Single case lots, $3.40
5 case lots, $3.30.

Gillard's New Sauce

A most delicious relish, prepared only from the finest Eastern and English vegetables and spices.

Single dozen lots, $1 75; barrel lots of 12 dozen, $1.60.

SOLD BY ALL WHOLESALE GROCERS IN CANADA

GILLARD & CO. *MAKERS* LONDON, ENGLAND.

Maclaren's Imperial Cheese . . .

There is no doubt about its being the best. Competent judges have declared it superior to any other cheese in the world, and you can easily test it yourself as compared with any other Canadian or American cheese.

We are now shipping to all parts of the world.

A. F. MACLAREN & CO., Toronto.



Thanksgiving Pies

Will soon be engaging the attention of housekeepers all over Canada. There isn't better filling to be had anywhere than

WETHEY'S CONDENSED MINCE MEAT . . .

It is wholesome and delicious, is easily prepared and will keep any length of time.

You will find it all right in every way.

J. H. WETHEY, ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THERE is a fair volume of business doing, but the easier feeling which characterises the outside sugar market has had a somewhat depressing effect upon the local sugar market, causing a falling off in the demand, although not affecting quotations. Canned goods remain in much about the same position as a week ago, the demand being light. Coffees are in good demand. A fair trade is reported in syrups and molasses. The position of the tea market continues strong, but taking it all round the volume of business has not been large during the past few days. Foreign dried fruits are in good demand, and, generally speaking, firm in price. A good demand is to be noted for nuts. Oranges are scarce and higher. Payments are just fair.

CANNED GOODS.

There has been no material change in the situation. The demand for canned vegetables is merely moderate. Prices, particularly of tomatoes, are still being firmly held by the packers. The situation, as far as cohoe salmon is concerned, is, if anything, firmer, there having been a further cancellation of orders by the packers. A shortage is now confidently looked for. We quote best brands: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, $1.15 to $1.30; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40; "Maple Leaf," $1.37½ to $1.40; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.15 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.75 to $2.85; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.20 to $1.35; 2's, $2.30 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Locally the demand is good. The market, which has been a little easier, is now steadier again, particularly on Maracaibo and Santos kinds. We quote green in bags: Rio, 15 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Some unusually nice values are being offered by the refineries in good medium syrups, but they are not attracting many buyers. Wholesalers report a fair demand. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is fair. The primary markets are steady and higher prices are looked for. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The outside markets have again declined. Raws are ¼c. lower in New York, and so are yellows, but in granulated the drop is only ⅛c. Locally there has been no change. The demand is light, but it is anticipated that as soon as the shipments which were made in order to secure the advantages of the summer rates of freight have been used up a revival in business will come. The lowest price quoted by the refineries for yellows is 3¼c., but notwithstanding this, some wholesale houses are selling this kind lower, as our quotations show. We quote: Granulated, $4 to $4.10, and yellows at $3.20 to $3.75.

SPICES.

The spice men report a fair trade in seasonable spices, with prices steady and unchanged. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Trade in this line is quiet and devoid of special feature. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The demand is good for all kinds of nuts and particularly Grenobles. Brazil nuts are firm. The second shipment of Estrine & Co.'s brand of Grenoble walnuts has arrived. We quote: Brazil nuts, 11 to 12½c.; Sicily shelled almonds, 25 to 26c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot

FRUIT

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"STEEL BRUSH"
up-to-date FRUIT
CLEANERS.

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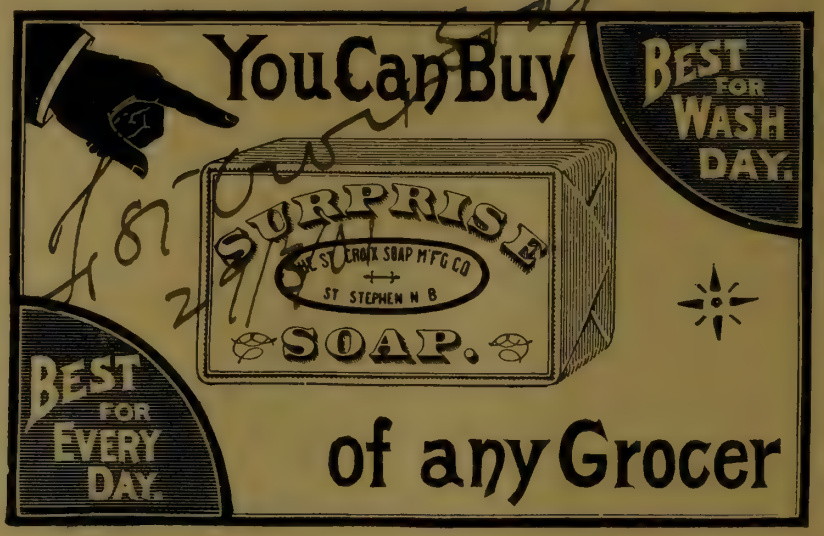
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CEYLON TEA

has dozens of imitators, and IMITATORS are generally DETRACTORS.

LET THEM
imitate us in offering to take back any of their Tea that is not giving satisfaction, as we do.

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WHOLESALE AGENTS
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DON'T OVERLOOK
the fact, that your customers want
"SURPRISE SOAP"



THE ST. CROIX SOAP MF'G CO.
ST. STEPHEN, N. B.

If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap**

walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.; chestnuts, $3.30 to $4 per bushel; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1 per bushel.

TEAS.

The tea market generally rules strong. A further advance of 3c. in Young Hysons was cabled from China at the close of last week, and locally there are practically no teas of this description in first hands. Japan teas of low and medium grades are sought after, but holders' views are above those of the buyers, and, consequently, there are not many transactions. Both Indian and Ceylon teas are reported firmer in London. On the local market Ceylon teas are being the most sought after, and particularly good liquoring teas of about 8d. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The currant market has remained steady since the recent decline, bids by Toronto importers that it was thought would find acceptance having been refused by shippers in Denia. The demand locally continues active, and a feature of the market is the good business that is being experienced in cleaned fruit. We quote: Provincials, 4⅛ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4½c.; Patras, 5 to 5⅛c. in bbls., 5 to 5⅛c. in half-bbls., and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

There is no change in the position which Valencia raisins have occupied during the past few weeks. All kinds are scarce, and the little fruit that is still in the primary market is being held at figures above the parity of those at which the retailers are now buying from the wholesalers. We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 7c.; layers, 7¼ to 7½c.

California loose muscatel raisins on the Coast are still in active demand, and shippers are disinclined to quote for the Canadian market. Agents in Toronto have, however, consummated a few sales during the past week at full prices. The first shipment of loose muscatel raisins which arrived on the local market this season are pretty well cleaned up, but the second shipment is due here about the end of the present week. We still quote 7½ to 8½c. for 3 and 4-crown respectively.

A few transactions in California prunes have been made during the past week. Figures obtained on the large sizes are about 1c. higher than last year, on the medium sizes a trifle higher, and on the smaller sizes the price is a little lower than a year ago. This apparent anomaly is explained by the fact that the fruit this season is running smaller than last year. The quantity of the crop, however, is fully as large as that of a year ago.

Malaga raisins are in good demand, with stocks locally light. We quote: London layers, $1.60 to $1.85; black baskets, $2.20 to $2.65; blue baskets, $2.25 to $2.50; choice clusters, $2.25 to $2.75; Dehesa clusters, $3.50 to $4; Non Plus Ultra, $6; Imperial bunches, $5.75 to $6; Imperial Russian clusters, $5 to $5.50.

In figs there has been a good demand on the spot. Some of the arrivals are rather inferior in quality and would not be safe to hold over. Wholesale quotations are: 14 oz., 9 to 10c.; 10 lb., 9 to 12c.; 18 lb., 11 to 13c.; 28 lb., 13 to 16c.; taps, 3¾ to 4½c.; natural, 4½c. in bags, and 7¼c. in boxes.

The first shipment of new season's Persian dates arrived on the Toronto market Thursday, and a good many of them were sold to arrive. There was a carload in the shipment which only left Southampton on the 14th inst. They are being quoted, net figures, at 6¼ to 6½c. for Sairs and 7¼ to 7½c. for Hallowees.

GREEN FRUIT.

Oranges are scarcer and dearer. On account of the unsatisfactory results as to price received in Canada and the United States, packers of Jamaica oranges have decided for the time being to send no more shipments. Valencia oranges are, however, expected to arrive shortly, when lower prices than those now quoted will rule. Lemons, too, are scarce and higher. Bananas are higher and in good demand. Pineapples are still arriving on the market. Cranberries are a little firmer for good dry, hard stock, while soft kinds are easier. Apples

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Rossiter's Household Brushes

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Retail Merchants.

6 LEADERS

Edwardsburg Starches
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Simcoe Brand Ca ned Gords
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Successor to W. F. HENDERSON & CO.
Wholesale Agent.

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16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheeps' Casings

AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC.

Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

WE ARE THE FIRST

New

DATES

Carload just received.

Also

NEW GRENOBLE WALNUTS
NEW ALMONDS . . . .
NEW MESSINA LEMONS

CLEMES BROS.

51 Front St. East, TORONTO

are a little firmer in the English market, but there is no improvement to be noted on the local market. Quinces are about done. We quote as follows: Oranges—Jamaicas and Mexicans, $4 to $4.25 per box. Lemons—Messinas, $5.50 to $6 per box; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl.; apples, $1.10 to $1.40 for good repacked Greenings, Baldwins, Spies and Russets; onions, 65 to 70c. per 80 lb. bag for Danvers and $1 per crate for Spanish; Cape Cod cranberries, $6.50 to $7 for fancy dark, and $3.50 to $4 for soft; Canadian cranberries, $5 to $6 per bbl.; quinces, 20 to 30c. per basket, and $2.75 to $5.50 per barrel; pineapples, 10 to 30c. each; bananas, $1.40 to $1.75 per bunch.; Almeria grapes, $6 to $7 per keg.

BUTTER AND CHEESE.

BUTTER—There is no change. There is not much good butter coming forward, and that is the only kind for which there is a demand. We quote as follows: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 9c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c.; 1-lb., blocks, 18 to 20c., according to make.

CHEESE—There is a little unsettled feeling, owing largely to the culls, etc., which are being pushed on the local market. Early makes of good quality, which are about cleaned out, are quoted at 10 to 10½c., and September at 10½ to 11c.

COUNTRY PRODUCE.

BEANS— We hear of transactions at 65c. delivered in Toronto for good stock. The jobbing price for good hand-picked beans is from 75 to 85c.

DRIED APPLES—A little is being done in a jobbing way at 2¾c. per lb.

EVAPORATED APPLES—Jobbers are holding at 3¾ to 4c., but there is practically nothing doing.

EGGS—Demand is fair, supplies light, and prices a little stiffer. We quote: Fresh gathered, 17 to 18c.; limed, 14c.; cold stored and held, 15 to 16c.

HONEY—Quiet. We quote: Strained, 7 to 8c. in 60-lb. tins, and 8 to 9c. in 5 and 10-lb. tins; comb, $1.50 to $1.75 per dozen.

MAPLE SYRUP—The demand continues fair at 80 to 85c. per gallon.

POTATOES — Dull and unchanged with sales at 30c. per bag in carload lots on track, and 37½ to 40c. out of store delivered.

POULTRY—Receipts moderate for this time of the year, and offerings have been pretty well cleaned up. We quote: Chickens, 20 to 40c. per pair.; turkeys are 6 to 8c. per lb.; geese, 4½ to 5½c. per lb., and ducks, 40 to 55c. per pair.

PROVISIONS AND DRESSED HOGS.

The demand continues good for smoked meats and long clear bacon, although the supply of fresh meats now tends to interfere with the sale of the former. Dressed hogs have been offering freely, and prices are lower. Farmers' loads are quoted at $4 to

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

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Butter Lard Cheese
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Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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General Commission Merchants

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We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

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Reference—Bradstreet's.

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

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RICE RICE RICE

Imperial Polished Royal PATNA

Crystal J Seed JAPAN JAVA

MOUNT ROYAL MILLING CO.

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G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

$4.50 for heavy and light hogs respectively, and carload lots at $4.60 to $4.65 for select weights, and $4.10 to $4.20 for heavy weights.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

The fish market is still quiet and oysters have experienced another decline. We quote: Pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, $5.75 to $6 per bbl. and $2.50 to $2.75 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, 50 to 75c. per 100; haddock, 5c. per lb.; steak cod, 6c. per lb. Oysters are quoted at $1.20 to $1.25 for standards, and $1.65 for New York counts.

SALT.

Trade is good and prices unchanged. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Deliveries on the local market are light, and quotations are lower than a week ago. We quote: White wheat, 86 to 87c.; red, 85 to 86c.; goose, 65 to 65½c.; oats, 21 to 23c.; peas, 45 to 46c.

FLOUR—Market is dull, buyers holding off. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $4.90; Ontario patents, $4.75 to $5.25; straight roller, $4.50, Toronto freights.

BREAKFAST FOODS—The demand continues fairly good. We quote: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50. Further advances are looked for in rolled wheat.

BALED HAY—Offerings are liberal and prices weaker. We quote: $10.50 for No. 1.

SEEDS.

The market is dull. Alsike is quoted at 6 to 9c. per lb., according to quality. Red clover, $5 to $5.50 per bushel, and timothy $1.25 to $1.50.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 8 to 8¼c. Dealers pay 7½c. for No. 1, 6½c. for No. 2, and 5½c. for No. 3.

CALFSKINS—Market is dull at 6 to 7c. for No. 1 and 5c. for No. 2. Sheep and lambskins, 70 to 80c.

WOOL—The market is unchanged. Dealers are paying 20 to 21c. for combing fleece, but offerings are limited. Pulled supers are 20 to 21c., and extras, at 22 to 22½c.

PETROLEUM.

The demand continues active; prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Bananas are dearer.

Glucose is a little lower.

Sugar is weaker in New York.

Another advance has taken place in oranges.

Good, dry, hard cranberries are scarce and dearer.

New season's Persian dates reached the Toronto market on Thursday.

A further advance in Young Hysons of equal to 3c. per lb. has been cabled from China.

P. L. Mason & Co. are advised of the arrival of the second shipment of Estrine & Co.'s Grenoble walnuts.

The new size in Kolacafe (5-oz. bottle) is proving a popular 15c. line, say Robert Greig & Co.

Mackay's new essence of coffee and chicory, in 5-oz. and 10-oz. bottles, is a good seller.

QUEBEC MARKETS.

MONTREAL, Nov. 26, 1896.

GROCERIES.

THE grocery market exhibits a fair degree of activity. This is the case in refined sugar, though the price of the staple is unchanged in spite of the fact that stocks are light. Syrups are quiet, and round lots of molasses have been shaded, but the jobbing range is unaltered. Spices and rice continue firm outside, and the spot prices are apt to hold strong for this reason. Coffees are dull and heavy, but the tea market is in a very firm position. Dried fruit is in the same position, and stocks in wholesale grocers' hands here are not as well assorted as usual. Only a few new nuts are on hand. The first shipment will be here about the first of December.

SUGAR.

There is a good demand for this staple, but the fact has not affected spot values, though it helps to maintain the recent firmness in values at the refineries here. In fact, the enquiry is above the average for the season of the year and stocks are not allowed to accumulate in first hands. The scarcity of yellows continues, there being both active demand for current wants and orders for future delivery. Prices on the latter are firm at 3¼ to 3¾c., as to quality, while jobbers have ceased to shade on granulated, asking this week 4 1-16c. on 10-bbl. lots and 4⅛c. in smaller quantities.

SYRUPS.

Business in syrups continues quiet, demand being confined to small quantities, while prices are steady. We quote 1¾c. per lb., and 22 to 35c. per gallon, as to grade.

MOLASSES.

With ample stocks, the easy feeling in molasses continues, and round lots have been offered this week at ¼ to ½c. per gallon cut, some 50 puncheons of Barbadoes selling at 27c., and similar lots of Porto Rico at 27½c. In a small way prices are unchanged at 30 to 31c.

RICE.

The advancing tendency of rice outside continues, but though local prices have been advanced somewhat, there is still

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W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

New

Grenoble Walnuts
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Tarragona Almonds
Brazil Nuts
Roasted Peanuts
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KOLONA

CEYLON TEA

½ and 1-lb. packages. Retails at 30c., 40c., 50c., 60c., and 80c. per lb.

First in Flavor.

First in Quality.

First in the Hearts of the Consumers.

Figs

Natural Figs in boxes
Commadra Figs in tapnets
Malaga Figs in tapnets
Finest Eleme Layer Figs, 5s., 10s., 28s.



INCREASING WEEK BY WEEK

The demand for **Chase & Sanborn's Famous "Seal" Brand Java and Mocha Coffee---** This is the most satisfactory blend of Coffee on the market—Once tried, always asked for—Pays you a good profit—Try a sample case.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

margin for appreciation. We now quote: Crystal Japan, $5 to $5.25; standard B., $3.70; Patna, $4.75 to $5.25; Carolina, $6.75 to $7.75, and Java, $4 to $4.25.

SPICES.

The demand for spices continues good, and with the colder weather it is apt to be maintained. Outside advices continue firm, but spot values are unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

Demand continues slow for coffee, but there is no further change in prices. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 16½ to 19c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The tea market has been quiet this week, more from the fact that stocks are firmly held than lack of demand. The feeling among holders is as firm as ever. Both commission men and wholesale agree that all the tea here will be wanted before the receipt of any of next season's crop, and at full prices. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 14 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

With no supplies of Valencia raisins in first hands here, and wholesale grocers' stocks far from well assorted, prices are held firm all round, positively no supplies being obtainable under the prices given below, and all grades are scarce. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

The strength in California raisins is as marked as ever and wholesale houses here are experiencing some difficulty in getting their orders filled. In fact, only a few carloads have been booked lately, and it would cost at the least 6¼c. to lay down any 2-crown fruit on this market. Accordingly jobbers are not filling orders for this grade under 6½c. this week and the higher grades are correspondingly firm. We quote: 2-crown, 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins are firm and unchanged at 8 to 12c. as to grade.

The same remarks apply to Malaga stock, which range from $1.50 to $4, according to quality.

The firm feeling in currants is unchanged while demand is fair. We quote: Provincials, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c.; Filiatras, ditto; Patras, 5½ to 6c., and Vostizzas, 6½ to 8c.

Prunes are firm with a fair demand. French were received this week and sell up to 15c. We quote: French 5 to 15c., as to grade; Austrian, 5¾ to 7c., and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c.

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THERE IS MONEY IN IT!

For the dealer who handles Canned

"Golden" Haddies

The BEST and MOST RELIABLE brand on the Market.

"GOLDEN" Haddies are cured, smoked and canned immediately after being taken from the water.

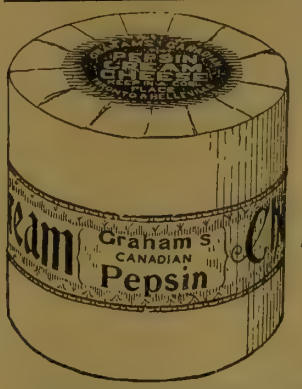
Every can full weight and guaranteed.

Order GOLDEN Haddies from your Wholesaler.

PACKERS' AGENTS—

NORTHRUP & CO.,

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From the Atlantic to the Pacific . . .

There come orders and praises for

GRAHAM'S CELEBRATED CANADIAN PEPSIN CREAM CHEESE . . .

The only scientifically prepared cheese made in America. It is guaranteed to be absolutely pure and having aseptic qualities known to no other cheese. Every mail brings tidings of increased demand. Be careful you get the genuine. Manufactured by

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And at BELLEVILLE, ONT.

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VERRET, STEWART & CO.

Importers and Dealers

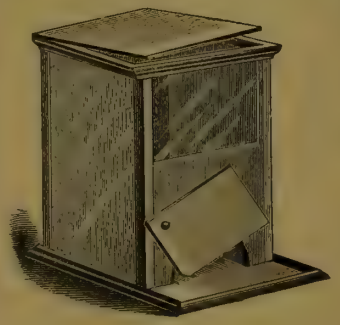
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SALT **SALT**

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Saratoga Potato

CHIPS.



Grocers sell them.

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KILLED TWO BIRDS

With one stone. Bad seed has killed thousands and helps to kill many a short-sighted grocer's trade.

MORAL:—Handle only the best.

The demand for **COTTAMS BIRD SEED** is so great it will pay you well to handle it. Protected by five Canadian patents covering the most valuable discoveries for birds, it is 2½ times the value of any other brand. All wholesalers.

One year's subscription to BIRD LIFE (50c.) free for addresses of twelve of your customers keeping birds.

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BEARDSLEY'S SHREDDED CODFISH
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Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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J. W. BEARDSLEY'S SONS, New York, U.S.A.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.
Pork Packers, OWEN SOUND

APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

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GENERAL . . **FRUIT**
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25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

New figs are steady at 9½ to 15c., and dates, 5 to 7c., as to grade.

NUTS.

There is no change in these. The only crop on the market are the shelled Valencia almonds referred to last week. We quote: New Valencia shelled almonds, 18 to 20c.; filberts, 8 to 9c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 12 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, $5 per 100.

CANNED GOODS.

There has been a fair demand for canned goods this week, and prices in all lines of vegetables are held steady. In fact, some offers of tomatoes made this week call for an advance on previous rates, and jobbers are asking higher prices for these fruit this week. We quote as follows: Tomatoes, 75 to 80c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

GREEN FRUIT.

There has been a rather firmer feeling in Jamaica oranges, about 50c. per bbl. advance being asked. Lemons remain unchanged, while offerings of cranberries have been largely increased. Bananas are quiet and Spanish onions are held firm. We quote: Jamaica oranges, $5.50 to $6; lemons, $3 to $4 per box, and $7 per chest; pears, $2 to $2.50 per keg; cranberries $5 to $6 per bbl.; Spanish onions, 70 to 75c. per crate, and new Almeria grapes $5 to $7.50 per keg.

APPLES.

The apple market is without change locally, but demand is very dull. We quote $1 to $1.50 per bbl.

COUNTRY PRODUCE.

EGGS—The egg market is firm and unchanged at 14 to 14½c. for candled, and 20 to 22c. for new laid.

BEANS—An advance of 10c. has been established in beans, which are now quoted at 80 to 85c.

It Has No Equal
BROCK'S BIRD SEED
We know it because
The Wholesaler sells more. The Retailer sells more
The Customer buys more.
It pays to handle such goods.
NICHOLSON & BROCK - TORONTO

Butter, Eggs
POULTRY and all Produce sold to best advantage.
Correspondence invited. Ref. Bradstreet's Agency.
H. P. GOULD & CO.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell
any quantity of good **Fresh Eggs** at top prices, also **Choice Dairy Butter** in pounds and tubs. **Quick Sales. Prompt Returns.**
WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

PURE LARD
TUBS PAILS
"MAPLE LEAF BRAND"
D. GUNN, BROS. & CO.
TORONTO.

Goods in Season
FINNAN HADDIES
OYSTERS
JAMAICA ORANGES
CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS
Hugh Walker & Son
GUELPH, ONT.

HONEY—Rules dull and rather easy at 10c. in the comb and 8 to 8½c. for extracted.

POTATOES—The range on these is unaltered at 35 to 40c., as to grade.

DRIED APPLES—Receipts of evaporated apples have been considerable this week, and prices have declined in consequence to 4 to 4½c. per pound, while dried are unchanged at 3 to 3½c.

ONIONS — Canadian red onions sell at $1.25 per bbl., and yellows, $1.30 to $1.35 per bbl.

BALED HAY — Without change. We quote: No. 1, $10.50 to $11, and No. 2, $9 to $9.50.

DRESSED HOGS—Receipts of these are light, and prices range from $4.75 to $5 per 100 pounds.

PROVISIONS.

This market continues quiet and without any important change to note. The demand for all lines is limited and trade is of a jobbing character. We quote: Canadian pork, new, $11 to $12; Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5¼ to 5½c.

FLOUR, MEAL AND FEED.

The flour market continues firm and quite a fair movement was noted on export account for the last steamers from this port. We quote: Winter wheat, $4.90 to $5.10; spring wheat, patents, $5.20 to $5.30; straight roller, $4.40 to $4.65; straight roller, bags, $2.10 to $2.25; extra bags, $1.75 to $1.85; Manitoba strong bakers', $4.50 to $5.

The tone of the oatmeal market is stronger and prices have advanced 20c. per barrel, owing to the small offerings. We quote: Standard, bbls., $3.50 to $3.60; granulated, bbls., $3.60 to $3.70, rolled oats, bbls., $3.50 to $3.60; rolled oats, per bag, $1.75 to $1.80.

The demand for feed was fair and the market rules moderately active and steady. We quote: Bran, $9.50 to $10.50; shorts, $11 to $12; moullie, $15 to $16.

CHEESE AND BUTTER.

Cheese continues dull. The tail end of the fall make in the province of Quebec is being cleaned up at 9 to 9¼c., and finest grades are held purely nominal.

Creamery butter is dull with a distinctly lower tendency at 18¾ to 19c., which is a decline of ½c.

MONTREAL NOTES.

The price of oatmeal has advanced 20c. per bbl. this week.

The first large shipments of new nuts are expected here about the 10th of December.

The inside jobbing price for granulated sugar this week is 4⅛c., nothing under a 10-barrel lot being available for less money.

There are no more Young Hyson teas available on this market at 12c., the best price now for ordinary jobbing lots being 13c.

Some fresh samples of California prunes were received by a commission man here this week. They were of the smaller sizes, and the equivalent of 5 to 5½c. was asked for them.

Last quotations from Denia on Valencia raisins via New York were 17s. 6d. for off-stalk, 19s. 6d. for fine off-stalk, 23s. 6d. for selected, and 25s. 6d. for layers.

OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

JAMIESON'S BISCUITS

are better, and this view is being convincingly confirmed by daily extensive and extending demands — the true touchstone of merit.

THE MANUFACTURER - R. E. JAMIESON, OTTAWA

HALIFAX TRADE GOSSIP.

THE cold weather has stimulated trade in many lines, and the week has witnessed quite an active movement. P. E. Island produce is much in evidence. On Saturday last nearly a dozen vessels arrived, and the market is well supplied. A large quantity is going into warehouse, while sales from vessels remain brisk at 28 to 30c. for potatoes and 30 to 32c. for oats.

The market is well supplied with poultry of all kinds, and prices are low, turkeys retailing at 12c. per lb., chickens and fowls at 40 to 45c. per pair, and geese from 60 to 75c. each.

Dressed hogs are coming in freely, and sell at 4½ to 5c. The price on P. E. Island is 3½ to 4½c.

Eggs are scarce, and bring all the way from 14 to 20c. per dozen.

Good creamery butter is in demand at 19 to 21c. per bbl.

Cheese is quoted at 9⅜ to 10c. for September.

The flour market is steady, but a fair volume of trade. Ogilvie's Hungarian patent is quoted at $5.75; Ontario 70 p.c. patents at $4.85; Ontario, 90 p.c. patents at $4.70; Ontario patent straight at $4.60, and extras at $4.25. A. O. Hastings, representing the Lake of the Woods Milling Co., who was here this week, reports a splendid trade in New Brunswick and Nova Scotia.

The refinery reports a fair movement in sugars. Yellows are steady at 3¼ to 3⅜c., and jobbers are asking 4⅛c. for granulated. A decline is looked for in sympathy with New York.

The fish market remains active. Some large cargoes of dry cod have been received from St. Pierre and Cape Breton ports. Three cargoes were received this week from Gaspe coast. Hard cod is unchanged, but the tendency is upward. Salmon remain scarce. Mackerel are not in heavy demand.

Green fruit is in good supply, large consignments having been received from Boston on Sunday night's boat. Apples have stiffened somewhat in price, recent sales on this market being from $1.10 to $2.25.

Molasses is in fair demand for shore trade. Quotations are about: Fancy Demerara, 33c.; fancy Porto Rico, 33c.; choice Porto Rico, 31c. Low grades run as low as 24c.

Dried fruits are in good demand at previous quotations.

P. E. Island mess pork is quoted at $13, but this is an outside figure.

Bent, Brightly & Page is the name of a new commission firm which has opened here, having taken the extensive premises formerly occupied by Seeton & Mitchell. They handle all kinds of produce.

"Crown" brand flavoring extracts are maintaining their position with the trade. Robert Greig & Co. report largely increased sales over former seasons.

Do you ever tell

your customers how delicious Preserved Ginger is when purely and properly made? Get them to try ours,—it will please them and profit you.

Excellence in Flavorings

is just as necessary as in substantials. Certain customers have not yet learned this. Get them to try Pure Gold Extracts and they will be convinced.

PURE SPICES
PURE COFFEES
PURE PEPPER
PURE MUSTARD
PURE CATSUP
PURE EXTRACTS
PURE BAKING POWDER

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
ST. JOHN, N.B., Nov. 26, 1896.

THE week has shown little of particular interest. Merchants are busy shipping their fall orders. The manufacturers of sausages have been having a war here, and the price has been driven down as low as 5c. per lb. Hops, which for some time past have been so very low, have taken a big jump, being now quoted one hundred per cent. higher than the lowest price at which they were bought here. Quite large stocks are held here considering demand is not heavy, one house holding a car load. Already notices of goods in large quantities for export are being received. It is a matter of the greatest disappointment that the improved accommodations will not be ready through unforeseen circumstances for this winter's business. However, we will be in a better position than last year.

OIL—There is no change in prices, though movement is large. Value of empty barrels is about 5c. lower than for some time. Movement in lubricating oil is light, but this is one of the largest weeks in burning oil as contracts are made for shipment between first of August and last of November, between which dates buyers are protected against decline. We quote: Best American, 21c.; best Canadian, 19¾c.; prime, 15¼c.

SALT—There is now a fair stock of salt to hand, and with direct Liverpool steamers coming weekly there is no danger of further shortage. Very low freights are sometimes quoted on salt, as vessels like to get it for ballast. One merchant, speaking to THE GROCER, said he had once been paid a bonus per ton by a steamer bringing a quantity to Boston. The sale of fine this season has been smaller than usual. We quote; Coarse, 48 to 50c., factory-filled, 90c. to $1: 5-lb. bags in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz.; Canadian fine, $1.

CANNED GOODS—The general tone is firmer. Those who bought corn at the lowest price are making a good profit, much better than usual on corn, peas and tomatoes at this season. Corned beef is firm, and sliced beef has also been advanced, but the sale at this season is almost nothing. Salmon is not held as firm as earlier, but stocks are not large; there are still one or two cars to arrive. We quote: Corn, 65 to 75c.; peas, 65 to 70c.; tomatoes, 70 to 75c.; gallon apples, $1.80 to $1.90; corned beef, Canadian, $2.25 to $2.35; American, 2-lb. tins, $2.40 to $2.50; 1-lb. tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapples, $2.25 to $2.65; salmon, $1.30 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz.; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT.—Raisins are held firm owing to light stocks, as well as that prices from first hands are higher. California 3-crown loose muscatel raisins would cost 1½c. more to land than when the bulk of those here were bought. Sackage cleaned currants are rather higher; demand is very large. Stock of currants not large, and dealers cannot replace except at higher figures. Prunes move slow. New dates not yet to hand. There is some enquiry for evaporated apples, while price is very low; sellers west will not shade and the feeling is rather in favor of some advance. Dried are not salable. Onions are still sold low. We quote: Valencias, 5½ to 6c.; California L.M. 3-crown, 6¾ to 7c.; London layers, $1.60 to $2.05; currants, cases, 4¾ to 5c.; bbls., 4¼ to 4½c.; cartoons,

cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3c.; evaporated apples, 5 to 5½c.; Canadian onions, $2; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 7½c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencia layers, 6½ to 7c.; California 4-crown L.M. raisins, 7¾ to 8c.; Imperial cabinets, $2; Dehesas, $2.50 to $3.25.

GREEN FRUIT—The sale is rather better, owing to holiday demand beginning. In apples there is no improvement. Prices are very low. Owing to large quantities brought from Ontario to the northern part of our province, our shippers here have noted a much smaller demand from there than usual. Valencia oranges will be here next week. Prices will be quite firm and high. The market is still well supplied with West Indies. Cape Cod berries show a quiet demand owing to the large quantities of native berries. Grapes are high and quite firm. Bananas have no sale. We quote: Lemons, $4.50 to $5; oranges, $5 to $6; apples, $1 to $1.75 per bbl.; keg grapes, $6 to $6.50; cranberries, Cape Cod, $4 to $6 per bbl.; bog cranberries, native, $4.50 to $5.

DAIRY PRODUCE.—Butter is coming in freely and moves slow owing to quality. When good, that is extra, a good price can be procured, but the quality of poor prevents high prices. Creameries should be much more careful of the butter they send to market if they expect outside prices. Of late the grocer has heard a number of complaints and took pains to find out if they were well founded. In a number of cases the butter was far from choice. Eggs keep tending upward and show good demand. Cheese shows little change, but feeling is firm and stock light. We quote: Dairy butter, 17 to 20c.; new creamery, prints, 22c.; do., tubs, 20 to 21c. Cheese, 10 to 10½c. Eggs 18 to 19c.

SUGAR—The feeling is a rather uncertain one. While some refineries have made a slight advance, the feeling here is not more than steady. There is quite a stock now here. Sales have been quite large. We quote: Granulated, 4 to 4⅛c.; yellows, 3⅛ to 3½c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The feeling in West India goods is rather firmer and large quantities have been moving this week. Late buyers are getting their winter stocks. In New Orleans the feeling is rather easier and qualities of samples offered rather better. A car was placed here this week. These goods continue to gain ground. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH — While demand has been quite active it is now much quieter. Prices have held very firm and in pickled fish have had upward tendency, supply appearing ample and demand easing off. There is a rather easier feeling. While the supply of the largest herring has been small, the cheaper qualities have turned out rather better than usual. Smoked continue to hold their value. Shad are also firm, stock being light. We quote: Large cod, $3.25 to $3.50; medium, $2.85 to $3; pollock, $1.20 to $1.25; bay herring, $1.40 to $1.50 per half-bbl.; smoked, 7 to 8c.; shad, half-bbl., $5 to $5.50; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; kippered, $1 per box; Barrington herring, $3 to $3.25 per bbl.; mackerel, $18 per bbl.

PROVISIONS—Sales have been quite active. Pork shows no improvement in price. Some clear pork is now being put up by our local porkmen as well as mess. One of our packers has, during the season, imported from the west quite a large number of live hogs. We quote: Clear pork, $13.50 to $14; mess, $13 to $13.50; plate beef, $12 to $13; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—There has at last been a stop in the advance in flour by local dealers, but feeling is firm. Demand is hardly as active. In oatmeal there is another slight advance; holders have made a large profit and feeling is very firm. Oats seem rather easier, as stocks have been pretty well bought. Cornmeal is still a large sale, having a very marked effect on the sale of feed. Beans are rather easier this week; a car was reported bought within ten cents of the lowest price. Stocks of barley are light. Western grey buckwheat is being sold lower this season than usual, but still much higher than the native, which is almost all yellow. The grey is much preferred. We quote: Manitoba flour, $5.75 to $5.80; best Ontario, $5 to $5.10; medium, $4.70 to $4.80; oatmeal, $3.75 to $3.80; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $14 to $15; bran, do., do., $13 to $14; hand-picked beans, $1.10; prime, $1; oats, 34c.; hay, $12 to $13; barley, $3; round peas, $1.15; split peas, $3.10 to $3.25; yellow eye beans, $1.50; buckwheat meal, $1.20 to $1.25; grey, $1.75 to $2.00.

ST. JOHN NOTES.

Steamer Campania on her last trip from P. E. Island to Montreal, took 1,100 bbls. oysters, together with other freight.

Nova Scotia shippers are taking up space promptly in the direct Liverpool steamers for the shipment of large quantities of apples; also in direct steamers to London and Glasgow.

James Hamm, of Hamm's grocery, is in trouble, having suspended payment. He did a large business in oats and feed. He has made an offer of 20 per cent.

There is a case in our courts this week in which our grocers are quite interested, one large wholesale house claiming that another interfered with their rights in regard to a private brand of tea. Damage is claimed of $5,000.

Large shipments of potatoes are going forward to the West Indies, not only by regular steamer, but by sailing vessel. A schooner is taking 5,000 bushels from Moncton, and a Digby firm have engaged to ship 1,000 bushels to Havana.

Mr. John Ransford and Mr. Coleman, of the Canada Salt Association, were introduced to the trade here this week by the representative of the association here, Mr. J. Hunter White. They were much pleased with their visit. Arrangements were made which, they expect, will very much increase their trade.

The estate of H. G. Babcock, Campobello, has paid its last dividend, which made the amount received by the creditors 100 cents on the dollar. Liabilities were $840. Expenses of closing, $41. The assignee was H. Jackson, also of Campobello. The assets were not eaten up by costs and expenses, as is so often the case.

ENAMELLED MEASURES



In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

THERE ARE OTHERS, **BUT,**



WHITE MOSS BRAND COCOANUT

is the **BEST** on the market to-day.

Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing ?*** Write

Ewing, Herron & Co.
Coffee and Spices
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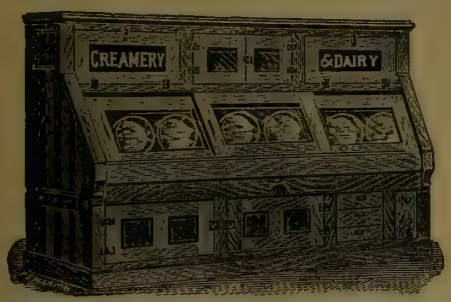
COCOANUT?
Yes,
It's all right!
SCHEPP'S

Improved Shredded and Edelweiss Brand Thin Strip have no equal.

They are the Standard goods with first-class trade. . . . . .

Factory, 6 and 8 Bay St. TORONTO

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Mince Meat

Carefully prepared from the best known English recipe. Purest ingredients mixed in the right proportions and properly seasoned.

Put up in pails of 7-lb., 14-lb., 28-lb.

Write for Quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

SELL . . .
"KINCORA"
CEYLON
For Strength and Flavor.

JOHN SLOAN & CO.
45 Front Street E.
TORONTO

Full Lines

FIGS . . .
NUTS . .
RAISINS

For Xmas trade. Lowest prices.

WARREN BROS. & CO.
85 and 87 Front St. East, Toronto.

XMAS GOODS
NOW IN STORE.

Fruits and Nuts of all kinds. Get our prices before buying.

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

BUY
Ivory Bar Soap
THE BEST MADE

Grenoble Walnuts
CHOICEST QUALITY.

PERKINS, INCE & CO.
TORONTO.

TRADE CHAT.

HUGH WALKER, who has been in the grocery business in Guelph for the past 39 years, has retired. William Gay has purchased the business.

In France 4,000,000 tons of potatoes are annually used in the manufacture of starch and alcohol.

The following collectors of Customs have been appointed : Mr. R. O. Fish, Berlin ; Mr. Alex. Brownlee, Barrie ; Mr. J. H. Fraser, Wallaceburg.

W. E. & C. Stanley, of Lucan, have contracted to supply five carloads of turkeys, two cars to go to Quebec and three to Manitoba. It will take about 10,000 birds.

The new butter market building at Hamilton was opened to the farmers and public on Saturday. It was found to have several serious faults in arrangement, which will have to be rectified.

The Dominion Government's Tariff Commission will be in London on December 3. The arrangements for the sessions have been left entirely in the hands of the secretary of the Board of Trade.

S. B. Morris recently shipped from Rodney 3,000 bushels of beans, making the largest shipment ever made in one day. He reports having shipped over 16,000 bushels within 30 days, paying as high as 65 cents.

A large departmental store will be established in London at an early date by outside capitalists. They have taken the four new stores recently erected on the north side of Dundas street by Mr. Benjamin Higgins.

A goodly number of the merchants of Three Rivers are beginning to wake up to the promiscuous mixing up of the various lines of business, and some are asking that a tax be imposed on each line of commerce. For instance, so much on furs, so much on dry goods, on groceries, on tobacco, cigars and pipes. They hope that by this means better supplies will be on hand and less cutting in prices.

"Sir," said an irate little man of about four feet eleven inches, to a six-foot man, "I would have you know, sir, that I have been well brought up." "Possibly," was the answer, "but you have not been brought up far."—Tid-Bits.

It is said that President Dillon, of the Travelers' Association, will drop out this year, having served two terms. Prospective candidates are hardly talked about yet, but there will probably be a contest. The nominations take place early next month.—Advertiser, London.

Japan has long been sending agents to different parts of European Russia to establish trade relations with Japan. Arrangements are now being made for the establishment of a direct line of steamers between Japan and the Black Sea.

Mr. Suter, commercial traveler for Christie, Brown & Co., Toronto, had a narrow escape from instant death at the Grand Trunk Railway station, Welland, a few days ago. Mr. Suter, who was alighting from the train, missed his footing and was thrown against the platform, having his head cut badly and bruising his body. He is now at the Dexter House under the doctor's care and will, no doubt, be all right in a few days.

During the first six months of this year the exports of frozen meat from New Zealand were 78,702,167 pounds, or at the rate of about 157,000,000 pounds per annum. Compared with the preceding year's (128,039,522 pounds) and with those of earlier years, this is a considerable advance. Of beef there was exported 1,817,801 pounds for the half year, which is an increase of something like 750,000 pounds on the preceding half year's output.

T. A. Rowat & Co., grocers, who have been doing business at 228 Dundas street, London, for several years, have moved to 234 Dundas street, just three doors east of their old premises. The new place has been furnished in an up-to-date manner, and will present a handsome appearance when everything in stock has its regular location. Rowat & Co. have always carried as fine a stock of groceries, teas, etc., as can be found in any store in Western Ontario, and have the credit of keeping nothing but what is of the most reliable character and quality.

HE IS NO LONGER A BACHELOR.

At St. James' Church, Seaforth, on Wednesday, 18th inst., Wm. Casey, of the firm of Casey & Co., grocers, Seaforth, led to the altar Miss Mary Melady, only daughter of the late Thomas Melady, of Hibbert. The ceremony was performed by Rev. Father Kealy, of Irishtown, in the absence of the resident pastor, who is confined to his house through illness. After the ceremony was over, the happy couple, along with a number of invited guests, drove to the bride's mother's, where a sumptuous spread was partaken of.

"BAGGED" THEIR FELLOW EMPLOYE.

A pleasing event took place last Saturday, when the staff of the Davidson & Hay, Ltd.. presented Mr. Floyd Brown, who is leaving for the United States, with a handsome traveling bag as a slight mark of the high esteem in which he is held by his fellow employes, who one and all wish him hearty success in his new field.

Don't Believe



all you hear—especially about canned goods. Believe what you see, taste and handle. Sample our goods at any time, and anywhere, and you will always find them pure, wholesome and carefully packed. We fear no comparison.

DELHI CANNING CO., DELHI, ONT.

FEATURES IN RAISINS.

THE imports of Malaga raisins from the beginning of the season to date are larger than in any year with one exception since California became a factor in the market, the increase in market being more than 100 per cent. compared with 1895 and four hundred per cent. greater than in 1894. The largest importation during the past decade was in the year marking its beginning, when the receipts for the season were 270,000 boxes. From that time until 1893 there was a steady decrease each year in the arrivals, as will be seen by the following table:

	Boxes		Boxes.
1887	270,000	1892	32,000
1888	96,000	1893	52,000
1889	98,000	1894	10,000
1890	55,000	1895	23,000
1891	32,000	1896	47,000

It may be interesting, as showing the effect of the introduction of California raisins upon the trade in Malagas, that for the two years preceding 1887 the imports of the latter were 551,000 and 468,000 boxes respectively. The increased receipts this year are due chiefly to the expectations of shippers in Malaga that a most favorable market would be offered in this country because of the reported failure of the California crop. As has been shown, that crop was not as short as the early reports indicated, but was small enough to allow of a larger outlet for Malagas than had been offered in several years. The quality of the Malaga raisins this year is said to be exceptionally fine as compared with that of several seasons past, which was a decided improvement, it is said, on the average quality of the stock received before buyers began to give preference to the California fruit. Prices this year are comparatively low.

The demand for California raisins, which has been very active this fall, particularly from country buyers, who have understood for some time that there were to be no general consignments of current crop, has subsided. Distributors everywhere seem to be pretty well supplied, and while orders for 50 and 100-box lots are still coming from buyers, who have found as the holiday season approaches they have underestimated their requirements, there are no calls for carloads. However, the firm tone of the market has been maintained, and as stocks have been pretty well moved out from the Coast, no decline in prices is looked for until after the holidays at least.—N.Y. Journal of Com merce.

IS NOW A WHOLESALER.

Mr. G. G. Steele, grocer, St. Thomas, has disposed of his business there and has purchased the wholesale fruit business of J. R. Shuttleworth, London. Mr. Steele has had considerable experience in the fruit business, and, by paying strict attention to business, will no doubt not only hold the trade established by Mr. Shuttleworth but extend it.

THE CANADIAN GROCER wishes Mr. Steele prosperity in the fruit business.

TRAVELERS' MUTUAL BENEFIT SOCIETY.

At the quarterly meeting of the Commercial Travelers' Mutual Benefit Society, held in London on Saturday, the following officers were elected for the ensuing year: President, Mr. T. P. Blackwell, re-elected; 1st vice-president, Mr. R. W. Coates, re-elected; 2nd vice-president, Mr. J. M. Logan; treasurer, Mr. W. L. Underwood. Directors—For London, Messrs. John H. Glass, C. W. Nicholls, Alf. Russell, E. R. C. Struthers, F. H. Crabb, Joseph Pocock, J. W. Pennock, W. H. Mohan, M. F. Irwin, T. H. McCurdy; for Toronto, Messrs. F. W. Heath, R. H. Greene, Frank W. Grew; Chatham, Mr. A. E. Merritt; Stratford, Mr. Jas. Dow; Woodstock, Mr. R. G. Bickerton; Hamilton, Mr. A. W. Robertson; Windsor, Mr. Jas. F. Smyth; Ingersoll, Mr. R. H. Cotter; New Hamburg, Mr. J. Ratz; Aylmer, Mr. R. G. B. Moore; Winnipeg, Mr. F. Morton Morse and Mr. T. H. Slater; Oshawa, Mr. E. O. Felt; Sarnia, Mr. Wm. Storey; Brantford, Mr. M. Wilbie. Mr. Alf. Robinson is the permanent secretary.

FIGS ✦ FIGS

Now is your time to get the Finest Figs imported. We have just received from Messrs. Mainetty & Co., Smyrna—

20 cases 24 x 16 lb. boxes beautiful Layer Figs.
5 cases 42 x 10 lb. boxes Nec Plus Ultra.
5 cases 400 x 14 oz. boxes Choicest Figs.
5 cases 440 x 12 oz. boxes Choicest Figs.
50 boxes 25 lbs. each Choice Large Smyrna Figs.
50 boxes 50 lbs. each Choice Large Smyrna Figs.
100 bags 50 lbs. each Fine Natural Figs.

Do not forget that we have some Pinard's Prunes left (27½-lb. boxes). They are as fine as in bottles. Brands—AA 40's, A 50's, B 60's. Do not buy without asking for our prices on all fruits. Our stock is large and well assorted.

L. CHAPUT, FILS & CIE. - MONTREAL

This is the time to sell ***BAKED BEANS*** and ***CANNED PUMPKIN,*** and if you would sell something that will please your customers **besides giving you good profits,** order some of the

"LORNE" BRAND BAKED BEANS, in (3 lb. Cans)
PUMPKIN . . . " " "

If your dealer has none in stock write to

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

THE SLIME ON FISHES.

A FISH just taken from the water, if handled, is found to be slippery and coated with slime. All fishes, the meanest and the noblest, killifish and shark, shad, salmon and trout, wear this slime, says The New York Sun. They could not exist without it.

The slime is secreted usually in a continuous series of ducts with numerous openings, arranged in a line extending along the side of the fish. Some fishes have one line on a side, some have five or six. The lines may be plainly visible, and in some cases appear to be a marking on the fish. More often they are not observable at all. Some fishes store this secretion in pores distributed over the whole surface of the body, the larger number, however, in pores in lateral lines. There are also pores for the secretion of mucus, or slime, in the fish's head.

The slime is exuded through the divisions between the scales to the outward part of the body over which it spreads, forming a sort of outer skin or covering, transparent, and having elasticity and tenacity, and often considerable body. It would not be remarkable for a fair-sized fish, say a fish of two pounds weight, to have a coating of slime a thirty-second of an inch in thickness. Fishes vary greatly in the amount of slime which they secrete; the eel will suggest itself as one that is very slimy.

The fish's slimy coating reduces its friction when in motion and helps to increase its speed. It aids in protecting the scales from injury, being of sufficient substance to serve in some measure as a cushion. The slimy covering makes the fish hard to hold. and so enables it the more readily to escape from its enemies. It is sometimes repugnant to other fishes, which are repelled by its odor. It is the slime from the fishes handled that makes the angler "smell fishy," as the expression goes.

A most important function of the fish's slimy coating is to protect it from the attacks of fungus, a form of plant life found in all waters, salt and fresh, including the purest. The slime covers the entire exterior surface of the fish, including the fins. Fungus does not attach to the slime, but if the fish were to be injured so that there was upon it some spot uncovered by the slime, upon that spot some minute fragment of fungus, so small as to be scarcely more than visible, would be likely to lodge. Once lodged, the fungus is reproduced very fast.

Fish sometimes recover from attacks of fungus, but much more often they do not. The fungus displaces the skin, inflammation is set up, and the place attacked becomes practically a sore. With its continued growth the fungus may cover the side of the fish and extend over the gills and finally kill it.

The post-office, known as Sutherland's Corners, has been changed to Cairo.

A NOVEL ADVERTISEMENT.

A splendid monument of Pierre Cabochard, grocer, stands in a conspicuous position in the cemetery of Pere la Chaise. It bears a pathetic inscription ending:

"His inconsolable widow dedicates this monument to his memory, and continues the same business at the old place, 162 Rue Mouffetard."

A gentleman had the curiosity to call at the address given, says Tit-Bits.

"I came to see the widow Cabochard," said the caller.

"Well, sir, here she is," said the man.

"I beg pardon," said the gentleman, "but I wish to see the lady herself."

"Sir," was the answer, "I am the widow Cabochard."

"I don't exactly understand," quoth the visitor. "I allude to the relict of the late Pierre Cabochard, whose monument I saw yesterday at Pere la Chaise."

"I see, I see," was the smiling rejoinder. "Allow mé to inform you that Pierre Cabochard is a myth, and therefore never had a wife. The tomb you admired cost me a good deal of money; and, though no one was buried there, it proves a first-rate advertisement, and I have had no cause to regret the expense. What can I sell you in the way of groceries?"

Borden's Peerless Brand Evaporated Cream



ABSOLUTELY PURE

Is pure milk reduced to the consistency of cream, light in color, natural in flavor.
It cannot be compared with any unsweetened milk or evaporated cream heretofore offered.
It is not dark in color.
It does not thicken with age.
It does not spoil.
It is not disagreeable in flavor.

Prepared and Guaranteed by the

New York Condensed Milk Company

For quotations see price columns.

Send for particulars to

F. W. HUDSON & CO. Selling Agents..... **TORONTO**

Our Latest Importations

Include a shipment of Wines and Brandy—the prices are very reasonable—the quality is the best. Write us whenever you want the best in the grocery line at the lowest prices.

WINES . . . .

A fine lot of Mass Wines, Ports, Sherries, etc. You need these goods for your holiday trade. You can't do better in price or quality.

BRANDY . . . .

The success of P. Richard's Brandy is assured. It's sale is rapidly increasing. Send in your order and keep up with the popular demand.

Laporte, Martin & Cie. 72-78 St. Peter Street, **Montreal**



An... Enthusiastic Endorsement

always follows the purchase of CARR & CO'S FANCY BISCUITS. Their fifty years success with the public has never been equalled.

Since they were first produced they have maintained the favor of Her Majesty Queen Victoria.

"**Cafe Noir**" is especially a favorite. Try a sample order.

Sole agents for Canada

Robert Greig & Co.

MONTREAL.

If you want the cream of the India and Ceylon growth

Buy

Appleton's Teas

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & CO. Agents
MONTREAL

Do Not Make Any Mistake



DALLEY'S
ROYAL
HYGIENIC
SELF-RISING
BUCKWHEAT FLOUR

is the very finest made. This flour will make the nicest, sweetest Pancakes you ever ate. They are put up in two sizes, 2½ pounds and five pounds, packed in cases, all ready for use. No Yeast or Baking Powder needed. Full directions with each package. Sold by all wholesale grocers, and

THE F. F. DALLEY CO., Ltd.

Millers,

Hamilton, Can.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000 Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co
Winnipeg: Sutherland & Campbell

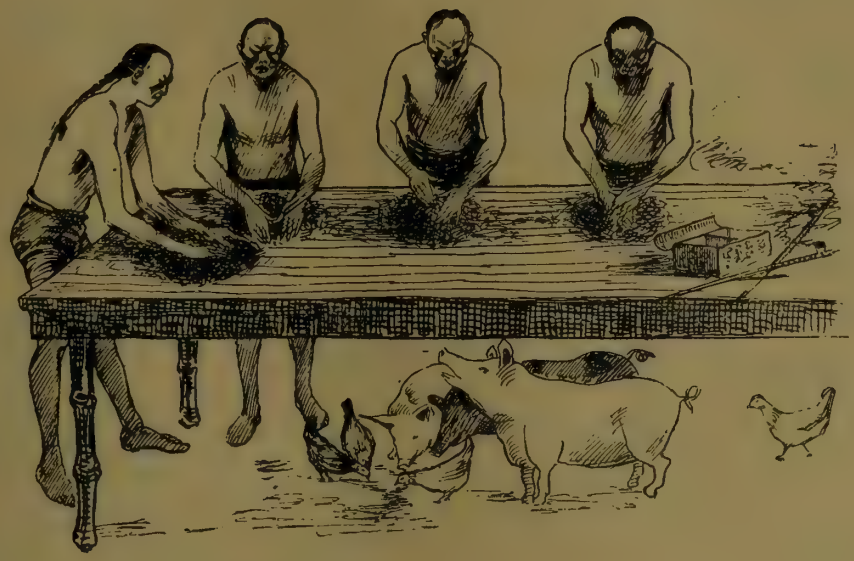
LIPTON
TEA PLANTER
CEYLON

Chief Offices City Road, London, England.
United States Offices: 30 Front St., New York

This is NOT the way

Ceylon Teas

are made



Ceylon Teas

are rolled and made
by Machinery---
untouched by hand
and are
clean, sweet and healthful

Think this picture over

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE Hamilton Fruit Exchange is in difficulties, and a meeting of creditors will be held on Monday.

A. Picard, St. Michael, Que., has assigned.

Fortier & Ethier, grocers, Montreal, have assigned.

J. S. Davis, grocer, Toronto, has assigned to John New.

K. Krocker & Co., general merchants, Reinland, Man., have assigned.

The bailiff is in possession of the premises of W. H. Kirby, grocer, Toronto.

J. M. House, grocer, Gravenhurst, has assigned to C. S. Scott, Hamilton.

H. G. Turnbull, general merchant, Digby, N.S., is offering to compromise.

P. W. Rimer, general merchant, Kleefeld, Man., has been granted an extension.

The estate of J. T. Burke, groceries and dry goods, Huntsville, is to be wound up.

J. A. Charron, general merchant, Richmond, Que., has compromised at 33⅓c. on the dollar.

O. M. O'Donnell, general merchant, St. Giles, Que., has compromised at 45c. on the dollar.

Fortier & Ethier, grocers, Montreal, have called a meeting of their creditors for the 27th inst.

D. G. Stewart, general merchant, Lacombe, N.W.T., has compromised at 40c. on the dollar.

CHANGES.

L. Coates, general merchant, Parrsboro, has sold out.

Mrs. W. H. Wright, grocer, Rossland, is out of business.

Wiley Bros., grocers, Nottawa, have sold out to O. S. Holden.

J. P. Gallagher, grocer, Montreal, has commenced business.

W. H. Ryckman & Co. are starting a grocery store in Brantford.

W. M. Hill, general merchant, Humberstone, is giving up business.

Nelson Willis, general merchant, Allan Park, Ont., is giving up business.

Dalton & Co. general merchants, Carberry, have sold out to J. Fairley.

J. Langevin & Fils, produce, Montreal, have opened a grocery department.

R. Lindow, general merchant, Fort Saskatchewan, has sold out to L. Moret.

Lynch & Budgeon is the name of a new firm of grocers who have recently opened up in Winnipeg.

Sharples & Co,, general merchants, Calgary, have sold out Red Deer branch to Smith & Gaetz.

A. Daoust & Co., general merchants, St. Timothe, Que., have sold out to F. Bayer.

C. A. Desevteaux and J. Loranger have both opened general stores in Yamachiche, Que.

Robert Herron is starting into business in Montreal as wholesale dealer in coffees and spices.

Wm. Thompson & Son, general merchants, Orono, have sold out to G. M. Long.

PARTNERSHIPS FORMED AND DISSOLVED.

Moore & Carman, grocers, Brantford, have dissolved. Henry Moore continues.

Freeborn & Chubb, grocers, Morden, Man., have dissolved. James Freeborn continues.

E. A. Ramsay is retiring from the firm of Wilcox & Ramsay, general merchants, Virden, Man.

Vanwart Bros., general merchants, Hamstead, N.B., have dissolved. J. E. Vanwart continues.

R. Hudon & Co., general merchants, Hebertville, Que., have dissolved. A. R. Hudon continues.

John McLeod, general merchant, Portage la Prairie, has admitted his son as partner under style of John McLeod & Son.

R. L. Gaetz, general merchant, Red Deer, Man., has admitted G. W. Smith as partner, under the style of Smith & Gaetz.

H. Therien and J. H. Therien have registered a partnership in Montreal to carry on business as grocers, under the style of H. Therien & Co.

SALES MADE AND PENDING.

The stock of F. X. Letourneau, grocer, Quebec, is to be sold by the bailiff on 27th inst.

The assets of Desbiens & Brassard, general merchants, Pointe au Pic, are to be sold 1st prox.

The stock of J. B. Meloche, general merchant, Papineauville, has been sold at 60c. on the dollar.

The stock of A. J. S. Atkinson & Co., general merchants, St. John, has been sold to R. C. Peck.

FIRES.

The premises of L. A. Houle, grocer, Belle River, have been damaged by fire.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. ... TORONTO.



THE **GROCERS** who pay attention to the sale of the little things are the ones who make money.

"SCIENTIFIC"
STOVE ENAMEL

is a good seller
is a staple
is an ar article
and the profits to the dealer are handsome.

For sale by all jobbers.

Telephone 2935. **Toronto**

BRANTFORD
STARCH

DEATHS.

Louis Doeringer, grocer, etc., Brantford, is dead.

W. Bradley, general store, Huntley, is dead.

Joseph McLeod, of McLeod & Co., grocers, Kincardine, is dead.

Richard H. Barry, of J. Barry & Sons, general merchants, Morrisburg, is dead.

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

TRY A PACKAGE OF OUR **"CLUB HOUSE"**

A perfect blend of the finest

INDIA and CEYLON TEAS

For which we are sole agents in America.

It will please your customers.

J. F. RAMSAY & CO.

Wholesale Importers . . . . . 14 and 16 Mincing Lane

TORONTO.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



An Automatic Selling Machine

TO SELL

Adams' Tutti Frutti

For full particulars, apply

GLOBE AUTOMATIC SELLING CO.,

13 JARVIS STREET, TORONTO, ONT.



FOR THE

Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

GET IN YOUR RIGHT PLACE.

WHEN we try to do that for which we are unfitted we are not working along the line of our strength, but our weakness; our will-power and enthusiasm becomes demoralized; we do half work, botched work, lose confidence in ourselves, and conclude that we are dunces because we cannot accomplish what others do; the whole tone of life is demoralized and lowered because we are out of place.

How it shortens the road to success to make early a wise choice of one's occupation, to be started on the road of a proper career while young, full of hope, while the animal spirits are high, and enthusiasm is vigorous; to feel that every step we take, that every day's work we do, that every blow we strike helps to broaden, deepen and enrich life!

Those who fail are, as a rule, those who are out of their places. A man out of his place is but half a man; his very nature is perverted. He is working against his nature, rowing against the current, and it is only a question of time when he will fail. When his strength is exhausted he will float down the stream. A man cannot succeed when his whole nature is entering its perpetual protest against his occupation. To succeed, his vocation must have the consent of all his faculties; they must be in harmony with his purpose.

After once choosing your occupation, however, never look backward; stick to it with all the tenacity you can muster. Let nothing tempt you or swerve you a hair's breadth from your aim, and you will win. Do not let the thorns which appear in every vocation, or temporary despondency or disappointment, shake your purpose. You will never succeed while smarting under the drudgery of your occupation, if you are constantly haunted with the idea that you could succeed better in something else. Great tenacity of purpose is the only thing that will carry you over the hard places, which appear in every career, to ultimate triumph. This determination, or fixity of purpose, has a great moral bearing upon our success, for it leads others to feel confidence in us, and this is everything. It gives credit and moral support in a thousand ways. People always believe in a man with a fixed purpose, and will help him twice as quickly as one who is loosely or indifferently attached to his vocation and liable at any time to make a change, or to fail. Everybody knows that determined men are not likely to fail. They carry in their very pluck, grit and determination the conviction and assurance of success.

The world does not dictate what you shall do, but it does demand that you do something, and that you shall be king in your line. There is no grander sight than that of a young man or woman in the right place struggling with might and main to make the most of the stuff at command, determined that not a faculty or power shall run to waste. Not money, not position, but power is what we want; and character is greater than any occupation or profession.

"Do not, I beseech you," said Garfield, "be content to enter on any business that does not require and compel constant intellectual growth." Choose an occupation that is refining and elevating; an occupation that you will be proud of; an occupation that will give you time for self-culture and self-preservation; an occupation that will enlarge and expand your manhood and make you a better citizen, a better man.

Power and constant growth toward a higher life are the great end of human existence. Your calling should be the great school of life, the great man-developer, character-builder, that which should broaden, deepen and round out into symmetry, harmony and beauty, all the God-given faculties within you.

But, whatever you do, be greater than your calling; let your manhood overtop your position, your wealth, your occupation, your title. A man must work hard and study hard to counteract the narrowing, hardening tendency of his occupation. Said Goldsmith:

> Burke, born for the universe, narrowed his mind,
> And to party gave up what was meant for mankind.
>
> —Architects of Fate.

FLORIDA VS. JAMAICA ORANGES.

The people of Jamaica will probably have some oranges for sale hereafter. We see no reason why they should not, but without change of bulk it is impossible to get oranges from Jamaica to New York in less than six days. By express they can go from Florida in 30 hours. There is an area in South Florida that has never been hurt by a freeze that is double the extent of Jamaica, and that can produce more oranges than the people of the United States will ever consume. This section of the state is being settled, and even if in Northern Florida freeze follows freeze as year follows year, this state will have practically a monopoly of the orange crop in the markets of the United States. Florida oranges are the best, and they are nearest to the markets. The people of Jamaica ought to be able to make a little money on their oranges during the next two or three years. Then their season will be ended unless they hitch a tug to the island and tie it up to the Florida coast so as to be nearer the markets.—Florida Times-Union.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
The QUEEN CITY OIL CO., Ltd.
Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

EPPS'S COCOA
The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes
EPPS'S COCOAINE
or COCOA-NIB EXTRACT.
A light, refreshing beverage.
1-4 lb. Tins. 6 lb Boxes.
Special Agent, C. E. COLSON, MONTREAL

A Touch
A Rub
A Shine
That's the QUICKSHINE STOVE POLISH
Manufactured by
Alpha Chemical Co.
BERLIN, ONT.

SOAP
AND
WATER
May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before
SILVER DUST
WASHING POWDER

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES

in 1 and 2-lb. round cans. Will keep all winter . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co, Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

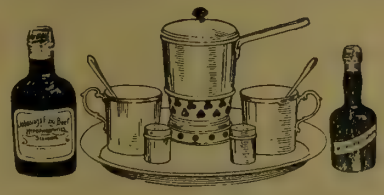
Head Office: TORONTO, ONT.

Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

FLUID BEEF SET.

(Made of Pure Aluminum.)

A Handsome and Convenient Outfit for Room or Office.



OUR SPECIAL OFFER

1 Tray, 1 Spirit Lamp, 2 Cups, 2 Spoons,
1 Water Boiler, 2 Salt and Pepper Casters,
1 Bottle Methylated Spirits,

1 16 oz Bottle JOHNSTON'S FLUID BEEF
(Brand Staminal)

The whole neatly cased for $3.50.

Expressed prepaid on receipt of price.

Remit by Express or Post Office Order payable to

THE JOHNSTON FLUID BEEF CO., - - MONTREAL.

KNOW ALL

GROCERY CLERKS

That you can have, without money and without extra work, a High Grade Columbia Bicycle of latest pattern, and delivered to you directly from the Pope Mfg. Co's. factory. Send me your address on a postal and I'll write you all about it.

C. B. KNOX,
Johnstown, N.Y.

There are others

BUT **Keen's** D. S. F.

Mustard

Leads them all for

Purity and Fine Flavor.

CURRENT MARKET QUOTATIONS

Toronto, Nov. 26. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Edito nd are not paid for or doctored by any man . acturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " "	
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0
½ lb., 3 doz. cases, round	1
No. 1 (14 oz.), 2 doz. cases, round	1 80
1 lb., 2 doz. cases, round	2 00
lb., ½ " " "	5 75
lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
lb. tins, 4 doz. in case..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. Sealer Jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

F. G. FRENCH BLACKING.	per gross
½ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

	per gross
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

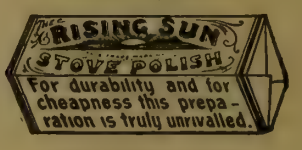
BLACK LEAD.

Reckitt's Black Lead, per box	$. 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish	9 00	2 50	90
Scientific Furniture Polish	....	....	1 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

THE F. F DALLEY CO.



	per gross
Gem Stove Polish, ¼ gross cases	9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 7

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

CORN BROOMS

CHAS. BOECKH & SONS.	net. per doz
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 10
" " 7, 4 strings	2 90
" " 6, 3 strings	2 60
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6. 3 strings	2 60
" 5, 3 strings	2 45

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 50	0 75
Cherries, red pitted, 2 s	2 00	2 25
Peas, 2's	0 60	0 75
" Sifted select	0 80	0 95
" Extra sifted	1 15	1 30
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 15	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 75
Lobster, talls	2 10	2 30
" flats	2 75	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ½'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	....	0 04½ 0 09
" " ½'s "	0 09	0 11
" Mustard, ¼ size, cases 50 tins per 100	10 00	11 00

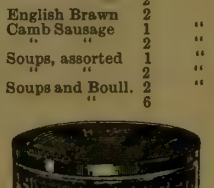
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

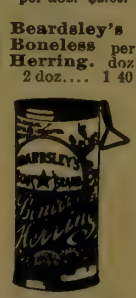
Comp Corn Beef, 1-lb. cans		$1 20	$1 35
" " " 2 "		2 30	2 50
Comp Corn Beef 4-lb. cans		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6		....	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
" " (in cream pitcher) 36 5c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 11 lbs. each	0 35
Smaller quantities	0 37½

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs	In 12 lb bxs
Vanilla—		
Yellow wrapper, p. lb	$ 0 34	$ 0 36
Triple Vanilla—		
White "	0 73	0 83
Unsweetened—		
Blue Premium "	0 38	0 42
	Cases of 54 lbs	Less than case
Pastilles—		
½ lb. boxes "	0 19	0 20

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	33

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

EXP'N

Burning Brand in one-inch letters for excise requirement. Send to **THE HAMILTON STAMP & STENCIL WORKS, HAMILTON,** for these; also Stencil Brands, Steel Stamps, Bung Tins, etc.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see ou get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

WATSON'S AN INSPIRING SPIRIT.

DUNDEE

A WHIFF OF HEATHER. **WHISKY.**

Agents: **Chard, Jackson & Co.,** for the Dominion, **Montreal**

"CROSSE & BLACKWELL"

SEASON 1896

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)....	0 32
Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate.....	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate.....	0 18
Mott's Navy or Cooking Chocolate ..	0 27
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 46
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand.	
Pkgs. 1 lb., 15 or 30 lb. cs.....	27
" ½ " " "	28
" ¼ " " "	29
" ⅛ " 5 or 10 "	30
Bulk.	
White Moss, 10, 15 or 20 lb. Pails....	20
Feather Strip, " " " "	22
Special Shred, 10, 15 or 20 lb. Pails....	18
Macaroon, " " " "	18
Crown Desic., 12, 20 or 25 lb. "	18
Special, " " " "	17
Barrels, 2c. per lb. less.	

Terms, 3 p.c., 30 days net.

SCHEPP'S

Improved in packages—	per lb.
1-lb. package, 15 and 30-lb. cases..	0 27
½-lb. " 15 " 30-lb. " ...	0 28
¼-lb. " 15 " 30-lb- " ...	0 29
5c. package 4 doz. in case, per doz.	0 45

Bulk—	Brls.	Pails.
Edelweiss (thin strip) per lb.	0 20	0 22
Improved Shredded "	0 18	0 20
Beaver "	0 16	0 18
Macaroon "	0 16	0 18
Desiccated "	0 15	0 17

Terms, 3 per cent. off 30 days.

COFFEE.

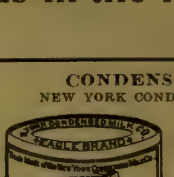
Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio.....	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java.....	0 32	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India.....	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO





	per oz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case.....	2 00
Borden's Peerless Evaporated Cream Family size, d in case..	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	

Quality thoroughly guaranteed.

Christmas Candy

Let us have your orders now if you want your goods in time for Christmas trade. We have a big range of Fancy Goods in sugar toys, grained and clear.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 0

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04⅛ 0 04¼
" ½ bbls	0 04⅛ 0 04¼
" Filiatras, bbls	0 04¼ 0 04½
" ½ bbls	0 04¼ 0 04½
" Patras, bbls	0 05 0 05⅛
" ½ bbls	0 05 0 05⅛
" cases	0 05 0 05½
" Vostizzas, cases	0 07 0 08½
" Fancy Panaritas	0 08 0 08½
Dates, Hallowee boxes (new)	0 7¼ 0 07½
Figs—Eleme, 14 oz	0 09 0 10
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 16
" taps	0 03¾ 0 04½
" natural, boxes	0 04¼
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 05¼ 0 05½
" Fine, off stalk	0 05¾ 0 06
" Selected	0 06¾ 0 07
" Layers	0 07¼ 0 07½
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07½ 0 08½
" Malaga	per box.
" London Layers	1 60 1 80
" Black Baskets	2 20 2 65
" Blue Baskets	2 25 2 50
" Choice Clusters	2 25 2 75
" Dehesa Clusters	3 50 4 00
" Non Plus Ultra	6 00
" Imperial Bunches	5 75 6 00
" " Russian Clusters	5 00 5 50
Lemons—Messinas (fancy)	5 50 6 00
Oranges—Mexican and Jamaicas	4 00 4 25
DOMESTIC.	
Apples, dried, per lb	0 03 0 04
" evaporated	0 05 0 06

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPPE'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60
SCREWS—Wood— Flat-head iron, 80, 10 and 5 p. c. dis. Round-head iron, 75, 10 and 5 p. c. dis. Flat-head brass, 77½, 10 and 5 p. c. dis. Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¼ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04½ 0 04¾
No. 1	0 04¼
No. 2	0 04
No. 3	0 03¾
TURPENTINE— Selected packages, per gal.	0 42 0 43
2c. extra outside points.	
LINSEED OIL— Raw, per gal	0 46 0 47
Boiled, "	0 49 0 50
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special qts., 1 doz., case	9 00	9 75
Ext. Special " "	9 25	9 75
Special Liqueur " "	12 00	12 75
Ex. Special Liq. " "	16 50	
Ex. Special jorums "	15 50	
In Wood—Special, 5 o.p., per Imp. gal.	4 50	
Extra Special, proof, "	4 75	

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch	4 40	
Special old Scotch	5 00	

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" ¼ lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 [illegible]
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	per lb.	
Granulated	0 04	0 04⅛
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05½
" in 50 lb. boxes	0 05½	0 05½
Extra Ground, bbls. Icing	0 05⅜	0 05½
Powdered, bbls	0 05	0 05¼
Very bright refined	0 03⅝	0 03¾
Bright Yellow	0 03⅜	0 03¾
Dark Yellow	0 03¼	0 03¼
Demerara	3 75	5 25

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark per gallon.	0 23	0 25
Medium	0 28	0 35

Our Cans Have no Solder . .

On the inside. The seam of the can is in the shape of two flat hooks dove-tailed together. These hooks are dove-tailed in such a way that the solder **has to be** placed on the outside of the can. It is absolutely impossible for the tomatoes to become lead-poisoned through contact with the solder.

It is worth something to you to be able to guarantee each can of tomatoes. Not only that, but customers who have not bought canned tomatoes before, on account of the solder scare, will be induced to try "Kent" brand.

There is no doubt about the **quality** of the Kent tomatoes; all those who handle them speak very highly of that. If you are not already a handler of our tomatoes, will you not try a few cases? They will be sure to please your best trade.

AGENTS—
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

THE KENT CANNING CO.
CHATHAM, ONT.

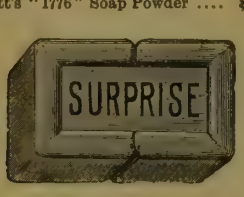
Bright	0 32	0 42
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

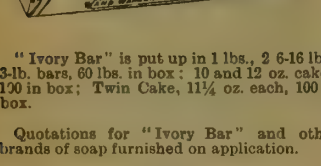
Babbitt's "1776" Soap Powder	$4 00



1 Box Lot	4.20
5 Box Lot	4.10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.
No. 2. " 50 " " 35 "
Mixed. " 40 " " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21



Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c.		0 42
Gold Label, 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55
Plug smoking (with or without tags)—		per lb
Black Crown, caddies	...	0 35
Crown Rouge smoking	....	0 38
Leaf tobacco, in bales	0 08	0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20	....	55 00
Creme de la Creme Reina Victoria Special, 1-20	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10	....	25 00
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case 100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	6 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 [illegible]

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	$ 2 00
" 10 "	1 10
" 2 Tiger, "	5 0
" 4 " "	2

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

FOR THE **LIGHTEST**

WHITEST AND

SWEETEST CAKES

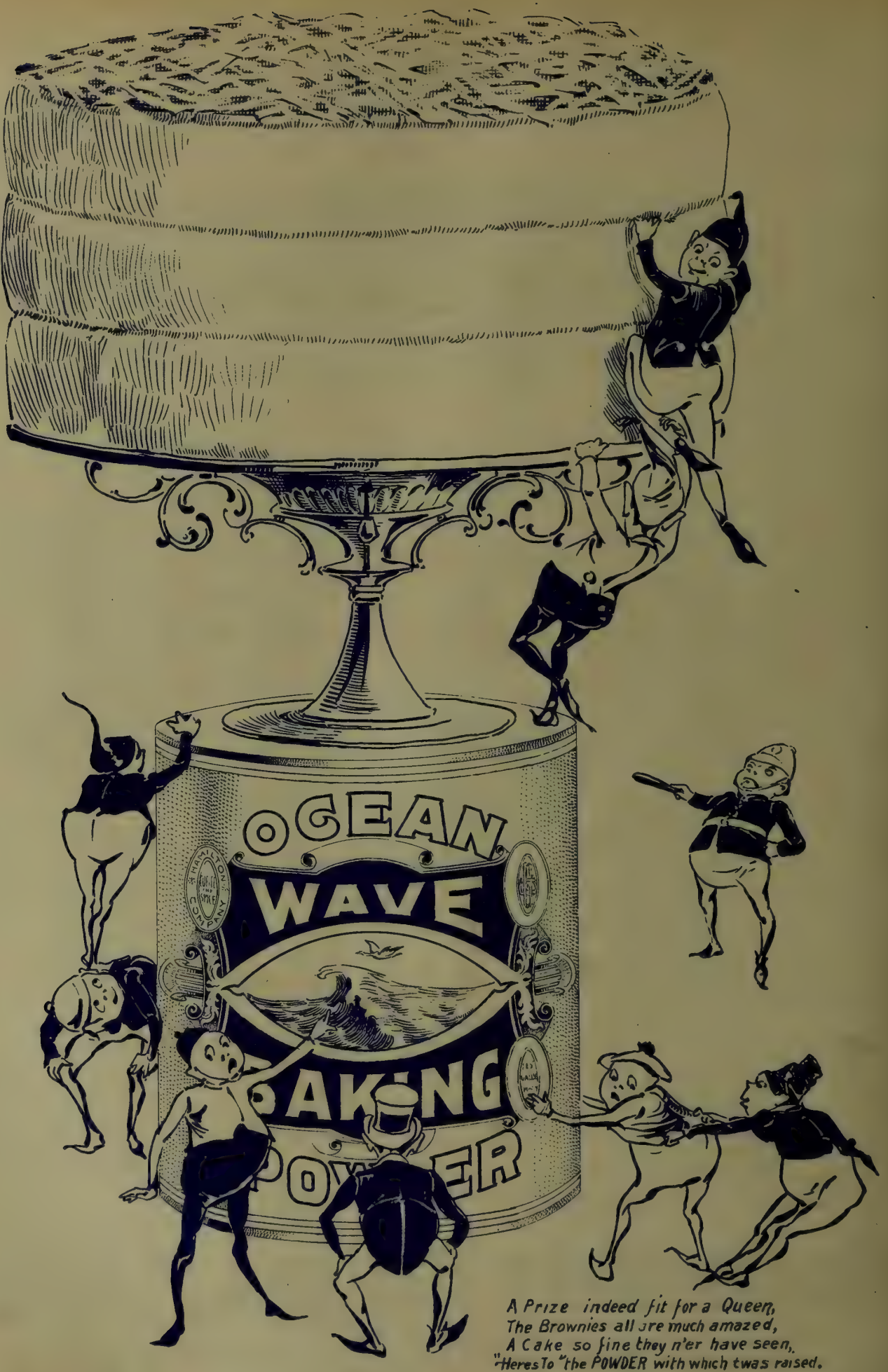


USE

OCEAN WAVE BAKING POWDER

PLEASES EVERYBODY

MANUFACTURED BY
HAMILTON
COFFEE & SPICE Co
HAMILTON



A Prize indeed fit for a Queen,
The Brownies all are much amazed,
A Cake so fine they n'er have seen,
"Heres To" the POWDER with which twas raised.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST AND BEST



Trade Mark Registered

Windsor Salt

Is the only salt manufactured by the Vacuum Process in Canada, and there is as much difference between it and imported Vacuum Process salt as between refined and unrefined sugar.

TABLE SALT
DAIRY SALT
CHEESE SALT

All packages containing these grades of salt are marked with the Registered Trade Mark, and the salt is prepared by a Patented Process, solely in use by the Windsor Salt Co.

ORDINARY FINE SALT
PACKERS' SALT

For general use and meat curing.

Prices can be obtained and orders promptly filled by addressing your **WHOLESALE GROCER.**

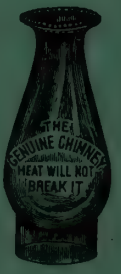
WINDSOR SALT CO., Ltd., - - WINDSOR, ONT.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

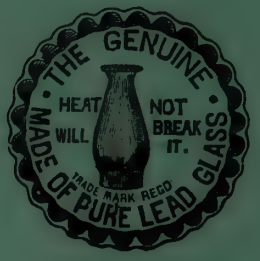


THE "GENUINE"

is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



GOWANS, KENT & CO., - TORONTO

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK.

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, DECEMBER 4, 1896. No. 49

COLMAN'S
MUSTARD

BEST ON EARTH

PEEK FREAN & Co's BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

VARSITY CIGAR 5c. THE BEST IN THE MARKET

THE ONLY TEN CENT CIGAR

ASK FOR AND SEE THAT YOU GET THESE FAMOUS BRANDS

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Batty's

NABOB PICKLES and ... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle



The Superior Quality of Lazenby's Solidified Jellies can always be relied upon as unsurpassed.



GENUINE

MACARONI

BEARS THIS NAME

P. CODOU

ONLY FINEST QUALITY MANUFACTURED.



DON'T BUY INFERIOR BRANDS OF

Castile Soap

BUT BUY

"LE LION ROUGE"

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.
LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. *London, Ont.*

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

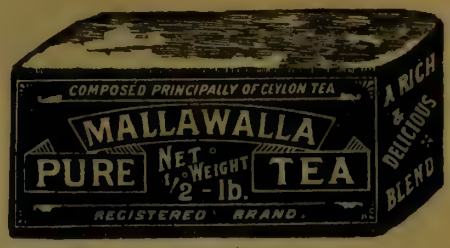
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.





"THERE ARE OTHERS"

. . . But none so good as . . .

MALLAWALLA







Try——▲

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

IF . . .

Strength of Texture---
Generous Size of the Bag---
Perfect Finish---

count for anything, **"THE EDDY BAG"** should be appreciated above all others, for in the above qualities they excel those of any other make.

The E. B. EDDY CO., Ltd.

HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Tea

The most beautiful picture ever offered free. A **Magnificent picture** of **Othello and Desdemona** representing a scene in one of Shakespeare's most celebrated plays. This beautiful picture (a copy of the celebrated oil painting in the possession of Mr. Alfred Cooke, Leeds, England) in handsome gilt frame given free to every purchaser of one case of **Grand Mogul Tea.**

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

BROOMS

Three most reliable lines:

ROSE, PANSY, THISTLE

Do you sell them? If not, why not?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

..DID YOU EVER..

BATGER'S

TRY ✡ *PEELS*

ALWAYS RELIABLE.

THE "REINDEER" BRAND

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commissioner, says:

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.

WHY BUY



Ordinary Currants

When

Paradise Brand

The highest quality, rich in flavor and handsome in appearance, can be got for the same money? In cases of 120 lbs.

Wide-awake grocers all over Canada have ordered sample cases since seeing our advts. in "The Grocer" re this favored fruit.



Just for a Snap



We will sell this week 1,000 boxes Juan De Llano's Selected Valencias at 5¾c. net cash for not less than 10 boxes or more than 50. This only holds good till December 9.

W. H. GILLARD & CO.

Wholesalers Only . . . .

HAMILTON

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, DECEMBER 4, 1896 ($2.00 per Year) No. 49

CHRISTMAS TRADE HINTS.

WHILE in the grocery store of Mr. Richard A. Donald on Monday last, I dropped into conversation with the proprietor in regard to the holiday trade.

"Fruits this year are very nice, except Valencia raisins," remarked Mr. Donald, in reply to a query, "which seem to be getting poorer every year." Then Mr. Donald became reminiscent. "There used to be," he said, "but one grade of Valencia raisins. They were off-stalk, and were good fruit. Now they have got into four grades; and it really seems that the whole output is poorer each year. There is more style but less quatity. Currants, on the other hand, are a great deal better than they used to be, being greater in variety and more satisfactory in style."

Just then our conversation was interrupted by an outbreak of hostilities between the two store cats, in which feline cuss-words as well as hair flew about fast and furious. When one of the animals sought refuge on the apex of a pyramid of boxes, Mr. Donald turned to me with the remark: "O. it's just one said he liked yesterday's sermon and the other said he didn't."

"Prunes," continued Mr. Donald, "are coming along in a variety of styles and sizes which were unknown to us a few years ago. The old-time hogshead of prunes seldom makes its appearance now. Prunes which came in hogsheads were of all sizes. Here you would come across a whopper, while cuddled along-side of it would be a little, insignificant thing. Now, prunes are assorted into six or eight different sizes. Valencia layer raisins are also all now in the retailers' hands, and they are probably the finest ever imported. Nuts, too, are very fine this year. I never saw better Grenoble walnuts; and filberts and almonds are fully up to the standard. Novelties for the grocers continue to multiply. The number added this year is marked."

"Have you any suggestions to make regarding the Christmas trade?" I ventured.

"Well, I will tell you this: I think the storekeeper should make a decided effort to induce his customers to buy in stated packages. For instance, foreign dried fruits should be put up in quarter-dollar packages. On these a little advantage to the customer over the price per pound should be given. These packages could be put up during the spare moments of the merchant and his clerks. The same method may also be adopted in regard to table fruit. These should be put up in layers in a box. In this way the goods will not only be in more attractive shape, but the tendency will be to increase their consumption."

"What about window displays?

"I am greatly in favor of attractive window displays. I would say, never put more than two articles in one window; and every effort should be made to put the goods in such a way and in such quantities as will ensure marked attention from passers-by. If possible, only one line should be displayed in the window. As to cards, I would say only place one in the window. And happy is the man who has sufficient artistic instinct to write his own cards or tickets, for by doing them himself he can make them doubly attractive. The price, I would say, should always be put upon the display in the window."

"What are your views regarding advertising?"

"A judicious amount of advertising is a good thing," rejoined Mr. Donald, as he hurried away to attend the customers who were lining up outside one of the counters.

BICYCLES FOR CLERKS.

C. B. Knox, Johnstown, N.Y., manufacturer of fancy groceries suitable for the holiday trade, is making a great effort to introduce them in Canada. He has arranged a scheme that looks popular by which every clerk in a retail store may secure without money and without extra work a Columbia bicycle. In the most of these premium plans the clerk in the big store in the big town has the advantage, but in this case Mr. Knox says the young man in the store at the country cross road has as good a chance. Any reader interested can get full particulars by writing Mr. Knox or his Canadian agent, A. E. Richards, Hamilton.

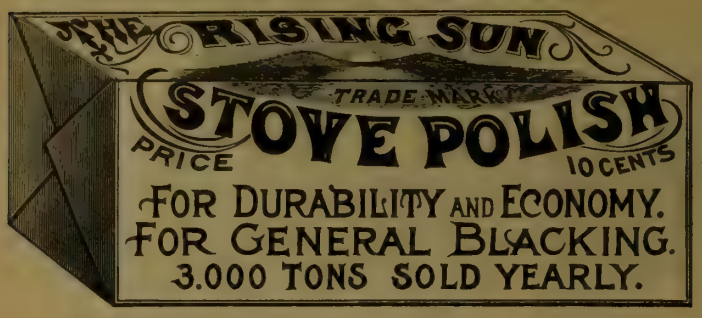
SUPPORT HOME INDUSTRIES.

Editor GROCER:

When Canadian manufactured goods are equal in price and quality to the imported, the home manufacturers should receive the preference over foreign manufacturers. The home manufacturer pays out a large amonnt of money to his employes every month, who in turn spend their money among the various people in their respective communities, where all get the benefit of their labors and the enterprise of the manufacturer, whereas the foreign manufacturer pays out large sums of money to his employes, who spend their money among their own respective communities, which is no benefit at all to our people or our country. Now, it is in the interest of the storekeeper and consumer to encourage our own manufacturers and assist them to help build up their industries. Do not feel jealous and want to hurt your own neighbors because you think they are making a little money; because, if they succeed you are sure to get some of the benefits that they reap, and it is in the interest of us all to help one another and to strive to build up our own country instead of trying to belittle it by assisting foreign manufacturers, who care nothing more than to get our money. Our country cannot prosper unless we are loyal to one another. The writer, when traveling through the United States, found the people there very loyal to one another. They would not buy or look at anything when there was anything of like quality among their own manufactures. Every dollar's worth of goods expended on home manufactures is just so much paid towards helping to build up our own fair Dominion.

Yours, etc., E. A. D.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

GROCERS AT BLACK LEAD WORKS.

THE New England Grocer gives an interesting account of a visit paid by the Boston Grocers' Association to Congressman Morse and the Rising Sun Black Lead Works, Canton, Mass. It is written in a happy, humorous style, and only lack of space prevents us republishing it in full. They were received by the genial Massachusetts Congressman, Hon. E. A. Morse, who conducted them over the works, inspecting building after building, and department after department. First they saw the great 200-horse-power steam engine, with its ponderous piston and mighty flywheel, and then the boiler rooms with the battery of great steam boilers. Then they repaired to the storehouse, where tons of stove polish awaited shipment abroad. Here Congressman Morse mounted a pile of cases of polish and made a pleasant speech to the visiting grocers. He said :

I feel greatly honored by the presence of so many Boston merchants at my establishment. Anson Burlingame once said on the floor of the National House of Representatives, in defending Massachusetts, "I throw down her glove to the whole band of her assailants." I will make a similar statement about the merchants of New England and Boston ; I have done business with them for forty years, and as honorable, successful and enterprising merchants and business men I throw down their glove to the world. (Applause.)

It may interest these merchants to know something of the beginnings of this business. It had very humble beginnings. The father of Morse Brothers was a clergyman ; his wordly possessions were very small. He wanted his sons to be clergymen, but they had an ambition to have a few more stamps than the old gentleman seeemed to have, and didn't seem to take to the ministry, which meant to shake the table cloth and make soup out of the crumbs. (Laughter.) I was only 15 years old when myself and my brother Abner began the manufacture of stove polish from a receipt given us by the learned and celebrated Dr. Jackson, a chemist of Boston. The first product was made in a little hand mold and dried on a stove, and was peddled from house to house in a carpet bag. My first horse cost $10, and he couldn't trot down hill. (Laughter.) My first factory was a building 12 x 15 feet. I worked half the night many nights, and slept in a little attic overhead the balance of the night. That factory has grown into the establishment which you, gentlemen, see here to-day, which contains 4,000,000 bricks, consumes from 5 to 7 tons of coal per day ; covers, as you see, four acres of ground, and is the largest establishment of its kind in the world. The products of this establishment, the Rising Sun stove polish and the Sun Paste stove polish, are sold in every civilized country on the face of the earth. The factory is capable of turning out 10 tons of stove polish per day of 10 hours. We are over five carloads behind our orders at this time, and are running nights to meet the tremendous demand for the Rising Sun and Sun Paste stove polish.

Gentlemen, we have some croakers in our country who go up and down the country seeking to array class against class, the poor against the rich, the manufacturer against his workmen ; the man who does that, no matter what his purpose, is an enemy of his country and his kind. (Applause.) These sentiments have recently got a tremendous black eye in this country. (Applause.) In England they have classes; the House of Lords represents the classes, and the House of Commons the masses. We have no such division in this country. The man who eats his dinner out of a pail to-day may be a manufacturer or a business man to-morrow. The success of this great business from its small beginnings, which you see, demonstrates as no words of mine can that in this favored land of ours "There is no royal road to learning, and honor and shame from no condition rise," that in this favored land of ours temperance, industry, perseverance and ability carry in their hand the sure prestige of victory and success. (Long continued applause.)

Gentlemen, I congratulate you upon the business prospect which is ahead. We are to have sound money to do business with, we are to have protection to American manufactures and American labor from disastrous foreign competition, and I predict, gentlemen, that the country will here and now enter upon a career of success, development, national glory and business prosperity unprecedented in our history as a nation among the nations of the earth. (Cheers and applause.)

The Congressman stated that the basis of their product was Ceylon plumbago ; he said this commodity was known by various names besides plumbago, graphite, carbonate of iron and black lead. It was undoubtedly of volcanic origin and was found purer in Ceylon than any other country. They had for many years imported about 3,000 tons of plumbago from that far-off island. It formerly came around the Cape of Good Hope, but since its construction it came through the Suez Canal and Mediterranean Sea. Morse Brothers expend about $100,000 a year in advertising their product, and the man who advertises can sell better and cheaper goods than the man who does not, owing to the enormously increased sale of the same. The employes of this establishment have never seen any hard times, there has been no reduction of the pay of the employes and the factory has run without being idle a day during the last four years, except a short vacation yearly in August. Congressman Morse also escorted the company to Memorial Hall, a building used for town purposes, built in honor of the Canton soldiers who fell during the war of the rebellion. It is proper to say here that the land on which the hall was built, the bronze soldier in front of the hall and the memorial tablets in the hall, costing $3,600, were presented to the town of Canton by Congressman Morse.

At the close of his remarks Mr. Morse was given three hearty cheers, after which the inspection of the works was continued. The packing room was seen, where the cases are prepared for shipment ; next the department where the plumbago or black lead is pulverized ; then the room where scores of girls were engaged in wrapping, with deft fingers and a paste brush, the cakes of polish. Next came the department where the Sun Paste is put into boxes ; then another engine room with 100-horse power engine ; and so on through all the many departments, occupying the score of substantial brick buildings.

Before returning the guests were entertained at an acceptable collation, which was very much enjoyed.

The volume of business from the Western States over the G.T.R. via Sarnia Tunnel, Toronto and Montreal, to the Atlantic sea board, has more than doubled under the present management.

TRY IT...

L. S. & B. COFFEE

THE RECOGNIZED STANDARD.
THE WINNER OF CONFIDENCE.
THE "TRIED AND TRUE."

In Bulk—Cans of 25 and 50 pounds.

LUCAS, STEELE & BRISTOL
WHOLESALE GROCERS, HAMILTON.

James Turner & Co., Hamilton

are offering one the best paying lines on the market in the

"EAGLE BRAND" Dried Rubbed HERBS

IN PACKAGES.

SUMMER SAVORY, SAGE AND THYME

PAYS THE RETAILER 200 PER CENT.

We will be pleased to furnish Samples to the Trade on application.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson Teas

SPLENDID VALUES

Agents in Canada for English Breakfast Hop Tea

POUNDS AND HALF POUNDS—ONCE TRIED ALWAYS USED.

BALFOUR & CO., HAMILTON

USE OF CARBONIC ACID.

THE following is an abstract of a report furnished by a United States consul upon the condition of the carbonic acid industry in Germany. The industrial uses may be summed up under three heads —(1) for aerating mineral waters, beer, wines and other effervescent beverages ; (2) for making various carbonates and other products (as salicylic acid) in chemical manufactures ; (3) for the manufacture of artificial ice and the cooling of refrigerators and cold-storage chambers. Complete statistics of the consumption during the last two years are not available, but in 1891 the output from twenty-three firms exceeded six-and-a-half million pounds of liquid carbonic acid ; in the following year over two million pounds were exported, and the output is steadily increasing. Carbonic acid, produced artificially, unless the source is magnesite, is usually impure, while that occurring naturally in springs is of great purity, so that for most purposes the latter source is preferable. These springs exist abundantly in the lower Rhine-region, but it is only of late years that their value has been fully realised. Where the gas is in sufficient quantity the spring is securely closed in, and the surplus gas is collected and condensed to liquid form, or passed direct into natural mineral waters which are deficient in effervescing quality. When the supply from natural springs became insufficient for the growing industry, recourse was had to artificial borings. The first artesian well for this purpose was sunk at Burgbrohl, near Coblenz, in 1883, and was only five-and-a-half inches in diameter. At a depth of 171 feet a stream was reached which, for a period of eight years, yielded 108 gallons of water and 375 gallons of dry carbonic acid gas per minute, no less than 1,394,800 lbs. of liquid carbonic acid being obtained during this period. This yield was somewhat diminished when a second boring was made which tapped the same source.

Quite recently a remarkable well has been opened at Herste, in the northeast of Westphalia. Boring was begun in a spot where the gas had been observed to escape from the ground, and at a depth of 25 feet the escape of gas became so great that the workmen were in danger of suffocation. This outflow was diverted and the boring continued. At 438 feet there was an explosion, dust and pebbles being blown out to a height of 70 feet, accompanied by a stream of gas so powerful that its roar could be heard at a considerable distance. Water was reached when the boring had been continued another 47 feet, and rushed out as fine spray to a height of nearly 100 feet.

The present market price of liquid carbonic acid obtained from natural sources is 11 cents per kilo., equal to 5 cents per American pound. This, with the maximum discount given to the largest buyers (i.e., those who purchase over five tons of liquid per year) is reduced to about 7 cents per kilo.

Carbonic acid gas is of great value for raising beer from cellars. Sufficient gas is introduced into the casks to maintain a pressure of two atmospheres, and the gas itself not only cools the beer by its expansion, but improves its quality by adding to the sparkling and effervescent characters. For fortifying natural mineral waters which are poor in gas, the natural gas is employed without previous condensation. For the preparation of artificial drinking water from distilled water, this natural gas has one drawback, namely, the presence of a small quantity of air. The effect of this is to cause the gas to escape too readily when the bottles are opened. For this reason, the principal makers of such waters in Frankfort employ carbonic acid gas made by acting on magnesite with pure sulphuric acid.

HOW TO GET A PROFIT.

Subjoined is an extract from a speech of Mr. Herman Rohrs, president of the N.Y. Retail Grocers' Union, delivered at a meeting of the Central Association of the Retail Grocers of New York. His subject was : "How to Retain a Legitimate Profit upon the Sale of Groceries, and What is a Legitimate Profit." He said :

To explain how to retain a legitimate profit on the sales of groceries at a time when almost everyone is trying to bring about the reverse is beyond my power to do to-night. I will, however, endeavor to explain some of the causes through which we have lost some of our legitimate profits, to which we are justly entitled. The business men of New York may be divided into three classes : First, the speculative class ; second, the fake and scheming class ; and third, the class who do business on a legitimate percentage basis. The first class will tell us that they live by manipulation, with the assistance of the laws of nature ; the second class, by deceiving the public into the belief that they sell below cost ; and the third say : "We try to exist on a fair compensation for the labor performed."

The first class depends upon the law of supply and demand ; the second, upon the weakness of mankind ; the third, upon hard work and a thorough knowledge of the goods which they handle.

Now, to which class do the retail grocers belong ? To be frank, some of us belong to all three classes, but the majority, I am glad to say, belong to the third. No one will deny that the retail grocer is a hard-working man.

What, then, is a legitimate profit ? I would say that it is a fair compensation for labor performed and a fair and legitimate profit upon his sales. I use the word legitimate as it is commonly understood by men who observe business principles and not exorbitant profits on the one hand or the selling of goods at cost or below cost for the sake of meeting deception and fake competition on the other.

If we are striving to retain legitimate profit there must be some reasons for the danger of losing them. We have either been robbed of such profits, or by our own acts have given them away. My claim is that we are suffering from both causes. The first class of business men just referred to, by their manipulations of the raw product and the manufactured goods, often rob us by so advancing prices that in many instaces the grocer is left without profit. The second class, by their deceptive advertisements, rob us more than the first. It is not infrequent that the necessities of life are used as a bait to attract customers for the purpose of selling other lines of goods on which profits are more extensive than the retail grocer ever dreamed of. The retail grocer himself has often been too anxious to follow in the footsteps of such cutters, in spite of the fact that the latter will make a special sale of such goods for only one day and then only in limited quantities. The retail grocer also gives such goods too prominent a display.

Now, as to how the retail grocer can retain a legitimate profit : He should not handle the goods on which cuts are made more than is necessary. As far as the wholesale grocer is concerned, I think he should not aid those who use his goods as a football in order to attract trade. The retail grocer should not boycott, however, but should make special efforts to push the sale of other goods of those who are friendly to his interests.

NEW GOODS.

Lucas, Steele & Bristol, who are always to the fore in offering first-class goods to their customers, are this week listing the following :

THREE GOOD FOODS (English goods)—

Dunn's Malted Rusk Food, 18 oz. tins	$3 50
Dunn's Malted Rusk Food, 10 oz. tins	2 00
Dunn's Lactescent Barley Food, 18 oz. tins	2 40
Dunn's Lactescent Barley Food, 10 oz. tins	1 35
Dunn's Nutritive Cream of Corn, 18 oz. tins, packed in ½ doz. boxes	2 40

The above foods for infants and invalids are specially prepared with extract of malt and milk, making a safe and nutritious diet, and will be found a good addition to the grocery stock. The firm also offer Dunn's malted leaven (English goods), 1 lb. tins, packed in boxes of one dozen, $3. This patent leaven is claimed by the makers to be the only raising agent that renders starch in flour soluble, thus producing the most digestible and delicious hot biscuits, pastries, etc. It is greatly appreciated by those who use it. These lines come highly recommended from London, Eng., and Lucas, Steele & Bristol would like to see their friends order an assortment.

Currants
Peels
Almonds
Shelled Almonds

Write
THE DAVIDSON & HAY LTD.
for quotations on these goods
when you are open
to buy.

Malaga Fruit
Figs
Prunes
Walnuts

No Stone Unturned

The stone that's left unturned is always in the way, you say. We've left one unturned that's never in the way—the old-fashioned stone whose turning once made Buckwheat Flour. Tillson's Roller-Process Buckwheat Flour is made in the modern way by modern machinery. It is cleansed perfectly. It is as good a Flour as modern ingenuity can turn out. There is nothing artificial about it. It is simply pure Buckwheat Flour. It is what your customers want because there's no flavor so good as the natural flavor. It is a business builder—a sure profit-maker.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.

Don't Believe



all you hear—especially about canned goods. Believe what you see, taste and handle. Sample our goods at any time, and anywhere, and you will always find them pure, wholesome and carefully packed. We fear no comparison.

DELHI CANNING CO., DELHI, ONT.

WINDOW DRESSING HINTS.

By J. N. Merrett, Carberry, Man.

HAVING read different articles in your journal on the art of window dressing and received benefit therefrom, I thought it might not be amiss should I try for the first time to contribute some on the same line.

Two of the hardest ups and downs in life are to keep up appearances and to keep down expense; this applies to window dressing as well as numberless other things.

Never crowd your window. Do not give it the appearance that you have all your stock in the window and may have some in the store. The majority of window dressers make this mistake. The more you crowd your window the worse it becomes. No doubt there are exceptions, but they are few and far between. By not crowding the window you keep down expenses and keep up appearances.

It is an easy matter for you to know when your shelves or tables or counters are overloaded. You should also know when your window is overcrowded. Don't, whatever you do, overload or overstock your window. There is no call for it whatever.

A good method to follow is to have a centre-piece. By that I don't mean a statuette or anything like it, but something you want to bring before the public more prominently than anything else. Supposing you had some particular article you wished to display, how would you go about it? Perhaps you would know much better were it not to go in the window. What you should aim to do is to so dress the window that the centre-piece will be kept well in the public eye. Take, for instance, a lamp window. There are plenty of standing lamps that have iron rods running through the bottom part. Suppose you place a small table in centre of window. Run a rod or anything else that will hold the lamp on the very edge of the table in such a manner that it would fall off but for the concealed fastening. Then have a card to read something like this: "A great crash about to take place in prices on lamps."

Now, a nicely cleaned window and a centre-piece like I have just spoken of, with a pretty card, would in itself attract attention; but a few more lamps nicely displayed here and there to fill up space is all you need to draw the public attention if properly done, and there would be nothing in the window worth speaking of.

The more difficult the manner in which you place goods in the window and conceal to the public all trace of how it is done, the more success you will have and the more you will attract the attention of the public.



Specimen Christmas Window, with Design.

The last window I dressed was of gentlemen's neckties. I first covered the back of window completely with black cloth; any kind will do if plain, and the cheaper the better. Next I secured two long iron rods and bent them into the shape of two fans. These I covered with four-in-hand neckties and hung them on either side of window, about three feet apart. Between these was a card, which, in good, large letters, read: "Cursed be the social ties that sin against the strength of youth. Cursed be the social ties that wrap us from the living truth." Below this large card were white shirts with stand-up collars and ties fastened on them. Next, on the remaining uncovered space on the background, I placed here and there white bow ties. That completed the back of the window. I next covered the bottom of window with about three inches of sawdust, upon which I placed about six railroad ties. On the latter I laid two steel rails, each twelve feet long. Of course the longer the window the longer the rails. Upon the wood ties I here and there placed some "brownies." They were about six inches in length. In the centre of the window, and sitting on the wood ties, was a good-sized girl doll, nicely dressed, while a good-sized sign read: "A young lady's contemplations on the ties of life." At the end of the window was a large wood frame with a card with diagram showing how to tie the new Paris tie, and all around this card, fastened to a wooden frame were colored shirts with this new tie fastened to each one. I also put a piece of pink tissue in the neck of each shirt. At the other end of the window was a large card on an easel standing on the wooden ties. On this easel was a free-hand sketch of a series of pictures of a Chinaman riding a bicycle, with his long pigtail hanging down his back. In the first sketch he exclaims: "Belly good!" In the second sketch the long pig-tail comes in contact with the cogs of the hind wheel, pulling the rider backwards, as he cries: "Whoop! No likee." In the third sketch the pigtail is winding around and around the hind wheel, drawing him head over heels backwards, breaking off his pigtail, causing a general collapse, as the Chinaman yells: "Hully gee! Hurtee muchee; too muchee fasta. bleeda some."

If you offend the cook, ten chances to one she will "cook" your prospects for doing business with her mistress.

The Quickest Light and Surest

In every clime—by nearly every people—thousands of tests every day are proving the quickest light and surest, the brightest flame and steadiest comes from

Bryant & May's Matches

In every line there is one leader—one best. For years, the world over, Bryant & May's Matches have been acknowledged as leaders—as the best, and they intend to stay at the head of the procession. The dismal failures that follow the numerous attempts to imitate Bryant & May's Matches, prove their superiority. Imitation is the highest acknowledgment of merit. But so far manufacturers have only been able to imitate the appearance of our matches and boxes, they can't get the quality which years of experience have put in Bryant & May's. Try them. All grocers should have them in stock. You'll find them the

Quickest and Surest Sellers

Here are some of the styles manufactured by the largest and best equipped match factory in the world; there are many more styles though.

Tiger Parlor Matches, Wax Vestas, Safety Matches, Flaming Fusees, Braided Cigar Lights, Wax Tapers, etc., etc.

CROWN
BRAND FLAVORING
EXTRACTS

Surest, Purest, Best.

We know—we make them.

Sole Agents for Canada

Robert Greig & Co.

Montreal.

WINDOW DRESSING.

DISPLAYS SUITED TO THE SEASON.

THIS is a time when a well arranged display of dried fruit may be made an attractive feature of the store. In illustration No. 1 an idea is given of how



No. 1—Display of Dried Fruit.

it may be done. To prepare it a large box must be placed as a foundation on each side of the window. On top of each put a column, which together support an arch. The framework should be entirely covered with green cloth. Dried fruit like apples, peaches and apricots, as also cranberries, may be strung on fine wire so as to entwine the columns. Fill in the border round the arch with dried apples, making the name out of prunes. The pyramids on the floor are covered with dried fruit, and between these you can place boxes of raisins, figs, citron, currants, etc., etc. The entire arch may be covered with dried currants by glueing them on.

A CHRISTMAS WINDOW.

One can hardly imagine a live store without some kind of window trim for Christmas trade. The illustration herewith indicates how trade in specialties may be pushed, and the whole businesss of the store benefitted. If you have a gas jet in the window better remove it for this trim. Cover the ceiling with cloth and the sides with pine trees, decorating the branches with white cotton batting (to imitate snow), tinsel, cranberries (strung on wires or strings), bottled goods, etc. Let a carpenter make an immense candle and paint it white, and on the side "A Merry Christmas." The floor may be filled in with boxes built up to represent steps, which are covered with white manilla paper. In front of each step arrange rope evergreens, as shown in the illustration. Build up the steps with the choice goods you think will sell. Around the necks of bottles tie bows of white ribbon with streamers.

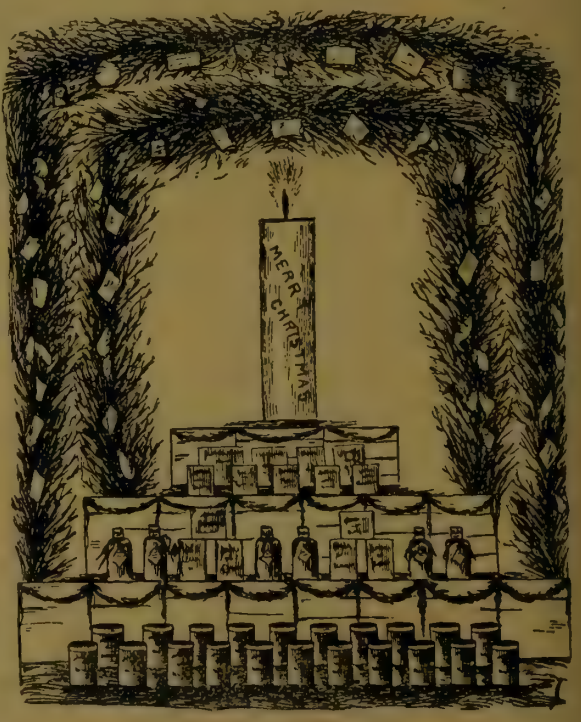
PRESERVING MEAT BY ELECTRICITY.

From The Electrical Review.

There are some people who imagine that electricity is a sort of universal panacea, by means of which all the common difficulties of life will be over-ridden, and who consider that whenever any stress of circumstances occurs they have only to call in the aid of electricity and they will find that every difficulty vanishes. We sympathize with such people, inasmuch as we know that they are on the wrong tack. The functions of electricity are limited, just as much as are the functions of any other natural force with which we are acquainted. Among the people to whom we may extend our sympathies is one, A. B. Pinto, of Rio de Janeiro, who has essayed to preserve meat by means of electricity. The following is an account of his process: The meat to be preserved is immersed in a 30 per cent. solution of common salt, and a continuous current of electricity is passed through the solution. In from ten to twenty hours the salting is complete, and the meat is taken out and hung up to dry. In working a bath of 3,000 litres of brine in which 1,000 kilos of meat may be immersed, the current may be of 100 amperes, with an E.M.F. of eight volts. The electrodes must be of platinum, since if other metals, such as zinc and iron, were used salts of these metals would be formed, and would be injurious. We sincerely wish Mr. Pinto every success in exploiting his new process for preserving meat. We maintain perfectly open minds as to the success of his venture, but if he can succeed in persuading the world at large that by means of his process he can arrest the progress of putrefaction in a substance like meat we wish him well, and if he really does succeed he will have the satisfaction of knowing that he has succeeded in extending in a new direction the application of electricity.

FRENCH PRUNES ADVANCE THREE CENTS.

THERE has been an advance of from 10 to 12s. in the larger sizes of French plums at primary markets. This is equivalent to a jump of from 2½ to 3c. per pound on all sizes from 95's up to 36's, and leading importers state that a rise of this character is practically prohibitive of further importations in these sizes. The advance in freights and the fact that the crop of French plums has not turned out as well as at first anticipated are the reasons given for this sharp jump. Owing to this development and the influence it will have, the supply of the larger sizes of French goods will be extremely light this season. The nearest approach in size to 36's that are spoken of are 45's to 50's, and the supply is light, while even from 95's up to 50's the importations have not been as heavy as last year. Last season also there were heavy consignments of the medium and smaller sizes of California prunes. This fall there have been none and none are expected owing to the situation on the Coast. The scarcity of large prunes, therefore, will be felt owing to a variety of reasons which affect the different sources of supply. Austrian stocks also, within the last week, are acting in sympathy with French cables to Montreal agents on Tuesday asking an advance of 2s. per cwt. or ½c. per lb. On the whole, the situation in prunes during the coming season promises to be as strong as in either Valencia or California raisins.



No. 2 - A Christmas Decoration.



Mail Orders

Receive our careful, personal attention and all inquiries are promptly replied to.

We have, after several years of experimenting, brought to perfection our

BAMBOO HANDLE BROOMS



which are specially adapted for Ladies' and Curlers' use, being very light, strong and durable. We use the finest and choicest corn, and every handle is carefully inspected, so that we are in a position to guarantee every broom we send out as being absolutely perfect.

Our **BRUSHES** are so thoroughly well known that we need scarcely remind you that no better goods are made than

BOECKH'S STANDARD BRUSHES

and the trade further their own interests and please their customers in handling our goods.

It may pay you to read our advertisement from week to week.

CHAS. BOECKH & SONS

MANUFACTURERS

MONTREAL BRANCH:
301 St. Paul St.

TORONTO, ONT.

Rio Coffee

We have arriving this week a direct shipment of Rio Coffee Ex. SS. Maskelyne.

Japan Dust and Siftings

Although these Teas are now almost unobtainable, we have a few lines.

Complete Stock of California Peaches, Apricots, Plums, Nectarines, Imperial Layer Clusters, etc., etc.

H. P. ECKARDT & CO.

Wholesale Grocers
TORONTO



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

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A COMMISSION TO INVESTIGATE.

THERE was a time when the sugar industry of the British West India Islands was a thriving one; but that time has long since passed.

The retrogression began with the removal of the preferential conditions which the sugar from these islands enjoyed in the English market up to 1846, the year free trade went into operation. And the injury which the inauguration of this policy on the part of the Motherland wrought to the West India Islands has been accentuated by the bounties with which the sugar industries of Germany, France and Austria have been fed.

Time and again the sugar producers in the West Indies have appealed to the Home Government to do something for them, and since the advent of the Salisbury regime a deputation has crossed the Atlantic to make their wants and wishes known to the Secretary of State for the Colonies.

Although in the past nothing has been done by the Motherland to relieve their necessities, they now have the satisfaction of knowing that by their importunity they have so far stirred up the Colonial Office as to induce it, in the words of a recent cable, to "definitely decide to send a commission to the British West Indies to examine into the critical position of the sugar industry."

The commission, it is said, will be composed of men of such position and authority as will command the confidence of the colonists and of those at home.

The outcome of this new departure on the part of the British Government will be watched with interest.

DEVELOPING OUR EXPORTS.

THE Montreal Board of Trade, at a meeting held on Wednesday of last week, considered a draft of suggestions reported by its special committee who were appointed to consider the best means of extending Canadian trade in foreign markets. The committee were: John McKerrow, chairman; Chas. Chaput, Jas. Crathern, David McFarlane, W. M. McNally, Henry Miles and Wm. Nivin.

The queries to which the Minister of Trade and Commerce asked answers were:

1. Whether you have to report any material alterations within the past year in the quantities and values of the principal articles now exported from your section of the Dominion to other countries.

2. Whether in your opinion the traffic in any of these articles could readily be increased, and if so, in which classes and to what countries.

3. Whether there are any other articles which you consider might be exported to advantage, and if so, which and to what markets.

The committee sent out this circular to a number of members, obtained many replies, and submitted the following suggestions as a result of their investigations:

1. The deepening of our canals to a uniform depth of 14 feet.

2. The broadening and deepening of the channel between Montreal and Quebec to enable steamers of the largest and most modern type to come up to Montreal with safety.

3. The improvement of the railway service to the wharves, thus lessening the cost of handling between railways and steamers.

4. A complete and comprehensive system of refrigeration on land and sea, which we believe will vastly increase the exports of all kinds of produce, such as butter, cheese, apples and other kinds of fruits, eggs, meats, etc.

5. Our merchants feel the necessity of greater knowledge of the wants and requirements of other countries, and believe if this could be furnished exports would follow in many quarters not now touched by our people, and we suggest that consular reports be obtained, such as the British and United States Governments now obtain from their consuls.

6. To enable our manufacturers to export their products, a rebate equal to 90 per cent. of the duties paid be refunded on all such exports.

7. The fact is indisputable, that to manufacture goods at the lowest cost they must be made in large quantities, our manufacturing industries therefore while competing for the trade of this country would undoubtedly be strengthened if outlets could be found outside of Canada, thus enabling them to increase their output, and give employment to a large number of our people. Italy seems to afford an outlet for dried fish, lumber, etc., while with improved facilities to the West Indies, South America, etc., a large field would be opened up for many of our manufactured products, such as boots, shoes, paints, varnish, lumber; also many agricultural products.

The whole respectfully submitted,

JOHN MCKERGOW, Chairman.

NEW OUTLET FOR TRADE.

THE Canadian Government has been notified through the Colonial Office of a modification in the Guatemalan tariff.

Next year that country is to hold an exhibition, and the Government has decided to admit free from February 1 to June 30 certain commodities and manufactured goods.

Among the goods which are to receive favorable treatment are canned, salted, dried and smoked fish; all classes of cereals, pickles, confectionery, condensed milk, biscuits, salted or smoked meats, dried fruits, bacon, butter, brushes, brooms, matches, kitchen ranges, and other manufactnres of iron.

At present Canada practically does nothing with Guatemala. Our Trade and Navigation Returns do not even mention the word, while our sum total of exports to the Central American States, of which Guatemala is one, last year only amounted to $64,211 worth. Of this $383 were products of the mine, $15 agricultural products, and $63,813 manufactured articles.

Of the amount of manufactured goods exported by Canada to the Central American States $39,300 were in agricultural implements, $13,452 in whisky and one ship valued at $7,000. Our imports from that part of the world last year appear to have been nil.

In some of the lines enumerated as being subject to free entry into Guatemala, Canada should be able to do something. At any rate, we do not know what we can do until we try. And our merchants and manufacturers should assuredly try. Our agricultural implements and whiskies have evidently obtained an introduction; and if these, why not other lines?

ADVANCE IN FILBERTS.

Owing to strong advices from abroad and the advance to the holidays, a brisk sorting demand for filbert nuts has been a feature of the week. Last week they were offering in Montreal at 8c., but to-day none are obtainable under 9c., an advance of 1c. per pound. The fact has also been developed in the East, at any rate, that stocks, both in jobbers' and retailers' hands are light. As no new stock can be laid down in Montreal before the 15th December, jobbers who have stocks on hand are accepting orders very cautiously.

WHOLESALERS AND PRICE-CUTTING.

THE speech made in Toronto at the banquet of the Dominion Grocers' Guild by Mr. Irwin, assistant secretary of the Montreal Board of Trade, was eloquent and logical, but of all the sensible things he said, nothing was more so than when he urged the wholesale grocers of Canada to embrace ways and means of ceasing the senseless practice of cutting prices, even should three or four merchants persist in continuing the evil.

No merchant, whether he be wholesaler or retailer, should be condoned in the practice of cutting prices. It is conceived in selfishness and nurtured by methods the very antithisis of business-like.

For several months we have witnessed the spectacle, in every wholesale centre in Canada, of wholesalers cutting the price of staples to a more than usually alarming extent in order that the sale might not go the way of a competitor. This has been particularly true of such lines as canned vegetables and sugar. Instances are not wanting where on sugar as much as 75c. per barrel was being lost, while a loss of 10c. per barrel was common.

There is nothing, probably, that acts so much as a demoralizer of business as the persistent selling of goods at a price which does not afford a legitimate margin of profit. And THE CANADIAN GROCER will always hail with pleasure any and every legitimate movement which tends to diminish or discontinue the practice.

Knowing that it was impossible for any firm to sell at 20c. and make money, two firms in Montreal secured samples from different jobbers of the goods which were quoted at such low figures. They were submitted to different analysts. The result explained the low prices. They were found to contain only about 60 to 70 per cent. of pure cream of tartar, the remainder being starch and a small percentage of salts. At the same time an analysis was made of what the regular houses were selling as pure cream of tartar, and the article was found to contain 98 per cent. of cream of tartar and 2 per cent. of salts.

We are not aware of who the guilty manufacturers are. It rests with their competitors to bring the matter to the attention of the authorities or deal with them as they see fit. It is our duty to warn the trade that certain firms are selling that which they call pure cream of tartar, which—with the accent on the pure—contains 30 per cent. of adulteration. In this way they undersell, by a small amount, reputable manufacturers, get the trade and make enormous profits. From what THE GROCER can gather, many of the jobbing houses and hundreds of retailers have been loaded up with this adulterated mixture. We do not say that all goods sold at the cut price are adulterated to this extent. Some of them certainly are. The only way to decide is to analyze an average sample of their stock.

THE TARIFF ENQUIRY.

THE Tariff Commission resumed its hearings, at Hamilton, on Tuesday of this week, the Ministers present including Messrs. Fielding, Cartwright, Mowat and Paterson.

The fruit growers, represented by Messrs. E. D. Smith, Winona, and D. J. McKinnon, Grimsby, said the fruit duties generally were satisfactory. In regard to plums and pears, they asked that the ad valorem duties of 25 and 20 per cent. respectively be changed to a specific duty of one cent a pound; that a duty of ½c. a pound be put on bananas, and 2c. a pound on dried peaches.

Mr. Edward Morris, representing Morris, Stone & Wellington, of the Fonthill nurseries, asked that the present duties on fruit trees should be maintained.

Mr. R. C. Brown, representing Brown Bros., of Rochester, N.Y., and Ridgeville, Ont., asked that the 20 per cent. duty on small stock—grape vines, raspberries, blackberries, etc.—be raised.

Messrs. Sanford and Calder discussed the question of ready-made clothing. Senator Sanford asked for the maintenance of the present duty.

THE SOAP INDUSTRY.

On behalf of soap manufacturers Mr. W. H. Judd, of W. H. Judd & Co., said that when he first went into the business yellow soap was sold at $4.20 a box, whereas now an article of equal merit was sold at $1.50 a box. At $1.50 manufacturers lost money, while at $4.20 they made a profit. This reduction in price had been produced largely by the tremendous domestic competition that had sprung up. The factories of Canada were making four or five times the amount of the consumption. The result of the competition was favorable to the Canadian public. They were supplied at the least possible price, and any lowering of the price meant extinction of the industry. The prices, he said, were lower in Canada than in the United States. He said that if the duty were lowered and the American manufacturers were to make a slaughter market of Canada it would drive half of the Canadian makers out of business.

Mr. J. I. McLaren, of the Hamilton Coffee and Spice Co, suggested that a specific duty of not less than 2c. a pound be imposed on ground spice in addition to whatever ad valorem the Government might decide to put on unground goods, instead of an extra ad valorem duty as at present.

A deputation of the journeymen brushmakers, with Mr. John Black as spokesman, protested against foreign competition.

WHOLESALE GROCERS' GUILD.

The deputation of the Hamilton Wholesale Grocers' Guild consisted of Messrs. Alex. Turner, of James Turner & Co.; H. N. Kittson, of W. H. Gillard & Co.; St. Clair Balfour, of Balfour & Co.; T. H. Macpherson, M.P., of Macpherson, Glassco & Co.; G. E. Bristol, of Lucas, Steele & Bristol, and A. F. Wood, M.P., of Wood, Vallance & Co. Mr. Bristol presented the case, alluding first to the rice duty, rice being an article largely consumed in Canada. There were, he said, only two cleaning mills in Canada, one in Montreal and another in Vancouver, controlled by the same people. Grocers could get rice in England laid down in Hamilton for 11s. 9d. per hundredweight, which was equal to 2.56c. per pound. Taking the duty on uncleaned rice, which was 30c. a hundred, that would make the figure 2.86c. a pound. A similar rice in Montreal would cost 4.50c. a pound, which made a difference in favor of the English price, allowing for the duty, of 68 per cent. While the mill men were of the opinion that they were entitled to a certain protection, the grocers thought this was too much. The present duty is 1 1-4c. a pound on cleaned rice and on uncleaned rice of 3-10ths of a cent.

Mr. Turner said that this firm had imported some "B" rice, for which the Montreal price was 2⅞c. a pound, at a figure below that amount. Little of this cheaper grade of rice was imported because of the high duty.

Mr. Bristol mentioned the case of syrups next. He said that since the present duty had been imposed on syrups the wholesale grocers had not been able to supply their customers. There was only one refinery in Canada making syrups—the Acadia—and it had been offering only bright syrup until lately. Latterly it had turned out a dark syrup. On a common syrup, selling in New York for 10c. a wine gallon, the duty would be equal to 90 per cent. On another grade of syrup, worth in New York 16c. a wine gallon, or 19.20c. an imperial gallon, the duty would be 9.90c. Not only had the refiners enjoyed this high protection but the grocers had not been able to get the syrup from them. It was only lately that they had been able to get any dark syrup in Canada. The high duty had done the refiner no good and it had been an injury to the consumers. Because of high prices and the absence of syrup from the market many farmers were boiling down sugar and making their own syrup. The grocers thought the protection on syrup was excessive. They asked that the duty be reduced, that they might have access to other markets. Then Mr. Bristol spoke of the molasses duty. At present, he

said, it was largely one of test. A grocer now had to send samples of molasses to Ottawa to have it tested. The duty was 1¾c. a gallon when testing by polariscope 40 degrees or over, and for every degree less than that 1c. a gallon in addition. On behalf of the grocers he urged that the test, which occasioned trouble and expense, be done away with, and that a uniform duty be imposed. The next article mentioned was sugar. Mr. Bristol said that the grocers were of the opinion that the protection given to the refiners was too great. Their granulated sugar was always good and plentiful, but their other sugars were sometimes the reverse. He claimed that the grocers had not been able to get from the refiners the sugars that were desired by the trade. Yellow sugar was at this time in demand in many households and there was only one refinery making it. Ten days ago merchants could not even get that sugar. Considering that there were four hundred million pounds of sugar imported into the country in 1895, they were of the opinion that the protection of 64-100 of a cent should be reduced in the interest of the people. The refiners had not only a monopoly of manufacturing, but of speculating in sugar as well. They had control of the whole market, and the grocers had to take what they gave them, whether they felt like it or not. Mr. Bristol suggested that the duty on show cards which foreign manufacturers used to send into Canada be reduced.

Mr. Balfour informed the Ministers that at present there is a specific duty on raisins and currants, and an ad valorem duty on dates and figs. He asked that a specific instead of an ad valorem duty be imposed on dates and figs and like articles of food. He pointed out that where there were two or three concerns in the Dominion making a line of goods the result was that one or two brands were turned out which the grocers had to handle at no profit at all. They wanted to be able to buy where they chose. They desired to carry on business as merchants, and not merely as agents.

Mr. Bristol stated that at a meeting of the wholesale grocers of the Dominion, held in Toronto some days ago, a resolution was passed declaring that the protective duty on sugar was too high, and appealing to the Government to reduce it. The meeting was unanimous, with the exception of four gentlemen from Montreal, who were opposed to it.

MR. BALLANTYNE'S VIEWS.

Mr. Adam Ballantyne, retail grocer, appeared before the commission as a representative of the consumer. He said that Canadian coal oil in barrels was delivered at 15 cents a gallon. There was a rebate on the barrel of 60 cents. He asked that the duty be reduced from six cents a gallon to three cents, and that the inspection fee of ten cents a barrel be set aside. If that were done American oil would be laid down in Hamilton at fourteen cents a gallon. It now costs twenty cents a gallon in Hamilton in barrels, duty included. In Buffalo American oil costs, wholesale, six cents a gallon and retailed from eight to ten cents. Canadian oil retails in Hamilton at sixteen cents a gallon and American at twenty-two cents. He produced evidence to show that the manufacturers and a few wholesalers had cornered the market in gem jars, with the result that last fall the price for pints was 90c. a dozen here and 46c. in the United States; quarts, $1 here and 48c. in the United States; gallons, $1.25 here and 65c. in the United States. He thought that 15 per cent. would he ample protection on fruit jars. He asked that the duties be reduced on these articles: Wax candles, 4c. a pound to 2c.; axle-grease, from 25 per cent.; rice, from three-tenths of a cent on the raw material and 1¼c.; biscuits, from 25 and 27½ per cent.; sugar, molasses and syrups. He said that one of the strongest combines in the country existed among the biscuit manufacturers. Mr. Ballantyne expressed the opinion that there was no article in the grocery line that would bear a revenue better than tea. Anything from 5 to 10c. a pound would give about a million dollars in revenue.

FRAUDS ON GROCERS.

WE have an Inland Revenue Department in Canada which professes to prosecute people for selling adulterated food and for neglect to obey Departmental orders and rulings. This Department in the past has done several most extraordinary things. Their trouble with the retail grocers in Toronto a few years ago on the tobacco question is an example. The officials of the Department acted in such a childish and senseless manner that when they brought their case into court they were laughed at. The same senselessness is displayed in the way in which they have been enforcing the law against adulteration. Lately they have neglected their duties altogether. In consequence manufacturers have been taking advantage of their laxness. Increasing quantities of adulterated goods are being put on the market every day.

Manufacturers in Montreal and other places have, during the last few months, lost a considerable amount of trade. All through the district east of Toronto they have had difficulty in placing goods with jobbing houses. Everywhere they have been met with lower quotations than they could possibly ever accept. For a time they thought that some other firms had been able to buy the raw material at a specially low rate. In the article of cream of tartar, however, they came to the conclusion that something must be wrong. The selling price of pure cream of tartar has been about 25 to 28 cents in jobbing lots. One Montreal house, having purchased a round lot at a very close figure, used it as a leader to direct attention to other goods, and quoted the remarkably low price of 23c. In the face of this other firms sold at 20c., delivered, less 3 per cent. This was extraordinary. It was utterly impossible to lay down the crystals at less than 19½c. To this must be added the cost of manufacture, and, say, one cent for the box, which would bring the actual cost close to 23c.

FRENCH SUGAR BOUNTIES.

THE French Government has issued its bill for the alteration of the sugar duties and bounties so as to meet the German and Austrian competition. The proposal is (1) to put on a protective duty, to prevent the import of foreign sugar, of 4s. per cwt.; (2) to raise the duty for home consumption 1s. per cwt.; (3) to allow a direct bounty of 1s. per cwt. on all French refined sugars and raw sugars of not less than 98° of strength, and of 8½d. on sugars between 65° and 98°, with proportionate allowances to French colonial sugars; (4) to allow a special drawback to beet sugar shipped by French coasting vessels to outport refiners at Nantes, Marseilles, etc. The result of these changes will be (1) to give British refiners considerably larger cheap supplies of cheap Egyptian and Java sugars; (2) to further cripple the absurdly small French consumption, and, instead of giving the production a further natural opening at home, (3) to force off more sugar on this already glutted market, with a corresponding depreciation in prices here. The change is proposed for the 1st December, after which buyers may expect cheap supplies of No. 3 crystals, which have evidently been kept back for this occasion. As the crystals must be sold, buyers will no doubt reduce their offers 1s. per cwt., or perhaps more, to allow for the congestion of supplies. The French bounty will now be about 4s. per cwt., and the new grant is noticeably in favor of refined sugars, which may thus be confidently looked for cheaply. The French Government is evidently not satisfied with its own sugar being between twice and three times as dear in Paris as it is in London. Even if it were four times dearer than here, it is difficult to see what the change can reasonably be expected to lead to, in the way of curing the ills of the French producer: which are over-production, caused by the forcible absence of home demand, coupled with the equally forcible exportation, to the over-supplied English market, of what is sadly wanted at home.—Produce Markets' Review, London.

GILLARD & CO., London, Eng.

..MAKERS OF..

GILLARD'S NEW PICKLE

Packed 2 doz. in case; single case lots, $3 40; five case lots, $3 30

GILLARD'S NEW SAUCE

Single doz. lots, $1.75; barrels of 12 doz, $1 60

These are by long odds the very finest table relishes put up. Eight gold medals have been awarded the makers at England's great expositions. Over five thousand hotels and restaurants use them exclusively in Great Britain.

THAT THEY ARE THE BEST HAS BEEN PROVEN BEYOND A DOUBT.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.



When the Mercury . . . .

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE does not exhibit any particularly striking features compared with that of a week ago. Dulness is the characteristic of the sugar market, although the refineries refuse to shade prices. Canned vegetables are in fairly good demand for this time of year. The same may be said of salmon. Syrups are in moderate request and the demand is steady. Spices are selling fairly well, and the tendency of prices is still upward. There is the usual seasonable, active demand for foreign dried fruits and raisins. Peas are receiving fair attention and the firmness in price still obtains.

CANNED GOODS.

The demand for canned vegetables is fair for the season. The demand for salmon is active for this time of the year, the reason being that people did not stock up the early part of the season as they usually do. Canned fruits are practically receiving no attention. We quote standard brands as follows: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, $1.15 to $1.30; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40; "Maple Leaf," $1.37½ to $1.40; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.15 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.75 to $2.85; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.20 to $1.35; 2's, $2.30 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

There is not a great deal doing. Fine grades of green coffee are still scarce. We quote green in bags: Rio, 15 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Syrups are in moderate demand. Bright table syrups are the kinds most wanted. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is steady. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The demand for sugar appears to have improved a little during the last few days. but still merchants, both wholesale and retail, are only buying from hand to mouth, and business cannot be termed anything other than dull. In New York the refiners are said to be willing to take all the raws they can get at 3¼c., but very few are obtainable at that figure, and buyers and sellers are indifferent. In Canada prices remain as before. Yellows are still scarce, although not so much so as they were a week ago. We quote: Granulated, $4 to $4.10, and yellows, $3.20 to $3.75.

SPICES.

The demand for spices is fair, and is mostly for pepper, which is firm at the recent advance. There is a fair demand for cloves. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, TAPIOCA, ETC.

Rice is quiet. There is a fair demand for tapioca, prices of which are stiffening. Advices received this week state that prices are again up about 6d., and that they are likely to appreciate still further. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The demand is good and prices unchanged. We quote: Brazil nuts, 11 to 12½c.; Sicily

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shelled almonds, 22 to 25c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.; chestnuts, $3.30 to $4 per bushel; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1 per bushel.

TEAS.

Young Hysons have been coming to hand a little more freely and there has been a good business in consequence. Prices are still high. Holders are indifferent about selling except they obtain equal to the full advance in China. Japans are quiet, although some lots have gone to the United States from the local market at better prices than could have been obtained here. There is practically nothing doing in China black teas. Indian and Ceylon teas are fairly active on the local market and low and medium grades of good cup quality have sold freely. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

The market appears to be a little stronger. Some business offered by local wholesalers at last week's prices have been "turned down" in the primary market, and 6d. more was named as the lowest price acceptable. The retail demand is active. We quote as follows: Provincials, 4⅛ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4½c.; Patras, 5 to 5⅛c. in bbls., 5 to 5⅛c. in half-bbls., and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

A cablegram from Arguimbau & Co. to their agents here instructs them to the effect that they have no more selected raisins to ship. The local demand continues good. We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 7c.; layers, 7¼ to 7½c.

California loose muscatel raisins continue strong. Last mail advices are to the effect that raisins are being offered sparingly and all offers at last week's prices are declined. We still quote 7½ to 8½c. for 3 and 4-crown respectively.

A few California "Ruby" prunes were offered last week for the first time, and they were readily taken by buyers.

Malaga raisins are in moderate request. We quote: London layers, $1.60 to $1.85; black baskets, $2.20 to $2.65; blue baskets, $2.25 to $2.50; choice clusters, $2.25 to $2.75; Dehesa clusters, $3.50 to $4; Non Plus Ultra, $6; Imperial bunches, $5.75 to $6; Imperial Russian clusters, $5 to $5.50.

Figs are in active demand. Wholesale quotations are: 14 oz., 9 to 10c.; 10 lb., 9 to 12c.; 18 lb., 11 to 13c.; 28 lb., 13 to 16c.; taps, 3¾ to 4½c.; natural, 4½c. in bags, and 7¼c. in boxes.

Dates are only in light supply, and those coming forward are meeting with an active demand. We quote 6¼ to 6½c. for Sairs and 7¼ to 7½c. for Hallowees.

GREEN FRUIT.

Oranges are not in good supply and the demand is good. The first carloads of Valencia oranges are due here as we go to press. They will sell at $5.50 to $6 per case. Further shipments are arriving this week. Lemons are in good demand, but there is rather an easier feeling as regards prices. Bananas are in good demand. Cranberries are in fair request. The quantity of Almeria grapes on the market this season is not large and the demand is good. Stocks of onions are in small compass. A

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CLEMES BROS.
51 Front St. East, TORONTO

few pineapples are still coming forward. Shipments of apples on export account are going out all the time, but locally the demand is poor. We quote: Oranges—Jamaicas, $3.75 to $4 per box; Valencias, $5.50 to $6 per case. Lemons—Mesinas, $5 to $5.50 per box for fancy, and $4 to $5 for choice per box; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl.; apples, $1.10 to $1.40 for good repacked Greenings, Baldwins, Spies and Russets; onions, 75c. per 80 lb. bag for Danvers and $1 per crate for Spanish; cranberries, $7 to $7.50 per bbl. for Jerseys; $6 for Nova Scotias; $5.50 to $6 for Canadian; quinces, 20 to 30c. per basket, and $2.75 to $5.50 per barrel; pineapples, 12 to 30c. each; bananas, $1.40 to $1.75 per bunch.; Almeria grapes, $6 to $7 per keg.

BUTTER AND CHEESE.

BUTTER—Deliveries are probably not as heavy as they were, but the demand is poor. Fresh winter creamery is now coming on the market pretty freely. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 9c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c.; 1-lb., blocks, 18 to 20c., according to make.

CHEESE—There is the usual local demand to be noted, but the export trade is dull. Factory men are willing to accept lower prices, but buyers are holding off. We quote 10¾ to 11c. as the jobbing price.

COUNTRY PRODUCE.

BEANS—Dull and easier, at 75 to 85c. for prime.

DRIED APPLES—A little is being done in an export way, but locally trade is quiet. Choice are quoted at 2½c. per lb. f.o.b.

EVAPORATED APPLES—Dull and weaker, in sympathy with the American market.

EGGS—The demand is a little better than it was. Receipts of new laid are scarce, being scarcely enough for requirements. We quote: New laid, 18 to 20c.; cold storage and held fresh, 15 to 16c.; pickled, 14 to 14½c.

HONEY—Quiet. We quote: Strained, 7 to 8c. in 60-lb. tins, and 8 to 9c. in 5 and 10-lb. tins; comb, $1.50 to $1.75 per dozen.

MAPLE SYRUP—The demand continues fair at 80 to 85c. per gallon.

POTATOES—Quiet and steadier in price. We quote: 33 to 35c. per bag in carload lots on track, and 40 to 45c. out of store delivered.

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General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
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McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

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POULTRY—The market was badly glutted at the end of last week, but the cooler weather this week has induced a better feeling. We quote: Chickens, 20 to 40c. per pair.; turkeys are 6 to 7c. per lb.; geese, 4½ to 5c. per lb., and ducks, 40 to 55c. per pair.

PROVISIONS AND DRESSED HOGS.

There is a fair trade doing in provisions, and especially in long clear and barrel pork, but smoked meats are quieter. Quantities of dressed hogs offering are large, and prices are about the same as last week, namely, $4.75 for light weights, and $4 to $4.25 for heavier weights.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

SALT

Trade is not as brisk as it was on packers' account. Otherwise business is fair. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts of grain are increasing. We quote: White wheat, 88 to 89c.; red, 87 to 88c.; goose, 65 to 67c.; oats, 22 to 23c.; peas, 44 to 45c.

FLOUR—Quiet, sales being light. The millers are asking $4.25 for straight rollers, middle freights west, but it is said sales are betng made at less figures.

BREAKFAST FOODS—The demand continues fairly good. We quote: Standard oatmeal and rolled oats, $3.60 in bags and $3.70 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50. Further advances are looked for in rolled wheat.

PETROLEUM.

The demand continues active; prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Tapioca has advanced 6d. per lb.

"Sphinx" prunes are due in New York this week.

Valencia oranges are arriving on the market this week.

"Sphinx" prunes for this market are on the ss. Pocahontas, due this week in New York.

Cream of tartar, which has been declining lately, is equal to 2c. higher in the primary market.

QUEBEC MARKETS.

MONTREAL, DEC. 3, 1896.

GROCERIES.

THE week has witnessed a fair degree of activity in seasonable lines of groceries, and as supplies of the goods most wanted at this season of the year are light, values are strong, with a higher tendency. This is especially the case in dried fruits and nuts of all kinds, which point higher, as many jobbers express the fear that they will not have enough to go round, while fresh supplies are exceedingly difficult to obtain. Valencia and California raisins are striking examples in this respect; also filberts, which have advanced 1c. per pound. Cables on French prunes are higher, and the same is to report on Austrian. As no consignments of California are looked for this season, holders, in view of the condition of affairs, are disposed to ask higher prices. Sugar, tea and the heavier staples are also firm as to value.

SUGAR.

The sugar market has been quieter but firm during the past week, and less new business has been transacted, though a good deal of stock is still going forward on orders booked some time ago. Granulated is held steady in jobbing hands at the prices noted last week, viz., 4 1-16 to 4⅛c., and yellows continue scarce at 3¼ to 3¾c., as to grade, the demand running to the brighter descriptions.

SYRUPS.

The syrup market exhibits no change of moment, orders being for small lots, while prices hold steady at 22 to 35c. per gal. as to grade.

MOLASSES.

The molasses market has shown a better feeling this week, as it has been suddenly discovered that the stocks are not quite as excessive as many estimated them to be, so that values have a steadier tendency. We quote: Barbadoes and Porto Rico, 30 to 31c. in a jobbing way.

RICE.

The firm tendency noted all along in rice continues, and prices are pointing higher. Sales of imported Patna have been made at $4.50 to $5, and ditto Seeta at $4.75 to $5.25. We quote values firm accordingly: Crystal Japan, $5 to $5.25; standard B., $3.70; Patna, $4.75 to $5.25; Carolina, $6.75 to $7.75, and Java, $4 to $4.25.

SPICES.

Demand for spices is good in a local sorting-up way. In fact, the volume of trade

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OVER THIS PAGE



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WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

on this account is in excess of last season, and the firm tendency of values tends to induce enquiry. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market was quiet and unchanged this week. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 16½ to 19c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The strength in the tea market noted for some time is as marked as ever. Indeed it is more marked, from the fact that outside demand for green tea has been experienced, and samples have been sent to Chicago and New York by request. The supply of these, in fact all descriptions, is light, so that a few good export orders would sensibly curtail them. No low-grade teas are now available on this market under 11½ to 14c., and sellers are very firm at these prices. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 14 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The strength in Valencia raisins continues firm with the holiday demand opening out, with indications of increased volume this year. Wholesale grocers whose stocks are light are husbanding them very carefully. As a result prices all round are firm and it is not at all improbable that higher prices will be asked, as stocks in retailers' hands are admitted to be lighter than last year. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

The same strength characterizes California fruit. Indeed it is more marked in their case, owing, as noted last week, to the difficulty experienced by wholesale grocers in having their orders for supplies filled. In fact, one or two orders were refused this week because the agents could not guarantee delivery in the time specified. Prices are very firmly held as a result of this condition of affairs. We quote: 2-crown, 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

There is no change in Sultanas, but the firmness in California fruit is naturally benefitting them. We quote 8 to 12c.

The demand for Malaga table raisins is also good and they are held steady at $1.50 to $4.

Currants are firm and unchanged. We quote: Provincials, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c.; Filiatras, ditto; Patras, 5½ to 6c., and Vostizzas, 6½ to 8c.

The prune market is stronger, for the cable quotes advances in both French and Austrian, and the fact that no consignments of California stock are expected this fall stiffens sellers' views materially. Advices, in fact, give practically prohibitory advances on the larger sizes of French plums, as noted specially elsewhere, and Austrian are up 2s. per cwt. Spot prices are not quotably changed, but are firmly held. We quote as follows: French 5 to 15c., as to grade; Austrian, 5¾ to 7c., and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

Figs continue steady at 9½ to 11c., and dates at 5 to 7c. as to grade.

NUTS.

A feature this week in nuts has been the demand for old filberts on spot, prices advancing 1c. per pound. No new stock will be available until the 15th December, and in the meantime retailers are actively enquiring for the nuts. First supplies of new Tarragona almonds came to hand this week, and have been selling at 9½ to 10c., which is considered pretty cheap. We quote: New Valencia shelled almonds, 18 to 20c.; new Tarragona almonds, 9½ to 10c.; filberts, 9 to 9½c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 12 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, $5 per 100.

CANNED GOODS.

There have been no further changes in canned goods this week, but the firm feeling in tomatoes is fully maintained. We quote as follows: Tomatoes, 75 to 80c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $8.25 to $9 per case.

FISH.

No radical change is to be noted in the fish market. Pickled fish generally are steady, green cod being firmly held at $5.25 for No. 1 large, and $4.50 to $4.75 for No. 1, and $3 50 for No. 2. No. 1 green haddock sold at $3.50 to $3.75. Liberal offerings of pickled herrings have contributed to an easier feeling, and No. 1 N.S., have sold at $2.40 to $2.50 for half bbls. Small Labrador salmon are selling at $17.50 per tce. and $12 to $12.50 per bbl. The market is overstocked with dried cod fish and prices are easy at $4.

GREEN FRUIT.

There has been little change in green fruit during the week. Lemons rule steady, and Jamaica oranges are steady at $5.50 to $6, while the first new Florida oranges have been selling here this week at $5 to $5.50 per box. Cranberries are in increasing demand, and the first receipts of pineapples came to hand Tuesday. We quote: Florida oranges, $5 to $5.50 per box; Jamaica oranges, $5.50 to $6 per bbl.; lemons, $3 to $4 per box, and $7 per chest; pears, $2 to $2.50 per keg; cranberries $5 to $6 per bbl.; Spanish onions, 70 to 75c. per crate, and new Almeria grapes $5 to $7.50 per keg.

APPLES.

The apple market continues quiet at $1 to $1.50, as to quality.

COUNTRY PRODUCE.

EGGS—Receipts of western held fresh eggs have been heavy this week. This has checked the demand for limed, but no quotable change to report. New laid sell at 20 to 22c.; limed, 14 to 14½c., and held western, fresh, 12 to 12½c.

BEANS — There is no change in beans, which range from 80 to 85c.

HONEY—Without feature, at 8 to 8½c.

POTATOES — Continue quiet and unchanged at 35 to 40c.

DRIED APPLES—There is a fair demand for dried at 3 to 3½c., and evaporated at 4 to 4½c.

ONIONS — Red onions sell at $1.25 and yellows, $1.30 to $1.35.

BALED HAY — Continues steady at $10.50 to $11 for No. 1, and $9 to $9.50 for No. 2.

DRESSED HOGS—Receipts are not heavy, but prices are 10c. easier at $4.65 to $4.85.

PROVISIONS.

The demand for pork and lard continues very slow and trade in these lines is dull, while in smoked meats the movement is fair and prices show no material change. We quote: Canadian pork, new, $11 to $12; Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5¼ to 5½c.

CANDIED PEELS

. . IMPORTED ONLY . .

ENGLISH LEMON PEEL---
In 7-lb. boxes; cases 112 lbs.

York Confectionery Co.	11c.	a lb.
Case Lot - -	10 1-2c.	"
Batger - -	11 1-2c.	"
Case Lot - -	11c.	"

ENGLISH ORANGE PEEL---
In 7-lb. boxes; cases 112 lbs.

York Confectionery Co.	11 1-2c.	"
Case Lot - -	11c.	"
Batger - -	12c.	"
Case Lot - -	11 1-2c.	"

CORSICAN CITRON PEEL---
In 7-lb. boxes; cases 336 lbs.

Gregory & Co. -	15 1-2c.	"
Case Lot - -	15c.	"

ELEME FIGS

SHIELD BRAND.

14-oz. boxes (cases 360 boxes) - -	8c.	a box
Glove Boxes, one pound (cases 300 boxes)	14c.	"
Boxes 10 lbs. full weight, "D," 4 rows (cases 36 boxes) - -	$1.20	"

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers,

MONTREAL.

FLOUR, MEAL AND FEED.

The local demand for flour is fair, with quite an extensive movement of Manitoba grades, some 8,000 bbls. or so having been contracted for future export shipment. Despite the demand, however, and the strength of the wheat market, salesmen for Ontario mills have shaded prices on both winter patents and straight rollers 10 to 15c. during the week. We quote: Winter wheat, $4.75 to $5; spring wheat, patents, $5.20 to $5.30; straight roller, $4.25 to $4.50; straight roller, bags, $2.10 to $2.25; extra bags, $1.75 to $1.85; Manitoba strong bakers', $4.50 to $5.

A fair trade was done in oatmeal, but it is reported that prices are being shaded some. We quote: Standard, bbls., $3.65 to $3.75; granulated, bbls., $3.70 to $3.80, rolled oats, bbls., $3.65 to $3.75; rolled oats, per bag, $1.82 to $1.87.

In feed the demand was principally for bran, and a number of cars of Manitoba were placed at $10.40 per ton, including sacks. We quote: Bran, $9.50 to $10.50; shorts, $11 to $12; moullie, $15 to $16.

CHEESE AND BUTTER.

The cheese market is without feature and no improvement is looked for now until the turn of the year. Practically, all the low grade fall tail ends are cleared up at 9 to 9½c., and now finest fall makes are nominal at 10 to 10¼c.

Butter continues dull and holders are urging sales at a decline of ½ to ¾c. per lb. from what they asked a week ago at 18¼ to 18½c.

MONTREAL NOTES.

First receipts of new Messina lemons are expected here before the end of the present week.

Cables on Austrian prunes note an advance of 2s. per cwt., which is equivalent to ½c. per pound.

New Florida oranges were offered for the first time in Montreal on Tuesday. They sold at $5 to $5.50 per box.

The larger sizes of French prunes have advanced so sharply at primary markets that the figures are prohibitive of future importations to Canada.

Tarragona almonds are the second new crop nuts to arrive on this market. A shipment of them was distributed among the wholesale grocers here this week.

The supplies of old filberts are almost exhausted on this market, and sellers are asking an advance of 1c. per pound. No new crop can arrive here before the 15th December.

Samples of Pingsuey teas have been sent from here to Chicago and New York. It is estimated that a few good export orders would clean up all of this kind of tea there is here.

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THERE IS MONEY IN IT!

For the dealer who handles Canned

"Golden" Haddies

The BEST and MOST RELIABLE brand on the Market.

"GOLDEN" Haddies are cured, smoked and canned immediately after being taken from the water.

Every can full weight and guaranteed.

Order GOLDEN Haddies from your Wholesaler.

PACKERS' AGENTS—

NORTHRUP & CO.,

ST. JOHN, N.B.



From the Atlantic to the Pacific . . .

There come orders and praises for

GRAHAM'S CELEBRATED CANADIAN PEPSIN CREAM CHEESE . . .

The only scientifically prepared cheese made in America. It is guaranteed to be absolutely pure and having aseptic qualities known to no other cheese. Every mail brings tidings of increased demand. Be careful you get the genuine. Manufactured by

R. J. GRAHAM,

519 KING ST. W., TORONTO.

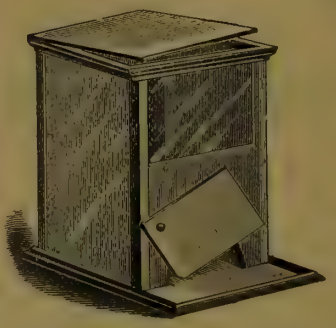
And at BELLEVILLE, ONT.

Salt

When you want it for any purpose, please write us.

VERRET, STEWART & CO.

Montreal



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.



KILLED TWO BIRDS

With one stone. Bad seed has killed thousands and helps to kill many a short-sighted grocer's trade.

MORAL:—Handle only the best.

The demand for **COTTAMS BIRD SEED** is so great it will pay you well to handle it. Protected by five Canadian patents covering the most valuable discoveries for birds, it is 2½ times the value of any other brand. All wholesalers.

One year's subscription to BIRD LIFE (50c.) free for addresses of twelve of your customers keeping birds.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York; U.S.A.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.
Pork Packers, OWEN SOUND

APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.
32 WEST MARKET STREET
Correspondence Solicited.
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
ST. JOHN, N.B., Dec. 3, 1896.

BUSINESS in wholesale lines is more quiet, and will be for some time to come. Merchants are, however, well pleased with the holiday business. It has been large and has shown a good profit. Money is, however, scarce, and payments incline to be slow. The first of the year may see more trouble. We have had more failures in the past two months than for a long time before. In markets there is little change. Oatmeal and oats are rather lower; in other lines the market is well sustained. The first of the winter port steamers are here, one from Liverpool, one from London and onefrom Glasgow; also the regular West India steamer is here. All with good cargoes out and in, particularly the former. The weather during the week has been very open. Cream of tartar has been bought lower during the week. Spices, as a rule, tend higher, the demand at this season being active.

OIL—The heavy season in shipping is over. Quite large shipments have been made this week, being chiefly the last ends of contract lots of burning oil. Merchants are well satisfied with the season's business. Prices show no change. We quote: American burning oil, 20 to 21c.; best Canadian, 19 to 19½c.; prime, 17c.; no charge for barrels.

SALT—Trade during the week has been brisk. Two cargoes are to hand, some eight thousand bags, about one thousand of which were fine. There is quite a difference in the quality of the fine salt being received here, that is, the English salt. There has been a good demand for some time, but stocks have been light. From this out, during the winter, the market will be supplied by the direct weekly steamer from Liverpool. Freight is higher this way than by sailer. The demand for cheese salt is now over for this year. English bottle salt, which at one time was very largely sold here, now has but small demand, Canadian salt being principally used for table use. We quote: Coarse, 48 to 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz; Canadian fine, $1.

CANNED GOODS—There continues a good demand, though after this week it will be

It Has No Equal
BROCK'S BIRD SEED
We know it because
The Wholesaler sells more. The Retailer sells more
The Customer buys more.
It pays to handle such goods.
NICHOLSON & BROCK - TORONTO

Butter, Eggs
POULTRY and all Produce sold to best advantage.
Correspondence invited. Ref. Bradstreet's Agency.
H. P. GOULD & CO.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

You always get your money
Promptly when you send your produce to
WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

BREAKFAST BACON
HAMS. . . . .
All new goods and of finest quality.
CHEESE. . . .
We have a good line—just what you want—price right.
WRITE FOR QUOTATIONS
D. GUNN, BROS. & CO.
Pork Packers, TORONTO

Goods in Season
FINNAN HADDIES
OYSTERS
JAMAICA ORANGES
CRANBERRIES
JERSEY SWEET POTATOES
AND CHESTNUTS
Hugh Walker & Son
GUELPH, ONT.

lighter. The feeling in vegetables, particularly tomatoes, is firm. In salmon, some Cohoes were offered here this week. While price was much lower than the regular grades the quality is not suited to this market; price will, however, always catch some, and a few were sold. A car of the regular quality, one of the best for the season, to hand this week. Fruits, except peaches, have small sale. Lobsters the same, owing to high prices. We quote as follows: Corn, 70 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 80c.; gallon apples, $1.80 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20 to $2.25; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

GREEN FRUIT—The soft weather is good for this line, and dealers have been hurrying out their orders. Apples still arrive in quantities, but sale is quiet, even at the very low prices. Many are being stored, which will keep prices low even after the schooners stop bringing them. So far, over seven thousand have been sold at auction this season. As a rule only the poorer quality of apples and such as will not keep are sold in this way. Oranges are of but fair quality, some Valencias were received this week, Messina lemons also to hand and very nice. Malaga grapes, though little change has been made here, are higher. Pineapples from Florida have been received, but the sale is limited. Bananas also very light demand. Cranberries sell slowly; Cape Cods give splendid satisfaction; there are, however, different qualities. We quote: Lemons, $7 to $7.50; Messina lemons, $4.50 to $5; oranges, Valencia, $5 to $6; bananas, $1.75 to $2.25; apples, $1 to $1.50 per bbl.; keg grapes, $6.50; cranberries, Cape Cod, $5 to $6 per bbl.; bog cranberries, native, $4.50 to $5; pineapples, $1.50 to $1.75 per doz.

DRIED FRUIT—Sale is large, and the growing demand for nuts is one more sign that Christmas is near. Raisins are held firm. Stock of loose muscatels is limited and held by a few; not being able to replace at anything like cost, sales are not pushed. There is a fair stock of Valencias and Valencia layers, but some even of the layers very poor for best quality; full prices are asked. Malagas are in proportion to other grades low, and quality good. Currants find large sale; dealers find it hard to keep up to the demand for cleaned goods. Some California prunes are to hand, but sale is not active; in fact, all kinds of prunes are slow. Peels show no change in price; there is a large sale, with stocks about equal to demand. Evaporated apples have better movement, but show no improvement in price. Holders of dried cannot move them. Quite a quantity of cocoanuts were landed from the last West India steamer. We quote: Valencias, 5½ to 6c.; California L.M. 3-crown, 6¾ to 7c.; London layers, $1.75 to $2.25; currants, cases, 4½ to 5c.; bbls., 4½ to 4¾c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5 to 5½c.; Canadian onions, $1.90 to $2; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencias, layers, 6½ to 7½c.; 4-crown L. M. raisins, 7¾ to 8c.

Wins Hands Down

The race was not easy, competitors were worthy of the name, the pace was fast and furious for a while, but never in doubt, for with hands down on the home stretch

Jamieson's Biscuits

sailed victoriously into public favor, and their superior merits will certainly keep them there.

MANUFACTURED BY

R. E. JAMIESON,

OTTAWA.

SUGAR—Sales not so large this week, country trade having been well supplied. Receipts have been quite large. In granulated a fine-grained sugar is preferred here, and wisely. Price shows no change, but on the whole the feeling favors higher prices. Powdered and Paris lump are more active, particularly the former. We quote: Granulated, 4 to 4¼c.; yellows, 3¼ to 3⅜c.; Paris lump, 5½ to 6c.; powdered, 5½ to 6c.

MOLASSES—Another car of New Orleans received this week. This molasses now has a regular sale here and while the flavor is different from the West India molasses it gives good satisfaction. Some Porto Rico came in from Yarmouth this week. In West India goods the demand has been rather better lately; prices still low. Quite a large stock is held in Fredericton. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

DAIRY PRODUCE—Receipts in eggs have been rather larger and the demand hardly as good, retailers having bought quite largely. Though price is no lower it is hardly as firm as last week. Butter dull and quality inclined to be poor; it is that which affects the market largely. Stocks are also large. Cheese firm, but tend lower here than at other points. We quote: Dairy butter, 16 to 18c.; new creamery, prints, 20 to 22c.; do., tubs, 20c. Cheese, 10 to 10½c. Eggs, 17 to 18c.

FISH—There is less movement, but prices show no change, except that bay and Grand Manan are rather easier. Quite a large quantity of pickled herring arriving here have not passed the inspection. This, however, is not necessary, and they often find buyers; if not here, they are taken to outside ports. Pickled fish are inclined to be unsatisfactory goods to handle. Dry are firm. In pickled shad stock is light. There is still no large pickled herring. Some Shelburne are quoted this week. Kippers and bloaters are still in good demand. We quote as follows: Large cod, $3.25 to $3.50; medium, $2.75 to $3; pollock, $1.15 to $1.25; bay herring, $1.50 to $1.55 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, $4.50 to $5.50; boneless, 2½ to 8c.; bloaters, 60 to 70c. per box; kippered, $1 per box; Barrington, $3.25 per bbl.; Shelburne, $3.50 per bbl.

PROVISIONS—There continues to be a fairly active movement, but the bulk of the trade is over. Beef is firmer and tends upward. There is a better demand for smoked meat, but sale is still small. The city retail business is done by local concerns who get extra price. There is no doubt these goods are better than the imported. The city lard trade is largely done the same way, but not to such an extent. Pork is still low. We quote: Clear pork, $13.75 to $14.50; mess, $13 to $14; plate beef, $12.00 to $14.00; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—Flour is about as reported last week; prices are well maintained; feeling rather favors a further upward movement. In feed the sale is light. Millers are not offering freely, but no doubt lots could be got if there was a demand. Oatmeal is offered lower, but stocks here are such that no takers are found. Oats are quite a little lower and move more freely. Ontarios are the favorites. While a car of beans was sold here rather below late prices, there is no change in the quotation, and on the whole feeling is firm. We quote: Manitoba flour, $5.75 to $5.80; best Ontario, $5 to $5.10; medium, $4.70 to $4.80; oatmeal, $3.70 to $3.75; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $15 to $16; bran, do do, $14 to $15; hand-picked beans, $1.10; prime, $1; oats, 32 to

Do you ever tell

your customers how delicious Preserved Ginger is when purely and properly made? Get them to try ours,—it will please them and profit you.

Excellence in Flavorings

is just as necessary as in substantials. Certain customers have not yet learned this. Get them to try Pure Gold Extracts and they will be convinced.

PURE SPICES
PURE COFFEES
PURE PEPPER
PURE MUSTARD
PURE CATSUP
PURE EXTRACTS
PURE BAKING POWDER

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

35c.; hay, $11 to $12; barley, $3.00; round peas, $1.15; split peas, $3.00 to $3.25; yellow eye beans, $1.75; buckwheat meal, $1.20 to $1.25.; grey, $1.25 to $2.

ST. JOHN NOTES.

Business men will be glad to know the Prince Rupert is again on the Bay route. She makes four trips a week, returning the same day, Monday, Wednesday, Friday and Saturday.

Smelt fishing, which is such a source of profit, particularly in the northern part of the province, has commenced. The season is early this year. Quite a quantity have been received here, but owing to the soft weather there is little demand. Later the bulk caught will go west.

The following is a sample of the kind of cargoes that are shipped from P. E. Island to the West Indies: Schr. Huntly cleared from Summerside to Demerara with 2,460 sacks oats, 500 fowls, 130 crates and 40 bags potatoes, 54 sheep, 24 pigs, 18 horses, 3 cattle, 5 cases lobsters and 3 boxes cheese.

Mr. James McGaffigan, the well-known tea merchant here, is suing the Pulman Car Co. for $20,000 damages, the result of a cold caught while travelling in one of their cars. The result will be a matter of much interest to all who travel, particularly commercial travelers, who have to spend so much of their time on the railways.

Keen's mustard, which was sold here quite largely some years ago, but which for some time has been about out of this market owing to not being pushed, is again being taken up by the trade. Such retail houses as W. A. Porter, Puddington & Merritt and Armstrong Bros. are handling it. J. Hunter White is the local representative.

Our candy manufacturers report business very active. They are working overtime, and even then are unable to keep up with their orders. Some wholesale grocers carry samples and have the goods packed by the manufacturer. This is a great help to the grocer, as he does not have to keep a large stock of penny goods, many of which he would have to carry over. He also has the advantage of having the goods packed for him.

Some months ago the Windsor Salt Co. offered for competition among P. E. Island cheese makers a gold medal for the best cheese, in which Windsor salt was used, shown at the Charlottetown Provincial Exhibition in October. THE GROCER was shown the medal a few days ago by Messrs. Smith & Tilton, the company's agents, who had just received it for presentation. The fortunate winner was James Bristow, of Emerald, P.E.I., who may well be proud of so handsome a trophy of his skill. The medal is a beautiful one, of exceedingly tasteful design, and reflects credit on the enterprise and business push of the Windsor Salt Co.

MUSTARDS.

This country is now growing a larger part of the mustard put up in England as well as this country, and California is raising the larger part of it. The mustard crop recently harvested in California probably will run up to 16,000,000 pounds, or 1,000,000 pounds more than the crop of 1895. The seed is kept six months before being ground. The brown seed has the greatest pungency, while the yellow produces the most oil. The English mustard packers have made the yellow most fashionable, and, as a result, there are ten pounds of yellow produced for every pound of the brown. Probably one-half of the English mustard that is used in this country grew in England. French mustard is the same as other mustard, the seed being soaked in vinegar, properly spiced, for twenty-four hours before it is ground —Chicago Grocer.

HINTS TO BUYERS.

LUCAS, STEELE & BRISTOL are offering their XXX white and pink icing sugars, rock candy (English), new dates, English savoury, poultry dressing, unsweetened chocolate in 1-oz. cakes, also ½-lb packets, California plums and prunes, colored candles, etc.

Laporte, Martin & Cie. are doing a large trade in fish just now.

Laporte, Martin & Cie. report a consignment of wines just received.

An active demand for "Kincora" tea is reported by John Sloan & Co.

Clemes Bros. are in receipt of a carload of Valencia oranges this week.

James Turner & Co., Hamilton, report a shipment of new dates ex ss. St. Louis.

The Davidson & Hay, Ltd., have in stock this week 3-crown loose muscatels.

John Sloan & Co. are in receipt of a shipment of La Vierge castile soap in cakes and bars.

McWilliam & Everist have shipments of Valencia oranges arriving this and next week.

The Davidson & Hay, Ltd., are showing some very fine samples of bright Sultana raisins.

The Eby, Blain Co., Ltd., are in receipt of a shipment of Keiller's marmalade in 1-lb, pots.

The Davidson & Hay, Ltd., are offering a fine, bright imported lemon peel at a very low figure.

A shipment of California muscatels and California cartoons arrived for the Eby, Blain Co., Ltd.

"We expect a direct shipment of Ceylon teas to arrive this week," report the Davidson & Hay, Ltd.

The Eby, Blain Co., Ltd., report the arrival of a shipment of Price's Belmont stearine candles.

Half-barrels B. C. salmon are in store with Lucas, Steele & Bristol, also a lot of boned and skinned cod.

California peaches, apricots, nectarines, prunes, plums, etc,, etc., are being offered by H. P. Eckardt & Co.

The prices of figs and prunes have advanced. Laporte, Martin & Cie. intend keeping to old prices for a few days.

D. Gunn, Bros. & Co. are preparing some special lines of "Maple Leaf" breakfast bacon and lard for the holiday trade.

A large shipment of Comadra figs in taps and Malaga figs in mats are arriving this week for the Davidson & Hay, Ltd.

Durability is economy. Morse Bros.' Sun Paste stove polish has durable qualities which make it a favorite with the trade and the housekeeper. It does not rust or eat the boxes, and does not deteriorate on the grocer's shelves. It gives and holds a brilliant lustre which makes it a favorite in the hands of the consumer.

L. Chaput, Fils & Cie. have just turned into stock some of the higher grades of French plums, which they offer up to 15c.

A large consignment of Arguimbau's selected fine off-stalk, and off-stalk Valencias, arrived this week for The Eby, Blain Co., Ltd.

H. P. Eckardt & Co. are offering 14-oz. figs, large, fine fruit, at 7½c. Shipment from Montreal in case lots. This a snap 10c. line.

A shipment of Batger's lemon, orange and citron peels and Nonpareil table jellies arrived this week for the Eby, Blain Co., Ltd.

W. H. Gillard & Co. have a nice line of pulled figs in 6-lb. boxes, bought before the advance, and which should be value at the price offered.

H. P. Eckardt & Co. are offering exceptional value in figs of all kinds, including fine quality naturals in bags, and desire buyers to write them for quotations.

W. H. Gillard & Co. believe in handling first-class fruit and in advertising it, too. They state that their assortment is better than ever this season.

W. H. Dunn, St. Paul street, Montreal, has been appointed the Canadian agent of Hogarth & Co., London, Eng., manufacturers of pickles, sauces, jams, etc.

J. M. Douglas & Co., Montreal, are receiving this week consignments of Eleme figs in assorted sizes. Applications for quotations will be promptly attended to.

"We are having a good demand for natural figs in boxes, which are, without doubt, the finest of this fruit on the market," say the Davidson & Hay, Ltd.

Japan teas have had a great sale with us this year; the extra value we are offering, together with our unique method of advertising for our friends, have doubtless brought about these results, report T. B. Escott & Co., London.

"Yes," report Lucas, Steele & Bristol, "our tea output last month was very large, but then we have offered exceptional values and are still ready to duplicate purchases."

Jams, jellies, sauces, marmalade and pickles have sold successfully this season, and at present T. A. Lytle & Co. are shipping orders for mince meat for Christmas trade.

Deliveries of new Grenoble walnuts, also Tarragona almonds, were made by Lucas, Steele & Bristol last week; their Malaga raisins in 2-lb. and 5½-lb. cartoons are going fast.

The "La Comete" brand of pure white castile soap advertised in last week's issue is a brand specially manufactured for James Turner & Co. Each bar is stamped with the guarantee of its purity.

L. Chaput, Fils & Cie., Montreal, have just turned into stock their first shipment of new crop Tarragona almonds. Quotations will be furnished promptly on these goods, which are of first-class brands.

The Eby, Blain Co., Ltd. report the arrival of a shipment of Morton's goods, consisting of French peas, mushrooms, pickles, sauces, preserved bloaters, kippered herrings, fresh herrings, and whole pineapples in syrup.

James Turner & Co. report that, despite their efforts during the past week, they have been unable to fill orders for Ram Lal's pure Indian tea as promptly as usual, but they feel now their arrangements are such as will guard against any repetition.

W. H. Gillard & Co. report a large number of new customers for their "Paradise" currants, which have been advertised through the medium of THE GROCER. This firm specially direct the attention of the trade to the handsome appearance and rich flavor of the fruit.

T. B. Escott & Co., London, still have a large stock of select raisins, C. & B. peels

ENAMELLED MEASURES



In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

The Main Question

Is quality. Especially is this true of canned goods. To induce your customers to use canned tomatoes they must be of highest quality. If you are in a position to say, "I know these are good and will please you," your sales will increase in this line. If you handle "Kent" tomatoes you may assure your customers that every can is good. Every can is filled exactly the same—filled with ripe tomatoes carefully selected.

THE KENT CANNING CO.
CHATHAM, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Good Old English Mince Meat For Christmas

We use only purest and best ingredients and compound it from a recipe that has been thoroughly tested and approved by consumers. 7-lb., 14-lb., and 28-lb. pails.

Write for Quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

Christmas Trade

Calls for
NUTS
FIGS (Taps, Bags and Boxes)
RAISINS
CURRANTS and
RAW SUGAR

We can sell them all

JOHN SLOAN & CO.
45 Front Street E.
TORONTO

Full Lines

FIGS . . .
NUTS . .
RAISINS

For Xmas trade. Lowest prices.

WARREN BROS. & CO.
85 and 87 Front St. East, Toronto.

XMAS GOODS

NOW IN STORE.

Fruits and Nuts of all kinds. Get our prices before buying.

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

Grenoble Walnuts

CHOICEST QUALITY.

PERKINS, INCE & CO.
TORONTO.

and all other Christmas fruits. The large sales have somewhat depleted stocks, but still they have sufficient for all their friends and at the lowest prices.

Hudon, Hebert & Cie. announce some close prices in imported peels and in Eleme figs.

Twenty-three millions of packages of stove polish in a single year is a a large record, but such is the yearly output of the Rising Sun stove polish factory. The Sun Paste polish has already become an important part of the business at this factory, and Morse Bros. use the same trade-mark on the Sun Paste, which has become as familiar to the trade and housekeepers as the mark on the Rising Sun stove polish.

HALIFAX TRADE GOSSIP.

THE Acadia Sugar Refinery has not had a very profitable year. The report of the directors, just issued, shows a loss of $24,790.07. This is attributed to the decline in the value of sugars during the last half of the financial year and the close competition in the home market. A balance at the credit of profit and loss of $51,822.45 was brought down from last year, two dividends amounting to $95,386.62 were paid during the year, and the sum of $68,354.24 at the debit of profit and loss is carried forward. The directors say that during the first part of the financial year the business warranted them in declaring an interim dividend of 4 per cent., but the losses were made during the last six months. The efficiency of the refineries has been maintained and new plant added.

The local flour markets are somewhat irregular. Independent of the city, millers' agents report a good market. City merchants are well stocked, to a greater extent, perhaps, than when prices were low. Quotations are: Ogilvie's Hungarian patent, $5.75; Goldie's "People's," $5; "Kent," "Sunbeam" and "Beaver," 75 p. c. patents, $4.90; 90 p. c. patents, $4 75; straight goods, $4.65. Manitoba patents are worth $5.70 by the carload. This is an advance of $1.40 over this time last year.

There has been one arrival of molasses since last week H. R. Silver having received 310 puncheons, 28 tcs. and 47 bbls. from Porto Rico. Stocks on hand are large, so much so that one house sent two schooner loads to Boston last week looking for a market. A prominent dealer told THE GROCER to-day that a grade of molasses which he sold at 37½c. in the spring could not bring more than 30c. to-day, Porto Rico is being offered at 27c. for good. The movement of the past week, however, has been encouraging to dealers.

The sugar market is quiet, jobbers complaining of the small demand. Refinery prices are unchanged. Granulated is quoted at 4c., extra circle C at 3⅞c., and circle C at 3¼c.

Chicago mess pork has declined in this market to $13.25, duty paid. P. E. Island new mess sells at $13 in 5-barrel lots, and old at $12. Those prices will hold for the single barrel. Canadian plate beef is quoted at $12 to $13. Home cured pork, which is as good as imported, sells at from $9 to $12. Dressed pork has been very low during the past week, selling as low as 3c. Hams are worth 10 to 12½c., and bacon, 10 to 13c. Generally, the provision trade is dull. This is attributable in a measure to the wet weather, and in general to the offering at auction of cheap stocks which take the place of first-class goods. Canadian dressed beef is again on the market, and from now till spring native stocks will not be in demand. Park, Blackwell & Co.'s agent was here last week taking orders, and J. A. Leaman & Co. have already received four carloads. Dressed beef is worth 6 to 8c. per lb. by the body; mutton, 5 to 7c., and lamb, 7 to 8c.

The market was glutted with poultry for Thanksgiving and prices ruled low. On Thanksgiving morning turkeys were being peddled from door to door and sold at 10½c. The price has since gone down to 10c. and less. Most of the stocks were received from Stewiacke and Newport and were very good. Geese were also low, selling at 40 to 60c. each. Ducks sold at 7 to 8c. per lb. and chickens 6 to 9c.

Some small consignments of dried fruits have been received from California. Muscatels, 2 and 3-crown, are being sold at 7½ to 8c. respectively. London layers are worth $2; black baskets, $2.50; bunch Dehesas, $3.75; figs, 12c.; French prunes, 6½c.

The Thanksgiving trade in green fruits was not brisk and only a fair trade is being done. Apples are showing some life and slaughter prices on the market have ceased. Canadian red grapes (Rogers') in baskets are bringing from 40 to 45c. Almerias are quoted at $6 to $6.25 per keg.

New almonds are selling at 12½c. Butter nuts and Brazils are worth 12c.

The local butter market is dull, and prices are easier. New dairy rolls are selling at 16c.; best creamery, in tubs, at 20c., and prints, at 21c. P.E.I. creameries are asking 20½c. f.o.b. The Island article is always in demand, and local dealers say they can always sell it in preference to Nova Scotia.

The cheese market shows no change. Sales are being made on a basis of 11c. cash.

Eggs came in quite freely during the past few days and quotations came down somewhat. P. E. Island stocks are quoted at 17c. and native at 18c.

Island produce is much in evidence. There is quite a large fleet of vessels in port, and the demand is small. Potatoes are selling at 28c., and oats at 30 to 32c. Turnips range from 15 to 20c.

The amount of fish stuffs now being shipped is quite large, in fact larger than dealers would like to see, as it eventually means overstocked foreign markets and consequent loss to shippers. The demand is good ex vessel for hard cured cod and large, soft grocery cod. Mackerel continue weak and hard to place. Salmon are very scarce. Alewives are firm and advancing.

The Secretary of Agriculture for Nova Scotia sums up the year's harvest in the following words: "It may be said generally that this is a most fruitful year, and the result of the harvest is of a most satisfactory character, if we except the potato crop, caused by the excessive rains of the latter part of the season."

BEING UP-TO-DATE.

ONE lesson the departmental stores teach merchants generally is the value of system, enterprise and knowledge of attracting trade. There is no hidden mystery about the success of a large store.

By practising the latest methods and by employing the best men who have the best ideas, large stores make a reputation.

The same policy, on a smaller scale, is open to any merchant. No matter how contracted the field is, the results, in proportion, are the same.

One must be up-to-date in knowing what is going on in the trade. The trade paper exists for that purpose. One must be striving to win and hold the confidence of his customers by straight-forward methods and good salesmanship. One's stock must be well displayed. If it's a question of prices, buy and sell for cash and your local customers cannot be drawn away to the cities.

The local merchant has a right to the local trade. He is there as a convenience to the neighborhood, and it is a downright shame if he does not get his fair share of its custom.

But he should deserve the local trade by that care and attention to every detail that have been put in force by his departmental competitors. There are city stores whose customers would no more think of leaving them than of climbing the nearest telegraph pole and jumping off. All the wild advertisements about slaughter prices don't move them. If they were offered tea for nothing, or cheese for the trouble of carrying it away (and a chromo thrown in), they wouldn't be affected. They would stick to their own dealer; because he has taught them to have confidence in his methods. He advises them honestly. His profit is not extortionate. His advice is relied on.

The average consumer is very ignorant (though it isn't well to tell him so), and an intelligent merchant gets to have great influence with these people. He knows their tastes and prejudices, and will not, in order to make a sale, tell them something which isn't so.

In most cases, the merchant's fate is in his own hands. Assuming that he is qualified to conduct a business, we have no doubt he is equal to all the emergencies of modern competition. If he is wearing his grandfather's hat, and carrying his great-grandfather's ideas under it, we fear his chances are not good.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA

ROYAL NAVY CHOCOLATE

and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto

THE ST. PAUL GOLD MINING CO. Ltd.

of Rossland, B.C.

Capitalization 1,000,000 Shares, par value $1.00 each, Fully Paid-up and Non-Assessable. Organized under the Imperial Act of 1862. 250,000 shares are Treasury Stock for development, plant and for mining and working exclusively.

OFFICERS:—W. R. Brock, President, W. R. Brock & Co., Toronto, Ont.; Lieut.-Col. J. I. Davidson, 1st Vice-President, Davidson & Hay (Ltd.), Toronto, Ont.; W. J. Harris, 2nd Vice-President, Le Roi Mining & Smelting Co. (Ltd.) Rossland, B.C.; W. A. Campbell, General Manager, Rossland, B.C.; Capt. J. A. Currie, Secretary-Treasurer, Toronto, Ont.

"Reference has already been made in The Miner to the opening up of two or three good showings on the St. Paul by the graders on the Columbia & Red Mountain railroad. In some places where the railroad cuts through the base of the hill on which the St. Paul is situated, very strong iron stain was observed and it was evident there were one or two mineral bodies close at hand.

Mr. Moynahan, in charge of the development on the St. Paul, put some men to work several days ago on these showings along the railroad grade. Excavations were made at three places within a distance of 500 feet. The one furthest down the grade was commenced Thursday morning, and immediately a body of almost solid ore fully two feet wide was exposed.

It was a sight to rejoice the heart of any good miner. There was a clear division of the ore from the country rock on either side, the vein widening as it came down from the surface. When a representative of The Miner saw it, the face of the hill had been cut down and squared up so that there was a full exposure of the ore body. Some of the ore was brought up to the office of Moynahan & Campbell, and attracted much attention."—Miner.

"The main vein is a strong one, and I think it is the great vein of the Le Roi, which passes through the Black Bear. We have proved this vein across the Black Bear by diamond drill, and found it strong, continuous and of an average width of twenty-eight feet. We are now opening it up by means of a tunnel to connect with the main working levels of the Le Roi, and are erecting our new and extensive plant on the Black Bear ground. —JOHN MOYNAHAN, Late Superintendent Le Roi mine."

Subscriptions for stock received in blocks of 100 shares or upwards, at 10 cents per share. Send for prospectus.

CAMPBELL, CURRIE & CO., BROKERS. 25 Yonge St., Toronto.

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave

Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

FOR

Xmas and New Year's Trade

We can give you everything in the lines of

Fancy Groceries, Wines and Liquors.

We have some choice old **Madeira, Fine Malaga and Muscatel Wines.**
The best brands of **Port, Sherries, Clarets, Champagnes** and **Sauternes.**

Our **Gonzalez** Brandy is well-known and of a high-class.

Our **Night Cap** Gin is the best offered.

L. CHAPUT, FILS & CIE. - MONTREAL

This is the time to sell ***BAKED BEANS*** and ***CANNED PUMPKIN,*** and if you would sell something that will please your customers **besides giving you good profits,** order some of the

"LORNE" BRAND BAKED BEANS, in (3 lb. Cans)
PUMPKIN . . . " " "

If your dealer has none in stock write to

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

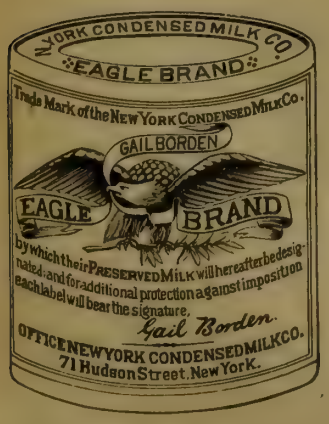
ESSENTIAL OILS IN SICILY.

THIS is a very important industry in Sicily where the abundance of raw material naturally renders the manufacture of the so-called oil of lemon, orange, etc., a very profitable undertaking, says Imperial Institute Journal. The quantity of these essential oils shipped to all countries during the year 1895 was 83,622 lbs., valued at £23,524, and the large proportion of 70,550 lbs. out of this quantity was taken by Great Britain, the value of the same being £19,000. The figures for 1894 were: Total 115,538 lbs., worth £29,356; and to Great Britain, 100,560 lbs., valued at £25,550. However, it should be mentioned that in this instance at least the Customs house valuation is apparently greatly in excess of the actual market value of these essences. A few words may not be out of place regarding the manufacture of the essence, "oil" of lemon, otherwise "essence" of lemon. The same process is followed in the preparation of "orange" and "bergamot." The "essence" is simply the essential oil contained in the yellow rind of the fruit of the lemon tree (citrus medica) and is obtained by pressure, either manual or mechanical, the former being the usual and preferable method. It is asserted that the oil is more aromatic when expressed by hand, and the essence thus prepared is generally quoted at a higher price than the machine-pressed article. In Palermo the essence is all pressed at night. The workmen receive a supply of rinds which are not peeled off in strips; the pulp of the lemon is simply cut out, leaving the rind nearly entire. These are equally distributed among gangs, with a foreman to each. The operator holds two sponges between the fingers of the left hand, and presses out the oil into the sponges with his right hand. The liquid thus collected is expressed into one of two earthenware receivers with which each man is provided. A considerable proportion of the product thus obtained consists of lemon juice left adhering to the rind, together with more or less of the pulp; these being heavier than the oil, collect in the lower part of the receptacle. As the first of the receivers becomes full the workman blows the floating oil into the second jar, through a species of channel formed in the side of the first, and when no more of the essential oil is transferrable by blowing, the remainder is carefully absorbed with a sponge and thence squeezed into the second receptacle which contains an almost pure product. The essential oil still remaining in the rinds is, by some manufacturers, extracted by distillation, and forms a second quality of "essence"; by others it is expressed by subjecting the "feccie" (as the exhausted rinds are called) to mechanical pressure in bags. To ascertain, however, if the oil has been thoroughly squeezed out by the original hand process, the rinds are tested by the foreman, who presses the supposed exhausted peel into the flame of a candle, when, if any combustion is visible, it shows that the pressers have not done their work thoroughly. The oil obtained by the foregoing process, after careful filtration through paper, is ready for shipment in the usual copper vessels holding 100, 50, 25, 12, 5 and 2 lbs. each. Oil of lemon is a fluid of a beautiful yellow color, having a specfic gravity of 0.8517. When distilled with water till three-fifths of the oil have passed over it is obtained in a colorless state, and having a delicious odor of the fruit, which is decidedly injured by distillation.

A NEW STORE.

Fred Kinsman, of Fonthill, general merchant, is now settled in his new store, which is well-known on the Niagara Peninsula as "The Hub." The original business was started by the late Danson Kinsman about 35 years ago. The new store is one of the finest and most modern between Hamilton and the Niagara River, and occupies the most prominent business corner of the town, and consists of the main store, occupied by the dry goods, grocery and hardware departments, while the shoe department occupies a separate store adjoining it. The second floor is occupied as a show room for ready-made clothing, wall papers and crockery. The lower floors are handsomely fitted and finished in natural wood, with plate glass show windows and counters.

Your Customers Want..



It has no equal.

CONDENSED MILK

and the BEST QUALITY obtainable.

The Brands of the

NEW YORK CONDENSED MILK CO.

ARE UNSURPASSED.

Send for particulars to...

F. W. HUDSON & CO.
SELLING AGENTS,
TORONTO.

ALSO....
MANUFACTURERS



—OF THE

Gold Seal Brand Condensed Milk

—AND

Borden's Peerless Brand Evaporated Cream.



Wine and Whiskey for Holiday Trade

WINE

Another shipment of wines just received. Our stock is now very complete, and we are ready to fill all orders for Holiday Wines promptly. We are keeping prices down where they leave a fair profit for the dealer.

WHISKEY

The growing popularity of Mitchell's Scotch and Irish Whiskies is evidence of its good qualities. Every dealer should keep it in stock, as it wins friends. Send in your order now for the Holiday Trade.

LAPORTE, MARTIN & CIE. 72-78 St. Peter Street Montreal



The World's Best Biscuit

The approval with which Carr & Co.'s fancy biscuits are received in all parts of the world is perfectly in keeping with their quality—the best. The custom which these biscuits win for many grocers is lost to those who do not keep them. They gained the favor of Her Majesty Queen Victoria about fifty years ago, and their steady high quality has retained it against the increasing competition of this last half century. Send us a trial order for "Cafe Noir"; they are special favorites with many.

Sole agents for Canada

Robert Greig & Co.

MONTREAL

If you want the cream of the India and Ceylon growth

Buy

Appleton's Teas

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & CO. Agents
MONTREAL

Handle the Very Best

Which is

GEM STOVE PASTE



This Polish is by far the best made or sold in Canada. It will give a better polish and last longer on the stove. It requires little or no labor, and causes no dirt or dust. The largest and best box of Stove Paste sold for ten cents. Sold by all wholesale dealers, and

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York

LIPTON
TEA PLANTER
CEYLON

Pictures of Ceylon

and its industrious, clean, little people are always interesting, because . . . . . .

Ceylon produces
the healthiest, cleanest, most economical
and profitable **Tea** **in the World.**

have taken the advantage where you should have been fair, have been unjust where you should have been just, impatient where you should have been patient, cross where you should have been cheerful, so indicate by your marks. You will find this a great aid to character building.

That man has conquered his tongue who can allow the ribald jest or scurrilous word to die unspoken on his lips, and maintain an indignant silence amid reproaches and accusations and sneers and scoffs. "He is a fool who cannot be angry," says English, "but he is a wise man who will not."

Did you ever see a man receive a flagrant insult, and only grow a little pale, bite his quivering lip, and then reply quietly? Did you ever see a man in anguish stand as if carved out of solid rock, mastering himself? Have you not seen one bearing a hopeless daily trial remain silent and never tell the world what cankered his home

[illegible] caught at good prices, which has tempted many people into sturgeon fishing, it is said. There are not so many sturgeon caught now as three years ago, but the present season has been far better than the last.

SEND AND GET ONE.

Who does not enjoy a quiet game of cards these long winter evenings; and few despise a nice glass of Scotch whisky as an accompaniment. J. M. Douglas & Co. supply the trade with the latter in the well-known Jno. Dewar & Sons' blend. As cards should go with the whisky, they are presenting their friends, as in former seasons, with handsome decks of playing cards as a complement to the liquid refreshment which they supply. Many readers of THE CANADIAN GROCER come under the category of friends of the firm. If they care to address them, the Board of Trade, Montreal, and mention this paper, they will receive tangible evidence of the fact in the shape of one of these decks.

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER

COCOANUT?

Yes,

It's all right!

SCHEPP'S

Improved Shredded and Edelweiss Brand Thin Strip have no equal.

They are the Standard goods with first-class trade. . . . . .

Factory, 6 and 8 Bay St. **TORONTO**

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES

on this Continent. **No Chemicals** are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

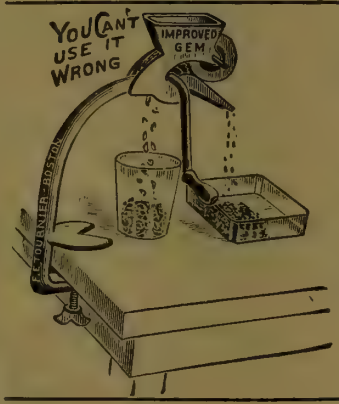
Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.



Gem Raisin Seeder

A simple and cheap machine that never fails to give satisfaction. It can be clamped on the table when in use, and stones raisins perfectly without chopping or tearing them in pieces. Can easily be taken apart for cleaning. Don't miss this seasonable article. It sells on sight.

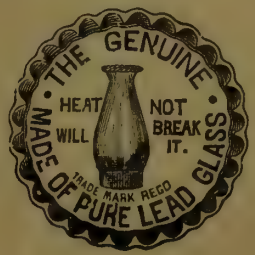
LAMPLOUGH & McNAUGHTON, MONTREAL



THE "GENUINE"

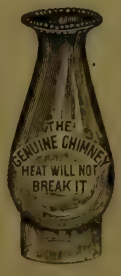
is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



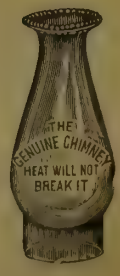


HEAT WILL NOT BREAK IT.

EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



GOWANS, KENT & CO., - TORONTO

BUSINESS CHANGES.

PARTNERSHIPS FORMED AND DISSOLVED.

A. & H. FOREMAN, groceries, etc., Collingwood, have called a meeting of creditors.

W. C. Binion, butter factory, Iroquois, has assigned.

Jessop & Co., general merchants, Blythe, have assigned.

D. Deslauriers, grocer, etc., Turcot, Que., has assigned.

Hebert & Co., general merchants, St. Charles, have assigned.

W. G. Emerson, grocer, Peterboro', has assigned to F. W. Gladman.

A. Gregory, grocer, Ingersoll, is offering to compromise at 60c. on the dollar.

M. S. Person, general merchant, Anges, has compromised at 50c. on the dollar.

The sheriff is in possession of the business of Battram & Gordon, fruit, fish, etc., Hamilton.

A demand of assignment has been made upon J. A. H. Plante, general merchant, Valleyfield.

J. K. Ham, groceries and feed, St. John, N.B., is offering to compromise at 40c. on the dollar, cash.

A meeting of the creditors of M. S. Richardson, general merchant, Marathon, has been called for the 5th inst.

Cashman & Perry, general store, Orillia, who recently assigned to E. R. C. Clarkson, have offered their creditors 40c. on the dollar. Their liabilities are $32,000 and assets $21,000.

PARTNERSHIPS FORMED AND DISSOLVED.

St. Jean & Co., grocers, Montreal, have dissolved.

Robitaille & Paradis. grocers, Quebec, have registered a dissolution.

Savigny Bros., grocers, Peterboro, have dissolved. J. H. Savigny continues.

A partnership has been registered in Montreal by Jeannotte & Desautels, butter, fruits, etc.

SALES MADE AND PENDING.

The assets of Fortier & Ethier, grocers, Montreal, are to be sold.

The assets of A. F. Duclos, general merchant, Duclos, Que., are advertised for sale.

The stock of Nap. Couvrette, grocer, Montreal, has been sold at 52c. on the dollar.

The stock and book debts of the estate of H. G. Turnbull are advertised for sale by tender.

The general stock of Chas. Bertrand & Co., Isle Verte, Que., has been sold at 56c. on the dollar.

The stock of Isabella M. Chalmers, general merchant, Moose Jaw, N.W.T., has been sold to satisfy a chattel mortgage.

CHANGES.

Joseph Henault is starting a grocery store in Montreal.

E. Merechal has opened a grocery store in Sherbrooke.

M. St. Jean & Co., grocers, Montreal, have sold out.

A branch has been opened at St. Urban by Roch. Ouimet.

A grocery store has been opened at Montreal by E. J. Rupert.

James Wells is opening a flour and feed business at Bright, Ont.

Geo. Smith, general merchant, Maple, has sold out to Henry Bailey.

A general store has been opened in Bainsville, Ont., by H. M. Conde.

A grocery store is being opened up in Kensington, P.E.I., by John Burke.

A general store has been opened in Blandford, Que., by Nap. Lachance.

Cross & Co., general merchants, Gilmour, have been succeeded by N. H. Green.

Elizabeth Yager, general merchant, Clear Creek, has sold out to J. L. Mitchener.

T. Huard & Co., general merchants, Plessisville, Que., are removing to St. Rosaire.

Olive Amiot has been registered proprietress of the firm of Bourguignon & Co., grocers, Montreal.

Dame Marie Duceps has been registered proprietress of the firm of Duplessis & Cie., provisions, Montreal.

O. O. N. Frechette, of the firm of Frechette & Frere, tobacco manufacturers, Quebec, is retiring, and C. Lockwell has been admitted as partner.

FIRES.

James Thompson, liquors, has had his premises damaged by fire.

The premises of the "Leading Store Co.," groceries, etc., Montreal, have been damaged by fire.

AN UNDESIRABLE SALESMAN.

There is one shopman, says a writer in To-Day, whom I would gladly change for an automaton. You come across him everywhere. The last time I had the misfortune was in a west-end cutler's, into which I had stepped for a few small steel rings.

"I want some small split rings. Do you keep them?"

He seemed to know exactly what I required, and presently returned with a pleased expression and what at first sight looked like a set of quoits.

"Oh, they're much too large," I said. "Let me see the smallest you keep."

"Perhaps if you would tell me what you require them for ——?" he suggested, with a hurt look at my want of confidence.

"Never mind that, let me see the smallest you have," I said.

"We haven't any," he said, doggedly.

"About the size used by jewelers to fasten things on to watch chains," I explained.

He relented. "If you had said at first that you required them for that purpose sir,——" and he got out the identical things.

"But I don't," I said, incautiously.

He immediately prepared to take them away again, and at the end I believe he regarded the transaction as unprofessional on his part.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. . . . TORONTO.

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE

or COCOA-NIB EXTRACT.

A light, refreshing beverage.
1-4 lb. Tins. 6 lb Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

Smoked Hams
Smoked Rolls
Pure Lard

UNSURPASSED IN QUALITY
SAMPLE ORDER SOLICITED

Park, Blackwell & Co., Ltd.
Wholesale Pork Packers
TORONTO

TRY A PACKAGE OF OUR "CLUB HOUSE"
A perfect blend of the finest
INDIA and CEYLON TEAS
For which we are sole agents in America.
It will please your customers.

J. F. RAMSAY & CO.
Wholesale Importers . . . . . 14 and 16 Mincing Lane
TORONTO.



FLUID BEEF SET.
(Made of Pure Aluminum.)
A Handsome and Convenient Outfit for Room or Office.



OUR SPECIAL OFFER
1 Tray, 1 Spirit Lamp, 2 Cups, 2 Spoons,
1 Water Boiler, 2 Salt and Pepper Casters,
1 Bottle Methylated Spirits,
1 16 oz. Bottle JOHNSTON'S FLUID BEEF
(Brand Staminal)
The whole neatly cased for $3.50.
Expressed prepaid on receipt of price.
☞ Remit by Express or Post Office Order payable to
THE JOHNSTON FLUID BEEF CO., - - MONTREAL.

100 FREE

COLUMBIA

BICYCLES

I want every grocery clerk to send me his address on a postal that I may tell him how he can obtain right from the Pope Mfg. Co.'s factory, the latest pattern Columbia Bicycle, and his choice of lady's or gentleman's wheel, and all without paying any money and without any extra work.

C. B. KNOX, Johnstown, N. Y.



We have long ago passed the introductory stage with

Southwell's . . Orange Marmalade

None finer ever offered to the Trade.

Frank Magor & Co., Agents, Montreal.



First and Foremost

EAST INDIA PICKLES

None Finer ever offered to the Trade...

A High-Grade Pickle at Moderate Cost

A. E. Richards & Co. Selling Agents **Hamilton.**

CURRENT MARKET QUOTATIONS

Toronto, Dec. 3. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Edito nd are not paid for or doctored by any man . acturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
½ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No. 10 (5 oz.), 4 doz. cases, round or square	0 75
¼ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
lb., ½ " " "	5 75
lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	7C
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
lb. tins, 4 doz. in case..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

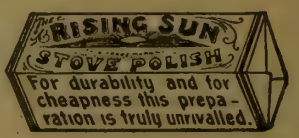
	per gross
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing ..	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	$8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles....	1 75

BIRD SEEDS

BART. COTTAM & CO.

'Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

CORN BROOMS

CHAS. BOECKH & SONS.

		per doz net.
Carpet Brooms—		
"Imperial," extra fine,	8, 4 strings..	$3 65
" "	7, 4 strings..	3 45
" "	6, 3 strin	3 25
"Victoria," fine, No.	8, 4 strings..	3 30
" "	7, 4 strings..	3 10
" "	6, 3 strings..	2 90
Standard," select,	8, 4 strings..	2 90
"Standard," select	7, 4 strings..	2 75
" "	6, 3 strings..	2 60
"	5, 3 strings..	2 40

Starch . .

LAUNDRY STARCH

CULINARY STARCH

RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 50	0 75
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 60	0 75
" Sifted select	0 80	0 95
" Extra sifted	1 15	1 30
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 15	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 75
Lobster, talls	2 10	2 30
" flats	2 75	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ½'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ⅛s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

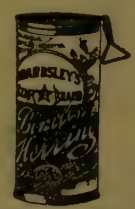
(CANADIAN.)

Comp Corn Bee, 1-lb. cans	$1 20	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. cans	....	....
" " " 6 "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6 "	....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.60.





Beardsley's Boneless Herring. per doz 2 doz.... 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
" " (in cream pitcher) 36 5c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—		
Yellow wrapper, p. lb	$ 0 34	$ 0 36
Triple Vanilla—		
White " "	0 73	0 83
Unsweetened—		
Blue Premium "	0 38	0 42
	Cases of 54 lbs	Less than case
Pastilles—		
½ lb. boxes "	0 19	0 20

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14lb. boxes	0 33
" ½ lbs. 12 lb. boxe	33

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

EXP'N

Burning Brand in one-inch letters for excise requirement. Send to THE HAMILTON STAMP & STENCIL WORKS, HAMILTON, for these; also Stencil Brands, Steel Stamps, Bung Tins, etc.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

MOTT'S DIAMOND CHOCOLATE JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

WATSON'S AN INSPIRING SPIRIT.

DUNDEE

A WHIFF OF HEATHER.

WHISKY.

Agents: **Chard, Jackson & Co.,** for the Dominion, **Montreal**



An Automatic Selling Machine

TO SELL

Adams' Tutti Frutti

For full particulars, apply

GLOBE AUTOMATIC SELLING CO.,

13 JARVIS STREET, TORONTO, ONT.

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.		$3 75
Cocoa Essence, ½ lb. tins, per doz.		2 25
Soluble Cocoa, No. 1 bulk, per lb		0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb		0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 35

WALTER BAKER & CO.'S

Chocolate—

Premium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each	
Caraccas Sweet, in boxes, 6 lbs. each	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand.	
Pkgs. 1 lb., 15 or 30 lb. cs	27
" ½ " " "	28
" ¾ " " "	29
" 1⅛ " 5 or 10 "	30
Bulk.	
White Moss, 10, 15 or 20 lb. Pails	20
Feather Strip. " " " "	22
Special Shred, 10, 15 or 20 lb. Pails	18
Macaroon, " " " "	18
Crown Desic., 12, 20 or 25 lb. "	18
Special, " " " "	17
Barrels, 2c. per lb. less.	

Terms, 3 p.c., 30 days net.

SCHEPP'S

Improved in packages—	per lb.
1-lb. package, 15 and 30-lb. cases	0 27
½-lb. " 15 " 30-lb. "	0 28
¼-lb. " 15 " 30-lb. "	0 29
5c. package 4 doz. in case, per doz.	0 45

Bulk—	Brls.	Pails.
Edelweiss (thin strip) per lb.	0 20	0 22
Improved Shredded "	0 18	0 20
Beaver "	0 16	0 18
Macaroon "	0 16	0 18
Desiccated "	0 15	0 17

Terms, 3 per cent. off 30 days.

COFFEE.

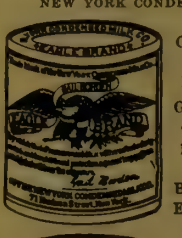
Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 27
Mocha and Java	0 32	0 35
Old Government Java	0 30	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO





	per oz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream	
Family size, d in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	

Quality thoroughly guaranteed.

CANDY TOYS...

We have a big range in the above, both in clear and grained sugar. Our salesmen have samples. These are indispensable for Christmas trade.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 [illegible]
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.	per lb.	
Currants—Provincials, bbls	0 04½	0 04¼
" ½ bbls	0 04½	0 04¼
" Filiatras, bbls	0 04½	0 04¼
" ½ bbls	0 04¼	0 04½
" Patras, bbls	0 05	0 05½
" ½ bbls	0 05	0 05½
" cases	0 05	0 05½
" Vostizzas, cases	0 07	0 08½
" Fancy Panaritas	0 08	0 08½
Dates, Hallowee boxes (new)	0 7¼	0 07½
Figs—Eleme, 14 oz	0 09	0 10
" " 10 lb	0 09	0 12
" " 18 lb	0 11	0 13
" " 28 lb	0 13	0 16
" taps	0 03¾	0 04½
" natural, boxes		0 04½
" ditto, bags		0 04½
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 05¼	0 05½
" Fine, off stalk	0 05¾	0 06
" Selected	0 06¾	0 07
" Layers	0 07¼	0 07½
" Sultanas	0 07	0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07½	0 08½
" Malaga		per box.
" London Layers	1 60	1 80
" Black Baskets	2 20	2 65
" Blue Baskets	2 25	2 50
" Choice Clusters	2 25	2 75
" Dehesa Clusters	3 50	4 00
" Non Plus Ultra		6 00
" Imperial Bunches	5 75	6 00
" " Russian Clusters	5 00	5 50
Lemons—Messinas (fancy)	5 50	6 00
Oranges—Mexican and Jamaicas	4 00	4 25
DOMESTIC.		
Apples, dried, per lb	0 03	0 04
" evaporated	0 05	0 06

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.		2 00
ROBINSON'S BARLEY AND GROATS.		per doz.
Patent Barley, ½ lb. tins		1 25
" " 1 lb. tins		2 25
Groats, ½ lb. tins		1 25
" " 1 lb. tins		2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.		per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case		1 20
Pancake Flour, 2 lb. packages, 3 doz. in case		1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case		1 20
Graham Flour, 2 lb. packages, 3 doz. in case		20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases		1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz. 85	90
1 " " Red, " 90	95
COX'S	
1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis		2 75
40 dy		2 80
0 dy		2 85
20 16 and 12 dy		2 90
10 dy		2 95
8 and 9 dy		3 00
6 and 7 dy		3 15
5 dy		3 35
4 dy A P		3 35
3 dy A P		3 75
4 dy C P		3 25
3 dy C P		4 35
HORSE NAILS— Canadian, dis. 50 per cent.		
HORSE SHOES— From Toronto, per keg		3 60
SCREWS—Wood—		
Flat-head iron, 80, 10 and 5 p. c. dis.		
Round-head iron, 75, 10 and 5 p. c. dis.		
Flat-head brass, 77½, 10 and 5 p. c. dis.		
Round-head brass, 72½, 10 and 5 p.c. dis.		
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]		
1st break (25 in. and under)	1 20	1 30
ROPE—Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼
AXES—Per box	6 00	12 00
SHOT—Canadian, dis. 17½ per cent.		
HINGES—		
Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.		per lb.
25 lb. irons	0 04½	0 04¾
No. 1		0 04¼
No. 2		0 04
No. 3		0 03¾
TURPENTINE— Selected packages, per gal.	0 42	0 43
2c. extra outside points.		
LINSEED OIL—		
Raw, per gal	0 46	0 47
Boiled, "	0 49	0 50
2c. extra outside points.		
GLUE—Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.	

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8 00
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
1 Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Marter & May, Oporto—		
Ports	2 10	6 50
Wisdom & Marter—		
Sherries	2 00	6 00
J. & R. M'LEA, MONTREAL.		
Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch		4 40
Special old Scotch		5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

per gross.		per gross.	
Crown Brand—(Robert Greig & Co.)			
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
PURE—OSWEGO CORN STARCH	16-lb. boxes	0 07
	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

		per lb.
Granulated	0 04	0 04⅛
Paris Lump. bbls. and 100-lb. boxes	0 05¾	0 05¾
" in 50 lb. boxes	0 05⅞	0 05⅞
Extra Ground, bbls. Icing	0 05⅞	0 05⅞
Powdered, bbls	0 05	0 05¼
Very bright refined	0 03⅝	0 03¾
Bright Yellow	0 03⅜	0 03⅜
Dark Yellow	0 03⅛	0 03¼
Demerara	3 75	5 25

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES

in 1 and 2-lb. round cans. Will keep all winter . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Co'es, London, Ont.

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES.		
Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $4 00



Box Lot.....	4.20
Box Lot.....	4.10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50 0 35
No. 2 " "	0 40 0 28
No. 3 " "	0 30 0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.	per lb.
Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21



Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.

Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana.....	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales....	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

WASHING POWDER.

"SILVER DUST"	
Case..... 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case.....100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X.....	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....	$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 0
" 4 " "	2

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

BRANTFORD STARCH

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

The QUEEN CITY OIL CO., Ltd.
Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL

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Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

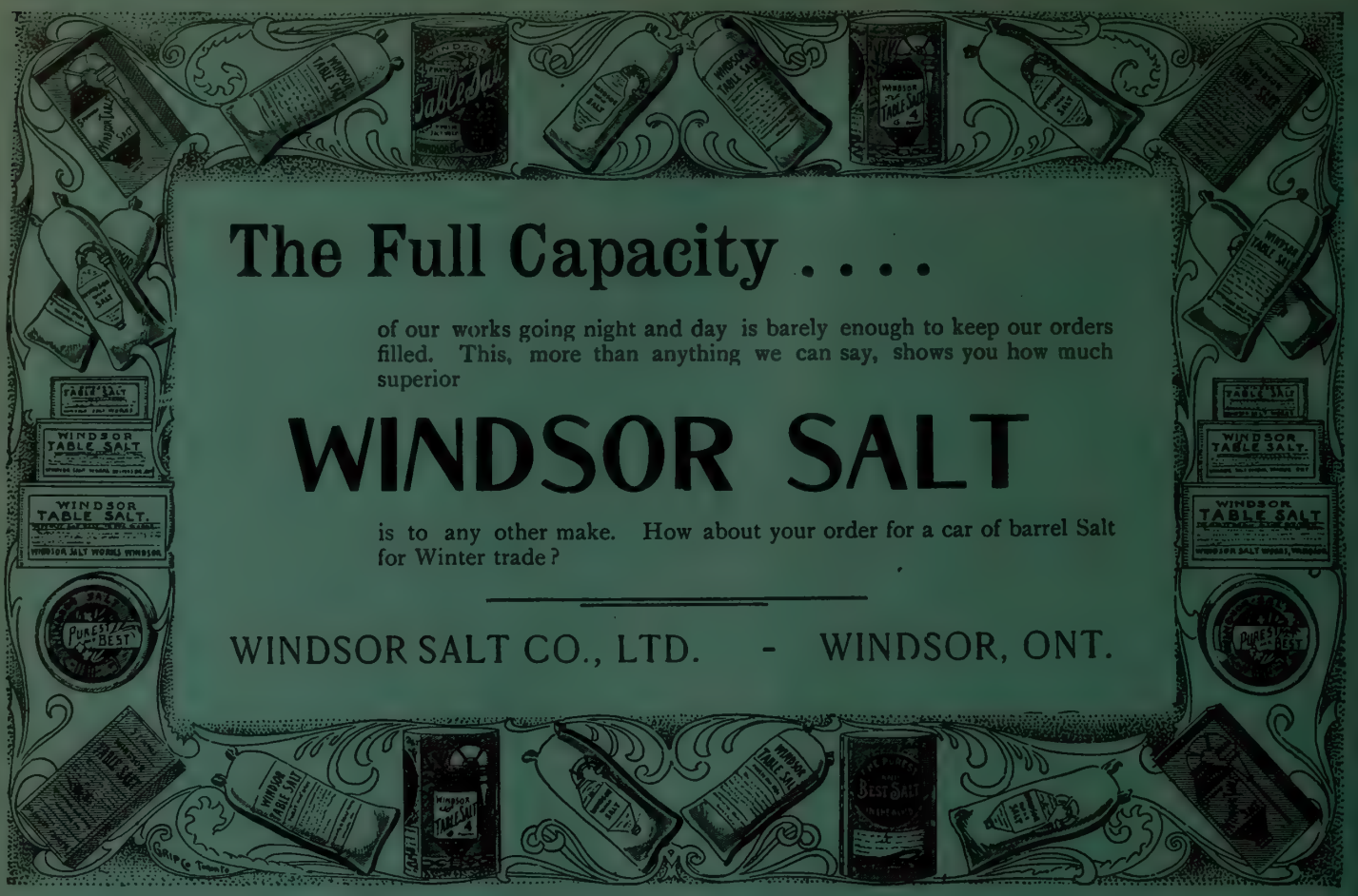
Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



The Full Capacity ....

of our works going night and day is barely enough to keep our orders filled. This, more than anything we can say, shows you how much superior

WINDSOR SALT

is to any other make. How about your order for a car of barrel Salt for Winter trade?

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL ... WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, DECEMBER 11, 1896. No. 50

SELL ONLY THE BEST!

In Competition with the World we have received the

HIGHEST AWARDS MADE.

These ...substantiate ...our claim that

COLMAN'S MUSTARD

IS THE BEST IN THE WORLD.

PEEK FREAN & Co's

BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

White Label Soups

Made by the Armour Packing Co. of Kansas City, who deservedly have the reputation of putting up the best Soups in America. Wherever used they are appreciated. Dealers cannot help but do their trade good by handling these delicious goods. We have them in stock.

H. P. ECKARDT & CO.

TORONTO

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . **EIGHT PRIZE MEDALS**

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle



The Superior Quality of Lazenby's Solidified Jellies can always be relied upon as unsurpassed.



GENUINE

MACARONI

BEARS THIS NAME

P. CODOU

ONLY FINEST QUALITY MANUFACTURED.



DON'T BUY INFERIOR BRANDS OF

Castile Soap

BUT BUY

"LE LION ROUGE"

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

CRESCENT BRAND

BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.





"THERE ARE OTHERS"

. . . But none so good as . . .

MALLAWALLA





SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London.

ESTABLISHED 1796. 8 LIME STREET E.C.

Try——

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

INDURATED FIBREWARE

For FARM and DAIRY Use.

STABLE PAILS
MILK PAILS
MILK PANS
BUTTER BOWLS
BARREL COVERS

This light, tight and durable Ware will not water-soak, and will impart no taste to its contents. It is always sweet and clean.

Every country grocery should carry a full stock of E. B. Eddy's INDURATED FIBREWARE.

Send for Illustrated Price List direct, or to any wholesale grocer or jobber.

The E. B. EDDY CO., Ltd.

HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Tea

The most beautiful picture ever offered free. A **Magnificent picture** of **Othello and Desdemona** representing a scene in one of Shakespeare's most celebrated plays. This beautiful picture (a copy of the celebrated oil painting in the possession of Mr. Alfred Cooke, Leeds, England) in handsome gilt frame given free to every purchaser of one case of **Grand Mogul Tea.**

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made. Freight allowed on 5 case lots.

H. A. NELSON & SONS - Montreal and Toronto

..DID YOU EVER..

BATGER'S

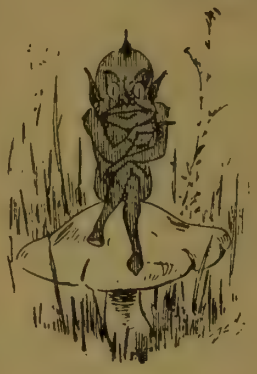
TRY ✡ *PEELS*

ALWAYS RELIABLE.

It's All Right

"REINDEER" BRAND

Condensed Milk ; Coffee ; Cocoa. Evaporated Cream.



Facts

For Wide-Awake Grocers . . .

OUR STANDARD BLACKS

The 400 Select Morning Luxury
The Globe
Imperial Congou Russian Congou

The highest grade Ceylon and Indian Teas, so blended as to give special prominence to those rich, creamy, full-flavored characteristics which make a cup of tea a luxury indeed.

A certain high standard of quality always maintained; delighting consumers, and making handsome profits for the trade.

Packed in our patent metal-lined cases, 50 lb., 80 lb. and 100 lb.; retaining the natural aroma and freshness until the last pound is sold.

IN

Mediterranean Fruits

WE HAVE SNAPS

Stock all bought before the advances—and prices right.

W. H. GILLARD & CO.

Wholesalers Only

Hamilton, Ont.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, DECEMBER 11, 1896 ($2.00 per Year) No. 50

PREPARING FOR CHRISTMAS TRADE.

BY W. L. E.

CHRISTMAS is the season when the merchant should reap the best harvest of the year. Christmas is synonymous with good cheer, and good cheer is in turn a synonymous term for feasting. Christmas is the time when

> Portly and curious viands are prepared
> To please all kinds of appetites.

Every man, woman and child makes an effort to lay in an extra store of delicacies, as well as staples, for the season. The lion's share of the demand thus created naturally has to be satisfied by the grocer. Merchants in nearly all other lines of trade benefit to some extent from the holiday trade. But the grocer is what the foundation stone is to the superstructure—the essential. Christmas without the wares of the grocer would be like the play of "Hamlet" with Hamlet left out.

Opportunities, however, are of little use unless they are appropriated. The worm does not come to the bird. It is the bird that goes to the worm. People with money to spend for Christmas groceries may be as thick as leaves in Vallambrosa, but only a few will come into the store unless ways and means are devised for bringing them in. The man who expects that by merely keeping his store-door open people are going to drift into it is displaying about as much wisdom as the man who fishes for mackerel with a bare hook. Men and women, like moths, only go where they are attracted. And the greater the attraction the quicker will they go towards it.

Most retail grocers in the country have purchased, at least, their staples for the holiday trade. It is to be hoped they have all made an effort to get good goods. A moth may return to the light that has singed its wings, but customers bitten by goods which are not what they seem to be, seldom further experiment at the same store. It, therefore, behooves every merchant to have in stock for the Christmas or any other trade only such things as will stand investigation. It is better to lose the sale of an article than lose a customer.

At no time in the history of storekeeping was it probably more necessary than it now is that the grocer should grasp every opportunity for making an honest dollar. Unless he is alive, up-to-date, pushing, and a man of ideas, his chances of success are few indeed.

The Christmas holiday trade is as much noted for its novelties as for its staples, and there are novelties for the eye as well as for the palate. The former is not as much in the grocer's line as the latter is. But there are a great many of them which are appropriate to it. And he is a foolish grocer whose sense of the fitness of things is so keen that it will not permit him to put into stock lines which do not come under the category of groceries pure and simple.

The department store suffers no qualms of conscience in this respect. It will sell whatever there is a dollar in, whether it be peas or poison, dry goods or wet goods, meals or medicine.

There are any amount of novelties which will be quite apropos in the grocery store, and particularly at Christmas time. With a few dollars in his pocket a merchant ought to be able in a few minutes to make a selection of goods of this kind in almost any wholesale novelty house.

In addition to their value as profit-earners, well-selected novelties lend attraction to the store. And of course the more attractive the store the more customers will it naturally draw.

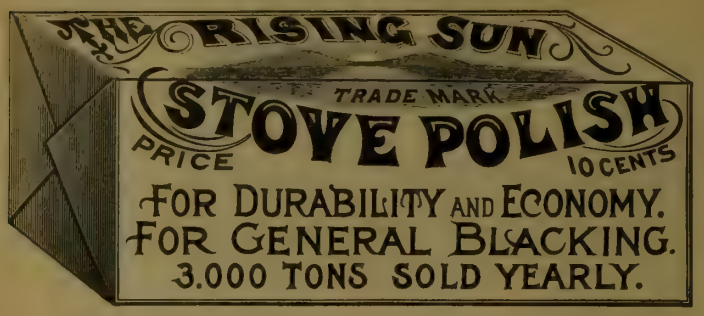
Christmas without window-dressing would be like summer without the sun. Therefore every grocer or general merchant throughout the country who intends to at all cater for the ensuing holiday trade should be especially solicitous regarding his window display. If there is any season during the year when people look for window displays it is at Christmas. And the merchant who has not made some effort to make his window display in keeping with the spirit of the season will be accounted a back number. And ancient merchants, like ancient eggs, do not find favor with the public.

It is infinitely better to have a window dressed badly than not at all; but a window that is badly dressed is necessarily inefficient. The window display must attract or it is not fulfilling its office. And it must sell goods or it is only partially fulfilling its office. Ideas are as necessary in window dressing as in any other part of the machinery of business. And, while suggestions are good, the best results are obtained, not by following, but by leading.

Ideas are the offspring of thinking. At this, the holiday season, there is opportunity unlimited for making window displays both timely and attractive.

The Christmas trade without advertising will not amount to much. There are a multitude of ways in which advertising can be done. But there are two ways in which it must be done in order to be effective. The

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

one is by making bright announcements in the local papers; the other is tasty window cards, some containing seasonable mottoes, and others denoting prices. Too many of them, however, like too many articles in the window, induce confusion.

The measure of success which will accrue to each grocer in the country during the holiday trade will depend largely upon the measure of his push, methods and energy.

COMMERCIAL TRAVELERS.

THE TORONTO MEETING.

A GENERAL meeting of the Commercial Travelers' Association of Canada was held at their offices, 51 Yonge street, Toronto, on Saturday evening. Mr. Robt. H. Gray, president, occupied the chair, and the attendance was very large.

The reports read by the secretary, Mr. Jas. Sargant, were entirely satisfactory, and were unanimously adopted.

The nominations of officers and directors to the Board of Management resulted as follows: For president, Mr. R. J. Orr and Mr. Alfred Ainsley. Mr. C. E. Kyle was elected first vice-president by acclamation. For second vice-president, Mr. Jos. H. Devaney and Mr. M. C. Ellis. For directors of Toronto Board, Messrs. H. Bedlington, T. M. Bayne, C. O. Bernard, Westley Bingham, Wm. Caldwell, H. Goodman, P. M. Goff, G. A. Henderson, A. F. Hatch, Richard Ivens, Robert Keyes, Jos. McKay, John Muldrew, E. E. Starr, R. J. Salisbury, Jos. Taylor, C. J. Tuttle, J. T. Webb, Geo. West, S. R. Wickett, G. M. White. Nine to be elected.

Hamilton Board — First vice-president, Mr. John Hooper; 2nd vice-president, Mr. W. E. LaChance, both elected by acclamation. For directors: Messrs. Wm. Brebner, H. C. Wright, J. H. Herring, W. G. Reid, Fred. Johnson, E. E. W. Moore, C. H. Ross, John Madill, T. P. Steedman, John Hooper, R. Coleman, Fred. Smye, T. M. Davis, J. P. Allan. Six to be elected.

The boards for Guelph, Brantford, Montreal, Kingston, Berlin, Winnipeg, and Victoria were all re-elected by acclamation.

Messrs. M. R. Winn, John Everett and Thos. Caven were appointed scrutineers of the ballot.

Short addresses were made by ex-Presidents Patterson, Blain, Black, Allan and W. Allworth.

Ballot papers will be sent out to the members, who will make their choice for the contested offices. The result of the elections will be made known at the annual meeting of the association, to be held in Shaftesbury Hall on the 20th inst. As this is the first occasion since 1881 that there has been any contest for the presidency, the fight promises to be a hot, though a good-natured, one.

THE LONDON MEETING.

The annual meeting of the Western Ontario Commercial Travelers' Association was held in London on Saturday afternoon. The officers for the ensuing year were elected by acclamation, as follows: President Mr. Wm. Gray; 1st vice-president, Mr. Chas. E. Perry; 2nd vice-president, Mr. H. G. Collamore; 3rd vice-president, Mr. A. W. Robertson, Hamilton (re-elected); treasurer, Mr. Sam. Munro (re-elected. Directors: For London, Messrs. H. Pine, F. H. Crabb, H. S. Wilcox, J. M. Logan, John T. Green, Jas. Granger and J. C. Hazard; for Toronto, Messrs. F. W. Heath, R. H. Greene and H. Horsman; Hamilton, Messrs. R. K. Hope and John Booker; Stratford, Mr. Jas. Dow; Brantford, Mr. Geo. Watt, jr.; St. Mary's, Mr. Jas. Maxwell; Galt, Mr. John Wardlaw; Ayr, Mr. John G. Watson; Oshawa, Mr. E. O. Fell; Waterloo, Mr. S. Snider; St. Thomas, Mr. B. F. Honsinger; Woodstock, Mr. F. J. Richards; Windsor, Mr. Jas. F. Smyth; Chatham, Mr. Chas. Hadley; Ingersoll, Mr. R. H. Cotter; Sarnia, Mr. Wm. Storey; New Hamburg, Mr. J. Ratz; Winnipeg, Mr. T. Harry Slater; Aylmer, Mr. R. G. B. Moore.

The retiring president, Mr. John M. Dillon, read the annual report, which was very satisfactory. After paying death and accident benefits to the amount of $6,500, the sum of $3,442.36 had been added to the reserve fund, which now totalled $43,171.98. The receipts for the past year had been $43,010.13, and a balance of $6,071.71 had been carried over. The assets were $45,167.11, and the liabilities only $1,995.13.

EUROPEAN BEET SUGAR CROPS.

The following is Mr. Licht's report giving estimate of the European beet sugar production of the 1895-96 campaign as compared with preceding campaigns:

	1896-97. Tons.	1895-96. Tons.	1894-95. Tons.
Germany	1,800,000	1,617,812	1,844,586
Austria	1,050,000	791,405	1,055,821
France	780,000	667,853	792,511
Russia	750,000	780,000	615,058
Belgium	265,000	230,000	243,957
Holland	145,000	106,829	84,597
Other countries	170,000	130,000	156,000
Total	4,960,000	4,323,899	4,792,530

ADULTERATION OF FOOD.

The reports of the Commissioner of Inland Revenue and the Official Analyst were issued on Saturday. The period covered is the fiscal year ending June 30, 1896. The following is a summary statement of the whole number of samples analyzed:

Articles.	No.	Genuine.	Adulterated.	Doubtful.
Cheese	117	108	2	7
Milk	261	216	18	27
Canned goods	130	116	12	2
Confectionery	186	174	10	2
Jams and jellies	155	123	25	4
Lard	98	80	14	4
Maple syrup	96	72	8	4
Fertilizers	48	47	1	0
Paris green	174	152	15	7

Out of 1,265 samples analyzed only 105, barely 9 per cent., were found to be adulterated. An improvement is noticed in most articles. Maple syrup, analyzed for the first time, was found in many cases adulterated with glucose.

Strictly Pure are

L. P. & CO. SPICES

You can Guarantee satisfaction to your customers "with us the source of supply" for **TEAS AND COFFEES.** They will all come up to your standard.

Lucas, Steele & Bristol Wholesale Grocers *Hamilton*

Our Leaders

Ram Lal's Pure Indian Tea
Rangnugger Tea
Golden Age Tea
Mascot Tea

Mecca Coffee
Damascus Coffee
Cairo Coffee
Bensdorp's Cocoa

James Turner & Co., Hamilton

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson Teas

SPLENDID VALUES

Agents in Canada for English Breakfast Hop Tea

POUNDS AND HALF POUNDS—ONCE TRIED ALWAYS USED.

BALFOUR & CO., HAMILTON

THE TARIFF ENQUIRY.

THE Tariff Commission closed its labors in Hamilton on Wednesday of last week.

Among the gentlemen who on that day gave evidence before the Commission were R. W. Campbell, of Hamilton; S. F. Glass, London, and Fred Chalcraft, Brantford—a deputation wishing to have the present duty on fire brick, tile, crockery, stoneware, etc., retained.

W. G. Dunn asked that the duty on American mustard be increased to equal the duty on English mustards—6 per cent. The American mustards came in at 1 per cent., and cheap American stuff is palmed off on the dealers, it being sold in Canada with Canadian wrappers on the boxes. He thought the Adulteration Act should be enforced on goods brought in from the States. He wanted a specific duty on mustard.

Mr. Dunn said he understood that the American manufacturers were trying to induce the Government to reduce the duty, but he hoped this would not be done.

Mr. Fielding bristled up and asked him his ground for such a statement.

Mr. Dunn said he had heard it rumored, but he finally stated that it was understood the idea was that the newspapers were to get some advertising if the thing were accomplished.

"Oh, just fooling the newspapers," remarked Mr. Fielding, resuming his ordinary good nature.

IN BRANTFORD.

On Thursday the Commission began its enquiry in Brantford.

The first deputation was composed of Messrs. W. K. Hallarn and H. B. Gardner. They asked that the $6 excise duty on tobacco be reduced to $3, and that the duty on Havana cigars be raised. This, Mr. Gardner said, would give the Government as much revenue as it now collected, and skilled cigarmakers will be given employment in the manufacture of 10c. goods. Another reason advanced by Mr. Gardner was that the Cuban makers had subscribed $50,000 for the Spanish Government, in return for which the Spanish Government had prohibited the exportation of all tobaccos. The imposition of a higher duty on Havana cigars would compel the Cubans to send their unmanufactured tobacco here, as they would not be liable to send in any but their best lines of cigars. Mr. Hallarn, who is a dealer as well as a manufacturer, advocated a change in the system of licensing cigar manufacturers. At present all factories, great and small, are charged $75. He claimed that this system imposed a heavy burden on the small factory, while it occasioned no particular inconvenience to the large one. He suggested that the fee be graded according to the size of the factory, upon the principle that the maltsters are now dealt with, and that licenses ranging in price from $50 to $200 be issued. He suggested that a duty of $4.50 be imposed on cigars, and that the departmental regulation requiring the destruction of cigar boxes after they are empty be rescinded.

Messrs. George Foster, D. Lowrey, A. Robertson, A. Murray, Brantford Starch Co.; George F. Benson, J. D. Reid, M. P., Edwardsburg Starch Co.; A. Hutcheson and J. Gray, St. Lawrence Starch Co., Port Credit, represented the starch manufacturers. Mr. Foster made a statement in behalf of the delegation, requesting that the Government would give the starch manufacturers no less a degree of protection than was granted at present. The duty had been reduced to such an extent that it would not allow of any further reduction if the manufacturers were to continue to operate their factories. Previous to 1879 the duty on starch was 2c. a pound, with corn on the free list. From 1879 until 1894 the duty on starch was 2c. a pound, with corn taxed at the rate of 7½c. a bushel. In 1894 the duty on starch was reduced to 1½c. a pound, and corn was allowed to remain at 7½c. a bushel. The duty on a starch selling at 4½c. a pound equals 33 per cent.

Mr. R. M. Fullerton, of the Snowdrift Baking Powder and Spice Manufacturing Co., asked for more protection on spices. The duty on raw ginger, cloves and articles of this kind was 12½ per cent., and on the finished product it was 25 per cent. There was apparently a protection of 12½ per cent., but it was more apparent than real. The protection, he claimed, should amount to 20 or 25 per cent. He pointed out the expense the firm was put to in purchasing 650 proof alcohol at $4.10 a gallon, used in the preparations.

The Ontario wine-growing interest was represented by Messrs. E. Girardot, Sandwich; J. S. Hamilton, Pelee Island Wine Co.; R. L. Haskins, of the Haskins Wine Co., Hamilton; and George Barnes, St. Catharines. They have a grievance with respect to the use of spirits in the fortification of wines. French wines entering Canada under treaty are fortified up to 26 deg. overproof, while the native Canadian wines are only fortified up to 16 deg. Owing to the high price of spirits for fortifying, the wine-growers in this country cannot use them advantageously in order to come up to the standard. Several suggestions were therefore made to local growers to meet foreign competition. It was suggested that the provisions of the French treaty, in so far as the importation of wine is concerned, be rescinded, or that the domestic growers be permitted to fortify sweet wines up to 26 deg. The deputation stated the impression was that they enjoyed a protection of 25c. a gallon. In reality the protection was only 9c., by reason of the high price paid for spirits.

IN LONDON.

The Commissioners began their duties in London on Friday.

Mr. Thomas Bryan requested that his raw materials, bristles, hairs and fibres, be continued on the free list and that the present import duty of 25 per cent. on brushes be maintained. Mr. Bryan said that the effect of the increase of the duty in 1879 from 17½ per cent. was the investment of a large amount of capital in brush factories, many of which had closed. Eighty per cent. of the capital had been lost. He said that tooth brushes with wooden handles were sent in here from Japan at 30c. a dozen and paid a profit to the importer.

The London and Petrolea Barrel Co., represented by Mr. John Forrestal, asked that the present duty of 25 per cent. be maintained. The native makers now control the market in eastern Canada, but in the west the Americans have invaded the market. Mr. Forrestal stated that convict-made barrels came into Canada filled with mess pork from Chicago, and he also told the Commissioners that English ale hogsheads sent from Great Britain to the West Indies were when empty brought to Halifax and sold to brewers and others at prices very much below their actual value.

Messrs. J. H. McMechan, of London, and Fred. Richards, of Woodstock, soap manufacturers, asked for cheaper raw materials. They pay a cent a pound on tallow, 10 per cent. on perfumes, 10 per cent on packages and 25 per cent. on cotton seed oil. The protection on laundry soap is one cent a pound and on toilet soap 35 per cent. He asked that tallow and cotton seed oil be admitted free, and that the duty on toilet soap be advanced to 5c. a pound and 10 per cent., equal to 60 per cent. on a castile soap selling at 10c. a pound. He complained of the severe competition occasioned by the admission of toilet soaps under the French treaty.

Mr. A. Keenleyside, of Keenleyside & Co., makers of lard oil, told the Commissioners that they brought their grease from the other side in barrels. The grease was free, and he did not complain of that, but he wanted the barrels placed on the free list. Mr. Fielding remarked that a gentleman had just gone out who wanted the duty kept on the barrels.

A deputation of London cigar manufac-

DON'T WAIT FOR THE NEXT TRAVELLER

If you are out of any lines for your Xmas trade

WRITE US: We give MAIL ORDERS our best attention, and fill at lowest market figures.

The **DAVIDSON & HAY, Ltd.**

WHOLESALE GROCERS, - - - TORONTO.

TELEPHONES 399 and 1399.

More Business?

Do you want it—do you need it—are you willing to co-operate with us on quality to get it and to keep it?

Tillson's Roller Process Buckwheat Flour is a magnet that attracts trade and holds it steadfastly.

It is not so much whose Buckwheat Flour you buy now, as who buys your Buckwheat Flour in the future. You can sell Tillson's to-day—next month—next year. You can always sell it. It has led the leaders for years—it leads them now. Two words tell the story, "Highest Quality"—yet it costs no more than the nameless kinds who seek to follow its well-earned leadership.

From Manufacturer to Retailer Direct.

THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.

Don't Believe



all you hear—especially about canned goods. Believe what you see, taste and handle. Sample our goods at any time, and anywhere, and you will always find them pure, wholesome and carefully packed. We fear no comparison.

DELHI CANNING CO., DELHI, ONT.

turers, composed of Messrs. O. E. Brener, B. Macdonald, W. Ward and H. McKay, expressed themselves as content with the present excise duty of $6 on cigars and declared that they could not afford to pay more. They desired to have raw leaf tobacco continued on the free list and the duty on Havana cigars advanced from $4 to $5 a thousand. They expressed their opposition to the idea of graduated license fees, advanced by the Brantford delegation the previous day. Nor did they agree with the proposition that cigar makers should be allowed to use cigar boxes more than once.

Grain, flour, seeds and meals made up the subject of an interview which Messrs. J. S. Pearce, of J. S. Pearce & Co.; John Hunt, of Hunt Bros.; John Taunton, of John Taunton & Sons, and A. M. Hamilton, of A. M. Hamilton & Son, had with the Ministers. They asked that no change be made in the duties on wheat and flour, oatmeal, timothy, all kinds of clover, millet and Hungarian grass, and that the duty on packages containing these goods be the same as it is on the contents.

At a meeting of the millers and grain men, Mr. Pritchard, one of the gentlemen present, requested that a limit of time be imposed on all grain imported in bond for milling. By that he meant that when grain was imported at a certain date there should be a specification of the date at which the flour should be exported.

Mr. Pearce did not think this was called for. It was recommended that whatever change be mane by the McKinley Government on meal the same be made by the Canadian Government. The deputation asked that the duty on corn, buckwheat, peas, oats, barley, rye and other coarse grains be the same whether for seed, feed or manufacturing purposes. Ensilage corn now comes in free, and they thought it would be wiser that the duties should be taken off all classes of corn or put on all corn without distinction.

Mr. Hunt told the Commissioners that flour was 50c. a barrel cheaper in Canada than in the United States. With free wheat and free flour he did not think that the Canadian mills could hold their own at all. The 300-barrel mill in Canada would be swept out of existence by the 12,000-barrel mill of Minneapolis. The London millers, he pointed out, had to contend with the freight rate discrimination of the C.P.R. This road gave a rate of 30c. a cwt. on flour export from Winnipeg to St. John. Much of this flour, though shipped for export, was distributed among Bay of Fundy ports. The rate between Winnipeg and London was 47c.

Mr. John Campbell, of St. Thomas, flour and cornmeal miller, added to Mr. Hunt's statement regarding discrimination in freight rates. He said that while the C.P.R. had granted a 30c. rate from Winnipeg to Carleton for export, the rate from Winnipeg to London and St. Thomas was 47½c. a cwt. on grain, but the rate from St. Thomas to Carleton was 17½c. additional. Mr Campbell was of the opinion that the duties on flour and meal had better be left as they are unless a reciprocity treaty was effected between Canada and the United States. He expressed himself as being strongly in favor of reciprocity in meal and flour. He did not agree with Mr. Hunt that Canadian millers would be swamped by American competitors. On the other hand, it would mean the building up of the milling industry in this province.

Mr. W. G. Coles, representing the Sterling Cocoanut Co., asked for a reduction of duty on cocoanuts from ½c. a nut, equal to 25 per cent., to 10 per cent. The duty on the finished product is 5c. a pound, or over 50 per cent.

The wholesale grocers of London were represented by Messrs. M. Masuret, of M. Masuret & Co., John Marr and C. H. Elliott, of Elliott, Marr & Co., A. M. Smith, of A. M. Smith & Co., and J. E. Hazard, of T. B. Escott & Co. Mr. Masuret, speaking for the deputation, said that they thought a reduction might be made in refined sugar. With the present duty on syrups it was impossible to import from the United States. The molasses duty, he said, was very low. If the Government required revenue they might increase it and do away with the test. He suggested reductions on rice, pickles and sauces, canned fruits and vegetables, candied peel and fruit, toilet soap, marmalades, jams and jellies. Mr. Masuret said that if the Government required revenue he knew that a duty on tea would be popular with the trade. He did not know whether the consumer would agree with that suggestion. A small revenue duty might also be imposed on coffee. Speaking of Canadian-made toilet soap, Mr. Masuret classed it as miserable trash that he would not use.

Mr. J. R. Shuttleworth, dealer in green fruit, advocated a change from specific duties on green fruits to ad valorem duties. He pointed out that the present specific rates amounted to as much as 100 per cent.

The Commission concluded its labors in London on Saturday.

Ritchie & Rowland, of Shelburne, whose store was burglarized early part of the month, have recovered the goods and also succeeded in having the thieves arrested. They proved to be two parties living near the town.

PRACTICAL PUBLICITY.

BY NATH'L C. FOWLER, JR.

IF THE DOG WAGS

His tail it is a pretty sure sign he won't bite you. You judge by appearances and profit by the experience of others. Plenty of people tell you we put good material in the boys' and men's shoes we make. They wear well and — they're warranted. Why not try 'em?

SMITH & CO., 117 MAIN STREET.
Three minutes north of Post Office.

The above is a fac simile of an advertisement written by a prominent, and presumably successful, expert at advertising, and one of the editors of a most excellent journal of advertising. It was made up as a sample of effective shoe advertising, and was calculated to present the blind style of advertisement writing, which is so much used at the present time. The heading is general, and could apply to any line of business. The reader will not know what it means unless he reads the entire advertisement. The whole burden of the advertisement is in the heading and in the beginning of the descriptive matter. I take emphatic exception to this style of advertisement. I believe that the heading should either tell what the goods are, or else give information regarding the goods, or make some statement which directly pertains to the line of goods advertised. I am aware that cheap patent medicine dealers claim that the blind style of advertising is successful, and perhaps it is if one depends entirely upon ignorant buyers for his trade. I believe that the majority of buyers, and especially buyers of necessities like shoes, are more likely to be impressed with a straight out-and-out advertisement, ungarnished by frills and general argument. The one selling point of this advertisement is, "They Are Warranted," and that is very inconspicuous. I object to any expression like, "Why Not Try 'Em" for such words are superfluous, and are space-wasters. Appended is a shoe advertisement with a strong point in it, and that point prominent.

The Shoe You Know

Warranted all over —guaranteed from sole to upper — price just right — a little higher than cheap folks ask for cheap shoes.

Smith & Co., 117 Main St.



PURITY WINS

* *

TRADE

To keep an up-to-date prosperous grocery store—a store where people deal by choice, not by necessity—the goods must be exactly right in every respect. Most of a grocer's stock must stand the test of the family table—the most severe test possible. Our goods have been tested and have never yet been found wanting. Here are some of our lines :

CROWN BRAND FLAVORING EXTRACTS.

Noted for their purity and strength. The best the purest materials can produce.

CROWN BRAND CLUB HOUSE CHEESE.

Absolutely, pure full cream cheese. In earthen jars. We were sure of its excellence before we placed the "Crown Brand" on it.

KOLACAFE.

Made by John Mackay & Co., Edinburgh. A favorite always after one trial. 5-oz. and 10-oz. bottles.

ESSENCE OF COFFEE AND CHICORY.

Also from John Mackay & Co, Edinburgh. A sure seller—a satisfactory purchase. 5-oz. and 10-oz. bottles.

MACK'S DOUBLE STARCH.

Double in duties—half in price. ½-lb. and 1-lb. packages.

Sole Agents for Canada

Robert Greig & Co.

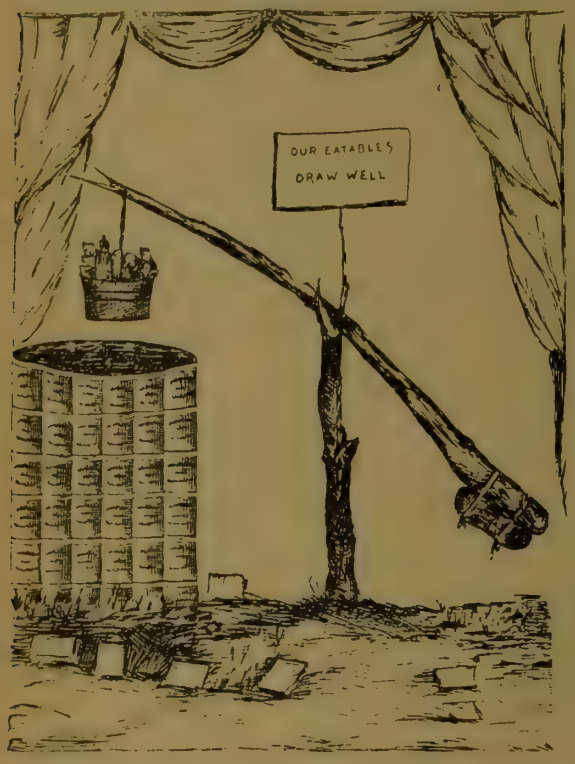
MONTREAL



A FLOWING WELL.

By Harry Harman.

THE sketch here presented will make a novel window. First cover the floor with green cloth, to imitate grass, or use excelsior, dyed green. The wall may be made from canned goods, built up solid, as illustrated. To give it a more realistic effect, trailing vines and sod should be scattered between the cans. The sweep is made from a sapling, with the branches cut off. At the end of the sweep is a bucket, which should be filled with canned and bottled goods. Around, on the floor, goods may be strewn, and a sign might be conspicuously displayed, to read, "Our Eatables Draw Well." A blue cloth, with a few trees, placed in the back of the window, will add to this display.



A Flowing Well.

TO PREVENT WINDOWS FROM FROSTING.

If the moisture in the store-room is not too great the frosting can be avoided by painting the glass with a solution of glycerine in 63 per cent. alcohol, says an exchange. Glycerine, like chloride of lime, has the property of absorbing water, and this action overcomes the difficulty. For small show windows sulphuric acid may be employed, as is done in Russia. This, however, is only efficacious where the windows are double. The cracks between the two window frames and around the edge are kept tightly sealed and several small vessels half filled with concentrated sulphuric acid are left in the space between the plates of glass, but the simplest and best cure of all for frosting windows is to have a small electric fan playing near it continuously. The air is thus kept in motion, and there is no chance for the frost to settle on the glass.

THE FRENCH DUTY ON CURRANTS

In a circular just received in New York, Cremidi Bros., of Patras, Greece, say, regarding currants: "Our market has been declining these past few days owing to the Tourels bill under discussion at that time by the French Chamber, and by which the manufacturing of wine from currants is nearly prohibited. Last Friday (Nov. 13), however, telegrams from Paris announced the vote on the bill, making it law. The law will go into effect six months later, though some say September, 1897. This law must now be confirmed by the French Senate. By the said law the 'Epicerie,' viz., the domestic consumption of currants, is charged with higher duty of 6 francs per 100 kilos, and with some other formalities. Immediately on arrival of the above information speculators in Greece took courage and effected some purchases at higher prices, trusting to the 'Epicerie' consumption of France, the manufacturing of large quantities of wine from currants by wine makers there during the delay of, say, six months, until the putting into effect of the aforesaid law, and the Russian purchases of currants, in order to import a sufficient quantity before January 1, 1897, when in all probability a very heavy tax on currants will commence to operate there, and in the somewhat reduced stocks of currants still remaining in Greece, by taking into consideration the future necessities of the chief consuming markets until the next crop. The vote of the French Senate in favor of the above-mentioned law is considered to be inevitable and sure."

MEADOW SWEET CHEESE.

In another part of our to-day's issue will be found the advertisement of the Meadow Sweet Cheese Co. of Montreal. This brand of cheese is having a large sale in the United States and England, and it is now being introduced in Canada. We have much pleasure in testifying to the quality of the cheese and consider it delicious. The prices at which it can be bought will allow the grocer 25 to 30 per cent. profit, and it should merit as good a sale in Canada as it is having in the United States and England. The packages are tastefully gotten up; in fact, they are exceedingly handsome. A. W. Grant, Montreal, who controls its sale in Canada, will be happy to supply any information in regard to it.

URGES FREQUENT WINDOW DRESSING.

Editor GROCER: Whatever is useful to the grocers I know you desire to publish. I therefore submit the following on window dressing:

Some weeks ago I noticed a young man dressing a window. By actual count he had thirty-seven articles in the window, and was not finished at that. I said to him, "Pretty hard work?" "Yes," he replied, "I dislike the job, because when I change it it takes so long to clean and put back into stock all the goods from the window." I advised him to try dressing the window twice a week, using only one kind of merchandise at a time. He did so, and found he could make his display both "catchy" and profitable. One day he dressed the window with bags of salt, another time with canned corn, and another with brooms and whisks, all artistically arranged with a few large, nicely lettered cards. He told me that each time he did this the sale of each line was tremendous, and that he intended following this rule to the end. The cards are an important factor. In the case of brooms and whisks he had a card like this:

YOUR HOUSE AND CLOTHING
WILL BE IMPROVED IF YOU
BUY A BROOM AND WHISK.
Brooms, 20c. Whisks, 15c.

A little practice will soon develop a taste for this kind of window dressing, and besides it is not nearly so injurious to the goods as the old way, is more attractive to passers-by, and the constant change shows to the public that the man within has some "go in him." If there are several clerks employed a good idea is to let each one try his hand; by this means different ideas are introduced and the windows show originality.

Yours truly, H.C.F.

A SUGAR WINDOW.

As an adjunct to your Christmas window, says J. K. Allen, get a plaster-of-paris bust of



a negro, and, placing it upon a low box, bury it up to the neck in white sugar, raw coffee, or some such article.

No. 1 Holds 6 Brooms
No. 2 Holds 12 Brooms

Every Grocer is aware of the advantage in displaying Brooms properly to effect quick sales.

With every order of our regular line of Brooms we will give free : One No. 1 Broom Stand with 6-doz. order, one No. 2 Broom Stand with 10-doz. order.

Also Close Prices quoted on all Grocers' Sundries.

CHAS. BOECKH & SONS

...MANUFACTURERS OF...

Brushes, Brooms, Woodenware, Etc.,

80 York Street, = TORONTO.



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED
FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.
MONTREAL: - Board of Trade Building.
Telephone 1255
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.
Major A. G. Campbell,
General Subscription Agent.

THE GOVERNMENT MUST CONTROL.

THE question as to the control of the proposed railway through the Crow's Nest Pass is scarcely secondary in importance to the building of the railway itself.

Whether the building of the railway be undertaken as a Government work or not the people of the Dominion have a financial interest in the concern, for, if in not a more direct way, money will come out of the Dominion Treasury in the shape of subsidies. This is beyond all peradventure. And where there is financial interest there ought to be co-operation of control.

The need of the railway is recognized by every business man in Canada; for the absence of the road means to him an absence of the trade he might do with the mining communities in the Kootenay. The railway is needed by the miners of the Kootenay; for with its advent would come cheaper coal and more rapid development of the rich mineral resources of the country. The farmers of Manitoba and the Territories need it; for they want to get their products into the thriving mining settlements.

But badly as we want the railway and necessary as it is that it should be constructed quickly, yet haste that would endanger the maturing of ways and means for guarding the interests of the people of the country is to be deprecated.

The people of Canada cannot afford to run any risks whatsoever in this matter. There must be no discrimination against any class of people or against any locality. The merchants of Victoria should not be denied privileges that may be accorded their confreres in Montreal, or those in Winnipeg such as may be enjoyed by the shippers in Toronto.

Discriminating freight rates are the chief blemish upon the character of the otherwise excellent railway systems of the Dominion, and ways and means must be devised to prevent the possibility of their being practised on the proposed new route through the Rockies.

There is not a railway in Canada to-day toward the construction of which public money has not been contributed, and yet the public have practically no part or parcel in the controlling of them.

Just as certain as it is that a railway through the Crow's Nest Pass is needed just as imperative is it that there shall be Government control, and control not nominal but real.

GRADING DRIED APPLES.

BUYING a pig in a poke is not a commendable way of doing business.

THE CANADIAN GROCER has already urged dealers in dried apples to be careful as to the quality of the fruit they exported to the European markets. How necessary this warning was is evident from the large quantity of poor goods that were coming on the market, but it is made doubly more evident from the fact that a great deal of the fruit exported is now lying rejected on the other side of the Atlantic.

This has largely come of buying a pig in the poke. A sample of dried apples taken from a barrel cannot be relied upon as being indicative of the quality of the whole of the barrel's contents. It may be better; it may be worse.

Dried apples, like wheat, should be bought on grade. There would then be little difficulty, instead of much, as at present.

We know of at least one exporter in Toronto who has been compelled to adopt a system of grading in order to obviate the risk of having shipments rejected.

Briefly, he has four grades, "A," "B," "C," "D," and the difference in the price of the various grades is ¼c. per pound; "B," for instance, being quarter of a cent per pound cheaper than "A," and so on. Anything below "D" is termed "rejects." As to whether a shipment is of either of the grades enumerated is ascertained by points, so many points being allowed for color and so many for size of cut.

It is said that the system is working admirably.

It is most desirable that every means should be taken to preserve the reputation of our dried apples in the consuming markets of the world, but unless there is united action on the part of all concerned it will be practically impossible to do so.

Country merchants can help materially by paying the farmers according to a standard grade, and also by putting the different qualities into the barrels in layers, instead of mixing them up. It will in the long run be better for both themselves and the export trade of the country.

Honesty in business is most commendable, but it is foolishness for a man to try and travel upon it.

FAVORED BY BUSINESS MEN.

BUSINESS men in the principal commercial centres of the United States seem to be generally favorable to the adoption of the Dingley tariff bill, if the resolutions being passed by their respective organizations can be taken as a criterion.

The object sought by the promoters of this bill is an augmentation of the revenue, which is now short of the expenditure to an alarming extent. And even for revenue producing purposes it is only of a temporary character. In the words of the bill's preamble, it is a measure "to temporarily increase revenue to meet the expenses of government and provide against deficiency." Its operation is to cease August 1, 1898.

In the construction of the bill, recourse for material has largely been had to the McKinley tariff of 1890. For instance, all raw wools in classes one and two of the McKinley tariff it is proposed to subject to a duty of 60 per cent. of that instrument. It is proposed to do the same thing in regard to carpet wool and manufactures of wool generally. Lumber, too, it is designed to tax within 60 per cent. of the McKinley aw. Pulp wood is, however, still to be exempt from duty, provided that the country from which it comes does not impose an export duty upon pine, spruce, elm or other logs. On the articles included in the other tariff schedules, the Dingley bill calls for a duty "equivalent to 15 per cent. of the duty imposed on each of said articles by existing law, in addition to the duty provided by said Act of August 27, 1894."

The Dingley bill received the approval of the House of Representatives during the last session, and the document is on the calendar for the consideration of the Senate now in session at Washington.

It is claimed by the author of the bill that it will create $40,000,000 of additional revenue, but a great many people are sceptical regarding its ability to do this. Under the McKinley tariff, for instance, the rate of duty on manufactures of wool was 98½ per cent. The Wilson bill reduced it to 47 per cent. But according to the Bureau of Statistics the Dingley law would raise it to 75¾ per cent. And it is thought that an increase of 28¾ per cent. to the present rate of duty will lead to such a decreased importation of

these goods that the calculations of the framers of the bill will scarcely be realized as to the amount of revenue that will accrue. The same law also naturally applies to the other articles upon which it is proposed to increase the duty.

The particular reason why the business men favor the Dingley bill appears to be born of the desire to have the tariff question settled as speedily as possible, thus obviating a repetition of the year's agony experienced during the revision of the tariff of 1894.

Ideas enter into a man through the eye and ear. It is well, therefore, to keep these organs always open.

SHARP DECLINE IN LEMONS.

A FEATURE of the foreign green fruit trade of the past week is a decline in the price of lemons of something like $1 to $1.50 per box on the Toronto market.

The cause locally is large arrivals, while good-sized shipments are on the way.

In New York the market is also weaker. It was believed that shipments to the United States would not be so liberal this season, but these anticipations have not been realized. According to The N. Y. Journal of Commerce, there is reported to be now on the way to the United States, chiefly to New York, about 150,000 boxes of lemons, with more loading and about to be shipped. "California," adds that paper, "seems to be more of a competitor than in former years, though as heretofore she has given her attention chiefly to supplying the markets of the west and middle west. As the visible supply of Mediterranean fruit is held to be greater than the eastern and tributary markets will absorb, it is intimated that the surplus may be sent west, probably on commission, and coming into competition with California lemons will cause very low prices in that section. As the California growers are stretching out for new markets for their constantly growing crop, it is believed that they will not be forced out of the field, no matter what prices may be made by their opponents. While the stock of Mediterranean fruit afloat is said to be larger than that on the way to this country at the same time last year, the arrivals from September 1st to to-day are considerably smaller than a year ago. Statistics furnished by reliable, unbiased people give the arrivals at this port as 302,000 boxes from September 1st to December 7th, as compared with 345,000 for the same period in 1895. This includes both Sicily and Malaga lemons."

A large dealer in Toronto is authority for the statement that the shippers of lemons are losing money at the figures now obtaining.

A WINTER CARNIVAL.

SOME Montreal people want a winter carnival. Happily there is no long felt want to be filled. The demand is limited to hotel proprietors and dealers in goods that are likely to be bought by American tourists. Retail jewelers, for instance, who have a few souvenir spoons to dispose of, are among the leaders in the movement.

THE GROCER for years has written against any kind of winter celebration in Canada in which ice palaces, skating, tobogganing and similar novelties were the chief features of the advertising to draw visitors. We know from actual experience that this kind of publicity injures the country.

Six years ago we sent one of our staff to represent us in Great Britatn. He is continually visiting every centre of trade in England, Ireland and Scotland. He meets many leading men who know nothing of Canada but what they read in the newspapers. He has found that many—very many—of them have an idea that we wear furs from January to December; that during six months in the year we are frozen up like the bear; that consequently we are too poor to buy British goods. In fact they take no interest in the country as a place to visit or to do business with.

It is only a few years ago, as we mentioned at the time, that Canada was represented in the Lord-Mayor's procession by an iceberg, drawn on a wagon. For a native Canadian they had a mongrel Greenlander in his furs, with his bow and arrow. Our representative, hearing what they proposed doing a few days before, called on the authorities to protest. They positively refused to believe that not one Canadian in ten thousand had ever seen an eberg or wore furs, or carried his bow when he went out. Only in June last, at the military tournament in London, the Canadian militia was represented by a detachment of soldiers in furs with snowshoes on their backs. They were seen by thousands, and, worse still, the illustrated papers reproduced them with comments and placed this erroneous idea of the country before hundreds of thousands of others. Some of them actually explained that this costume was worn all the year round. The writer has been over 20 years in the Canadian militia and has never yet seen a soldier on snowshoes. There is not a corps to-day that even possesses a supply of fur caps.

Mr. McNicoll, general passenger agent of the Canadian Pacific Railway, spoke very strongly against a carnival, and was supported by Mr. Davis, of the Grand Trunk. The interests represented by these gentlemen would make money directly out of an affair of this kind. They took a much broader view. They saw that such an advertisement would help to maintain the false impression prevailing in the States and Europe.

It is the duty of business men to sit most emphatically upon the proposal to hold a carnival in Montreal or anywhere else in Canada. If approached for contributions they should positively refuse to give a cent.

LOBSTERS ONE DOLLAR DEARER.

A MOST interesting feature to jobbers who are in the want of supplies of all leading lines of canned fish is their exceeding firmness. In the case of canned lobsters this possibility was pointed out by THE CANADIAN GROCER over two months ago when prices jumped sharply.

The other day an effort was made to place an order in Montreal, but it was refused, as there was no stock to be had at primary points, practically all of it being wanted on English account.

With very light stocks on hand, therefore, and little or no fresh supplies available, jobbers in Montreal this week advanced their quotations on lobsters 75c. to $1 per case, and are now firm holders at $9 to $10 per case.

French sardines are equally strong, for the same reason, and they also have been advanced 75c. to $1 to $10.25 to $11 per case.

Canned mackerel are not plentiful either, and prices are being firmly held at $1.25 per dozen.

Sellers talk very firm on canned salmon, though no quotable change can be cited in its case. Their reason for doing so is the great scarcity of stock on the Coast, Montreal wholesalers who placed their orders some time ago not having them filled yet.

Altogether, traders who have fair supplies of canned fish at present consider themselves lucky.

The Swiss Government having sanctioned the manufacture and use of weights made of glass, people should have no difficulty in seeing through the weight of a thing.

COHOE SALMON.

A peculiar feature of the canned salmon situation is the sale of a great many Cohoes this season for shipment to England.

As pointed out in previous issues, the pack of Cohoes is undoubtedly a short one, and this purchase on English account will naturally decrease the stock available for consumption on this side of the Atlantic.

There have been some transactions on the Toronto market this week at $3.50 f.o.b., and at this figure prices appear to be firm.

ADULTERATED BAKING POWDER.

LAST week we reported that certain manufacturers were sending out cream of tartar labeled pure, but of which 30 per cent was starch. Reputable firms now complain that their competitors are adulterating ginger or are selling an inferior quality.

Aerated water manufacturers use considerable quantities of ginger. They absorb nearly all the strength, but there is still some left. The article resembles ordinary ground ginger and has both the taste and flavor of the good article. It is said that some Canadian manufacturers have been importing this, laying it down at 2¼ to 2¾c. a pound and are selling it as pure ginger at 10 to 15 and even 20c. a pound. The enormous profits thus made can easily be figured.

Pure ground Jamaica ginger is worth say 30 to 33c. a pound delivered. Cochin and other growths may be had from 21 to 25c.

It is time that the Inland Revenue Department took the matter in hand. Let the Comptroller confer with the leading manufacturers and dealers and arrange some sensible and business-like plan whereby adulteration and fraud in the sale of food-products may be stopped and the offenders severely punished.

Some years ago the canned goods packers found their business suffering because some dishonest packers soaked peas, corn and beans, put them in tins, and sold them as freshly packed goods. Through the efforts of a sensible business man, Wellington Boulter, president of the Canned Goods Association, a law was passed making it a misdemeanor for anyone to sell goods in this way as fresh vegetables unless the words "Soaked," in letters three-quarters of an inch high, were printed across the can. Several men accustomed to the careless way in which the Inland Revenue Department enforced its regulations proceeded to soak goods and sell them.

The association took the matter in hand, and one of the worst offenders suddenly found himself called on to pay a fine amounting to about $4,000. He was dealt leniently with. He was let go on the payment of a few hundred dollars. Since then no complaints have been received.

Laws can be made to apply as effectively to other goods. But they must be prepared by experienced business men. We object to such pure food laws as Civil Service officials and theorists might suggest. Some of the states of the Union have had an experience of such. We want none of them in Canada.

SALES HAVE DOUBLED.

Mr. W. Mackenzie, who the Ceylon Government has delegated to visit the United States in the interest of the tea industry of that country, was in Toronto a few days ago. He is succeeding admirably in this mission. Since 1894 the demand for Ceylon teas in the United States and Canada has doubled.

Mr. Mackenzie's territory is confined to the United States, but he has a soft place in his heart for Canada, and so when Mr. P. C. Larkin, of the Salada Tea Co., ran against him in Buffalo the other day and invited him to visit Toronto as his guest, he readily complied.

DUTY ON TEA.

Editor GROCER: If space in your valuable journal allow it, I should like to offer for publication a few remarks regarding the duty on tea, and do so in the hope of getting the expression of the best possible opinion from the trade. When before the Tariff Commissioners in Hamilton, I suggested a specific duty of from 5 to 10c. per lb. on tea. I would now say 10c. I am rather opposed to a specific duty where an ad valorem can be effectually imposed. But as tea is one of those articles on which it is so difficult to place its correct value, thus leading to the temptation of false invoicing, which might make it difficult to pass the several Customs appraisers, I would in this case recommend a specific duty. Our last trade returns show an import of 20,000,000 lbs. of tea, upon which a duty for revenue of 10c. per lb. would amount to $2,000,000.

Further, as many of the trade are well aware, a large quantity of very inferior low grade tea now comes into our market. This is surely not at all desired, and I believe that by instituting a specific duty, it could be prevented. The loss both to consumer and to merchant would, I think, be very small.

But on coffee I would not recommend any duty. At the present time coffee is at a very high market value, so that a duty that would provide any revenue worth considering would almost exclude it from our market. Moreover, I think that the value of coffee for consumptive purposes is, at present, more than 50 per cent. higher than that of tea.

Now, I quite expect that the old accusation of "the poor man's tea being taxed as heavily as the rich man's," will be hurled at this suggestion. To meet the poor man's case, I would ask to have molasses placed on the free list and to have such a duty on syrup as would be the equivalent of only the revenue duty on sugar. I think that this change would be compensation to the working-classes for the difference made by imposing the specific duty on tea.

Thanking you heartily for your insertion, I beg to remain

Yours, etc.,

ADAM BALLENTINE,

Hamilton, Dec. 7, 1896. Per A. B. B.

CANADIAN SUGARS.

Editor GROCER: You have, no doubt, read the remarks recently made by Mr. Bristol before the Tariff Commissioners at Hamilton, which were unfair and misleading and calculated to create a false impression amongst the public.

Mr. Bristol said: That there was often a scarcity of yellows; that at the present time there was only one refinery making yellows; that ten days ago the grocers were not able to get yellows of any sort; that at the present moment there were many householders wanting yellows; that the quality of Canadian yellows was sometimes poor, and the grocers were not able to get the yellows desired for their trade; that the refiners had a monopoly of not only manufacturing, but of speculating in sugar, and that the grocers had to take whatever the refiners liked to give them.

With the exception of the remark, where he said that yellows were sometimes poor, he was wrong in every one of these statements, and even when he said that yellows were sometimes good, sometimes poor, he was still giving a false impression, or trying to give a false impression, of the state of things to the Tariff Commissioners. You will probably be quite well aware that the quality of Canadian yellows is as a whole superior to the yellows of any other country. I have made it my business to interview most of the leading retail grocers of this city, and am in a position to tell you that they all entirely disagree with Mr. Bristol's remarks as stated above. I should like you very much to make some mention of this in your this week's issue, and can assure you, if you have not time to find out for yourself, that it will be entirely in accord with the sentiments of the retail trade, who, Liberals and Conservatives alike, are very well satisfied with the quality of Canadian yellows and granulated.

Yours, etc.,

NEMO.

A man may as well sit down and expect a pretty girl to come and marry him as for a merchant to expect business unless he goes after it.

SWEETS OF EXISTENCE.

Every grocer and general merchant in the country is probably putting his stock of candies into condition for the holiday trade. In his purchases he should not overlook the "Sweets of Existence," which the Toronto Biscuit and Confectionery Co. is putting on the market. The candies which have been thus titled are put up in a handsomely decorated, chocolate-colored paper box, and the contents of the box are even more attractive than the package.

GILLARD & CO., London, Eng.

..MAKERS OF..

GILLARD'S NEW PICKLE

Packed 2 doz. in case; single case lots, $3 40; five case lots, $3 30

GILLARD'S NEW SAUCE

Single doz. lots, $1.75; barrels of 12 doz., $1.60

These are by long odds the very finest table relishes put up. Eight gold medals have been awarded the makers at England's great expositions. Over five thousand hotels and restaurants use them exclusively in Great Britain.

THAT THEY ARE THE BEST HAS BEEN PROVEN BEYOND A DOUBT.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.



Never Too Cold . . .

to ship **MacLaren's Imperial Cheese.** We want to emphasize this fact because some people think that they cannot safely order in frosty weather, and they miss sales on that account.

A. F. MacLAREN & CO. - - TORONTO, ONT.



Puddings and Pies . . . .

There is nothing that helps the housekeeper more at this time of year than our **Condensed Mince Meat.** It is useful for puddings, pies and cakes, will keep for almost any length of time, and is ready for use at a minute's notice. Ask your customers to try it.

J. H. WETHEY, Mfr. ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE volume of business is fairly satisfactory, and, if anything, rather larger than a week ago. The dull, damp weather has naturally, however, had a depressing influence on trade. The chief attention is, of course, being given to foreign dried fruits, which are in good demand and generally firm in price. Shipments of Bosnia prunes reached the Toronto market on Tuesday. Sultana raisins are scarce on the spot. Canned goods are not receiving much attention, although the firmness in tomatoes and peas is rather more pronounced, some of the wholesale houses having advanced their figures 2½c. per dozen. Spices are in fair demand and firm. A good demand is being experienced for teas, the market for which still rules strong. Syrups and molasses are in moderate request only.

CANNED GOODS.

The feeling in regard to tomatoes is rather firmer than it was. We hear of one factory this week selling one thousand cases, the last it had in stock, at 65c.. and we hear of another instance where a bid of 60c. was turned down. We know of at least one wholesale house which has, during the past week, advanced its figures 2½c. per dozen on tomatoes, and peas by an equal amount. There have been some transactions in Cohoe canned salmon during the week at equal to $3.50 per case f.o.b. on the Coast. We quote standard brands as follows: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, $1.15 to $1.30; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40; "Maple Leaf," $1.37½ to $1.40; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.15 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.75 to $2.85; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.20 to $1.35; 2's, $2.30 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Rio and Santos growths are easier in New York. Stocks held here are of moderate proportions and the demand is good. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The situation is much about the same as a week ago. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market is dull and unsettled. The raw markets advanced ⅛c. in New York the latter part of last week, and large purchases were made by the Trust at the advance. On Friday they bought all in sight, amongst others three cargoes centrifugals at the ⅛c. up. Yellows in New York also advanced ⅛c. at the end of last week. The market there, however, exhibits little or no life, and advices to hand at the time of writing state that the price of refined declined ⅛c. on Tuesday. On the Canadian market prices are steady and unchanged. Wholesalers are quoting granulated at 4 to 4.10c. and yellows at 3¼ to 3¾.

SPICES.

A fair trade is being done in spices, and the firmness in prices previously noted is being well maintained. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, TAPIOCA, ETC.

The demand continues fair for tapioca and quiet for rice. We quote: Standard

BANNER GLOBE

Washboards are A1.

Try them in your next order.

Best 25c. Washboard

WALTER WOODS & CO.
Hamilton

MEADOW SWEET CHEESE . . .

Put up in 3½ and 7 oz. packages, and in 8½ oz. white pots. Stylishly packed. Quality unequalled. Quick seller, good profits and perfect satisfaction.

Address . . .
Meadow Sweet Cheese Co.
Box 2321, Montreal.

Imitation is the Sincerest Flattery

"SALADA"
CEYLON TEA

has dozens of imitators, and IMITATORS are generally DETRACTORS.

LET THEM

imitate us in offering to take back any of their Tea that is not giving satisfaction.

P. C. LARKIN & CO., Wholesale Agents
25 Front St. East - - TORONTO
318 St. Paul St. - - - MONTREAL
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DON'T OVERLOOK
the fact, that your customers want
"SURPRISE SOAP"



THE ST. CROIX SOAP MF'G CO.
ST. STEPHEN, N. B.

If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap.**

"B," 3⅜ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The demand for nuts continues reasonably good. We quote as follows: Brazil nuts, 11 to 12½c.; Sicily shelled almonds, 22 to 25c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.; chestnuts, $3.30 to $4 per bushel; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1 bushel. per

TEAS.

A cable received in Toronto on Monday from China states that the market there has been cleaned out of all grades of green teas. Local wholesalers are buying all the green teas of this description they can pick up. Indian and Ceylon teas at a price are finding a fair sale. It is said that all China black teas held in first hands locally have been cleaned out. Japan teas are quiet and firm at unchanged prices. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Currants continue in good demand with prices firm. We quote as follows: Provincials, 4⅛ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4½c.; Patras, 5 to 5⅛c. in bbls., 5 to 5⅛c. in half-bbls., and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

Valencia raisins are going out freely. Selected are getting scarce. We quote: Off-stalk, 5 to 5¼c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 7c.; layers, 7¼ to 7½c.

California loose muscatels are steady and unchanged. There is no business of importance to advise. We still quote 7½ to 8½c. for 3 and 4-crown respectively.

The first shipment of "Sphinx" brand Bosnia prunes reached the Toronto market Tuesday. The market for Bosnia prunes is strong and sales have been made during the week at figures about 1½c. per lb. above those ruling early in the season.

Sultana raisins are very scarce on the spot. We quote all the way from 7 to 10c. per lb.

Stocks of Malaga raisins are getting pretty well reduced. This is particularly true of London layers, which are practically sold out. We quote: London layers, $1.60 to $1.85; black baskets, $2.20 to $2.65; blue baskets, $2.25 to $3.50; choice clusters, $2.25 to $2.75; Dehesa clusters, $3.50 to $4; Non Plus Ultra, $6; Imperial bunches, $5.75 to $6; Imperial Russian clusters, $5 to $5.50.

There is still a good demand for figs. Wholesale quotations are: 14 oz., 9 to 10c.; 10 lb., 9 to 12c.; 18 lb., 11 to 13c.; 28 lb., 13 to 16c.; taps, 3¾ to 4½c.; natural, 4½c. in bags, and 7c. in boxes.

Shipments of Persian dates were received by nearly, if not all, the houses this week, and they are meeting with a fair share of attention. We quote 7 to 7¼c. per lb. for Hallowee dates.

GREEN FRUIT.

The cables announce a decline in the price of Valencia oranges on the Liverpool market, but the decline comes too late to be of any value to dealers here, as oranges for the Christmas trade have been bought, while purchases made now will not arrive till after January 1st. Locally, the demand for oranges is good. Lemons are easier, while the quality is improving. Some of

BUTTER, EGGS & POULTRY

Quick Sales and Prompt Returns

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Produce Commission Merchants
77 Golborne St. TORONTO.

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Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
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Retail Merchants.

6 LEADERS
Edwardsburg Starches
Rex Brand Canned Meats
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Cutting's Dried Fruits, Canned Fruits
Dow and Curry's Rolled Oats.
.....Order from any Wholesale Grocer in Winnipeg.....

E. NICHOLSON 124 Princess St., WINNIPEG
Successor to W. F. HENDERSON & CO.
Wholesale Agent.

J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO
PORK PACKER, Etc., Etc.
Importer and dealer in best brands of
English Sheeps' Casings
AND
American Hogs' Casings
MANUFACTURER OF
BOLOGNAS, ETC., ETC.
Kettle-rendered Lard of best quality.
..Preservatives and Seasonings a specialty..

Have our Sleeves Rolled up
Send along your order if you want to deal with THE people.
CLEMES BROS.
51 Front St. East, TORONTO

the lemons on the market this week are of very fine quality. The cause of the weakness in price is large arrivals, while more are on the way. Apples are quiet locally, and the condition of the English market is not satisfactory. Cranberries are experiencing a good demand. Bananas of good quality are scarce on the local market this week. We quote: Oranges—Jamaicas, $3.50 to $4 per box; Valencias, $5 to $6 per case; Mexicans, $4 to $4.50 per box; Floridas, $4.50 per box; Bahamas, $3.50 to $4 per box. Lemons—Messinas, $4 to $4.50 per box for fancy, and $3 to $3.75 for choice per box; Palermos, $4; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl.; apples, $1.50 for red table fruit and $1 for ordinary; onions, 75c. per 80 lb. bag for Danvers and $1 per crate for Spanish; cranberries, $7 per bbl. for Jerseys; $6.50 to $7 for Cape Cods; $5.50 to $6 for Nova Scotias; $5.50 to $6 for Canadian in barrels and 65 to 75c. in baskets; bananas, $1.40 to $1.75 per bunch; Almeria grapes, $6 to $7 per keg.

BUTTER AND CHEESE.

BUTTER—A great deal of winter creamery is coming in this week, and prices in consequence are a little easier. The quality of the dairy butter coming forward in tubs is not satisfactory, and it is difficult to effect sales. Dairy large rolls are in good supply, and prices remain as before. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 9c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 14 to 15c. Creamery—Tubs, 17 to 18c.; 1-lb., blocks, 19 to 20c., according to make.

CHEESE—There is practically nothing doing. Lower prices would be accepted if it would induce business, but as the demand is light people are still quoting firmer prices. We quote 10½ to 11c. for late makes, and 10 to 10½c. for early makes.

COUNTRY PRODUCE.

BEANS—The market is dull and prices vary a great deal. Ordinary are quoted at 70 to 75c., and prime hand-picked at 75 to 80c per bushel.

DRIED APPLES—A few transactions are reported on export account. Some of the exporters are reported to have this season lost a great deal of money, largely on account of the unsatisfactory quality of much of the fruit shipped. Choice stock is worth about 2½c. per lb. f.o.b. at outside points,

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application.
Wholesale supplied only.

"SHIPPERS ATTENTION"
Reference—Bradstreet's.
Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.
Established 1892.
Rutherford, Marshall & Co
General Produce and Commission Merchants
62 FRONT ST. EAST - TORONTO.

JAPAN JAVA
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TEAS and COFFEES
134 McGILL STREET, Corner ST. PAUL.
Dominion Buildings.
MONTREAL.

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
470 King St. East, Toronto

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

and local jobbers are quoting all the way from 2 to 3c.

EVAPORATED APPLES—There is nothing doing and prices are nominally 3 to 3½c. f.o.b.

EGGS—The demand has been good, but little or no new laid eggs are coming forward. Business is largely confined to cold storage and held stock, which are firm at 15 to 16c.; limed are quoted at 14 to 14½c.

POTATOES—Still dull. We quote : 30c. per bag in carload lots on track, and 40c. out of store delivered.

HONEY—Quiet. We quote: Strained, 7 to 8c. in 60-lb. tins, and 8 to 9c. in 5 and 10-lb. tins; comb, $1.50 to $1.75 per dozen.

MAPLE SYRUP—The demand continues fair at 80 to 85c. per gallon.

POULTRY—Supplies have been liberal, while the demand is light and the weather unfavorable. We quote nominally : Chickens, 20 to 40c. per pair.; turkeys are 6 to 7c. per lb.; geese, 4½ to 5c. per lb., and ducks, 40 to 55c. per pair.

PROVISIONS AND DRESSED HOGS.

Trade during the past week has been light in all kinds of provisions, and as the packers are busy stocks are accumulating. Dressed hogs are coming forward freely in farmers' wagons and offerings of carload lots are liberal. Heavy hogs are quoted at $4.25 per 100 lbs. and select weights at $4.75.

DRY SALTED MEATS—Long clear bacon, 5¼c. for carload lots, and 5¾ to 6c. for small lots ; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 10½c. ; small hams, 11c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $12 to $12.50 ; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

Business, as far as volume is concerned, remains much as before. There has been a marked advance in the price of ciscoes. We quote : Pickerel, 6c. per lb.; haddies, 6c. per lb. ; Labrador herring, $5.75 to $6 per bbl. and $2.50 to $2.75 per half-bbl. ; boneless cod, 4c. per lb. ; pure cod, 6½ to 6¾c. per lb.; ciscoes, $1 to $1.10 per 100 ; haddock, 5c. per lb. ; steak cod, 6c. per lb. Oysters are quoted at $1.20 to $1.25 for standards, and $1.65 for New York counts.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts of grain continue large. Prices are a little easier on wheat. We quote : White wheat, 88 to 88½c. ; red, 87 to 87½c.; goose, 65 to 66c. ; oats, 23 to 24c.; peas, 44 to 45c.

FLOUR—Is dull and easy. We quote in carloads on track, Toronto : Manitoba patents, $5.30 ; Manitoba strong bakers', $4.90 ; Ontario patents, $4.75 to $5.25 ; straight roller, $4.50, Toronto freights.

BREAKFAST FOODS—Oatmeal is about 20c. per bbl. cheaper owing to the easier feeling in oats. Business is moderate. We quote : Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls ; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.40 to $2.50 ; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SEEDS.

There is nothing doing in alsike and dealers are not anxious to increase their stocks until they see what turn the market will take. The idea as to price is $3 to $5 per bushel f.o.b. A few lots of red clover are offering. There is this season a wider range in the quality of this article than usual. As a rule 50c. per bushel covers the margin, but at the moment there is a difference of $1 to $1.50. The ruling quotation is $3.50 to $5. Only an occasional sample of timothy is being shown, and it is worth $1.10 to $1.40 per bushel f.o.b.

SALT.

Trade is keeping up fairly well. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c. ; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 7¾ to 8c. Dealers pay 7c. for No. 1, 6c. for No. 2, and 5c. for No. 3.

CALFSKINS—Market is dull at 6 to 7c. for No. 1 and 5c. for No. 2. Sheep and lambskins, 70 to 80c.

WOOL—The market is steady. Dealers are paying 20½ to 21½c. for combing fleece, but offerings are limited. Pulled supers are 20 to 21c., and extras at 22 to 23c.

PETROLEUM.

Business continues brisk. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Glucose is a little lower.

Oatmeal is about 20c. per bbl. cheaper.

Lemons are $1 to $1.50 per box cheaper.

"Sphinx" prunes are in dealers' hands this week.

Malaga raisins are getting scarce on the local market.

Dawson & Co. have so far this season shipped two carloads of turkeys to the English market.

Shipments of California lemons to New York have proved of excellent quality and it is calculated that lemons from the west

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. Toronto

Peel



Batger's

Batger's **Dry Drained** Citron.
" " " Orange.

IN KEGS, 224 Lbs.

" Candied Lemon Peel, bxs. 7 lbs.
" " Orange " " 7 "
" " Citron " " 7 "
" London Candied Lemon Peel, bxs. 7 lbs.
" London Candied Orange Peel, bxs. 7 lbs.
" London Candied Citron Peel, bxs. 7 lbs.

Malaga Fruit--

We still have a large stock of Malaga Raisins which we are offering at a low price. This is the season for them. Send in your orders early.

Dates-

New Hallowee Dates just arrived, price right.

Coffee--

A direct shipment of very fine Green Rio Coffee just arrived. Exceptional values.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

will soon cut an important figure in competition with the fruit from Sicily

There has been some active buying of currants by Toronto wholesalers during the past few days.

The Ireland National Foods Co. report the receipt of several repeat orders for "Farinosa" breakfast food.

A cable received by W. H. Halford, Toronto, on Monday stated that China green teas are cleaned out of the primary market.

QUEBEC MARKETS.

MONTREAL, DEC. 10, 1896.

GROCERIES.

THE grocery market generally has exhibited a fair degree of activity for the season. In the heavier staples sugar has been asked for to a fair extent and rules steady. Coffee is scarce, and in consequence rather firmer. Tea still shows an upward tendency, jobbers being asked an advance on Japans this week by commission men. Dried fruit is in good seasonable enquiry and rules firm, cables being strong on all lines. Spices are pointing higher, especially white pepper and ginger, and in canned fish, as will be noted elsewhere, radical advances have already been asked in the spot prices.

SUGAR.

There is a fair jobbing demand for refined sugar, otherwise the market is without feature. Yellows are no longer as scarce as they were, as refiners have caught up to their orders, which are now pretty well filled, but the general tendency of values is steady despite unsettled reports from outside markets. Granulated, in round lots at the refineries, has sold at 3⅞ to 4c., according to quantity, and yellows range from 3⅛ to 3¾c., as to quality. In a jobbing way we quote granulated 4 1-16 to 4⅛c., and yellows 3¼ to 3¾c., as to grade.

SYRUPS.

There is a moderate jobbing enquiry for these, but though demand is quiet prices are steady at the refineries. A few small orders are noted on the basis of 1½ to 2¾c. as to grade, and we quote in a jobbing way 22 to 35c. per gallon. The brighter grades are more enquired for at present than the dark.

MOLASSES.

More enquiry has been noted for molasses during the week in a wholesale way, which is interpreted as a sign that stocks in jobbers' hands are not nearly as heavy as anticipated. Round lots of Barbadoes have brought 28½c., and mixed, 27c. In a jobbing way prices are firmly held at 30 to 31c. on both Barbadoes and Porto Rico.

RICE.

There is no change in the situation of the rice market. Advices from abroad continue firm and values are well maintained. We quote values firm accordingly: Crystal Japan, $5 to $5.25; standard B., $3.70; Patna, $4.75 to $5.25; Carolina, $6.75 to $7.75, and Java, $4 to $4.25.

SPICES.

There has been quite a fair trade in spices from first to second hands, jobbers asking for white pepper, ginger and nutmegs, etc., and the demand from retailers has also continued active during the past week. We quote as follows: Pure black pepper, 10c.; pure white, 15c.; pure Jamaica ginger, 20c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

A scarcity of Maracaibo and a good enquiry for the same has been practically the sole feature of the market, and straight invoice lots have sold as high as 17½c., and orders were unfilled owing to difficulty in securing stock in time. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 17½ to 20½c.; Java, 24 to 26c., and Mocha, 24 to 26c.

TEAS.

The firm feeling in teas continues, the fact being fully demonstrated last Friday when sellers refused to duplicate an order for a round lot of Japans except at an advance of 1 to 1½c. per pound. Indians and Ceylons also are enquired for, and far from plentiful. Altogether, the tea situation seems to be a very strong one. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 14 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The firm feeling in Valencia raisins, as in all other dried fruit, is fully maintained. Demand is fully up to the average for the season, and stocks are light, accordingly prices point higher. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

Jobbers' stocks of California raisins are extremely limited, and as they cannot be replaced with any degree of promptitude or certainty from the Coast, prices are firm. We quote: 2-crown, 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins are firm and unchanged at 8 to 12c.

There is a good demand for table fruit, the sorting demand being very brisk for Malaga clusters during the week. Prices are rather firmer also at $1.50 to $4.50 per box as to grade.

There is no change in currants, which rule firm as last quoted, while demand is fairly active. We quote: Provincials, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c.; Filiatras, ditto; Patras, 5½ to 6c., and Vostizzas, 6½ to 8c.

Prunes are all firmly held, while demand is good. French are cabled steady and an advance of 1s. 3d. in Bosnia is noted this week. As a result of these strong advices spot prices are very firm. We quote as follows: French 5 to 15c., as to grade; Austrian, 6 to 8c., and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

Figs continue steady at 9½ to 11c., and dates, 5 to 7c. First receipts of the new crop of the latter are expected here next week. They are offering at the above prices.

La Fayettes
Cigarettes
Are up-to-date
Give them a trial
5 cents

NUTS.

The demand continues for nuts, and stocks are being steadily worked down. Filberts are firm at the advance noted last week, while others are steady. New crop nuts will be on the market by the end of next week, but they will have little influence on ruling values, as their cost was pretty high. We quote: New Valencia shelled almonds, 18 to 20c.; new Tarragona almonds, 9½ to 10c.; filberts, 9 to 9½c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 12 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, $5 per 100.

CANNED GOODS.

There has been a fair jobbing business in canned goods. A leading feature is a firmer feeling in lobsters and French sardines, which have advanced sharply. Salmon also show a disposition to advance. We quote as follows: Tomatoes, 75 to 80c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $9 to $10 per case.

FISH.

The weather has led to a better demand for fish during the past week, the chief enquiry being for fresh and smoked fish. Sales of pickled and dried have been very slow, and both pickled herrings and green cod show an easier feeling, prices being shaded 25c. per bbl. No. 1 N. S. herring has sold at $3.75 to $4 per bbl.; No. 1, large green cod, $5 to $5.25; No. 1, $4.50; No. 2, $3.50, and No. 1, green haddock,

"DEWAR"

From this date and until our supply is exhausted, with every five case lot of **Dewar's Scotch Whiskey,** we will deliver, free of charge, one dozen packs of fine Playing Cards.

"PRUNES"

Although the Prune markets have advanced very materially, our price is yet 3¾c. per lb. for **Dufour's French Prepared Prunes,** in 25-lb. boxes.

Terms : 3% 10 days or 2% 30 days.

"RAISINS"

Just received via New York, 1,600 boxes **Juan de Llano Fine Off-Stock Valencias.**

Price 5c., 3% 10 days or 2% 30 days.

"HEINZ"

It is now three weeks since we were appointed eastern agents for **Heinz's Goods,** and our third carload is now en route.

Heinz's Condiments, Pickles, Sauces. Baked Beans in Tomato Sauce, etc., etc., are simply "Unique."

HUDON, HEBERT & CIE.

MONTREAL

$3.50. A few lots of Labrador herrings were offering at $5 per bbl. Small Labrador salmon are steady at $12 to $12.50; No. 2 mackerel, $12; No. 1, halibut, $8 to $8.50.

There have been considerable arrivals of fresh frozen herrings, haddock and codfish; in all six cars were offered during the past few days, which met with a ready sale at low prices. Haddock and cod are easier at 3¼ to 3½c. per lb., and herrings have sold at $1.35 to $1.40 per 100 for large, and at 50 to 60c. for small. Frozen B.C. and N.B. salmon have ruled steady at 11 to 12c. per lb., and halibut at 8 to 9c. There are considerable Manitoba pickerel, white fish, trout and pike in transit, and sales have been made to arrive at 6½c. for white fish, trout and pickerel, and at 4½ to 5c. per lb. for pike.

Owing to the continued large arrivals of smoked fish the market for haddies is easier, the outside price now being 6½c. per lb. Other lines are steady. Yarmouth and bay bloaters, 90c. per box; kippered herrings, $1.35 per box; ciscoes, 75c. to $1 per basket of 100 fish, and medium new smoked herring, 11c. per box.

The demand for all lines of dried fish is of a very limited character and sales are slow at steady prices. Cod, $4 per cwt.; pollock, $1.90 to $2 per 100 lbs.; skinless cod, $4.50 to $5.25 per 100 lbs.; boneless cod, 5½c. per lb., and fish 3c. per lb.

In shell oysters trade is principally of a small jobbing nature, the demand being for small lots at the following prices: Malpeques, $5 to $5.50 per bbl.; Buctouche, $4.50 to $5; Miramichi, $3 to $3.50, and ordinary, $2.50 per bbl.

GREEN FRUIT.

The green fruit market has been very quiet during the past week. Lemons are easier. New Valencia oranges are offering this week at $5.50 to $5.75 per box. Malaga grapes are in fair demand. We quote: Florida oranges, $5 to $5.50 per box; Jamaica oranges, $5.50 to $6 per bbl.; Valencia oranges, $5.50 to $7.50 per box; lemons, $2.75 to $3 per box, and $7 per chest; pears, $2 to $2.50 per keg; cranberries $5 to $6 per bbl.; Spanish onions, 70 to 75c. per crate, and new Malaga grapes $5 to $7.50 per keg.

APPLES.

The apple market is almost at a standstill as far as business goes in a jobbing way, and prices are easier at 90c. to $1.50 for No. 1, and 50 to 85c. for No. 2.

COUNTRY PRODUCE.

EGGS—There has been a fair amount of business in eggs. New laid sell at 20 to 22c.; choice candled and Montreal limed, 14 to 14½c.; western limed, 13 to 14c., and held western fresh, 12 to 12½c. per doz.

BEANS—Beans are in slow demand, 80 to 85c. in car lots and 90 to 95c. in a jobbing way.

HONEY—Quiet, at 8 to 8½c.

POTATOES—Potatoes are firmer under light receipts and car lots are now held 5c. higher at 40c. per bag, with small lots 10c. up at 45 to 50c.

DRIED APPLES—Fair demand at 3 to 3½c., with evaporated, 4c.

ONIONS—Red onions are unchanged at $1.25 per bbl. and white $1.30 to $1.35.

POULTRY—Receipts of dressed poultry have been fair and prices rule low. We quote: Turkeys, 7c.; chickens, 6 to 6¼c.; ducks, 7 to 7½c., and geese, 5 to 5½c.

DRESSED HOGS—There is no change in these, prices ruling at $4.65 to $4.85 in a jobbing way.

PROVISIONS.

The provision market continues to rule very quiet owing to the fact that buyers generally are only taking sufficient stock to fill actual wants. Trade in consequence is of a jobbing character and values show no alteration. We quote: Canadian pork, new, $11 to $12; Canadian short cut, clear, $10 to $10.25; Canadian short cut, mess, $10.25 to $10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5¼ to 5½c.

FLOUR, MEAL AND FEED.

Demand for all grades of flour has con-

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THE GOODS

Which pay best to push are those which you can recommend.

"GOLDEN" HADDIES

- - ARE THE LEADERS

Once tried always used.
Every can guaranteed.

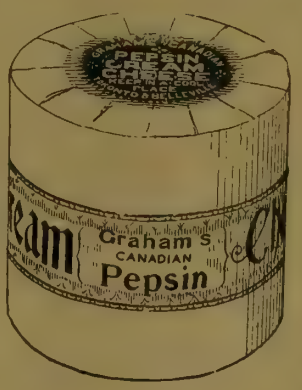
Every can full weight, 1 lb. smoked Haddies.

Sold by your wholesaler.

NORTHRUP & CO.

Canners' Agents.

St. John, N.B.



From the Atlantic to the Pacific . . .

There come orders and praises for

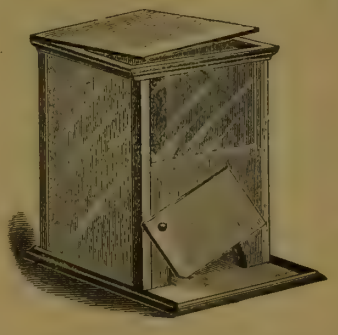
GRAHAM'S CELEBRATED CANADIAN PEPSIN CREAM CHEESE . . .

The only scientifically prepared cheese made in America. It is guaranteed to be absolutely pure and having aseptic qualities known to no other cheese. Every mail brings tidings of increased demand. Be careful you get the genuine. Manufactured by

R. J. GRAHAM,

519 KING ST. W., TORONTO.

And at BELLEVILLE, ONT.



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

118 Commercial St.,

Boston.

D. H. RENNOLDSON,
Agent in Montreal.



MODESTY would be shocked if we only said half our patrons say about the value of Cottams Bird Seed. Manufactured under 5 patents and 2 others pending, covering the most recent and most valuable discoveries for birds, each packet contains, in addition to 1 lb. of the best scientifically mixed food, a 10c. cake of patent Bird Bread, Beak Sharpener, and Sanitary Perch Holder. We are not extravagant when we say that **COTTAMS BIRD SEED** is 2½ times the value of any seed, giving universal satisfaction to buyers and sellers. The people will have it. All wholesalers.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.
Pork Packers, OWEN SOUND

APPLES
FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.
32 WEST MARKET STREET
Correspondence Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in
5 lb. 12 lb. 27 lb. and 60 lb. PAILS
Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

tinued fair, and the market rules steady. We quote: Winter wheat, $4.75 to $5; spring wheat, patents, $5.20 to $5.30; straight roller, $4.25 to $4.50; straight roller, bags, $2.10 to $2.25; extra bags, $1.75 to $1.85; Manitoba strong bakers', $4.50 to $5.

Oatmeal rules easier and prices have been shaded as much as 10c. per barrel on rolled oats. Other goods are quotably unchanged. We quote: Standard, bbls., $3.65 to $3.75; granulated, bbls., $3.70 to $3.80, rolled oats, bbls., $3.65 to $3.75; rolled oats, per bag, $1.82 to $1.87.

There is no change in feed, the market being moderately active and steady. We quote: Bran, $9.50 to $10.50; shorts, $11 to $12; moullie, $15 to $16.

There continues to be a good enquiry for choice baled hay, of which the offerings are still small and prices rule firm. No. 1 has sold at $10.50 to $11 and No. 2 at $9 to $9.50 per ton in car lots.

CHEESE AND BUTTER.

Cheese continues quiet. Enquiry over the cable continued to-day, but nothing important resulted from it. Bids in every case were too low to work except in cheaper goods around 9¾ to 10c., and there are none here, practically all being cleaned up. Finest is too firmly held to be influenced by these, and, for this reason, a quiet market is looked for until the turn of the year.

The butter market was steady at the decline, and there was some disposition to trade at the lower figures asked. We heard of trade in strictly finest, in boxes, at 18½c., but this was an exception, the bulk of trade ranging from 17½ to 18¼c., according to quality.

MONTREAL NOTES.

Canned sardines, salmon, mackerel and lobsters, are all showing a distinct upward tendency.

First arrivals of new dates are expected on the market next week. They are offering at 5 to 7½c.

The strength in tea continues. Jobbers who tried to duplicate orders for round lots of Japans this week were asked an advance of 1c. per pound.

An advance of 1½c. per pound has been asked for Maracaibo coffee, of which there is little or none here.

New crop Grenoble walnuts and other nuts will be distributed among the wholesale trade next week.

Commission men are asking 3¾d., cost, freight and insurance in Montreal, to lay down fresh supplies of white pepper.

It Has No Equal
BROCK'S BIRD SEED
We know it because
The Wholesaler sells more. The Retailer sells more
The Customer buys more.
It pays to handle such goods.
NICHOLSON & BROCK - TORONTO

PRODUCE . . . .
We have fine facilities for handling. Our specialty is **BUTTER, EGGS, POULTRY.**
We have good demand at present. Correspondenee invited---a trial shipment solicited. Ref. Bradstreet's Agency.
H. P. GOULD & CO.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

You always get your money
Promptly when you send your produce to
WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

SECURE NOW . . .
FINEST
CHEESE
PRICE RIGHT.
D. GUNN, BROS. & CO.
TORONTO

ORANGES
Special Fancy California Washington Navels. Fancy New Valencias.
Fancy Messina Lemons,
Malaga Grapes, New Nuts,
Figs and Dates. . . .
HUGH WALKER & SON
GUELPH, ONT.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 10, 1896.

IN wholesale lines, perhaps, the fruit business is now the most active, and some open weather which we have had has been very much to the advantage of the fruit merchant. In other wholesale lines the demand is well maintained, though quite a difference is now noticed. The retail grocery stores, of which St. John has a large number—many of which she may well be proud of—are now active. In markets there is little of interest. Cream of tartar continues weak. Our market is well supplied with goods bought at higher prices than now rule. Collections are slow, and it is feared the New Year will not bring any immediate change for the better. Carleton, or what is now known as the west side, is very active with export business, and the retail grocery trade, perhaps more than any other branch of business, feels the good results.

OIL—The big business is over in burning oil for this season. There is, however, a good demand yet. Values show no change. In lubricating oil the dull season is here, and it might almost be said nothing is doing. We quote: Best American, 21c.; best Canadian, 19¾c.; prime, 15¼c.

SALT—The direct Liverpool steamer brought quite a quantity of coarse salt, and with the cargoes that have lately arrived the market is much better supplied than for some time. The fall demand has now been met, and business is now rather quiet. We quote; Coarse, 48 to 50c., factory-filled, 90c. to $1: 5-lb. bags in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz.; Canadian fine, $1.

CANNED GOODS—The active demand for dried fruit and other holiday lines has somewhat put this branch of the trade in the background. Holders, while stocks are large, feel very well satisfied with the state of the market, feeling that some lines, particularly tomatoes, will be higher. There are few, if any, changes to report. Lobsters are scarce and high. Salmon at least shows no upward feeling. Oysters are easy. Peaches, peas and strawberries are firm. We quote as follows: Corn, 65 to 70c.; peas, 70 to 75c.; tomatoes, 70 to 75c.; gallon apples, $1.80 to $1.90; corned beef, Canadian, $2.25 to $2.35; American, 2-lb. tins, $2.40 to $2.50; 1-lb. tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapples, $2.25 to $2.65; salmon, $1.30 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz.; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT.—Demand, as stated, is very active. Valencias are not as high as might be expected, as they could not be replaced at the price, and stocks are not large, but owing to quality dealers are not anxious to hold. At best now California fruit is looked upon as the goods to hold, as they keep so well. Very few 2-crown goods are imported here. This is a market that wants good goods or none, and poor goods cannot be sold even at a price. California prunes show rather better demand, particularly larger sizes. The prune market is very firm, but sales cannot be called active. New dates are to hand, and first arrivals are bringing rather better prices than those to arrive next week. Market is firm. Currants are moving in large quantities at full prices—particularly cleaned. Evaporated apples, while low, are thought by some good stock, and higher prices are not unexpected. Nuts have large sales. Quantity of figs received this season here has been large and quality good, better than was expected. There is good demand. We quote as follows: Valencias, 5½ to 6c.; California L.M. 3-crown, 6¾ to 7c.; London layers, $1.60 to $2.00; currants, cases, 4¾ to 5c.; bbls., 4¼ to 4½c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 4½ to 6c.; dates, 4½ to 5½c.; dried apples, 3c.; evaporated apples, 5 to 5½c.; Canadian onions, $2; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 7½c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencia layers, 6½ to 7c.; California 4-crown L.M. raisins, 7¾ to 8c.; Imperial cabinets, $2; Dehesas, $2.50 to $3.25.

GREEN FRUIT.—This is an active branch of trade and will be from now till Christmas, when the long quiet season will begin. Large quantities of Valencia oranges were received this week by direct Liverpool steamer, the first received this season. Market tends lower, and after the holiday demand prices will rule lower. Large quantities of grapes, Malagas, also to hand by same steamer; in this line there has been an advance and prices are marked higher. Lemons to hand are in some cases but fair quality. There is quite a stock of good West India oranges here. Pineapples slow sale, also demand for cranberries is quiet. Apples keep very low, good apples being offered freely at $1; best grades of hard fruit run as high as $1.75, but are slow at $1.50. The Nova Scotia packers have made a great mistake in sending a quantity of poor apples here. They have had a bad effect on what was a bad market. Bananas have no sale. We quote: Lemons, $4 to $4.50; oranges, West India, per bbl., $5 to $6; Valencia oranges, $5 to $5.50 per case; apples, $1 to $1.75 per bbl.; keg grapes, $6.50 to $7; cranberries, Cape Cod, $6 to $6.50 per bbl.; bog cranberries, native, $4 to $5; pines, $1.50 per doz.

DAIRY PRODUCE.—Eggs, which at the first of the week were rather easier, are now rather firmer again and scarce; prices will likely go higher. Good butter is hard to get, but stock of butter is large and very dull. Cheese shows no change. Quite a quantity of fancy cheese are sold here and a new brand, called "Pepsin" cream cheese, in about ½-lb. packages, has taken quite a hold on the market. The stock of cheese here is not large. We quote: Dairy butter, 16 to 18c.; creamery, tubs, 20c.; prints, 20 to 22c. Cheese, 10½c. Eggs, 18 to 18½c.

SUGAR—This does not show as much strength as was expected after the slight advance from lowest point. The demand is rather quieter. We quote: Granulated, 4 to 4⅛c.; yellows, 3¼ to 3½c.; Paris lump, 5¼ to 6c.; powdered, 5¾ to 6c.

MOLASSES—There is a firmer feeling, but no change in price. Some shipments west have relieved the market here. There is still a quantity of Porto Rico here; quality fine in some cases, and as it costs quite high, holders will try for best figures. There has been a good demand for New Orleans during the week. The larger number of dealers now keep this grade, and have steady demand, particularly those who are not direct importers of West India goods. Some very fine samples are shown. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to

The Winners . . .

Starting last in the race for the Point of Perfection and Popularity.

Jamieson's Biscuits

Only appeared on the market seven months ago. Since their first appearance they have steadily and rapidly grown in favor, until to-day they are accepted by all who have tried them, as **the Best on the Market.** Send for sample order.

MANUFACTURED BY

R. E. JAMIESON,

OTTAWA.

Do you ever tell

your customers how delicious Preserved Ginger is when purely and properly made? Get them to try ours,—it will please them and profit you.

Excellence in Flavorings

is just as necessary as in substantials. Certain customers have not yet learned this. Get them to try Pure Gold Extracts and they will be convinced.

PURE SPICES
PURE COFFEES
PURE PEPPER
PURE MUSTARD
PURE CATSUP
PURE EXTRACTS
PURE BAKING POWDER

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

28c.; Antigua, 25 to 26c.; Nevis, 25 to 26c.; syrup, 36 to 38c.

FISH—Market is not so active. Smelt, the first frozen fish to arrive, have found a very low market owing to soft weather. Already some business has been attempted in frozen herring, but not successfully. Other fresh fish are scarce. Large cod rather easy; pollock very dull. Bay herring are now all well to hand, and stock not large; though demand is rather quieter, prices hold. Of largest herring there are none. Smoked continue firm. The quantity of these now handled here is much smaller than in former years. Stock of shad very light; bloaters show hardly as good demand. Stock of Shelburne is light. We quote as follows: Large cod, $3.00 to $3.25; medium, $2.85 to $3; pollock, $1.20 to $1.25; bay herring, $1.40 to $1.50 per half-bbl.; smoked, 7 to 8c.; shad, half-bbl., $5 to $5.50; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; kippered, 90 to $1 per box; Barrington herring, $3 to $3.25 per bbl.; mackerel, $18 per bbl.; Shelburne, $3.50 per bbl.

PROVISIONS—There is rather less movement. Beef continues firm at the advance, but pork shows no change. In pure lard some low prices have been quoted by western houses. There is a fair demand for smoked meats. We quote: Clear pork, $13.50 to $14; mess, $13 to $13.50; plate beef, $12 to $13; hams, 11 to 12c.; rolls, 5½ to 8c.; pure lard, tubs, 7¾ to 8c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL — While flour is not quoted higher, the market is very firm, and higher prices are expected. The movement has been rather better during the week. The sales of feed continues light. The close of navigation has about closed Prince Edward Island oats out of this market. Ontario are quoted lower, and a fair trade is being done. Oatmeal shows no change here, but the feeling is lower. Beans are steady, and light movement. The lower price of western grey buckwheat is helping the sale. We quote: Manitoba flour, $5.70 to $5.80; best Ontario, $5 to $5.10; medium, $4.70 to $4.80; oatmeal, $3.75 to $3.80; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $14 to $15; bran, do., do., $13 to $14; hand-picked beans, $1.10; prime, $1; oats, 32 to 35c.; hay, $11 to $12; barley, $3; round peas, $1.15; split peas, $3.10 to $3.25; yellow eye beans, $1.50; buckwheat meal, $1.20 to $1.25; grey, $1.75 to $2.00.

ST. JOHN NOTES.

A St. John mill received an order this week for nail keg staves from Ontario.

The Bank of New Brunswick has declared a dividend of 6 per cent. for the half year.

C. & E. Macmichael, wholesale grocers here, have been appointed agents for Knox's gelatine.

Mr. J. D. Roberts, of the Pure Gold Co., did the round of the city merchants with their local representative, Mr. Robert Jardine, this week. They do a large trade here and through the Provinces. From here Mr. Roberts went to Moncton.

The Canada Milk Condensing Co., of Antigonish, have applied for incorporation; capital, $20,000.

Mr. McGaffigan, whose suit against the Pulman Car Co. was spoken of last week, failed to get a verdict.

One shipper, Mr. S. H. Jones, shipped from P. E. Island in six weeks 9,242 sheep and lambs, 5,500 geese and 5,000 pelts, representing $23,500.

A. L. Goodwin received this week 100 boxes new dates, the first to arrive, 50 bags each of almonds and walnuts, 300 kegs of Almeria grapes and 100 cases Valencia oranges.

This week the grocers are much interested in a suit brought by the makers of Union Blend teas, sold here by George S. de Forest & Son, against Dearborn & Co., it being claimed that the latter house sold a tea not the same, but represented to be the same as the above blend.

The catch of smelt so far has been large. At or near Chatham 400 tons were taken in a few days, one man getting $150 for two nights' catch. On the Buctouche and Cocagne rivers the catch is also large, that of the

first two days being 81 tons. Prices run from 2 to 3c. per lb. Shipments go as far west as Chicago.

Ontario apples have this fall been sold in Yarmouth, N.S., in spite of the low price of Nova Scotia apples. Packers there should note this, as it is the poor fruit and poor packing that is to blame.

The Government guarantee on Union and Commercial bank notes of Newfoundland of 80 per cent and 20 per cent respectively, will expire on the 31st of this month. Holders should forward notes to any bank now doing business in St. Johns, Newfoundland.

HALIFAX TRADE GOSSIP.

TRADE in Halifax shows no improvement. The fall has closed bad, and winter is setting in bad. All lines are dull and lifeless.

Consignments of fresh pork are being received, but nobody is asking for it even at the low price of 4 and 4½c. by the body.

A cargo of Ontario beef from Park, Blackwell & Co. is daily expected. J. A. Leaman & Co. are receiving large quantities every week from Guelph, which they are now quoting at about 5c.

Ontario poultry sent here for Thanksgiving did not sell well, and was worked off this week at less than 8c. at retail. Native turkeys are retailing at 10c. Geese and chickens are correspondingly low.

Produce has been a little stiffer, and good P. E. Island potatoes sell at 28c.

Flour dealers report nothing doing.

The prospects for Christmas trade are not encouraging. There is no snow, and continued thaws make travel in country districts impossible. Green and dried fruit merchants report very few orders so far.

Eggs are jobbing at 18c.

Creamery butter has advanced. Prints are selling at 22c. and finest tub at 21c. Dairy sells all the way from 14 to 18c. September cheese is quoted at 11c. and early at 10½c.

SWEET POTATOES.

The average yield is 70.8 bushels per cre, while it was 79 bushels in 1895 and 92.4 in 1894. In the more important states the yield is as follows: Virginia, 103; North Carolina, 80; South Carolina, 63; Georgia, 59; Alabama, 66; Mississippi, 65; Texas, 45. The quality of the crop in the principal states ranges from 76 to 103. Drought did much damage in Georgia. — American Grocer.

The Salada Tea Co. was compelled to keep its employes working till 11 o'clock three nights last week, and the operation has been repeated this week.

CANNED GOODS IN THE STATES.

THE situation in the canned goods market at the present time is at variance with the conditions usually existing at this time of the year. While it is understood that the last season's pack was one of the lightest recorded for many years past, there has been no speculative demand or anything approaching it. This is held to be the more remarkable in view of the fact that old stocks have been closely cleaned up and that the 1896 pack of most varieties came on a practically bare market. The indifference of buyers is attributed entirely to the uncertainty felt concerning the action that may be taken at the coming session of Congress on the revenue and currency questions, the outcome of which is awaited with some anxiety by all branches of trade.

In spite of the dull state of trade in the consuming branch there has been of late an active demand for the cheaper grades of peas, string and lima, an unusual circumstance for this time of the year, when, as a rule, most distributors have about all of the stock they need to carry them until spring. The fact that the buyers did not purchase as much as ordinarily during the coming season or immediately thereafter leaves them at the present time with comparatively small supplies, and now that the primary markets are beginning to show an upward tendency it appears that they feel the need of replenishing their stocks, though they are reluctant to pay the higher prices asked.

There has of late been more demand for State corn. According to report, the stock in the hands of packers has been closely cleaned up, those who have anything left being, it is said, in a position to hold it for the higher prices which they confidently expect to obtain after the turn of the year. The crop of State corn, it is stated, was much smaller than for many years past, and the supply in the hands of packers at this date is reported to be less than for several years at this season. While the demand has been smaller than usual so far this season prices for State corn are 15 to 20 per cent. above the quotations of a year ago at this time of the year, which is to be attributed solely to the short pack. At this date last year the stock of peas in second hands was reported as fully 50 per cent. more than the quantity estimated to be held now. Yet prices are lower on the average, owing to the failure of a number of the packers and the forced sales of their stock at sheriff auction. So the market has taken an upward turn under the increasing demand.

The market for tomatoes has been unsettled for some time past, owing to a pressure to sell on the part of some of the packers who needed ready money and could obtain it only by sacrificing a portion of their stock. These cheap goods are pretty well closed out, it is understood, but as there are still some low priced goods seeking an outlet the feeling is rather easy. There are, however, no sellers of more than one or two carload lots at the present, the bulk of the remaining pack being held for higher prices, which packers feel confident they can obtain next spring, if not sooner, in view of reports that the stocks in distributers' hands are much smaller than usual at this season.— N. Y. Journal of Commerce.

INNOCENT BUT FINED.

With reference to the convicton of the old and respected firm of Taylor & Williamson, for selling adulterated pepper, an explanation is given, on their authority, in The Market Guide. The white pepper in question was ordered from a leading Canadian spice mill as white pepper, meaning, of course, "pure pepper." Taylor & Williamson assumed it to be pure and sold it as such. From the spice miller's explanation, it is evident that the mistake arose from one of their servants filling T. & W's. boxes from a bin of "compound" pepper which lay close to the "pure" bin. T. & W. could not detect the mistake by the eye, as there are various shades in "white" pepper. Neither was there anything, by smell or taste, to indicate adulteration. In fact, without expensive laboratory appliances, microscopes and expert chemical experience, no retailer could detect such adulteraton.— Banner, Chatham.

ENAMELLED MEASURES



In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

A Little Higher in Price

Than others? Yes, but if you knew the watchful care exercised in selecting "Kent" tomatoes, you would wonder how they could be put up so cheaply. Only perfectly ripe fruit is put in our cans. Nothing green passes our examiners. In this way the fine flavor, for which "Kent" brand is noted, is obtained. It is worth something to you to sell the best goods packed. Your customers will more than make up any difference in price by the increased quantity used.

Agents . . .
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

THE KENT CANNING CO.
CHATHAM, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Mince Meat . .

To be worthy the name must be made from a thoroughly good recipe.

It must be made from best quality materials.

It must be minced and not simply cut in pieces.

It must be correctly seasoned—ours is made that way. That's why everybody uses it. Put up in 7-lb., 14-lb. and 28-lb. pails.

Write for Quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

Christmas Trade

Calls for
NUTS
FIGS (Taps, Bags and Boxes)
RAISINS
CURRANTS and
RAW SUGAR

We can sell them all

JOHN SLOAN & CO.
45 Front Street E.
TORONTO

RIO COFFEE

EXTRA CHOICE SELECTION.

Now in store Ex. SS. Catania.

WARREN BROS. & CO.
85 and 87 Front St East, Toronto.

JUST ARRIVED.

SPHINX PRUNES, U
" " C
COMADRA FIGS
HALLOWEE DATES
AND ELEME FIGS

T. KINNEAR & CO.
49 Front St. East, TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

OUR CELEBRATED BRAND

"Crescent"

CURRANTS

Large shipment just arrived.

PERKINS, INCE & CO.
TORONTO.

"There are Others" . . .

Good, bad, and indifferent. If you want the BEST insist upon getting **"LORNE"** Brand Canned Fruits and Vegetables. Packed from the choicest sound stock, retaining the natural delicious flavor of the fresh article.

Agents . . . ***WARREN BROS. & CO., Toronto.***

HINTS TO BUYERS.

THE Crown Brand Clubhouse cheese is a pure, full cream cheese. It is daintily packed in small earthen jars. Robert Greig & Co. are Canadian agents.

Dawson & Co. are offering holly at $3.50 per case.

"Meadow Sweet" cheese in stock with the Davidson & Hay, Ltd.

A shipment of fine Young Hyson teas arrived for the Eby, Blain Co., Ltd.

Warren Bros. & Co. have arriving this week a choice selection of Rio coffee.

A shipment of new Hallowee dates arrived this week for the Eby, Blain Co., Ltd.

Clemes Bros. are this week in receipt of their second carload lot of Persian dates.

T. Kinnear & Co. have new Sphinx prunes, "U" and "C," in stock this week.

"We are offering mat figs at close figures," the Davidson & Hay, Ltd., report.

If you want A1 bulk cocoa to retail at 15c. see samples with Lucas, Steele & Bristol's travelers.

H. P. Gould & Co. report largely increased trade. There is a scarcity of fresh eggs and good butter.

Lucas, Steele & Bristol distributed their first lot of dates last week and have more arriving in ten days, much cheaper. They are showing a large assortment of California prunes, including "Harvest" brand in 25-lb. boxes.

A direct shipment ex ss. Biela, of green Rio coffee arrived this week for the Eby, Blain Co., Ltd.

The Davidson & Hay, Ltd., are showing a fine sample of choice Vostizza currants due to arrive this week.

A consignment of Griffin & Skelley's 3 and 4-crown Muscatel raisins arrived for the Eby, Blain Co., Ltd.

The Davidson & Hay, Ltd., have arriving this week direct shipments of Assams, Ceylons and low-grade Young Hysons.

The Eby, Blain Co., Ltd., are in receipt of a shipment of Batger's dry drained citron and orange peel in kegs 224 pounds net.

W. H. Gillard & Co. have a fine assortment of figs of various grades and qualities, and are quoting close figures to the trade.

The Eby, Blain Co., Ltd., report that they have a complete assortment of Malaga table raisins, suitable for the Christmas trade.

Lucas, Steele & Bristol's coffee is put up in air-tight cans, 25 and 50 lbs. each, ground or whole; 2-lb. cans of same are also put up by Lucas, Steele & Bristol.

The demand for Worcester sauce at a reasonable price is fully met by that made by Lorimier & Co., of London, for whom Robert Greig & Co. are agents. This sauce, although introduced only a few months ago, has had a good sale, and the demand is growing.

The Davidson & Hay, Ltd., are in receipt of a shipment of Marbot walnuts, which are particularly fine this year.

Hugh Walker & Son, Guelph, have just passed into stock a car of fancy Washington navel oranges, also a car of Valencias ex ss. Numidian.

T. A. Lytle & Co. report unusually large sales of mince meat. The sale of marmalade, jams, jellies and pickles they find in excess of previous years.

Dawson & Co. have in stock one carload each of Mexican oranges and Messina lemons. They also have arriving this week one car of Valencia oranges and another of the same next week.

Imperial cabinets and Connoisseur clusters, in boxes and quarters, are still in stock with Lucas, Steele & Bristol. They also have some fancy 2-lb. and 5½-lb. cartoons Malaga fruit left.

"We find our ½-lb. package of 25c. 'Kurma' a great seller in the city and large towns where there is a trade for cheap package tea," say the Davidson & Hay, Ltd., wholesale agents for this tea.

It is three years since W. H. Gillard & Co. completed arrangements with a prominent Grecian currant buyer to supply them with a special brand of Paradise currants.

Your Customers Want..



It has no equal.

CONDENSED MILK

and the BEST QUALITY obtainable.

The Brands of the

NEW YORK CONDENSED MILK CO.

ARE UNSURPASSED.

Send for particulars to...

F. W. HUDSON & CO.

SELLING AGENTS,

TORONTO.

ALSO....
MANUFACTURERS



—OF THE

Gold Seal Brand Condensed Milk

—AND

Borden's Peerless Brand Evaporated Cream.



Their trade this season has exceeded that of previous ones, and the quality is superior to any former shipments. Intending purchasers will suit their best interests by getting a sample case of these goods.

The "Rising Sun" stove polish factory at Canton, Mass., takes the entire product of a large box factory located near the works. Eight hundred cords of lumber were made into "Rising Sun" stove polish boxes last year.

Mack's double starch is a standard necessity to the English housekeeper. Robert Greig & Co., the agents, say that the need for a starch that, like this, combines every requisite for laundry day, is being fully met here also by this line.

The material used in the manufacture of the "Rising Sun" and the "Sun Paste" stove polish is imported from Ceylon, India, and goes through a peculiar manipulation at the factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

W. H. Gillard & Co. desire to direct the attention of the trade to their fine range of Young Hyson teas suitable for selling at 25c. retail. The sharp advance in these teas recently, and the fact that this firm purchased their supplies before the advances, enable them to offer at exceptionally low figures.

A KNOWING MERCHANT.

RUSH STRONG, one of the big merchants of Tennessee, with money to burn, got his start in life by a neat trick that advertised his business all over the south, says an exchange. The county was about to hold a fair, and each merchant offered a prize for the best of something in his line. A offered $10 for the finest pound of butter; B offered $10 for the finest dozen of eggs, etc. When it came Strong's turn he said he wanted all night to think it over, as he felt very poor. The next morning he sent to the committee this proposition:

"Rush Strong will give half the entire stock in his store to the man or woman who is contented with his or her lot in life."

It was published in the pamphlet of the Fair Association and caused a laugh all over the state. One day the president said to Strong: "Look here, Strong, we've been fooling about this thing long enough, and now its getting serious. You had better stop this right now and tell everybody you were only joking, because there's a chap down here in Blount County who is goin' to take you up, and he's got a half dozen neighbors ready to swear that he is absolutely contented with his lot in life."

Strong vowed that he meant business, and would leave the decision in the committee's hands; the stock was ready to be divided. Pleading was in vain. The man appeared with his witnesses, declaring that he was to get the prize. He made out a good case, and the committee were about to decide in his favor, when Strong arose and asked quietly:

"Gentlemen, if this man is contented with his lot in life, what on earth does he want with half of my stock?"

THE BIG TEA PLANT NOT SOLD.

In a morning newspaper was published recently a London letter signed by Ballard Smith, which contained a statement to the effect that the plant of Lipton, the tea planter of Ceylon, had been purchased by a syndicate, headed by Ernest Terrah Hooley, of Nottingham.

The publication created surprise in tea trade circles in this country, and the manager of the New York branch cabled to London. The answer was as follows:

"Statement absolutely false. Contradict. Not one word truth any shape or form."

As a matter of fact, to meet the increasing demand the plant is being enlarged, and an enormous new warehouse has been purchased in London, which may have given rise to the false rumor.—New York Press.

FOR

Xmas and New Year's Trade

We can give you everything in the lines of

Fancy Groceries, Wines and Liquors.

We have some choice old Madeira, Fine Malaga and Muscatel Wines.
The best brands of Port, Sherries, Clarets, Champagnes and Sauternes.

Our **Gonzalez** Brandy is well-known and of a high-class.

Our **Night Cap** Gin is the best offered.

L. CHAPUT, FILS & CIE. - MONTREAL

COMMERCIAL MORALITY IN JAPAN.

AN important contribution to the discussion of the competition to be expected from Japan in the markets of the world is made by Mr. Robert Young to the November number of The Nineteenth Century. As the editor of The Kobe Chronicle, Japan, the writer speaks with some authority, and he gives cogent reasons for believing that the Mikado's subjects are likely to lose the foreign customers they have already gained, unless their code of commercial morals is materially and rapidly improved.

To account for the low standard of commercial morality in Japan, one must bear in mind how recently the overthrow of the feudal system took place in that country. The resultant social changes have been vast, but there has scarcely been time to revolutionize the traditional opinions which were the outgrowth of centuries. No doubt, the dislocation of the old feudal structure has been more favorable to the mercantile class than to any other. The territorial noble or clan leader, who formerly enjoyed almost complete local independence, suddenly found himself a cipher, unless he chose to embrace politics. The samourai, or man-at-arms, who used to be regarded by the common people as a hero, but who was possessed of but little education except in the art of war, has been forced during the last thirty years to labor with hands or brain to save himself from starvation. On the other hand, the merchants who had hitherto occupied the lowest rung on the social ladder, being deemed inferior to the tillers of the soil, and but little above the eta or pariah class, have discovered that trade, erstwhile despised, is now a passport to social position, and that wealth confers honor and power. It seemed, however, that, although trade has now become a recognized and reputable vocation in Japan, but little change has as yet occurred in the methods which characterized it during the long period of military supremacy, when trader was but another name for trickster, and the pursuit of commerce was held to argue lack of integrity. Mr. Young is undoubtedly right in saying that to impute habitually a low ideal to a particular class, and to speak and act as if in the circumstances no higher ideal could exist, is to originate and encourage a defective standard which no sudden change of environment can immediately alter. That the standard has not been altered is pronounced undeniable. It is, we are told, the unanimous verdict of those in a position to judge, that Japanese morality is of a defective type, when compared even with the standard prevailing in China, where trade has never been branded as degrading, or with the standard of the western nations, which, notwithstanding all the trickery immemorially associated with trade, have yet kept before them a certain ideal of integrity in business, as in other walks of life. According to Mr. Young, it is a common belief among those who have investigated at first hand the conditions of trade in Japan, that commercial morality there stands almost on the lowest plane possible to civilized people; and that, with few exceptions, even those Japanese who prove estimable and high-minded in all other matters are not to be trusted in business transactions. In Japan, the man who fails to take advantage of his neighbor in a bargain is looked upon as a fool.

Several striking examples of Japanese commercial morality are cited in the article before us. In one case a firm of British merchants had imported a hundred bales of yarn to the order of a rich Japanese trader. By the time the goods arrived, however, the market had declined, and the transaction promised to result in a loss to the Japanese buyer. Thereupon the latter fell back upon a course which is said to be commonly adopted in such cases, and refused to receive the goods. The British firm brought an action against him in the Japanese court, but while the suit was still pending a deputation from the yarn guild waited upon them and informed them that, unless they accepted a compromise and stopped legal proceedings, they would be placed under a boycott, and none of the Japanese yarn merchants would have any dealings with them in future. Refusing to be intimidated, the British firm instructed their counsel to inform the court of the attempt to interfere by menace with the administration of justice. He did so, but without effect ; for the judges, while giving a decision for the plaintiffs, refused to take any notice of the contempt of court which had been committed by the defendants. Under the circumstances, the British firm foresaw that the boycott would be enforced with ruinous effect, and they accordingly submitted to the so-called compromise by which they lost a large sum of money. It is significant that in the public discussion of this incident, not a single Japanese newspaper expressed any condemnation of the methods pursued by the defendant and the yarn guild ; on the contrary, many went so far as to justify them. The case is said to be only one of many which vindicate the standing complaint among foreign merchants in Japan that the native trader will not fulfil his engagements, if by so doing he is likely to suffer loss.

Mr. Young does not confine his strictures to the business methods of ordinary tradesmen in Japan. He does not hesitate to assert that where commercial as distinguished from political and diplomatic morality is concerned, even the principles and acts of the Government leave much to be desired. For instance, it might have been supposed that the promoters of last year's Industrial Exhibition at Kiota, held under the patronage of the Government, and associated with the name of the Mikado, would have aimed at setting a good example to merchants in general. This was scarcely the case. A visitor who saw some articles at the Exhibition which took his fancy, but which were marked "sold," went to the shop of the exhibitor and attempted to purchase similar goods. A price was demanded just 50 per cent. above that marked on the samples in the Exhibition. It was explained that, had the articles forwarded by the firm to the Exhibition been marked at their actual retail price, they would have been refused by the committee, which insisted on the manufactured articles being all marked at low figures ; consequently, the exhibitors had to fix a fictitious price on their goods, and then to send agents on the first day of the Exhibition and purchase them back. Mr. Young also shows that, in the teeth of treaties, the Japanese Government for some ten years secretly discriminated against foreigners and in favor of native importers. It seems that all duties are payable in boos, and the rate of exchange for foreigners was 311 boos per $100 ; while for natives the rate was 317.44 to $100. This difference in the rate of exchange was carefully concealed from every legation and consulate, and the only foreign employe in the Customs was kept in ignorance of it. Since the discrimination was detected it has been abandoned ; but there is no doubt that for some ten years the Japanese Government was knowingly concerned in a trick to "best" the foreigner.

Mr. Young's conclusion is that things cannot very long go on as they now are, without Japanese traders and all interested in commerce being forced to look at business methods from a higher point of view. Already Japanese consuls have reported that the country's foreign trade is seriously injured by merchants who send abroad matches that will not strike, rice that is not up to sample, and stuffs whose only merit is cheapness. It appears that within the last few years guilds have been formed to introduce better methods of business into certain branches of trade ; but they have not yet wrought much improvement, and there can be no radical change so long as there is no public opinion to support the application of morality to business.

For .....

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

Wine and Whiskey for Holiday Trade

WINE

Another shipment of wines just received. Our stock is now very complete, and we are ready to fill all orders for Holiday Wines promptly. We are keeping prices down where they leave a fair profit for the dealer.

WHISKEY

The growing popularity of Mitchell's Scotch and Irish Whiskies is evidence of its good qualities. Every dealer should keep it in stock, as it wins friends. Send in your order now for the Holiday Trade.

LAPORTE, MARTIN & CIE. 72-78 St. Peter Street Montreal



THE .. PERFECT BISCUIT

It's been manufactured for the past half century—haven't you tried selling it? Perhaps your competitor is winning customers from you by keeping it in stock.

CARR & CO.'S FANCY BISCUITS

Supplied to Her Majesty the Queen for the past fifty years by her special command.

There are many other kinds, but most people think "Cafe Noir" the favorite.

Sole agents for Canada

Robert Greig & Co.

MONTREAL

If you want the cream of the India and Ceylon growth

Buy

Appleton's Teas

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & CO. Agents
MONTREAL

Do not take chances...
on INKS that are just as good as

DALLEY'S FROST-PROOF **Ink**

This Ink has stood the test of twenty-five years, giving universal satisfaction. Handled by the trade from Halifax to British Columbia. Can be shipped in the coldest weather. Retails at **5 cts. per bottle.** Sold by all wholesale dealers and manufactured by . . . . . .

THE F. F. DALLEY CO., Ltd.
Hamilton, Can.

LIPTON'S TEAS

As Supplied to HER MAJESTY
THE QUEEN



OVER
1,000,000
Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.

LIPTON
TEA PLANTER
CEYLON

Chief Offices City Road, London, England.
United States Offices: 30 Front St., New York

RETURNED Dec 1 0 '96



GENERAL VIEW OF TEA GARDEN, CEYLON.

In these delightful regions

Nature produces the healthiest TEA in the world.

Note this:

GREECE FOR CURRANTS
ITALY FOR LEMONS
SPAIN FOR RAISINS
FLORIDA FOR ORANGES
FRANCE FOR WINES
JAVA FOR COFFEE
CANADA FOR GOLD
AND
CEYLON FOR THE BEST **TEA** IN THE WORLD.

SALE OF LIQUOR BY GROCERS.

THE sale of liquors took up the entire discussion at the meeting of the Montreal Retail Grocers' Association last Thursday evening. The proposition was made to the chairman, President S. D. Vallieres, that an amendment be drafted to the Quebec liquor law to permit licensed grocers to sell half-pints of spirituous and fermented liquors in sealed bottles, instead of, as at present, bottles containing not less than one-twelfth of a gallon. This somewhat radical proposal caused a lot of discussion.

A. D. Fraser, of Fraser, Viger & Co., strongly opposed the proposition. He pointed out the danger of the innovation resulting in unpleasant after-developments. It was entrenching on the trade of the saloon and restaurant-keeper. Why did not the petition "go the whole hog," and ask that grocers be allowed to sell by the glass? The presenting of such a petition would have the effect of antagonizing the saloon-keepers and restaurant-keepers against the licensed grocers; the temperance people would also be up in arms, and the result would probably be that the grocery and the liquor departments would have to be conducted separately.

The other members present differed from Mr. Fraser, but the draft petition was amended in one or two respects, and was finally adopted, in effect, as follows: That by the License Act actually in force in this province, grocers cannot sell spirituous and fermented liquors, whether imported or bottled here by distillers and brewers, containing less than one-twelfth of a gallon, but there are actually on the market a great number of different spirituous liquors in bottles, imported as well as bottled here, containing less than one-twelfth of a gallon, and in order to conform to the existing law they cannot be sold singly, resulting in great inconvenience to the public and great loss to those grocers paying licenses; it would be in the interests of trade and commerce and of the general public that all grocers paying licenses should be allowed to sell spirituous and fermented liquors of any kind in bottles containing not less than one-twenty-fourth of a gallon, and known to the trade as quarter bottles, on the following conditions: (1) That the said spirituous and fermented liquors be sold only in sealed bottles; (2) that the said spirituous and fermented liquors be imported in bottles or bottled here.

The following were appointed a delegation to proceed to Quebec and lay the petition before the Legislature: Messrs. S. D. Vallieres, John Scanlan, J. P. Dixon, J. O. Levesque, T. Poupart, S. Demers, N. Lapointe, O. Richard and V. Raby.

The matter of departmental stores again came up, and Messrs. S. D. Vallieres, V. Raby, A. D. Fraser, John Scanlan, S. Demers, N. Lapointe and Ald. Turner and Connaughton were appointed a committee to wait upon the merchants who are opposed to such stores, and see what could be done in the matter.

LIMBURGER CHEESE ON THE WANE.

There is some indication that limburger cheese will, before many years, drop practically out of consumption. Dealers state that the consumption is decreasing year after year, with the exception of the foreign classes, which use it altogether. As a result of the depression in limburger, the price is at present lower than it has ever been before.

The retail grocer now pays about 8½c. per pound for limburger cheese. This is under the price of the ordinary New York cheese, which is very unusual. A fair price for limburger is about 10 to 10½c., which is an average of 1c. per pound over the ordinary cheese.

There are large stocks of this cheese on the market at present, and holders are anxious to unload, realizing the depression which has overtaken the business. This has depressed the price greatly, although it is scarcely likely that the figure will decline any further.

The decline in the consumption of limburger cheese is assigned to the same cause which is proving a Nemesis to so many of these foreign highly-flavored food products.

The rising generation seems to prefer other products whose sweetness is not so palpably open to question. The consumption of sauer kraut seems to be decreasing for the same reason.—Grocery World.

SHIPMENTS OF GRECIAN CURRANTS.

The shipments of currants from Greece to all parts from the beginning of the season to date were 82,507 tons, against 81,103 tons for the same period last year. The United States got 10,025 tons in 1896 and 5,844 tons in 1895. The crop of 1896 amounted to about 155,000 tons, which, added to the 12,000 tons carried over from last year, gave a total available supply of 167,000 tons; of this 21,000 tons were taken from the stock under the Retention Act, leaving 146,000 tons for distribution. Deducting shipments to last mail advices, the available stock remaining in Greece was about 63,413 tons.

HANBURY A. BUDDEN
ATTORNEY AND SOLICITOR
OFFICE FOR
Patents Trade Marks Etc.
MONTREAL

THERE ARE OTHERS, BUT,



WHITE MOSS BRAND COCOANUT
is the BEST on the market to-day.
Canadian Cocoanut Co.
(J. Albert McLean, Prop.)
MONTREAL



The Club Coffee
Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing?* Write
Ewing, Herron & Co.
Coffee and Spices
Montreal.

SOAP AND WATER
May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before
SILVER DUST WASHING POWDER

COCOANUT?

Yes,

It's all right!

SCHEPP'S

Improved Shredded and Edelweiss Brand Thin Strip have no equal.

They are the Standard goods with first-class trade. . . . . .

Factory, 6 and 8 Bay St. **TORONTO**

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO. 79 and 81 JARVIS ST. . . . TORONTO.

EPPS'S COCOA

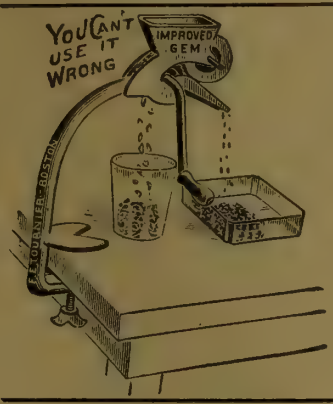
The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE

or COCOA-NIB EXTRACT.

A light, refreshing beverage.
1-4 lb. Tins. 6 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**



Gem Raisin Seeder

A simple and cheap machine that never fails to give satisfaction. It can be clamped on the table when in use, and stones raisins perfectly without chopping or tearing them in pieces. Can easily be taken apart for cleaning. Don't miss this seasonable article. It sells on sight.

LAMPLOUGH & McNAUGHTON, MONTREAL

Salt

When you want it for any purpose, please write us.

VERRET, STEWART & CO.
Montreal

"CROSSE & BLACKWELL"

SEASON 1896

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

BATTRAM & GORDON, fruits, etc., Hamilton, have been sold out by the sheriff.

Mary Gilles, general merchant, Sydney, N.S., has assigned.

Meinke & Meisner, cigar manufacturers, Berlin, have assigned.

A. E. Gallagher, general merchant, Wilton, Ont. has assigned.

J. E. Freeman, general merchant, Harmony, N.S., has assigned.

Mrs. O. Bouchard, general merchant, Chicoutimi, Que., has sold out.

W. G. Fowler & Co., grocers, Peterboro', are offering to compromise at 75c. on the dollar.

Israel Slonemsky, general merchant, Vaudreuil, has compromised at 30c. on the dollar.

J. Barsalou & Co., grocers, Montreal, have had a demand of assignment made upon them.

E. Rinfret, general merchant, St. Stanislas, Que., has compromised at 40c. on the dollar, cash.

O. Brunet, general merchant, Coteau Landing, Que., is offering to compromise at 50c. on the dollar.

Mrs. E. Fortier, general merchant, St. Albert, Ont., is offering to compromise at 40c. on the dollar, cash.

The assignee of the estate of Sherwood Bros., grocers, Ottawa, is declaring a dividend of 16c. on the dollar.

The assets of Jessop & Co., the insolvent general merchants, of Blythe, are estimated at $1,200 and the liabilities at $4,500,

The offer of compromise of P. Belanger, general merchant, St. Aime, Que., has been refused and the stock is to be sold by auction.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Lamarre & Co., grocers, Montreal, have dissolved.

Buchanan & Robinson, grocers, Nelson, B.C., have dissolved,

Kirkwood & McKinnon, wholesale and retail grocers, Sudbury, have dissolved. T. M. Kirkwood continues.

P. A. Mallette & Co., groceries and liquors, Montreal, have dissolved. F. Giroux continues under old style.

Partridge & Rennison, grocers, Union and Comox, B.C., have dissolved. Rennison continues at Union and the Comox business has been sold to H. Hamburger.

J. E. Beliveau and P. Bergeron have registered a partnership to carry on business at St. Leonard, Que., as general merchants under the style of P. J. E. Beliveau & Cie.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

SALES MADE AND PENDING.

B. D. Rogers, grocer, Stellarton, N.S., is advertising to sell out.

E. O. Runians, general merchant, Brampton, is offering business for sale.

W. Vezina, grocer, St. Henri de Montreal, is offering business for sale.

The stock of H. M. Cote, grocer, Quebec, has been sold at 56c. on the dollar.

The grocery stock of L. Mercier, Quebec, has been sold at 55c. on the dollar.

The stock of T. J. Foster & Co., general merchants, Richard's Landing, Ont., has been sold.

The stock of J. A. Brennan, general store and liquors, Tignish, P.E.I., is to be sold by auction.

The assets of D. Denis, general merchant, St. Simon, Que., are to be sold by auction on Saturday.

The stock of the estate of E. Collishaw, general merchant, New Glasgow, N.S., is to be sold by tender.

The stock of Desbiens & Brassard, general merchants, Pointe au Pic, has been sold at 68¼c. on the dollar.

The general stock of the estate of W. C. Dainty, Warwick, has been sold at 50c. on the dollar. A. Holman, of the same place, was the purchaser. The stock was valued at $967.71.

CHANGES.

G. N. Bell has started a general store at St. Jovite, Que.

John Calhoun has opened a grocery store at Albert, N.B.

A. Marcoux, pork butcher, Quebec, is adding groceries.

W. N. Dollar, grocer, Kingston, is retiring from business.

A grocery store has been opened in Orillia by J. M. Gill.

Lemire & Duval is the style of a new provision firm in Montreal.

H. H. Ross, grocer, Penetanguishene, has sold out to J. J. Whelan.

Mayhew & Farquharson are starting a general store at Admaston, Que.

A fruit business has been started in Brockville by J. L. Upham & Co.

J. F. Burns, groceries, boots and shoes, Ridgetown, is advertising to sell out.

SITUATION WANTED.

TRAVELLER — OPEN FOR ENGAGEMENT Jan 1st. Five years with present firm. calling on grocers. A 1 references and connections. Address, Box 2, Globe Office, Hamilton. (50)

English Manufacturers...

Of established reputation amongst British buyers in the Grocery, Oil and Hardware trades are prepared to introduce and couple their name with a Domestic Specialty, or Patent. Apply (50)
FITCH & SONS, Tamworth, England.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

D. L. Schultz, tobacco and cigar manufacturer, Guelph, is giving up business.

F. W. Purdy, general merchant, Deep Brook, N.S., has removed to Bear River.

S. Timmings & Co., grocers, Peterboro', have been succeeded by Solomon A. Trew.

Cross & Co. have started a general store at Marmora. So have Keyfelts & Lavigne.

McAndrew & Lindsay, general merchants, Renfrew, have sold out branch at Admaston.

H. W. Carter, general merchant, Teeswater, has been succeeded by Mann & Ewing.

T. H. Morse, groceries, flour and feed, Berwick, N.S., has been succeeded by H. C. Gaul.

John Hulett, general merchant, Dundas, P.E.I., has bought out the stock of J. L. Nicholson & Co.

Barnes & Padgett, groceries, flour and feed, Toronto Junction, have sold out their Dundas street store to H. D. Snell.

P. E. Beaudoin & Co., general merchants, Black Lake, Que., have sold out. P. A. Beaudoin will continue in Thetford Mines.

A grocery store is being opened in Weymouth, N.S., by James Brown. Robert Journeay is doing the same thing in the same town.

DEATHS.

W. Park, general merchant, Newcastle, N.B., is dead.

J. N. Eaton, general merchant, Freeport, N.S., is dead.

Smoked Hams
Smoked Rolls
Pure Lard

UNSURPASSED IN QUALITY
SAMPLE ORDER SOLICITED

Park, Blackwell & Co., Ltd.
Wholesale Pork Packers
TORONTO

TRY A PACKAGE OF OUR "CLUB HOUSE"
A perfect blend of the finest
INDIA and CEYLON TEAS
For which we are sole agents in America.
It will please your customers.

J. F. RAMSAY & CO.
Wholesale Importers . . . . . 14 and 16 Mincing Lane
TORONTO.



FOR THE
Whitest
Lightest
and
Sweetest
Cakes
USE
Ocean Wave Baking Powder

Manufactured by the
Hamilton Coffee and Spice Co.
HAMILTON, ONT.

KNOW ALL
GROCERY CLERKS

That you can have, without money and without extra work, a High Grade Columbia Bicycle of latest pattern, and delivered to you directly from the Pope Mfg. Co's. factory. Send me your address on a postal and I'll write you all about it.

C. B. KNOX,
Johnstown, N.Y.



For Fine Flavor in

.. MUSTARD ..

Commend me to

Keen's Mustard

IN SQUARE TINS.

CURRENT MARKET QUOTATIONS

Toronto, Dec. 10. 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Edito nd are not paid for or doctored by any man . acturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case	per doz.	$0 75
½ " 3 "	"	
1 " 2 "	"	2 00
3 " 1 "	"	6 50
5 " ½ "	"	10 00
10 lb. boxes	per lb.	16
30 lb. pails	"	16



PURE GOLD.

	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round	1 80
1 lb., 2 doz. cases, round	2 00
lb., ½ " " "	5 75
lb., 1 " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case	per doz.	1 20
½ lb. tins, 3 doz. in case	"	90
lb. tins, 4 doz. in case	"	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. Sealer Jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING.

	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	8 25

THE F. F. DALLEY CO.

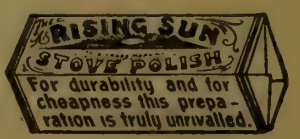
	per gross
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Dixon's Carburet of Iron Stove Polish, 70c doz	7 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

THE F. F DALLEY CO.



Gem Stove Polish, ¼ gross cases	9 00
per Stovepipe Varnish, 4 oz. bottles	1 00
6oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

CORN BROOMS

CHAS. BOECKH & SONS. per doz

	net
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" 5, 3 strings	2 40

What's the use

Of Starch that has no stiffening power? Who will use Starch that stiffens but at the same time imparts a muddy tint to the linen?

Edwardsburg Starch

is remarkable for its immaculate purity and the perfectly white gloss it gives. Careful laundresses want reliable starch and find it in "Edwardsburg."

EDWARDSBURG STARCH CO.,

Cardinal, Ont.

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 50	0 75
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 60	0 75
" Sifted select	0 80	0 95
" Extra sifted	1 15	1 30
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 15	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 75
Lobster, talls	2 10	2 30
" flats	2 75	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼ s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼ s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins per 100	10 00	11 00

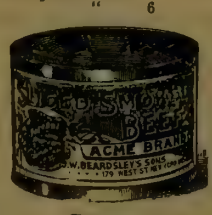
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 6	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6 "	....	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
" " (in cream pitcher) 36 5c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'s.	
Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—		
Yellow wrapper, p. lb	$ 0 34	$ 0 36
Triple Vanilla—		
White "	0 73	0 83
Unsweetened—		
Blue Premium "	0 38	0 42
	Cases of 54 lbs	Less than case
Pastilles—		
½ lb. boxes "	0 19	0 20

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14lb. boxes	0 33
" ½ lbs. 12 lb. boxe	33

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

EXP'N

Burning Brand in one-inch letters for excise requirement. Send to **THE HAMILTON STAMP & STENCIL WORKS, HAMILTON,** for these; also Stencil Brands, Steel Stamps, Bung Tins, etc.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR MOTT'S

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

WATSON'S AN INSPIRING SPIRIT.

DUNDEE

A WHIFF OF HEATHER. **WHISKY.**

Agents: **Chard, Jackson & Co.,** for the Dominion, **Montreal**

CHILDREN FREE.

By sending your name and address (write plainly) to Adams & Sons' Co., 11 and 13 Jarvis street, Toronto, Ont., you will receive one of their beautiful paper dolls, with movable heads and bodies, for the children free.

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—

Premium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each.	
Caraccas Sweet, in boxes, 6 lbs. each.	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20

German Sweet Chocolate—

Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25

Soluble Chocolate—

In canisters, 1 lb., 4 lb. and 10 lb.	0 50

Breakfast Cocoa—

In bxs, and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand.

Pkgs. 1 lb., 15 or 30 lb. cs.	27
" ½ " " "	28
" ¼ " " "	29
" ⅛ " 5 or 10 "	30

Bulk.

White Moss, 10, 15 or 20 lb. Pails	20
Feather Strip, " " " "	22
Special Shred, 10, 15 or 20 lb. Pails	18
Macaroon, " " "	18
Crown Desic., 12, 20 or 25 lb. "	18
Special, " " "	17

Barrels, 2c. per lb. less.

Terms, 3 p.c., 30 days net.

SCHEPP'S

Improved in packages—	per lb.
1-lb. package, 15 and 30-lb. cases.	0 27
½-lb. " 15 " 30-lb. "	0 28
¼-lb. " 15 " 30-lb. "	0 29
5c. package 4 doz. in case, per doz.	0 45

Bulk—	Brls.	Pails.
Edelweiss (thin strip) per lb.	0 20	0 22
Improved Shredded "	0 18	0 20
Beaver "	0 16	0 18
Macaroon "	0 16	0 18
Desiccated "	0 15	0 17

Terms, 3 per cent. off 30 days.

COFFEE.

Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		0 34
Our Own "		0 32
Jersey "		0 30
Laguaya "		0 27
Mocha and Java	0 32	0 35
Old Government Java	0 30	0 36
Arabian Mocha	0 32	0 34
Maracaibo	0 26	0 28
Santos	0 22	0 26
Crushed East India	0 00	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO



	per oz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00

Borden's Peerless Evaporated Cream



Family size, 4 doz. in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	

Quality thoroughly guaranteed.

MINCE MEAT

MADE FROM AN OLD ENGLISH FORMULA. WE PUT THIS UP IN

1 pound tins, packed 3 doz. in a case.
2 " " " 2 " " "
7 " pails.
13 " "
27 " "

Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 ¢

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¼
" ½ bbls	0 04¼ 0 04¼
" Filiatras, bbls	0 04½ 0 04½
" ½ bbls	0 04¼ 0 04½
" Patras, bbls	0 05 0 05½
" ½ bbls	0 05 0 05½
" cases	0 05 0 05½
" Vostizzas, cases	0 07 0 08½
" Fancy Panaritas	0 08 0 08½
Dates, Hallowee boxes (new)	0 7 0 07¼
Figs—Eleme, 14 oz	0 09 0 10
" 10 lb	0 09 0 12
" 18 lb	0 11 0 13
" 28 lb	0 13 0 16
" taps	0 03¾ 0 04½
" natural, boxes	0 07
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 05 0 05¼
" Fine, off stalk	0 05¾ 0 06
" Selected	0 06¾ 0 07
" Layers	0 07¼ 0 07½
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. bx., 3 & 4 cr.	0 07½ 0 08½
" Malaga	per box.
" London Layers	1 60 1 80
" Black Baskets	2 20 2 65
" Blue Baskets	2 25 3 50
" Choice Clusters	2 25 2 75
" Dehesa Clusters	3 50 4 00
" Non Plus Ultra	6 00
" Imperial Bunches	5 75 6 00
" " Russian Clusters	5 00 5 50

DOMESTIC.	
Apples, dried, per lb	0 02½ 0 03
" evaporated	0 03 0 04

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85	90
1 " Red, "	90	95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60
SCREWS—Wood— Flat-head iron, 80, 10 and 5 p. c. dis. Round-head iron, 75, 10 and 5 p. c. dis. Flat-head brass, 77½, 10 and 5 p. c. dis. Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04½ 0 04¾
No. 1	0 04¼
No. 2	0 04
No. 3	0 03¾
TURPENTINE— Selected packages, per gal.	0 42 0 43
2c. extra outside points.	
LINSEED OIL— Raw, per gal	0 46 0 47
Boiled, "	0 49 0 50
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD. JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—	
1 Star Glenlivet, in cases	$8 50 $9 00
3 " "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish—	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal	4 25 5 25
Geo. Sayer & Co. Cognac—	
1 Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Marter & May, Oporto—	
Ports	2 10 6 50
Wisdom & Marter —	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur, 14 years old	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ½ lb. tins	0 27½
" ¼ lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03⅝	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE—OSWEGO CORN STARCH	16-lb. boxes	0 07
	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	per lb	
Granulated	0 04	0 4 10
Paris Lump, bbls. and 100-lb. boxes	0 05⅝	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅝	0 05½
Powdered, bbls	0 05	0 05¼
Very bright refined	0 03⅝	0 03¾
Bright Yellow	0 03⅜	0 03⅝
Dark Yellow		0 03¼
Demerara	3 50	5 00

LAING'S ENGLISH MINCE MEAT

Very carefully made from the best English formula. Pure ingredients, mixed in right proportions and properly seasoned. Superior to home made. Put up in 1 and 2-lb. round tins, 5, 10, 20 and 25-lb. fancy pails. Bulk stock in tubs and barrels. All our packages are specially prepared and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY, our guarantee is good.

CAMBRIDGE SAUSAGES in 1 and 2-lb. round tins will keep all winter.

Laing Packing and Provision Co. Ltd. Montreal

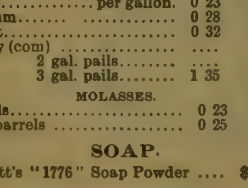
AGENTS: T. G. Williamson & Co., Toronto, Ont. Alfred Powis, Hamilton, Ont. Wm. G. Coles, London, Ont.

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES.		
Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $4 00



Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11
LIPTON S TEAS.		
No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.	per lb.
Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21



Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana...	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—	per lb
Navy, in caddies.....	0 35
Navy, plug mark..... 0 33	35
Honey, boxes and caddies	43
Spun roll chewing, boxes	55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales.... 0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40.....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....$60 00	
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

WASHING POWDER.

"SILVER DUST"	
Case..... 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case.....100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 [illegible]

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	6 00
" 1.....	5 00
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.	
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe..	1 50

Matches— 5-Case Lots,	Single Case
Telegraph $3 30	$3 50
Telephone 3 10	3 20
Parlor 1 70	1 75
Red Parlor..... 1 70	1 75
Safety 4 00	4 20
Flamers 2 25	2 [illegible]

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, "	5 0
" 4 " "	2

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

BRANTFORD STARCH

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

The QUEEN CITY OIL CO., Ltd.
Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

FLUID BEEF SET.

(Made of Pure Aluminum.)

A Handsome and Convenient Outfit for Room or Office.



OUR SPECIAL OFFER

1 Tray, 1 Spirit Lamp, 2 Cups, 2 Spoons,
1 Water Boiler, 2 Salt and Pepper Casters,
1 Bottle Methylated Spirits,
1 10 oz Bottle JOHNSTON'S FLUID BEEF
(Brand Staminal)

The whole neatly cased for $3.50.

Expressed prepaid on receipt of price.

Remit by Express or Post Office Order payable to

THE JOHNSTON FLUID BEEF CO., - - MONTREAL.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

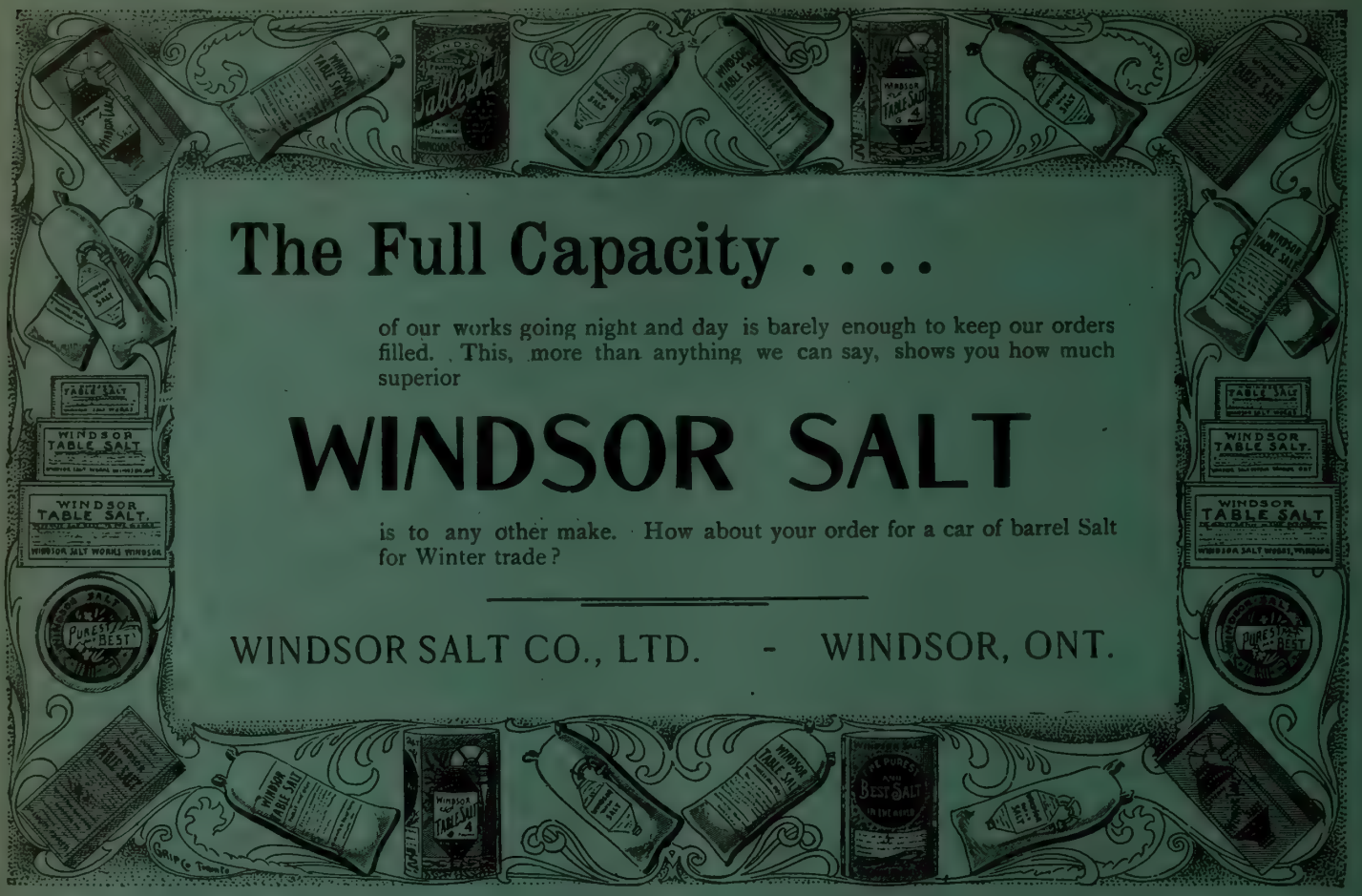
Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



The Full Capacity . . . .

of our works going night and day is barely enough to keep our orders filled. This, more than anything we can say, shows you how much superior

WINDSOR SALT

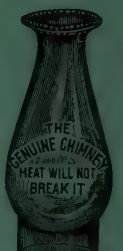
is to any other make. How about your order for a car of barrel Salt for Winter trade?

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

THE "GENUINE"



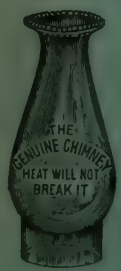
is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



COWANS, KENT & CO., - TORONTO

CHARLES F. CLARK. PRESIDENT. EDW. F. RANDOLPH TREASURER

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. O. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, DECEMBER 18, 1896. No. 51

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862. Only Silver Medal Paris. 1875

Only Medal Dublin. 1865. Grand Gold Medal Moscow. 1872. &c. &c

1878 CROSS OF THE LEGION OF HONOUR

PEEK FREAN & Co's BISCUITS AND CAKES.

Have obtained great Celebrity for their PURITY & EXCELLENCE

VARSITY CIGAR 5c. THE BEST IN THE MARKET

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

White Label Soups

Made by the Armour Packing Co. of Kansas City, who deservedly have the reputation of putting up the best Soups in America. Wherever used they are appreciated. Dealers cannot help but do their trade good by handling these delicious goods. We have them in stock.

H. P. ECKARDT & CO.
TORONTO

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.
. . . Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle



DON'T FORGET TO

ORDER

..SOME OF..



FRY'S CHOCOLATE AND COCOA

For Your Christmas Trade.

GENUINE

MACARONI

BEARS
THIS
NAME

P. CODOU

ONLY
FINEST QUALITY
MANUFACTURED.

NEW ** PUREST **



PROCESS ** STRONGEST **

THIS BRAND IS ALWAYS RELIABLE.

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

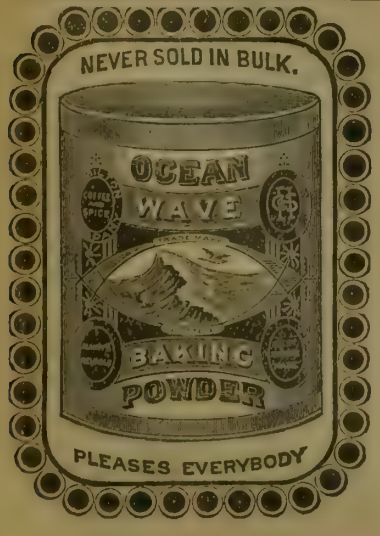
Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. London, Ont.



FOR THE
Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean Wave Baking Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.





"THERE ARE OTHERS"

. . . But none so good as . . .

MALLAWALLA





VERY OLD
HIGHLAND WHISKY.

GOLD MEDAL
CALCUTTA EXHIBITION

Cockburn & Co.

ESTABLISHED 1796. *Leith & London.*

Try——

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland



If you'd have a brilliant light,
Shining big and broad and bright,
With a radiance which is clear and pure and steady,
Just buy the matchless match
That responds to just one scratch
And is manufactured by the firm of E. B. Eddy.

Grand Mogul Tea

The most beautiful picture ever offered free. A **Magnificent picture** of **Othello and Desdemona** representing a scene in one of Shakespeare's most celebrated plays. This beautiful picture (a copy of the celebrated oil painting in the possession of Mr. Alfred Cooke, Leeds, England) in handsome gilt frame given free to every purchaser of one case of **Grand Mogul Tea.**

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

BROOMS

Three most reliable lines:

ROSE, PANSY, THISTLE

Do you sell them? If not, why not?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made. Freight allowed on 5 case lots.

H. A. NELSON & SONS – Montreal and Toronto

..DID YOU EVER..

BATGER'S

TRY PEELS

ALWAYS RELIABLE.

All Right

"REINDEER" BRAND

Condensed Milk; Coffee; Cocoa. Evaporated Cream.

The Choicest Growths for Christmas Trade



GREECE'S FINEST PRODUCTIONS.





Returned Sept 25/1897

The Highest Quality in Currants

Selected and packed for us exclusively, under the personal supervision of one of the best known and most influential packers in Greece.

WE HAVE SUPPLIED to the Canadian Trade this Fall over Twelve Carloads of these special brands. Handsome in appearance and rich in flavor, they delight the consumer and increase trade.

Our Standard Black Teas

Are winners of the best trade.

THE 400 SELECT. IMPERIAL CONGOU
MORNING LUXURY. RUSSIAN CONGOU

In high and medium grade Young Hysons and Japans our stock shows exceptional values.

W. H. GILLARD & CO.

Wholesalers Only

Hamilton.

JOHN MOUAT, Northwest Representative, WINNIPEG.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, DECEMBER 18, 1896 ($2.00 per Year) No. 51

A CONSUMER'S VIEW OF CHRISTMAS TRADE.

BY A. REDUNDANT.

I AM not a grocer. Nor do I ever expect to be one. But I am a consumer, and a fairly good one at that, to say nothing of the capabilities in this respect of a large family of small children. Although I never sold groceries I have bought a great many for consumption. And in the buying of them I have learned (or at any rate, fancied I have learned) a great many things I would not do and a great many things I would do if I were a grocer. With these few words by way of explanation I dip my pen afresh in the ink for the purpose of inditing a few things anent the Christmas trade that the spirit has moved me to indite.

The Christmas season always fires me with enthusiasm. And the enthusiasm does not come of spirits either. Spirits and I are not on friendly terms. Enthusiasm begets in me energy and energy ambition. If I were a grocer I do not think I would be anything different at Christmas. That is, I would not be one whit less enthusiastic, energetic or ambitious. Therefore, when Christmas comes around I would be ambitious, not only to do a big business, but to make my store as pretty and attractive as my means would allow and my imagination could devise.

I would first of all get in good goods, and a suitable variety of them. Furthermore, I would make a tour of one or more novelty or fancy goods houses, and judiciously purchase such lines as would be likely to suit the tastes and pocket of all sorts and conditions of people. I wouldn't put a big profit on them either. As long as they paid me fairly well I would be satisfied.

My store I would have as "spick and span" as elbow grease and ingenuity could make it. Cleanliness I would court above all things, although I think I would make love to decorations just as ardently. My first thought in this direction would be the window: I would make it as Christmas-like as possible. But I wouldn't make a variety show of my window, like some people do. I would make it just as attractive as I could, but I would try and avoid making the attractive properties of the display overshadow its selling properties. I would essay to make the window create desires for my wares in passers-by, as well as entertain them. And I would try to avoid an overloaded window much more religiously than I would an overloaded stomach. I don't know whether every merchant will agree with me or not, but I confess I like to see a little artistic work, emblematical of the holiday season, on the window pane. There is a picture, for instance, painted on Michie's window in King street, Toronto, which suits my taste. It represents, in large figures, a chariot and three horses in full racing order, with Santa Claus standing in the vehicle and scattering bon-bons as he speeds along.

A book with nothing but a handsome cover is not much use. Neither is a store which is inviting outside and uninviting inside. Therefore I would make an effort to have the interior of the store in such a condition that it would act as an auxillary to the attractive properties of the window. The goods on the shelves and the goods on the counter and floor I would arrange in as unique and tempting manner as I possibly could. And this I would supplement with festoons of evergreens, bunting, etc. A flag here and there would also assist in the premises.

Of course, I would advertise. In the window I would stick, and about the store I would suspend, price and motto cards. And, what is more, I would place bright and catchy advertisements in the best local advertising mediums. It isn't everyone, by a "long shot," that sees the window display, but nearly everyone sees the local paper. Those who do not read the local paper are not much good as customers, anyhow.

As to Christmas presents, I would be careful about them. I would only give them where my heart could go out with them. But perhaps I had better amend that: I would only give presents either where my heart went with them or where it was judicious to do so. The little children I would always remember. The cook I would always (or nearly always) remember, for she is a friend that it is good to have in the time of trouble and a bad enemy to have in the time of peace.

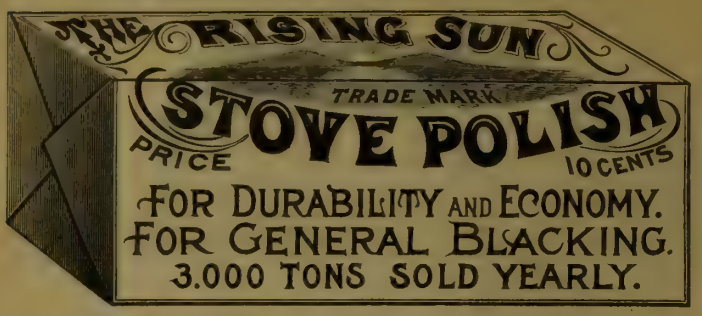
UNSALTED BUTTER.

A large New York manufacturer of butter is said to have commenced the manufacture of unsalted butter on a large scale, and is said to intend to make a vigorous campaign to get these goods introduced everywhere in competition with the regular salted goods. This manufacturerer is said to be already producing about 300 tubs per week.

Unsalted butter is sold to some extent in Philadelphia, and in other large markets as well. It is consumed largely by the Hebrew population, however, and no effort has ever been made to get it before American consumers. It costs the same as the ordinary salted variety, the only difference between them being the fact that one contains salt and the other does not.

The leading jobbers do not expect the unsalted butter to amount to very much in Philadelphia. They hold that the regular salted product has every advantage on its side. The salt it contains enables it to be kept much longer, and the slightly saline flavor is very pleasant to the average consumer, who would be apt to look upon the butter as lacking something if it had a sweet flavor.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

NOVA SCOTIA TRAVELERS.

THE annual meeting of the Maritime Commercial Travelers' Association was held on Wednesday evening, 9th inst., at the Board of Trade rooms, Bedford row, Halifax.

The report of the directors was read as follows :

The president and directors in submitting their fifteenth annual report, are gratified to be able to announce a continued prosperity, both with regard to the membership of the association and its financial condition.

We have passed through another year without a death among our members, and consequently there have been no claims on our mortuary fund.

Accident indemnity claims, aggregating $127.06, were made by seven members, and these claims were settled promptly by the Canada Accident Assurance Co.

The financial statement of the treasurer shows an increase in our funds for the year of $2,144.63, and that our total resources now amount to $14,529.19.

In March last a meeting of representatives of all the commercial travelers' associations in Canada was held in Montreal with the object of obtaining from the railway companies certain desired concessions and changes in their regulations. Your executive considered it expedient that the maritime association should be represented at this meeting, and the president and secretary were appointed delegates to it. A conference with the representatives of the railways was secured, which resulted in a fair measure of success for the claims made on behalf of the associations, and although the benefits obtained have but limited application within our territory the convention served to awaken esprit de corps and concentrate sentiment in favor of concerted action at all times for the promotion of the common interests of the association.

The railway officials are reported to be exercising their rights in requiring members to show their certificates more frequently than in past years, owing to the fact that travelers who are not members of the association have endeavored, with more or less success, to beat their way under our privileged rates. It is obviously as much in the interests of the associations as of the transportation companies that such abuses should be stopped, and members should not regard it as any hardship to comply with the rules of the railways.

In accordance with notice duly given, certain amendments to the bylaws have been proposed, and the executive recommend them to your favorable consideration.

Officers were elected for 1897 as follows :

President—G. A. Woodill, of Kenny & Co.

Vice-presidents for Nova Scotia—Thomas Douglas, W. L. Kane, Andrew Mackinlay and Fred. J. Ward.

Vice-presidents for New Brunswick—G. F. A. Anderson, F. W. Brock, A. R. Melrose and Wm. J. Robertson.

Directors—R. F. Merlin, F. W. Moore, F. J. Cragg, W. A. Emmerson, F. P. Hayden, Frank C. Simson.

NORTHWEST TRAVELERS.

THE annual general meeting of the Northwest Commercial Travelers' Association of Canada was held in Winnipeg on Saturday, 5th inst., in the Board of Trade room, Grain Exchange. The president, A. S. Binns, occupied the chair. There were also present: Vice-President A. L. Johnston, Treasurer L. C. Macintyre, Secretary J. M. O'Loughlin, Directors J. T. Persse, F. Drewry, J. Lindsay, and about 20 active travelers. The minutes of the previous meeting were read and approved, and the chairman then called for nominations for officers and Board of Directors. The following were received.

President—A. L. Johnston, acclamation.

Vice-President—J. Mundie, acclamation.

Treasurer—L. C. Macintyre, acclamation.

Directors—F. Drewry, J. Lindsay, E. L. Thomas, J. T Persse, W. Hargreaves, S. S. Cummings, H. W. Lethbridge, M. W. Rublee, K. McKenzie, C. R. Steele, A. P. Jefferys, F. Couse, F. J. C. Cox. Seven of the foregoing will comprise the board. The result of the balloting will be known on Saturday evening, December 19.

Auditors—S. S. Cummings, F. J. C. Cox.

On motion of L. C. Macintyre, seconded by F. J. C. Cox, the president was instructed to appoint three secretaries to meet Saturday afternoon, Dec. 19, and count the ballots, and report to the annual meeting to be held that evening the result of the voting for directors.

The president appointed A. Strang, J. M. Lamb and T. H. Middleton as secretaries. In former years the ballot papers were counted after the meeting was called to order, and it always caused a delay, waiting until the secretaries were finished with the work.

A. L. Johnston, chairman of the Committee on Bylaws, reported that they had revised the bylaws, as requested, and that a copy of the same had been mailed to each member, and will come up for discussion at the annual meeting.

After considerable discussion in regard to the annual entertainment, it was moved by E. L. Thomas, seconded by J. M. Lamb, and carried, that the annual celebration be the same as last year, viz., a conversazione and ball, to be held on Monday evening, December 28.

The following committee was appointed : E. L. Thomas, J. M. Lamb, J. Maw, F. M. Morgan, S. S. Cummings, F. Agnew, E. W. Low, F. J. C. Cox, A. P. Jeffreys, J. Y. Griffin, T. Black, A. Strang, A. McAllister, and the officers and Board of Directors of this year.

The meeting then adjourned.

Immediately after the general meeting adjourned, the Celebration Committee met, with F. J. C. Cox in the chair. The several sub-committees were appointed, and other preliminary action taken to get the arrangements under way. Every effort will be made to make the entertainment this year even more successful than former years.

LOOKING FOR BUSINESS.

The following is a copy of an advertisement which recently appeared in a London (Eng.) paper :

Tea Trade.—A gentleman able to influence business with hotels, clubs, schools or other institutions, or having a large circle of private friends, would be very liberally dealt with by an old-established firm of tea merchants who desire to add to their present large connection. Address, in strict confidence, Tea Merchants, care of ———.

WE are the ORIGINATORS of...

"Quick Shipping," and long ago determined that this department of our business should never be open to question. If in a hurry send us your order by

MAIL. PHONE. WIRE.

WE WARRANT OUR GOODS.
WE GUARANTEE PRICES.

Lucas, Steele & Bristol, *HAMILTON.*

Cairo Coffee

The success which our "**Mecca**" and "**Damascus**" coffees have made has encouraged us to put on the market another leader under the "**Cairo**". brand, which will meet the wants of our patrons who want a low priced article which shows good value and which they can recommend, and we feel with the grand trio of "**Mecca,**" "**Damascus**" and "**Cairo,**" we can supply our many friends with a range of goods at prices which pay the dealer a fair margin, and can be sold at popular prices, and the values of which cannot be beaten: All our coffees are our own importation, and roasted under our own supervision.

James Turner & Co., Importers, Hamilton

Ask our Travellers to show you our LEADERS in BULK.....

CEYLON AND YOUNG HYSON **TEAS**

SPLENDID VALUES.

AGENTS IN CANADA FOR ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ∴ Once Tried Always Used.

BALFOUR & CO., = HAMILTON.

DON'T WANT BRANDING.

THE Minister of Agriculture's bill proposing the compulsory branding of butter and cheese came up before a special meeting of the Montreal Butter and Cheese Association Monday. The bill in question provides for the branding, stamping or marking, in a legible and indelible manner, upon the box or package containing butter or cheese, of the word Canadian, Canadien or Canada, together with the registration number of the factory and the date on which the butter or cheese was made, the figures being not less than ⅜ inch high and ¼ inch wide. Penalties for infraction of the law are provided, the minimum fine being $5 and the maximum $20, with costs, and in default of payment, imprisonment for a term not exceeding three months, with or without hard labor.

The president said that whilst the association was committed to branding, it had never committed itself to having the day of the month when the product was made put upon the box or package, but only the month. It seemed to him that to brand the month and the day upon the cheese would be apt to prejudice the goods in the foreign market, since cheese that was a few months old, no matter what its condition, would be slighted; very little would be offered for it, and at a forced sale it would realize a very small sum. No other country in the world branded cheese, and the first request that this be done came from English merchants. He thought that there was an unfairness about this; he had never seen any report of a desire that English cheese should be branded. About 15 or 18 years ago the United States branded cheese, but the system was eventually dropped. It was questionable whether it would be in the best interests of Canada to brand cheese.

Mr. George Hodge said that when he was in England during the present year he asked several persons connected with the cheese trade what was their opinion about the branding of Canadian cheese, and their idea seemed to be that they did not care whether it was branded or not, so long as they got good cheese. He mentioned to them that Canadians had been requested from England that cheese be branded, whereupon they remarked that it was all humbug, for if a man, looking at a quantity of cheese in a warehouse, could not tell whether it was June, July, August or September, it was time that he was out of the business.

Mr. P. W. McLagan moved, seconded by Mr. George Hodge: "That a committee be formed to correspond with the different dairying associations of Canada, with a view to arriving at a common ground of procedure with them with regard to the proposed Federal legislation to compel the dating of cheese and butter, and with the further view to a joint deputation interviewing the Government, if a common ground of action is attained; also that the Department of Agriculture be strongly recommended to submit its bill to the different provision trade associations of Great Britain, and obtain their opinion of the same before proceeding to legislation."

Mr. A. Hodgson thought that as few words as possible should be put on the sides of boxes or packages, and moved: "That this association is strongly of opinion that, inasmuch as it is of the utmost importance that as few words as possible should be branded on the sides of butter and cheese, and that, inasmuch as the English importers have only petitioned that the date and month should be branded on the side of butter and cheese,

"Resolved, that this association would strongly recommend that only the month and date should be branded on the sides of butter and cheese; that as all packages containing goods manufactured in Canada have to be branded with the words 'Canadian produce,' it is superfluous and unnecessary that the words 'Canadian, Canadien or Canada' should be printed on the sides of cheese and butter."

This was seconded by Mr. A. C. Wieland, and, on being put to the vote, it was carried.

On the motion of Mr. McLagan, seconded by Mr. Wieland, it was decided that the Department of Agriculture be strongly recommended to submit copies of the proposed bill to the different provision trade associations in Great Britain, and obtain their opinion thereupon before proceeding to legislation.

A letter was read from the Dairy Commissioner, Prof. Robertson, stating that he was directed by the Minister of Agriculture to acknowledge a copy of the resolution adopted at a general meeting of the association relative to the exportation of dairy products to the British market by the Government. He was instructed to say that the only shipments of butter or cheese which had been made to Great Britain since the beginning of the summer of 1896 were shipments from the dairy stations managed by the Government in the Northwest Territories. It was not the intention of the Government to continue to manage these or any other dairy stations beyond the time for which they were introduced; but they might be carried on afterwards by the farmers. The object of the Department of Agriculture in relation to this whole matter was to give the assistance which seemed to be needed from the Government towards improving the quality of Canadian creamery butter, and improving its reputation in the markets of Great Britain. With a better reputation than it had hitherto had it would undoubtedly fetch a better price than it had done, in proportion to that from France and Denmark.

In the course of a brief discussion which took place, the general feeling seemed to be that merchants should have the opportunity of examining and bidding for this dairy produce. If the price bid was not considered high enough then the Government could send the goods to the English market.

On the motion of Mr. P. W. McLagan, seconded by Mr. A. Hodgson, it was decided: "That this communication be referred back to the Executive Committee, with instructions to lay the matter before the Council of the Board of Trade, and ask its assistance in having the matter placed before the Government, particularly emphasizing the circumstance that Canadian merchants have not the opportunity of examining or bidding on this produce."

The meeting was presided over by Mr. A. W. Grant, and the others in attendance were Messrs. A. Hodgson, James Dalrymple, E. A. Brice, James Oliver, P. W. McLagan, James Alexander, George Hodge, J. J. Kirkpatrick, Wm. Ware, J. A. Vaillancourt, W. J. Farrell, A. C. Wieland, and George S. Wait.

PROGRESSIVE MIDLAND MERCHANTS.

Playfair & Preston, Midland, Ont., general merchants and lumber manufacturers, carry on a successful business in that prosperous town. Midland, with its magnificent harbor, is well situated for manufacturing and shipping lumber. Playfair & Preston have taken advantage of this and employ a large number of men in their mill and in their timber limits. Mr. Preston is the manager of their mercantile establishment. Before joining the present firm he conducted a business for himself in Midland, and is thoroughly conversant with the trade and wants of the surrounding country.

Mr. H. Horrell has been one of Midland's general merchants for years. His store is well stocked with seasonable goods, and to accommodate his numerous customers in the district he has a branch establishment under the management of his son, at Victoria Harbor.

THE CANADIAN GROCER, in a recent trip to Midland, noticed a general improvement in the business establishments of the town.

Morse Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish amounting to eleven carloads of fifteen tons each. At this season of the year such a day's sale of stove polish is phenomenal.

Cleaned Currants

"CHOICEST" in 1-lb. and 3-lb. cartoons

We have also arriving this week half-cases of "Choice" Vostizzas which we are quoting low.

The DAVIDSON & HAY, Ltd.

WHOLESALE GROCERS, - - - TORONTO.

TELEPHONES 399 and 1399.

Whiteness Flavor Profit

Tillson's Roller Process Buckwheat Flour has the strongest selling points that a perfectly pure Buckwheat Flour can possibly have—whiteness and Flavor. But that is not all. It is a permanent profit-maker. Trade follows the grocer who sells the highest quality at the price of the inferior. Confidence is not easily won—it pays to keep it. Experimenting won't do it, and likely as not it will undo it. The labor of years may be swept away by trifling with the confidence that your customers have, in the quality of the goods you sell. Quality counts.

THE TILLSON COMPANY Ltd.
Tilsonburg, Ont.

Our Table Delicacies



Are the sort that you can always sell, with a feeling of confidence and security.

Our JAMS
JELLIES
PRESERVES, etc., etc.

are sure to please even those who favor the home-made article. You run no risk in buying "Maple Leaf" Brand.

DELHI CANNING CO., DELHI, ONT.

THE LOBSTER FISHERIES.

THE industry of lobster fishing in these provinces has been referred to upon several occasions in these columns. The conditions under which the fisheries are conducted are such, that a great deal of difficulty is apt to arise when we take up the question of how and to what extent the laws and regulations should be carried out in order that the most beneficial results may be had, both as regards the fisherman as well as the future of this branch of the fisheries. It is alleged, and there is not the slightest room for doubt of the correctness of the statement, that wherever poor seasons have been experienced during the past eight or ten years, they have been largely due to the amount of illegal fishing which has been practised, in spite of all regulations to the contrary. At a recent meeting of lobster packers held in Charlottetown, P.E.I., a paper was read by Mr. W. F. Tidmarsh, which throws considerable light upon the conditions and present aspects of the lobster fishery. Mr. Tidmarsh states that the value of the island pack is not less than $600,000 per annum. He says that a sample of what has occurred, as to the decrease in size and number of fish caught, may be seen in the statistical record of one factory.

"During a period of six seasons at that factory, the average number of 1-lb. cans to each trap fished was, in 1891, 25 (nearly); in 1892 it was 16¾; in 1893, 13⅓; in 1894 it was 12½; in 1895 it was 7¾, and in 1896 it was 5½. It may here be stated, that prior to 1891 in this particular section illegal fishing had been carried on and the fisheries were in a somewhat depleted condition. In contradistinction to this I will give statistics from a factory situated in a section where, prior to 1891 and up to 1894, the law was very well observed. These also cover a period of six seasons. In 1891 the average number of 1-lb. cans to each trap fished was 30¾; in 1892 it was 12¾; in 1893 it was 13½; in 1894 it was 14½; in 1895 it was 15⅛, and in 1896 it was 12¼.

"The alarming decrease from 1891 to 1892 was due to over-fishing. That year the space between each lath on the traps was by regulation 1½ inches, and 15 days were taken off the season, making the close season begin on July 1st instead of the 15th; and another cause was that the high price paid for canned lobsters in 1891 induced a number of persons to go into the business, resulting in there being more traps fished on that ground in 1892 than there ever was before or since that date. Since 1892, as the number of traps fished decreased, the average number of cans to the trap increased, proving to my mind that the lobsters in that section had received sufficient protection. It is a well-known fact that the demand for extensions of the fishing season and sectional differences of season comes, and invariably comes, from those portions of the country where illegal fishing has been carried on."

Mr. Tidmarsh gives it as his opinion that during the shelling period, that is, between July 10 and August 20, the lobster is unfit to be used as human food. After the 1st of September the quality improves greatly. In all sections of the country, where illegal fishing has been practised to any great extent, it is found that the succeeding season is marked by an abnormal decrease in the number of fish taken.

At Cape Traverse, it is stated, lobsters are always obtainable in their season and no scarcity has ever been reported. As a proof of the contention with regard to the results of illegal fishing, it is pointed out that the present laws have always been observed and respected in that locality, and the fisherman have reason to be proud that their action has been the means of keeping their fishing grounds in such good condition. In speaking of the undesirability of having different seasons for different sections of the provinces, Mr. Tidmarsh points out that the results of an arrangement of this kind would be bad, inasmuch as it would permit the fishermen of one district, when their close season had arrived, going into the fishing grounds of their neighbors whose season might be later, and the outcome of which would be to leave the district in an over-fished condition, which would be visible only too plainly in the succeeding season's work.

The chief argument in favor of fall fishing worthy of serious consideration is that lobsters spawn in the spring and do not spawn in the fall. If this is the case, to allow the spawn to mature and develop by the natural process would be much better than propagating it artificially. We know that lobsters spawn in the spring in very large numbers. We have been told by fishermen in Nova Scotia and Maine, where winter fishing is carried on, that they spawn at all seasons of the year.—Maritime Merchant.

CANADIAN SUGARS.

Editor GROCER,—In your issue of to-day I see a letter signed "Nemo," criticising Mr. Bristol's remarks to the Tariff Commission. It strikes me very forcibly that "Nemo," must be connected directly or indirectly with the sugar refineries, and his investigations have been confined to a very limited sphere!

Mr. Bristol's remarks were substantially correct, and if "Nemo" will take pains to go outside of Toronto I can produce 25 or 30 retail grocers who have been demanding a grade of sugar that the refiners simply won't produce. The sugars now made by the refiners in Montreal are called yellow, but are certainly not yellow except to the color-blind.

The refiners call nearly all sugars below granulated, yellow, only distinguishing them by addition of a letter or the word "bright," when really they are nearer to white. Mr. Bristol's remarks are endorsed by nearly all the grocers I have seen. The refiners have "pulled our legs" too long and have had too much "pap." Let them have a plainer diet in shape of less protection. "Nemo's" statement that the trade is being perfectly satisfied with the sugars (yellow!) may be correct as regards Toronto, but then, with all due deference, Toronto is not Ontario, and generally there is lots of "kicking" and lots of reason for it.

Yours, etc.,

COMMERCIAL TRAVELER.

P.S.—If "Nemo" will give his name for publication he can have mine; it would perhaps be instructive to both of us, if not amusing! C.T.

Hamilton, Dec. 11, 1896.

MR. BRISTOL REPLIES.

Editor GROCER: My attention has been called to a letter in your issue of 11th December, signed "Nemo." If the gentleman who wrote the letter will do so over his own signature, I shall be very glad to endeavor to convince him that the statements that I "actually" made before the Tariff Commission were all correct. I must decline to reply to any anonymous letters.

Yours, etc.,

GEO. E. BRISTOL.

ENDORSES MR. BRISTOL.

Editor GROCER: If "Nemo" will take the trouble to visit Hamilton and interview the leading retail grocers, I think he will find they endorse Mr. Bristol's statements, and there certainly was no uncertain sound about the tone of the wholesale grocers, Liberal and Conservative. For weeks past, and at the present moment it is impossible to procure any dark sugars, for which there is a large demand at this season. Cheap syrups have only made their appearance since the Tariff Commissioners commenced work. Previous to this consumers were compelled to do without them.

Yours, etc.,

VIDE ET CREDE.

Hamilton, Dec. 15, 1896.

HOLIDAY GOODS FOR QUICK SHIPMENT

Perhaps you've run out of some of your special Holiday goods? You should be ready for an extra rush for the last few days before the holidays. It's getting late—but we can ship goods same day as we receive your order. Perhaps the few lines we mention here will suggest something that will help your holiday trade. The sooner we receive your order the sooner you get the goods.

Still a few---a very few---Christmas Packages left

Tom Smith's Crackers—Santa Claus' Stockings
Caley & Sons' Fancy Chocolates
Rowntree's Creams—¼-lb., ½-lb., 1-lb. boxes
Carr & Co.'s Biscuits in small Fancy Tins
French Crystalized Fruits—
Pineapple, Cherries—assorted
French Fruits in Syrup—
Bigarreaux, Pears, Pineapples, Marrons, Mixed Fruits.

Crown Brand Flavoring Extracts

Their purity and flavor cannot be improved. Holiday Cooking requires a large quantity of flavoring extracts, Can you supply any flavor asked for? Don't disappoint—and perhaps lose—a customer by supplying an inferior article. We'll promptly fill and ship your orders for lines you have run out of.

Robert Greig & Co., Montreal

POINTS FOR CLERKS.

A RICH mind and noble spirit will cast a radiance of beauty over the humblest home, which the upholsterer and decorator can never approach. Who would not prefer to be a millionaire of character, of contentment, rather than possess nothing but the vulgar coins of a Crœsus? Whoever uplifts civilization is rich though he die penniless, and future generations will erect his monument.

Are we tender, loving, self-denying, and honest, trying to fashion our frail life after the model man of Nazareth? Then, though our pockets are often empty, we have an inheritance which is as overwhelmingly precious as it is eternally incorruptible.

An Asiatic traveler tells us that one day he found the bodies of two men laid upon the deserts and beside the carcass of a camel. They had evidently died from thirst, and yet around the waist of each was a large store of jewels of different kinds, which they had doubtless been crossing the desert to sell in the markets of Persia.

Diogenes was captured by pirates and sold as a slave. His purchaser released him, and gave him charge of his household and of the education of his children. He despised wealth and affectation, and lived in a tub. "Do you want anything?" asked Alexander the Great, forcibly impressed by the abounding cheerfulness of the philosopher under such circumstances. "Yes," replied Diogenes, "I want you to stand out of my sunshine and not to take from me what you cannot give." "Were I not Alexander," exclaimed the great conqueror, "I would be Diogenes."

Brave and honest men do not work for gold. They work for love, for honor, for character. When Socrates suffered death rather than abandon his views of right morality, when Las Casas endeavored to mitigate the tortures of the Poor Indians, they had no thought of money or country. They worked for the elevation of all that thought and for the relief of all that suffered.

The man who has no money is poor, but one who has nothing but money is poorer than he. He only is rich who can enjoy without owning, he who is covetous is poor though he have millions. There are riches of intellect, and no man with an intellectual taste can be called poor. He who has so little knowledge of human nature as to seek happiness by changing anything but his own disposition will waste his life in fruitless efforts, and multiply the griefs which he purposes to remove. He is rich as well as brave who can face poverty and misfortune with cheerfulness and courage.

We can so educate the will power that it will focus the thoughts upon the bright side of things and upon objects which elevate the soul, thus forming a habit of happiness and goodness which will make us rich. The habit of making the best of everything and of always looking on the bright side of everything is a fortune in itself.

He is rich who values a good name above gold. Among the ancient Greeks and Romans honor was more sought after than wealth. Rome was Imperial Rome no more when the imperial purple became an article of traffic.

This is the evil of trade, as well as of partisan politics. As Emerson remarks, it would put everything into market—talent, beauty, virtue, and man himself.

"I don't want such things," said Epictetus to the rich Roman orator who was making light of his contempt for money-wealth; "and besides," said the stoic, "you are poorer than I am after all. You have silver vessels, but earthenware reasons, principles, appetites. My mind to me a kingdom is, and it furnishes me with abundant and happy occupation in lieu of your restless idleness. All your possessions seem small to you; mine seem great to me. Your desire is insatiate, mine is satisfied."

"Do you know, sir," said a devotee of Mammon to John Bright, "that I am worth a million sterling?" "Yes," said the irritated but calm-spirited respondent, "I do; and I know that it is all you are worth."

Don't start out in life with a false standard; a truly great man makes official position and money and houses and estates look so tawdry, so mean and poor, that we feel like sinking out of sight with our cheap laurels and gold. Millions look trifling beside character.

A friend of Professor Agassiz, an eminent practical man, once expressed his wonder that a man of such abilities should remain contented with such a moderate income as he received. "I have enough," was Agassiz's reply. "I have no time to waste in making money. Life is not sufficiently long to enable a man to get rich and do his duty to his fellow-men at the same time."—Architects of Fate.

VALENCIA RAISINS FOR THE STATES.

The Cydonia, which is expected here about the end of the month, has, according to reliable informants, the only lot of Valencia raisins afloat for this country. It consists of about 23,000 boxes. Cables from Denia state that the crop is practically finished. Notwithstanding this gives promise of a better market after the end of this year, some holders here seem to be anxious to close out their stocks.—N.Y. Journal of Commerce.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Mats and taps figs at close figures with the Davidson & Hay, Ltd.

Laporte, Martin & Cie. are offering bargains during this month in Malaga raisins, figs, nuts, etc.

T. Kinnear & Co. report the arrival of "Golden" and "Sair" Persian dates; also Bordeaux walnuts.

Boxes and ¼-boxes of choice Malaga fruit at close figures this week with the Davidson & Hay, Ltd.

This has been the best season's trade in mince meat Lytle's have ever had, which speaks well for the quality of it.

Extra values in Indian teas, at 15 to 18c., are offered by Lucas, Steele & Bristol. Samples will be sent on application.

A fine line of natural figs in bags is being sold by W. H. Gillard & Co. at a very low figure. It will pay the trade to investigate.

Lucas, Steele & Bristol, guarantee their "L. P. & Co." spices to be of a superior quality. "L. S. & B." coffee is composed of selected stock.

Some very fine lines of prunes have been received by W. H. Gillard & Co., which add to their grand showing of fruits for the holiday trade.

"Yes," say Lucas, Steele & Bristol, "we are offering exceptional values in syrups in half-barrels. Our extra clarified was never so cheap."

Gunn Bros. & Co. are making a special cure of their smoked meats, particularly hams and breakfast bacon, for the Christmas trade. They report an active demand for "Maple Leaf" lard.

The Eby, Blain Co. Ltd., report the sales of their Kalamos, Morea and Royal Vonitsa cleaned currants for November and December to be the largest they have ever had.

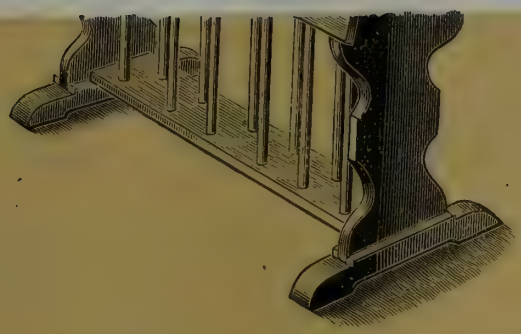
Laporte, Martin & Cie. write: "We wish our P. Richard's brandy would be tried by all connoisseurs, as it is superior to any other brands offered at the same price.

The Toronto Biscuit and Confectionery Co. report enormous sales of their "Bull's Head" brand of mince meat, put up in one and two pound tins, and in 7, 13, and 27 pound pails.

The Montreal office of the Salada Tea Co. reports a large increase in the output of "Salada" during the last few months, last week showing an increase of 400 per cent. on the same week of last year.

It is not alone the judicious advertising that has made the "Rising Sun" stove polish and the "Sun Paste" stove polish so successful. The superior quality of the goods is largely responsible for the enormous demand. It may be interesting to the trade to learn that about twenty carloads are distributed annually through St. Louis alone.

Net cash



Net Cash

We make the following offer for this week only, viz.: With every order of our regular lines of Brooms we will give free of charge one Broom Stand No. 1 with 6 doz. order, one Broom Stand No. 2 with 10 doz. order.

Also close prices on all lines of Brushes, Brooms, Woodenware, Baskets, etc.

CHAS. BOECKH & SONS

MANUFACTURERS.....

TORONTO



Ready for the Pan

Our Self-rising Buckwheat Flour, **Snow Drift Brand,** is ready for the pan when milk is added. There's nothing like Pancakes for a quick breakfast these chilly mornings, and there's nothing like our Flour for pancakes. See our travelers' samples or write us.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "**ROSE BRAND**"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

Major A. G. Campbell,
General Subscription Agent.

PARLIAMENT'S DELICATE TASK.

PARLIAMENT will find when it comes to adjudicate upon the evidence that has been collected by the Commission regarding the tariff that its task will be a delicate one. Anyone who has carefully read the newspaper reports of the investigation can come to no other conclusion.

Nearly everyone who has been before the Commission has demonstrated one thing: His plea was for a tariff that would suit his own peculiar condition. This was as patent in the evidence of the consumer as it was in that of the producer; in the free-trader as in the protectionist. All were trying to grind their own little axes.

We are not blaming them for it. It is characteristic of human nature that they should do so. We merely refer to these peculiarities to emphasize the previously stated contention regarding the delicacy of the task which Parliament has before it.

It would be infinitely better if we could all unite with an eye single to the advancement of the Dominion. But this is not to be expected. We have not yet arrived at the millennium. Until we have, Parliamentary or other bodies will have to do the best they can in legislating for the whole.

It would have simplified matters in the present instance if the Government had seen fit to accept the suggestion of this paper and selected the Tariff Commission from half a dozen or more of the best businees men in the country, irrespective of the color of their political faith.

Whether the members thereof would or would not have been more efficient than the honorable gentlemen who are now gathering data we would not for a moment contend. On the contrary, we believe the present Commission to be as able as any that has hitherto been sent out on a similar mission. But were the Commission composed of the best business men procurable and representatives of the working classes, it naturally follows that, while the data would have been gathered just as efficiently, greater confidence would have been had in the court.

It is true that the present Government is but following in the footsteps of its predecessors in office, but that does not alter the fact that there is a deep-seated feeling of aversion in the human breast to being tried by one's accusers no matter how justified the accusations may be.

Parliament will require to keep a level and unprejudiced head on its shoulders when dealing with the tariff.

A large department store in Milwaukee has been seized by the sheriff. It would be a good thing for the business world were disintegration to seize the department stores everywhere, box, dice and all.

DUTY ON TEA.

WHATEVER may be the ultimate outcome of it, there is evidently in this country a strong feeling among the grocery trade in favor of a duty on tea. He who runs among the trade can read this.

The idea finds favor aside altogether from the revenue-producing features of such a duty.

In spite of legislative attempts to keep it out, it is a well-known fact that large quantities of tea which are either spurious or trashy finds its way into Canada. It is from this class of teas that the pedlar and the gift store largely draw their sustenance.

But aside from the unequal competition which these classes of tea dealers wage against the legitimate merchants, the results from the quality of the goods they sell are injurious in a two-fold sense: They are injurious to the health of those who drink them and injurious to the tea trade itself, for the poorness of an article always tends to diminish its consumption.

A specific duty of five or ten cents per pound would practically make prohibitory the importation of a great deal of the spurious or trashy low-grade teas that now find their way into this country. Hence many of the pedlars or gift tea men would either have to go out of business or sell a better tea. And a better tea would mean the dissipation of 100 per cent. profits.

Merchants who ignore commercial travellers are paving for their competitors pathways to success.

WHY THE DEPARTMENT STORE IS AN EVIL.

IT is not the size of the department store which constitutes it an evil. It is its modus operandi of doing business.

Every man has both a moral and a legal right to do business in a building of whatsoever size and magnitude he chooses as long as local ordinances are complied with as to manner of construction and public safety. But every man has not a moral, although he may have a legal, right to carry on business in the way the modern department store does.

A straight line can only be made by passing the pencil or whatever it may be from one point to another by the nearest course. You can go from one point to another by describing a half circle or by a zig-zag course, but it is not a straight line. Goods can be sold by unbusiness-like methods; by fake methods; by deceptive methods. But it is not business-like.

The very essence of business is honesty. The word business may, in fact, be almost termed a synonym for honesty.

A great many people believe that devergence from the straight line in commercial transactions is quite business-like, if not quite honest. But they are mistaken. Business is honesty, just as honesty is doing what is right.

Now the methods of the department stores are not honest. We have no sympathy with the broad charge that the department store does not sell what it advertises. In exceptional cases it may not. As a rule, however, it does. The department store is too wise to do otherwise no matter how tempted it may be to do it.

The chief of the department store's unpardonable sins is in that it studies to induce customers to enter its portals by practising deception.

The department store to live must earn profits just as certainly as that a man must eat to live. Now, everybody is aware, who is at all conversant with the matter, that ordinary business profits have, by the keenness of competition, been cut down to a point where they can scarcely be called living. But yet these department stores, by hanging out goods at prices frequently below the cost of production, aim to delude the public into the belief that theirs is the place where not only all things are cheap but that theirs is the place where all things are cheaper than in the ordinary stores.

It is all very well to bait a trap to catch a rat. But it is another thing when it comes to catching customers by deceptive methods.

Morally the department stores have no right to continue setting at naught the laws

of business; legally they have. And it all comes of the fact that the moral and the legal code frequently do not run parallel with each other. Perhaps in time they will. And then the department store will have to mend its ways or be mended.

Clerks who spend their time giggling will have a pretty hard time of it wriggling through this world.

NEW MARKETS FOR HALIFAX FISH

IT is a well-known fact that fish comprises one of the principal articles of diet in all warm countries. In China and Japan the inhabitants subsist almost wholly on rice and fish. In the catch and cure of this latter article tens of thousands are employed all the year round. It would surprise the average reader to know that the small island of Jamaica, with a population of about 360,000, consumes yearly about 50,000 barrels herrings, alewives, mackerel, salmon, etc., and fully 125,000 quintals dry fish, while the Leeward and Windward Islands of the West Indies, with Demerara, use an enormous quantity, a steamer of 6,000 to 7,000 barrels capacity leaving Halifax every week for these places, carrying fully nine tenths of her cargo in fishstuffs, besides sailing vessels every week or so.

The firm of N. & M. Smith, the largest firm of fish dealers in Halifax, have great faith in the possibilities of trade connected with this, Nova Scotia's staple export, and are pushing trade in other new fields and are meeting with considerable encouragement in their ventures. Australia is the latest ground they are looking to for new business, and with good prospects of success. Scottish "Ling," neatly packed in tin lined drums and cases, is the only foreign article imported there, and Messrs. Smith's latest advices say that properly cured cod, put up in suitable packages, can compete successfully with the Scottish article.

In South Africa they also anticipate working up a good trade, having introduced several lines of fishstuffs there and lately received very encouraging duplicate orders. Africa within the next ten years should be one of the best fish-consuming countries, and the demand will come as soon as the interior is opened up by railways and a population of white people have settled there.

A. G. Jones & Co., another Halifax firm, have lately despatched a cargo of fish to Portugal, and there is no reason why this venture should not result profitably. Halifax prices ex vessel are usually below what St. John's, Nfld., dealers pay, and this is said to be their best market.

BRANDING OUR CHEESE.

A REPORT of a meeting of the Montreal Butter and Cheese Association will be found in another column. This meeting dealt with the questions of branding cheese and the method of selling the output of the Federal Government's experimental butter stations. All of the best known houses in the trade were represented at the meeting, and the gentlemen who spoke did not seem to recognize the advantage to be gained from branding cheese.

With all due respect to their opinion, THE CANADIAN GROCER firmly believes that the name "Canadian" should be branded on our cheese and butter. It may not have any great influence in assisting its sale in the English market—though we believe it will—but it will certainly act as a check in preventing the palming off of inferior United States and other products as Canadian. In fact, it is difficult to understand why the importers should object to the word "Canadian" being stamped on our cheese and butter. The goods are Canadian, and why should they not be advertised as such in the English market?

With regard to the sale of the experimental dairy stations' output, the exporters in Montreal and elsewhere have some ground for complaint. If they are prepared to pay as much for it as buyers in Great Britain, perhaps they might be given a chance. It is not believed, however, that the Ottawa authorities have any idea of discriminating against the exporters in Canada.

These experimental stations were started with the express object of developing a better grade of creamery butter in Canada and establishing its reputation in Great Britain. This result may be more certain by the sale of the butter direct from the stations. At any rate, it cannot be denied that the standing and reputation of Canadian creamery has been materially improved in England during the past two seasons.

The efforts of the Government have gone a long way to secure this result, and as the trade as a whole have been benefitted, they should not be too particular.

He that exchanges his ideas with others gets his own back with usury.

SHORTER CREDITS.

It is more than likely that the coming year will see the terms of credit on several lines handled by the grocery trade further shortened. This is a move in the right direction. It is what THE GROCER has constantly advocated.

When a man has to pay cash for his goods he is not as likely to ruin himself and his neighbors by cutting prices. At present the wholesale grocers have to pay cash for nearly all the goods they buy. In Montreal credits have been shortened in several lines on which Maritime Province and western dealers have given three months' credit.

Complaint has been made during the year that some Montreal houses were quoting below the regular market price. The secret of it was that they took advantage of cash discounts in buying, and they sold for spot cash only. They were thus able to quote considerably less than firms who sold on three months' credit.

In this connection we would like to see the local guilds throughout the Dominion working more harmoniously together. Many of them were surprised, when chatting with the members of the Montreal Guild at the recent meeting, to find how little friction existed among the latter. It is all the more creditable because the Montreal Guild is composed of the two nationalities, French and English.

Free silver may not be a dead issue yet, but Better Times threatens to kill it before long.

CANADIAN GOODS FOR KOOTENAY.

SOME time ago it was announced that arrangements had been made to establish a bonded warehouse in Spokane, Washington Territory. At present the extensive mining districts in British Columbia are not conveniently accessible to Canadian merchants and manufacturers excepting through the States.

Merchants in Spokane were doing quite a business with the new district, but they were handicapped by heavy duties on American manufactured goods. The matter was taken up, and the Government decided to establish bonded warehouses in that city. In this way Canadian goods can be shipped to Spokane, held in bond there until they are sold by Spokane merchants, and then shipped back into Canada free of duty.

The Spencer-Clark Co., importers, shipping and commission merchants, Spokane, write us that the authority has not yet been issued for the establishment of this warehouse, but they hope to hear favorably at any time. When it is in operation they expect to do a large business with Canadian manufacturers for the reshipment of the goods into British Columbia. At this time of the year trade is very quiet with the mining camps, due to the poor facilities for getting goods in, and this state of affairs will likely continue until spring opens, when the roads will be in better condition and other facilities improved.

TORONTO RETAIL GROCERS.

President—J. S Bond.
Vice-president - W. H. Marmion.
Treasurer—Frank Johnson.
Secretary Ed. Hawse.

Executive Committee (together with other officers)—A. White, D. Bell, A. G. Booth, D. W. Clark.

Trustees—A. R. Williamson, F. S Roberts, Robert Mills.

Auditors—B. Panter, W J. McCleary.

THESE are the officers which the members of the Retail Grocers' Association of Toronto elected at the regular meeting of the organization, held on Monday night in St. George's Hall, Elm street. There was a fair attendance of members. President A. White presided, and among those present were the following: Vice-president Bond, Recording Secretary Mills, Treasurer Martin McMillan, W. H. Marmion, W J. McCleary, B. Panter, W. J. Sykes, D. W. Clark, J. Stewart, A. Johnson, Frank Johnson, D. Bell, F. S. Roberts, T. Clark, A. G. Booth, J. Nolan, E. Lutterell.

The Executive Committee recommended, among other things, (1) that the Ontario Legislature be petitioned to give the City Council of Toronto power to levy a tax upon market gardeners and farmers who peddle their wares about the streets, and (2) that the balance remaining over from the last excursion be paid into the ordinary funds of the association.

On motion of D. W. Clark and J. S. Bond these suggestions were concurred in.

At the November meeting of the association, a protracted discussion took place as to whether the auditors held office for the year or whether their duties ended when they had audited the books of the outgoing officers at the beginning of the year. The question was not then settled to the satisfaction of anyone.

On Monday night the subject was again introduced by Mr. A. G. Booth giving notice of motion to so amend the bylaws that the auditors should be elected at the same time as the other officers and should retire at the same time.

Recording Secretary Mills stated that since the last meeting, in searching the minute books of the association, he had discovered that in January, 1893, it had been decreed that the auditors should be a standing committee of the association. "And that is how it stands to-day," added Mr. Mills. "By some means that clause has been overlooked, and for some years we have been working on the supposition that the duties of the auditors were finished when they had audited the books of the previous year."

This settled the matter.

These were appointed a committee to act with the solicitor of the association to request the City Council to apply for the power necessary to tax farmers and market gardeners peddling within the city limits: D. W. Clark, W. J. Sykes, E. Lutterell, F. S. Roberts, Robt. Mills, A. G. Booth and B. Panter.

Upon the suggestion of Mr. Sykes, the secretary was instructed to hereafter notify the solicitor of the regular meetings of the association.

A lengthy discussion arose in regard to the amalgamation of the offices of traveling and recording secretaries. Finally it was resolved so to do, and the remuneration was fixed at $50 per annum and 50 per cent. of the membership fees after the first fifty have paid up.

There were five applicants for the secretaryship, made vacant by the resignation of Mr. J. Muat-Corrie, and Mr. Hawse was the choice on the first ballot.

A resolution declaring against the giving of Christmas presents was carried unanimously.

The association adjourned at 11.20 p.m.

It is quality more than quantity that is to be encouraged in business-building.

BERLIN, ONT., AND THE TARIFF.

A MASS meeting of the business men of Berlin, Ont., was held the other night under the auspices of the Board of Trade to protest against that town being overlooked by the Tariff Commission in its tour of data gathering.

There are, no doubt, many towns and villages throughout the country which consider they are entitled to a visit from the Commissioners, but at which it is not necessary that tariff enquiries should be instituted. Berlin, however, is not one of those places.

The capital of Waterloo County has a population of some 8,000, and as a manufacturing and business centre, for its size, it is probably unsurpassed in the country. It is a veritable hive of industry.

The Government could no doubt fashion a tariff without consulting the business and manufacturing interests of Berlin. So it could without consulting Toronto or any other business centre. But it stands to reason that by ignoring the opinions of the business men of these places the tariff would not be as perfect as it otherwise might be.

The Commissioners are pressed for time and are, no doubt, trying to do their best, but tariff revision is too important an undertaking to be done improperly. If the Commission cannot possibly make time to visit Berlin, the Government should depute one or two more Commissioners to visit, not only the capital of Waterloo county, but any and every other commercial centre where evidence as to the tariff ought to be taken, but where the regular investigators cannot go.

MANITOBA BUSINESS MEN.

A CONVENTION of business men of Manitoba and the Territories is to be held in Winnipeg on February 4th next. The Winnipeg Board of Trade has been interesting itself in the matter for some time, and at a meeting of the council of that body, held a few days ago, it was decided to call a convention for the date given.

Among the subjects likely to come up for discussion are: How best to do a cash business; how best to compete with the department stores; a cheaper means of collecting small debts than now prevails; how to prevent jobbers in the east from selling to consumers in the west; construction of the Crow's Nest Pass Railway; sale of bankrupt stocks; a lien law for grocery bills, as in some of the American states; compromises and extensions, deep waterways, railway rates, etc.

These were appointed a committee to make arrangements: Messrs. F. H. Mathewson, R. J. Whitla, J. H. Ashdown, Wm. Georgeson, D. W. Bole, R. T. Riley, F.W. Thompson, Andrew Strang, J. Y. Griffin, J. T. Gordon, J. B. Somerset, D. S. Johnston, M. Bull, A. Carruthers and J. E. Steen.

THE CANADIAN GROCER wishes the promoters success in their efforts. There is a crying need for such a convention as that proposed. Unbusiness-like methods and anomalous conditions have done a great deal to hinder the progress of one of the richest parts of the Dominion. Many of these can be removed by united action on the part of merchants of Manitoba and the Territories. It is to be hoped that the meeting in February next will be united.

MOLASSES MUCH FIRMER.

WITHIN the past few days the fact has been developed that the stock of both Barbadoes and Porto Rico molasses in jobbers' hands in Montreal is lighter than was estimated earlier in the fall. In fact, it is expected that all will be wanted before next season—that none will be carried over, as was predicted in September.

The fact has led to a much steadier feeling on the staple, and sales of round lots from first hands have been made at higher figures than was possible a fortnight ago. Over 300 puncheons of Barbadoes changed hands at 28c., and 100 Antigua, the figure on the latter being kept private, but it is thought to be around the above. Mixed goods have sold also as high as 27½c.

The only stock now in first hands in Montreal is two small cargoes of Barbadoes, and, outside of them, few round lots are to be had.

GILLARD & CO., London, Eng.

..MAKERS OF..

GILLARD'S NEW PICKLE

Packed 2 doz. in case; single case lots, $3 40; five case lots, $3 30

GILLARD'S NEW SAUCE

Single doz. lots, $1.75; barrels of 12 doz., $1.60

These are by long odds the very finest table relishes put up. Eight gold medals have been awarded the makers at England's great expositions. Over five thousand hotels and restaurants use them exclusively in Great Britain.

THAT THEY ARE THE BEST HAS BEEN PROVEN BEYOND A DOUBT.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Deception



Pays a "Magician"—that's his business. It's the only man it does. It would not pay a merchant to try and deceive a customer by offering her an inferior cheese if she wanted

MacLaren's Imperial Cheese.

Don't be so short-sighted as to attempt it. Nothing will take the place of "MacLaren's Cheese" and you will only lose your customers' confidence by trying to substitute.

A. F. MacLAREN & CO., Toronto, Ont.



Sugar and Spice . . . .

Meat and Fruit, in just the right proportion constitute the main ingredients of our **Condensed Mince Meat.** Most cooks have some peculiar little notion of their own about mince meat, but **Wethey's** suits nine out of every ten.

J. H. WETHEY, Mfr. ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

WHILE there is still a fair amount of business doing, signs are not wanting that the holiday trade has nearly petered out. Sugars are quiet, with prices unchanged. Teas are in fair request, and values continue to rule strong. In foreign dried fruits, such as currants, raisins and figs, the demand has been about satisfied, only sorting-up lots now being wanted for the holiday trade. Most of the wholesale houses have Bosnia prunes in stock this week. California evaporated fruits are beginning to arrive on the market, but there does not yet appear to be any demand for them. Coffees are in fair request. Canned goods are in much the same position as a week ago. Some shipments of cheap salmon have arrived on the market during the past week. Wholesalers are buying as little as possible, being on the eve of taking stock. Payments are not satisfactory.

CANNED GOODS.

The situation is much as before, business being quiet and prices generally steady. Some of the local houses are this week in receipt of shipments of cheap salmon. We quote standard brands as follows: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, $1.15 to $1.30; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40; "Maple Leaf," $1.37½ to $1.40; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.10 to $1.15; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.75 to $2.85; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.20 to $1.35; 2's, $2.30 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

Fresh shipments of green Rio coffee have been received on the Toronto market this week, and the demand for them is good. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There are a few syrups offering, but few, if any, transactions have taken place. One refinery is offering a dark syrup which it claims to be showing extra good value. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is not attracting much attention. We quote as follows: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The words "dull" and "uninteresting" aptly describe the condition of the sugar market both in Canada and the United States. The local wholesalers are purchasing but lightly in view of the near approach of stock-taking, while retailers are only buying from hand to mouth. Prices, both in Canada and the United States, remain much as before. Yellow sugars are still very scarce. Wholesalers are quoting granulated at 4 to 4.10c. and yellows at 3¼ to 3¾c.

SPICES.

Latest advices note a continuance of the strength which has characterized the spice market for some time, but there has been no further change in value. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, TAPIOCA, ETC.

Business generally is quiet and featureless. We quote: Rice, Standard "B," 3⅜ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Shipments of Bordeaux and Grenoble

BANNER GLOBE

Washboards are A1.

Try them in your next order.

Best 25c. Washboard

WALTER WOODS & CO.

Hamilton

MEADOW SWEET CHEESE . . .

Put up in 3½ and 7 oz. packages, and in 8½ oz. white pots. Stylishly packed. Quality unequalled. Quick seller, good profits and perfect satisfaction.

Address . . .

Meadow Sweet Cheese Co.

Box 2321, Montreal.

Imitation is the Sincerest Flattery

"SALADA"

CEYLON TEA

has dozens of imitators, and IMITATORS are generally DETRACTORS.

LET THEM

imitate us in offering to take back any of their Tea that is not giving satisfaction.

P. C. LARKIN & CO., Wholesale Agents

25 Front St. East - - TORONTO
318 St. Paul St. - - - MONTREAL
15 Niagara St. - - - BUFFALO

DON'T OVERLOOK
the fact, that your customers want
"SURPRISE SOAP"



THE ST. CROIX SOAP MF'G CO.
ST. STEPHEN, N. B.

If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap.**

walnuts arrived on the Toronto market this week. A fair sorting-up trade is being done. We quote as follows: Brazil nuts, 11 to 12½c.; Sicily shelled almonds, 22 to 25c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.; chestnuts, $3.30 to $4 per bushel; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1 per bushel.

TEAS.

Mail advices received this week in Toronto from Shanghai state that the green tea market has closed, and that everything has practically been cleaned up. According to this same authority, prices since the opening of the market have appreciated 20 to 25 per cent. owing to a shortage of 30 per cent. in the crop and the active demand that has been experienced on United States account. Locally during the past week there has been a small business doing, chiefly in Indian and Ceylon teas for price and medium grade Ceylons of fine liquoring quality. More enquiry has been experienced for China blacks, the trade evidently beginning to appreciate that they are showing good value. The better supply of China green teas has led to more business in this line. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Shippers' agents report that the wholesalers have been buying more freely during the past week. "Buyers," said one agent, "are coming to the conclusion that prices are right, and are not likely to be more favorable than they now are." Retailers have been fair buyers. We quote: Provincials, 4⅛ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4½c.; Patras, 5 to 5⅛c. in bbls., 5 to 5⅛c. in half-bbls., and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

Valencia raisins are still in a strong position. The retail demand is about satisfied for the holiday trade. We quote: Off-stalk, 5 to 5¼c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 7c.; layers, 7¼ to 7½c.

Shippers of California raisins advise that they are experiencing difficulty in securing sufficient fruit of good quality for the Canadian market, and several large orders for prompt shipment of loose muscatels to this country have been declined on that account. We quote: 3-crown, 7½c.; 4-crown, 8 to 8½c.

Quotations on Bosnia prunes received this week in Toronto are 4s. per cwt. higher than those ruling a month ago. The first shipment of new season's California prunes, the Griffin, Skelly Co.'s brand, arrived on the Toronto market this week. There is not much demand for prunes at the moment. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California,, 90 to 100's, 6½c. per lb.; 30 to 40's, 11½c.

Sultana raisins firm and in moderate request at 7 to 10c., according to quality.

In Malaga raisins stocks of London layers, black baskets and choice clusters are practically out of this market. We quote: Blue baskets, $2.25 to $3.50; Dehesa clusters, $3.50 to $4; Non Plus Ultra, $6; Imperial bunches, $5.75 to $6; Imperial Russian clusters, $5 to $5.50.

Figs are in much about the same condition as a week ago. Wholesale quotations are: 10 oz., 7½c.; 10 lb., 9 to 12c.; 18 lb.,

BUTTER, EGGS & POULTRY

Quick Sales and Prompt Returns

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants.
Consignments Solicited. . .
140 Princess St.
Market Square
WINNIPEG

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

MANITOBA AND NORTH-WEST
Retail Merchants.

6 LEADERS
Edwardsburg Starches
Rex Brand Canned Meats
Simcoe Brand Canned Goods
Reindeer Brand Condensed Milk
Cutting's Dried Fruits, Canned Fruits
Dow and Curry's Rolled Oats.
.....Order from any Wholesale Grocer in Winnipeg.....

E. NICHOLSON 124 Princess St., WINNIPEG
Successor to W. F. HENDERSON & CO.
Wholesale Agent.

J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO
PORK PACKER, Etc., Etc.
Importer and dealer in best brands of
English Sheeps' Casings
AND
American Hogs' Casings
MANUFACTURER OF
BOLOGNAS, ETC., ETC.
Kettle-rendered Lard of best quality.
..Preservatives and Seasonings a specialty..

Have our Sleeves Rolled up
Send along your order if you want to deal with THE people.
CLEMES BROS.
51 Front St. East, TORONTO

11 to 13c.; 28 lb., 13 to 16c.; taps, 3¾ to 4½c.; natural, 4½c. in bags, and 7c. in boxes.

Dates are in fair demand with prices lower, further shipments having arrived. We quote 6½ to 6¾c. per lb. for Hallowee.

A few lots of new season's California evaporated fruits are on the market. We quote: Choice peaches, 25-lb. boxes, 10½c.; Royal apricots (fancy), 15c,; fancy egg plums, 10c.; fancy silver prunes, 13c.

GREEN FRUIT.

Oranges are in plentiful supply, with the demand good and prices steady. Lemons are unusually cheap for this time of the year, and the demand for them is good. Receipts, which have been large, are now falling off, and a firmer market is anticipated. Cranberries are going out well. Bananas are in moderate demand. A good trade is being experienced in Almeria grapes. Apples are quiet locally. Cables report the English markets as being poor, with only the finest fruit wanted. We quote: Oranges—Jamaicas, $3.75 to $4 per box; Valencias, 420's, $5 to $5.75 per case; 714's, $5.75 to $6; large, 420's, $6.25 to $6.50; Mexicans, $3.75 to $4.20 per box; Floridas, $4.50 per box; Bahamas, $3.75 to $4 per box. Lemons—Messinas, $3 to $3.50 per box for fancy, and $2.50 to $3 for choice per box; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl.; apples, $1.50 for red table fruit and $1 for ordinary; onions, 75c. per 80 lb. bag for Danvers and $1 per crate for Spanish; cranberries, $7 per bbl. for Jerseys; $6.50 to $7 for Cape Cods; $5 to $6 for Nova Scotias; $5 to $6 for Canadian in barrels and 65 to 75c. in baskets; bananas, $1.50 to $1.75 per bunch; Almeria grapes, $5 to $7 per keg.

BUTTER AND CHEESE.

BUTTER—There is still a great deal of butter coming forward, but a small proportion of it only can be termed first-class. Choice butter is wanted, but as there is so little of it to be had the volume of business is small. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 10c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 18 to 19c.; 1-lb., blocks, 18 to 20c., according to make.

CHEESE—The market is dull. There is no demand for export. The factory men are willing to make concessions, but dealers, having no export orders, are slow buyers.

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on application.
Wholesale supplied only.

"SHIPPERS ATTENTION"
Reference—Bradstreet's.
Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.
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Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO.
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Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
and ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
470 King St. East, Toronto

G.F.& J.GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

PURE CANDY FOR XMAS TRADE.

BON BONS	ROYAL MIXED	FRENCH CREAMS	GUM DROPS
CREAM MIXED	DIAMOND MIXED	WALNUT " MIXED	CON. LOZENGES
TOYS	TAFFY MIXED	BON BONS	LOVE GEMS
LOVE DROPS	NOVELTY MIXED	CHOCOLATES	BUTTER CUPS

Manufactured by

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

Trade locally is slow. We quote late makes at 10½c., and early makes at 10c.

COUNTRY PRODUCE.

BEANS—The market is dull and weak. Jobbers are quoting 70 to 75c. for hand-picked and 50 to 60c. for ordinary.

DRIED APPLES—Trade is still slow, and 2 to 2½c. per lb. is about all jobbers can obtain for selected fruit.

EVAPORATED APPLES—Dull and unchanged at 3 to 3½c. f.o.b.

EGGS—The demand is probably not as good as it was. Offerings are more liberal than they were a short time ago. We quote: Strictly new-laid, 20 to 21c.; fresh gathered and cold stored, 15 to 16c.; limed, 14 to 14½c.

POTATOES—Still dull at 30c. in carloads on track, and 40c. out of store.

POULTRY—Good poultry is scarce, and prices are much about the same as a week ago. We quote: Chickens, 20 to 40c. per pair.; turkeys are 6 to 7c. per lb.; geese, 4½ to 5c. per lb., and ducks, 40 to 60c. per pair.

HONEY—The season has been a poor one for honey, and no improvement is yet to be noted. We quote: Strained, 7c. in 60-lb. tins, and 8c. in 5 and 10-lb. tins; comb, $1.50 to $1.75 per dozen.

PROVISIONS AND DRESSED HOGS.

Trade is fairly active in provisions, and especially for heavy mess and long clear bacon. Orders for smoked meats are small. Offerings of dressed hogs are liberal, and ruling prices are $4.25 to $4.40 for heavy hogs, and $4.85 to $5 for light.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

FISH AND OYSTERS.

Trade is a little more active this week in both fish and oysters, and fresh fish of some kinds are now arriving on the market. We quote: White fish 7½c.; trout, 7c.; Pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, $5 to $5.50 per bbl. and $2.25 to $2.50 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, $1.10 per 100; haddock, 5c. per lb.; steak cod, 6c. per lb.; frozen herring, 4c.; frozen white fish and trout, 7c.; sea herring, $1.50 to $1.75 per 100. Oysters are quoted at $1.20 to $1.25 for standards, and $1.65 for New York counts.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is generally firm, although deliveries on the street are liberal. We quote: White wheat, 88c.; red, 87c.; goose, 65 to 66c.; oats, 23½ to 24½c.; peas, 44 to 45c.

FLOUR—Quiet and unchanged. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $4.90; Ontario patents, $4.75 to $5.25; straight roller, $4.35, Toronto freights.

BREAKFAST FOODS—Business is rather quiet. We quote: Standard oatmeal and rolled oats, $3.40 in bags and $3.50 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SEEDS.

The market generally is quiet and no improvement is looked for until the New Year. Offerings of alsike are not large, and jobbers are paying all the way from $3 to $5 per bushel f.o.b. Red clover is being bought at $4 to $4.75 per bushel for good to choice, but there are a good many samples of inferior lots offering, for which values range all the way from $3 to $4 per bushel. Timothy ranges from $1.20 to $1.40 per bushel, and while extra choice flail threshed is worth more, there are some inferior samples worth less than those quoted.

SALT.

Business is improving. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Quiet and easier. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Dull at 6 to 7c. for No. 1 and 5c. for No. 2. Sheep skins, 70 to 75c.

WOOL—Fleece steady at 20 to 21c.

PETROLEUM.

A good trade is still to be noted. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Dates are cheaper locally.

Bosnia prunes are cabled 4s. dearer than a month ago.

The close season having terminated, fresh white fish and trout are again on the local market.

A few lines of California evaporated peaches and apricots are in stock with local wholesalers.

There has been a further decline in glucose during the past week, and this article is now being offered at an unusually low figure.

WE ARE PAYING CASH FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

Quick Despatch



Write quick
Wire quick
Telephone quick

At our expense



We'll ship
ANYTHING
you want quick
for your
Christmas Trade

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

OUEBEC MARKETS.

MONTREAL, DEC. 17, 1896.

GROCERIES.

THE week has furnished a better trade than last in a distributing sense, owing to the colder weather. Buyers as a rule, however, have placed their orders and the quantity of new business is small. The movement naturally has been confined to a sorting trade in dried fruit, nuts and seasonable specialties. In the way of general features the week has not been without interest. Sugar has been easier outside, but the spot range has not been influenced. Refiners have shown some disposition to induce demand for syrups by concession in prices. Tea has ruled strong, though demand is quiet, while the scarcity of Maracaibo coffee is not dispelled. Canned lobster, salmon, mackerel and sardines continue upward in their disposition; in fact, very little of the first named are available at any price. Spices are in fair enquiry and steady.

SUGAR.

There was no new feature in the sugar market this week, and the easier feeling noted recently in raws outside had no influence. Locally trading is confined strictly to small lots, with values steady. At the refineries prices are well maintained at 3⅞ to 4c. for granulated f.o.b., and 3⅛ to 3¾c. for yellows. In a jobbing way we quote: Granulated, 4 1-16 to 4⅛c., and yellows, 3¼ to 3¾c. as to grade.

SYRUPS.

There have been indications of weakness in syrups and prices have been shaded by refiners in an endeavor to induce business. So far the effort has not been very successful, and the market is dull. Sales of small lots have been made at 1⅜ to 2c. at the factory, but in a jobbing way we quote 22 to 35c. per gallon.

MOLASSES.

The steadier feeling noted in molasses last week continues, holders showing none of the old disposition to shade prices in order to effect sales. Enquiry has been fair, though the actual volume of business transacted has been inconsiderable. Recent sales of round lots have comprised Barbadoes at 28 to 28½c.; mixed, 27c.; Porto Rico, 27½c., and Antigua, 25c. In a jobbing way Barbadoes and Porto Rico are held steady at 30 to 31c.

RICE.

The firm tone of the rice market outside is fully maintained, but no change on spot is noted. Jobbers have laid in enough to get along with for some time, and are indifferent buyers, while the demand from retailers is only moderate. Values rule very firm. Crystal Japan, $5 to $5.25; standard B., $3.70; Patna, $4.75 to $5.25; Carolina, $6.75 to $7.75, and Java, $4 to $4.25.

SPICES.

The spice market has ruled fairly active, and values are held firm. We quote: Pure black pepper, 10c.; pure white, 15c.; pure Jamaica ginger, 20c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

A good demand for Maracaibo is still the feature of the coffee market and the grade is still in light supply. Sales of it have been made up to 18c., and Santos has also changed hands between dealers at 16½c. We quote: Rio, 15½ to 17c.; Santos, 16½ to 17c.; Maracaibo, 18 to 20½c.; Java, 24 to 26c., and Mocha, 24 to 26c.

TEAS.

The tea situation remains as strong as ever, stocks generally being probably smaller than for years back. Demand, however, for the moment is quiet. Japans have changed hands at 15c. for 300 packages and China blacks at 12c., and these are the inside prices. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The holiday demand for Valencias has been of a fair sorting character. Stocks are in very small compass and values firmly held. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

A few car lots of California raisins have been distributed to the trade during the week, but they do not by any means place stocks where they should be. We quote: 2-crown, 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins rule steady at 8 to 12c.

Table raisins meet a fair sorting demand, Malaga fruit selling at $1.50 to $4.50 in a jobbing way.

Currants were in moderate enquiry and prices are steady. We quote: Provincials, bbls., 4c.; half-bbls., 4¼c.; cases, 4⅜c.; half-cases, 4½c.; Filiatras, ditto; Patras, 5½ to 6c., and Vostizzas, 6½ to 8c.

There is no change in prunes on spot. Advices from California are of a somewhat easier tenor, but they are not expected to have any influence on spot values in the near future. We quote: French 5 to 15c., as to grade; Austrian, 6 to 8c., and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

Figs were quiet and steady at 9½ to 11c., and dates at 5 to 7c.

NUTS.

There has been a good seasonable demand for nuts. We quote: Valencia shelled almonds, 18 to 20c.; Tarragona almonds, 9½ to 10c.; filberts, 9 to 9½c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 12 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, $5 per 100.

CANNED GOODS.

The firmness noted recently in canned lobsters, salmon and mackerel continues, and it will not surprise traders if prices go even higher. This week the very inside price on lobsters is $10 per case. We quote as follows: Tomatoes, 75 to 80c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; cohoes, $1.20; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $10 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

FISH.

A moderate trade has been doing in all lines of fish. Demand is principally for fresh fish, and the liberal receipts lately have been well cleaned up. Pickled fish, green cod and herrings are selling slowly and only choice stock is salable. Genuine Labrador herrings have sold 25c. lower at $4.75 per bbl.; No. 1 N.S. are steady at $3.75 to $4 per bbl., and $2.25 to $2.35 per half-bbl.; No. 1 draft green cod, $5 to $5.25; No. 1 do., $4.50; No. 2, $3.35 to $3.50; No. 1 green haddock, $3.50; No. 1 Lake trout, $3.90 to $4 per keg; No. 1 white fish, $5 per barrel; small Labrador salmon, $12.50 to $13; No. 1 B. C., $6 per half-bbl., and $12 per bbl. to arrive; No. 1 halibut, $7.50 to $8 per bbl.; tongues and sounds, $7.50, and salt eels, 4½ to 5c. per lb. In fresh fish the feature has been the decline in fresh herring of 10 to 15c. per bbl. Tommycods arrived for the first time last Friday, and are selling at $1.50 to $1.75 per bbl. Haddock and cod are steady at 3¼ to 3½c. Frozen salmon fetch 11 to 12c., halibut 8c., and Manitoba pickerel, whitefish and trout 7c. per pound. Smoked fish continues in ample supply. Haddies range from 6½ to 7c., Yarmouth and Bay bloaters 90c. per box, kippered herrings $1.30 to $1.50, ciscoes 75c. per basket of 100 fish, and medium smoked herring 10 to 11c. per pound. Dried fish are quiet and steady as follows: Cod, $4 per cwt.; pollock, $1.90 to $2 per 100 lbs.; skinless cod, $4.50 to $5.25 per 100 lbs.; boneless cod, 5½c. per lb., and fish, 3c. per lb. There is a fair demand for shell oysters in a small way, and prices show no change. Malpeques, $5 to $5.50 per bbl.; Buctouche, $4.50 to $5; Miramachi, $3 to $3.50, and ordinary, $2.50 per bbl.

GREEN FRUIT.

The green fruit market rules much as it was. Lemons continue easy and prices are again lower this week. Jamaica oranges are most enquired for, ruling steady, while very few Florida oranges are selling, as they are held too high. Valencia oranges meet a good demand. Malaga grapes are firm and pineapples have been asked for to a fair extent. We quote: Florida oranges, $5 to $5.50 per box; Jamaica oranges, $5.50 to $6 per bbl.; Valencia oranges, $5.25 to $5.50 per box; lemons, $2.50 to $3 per box, and $6 to $7 per chest; pears, $2 to $2.50 per keg; cranberries, $4.50 to $5 per bbl.; Spanish onions, 70 to 75c. per crate, and new Malaga grapes $5 to $7.50 per keg.

APPLES

There is no improvement in the apple

FIGURES.

Dates =

Hallowee' Dates, Crop 1896.
Ready for shipment - - - - - **5½c.**

Grenoble Walnuts =

To arrive, we hope before Christmas, 100 Bales (250-lbs.) Finest Pure Mayette Grenoble Walnuts. The only grade we handle - - - - - - **11c.**

Currants =

Just entered into store, 300 cases (75-lbs.) Choice Vostizza Currants - **6c.**

Prunes =

Now due, Ostrich brand of Bosnian Prunes, 55-lb. boxes - - - - - **6c.**

HUDON, HEBERT & CIE.

MONTREAL

market, demand continuing slow and stocks heavy. We quote; 90c. to $1.40 for No. 1, and 40 to 85c. for No. 2.

COUNTRY PRODUCE.

EGGS—There is no change in the egg market, business ruling quiet. We quote: New laid sold at 20 to 22c.; choice candled and Montreal limed, 14 to 14½c.; western limed, 13 to 14c., and western held fresh, 12 to 12½c. per doz.

BEANS—Beans continue quiet and steady at 80 to 85c. in car lots and 90 to 95c. in a small way.

HONEY—There is no change in honey, which ranges from 8 to 8½c.

POTATOES—Continue quiet but firm at 40c. in car lots and 45 to 50c. in a jobbing way.

POULTRY—Has been in better demand this week. We quote: Turkeys, 7 to 7½c.; chickens, 6 to 6½c.; ducks, 7 to 7½c., and geese, 5 to 5½c. per lb.

DRESSED HOGS—Demand for these has improved with the colder weather, and values have a firmer tendency at $4.65 to $4.85 in car lots, and $4.75 to $5 in a jobbing way per cwt.

DRIED APPLES—Rule dull at 3 to 3½c., with evaporated, 4c.

ONIONS—Quiet, at $1.25 per bbl. for red and $1.30 to $1.35 for white.

PROVISIONS.

The provision market continues quiet and without any new feature. Trade in all lines is slow and of a jobbing character at about steady prices. New packed Canadian pork is offering at $11 to $12, and old is selling in a small way at $10 to $10.50 per bbl. Pure Canadian lard, in pails, at 7 to 7½c., and compound, refined, at 5¼ to 5½c. per lb. Hams, 9 to 10c., and bacon, 8½ to 9½c. per lb.

FLOUR, MEAL AND FEED.

There was considerable enquiry reported to-day by millers for Manitoba grades of flour from Lower Port buyers, and some round lots have been put under offer which will likely result in business. There was also a number of cable enquiries received, and a sale of 1,000 sacks was made by the Lake of the Woods Milling Co. on Belfast account for shipment via St. John, N.B. The local demand was slow, but the tone of the market is firm. Winter wheat, patents are selling at $4.75 to $5; Manitoba spring wheat, patents, $5.20 to $5.30; strong bakers', $4.50 to $5; straight rollers, $4.25 to $4.50; and in bags, $2.10 to $2.25.

In oatmeal a fair jobbing trade was done and prices rule about steady. We quote: Rolled oats, $3.50 to $3.60 per bbl., and $1.75 to $1.80 per bag; standard, in bbls., $3.65 to $3.75, and granulated, $3.75 to $3.80.

The demand for feed was good and the market is fairly active and steady. Ontario bran sold at $9.25 to $9.50 per ton in bulk, and Manitoba at $10.40, including sacks. Shorts are unchanged at $11 to $12 and moullie at $15 to $16 per ton.

The tone of the hay market was firm under a good demand and No. 1 sold at $10.50 to $11 and No. 2 at $9 to $9.50 per ton in car lots.

CHEESE AND BUTTER.

Cheese rules much the same. Enquiry for under grade goods at a range of 9¼ to 9¾c. continues, but it is becoming increasingly difficult to obtain. It is understood in this connection that quite a lot of buying of October and November has been going on west of Toronto at 9¼ to 9⅝c. September makes continue nominal, for although it was reported that business has been done recently in them at 10¼ to 10⅜c., the news could not be confirmed. Besides, the Britishers, while they can get Octobers and and Novembers for ½ to ¾c. less per lb., are not likely to pay attention to the dearer article.

Butter rules dull with a heavy tendency, a depressing feature being the receipts of Western roll butter, which is going begging on the street at 13 to 14c. The range for creamery to-day was 18 to 18¼c.

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THE GOODS

Which pay best to push are those which you can recommend.

"GOLDEN" HADDIES

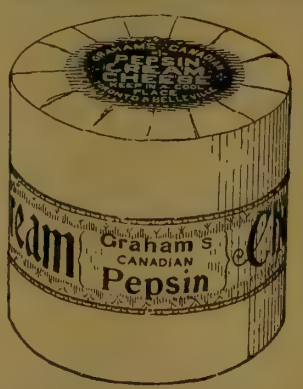
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Once tried always used.
Every can guaranteed.

Every can full weight, 1 lb. smoked Haddies.

Sold by your wholesaler.

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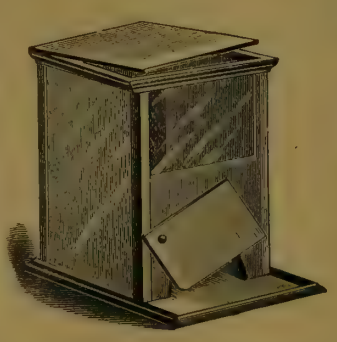
Pepsin Cheese

IS BOOMING. Everyone who eats it likes it and refuses all others. Try it yourself and be convinced.

We are now pushing our machinery to the utmost capacity of our factory to keep up with the trade. Send in your orders at least ten days before you need the goods.

R. J. GRAHAM,

Also at BELLEVILLE, ONT. 519 KING ST. W., TORONTO.



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Saratoga Potato

CHIPS.

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TICKLED TO DEATH

with encomiums coming daily from grocers and their customers from all parts of the Dominion in praise of Cottams Bird Seed. Grocers say, "although the profit on inferior brands is greater, yet as we sell 100 times more of Cottams, it pays in the long run to handle it. Besides, Cottams Bird Seed makes our customers sing as well as their birds, and as it is not only a good seller itself, but brings trade and helps us sell other goods, we chime in and sing too." Manufactured under 6 patents and others pending, covering the recent and most valuable discoveries for birds. We guarantee Cottams Bird Seed to be 2½ times the value of any other seed. Handled by all Wholesalers and live Retailers.

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No Soaking. No Boiling. No Odor.

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TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

MONTREAL NOTES.

Strictly sound, good keeping Malaga grapes are a very scarce article on this market.

Refiners have shown a plain disposition to shade prices in syrup this week in order to induce demand.

There are no canned lobsters available on this market under $10 per case this week, and the quantity even at that advance is light.

The price so far asked for Florida oranges on this market, viz., $5 per box, is practically prohibitory, and makes their sale extremely difficult.

The scarcity of Maracaibo coffee is as marked as ever this week, and 18c. was considered an inside price at this writing for straight invoice lots.

The first carload of California oranges came to hand last week. Its quality was excellent, but the price, $4.50 per box, was rather high compared with other fruit.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 17, 1896.

THIS week has been an active one in the wholesale trade. The season's trade has been good, but the country trade has not been hardly as large as usual. Money seems scarce. Markets show but little change, although the quiet season tends to weaken them.

SALT—There is no lack of stock here at present, and demand is quiet. Besides that which is brought here by the Liverpool steamers for the local market, large quantities arrive to go west by rail. The quantity of rock salt now used here is limited. We quote prices as follows: Coarse, 48 to 50c.; factory-filled, 90c. to $1; 5-lb. bags, in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c. each; cartoons, $2 per case of 2 doz.; Canadian fine, $1 per bag.

CANNED GOODS.—While prices are firmer, there is little change noted, except, perhaps, in tomatoes, which are rather higher. There is some enquiry for peaches, but it is early in the season. Stocks of fruit here are not large. Baked beans show an improved enquiry, but they have only a limited sale. Domestic sardines in oil and mustard, as well as clams, chowder and scallops, are coming to the front as regular lines. They give good satisfaction. This branch of trade is, on the whole, quiet. We quote as follows: Corn,

It Has No Equal
BROCK'S BIRD SEED



We know it because
The Wholesaler sells more. The Retailer sells more
The Customer buys more.
It pays to handle such goods.
NICHOLSON & BROCK - TORONTO

Xmas Poultry

Ship early, so as to have stock on market in good time. Prospects good if weather continues cold. Prompt returns. References, Bradstreets.

H. P. GOULD & CO.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

SOMETHING CHOICE
.. IN ..
HAMS
BREAKFAST BACON
ROLL BACON
FOR HOLIDAY TRADE.

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

There's a Time for Everything...

THIS is the time for you to lay in your Christmas Stock of

SMOKED MEATS, PURE LARD, Etc.

This is the PLACE to procure your stock. Our "Maple Leaf" Brand Smoked Meats and Pure Lard are positively unexcelled.

D. GUNN, BROS. & CO.
PORK PACKERS,
TORONTO

ORANGES
Special Fancy California Washington Navels. Fancy New Valencias.
Fancy Messina Lemons,
Malaga Grapes, New Nuts,
Figs and Dates. . . .
HUGH WALKER & SON
GUELPH, ONT.

HEINZ'S PICKLES

sauces, etc., add a pleasant piquancy to a meal, that multiplies many fold the pleasure of eating it.

POPULAR SPECIALTIES

Heinz's Baked Beans with Tomato Sauce
Sweet Pickles, Tomato Chutney
India Relish, Etc.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG U.S.A.



MANUFACTURED BY

R. E. Jamieson

OTTAWA.

65 to 70c.; peas, 70 to 75c.; tomatoes, 75 to 80c.; gallon apples, $1.80 to $2; corned beef, Canadian, $2.25 to $2.35; American, 2-lb tins, $2.40 to $2.50; 1-lb tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapple, $2.25 to $2.65; salmon, $1.35 to $1.40; lobsters, $2.20 to $2.25; haddies, $1.25 to $1.30; clams, $5 for 4 doz; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.

DRIED FRUIT—Demand has been active, with stocks not large; in fact, a number of lines are about sold out. Citron is enquired for. Prices are higher, any brought from outside points costing much higher than direct importations. Loose muscatels are held firmer, and stocks here will be well cleaned up by Christmas. Some good 2-crown goods have been brought here from New York. In Valencias, while there are not large stocks, the prices are not held as firm as other lines. Cleaned currants are experiencing a large sale, and prices tend higher. The first arrivals of dates are cleaned up. Others are daily expected. A few California prunes continue to come in here, but the demand for all grades of prunes is light. Prices tend higher. Some seeded loose muscatels were shown here this week in cartoons. They are nice fruit but the price is high. Evaporated apples are being bought by dealers on account of the low price, but there is light local demand. Dried were offered as low as 2½c. We quote: Valencias, 5½ to 6c.; California L.M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2; currants, cases, 4½ to 5c.; bbls., 4½ to 4¾c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5 to 5½c.; Canadian onions, $1.90 to $2; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 17 to 17½c.; orange and lemon, 12½ to 13c.; Valencias, layers, 6½ to 7½c.; 4-crown L. M. raisins, 8 to 8¼c.

GREEN FRUIT—The open weather has very much favored the green fruit merchants, and sales have been large. Apples show but little improvement. The quantity of poor apples has been large this season. Large quantities of good fruit are being shipped by the steamers to England. Here there is no sale whatever, except for the best grades. The odd lots have to be sold at auction, where price ranges from 50c. to $1. The Valencia oranges to hand are as yet rather sour. Some nice sweet West India oranges are offered. Lemons are lower and some nice Messina stock is here. Keg grapes are the firmest thing in the fruit line, and prices still tend upward. Bananas show better demand. It will be but during the holiday season. We quote: Messina lemons, $3.75 to $4.25; oranges, Valencia, $4.25 to $5; bananas, $1.75 to $2.25; apples, $1 to $1.50 per bbl.; keg grapes, $6.50 to $7; cranberries, Cape Cod, $4 to $6 per bbl.; bog cranberries, native, $4.50 to $5; pineapples, $1.50 to $2 per doz.

SUGAR—Holiday demand is well over. The best that can be said of the market is that it is steady. Granulated retails as low as 24 pounds for $1. There is quite a stock

ENAMELLED MEASURES



In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

Do you ever tell

your customers how delicious Preserved Ginger is when purely and properly made? Get them to try ours,—it will please them and profit you.

Excellence in Flavorings

is just as necessary as in substantials. Certain customers have not yet learned this. Get them to try Pure Gold Extracts and they will be convinced.

PURE SPICES
PURE COFFEES
PURE PEPPER
PURE MUSTARD
PURE CATSUP
PURE EXTRACTS
PURE BAKING POWDER

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

of sugar here. We quote: Granulated, 4 to 4¼c.; yellows, 3¼ to 3⅜c.; Paris lump, 5¾ to 6c.; powdered, 5½ to 6c.

MOLASSES—There is rather less movement owing to outside dealers being now well supplied. Prices are still low. New Orleans has a fair sale, demand showing no improvement. There is less syrup sold here than last season. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Trade has not been as active during the past week. While smoked herring are not in very large supply, the market is rather easier owing to light demand. Bloaters are coming to hand more freely this week—in some cases hard dried, which are not suited to this market. They will likely be sold under quotation. If weather was cold, good business would be done in frozen fish; it being soft, dealers are not able to make satisfactory returns for smelt received. A few frozen herring were handled here this week, but it is a matter of great risk. We quote: Large cod, $3.25 to $3.50; medium, $2.75 to $3; pollock, $1.15 to $1.25; bay herring, $1.50 to $1.55 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl, $4.50 to $5.50; boneless, 2½ to 8c.; bloaters, 60 to 70c. per box; kippered, $1 per box; Barrington, $3.25 per bbl.; Shelburne, $3.50 per bbl.

PROVISIONS—Boston is now offering goods at rather lower quotations than Chicago. Pork is still low. Beef, on the other hand, continues to grow in firmness. Pure lard is rather easier, though some Ontario packers have refused to sell at prices ruling here. Compound is rather high. Lard is in large supply here. We quote: Clear pork, $13.50 to $14; mess, $13 to $13.50; plate beef, $12 to $14; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7¾ to 8c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—While flour at the moment is rather lower west, as quoted by some millers, the local price shows no change, and the feeling in general favors a higher market. We quote as follows: Manitoba flour, $5.70 to $5.80; best Ontario, $5 to $5.10; medium, $4.70 to $4.80; oatmeal, $3.75 to $3.80; cornmeal, $2 to $2.10; middlings, car lots, in bulk, $14 to $15; bran, do., do., $13 to $14; hand-picked beans, $1.10; prime, $1; oats, 32 to 35c.; hay, $11 to $12; barley, $3; round peas, $1.15; split peas, $3.10 to $3.25; yellow eye beans, $1.50; buckwheat meal, $1.20 to $1.25; grey, $1.75 to $2.00.

ST. JOHN NOTES.

Cream of tartar, which has been ruling low and weak, is firmer.

L. E. Rolston, is now acting as agent for J. G. Hamilton & Sons, of Pictou.

Cream Pepsin cheese is showing an increased demand here. A shipment was made this week to Moncton.

The tea case spoken of last week has been finished, after being before the court almost a week. It resulted in a verdict for the plaintiff for $200 damages. The action was brought by the packers of the "Union" blend, represented here by Geo. S. de Forest & Son, against Dearborn & Co., the claim being that the latter house sold a tea represented to be the same as "Union" blend.

Large shipments of lumber have been made to the South American ports this past season, some 12,000,000 feet going forward. A still better business is expected another year.

At the annual meeting of the St. John Board of Trade, held this week, the following officers were elected: W. S. Fisher, president; D. J. McLaughlin, vice-president; Ira Cornwall, secretary.

The steamer City of Monticello, so well-known as running for a number of years between St. John and Digby, is to go south to run between Nassau and Florida in connection with the Flaglor system of railways.

At a meeting of the lobster packers, held in Moncton, at which Prof. Prince, fishery commisioner, was present, the following resolutions were passed: That the Government extend the fishing season between Chockfish, Kent County, and Tidnish River, N.S., until July 31; that the Government establish two or more hatcheries. The Government stamp was approved of, and an increased fine for illegal fishing was suggested.

Hudon, Hebert & Cie. have now on the way, and due before Christmas, 100 250-lb. bales of finest pure Grenoble walnuts, and also due Bosnia prunes in 55-lb. boxes of the well-known "Ostrich" brand. Prices, etc., in advertising columns.

HALIFAX TRADE GOSSIP.

AFTER several weeks of dulness, business in general has taken a spurt, which may continue through the holiday season. Compared with other years, however, trade is dull for the season.

The lines which are showing life are those almost entirely identified with the holiday season. Dried fruits, for instance, are a very important factor, and, as stocks are scarce, the price is high. Some dealers have recently received small consignments from Boston. French prunes do not seem to run with the rest, as they have declined in price, while other articles have gone up. There are no new dates to hand, but they are expected this week, and the opening price will be from 5¾ to 6c. Loose muscatel raisins, 2 and 3 crown, are meeting with good demand at 7½ to 8c. respectively. Valencias layers are quoted at 7½c. Fine off-stalk Valencias are worth 6½c. London layers are quoted at $2.25, which is a recent advance of 25c. per box. Black baskets bring $2.60 and bunch Dehesas, $3.75.

Good Gravenstein apples are in small supply and readily bring from $1.75 to $2 per bbl., while inferior grades sell from $1 to $1.50 per bbl.

Molasses is showing considerable life of late, but there is no change in quotations. Fancy Demeraras are worth 33c.; fancy Porto Rico, 33c.; choice do., 31c. Lower grades run from 23 to 28c.

The refinery reports no change in prices, and business in this article is anything but satisfactory. Quotations are : Granulated, 4⅛ to 4¼c.; yellows, 3⅛ to 3¼c.

The market has been well supplied with P. E. Island eggs, which are quoted at 16 to 17c. Good domestic stocks bring from 19 to 20c. The demand is light.

Trade in butter keeps up a fair average. Creamery tubs are quoted at 20c. and prints at 21c. Dairy rolls are worth 16c.

There is very little Ontario poultry on the market, and the demand is being supplied by native stocks. Ontario poultry shipped here for Thanksgiving fared badly on account of the bad weather, and dealers were glad to work it off at a great sacrifice.

Canadian dressed beef is now supplying the market, but prices are irregular on account of competition between a local firm and the Ontario house which is catering to the market. The demand, however, is not heavy and moderate consignments of both beef and mutton are advised. P. E. Island mess pork has dropped to $12 to $12.25 and Chicago to $13, duty paid. Canadian plate beef is steady at $10.50. Hams are quoted at 10½c. and roll bacon at 8½c.

Wm. Moir, Son & Co. have the contract to supply the army and navy with bread, biscuit and flour.

Shore fish have been received in large quantities lately, but considerable of it is badly cured. Most of the buyers of West India fish are stocked up. N. & M. Smith received seven vessel loads from Gaspe coast, most of which has gone into warehouse. Stocks of Bank cure and Labrador are not large, and Lunenburg exporters have not half their usual stocks. Fat mackerel are firmer. Salmon are not obtainable.

PERSONAL MENTION.

Mr. Alfred M. Simmons, representing Walter Baker & Co., Ltd,, Dorchester, Mass., was in Toronto this week looking up business. Mr. Simmons is making one ot his periodical trips through Canada from Halifax to Windsor, Ont.

Capt. Porte, of the Toronto Biscuit and Confectionery Co., paid a visit to his old home, London, last Sunday.

THE NEW PRESIDENT.

A week ago the election of officers for the Dominion Commercial Travelers' Mutual Benefit Society was published. An error appeared in this report stating that the presidency had gone to Fred. Birks. This was a mistake. The president for the ensuing year is Fred. Hughes, of Caverhill, Hughes & Co.

A lot of 350 boxes Hallowee and Sairs dates have been turned into stock this week by L. Chaput, Fils & Cie.

Barcelona filberts are among the sweetest nuts offered. L. Chaput, Fils & Cie. have just received a shipment of 100 bags, 120 lbs. each, of these.

L. Chaput, Fils & Cie. are receiving this week 100 bales Grenoble walnuts, 50 bales Marbot Grenoble walnuts and 150 boxes, 55-lb., shelled walnuts.

Hudon, Hebert & Cie. have now in stock ready for shipment Hallowee dates, crop of 1896, and have also just turned into stock 300 75-lb. cases of choice Vostizza currants.

We are Receiving This Week

100 bales "Pure Mayettes" Grenoble Walnuts
50 bales Marbot Grenoble Walnuts
150 boxes, 55-lbs. each, Shelled Walnuts
100 boxes, 25-lbs. each, California Evaporated Fruits
350 boxes Hallowee and Sairs Dates
100 bags, 120-lbs. each, Barcelona Filberts

(They are not the largest, but they are the sweetest nuts offered.)

We have in stock some

Fine New Bordeaux Grenoble Walnuts

L. CHAPUT, FILS & CIE. Montreal

The Watchful Care

That we exercise in our factory is what makes "Kent" brand of Tomatoes the best. The fruit is put up the same day that it is picked. It is carefully examined before it goes into the cans. Each can is perfectly filled—no green stuff allowed in. There is no solder on the inside of our cans. These are the "secrets" of our success. Don't you want to sell the best?

Agents . . .
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

THE KENT CANNING CO.
CHATHAM, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

EVERY PROGRESSIVE GROCER

Keeps for his Customers

LYTLE'S TOMATO CATSUP

There is no better Catsup made.
The freshness of flavor always pleases.
Its keeping properties are unequalled.
And it bears the grocer a profit.

Put up in bottles or bulk by
T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO
Write for Quotations.

Griffin & Skelly's
California Prunes
. . . All Sizes

JOHN SLOAN & CO.
45 Front Street E.
TORONTO

RIO COFFEE

EXTRA CHOICE SELECTION.
Now in store Ex. SS. Catania.

WARREN BROS. & CO.
35 and 37 Front St. East, Toronto.

JUST ARRIVED.

SPHINX PRUNES, U
" " C
COMADRA FIGS
HALLOWEE DATES
AND ELEME FIGS

T. KINNEAR & CO.
49 Front St. East, TORONTO

BUY
Ivory Bar Soap
THE BEST MADE

PRUNES
California, French, Bosnia. All sizes.

WALNUTS
Grenoble, Marbot, Bordeaux.

PERKINS, INCE & CO.
TORONTO.

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

"There are Others" . . .

Good, bad, and indifferent. If you want the BEST insist upon getting **"LORNE"** Brand Canned Fruits and Vegetables. Packed from the choicest sound stock, retaining the natural delicious flavor of the fresh article.

Agents . . . ***WARREN BROS. & CO., Toronto.***

TRADE CHAT.

THE estate of Peter Ross, Kintore, offers to creditors 5c. on the dollar. There are $3,000 unsecured debts and $300 assets.

In Petrolia bread is 6c. a loaf.

Chas. B. Ewing, collector of Customs at Cobourg, is dead.

The bank of British Columbia have opened a branch at Sandon.

The liquor store of Thomas Brown, ex-mayor of Welland, was broken into on Friday and $700 taken from the safe.

J. D. Stark, grocer, Baldoon street, Chatham, is erecting two fine frame houses, one on Baldoon street and the other on Forest street.

Wm. Rocket's liquor and grocery store, in Sandwich East, was broken into Sunday night, and about $75 worth of goods were stolen.

There is a movement on foot among nearly two score French Canadian families now living in Detroit to return to Eastern Canada. They propose to move all their effects to Lake St. John, Que.

The Dairy Commissioner has been placed in possession of information which will lead to improvement of the present facilities for handling milk in the larger cities, to keep it from absorbing disease germs, which thrive so well in milk. It is a plan which is being used in some of the larger English centres of population, and would be of great advantage in places like Toronto and Montreal.

A grocery firm of Liverpool, Eng., recently sent out black-bordered circulars announcing the sad death of a partner, and on the blank page gave the current prices for bacon, eggs, butter and other staples dealt in by the firm.

"Whoever can make two ears of corn, two blades of grass, to grow upon a spot of ground where only one grew before," says Swift, "would deserve better of mankind and do more essential service to his country than the whole race of politicians put together."

Large quantities of halibut are being shipped from the Canadian fisheries on the Coast across the continent, where a ready market is found. The shipments are all made by express over the C.P.R.

That story of a Caribou potato raiser who refused an offer of 48c. a barrel for eleven barrels of potatoes, declaring that he would have $5 or nothing for the load, is matched by a yarn that comes from Grand Lake Stream of a man who recently went after a calf that he had pastured out all summer and asked what he owed for the pasturing. "Well," says the farmer, "I've got a bill of $7 against you, but I will take the calf and call it settled, providing you are willing." "No sir," was the answer. "I will not do that, but I will tell you what I will do: You keep the calf two weeks longer and you can have her."—Lewiston Journal.

If the Provincial Government's estimate of the Manitoba wheat crop is approximately accurate, very little wheat remains in the farmers' hands for sale. The Government estimate was in round figures 14,500,000 bushels. There has been shipped out 6,500,000 bushels, and there is 4,500,000 bushels in store at Keewatin and west thereof, leaving only 3,500,000 bushels held by the farmers.

MEXICAN AND JAMAICA ORANGES

FLORIDA orange-growers are now realizing that the temporary loss of her prominence as a producer of oranges has afforded a golden opportunity to Jamaica and Mexico to acquire prestige in the orange market, says Grocery World. Previously their careless methods in handling fruit had operated against them and kept them in the background. But they are becoming educated, largely through the efforts of American dealers in oranges, and by the time the Florida orange-growers can again make a good showing in the market they may expect to find other strong competitors elsewhere than in California and the Mediterranean region.

Mexico and Jamaica have a great advantage in immunity from frost, and in most of

Your Customers Want..



It has no equal.

CONDENSED MILK

and the BEST QUALITY obtainable.

The Brands of the

NEW YORK CONDENSED MILK CO.

ARE UNSURPASSED.

Send for particulars to...

F. W. HUDSON & CO.

SELLING AGENTS,

TORONTO.

ALSO.... MANUFACTURERS



—OF THE

Gold Seal Brand Condensed Milk

—AND

Borden's Peerless Brand Evaporated Cream.



them there exist conditions favorable to the production of superior oranges at low cost. And what may now be lacking in quality may doubtless be supplied by budding to better varieties and by better culture.

The Mexicans now have good facilities for shipping their products by rail to the Uuited States. Lands and labor are cheap there, and, with our low tariff on oranges, they can afford to grow oranges for the American market for less than would pay the orange growers of California and Florida any profit. The planting of oranges in Mexico has been greatly stimulated, and the product will be largely increased within a few years. California papers express alarm at the prospect of such formidable competition. Agents of the Mexican orange growers have been in the American orange centres familiarizing themselves with our most approved modes of packing, grading, etc.

DELICACY IN THE STORE.

IT has always been astonishing to me that grocers are so indelicate about certain matters in their stores, and since you offer me the use of your pages I will take this opportunity of telling your readers what I think of them in this particular, writes Mrs. H. R. H. in Grocery World. Don't be alarmed, gentlemen; I shan't bite very hard.

I have been in some of the smallest country stores and I have been in some of the largest in the city, and everywhere I find this same lack of delicacy. For instance, not long ago I was in one of the largest retail grocery stores in Philadelphia, buying some dried apples. The apples themselves were very nice and clean, but the clerk who waited on me had unmistakably dirty hands, and he gouged out the apples from the box with them. Now, it is true that those apples were soaked and washed before they were eaten, but that makes no difference. This is what I mean by the lack of delicacy. That clerk could have made a great deal better impression on me had he worn white gloves than he did by using his bare, dirty hands.

It has always been a pet fad of mine that a grocer should be just as particular as a lady is in baking bread. Where he has to handle naked food products he ought to keep his hands from them. In other words, he should wear these white cotton gloves that some of the itinerant candy fakirs wear you see along the Philadelphia streets. Even they know enough to understand that people will be more apt to buy their goods if they don't handle them with their moist, sweaty fingers.

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

CLEMES BROS. are this week in receipt of shipments of Grenoble and Bordeaux walnuts and a carload of dates.

The Eby, Blain Co., Ltd., are in receipt of a shipment of Brazil nuts.

Laporte, Martin & Cie. expect this week a shipment of fine shelled walnuts.

Warren Bros. & Co. are this week in receipt of a fresh shipment of Rio coffee.

The Davidson & Hay, Ltd., are in receipt of a shipment of fine Darjeeling teas.

W. H. Gillard & Co. are just in receipt of their "Haycastle" brand currants.

A fresh shipment of Commadra figs has just been received by T. Kinnear & Co.

Lucas, Steele & Bristol are advised of the arrival of several invoices of Indian teas.

H. P. Gould & Co. are sending out to their customers prices current of produce.

John Sloan & Co. are in receipt of a carload of cheap canned salmon, "Indian" brand.

A direct shipment of green Rio coffee arrived this week for the Eby, Blain Co., Ltd.

John Sloan & Co. have a full line of Griffin & Skelly's California prunes in stock.

The Davidson & Hay, Ltd., have a shipment arriving this week of "Indian" salmon, flat cans.

Fancy egg plums and fancy silver prunes, in 25-lb. boxes, are in stock with the Eby, Blain Co., Ltd.

Hudon, Hebert & Cie., of Montreal, have a shipment of 200 boxes fine Hallowee dates coming in this week.

A shipment of "Excelsior" olives, 27-oz., 16-oz., and 10-oz. bottles, arrived for the Eby, Blain Co. this week.

Dawson & Co. received a carload of Jamaica oranges on Tuesday; also a carload of Cape Cod cranberries.

T. Kinnear & Co. have in stock a shipment of 3-crown California loose muscatels, the Griffin, Skelly Co.'s brand.

"Javas" is the name of another new biscuit just put on the market by the Toronto Biscuit and Confectionery Co.

The Hamilton Coffee and Spice Co. sets so much value upon the article which appeared in THE CANADIAN GROCER of December 4, regarding the adulteration of cream tartar and spices that it has had it printed on circulars for distribution among the trade.

A shipment of Dandicolle & Gaudin's French mushrooms, peas and beans in glass bottles, is to hand with T. Kinnear & Co.

J. W. Windsor's "Royal" tomato catsup, pints, in one-dozen boxes, is being sold at 48c. per dozen by Hudon, Hebert & Cie., Montreal.

California prunes, the first this season, have just been received by T. Kinnear & Co. They are 40 to 50's, 50 to 60's and 60 to 70's.

The Davidson & Hay, Ltd., are putting on the market a fine, cleaned currant in 1 lb. and 3 lb. packages. The package is an attractive one.

T. Kinnear & Co. are in receipt of shipments of cheap salmon, "Eagle" and "Harlock's" brands; also Crosse & Blackwell's pickles.

Hudon, Hebert & Cie., of Montreal, expect 100 bales pure Mayette Grenoble walnuts shortly. They handle no other walnuts but this grade.

Attention is called to Lucas, Steele & Bristol's ad. The firm's guarantee is sufficient to assure the buyer of quality and price, also prompt shipment.

The Eby, Blain Co., Ltd., have received a shipment of the finest Vostizza currants. They are called "Black Pearls," and are packed in quarter-cases, about 40 lbs.

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Canada Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co.
Montreal : : Toronto



ASK FOR
MOTT'S

THE GREATEST OF THESE IS QUALITY.

THE question of price, the question of service and the question of quality—all demand the serious attention of the would-be successful grocer, and the greatest of these is quality, says Merchants' Review.

The country is growing so wealthy that the standard of quality in food products is being constantly raised, and we find that the most successful grocers are those who sell the finest grades of goods, their phenomenal success being possibly due to this circumstance.

Some of the department stores give good service and ask very low prices, but give little attention to the matter of quality, and for this reason, if for no other, we do not apprehend that they will prove dangerous competitors of the grocers.

The study of history is a good preparation for the person who aims to shine as a seer of the future, but it does not follow that because cheap goods were given the preference years ago they will be preferred to better goods to-day. We fear that some members of the trade don't sufficiently recognize that various changes have taken place in the grades of goods handled by grocers during the present generation. They are handling the same grades that they sold in 1880 or earlier, and their more enlightened rivals are the ultimate beneficiaries of their peculiar methods.

We state as a fact that in certain neighborhoods of this city a peddler who sells canned goods, in addition to fruits and vegetables, does a rattling business, simply because the grocers roundabout keep only ordinary canned goods, while the peddler keeps the best. That peddler is aware that the world "do move"—some day the grocers will become aware of it too.

A GROCER'S TALE.

In a certain town, says a San Francisco paper, in California there dwelt a Jew. He was a grocer by occupation and withal a goodly man.

He had a neighbor—a Christian, who likewise followed the occupation of buying and selling groceries.

And it came to pass that the Jew, thinking thereby to attract great custom to his store, did begin to sell his wares and merchandise at prices exceedingly low.

The Christian did then, seeing his custom becoming small, also begin to sell for a lesser price.

And thus for some time did the Jew and the Christian strive with one another to see which could sell for the lower price, and thereby gain the larger trade.

But it came to pass that the Christian, in order to take stock, did keep his store open late into the night. Then the Jew did marvel greatly. He saw his Christian brother working late and early with all his men. At last he called upon him, and asked him how it came to pass that he, having so much less trade than himself, did work so hard and long. "Why," exclaimed the Christian, "I have been taking stock." "Taking stock," said the Jew, "what is that?" "Why," said the Christian, "when I take stock, I find out how much goods is within my store, also how much money is owing unto me, and thereby the amount of my substance."

The Jew then appeared greatly joyed at the advice thus freely offered unto him, and exclaimed, "then even will I go and follow thine example, and will return and tell thee how much my possessions have increased."

Several days did then pass, when at last the Jew did return. Then said he unto the Christian, "Well, brother, how did thy stock-taking result?" "Well," said the Christian, "rather badly, my friend. I lost near unto $600. But how did thine result?" "Grievously," replied the Jew. "I will tell thee the truth, brother," said he, "I have lost nigh unto half of my entire substance."

GERMAN SUGAR FACTORIES.

THE number of sugar factories at work during the campaign which closed on the 31st July was 396 against 405 in the two preceding seasons. The quantity of beets worked up was 11,675,217 metric tons (2,205 lbs.) against 14,521,029 tons in 1893-94. The sugar produced in the three campaigns (in raw sugar value) was :

1895-96.	1894-95.	1893-94.
Tons (2,205 lbs.)	Tons (2,205 lbs.)	Tons (2,205 lbs.)
1,642,360	1,830,500	1,382,591

The yield obtained was 13.19 per cent., against 12.17 per cent. in 1894-95 and 12.36 per cent 1893-94. This is the highest yield obtained up to now, that of 1887-88 having been 13.08.

The exports (still in raw sugar equivalent) were :

1895-96.	1894-95.	1893-94.
Tons.	Tons.	Tons.
957,164	1,044,903	728,322

The inland consumption amounted to :

1895-96.	1894-95.	1893-94.
Tons.	Tons.	Tons.
738,153.	618,688.	574,033

The considerable increase in the figures for 1895-96 is largely to be ascribed to the purchase made immediately before the coming into force of the new legislation of last May.

The consumption per head of population was :

1895-96	1894-95.	1893-94.
Lbs.	Lbs.	Lbs.
30.93	26.26	24.85

—Kuhlow's Trade Review.

A PREMIUM ON SLOWNESS.

IN a grocery store, not very long ago, I chanced to overhear two conversations, which may prove suggestive to more than one of the readers of this journal. I may say, in parentheses, that business kept me there, and that it was impossible not to hear.

"Well," said a man whom I took to be a farmer, as he approached the proprietor, "I've come to pay my bill; how much do I owe?"

A full half-hour spent over the ledger, or in disputes concerning some of the entries made there, resulted in a bill of $28.75.

"I suppose that's all right," commented the farmer, "but you'll have to make it even money."

"Really, now," protested the merchant, "I can't afford it. I've done all that I can already, and these are hard times, you know."

"That's all right," was the rejoinder, "but I've been trading with you for a long while, and you ought to be easy on your old customers. Here's $28; just give me a receipt in full."

"Well, as it is you, I'll do it," and the receipt was given as the money changed hands. Then, as the farmer left, he continued: "Here, let's celebrate. Have a cigar?" and I noticed that the choicest box was produced.

Not two minutes afterward another man came in, and with business directness purchased a bill of goods.

"How much is it?" he asked.

"Eleven dollars and twenty cents."

The check was given, and with a courteous "good-day," the gentleman departed.

Both were regular customers

One man, having bought $28.75 in two or three months, was given seventy-five cents and a cigar for paying his bill, and nothing was said of interest.

The other, who bought $11.20 in one order and paid cash, was permitted to pay. Certainly the former received a handsome premium for running a bill.

Nearly any man would be rather glad to run a bill if such inducements were held out to him.

If I were a cash customer of that store, I would either cease cash payments or go where cash was an object.—Trade Magazine.

W. Goodling's new bakery at Bothwell is nearly finished, and a new confectionery store is being opened up in the old post office stand.

CHRISTMAS AND NEW YEAR'S TRADE

...SPECIAL OFFERS OF...

Finest Malaga Raisins, Figs, Shelled Almonds, Shelled Walnuts.

ABOVE GOODS ARE OF BEST QUALITY, AND OUR PRICES ARE LOW.

We will give Special Quotations for our

Celebrated P. Richard's Brandy

GOLD LABEL.
SILVER LABEL.
WHITE LABEL.

The quality of this Brandy is unequalled for price.

WRITE FOR PRICES AND SAMPLES.

LAPORTE, MARTIN & CIE. ...Wholesale... Grocers Montreal



CONTINUED POPULARITY

Always of the highest quality, Carr & Co.'s Fancy Biscuits have retained their popularity since first manufactured, half a century ago. The grocer who means to do a good business must keep the goods that appeal to the public taste.

Do you keep Carr & Co.'s Biscuits in stock? You are losing business by not doing so. Send in a trial order for "Cafe Noir," your customers are sure to like them.

Sole agents for Canada

Robert Greig & Co.

MONTREAL

If you want the cream of the India and Ceylon growth

Buy

Appleton's Teas

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & CO. Agents
MONTREAL

Why not use the Very Best

when it is just as cheap?

English Army Blacking



Leads all others, either foreign or domestic, for a quick, lasting and bright polish. Very easy to shine.

Contains more Neatsfoot's oil than others.

For a handsome box and the best blacking it leads the world.

Sold by all Wholesale Dealers and

THE F. F. DALLEY CO., Ltd.

Hamilton, Can.

LIPTON'S TEAS

As Supplied to HER MAJESTY THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York

LIPTON
TEA PLANTER
CEYLON

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T T

"The World is Theirs."

Ceylon Teas

T T

...RULE THE WORLD...

T

COCOANUT?

Yes,

It's all right!

SCHEPP'S

Improved Shredded and Edelweiss Brand Thin Strip have no equal.

They are the Standard goods with first-class trade. . . . . .

Factory, 6 and 8 Bay St. TORONTO

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

MATCH-MAKING EXTRAORDINARY.

Matches are made in—Hull, Canada, by the E. B. Eddy Co., Ltd.—in fact the company's match-making there has given the place a great name. The mention of Hull, and the fact that we are in Halifax, and the brimstone associated with matches, instinctively suggests that old English alliteration of "h—ll, hull, and halifax," as three undesirable places, although it has been incorrectly applied on this side the Atlantic—the Hull and the Halifax included in the trio were the English towns of those names.

This is a lengthy introduction to noticing the recent receipt of a sample box containing all kinds of matches, through John Peters & Co., the Halifax agents of the Eddy Co. There are the most delicate, as well as the most formidable, from wax to wood; large enough to act as a torch, and small enough to carry a box with 500 in a vest pocket. There are tapers a foot long, and dear little vestas with their red heads and white bodies; there are parlor matches, telephone matches, flaming champions, cigar-lighters, etc., 25 distinct varieties in all, the whole a most interesting collection. We should fancy Messrs. Eddy had brought this business to perfection, and that they were unmatchable match-makers. The packages are of all kinds, wood, card and ornamental oxidized tin.—The Acadian Recorder.

TEN POUNDS OF TOBACCO.

Ten pounds represent the quantity of tobacco grown in England this year. Ten years ago, when the first experiment was made, the year's revenue from this source was £13, rising in the following year to £158, and falling to £49 in 1889. It reached £131 in 1891, but the next year only one sovereign was offered to the Exchequer for tobacco duty, and from that year until 1896 no more tobacco was grown. In 1887 and 1888 Scotland had a try at tobacco-growing, but in the two years only about 13 lbs. of leaf was produced, and after that Scotland abandoned the industry.

JOBBERS' BOOKS.

Editor GROCER,—Please advise us through your paper of some of the best jobbers in books, stationery and fancy Christmas goods and oblige. Yours truly,

CLARKE BROS.

Bear River, Nova Scotia, Dec. 11, '96.

[We send with this issue of THE GROCER a copy of the latest number of The Canada Bookseller and Stationer containing the announcements of nearly all the leading houses in this line in Canada. There are also a number of special notices that will no doubt be of interest.— Editor CANADIAN GROCER.]

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE

or COCOA-NIB EXTRACT.

A light, refreshing beverage.
1-4 lb. Tins. 6 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

La Fayettes Cigarettes Are up-to-date Give them a trial 5 cents

Nothing Succeeds Like Success

First-class quality and handsome appearance is what makes our **"White Moss Brand"** in such demand.

Our new handsomely lithographed package will greatly add to the appearance of your shelves for the Holidays.

Goods are strictly up-to-date and prices lowest. We manufacture all grades and pack to suit the trade.

For sale by all first-class wholesale grocers throughout the Dominion.

SEE CURRENT PRICES.

Manufactured only by . . .

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing?* Write

Ewing, Herron & Co.

Coffee and Spices

Montreal.

AFTER SEEDLESS FRUITS.

ONE of the most important objects scientific fruit-growers are striving for is to produce thornless and seedless fruits, and from the results already obtained it is not unlikely that the end will soon be realized. Seeds are not relished by the consumers of fruits, and many would cheerfully pay a higher price for fruits without them.

The California navel orange represents the best type of fruit grown without seeds. Nature produced this orange as a freak at first, and man has taken advantage of it to propagate fruits of a high order. Half the oranges of California are grafted with the navel, and it is the most important fruit of the Pacific Coast. Nature tried to produce twins in the navel orange, and one survived only as a protuberance in the blossom end, while the other expanded into a well-shaped fruit without seeds. These oranges are occasionally found with small seeds, but, as a rule, they are perfectly seedless.

Several varieties of seedless apples and pears have already been produced, but the quality of the fruit is generally poor and nearly worthless. They are called "bloomless" pears and apples, and are exhibited more as curiosities than as the triumphs of pomological art. Nevertheless, they are the beginning of a new era of apple-growing, and they represent the primary stock of seedless fruits which may produce in time the finest-flavored apples and pears.

The grape industry would be benefited more than any other by the production of new varieties without seeds, and toward this end scores of fruit-growers are working, especially in California. The idea is to produce not only table grapes, but grapes that will make fine raisins. Seedless raisins would prove such a boon to the whole civilized world that any other variety would be quickly run out of the market.

There is a seedless grape of Corinth, which commonly passes as a currant, and the Sultana raisins of southeastern Europe are also seedless. But these fruits are so small that they can never answer the purpose. What the trade wants is a large, seedless grape, with perfect color and flavor, and to get that it is necessary to experiment for years.—Grocery World.

BOTTOM OUT OF BEANS.

The bottom seems to have fallen out of the market altogether. The prices here run from 35 to 40c. for primes, and 50c. for picked, and the dealers say it is impossible to sell at a profit even on these quotations. But one car was shipped all last week, and that went to the Northwest. In Detroit the price is down to 73c. for picked and 40 to 55c. for primes. The duty is 20 per cent. Add barrels, freight and necessary charges, and it will be seen that trading is out of the question.—Banner, Chatham.

THE FUTURE OF LARD.

WE do not look upon the future of lard as a packing house product with equanimity. While we do not believe that in the immediate future the price of this commodity will go as low as it has been recently, there is no denying that lard has lost considerable of its prestige as a food product, and we doubt whether it will ever regain its former popularity and position, much less will it approach the range of high prices which it has commanded for so many years. The causes for this are manifold, and they are not altogether to be ascribed to the increase in the number of fat hogs, and consequently of pure lard. We believe that the consumption of lard in this country has much decreased. Not alone that many bakers (cracker makers excepted), use cotton-seed oil for their purposes, but the general demand on the part of the consuming public has decreased. The reason for this must be sought and can be found in the overproduction of lard compounds of an inferior nature. Too many so-called pure lards have come to market which tasted and smelled more like "pure tallow" than pure leaflard, and many a housewife that used to buy "lard" finds beef fat and other cooking fats preferable. The inhabitants of the Russian steppes, the Kirgises, the Icelanders, the Laplanders and some South Sea Islanders eat pure tallow and drink codliver oil as a refreshment. The Simian people, however, can hardly be educated to the same taste and unless tallow will hereafter go more largely into soap than into lard, we see no chance for the latter commodity to regain its former commanding position. Plenty of good fat hogs are in sight and hence plenty of pure lard will be made. Compounds consisting of cottonseed oil, lard and stearine are devoid of obnoxious odors and taste and will be more popular than all the others, and these should be cultivated if compounds are wanted. Tallow has other channels and can be put to better usage.— National Provisioner.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

QUICKSHINE STOVE . . . POLISH . . .

Can't be beaten for a brilliant and lasting polish. Write us for a sample and make a trial of it yourself.

ALPHA CHEMICAL CO.
BERLIN, CAN.

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Salt

When you want it for any purpose, please write us.

VERRET, STEWART & CO.
Montreal

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. W. FLATT & CO., general merchants, Greenway, Man., have been granted an extension.

P. Parent, grocer, Quebec, has assigned.

P. Parent, grocer, Quebec, is offering to compromise.

A. Bunyan, general merchant, Salmon Arm, B.C., has assigned.

A. L. Stickney, general merchant, Riverbank, N.B., has assigned.

Hoover & Co., general merchants, Franklin, Man., have assigned.

P. A. Dominique, cheese maker, Adamsville, has held a meeting of creditors.

F. J. Steinmetz, grocer, etc., Hamilton, has compromised at 27c. on the dollar.

L. A. Houle, grocer, Bellerive, Que., is offering to compromise at 20c. on the dollar.

O. Brunet, general merchant, Coteau Landing, has compromised at 50c. on the dollar.

A meeting of the creditors of J. Barsalou & Co., grocers, Montreal, has been called for 22nd inst.

A. Bienvenue and A. C. Dionne, both grocers of Montreal, have assigned to Chas. Desmarteau.

PARTNERSHIPS FORMED AND DISSOLVED.

C. J. & F. W. Odell, bottlers, Sherbrooke, have dissolved.

Charles Smith & Son, general merchants, Martinville, Que., have dissolved.

Phillips, Seeley & Co., general merchants, Bath, N.B., have dissolved. E. D. R. Phillips continues.

Louis P. & Marie L. Pelletier have registered a partnership in Quebec to carry on a business as general merchants, under the style of L. P. Pelletier & Co.

E. S. Sweet & Co., general merchants, County Harbor, N.S., have dissolved. E.S. Sweet continues at County Harbor and S. B. Sweet at County Harbor Mines.

SALES MADE AND PENDING

A. F. Duclos, general merchant, Duclos; assets sold.

The stock of Fortier & Ethier, grocers, Montreal, has been sold.

The stock of Jessop & Co., general merchants, Blyth, has been sold.

The stock of D. Denis, general merchant, St. Simon, Que., has been sold.

The stock of Z. Gravel, grocer, Montreal, has been sold at 50c. on the dollar.

E. T. Sibley, general merchant and saw mill, Wittenburg, N.S., is advertising plant for sale by auction.

The stock of J. P. Blais & Co., general merchants, Kamouraska, Que., has been sold at 52½c. on the dollar.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

CHANGES.

A. A. Bogart, grocer, Mitchell, has sold out.

W. Adams, hotel, Fort William, has sold out.

Geo. Warren has started a grocery store in Perth.

O. Legendre is starting a grocery store in Montreal.

G. L. Scott, grocer, Stirling, has sold out to W. Holden.

A. C. Hawthorn is opening a general store at Medicine Hat.

Pierre Dumouchel is opening a grocery store in Montreal.

Robert McGill, grocer, Lifford, has sold out to E. Weatherill.

Miss H. L. Cunningham is about starting a grocery store at Halifax.

Chris. Harper, general merchant, Port Elgin, N.B., is selling out.

H. M. Dart, grocer, Niagara Falls, has sold out to Abbs & McClure.

W. N. Abbott, grocer and livery, Iroquois, has opened branch at Cardinal.

Joseph Tomalin, grocer, Brampton, has been succeeded by G. E. Ingram.

G. H. Windsor, general merchant, Centralia, is to be succeeded by W. Bunt.

Routledge & Co., general merchants, Bridgeport, N.S., is asking an extension.

Blanchfield & Co., grocers, Vancouver, have been succeeded by McNeilly & Blanchfield.

J. R. Elliott, general store and hardware, Lawrencetown, N.S., has sold out hardware branch to J. E. Shaffner.

A. & H. Foreman, groceries, boots and shoes, Collingwood, are offering to compromise at 40c. on the dollar.

Myron L. Hislop, of Hislop & Marchand, grocers, St. John's, Que., has sold out his interest to F. H. Machand.

Febronie Bleau, wife of Joseph Lafortue, has been registered proprietress of the firm of Joseph Lafortue & Co., grocers, Montreal.

FIRES.

The ship chandlery of G. D. Cloy, grocer, Thorold, has been burned.

The premises of Charles Leclaire, grocer, Montreal, have been slightly damaged by fire.

DEATHS.

F. McElderry, commission merchant, Guelph, is dead.

L. A. Papineau, grocer, St. Henri de Montreal, is dead.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COUNTING POSTAL CARDS.

Two of the most interesting automata now working within the limits of the United States are, according to The Argosy, those used by the Government for counting and tying postal cards into small bundles. These machines were made in Connecticut, and the two are capable of counting 500,000 cards in 10 hours and wrapping and tying the same in packages of 25 each. In this operation the paper is pulled off a drum by two long "fingers" which come up from below, and another finger dips in a vat of mucilage and applies itself to the wrapping paper in exactly the right spot. Other parts of the machine twine the paper around the pack of cards and then a "thumb" presses over the spot where the mucilage is, and the package is thrown upon a carry belt ready for delivery.

ENGLISH ARMY BLACKING.

The F. F. Dalley Co., of Hamilton, say that when the Commission visited Hamilton, composed of the Hon. Mr. Fielding, Finance Minister; the Hon. Mr. Paterson, Controller of Customs, and Sir Richard Cartwright, Minister of Trade and Commerce, these gentlemen passed a very favorable comment on the English Army blacking box when it was shown them. They stated that they did not think that that blacking required to have any protection, as it appeared to them to be so much superior to others, and there was no reason why it did not control the markets of Canada. Sir Richard stated that he thought the consumer was getting good value from the large size of the box.

Smoked Hams

Smoked Rolls

Pure Lard

UNSURPASSED IN QUALITY
SAMPLE ORDER SOLICITED

PARK, BLACKWELL & CO., Ltd.

Wholesale Pork Packers
TORONTO

TRY A PACKAGE OF OUR **"CLUB HOUSE"**

A perfect blend of the finest

INDIA and CEYLON TEAS

For which we are sole agents in America.

It will please your customers.

J. F. RAMSAY & CO.

Wholesale Importers . . . . . 14 and 16 Mincing Lane

TORONTO.



"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

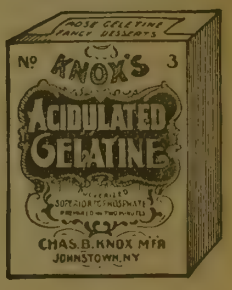
CHILDREN FREE.

By sending your name and address (write plainly) to Adams & Sons' Co., 11 and 13 Jarvis street, Toronto, Ont., you will receive one of their beautiful paper dolls, with movable heads and bodies, for the children free.

ABSOLUTELY PURE **IT IS PERFECTION**



Knox's Sparkling Gelatine



In the Knox Gelatine the consumer finds both quantity and quality, as each packet makes two quarts of the most delicious jelly. It is the most **easily prepared** with the **best results.**

WRITE US ABOUT OUR BICYCLE OFFER.

A. E. Richards & Co., Hamilton, Ont.
SELLING AGENTS

C. B. Knox, Johnstown, N.Y.
MANUFACTURER



First and Foremost

EAST INDIA PICKLES

None Finer ever offered to the Trade...

A High-Grade Pickle at Moderate Cost

A. E. Richards & Co. Selling Agents **Hamilton.**



We have long ago passed the introductory stage with

Southwell's .. Orange Marmalade

None finer ever offered to the Trade.

Frank Magor & Co., Agents, Montreal.

CURRENT MARKET QUOTATIONS

Toronto, Dec. 17, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

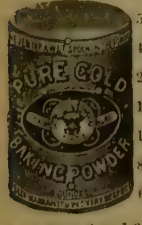
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$ 0 75
¼ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes..... per lb.	16
30 lb. pails..... "	16

PURE GOLD.



5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No. 10 (5 oz.) 4 doz. cases, round or square.....	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	$ 2 40
" 10 in 4 doz. boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 " " ..... "	90
¼ lb. tins, 4 " " ..... "	60

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases.....	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases.....	0 55
½ lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz cases.....	1 15
English Cream, glass tumblers.....	0 75
½ lb. jellies.....	1 25
1½ lb. jellies.....	2 25
1½ lb. Crown sealers.....	2 25

BLACKING.

P. G. FRENCH BLACKING.	per gross
¼ No. 4.....	$4 00
¼ No. 6.....	4 50
¼ No. 8.....	7 25
¼ No. 10.....	8 25

THE F. F. DALLEY CO.

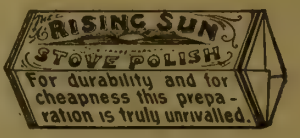
English Army Blacking, ¼ gross cases	$9 00
No 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases..	1 75
Spanish Glycerine Oil Dressing.....	2 00

BLACK LEAD.

Reckitt's Black Lead, per box.....	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz..... Per gr.	7 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes.....	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, ¼ gross boxes.....	10 00
Sun Paste, 5c. size, ¼ gross boxes.....	5 00

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bottles.....	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 1c. pkts., 24 in case.....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases.....	0 06½

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings..	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
" " 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

What's the use

Of Starch that has no stiffening power? Who will use Starch that stiffens but at the same time imparts a muddy tint to the linen?

Edwardsburg Starch

is remarkable for its immaculate purity and the perfectly white gloss it gives. Careful laundresses want reliable starch and find it in "Edwardsburg."

EDWARDSBURG STARCH CO.,

Cardinal, Ont.

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.	
Apples, 3's	$0 70	$0 95
" gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2's	0 50	0 75
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 60	0 75
" Sifted select	0 80	0 95
" Extra sifted	1 15	1 30
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 65	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 15	1 40
Pumpkins, 3's	0 70	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	....	1 15
Tomatoes, 3's	0 65	0 75
Lobster, talls	2 10	2 30
" flats	2 75	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 45
" flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 24
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, Sportsmen, ½'s	....	0 21
Sardines, key opener, ½'s	0 16	0 18½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 6	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 20	$1 35
" " " 2 "		2 30	2 50
Comp Corn Beef 4-lb. can		....	....
" " " "		7 75	8 25
" " " 14 "		15 00	16 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6		....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
" " (in cream pitcher) 365c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

EPPS'S.	per lb.
Cocoa—	
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs	In 12 lb bxs
Vanilla		
Yellow wrapper, p. lb	$ 0 34	$ 0 36
Triple Vanilla—		
White " "	0 73	0 83
Unsweetened—		
Blue Premium "	0 38	0 42
	Cases of 54 lbs	Less than case
Pastilles		
½ lb. boxes "	0 19	0 20

FRY'S.

(A. P. Tippet & Co., Agents.)

	per lb
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14lb. boxes	0 33
" ½ lbs. 12 lb. boxe	33

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

Headquarters for

Stencil Brands

CORPORATE SEALS . . .
RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS

Hamilton, Ont.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK

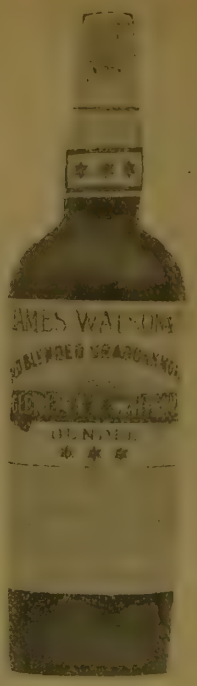


Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**



Here It Is

Your customers want the best, especially at this season of the year.

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co,, Montreal.
" Tees & Persse, Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS AND CHOCOLATES

on this Continent. **No Chemicals** are used in their manufactures. **Their Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. **Their Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. **Their German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s
goods, made at
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,
6 Hospital Street, - - Montreal.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate, 0 21	0 43
Mott's Sweet Chocolate Liquors, 0 15	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—

Premium No. 1, boxes, 12 lbs. each	
Baker's Vanilla in boxes, 12 lbs. each	
Caraccas Sweet, in boxes, 6 lbs. each	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand.	
Pkgs. 1 lb., 15 or 30 lb. cs.	27
" ½ " " "	28
" ¼ " " "	29
" ⅛ " 5 or 10 "	30
Bulk.	
White Moss, 10, 15 or 20 lb. Pails	20
Feather Strip, " " " "	22
Special Shred, 10, 15 or 20 lb. Pails	18
Macaroon, " " " "	18
Crown Desic., 12, 20 or 25 lb. "	18
Special, " " " "	17

Barrels, 2c. per lb. less.

Terms, 3 p.c., 30 days net.

SCHEPP'S

Improved in packages—	per lb.
1-lb. package, 15 and 30-lb. cases	0 27
½-lb. " 15 " 30-lb. "	0 28
¼-lb. " 15 " 3 -lb. "	0 29
5c package 4 doz. in case, per doz.	0 45

Bulk—	Brls.	Pails.
Edelweiss (thin strip) per lb.	0 20	0 22
Improved Shredded "	0 18	0 20
Beaver "	0 16	0 18
Macaroon "	0 16	0 18
Desiccated "	0 15	0 17

Terms, 3 per cent. off 30 days.

COFFEE.

Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 14 0 16
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 19 0 22
Maracaibo	0 18 0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java	0 32 0 35
Old Government Java 0 30	0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 26
Crushed East India	0 00 0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO





	per oz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream Family size, 4 doz. in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	

Quality thoroughly guaranteed.

JAVAS

Another new Biscuit. Just the thing for this season. Send in order for sample Tin or Box. . . . . .

Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04⅛ 0 04¼
" ½ bbls	0 04⅛ 0 04¼
" Filiatras, bbls	0 04¼ 0 04½
" ½ bbls	0 04¼ 0 04½
" Patras, bbls	0 05 0 05⅛
" ½ bbls	0 05 0 05⅛
" cases	0 05 0 05½
" Vostizzas, cases	0 07 0 08½
" Blue Pearls	0 08 0 08½
Dates, Hallowee boxes (new)	0 06½ 0 06¾
Figs—Eleme, 10 oz	0 07½ 0 00
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 16
" taps	0 03¾ 0 04½
" natural, boxes	0 07
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 05 0 05¼
" Fine, off stalk	0 05¾ 0 06
" Selected	0 06¾ 0 07
" Layers	0 07¼ 0 07½
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. bxs., 3 & 4 cr.	0 07½ 0 08½
" Malaga	per box.
" London Layers	1 60 1 80
" Black Baskets	2 20 2 65
" Blue Baskets	2 25 3 50
" Choice Clusters	2 25 2 75
" Dehesa Clusters	3 50 4 00
" Non Plus Ultra	6 00
" Imperial Bunches	5 75 6 00
" " Russian Clusters	5 00 5 50

DOMESTIC.	
Apples, dried, per lb	0 02½ 0 03
" evaporated	0 03 0 04

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 [illegible]

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

COX'S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 70
3 dy C P	3 90
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04½ 0 04¾
No. 1	0 04¼
No. 2	0 04
No. 3	0 03
TURPENTINE—	
Selected packages, per gal.	0 40 0 41
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 45 0 46
Boiled, "	0 48 0 49
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 [illegible]
Pails No. 4	8 [illegible]
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed per gross, net $12 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch	
1 Star Glenlivet, in cases	$8 50 $9 00
3 "	9 50 10 00
Old Liqueur "	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
Watson's Irish	
Old Irish	7 50 8 00
Banagher "	9 50 10 00
" in wood, per gal	4 25 5 25
Geo. Sayer & Co. Cognac—	
I Star, in cases	11 50 12 00
V.S.O.P "	16 50 17 00
In wood, per gal	4 50 6 50
Warter & May, Oporto—	
Ports	2 00 6 50
Wisdom & Warter—	
Sherries	2 00 6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" Special Scotch	9 50 10 00
" Special Liqueur, 14 years old	15 50 16 50
In wood Fine old Scotch	4 40
Special old Scotch	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03⅝	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Sceta		0 05½
Extra Burmah	0 03¾	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls, 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

SUGAR.

	per lb	
Granulated	0 04	0 4 10
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅜	0 05½
Powdered, bbls	0 05	0 05¼
Very bright refined	0 03½	0 03¾
Bright Yellow	0 03⅜	0 03½
Dark Yellow		0 03¼
Demerara	3 50	5 00

LAING'S ENGLISH MINCE MEAT

Very carefully made from the best English formula. Pure ingredients, mixed in right proportions and properly seasoned. Superior to home made. Put up in 1 and 2-lb. round tins, 5, 10, 20 and 25-lb. fancy pails. Bulk stock in tubs and barrels. All our packages are specially prepared and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY, our guarantee is good.

CAMBRIDGE SAUSAGES in 1 and 2-lb. round tins will keep all winter.

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: T. G. Williamson & Co., Toronto, Ont. Alfred Powis, Hamilton, Ont. Wm. G. Coles, London, Ont.

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES		
Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder $4 00



Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

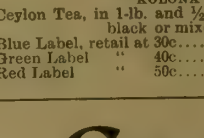
	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.	per lb.
Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21



Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.....		0 42
Gold Label, " 80c.....		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana...	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....		0 35
Navy, plug mark.....	6 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales.... 0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....$60 00	
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

WASHING POWDER.

"SILVER DUST"

Case.....	72 1-lb. cartoons	5 00
Half case..	36 1-lb. "	2 50
Case.....	24 3-lb. "	4 25
Half case..	12 3-lb. "	2 12
Case.....100 5-cent packages		3 50
Half case.. 50 5-cent packages		1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	[illegible]
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" [illegible]	1 25
" Special Globe..	1 50

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross.....$	2 00
" 10 " "	1 10
" 2 Tiger, "	5 0
" 4 " "	2

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

BRANTFORD STARCH

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

The QUEEN CITY OIL CO., Ltd.
Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

DURABLE PAILS AND TUBS.

TRY  THEM

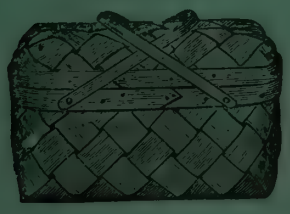
The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

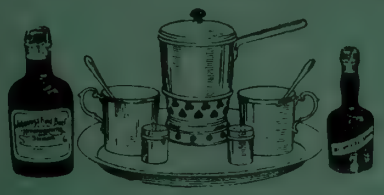
For sale by all Woodenware Dealers

Oakville, Ont.

FLUID BEEF SET.

(Made of Pure Aluminum.)

A Handsome and Convenient Outfit for Room or Office.



OUR SPECIAL OFFER

1 Tray, 1 Spirit Lamp, 2 Cups, 2 Spoons,
1 Water Boiler, 2 Salt and Pepper Casters,
1 Bottle Methylated Spirits,
1 16 oz Bottle JOHNSTON'S FLUID BEEF
(Brand Staminal)
The whole neatly cased for $3.50.
Expressed prepaid on receipt of price.

Remit by Express or Post Office Order payable to
THE JOHNSTON FLUID BEEF CO., - - MONTREAL

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO .... MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . .

Head Office: TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

The Full Capacity . . . .

of our works going night and day is barely enough to keep our orders filled. This, more than anything we can say, shows you how much superior

WINDSOR SALT

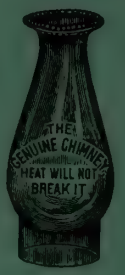
is to any other make. How about your order for a car of barrel Salt for Winter trade?

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

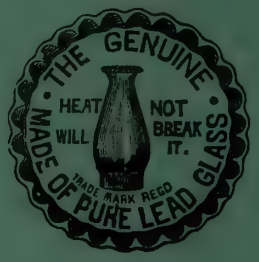
THE "GENUINE"



is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



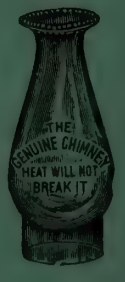
HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



COWANS, KENT & CO., - TORONTO

CHARLES F. CLARK. President. EDW. F. RANDOLPH Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, DECEMBER 25, 1896. No. 52

COLMAN'S
MUSTARD

BEST ON EARTH

PEEK FREAN & Co's

BISCUITS AND CAKES

Have obtained great Celebrity for their
PURITY & EXCELLENCE

White Label Soups

Made by the Armour Packing Co. of Kansas City, who deservedly have the reputation of putting up the best Soups in America. Wherever used they are appreciated. Dealers cannot help but do their trade good by handling these delicious goods. We have them in stock.

Nicely gotten up Booklets, describing many different ways of serving the Soups.

H. P. ECKARDT & CO.

TORONTO

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

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McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

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The recognized leading Brand in all the markets of the world.

Fresh Herrings
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SALT HERRINGS IN KEGS. "CROWN" BRAND.

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FRY'S CHOCOLATE AND COCOA

For Your Christmas Trade.

FOR **PURITY**

Bi-Carbonate of Soda



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FOR **STRENGTH**

This brand is always reliable. Highest test 98.50/100 % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



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The Lever Top Pickle

NO CORK
NO LEAKAGE

Most Useful Jar When Empty.

A FEW OF

LAZENBY LEADERS

TABLE JELLIES.
CHOW CHOW PICKLES.
LUCCA CREAM OLIVE OIL.
SOLIDIFIED SOUP SQUARES.
ASSORTED POTTED MEATS.
FORTT'S OLIVER BISCUITS.
HARVEY'S SAUCE.

ALL ABSOLUTELY PURE

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HULL CANADA

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Shining big and broad and bright,
With a radiance which is clear and pure and steady,
Just buy the matchless match
That responds to just one scratch
And is manufactured by the firm of E. B. Eddy.





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Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . . .

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MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
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Why not Handle the Best?

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ROYAL
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These flours are highly spoken of by all that have used them, as they are favorites with the people. It pays to handle them, as they are quick sellers.

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BATGER'S

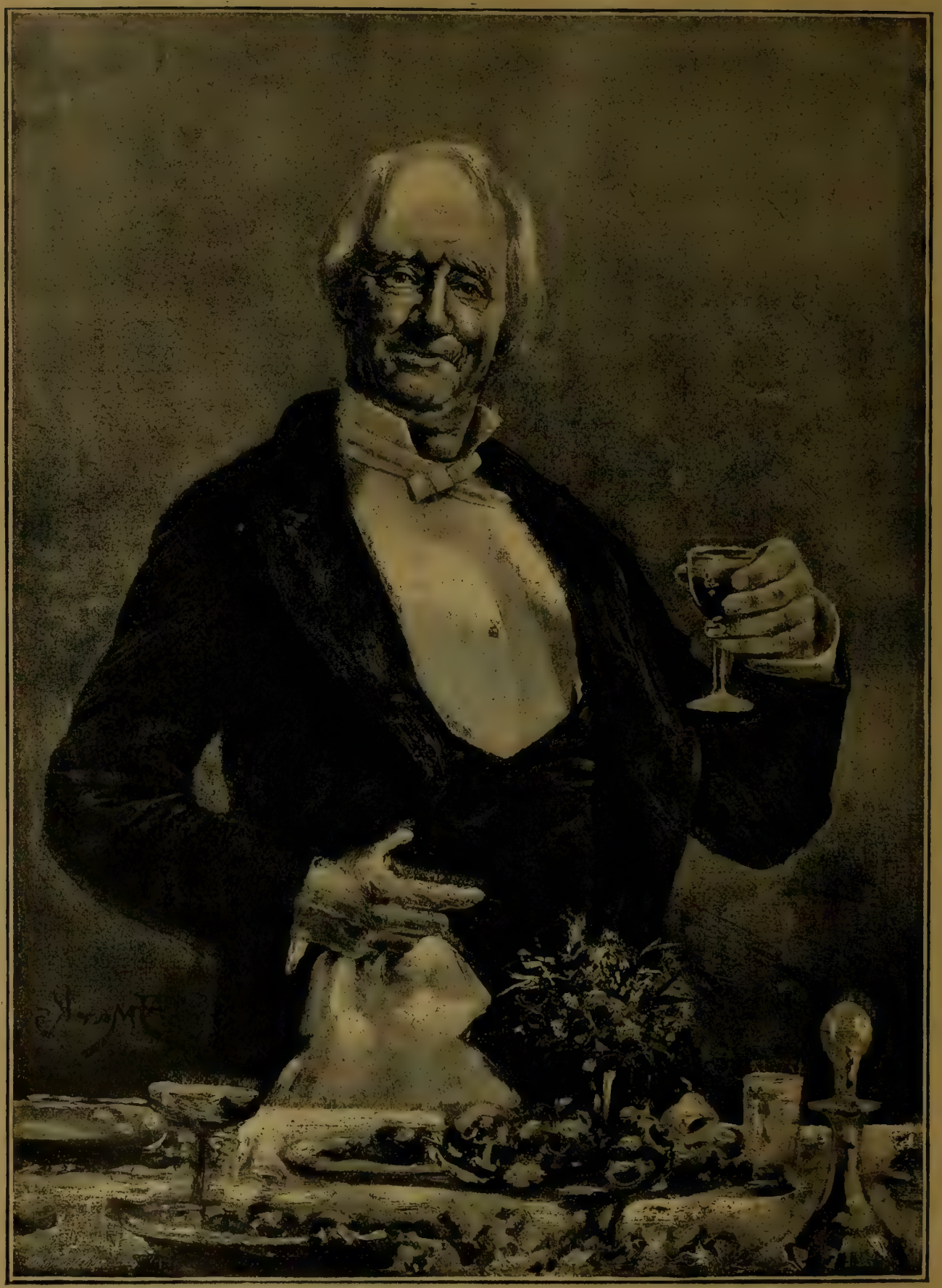
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THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, DECEMBER 25, 1896 ($2.00 per Year) No. 52

A SNOW-BOUND CHRISTMAS.

BY FRANCES COLE BURR.



MOST of the occupants of the small room sat gazing out of the windows into the snow-filled air. There were windows enough to go around, though the room was long and narrow, and contained six or eight persons. All day they had spent together in this one room, each sitting quietly in his place. There had been but little conversation. The tall dark man with the white mustache and tired face had slept much, with his head resting on his folded overcoat. A boy opposite, who showed sullen anger and defiance in every line of his young face, had watched him, and wondered how a man could sleep in the daytime. The boy did not know that those long, nervous white hands, wielding a surgeon's knife, had saved a life the day before, and the tired eyes had watched for many hours following. An earnest, bright-faced young girl near by had observed him, too, while he slept, as she eyed all her neighbors, with keen interest. There was the old lady in the corner, a man with sample-cases piled at his side, the shabby little woman holding a big baby, and a middle-aged man with stolid, joyless countenance, who had read three newspapers through from beginning to end without a change of expression, and since then had sat staring straight before him. The girl in her active mind had tried to combine these various personages into a story, but she gave it up with a little sigh for their commonplaceness.

An ill-assorted company it was. Surely they would have chosen to spend the day before Christmas together for no other reason than, as it happened, they all wished to travel over this branch road, which ran between the northern line from Little Falls and the Grand Central.

The day was nearly over, and the journey should have been; but the snow, which had been falling steadily since morning, grew heavier, the speed of the train perceptibly decreased, and the engine groaned and labored. The engineer watched apprehensively as they drew near a certain cut, narrow and deep, through the hills. It was drifted high; and meeting that soft, still, resistless opposition, the great engine slowed and stopped.

The drifting snow hid the familiar landmarks, and so it happened that, just as the passengers were anxiously questioning one another as to the cause of the stop in that lonely place, Jim Case, the fireman, swinging himself off the engine, slipped over a culvert, and in the fall of only a few feet broke his arm with startling ease and completeness. He was lifted back white and fainting; and, when the brisk conductor hurried into the passenger coach, he responded to the anxious queries with a brief "Snowed up," and then, addressing the dark man, he said:

"I don't suppose you're a doctor, are you?"

"Yes," said the man, with an enquiring glance; "does someone need me?"

The conductor look relieved.

"Now, ain't that lucky!" said he. "Surgeon, too, I guess?" The doctor nodded assent. In a few words the conductor told of the accident amid exclamations of mingled sympathy and dismay from the listeners. And as the doctor picked up his small black bag and followed him into the forward car, the conductor continued:

"Not many of you travel on this road, but I thought that was your trade when I took your ticket. I gave a job to a surgeon once when I was hurt in a wreck. That was a good while ago, but I have never forgot the look or the feel of his hand—so steady and strong and white," he added with an apologetic smile.

"Here we are, Jim!" he called out cheerily; "here is the doctor and the head nurse. You just break your bones and we will do the rest, you know."

The fireman lay stretched upon the floor, his head resting languidly on a pile of waste, and a pretty five-year-old boy sobbing with fright was kneeling close beside him.

"Who is this little fellow?" asked Dr. Carleton, after the examination was over, and he was skilfully bandaging the injured arm.

"He's mine, poor little chap?" said the fireman, with a tender glance, though his lips were white with pain. The boy, who was a sturdy little fellow just out of dresses, stopped his sobs as he heard his father's voice, and looking up at the doctor asked: "Now will we go to grandma's, and have a Christmas?"

The man winced again, and closed his eyes; and the conductor explained in a kindly aside:

"Little chap's mother is dead; just buried her a week ago. She had him filled up chock-full of Christmas, and seems as if he couldn't give it up. They are going on to Jim's mother's. She's going to take care of Jamie; and I guess the old lady had promised to have a tree."

Jamie was listening eagerly, and broke in, forgetting his shyness:

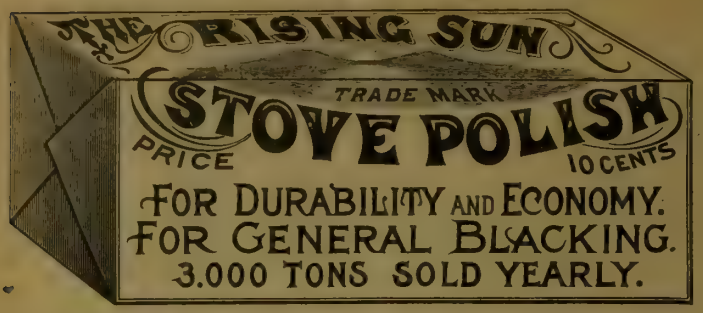
"Yes; a Christmas tree and candles. For grandma said so."

"Seems as if that is all he thinks of," said the fireman; "his poor mother—she—" and he stopped, and closed his eyes again.

"Shall we go now?" insisted Jamie. "You said that we'd get there the night before Christmas."

"Now, young fellow," broke in the conductor, "you know this is road luck. You

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

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are a railroad man, and must learn to keep a stiff upper lip when things go wrong; brace up, and let that tree wait a day or so."

But Jamie's sobs broke out afresh. Fireman Jim's head turned languidly away.

"I should think some of those women might know what to do for the boy," said the conductor. The doctor nodded.

"Take him away, and have him amused if you can," said he. "He troubles his father. He ought to have something to eat,"—the doctor hesitated, and then added, —"though I suppose it does no good to say so. Have you anything—any way of making a cup of tea, or any beef extract? Do you go prepared for these emergencies?"

The conductor shook his head.

"I'm afraid not," he said, "unless some of the passengers might have something left from lunch. We were due at 5.30, you know, and we get our supper in town."

"Well, you might inquire," said the doctor; "he would feel better after having a bit of something."

So the conductor, carrying the crying Jamie, went back to the passenger car. He found the young girl the centre of what seemed almost a social circle.

The good-natured baby, who had been drowsily nodding, was sound asleep in one of the farthest seats, as content as a veteran traveler in a Pullman state-room, while his mother sat shyly on the outskirts of the little company. The traveling man's sample-cases, covered with a napkin, formed an improvised table; and upon this the stock of eatables was being spread.

"Well, anyhow, we sha'n't be starved," the old lady said; "that there basket"—pointing to a huge covered wicker—"is full of fixin's I was taking to John's folks. I expect it won't seem so like Christmas to the children if they don't have them leaf-cookies and the gingerbread animals; and they are good if I do say it that ought'n't; but I'm sure I never thought, when I was bakin' 'em, that they would save our lives."

"We'll hope they need not do quite so much for us," laughed the pretty girl, whose name on the one modest trunk in the rear car was D. M. Marsh; "but we will not touch the children's cookies unless we are starved into such robbery. How glad I am Aunt Mary made me take this great box of luncheon! I hardly made an impression on it this noon." And she brought out an unopened jar of pressed chicken. "This will be our Christmas turkey!" she announced.

"Is n't there some way of melting that down into soup?" asked the conductor, who came in just at this point.

"How is the injured man?" inquired the commercial traveler, while the old lady held out her motherly arms for Jamie, as she said:

"You poor lamb! Is it his pa that's killed?"

"He's all right," said Conductor Brooks; "only his arm is broken, and he is knocked out and faint. The doctor was asking for some soup, or something to brace him a little. If that was chicken broth, now, it would just fit."

"Why, we can make broth in just a few minutes," said Miss Marsh; and in a moment she had brought from her trunk a pretty chafing-dish, and lighted it, the old lady nodding approval.

"Alcohol, too, the girl said, laughing; left over from the last oyster spread at college."

The lamp was quickly adjusted, and into the bright pan went part of the jellied chicken.

"It's a privilege, nowadays, to see a young girl know somethin' about cookin'!" said the old lady, while the stolid-faced man silently proffered a match; and Jamie stopped crying to taste the broth, when an appetizing odor began to diffuse through the car.

During all that had passed the boy had hardly left his dark corner. He did not wish to talk. It was nobody's business where he was going, and some one would be sure to ask. But he looked on, and thought how bright and quick and pleasant the girl was. When the broth was sent to Jim and the doctor returned, the remainder of Aunt Mary's bread and butter and pickles was spread, with various additions from the others' lunch-baskets. Part was reserved for breakfast, and the little group whose common misfortune had thawed all reserve supped together merrily, if not bountifully. The boy declined all but a single sandwich. He was hungry, but the angry, defiant pride which had hardened his face all day melted somewhat, and he felt less like eating.

"And to-morrow is Christmas!" said the traveling man, whose name was Osgood. "I've worked like two men to get through and have the day at home with the wife and babies, and it is hard to be stalled up so near."

"And there's my son John, and Milly and the children. I have'nt missed a Christmas with them since John was married. They all come to me Thanksgivin'," said the old lady; "but we're all alive, and that's a great mercy."

"Never mind," said Miss Marsh; "we'll have the evening at home. But I wish I hadn't stayed with Aunt Mary until the last moment."

"I want a Christmas!" sobbed Jamie, his ready tears bursting forth again. "Mama said I should have a Christmas; an' gramma's got a tree, an' I—want—a—Christmas!"

Again the big conductor told the short, sad little story of the dead mother who had promised a happy day to the boy; and Miss Marsh looked steadily out of the car window a half-minute, while her eye brightened and a resolve formed.

"Jamie boy," said Miss Marsh, "you shall have your Christmas. It's Christmas here just the same as all over the world; and you shall have a real one."

He looked up in joyful trust. "An' a tree?"

"Yes, dear; a real tree," said the girl.

OUR TRAVELLERS

WILL BE

"AT HOME"

During the Holiday Season.

We solicit your Mail, Phone or Wire Orders and will guarantee both quality and prices.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton.

To the Trade

We again beg to thank our friends who have given us all, or such a large share, of their trade for the year now closing.

We feel we have done well for them in every way—bringing all our goods from country of production, and buying everything from first hands. Handling our business economically, we have laid down our goods to our friends on a low basis of cost. Those who favor us with their trade for 1897 can rely on the same fair treatment heretofore extended.

Wishing all our friends a Merry Christmas and a Happy and Prosperous New Year,

We are, yours truly,

James Turner & Co., ESTABLISHED 1844 Hamilton

Ask our Travellers to show you our LEADERS in BULK.....

CEYLON AND YOUNG HYSON **TEAS**

SPLENDID VALUES.

AGENTS IN CANADA FOR ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ∴ Once Tried Always Used.

BALFOUR & CO., = HAMILTON.

The others listened in astonishment. The old lady opened her lips to remonstrate, but shut them again. The traveling man whistled softly and skeptically, and the doctor looked on amused. Only Jamie and the boy gazed at her with implicit confidence.

"When shall I have it?" asked Jamie.

"To-morrow—Christmas morning," said the girl brightly. "Now go to papa and go right to sleep, and in the morning—you'll see!" With tears undried, but with a face beaming with happiness, Jamie let himself be carried away to his makeshift bed by his father's side.

"An' a tree," he said as the sleepy eyes closed; "an' candles, an'——"

* * *

"Well?" said Mr. Osgood, with a quizzical smile of doubt. But before Miss Marsh could reply the boy said briefly:

"I'll get it. I saw 'em before it got dark."

He had already buttoned his coat, and seizing the red-handled axe that hung near the stove, he bravely leaped out into the drifts.

"Those little evergreens, you know," said Miss Marsh; "they are just a few feet away—he can see them by the light from the windows, I think; and we can make it pretty somehow," she continued eagerly; "Jamie's such a little lad, and Christmas means so much to him."

Mr. Osgood nodded.

"But what's goin' to be on the tree?" asked the practical old lady. "It's all foolishness goin' to so much trouble for that one child, and we a-tremblin', you may say, between life and death! But I declare for 't, I hate to have the day go by and do nothin'; and even if we're rescued to-morrow, as that conductor says he thinks probable,—which I don't more 'n half believe—what with gettin' home, and explaining when you do get there, —which please mercy we may!—why, the day's as good as gone. An', anyhow, I've got a pair of red knit mittens for John's Alexander, and I'm going to give 'em to that poor motherless lamb, an' you can hang 'em on the tree for one thing, Miss Marsh."

"Splendid!" said Miss Marsh. "And I have a red skating-cap in my satchel—I believe it will just fit him."

"Is he too small for a knife?" asked Mr. Osgood. "Let's see—about five, isn't he? My wife makes six the knife-line; I guess I'd better not," and he returned it to his pocket.

"Hold on!" said he, with sudden inspiration. "I've some illustrated catalogues here that could pass for picture books—yes, and cards, too—our new ones"; and, diving into his cases, he brought out a pile of brilliant pictures.

"Will Miss Santa Claus accept this?" asked Dr. Carleton, offering a pocket microscope. Just then the door opened, and the boy came in, dragging triumphantly a small evergreen.

Every one laughed excitedly, and it "did begin to seem somethin' like," as the old lady said. Then how they worked? The tree was braced firmly at the end of the aisle, the lumps of ice and snow shaken off and a more durable quality of soft cotton flakes from Dr. Carleton's surgical stores added. Leaf-cookies and astonishing gingerbread animals dangled from the branches, and Alexander's red mittens waved in welcome. Even the man of the immovable visage helped, with something like a softening of his hard features; and when he fastened to a branch a red blank-book and pocket pencil, there was an outburst of laughing applause.

Meanwhile Dr. Carleton talked quietly with the shabby little woman; he had asked about the baby's teething, and she unconsciously gave him much of her simple story. Her husband had lost his place in the little town where they had lived. He had found work in the city, and she was going to meet him. They had no "folks." She worked in a factory before she was married. No; the baby hadn't cut any teeth yet. She hoped that she wouldn't fuss or be sick about it. She didn't know much about babies. The doctor listened with sympathy, and, a little later, wrapping a bright gold piece in a bit of paper, he marked it, "For Baby Burns to cut her teeth on," and it was added to the tree.

The boy looked on with a dull ache in his throat. He hoped it was not going to be sore. How sick he had been with those bad throats, and how good mother always was! Mother was filling the children's stockings at home now. She always managed to have something for them, somehow. Poor mother! She would have it all to bear alone now. How could he leave her? Why didn't he think of her part? "But I won't go back," he said to himself. "I can't go back now. I'll come home rich some day, and give mother everything she wants; but I won't sneak back now." Then he didn't care to think more.

"I can make a top," he whispered to Miss Marsh, "if I have a piece of wood. Shall I?"

"He would like it best of all, I know," said Miss Marsh heartily; and then she added aloud, "Now we must have a star for the top. What can we do about it?"

"Well, I guess it's good enough," said the old lady. "I guess he won't miss the star."

But the girl looked from one to another in perplexed appeal.

"Why must there be a star?" asked the boy shyly.

Miss Marsh hesitated a moment. She did not know much about boys, this brotherless college girl; but she said, almost as shyly as he:

"Don't you think the Christmas star is the most beautiful thing in the world? You know the Christ Child was born beneath a star; and I think it meant, for one thing, that for every new life there is a star set in heaven that will light the life all the way, if once we catch a glimpse of it, and know it is there for us."

The boy listened breathless. He could not have told just what the girl's words meant; but the moral courage that all day had been struggling to live took new strength, and slowly began to shape itself into a resolution. They stood looking at each other, when the traveling man, who was down again in his cases, emerged in triumph, waving some tinfoil.

"Cut out the star from that pasteboard box," he cried; "and here's the glory for it. We can't stop short of perfection in this tree."

"Well, I'm blessed!" said Conductor Brooks, staring at the sight, when he came in a little later. "Where do you folks think you are? At a Sunday school festival?"

"Never you mind where we be!" said the old lady. Her bonnet was awry and her spectacles on her forehead. "You just help h'ist up that star, and then we're all done."

Christmas morning Jamie awoke round-eyed and expectant.

"I want my tree," he said, "and I want my breakfast." And as the waiting holiday-makers were impatient as he, the breakfast was hurried through, and then they all filed in, Jamie in Conductor Brooks' arms, his father, who was doing bravely, coming behind, followed by the engineer. Jamie gazed at the tree as if dazed by his surprise; but after the first moment a smile of radiant, ecstatic joy spread over the round, baby face. Not a word or sound, only that beaming, blissful smile. It was irresistible; and with shouts of laughter the tree was despoiled of its offerings, and Jamie's cup of happiness was full. In the midst of the merriment Miss Marsh glanced at the boy. He was gazing at the star with a curious expression, and she thought of their words the night before. In her bodice was thrust a pin whose head was a tiny golden star—the badge of

A Merry Christmas

.... AND ....

Happy New Year to All.

The **DAVIDSON & HAY, Ltd.**

WHOLESALE GROCERS, - - - TORONTO.

THERE is no reason in the world why you should wait for your customers to **ask** for Tillson's Roller Process Buckwheat Flour. Your interests are best served by telling them about it yourself. You touch the vanity of the customer, pleasantly, who thinks you have his or her interest at heart. You establish more confidence between you two at once, and more trade follows, naturally.

Roller Process Buckwheat Flour is a pure Buckwheat Flour—not an atom of foreign matter is in it—no spice essences—no low-grade flours mixed with it. It has the rich, strong, natural Buckwheat flavor that consumers want and like so much and yet so seldom get. It costs no more than the kind that drives trade to your competitors.

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THE TILLSON COMPANY, Ltd.
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Our Table Delicacies

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Are the sort that you can always sell, with a feeling of confidence and security.

Our JAMS
JELLIES
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are sure to please even those who favor the home-made article. You run no risk in buying "Maple Leaf" Brand.

DELHI CANNING CO., DELHI, ONT.

her class society. She drew it out, and pressing it into one of the leaf-cookies which were being passed about, she handed it to him with a whispered "Merry Christmas!" He saw it, and there was a quick rush of color to his face, and tears to his eyes—and that little star weighed down the balance of decision on the right side, and made a man of him. But the girl never knew.

When the laughing talk had quieted a little, Jamie turned confidently to Miss Marsh.

"Now the story," he said.

"What story, laddie?" she asked.

"The Christmas story. Mama said there is a Christmas story, and she saved it up for Christmas day. It is the nicest story I ever heard, mama said."

Every one was still for a moment. Poor Jim turned away. "She would have made a good man of him," was the thought in his heart. The girl felt her own heart beat quickly. Could she? Before all these strange people? What would they think! No, she couldn't; she would have a chance to talk to Jamie alone before the day was over. That would be much better. But the childish eyes gazed expectantly into hers, and with a swift thought of the dead mother she lifted the little boy gently to her knee, and with softly flushing cheeks, and voice that trembled a little, she began:

"Long ago, in a beautiful country over the sea, there were shepherds in the fields keeping watch over their flocks by night."

The sweet voice grew stronger as the simple words of the wonderful story held the listeners in solemn silence. The little woman's tears dropped on her baby's head as she heard of the mother for whom there was no room in the inn, and a vague, trembling prayer went up from her burdened heart to the Christ who was a child.

The boy's eyes shone with new light as he thought of the star set in heaven for the Christ who was a boy, and with a thrill of newly-awakened love and appreciation he placed his own weary, hard-worked mother on her throne in her boy's heart.

There were eloquent sermons preached in the churches that Christmas day, and wonderful music was sung; but, as truly as in his visible temples, Christ was preached and worshiped about that little tree, whose balsam breath went up as frankincense and myrrh.

A little later in the day, after the relief had come and the train pulled into the city station, the Christmas party stopped a moment for the last handshakings and farewells. Twenty-four hours before they would have parted with scarcely a glance at one another. Now they seemed old friends. The busy doctor hurried away first, followed by a long, grateful look from the baby's mother.

"I'll never forget it of him," she thought.

The boy took a step towards Miss Marsh. One of her hands was tight in Jamie's chubby clasp, the other was held in the old lady's.

He looked a moment, then turned with a resolute face, and walked to the ticket-office.

"Give me a ticket on the first train that goes back to Little Falls," he said.

A NEW FIRM FOR RENFREW.

A NEW firm will open in Renfrew as soon after January 1 as possible. It will be composed of John MacKay, now conducting a general store at Eauclair, and Allan MacKay, of MacKay & Matheson, Renfrew. A very fine three storey building has been erected by Wm. MacKay, the father of the partners, in a good locality. It is on a corner with 24 feet of plate glass front, giving a north light. They will carry a stock of dry goods, groceries, men's furnishings, boots and shoes. Part of the second floor will be fitted up for carpets, lace curtains and drapery goods. W. R. Barnard, late of Carswell & MacKay, will have charge of the dry goods department, and Allan MacKay the grocery, while John MacKay will be the financial manager. The first two spent a couple of weeks in Toronto and Montreal the latter part of the month. As usual with all good firms, they are subscribers to THE CANADIAN GROCER.

CANADIAN DUTIES ON SPIRITS.

The following, over the signature of Max D. Stern, appeared in a recent issue of the N. Y. Journal of Commerce: "At this time, when tariff agitation is permanently before us, I would like to call attention to the duties exacted in Canada on our spirits. Duty on spirits in Canada is $2.25 per gallon and 30 per cent. ad valorem, which 30 per cent. is waived in favor of France, Spain and Germany. It is almost impossible to get a drink of our whiskey or beer in Canada, while immense quantities of Canadian whiskies are sold here. Duty here is indiscriminating and is $1.80 on spirits. In Canada whiskey is bottled in bonded warehouse, and a band, issued by the Government, is placed over the cork, thus guaranteeing the age. Visitors to Canada have been deluded by this, and it has created a demand here, although the whiskies cannot compare either in purity or quality with our fine old Kentucky bourbons or Pennsylvania ryes. It seems to me some prompt and decided action should be taken by our Government to terminate this unfair discrimination, and that the duties on spirits of both countries should be the same."

A DUBIOUS "OLD KRISS."

Us-folks is purty pore—but Ma
She's watin'---two years more---tel Pa
He serves his term out. Our Pa he-
He's in the Penitenchurree!

Now, don't you never tell!---'cause Sis,
The baby, she don't know he is.
'Cause she wuz only four, you know,
He kissed her last an' hat to go!

Pa allus liked Sis best of all
Us children—'Spect it's 'cause she fall
When she 'uz ist a child, one day---
An' make her back look thataway.

Pa---'fore he be a burglar---he's
A locksmiff, an' maked locks and keys,
An' knobs you pull fer bells to ring,
An' he could ist make anything!---

'Cause our Ma say he can!---An' this
Here little pair o' crutches Sis
Skips round on—Pa maked them—yes, sir!—
An' silivur-plate-name here fer her!

Pa's out o' work when Chris'mus come
One time, an' stay away from home,
An's drunk an' 'buse our Ma, an' swear
They ain't no "Old Kriss" anywhere!

An' Sis she allus say they wuz
A' "Old Kriss"---an' she allus does,
But ef they is a "Old Kriss" why,
When's Chris'mus, Ma she allus cry?

This Chris'mus now, we live here in
Where Ma's rent's allus due agin---
An' "she ist slaves"—I heerd her say
She did—ist them words thataway!

An' th' other night, when all's so cold
An' stove's most out—our Ma she rolled
Us in th' old featherbed an' said
"To-morry's Chris'mus—go to bed,

An' thank yer blessed stars for this—
We don' 'spect nothin' from 'Old Kriss'!"
An' cried, an' locked the door, an' prayed,
An' turned the lamp down . . An' I laid

There, thinkin' in the dark agin
"Ef wuz 'Old Kriss,' he can't git in,
'Cause ain't no chimbly here at all—
Ist old stovepipe stuck frue the wall!"

I sleeped nen.—An' wuz dreamin' some
When I waked up an' mornin's come—
Fer our Ma she wuz settin' square
Straight up in bed, a-readin' there

Some letter 'at she'd read, an' quit,
An' nen hold like she's huggin' it.—
An' Diamon' ear-rings she don't know
Wuz in her ears tel I say so—

An' wake the rest up. An' the sun
In frue the winder dazzle-un
Them eyes o' Sis's, wiv a sure-
Enough gold chain "Old Kriss" bringed to 'er!

An' all of us git gold things!—Sis,
Though, say "she know it ain't 'Old Kris'—
He kissed her so she waked an' saw
Him skite out—an' it wuz her Pa."

—James Whitcomb Riley, in December Ladies' Home Journal.

"Bird Life" is the name of a recent journalistic venture. It is issued by The Bird Life Co., London, Ont., and is published monthly. Everyone who keeps a bird should subscribe to the journal, which is only 50c. per year.

RETURNED Dec 26/96.



Grocers Make Money

By handling

CROWN BRAND FLAVORING EXTRACTS

not because they give larger profits than other brands, but because your customers can depend on their

Purity, Strength and Richness

and once they try them they are sure to become your customers, for a good article gives the public confidence in the man who sells it.

RETURNED Dec 24/96.



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MONTREAL

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Send in your orders for fruits, etc.
We have yet a good assortment.

A FEW SPECIALS:

50-lb. boxes choice Eleme Layer Figs, at 10c.
Natural Figs in bags, very choice quality, **4½c.**
Griffin & Skelly 40-50 and 50-60 Prunes
"Black Pearls," finest Currants produced

H. P. Eckardt & Co.

Wholesale Grocers
TORONTO



Ready for the Pan

Our Self-rising Buckwheat Flour, **Snow Drift Brand,** is ready for the pan when milk is added. There's nothing like Pancakes for a quick breakfast these chilly mornings, and there's nothing like our Flour for pancakes. See our travelers' samples or write us.

The Snow Drift Co. = Brantford, Ont.



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EXPORT TRADE DEVELOPMENT.

WHILE the export trade of the Dominion is by no means standing still, yet it does not develop as rapidly as is desirable or as rapidly as the capabilities of the country warrant.

Per head of population our exports are only $23.40. Nearly every one of the British colonies is able to make a better showing than this. The exports of the Australian colonies run all the way from $46 to $105 per head. Even Newfoundland beats us by about six dollars per head.

With her forests, her agricultural resources, her dairy interests, her fisheries, her minerals, her manufactures, Canada ought to be able to do more than she does. That she could do more is obvious enough even to him who runs.

The Federal Government can do a great deal to help secure the desideratum. But even were the Government divine instead of human, the chief onus of getting foreign customers is upon the shoulders of the manufacturers, the business men, the agriculturists, etc., of this country.

The chief duty of the Government is to provide facilities. The great and important duty of getting business reposes with those who have goods to sell.

In the United States there is what is known as the United States Export Association. It was started about a year ago, and already has a membership of over 150, included in which are the leading business houses in all the principal lines of trade. The association has 320 correspondents in foreign countries, from which it is constantly in receipt of valuable information which is at once transmitted to the members in the lines interested. In a recent interview, the president of the association, Mr. F. B. Thurber, of New York, declared the organization had been of great value to its members.

The lesson to Canada is obvious. If an exporters' association is a good thing for the United States surely it is a good thing for Canada. And this country needs one infinitely more than does the United States. That country has its consuls in every city of importance in the world. Canada has but half a dozen agents, including the High Commissioner in London, looking after her commercial interests abroad. If these were supplemented by a hundred or more live correspondents it would, no doubt, help to promote the development of her export trade.

In competing for trade in a foreign country it is evident that the better we are acquainted with the wants and conditions of that country the more easily will it be to transact business with it. Through ignorance in these particulars a good article frequently gets a bad name. Canada has had a little experience in this way.

Correspondents, being on the spot, would be in a position to advise business men in this country as to the kind of goods for which the best market would be found; also as to duty, freight and other incidentals. And then, when a buyer from either of the foreign countries in which agents were located proposed visiting either the United States or Canada the agents of the association could advise it of the fact, when he could be corresponded with or seen in person by the firms interested in the particular goods of which he was a purchaser.

The United States association, it might be mentioned, endeavors to shake, metaphorically or otherwise, the hand of foreign buyers who visit the country.

The ignorance that abounds in nearly every foreign country regarding Canada is as surprising as it is lamentable. In proportion as this decreases will increase the possibilities of doing business with foreigners. An exporters' association could help to dissipate this ignorance and at the same time reap the greater share of the resultant benefits.

Canada may not be able to produce as large an association as can the exporters of the United States, but there is no reason why she should not produce one with as much life.

Our boards of trade ought to take the question up, and that without delay.

The measure of merriment which a man gets out of the Christmas season depends more upon what he is than upon what he has.

TEA DUTY MUST BE SPECIFIC.

AS a rule an ad valorem duty is the fairest. But there are exceptions to this rule. And one of these is in regard to tea.

An ad valorem duty on tea is objectionable for more reasons than one.

Tea is a commodity which only an expert is qualified to put a value upon. And as such an expert could not be placed at every port of entry it is obvious that there would be no end of trouble and a great deal of dishonesty practised.

Tea cannot be valued with the same simplicity that a jack knife can. The palate as well as the eye must be called into requistion to do this. And it is but comparatively few men who have had these two organs trained sufficiently to qualify them for efficiently testing tea. This premise alone is sufficient to condemn the proposition to impose an ad valorem duty.

But the chief of all objections to an ad valorem duty is that it would encourage the importation of cheap and trashy teas. And this is something to be deplored most of all.

In the interest of the consumer, in the interest of the merchant, it is most desirable that the taste for tea should be elevated. An ad valorem duty would tend to bring about conditions just the opposite.

Trashy tea is not a healthy tea, and what is not a healthy tea naturally tends to decrease the popularity of the "cup which cheers, but not inebriates."

Thus, on the one hand, there are the interests of the consumer to guard, and on the other those of the tea dealer.

Let there be a duty, but let it be specific.

MINING SUPPLIES.

JOHN SMITH, of the Hamilton Powder Co., has returned from a visit to twenty of the gold mines in the Seine and Rainy Rivers and Lake of the Woods district. He also met many prospectors, mine owners and others, who all say they are likely to have very extensive development work there during the coming season.

They are all busy now preparing for the spring work. A great number of the locations are in the interior, and are reached in summer by canoes and portaging. Heavy loads cannot be taken in, and ordinary supplies only at very heavy cost. In winter, however, with the lakes and rivers frozen and covered with snow, roads are cut through the woods and supplies of all kinds are brought in at small cost. The entire season's supplies of flour, pork, groceries, dry goods, clothing, boots—in fact, everything to be found in a general store—are brought in during sleighing.

The bulk are bought from Port Arthur, Fort William and Rat Portage merchants, and from the traders at the stations along the line of the Canadian Pacific.

VINEGAR VS. ACETIC ACID.

AS THE CANADIAN GROCER has already noted, a great deal of acetic acid is being used as vinegar, particularly in the putting up of pickles.

To the human system, the effects of this acid are most injurious, but the manufacturers of this article have lately been trying to convince the public to the contrary. Vide their recent evidence before the Tariff Commission.

Vinegar, according to the definition of the Canadian Parliament, "is a liquid obtained by the oxidation of wine, beer, cider, or other alcoholic liquid." Acetic acid, on the other hand, is obtained from the destructive distillation of wood by the use of lime and sulphuric acid or vitriol, yet large quantities of it is sold as vinegar, which is contrary to the law. It was admitted by the deputation which recently appeared before the Tariff Commission that the article was used for preserving pickles.

If the Government does not stop this practice, it should at least do one thing, and that is, at the next session of Parliament pass an Act requiring all pickle manufacturers to state distinctly on their packages whether their products are put up in acetic acid or vinegar. If acetic acid is harmless, as the manufacturers of it claim, there can be no good reason for concealing the fact of its use.

If the acetic acid men are correctly reported, they made a very inconsistent statement during the interview, by saying that to subject them to the same tax as vinegar would close up their factories, and in the next breath saying they would not object to the abolition of the tax on vinegar. It is difficult to see what would be the difference in the effect. No doubt the vinegar manufacturers would be as well satisfied with one plan as the other, so long as they were freed from the present unjust discrimination. Moreover, the vinegar men specially ask that acetic acid for use in the arts should remain free of excise duty.

By the way, what does the Inland Revenue Department intend to do in regard to the samples of vinegar collected some time ago? The public have a right to know upon whom they can depend for obtaining a pure article.

Many a merchant's Christmas would be merrier were his bank account larger, and many a merchant's bank account would be larger were the amount of credit he had given during the year smaller.

CHINA TEA SITUATION.

LATEST mail advices from Shanghai bring interesting news regarding the tea situation there. Settlements of black teas during November were limited, while prices advanced freely half a tael. Teas for price were wanted, but supplies were light and further receipts were expected to be small.

After the excitement and sharp advance in the value of green teas in October, there was naturally a slight reaction, and prices, at the time of writing, were irregular, and on the whole declined 1 to 1½ taels compared with the fancy prices which obtained at the close of the month referred to.

Settlements of green tea up to the 28th ult. aggregated 157,735 half chests, against 235,148 half chests last season.

IRREGULAR TEA FREIGHT RATES.

A PECULIARITY to be noted in the latest tea letters which have arrived from Shanghai is the irregularity of the freight rates obtaining on recent shipments of tea.

For instance, during the month of November five steamers left the port of Shanghai, and their rate was 40s., while one or two others sailing at the same time cut the rate 50 per cent., being satisfied with 20s. This latter figure is within one shilling of the sailing vessel rate. All the rates quoted were to New York.

The discrepancy is due to the fact that the vessels which received the maximum rate were members of a combination, being known as conference steamers, while the low-rate boats were termed non-conference steamers.

The merchant who allowed his window to go undressed this Christmas deserves a "dressing down."

DOMESTIC VS. FOREIGN DRIED FRUITS.

THE large quantity of dried and evaporated apples that Canada possesses this season, while having no influence upon the price of dried and evaporated fruits in the primary markets, it is evident that they will, to a greater extent than usual, affect the sale of the foreign article and also the figure which buyers are willing to pay.

The sale of prunes, it is a foregone conclusion, will be affected, for while these are this year higher in price than usual, the figures obtaining for dried and evaporated apples are much lower than usual, about 50 per cent. in fact.

The sale of California evaporated fruits, such as peaches, apricots, etc., is also likely to be materially interfered with, and the lower grades of fruit particularly. An advice received in Toronto this week indicates this; shippers on the Coast, according to the advice in question, being able to get ½ to 1c. per pound more for low-grade peaches f.o.b. there than they can secure in Canada.

THE SCARCITY OF TURKEYS.

UP to the time of writing there has this week been on the Toronto market an unusually light supply of turkeys for the Christmas trade. In fact, on Tuesday there was not enough to supply the demand.

The reason assigned for this by poultry dealers is the large quantity of birds which have within the past few weeks been shipped out of the country.

How far this is true we cannot say. But large quantities have no doubt been exported. Shipments to England have been the largest ever known, and during the past two weeks a great many birds have been sent to the United States, the returns from which have so far been satisfactory, although the profits received were not, as a rule, large.

It is the general opinion that had the exporters kept some of their turkeys during the past few days for the home market they would have been in pocket thereby. And this opinion is based upon some reason.

In Buffalo, to which place a good many turkeys were shipped from Canada, the rulng price was 10c. per pound. This, without considering the freight, is equal to 8c. per pound on the home market, the United States' duty on turkeys being 2c. per pound. In Toronto, on the other hand, turkeys of good quality sold on Tuesday at from 9 to 10c. per pound, wholesale.

THIRTY-DAY GOODS.

"Pass me some thirty-day goods" was the humorous remark made by one wholesale grocer to another as he asked for the nuts and raisins at luncheon the other day. Several houses have recently put these on the thirty-day list.

WANTS INFORMATION ABOUT "DEAD BEATS."

Editor GROCER,—The merchants here are forming a mutual protective association for the purpose of being able to tell just how the "dead heads" and "slow-pays" stand in the different stores in town, and knowing the interest you take in any movement looking to the improvement of business methods, they have requested me to write you in my capacity of secretary-treasurer and enquire whether you could get us a copy of the bylaws of any similar association. I wrote the Toronto Retail Grocers' Association some time ago but have not yet received any reply. It you can do as requested you will much oblige,

Yours, etc.,
M. KYLE,
Secretary-treasurer.

Rat Portage, Ont., Dec. 12, 1896.

[Can any of our readers furnish Mr. Kyle with the desired literature or information?—ED. GROCER.]

THE TARIFF ENQUIRY.

THE Tariff Commission sat in Montreal on Wednesday, Thursday, Friday and Saturday last. Subjoined is a report of the evidence taken appertaining to the grocery and allied trades :

THE SUGAR QUESTION.

The wholesale grocers were represented by Messrs. Charles Chaput, Geo. A. Childs, H. Laporte and S. J. Carter. This was one of the most important deputations that appeared before the Commission and, at the same time, one of the most lively.

Mr. Chaput was the first to address the Commission. He said that they were not there as politicians, nor to represent the interests of any manufacturers, but simply to represent the views of this very important business which contributed so largely to the revenue of the country. They simply asked that no change in the sugar tariff be made so that they would be compelled to import their sugars, as they had not forgotten the many complaints that had existed on account of short weight and inferiority in the goods that had been experienced in the past. It had been reported to them that in the west representation had been made to the Commission that the refineries had not been able to supply the demand. This complaint was entirely unfounded, because during the past five years or more there had been but one exception, and that was in October of this year, when there was a scarcity of one grade, which lasted for a few days only. At a meeting of the wholesale grocers in Toronto last month the trade in Toronto, Hamilton and Montreal were represented, and the following resolution was adopted :

> Resolved, that, in the opinion of this meeting, the present duties on sugars and syrups are higher than necessary, and it recommends to the Government that the protection be enquired into with a view to a reduction if possible.

The Montreal delegation voted against this resolution. Only three cities were represented and six important centres had no representation at all. He mentioned this as a proof that it was not a fair expression of opinion of the wholesale grocers of the Dominion on this important question. Besides, it was expressly understood and agreed upon by those present that any member appearing before the Commission was not to speak in the name of the association or in any way refer to the resolution then adopted. He mentioned this because it had been pointed out that a member of the Dominion Association had appeared before the Commision at Hamilton and took upon himself to speak for the association in violation of this understanding, and as vice-president of the association he wished to enter his protest against this procedure. The position taken by the Montreal delegates was fully endorsed at a meeting of the association held on December 11. They considered that the stand they took was in the interest of the trade, which foots up to millions of dollars a year. They had no complaint to make against the refineries in Canada, and would respectfully request that no alteration be made in the sugar tariff as to interfere with our present trade relations. No member of the wholesale trade represented is directly or indirectly interested in any sugar refinery in Canada. He mentioned that because someone was kind enough to accuse the Montreal delegates as being interested parties. He presented a table of comparisons covering 1895 and 1896 as to values of granulated sugars. From January 1 to May 2, 1895, German manufacture cost, laid down in Montreal, including shipping charges and duty, $3.29 per bag ; English sugar cost $3.76 ; American in barrels, in New York, cost $3.78, while Canadian, in barrels, cost in Montreal, $3.35; all net cost. From May 3 to December 31, German cost $4.10; English, $4.56 ; American, $4.32, and Canadian, $3.80. From January 1 to December 17, 1896, the prices were : German, $4.10 ; English, $4.66 ; American, $4.60, and Canadian, $4.26.

In answer to Sir Richard Cartwright, Mr. Chaput said that he had not the figures and could not tell exactly what it would cost to lay down German sugar here without duty, but he supposed they would have to deduct a fourteenth. If he made a comparison on that basis they would have to take off the duty paid on the raw material. Continuing, he said that he had brought with him two samples of yellow sugar, one from New York and one bought in Montreal in December last. The American cost $3.65 net and the other from the Canadian refinery $3 net.

Mr. S. J. Carter said that the price referred to by Mr. Chaput, $3.67 in New York, would mean in bond $2. The duty was 40 per cent., which would bring the duty to $2.87. Take the same article in Canada at $2 and put the 65c. on, which would be the loss in refining, this would cost the consumer $2.65 a hundred and the sugar in the United States would cost the consumer $2.87, which would leave 20c. in favor of the Canadian consumer. They were not asking for further protection.

THE RICE DUTY.

Mr. H. Laporte next addressed the Commission on rice. He stated the province of Quebec was the largest consumer of rice, excepting British Columbia. It was estimated that Quebec used two bags of rice against one in Ontario. He then submitted the following statement :

1. The proportion of the various kinds of rice used is estimated as follows : 2 per cent. of Japan rice, 3 per cent. of Patna or other fancy rices, 95 per cent. of either Arrocan or Rangoon, from Burmah.

2. The trade are well satisfied with the present state of things and do not wish to return to importation of rice, the experience of which was most unsatisfactory.

3. I believe it necessary to mention the advantages derived from the present system :

The company here contracts with the wholesale grocers for the period of a season ; such contract is generally made when market is favorable; the price is invoiced on the date of its delivery ; the company delivers the goods to steamers or railway companies to the address of our customers, thus saving the trade the cartage, handling of goods, storage, loss in weight, deterioration or damage by vermin, fire insurance, etc.

4. The mill's price for "B" rice, which represents the 95 per cent. of the quantity used, is $2.87½ per 100 lbs. for quality, which to import today would cost over 3½c. per lb. The company's price must be 15 to 25c. per 100 lbs. below the cost of importation in order to hold the trade, and experience has shown that such is really the case during at least nine years out of ten. The trade secures only a moderate profit, and the consumer does not lose by the present system, for experience has proven that when rice was imported from foreign countries we were receiving, in most cases, a poor article, deteriorated either by having been kept too long in store or damaged in transit, etc., whilst at present we are assured of a uniform quality, with the certainty of having first stock ; in addition to this the mill delivers on demand rice put up in assorted packets as small as 12½ lbs., which are of great accommodation both to trade and consumer. A better and cheaper article cannot be obtained by farmers or workingmen in other country than Canada, if we except Great Britain.

5. The trade here do not consider the example of Japan rice, instanced by a merchant of Hamilton, as at all a fair one, as it only concerns a trifle of the product, i.e., about 2 per cent. Amongst items incorrectly stated I beg to mention the following :

(a). It is stated that the mill's price for Japan rice is 4½c. instead of 3⅞c., which is the price for the finest quality produced in Canada ; so to commence with there is an over statement of 62½c. on the mill's price.

(b). The same merchant calculates the dutie spaid on rice at 30c. per 100 lbs., whilst he should know that duty is 30 per cent. ad valorem on all rice costing 1c. and over. Which means duties of over 60c. per 100 lbs. on this same Japan rice.

(c). He has also omitted to calculate the loss in weight on uncleaned rice after having been milled and cleaned.

In answer to Mr. Paterson, Mr. Laporte said that about 40 per cent. was lost in milling. He took the figures from the last five years. Sixty-six million pounds unclean rice had been imported, and the quantity of clean rice from that was 40,000,000 pounds. The price here was much cheaper than any other country except Great Britain.

Sir Richard Cartwright : Do you think 80 per cent. a reasonable figure on clean rice ?

Mr. Laporte said that when in Toronto resolutions were brought forward asking

some changes in the rice duties, but after discussing the advantages to the trade and consumer the resolution was withdrawn. That showed that the trade were satisfied with the state of affairs, and they were positive there were no complaints from the consumer either.

Sir Richard Cartwright asked if he disputed the representations made to them that the clean rice was virtually 80 per cent., and that the unclean came in at an ad valorem duty of 30 per cent.

Mr. Laporte said he was not ready to accept the statement made to the Commission at other points that the duty was 80 per cent.

Sir Richard said he gave the item roughly from the trade returns, and also from the statements made by the wholesale grocers.

Mr. Laporte said that statement was made by figuring on Japan rice.

Sir Richard Cartwright said that the statement he was making was made on the average of all the rice imported in a clean state into the Dominion.

Mr. Laporte said if they figured the same way as they figured Japan rice, he would not be willing to accept their figures. The mills never took advantage of all the production, and there was no mill that could take advantage of it, because if they were charging exactly what they could buy for they would lose their trade. At present rice can be bought for ⅞ of a cent less than it can be imported from England. There were two mills in the Dominion, one in the province of Quebec and the other in British Columbia, and they employed about 40 hands.

Mr. Carter said that they particularly wished to emphasize that there were no complaints to make as regards existing trade relations relating to rice. In fact, they were getting so well supplied, and the grade of rice was so superior to anything they handled in the past, that they would rather see them maintained than have any alteration made.

In answer to Hon. Mr. Tarte, Mr. Laporte said they imported a small quantity of Patna rice. The mills bought in their stock when the market was lowest, and after they had secured their year's supply they came to the wholesaler and quoted so much for the rice for a year's supply. The mill had been established for 15 years, and 95 per cent. of the rice they bought was sold at $2.87½ at the mills.

In answer to Hon. Mr. Fielding, as to whether any change in the rice duties would make rice cheaper, Mr. Laporte said that he did not think it would be worth while to risk any change in the present tariff.

In answer to Sir Richard Cartwright, Mr. Laporte said that during the past five years they had bought something over 40,000,000 pounds, and of that about 5,000,000 were imported.

Mr. Paterson asked where they got the figures that 26,000,000 pounds out of the 66,000,000 were wasted.

Mr. Laporte: "From The Journal of Commerce." The wasted, he supposed, was sold for feedstuffs, because if the mills were losing it all they would be losing money. Their association covered the provinces of of Ontario and Quebec, but the views expressed by them to-day were the views only of the Montreal wholesale merchants.

Mr. Chaput said, as he had already mentioned, it was understood that anyone appearing before the Commission was to speak in his own individual capacity. He would just like to add a word or two as to the manner in which the rice mills are treating the trade. In the spring they made a contract for rice, and they knew exactly what they could sell it for to the trade. Last year they contracted for rice at 2⅞c. per pound, and for a certain quantity. Sometimes they ran short, as was the case this year, when there was an increased demand on account of breadstuffs going up. One firm in Montreal, whose contract was nearly exhausted, went to the mill here and got 500 bags at contract price, and later on 250 more. To-day this same rice would have cost, if they had had it to import from England, 3½c. per pound.

Mr. Laporte said this relation with the mill would not exist if a change in the duty was made. If they got less protection they would not be able to buy on so large a scale, and they would not make such contracts. The fact that they can buy the rice at 62½c. cheaper than in England was a proof that the consumers would have to pay more for their rice.

Mr. Paterson: "Suppose there was a higher duty, or a higher protection, put on, it would not hurt the mill. If they were to add a little to the uncleaned rice, or take something off the cleaned, would that effect the mill?"

Mr. Laporte said he could not say as to that, nor was he qualified to state what change they could make.

Mr. John Pinder then addressed the Commission. He read the following lengthy statement in support of his claims:

The following figures, taken from the Government Blue Book for the fiscal year ending 30th June, 1895, are sufficient to prove that the duty on rice is simply outrageous:

	Lbs.			
Cleaned rice...	5,876,856	$ 98,849	1¼c.	$73,466 31
Uncleaned rice	22,772,306	199,620	3-10c.	68,933 41

It will be noticed from the above that the Government collected more duty on 5,876,000 pounds of cleaned rice than they did on 22,772,306 of uncleaned. It will also be seen that the cleaned rice cost originally 1⅝c. per lb. and had to pay a duty of 1¼c. per lb., making the rice cost, duty paid, 2⅞c. per lb. The uncleaned rice cost ⅞c. per lb., and the duty was 3-10c. per lb., or less than one-third of one cent per pound. This would give a protection of one cent per lb,, and on the quantity of uncleaned rice imported would amount to $227,723.06 annually. There is only one rice mill in the Dominion, and it is getting 3c. for rice which costs them under 2c., as the following calculation well shows:

First cost of uncleaned rice	87½c.
Duty	30
Freight, say	25
	$1 43
To this must be added the cost of cleaning, and as the same rice cleaned can be bought in Europe for 1⅝c. per lb., the difference between the latter figure and $1.43 is to be added to the cost	20
Actual cost	$1 63

The rice miller says, however, that it costs more to clean rice here than it does in England or India. We don't believe there is any truth in this, as the cleaning is done by improved machinery, and the process of doing so is very simple, and it is very doubtful if the mill employs twenty hands daily all the year, but suppose, for the sake of argument, that we admit that the cleaning here does cost more, and that we allow ¾c. per lb. to cover this extra cost, this would make the cleaned rice cost 2c. per lb., and still leave the mill a margin of 1c. per lb., which, on their annual importation, would mean a profit of $227,723.06. But it is only necessary to refer to the action of the late Finance Minister, Hon. Mr. Foster, to prove the injustice of this duty. When that gentleman brought down his budget in May, 1894, he increased the duty on uncleaned rice to ½c. per lb., and reduced the tax on cleaned to 1c. per lb. The following is the experience of a Montreal firm at that time:

"Believing that there was a chance of business in this article under the new tariff we imported 1,500 bags of cleaned rice from Europe, but before it got here, some two months later, the Hon. Mr. Foster had changed his mind and we were compelled to pay the old duty of 1¼c. per lb., and the following figures will give a practical and actual illustration of how this transaction stands on our books:

May 1, 1894.

1,500 bags of cleaned rice, 360,452 lbs., at $1.70		$6,127 40
Duty at Montreal, 360,452 at 1¼c.	$4,505 65	
Duty on bags, 20 per cent	60 00	
Total duty	$4,565 65	
Freight to Montreal	544 22	
Marine insurance	30 63	
		$5,140 50
Actual cost in Montreal		$11,267 90

"Just think of paying," continued Mr. Pinder, "$4,505.65 of duty on an invoice of rice costing $6,127. Mr. Foster, the late Finance Minister, tried to put the duty on a more common sense basis, and if he failed to do so it was because of the pressure that was brought to bear upon him by the milling company, which compelled him to restore it to the old duty. Rice was an article of food which was consumed principally by the poorer classes, and for the Government to impose a duty of 1¼c. per pound in order that one mill may make $227,000 per annum, was simply legalized robbery. If the Government wanted revenue why not impose the same duty on uncleaned rice as on clean, and they would be $200,000 a year richer? If they did not want duty

make the duty on cleaned rice the same as uncleaned, and the poor man would get his rice one cent a pound cheaper. The rice mills have had a good time during the past 15 years and it was about time that this state of affairs should end, and the consumer would no longer be called upon to pay 1¼c. duty for rice which can be bought outside of Canada for 1⅝c." He submitted two samples of rice, one of which was from the Canadian mill and the other from his own supply.. They could not deny that rice was sold in Europe for 1⅛c. per pound, and the mill here was getting 2⅞c. per pound for rice which was not so good ; and they were getting $1.50 more than the miller in Europe. He claimed that the wholesale grocers had a combine as regards the province of Quebec.

Mr. Laporte said that they had not a combine. They had an agreement between the members of the Montreal Guild to sell at a certain price. They were selling rice at $3.25 which cost them $2.70.

Mr. Pinder said he was not complaining of the profit, but he held that there was a combine.

Hon. Mr. Fielding : "What is the nature of the agreement?"

Mr. Laporte said that it was just an understanding among themselves. They met and agreed to sell sugar or rice at a certain price. All the wholesale merchants did not agree to this. Continuing, he said that those merchants could sell at any price they liked, but they had no combine and no understanding with the miller.

Mr. Chaput said that Mr. Pinder was a friend of his and they did business with him every day, but he could not agree with him on the combine. Why, it was the wholesale grocers who were the means of getting him 15c. more a hundred for his rice from the mill than what he was offering it to the trade for.

Mr. Chaput, in answer to Mr. Paterson, said there were some who were not in the rice agreement.

Hon. Mr. Paterson : You would have left the impression on our minds that you were empowered to speak for the whole trade of Montreal.

Mr. Chaput : We speak for 7-10ths of the wholesale grocers in Montreal. Some would not join us because they prefer to undersell us. They did not come asking for any change, and they spoke for some outside the association.

Mr. Laporte said that some of the wholesale merchants are satisfied with the present state of affairs and would not join the association.

THE MOLASSES DUTY.

Mr. Geo. Childs, who spoke as to molasses, said that the present duty was satisfactory to the trade, and he submitted the following changes in the mode of collecting the same :

1st. No fraction of a degree to be charged for unless it reaches five-tenths of a degree, when the duty shall be charged as on a full degree more.

2nd. When samples are drawn for the purpose of the test, we would ask that the contents be thoroughly stirred up before such samples are drawn.

3rd. In any case of doubt or dispute as to the correctness of the test, we would ask that a fresh drawing of samples be allowed for the purpose of such revised list.

Mr. Childs, on behalf of his own house, said that the duty collected should be uniform at all points of entry, and that packages for the carrying of goods only, which are destroyed as soon as opened, should be exempt from duty.

THE TEA TRADE.

Mrr S. J. Carter addressed the Commission as representing the tea trade. He said : "The trade wished to say that they are satisfied with the present laws and regulations governing this department of their business. We might mention that there seems to be a universal feeling of uncertainty among the trade as regards the present Government's trade policy for the future, and as we are informed that some western deputations have suggested to your Commission that, in the event of any duty being put upon this article, that an ad valorem and a specific duty be imposed. We do not endorse the suggestion for an ad valorem duty for several reasons, the principal among them being, we believe that on economical grounds the higher or the better grades of teas are more economical to the consumer than the lower grades, and that an ad valorem duty would tend to cultivate or encourage the importation and the use of inferior teas. The Montreal trade does not ask that a duty be placed upon tea, but, in the event of any tariff changes regarding this article, we consider that it would be in the interests of all that a specific duty of so much per pound applying to all grades be enacted. We also consider it very important that the present law governing the trade as regards importations from countries that admit teas free of duty should be maintained, also the clause regulating the importation of adulterated teas."

Mr. Thomas Doherty said that he was in favor of leaving the duty as it was, because a duty would cause smuggling on the border. It would also cause a great deal of trouble with regard to the passing of entries, etc. He would favor having the 10 per cent. duty against the States. Many merchants in Canada prefer to buy from a foreign house, because they think they can do better in cities like New York than in Montreal. They did not undersell them, but the competition was vexatious.

TEAS FROM THE STATES.

Mr. D. L. Lockerby, a tea importer in Canada and in New York, said he was perfectly satisfied with free trade for the people, but he thought that when they had free access to another country that country should also enjoy the same benefits here that we have from them. He thought that in fairness to every market the consumer should have them at the lowest possible price. He claimed that they were just as much entitled to free access of teas from New York as from London or any other market. He did not see why they should discriminate against the Americans. He thought that the many articles in the grocery business which came in from Great Britain in packages should come in free of duty on the packages. They did not object to pay duty on the article, but they did certainly object to pay on the package. He thought the merchants were well treated by the rice mills. The price of rice as sold here showed a margin, but outside of Quebec they sold it at whatever price could be obtained. So far as the sugar was concerned, the trade was not in it to make money. He did not belong to the association, but was then speaking for himself.

In answer to Mr. Paterson, Mr. Lockerby said that the United States did not charge a duty of 10 per cent. on teas. The price for teas in the States was from 5 to 10c. better than in Canada, and he could buy from 5 to 10c. less than he could here.

Mr. D. T. Tees said that he had been asked to speak because of a remark made by Mr. Lockerby on the subject of tea coming from the United States. In Canada the tea trade was almost unanimous in wishing the 10 per cent. to remain on teas from the States. They were working for Canada, and it benefitted the wholesale jobbers in Canada to have the American trade kept out of the market. The trade was also unanimous on the fact that there was a lot of inferior teas brought into the market which would not be allowed by the United States simply because the appraisers had not the power to reject them.

GREEN FRUITS.

The deputation from the Montreal Fruit Auction Co. appeared before the Commission on Friday. Mr. McBride acted as spokesman. They asked that the duty of 1c. a pound on peaches be reduced to ½c. a pound. On a car of California peaches they had to pay $200 duty, and the freight was $500, so that they cost them $700 before they got anything from the consumer. They also asked that the packages be admitted free, as they were worthless after serving their original purpose. The tax of 2c. on blackberries, gooseberries, raspberries,

strawberries and grapes rendered it impossible for them to compete with Canadian grown fruit. They asked that the duty be reduced to 1c. a pound, as the California grapes could not be sent in here at 2c. They also asked that the duty on vegetables be reduced, because when they got vegetables from the States there was none to be had in Canada, and immediately the Canadian vegetables started the American stopped. Theo also asked that the duty be reduced on lemons and oranges, so that they would be 40c. a barrel instead of 50c. as now.

Mr. Hart said that the Californian peach could be kept for 10 or 15 days, but that the Canadian peach had to be sold the same day it arrived, although Canadian peaches were superior in flavor to American or foreign ones. They also asked that the duty on cocoanuts be taken off, as 95 per cent. was used for manufacturing purposes.

Mr. George Vipond was against a duty being placed on bananas, as he had noticed that the Government had been asked to impose one. They were a very cheap fruit, and were the poor man's friend. A duty of ½c. a pound would increase the price from 50 to 100 per cent. at the shipping point.

It was stated by one of the members of the delegation that fruit-growers on the Niagara belt did not know how to pack fruit, which drew the remark from Sir Richard Cartwright that as the merchants were so much interested in the question they should get up a missionary society among fruit-growers and teach them the proper way.

FRENCH WINES.

The deputation from La Chambre de Commerce Francaise de Montreal was introduced to the Commission on Wednesday afternoon. The deputation was headed by Messrs. John Herdt and Emile Galibert.

Mr. Herdt asked that the 20 per cent. duty on packages of French wines, brandies and liqueurs be taken off, as they claimed it was a violation of the French-Canadian treaty. An opinion of counsel was submitted, bearing out the claim that the duty at present collected was a violation of the agreement, and they asked that not only should the 20 per cent. be taken off, but that the importers be refunded all excesses of duty which they had paid under protest.

In answer to Mr. Fielding, Mr. Herdt said that they were not acting under the direction of the French Government, but the French consul had taken the matter up.

Mr. Fielding said that if it was a breach of the treaty it would become a matter for the Government, but as the French Government had taken no steps in the matter, it was fair to suppose that there was no breach of the treaty.

PORK AND BEEF PACKERS.

Mr. Robert Bickerdike, president of the Board of Trade, introduced the deputation of pork and beef packers. Mr. P. Laing, who was spokesman, was accompanied by W. Clark, W. Masterman and H. F. Cooke.

In presenting the memoranda, Mr. Laing said that they were engaged in the pork and beef packing industry. There was no association and no combine. They held a meeting, and they arrived at the conclusion that any change in the tariff on packing house products would seriously injure the packing trade here. He submitted for the consideration of the Commission the following points.

1. The great progress the pork packing trade has made in the last few years in Canada, completely changing the business here. Formerly nearly all our requirements were imported from the United States, but now Canada supplies nearly all its wants by Canadian products. In 1886 the imports into Canada amounted to 25,000,000 pounds of meats; last year the imports were reduced to only 4,000,000 pounds. Our exports have increased at a still greater ratio, in 1886 being 9,000,000 pounds, whereas in 1895 the exports were 42,000,000 pounds.

2. The benefit to farmers in having a market at all packing centres considerably over the prices paid in the United States packing points.

3. The bearing it has on the butter and cheese industries, stimulating the raising of hogs in connection with the butter and cheese factories throughout the country. This is especially applicable to the province of Quebec, and we look for a large increase in hog raising in the province on these lines.

4. The bearing the speculative markets in Chicago have on the packing business here, where at times, by reason of a short or long speculative interest, they are enabled to depress or advance values without any relation to its cost or intrinsic value. A packer in Canada would not stock up as should be done in the packing season, as he would be at the mercy of any sudden change in the speculative markets in Chicago.

5. Cost to consumers—We believe that with the large supplies in Canada and the competition amongst Canadian packers, the cost to consumers generally is less than if importing was depended upon; in any case in only two or three articles is cost raised, whereas in the other articles much more generally used the cost is less than in the United States.

6. We would also draw your attention to cotton seed oil. This is imported from the United States and pays a duty of 20 per cent. or ¾c. per pound. It is used to make compound lard to sell against pure lard. It does not seem to the packing trade that this is an equitable rate of duty, and we would suggest that it be changed to at least 30 per cent. on edible cotton seed oil, but not to affect the oil imported for soap makers or other purposes.

Mr. Jas. Allen, representing in Montreal the packing house of Armour & Co., Chicago, followed, and complained of the heavy duties on the goods he handled. He was of the opinion that the necessities of life should be on the free list. By placing a duty on provisions the farmers were benefitted but little, because packers and others purchased as cheap as they could and sold in the best market. He contended it was the packer who was benefitted and not the farmer by an imposition of duties. The consumer also suffered. The comparison of the prices between the Canadian and American markets was often misleading. It was sometimes said that because hogs were higher in Toronto, Montreal and other central points, the farmer was being benefitted by the duties. A fairer and more accurate way would be to compare prices current in New York and Massachusetts, as these places were more in touch with the consuming markets. He submitted a number of quotations showing the difference in prices between the different centres. He said that labor around a packing house was of a very cheap nature, and that one refinery was sufficient to turn out enough lard to supply the whole Dominion. Hog raising was much more expensive in Canada than the States. It was a well-known fact that corn-fed hogs were the best, but he contended that there was only a limited area in Canada that was capable of doing this. It was also much more difficult to raise hogs in a cold climate because they had to be crowded together for warmth, and this very often spread disease. What he had said in reference to pork might also be said of beef. The duty of 25 per cent. ad valorem on canned meats and beef extracts, he thought, was not only a heavy impost but ill advised.

The N. K. Fairbank Co. was represented by its Montreal agent, who said that his company had erected a factory in Canada to retain the Canadian trade, which they had established in Canada previous to the change in tariff. By establishing a factory in Canada they had more than retained their former trade. They manufactured cottolene and refined lard compound at their Montreal factory. Their raw material was seed oil and oleo stearine, and on cotton seed oil the duty is 20 per cent. During the six years that they had been in business in Canada they had paid the Government almost $100,000 of duty on this article alone. About three years ago a Philadelphia firm had established a concern here for the manufacture of oleo oil, oleo stearine and tallow, and since they had bought almost exclusively from this firm. Within the past four years they had spent about $20,000 in newspaper advertising, and they employed a capital of $75,000. They were quite satisfied with the duty on the raw and manufactured article, but they wished to point out that the margin was so small that if the tariff was increased it would be impossible to keep this factory running.

EARTHENWARE MANUFACTURERS.

Mr. Dakin represented the earthenware manufacturers. He read a lengthy statement, from which it would appear that their chief complaint was that the late and present Governments have allowed the Customs on said manufactures to be collected in the

various ports of entry in the Dominion without uniformity. They claimed that manufacturers and agents of foreign manufacturers are in the habit of evading the Customs by presenting invoices in which goods are classed as "seconds," "thirds," "jobs," "unselected," "a run of kiln," when in reality they are best goods; but are bought at a discount for cash or at slaughter prices, thus enabling foreign manufacturers to use our market as an overflow for their over-production. They suggested that expert valuators or appraisers be put in charge of two or three of the more important ports of entry, and that they be furnished with price lists of reputable English, French and American manufacturers, with discounts allowed to buyers in their respective countries, and that these expert valuators be charged with the enforcement of the law as to the full value of all ware imported. Two or three expert appraisers of earthenware and glassware would be no extra charge on the Government, as the increased revenue from proper valuation of goods would more than recoup the Government for expense of salaries. They asked that they be treated in the same way in the matter of appraisers as dry goods, groceries, drugs, hardware, etc., receive at the principal ports of entry. They asked that duties on white Rockingham and cane ware be replaced to 35 per cent., as it was before the revision in 1892, and that the duty on all printed, decorated and china ware be advanced to 40 per cent.; these duties to cover packages as well as contents. By the removal of the duty on packages the crate industry in St. John's, Que., has been wiped out. They asked that all raw material used in decorating be admitted free, not being manufactured in this country. In certain lines they were not able to supply the entire demand of the Dominion with goods equally as good in quality to any that are imported. It was a fact that Canadian importers could buy goods cheaper in the States even although the price is 20 per cent. higher than if sold to the American.

BISCUIT MEN AND CONFECTIONERS.

Mr. Jos. Luttrell spoke on behalf of the biscuit manufacturers and asked that the present rate of 25 per cent. on non-sweetened and 27½ on sweetened goods should be maintained. They were handicapped by 75c. per barrel on flour and also on other things entering into the composition of their goods In Chicago they could buy lard at 4c., while the home product is selling at 7c. This gave their American competitors a decided advantage over them in the making of such goods. Mr. Luttrell asked that U. S. wheat be permitted to be ground in bond, on condition that an equal quantity of Canadian flour be exported.

This would not injure the value of Canadian flour, whilst it would give employment to our millers in grinding a certain quantity which they are now forced to buy across the border. He claimed that the law was not properly enforced with regard to the importation of goods, and asked to maintain the present tariff on biscuits unless duties on raw materials be removed.

Mr. Montgomery represented the confectionery trade. He said that with regard to confectionery, the duty, as at present, is quite satisfactory, but it was no more than they were entitled to, as they paid on raw material, such as sugar, chocolate, glucose, starch and nuts, duties ranging from 25 to 150 per cent. At present they paid a duty of 1¼c. per lb. on glucose, equal to about 125 to 150 per cent. on the value, and they would propose that this should be reduced to ½c. per lb. with free corn to the manufacturer of the Canadian article. Starch, which was largely used by confectioners, pays a duty of 1½c. per lb. Four cents per lb. is at present paid on chocolate and cocoa butter. They would propose a duty of 2c. on chocolate for manufacturing, known as coatings, 25 per cent. on chocolate and cocoa for drinking. Shelled fruits, which are principally used by confectioners, at present pay from 2 to 5c. per lb. Packages containing peel in brine should be free, the same as the contents. The packages are necessary to cover the goods, but of no value whatever when emptied.

THE SOAP INDUSTRY.

Mr. John Savage represented the soap manufacturers. He pointed out that the value of soap manufactured in Montreal in the year amounted to $400,000, and the quantity about 5,000 tons. The capital invested was about $3,000,000, and the hands employed about 150. The late Government reduced the tariff on laundry and mill soaps one-third, and 25 per cent. on soap powders. This did not make any difference to the trade, as there was a duty of 20 per cent. on lard oil interests, which was quite ample, and they did not wish any more on that. The nominal protection was 35 per cent., but the actual protection was not more than 20 per cent. on account of the 10 per cent. duty that they paid on essential oils. They paid a duty of 20 cent. on packages, and the Customs Department valued the same at four times their worth. They paid a duty of 20 per cent. on drugs, and 50 per cent. on lithography, etc. The latter item was very much against this industry in Canada, because a million wrappers were not thought of where they had a market of 60,000,000 to dispose of goods in. No Canadian manufacturer would risk more than $100,000 on any line of soap, and this would cost him more than the larger amount would in the States. Twenty per cent. would be an ample protection, but they were met with under valuation, which with their ad valorem duty could not be checked, as it was impossible to determine what amount of essential oils was contained in soap, or its value. There were from 25 to 30 soap manufacturers, some of them not very large.

CHEESE AND BUTTER INTERESTS.

Mr. A. A. Ayer, the well-known cheese and butter exporter, said he was in favor of the abolition of the duty on corn in the interests of dairying. They exported about $14,000,000 worth of cheese annually and $2,000,000 of butter. In Montreal alone 3,000 50-lb. tubs of butter were consumed per week. The farmer had to look to the interests of this production at the smallest possible cost. There was nothing so good for cows in this connection as corn or oatmeal, and large quantities of American corn was brought into this country for feeding purposes, and the duty was so much out of the farmer's pocket. It would be better to bonus two or three counties in Western Ontario where corn is grown than to have all the rest of the farmers suffer.

MOLASSES FERMENTING.

ADVICES from New Orleans under date of 14th to Louis C. Naisawald, concerning molasses, are: "The weather continues warm and fermentation is working mischief with kettle molasses; more than 75 per cent. of it coming in at the present time is fermenting more or less. This kills all chances that had been entertained of getting kettle molasses cheaper this season, and it seems now as though there was not going to be near enough sound kettle to go round, and, under the circumstances, with a scramble to buy goods, such as we had here to-day, the market advanced fully 2c. on the desirable sound lots, while even at the advance there were more buyers than sellers. There is also a better demand for the high-grade centrifugals. All of the molasses now arriving is from windrowed cane, and is consequently more or less touched with frost."

A NEW APRON FOR SALESMEN.

Chase & Sanborn have brought out a supply of clerks' aprons, which they are giving as a Christmas gift to salesmen in every part of Canada. It is made in the new style used by the clerks in retail establishments in Great Britain. Strong black cloth is used instead of the old style white cotton, which soils so easily. Their name is neatly worked in colors on each apron. A number have already been sent out. If any of our readers have not received one a postal card addressed to Chase & Sanborn, Montreal, will bring one with their compliments.

To The Retail Trade:

We take this opportunity of thanking our kind friends of the retail trade for their generous support during the year just closing, and to assure them that we shall in the future make every effort to deserve a continuance of their confidence and patronage.

We cordially wish one and all many happy and prosperous returns of the season.



MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

ONE need scarcely be told that this is the last week of the Christmas holiday trade: It is in evidence in the wholesale houses. There is an air of "We have done our duty and will now take things easier." At the same time, however, there is a fair trade doing, considering the time of year it is, for there are a great many sorting up orders, by letter and otherwise, arriving. Foreign dried fruits continue in fair demand. This is particularly true of currants, medium grades of which are cabled dearer. Teas are receiving good attention for this time of year. A nice business is being experienced in green Rio coffees, which are rather stronger. Canned tomatoes and peas continue in strong position, and the former particularly. There is a good deal of canned salmon going out. Spices are receiving rather less attention than usual. The demand for nuts continues good. Payments are fair.

CANNED GOODS.

The position of canned tomatoes is stronger rather than otherwise, some of the packers having advanced their prices to 70c. per dozen. At this figure we hear of a Western Ontario packer selling in Montreal. Peas also continue firm. The retail demand for canned vegetables is light. There is practically nothing doing in canned fruits. For this time of the year the demand for salmon is good. This applies particularly to cheap salmon, which wholesales at $1.15 to $1.25. We quote standard brands as follows: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, $1.15 to $1.30; beans, 65 to 95c.; peaches, $2.50 to $3 for 3's, $1.65 to $2 for 2's; raspberries, $1.50 to $1.80; strawberries, $1.65 to $1.95, according to brand and quality; blackberries, $1.75 to $2.00; cherries, $2 to $2.25; apples, 3's, 70 to 95c.; gallons, $1.65 to $2.25; salmon, "Horseshoe," $1.37½ to $1.40; "Maple Leaf," $1.37½ to $1.40; Lowe Inlet, $1.30 to $1.35, in tall tins; cohoes, $1.10 to $1.25; canned mackerel, $1.20 to $1.30; lobsters, $2.10 to $2.30 for tall tins; flats, $2.75 to $2.85; half tins, $1.50 to $1.55; Canadian canned beef, 1's, $1.20 to $1.35; 2's, $2.30 to $2.50; 6's, $7.75 to $8.25; 14's, $15 to $16.

COFFEES.

The market is stronger and the local demand for green Rio coffees is good. There is no special demand for any other kind. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing. We quote. Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market for New Orleans molasses is stronger. Locally there is not much doing and prices are unchanged. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The market is in much about the same condition as it was a week ago. In both London and New York business is dull, but prices are being maintained. In the latter city the refiners are said to be simply waiting until they are forced into the market. Locally there has been a little better buying by both wholesalers and retailers during the past week, but the lots wanted by each are only of a hand-to-mouth character. Wholesalers' quotations for granulated are unchanged at 4 to 4.10c. and for yellows 3¼ upwards is the idea.

SPICES.

Trade in spices for the present holiday season has not been as good as usual, but a more active business is looked for with the continuance of more seasonable weather. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, TAPIOCA, ETC.

Trade in these lines is much as before. We quote: Rice, Standard "B," 3⅜ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Trade has been fairly good, and during the last few days a good many letter orders for small quantities have been received. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona al-

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ST. STEPHEN, N. B.

If you are a first-class grocer you keep first-class Soap; that is **Surprise Soap.**

monds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.; hickory nuts, $1.50 to $2 per bushel; Canadian walnuts, $1 per bushel.

TEAS.

Despite the holiday season, the tea market has experienced a general awakening, probably owing to the feeling gaining ground that there is a likelihood of a duty being imposed upon this commodity. The improvement appears to have been chiefly in China teas, both blacks and greens, which, owing to the good value they are showing, have commanded more attention, comparatively speaking, than Indian, Ceylon and Japan growths. There has, however, been a steady trade doing in Indian and Ceylon teas. Some fine values in medium Ceylon teas at from 7½ to 8d. are offering from London. There has been less doing in Japan teas than in any other kind, due principally to the high figures at which they are being held. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

A private cable received in Toronto on Monday reported an advance of 3d. in medium grade currants. The local demand for currants is good, and better proportionately than for Valencia raisins. We quote: Provincials, 4⅛ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4½c.; Patras, 5 to 5⅛c. in bbls., 5 to 5⅛c. in half-bbls., and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

Valencia raisins are moving only fairly well, the demand having been largely satisfied. The high prices ruling are also interfering to some extent with the demand. We quote: Off-stalk, 5 to 5¼c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 7c.; layers, 7¼ to 7½c.

California loose muscatel raisins remain in much about the same position as before. We quote: 3-crown, 7½c.; 4-crown, 8 to 8½c.

Sultana raisins are steady and unchanged at the ruling prices of 7 to 10c., according to quality.

In Malaga raisins there has been a nice sorting-up trade doing during the past few days. We quote: Blue baskets, $2.25 to $3.50; Dehesa clusters, $3.50 to $4; Non Plus Ultra, $6; Imperial bunches, $5.75 to $6; Imperial Russian clusters, $5 to $5.50.

There is a good demand for low-grade figs for cooking purposes. The demand for layer figs does not appear to have been equal to that of previous seasons. Wholesale quotations are: 10 oz., 7½c.; 10 lb., 9 to 12c.; 18 lb., 11 to 13c.; 28 lb., 13 to 16c.; taps, 3¾ to 4½c.; natural, 4½c. in bags, and 7c. in boxes.

A fairly good business is being done in dates, although prices are about 2c. per lb. higher than last year at this time. We quote 7 to 7½c. for Hallowee and 6½ to 6¾c. for cheaper grades.

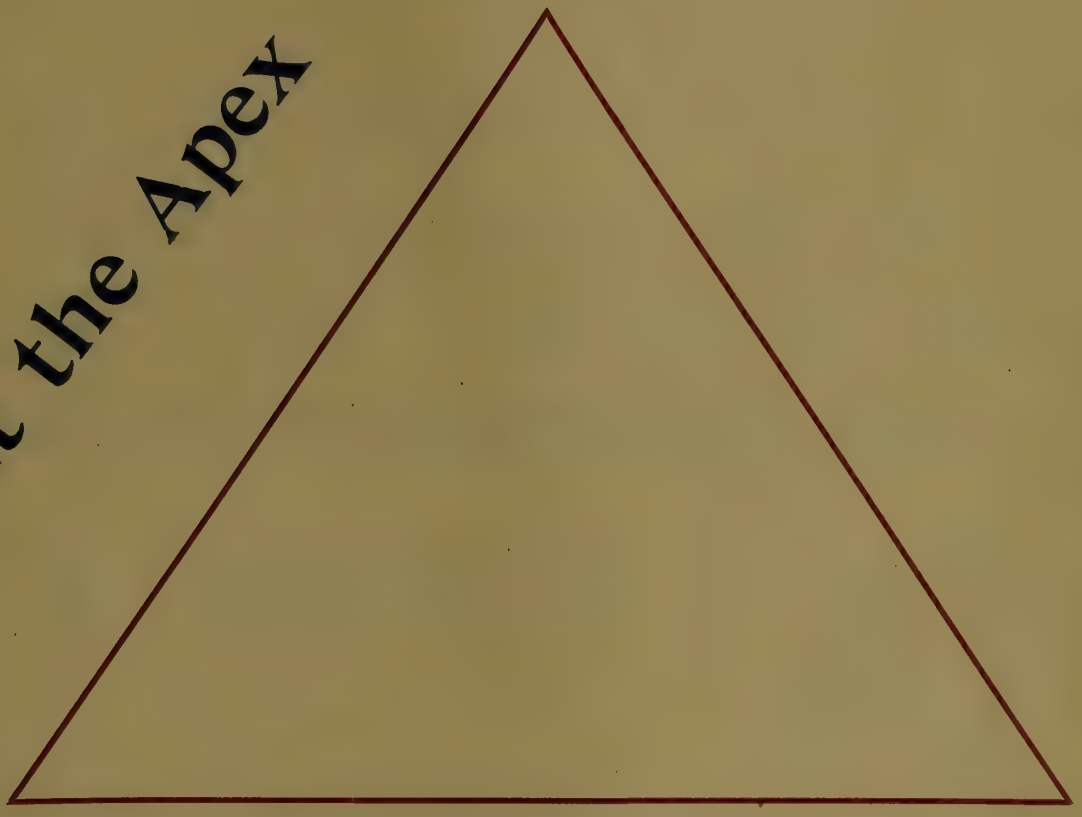
Prunes are quiet and unchanged. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California,, 90 to 100's, 6½c. per lb.; 30 to 40's, 11½c.

The price of evaporated California fruit remains unchanged. Latest mail advices from the Coast report that for low-grade peaches they are able to get from ½ to 1c. per lb. f.o.b. above the figures ruling in Canada. We quote: Choice peaches, 25-lb. boxes, 10½c.; Royal apricots (fancy), 15c.; fancy egg plums, 10c.; fancy silver prunes, 13c.

GREEN FRUIT.

As usual, the demand for oranges during the past week has been active. Lemons, on the other hand, are not much wanted, although the demand may be termed fair. Bananas are hardly quotable. They are scarce, the demand exceeding the supply, only one car arriving this week for distribution among the several wholesalers. Prices are in consequence higher. Cranberries are experiencing the usual seasonable demand. Apples continue dull, with the English market most unsatisfactory. We quote: Oranges—Jamaicas, $3.50 to $4 per box; ditto, barrels, $7; Valencias, 420's, $4.50 to $5 per case; 714's, $5.75 to $6; large, 420's, $5.50 to $6; Mexicans, $3.50 to $4 per box; Floridas, $4.50 per box; Bahamas, $3.75 to $4 per box. Lemons — Messinas and





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...SPECIAL OFFERS OF...

Finest Malaga Raisins, Figs, Shelled Almonds, Shelled Walnuts.

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We will give Special Quotations for our

Celebrated P. Richard's Brandy

GOLD LABEL.
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WHITE LABEL.

The quality of this Brandy is unequalled for price.

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LAPORTE, MARTIN & CIE.

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PURNELL & Co. BRISTOL PURE MALT VINEGAR

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Corn . . Brooms



To wind up the season we offer this week a line of special . .

3-STRING CORN BROOMS

WITH VARNISHED HANDLES

At 85c. per doz. Net Cash F.O.B. Toronto

These Brooms are cheap at $1.25 per dozen, and can be retailed at 2 for a quarter and give you a nice margin of profit.

We will sell you them in 1 to 10 dozen lots, not over 10 dozen to any one firm. Broom Corn is firm and this is positively the last lot we shall offer at above price.

We also have a nice lot of **Corn Mats** which we offer at 72c. per doz. Net Cash F.O.B. Toronto.

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CHAS. BOECKH & SONS

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To the Montreal office.
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1's 2's 6's 14's

...ity and Flavor Second to None.
Every Pound Guaranteed.

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LOWER THAN OTHERS IN PRICE.



Whole . . Ox Tongues

2-lb. Tins

Specially packed and prepared for the finest family trade.

SEND FOR PRICE LIST OF CANNED MEATS, SOUPS AND SUNDRIES.

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Quick Sales and Prompt Returns

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Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

MY BUSINESS COMMISSION
SALES TO JOBBING TRADE ONLY.
Coffee, Rice, Dried Fruit, Sugar, Spices, Canned Meats, Teas, Canned Goods, Smoked Meats, Evaporated Apples, Dried Apples, White Beans.
And all Lines handled by Wholesale Grocers. Write me with samples and prices.
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Successor to W. F. HENDERSON & CO.
Wholesale Commission Merchants.

J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO
PORK PACKER, Etc., Etc.
Importer and dealer in best brands of
English Sheeps' Casings
AND
American Hogs' Casings
MANUFACTURER OF
BOLOGNAS, ETC., ETC.
Kettle-rendered Lard of best quality.
..Preservatives and Seasonings a specialty..

Direct Importers
ORANGES
LEMONS
DATES
FIGS
NUTS
FRUIT
You should GET OUR PRICES before placing your orders.
Clemes Bros., Toronto

Palermos, $3.25 to $3.50 per box for fancy, and $2.50 to $2.75 for choice per box; cocoanuts, $3.75 a sack and 60c. per doz.; Jersey sweet potatoes, $2 to $2.25 per bbl.; apples, $1 to $1.25 per bbl. for red fruit or greenings, and 75c. for ordinary; onions, 75c. per 80 lb. bag for Danvers and $1 per crate for Spanish; cranberries, $7 per bbl. for Jerseys; $6.50 to $7 for Cape Cods; $5 to $6 for Nova Scotias; $5 to $6 for Canadian in barrels and 65 to 75c. in baskets; bananas, $1.50 to $2 per bunch; Almeria grapes, $5 to $7 per keg.

BUTTER AND CHEESE.

BUTTER—The market is still dull, the conditions being rather worse than better. Choice butter is scarce and wanted. There is a great deal of butter coming forward, but the quality of by far the greater part of it is simply abominable. Prices remain much as before. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 10c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 18 to 19c.; 1-lb., blocks, 18 to 20c., according to make.

CHEESE—The feeling is easier, and on account thereof there is not much selling, buyers holding off. November cheese, it is expected, will be cheap. We quote in jobbing way: September and October, 10¼ to 10½c.; early makes, 9½ to 10c.

COUNTRY PRODUCE.

BEANS—The market is without improvement. Wholesalers quote 50 to 60c. for ordinary and 70c. per bushel for hand-picked.

DRIED APPLES—A little more enquiry is reported, but it is alleged to be purely on speculative account, and the prices which buyers of this character are willing to pay range from 2 to 2½c for choice fruit. Jobbers are now asking 2½ to 3c. per lb.

EVAPORATED APPLES—There is nothing doing. Jobbers quote 3½ to 4c. per lb.

EGGS—Are in fair demand, with prices firm. We quote: Limed, 14c.; September held, 15 to 16c.; fresh gathered, 17 to 18c.; new-laid, 22 to 25c.

MAPLE SYRUP—There is quite a little of this selling at from 70 to 80c. per gallon in tins.

POTATOES—Dull and weak. There have been sales at 25c. on track in carload lots, and the very best stock is only worth about 30c.; out of store 35 to 40c. is quoted.

POULTRY—Turkeys have been rather scarce during the past week, with prices higher. We quote: Chickens, 20 to 40c. per pair.; turkeys are 9½ to 10c. for choice hens, and 8 to 8½c. for frozen birds per lb.; geese, 6 to 7c. per lb., and ducks, 50 to 60c. per pair.

HONEY—Dull and unchanged. We quote: Strained, 7c. in 60-lb. tins, and 8c. in 5 and 10-lb. tins; comb, $1.50 to $1.75 per dozen.

PROVISIONS AND DRESSED HOGS.

There has been a fairly good demand for smoked meats during the past week on holiday trade account. In other lines of meats

MORROW & EWING
General Commission Merchants
13 St. John St., MONTREAL
We beg to notify the Wholesale Grocery Trade that we have to offer best values in
Rio, Santos, Maracaibo and Mocha Coffees
also have on hand full lines of
Japan, Congou, Indian, Ceylon and Gunpowder Teas
Samples and particulars on applcation.
Wholesale supplied only.

"SHIPPERS ATTENTION"
Reference—Bradstreet's.
Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.
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Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO.
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Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
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G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St TORONTO.

PURE CANDY FOR XMAS TRADE.

BON BONS	ROYAL MIXED	FRENCH CREAMS	GUM DROPS
CREAM MIXED	DIAMOND MIXED	WALNUT " MIXED	CON. LOZENGES
TOYS	TAFFY MIXED	BON BONS	LOVE GEMS
LOVE DROPS	NOVELTY MIXED	CHOCOLATES	BUTTER CUPS

Manufactured by

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

trade has been quiet. Dressed hogs have been coming forward freely, while prices are a little firmer. Prices packers are paying in carload lots delivered in Toronto are $4.35 to $4.40 for heavy weights and $4.90 to $5.10 for light weights.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7¼c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, $12 to $12.50; Canadian short-cut, $12.50 to $13; clear shoulder mess, $10 to $10.50.

SALT.

The improvement noted last week has been maintained. We quote at Toronto: In carload lots, $1 per barrel and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH AND OYSTERS.

The fish and oyster trade is not receiving much attention, as is usual at this season. We quote: White fish 7½c.; trout, 7c.; Pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, $5 to $5.50 per bbl. and $2.25 to $2.50 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, $1.10 per 100; haddock, 5c. per lb.; steak cod, 6c. per lb.; frozen herring, 4c.; frozen white fish and trout, 7c.; sea herring, $1.50 to $1.75 per 100; smelts, 7 to 10c. Oysters are quoted at $1.20 to $1.25 for standards, and $1.65 for New York counts.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts of grain are fair. Prices are a little lower than a week ago. We quote: White wheat, 87½c.; red, 87½c.; goose, 64½ to 65½c.; oats, 19 to 22½c.; peas, 43 to 45c.

FLOUR—Still quiet and unchanged. We quote in carloads on track, Toronto: Manitoba patents, $5.30; Manitoba strong bakers', $4.90; Ontario patents, $4.75 to $5.25; straight roller, $4.35, Toronto freights.

BREAKFAST FOODS—Breakfast foods are all lower on account of the decline in the raw material. We quote: Standard oatmeal and rolled oats, $3.20 in bags and $3.30 in bbls.; rolled wheat, $2.70 in 100-lb. bbls.; cornmeal, $2.40 to $2.50; split peas, $3 to $3.25; pot barley, $3 to $3.25.

SEEDS.

The situation is much about the same as a week ago, and no improvement is looked for until the New Year. We quote: Alsike, $3 to $5 per bushel f.o.b.; red clover, $4 to $4.75; timothy, $1.20 to $1.40 per bushel.

HIDES, SKINS AND WOOL.

HIDES—Unchanged, with cured quoted at 7½c. Dealers pay 6½c. for No. 1, 5½ c for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6 to 7c. for No. 1 and 5c. for No. 2. Sheep and lamb skins, 75 to 80c.

WOOL—The market is steady. Dealers are paying 20½ to 22c. for combing fleece, 17c. for rejections. Pulled supers are 20 to 21c. and extras at 22 to 33c.

PETROLEUM.

The demand is active and increasing, with prices steady and unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Bananas are scarce and dearer.

A further decline in glucose is announced.

A cable to W. G. A. Lambe & Co. reports an advance of 3d. in medium grade currants.

A canned goods packer in Western Ontario is authority for the statement that he has sold tomatoes in Montreal at 70c. per dozen.

Low-grade evaporated California peaches are selling f.o.b. on the Coast at ½ to 1c. per lb. more than shippers are able to get in Toronto.

QUEBEC MARKETS.

MONTREAL, DEC. 24, 1896.

GROCERIES.

THERE has been a fair movement in seasonable goods, and it promises to keep up for the balance of the week. It is confined, however, to actual current wants. The heavier staples show little life. Sugar rules quiet, the only call being for low grade yellows at the refineries, as distributors had allowed their stock of these to run down rather low. The decline in syrups has not induced any improvement in the demand. Molasses retain their firm feeling, and a few round lots have been moved. The firm disposition of rice is maintained, while spices are strongly held, an enquiry for black and white pepper being the leading feature. Coffees and teas are steady, and prices on all lines of dried fruits and nuts are unaltered as a rule, while there has been a good seasonable enquiry for them. The firm disposition of canned fish continues and promises to hold.

SUGAR.

The sugar market continues quiet this week, and there was little movement either from refiners' and jobbers' hands. In fact, the only enquiry of any consequence was the call for low-grade yellows around 3⅛ to 3⅛c. at the refineries. Otherwise, the demand was of a small sorting character, and buyers appear to be well supplied for the time being. Cables from London and advices from New York have not exhibited any striking change up to the date of this writing. We quote the jobbing range as before, at 4 1-16 to 4⅛c. for granulated and 3¼ to 3¾c. for yellows.

SYRUPS.

The recent decline in syrup has failed to induce any improvement in the demand, the market remaining dull and prices unchanged at 1⅜ to 1⅞c. for wholesale lots, while jobbing prices range from 22 to 35c. per gallon, as to quality.

MOLASSES.

There has been a fair demand for molasses during the week, quite a few lots moving on country account, amounting in all to 700 puncheons of Barbadoes at 28½c. This is an advance of 1½c. over what was possible a month ago, and now nothing is ob-

WE ARE *PAYING CASH* FOR DRIED APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS
46 FRONT ST. E. **Toronto**

We Wish all our Friends in the Trade

A MERRY CHRISTMAS

AND A

Happy and Prosperous New Year.



THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

tainable under the price named. We quote jobbing prices firm therefore at 30 to 31c., according to quality.

RICE.

Rice continues firm, but the demand is of a limited character. We quote: Crystal Japan, $5 to $5.25; standard B., $3.70; Patna, $4.75 to $5.25; Carolina, $6.75 to $7.75, and Java, $4 to $4.25.

SPICES.

The chief demand for spices has been directed to black and white pepper and nutmegs, and quite a few round lots left first hands to replenish jobbers' stocks. Values are very firmly held on all kinds of spices. We quote: Pure black pepper, 10c.; pure white, 15c.; pure Jamaica ginger, 20c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market continues steady, and the scarcity of Maracaibo is still a feature, and none of this kind of stock is obtainable under 18c. We quote: Rio, 15½ to 17c.; Santos, 16½ to 17c.; Maracaibo, 18 to 20½c.; Java, 24 to 26c., and Mocha, 24 to 26c.

TEAS.

The tea market has furnished a fair volume of business for the holiday season, and the strong feeling is fully maintained. Japan dust has been more enquired for this week, but is difficult to obtain except at an advance of 8c. in straight invoice lots. No medium Japans can now be had under 15½c., that figure being realized the other day for a round lot. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There is a brisk jobbing trade in Valencia raisins, and prices are firmly held. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

A couple of carloads of California raisins were distributed at the close of last week. The quality was first-class and values realized were firm. We quote: 2-crown, 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins are steady at 8 to 12c.

Malaga raisins have been quite active in a jobbing way at the old range, $1.50 to $4.50.

Currants are in good demand for holiday trade. We quote: Provincials, bbls., 4c.; half-bbls., 4¼c.; [cases, 4⅜c.; half-cases, 4½c.; Filiatras, ditto; Patras, 5½ to 6c., and Vostizzas, 6½ to 8c.

The call for prunes for current wants is quite active, though the volume of trade is not large. We quote: French 5 to 15c., as to grade; Austrian, 6 to 8c., and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

Figs are steady at 9½ to 11c., as to grade.

New dates arrived last week, and are meeting a good demand at 5 to 5½c., as to grade.

NUTS.

New Grenoble walnuts came to hand this week, and have been selling at 11c. In fact, all kinds of nuts have met a brisk local enquiry for prompt shipment for current wants. We quote: Valencia shelled almonds, 18 to 19c.; Tarragona almonds, 10 to 10½c.; filberts, 9 to 9½c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 11 to 12½c.; shelled walnuts, 19 to 21c.; shelled peanuts, 9 to 10c.; cocoanuts, $5 per 100.

CANNED GOODS.

The firm feeling in canned fish continues, and vegetables also show a strong dis-

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

"Always a Best" . . In Everything

We have the BEST in the canned fish line

GOLDEN FINNAN HADDIES

Are the BEST. They are Delicate, Delicious and Appetising. If you sell the GOLDEN brand Haddies, it will be the finest DRAWING CARD you can get.

Every can guaranteed or money refunded.

NORTHRUP & CO.

Packers' Agents.

St. John, N.B.

ENAMELLED MEASURES



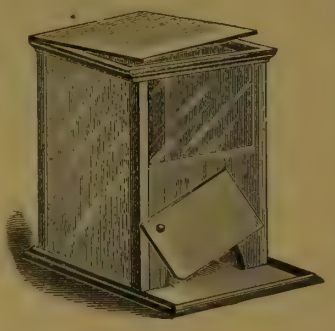
In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . .

JOHN E. MARSHALL

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Agent in Montreal.



The World's Best

must be good, safe, and profitable enough for every Grocer to handle, **COTTAMS BIRD SEED** occupies this unique position. Embodying the most recent and valuable discoveries for birds, covered by 6 patents, we guarantee 1-lb. packet of C. B. S. better value than 2½ packets of any other brand selling at the same price. This is why C. B. S. is so popular from one end of the Dominion to the other. All wholesalers.

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BEARDSLEY'S SHREDDED CODFISH
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Ready for the table in 10 minutes.
No oaking. No Boiling. No Odor.

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J. W. BEARDSLEY'S SONS, New York, U.S.A.

THOMAS DOHERTY & CO.

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134 McGILL STREET, Corner ST. PAUL.

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We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

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TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL . . **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

A Luxury

that your customers will appreciate at this season of the year is a plump, juicy ham or a side of delicious Breakfast Bacon. We can supply you with both, and at prices that give you a good profit and still give the luxury to your customers at reasonable price.

The "Star Brand" Hams and Bacon cannot be excelled.

F. W. Fearman
HAMILTON

position. Demand is of a fair character. We quote as follows: Tomatoes, 75 to 80c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.55 to $1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.30, in tall tins; cohoes, $1.20; canned mackerel, $1.25; Canadian canned beef, 1's, $1.20 to $1.25; 2's, $2.15 to $2.25; 6's, $6.75 to $7; 14's, $14 to $15; lobsters, $10 per case; French sardines, $10.25 to $11 extra brands; ordinary brands, $8 to $9; Canadian brands, $4.25.

FISH.

The market is quiet for pickled fish, while smoked and prepared have met an ordinary jobbing enquiry with no change in prices. Fresh frozen fish of all descriptions have moved very well indeed. We quote: Labrador herrings, $4.75 per bbl.; No. 1 N.S., $3.75 to $4 per bbl., and $2.25 to $2.35 per half-bbl.; No. 1 draft green cod, $5 to $5.25; No. 1 do., $4.50; No. 2, $3.35 to $3.50; No. 1 green haddock, $3.50; No. 1 Lake trout, $3.90 to $4 per keg; No. 1 white fish, $5 per barrel; small Labrador salmon, $12.50 to $13; No. 1 B. C., $6 per half-bbl., and $12 per bbl. to arrive; No. 1 halibut, $7.50 to $8 per bbl.; tongues and sounds, $7.50, and salt eels, 4½ to 5c. per lb. Fresh tommycod, $1.50 to $1.75 per bbl.; haddock, 3¼ to 3½c.; frozen salmon, 11 to 12c.; halibut, 8c., and Manitoba pickerel, whitefish and trout, 7c. per lb.; smoked haddies, 6½ to 7c.; Yarmouth and Bay bloaters, 90c. per box; kippered herrings, $1.30 to $1.50; ciscoes, 75c. per basket of 100 fish, and medium smoked herring, 10 to 11c. per lb. Dried cod, $4 per cwt.; pollock, $1.90 to $2 per 100 lbs.; skinless cod, $4.50 to $5.25 per 100 lbs.; boneless cod, 5½c. per lb., and fish, 3c. per lb. Malpeques, $5 to $5.50 per bbl.; Buctouche, $4.50 to $5; Miramachi, $3 to $3.50, and ordinary, $2.50 per bbl.

GREEN FRUIT.

The holiday demand has resulted in quite an active business in all kinds of green fruits, though there is no change of importance in values. We quote: Florida oranges, $5 to $5.50 per box; Jamaica oranges, $5.50 to $6 per bbl.; Valencia oranges, $5.25 to $5.50 per box; lemons, $2.50 to $3 per box, and $6 to $7 per chest; pears, $2 to $2.50 per keg; cranberries, $4.50 to $5 per bbl.; Spanish onions, 70 to 75c. per crate, and new Malaga grapes $5 to $7.50 per keg.

It Has No Equal

BROCK'S BIRD SEED

We know it because
The Wholesaler sells more. The Retailer sells more
The Customer buys more.
It pays to handle such goods.

NICHOLSON & BROCK - TORONTO

Xmas Poultry

Ship early, so as to have stock on market in good time. Prospects good if weather continues cold. Prompt returns. References, Bradstreets.

H. P. GOULD & CO.
Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

SOMETHING CHOICE

. . IN . .

HAMS
BREAKFAST BACON
ROLL BACON

FOR HOLIDAY TRADE.

WM. RYAN & CO.
70 and 72 Front St. East
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

There's a Time for Everything...

THIS is the time for you to lay in your Christmas Stock of

SMOKED MEATS, PURE LARD, Etc.

This is the PLACE to procure your stock. Our "Maple Leaf" Brand Smoked Meats and Pure Lard are positively unexcelled.

D. GUNN, BROS. & CO.
PORK PACKERS,
TORONTO

ORANGES

Special Fancy California Washington Navels. Fancy New Valencias.

Fancy Messina Lemons,
Malaga Grapes, New Nuts,
Figs and Dates. . . .

HUGH WALKER & SON
GUELPH, ONT.

HEINZ'S PICKLES

sauces, etc., add a pleasant piquancy to a meal, that multiplies many fold the pleasure of eating it.

POPULAR SPECIALTIES

Heinz's Baked Beans with Tomato Sauce
Sweet Pickles, Tomato Chutney
India Relish, Etc.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE MARK KEYSTONE PICKLING & PRESERVING WORKS PITTSBURG, U.S.A.



MANUFACTURED BY

R. E. Jamieson

OTTAWA.

APPLES.

The apple market continues quiet and unchanged at 90c. to $1.40 for No. 1, and 40 to 85c. for No. 2.

COUNTRY PRODUCE.

EGGS—There is no change in the situation of the egg market. The demand is fair and a moderately active trade is doing. New-laid sold at 20 to 22c., choice candled and Montreal limed at 14 to 14½c., western limed at 13 to 14c., and western held fresh at 12 to 12½c. per dozen.

BEANS—The demand for beans was slow, and prices are unchanged at 80 to 85c. in car lots, and at 90 to 95c. in a jobbing way.

GAME—The receipts of partridge to-day were fair, for which the demand was active and prices firm at from 40 to 45c. per brace for firsts and at 25 to 30c. for seconds.

POULTRY—There was an active demand for poultry to-day, and the tone of the market for turkeys and geese was stronger and prices ruled higher. Choice fresh killed turkeys sold at 8 to 8½c., and geese at 5½ to 6½c. The supply of chickens was small and prices were firm at 6½ to 7c., and ducks at 7½ to 8c. per lb.

POTATOES—In potatoes business was quiet and prices rule steady at 40c. per bag in car lots, and at 45 to 50c. in a jobbing way.

DRESSED HOGS—These are easier than they were last week, under increased receipts, at $4.60 to $4.70 in car lots and $4.75 to $5 for small lots.

DRIED APPLES—Without change at 3 to 3½c., with evaporated, 4c.

ONIONS — Dull, but steady, at $1.25 per bbl. for red and $1.30 to $1.35 for white.

PROVISIONS.

There is no change in provisions. Demand is strictly confined to small lots for actual wants. New packed Canadian pork is offering at $11 to $12, and old is selling in a small way at $10 to $10.50 per bbl. Pure Canadian lard, in pails, at 7 to 7½c., and compound, refined, at 5¼ to 5½c. per lb. Hams, 9 to 10c., and bacon, 8½ to 9½c. per lb.

FLOUR, MEAL AND FEED.

A fair trade was reported in Manitoba grades of flour on local and country account, but dealers in Ontario brands state that business is of a hand-to-mouth character at steady prices. Winter wheat patents are selling at $4.75 to $5 ; Manitoba spring wheat, patents, $5.20 to $5.30 ; strong bakers', $4.50 to $5; straight rollers, $4.25 to $4.50; and in bags, $2.10 to $2.25. The market for oatmeal was quiet, the demand being only for small lots. Prices rule about steady, at $3.40 to $3.50 per bbl. for rolled oats, and $1.70 to $1.75 per bag. In feed a fair business was done and prices are unchanged at $10 to $10.50 per ton for Manitoba bran, and at $9.25 to $9.50 for Ontario. Shorts are quiet at $11 to $12, and mouillie at $15 to $16 per ton. There was a fair demand for hay, and the market is firm at $10.50 to $11 for No. 1, and at $9 to $9.50 for No. 2 per ton in car lots.

CHEESE AND BUTTER.

The week has witnessed a sudden improvement over the cable in the British demand for finest fall cheese. A fortnight ago buyers in England were entirely indifferent and refused goods offered at 10¼c. To-day they are free bidders of 10¼ to 10½c. for September makes, and have bought up all the way from 8,000 to 12,000 boxes here within that basis since Friday last.

Butter continues dull and heavy at 18 to 18½c. as to grade. There are many complaints regarding the flavor of the winter-made creamery offering. In a great many cases the stable taint is too distinct to be pleasant and has made some lots almost unsalable.

MONTREAL NOTES.

J. H. Magor sailed by the ss. Majestic for Liverpool, Wednesday last, on a business and pleasure trip.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 24, 1896.

THE Christmas trade is over, and another year almost at an end. There has been the usual Christmas rush, but the volume of trade done has been but the average holiday one. Money is hard to get and merchants are not particularly well satisfied with payments. The grocery stores of our city have made very fine displays of holiday goods. A particular effort this year has been made in candy. Many of our stores are on corners, and have as many as six large plate-glass windows. In the country market the display has also been fine.

Do you ever tell

your customers how delicious Preserved Ginger is when purely and properly made? Get them to try ours,—it will please them and profit you.

Excellence in Flavorings

is just as necessary as in substantials Certain customers have not yet learned this. Get them to try Pure Gold Extracts and they will be convinced.

PURE SPICES
PURE COFFEES
PURE PEPPER
PURE MUSTARD
PURE CATSUP
PURE EXTRACTS
PURE BAKING POWDER

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

We are justly proud of our market; there is every chance for a good show. Perhaps the best beef shown was from Ontario, but some splendid local beef was to be seen. At one stall a large moose was shown. In general markets the quiet season has brought a reaction, and the general feeling is easy. Raisins are very firm. In dried fruit the stocks have been small. The quantity of tea bought by our dealers is quite large; one dealer, besides having a large stock on hand, has 4,000 packages to arrive.

OIL—The low price of oil continues. There is now but little movement, for though large quantities are used at this season, the wholesale dealers have all before this filled their contracts. The low price here is very largely the outcome of local competition and not of a real decline in oil. We quote: Best American, 19¾c.; best Canadian, 18½c.; prime, 15¼c.

SALT—As before noted, each steamer now arriving weekly from Liverpool brings a quantity of salt, which is as largely as possible shipped west, some on through bills and some by local importers. There are two large importers here. In Canadian salt the demand is quiet. Prices are easy, but show no change. We quote: Coarse, 48 to 50c., factory-filled, 90c. to $1: 5-lb. bags in bbls., $3.25; 10-lb. bags, in bbls., $3; butter and cheese salt, bulk, $2.60 to $2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, $2 per case of 2 doz.; Canadian fine, $1.

CANNED GOODS—Just now the demand is quiet. The salmon market is somewhat disturbed by a cheaper grade of fish being quoted here. It is said cheaper grades of fish are sometimes sold here at full prices. This has prevented the advance, or at least the firmness, which was expected. In peaches some low-priced American are quoted. They are a yellow peach and show good value. Corned beef is firm, but there is little demand. Lobsters remain very scarce. Scallop and haddie have a better enquiry. We quote as follows: Corn, 65 to 70c.; peas, 70 to 75c.; tomatoes, 70 to 75c.; gallon apples, $1.80 to $1.90; corned beef, Canadian, $2.25 to $2.35; American, 2-lb. tins, $2.40 to $2.50; 1-lb. tins, $1.30 to $1.50; oysters, 2's, $2 to $2.20; 1's, $1.34 to $1.45; peaches, 3's, Canadian, $2.85 to $3; 2's, $1.90 to $2; pineapples, $2.25 to $2.65; salmon, $1.30 to $1.40; lobsters, $2.20; haddies, $1.25 to $1.30; clams, $5 for 4 doz.; chowder, $2.60 to $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 per doz.; kippered herring, $1.10 per doz.; American peaches, 3's, $2.25.

GREEN FRUIT—The sale is very active, particularly during the last week. A few Florida oranges were received this week for holiday trade. The price is too high, however, for general use. Valencias are to hand in large quantities, but quality is only fair, fruit still being sour. A few West Indies are still here of good quality. Lemons keep low. In apples, owing to slow sale, the stocks in wholesale dealers' hands are large, and no improvement is looked for. Grapes are firm at the advance, and while receipts have been large, there is but a limited stock here. Bananas sell but slowly. Cranberries show quite a range in quality. Pines also show limited sale. We quote: Lemons, $3.50 to $4; oranges, West India, per box, $3.50 to $4; Valencia oranges, $4 to $4.50 per case; apples, $1 to $1.50 per bbl.; keg grapes, $6.50 to $7; cranberries, Cape Cod, $5.50 to $6.50 per bbl.; bog cranberries, native, $4 to $5; pines, $1.50 per doz.

DRIED FRUIT—Even this branch, which has been so active, is now again rather quiet, but stocks have been quite well cleaned up. The quality of the Valencia raisins here has tended to keep price lower than otherwise would have been the case. In dates, very few have yet arrived. Merchants are much disappointed. It seems, a steamer having a large quantity for both here and Halifax, arrived in London just too late to catch last steamer, so goods were delayed two weeks. Evaporated apples are again easier this week. Market here is well stocked for the present. Peels and California raisins are light stock. Currants have a large sale, the movement in cleaned being very large. Our merchants, in most cases, clean their own, so they are kept very busy. Onions move less freely. In peanuts, while the price is quoted rather higher, it is still low and quite a quantity have been bought here. Prunes tend higher. Quite a

quantity of cocoanuts arrived from the West Indies by last steamer. We quote as follows: Valencias, 5 to 6c.; California L.M. 3-crown, 7 to 7¼c.; London layers, $1.75 to $2.00; currants, cases, 4½ to 5c.; bbls., 4¼ to 4½c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5 to 6c.; dates, 4½ to 5½c.; dried apples, 3c.; evaporated apples, 4¾ to 5c.; Canadian onions, $2; cocoanuts, $4 to $4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; citron peel, 17 to 18c.; orange and lemon, 13 to 14c.; Valencia layers, 6¾ to 7¼c.; California 4-crown L.M. raisins, 8 to 8¼c.; Imperial cabinets, $2; Dehesas, $2.50 to $3.25.

DAIRY PRODUCE.—There has been a good demand for eggs during the week, but at rather shaded prices. At full figures they move slowly. Butter is in gord demand, and rather higher, if right quality can be got. It is, however, still low, and there are large stocks of poor. Cheese shows little change; the demand at this season is rather quiet. The outlook is firm. Quite a push is being made with fancy cream cheese here. We quote: Dairy butter, 16 to 18c.; creamery, tubs, 20c.; prints, 20 to 22c. Cheese, 10½c. Eggs, 17 to 18c.

SUGAR—There is but a light movement, the market shows little strength, and values are very low. Some talk of a further duty, but the larger number feel there will be no change. The yellows shown are very nice. We quote: Granulated, 4 to 4⅛c.; yellows, 3¼ to 3½c.; Paris lump, 5¼ to 6c.; powdered, 5¾ to 6c.

MOLASSES—For best grades the feeling seems firmer, and stocks are not very large, Some Barbadoes came in this week from Portland, Maine, some Porto Rico from Yarmouth, and something over 50 barrels New Orleans, while about the same quantity of this grade was sold to arrive. The price is low and quality good, and more of our dealers now keep this grade than ever before. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; Nevis, 25 to 26c.; syrup, 36 to 38c.

FISH—The sales are less in pickled and dry and the weather is against frozen fish. Larg cod is rather higher and arrivals are light. In medium, prices show no change. There is no better market for this grade than here, our dealers paying rather better prices than at other points. In pollock the continued low price of cod fish (even during the winter) for now several seasons has tended to very much affect the demand and market is weak. In smoked herring the tendency is also lower, though every effort has been made to keep market up. There is, however, not the demand. Pickled remain as quoted, with feeling rather lower. As noted, there are no large fish. Boneless cods are having an increased demand, just at present large quantities going west. Trade so far in frozen fish has been very light. We quote: Large cod, $3.25 to $3.50; medium, $2.75 to $3; pollock, $1.20 to $1.25; bay herring, $1.35 to $1.40 per half-bbl.; smoked, 6 to 7c.; shad, half-bbl., $5 to $5.50; boneless, 2½ to 8c.; frozen herring, 60 to 70c. per 100; bloaters, 60 to 70c. per box; kippered, 90 to $1 per box; Barrington herring, $3 to $3.25 per bbl.; Shelburne, $3.50 per bbl.

PROVISIONS—There is little change. Lard is still low and easy, with pure American being landed under prices asked by Ontario packers. There is quite a range in prices. Canadian beef is being better known here and shows better demand. Some packs give good satisfaction. There is no doubt that Ontario men can put up a beef to suit our trade if they will. Pork is still easy, with beef firm. Smoked meats are easier. We quote: Clear pork, $13.50 to $14; mess, $13 to $13.50; plate beef, $12 to $13; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, tubs, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL — While the easier feeling still rules, it is but the effect of the quiet season, and it is thought it will more than recover. In oatmeal, while easy, the price here is low, owing to large stocks. Oats are also easier, with quiet demand. Dealers are particular about quality. Beans fail to gain strength and quite low prices are quoted from the west. In hay there is little demand and price is low. Feed is still slow sale, owing largely to the low price of cornmeal. In barley, a quantity to hand this week was bought at the lower prices. Market is firm. We quote: Manitoba flour, $5.75 to $5.80; best Ontario, $5 to $5.10; medium, $4.70 to $4.80; oatmeal, $3.60 to $3.75; cornmeal, $2; middlings, $14 to $15; bran, $13.50 to $14; oats, 32 to 35c.; hay, $11 to $12; barley, $3 to $3.10; round peas, $1.10; split peas, $3.10 to $3.25; yellow eye beans, $1.25 to $1.50; yellow buckwheat meal, $1.20 to $1.25; grey, $1.75 to $2.

ST. JOHN NOTES.

THE CANADIAN GROCER is in receipt of an attractive calendar from Geo. S. de Forest & Son.

The quantity of starch made on P.E.I. this season is much less than usual—some 75 tons in all.

F. B. McRae, of Charlottetown, was in the city this week introducing Jones & McRae's jams and jellies and canned goods.

Puddington & Merritt have in their window a beautiful display of candy, being sixty varieties of "G. B." chocolate, manufactured by Ganong Bros., of St. Stephen.

Large numbers of turkeys were shipped to the States this past week from Sussex, one lot of 700 going to Portland, Maine. One farmer has 400, the number raised their being very large. They sell in large lots at about 90c. each.

Several lots of molasses have arrived this week: one small cargo of Barbadoes from Portland, Maine, some Porto Rico from Yarmouth, and a car of New Orleans from New York.

The cold storage warehouse at Grand Manan is now in full operation, having stored in it upward of 200,000 frozen herring. Its full capacity is one million and a half. As the fish can be stored here, where they can be bought at the lowest price, it should prove of great benefit to the fishermen. The warehouse opened too late this season for the full benefit to be felt, but another season it is expected its full capacity will be used.

Appleton, Machin & Smiles, teas, London, Eng., have opened a branch at 109 Water street, New York.

INCLINED TO SPECULATE.

"IF I had money to spare," remarked a dealer to THE CANADIAN GROCER on Monday, "I would be inclined to speculate in evaporated apples. It is quite probable that the apple crop next year will not be as large as it is this year. Consequently prices ought to be at least 5c. per pound. Well, now, interest and charges for cold storage would only amount to about half a cent per pound, which would mean, buying at present prices and selling at 5c. per pound, a profit of from 25 to 30 per cent. Dried apples! O, I wouldn't touch them."

THE BERLIN BRUSH CO.

An important change has recently taken place in the management of the Berlin Brush Co.'s establishment, on Nov. 26th last Mr. J. B. Betzner assuming the position of manager. He will have the financial department immediately under his supervision, and as he is an expert in this line we may know what to expect. Mr. E. E. Kirsch, one of the most expert broom makers in the country, will have charge of the broom department, and Mr. Oliver Martin, a practical brush man, the brush department. This is what might be termed a winning triumvirate.

DOMINION TRAVELERS' DINNER.

The full report of the Dominion Commercial Travelers' Association annual dinner on Tuesday has been crowded out, but will appear in our issue of next week. It will prove interesting reading matter for others than travelers.

LYTLE'S TOMATO CATSUP

is handled by Grocers in Ontario, Manitoba and Quebec, and the increasing demand is proof that the consumer agrees with us in saying

There is no better Catsup made.

If you don't keep it send us a trial order; you'll never be without it after.

Put up in Glass and Wood.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN, 3167-3171 Notre Dame St. MONTREAL

It's Good Advertising

To sell the best goods. Your customers learn to rely on your judgment. They, in turn, influence others by telling of the good goods that you sell. It costs a little, of course, to sell the best goods. The good advertising it brings much more than repays you. You can increase your sales in Canned Tomatoes if you sell the "Kent" brand. The good quality of the "Kent" will help your customers' belief in all other canned goods.

Agents . . .
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

THE KENT CANNING CO.
CHATHAM, ONT.

Special bargains for Xmas and New Year.

Nuts of all kinds : :

CANDIED PEEL--Lemon, Orange and Citron.
ELEME FIGS--10-lb. and 14-oz. Boxes.
DATES, CALIFORNIA and SPHINX PRUNES.

T. KINNEAR & CO., 49 Front St. East, TORONTO

RIO COFFEE

EXTRA CHOICE SELECTION.

Now in store Ex. SS. Catania.

WARREN BROS. & CO.
85 and 87 Front St. East, Toronto.

Griffin & Skelly's
California Prunes
. . . All Sizes

JOHN SLOAN & CO.
45 Front Street E.
TORONTO

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

BUY
Ivory Bar Soap
THE BEST MADE

TEAS

Young Hysons

A shipment to arrive ex SS. "Empress of India." Samples show exceptional value.

PERKINS, INCE & CO.
TORONTO.

"There are Others" . . .

Good, bad, and indifferent. If you want the BEST insist upon getting **"LORNE"** Brand Canned Fruits and Vegetables. Packed from the choicest sound stock, retaining the natural delicious flavor of the fresh article.

Agents . . . ***WARREN BROS. & CO., Toronto.***

HOW SHOP WINDOWS HELP THE PUBLIC.



ONE silent factor in the world's education has long escaped recognition, remarks The Keystone. The public library, the art gallery, public parks, museums, the lecture room, and even the theatre and concert hall, have long since been acknowledged as influential in advancing the culture of the masses; but the shop window, the great free spectacle which offers to the multitude almost the only diversion in their narrow, confined lives, is perpetually slighted and ignored.

In the beginning of shops themselves, the window was undoubtedly created for the very simple purpose of shedding light upon the wares within; but merchants are quick to seize their opportunity and convert to advertising uses a space inclosed between air-tight, dust-proof, and fly-excluding, but transparent, walls. Yet there was no thought of any art arrangement among the first who chose this means of displaying goods and prices. The window-trimmer is a purely modern evolution, and the adoption of his profession was the means of creating a decidedly important calling, as witness the pay-roll of all great mercantile establishments, where the man who can successfully arrange the windows so as to attract the attention of the passer-by receives from 25 to 50 per cent. more than his fellows.

It may be remarked that this peculiar accomplishment is not one that can be easily acquired. The window-trimmer, like the true genius in the purer realms of art—the singer and the musician and the poet—is born, not made. With material in itself but slightly decorative, he makes an attractive display, apparently without effort, and this very skill in arrangement plays an important part in the educational influences of the show window. Many a tired woman, denied all the amusements of an uplifting nature, shut up all day in a bare home, and condemned to a steady round of dull drudgery, finds the one brightening element of her life and its one refining influence in gazing into the brightly-lighted windows which line the city's principal streets. She may not be able to buy the books so temptingly arranged there, she may not robe herself in the finery or provide herself with the comforts displayed in such profusion, but the very sight of these opens a new world to her tired vision. Moreover, she carries away practical suggestions from them. A new cloak which she sees gives her an idea by which she remodels an old garment for her little daughter; she trims the little hats after the models in the millinery windows; she gets her first idea of the practical comforts and assistance which a gas range would furnish for her kitchen from the long and careful survey of that blessed invention through a pane of plate glass. The day's burden seems unaccountably lifted, the horizon of the future extended, by the evening's stroll on her husband's arm, looking into these pretty little glass sample rooms of the great city's supplies.

Moreover, the shop window is a practical guide and aid to every woman who has to count the contents of her purse. No one of limited means can afford to go out on a shopping tour who has not first given the windows along the city's main streets at least a hasty inspection. She who enters a shop and makes her purchases before taking this very simple method of acquiring information, will be sure to see the very articles which she has bought and paid for displayed elsewhere at reduced prices. Next to newspaper advertisements, show windows are the shopper's mainstay and guide.

It is not only to the frivolities or the humdrum needs of life that the show window lends its gracious influence. Boys and girls whose lives are barren of all fine or uplifting influences, feel the first ambition for progressing stirring in their hearts when viewing the creations of others' tastes or brains or genius. Set a typewriter in a window, and little ragged children will hover about

Your Customers Want..



It has no equal.

CONDENSED MILK

and the BEST QUALITY obtainable.

The Brands of the

NEW YORK CONDENSED MILK CO.

ARE UNSURPASSED.

Send for particulars to...

F. W. HUDSON & CO.

SELLING AGENTS,

TORONTO.

ALSO.... MANUFACTURERS



—OF THE

Gold Seal Brand Condensed Milk

—AND

Borden's Peerless Brand Evaporated Cream.



trying to comprehend its mechanism and action. The very toys which are heaped in the brilliantly-lighted windows of the great emporium convey innumerable suggestions of good to the stunted minds of the children of the poor. There is joy in merely seeing what one may not handle. There is a spur to ambition in thinking of the possibilities of the future. There is mental development in mere ocular investigation or the construction of a toy. A new Fulton or Ericsson may receive his first stimulus to effort by studying the intricacies of a child's toy in a shop window.

STILL ALIVE.

THE Early Closing Association of Montreal is not dead by any means. The decision of the courts that the bylaw enforcing early closing was illegal has had no ill-effects on this association. It is showing new signs of life. L'Union des Employes is the name of a weekly paper just issued by the association, It is devoted to early closing particularly, but discusses all matters of interest to clerks and employers. Mr. J. B. E. Poirier, the president of the association, is the editor. But one issue has yet appeared. If that is any criterion of the make-up of the paper it should be a success and of great aid to the principle which it advocates.

GO LIKE HOT CAKES.

The Toronto Biscuit and Confectionery Co. received the following post card, which speaks for itself :

—— Dec. 16, 1896.

Toronto Biscuit and Confectionery Co.

DEAR SIRS,—Please send me one case of cream sodas as soon as possible as I am right out; they go like hot cakes. I cannot wait until your traveler comes around.

Yours,

——



Sugar and Spice . . . .

Meat and Fruit, in just the right proportion constitute the main ingredients of our **Condensed Mince Meat.** Most cooks have some peculiar little notion of their own about mince meat, but **Wethey's** suits nine out of every ten.

J. H. WETHEY, Mfr. **ST. CATHARINES, ONT.**



CONTINUED POPULARITY

Always of the highest quality, Carr & Co.'s Fancy Biscuits have retained their popularity since first manufactured, half a century ago. The grocer who means to do a good business must keep the goods that appeal to the public taste.

Do you keep Carr & Co.'s Biscuits in stock? You are losing business by not doing so. Send in a trial order for "Cafe Noir," your customers are sure to like them.

Sole agents for Canada

Robert Greig & Co.

MONTREAL

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

PERKINS, INCE & CO. have a direct shipment of Young Hyson teas arriving ex ss. Empress of India. The samples have come to hand and show special value.

The Davidson & Hay, Ltd., offer new California prunes, 50-60's to 90-100's.

"Royal" salad dressing, pints and half-pints, in stock with The Davidson & Hay, Ltd.

Buyers will find the "quick shipment" of goods from Lucas, Steele & Bristol carried out to the letter during this busy season. Try them.

The Davidson & Hay, Ltd. have in stock a shipment of Bordeaux prunes in half-cases.

In molasses, Lucas, Steele & Bristol's "Bargain" brand is still to the fore. Their syrups in half-barrels are the cheapest they ever offered.

Fancy "Crystal" evaporated apricots and peaches in 25-lb. cases in stock with The Davidson & Hay, Ltd.

Lucas, Steele & Bristol's travelers are all off the road during the holidays. Letters sent to them in care of the firm will receive best attention.

A shipment of fine flavory Ceylon teas arrived this week for the Eby, Blain Co., Ltd.; also a consignment of extra choice Formosa Oolong tea in caddies.

A carload of fancy Washington navel oranges, from the Arlington Heights Fruit Co. are landing this week for Hart & Tuckwell, and are very handsome goods.

Hudon, Hebert & Cie. call attention to their advertisement in this issue in regard to canned corn and tomatoes, also yellow sugars. They offer inside figures.

Hudon, Hebert & Cie., Montreal, are offering Eleme figs this week in 8-oz., 1-lb. glove boxes, and 10-lb. boxes, 4 rows. Prices in full will be found in our advertising columns.

CHEW CRUSTS.

Habitually eating soft foods, even soft bread, to the exclusion of everything that is hard or crusty is not only weakening to the digestive organs, but it leads to rapid decay of the teeth, says New York World. When these are not used in the mastication of harder foods the teeth become covered with tartar and sometimes loosen in their sockets, or the gums will bleed.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

THE F. F. Dalley Co. say that their sales for their "Royal Hygienic" self-rising flours have been very large this season, and sold at close margin, on account of the rapid advance of wheat. They do not propose to advance the price of their flours, and intend to give the public the benefit.

The Davidson & Hay, Ltd., offer great value in their "choice" cleaned Vostizza currants.

The Eby, Blain Co., Ltd., are offering some fine green Rio coffees at low figures this week.

The Eby, Blain Co., Ltd., state that they are offering some special bargains in confectionery in barrels and pails.

In Young Hyson and Japan teas, W. H. Gillard & Co. are showing a large variety. And the values are right.

T. A. Lytle & Co. are still selling large quantities of white wine vinegar, while jams, jellies and marmalade sales are on the increase.

W. H. Gillard & Co have yet on hand a few dozen grocers' show cases, which they are offering at rock-bottom prices to clear out before stock-taking.

W. H. Gillard & Co. are offering "snaps" in natural figs of choice quality, in 56-lb. bags, and choice family figs, in 28-lb. boxes. They have a large stock of these and the prices are low.

Twenty-three millions of packages of stove polish in a single year is a large record, but such is the yearly output of the "Rising Sun" stove polish factory. The "Sun Paste" stove polish has already become an important part of the business of this factory, and Morse Bros. use the same trade-mark on the "Sun Paste" which has become familiar to the trade and housekeepers as the mark on the "Rising Sun" stove polish.

HALIFAX TRADE GOSSIP.

THE excitement this week in trade circles has been over the failure of Alfred G. Cunningham, commission merchant. He had been in difficulties for some months, but there was an idea that he would pull through all right. On Saturday it was discovered that he was absent from the city, and his numerous creditors made a bee-line for their solicitors. The sheriff seized everything in sight, which does not amount to $1,000. Liabilities are said to amount to $3,000. Writs have been issued for the following: Geo. Musgrave, $4.625; J. B. Shatford & Co., $1,231; J. P. Cox, $1,800: Hugh R. Silver, $402; Chas. S. Morash, $2,059; Geo. A. Pyke, $191; Bank of Montreal, over $1,065; J. A. Chipman, $1,435; Shatford Bros., $480; Geo. E. Boak & Co., $754; Geo. S. Campbell,——; John Taylor & Co., $3,200; Levi Hart & Son, $2,557.36; Cunningham & Curren, $1,593; Billman & Chisholm, over $600. The failure is likely to cause other embarrasments.

Business shows no very great improvement, the holiday season not having any perceptible effect.

Poultry for Christmas sold poorly. Ontario turkeys brought $8.50 per 100 lbs., landed here.

Fresh pork is very low. The price on P.E.I. is 3½ to 4c., and in this market from 5 to 5½c. P.E.I. mess pork is also low, selling in this market, in some instances, under $12. It is said that one Charlottetown dealer has 4,000 bbls. in stock, on which he is likely to drop, at least, $2,000.

Very little is doing in fresh meats. Ontario beef, by the carcass, is selling at 5½ to 6c., and selling very slowly at that. An improvement, however, is expected after the holidays.

Eggs are in good supply at 16c for P. E. Island stocks, which is low for the season.

The butter market is also inactive. Good native creamery in tubs is selling at 16c.

The flour market is depressed and prices are irregular and unreliable, some dealers doing considerable shading on grain quotations.

Last fall Messrs. Morse Bros., proprietors of the "Rising Sun" stove polish and the "Sun Paste" stove polish, shipped over twenty-three carloads of fifteen tons each in less than two weeks.

HOLD YOUR TRADE

BY SELLING THESE FAMOUS BRANDS:

El Padre Needles The only 10-cent Cigar

Varsity Cigar The best 5-cent Cigar in the Market

WE WISH YOU A—

Merry .. Christmas

AND QUOTE:—

"Cariboo" Salmon - -	**$1.12½**
"Holly-Leaf" Salmon - -	**1.30**
10 Case Lot -	**1.27½**
"Little Chief" Tomatoes, 3 lbs. -	**.70**
"Little Chief" Corn, 2 lbs. -	**.60**
Eleme Figs, 8 oz. Boxes - -	**. 8**
1 lb. Glove Boxes -	**. 12½**
10 lb. Boxes, 4 rows -	**1.00**
Redpath or St. Lawrence Yellow Sugars from - - - -	**.03⅛**
Redpath or St. Lawrence Granulated Sugar, - - - -	**?**

HUDON, HEBERT & CIE.

MONTREAL

If you want the cream of the India and Ceylon growth

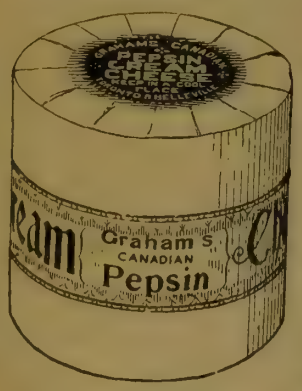
Buy

Appleton's Teas

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & CO. Agents
MONTREAL

Experience is a Good Teacher.



Our cheese has not been on the market for years, nevertheless we are working on the experience of one of the best and most successful cheese makers in Canada for the past 28 years. The success of our cheese is due to its fine flavor and other admirable qualities. We use the best and purest pepsin that can be had in America. When other manfacturers talk of deception they consider the judgment of the public of very little importance. You may not have as large profit per dozen on our cheese, but by the large sale the percentage of profits are larger, therefore better handle **GRAHAM'S PEPSIN CREAM CHEESE.**

Look out for our **JELLIES** and **JAMS.** I have secured the process man of the Donald Manufacturing Co., whose reputation was unsurpassed for Jellies and Jams. I will have these goods on the market after Xmas.

Our **EVAPORATED APPLES,** delivered anywhere in Ontario for 4 cents per pound in any quantity, two cases or over.

PURE CIDER VINEGAR, 5 years old, **10c. per gallon,** F.O.B. Packages $1.00 each.

R. J. GRAHAM,

Also at BELLEVILLE, ONT. **519 KING ST. W., TORONTO.**

For the Whitest, Lightest and Sweetest Cakes

USE

Ocean Wave Baking Powder



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

T

T T

"The World is Theirs."

Ceylon Teas

T T

...RULE THE WORLD...

T

COCOANUT?

Yes,

It's all right!

SCHEPP'S

Improved Shredded and Edelweiss Brand Thin Strip have no equal.

They are the Standard goods with first-class trade. . . . . .

Factory, 6 and 8 Bay St. TORONTO

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Canada Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

M have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application. . . . . .

MacLean Publishing Co.

Montreal : : Toronto

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE

or COCOA-NIB EXTRACT.

A light, refreshing beverage.
1-4 lb. Tins. 6 lb. Boxes.

Special Agent, **C. E. COLSON, MONTREAL**

DRINK : : :

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

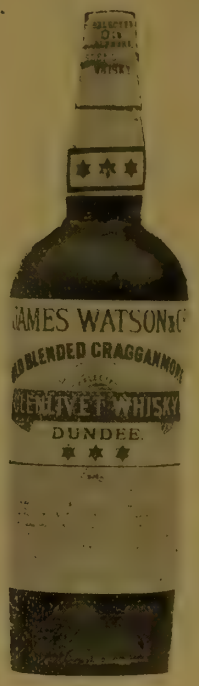
VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.



Here It Is

Your customers want the best, especially at this season of the year.

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

La Fayettes Cigarettes Are up-to-date Give them a trial 5 cents

---

Nothing Succeeds Like Success

First-class quality and handsome appearance is what makes our **"White Moss Brand"** in such demand.

Our new handsomely lithographed package will greatly add to the appearance of your shelves for the Holidays.

Goods are strictly up-to-date and prices lowest. We manufacture all grades and pack to suit the trade.

For sale by all first-class wholesale grocers throughout the Dominion.

SEE CURRENT PRICES.

Manufactured only by . . .

Canadian Cocoanut Co.

(J. Albert McLean, Prop.)

MONTREAL

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the **"Windsor" Salt** made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

SOAP AND WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST WASHING POWDER



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a ***good thing?*** Write

Ewing, Herron & Co.

Coffee and Spices

Montreal.

The Full Capacity . . . .

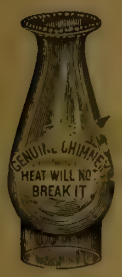
of our works going night and day is barely enough to keep our orders filled. This, more than anything we can say, shows you how much superior

WINDSOR SALT

is to any other make. How about your order for a car of barrel Salt for Winter trade?

WINDSOR SALT CO., LTD. - WINDSOR, ONT.

THE "GENUINE"



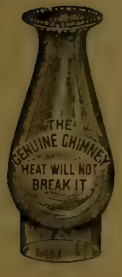
is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" **Lead** Glass Chimney.



GOWANS, KENT & CO., - TORONTO

CHARLES F. CLARK. President. EDW. F. RANDOLPH Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON, Montreal.
D MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

F. COULOMBE, general merchant, St. Edouard, Que., is offering to compromise at 57½c. on the dollar.

R. P. Hooper, general merchant, Maddock, P.E.I., has assigned.

Louis Demers, general merchant, St. Marc de Monnoir, has assigned.

A. B. Shaw, general merchant, Middle Musquodoboit, N.S,, has assigned.

Fitzsimmons & Bro, grocers, Brockville, have assigned to C. H. Fitzsimmons.

PARTNERSHIPS FORMED AND DISSOLVED.

Geddis & Hume, grocers, Vancouver, have dissolved.

McKay & Matheson, general merchants, Renfrew, have dissolved.

L. A. Simard and G. W. Gauthier have registered a partnership in Montreal to carry on business as grocers under the style of Simard & Gauthier.

SALES MADE AND PENDING

The general stock of A. Picard, St. Helen, Que., has been sold at 62c. on the dollar.

The stock of Pelletier, Dionne & Co., grocers, Montreal, has been sold at 50c. on the dollar.

The assets of Victor Lalonde, general merchant, St. Andre Avelin, Que., are to be sold by auction.

The stock of J. A. Theriault, general merchant, Fraserville, Que., has been sold at 42c. on the dollar.

CHANGES.

Jacques Guay, grocer, Montreal, has sold out.

N. Crete has started a grocery store in Grand Piles, Que.

Arthur Sarrasin has opened a grocery store in Montreal.

Mrs. D. Deardon, milliner, Richmond, is adding a stock of groceries.

D. R. McClure & Co., general store, Cowansville, Que., have sold out.

W. J. Burns, general merchant, Seeley's Bay, Ont.,-is retiring from business.

James Matheson is starting a general store at Renfrew. So have McKay Bros.

Pooner & Co. is the style of a new grocery firm which has just commenced business in Montreal.

Albina Larche, wife of Alderic W. Gauthier, has been registered proprietress of the general business of A. W. Gauthier & Cie.

FIRES.

T. Bletsoe, grocer, Toronto, has been partially burned out ; insured.

The stock the St. Urban street store of R. Ouimet, grocer, Montreal, has been damaged by fire.

DEATHS.

A. Baylis, grocer, Hamilton, is dead.



CLARK'S
Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

HERRING AND LOBSTERS.

IT is a matter of common knowledge that the herring fishery, which was once a very profitable source of revenue to the people along the north shore of the Bay of Fundy, and especially around Pisarinco, has greatly decreased in recent years, says The St. John Telegraph. The lobsters along the coast are also much more scarce than they formerly were. While there are various theories to account for this falling off in two valuable branches of the fisheries in St. John County, there is no positive knowledge as to the cause, and until there is such nothing in the nature of a remedy can be suggested.

While in Ottawa recently, Colonel Tucker directed the attention of the Minister of Marine and Fisheries to this matter, and asked that steps be taken to have an inquiry into the subject with a view to finding a remedy. At his request the Minister will arrange to have a thoroughly qualified expert sent to St. John to make a careful examination and inquiry into the past and present condition of the herring and lobster fisheries along the shore. By securing all the available information, it is hoped that not only will the cause of the decline be made clear, but that in the light of this knowledge remedies will be found to restore these important local fisheries to their former flourishing state. If this can be done it will be good news for the fishermen all along the shore.

WRITE PLAINLY.

A Cincinnati grocer's house found that cranberries had risen to $6 per bushel. The purchasing clerk immediately sent this note by the firm's teamster : "One hundred bushels per Simmons." (Simmons was the driver's name.) The well-meaning correspondent thought the scrawl read : "One hundred bushels persimmons," and the boys straightway set to work, for persimmons were plentiful. The wagon made its appearance next day loaded down with 80 bushels. The remaining 20 bushels were to follow next day, and when the correspondent found out his mistake he angrily demanded why the order did not read by Simmons.

An English gentleman, in writing to a Lincolnshire friend, mentioned the latter's kindness to him, and said he should soon send him a suitable "equivalent." The friend, read the word "elephant," and immediately built a handsome barn for the reception of his elephantine majesty. But much to his surprise, a barrel of oysters was the "equivalent."—Harper's Round Table.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.



ASK FOR
MOTT'S

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

Smoked Hams

Smoked Rolls

Pure Lard

UNSURPASSED IN QUALITY
SAMPLE ORDER SOLICITED

PARK, BLACKWELL & CO., Ltd.

Wholesale Pork Packers
TORONTO

TRY A PACKAGE OF OUR **"CLUB HOUSE"**

A perfect blend of the finest

INDIA and CEYLON TEAS

For which we are sole agents in America.

It will please your customers.

J. F. RAMSAY & CO.

Wholesale Importers . . . . . 14 and 16 Mincing Lane

TORONTO.

WESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, CNT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Salt

When you want it for any purpose, please write us.

VERRET, STEWART & CO.

Montreal

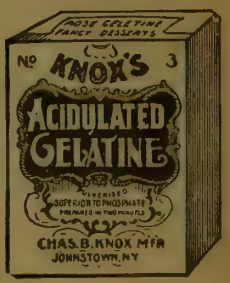
WE WISH YOU

A MERRY CHRISTMAS

...and beg to remind you that...



KNOX'S GELATINES



Will make the finest Jellies for your

CHRISTMAS DINNER.

They are clear and sparkling and are the Standard for Purity.

REMEMBER OUR BICYCLE OFFER.

A. E. Richards & Co., Hamilton, Ont.
SELLING AGENTS

C. B. Knox, Johnstown, N.Y.
MANUFACTURER



For Fine Flavor in

. . MUSTARD . .

Commend me to

Keen's Mustard

IN SQUARE TINS.

CURRENT MARKET QUOTATIONS

Toronto, Dec. 24, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case	per doz.	$ 0 75
¼ " 3 "	"	
1 " 2 "	"	2 00
3 " 1 "	"	6 50
5 " ½ "	"	10 00
10 lb. boxes	per lb.	16
30 lb. pails	"	16

PURE GOLD.



5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Ocean Wave—

No. 10 (5 oz.) 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round	1 20
No. 1 (14 oz.), 2 doz. cases, round	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ " "	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case	per doz.	1 20
½ lb. tins, 3 " "	"	90
¼ lb. tins, 4 " "	"	60

MAPLE LEAF BAKING POWDER,

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

BLACKING.

P. G. FRENCH BLACKING. per gross

½ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 " " " "	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

	per doz
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 0

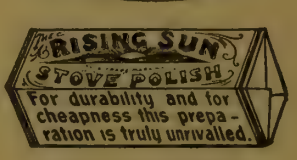
BLACK LEAD.

Reckitt's Black Lead, per box	$1 15

Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.

Dixon's Carburet of Iron Stove Polis 7oc doz	Per gr. 7 25





STOVE POLISH.

	Per gross
Rising Sun, 6 ounce cakes, half-gross boxes	$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases	$9 00

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 18 in case	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

CORN BROOMS

CHAS. BOECKH & SONS. per doz.

	net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

Tastes Differ

in regard to the degree of stiffness required in certain articles, but when it comes to a question of what starch gives the best results, popular sentiment goes strongly in favor of . . . . .

EDWARDSBURG STARCH CO.
Cardinal, Ont.

EDWARDSBURG STARCH . . . .

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS.

	per doz.
Apples, 3's	$0 70 $0 95
" gallons	1 65 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	0 75 0 85
Beans, 2	0 65 0 95
Corn, 2's	0 50 0 75
Cherries, red pitted, 2 s	2 00 2 25
Peas, 2's	0 60 0 75
" Sifted select	0 80 0 95
" Extra sifted	1 15 1 30
Pears, Bartlett, 2's	1 65 1 75
" " 3's	.... 2 40
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 65 2 00
" 3's	2 50 3 00
Plums, Green Gages, 2's	1 60 1 80
" Lombard	1 50 1 70
" Damson Blue	1 15 1 40
Pumpkins, 3's	0 70 0 90
" gallons	2 10 2 25
Raspberries, 2's	1 50 1 80
Strawberries, 2's	1 65 1 95
Succotash, 2's	.... 1 15
Tomatoes, 3's	0 65 0 75
Lobster, talls	2 10 2 30
" flats	2 75 2 85
Mackerel	1 20 1 30
Salmon, Sockeye, talls	1 35 1 45
" " flats	1 40 1 75
" Cohoes	1 15 1 20
Sardines, Albert, ¼'s tins	.... 0 13
" " ½'s tins	0 20 0 21
" Sportsmen, ¼'s genuine French high grade, key opener	.... 0 12½
Sardines, Sportsmen, ½ s	.... 0 21
Sardines, key opener, ½'s	0 16 0 18½
" " " " ¼s	0 10½ 0 11
" " " " ⅛s	0 18½ 0 19
Sardines, other brands 9¾	11 0 16 0 17
" P. & C., ½'s tins	0 23 0 25
" " ¼'s "	0 33 0 36
Sardines, Amer., ¼s "	0 04½ 0 09
" " ½'s "	0 09 0 11
" Mustard, ¾ size, cases 50 tins per 100	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10 1 15
Kippered Herring, 1-lb	1 6 1 90
Herrings in Tomato Sauce	1 70 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ....
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Findon Haddock	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 20	$1 35
" " " 2 "	2 30	2 50
Comp Corn Beef 4-lb. can	....	....
" " " "	7 75	8 25
" " " 14 "	15 00	16 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	....	2 50
" " 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.60.

Beardsley's Boneless Herring. per doz
2 doz.... 1 40





ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
" " (in cream pitcher) 365c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

EPPS'S.	per lb.
Cocoa— Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Cocoa Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate— French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½ s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa— Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs	In 12 lb bxs
Vanilla— Yellow wrapper, p. lb	$ 0 34	$ 0 36
Triple Vanilla— White "	0 73	0 83
Unsweetened— Blue Premium "	0 38	0 42
	Cases of 54 lbs	Less than case
Pastilles ½ lb. boxes "	0 19	0 20

FRY'S.

(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate— Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½ s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14lb. boxes	0 33
" ½ lbs. 12 lb. boxe	33

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

Headquarters for

Stencil Brands

CORPORATE SEALS . . .
RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS
Hamilton, Ont.

THE "DIAMOND"

OIL BLACKING

TRADE OIL MARK



Is specially prepared for the ople, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

CHILDREN FREE.

By sending your name and address (write plainly) to Adams & Sons' Co., 11 and 13 Jarvis street, Toronto, Ont., you will receive one of their beautiful paper dolls, with movable heads and bodies, for the children free.

"CROSSE & BLACKWELL"

SEASON 1896

Fresh Fruits, Jams, Jellies and Orange Marmalade, in glass jars with patent vacuum covers. Also

CANDIED PEELS

Lemon, Orange, Citron.

The above are the finest goods in the market.

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa ½ lb tins, per doz.	$3 75
Cocoa Ess nce, ½ lb tins per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb boxes, ¼ lb cake, per lb	0 22½
Royal Navy Chocolate, 12 lb boxes, ½ lb cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 46
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" ½ " " "	0 28
" ¼ " " "	0 29
" ⅛ " 5 or 10 "	0 30
Bulk—	
White Moss 10, 15 or 20 lb. Pails	0 20
Feather Strip " " " "	0 22
Special Shred, " " " "	0 18
Macaroons " " " "	0 18
Crown Desic., 12, 20 or 25 lb. "	0 18
Special, " " " "	0 17
Barrels, 2c per lb. less.	
Terms, 3 per c., 30 days net.	

SCHEPP'S

Improved in packages—	per lb
1 lb. package, 15 and 30 lb. cases	0 27
½ lb. package, 15 and 30 lb. cases	0 28
¼ lb. " 15 " 30 lb "	0 29
5c. package, 4 doz. in case, per doz.	0 45
Bulk Bbls.	Pails.
Edelweiss (thin strip) per lb.	0 20 0 22
Improved Shredded, "	0 18 0 21
Beaver " "	0 16 0 18
Macaroon " "	0 16 0 18
Desiccated " "	0 15 0 17
Terms, 3 per cent. off 30 days.	

COFFEE.

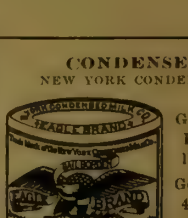
Green.	per lb.
Mocha	0 27½ 0 30
Old Government Java	0 30 0 33
Rio	0 14 0 16
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 19 0 22
Maracaibo	0 18 0 20

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 22 0 26
Crushed East India	0 20

CONDENSED MILK.

NEW YORK CONDENSED MILK CO





	per doz.
Gail Borden Eagle, 4 doz. 1-lb. cans per case	2 50
Gold Seal Brand 4 doz. 1-lb. can per case	2 00
Borden's Peerless Evaporated Cream Family size, 4 doz. in case	1 75
Hotel size, quarts, 2 doz. in case	
Half-gallons 1 doz. in case	
Gallons, ½ doz. in case	

Quality thoroughly guaranteed.



A Happy Christmas

To you all, whether you carry **MacLaren's Imperial Cheese** or not. We know full well, however, that those who do carry it will have more cause to rejoice than those who don't.

A. F. MacLAREN & CO., Toronto, Ont.

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2½ " " "	2 00
4 " " "	3 00
8 " Bottle "	6 00
4 " Glass Stop'r "	3 50
8 " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles gross	12 00
Ketchup, Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 0

FRUITS.

FOREIGN.	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¼
" ½ bbls	0 04½ 0 04½
" Filiatras, bbls	0 04¼ 0 04½
" ½ bbls	0 04½ 0 04½
" Patras, bbls	0 05 0 05½
" " ½ bbls	0 05 0 05½
" " cases	0 05 0 05½
" Vostizzas, cases	0 07 0 08½
" Blue Pearls	0 08 0 08½
Dates, Hallowee boxes (new)	0 06½ 0 06¾
Figs—Eleme, 10 oz	0 07½ 0 00
" " 10 lb	0 09 0 12
" " 18 lb	0 11 0 13
" " 28 lb	0 13 0 16
" taps	0 03¾ 0 04½
" natural, boxes	0 07
" ditto, bags	0 04½
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 05 0 05¼
" Fine, off stalk	0 05¾ 0 06
" Selected	0 06¾ 0 07
" Layers	0 07¼ 0 07½
" Sultanas	0 07 0 10
" Cal. Loose Muscatels 50 lb. bxes, 3 & 4 cr.	0 07½ 0 08½
" Malaga	per box.
" London Layers	1 60 1 80
" Black Baskets	2 20 2 65
" Blue Baskets	2 25 3 50
" Choice Clusters	2 25 2 75
" Dehesa Clusters	3 50 4 00
" Non Plus Ultra	6 00
" Imperial Bunches	5 75 6 00
" " Russian Clusters	5 00 5 50

DOMESTIC.

Apples, dried, per lb	0 02½ 0 03
" evaporated	0 03 0 04

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat Flour, 2½ lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85	90
1 " " Red, "	90	95

COX S

1 Quart size, per doz	1 15
2 Quart size, "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 70
3 dy C P	3 90
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	3 60
SCREWS—Wood— Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77½, 10 and 5 p. c. dis.	
Round-head brass, 72½, 10 and 5 p.c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
ROPE—Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES—Per box	6 00 12 00
SHOT—Canadian, dis. 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04½ 0 04¾
No. 1	0 04¼
No. 2	0 04
No. 3	0 03¾
TURPENTINE— Selected packages, per gal.	0 40 0 41
2c. extra outside points.	
LINSEED OIL— Raw, per gal	0 45 0 46
Boiled, "	0 48 0 49
2c. extra outside points.	
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed per gross, net	$12 00

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS.

Watson's Scotch—		
1 Star Glenlivet, in cases	$8 50	$9 00
3 " " "	9 50	10 00
Old Liqueur "	15 00	15 50
Old Glenlivet, in wood, p.gal.	4 25	6 00
Watson's Irish—		
Old Irish	7 50	8
Banagher	9 50	10 00
" in wood, per gal	4 25	5 25
Geo. Sayer & Co. Cognac—		
I Star, in cases	11 50	12 00
V.S.O.P "	16 50	17 00
In wood, per gal	4 50	6 50
Warter & May, Oporto Ports	2 10	6 50
Wisdom & Warter Sherries	2 00	6 00

J. & R. M'LEA, MONTREAL.

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood Fine old Scotch		4 40
Special old Scotch		5 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

per gross.		per gross.	
Pony size,	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard, bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz	1 25
1 gallon tins, per gal	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

RICE, ETC.

Rice—	per lb.	per lb
Standard "B"	0 03⅜	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

SUGAR.

	per lb.	
Granulated	0 04	0 4 10
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05½
" in 50 lb. boxes	0 05½	0 05⅝
Extra Ground, bbls. Icing	0 05⅝	0 05½
Powdered, bbls	0 05	0 05¼
Very bright refined	0 03¼	0 03⅜
Bright Yellow	0 03⅛	0 03¼
Dark Yellow		0 03¼
Demerara	3 50	5 00

JAVAS

Another new Biscuit. Just the thing for this season. Send in order for sample Tin or Box. . . . . .

Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - - TORONTO.

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls
Dark.....per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (com)	....	0 40
" 2 gal. pails.....	....	1 00
" 3 gal. pails.....	1 35	1 40
MOLASSES.		
Barrels.....	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

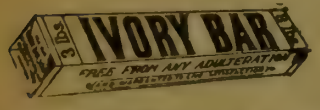
Babbitt's "1776" Soap Powder $4 00



Box Lot.....	4 20
Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
unpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.	per lb.
Brown Label, 1 lbs. retailed at 25c....	0 20
Brown Label, ½ lbs. retailed at 26c....	0 21



Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.		0 42
Gold Label, " 80c.		0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana.....	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		per lb
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—		per lb
Black Crown, caddies	...	0 35
Crown Rouge smoking....	....	0 38
Leaf tobacco, in bales....	0 08	0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20....	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40....	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10.....	....	25 00
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Coronas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case.....	72 1-lb. cartoons	5 00
Half case..	36 1-lb. "	2 50
Case.....	24 3-lb. "	4 25
Half case..	12 3-lb. "	2 12
Case.....	100 5-cent packages	3 50
Half case..	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50

THE E. B. EDDY CO.

Washboards, Planet	....	1 60
" XX	....	1 40
" [illegible]	....	1 25
" Special Globe..	....	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross.....		$ 2 00
" 10 "		1 10
" 2 Tiger, "		5
" 4 " "		2

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

BRANTFORD STARCH

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

The QUEEN CITY OIL CO., Ltd.
Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,
MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers

Oakville, Ont.

Offer your customers the best value in



FLUID BEEF

16 oz. Bottle for $1.00

Recommend it for Culinary purposes for making

SOUPS and GRAVIES

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO .... MONTREAL

IN DUTY BOUND

Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

The policy has but one condition, viz., that the premium shall be paid.

It is absolutely free from restrictions as to residence, travel or occupation, the insured being at perfect liberty to travel or reside in any part of the world.

Rates and other information desired will be sent on application to the Head Office, Toronto, or to any of the Association's agents.

Confederation Life Association . . .

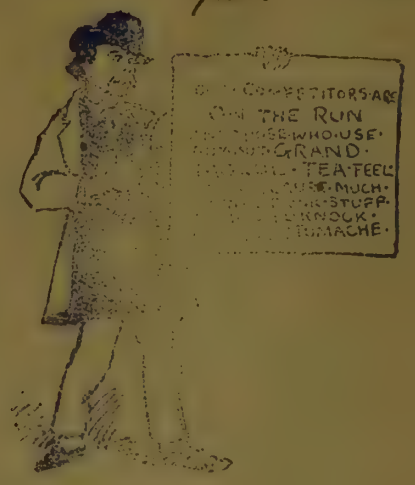
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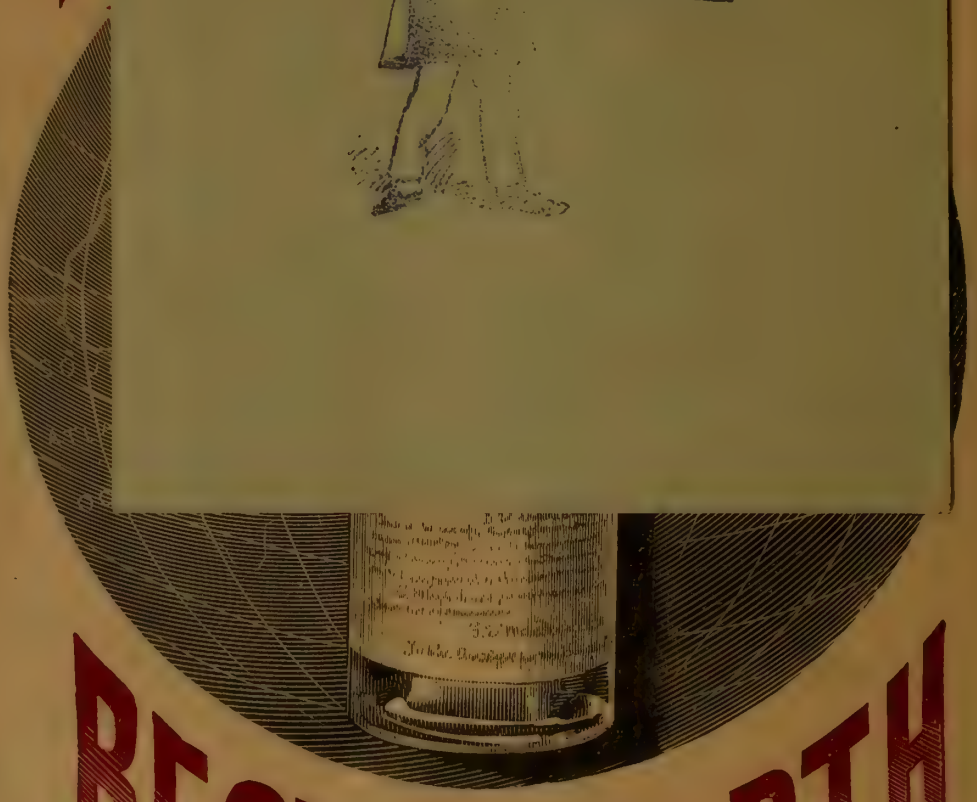
ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

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W

RETURNED
Feb. 8. 1897.





BEST ON EARTH

CHARD, JACKSON & CO.

Agents for the Dominion

10 Lemoine Street — *MONTREAL*

Returned
November 7th. 1865

THE SUPREME LINE
HIGH-GRADE—CANADIAN-MADE
NO. 64920